

DISH TV INDIA LIMITED

Regd. Office : Essel House, B-10, Lawrence Road Industrial Area, Delhi - 110035

Corporate Office : FC - 19, Sector 16A, Film City, Noida, U.P. - 201301

Unaudited standalone financial results for the quarter and nine months period ended 31 December 2014



(Rs. In Lacs)

Part I

Particulars	Quarter-ended			Nine months period-ended		Year ended
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	31.12.2014	30.09.2014	31.12.2013	31.12.2014	31.12.2013	31.03.2014
Income from operations						
1. a) Net sales/ income from operations (Refer notes 3 and 5)	71,122	67,055	60,973	202,071	177,590	249,905
b) Other operating income	266	180	309	622	788	993
Total income from operations (net)	71,388	67,235	61,282	202,693	178,378	250,898
2. Expenses						
a) Purchase of stock-in-trade	394	86	153	715	600	635
b) Changes in inventories of stock-in-trade	(240)	1	24	(265)	5	113
c) Employee benefits expense	2,583	2,516	2,152	7,658	6,805	8,907
d) Depreciation and amortization expense	16,157	15,192	15,340	45,874	44,823	59,731
e) Programming/ content and other costs	19,886	19,287	19,887	59,313	57,687	77,844
f) License fees (Refer notes 3 and 5)	7,435	6,987	6,348	21,066	18,556	26,138
g) Other operating costs	7,823	7,714	7,424	22,460	20,611	28,848
h) Selling and distribution expenses						
i) Commission	6,907	6,074	5,037	18,393	13,302	18,367
ii) Other selling and distribution expenses	4,399	5,380	3,469	13,565	11,576	14,842
i) Other expenses	3,082	2,955	3,234	8,728	8,022	12,591
Total expenses	68,426	66,192	63,068	197,507	181,987	248,016
3. Profit / (loss) from operations before other income, finance costs, exceptional items and prior period items (1-2)	2,962	1,043	(1,786)	5,186	(3,609)	2,882
4. Other income	1,537	1,701	971	4,400	5,150	6,602
5. Profit / (loss) from ordinary activities before finance costs, exceptional items and prior period items (3+4)	4,499	2,744	(815)	9,586	1,541	9,484
6. Finance costs	4,786	4,251	3,010	12,984	10,004	13,268
7. Loss from ordinary activities after finance costs but before, exceptional items and prior period items (5-6)	(287)	(1,507)	(3,825)	(3,398)	(8,463)	(3,784)
8. Exceptional items	-	-	-	-	-	-
9. Loss from ordinary activities before prior period items (7+8)	(287)	(1,507)	(3,825)	(3,398)	(8,463)	(3,784)
10. Prior period items (refer note 5)	-	-	-	-	-	11,637
11. Loss from ordinary activities before tax (9-10)	(287)	(1,507)	(3,825)	(3,398)	(8,463)	(15,421)
12. Tax expense	-	-	-	-	-	-
13. Net loss from ordinary activities after tax (11-12)	(287)	(1,507)	(3,825)	(3,398)	(8,463)	(15,421)
14. Extraordinary item	-	-	-	-	-	-
15. Net loss for the period (13-14)	(287)	(1,507)	(3,825)	(3,398)	(8,463)	(15,421)
16. Paid-up equity share capital (Face value Re. 1) (#)	10,650	10,650	10,649	10,650	10,649	10,650
17. Reserves (excluding revaluation reserves, if any)	-	-	-	-	-	(41,541)
18. Basic earnings/ (loss) per share of Re. 1 each (not annualised) (In Rs.)	(0.03)	(0.14)	(0.36)	(0.32)	(0.79)	(1.45)
19. Diluted earnings/ (loss) per share of Re. 1 each (not annualised) (In Rs.)	(0.03)	(0.14)	(0.36)	(0.32)	(0.79)	(1.45)
Part II						
A) Particulars of shareholding						
1) Public shareholding						
Number of equity shares of Re.1 each	378,129,885	378,129,885	378,076,705	378,129,885	378,076,705	378,076,705
Percentage of shareholding						
- Calculated on total number of issued shares	35.50	35.50	35.50	35.50	35.50	35.50
- Calculated on the paid-up capital	35.50	35.50	35.50	35.50	35.50	35.50
2) Promoters and promoter group shareholding (calculated on total number of issued shares)						
a) Pledged / encumbered						
i) Number of shares	328,155,332	329,272,812	435,003,457	328,155,332	435,003,457	461,599,575
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	47.77	47.94	63.33	47.77	63.33	67.20
iii) Percentage of shares (% of the total share capital of the Company)	30.81	30.92	40.85	30.81	40.85	43.34
b) Non-encumbered						
i) Number of shares	358,722,728	357,605,248	251,874,603	358,722,728	251,874,603	225,278,485
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	52.23	52.06	36.67	52.23	36.67	32.80
iii) Percentage of shares (% of the total share capital of the Company)	33.68	33.58	23.65	33.68	23.65	21.15

See accompanying notes to the financial results.

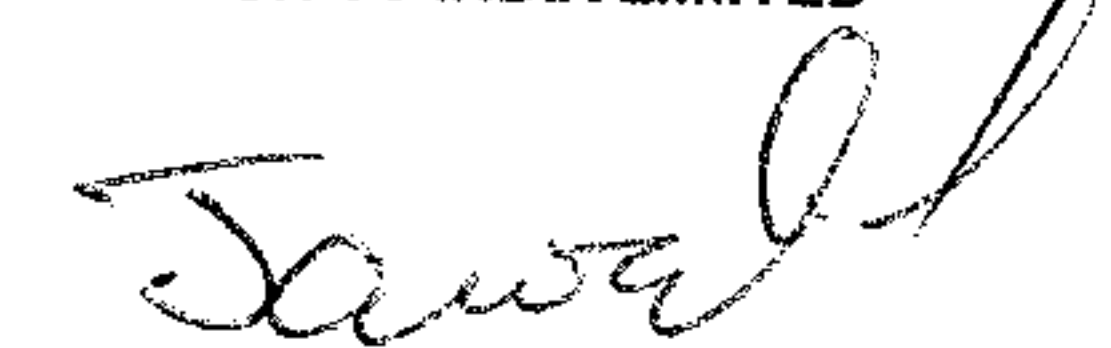
Particulars	Quarter ended
	31.12.2014
B) Investor complaints	
Pending at the beginning of the quarter	-
Received during the quarter	-
Disposed off during the quarter	-
Remaining unresolved at the end of the quarter	-

Comprises 1,064,956,000 (1,064,955,750 as on 30 September 2014, 1,064,902,570 as on 31 March 2014, 1,064,902,570 shares as on 31 December 2013) fully paid up equity shares of Re. 1 each ; 21,993 (22,193 as on 30 September 2014, 22,193 as on 31 March 2014, 22,193 shares as on 31 December 2013) partly paid up equity shares of Re. 0.75 each; and 29,952 (30,002 as on 30 September 2014, 30,002 as on 31 March 2014, 30,002 shares as on 31 December 2013) partly paid up equity shares of Re. 0.50 each.

Notes to financial results for the quarter ended 31 December 2014

- The above financial results for the quarter and nine months period ended 31 December 2014 have been reviewed by the Audit Committee and were approved by the Board of Directors in their meeting held on 22 January 2015.
- The Statutory Auditors of the Company have carried out a Limited Review of the above financial results for the quarter and nine months period ended 31 December 2014. The report of statutory auditors is being filed with BSE Ltd. and National Stock exchanges and is also available on the Company's website (www.dishtv.in).
- The policy of revenue recognition on 'Activation fee' was changed during the last quarter of the financial year ended 31 March 2014, whereby the revenue on activation fee is recognised on an upfront basis. Had the revised policy been earlier changed, the revenue for the quarter and nine months period ended 31 December 2013 would have been Rs. 62,073 lacs and Rs. 186,419 lacs respectively.
- a). The Company's net-worth as at 31 December 2014 is eroded by its accumulated losses mainly on account of the provision of license fees on the gross receipts that has been disputed by the Company. The demand raised by the Ministry of Information and Broadcasting ('MIB') for Rs. 62,420 lacs (including interest) towards the DTH License Fee has been stayed by Hon'ble Telecom Dispute Settlement Appellate Tribunal ('TDSAT') and directed the MIB not to enforce it till the next order. The management has prepared the financial results assuming that the Company will continue as a going concern considering that the Company has adequate resources in the form of operating cash flows, sanctioned credit facilities from lenders and bank deposits to adequately meet its obligations and made adequate provision against the said demand.
- b). The Company's DTH license was valid upto 30 September 2013. The Company has, before the expiry of the license, approached the relevant authorities, who have earlier extended the validity for an interim period till the time final policy with regard to the terms and conditions for renewal of DTH license are laid down by the Government. The Company has further written for the extension and has given an understanding that they shall comply with that policy during the interim period and any financial obligations arising from the change in policy shall be honoured by the Company. According to us, no significant financial adjustment is expected in this regard.
- The life of the Consumer Premises Equipment (CPE) for the purposes of depreciation has been estimated by the management as five years, which as per the management, best represents the period of expected use, and is different from the life indicated by the Schedule II of the Companies Act, 2013. Upto 31 March 2012, in certain cases, the one-time advance contribution towards the CPEs in the form of rental was being recognized over a period of three years from the activation date. However, such practice, with effect from 1 April 2012, was changed to five years in respect of CPEs activated on or after 1 April 2012. During the year ended 31 March 2014, the Company amended its policy in respect of CPEs activated upto 31 March 2012 also in order to align the same with the CPEs installed thereafter. During the year ended 31 March 2014, the correction in the policy had resulted in reversal of excess revenue of Rs. 12,930 lacs and excess provisions of license fee of Rs. 1,293 lacs recognised upto 31 March 2013. This also resulted in revenue for the year ended 31 March 2014 being higher by Rs. 3,702 lacs and license fee being higher by Rs. 370 lacs. The above correction had resulted into the net loss for the year and for the quarter ended 31 March 2014 being higher by Rs. 8,305 lacs. Since the correction was carried out during the quarter ended 31 March 2014, the figures for the quarter and nine months period ended 31 December 2013 are not comparable.
- The Audit Committee and Board of Directors noted the utilisation of the proceeds of Rights Issue for the quarter and nine months period ended 31 December 2014 which is in line with revised utilisation schedule approved by the Board of Directors. During the current quarter, the Company has utilised Rights Issue proceeds of Rs. 15,000 lacs.
- The Company is in the business of providing Direct to Home (DTH) and Teleport services primarily in India. As the Company's business activities primarily fall within a single business and geographical segment, no additional disclosures are required in terms of Accounting Standard 17 on "Segment Reporting".
- During the quarter ended 30 June 2014, the Company had revised the useful lives of its fixed assets to comply with the requirements as mentioned under Schedule II of the Companies Act, 2013. Accordingly, the depreciation expense for the quarter ended 31 December 2014 is higher by Rs. 165 lacs and 30 September 2014 is higher by Rs. 185 lacs and nine months period ended is higher by Rs. 569 lacs. Similarly, in case of assets whose life has been completed as on March 31, 2014, the carrying value of those assets accounting to Rs. 738 lacs has been adjusted with the opening balances of retained earnings i.e. deficit in statement of profit and loss.
- The Company has investment of Rs. 11,801 lacs in a wholly owned subsidiary Dish Infra Services Private Limited (formerly known as Xingmedia Distribution Private Limited) which shall undertake activities of the Company which would include providing support services for satellite based communication services, broadcasting content services, management of hard assets like CPEs and their installation, value added services, etc. to the Company. For the aforementioned, the Company has also sought the approval of shareholders vide postal ballot notice dated 29 October 2014.
- The previous period/ year's figures have been regrouped / reclassified, wherever necessary, to make them comparable.

For and on behalf of the Board of Directors
DISH TV INDIA LIMITED



Jawahar Lal Goel
Managing Director
DIN: 00076462

Place: Noida
Dated: 22 January 2015