



Press release

Paris, 28 January 2013

2012 ACTIVITY: +12.4 %

A SATISFACTORY GROWTH

| In €M | 2011 | 2012 | Var. |
|------------------------|------------------|-------------------|---------|
| Turnover | 1 065.7 | 1 198.0 | + 12.4% |
| of which France | 715.7 i.e. 67.1% | 757.7 i.e. 63.2 % | + 5.9 % |
| of which International | 350.0 i.e. 32.9% | 440.3 i.e. 36.8 % | + 25.8% |
| Headcount | 14.800 | 15.950 | + 7.8 % |

2012 ACTIVITY:

The consolidated turnover for 2012 was € 1,198.0 million, up 12.4% compared with 2011. On a like-for-like basis, including exchange rate effect, activity increased 8.7% (5.9% in France; 14.4% abroad).

In the fourth quarter of 2012, the turnover totaled € 313.4 million, up 11.5% compared to the fourth quarter of 2011. On a like-for-like basis, it rose 7.8% (5.3% in France, 12.9% abroad). Abroad, the growth was achieved mainly by Germany, Sweden and Italy.

Alten continued recruiting and has 15.950 employees at the end of December 2012.

Aeronautics, as well as Railway, Energy and Telecom (excluding manufacturers) were the most dynamics sectors.

EXTERNAL GROWTH:

Late 2012, Alten acquired a company in Poland with 40 consultants (consolidated as from January 1st 2013).

In summary, Alten has acquired four companies abroad in 2012: Sweden (250 consultants), China (50 consultants), Germany (30 consultants) and Poland.

2013 OUTLOOK

Activity in early 2013 should remain in line with the end of 2012.

Referenced as preferred suppliers among the main european principals of Industry, Telecom and Tertiary sector, Alten will continue to expand in 2013.

NEXT PUBLICATION

Annual Results 2012: Wednesday 27 February 2013 before markets open.

As the European Leader in Technology Consulting and Engineering, ALTEN carries out design and research projects for the technical and IT divisions of major clients in industry, telecoms and services. ALTEN's stock is listed on 'compartment B' of the Euronext Paris stock exchange (ISIN FR0000071946). It is part of the SBF 120, the IT CAC 50 and MIDCAP 100 indices, and is eligible for the SRD.

Technology Consulting and Engineering

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