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Company Name: INTLOOP Inc.
 Representative: Hirofumi Hayashi
 Representative Director
 (Securities Code: 9556 TSE Growth Market)
 Contact: Chikara Uchino
 Director and Head of Administration Division
 (E-mail: ir@intloop.com)

Notice Regarding Revision of Earnings Forecast

INTLOOP Inc. (hereinafter, the “Company”) hereby announces the following announcement regarding the full-year consolidated earnings forecast for the fiscal year ending July 2026 (August 1, 2025 - July 31, 2026), which was originally announced on September 12, 2025.

1. Revision of Consolidated Earnings Forecast

(1) Fiscal Year Ending July 2026 (August 1, 2025 - July 31, 2026))

	Net Sales (Consol.)	Operating Income (Consol.)	Ordinary Income (Consol.)	Profit Attributable to Owners of Parent	Net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous Forecast (A)	43,800	3,100	3,200	2,100	224.27
Current Forecast (B)	40,000	1,400	1,400	650	69.23
C h a n g e (B - A)	△3,800	△1,700	△1,800	△1,450	△155.04
C h a n g e (%)	△8.7%	△54.8%	△56.3%	△69.0%	△69.1%
(Reference) Previous fiscal year results	33,551	2,186	2,217	1,517	142.16

(2) Reasons for the Revision

Since announcing, our medium-term management plan “INTLOOP ‘VISION2030’ in September 2024, our group has been implementing various initiatives, including expanding high-margin projects based on our strategy of “strengthening our freelance business and expanding our consulting services,” as well as intensifying recruitment efforts—particularly for senior level professionals and delivery personnel—to enable these initiatives.

As a result, gross profit has continued to grow steadily, and our gross profit margin has shown ongoing improvement. In addition, progress in talent acquisition has contributed to the expansion of our industry coverage and solution portfolio.

However, recruitment progressed faster than originally planned, and a time lag emerged between hiring and revenue generation from newly recruited personnel. Consequently, recruitment and personnel expenses increased significantly beyond the initial budget. While the expansion of our workforce has steadily contributed to the

acquisition of higher-value projects and revenue growth, these benefits have not yet been sufficient to offset the increase in related costs. As a result, operating profit for FY26/7Q3 YTD amounted to JPY 610 million, representing 19.7% of the initial full-year operating profit forecast.

Considering these circumstances, the Company has decided to revise the initial forecast disclosed on September 12, 2025.

Revenue is now expected to be JPY 40.0 billion, representing a decrease of 8.7% from the initial forecast. Operating profit is now expected to be JPY 1.4 billion, representing a decrease of 54.8% from the initial forecast.

Looking ahead to the fourth quarter and beyond, the Company continues to see strong customer demand. By leveraging the human capital we have built up to date, increasing workforce utilization, and maintaining recruitment expenses and other investments within budget, the Company will place greater emphasis on restoring profitability while continuing to pursue further growth in both revenue and operating profit.

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