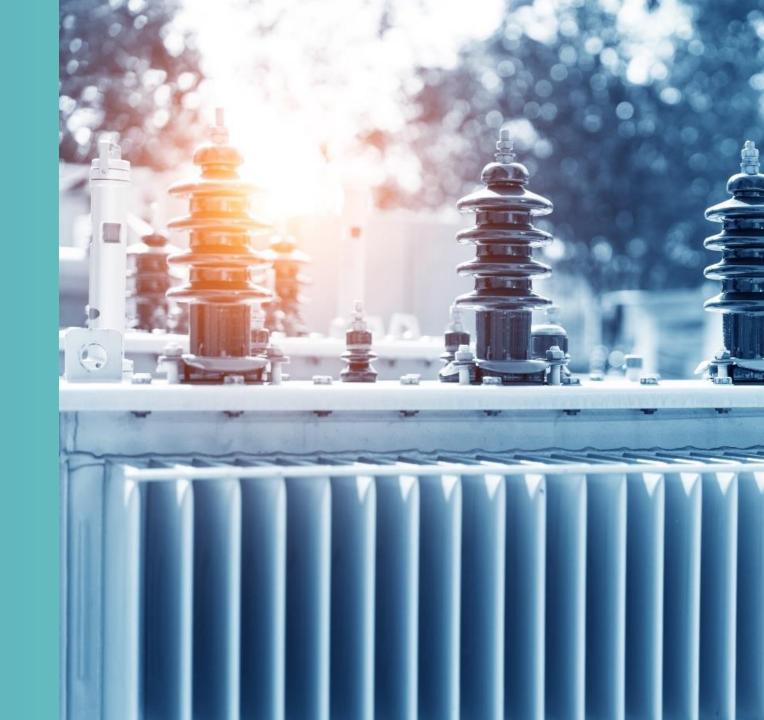
R&S Group

Presentation H1 2025 results

11 September 2025



Disclaimer

This presentation contains certain forward-looking statements. Such forward-looking statements reflect the current views of management and are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause actual results, performance or achievements of the Group to differ materially from those expressed or implied herein. Although R&S Group is convinced that the forward-looking statements are based on reasonable assumptions, R&S Group cannot guarantee that these expectations will be realized.

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Company representatives



Eduardo Terzi Group CEO



Matthias P. Weibel
Group CFO



Doris Rudischhauser Investor Relations Officer



Table of contents

1 Introduction Eduardo Terzi

2 Key highlights and financial results H1 2025

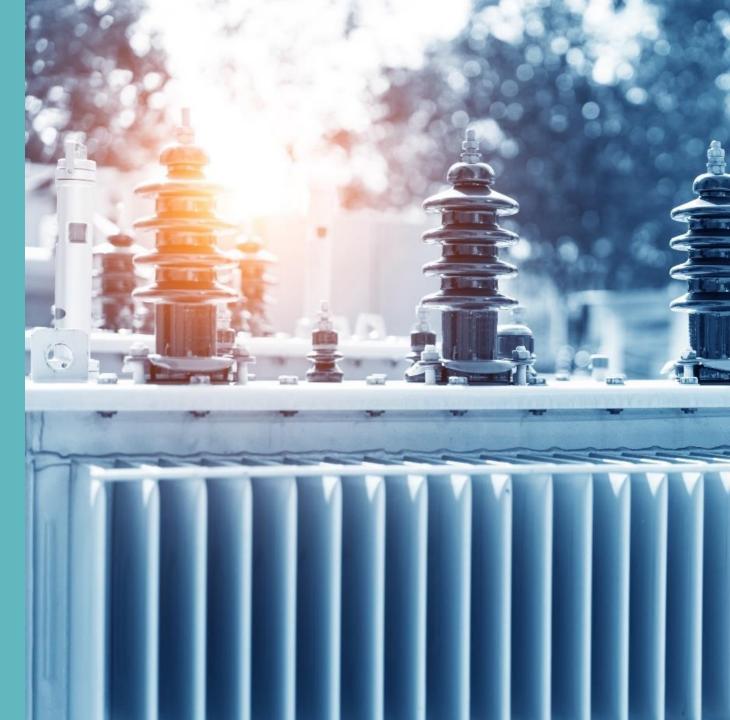
3 Outlook for H2 2025

4 Q&A





Introduction Eduardo Terzi



Eduardo Terzi in charge since 1 June 2025



Eduardo Terzi Brazilian and Italian citizen

Education

MBA from University of Maryland, USA, Electrical Engineering Degree from Escola Federal de Engenharia de Itajuba, Brazil

Experience

CEO Transformers, Bushings, Instrument Transformers at Siemens Energy, Erlangen/Germany (2019 – 2022). From 2012 – 2018, CEO Distribution Transformers at Siemens Energy, Nurnberg/Germany. CEO and Board Member Siemens Transformers S.p.A., Trento/Italy (2010-2012). Previously, various roles at Siemens AG in Germany and Brazil.

Skills and interests

Family/kids, running/fitness, playing guitar, home theatre, traveling



First impressions after ~100 days

"Strategy only works when it meets strong and disciplined day-to-day execution.

This is how we drive customer trust and profitable growth."

Positive aspects



People: dedicated, professional, passionate



Markets: Addressing megatrends, good market positions, customer proximity



Business model: excellent technology, people and material intensive, focus on cash conversion



Strategy: current successful strategy **needs to** be sharpened -> integrated company

Improvement potential



Go-to market: customer and market focus, value propositions/share of wallet



Procurement: bundling, renegotiation, development of new suppliers



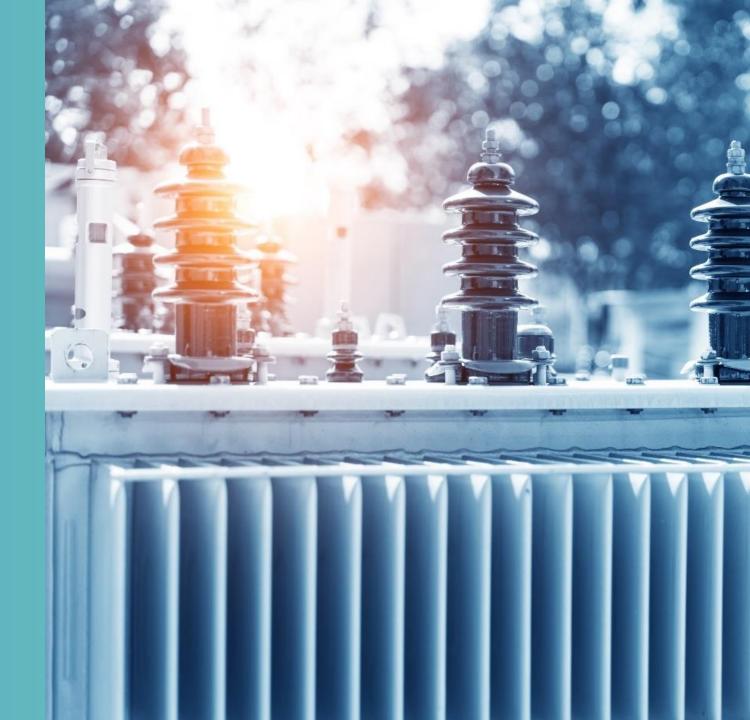
Operations: operational and technological excellence, process optimization



Culture: performance orientation, talent development, competence management



Key highlights H1 2025



H1 2025 at a glance



Strong topline development;
High order backlog
supporting year-end outlook



Progress on Kyte Powertech



Capacity expansion and ramp-up Bochnia



Profitability in line with guidance with an EBIT margin at 19.5%



FCF impacted by growth investments (NWC, capex)



Investor confidence and more diversified shareholder base



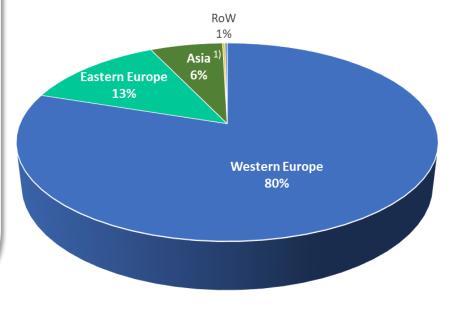
All product groups and applications with continuing order intake



Strong topline development; High order backlog supporting year-end outlook

- Good demand in core markets of Switzerland, Italy, Poland and Ireland/UK.
- Continuous development in new markets such as Germany, the Nordics, the Baltics and France.
- Germany at 13% of sales (6% in prior year).
- Start of recovery of German and Polish construction sectors.
- R&S has no sales exposure to the US.
- High order backlog of CHF 305.7 million.

Net sales mix:



¹incl. Middle East

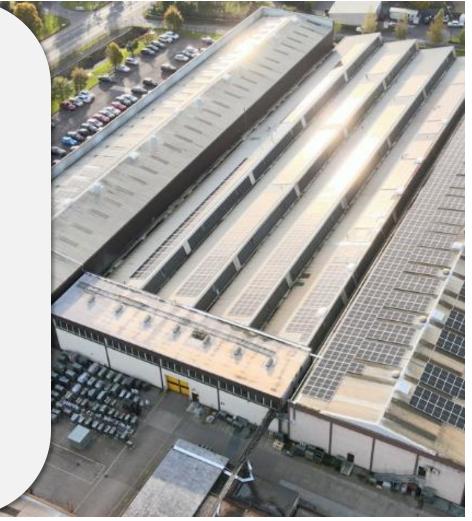


Ongoing progress on Kyte Powertech



Progress on Kyte Powertech

- Formal integration successfully concluded.
- Integration of operational functions like manufacturing and quality to be deployed further.
- Productivity in operations in focus.
- Pursuit of up- and cross-selling initiatives across markets and customers.



Capacity expansion and ramp-up Bochnia delayed



Capacity
expansion and
ramp-up
Bochnia

- Official inauguration 3 April 2025 with customers and local representatives.
- Ramp-up and output plan of 10,000 sqm state-of-the art facility. Build-up of working capital.
- Delays in ramp-up due to late machine deliveries and workforce development.
- Impact on sales and order intake.
- ISO 9001 certification already received, certification for key customers ongoing.



H1 2025 at a glance



Strong topline development;
High order backlog
supporting year-end outlook



Progress on Kyte Powertech



Capacity expansion and ramp-up Bochnia



Profitability in line with guidance with an EBIT margin at 19.5%



FCF impacted by growth investments (NWC, capex)



more diversified shareholder base



Key figures*) as per 30 June 2025

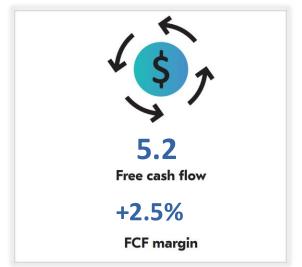








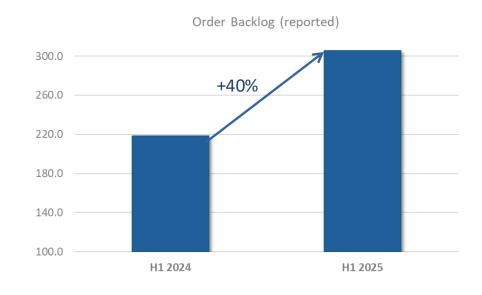






All product groups with continuing positive order intake





- Continuous high monthly order intake from key markets (CH, GER, IT)
- Delays in the ramp-up of the new plant near Bochnia, resulting in a negative impact on order intake and sales of ~CHF 12 million in 2025
- Book-to-bill at 1.2 in H1 2025
- High backlog for Power Transformers until Q2/2027, adequate backlog for Oil Distribution- and Cast Resin Transformers.

Key financial figures as per 30 June 2025

	HY 2025 reported	HY 2024 reported	HY 2024 adjusted	Change in reported figures
	MCHF	MCHF	MCHF	in%
Order intake	244.8	141.0	141.0	73.6 %
Order backlog	305.7	218.2	218.2	40.1%
Net sales	206.3	109.9	109.9	87.7%
Operating result (EBIT)	40.2	24.0	25.5 ¹	67.5%
as % of net sales	19.5%	21.8%	23.2%	
Profit after tax	28.8	12.1	17.3 ^{1,2}	138.0%
Free Cash Flow	5.2	5.5	7.5 ²	-5.5%
Earnings per share in CHF ³	0.77	0.42	0.60	83.3%
Net financial debt 4	104.0	-5.1	-5.1	n/a
Year-end Number of full-time equivalents	1'285	635	635	102.4%

¹ Excluding M&A costs of 1.5 MCHF

4 Defined as (interest-bearing) short- and long-term liabilities less cash and equivalents. Excess cash in the prior year numbers.



² Excluding subsequent tax payments in Italy of 3.7 MCHF (cash impact of 2 MCHF for H1 2024)

³ Basic Earnings per share computed by dividing Profit after tax by the weighted average number of shares outstanding (37'239'162 shares in 2025).

Consolidated profit & loss statement as per 30 June 2025

(with comparatives from prior year)

		30 June	30 June
		2025	2024
		(unaudited)	(unaudited)
		TCHF	TCHF
Net sales	A	206'342	109'933
Changes in semi- / finished goods		1'600	8'656
Other operating income		772	76
Operating income		208'715	118'664
Material costs	В	-112'990	-61'835
Personnel costs	C	-37'317	-20'005
Operating expenses	D	-14'131	-9'466
Other operating expenses	E	-345	-1'760
Operating result before amortisation and depreciation (EBITDA)		43'932	25'598
Depreciation of tangible assets and amortisation of intangible assets	F	-3'693	-1'646
Operating result (EBIT)		40'239	23'952
Financial result	G	-3'741	-1'173
Profit before income taxes		36'498	22'779
Tax expenses	H	-7'692	-10'657
Profit		28'806	12'122
Basic earnings per share in CHF		0.77	0.42
Diluted earnings per share in CHF		0.77	0.42

- A Net sales continuing positive development in the German market (13% of total Net sales vs. 6% in H1 2024 prior year)
- Material costs
 stable material prices with good availability of key materials; materials ratio slightly lower at 55% compared to 56% in the previous year

Value added (Gross Margin)

- decrease due to the acquisition of Kyte (portfolio effect) and more deliveries in the first half of the year (esp. Poland and Germany) and therefore lower WIP and semi-/finished goods
- Personnel costs increase is attributable to higher number of employees due to the ramp-up of new plant in Bochnia and already started stuffing for new plant in Łódź (already 20 FTE). While absolute costs have increased, costs relative to Net sales remained stable at 18%.
- Operating expenses decrease relative to Net sales, even though increase in absolute terms due to the acquisition of Kyte (higher maintenance costs and operational costs)
- Other operating expenses included in 2024 additional consultancy costs of CHF 1.5 million related to strategic projects
- Depreciation, amortisation
 higher due to the assets' capitalization as part of the PPA adjustments
 of Kyte (property and software).
- **G** Financial result increase is attributable to more interest expenses related to the syndicated loan for the acquisition of Kyte
- Tax expenses lower due to a subsequent tax payment in Italy in the previous year (CHF 3.7 million)

Consolidated Balance Sheet as per 30 June 2025

		30 June 2025	31 December 2024
		(unaudited)	(audited)
Assets		TCHF	TCHF
Cash and cash equivalents	A	55'997	76'795
Accounts receivable		73'035	48'599
Other short-term receivables	В	1'332	7'891
Inventories		71'300	62'022
Prepaid expenses		1'812	2'247
Total current assets		203'476	197'554
Tangible assets	D	44'528	37'011
Financial assets		2'449	2'046
Intangible assets		20'421	21'786
Total non-current assets		67'398	60'843
Total assets		270'874	258'397

- A Decrease of cash due to higher dividend payout of the capital contribution reserve and amortisation of syndicated loan (CHF 12.5 million)
- Decrease is mainly attributable to the waiver of a long-term guarantee deposits in 2025
- Increase is reflecting higher business volumes and the build-up of the base stock in the new plant in Bochnia
- D Tangible assets growth reflects investments in the new plant near Bochnia (PL), in new machines across the group

	30 Ju	ne 31 December
	20.	25 2024
	(unaudite	ed) (audited)
Liabilities and equity	TCI	HF TCHF
Liabilities		
Short-term financial liabilities	33'6	558 28'421
Accounts payable	- 46'7	60 42'302
Other short-term liabilities	29'6	09 26'773
Short-term provisions	9'8	7'696
Accruals	7'4	7'962
Total current liabilities	127'2	78 114'155
Long-term financial liabilities	A 126'3	331 138'630
Pension liability		518 710
Long-term provisions	8'1	10'205
Total non-current liabilities	135'1	149'546
Total liabilities	262'4	263'700
Equity		
Share capital	3'7	24 3'724
Capital reserves	A 121'8	40 140'366
Own shares	-4	-2'500
Retained earnings	-114'5	-143'370
Cumulative currency translation reserve	-2'0	94 -3'524
Total equity	8'4	-5'304
Total Liabilities and equity	270'8	74 258'397



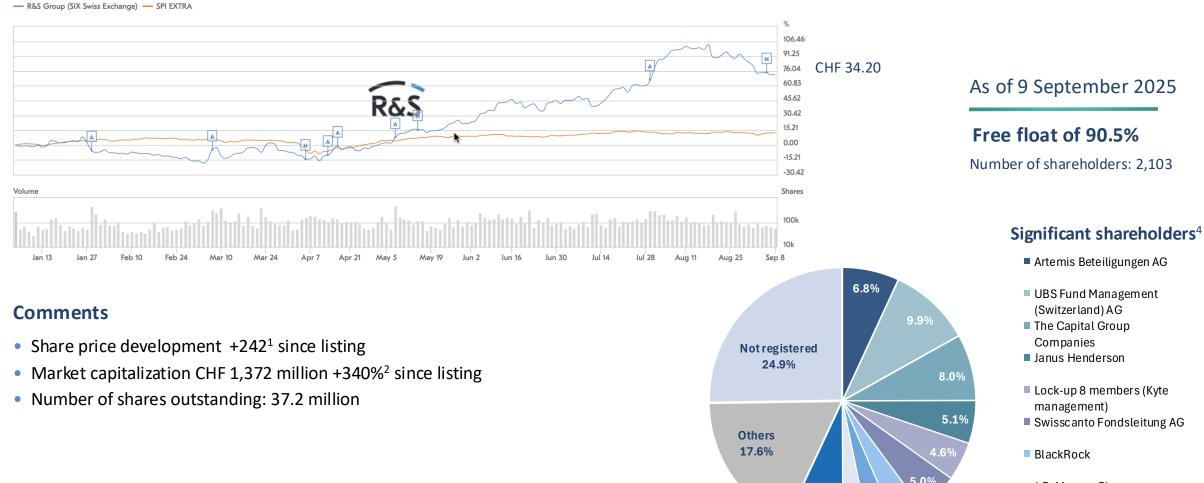
Consolidated Cash Flow Statement as per 30 June 2025

	30 June 2025	30 June 2024
	(unaudited)	(unaudited)
	TCHF	TCHF
Profit of the period	28'806	12'122
Amortisation, depreciation and impairment	3'693	1'646
Profit (-)/Loss (+) on sale of tangible assets	-44	-4
Change in provisions/reserves	A 478	8'991
Other non-cash items	5'545	-2'688
Cash flow from operating activities before changes in net working capital	38'478	20'066
Change in inventories	-8'975	-7'226
Change in accounts receivable	-24'374	-11'988
Change in other receivables and prepaid expenses	1'371	-595
Change in accounts payable	4'640	-6'400
Change in other current liabilities and accruals	2'999	13'507
Cash flow from operations	14'139	7'363
Investments in tangible assets	-8'961	-1'747
Divestments of tangible assets	134	26
Investments in financial assets	-18	-4
Investments in intangible assets	-113	-174
Cash flow from investment activities	-8'958	-1'898
Free cash flow	5'180	5'465
Dividend payout	-18'596	-6'992
Issuance (+)/repayment (-) of short-term financial liabilities	3'895	-575
Issuance (+)/repayment (-) of long-term financial liabilities	-12'067	-8'320
Cash flow from financing activities	-26'768	-15'888
Exchange rate impact	790	1'410
Net change in cash	-20'797	-9'013
Cash and cash equivalents at 01.01	76'795	52'999
Cash and cash equivalents at 30.06	55'997	43'986
Change in cash and cash equivalents	-20'797	-9'013

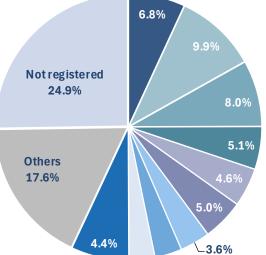
- A Less accruals for customer claims (risk provisioning for penalties and onerous contracts)
- B Repayment of long-term guarantee deposits following the waiver of the contracts in January 2025
- G Higher inventories and accounts receivables due to higher business volumes, ramp up of new plant near Bochnia.

 Overall increase in accounts payable balances also a result of increased operations, but also due to better management of payables and more favorable supplier payment terms.
- D Main cash capital expenditures for new plant near Bochnia and new greenfield for Power transformers in Łódź.
- E High financing cash outflows due to dividend payout out of the capital contribution reserve and partial repayment of syndicated bank loan, which was raised in connection with last year's acquisition of Kyte

Share price performance YTD and shareholder structure



- 1) Calculated based on closing prices.
- 2) Based on number of shares outstanding at listing and as of 8 September 2025, incl. conversion of redeemable warrants.
- 3) Free float according to definition of SIX Index Division excludes Artemis
- 4) Significant shareholders > 3% with percentage as filed with SER Disclosure Office.

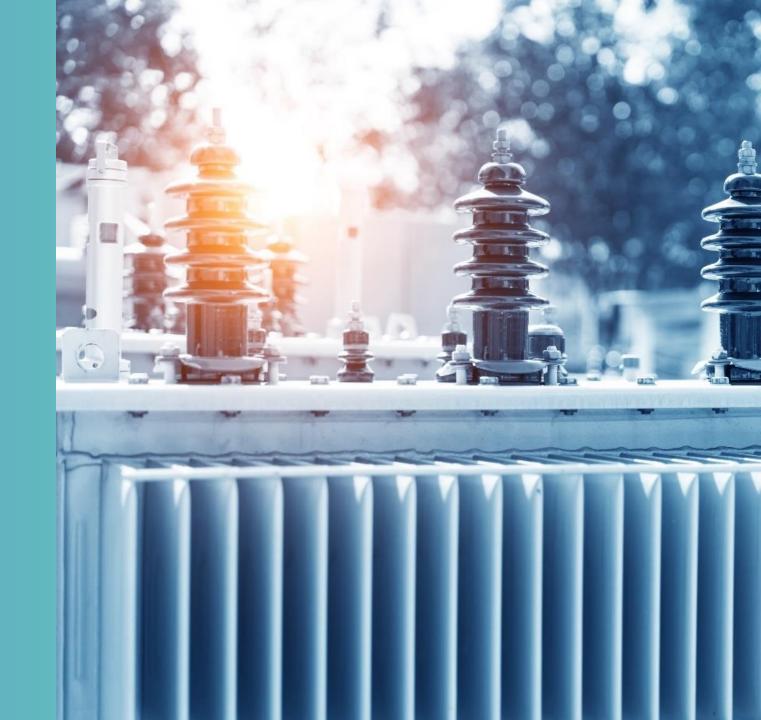


3.1%

- J.P. Morgan Chase
- Columbia Threadneedle Investment
- Nominees



Outlook for H2 2025



Focus topics for H2 2025



Focus topics H2 2025

- Continue on positive business momentum based on current backlog and good market demand
- Further drive Operational Excellence in all the plants (process and cost optimizations), esp. @Kyte.
- Ramp-up Bochnia (throughput and output) without compromising quality.
- Progress on the new greenfield plant for power transformers
- Focus on working capital and cash conversion



Plant expansion power transformers on track







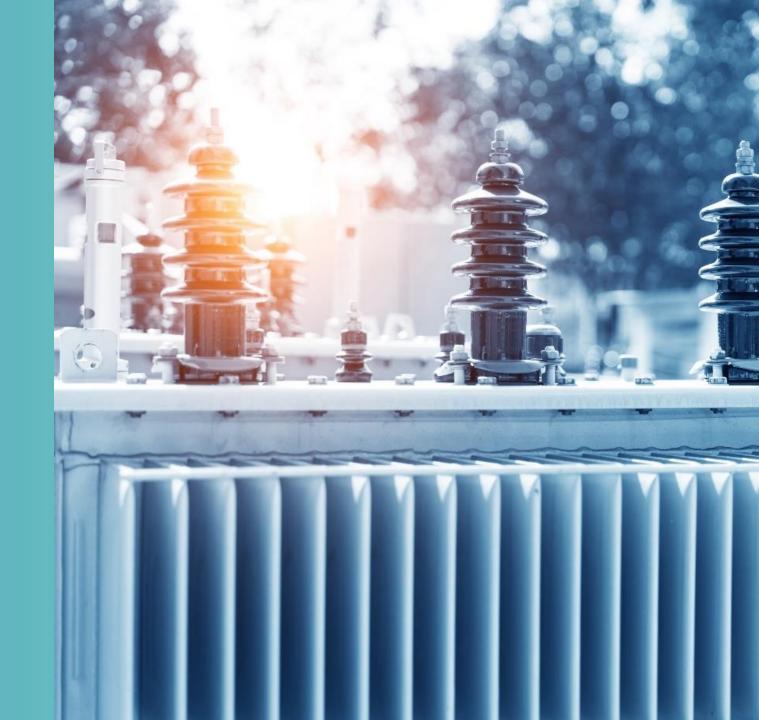
New plant in Lodz:

- Greenfield factory for power transformers
- Start of operations planned for Q4 2026
- Doubling output

Q&A

Thank you for your attention.

We are now happy to answer your questions.



Financial calendar | Contact

Financial Calendar

Full-year 2025 results
Annual General Meeting

8 April 20267 May 2026

Contact

Investor and Media Relations

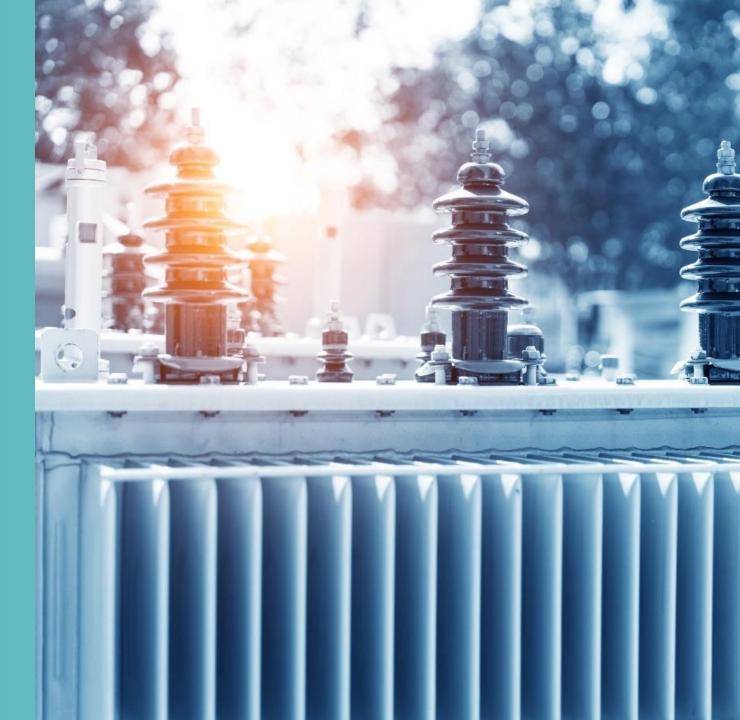
Doris Rudischhauser

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Email: investors@the-rsgroup.com



Appendix



Guidance: R&S to deliver profitable growth on a sustainable basis

Mid-term outlook*)

Commentary

Net sales growth

Confirmed

10%-13%

- Mid-term outlook organic growth over the cycle.
- Continuing global electrification demand, decarbonization, decentralization and aged grids.
- Increased importance of sales mix and currencies due to integration of Kyte.

EBIT margin

Confirmed

Around 20% of net sales

- Resilient gross profit margin profile.
- Economies of scale from continued net sales growth.
- Operational excellence supporting margin expansion.
- Good cost discipline at all plants.

Free cash flow margin

Dividend policy and leverage

Confirmed

10%-12% of net sales

- FCF equals cash flow from operating activities minus cash flow from investing activities.
- Mid-term lower as investment waves increase.
- Strong focus on cash conversion.

Confirmed

CHF 0.50 per share

- Stable dividend for FY2024 to FY2026, thereafter accelerated.
- Mid-term target below 1.0x Net Debt / LTM EBITDA.
- Excess cash to be returned to shareholders.



Our path to sustainability - ESG Roadmap (2025–2027)

Completed In progress Annual ESRS reporting, EURD & CSDDD ISO 14064-1, compliance, 22301, 26000, group-wide ISO 27001, 31000, alignment 37001 introduced; full **Double** ISO 45001 & **TCFD & climate Materiality** 50001 rollout risk assessment, **Assessment** laid ESG conducted, reporting continuing of foundation ISO 50001 implementation Leadership Foundation Start Implementation Integration 2025 2026 2025 2027





We guarantee energy