

## APRIL 2016 TRAFFIC

- ▶ Passenger network: strict capacity discipline, increase in both traffic and load factor

### Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>- 0.6%</b>	<b>+ 0.8%</b>	<b>86.4%</b>	<b>+ 1.2</b>
North America	- 0.2%	+ 0.9%	87.9%	+ 0.9
Latin America	+ 0.3%	+ 1.7%	84.6%	+ 1.2
Asia	- 6.2%	- 4.0%	87.3%	+ 2.1
Africa / Middle East	+ 1.8%	+ 4.2%	82.2%	+ 1.9
Caribbean / Indian Ocean	+ 7.2%	+ 6.2%	88.7%	- 0.8
<b>Short and Medium-haul</b>	<b>+ 2.7%</b>	<b>+ 4.6%</b>	<b>81.4%</b>	<b>+ 1.4</b>
<b>Total</b>	<b>+ 0.1%</b>	<b>+ 1.5%</b>	<b>85.4%</b>	<b>+ 1.2</b>

- ▶ 6.7 million passengers, +2.8%
- ▶ Slight decrease in long-haul capacity driven by the planned reduction in Asia
- ▶ Load factor up 1.2 pts, up in all regions of the network, except Caribbean & Indian Ocean following the selective growth in capacity
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down compared to April 2015.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 16.4%</b>	<b>+ 14.1%</b>	<b>86.6%</b>	<b>- 1.7</b>

- ▶ 1.0 million passengers, +28.6%
- ▶ Strong increase in capacity driven by Transavia France and the opening in Munich of a first base outside the Netherlands and France

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 1.3%</b>	<b>+ 2.5%</b>	<b>85.5%</b>	<b>+ 1.0</b>

- ▶ 7.8 million passengers, +5.7%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 2.0%</b>	<b>+ 0.9%</b>	<b>60.9%</b>	<b>+ 1.7</b>

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to April 2015
- ▶ Load factor up 1.7 pts

### Agenda

19<sup>th</sup> May 2016: Annual General Meeting

8<sup>th</sup> June: May 2016 traffic

8<sup>th</sup> July: June 2016 traffic

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## STATISTICS

### Passenger network activity\*

	April			Year to date		
	2016	2015	Variation	2016	2015	Variation
<b>Total Passenger network*</b>						
Passengers carried ('000s)	6,714	6,530	2.8%	24,717	23,896	3.4%
Revenue pax-kilometers (m RPK)	19,453	19,157	1.5%	74,259	72,074	3.0%
Available seat-kilometers (m ASK)	22,779	22,761	0.1%	87,622	86,868	0.9%
Load factor (%)	85.4%	84.2%	1.2	84.7%	83.0%	1.8
<b>Long-haul</b>						
Passengers carried ('000s)	2,079	2,064	0.7%	8,116	7,863	3.2%
Revenue pax-kilometers (m RPK)	15,604	15,475	0.8%	60,777	59,111	2.8%
Available seat-kilometers (m ASK)	18,051	18,157	(0.6%)	70,540	69,737	1.2%
Load factor (%)	86.4%	85.2%	1.2	86.2%	84.8%	1.4
<b>North America</b>						
Passengers carried ('000s)	611	611	0.1%	2,154	2,065	4.3%
Revenue pax-kilometers (m RPK)	4,359	4,319	0.9%	15,369	14,667	4.8%
Available seat-kilometers (m ASK)	4,956	4,964	(0.2%)	17,787	16,986	4.7%
Load factor (%)	87.9%	87.0%	0.9	86.4%	86.3%	0.1
<b>Latin America</b>						
Passengers carried ('000s)	242	239	1.2%	1,011	946	6.8%
Revenue pax-kilometers (m RPK)	2,333	2,293	1.7%	9,659	9,109	6.0%
Available seat-kilometers (m ASK)	2,757	2,749	0.3%	10,981	10,616	3.4%
Load factor (%)	84.6%	83.4%	1.2	88.0%	85.8%	2.2
<b>Asia / Pacific</b>						
Passengers carried ('000s)	483	507	(4.6%)	1,906	1,957	(2.6%)
Revenue pax-kilometers (m RPK)	4,263	4,440	(4.0%)	16,508	17,012	(3.0%)
Available seat-kilometers (m ASK)	4,883	5,208	(6.2%)	19,090	20,013	(4.6%)
Load factor (%)	87.3%	85.3%	2.1	86.5%	85.0%	1.5
<b>Africa / Middle East</b>						
Passengers carried ('000s)	439	419	4.8%	1,760	1,665	5.7%
Revenue pax-kilometers (m RPK)	2,425	2,328	4.2%	9,864	9,350	5.5%
Available seat-kilometers (m ASK)	2,948	2,897	1.8%	12,086	12,006	0.7%
Load factor (%)	82.2%	80.4%	1.9	81.6%	77.9%	3.7
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	304	289	5.2%	1,285	1,231	4.4%
Revenue pax-kilometers (m RPK)	2,224	2,094	6.2%	9,376	8,974	4.5%
Available seat-kilometers (m ASK)	2,507	2,339	7.2%	10,596	10,116	4.7%
Load factor (%)	88.7%	89.5%	(0.8)	88.5%	88.7%	(0.2)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	4,635	4,466	3.8%	16,601	16,032	3.5%
Revenue pax-kilometers (m RPK)	3,849	3,682	4.6%	13,482	12,962	4.0%
Available seat-kilometers (m ASK)	4,728	4,604	2.7%	17,082	17,130	(0.3%)
Load factor (%)	81.4%	80.0%	1.4	78.9%	75.7%	3.3

\* Air France, KLM, and HOP!

### Transavia activity

	April			Year to date		
	2016	2015	Variation	2016	2015	Variation
<b>Transavia</b>						
Passengers carried ('000s)	1,042	810	28.6%	2,936	2,466	19.0%
Revenue pax-kilometers (m RPK)	1,784	1,564	14.1%	5,047	4,580	10.2%
Available seat-kilometers (m ASK)	2,059	1,770	16.4%	5,778	5,200	11.1%
Load factor (%)	86.6%	88.4%	(1.7)	87.3%	88.1%	(0.7)

### Total group passenger activity\*\*

	April			Year to date		
	2016	2015	Variation	2016	2015	Variation
<b>Total group**</b>						
Passengers carried ('000s)	7,756	7,341	5.7%	27,652	26,362	4.9%
Revenue pax-kilometers (m RPK)	21,238	20,720	2.5%	79,306	76,654	3.5%
Available seat-kilometers (m ASK)	24,839	24,531	1.3%	93,400	92,068	1.4%
Load factor (%)	85.5%	84.5%	1.0	84.9%	83.3%	1.7

\*\* Air France, KLM, HOP! and Transavia

### Cargo activity

	April			Year to date		
	2016	2015	Variation	2016	2015	Variation
<b>Total Group</b>						
Revenue tonne-km (m RTK)	709	703	0.9%	2,743	2,964	(7.5%)
Available tonne-km (m ATK)	1,163	1,187	(2.0%)	4,598	4,922	(6.6%)
Load factor (%)	60.9%	59.2%	1.7	59.7%	60.2%	(0.6)

## Air France and HOP! activity

	April			Year to date
	2016	2015	Variation	
<b>Total Passenger network activity</b>				
Passengers carried ('000s)	4,176	4,125	1.2%	15,583
Revenue pax-kilometers (m RPK)	11,577	11,563	0.1%	44,327
Available seat-kilometers (m ASK)	13,729	13,843	(0.8%)	52,858
Load factor (%)	84.3%	83.5%	0.8	83.9%
<b>Long-haul</b>				
Passengers carried ('000s)	1,256	1,264	(0.7%)	4,904
Revenue pax-kilometers (m RPK)	9,209	9,256	(0.5%)	35,899
Available seat-kilometers (m ASK)	10,763	10,934	(1.6%)	41,903
Load factor (%)	85.6%	84.7%	0.9	85.7%
<b>Short and Medium-haul</b>				
Passengers carried ('000s)	2,920	2,861	2.1%	10,679
Revenue pax-kilometers (m RPK)	2,368	2,308	2.6%	8,428
Available seat-kilometers (m ASK)	2,966	2,909	1.9%	10,955
Load factor (%)	79.9%	79.3%	0.5	76.9%
<b>Cargo activity</b>				
April			Year to date	
	2016	2015	Variation	2016
				2015
Revenue tonne-km (m RTK)	304	285	6.7%	1,146
Available tonne-km (m ATK)	561	546	2.8%	2,192
Load factor (%)	54.2%	52.2%	2.0	52.3%

## KLM activity

	April			Year to date
	2016	2015	Variation	
<b>Total Passenger network activity</b>				
Passengers carried ('000s)	2,538	2,405	5.5%	9,134
Revenue pax-kilometers (m RPK)	7,876	7,593	3.7%	29,932
Available seat-kilometers (m ASK)	9,050	8,918	1.5%	34,764
Load factor (%)	87.0%	85.1%	1.9	86.1%
<b>Long-haul</b>				
Passengers carried ('000s)	823	800	2.9%	3,212
Revenue pax-kilometers (m RPK)	6,396	6,219	2.8%	24,877
Available seat-kilometers (m ASK)	7,288	7,223	0.9%	28,637
Load factor (%)	87.8%	86.1%	1.7	86.9%
<b>Short and Medium-haul</b>				
Passengers carried ('000s)	1,715	1,605	6.8%	5,922
Revenue pax-kilometers (m RPK)	1,481	1,374	7.8%	5,054
Available seat-kilometers (m ASK)	1,763	1,695	4.0%	6,127
Load factor (%)	84.0%	81.0%	3.0	82.5%
<b>Cargo activity</b>				
April			Year to date	
	2016	2015	Variation	2016
				2015
Revenue tonne-km (m RTK)	405	418	(3.1%)	1,597
Available tonne-km (m ATK)	602	641	(6.0%)	2,406
Load factor (%)	67.2%	65.2%	2.1	66.4%