

DISH TV INDIA LIMITED

Regd. Office : Essel House, B-10, Lawrence Road Industrial Area, Delhi - 110035

Corporate Office : FC - 19, Sector 16A, Film City, Noida, U.P. - 201301

Statement of financial results for the year ended 31 March 2012



(Rs. In Lakhs)

Part I

Particulars	Standalone financial results			Standalone financial results		Consolidated financial results	
	Quarter-ended			Year ended		Year ended	
	Audited *	Unaudited	Audited *	Audited	Audited	Audited	Audited
	31.03.2012	31.12.2011	31.03.2011	31.03.2012	31.03.2011	31.03.2012	31.03.2011
Income from operations							
1. a) Net sales/ income from operations	52,455	49,045	43,286	195,758	143,631	195,770	143,642
b) Other operating income	17	1	9	24	24	24	24
Total income from operations (net)	52,472	49,046	43,295	195,782	143,655	195,794	143,666
2. Expenses							
a) Purchase of stock-in-trade	246	96	70	737	393	737	393
b) Changes in inventories of stock-in-trade	(103)	7	4	(244)	(166)	(244)	(166)
c) Employee benefits expense	1,913	1,729	1,795	7,098	5,664	7,481	7,609
d) Depreciation and amortization expense	16,783	12,324	10,202	51,800	36,540	52,185	39,955
e) Programming/ content and other costs	14,676	15,761	12,901	60,874	51,682	60,658	50,355
f) License fees	5,369	4,999	4,506	20,025	14,990	20,025	14,990
g) Other operating costs	6,135	4,536	4,137	18,854	11,909	19,032	13,038
h) Selling and distribution expenses							
i) Commission	3,017	4,079	4,762	15,082	15,903	15,082	15,903
ii) Other selling and distribution expenses	4,265	3,502	3,606	14,011	12,568	13,369	9,814
i) Other expenses	2,532	2,322	2,497	9,509	6,831	10,053	7,926
Total expenses	54,833	49,355	44,480	197,746	156,314	198,378	159,817
3. Profit / (loss) from operations before other income, finance costs and exceptional items (1-2)	(2,361)	(309)	(1,185)	(1,964)	(12,659)	(2,584)	(16,151)
4. Other income (including profit from divestment of a subsidiary company, refer to note 3)	941	778	1,878	3,859	8,803	7,072	12,262
5. Profit / (loss) from ordinary activities before finance costs and exceptional items (3+4)	(1,420)	469	693	1,895	(3,856)	4,488	(3,889)
6. Finance costs	3,482	4,765	4,398	17,780	15,114	17,799	15,338
7. Profit / (loss) from ordinary activities after finance costs but before exceptional items (5-6)	(4,902)	(4,296)	(3,705)	(15,885)	(18,970)	(13,311)	(19,227)
8. Exceptional items	-	-	-	-	-	-	-
9. Profit / (loss) from ordinary activities before tax (7-8)	(4,902)	(4,296)	(3,705)	(15,885)	(18,970)	(13,311)	(19,227)
10. Tax expense (write back)	-	-	-	-	-	-	(29)
11. Net profit / (loss) from ordinary activities after tax (9-10)	(4,902)	(4,296)	(3,705)	(15,885)	(18,970)	(13,311)	(19,198)
12. Extraordinary item (net of tax expense Rs. nil)	-	-	-	-	-	-	-
13. Net profit / (loss) for the period (11-12)	(4,902)	(4,296)	(3,705)	(15,885)	(18,970)	(13,311)	(19,198)
14. Share of profit/ (loss) of associates	-	-	-	-	-	-	-
15. Minority interest	-	-	-	-	-	-	-
16. Net profit/ (loss) after taxes, minority interest and share of profit/ (loss) of associates (13-14-15)	(4,902)	(4,296)	(3,705)	(15,885)	(18,970)	(13,311)	(19,198)
17. Paid-up equity share capital (Face value Re. 1) (#)	10,636	10,634	10,630	10,636	10,630	10,636	10,630
18. Reserves (excluding revaluation reserves, if any)	-	-	-	(20,019)	(4,356)	(20,021)	(6,930)
19. Basic and diluted loss per share (not annualised) (In Rs.)	(0.46)	(0.40)	(0.35)	(1.49)	(1.79)	(1.25)	(1.81)

Part II

A) Particulars of shareholding

1) Public shareholding							
Number of equity shares of Re.1 each	375,200,896	375,200,896	374,753,556	375,200,896	374,753,556	375,200,896	374,753,556
Percentage of shareholding							
- Calculated on total number of issued shares	35.25	35.25	35.22	35.25	35.22	35.25	35.22
- Calculated on the paid-up capital	35.20	35.19	35.16	35.20	35.16	35.20	35.16
2) Promoters and promoter group shareholding (calculated on total number of issued shares)							
a) Pledged / encumbered							
i) Number of shares	230,550,000	166,585,075	156,236,668	230,550,000	156,236,668	230,550,000	156,236,668
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	33.45	24.17	22.67	33.45	22.67	33.45	22.67
iii) Percentage of shares (% of the total share capital of the company)	21.66	15.65	14.68	21.66	14.68	21.66	14.68
b) Non-encumbered							
i) Number of shares	458,672,979	522,637,904	532,986,311	458,672,979	532,986,311	458,672,979	532,986,311
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	66.55	75.83	77.33	66.55	77.33	66.55	77.33
iii) Percentage of shares (% of the total share capital of the company)	43.09	49.10	50.10	43.09	50.10	43.09	50.10

See accompanying notes to the financial results.

Particulars	Quarter ended
	31.03.2012
B) Investor complaints	
Pending at the beginning of the quarter	0
Received during the quarter	3
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

* Figures for the three months ended 31 March 2012 and 31 March 2011 are the balancing figures between audited figures in respect of full financial year and the published year to date figures upto the third quarter of the financial year. Also, the figures upto the end of the third quarter were only reviewed and not subject to audit.

Comprises 1,061,701,440 (1,061,393,407 as on 31 December 2011, 1060,940,636 shares as on 31 March 2011) fully paid up equity shares of Re. 1 each ; 2,062,513 (2,064,903 as on 31 December 2011, 2,068,646 shares as on 31 March 2011) partly paid up equity shares of Re. 0.75 each; and 659,922 (965,565 as on 31 December 2011, 967,253 shares as on 31 March 2011) partly paid up equity shares of Re. 0.50 each

Statement of Assets and Liabilities as at 31 March 2012

(Rs. In lakhs)

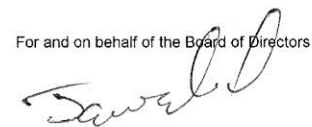
Particulars	Standalone		Consolidated	
	Audited		Audited	
	As at		As at	
	31.03.2012	31.03.2011	31.03.2012	31.03.2011
A. Equity and liabilities				
1. Shareholders' funds				
(a) Share capital	10,636	10,630	10,636	10,630
(b) Reserves and surplus	(20,019)	(4,356)	(20,021)	(6,930)
Sub-total - shareholders' funds	(9,383)	6,274	(9,385)	3,700
2. Non-current liabilities				
(a) Long-term borrowings	101,936	64,853	101,936	64,853
(b) Other long term liabilities	17,984	20,626	17,984	20,627
(c) Long-term provisions	1,052	716	1,052	840
Sub-total - non-current liabilities	120,972	86,195	120,972	86,320
3. Current liabilities				
(a) Short-term borrowings	19,500	-	19,500	-
(b) Trade payables	7,949	22,909	7,947	24,973
(c) Other current liabilities	75,426	121,307	75,433	125,302
(d) Short-term provisions	48,934	31,996	48,934	32,015
Sub-total - current liabilities	151,809	176,212	151,814	182,290
Total equity and liabilities	263,398	268,681	263,401	272,310
B. Assets				
1. Non-current assets				
(a) Fixed assets	180,876	180,581	180,876	188,580
(b) Non-current investments	15,000	20,015	15,000	20,000
(c) Long-term loans and advances	1,952	3,391	1,951	3,391
(d) Other non-current assets	695	1,281	695	1,282
Sub-total - non-current assets	198,523	205,268	198,522	213,253
2. Current assets				
(a) Inventories	688	444	688	444
(b) Trade receivables	2,861	2,154	2,862	2,266
(c) Cash and cash equivalents	38,514	30,737	39,189	32,568
(d) Short-term loans and advances	21,984	29,777	21,311	23,478
(e) Other current assets	828	301	829	301
Sub-total - current assets	64,875	63,413	64,879	59,057
Total assets	263,398	268,681	263,401	272,310

Notes to financial results for the quarter and year ended 31 March 2012

1. The above financial results for the quarter and financial year ended 31 March 2012 have been reviewed by the Audit Committee and were approved by the Board of Directors in their meeting held on 16 May 2012.
2. The Statutory Auditors of the Company have carried out audit of the financial results for the quarter and year-ended 31 March 2012 and a modified opinion has been issued in respect of advance CPE rentals (refer note 6 below) and income tax demand (refer note 7 below).
3. During the quarter ended 30 June 2011, the Company acquired the Conditional Access System (CAS) Business from Essel Business Processes Limited (EBPL) (formerly known as Integrated Subscriber Management Services Limited), the then wholly owned subsidiary of the Company, on a slump sale basis. The acquired business primarily comprises of Viewing Cards, which are used by the Company in Consumer Premises Equipment provided to the customers, along with related assets and liabilities. Further, to enhance the focus of the Company on core Direct to Home (DTH) operations and to capitalize the growth prospects of DTH industry, the Company has divested its entire investment in EBPL.
4. In order to simplify the group structure and improve cost efficiency, the Board of Directors of the Company had approved a Composite Scheme of Arrangement and Amalgamation ('Scheme') between the Company, Agrani Satellite Services Limited ('ASSL'), Integrated Subscriber Management Services Limited ('ISMSL') and their respective shareholders and creditors on 11 June 2010. The Scheme envisaged transfer of the Company's non-DTH related business [including equity shares in ASSL and in Agrani Convergence Limited ('ACL'), another subsidiary company], to ISMSL followed by the merger of ASSL with ISMSL on 31 March 2010, the appointed date. The above Scheme was approved by the Hon'ble High Court of Delhi, vide its Order dated 3 March 2011 and corrigendum dated 31 March 2011 which became effective on 31 March 2011 on filing the Order of the Court with the Registrar of Companies. To give effect to the Scheme and the Order of the Hon'ble High Court, the Company had transferred its undertaking, along with assets and liabilities as on 31 March 2010, relating to the non-DTH business to ISMSL. As consideration for transfer of non-DTH related business, ISMSL issued and allotted 100,000 equity shares of the face value of Rs.10 each, fully paid up, to the Company. In accordance with the Scheme, the excess of the book value of net assets transferred as at 31 March 2010 amounting to Rs. 15,110 lakhs over the consideration received had been directly adjusted in the General Reserve during the year ended 31 March 2011.
- 5(a). Upon inter-se transfer of shares between the Promoters, Dish TV India Limited has become a subsidiary of Dhaka Warriors Sports Pvt Ltd. w.e.f 26 December 2011.
- 5(b). Dish TV Singapore Pte. Ltd. was incorporated on October 6, 2011 as a wholly owned subsidiary of the Company under the laws of Singapore to provide DTH related services.
- 5(c). Dish TV Lanka (Private) Limited, a Joint Venture Company, was incorporated on April 25, 2012 under the laws of Sri Lanka. Dish TV India Ltd holds 70% share capital in the JV company with Satnet (Private) Limited, a company duly incorporated in and having a DTH License in Sri Lanka, holding 30% of the share capital. The said JV company shall engage in providing DTH related services in Sri Lanka
6. The life of the Consumer Premises Equipment (CPE) for the purposes of depreciation has been estimated by the management as five years. However, in certain cases, the one-time advance contribution towards the CPE in the form of rental is recognised over a period of three years. The Company is in the process of streamlining the above practices.
7. The Company had received a demand notice for income-tax and interest thereon aggregating Rs. 2,642 lakhs in relation to an earlier year. The matter pertains to alleged short deduction of tax at source on certain payments and interest thereon for delayed period. The Company has disputed the issue and has filed an appeal against the above said demand with the tax authorities. The Company, supported by a legal view in the matter, is of the view that no provision is necessary till the dispute is finally concluded by the appropriate authorities.
8. The Company has not recognised deferred tax assets in view of substantial tax losses/unabsorbed depreciation and no virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realised.
9. The Company's net-worth as at the end of the financial year is completely eroded by its accumulated losses. However, the management has prepared the financial results assuming that the Company will continue as going concern considering that the Company has adequate resources in the form of operating cash flows and sanctioned credit facilities from lenders to adequately meet its obligations.
10. The Audit Committee and Board of Directors noted the utilisation of the proceeds of Rights Issue for the financial year ended 31 March 2012 which is in line with revised utilisation schedule approved by the Board of Directors. The unutilised amount as on 31 March 2012 is Rs. 15,049 lakhs.
11. The Company is in the business of providing Direct to Home (DTH) and Teleport services primarily in India. As the Company's business activities primarily fall within a single business and geographical segment, no additional disclosures are required in terms of Accounting Standard 17 on "Segment Reporting"
12. The previous period/ year's figures have been regrouped / reclassified, wherever necessary to make them comparable.

Place: Noida
Dated : 16 May 2012

For and on behalf of the Board of Directors


Jawahar Lal Goel
Managing Director