

Injectables Inhalation Intranasal

Proprietary

Highly Purified Peptide/Protein

Biosimilar Interchangeable

Complex
Generic
Combination
Products

Corporate Presentation November 2025

### **Forward Looking Statements**

This presentation and the accompanying oral presentation contain forward-looking statements, of Amphastar Pharmaceuticals, Inc. ("Amphastar", "we". "our" and that are based on our management's current expectations and assumptions and on information currently available to management. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including, but not limited to, information concerning our business plans and objectives, potential growth opportunities, product development, regulatory approvals, market potential, efficiencies, competitive position, and industry environment, among other statements.

All statements in this presentation referenced above that are not historical are forward-looking statements, including, among other things, statements relating to our expectations regarding future financial performance and business trends, our future growth, sales and marketing of our products, market size and expansion, product portfolio, product development, the timing of FDA filings or approvals, the timing of product launches, acquisitions and other matters related to our pipeline of product candidates, the timing and results of clinical trials, the impact of our products, including their potential for continued revenue growth, the strategic trajectory of and market for our product pipeline, our ability to leverage our existing expertise and technology, the impacts of any licensing agreements and ability to commercialize additional therapies, our manufacturing in-house expertise, our commercial momentum and position in the market. These statements are not facts but rather are based on Amphastar's historical performance and our current expectations, estimates, and projections regarding our business, operations, and other similar or related factors. Words such as "may," "might," "will," "could," "would," "should," "anticipate," "predict," "potential," "continue," "expect," "intend," "plan," "project," "believe," "estimate," and other similar or related expressions are used to identify these forward-looking statements, although not all forward-looking statements contain these words. You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, and assumptions that are difficult or impossible to predict and, in some cases, beyond Amphastar's control. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described in Amphastar's filings with the Securities and Exchange Commission ("SEC"), including in our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the SEC on March 3, 2025, in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2025, filed with the SEC on May 8, 2025, in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2025, filed with the SEC on August 7, 2025, and our other filings or reports that we may file with the SEC. In particular, there can be no guarantee that our sales strategies will be successful, or that we will continue to experience significant sales of BAQSIMI®. You can locate these reports through our website at http://ir.amphastar.com and on the SEC's website at www.sec.gov. The forwardlooking statements in this release speak only as of the date of the release. Amphastar undertakes no obligation to revise or update information or any forward-looking statements in this presentation referenced above to reflect events or circumstances in the future, even if new information becomes available or if subsequent events cause our expectations to change.

The forward-looking statements in this presentation speak only as of the date of the release. Amphastar undertakes no obligation to revise or update information or any forward-looking statements in this press release or the conference call referenced above to reflect events or circumstances in the future, even if new information becomes available or if subsequent events cause our expectations to change. You should not rely upon forward-looking statements as predictions of future events. Although our management believes that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur as forward-looking statements are inherently susceptible to uncertainty and changes in circumstances as with any projections or forecasts. Moreover, neither we, nor any other person, assume responsibility for the accuracy and completeness of the forward-looking statements. Any forward-looking statements made by us in this presentation speak only as of the date of this presentation, and we undertake no obligation to update any forward-looking statements for any reason after the date of this presentation, except as required by law.

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# **Company Overview**



## **Company Overview**

One-Stop

Fully Integrated
 Business Model,
 R&D, Manufacturing
 and Distribution

Dual Strategies Growth Model

- Pipeline Development
- Strategic Acquisitions

Three-H Focus

- High Quality
- High Efficiency
- High Technology



## Fully Integrated Business Model: One-Stop

- Extensive in-house product development capabilities
  - Technical Platforms
  - State-of-the-art instruments
  - Animal studies
  - Clinical research team

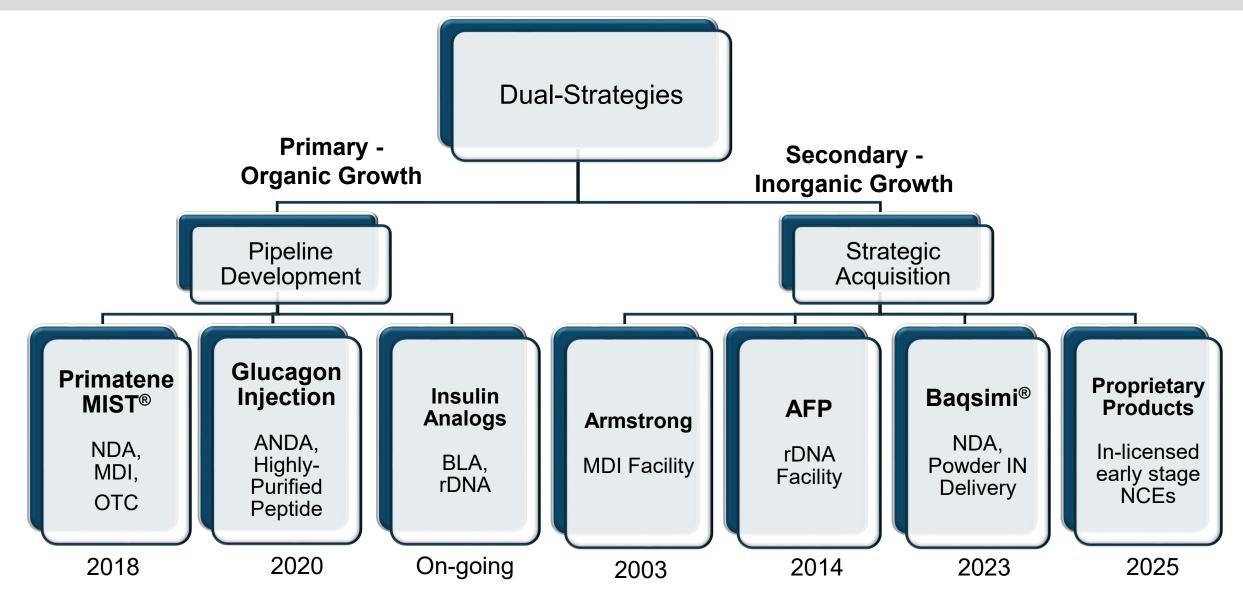
- Fully integrated back-end manufacturing capabilities
  - API and key materials
  - Device and key components
- Complete front-end integration
  - Marketing
  - Distribution



 Control over quality and compliance throughout the product development and manufacturing cycle



## **Dual-Strategies Growth Model**





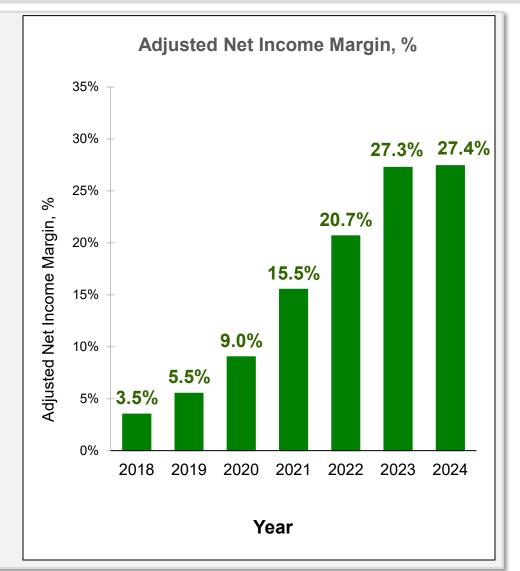
### **Three-H Focus**

Amphastar's Management team operates the Company to:

- Insist on High Quality
- Emphasize High Efficiency and
- Rely on High Technology to Develop Pipelines

The 3-H focus results in high net income margin

(\$Million or Specified)	2018	2019	2020	2021	2022	2023	2024
Revenue, x	295	322	350	438	499	644	732
Net Income (GAAP)	-5.7	48.9	1.4	62.1	91.4	137.5	159.5
Net Income, Adjusted, y	10.4	17.8	31.6	68.0	103.2	175.7	200.8
Net Income Margin, Adjusted, $=y/x$ , %	3.5%	5.5%	9.0%	15.5%	20.7%	27.3%	27.4%



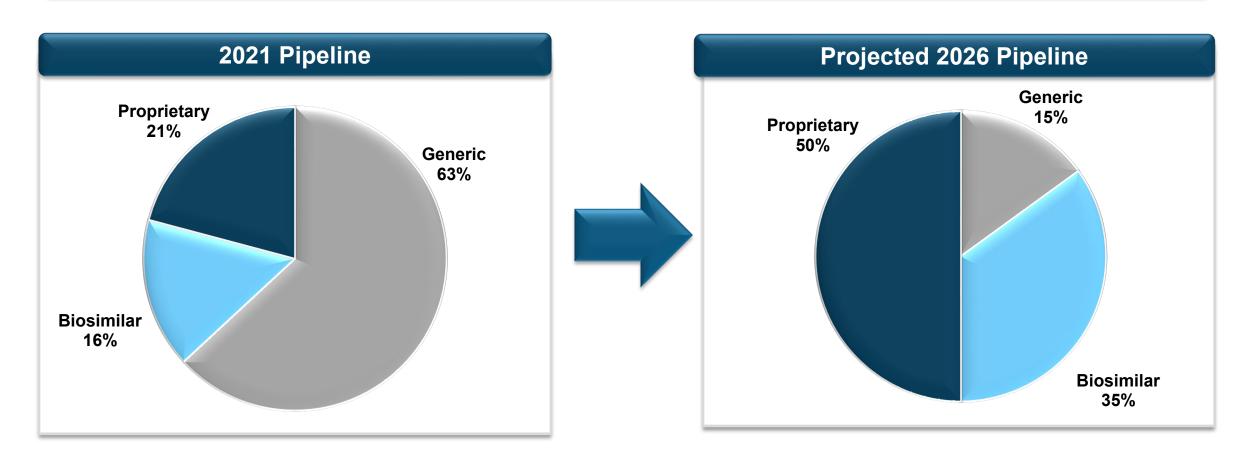


# Leveraging Strategic Vision & Core Strengths



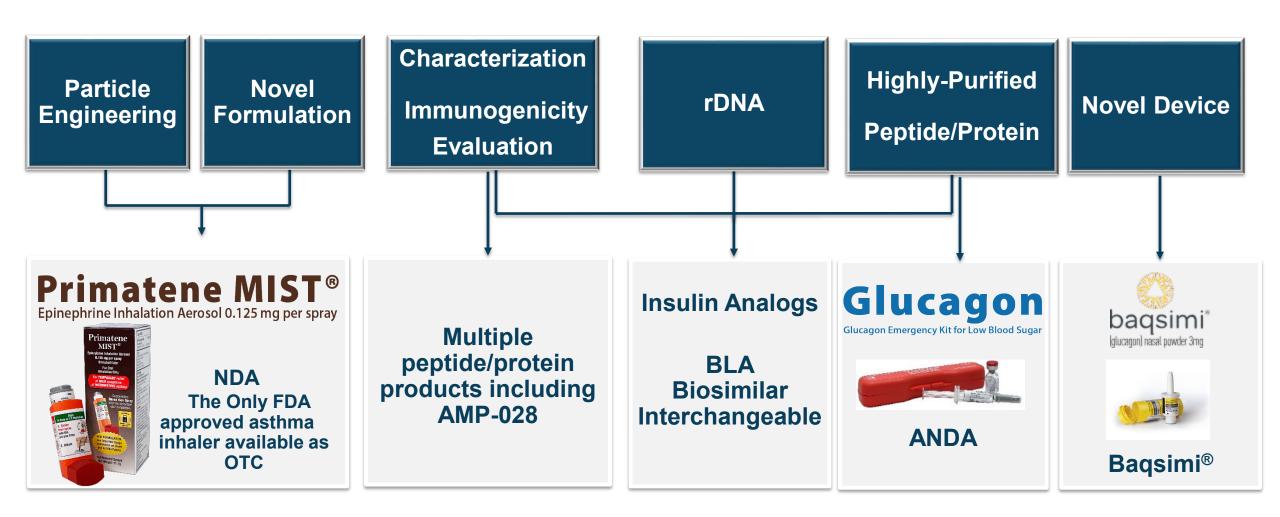
## **Pipeline Evolution**

# Amphastar's pipeline is projected to advance with a greater focus on proprietary and biosimilar products



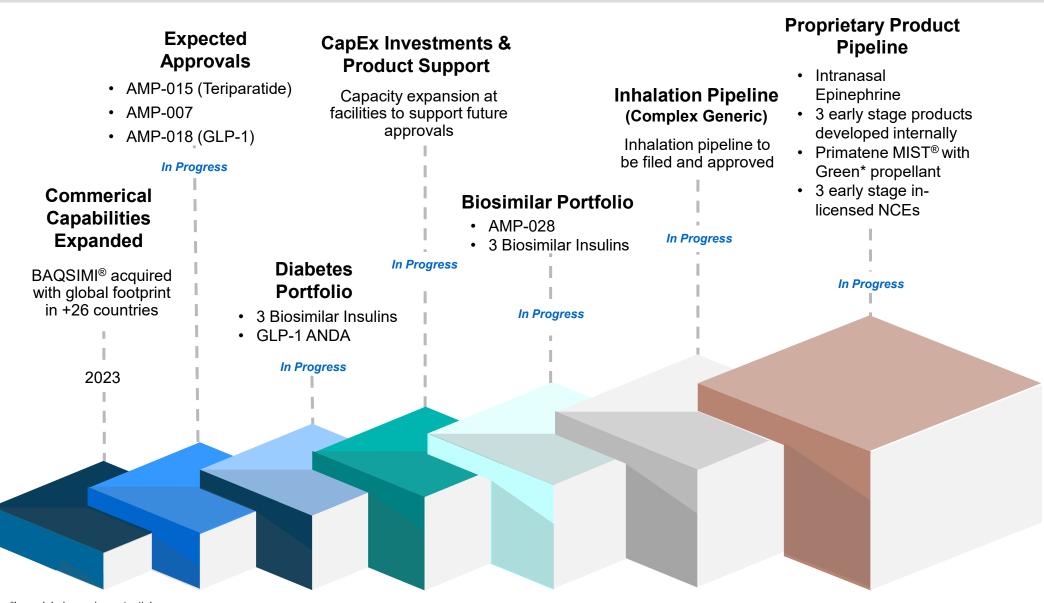


#### **Technical Platforms**





# **Strategic Shift Toward Proprietary & Biosimilars Drugs**



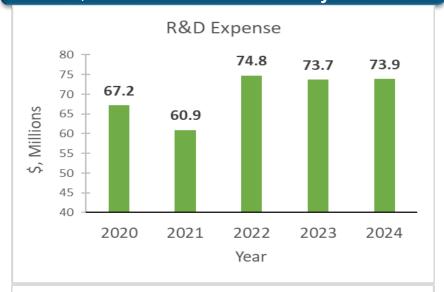
# **R&D** and Pipeline

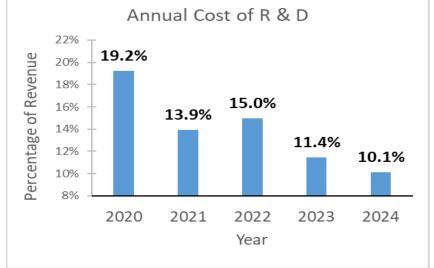


#### **Focused on R&D Investment**

- Strategic focus to make substantial R&D investments to expand our product portfolio
- Diverse pipeline development with flexibility and scalability for sourcing API, starting material, and research under our vertically –integrated platform
- Emphasis and investment in R&D differentiates us from our competitors as our focus is on the long-term growth of our company
- R&D from API, early stage, and clinical trials and from laboratory to scale-up

# Self-funded R&D investment of approximately \$351 million in the recent 5 years





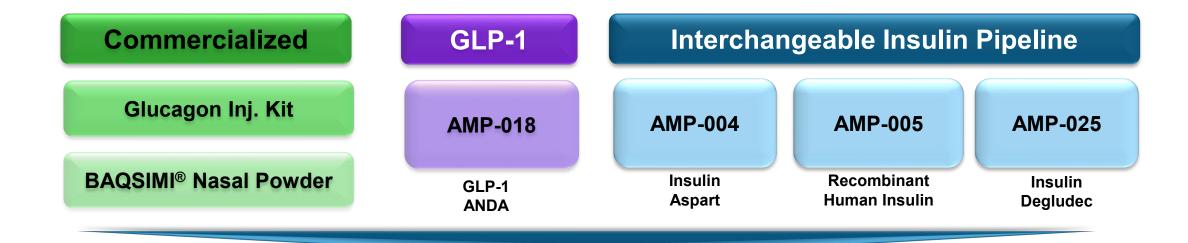


# **Amphastar Generics & Biosimilars Pipeline**

ANDA Type	Product Code	Current Stage	*IQVIA Sales	
	AMP-002 (Iron Sucrose)	Approved; Launched August 2025	+\$500 Million	
Injectable	AMP-015 (Teriparatide)	Commercial launch expected in 1H 2026	+\$500 Million	
	AMP-018 (GLP-1)	Commercial launch expected in 2027	+\$300 Million	
	AMP-007	Commercial launch expected in mid-2026		
Inhalation	AMP-017	Development	+\$1.3 Billion	
	AMP-023	Development		
	AMP-004 (Insulin Aspart)	Commercial launch expected in 2027	\$4.5 Billion	
Dissimilar	AMP-005 (Recombinant Human Insulin)	Development		
Biosimilar	AMP-025 (Insulin Degludec)	Development		
	AMP-028	Development	+2.5 Billion	



#### **Diabetes Portfolio**



- BAQSIMI®, the first and only FDA approved glucagon nasal powder
- The first FDA approved generic Glucagon injection kit
- Insulin Pipeline:
  - Covers the full spectrum of the insulin from rapid to long acting
  - \$4.5 Billion in IQVIA sales, ~70 million units of both pens and vials



# **Proprietary Pipeline**



### In-licensing of 3 promising new peptide assets

#### **Preclinical Asset**

#### **Overview**

### **US Market Opportunity**

#### **Key Value Propositions**

**AMP-105** 



- Potential **novel MoA** for growth and metastasis inhibition
- Early studies have shown anti-tumor activity across cancer types



∼60k solid tumor patients



~125k lymphoma & myeloma patients

First-in-class **peptide** targeting a novel mechanism to modulate cell growth and metastasis, offering a new anti-tumor option for patients

**AMP-107** 



- Eve-drop formulation targeting **VEGFR** and **integrin** αvβ3
- Aims to reduce treatment burden and improve **compliance**

2.2 – 3.4 Mn wet-AMD & DME patients

\$9.4Bn 2024 net revenue for anti-VEGF injections

First **non-injectable** anti-VEGFR eye drop, offering a proven MoA, improved patient quality of life, & non-invasive delivery compared to current injected anti-VEGF biologics

**AMP-109** Pancreatic, etc.



- **Peptide-coupled docetaxel** with improved bioavailability and **Efficacy**
- Improved safety profile
- Reduced Docetaxel-induced **Toxicity**



~91 - 125k NSCLC patients

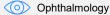


~101 – 121k GI cancer patients

Taxane chemo conjugated with peptide with improved bioavailability to improve efficacy and alleviate adverse events









#### In-licensing AMP-105, -07, -09 builds on Amphastar's successful peptide record

Amphastar has a longstanding history of developing and successfully commercializing peptide products.



Grows portfolio with three potentially best-in-class peptide assets



Targets high-growth therapy areas with a market potential of >\$50 Bn across oncology indications & >\$10 Bn in ophthalmology

In-licensing pipeline candidates AMP-105, AMP-107 and AMP-109:



Improves patient outcomes through better clinical benefit, tolerability, and compliance with differentiated mechanisms of action across indications



Accelerates Amphastar's transition toward novel, proprietary, innovative products



Leverages Amphastar's proven cGMP manufacturing & Clinical development expertise.



# **In-licensing Transaction**

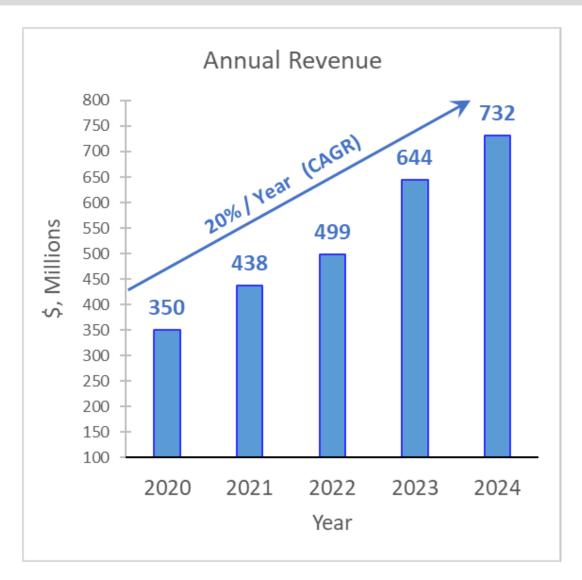
	Overview
Product:	<ul> <li>Amphastar entered into an exclusive license agreement with Nanjing Anji Biotech,</li> <li>Co. Ltd. (the "Transaction") for 3 peptide assets in US and Canada</li> </ul>
Terms:	<ul> <li>Cash payments:</li> <li>\$0.75 million earnest money paid prior to detailed due diligence</li> <li>\$5.25 million paid upon signing</li> <li>Development milestones of up to \$42 million</li> <li>Sales milestones of up to \$225 million (\$75 million/molecule)</li> <li>Royalty Payments: 5% of Net Sales with lifetime maximum of \$60 million/molecule</li> <li>Potential payments total \$453 million over the lifetime of the agreement</li> </ul>

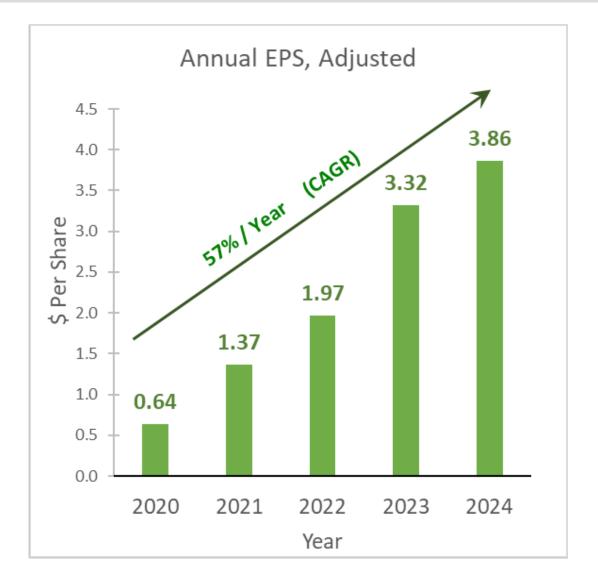


# Sales and Marketing



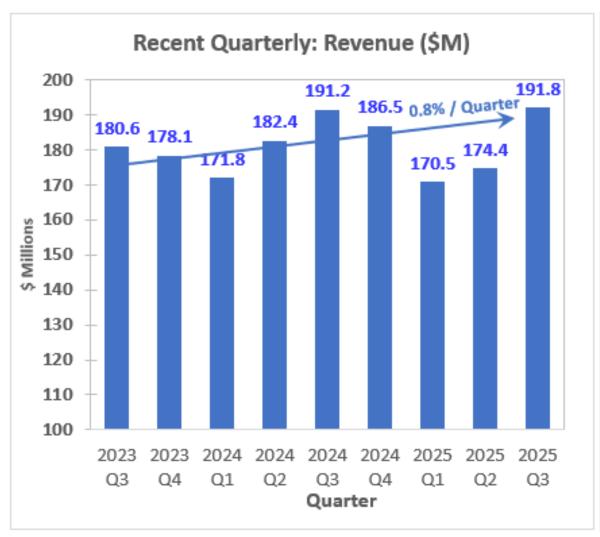
### Sales and EPS Trend

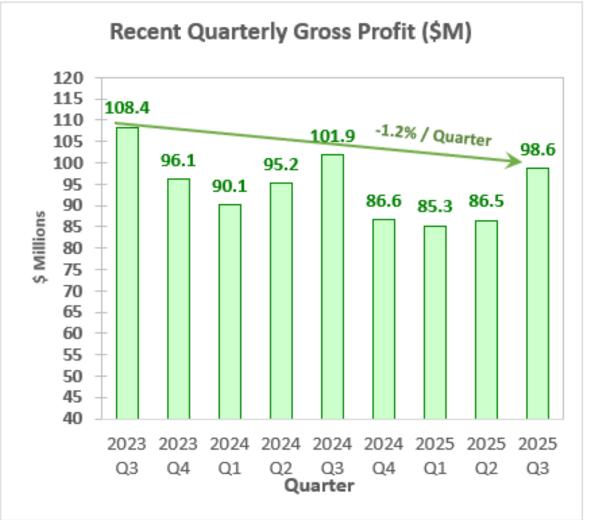






### Recent Quarter Trend: Sales & Adjusted EPS

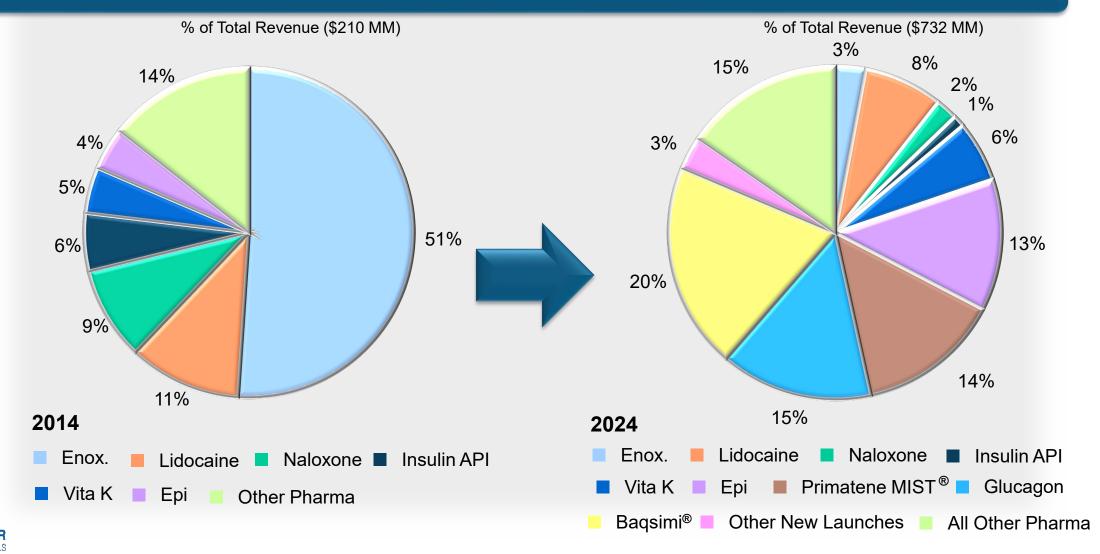






## **Existing Products Provide Strong Base**

#### **New Launches have Supported Diversification of the Revenue Base**





# **Key Proprietary Products**



### BAQSIMI® Strategic Rationale: A Transformative Transaction for Amphastar





## **BAQSIMI®** Patient Impact

### Glucagon is underutilized:

The American Diabetes Association (ADA) recommends that patients at increased risk for Level 2 hypoglycemia be prescribed glucagon<sup>1</sup>

# Amphastar will focus on BAQSIMI® to better serve patients

Approximately 7 million people are treated with insulin and only about 0.85 million (~12%)<sup>2</sup> of these patients currently utilize glucagon

# BAQSIMI® is currently a category leader for ease in patient use:

#### Simple nasal administration:

Currently the only non-injection glucagon approved by the FDA, passively absorbed in the nose, provide lower barrier for administration than injection

Ready-to-use with no reconstitution or priming required

#### **Portability for Consumers:**

Smaller product size than other glucagon products, and wider temperature storage range than other glucagon injection product.



### **BAQSIMI®** Forecast

#### Sales

Projected to reach peak of \$250 million to \$275 million

#### Selling Expense

- Projected to be 15% of Baqsimi<sup>®</sup> sales
- Starting in January 2025: Collaboration with Mannkind to increase Baqsimi<sup>®</sup> sales footprint with their endocrinology focused sales force

#### Adjusted EPS<sup>(1)</sup>

 Project \$2.00 to \$2.50 incremental adjusted EPS at peak

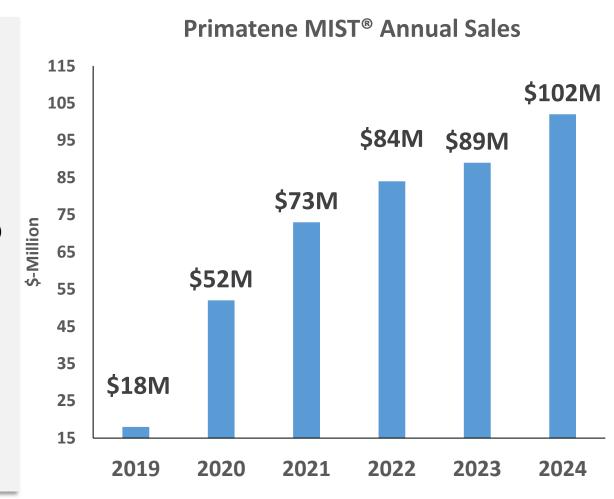
(1) Adjusted EPS is a non-GAAP financial measure. Reconciliation to the nearest GAAP measure is unavailable without unreasonable efforts. Refer to the section titled "Non-GAAP Financial Measures" for an explanation of non-GAAP financial measures.





#### **Primatene MIST®**

- Primatene MIST®, a proprietary and patentprotected over-the-counter epinephrine inhalation product
- The only FDA approved asthma inhaler available OTC, launched Dec 2018
- US Adult asthma patients: 20 million per CDC<sup>(1)</sup>
- Starting in January 2025: increase physician sampling program
- Development of proprietary Green<sup>(2)</sup> propellant formulation with patent pending
- Forecasting high single-digit growth in 2025



# Highlights and Catalysts



## **Growth Drivers and Upcoming Milestones**

#### **Key Growth Drivers in 2025/2026**

- BAQSIMI®
  - Increased sales footprint
- Primatene MIST®
  - Advertising campaign
  - Increased physician sampling program

- Albuterol
  - Launched in August 2024
- AMP-002 (Iron Sucrose)
  - Approved; Launched in Q3 2025

#### **Upcoming Milestones**

- AMP-015 (Teriparatide)
  - Commercial launch expected in 1H 2026
- AMP-007
  - Commercial launch expected in mid-2026

- AMP-018 (GLP-1)
  - Commercial launch expected in 2027
- AMP-004 (Insulin Aspart)
  - Commercial launch expected in 2027

