1Q 2024 Results

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1Q 2024 KEY HIGHLIGHTS

(in CZK)

- Operating income of CZK 3.1 billion (+9.6%) supported by growth in both net interest income (+2.2%) and net fee and commission income (+20.1%).
- Net profit of CZK 1.3 billion (+5.8%) in line with expectations and remains on track to deliver a full-year minimum target of CZK 5.2 billion.
- Total assets reached CZK 468 billion (+15.7%), driven predominantly by the growth of funding base (+16.8%), with notable slowdown during 1Q 2024.

Operating income

3.1_{bn}

+9.6%

Net profit

1.3bn

+5.8%

Return on Tangible Equity

17.1%

+0.3pp

Total assets

468bn

+15.7%

Funding base

423_{bn}

+16.8%

Net loan portfolio

267_{bn}

+0.3%



Shareholders approved all proposals at the Annual General Meeting held on 23 April 2024

- **O1** Dividend distribution of CZK 9 per share (record date 29 April 2024 and due date 21 May 2024)
- Appointment of Deloitte Audit s.r.o as the external auditor for 2024
- 02 Annual Consolidated Financial Statements of MONETA Money Bank, a.s. as of 31 December 2023
- O5 Amendment to the Articles of Association to increase the number of members of the Management Board from 5 members to 6 members
- 03 | Annual Separate Financial Statements of MONETA Money Bank, a.s. as of 31 December 2023
- 2023 Remuneration Report; 2023 Reports of the Management Board, of the Supervisory Board and of the Audit Committee
 - Remuneration Policy

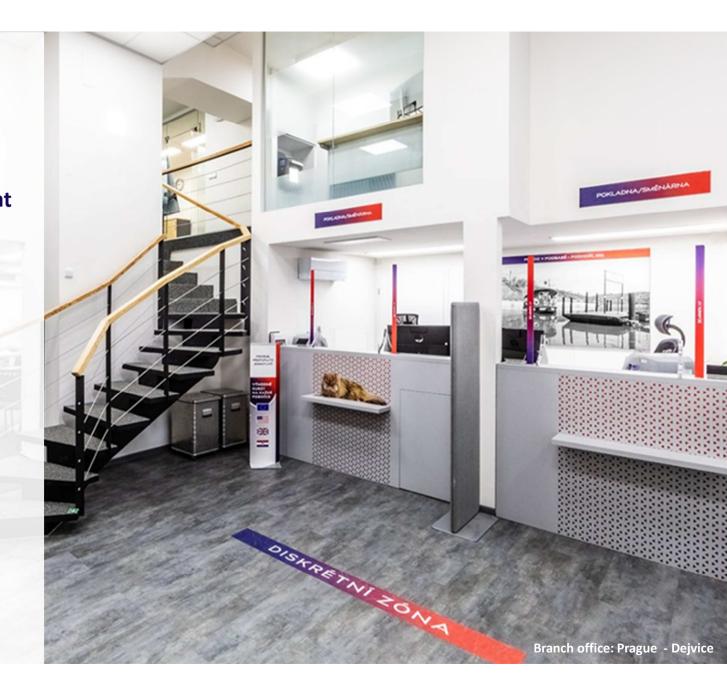


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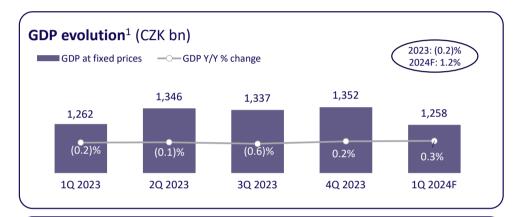
➤ Macroeconomic Environment

- Operating Platform
- Profit and Loss Development
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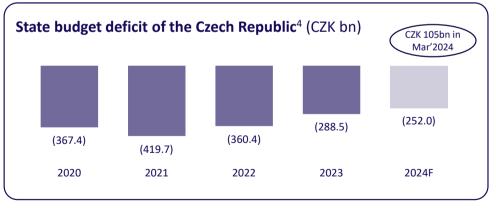


Czech economy is expected to grow by 1.2%, unemployment remains stable and CZK 252 billion state budget deficit was approved





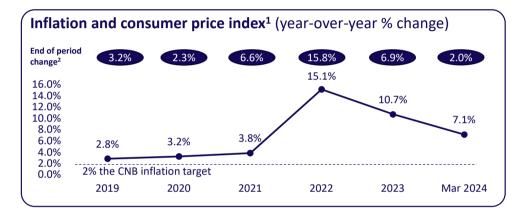


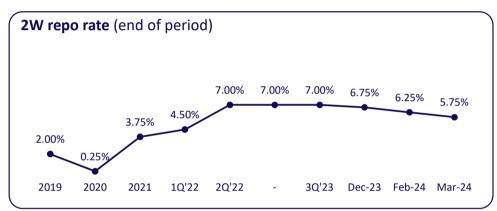




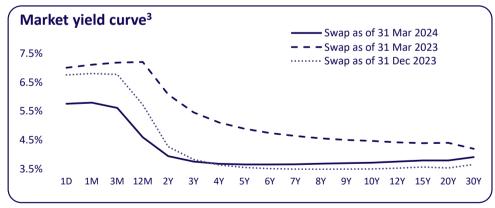
Note: (1) Source: GDP at fixed prices of 2015 based on the Ministry of Finance (www.mfcr.cz); 1Q 2024 estimate; GDP at current prices – 1Q 2023: CZK 1,817bn, 2Q 2023: CZK 1,840bn, 3Q 2023: CZK 1,842bn, 4Q 2023: CZK 1,852bn; GDP Y/Y % change: 1Q 2023 – 4Q 2023 actuals based on the CZSO seasonally adjusted and 1Q 2024 and FY 2024 estimate; (2) GDP at current prices, source: Czech Republic data source: www.mfcr.cz, Euro area data: www.ec.europa.eu/eurostat; (3) ILO methodology, 2024F based on the CNB forecast issued in February 2024; (4) Source: www.mfcr.cz.

Inflation on rapidly descending trajectory, the key rate decreased to 5.75% and swap market indicates rate stabilisation





Contribution to inflation by item ¹						
	Dec'2023 % contribution	Mar'2024 % contribution	Mar'2024 Y/Y price change %			
Food and beverages	0.4	(0.7)	(2.6)			
Clothing and footwear	0.2	0.2	5.3			
Housing, energy	4.7	0.9	2.9			
Health	0.2	0.1	4.7			
Transport, telecommunication	0.1	0.5	3.3			
Recreation, culture, education	0.5	0.3	4.3			
Restaurants and hotels	0.5	0.5	8.3			
Other	0.3	0.2	2.8			
Total	6.9	2.0	2.0			



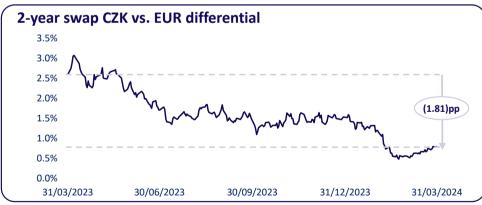


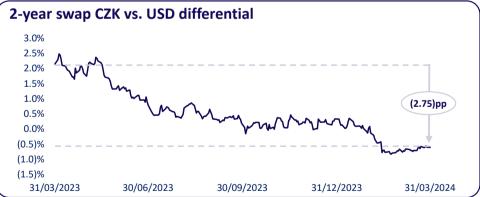
Source: CZSO, Bloomberg. Note: (1) Inflation rate as an increase in the average annual Consumer price index; (2) Consumer price index calculated as an increase in the CPI compared with the corresponding month of the preceding year; (3) Composed of short-term PRIBOR and swap market indication from 1 year and longer maturity.

CZK appears to be losing ground against major currencies due to the decline in the interest rate differential



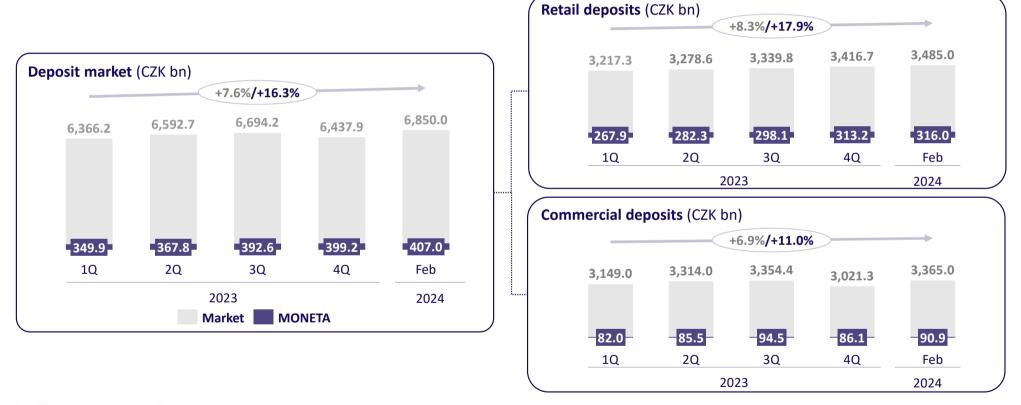








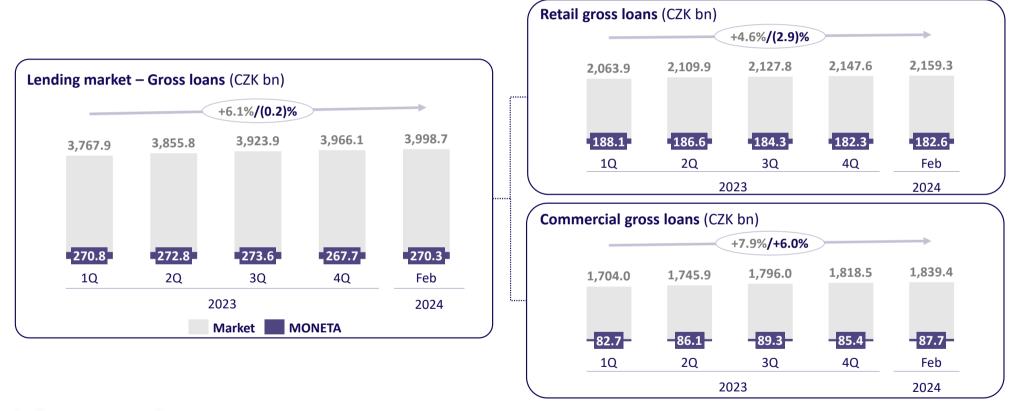
MONETA more than doubled overall deposit market growth, mainly in the retail segment





Note: Source: Market: Czech National Bank ARAD; Deposits include building savings deposits and further deposits of residents only, i.e. excluding non-residents, MONETA: Deposits include residents and non-residents including building savings deposits, excluding CSA and repo operations.

Market lending growth slowed down; MONETA renewed its lending activities during 1Q 2024 in both segments





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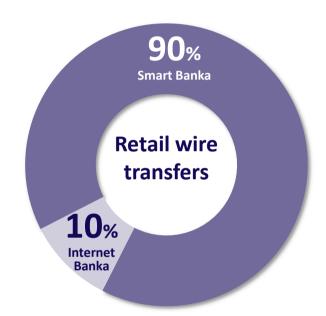
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DIGITAL PLATFORM

is a critical distribution and service channel



Payment transactions

17.37_m

+15.2%

Servicing transactions

5.42m

+23.0%

Sales transactions

0.16_m

(6.4)%

Digital platform users¹

1.44_m

+11.0%

Available products

40

+37.9%

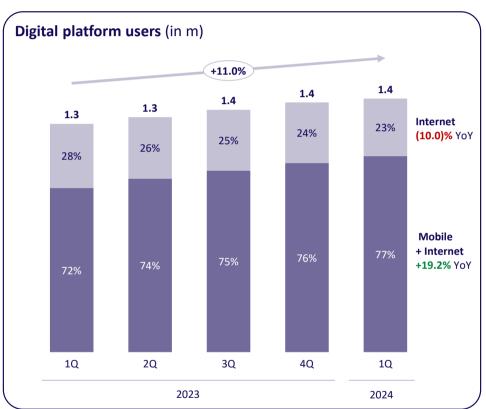
Average daily visits¹

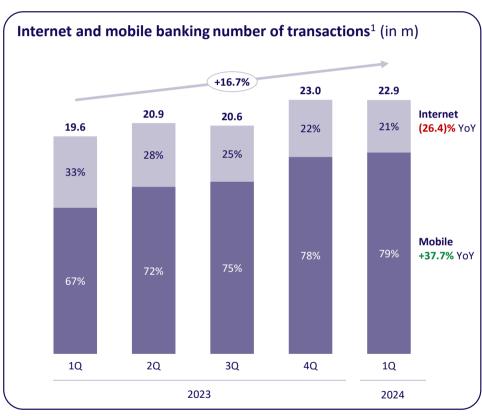
667ths

+14.8%



Digital platform users continued to grow predominantly in mobile banking accompanied by strong growth in the number and share of transactions

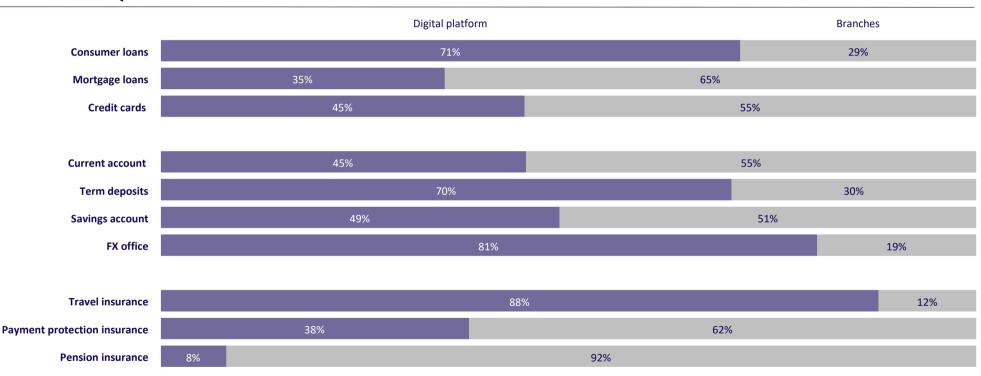






The digital channel is a key enabler for product sales and services and an important complement to the branch network

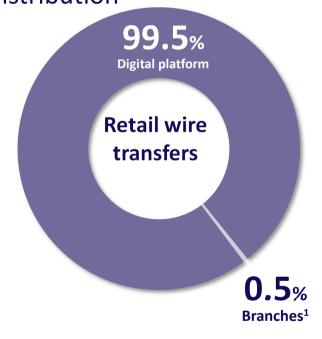
Sold units in 1Q 2024





BRANCH NETWORK

continues to play an important role in product and service distribution



Branch visits²

416ths

(18.0)%

Cash transactions

199ths

(24.9)%

Payment transactions

61ths

(5.4)%

Loan applications

116ths

+24.2%

Number of branches³

134

(4.3)%

Number of staff at branches^{3,4}

1,115

(3.5)%



Note: Visits, cash transactions, payment transactions and loan applications during 1Q 2024. All numbers in units. The percentage represents the year-on-year change. (1) Includes transactions via branch and ATM; (2) Cash and non-cash visits; (3) As of 31 March 2024 (4) Includes retail, SME and small business bankers.

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Net profit of CZK 1.3 billion, supported by strong growth in operating income and lower cost base, cost of risk in line with expectations

PROFIT AND LOSS (CZK m)	1Q 2023	1Q 2024	CHANGE
Net interest income	2,031	2,075	2.2%
Net fee and commission income	616	740	20.1%
Other income	197	302	53.3%
OPERATING INCOME	2,844	3,117	9.6%
Operating expenses	(1,545)	(1,486)	(3.8)%
OPERATING PROFIT	1,299	1,631	25.6%
Cost of risk	116	(135)	n/a
PROFIT BEFORE TAX	1,415	1,496	5.7%
Income tax	(200)	(210)	5.0%
NET PROFIT	1,215	1,286	5.8%
Earnings per share	2.4	2.5	5.8%
Return on Tangible Equity	16.8%	17.1%	0.3pp
Effective tax rate	14.1%	14.0%	(0.1)pp

Net interest income growth driven by excess liquidity placed at a positive margin and loan repricing; NIM of **1.8%** in 1Q 2024 (1Q 2023: **2.1%**) impacted by postponed deposit repricing.

Net fee and commission income growth supported by strong distribution of insurance and asset management products.

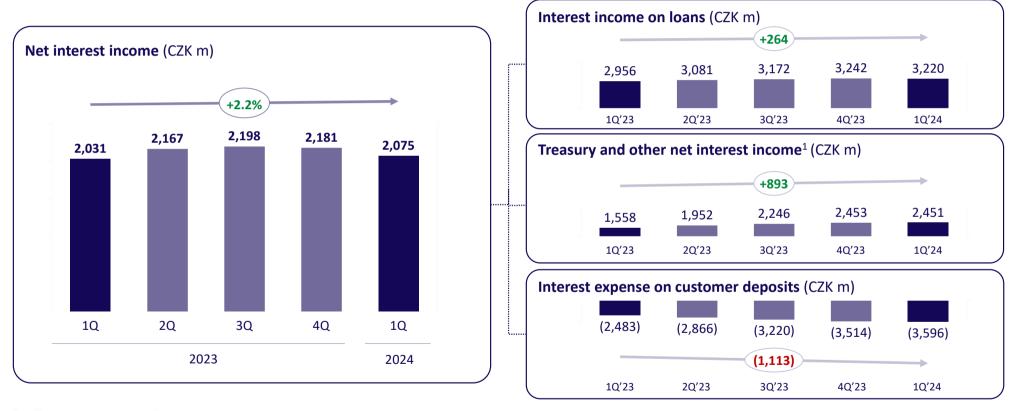
Other income growth driven by positive impact from FX swaps and extraordinary gain on a marginal disposal of investment portfolio.

Cost base decreased due to lower contribution to regulatory funds (down by 14.6%) and lower administrative expenses partially offset by higher personnel expenses. Cost to income ratio at 47.7%, adjusted¹ cost to income ratio at 42.2%.

Cost of risk with net charge of CZK 135 million or 20bps in line with provided guidance.

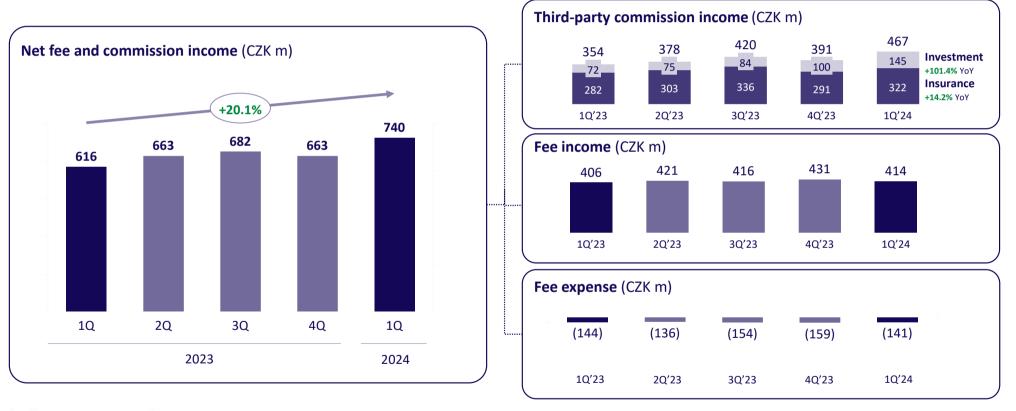


Net interest income supported by continued positive, albeit decreasing margin on incremental deposits and strong impact of loan repricing



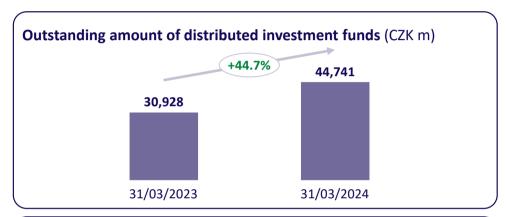


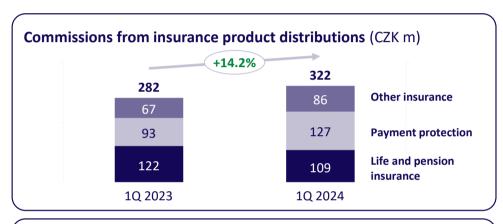
Distribution of third-party products drives growth in net fee and commission income, mainly through the distribution of investment fund products

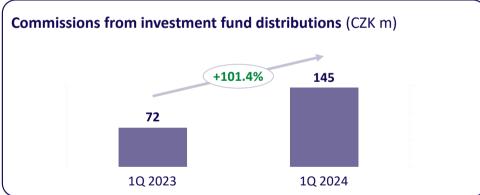




Asset management portfolio expanded by 45%, while asset management revenues increased by 101%; insurance distribution commissions up 14%







- 44.7% growth in outstanding amount of distributed investment funds mainly driven by high demand for investment into collective funds.
- 101.4% growth in income from investment fund distribution supported by portfolio expansion and higher invested volumes.
- 14.2% insurance distribution income growth across all categories,
 life and pension insurance impacted by extra bonus in 1H 2023.



OPERATING EXPENSES

The cost base decrease of 3.8% primarily driven by lower regulatory and administrative costs, partially offset by wage inflation

Operating expenses (CZK m) (3.8)% 1,545 1,537 1,486 Regulatory 1,372 charges 267 228 40 1,276 (14.6)% YoY 738 595 Personnel 578 593 620 +7.3% YoY Admin & 505 425 377 Other operating 379 337 (10.6)% YoY **Depreciation and** 323 312 304 294 301 amortisation (6.8)% YoY 2Q 1Q 3Q 4Q 1Q 2023 2024



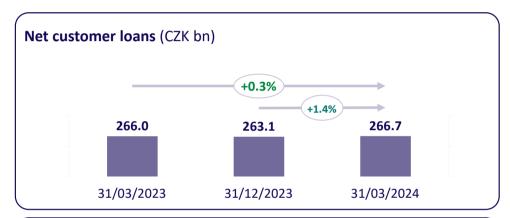


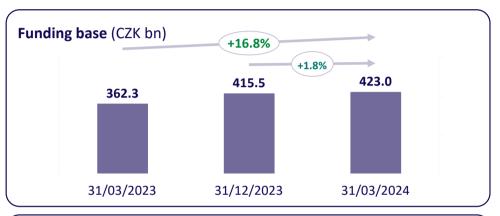
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Stable lending with increasing yield; continued deposits growth due to the competitive rate translates into higher funding costs



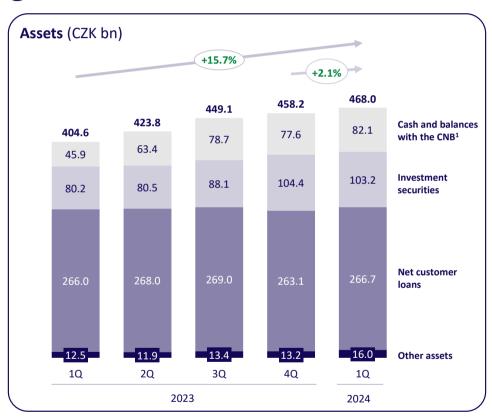


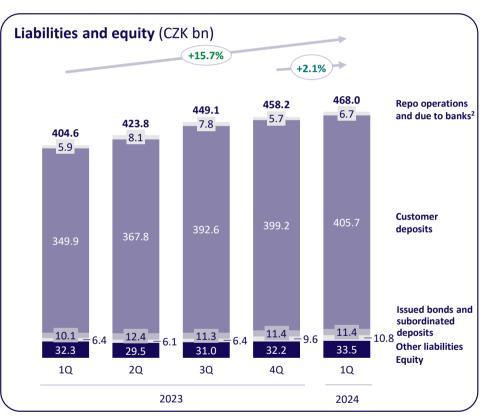






The balance sheet expanded to CZK 468 billion, driven by strong deposit growth concentrated in the retail segment

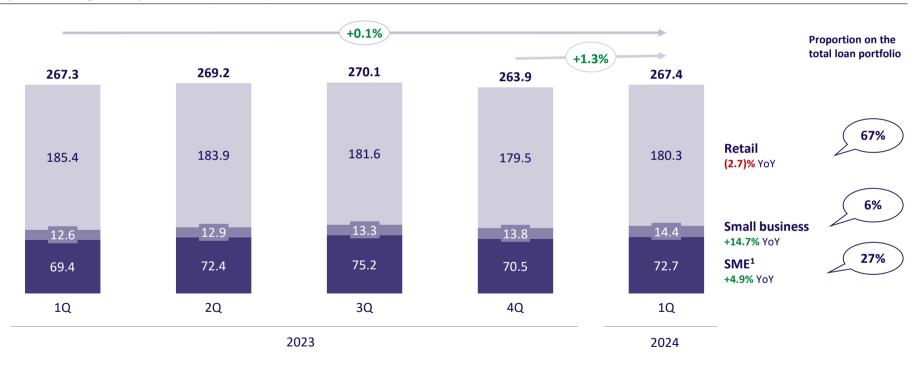






Lending portfolio returned to growth in 1Q 2024

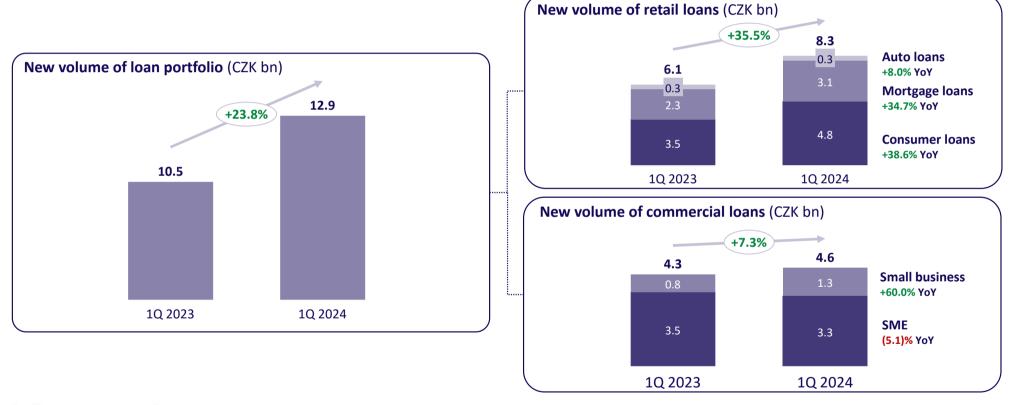
Gross performing loan portfolio (CZK bn)





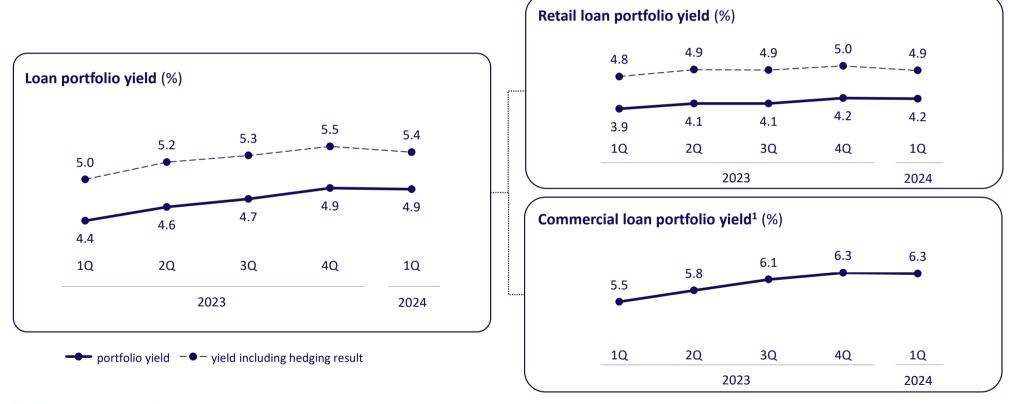
NEW LENDING VOLUMES

Renewed demand for credit is particularly evident in the retail segment, through both secured and unsecured new volume growth





Portfolio yield on loan book increased year-on-year in both retail and commercial segments and stabilised in 1Q 2024





Note: For more details, please see the explanation in the glossary. (1) A significant portion of the commercial loan portfolio bears interest at floating rates and only longer maturities with fixed interest rates are hedged; therefore, the impact of the hedging results on the yield of the commercial loan portfolio is only marginal.

FUNDING BASE

Deposits gathering delivered CZK 61 billion of incremental funding and contributed to net interest income growth

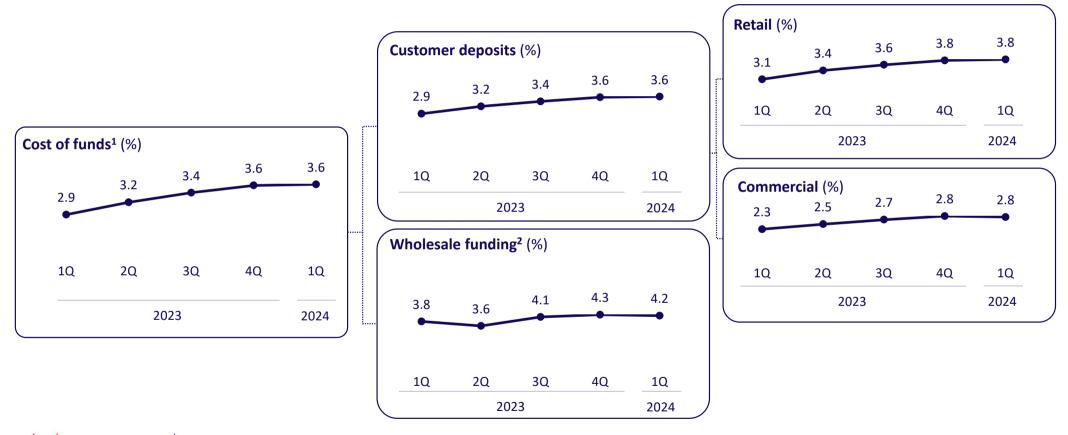
Customer deposits and wholesale funding¹ (CZK bn)





Notes: (1) Excludes opportunistic repo operations and CSA (CZK 3.6bn in 1Q'23, CZK 2.9bn in 2Q'23, CZK 2.9bn in 3Q'23, CZK 0.8bn in 4Q'23 and CZK 0.7bn in 1Q'24); wholesale funding includes Issued bonds, Subordinated liabilities and Due to banks balances.

The cost of funding has stabilised in both retail and commercial segments, wholesale funding impacted by subordinated deposit (MREL)

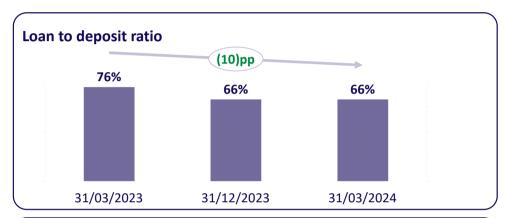


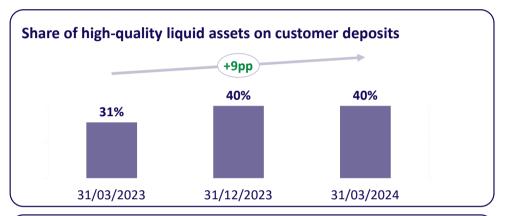


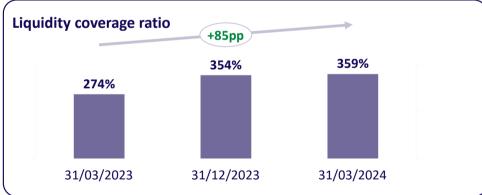
Notes: (1) Excluding opportunistic repo operations and CSA; (2) Wholesale includes Issued bonds, Subordinated liabilities and Due to banks balances and excludes opportunistic repo operations and CSA.

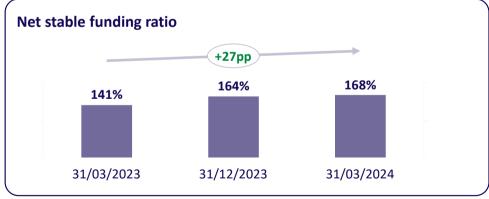


Liquidity position strengthened, 1Q development reflects slower growth in deposit base and faster pace of lending





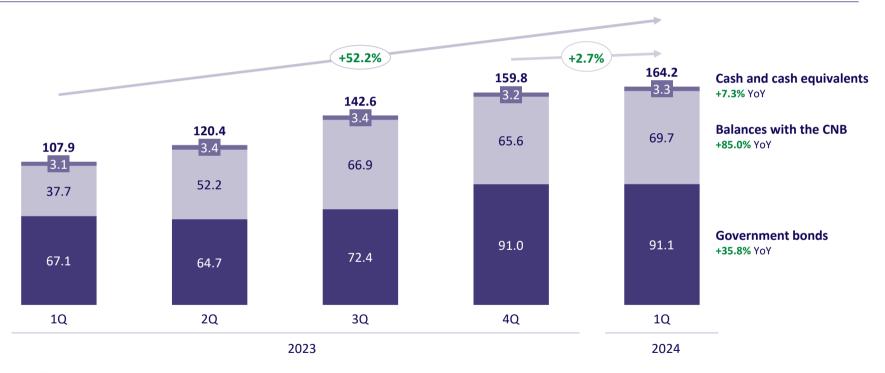






High-quality liquid assets increased by 52% and showed stable development during 1Q 2024

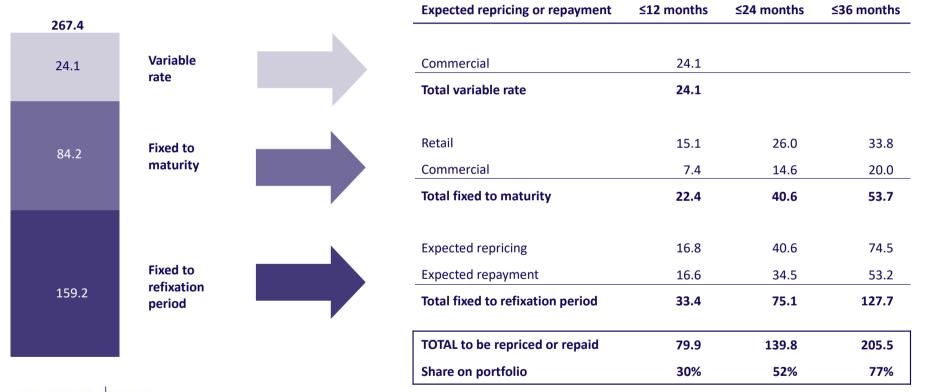
High-quality liquid assets (CZK bn)





Approximately 30% of the loan book will be repriced or repaid during the upcoming 12 months

Gross performing loan portfolio as of 31 March 2024 (CZK bn)





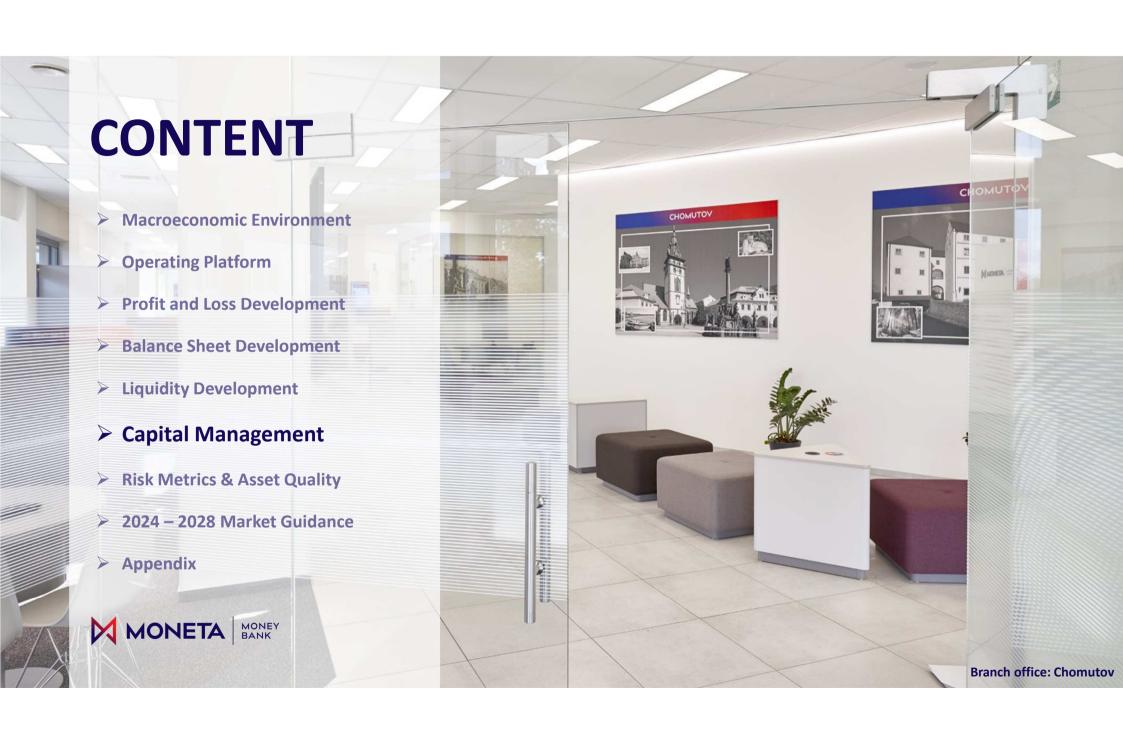
Approximately 62% of deposits can be repriced, subject to market conditions, within three months

Customer deposit maturity and repricing profile as of 31 March 2024 (CZK bn)

405.7			≤3 months	≤6 months	≤12 months
62.2	Term deposits	Term deposits	36.8	56.8	62.1
252.0	Savings accounts	Savings accounts	213.0	-	-
91.5	Current accounts	Current accounts	2.7	-	-
		TOTAL to be repriced ¹	252.5	272.5	277.8
		Share	62%	67%	68%

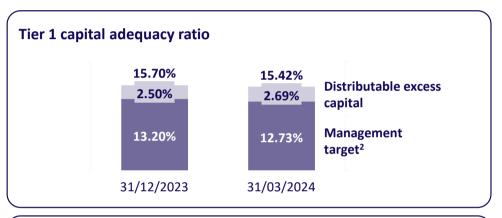


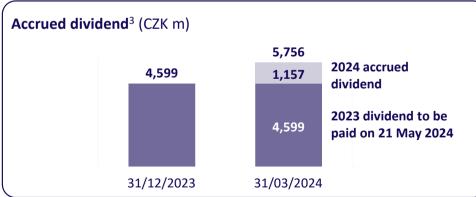
Notes: Figures in tables represent cumulative values. (1) Excluding CZK 127.8bn of deposit balances, namely current and savings accounts bearing low interest rate and thus offering limited capacity for repricing down, building savings which are either before the end of binding period or bear low interest rate and term deposits with maturity over 12 months.

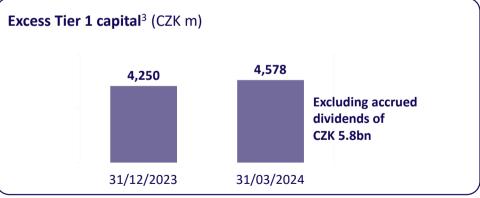


The current capital position enables MONETA to pay a 2023 dividend of CZK 4.6 billion and to continue in 90% dividend accrual from 1Q net profit











Note: (1) Including 100bps of management buffer; (2) Including 75bps of management buffer, which is covered by Tier 1 capital; (3) Excess capital over Tier 1 management capital target, 2024 excess capital does not include 2023 accrued dividend in the amount of CZK 4.6bn (which was approved at General meeting on 23 April 2024 and will be paid on 21 May 2024) and accrued dividend of CZK 1.2bn from 1Q 2024 net profit; excess capital and accrued dividend as of 31 March 2024 are subject to corporate, regulatory and regulator's limitations.

Changing regulatory capital requirements have lowered the "management target" ratios on both consolidated and individual levels

Capital requirement on a consolidated basis

	31 December 2023	1 January 2024	31 March 2024	1 April 2024
Pillar I – CRR requirement	8.0%	8.0%	8.0%	8.0%
Pillar II – SREP requirement ¹	2.6%	2.3%	2.3%	2.3%
CRR capital conservation buffer	2.5%	2.5%	2.5%	2.5%
CRR countercyclical buffer	2.0%	2.0%	2.0%	1.75%
Total requirement	15.1%	14.8%	14.8%	14.55%
Management capital buffer	1.0%	1.0%	1.0%	1.0%
MANAGEMENT TARGET	16.1%	15.8%	15.8%	15.55%

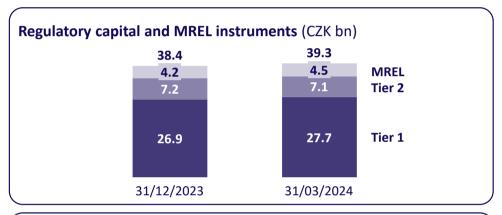
Capital requirement on an individual basis

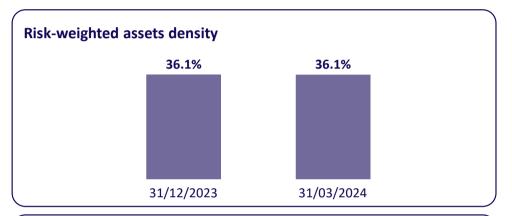
	31 December 2023	1 January 2024	31 March 2024	1 April 2024
MREL – loss absorption amount	10.6%	10.6%	10.3%	10.3%
MREL - recapitalisation amount	6.6%	6.6%	6.9%	6.9%
CRR capital conservation buffer	2.5%	2.5%	2.5%	2.5%
CRR countercyclical buffer	2.0%	2.0%	2.0%	1.75%
Total requirement	21.7%	21.7%	21.7%	21.45%
Management capital buffer	1.0%	1.0%	1.0%	1.0%
MANAGEMENT TARGET	22.7%	22.7%	22.7%	22.45%



Note: The CNB usually re-assesses the above SREP capital requirements annually. The CNB may also launch an ad-hoc extraordinary SREP process, for example, in case of a change of the Bank's consolidated unit. (1) Although Pillar II capital requirement was set only on a consolidated basis, its value is used with a delay for setting the MREL requirement on an individual basis.

On an individual basis, we exceed the total MREL management target of 22.45% by 151 basis points



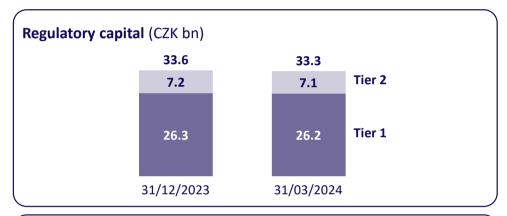


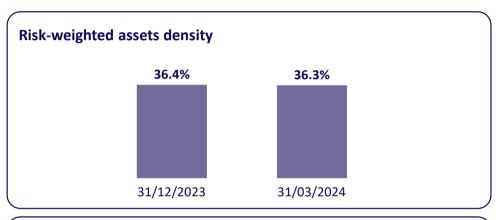


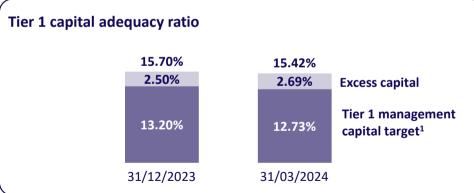
- In 1Q 2024 MONETA received an unchanged MREL requirement of 17.2%. Overall, MONETA has to maintain an MREL requirement of 22.45%, including CRR and management capital buffers.
- Current MREL position of 23.96% constitutes an excess of 151 basis points above the management target.
- Strong capital position enables to propose dividend pay-out ratio of 90% of the consolidated net profit.



On a consolidated level, we maintain excess capital of CZK 4.6 billion and carry dividend accrual of CZK 5.8 billion



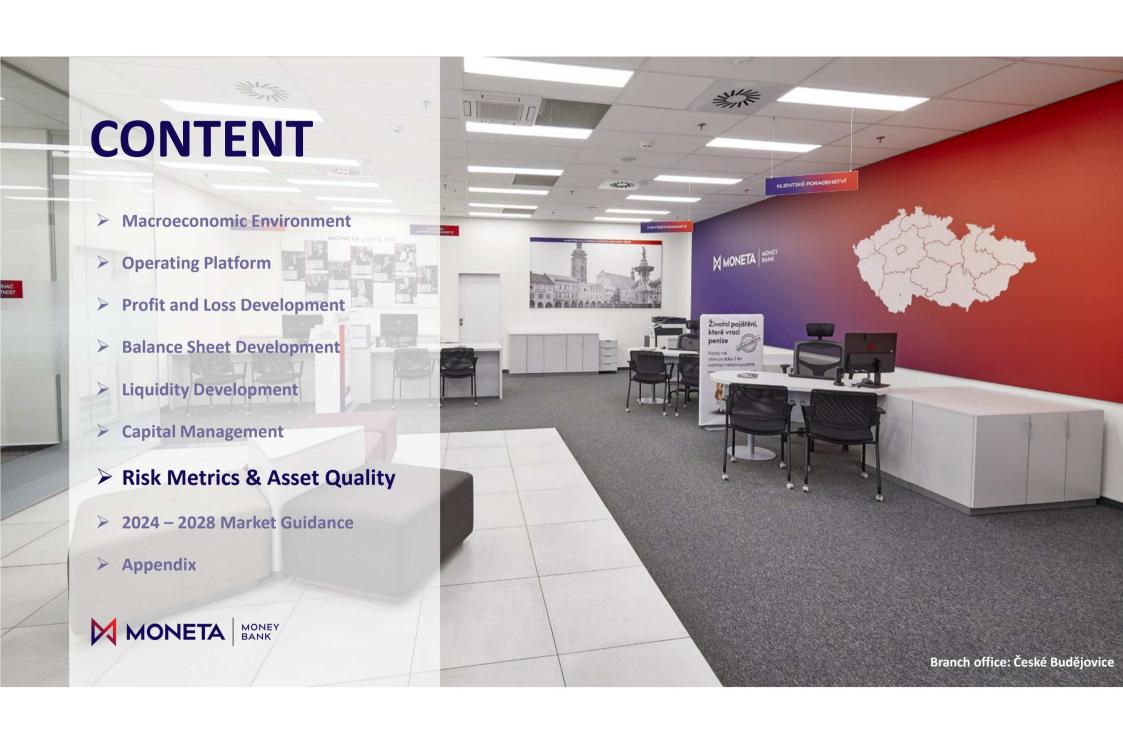




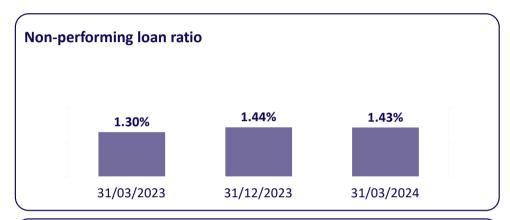


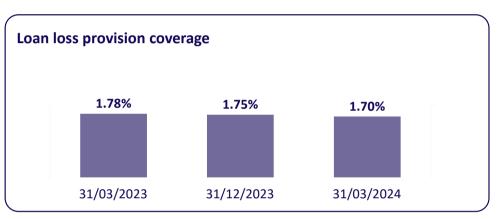


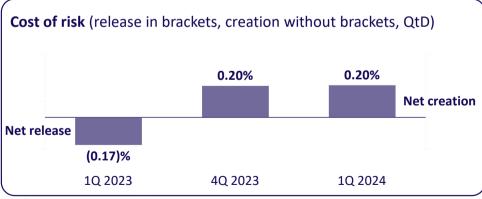
Note: (1) Including 75bps of management buffer, which is covered by Tier 1 capital; (2) Excess capital over Tier 1 management capital target, excess capital does not include 2023 accrued dividend in the amount of CZK 4.6bn (which was approved at General meeting on 23 April 2024 and will be paid on 21 May 2024); excess capital and accrued dividend as of 31 March 2024 are subject to corporate, regulatory and regulator's limitations; (3) Based on Article 473a of Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and amending Regulation (EU) No. 648/2012; (4) 90% of 1Q 2024 net profit; (5) Subject to corporate, regulatory and regulator's limitations.

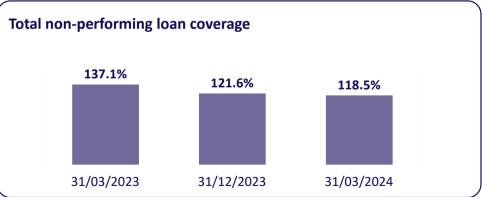


NPL ratio remained at historically low levels, accompanied by stable loan loss provisioning coverage and cost of risk at 20bps in line with expectations











1Q 2024 cost of risk stable thanks to the good credit portfolio performance and NPL disposals

Cost of risk¹

Cost of risk (CZK m, release in brackets, creation without brackets) 2023 2024 METRICS (CZK m) **1Q 2Q 3Q 4Q** 1Q **COST OF RISK** (116)146 142 133 135 RETAIL (114)113 103 43 36 90 COMMERCIAL 33 39 99

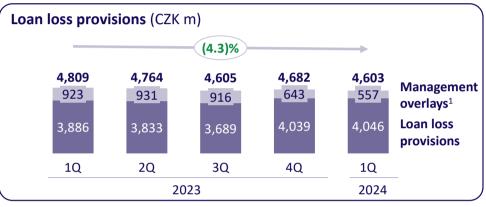
		2	023		2024
METRICS (%)	1Q	2Q	3Q	4Q	1Q
COST OF RISK	(0.17)	0.22	0.21	0.20	0.20
• RETAIL	(0.25)	0.25	0.23	0.09	0.08
• COMMERCIAL	(0.01)	0.16	0.18	0.42	0.46

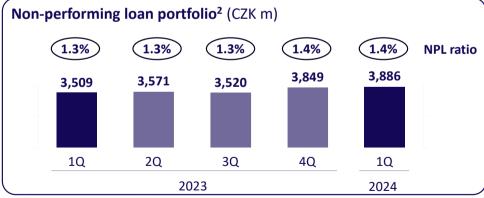
1Q 2024 cost of risk supported by a gain on NPL disposals of CZK 29 million (1Q 2023: CZK 221 million).²

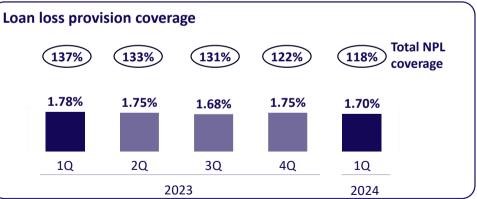


Robust loan loss provision coverage maintained; NPL ratio remained low and stable throughout the year







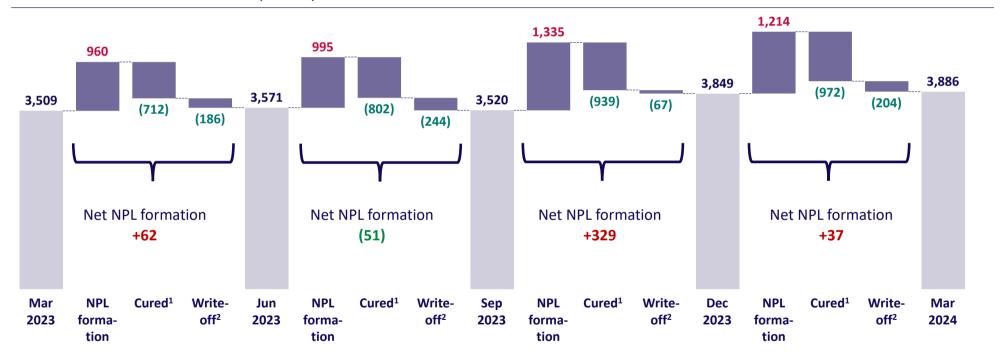




Note: (1) Management overlays on expected credit losses; (2) NPLs include gross loan portfolio balance in Stage 3 and non-performing gross loan portfolio balance in Stage POCI.

NPL balance remained stable quarter-on-quarter, 1Q 2024 positively impacted by NPL disposals and repayments

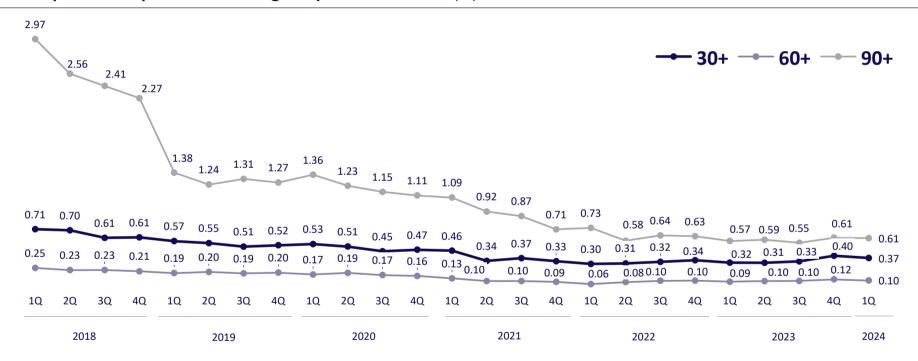
NPL balance and net formation (CZK m)





Delinquency rates remained low, supported by solid core performance and an efficient collection strategy

Share of past due exposures on total gross portfolio balance (%)



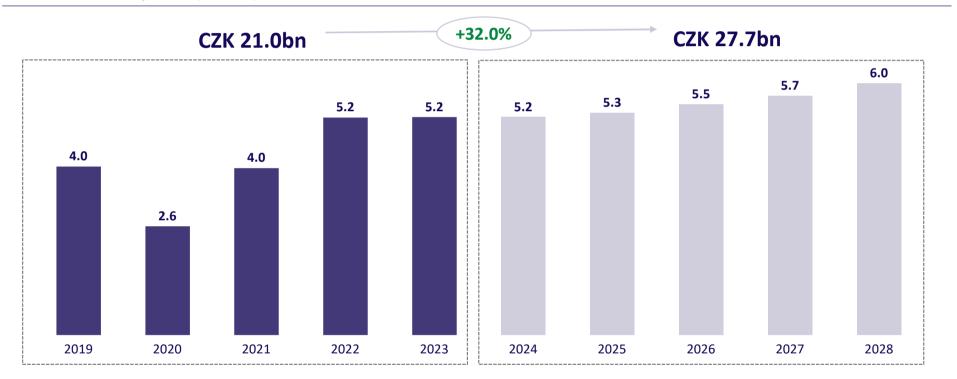


Note: 30+ delinquency represents due exposures in the range between 30 and 90 days past due, 60+ delinquency represents due exposures in the range between 60 and 90 days past due, 90+ delinquency represents due exposures more than 90 days past due, 2Q 2020 - 1Q 2024 data includes the Acquired entities.



A cumulative net profit of CZK 27.7 billion in the next five years is by 32% higher compared to the past five years

2019 – 2028 Net profit¹ (CZK bn)





Note: Guidance is subject to change based on actual financial results of the Group in the years 2024 to 2028 and corporate, regulatory and regulator's limitations. Please see pages 48, 49 and 74 of this presentation for limitations of forward-looking statements and their assumptions. (1) 2019 – 2023 represents final data, and 2024 – 2028 represents guidance published on 2 February 2024.

MONETA remains committed to its guidance of cumulative net profit of CZK 27.7 billion, or CZK 54.2 per share, over the next five years

Guidance as published on 2 February 2024

Metrics	2024	2025	2026	2027	2028	CAGR 2024-2028
Total operating income (CZK bn)	≥12.4	≥12.8	≥13.5	≥14.0	≥14.5	4.0%
Total operating expenses (CZK bn)	≤5.8	≤5.9	≤6.0	≤6.2	≤6.3	2.1%
Operating profit (CZK bn)	≥6.6	≥6.9	≥7.5	≥7.8	≥8.2	5.6%
Cost of risk (bps)	10-30	15-35	25-45	25-45	25-45	n/a
Effective tax rate ¹	~14.0%	~15.0%	~15.0%	~15.0%	~15.0%	n/a
NET PROFIT (CZK bn)	≥5.2	≥5.3	≥5.5	≥5.7	≥6.0	3.6%
Earnings per share (CZK)	≥10.2	≥10.4	≥10.8	≥11.2	≥11.7	3.6%
Return on Tangible Equity	≥17.0%	≥17.0%	≥17.0%	≥17.0%	≥17.0%	n/a



Macroeconomic assumptions for medium-term guidance

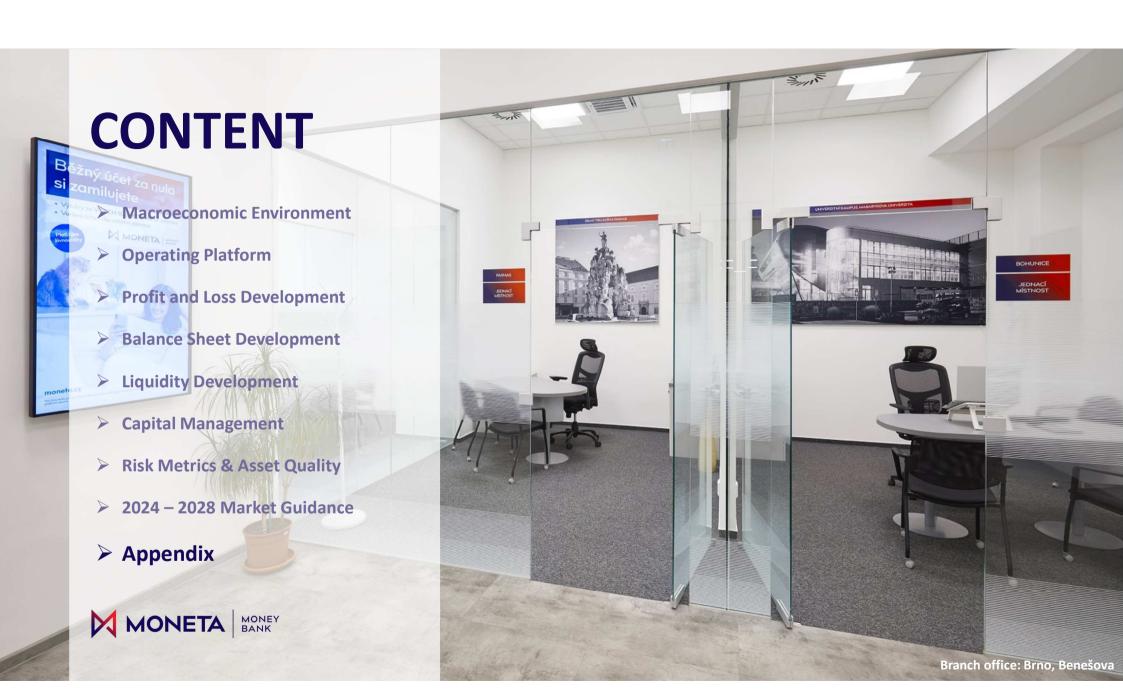
ASSUMPTIONS	2024	2025	2026	2027	2028
GDP growth	1.2%	2.8%	2.8%	2.7%	2.5%
Unemployment		3.0%	2.9%	2.7%	2.5%
Inflation		2.1%	2.0%	2.0%	2.0%
2W repo rate (annual average)	5.2%	3.3%	3.0%	3.0%	3.0%
1M Pribor (annual average)	5.4%	3.4%	3.1%	3.1%	3.1%
CZK/EUR	24.6	24.1	24.0	24.0	24.0



Projected loans and deposits growth

PROJECTION (CZK bn)	2023	2024	2025	2026	2027	2028 2	CAGR 2023-2028
Gross performing loans development	263.9	266.4	272.2	278.9	293.8	311.9	3.4%
Retail	179.5	178.8	180.9	183.2	192.1	206.1	2.8%
Commercial	84.4	87.5	91.3	95.7	101.7	105.9	4.6%
Customer deposits development	399.2	415.3	431.5	454.9	476.7	499.4	4.6%
Retail	313.2	321.3	333.9	353.7	372.1	391.1	4.5%
Commercial	86.1	94.0	97.6	101.1	104.7	108.3	4.7%





APPENDIX

- > Events with investors
- ➤ Distributed Dividends and Total Shareholder Return
- ➤ Gross Performing Loan Portfolio Development
- > Funding Base Development
- > Financial Statements & Key Performance Ratios
- ➢ Glossary of Terms

Calendar for 1H 2024

Record date for dividend

29 April 2024

Goldman Sachs

European Financials Conference, Madrid

4 June 2024

Dividend payment date

21 May 2024

1H 2024 Earnings

25 July 2024



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Between 2016 and 2023, we generated a cumulative net profit of CZK 33.2 billion with a pay-out ratio at 84%

Net profit and dividend distribution (CZK m)

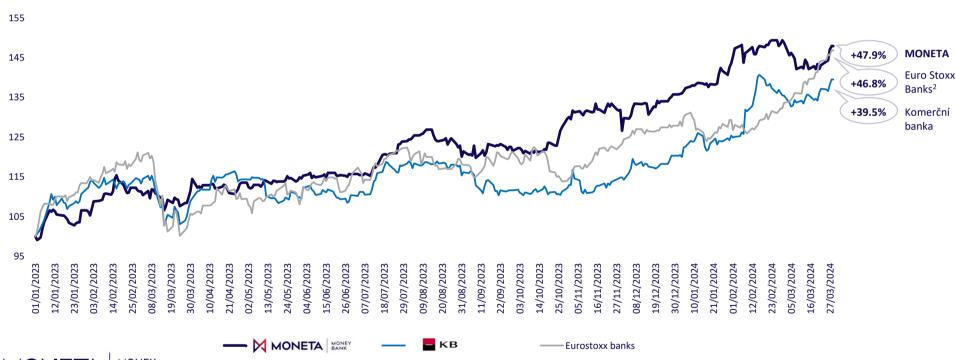




Note: Dividend policy remains valid as long as MONETA operates at a capital adequacy ratio at a minimum of 100bps above the regulatory capital requirement and is subject to variety of other factors and conditions. (1) In March 2020, the CNB instructed the banking sector to suspend their dividend policies. This recommendation stayed in place until 30 September 2021; (2) CZK 3.30 per share represents the interim dividend distributed on 17 December 2019; (3) Calculated as the ratio of cumulative dividend for the years 2016-2023 and an average share price during the same period.

MONETA delivered a total shareholder return of 48%, above average European banks

Total shareholders return¹ as of 31 March 2024 (%)

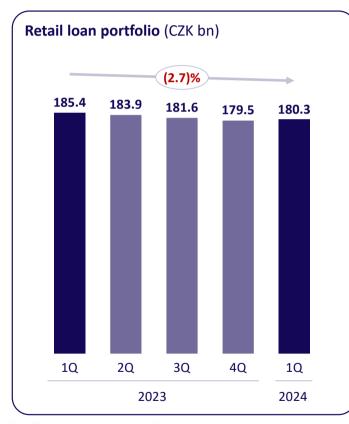


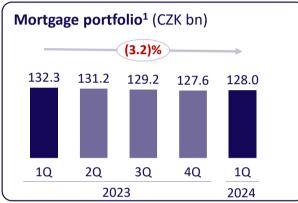


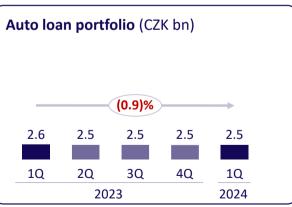
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Decline in retail loan book due to lower demand during 2023, first signs of renewed credit demand already visible during 1Q 2024





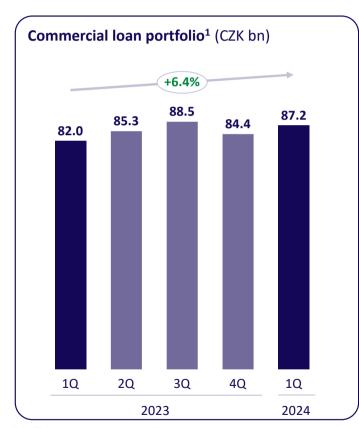




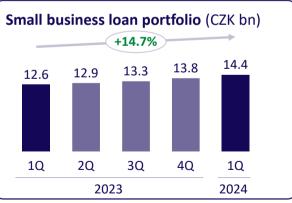


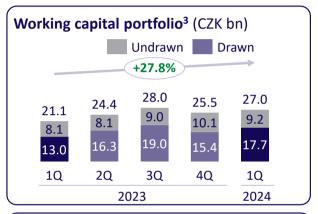


Growth in commercial portfolio across most product categories











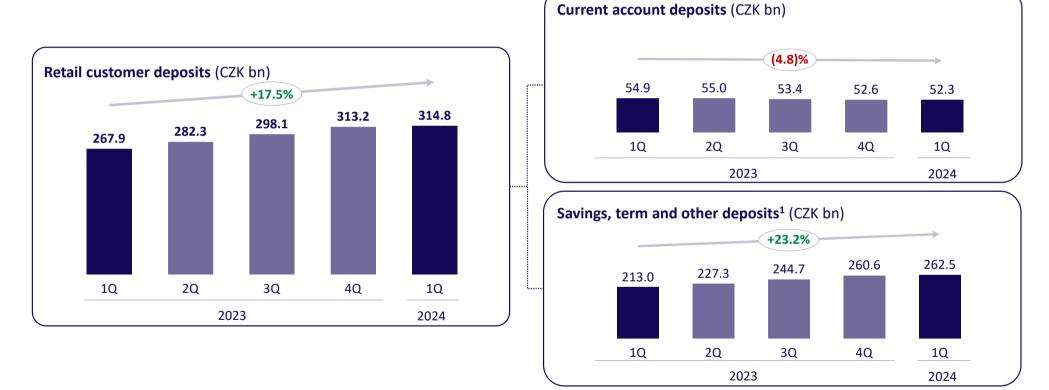


Notes: (1) Commercial loan portfolio includes leasing portfolio in the amount of CZK 3.2bn in 1Q'23 and CZK 2.8bn in 2Q'23, CZK 2.5bn in 3Q'23, CZK 2.2bn in 4Q'23 and CZK 1.9bn in 1Q'24; (2) Investment loan portfolio includes supplementary housing loans; (3) Includes gross performing receivables and undrawn working capital limits.

APPENDIX

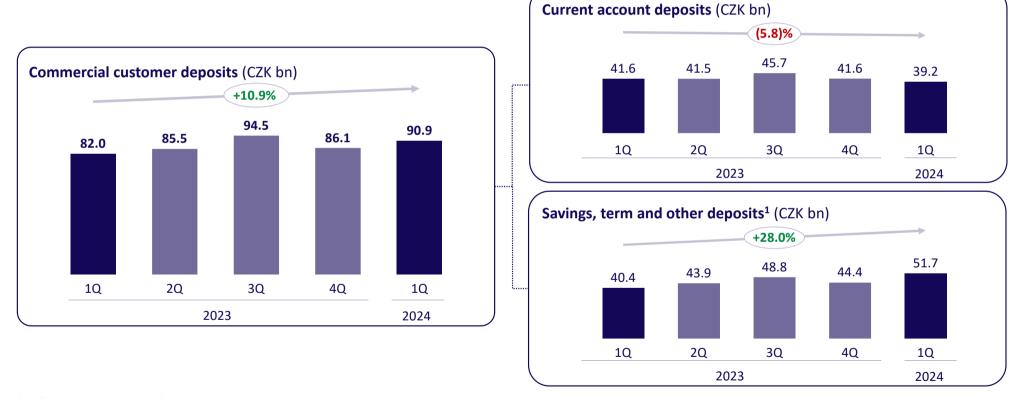
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Total retail deposit growth driven by savings and term deposits, the decline in current accounts due to a shift to a more attractive proposition



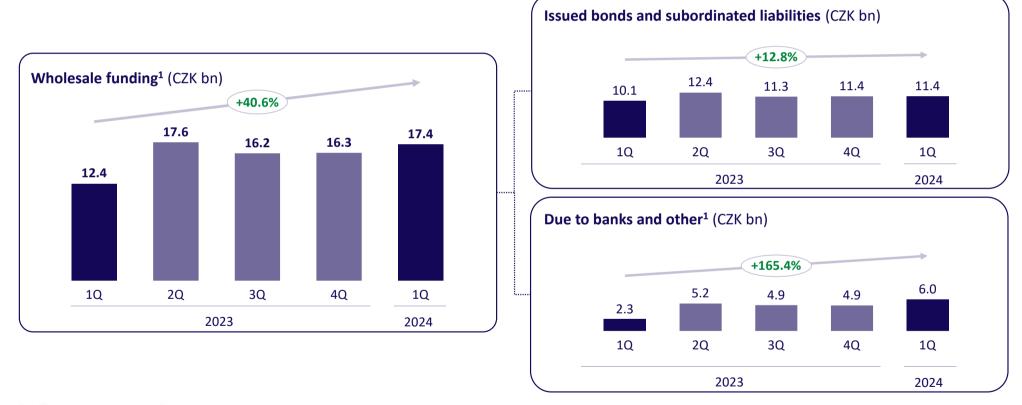


The commercial segment recorded the same trend as retail, with a decline in current accounts due to a shift to a more attractive proposition





Wholesale funding complements the overall funding base, grew due to subordinated deposits and repo operations





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Consolidated statement of financial position

CZK m	31/03/2024	31/12/2023 ¹	% Change
Cash and balances with the central bank	12,226	10,871	12.5%
Derivative financial instruments with positive fair values	560	544	2.9%
Investment securities	103,215	104,353	(1.1)%
Hedging derivatives with positive fair values	2,681	2,701	(0.7)%
Change in fair value of items hedged on portfolio basis	244	122	100.0%
Loans and receivables to banks	75,327	69,632	8.2%
Loans and receivables to customers	266,731	263,064	1.4%
Intangible assets	3,323	3,332	(0.3)%
Property and equipment	2,392	2,400	(0.3)%
Investments in associates	3	3	0.0%
Current tax assets	66	76	(13.2)%
Deferred tax assets	8	0	n/a
Other assets	1,250	1,086	15.1%
TOTAL ASSETS	468,026	458,184	2.1%
Due to banks	6,441	5,423	18.8%
Due to customers	405,920	399,497	1.6%
Derivative financial instruments with negative fair values	516	523	(1.3)%
Hedging derivatives with negative fair values	4,497	4,548	(1.1)%
Change in fair value of items hedged on portfolio basis	81	63	28.6%
Issued bonds	3,856	3,808	1.3%
Subordinated liabilities	7,548	7,604	(0.7)%
Provisions	263	266	(1.1)%
Current tax liabilities	79	54	46.3%
Deferred tax liabilities	357	462	(22.7)%
Other liabilities	4,979	3,733	33.4%
Total Liabilities	434,537	425,981	2.0%
Share capital	10,220	10,220	0.0%
Statutory reserve	102	102	0.0%
Other reserves	1	1	0.0%
Retained earnings	23,166	21,880	5.9%
Total Equity	33,489	32,203	4.0%
TOTAL LIABILITIES & EQUITY	468,026	458,184	2.1%



Note: (1) Audited.

Consolidated statement of financial position – quarterly development

				•					
CZK m	31/03/2022	30/06/2022	30/09/2022	31/12/2022 ¹	31/03/2023	30/06/2023	30/09/2023	31/12/20231	31/03/2024
Cash and balances with the central bank	12,124	12,080	10,035	12,467	7,441	10,303	13,365	10,871	12,226
Derivative financial instruments with positive fair values	561	749	768	761	726	652	690	544	560
Investment securities	48,863	52,639	53,808	57,951	80,195	80,483	88,056	104,353	103,215
Hedging derivatives with positive fair values	4,120	5,333	5,380	4,942	4,345	3,731	3,991	2,701	2,681
Change in fair value of items hedged on portfolio basis	(2,109)	(2,576)	(2,484)	(2,090)	(1,597)	(1,147)	(989)	122	244
Loans and receivables to banks	39,605	26,372	28,495	37,886	40,638	55,109	68,120	69,632	75,327
Loans and receivables to customers	257,610	265,860	268,766	268,752	266,012	268,027	268,987	263,064	266,731
Intangible assets	3,267	3,313	3,315	3,379	3,324	3,280	3,252	3,332	3,323
Property and equipment	2,536	2,416	2,297	2,318	2,360	2,361	2,443	2,400	2,392
Investments in associates	3	4	2	3	4	4	2	3	3
Current tax assets	2	9	14	6	8	23	33	76	66
Deferred tax assets	0	0	0	0	0	0	0	0	8
Other assets	907	896	940	1,135	1,129	1,003	1,113	1,086	1,250
TOTAL ASSETS	367,489	367,095	371,336	387,510	404,585	423,829	449,063	458,184	468,026
Due to banks	22,723	21,117	6,569	5,953	5,439	7,707	7,379	5,423	6,441
Due to customers	299,125	302,199	320,610	334,251	350,329	368,177	393,012	399,497	405,920
Derivative financial instruments with negative fair values	683	752	747	747	719	631	674	523	516
Hedging derivatives with negative fair values	742	931	934	845	935	1,545	1,502	4,548	4,497
Change in fair value of items hedged on portfolio basis	(655)	(749)	(595)	(438)	(287)	(169)	(113)	63	81
Issued bonds	4,764	4,729	4,096	5,520	5,479	4,909	3,740	3,808	3,856
Subordinated liabilities	4,628	4,669	4,645	4,687	4,630	7,501	7,561	7,604	7,548
Provisions	241	256	267	306	250	238	308	266	263
Current tax liabilities	248	398	490	482	515	163	146	54	79
Deferred tax liabilities	320	369	406	496	476	408	418	462	357
Other liabilities	3,899	3,648	3,140	3,570	3,794	3,238	3,461	3,733	4,979
Total Liabilities	336,718	338,319	341,309	356,419	372,279	394,348	418,088	425,981	434,537
Share capital	10,220	10,220	10,220	10,220	10,220	10,220	10,220	10,220	10,220
Statutory reserve	102	102	102	102	102	102	102	102	102
Other reserves	1	1	1	1	1	1	1	1	1
Retained earnings	20,448	18,453	19,704	20,768	21,983	19,158	20,652	21,880	23,166
Total Equity	30,771	28,776	30,027	31,091	32,306	29,481	30,975	32,203	33,489
TOTAL LIABILITIES & EQUITY	367,489	367,095	371,336	387,510	404,585	423,829	449,063	458,184	468,026



te: (1) Audited.

Consolidated statement of profit or loss and other comprehensive income

CZK m	1Q 2024	1Q 2023	% Change
Interest and similar income	5,964	4,855	22.8%
Interest expense and similar charges	(3,889)	(2,824)	37.7%
Net interest income	2,075	2,031	2.2%
Fee and commission income	881	760	15.9%
Fee and commission expense	(141)	(144)	(2.1%)
Net fee and commission income	740	616	20.1%
Dividend income	0	1	n/a
Net income from financial operations	285	183	55.7%
Other operating income	17	13	30.8%
Total operating income	3,117	2,844	9.6%
Personnel expenses	(620)	(578)	7.3%
Administrative expenses	(330)	(365)	(9.6%)
Depreciation and amortisation	(301)	(323)	(6.8%)
Regulatory charges	(228)	(267)	(14.6%)
Other operating expenses	(7)	(12)	(41.7%)
Total operating expenses	(1,486)	(1,545)	(3.8%)
Profit for the period before tax and net impairment of financial assets	1,631	1,299	25.6%
Net impairment of financial assets	(135)	116	n/a
Profit for the period before tax	1,496	1,415	5.7%
Taxes on income	(210)	(200)	5.0%
Profit for the period after tax	1,286	1,215	5.8%
Total comprehensive income attributable to the equity holders	1,286	1,215	5.8%



Consolidated statement of profit or loss and other comprehensive income - quarterly development

CZK m	1Q 2022	2Q 2022	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024
Interest and similar income	3,351	3,704	4,002	4,534	4,855	5,374	5,769	6,048	5,964
Interest expense and similar charges	(928)	(1,246)	(1,675)	(2,431)	(2,824)	(3,207)	(3,571)	(3,867)	(3,889)
Net interest income	2,423	2,458	2,327	2,103	2,031	2,167	2,198	2,181	2,075
Fee and commission income	637	667	675	753	760	799	836	822	881
Fee and commission expense	(121)	(122)	(132)	(59)	(144)	(136)	(154)	(159)	(141)
Net fee and commission income	516	545	543	694	616	663	682	663	740
Dividend income	1	1	1	1	1	0	1	1	0
Net income from financial operations	70	14	139	134	183	188	278	240	285
Other operating income	14	48	12	72	13	10	21	10	17
Total operating income	3,024	3,066	3,022	3,004	2,844	3,028	3,180	3,095	3,117
Personnel expenses	(586)	(611)	(657)	(674)	(578)	(595)	(593)	(738)	(620)
Administrative expenses	(391)	(325)	(378)	(429)	(365)	(415)	(367)	(486)	(330)
Depreciation and amortisation	(312)	(311)	(311)	(315)	(323)	(312)	(304)	(294)	(301)
Regulatory charges	(218)	(11)	0	0	(267)	(40)	0	0	(228)
Other operating expenses	(13)	(17)	(10)	(25)	(12)	(10)	(12)	(19)	(7)
Total operating expenses	(1,520)	(1,275)	(1,356)	(1,443)	(1,545)	(1,372)	(1,276)	(1,537)	(1,486)
Profit for the period before tax and net impairment of financial assets	1,504	1,791	1,666	1,561	1,299	1,656	1,904	1,558	1,631
Net impairment of financial assets	95	155	(124)	(216)	116	(146)	(142)	(133)	(135)
Profit for the period before tax	1,599	1,946	1,542	1,345	1,415	1,510	1,762	1,425	1,496
Taxes on income	(309)	(364)	(291)	(281)	(200)	(247)	(268)	(197)	(210)
Profit for the period after tax	1,290	1,582	1,251	1,064	1,215	1,263	1,494	1,228	1,286
Total comprehensive income attributable to the equity holders	1,290	1,582	1,251	1,064	1,215	1,263	1,494	1,228	1,286



Key performance ratios

Profitability	1Q 2024	FY 2023	Change in pp
Yield (% Avg Net Customer Loans)	4.9%	4.7%	0.2
Cost of Funds (% Avg Deposits and Received Loans) ¹	3.60%	3.33%	0.27
Cost of Funds on Customer Deposits (% Avg Deposits)	3.58%	3.30%	0.28
NIM (% Avg Int Earning Assets) ^{2,3,4}	1.8%	2.1%	(0.3)
Cost of Risk (% Avg Net Customer Loans)	0.20%	0.11%	0.09
Risk-adj. Yield (% Avg Net Customer Loans)	4.7%	4.6%	0.1
Net Fee & Commission Income / Operating Income (%)	23.7%	21.6%	2.1
Net Non-Interest Income / Operating Income (%)	33.4%	29.4%	4.0
Cost to Income Ratio	47.7%	47.2%	0.5
ROTE	17.1%	18.0%	(0.9)
RoE	15.4%	16.1%	(0.7)
RoAA ²	1.1%	1.2%	(0.1)
Liquidity / Leverage			
Loan to Deposit ratio	65.8%	65.9%	(0.1)
Total Equity / Total Assets	7.2%	7.0%	0.2
High-Quality Liquid Assets / Customer Deposits	40.5%	40.0%	0.5
Liquidity Coverage Ratio	359.5%	354.4%	5.1
Capital Adequacy			
RWA density	36.3%	36.4%	(0.1)
Regulatory leverage	5.6%	5.7%	(0.1)
Total CAR (%)	19.6%	20.1%	(0.5)
Tier 1 Ratio (%)	15.4%	15.7%	(0.3)
Asset Quality			, ,
Non-Performing Loan Ratio (%)	1.4%	1.4%	0
Core Non-Performing Loan Coverage (%)	46.6%	47.9%	(1.3)
Total NPL Coverage (%)	118.5%	121.6%	(3.1)
Loan to value ratio (%) ⁵	57.8%	58.8%	(1.0)
Loan to value ratio on new volumes (%, weighted average) ⁵	59.5%	58.4%	1.1
Operating platform			% change
Branch network	134	134	0.0%
Own & shared ATMs ⁶	1,976	1,971	0.3%
Total employees ⁷	2,510	2,511	(0.04)%



Note: (1) Deposits include issued bonds and exclude opportunistic repo transactions and CSA; (2) Including opportunistic repo operations; (3) Interest earning assets include encumbered assets; (4) Hedging derivatives are excluded from the calculation of interest earning assets; (5) On performing retail mortgage loans only; (6) ATM network including MONETA ATMs, Komercni banka ATMs, AirBank ATMs and UniCredit Bank ATMs; (7) Number of employees as of the last day of the reported period, excluding members of the Supervisory Board and the Audit Committee. Data restated due to change of methodology calculation.

Key performance ratios – quarterly development

	•	•		•					
Profitability	1Q 2022	2Q 2022	3Q 2022	4Q 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	1Q 2024
Yield (% Avg Net Customer Loans)	4.0%	4.1%	4.3%	4.4%	4.4%	4.6%	4.7%	4.9%	4.9%
Cost of Funds (% Avg Deposits and Received Loans) ¹	0.96%	1.23%	1.81%	2.65%	2.94%	3.21%	3.42%	3.58%	3.60%
Cost of Funds on Customer Deposits (% Avg Deposits)	0.91%	1.18%	1.76%	2.63%	2.91%	3.19%	3.39%	3.55%	3.58%
NIM (% Avg Int Earning Assets) 2,3,4	2.8%	2.7%	2.6%	2.3%	2.1%	2.1%	2.1%	2.0%	1.8%
Cost of Risk (% Avg Net Customer Loans)	(0.15)%	(0.24)%	0.19%	0.32%	(0.17)%	0.22%	0.21%	0.20%	0.20%
Risk-adj. Yield (% Avg Net Customer Loans)	4.2%	4.3%	4.1%	4.1%	4.6%	4.4%	4.5%	4.7%	4.7%
Net Fee & Commission Income / Operating Income (%)	17.1%	17.8%	18.0%	23.1%	21.7%	21.9%	21.4%	21.4%	23.7%
Net Non-Interest Income / Operating Income (%)	19.9%	19.8%	23.0%	30.0%	28.6%	28.4%	30.9%	29.5%	33.4%
Cost to Income Ratio	50.3%	41.6%	44.9%	48.0%	54.3%	45.3%	40.1%	49.7%	47.7%
RoTE	18.8%	24.9%	18.7%	15.4%	16.8%	19.3%	21.6%	17.0%	17.1%
RoE	16.8%	22.0%	16.7%	13.7%	15.0%	17.1%	19.3%	15.3%	15.4%
RoAA ²	1.5%	1.7%	1.4%	1.1%	1.2%	1.2%	1.4%	1.1%	1.1%
Liquidity / Leverage									
Loan to Deposit ratio	87.6%	89.7%	84.0%	80.5%	76.0%	72.9%	68.5%	65.9%	65.8%
Total Equity / Total Assets	8.4%	7.8%	8.1%	8.0%	8.0%	7.0%	6.9%	7.0%	7.2%
High-Quality Liquid Assets / Customer Deposits	21.9%	18.4%	22.1%	25.7%	30.8%	32.7%	36.3%	40.0%	40.5%
Liquidity Coverage Ratio	169.8%	149.3%	197.7%	213.7%	273.9%	284.8%	312.1%	354.4%	359.5%
Capital Adequacy									
RWA density	43.7%	45.6%	45.4%	43.4%	41.4%	39.9%	37.6%	36.4%	36.3%
Regulatory leverage	6.6%	6.4%	6.5%	6.7%	6.4%	6.1%	5.8%	5.7%	5.6%
Total CAR (%)	17.7%	16.8%	17.0%	18.0%	18.1%	19.7%	19.9%	20.1%	19.6%
Tier 1 Ratio (%)	15.0%	14.1%	14.3%	15.3%	15.4%	15.4%	15.5%	15.7%	15.4%
Asset Quality									
Non-Performing Loan Ratio (%)	1.8%	1.4%	1.4%	1.4%	1.3%	1.3%	1.3%	1.4%	1.4%
Core Non-Performing Loan Coverage (%)	57.3%	56.8%	56.8%	53.4%	51.4%	49.7%	48.2%	47.9%	46.6%
Total NPL Coverage (%)	120.5%	133.8%	137.3%	134.8%	137.1%	133.4%	130.8%	121.6%	118.5%
Loan to value ratio (%) ⁵	62.2%	61.5%	61.0%	60.4%	60.1%	59.8%	59.5%	58.8%	57.8%
Loan to value ratio on new volumes (%, weighted average) ⁵	59.0%	56.3%	61.2%	55.6%	59.3%	60.0%	57.2%	57.8%	59.5%
Operating platform									
Branch network	154	154	154	153	140	140	140	134	134
Own & shared ATMs ⁶	561	1,421	1,415	1,413	2,047	2,058	2,009	1,971	1,976
Total employees ⁷	2,926	2,876	2,794	2,689	2,550	2,510	2,520	2,511	2,510
Total employees	2,320	2,0.0	_,	2,000	_,550	2,310	2,520	_,	



Note: (1) Deposits include issued bonds and exclude opportunistic repo operations and CSA; (2) Including opportunistic repo operations; (3) Interest earning assets include encumbered assets; (4) Hedging derivatives are excluded from the calculation of interest earning assets; (5) On performing retail mortgage loans only; (6) ATM network including MONETA ATMs, Komercni banka ATMs since 2Q'22, AirBank ATMs and UniCredit Bank ATMs since 1Q'23; (7) Number of employees as of the last day of the reported period, excluding members of the Supervisory Board and the Audit Committee. Data restated due to change of methodology calculation.

APPENDIX

- > Events with investors
- ➤ Distributed Dividends and Total Shareholder Return
- ➤ Gross Performing Loan Portfolio Development
- ➤ Funding Base Development
- > Financial Statements & Key Performance Ratios
- Glossary of Terms

GLOSSARY 1/3

Acquired entities	Means MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna, a.s.) and Wüstenrot hypoteční banka, a.s.
Acquisition	Means the purchase of the Acquired entities
AFS	Available for sale
Annualised	Adjusted so as to reflect the relevant rate on the full-year basis
ARAD	ARAD is a public database that is part of the information service of the Czech National Bank. It is a uniform system of presenting time series of aggregated data for individual statistics and financial market areas
Asset Management	Balance of distributed investment funds
Auto	MONETA Auto, s.r.o.
Average balance of net interest earning assets	Two-point average of the beginning and ending balances of Net Interest Earning Assets for the period
Average balance of net loans to customers	Average of the beginning and ending balances of Loans and receivables to customers for the period
Average balance of total assets	Two-point average of the beginning and ending balances of Total Assets for the period
Bank	MONETA Money Bank, a.s.
BB forecast	Bloomberg forecast
bn	Billions
bps	Basis points
Building savings/Building savings deposits	Saving product, typical for building savings banks. The Bank undertakes clients' deposits determined for housing financing. This act is supported by a financial contribution from the state.
Building saving loans/Bridging loans	Building savings loan provided based on a building savings product. The bridging loan is exclusively in the area of building savings, tied only to housing needs. Bridging loans are used to bridge the period during which the conditions for negotiating a building savings loan are not met.
CAR / Capital Adequacy Ratio	Ratio calculated as regulatory capital as a percentage of risk-weighted assets
CET1 ratio	CET 1 capital as a percentage of RWA (calculated pursuant to CRR)
CNB	Czech National Bank
Cost Base / OPEX	Total operating expenses
Cost of Funds (% Avg Deposits)	interest expense and similar charges for the period (excl. deposit interest rate swaps and opportunistic repo interest expenses) divided by the average balance of Due to banks, Due to customers and issued bonds and subordinated liabilities, excl. opportunistic repo operations and CSA

Cost of Funds on Customer Deposits (% Avg Deposits) / Cost of Funds	Interest expense and similar charges on customer deposits for the period divided by the average balance of customer deposits
CoR or cost of risk or cost of risk (% Avg Net Customer Loans)	Net impairment of financial assets divided by the average balance of net loans to customers since 2018 based on IFRS 9. If cost of risk is shown in CZK, then it corresponds to "Net impairment of financial assets"
Cost to income ratio (C/I)	Ratio (expressed as a percentage) of total operating expenses for the period to total operating income for the period
CRR	Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No. 648/2012, as amended
CSA	Credit Support Annex is a legal document which regulates credit support (collateral) for derivative transactions
Customer deposits	Due to customers excluding repo operations, subordinated liabilities and CSA
СZК	Czech Koruna
czso	Czech Statistical Office
Drawn limit / Overdraft drawn	Loans and receivables to customer balance
ESG	Environmental, Social and Corporate Governance
ETR / Effective Tax Rate	Effective Tax Rate – calculated as taxes on income divided by profit for the period before tax
Expected credit loss model	The impairment model that measures credit loss allowances using a three-stage approach based on the extent of credit deterioration of financial assets since origination; Stage 1 – financial assets with no significant increase in credit risk since initial recognition, Stage 2 - financial assets with significant increase in credit risk since initial recognition but not in default, Stage 3 – financial assets in default
FTE	Figure states full time equivalents in the last month of the quarter
FVTOCI	Financial assets measured at Fair Value Through Other Comprehensive Income
FVTPL	Financial assets measured at Fair Value Through Profit or Loss



GLOSSARY 2/3

Funding Base	Sum of Due to customers, Due to Banks, Issued Bonds and subordinated liabilities and excluding opportunistic repo operations and CSA
FY	Financial year
GDP	Gross domestic product
Group	The Bank and its subsidiaries
Gross performing loans	Performing loans and receivables to customers as determined in accordance with the MONETA's loan receivables categorisation rules (Standard, Watch)
IFRS	International Financial Reporting Standards
Incremental ROE	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period (=RAOI), divided by average equity allocated to each lending product by using leverage (=Equity)
Investment securities	Equity and debt securities in the Group's portfolio, consist of securities measured at amortised cost, fair value through other comprehensive income (FVTOCI) and fair value through profit or loss (FVTPL)
Issued securities	Issued bonds and Subordinated liabilities
k/ths	Thousands
Leasing	MONETA Leasing, s.r.o.
Liquid Assets	Liquid assets comprise cash and balances with central banks, investment securities (not transferred as collateral in repurchase agreements), loans and receivables to banks
LCR/Liquidity Coverage Ratio	Liquidity Coverage Ratio measures the ratio (expressed as a percentage) of MONETA's buffer of high quality liquid assets to its projected net liquidity outflows over a 30-day stress period, as calculated in accordance with EU Regulation 2015/61
LtD ratio or Loan to Deposit ratio	Loan to deposit ratio calculated as net loans and receivables to customers divided by customer deposits, excluding subordinated liabilities, CSA and repos.
M / m	Millions
Management overlay	Increment to expected credit loss estimate which compensates insufficient sensitivity of core IFRS 9 model to specific macroeconomic conditions
Market share – consumer loans	Consumer loans = Non-purposed and purposed consumer loans, debt consolidations, additional loans and American mortgages. Source: the CNB ARAD, MMB in IFRS unconsolidated according to the CNB definitions, gross loans excluding non-residents and loans in foreign currency, the CNB annualised average weighted rate
Market interest rates	Based on the CNB ARAD
MPSV	Ministry of Labour and Social Affairs
MONETA	MONETA has the same meaning as the Group
4	

MREL	Minimum Requirement of Own Funds and Eligible Liabilities
MSS	MONETA Stavební Spořitelna, a.s. (formerly Wüstenrot – stavební spořitelna, a.s.)
Net Income/Net Profit	Profit for the period after tax
Net Interest Earning Assets	Cash and balances with the central bank, investment securities, loans and receivables to banks, loans and receivables to customers and prior to the transition to IFRS 9 also financial assets at fair value through profit or loss, financial assets available for sale, financial assets held to maturity
Net Interest Margin or NIM	Net interest and similar income divided by the average balance of net interest earning assets
Net Non-Interest Income	Total operating income less net interest and similar income for the period
New volume / New production	Aggregate of loan principal disbursed in the period for non-revolving loans
New volume yield / New production yield	Instalment products: model output of yield expected to be generated on newly originated loans based on inputs combining actual contractual terms and expected behaviour of the loan for the specific type of the loan product. Revolving products (credit cards and working capital): weighted average of contractual rate on newly originated loans (credit limit)
NPL / Non-performing loans	Non-performing loans as determined in accordance with the MONETA's loan receivables categorisation rules (substandard, doubtful, loss), Stage 3 according to IFRS 9
NPL Ratio	Ratio (expressed as a percentage) of NPL to gross loans and receivables to customers
NPL Coverage / Coverage / Total NPL Coverage	Ratio (expressed as a percentage) of loss allowances for loans and advances to customers to NPL
Online Origination	Represents new volume originated from online applications and leads (client with contact details)
Operating profit	Operating profit represents profit for the period before tax and Cost of Risk
Operational liquidity	Includes unencumbered bond portfolio and the CNB bills at market value, MONETA's and MSS clearing accounts at the CNB, foreign exchange nostro accounts, interbank deposits, cash and cash in transit
Opportunistic repo operations	Repo transactions with counterparties which are closed on a back-to-back basis by reverse repo transactions with the CNB
POCI	POCI means purchased or originated financial asset(s) that are credit-impaired on initial recognition and indicates that a financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred
Portfolio yield	Please refer to the definition of yield
pp	Percentage points
Q	Quarter
QtD	Quarter-to-date
QtQ	Quarter-to-quarter
RAOI	All interest and non-interest income generated by each lending product within the segment, minus Cost of Funds allocated to each lending product (by using average Group core Cost of Funds and leverage), minus cost of IR hedging allocated to each lending product and minus credit losses booked on each lending product for the period



GLOSSARY 3/3

Regulatory Capital	Mainly consists of paid-up registered share capital, share premium, retained profits, disclosed reserves and reserves for general banking risks, which must be netted off against accumulated losses, certain deferred tax assets, certain intangible assets and treasury shares held by the Company (calculated pursuant to CRR)
Regulatory Leverage	Relative size of an institution's assets, off-balance sheet obligations and contingent obligations to pay or to deliver or to provide collateral, including obligations from received funding, made commitments, derivates or repurchase agreements, but excluding obligations which can only be enforced during the liquidation of an institution, compared to that institution's own funds
Return on Tangible Equity or RoTE	Return on tangible equity calculated as annualised profit after tax for the period divided by tangible equity
Retail clients	Clients/individuals who have their product signed using their personal identification number
Retail unsecured instalment loans/ Consumer loans/Unsecured consumer loans	Non-purpose, unsecured and revolving loans to retail clients; including building savings and bridging loans
Return on Average Assets or RoAA	Return on average assets calculated as annualised profit after tax for the period divided by the average balance of total assets
Return on Equity or RoE	Return on equity calculated as annualised profit after tax for the period divided by total equity
RWA	Risk-Weighted Assets calculated pursuant to CRR
RWA density	Calculates the weighted average risk weight for the entire banking and trading book (incl. Off- balance & On-balance sheet) plus considering also Operational Risk, Market Risk and Counterparty Credit Risk RWA. It is defined as the Leverage Ratio to the Tier 1 Adequacy Ratio
RWA portfolio density	Calculates the weighted average risk weight of the loan portfolio only (incl. Off-balance & On- balance sheet) considering credit conversion factor effects per unit of exposure (zero credit conversion factors are substituted by 10%). It is defined as the ratio of RWA to the Net Financing Receivables, i.e. utilising Specific Credit Risk Adjustments
Small Business clients	Clients or enterprises with an annual turnover of up to CZK 60 million
Small Business Ioan portfolio	Loans and receivables of unsecured instalment loans, commercial credit cards and unsecured overdrafts provided to an enterprise with an annual turnover of up to CZK 60 million

Small Business (new) production	New volume of unsecured instalment loans and receivables to Small Business customers
SME / SME clients	Clients or enterprises who have their product on an identification number with an annual turnover above CZK 60 million
SREP	Supervisory Review and Evaluation Process, when the supervisor regularly assesses and measures the risks for each bank
Stage 1, Stage 2, Stage 3	Stage 1 – financial assets with no significant increase in credit risk since initial recognition, Stage 2 - financial assets with significant increase in credit risk since initial recognition but not in default, Stage 3 – financial assets in default
Supplementary housing loans	MSS portfolio – retail bridging loans and building savings loans.
Tangible Equity	Calculated as total equity less intangible assets and goodwill
Tier 1 Capital	The aggregate of Common equity tier 1 (CET1 Capital) and Additional Tier 1 which mainly consists of capital instruments and other items (including certain unsecured subordinated debt instruments without a maturity date) provided in Art. 51 of CRR
Tier 1 Capital Ratio	Tier 1 Capital as a percentage of risk-weighted assets
Tier 2 Capital, T2	Regulatory Capital which consists of capital instruments, subordinated loans and other items (including certain unsecured subordinated debt obligations with payment restrictions) provided in Art. 62 of CRR
Total Capital Ratio	Tier 1 Capital and Tier 2 Capital as a percentage of risk-weighted assets
Total NPL Coverage	Ratio (expressed as a percentage) of individual and portfolio provisions for loans and receivables to total non-performing loans and receivables
Total Shareholder Return/TSR	Total Shareholder Return based on the Bloomberg methodology including reinvested dividend
Y	Year
Yield (% Avg. Net Customer Loans)	Interest and similar income from loans to customers divided by the average balance of net loans to customers
ΥοΥ	Year-on-year
YtD	Year to date



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Material assumptions for forward-looking statements

• See slide "Material assumptions for medium-term guidance" on pages 48 and 49.



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