Financial Results for the First Quarter Ended June 30, 2026
- Supplementary material

August 7, 2026

< Contents >

Asante Incorporated

【TSE Prime Section Securities Code 6073】

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Results for Profit and Loss (YoY)

- Net sales decreased by 10.5%
  Operating income decreased by 54.9%

(Unit: Million yen)	FY3/26 1Q	FY3/27 1Q	YoY	
	Results	**Results**	Change	Change in Ratio
Net Sales	4,229	**3,786**	-443	-10.5%
Gross Profit	2,993	**2,626**	-366	-12.2%
Gross profit ratio	70.8%	69.4%	−1.4pt	—
Operating Income	464	**209**	-255	-54.9%
Operating income ratio	11.0%	5.5%	−5.5pt	—
Ordinary Income	462	**204**	-257	-55.8%
Ordinary income ratio	10.9%	5.4%	−5.5pt	—
Net income attributable to owners of parent	330	**121**	-208	-63.1%
Net income ratio	7.8%	3.2%	−4.6pt	—
EPS (yen)	33.81	**12.45**	-21.35	-63.2%

Number of Employees, Sales per Employee (YoY)

- Average number of employees during the period increased by 37 (3.7%)
  Sales per employee decreased by 13.7%
- Number of employees at end of period increased by 38 (3.9%)

	FY3/26 1Q	FY3/27 1Q	YoY	
	Results	**Results**	Change	Change in ratio
Net Sales (Million yen)	4,229	**3,786**	-443	-10.5%
Average number of employees during the period	987	**1,023**	37	3.7%
Sales per employee (Thousand yen/month)	1,428	**1,233**	-195	-13.7%
Number of employees at end of period	985	**1,023**	38	3.9%

- ”Number of employees”: total number of employees actually working including part-time employees and contract employees (excluding dispatched and seconded employees)

Factors for Changes in Operating Income (YoY)

(Unit: Million yen)	FY3/26 1Q	FY3/27 1Q	YoY	Change in Ratio
Net Sales	4,229	**3,786**	-443	-10.5%
Cost of Sales	1,236	**1,159**	-76	-6.2%
Material Costs	524	**451**	-72	-13.9%
Labor Costs	391	**392**	0	0.2%
Other Cost of Sales	320	**315**	-4	-1.5%
Gross Profit	2,993	**2,626**	-366	-12.2%
SG&A Expenses	2,528	**2,417**	-111	-4.4%
Personnel Expenses	1,451	**1,376**	-74	-5.2%
Other SG&A Expenses	1,077	**1,040**	-36	-3.4%
Operating Income	464	**209**	-255	-54.9%

Ratios to Estimates

- Net sales Progress ratio on 1H forecasts: 51.2%, on full-year forecasts: 27.7%
- Operating income Progress ratio on 1H forecasts: 58.2%, full-year forecasts: 104.7%

	FY3/27 1Q	FY3/27 1H		FY3/27 Full-year	
(Unit: Million yen)	**Results**	Forecasts	**Progress Ratio**	Forecasts	**Progress Ratio**
Net Sales	**3,786**	7,400	**51.2%**	13,660	**27.7%**
Operating Income	**209**	360	**58.2%**	200	**104.7%**
Operating income ratio	5.5%	4.9%	—	1.5%	—
Ordinary Income	**204**	370	**55.2%**	200	**102.2%**
Ordinary income ratio	5.4%	5.0%	—	1.5%	—
Net income attributable to owners of parent	**121**	200	**60.9%**	35	**347.8%**
Net income ratio	3.2%	2.7%	—	0.3%	—
EPS (yen)	**12.45**	20.46	**60.9%**	3.58	**347.8%**