



(GDR under the symbol "HTSC")

THIRD QUARTERLY REPORT OF 2021

The Board of Directors of the Company is pleased to announce the unaudited financial information of the Company and its subsidiaries for the third quarter ended September 30, 2021, prepared in accordance with the China Accounting Standards for Business Enterprises.

This announcement contains the English translation of the “Huatai Securities Co., Ltd. Third Quarterly Report of 2021” as published on the website of the Shanghai Stock Exchange, and is provided for your reference only. In case of discrepancy between the Chinese version and the English version, the Chinese version shall prevail.

DEFINITIONS

In this announcement, the following expressions have the meanings set out below unless the context otherwise requires.

“Board” or “Board of Directors” the board of Directors of the Company

“Company” a joint stock company incorporated in the People’s Republic of China with limited liability under the corporate name 华泰证券股份有限公司 (Huatai Securities Co., Ltd.), converted from our predecessor 华泰证券有限责任公司 (Huatai Securities Limited Liability Company) on December 7, 2007, carrying on business in Hong Kong as “HTSC”, and was registered as a registered non-Hong Kong company under Part 16 of the Companies Ordinance under the Chinese approved name of “華泰六八八六股份有限公司” and English name of “Huatai Securities Co., Ltd.”; the H Shares of which have been listed on the main board of The Stock Exchange of Hong Kong Limited since June 1, 2015 (Stock Code: 6886); the A Shares of which have been listed on the Shanghai Stock Exchange since February 26, 2010 (Stock Code: 601688); the global depository receipts of which have been listed on the London Stock Exchange plc since June 2019 (Symbol: HTSC), unless the context otherwise requires, including its predecessor

“CSRC”	the China Securities Regulatory Commission (中國證券監督管理委員會)
“Director(s)”	the director(s) of the Company
“GDR”	global depository receipt
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“Jiangsu SASAC”	State-owned Assets Supervision and Administration Commission of Jiangsu Provincial Government (江蘇省政府國有資產監督管理委員會)
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited
“PRC” or “State”	the People’s Republic of China (excluding, for the purpose of this announcement, Hong Kong, Macau Special Administrative Region and Taiwan)
“RMB”	Renminbi, the lawful currency of the PRC, the basic unit of which is “yuan”
“Reporting Period”	the period from July 1, 2021 to September 30, 2021
“Supervisor(s)”	the supervisor(s) of the Company
“Supervisory Committee”	the supervisory committee of the Company
“%”	per cent.

Huatai Securities Co., Ltd.

October 29, 2021

Company Code: 601688

Abbreviation of Company: HTSC

**HUATAI SECURITIES CO., LTD.
THIRD QUARTERLY REPORT OF 2021**

Important Notice

The Board, the Supervisory Committee, Directors, Supervisors and senior management of the Company warrant that the information in this quarterly report is true, accurate, complete and contains no false record, misleading statement or material omission, and assume individual and joint legal liabilities to the information contained herein.

The officer in charge of the Company, officer in charge of accounting, and officer in charge of the accounting office of the Company (head of accounting department), hereby guarantee that the financial statements contained in this quarterly report are true, accurate and complete.

Whether the third quarterly financial statements have been audited

☐ Yes ☒ No

I. Key Financial Data

(I) Key accounting data and financial indicators

Unit: Yuan Currency: RMB

Items	The Reporting Period	Change (%) for the Reporting Period as compared to the corresponding period of the previous year	Beginning of the year to the end of the Reporting Period	Change (%)
				for the beginning of the year to the end of the Reporting Period as compared to the corresponding period of the previous year
Operating revenue	8,674,108,328.51	-1.37	26,906,878,358.17	10.57
Net profit attributable to the shareholders of the listed Company	3,278,277,552.17	34.69	11,048,585,977.22	25.00
Net profit attributable to shareholders of the listed Company excluding extraordinary gains and losses	3,154,921,321.14	29.72	10,874,787,769.41	23.42
Net cash flow generated from operating activities	N/A	N/A	9,422,710,431.51	36.03
Basic earnings per share (RMB/share)	0.36	33.33	1.23	25.51
Diluted earnings per share (RMB/share)	0.35	29.63	1.22	25.77
Weighted average return on net assets (%)	2.44	Increased by 0.38 percentage point	8.31	Increased by 1.27 percentage points

	As of the end of the Reporting Period	As of the end of the previous year	Change (%) as of the end of the Reporting Period as compared to the end of the previous year
Total assets	826,998,889,850.26	716,751,234,978.88	15.38
Owners' equity attributable to shareholders of the listed Company	139,252,919,822.61	129,071,499,419.26	7.89

Note: "Reporting Period" refers to the three-month period from the beginning of this quarter to the end of this quarter, the same below.

(II) Items and amount of extraordinary gains and losses

Unit: Yuan Currency: RMB		
Items	Amount for the Reporting Period	Amount from the beginning of the year to the end of the Reporting Period
Gains or losses on disposal of non-current assets (including the written off portion of provisions for asset impairment)	-301,484.92	17,728.77
Government grants included in current profit or loss (other than on-going government grants which are closely related to the Company's normal operation, meet the requirements of government policies and are subject to certain limits and conditions)	180,475,264.38	254,810,910.76
Other non-operating income and expenses apart from the aforesaid items	-16,792,976.46	-22,889,937.55
Less: Effect of income tax	-41,120,576.24	-58,410,149.70
Effect of minority interests (after tax)	1,096,004.27	269,655.53
Total	<u>123,356,231.03</u>	<u>173,798,207.81</u>

Description of non-recurring gains or losses items as illustrated in the Explanatory Announcement on Information Disclosure for Companies Offering Their Securities to the Public No. 1 – Non-recurring Gains or Losses defined as its recurring gains or losses items

☐ Applicable ☒ Not applicable

(III) Details and reasons for changes in key accounting data and financial indicators

√ Applicable □ Not applicable

Items	Change percentage (%)	Main reasons
Net profit attributable to the shareholders of the listed Company_during the Reporting Period	34.69	Mainly due to the decrease in operating expenses during the Reporting Period
Basic earnings per share_during the Reporting Period	33.33	Mainly due to the increase in net profit attributable to the shareholders of the listed Company during the Reporting Period
Net cash flow generated from operating activities_from the beginning of the year to the end of the Reporting Period	36.03	Mainly due to the decrease in net increase in margin loans from the beginning of the year to the end of the Reporting Period

Unit: Yuan Currency: RMB

Balance sheet items	Balance as at the end of the period	Balance as at the end of the previous year	Change (%)	Reason for change
Clearing settlement funds	46,761,121,739.33	28,112,597,360.67	66.34	Mainly due to the increase in settlement funds from customers
Derivative financial assets	14,281,741,321.14	7,295,357,324.28	95.76	Mainly due to the increase in scale of equity derivatives
Receivables	11,835,200,077.55	9,095,560,247.32	30.12	Mainly due to the increase in equity swap receivables
Financial assets held under resale agreements	12,937,494,651.25	19,536,412,405.52	-33.78	Mainly due to the decrease in debt financial assets held under resale agreements
Other debt investments	8,711,936,014.00	5,267,955,106.65	65.38	Mainly due to the increase in transaction scale of other debt investments
Other equity instrument investments	187,160,501.85	10,678,417,333.15	-98.25	Mainly due to the decrease in transaction scale of other equity instrument investments
Construction in progress	93,715,956.77	36,551,735.94	156.39	Mainly due to the increase in project under construction
Short-term loans	1,690,447,489.62	11,299,858,788.62	-85.04	Mainly due to the increase in repayments of short-term loans from subsidiaries
Placements from other financial institutions	14,040,660,203.96	4,815,235,806.67	191.59	Mainly due to the increase in scale of placements from banks
Trading financial liabilities	26,047,514,994.83	15,381,530,029.60	69.34	Mainly due to the increase in scale of structured financing of subsidiaries

Balance sheet items	Balance as at the end of the period	Balance as at the end of the previous year	Change (%)	Reason for change
Securities underwriting services	397,775,126.76	70,930,338.63	460.80	Mainly due to the increase in underwriting settlement
Payables	78,530,464,591.89	43,706,056,087.16	79.68	Mainly due to the increase in equity swap payables
Contract liabilities	134,252,531.75	92,365,911.23	45.35	Mainly due to the increase in advance received by subsidiaries
Long-term loans	734,666,095.42	475,413,821.66	54.53	Mainly due to the increase in scale of long-term loans of subsidiaries
Bonds payables	133,464,577,176.01	97,053,187,662.55	37.52	Mainly due to the increase in scale of bond issuance
Other comprehensive income	-35,200,523.26	368,713,282.23	N/A	Mainly due to the change in fair value of other equity instruments
Income statement items	Beginning of the year to the end of the Report Period	Beginning of the previous year to the end of report period in the previous year	Change (%)	Reason for change
Net interest income	3,004,595,608.00	1,803,681,234.39	66.58	Mainly due to the increase in interest income from margin financing and securities lending
Other gains	254,810,910.76	55,379,042.15	360.12	Mainly due to the increase in government grants received
Gains from change in fair value	398,800,487.27	-2,393,120,828.02	N/A	Mainly due to the change in fair value of derivative financial instruments
Foreign exchange gains	-106,117,357.27	-173,303,673.40	N/A	Mainly due to exchange rate fluctuations
Gains from disposal of assets	17,728.77	529,522.67	-96.65	Mainly due to the decrease in gains from disposal of long-term assets
Credit impairment loss	-456,738,346.55	1,127,242,323.05	N/A	Mainly due to the decrease in credit impairment loss on margin loans
Other asset impairment loss	25,611.11	16,047,891.27	-99.84	Mainly due to the decrease in other asset impairment loss
Non-operating income	2,767,556.19	24,125,905.61	-88.53	Mainly due to the decrease in liquidation damages received
Non-operating expenses	25,657,493.74	36,966,854.83	-30.59	Mainly due to the decrease in expenditures for fines and confiscations

II. Information on Shareholders

(I) Total number of shareholders of ordinary shares and number of shareholders of preferred shares with voting rights restored and shareholding of the top ten shareholders

Unit: Share

Total number of shareholders of ordinary shares as of the end of the Reporting Period	292,094	Total number of shareholders of preferred shares with voting rights restored as of the end of the Reporting Period (if any)	–
---	---------	---	---

Shareholding of top ten shareholders

Name of shareholder	Nature of shareholder	Number of shares held	Percentage (%)	Number of shares held subject to selling restrictions	Status of shares	Pledged, marked or frozen shares	Number of shares
HKSCC Nominees Limited	Foreign legal person	1,418,292,927	15.63	–	Nil		–
Jiangsu Guoxin Investment Group Limited	State-owned legal person	1,373,481,636	15.13	–	Nil		–
Jiangsu Communications Holding Co., Ltd.	State-owned legal person	489,065,418	5.39	–	Nil		–
Govtor Capital Group Co., Ltd.	State-owned legal person	353,690,606	3.90	–	Nil		–
Alibaba (China) Technology Co., Ltd.	Domestic non-state-owned legal person	268,199,233	2.95	–	Nil		–
Hong Kong Securities Clearing Company Limited	Foreign legal person	204,270,084	2.25	–	Nil		–
Jiangsu SOHO Holdings Group Co., Ltd.	State-owned legal person	186,720,299	2.06	–	Nil		–
China Securities Finance Corporation Limited	Unknown	152,906,738	1.68	–	Nil		–
Jiangsu Hiteker High-tech Co., Ltd.	Domestic non-state-owned legal person	123,169,146	1.36	–	Unknown	123,169,146	
China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	Unknown	99,269,374	1.09	–	Nil		–

Shareholding of top ten shareholders not subject to selling restrictions

Name of shareholder	Number of tradable shares held not subject to selling restrictions	Class and number of shares	
		Class of shares	Number
HKSCC Nominees Limited	1,418,292,927	Overseas listed foreign shares	1,418,292,927
Jiangsu Guoxin Investment Group Limited	1,373,481,636	Ordinary shares in RMB	1,271,072,836
		Overseas listed foreign shares	102,408,800
Jiangsu Communications Holding Co., Ltd.	489,065,418	Ordinary shares in RMB	452,065,418
		Overseas listed foreign shares	37,000,000
Govtor Capital Group Co., Ltd.	353,690,606	Ordinary shares in RMB	339,485,406
		Overseas listed foreign shares	14,205,200
Alibaba (China) Technology Co., Ltd.	268,199,233	Ordinary shares in RMB	268,199,233
Hong Kong Securities Clearing Company Limited	204,270,084	Ordinary shares in RMB	204,270,084
Jiangsu SOHO Holdings Group Co., Ltd.	186,720,299	Ordinary shares in RMB	43,054,899
		Overseas listed foreign shares	143,665,400
China Securities Finance Corporation Limited	152,906,738	Ordinary shares in RMB	152,906,738
Jiangsu Hiteker High-tech Co., Ltd.	123,169,146	Ordinary shares in RMB	123,169,146
China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	99,269,374	Ordinary shares in RMB	99,269,374

Description of the related party relationship or action in concert between the above shareholders

Jiangsu Guoxin Investment Group Limited, Jiangsu Communications Holding Co., Ltd., Govtor Capital Group Co., Ltd. and Jiangsu SOHO Holdings Group Co., Ltd. are wholly-owned by Jiangsu SASAC. Apart from the above, the Company is not aware of any related party relationship among other shareholders or whether such shareholders are parties acting in concert as specified in the Regulations on the Takeover of Listed Companies.

Description of the participation of the top ten shareholders and the top ten shareholders not subject to selling restrictions in the margin financing and securities lending and refinancing businesses (if any)

As of the end of the Reporting Period, 2,542,600 A Shares held by Govtor Capital Group Co., Ltd. remained outstanding due to refinancing. When fully repaid, it's actual shareholding in the Company will be 342,028,006 A Shares and 14,205,200 H Shares, representing 3.92% of the total share capital of the Company.

Notes: 1. The class of shareholders of ordinary shares in RMB (A Shares) represents the class of accounts held by shareholders registered with Shanghai Branch of China Securities Depository and Clearing Corporation Limited.

2. Among shareholders of overseas listed foreign shares (H shares) of the Company, shares of non-registered shareholders are held by HKSCC Nominees Limited on their behalf. As at the end of the Reporting Period, Jiangsu Guoxin Investment Group Limited, Jiangsu Communications Holding Co., Ltd., Govtor Capital Group Co., Ltd. and Jiangsu SOHO Holdings Group Co., Ltd. acquired, via Stock Connect's Southbound Trading, 102,408,800 shares, 37,000,000 shares, 14,205,200 shares and 143,665,400 shares of the Company's H Shares, respectively, which are also being held by HKSCC Nominees Limited. These shares are specifically listed separately at the time of the disclosure of this report; should such shares be included, the actual number of shares held by HKSCC Nominees Limited on their behalf would have been 1,715,572,327 shares, representing 18.90% of the total share capital of the Company.

3. Hong Kong Securities Clearing Company Limited is a nominal holder of A Shares of the Company held by the investors in Northbound Trading under Shanghai-Hong Kong Stock Connect.
4. According to the statistics provided by the Citibank, National Association, the depository of the Company's GDRs, the Company had a total of 183,793 GDRs in the duration period as of the end of the Reporting Period, accounting for 0.22% of the approved number of issuance by the CSRC.
5. Among the total number of shareholders of ordinary shares as at the end of the Reporting Period, the number of shareholders of A Shares amounted to 284,670 and the number of registered shareholders of H Shares amounted to 7,424.

III. Other Reminders

Other important information about the Company's operating conditions during the Reporting Period which needs to be brought to the attention of investors

☒ Applicable ☐ Not applicable

1. The progress of shareholder's increase in shareholding

On July 6, 2021, Jiangsu Guoxin Investment Group Limited ("Guoxin Group") notified the Company that Guoxin Group increased its holding of H Shares of the Company by 2,363,600 shares via Southbound Trading, and intended to continue to increase its holding of H Shares of the Company via Southbound Trading in its own name within the next six months from the date of this increase in shareholding, with the increased shareholding percentage in aggregate not less than 0.1102% (10 million shares) of the Company's total shares and not higher than 0.5% of the Company's total shares (inclusive of this increase in shareholding) (See Shanghai Stock Exchange announcement 2021-045 for details).

On July 8, 2021, Guoxin Group notified the Company that Guoxin Group increased its holding of H Shares of the Company by 7,824,600 shares in aggregate via Southbound Trading during the period from July 6 to July 8, 2021, which exceeded 50% of the lower limit of the shareholding increase plan (See Shanghai Stock Exchange announcement 2021-046 for details).

As of October 29, 2021, the implementation of the shareholding increase plan was not yet completed, and Guoxin Group held 1,271,072,836 A Shares and 102,408,800 H Shares of the Company, accounting for 15.1320% of the total shares of the Company.

2. During the Reporting Period, Huatai Purple Gold Investment Co., Ltd. (hereinafter referred to as "Huatai Purple Gold Investment"), a wholly-owned subsidiary of the Company, initiated the establishment of Huaian Huatai Yuanhong Technology Venture Capital Partnership (Limited Partnership) (淮安華泰遠宏科技創業投資合夥企業(有限合夥)), with a total fund subscription amount of RMB500 million. Huatai Purple Gold Investment, as a fund manager, an executive partner and a general partner, has contributed RMB100 million. As of the end of the Reporting Period, Huatai Purple Gold Investment has paid-in capital of RMB40 million.

During the Reporting Period, Huatai Purple Gold Investment initiated the establishment of Nanjing Huatai Zijin Emerging Industry Fund Partnership (Limited Partnership) (南京華泰紫金新興產業基金合夥企業(有限合夥)), with a total fund subscription amount of RMB768.625 million. Huatai Purple Gold Investment, as a fund manager, an executive partner and a general partner, has contributed RMB153.725 million. As of the end of the Reporting Period, Huatai Purple Gold Investment has paid-in capital of RMB30.745 million.

During the Reporting Period, Huatai Purple Gold Investment has contributed additional RMB180 million to Nanjing Huatai Guoxin Medical Investment Partnership (Limited Partnership) (南京華泰國信醫療投資合夥企業(有限合夥)). As of the end of the Reporting Period, Huatai Purple Gold Investment has paid-in capital of RMB240 million.

3. During the Reporting Period, AssetMark Financial, Inc., a subsidiary of Huatai International Financial Holdings Company Limited, which in turn is a wholly-owned subsidiary of the Company, acquired four wholly-owned overseas subsidiaries, namely Voyant, Inc., Voyant UK Limited, Voyant Financial Technologies, Inc. and Voyant Australia Pty Ltd, and deregistered three wholly-owned overseas subsidiaries, namely Gossamer Merger Sub, Inc., WBI OBS Financial, LLC and OBS Holdings, Inc.
4. During the Reporting Period, the registered address of Huatai Innovative Investment Co., Ltd., a wholly-owned subsidiary of the Company, was changed from “Room 1501, 15/F, Block 28, Fengsheng Hutong, Xicheng District, Beijing, the PRC” to “Room 701-8 to 701-11, 7/F, Block 28, Fengsheng Hutong, Xicheng District, Beijing, the PRC”.
5. During the Reporting Period, Huatai Securities (Shanghai) Asset Management Co., Ltd., a wholly-owned subsidiary of the Company, appointed Mr. Nie Tingjin (聶挺進) as the general manager.
6. During the Reporting Period, the registered address of Jiangsu Equity Exchange Co., Ltd., a holding subsidiary of the Company, was changed from “11/F, 188 Lushan Road, Nanjing, the PRC” to “3/F, Building 10, Financial City, No. 377 Middle Jiangdong Road, Jianye District, Nanjing, the PRC”.
7. During the Reporting Period, Huatai Futures Co., Ltd., a holding subsidiary of the Company, appointed Mr. Zhao Changtao (趙昌濤) as the general manager.

IV. Quarterly Financial Statements

(I) Type of audit opinions

☐ Applicable ☒ Not applicable

(II) Financial statements

Consolidated Balance Sheet

September 30, 2021

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	September 30, 2021	December 31, 2020
Assets:		
Monetary capital	177,766,407,846.60	153,161,845,002.57
Of which: Customer fund deposits	117,044,419,016.17	103,510,805,878.23
Clearing settlement funds	46,761,121,739.33	28,112,597,360.67
Of which: Settlement funds from customers	37,996,465,988.08	21,124,201,115.99
Precious metal	—	—
Placements with other financial institutions	—	—
Margin loans	115,529,149,722.43	102,574,007,019.08
Derivative financial assets	14,281,741,321.14	7,295,357,324.28
Refundable deposits	30,078,015,658.69	24,763,790,295.82
Receivables	11,835,200,077.55	9,095,560,247.32
Receivables financing	—	—
Contract assets	—	—
Financial assets held under resale agreements	12,937,494,651.25	19,536,412,405.52
Held-for-sale assets	—	—

Items	September 30, 2021	December 31, 2020
Financial investments:		
Trading financial assets	342,098,898,098.00	292,695,306,675.55
Debt investments	30,703,025,299.54	30,411,507,722.05
Other debt investments	8,711,936,014.00	5,267,955,106.65
Other equity instrument investments	187,160,501.85	10,678,417,333.15
Long-term equity investments	18,819,800,173.34	18,444,811,734.41
Investment properties	297,539,817.85	408,337,803.10
Fixed assets	3,752,272,057.04	3,778,555,127.47
Construction in progress	93,715,956.77	36,551,735.94
Right-of-use assets	1,218,887,816.91	1,198,977,583.07
Intangible assets	6,852,941,446.76	5,276,069,156.38
Goodwill	2,937,136,683.26	2,260,945,283.90
Deferred income tax assets	437,997,608.52	339,501,946.73
Other assets	1,698,447,359.43	1,414,728,115.22
Total assets	<u>826,998,889,850.26</u>	<u>716,751,234,978.88</u>

Items	September 30, 2021	December 31, 2020
Liabilities:		
Short-term loans	1,690,447,489.62	11,299,858,788.62
Short-term margin loans	48,315,330,569.38	43,951,387,602.74
Placements from other financial institutions	14,040,660,203.96	4,815,235,806.67
Trading financial liabilities	26,047,514,994.83	15,381,530,029.60
Derivative financial liabilities	9,656,881,011.01	13,398,830,136.71
Financial assets sold under repurchase agreements	136,797,224,206.11	139,899,968,467.21
Securities brokerage services	163,207,100,961.80	136,387,634,132.26
Securities underwriting services	397,775,126.76	70,930,338.63
Employee benefits payables	11,397,141,480.54	11,131,509,940.50
Tax payables	1,996,589,680.80	1,949,983,376.01
Payables	78,530,464,591.89	43,706,056,087.16
Contract liabilities	134,252,531.75	92,365,911.23
Held-for-sale liabilities	—	—
Estimated liabilities	101,047.62	101,047.62
Long-term loans	734,666,095.42	475,413,821.66
Bonds payables	133,464,577,176.01	97,053,187,662.55
Of which: Preference shares	—	—
Perpetual bonds	—	—
Lease liabilities	1,330,497,084.26	1,248,799,878.85
Deferred income	—	—
Deferred income tax liabilities	2,998,154,499.42	2,545,646,807.33
Other liabilities	53,426,593,966.79	61,030,761,172.73
Total liabilities	<u>684,165,972,717.97</u>	<u>584,439,201,008.08</u>

Items	September 30, 2021	December 31, 2020
Owners' equity (or equity of shareholders):		
Paid up capital (or share capital)	9,076,650,000.00	9,076,650,000.00
Other equity instruments	2,996,706,792.45	—
Of which: Preference shares	—	—
Perpetual bonds	2,996,706,792.45	—
Capital reserve	70,507,643,296.29	70,750,052,647.82
Less: Treasury shares	1,231,547,029.10	1,626,546,421.80
Other comprehensive income	-35,200,523.26	368,713,282.23
Surplus reserve	5,711,066,830.18	5,711,066,830.18
General risk provision	15,866,995,788.95	15,792,944,866.70
Undistributed profits	36,360,604,667.10	28,998,618,214.13
Total equity attributable to the owners (or equity of shareholders) of the parent company	139,252,919,822.61	129,071,499,419.26
Minority interest	3,579,997,309.68	3,240,534,551.54
Total owners' equity (or equity of shareholders)	<u>142,832,917,132.29</u>	<u>132,312,033,970.80</u>
 Total liabilities and owners' equity (or equity of shareholders)	 <u>826,998,889,850.26</u>	 <u>716,751,234,978.88</u>
 Officer in charge of the Company: Zhang Wei	 Officer in charge of accounting: Jiao Xiaoning	 Head of accounting department: Fei Lei

Consolidated Income Statement

January to September 2021

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2021 (January to September)	First three quarters of 2020 (January to September)
I. Total operating income	26,906,878,358.17	24,335,627,220.74
Net interest income	3,004,595,608.00	1,803,681,234.39
Of which: Interest income	11,088,701,376.93	7,739,209,074.95
Interest expenses	8,084,105,768.93	5,935,527,840.56
Net fee and commission income	11,279,648,011.62	10,322,663,814.50
Of which: Net fee income from brokerage business	5,963,404,260.66	4,847,967,123.31
Net fee income from investment banking business	2,655,487,206.01	2,745,530,139.35
Net fee income from asset management business	2,335,258,979.79	2,530,501,960.28
Investment gains (“-” indicating losses)	11,097,672,219.98	13,757,019,909.91
Of which: Gains from investments in associates and joint ventures	1,844,989,606.40	3,239,804,620.30
Gains from derecognition of financial assets measured at amortised cost (“-” indicating losses)	47,636,265.63	-493,343.22
Net exposure hedging gains (“-” indicating losses)	—	—
Other gains	254,810,910.76	55,379,042.15
Gains from change in fair value (“-” indicating losses)	398,800,487.27	-2,393,120,828.02
Foreign exchange gains (“-” indicating losses)	-106,117,357.27	-173,303,673.40
Other business income	977,450,749.04	962,778,198.54
Gains from disposal of assets (“-” indicating losses)	17,728.77	529,522.67
II. Total operating expenses	12,499,530,056.24	12,889,046,576.77
Tax and surcharges	177,719,446.69	167,091,478.47
Business and administrative expenses	11,883,632,252.71	10,713,738,013.73
Credit impairment loss	-456,738,346.55	1,127,242,323.05
Other asset impairment loss	25,611.11	16,047,891.27
Other business costs	894,891,092.28	864,926,870.25

Items	First three quarters of 2021 (January to September)	First three quarters of 2020 (January to September)
III. Operating profit (“-” indicating loss)	14,407,348,301.93	11,446,580,643.97
Add: Non-operating income	2,767,556.19	24,125,905.61
Less: Non-operating expenses	25,657,493.74	36,966,854.83
IV. Total profit (“-” indicating total loss)	14,384,458,364.38	11,433,739,694.75
Less: Income tax expenses	3,137,725,288.84	2,491,949,177.04
V. Net profit (“-” indicating net loss)	11,246,733,075.54	8,941,790,517.71
(I) Classified by continuity of operations		
1. Net profit from continuing operations (“-” indicating net losses)	11,246,733,075.54	8,941,790,517.71
2. Net profit from discontinued operations (“-” indicating net losses)	—	—
(II) Classified by ownership of equity		
1. Net profit attributable to shareholders of the parent company (“-” indicating net losses)	11,048,585,977.22	8,838,992,580.75
2. Profit or loss of minority interest (“-” indicating net losses)	198,147,098.32	102,797,936.96
VI. Other comprehensive income, net of tax	-410,966,490.03	-203,411,220.73
Other comprehensive income attributable to owners of the parent company, net of tax	-403,913,805.49	-159,243,263.36
(I) Other comprehensive income that will not be reclassified to profit and loss	-368,415,013.99	28,088,951.48
1. Changes in amount of re-measurement of defined benefit plan	—	—
2. Other comprehensive income that will not be transferred to profit and loss under the equity method	—	—
3. Change in fair value of other equity instrument investments	-368,415,013.99	28,088,951.48
4. Change in fair value of the enterprise’s own credit risk	—	—

Items	First three quarters of 2021 (January to September)	First three quarters of 2020 (January to September)
(II) Other comprehensive income that will be reclassified to profit and loss	-35,498,791.50	-187,332,214.84
1. Other comprehensive income that will be transferred to profit and loss under equity method	27,344,112.11	-22,566,980.30
2. Change in fair value of other debt investments	-33,527,911.44	83,948,910.62
3. Amount of financial assets reclassified to other comprehensive income	—	—
4. Provision for credit losses of other debt investments	567,767.80	—
5. Reserve for hedge against cash flow	11,968,742.70	-40,765,308.32
6. Exchange differences from translation of financial statements denominated in foreign currencies	-41,851,502.67	-207,948,836.84
7. Other	—	—
Other comprehensive income attributable to minority interest, net of tax	-7,052,684.54	-44,167,957.37
VII. Total comprehensive income	10,835,766,585.51	8,738,379,296.98
Total comprehensive income attributable to owners of the parent company	10,644,672,171.73	8,679,749,317.39
Total comprehensive income attributable to minority interest	191,094,413.78	58,629,979.59
VIII. Earnings per share:		
(I) Basic earnings per share (RMB/share)	1.23	0.98
(II) Diluted earnings per share (RMB/share)	1.22	0.97
Officer in charge of the Company: Zhang Wei	Officer in charge of accounting: Jiao Xiaoning	Head of accounting department: Fei Lei

Consolidated Cash Flow Statement

January to September 2021

Prepared by: Huatai Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2021 (January to September)	First three quarters of 2020 (January to September)
I. Cash flows from operating activities:		
Cash from sale of products and provision of services	—	—
Net increase in placements from other financial institutions	—	—
Cash received from interest, fees and commissions	27,963,317,720.36	20,992,000,286.62
Net increase in placements from other financial institutions	9,222,592,489.53	—
Net increase in cash from repurchase business	—	28,695,516,500.28
Net cash received from securities brokerage services	26,771,929,491.43	31,196,190,481.32
Cash received relating to other operating activities	38,994,380,395.39	29,701,362,854.31
Subtotal of cash inflows from operating activities	102,952,220,096.71	110,585,070,122.53
Net increase in financial assets held for trading purpose	37,300,477,500.13	32,325,824,588.48
Net decrease in cash from repurchase business	2,252,949,580.39	—
Net increase in placements with other financial institutions	—	—
Net increase in financial assets purchased under resale agreements	—	—
Net increase in margin loans	12,268,271,935.98	32,044,703,392.00
Net decrease in placements from other financial institutions	—	1,367,044,610.55
Cash paid for interest, fees and commissions	7,420,789,324.08	5,249,120,216.61
Cash paid to and paid for employees	8,019,327,853.10	6,408,904,996.77
Taxes paid	3,699,803,602.28	2,986,473,375.78
Cash paid relating to other operating activities	22,567,889,869.24	23,276,035,374.30
Subtotal of cash outflows from operating activities	93,529,509,665.20	103,658,106,554.49
Net cash flow from operating activities	9,422,710,431.51	6,926,963,568.04
II. Cash flows from investing activities:		
Cash received from disposal of investments	8,276,851,472.52	1,424,471,748.76
Cash received from investment returns	2,432,248,942.15	1,220,446,250.15
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	—	—
Net cash received from disposal of subsidiaries and other business units	—	—
Cash received relating to other investing activities	5,848,072.12	98,145,738.04
Subtotal of cash inflows from investing activities	10,714,948,486.79	2,743,063,736.95
Cash paid for investments	5,642,132,239.89	13,550,915,690.35
Cash paid for purchase of fixed assets, intangible assets and other long-term assets	1,774,909,985.67	534,331,686.55
Net cash paid for acquisition of subsidiaries and other business units	721,783,494.12	130,049,502.60
Cash paid relating to other investing activities	—	390,602,110.07
Subtotal of cash outflows from investing activities	8,138,825,719.68	14,605,898,989.57
Net cash flow from investing activities	2,576,122,767.11	-11,862,835,252.62

Items	First three quarters of 2021 (January to September)	First three quarters of 2020 (January to September)
III. Cash flows from financing activities:		
Proceeds from investments	2,996,706,792.45	—
Of which: Cash contribution from minority interest to subsidiaries	—	—
Proceeds from borrowings	6,058,648,533.83	10,037,553,795.53
Proceeds from issuance of bonds	146,445,696,200.04	152,749,535,504.09
Cash received relating to other financing activities	413,940,800.00	
Subtotal of cash inflows from financing activities	155,914,992,326.32	162,787,089,299.62
Cash paid for repayments of borrowings	122,447,044,560.61	128,385,972,246.78
Cash paid for dividends, profits or interest	6,110,125,564.79	5,369,283,448.93
Of which: Dividends and profits paid to minority interest by subsidiaries	—	—
Cash paid for repayments of lease liabilities	329,035,616.96	216,091,698.21
Cash paid relating to other financing activities	52,171,036.11	1,626,546,421.80
Subtotal of cash outflows from financing activities	128,938,376,778.47	135,597,893,815.72
Net cash flow from financing activities	26,976,615,547.85	27,189,195,483.90
IV. Effect of exchange rate changes on cash and cash equivalents	-330,639,998.82	-314,098,559.15
V. Net increase in cash and cash equivalents	38,644,808,747.65	21,939,225,240.17
Add: Balance of cash and cash equivalents at the beginning of the period	190,449,812,345.46	152,070,456,856.52
VI. Balance of cash and cash equivalents at the end of the period	229,094,621,093.11	174,009,682,096.69
Officer in charge of the Company: Zhang Wei	Officer in charge of accounting: Jiao Xiaoning	Head of accounting department: Fei Lei

(III) Information on the adjustment to the relevant items in financial statements as at the beginning of the year as a result of the initial adoption of the new standards for lease since 2021

☐ Applicable ☒ Not applicable