

DECEMBER 2013 TRAFFIC

- ▶ **Passenger: rise in both traffic (+3.2%) and load factor (+0.9 points)**
- ▶ **Cargo: lower traffic (-3.7%) and load factor (-1.5 points)**

Passenger

In December 2013, passenger traffic rose by 3.2% for a 2.1% increase in capacity. As a result, the load factor rose by 0.9 points to 82.8%. The Group carried 6.2 million passengers (+3.7%). Unit revenue per available seat kilometer (RASK) ex-currency was resilient, despite the weakness of the French business travel market.

- On the Americas network, traffic rose by 6.5% for capacity up by 6.3%. The load factor was stable (+0.1 points) at 87.5%. Capacity growth was driven by the Latin American network (+9.6%), with slower growth in North America (+4.3%).
- The Asia network posted a 0.7% decline in traffic for stable capacity (+0.0%); the load factor declined by 0.6 points to 83.4%.
- On the Africa and Middle East network, traffic was up by 2.8% for a 3.4% increase in capacity; the load factor stood at 81.9%, down 0.5 points.
- The Caribbean and Indian Ocean network saw traffic increase by 1.8% for capacity up by 1.0%; the load factor rose by 0.7 points to 83.7%.
- The restructuring of the European network led to a 3.8% increase in traffic. With a 2.2% reduction in capacity, the load factor was up by 4.3 points to 74.5%.

Cargo

Cargo saw a 3.7% decline in traffic for capacity down by 1.5%, leading to a 1.5 point decline in load factor to 65.3%. Unit revenue per available ton kilometer (RATK) ex-currency was lower than in December 2012.

Recent developments

- Air France-KLM continues to refocus its medium-haul activity around its hubs. In December the group received a firm offer to purchase CityJet. The transaction is expected to close in the first quarter of 2014.
- In November, Air France-KLM was named as 'Climate Performance Leader 2013' by the Carbon Disclosure Project (CDP), a survey conducted on behalf of over 700 institutional investors, thereby joining the group of nine French recipients recognized within the top 250 French stock market capitalizations.

Agenda

- ▶ 7th February 2014: January 2014 traffic
- ▶ 20th February 2014: Full Year 2013 Results
- ▶ 7th March 2014: February 2014 traffic

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STATISTICS

Passenger activity (in millions)

Total Group	2013	December		Year to date
		2012	Variation	
Passengers carried (000s)	6,206	5,987	3.7%	2013
Revenue pax-kilometers (RPK)	18,551	17,973	3.2%	2012
Available seat-kilometers (ASK)	22,417	21,964	2.1%	Variation
Load factor (%)	82.8%	81.8%	0.9	2013
				77,448
				223,889
				269,298
				83.1%
				0.6

Europe (including France)			
Passengers carried (000s)	4,169	4,008	4.0%
Revenue pax-kilometers (RPK)	3,331	3,209	3.8%
Available seat-kilometers (ASK)	4,468	4,568	(2.2%)
Load factor (%)	74.5%	70.2%	4.3
	53,887	53,301	1.1%
	44,345	43,937	0.9%
	57,930	59,036	(1.9%)
	76.6%	74.4%	2.1

Americas			
Passengers carried (000s)	782	733	6.6%
Revenue pax-kilometers (RPK)	6,144	5,769	6.5%
Available seat-kilometers (ASK)	7,020	6,602	6.3%
Load factor (%)	87.5%	87.4%	0.1
	9,895	9,715	1.8%
	77,194	75,323	2.5%
	87,332	85,315	2.4%
	88.4%	88.3%	0.1

Asia / Pacific			
Passengers carried (000s)	483	490	(1.4%)
Revenue pax-kilometers (RPK)	4,205	4,235	(0.7%)
Available seat-kilometers (ASK)	5,040	5,038	0.0%
Load factor (%)	83.4%	84.1%	(0.6)
	6,095	5,971	2.1%
	54,006	51,947	4.0%
	63,134	60,519	4.3%
	85.5%	85.8%	(0.3)

Africa / Middle East			
Passengers carried (000s)	464	452	2.8%
Revenue pax-kilometers (RPK)	2,621	2,549	2.8%
Available seat-kilometers (ASK)	3,200	3,095	3.4%
Load factor (%)	81.9%	82.4%	(0.5)
	5,219	5,137	1.6%
	29,066	28,527	1.9%
	36,233	35,388	2.4%
	80.2%	80.6%	(0.4)

Caribbean / Indian, Ocean			
Passengers carried (000s)	309	304	1.5%
Revenue pax-kilometers (RPK)	2,250	2,210	1.8%
Available seat-kilometers (ASK)	2,688	2,661	1.0%
Load factor (%)	83.7%	83.1%	0.7
	3,349	3,325	0.7%
	24,252	24,155	0.4%
	28,689	29,040	(1.2%)
	84.5%	83.2%	1.4

Cargo activity (in millions)			
Total Group	2013	December	
		2012	Variation
Revenue tonne-km (RTK)	848	881	(3.7%)
Available tonne-km (ATK)	1,298	1,317	(1.5%)
Load factor (%)	65.3%	66.9%	(1.5)
	2013	2012	Variation
	10,088	10,577	(4.6%)
	15,971	16,411	(2.7%)
	63.2%	64.4%	(1.3)

Europe (including France)			
Revenue tonne-km (RTK)	6	6	(4.8%)
Available tonne-km (ATK)	41	42	(1.7%)
Load factor (%)	14.7%	15.2%	(0.5)
	67	69	(3.1%)
	527	534	(1.3%)
	12.6%	12.9%	(0.2)

Americas			
Revenue tonne-km (RTK)	352	364	(3.4%)
Available tonne-km (ATK)	540	527	2.5%
Load factor (%)	65.1%	69.1%	(4.0)
	4,148	4,229	(1.9%)
	6,670	6,597	1.1%
	62.2%	64.1%	(1.9)

Asia / Pacific			
Revenue tonne-km (RTK)	316	321	(1.7%)
Available tonne-km (ATK)	391	408	(4.1%)
Load factor (%)	80.8%	78.8%	2.0
	3,890	4,198	(7.3%)
	4,981	5,388	(7.6%)
	78.1%	77.9%	0.2

Africa / Middle East			
Revenue tonne-km (RTK)	130	144	(9.8%)
Available tonne-km (ATK)	227	239	(5.1%)
Load factor (%)	57.3%	60.3%	(3.0)
	1,568	1,636	(4.2%)
	2,706	2,742	(1.3%)
	57.9%	59.7%	(1.7)

Caribbean / Indian Ocean			
Revenue tonne-km (RTK)	45	45	(0.0%)
Available tonne-km (ATK)	99	101	(2.5%)
Load factor (%)	45.0%	43.9%	1.1
	415	446	(6.9%)
	1,088	1,150	(5.4%)
	38.2%	38.8%	(0.6)