

Legrand strengthens its positions in the market of lighting solutions for non-residential buildings in the United States by acquiring¹ Pinnacle Architectural Lighting.

- **Legrand announces the acquisition¹ of Pinnacle Architectural Lighting, one of the US leaders in architectural lighting solutions for non-residential buildings.**
- **Legrand thus strengthens its positions in the United States in the market of lighting for non-residential buildings, which is underpinned by regular adoption of new energy codes.**

Actively pursuing its strategy of targeted and bolt-on acquisitions, Legrand today announced the acquisition¹ of Pinnacle Architectural Lighting, one of the leaders in architectural lighting solutions for commercial buildings in the United States.

Legrand already has a strong presence in lighting control for non-residential buildings in the US, with wall solutions as the country's no. 2 in user interfaces (Pass & Seymour) and lighting control panel solutions as the leader in highly energy-efficient lighting control (WattStopper). Today's move reinforces Legrand's presence in the field in North America with a complementary offering that will allow it to develop customized solutions that can combine the three main technologies used for lighting control (wall, lighting control panels, lighting fixtures) and that are adaptable to all needs and applications.

The Group is thus strengthening its positions in a market driven by the regular adoption of new energy codes and, more broadly, by increased demand for energy-efficient solutions.

Finally, and more generally, Pinnacle Architectural Lighting will round out Legrand's existing presence in lighting, a market where it already has healthy positions in segments related to the electrical infrastructure of the building. These include emergency lighting (in France and Australia in particular), highly energy-efficient lighting control (in the US in particular), and lighting of passageways and common areas in commercial buildings (in France).

Based in Denver, Pinnacle Architectural Lighting has 230 employees and reports annual sales of around \$105 million, of which 95% in the United States.

¹ Subject to standard conditions precedent

Key financial dates

- 2016 first-quarter results: **May 4, 2016**
- General Meeting of Shareholders: **May 27, 2016**
- Ex-dividend date: **May 31, 2016**
- Dividend payment: **June 2, 2016**
- 2016 first-half results: **August 1, 2016**

ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets makes it a benchmark for customers worldwide. Drawing on a nearly 10-year CSR (Corporate Social Responsibility) approach that involves all employees, Legrand is pursuing its strategy of profitable and sustainable growth driven by innovation, with a steady flow of new offerings—including Eliot connected products that enhance value in use—and acquisitions. Legrand reported sales of more than €4.8 billion in 2015. The company is listed on Euronext Paris and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, Corporate Oekom Rating, DJSI, Vigeo Euronext Eurozone 120 and Europe 120 and Ethibel Sustainability Index Excellence (ISIN code FR0010307819).*

www.legrand.com



**Eliot is a program launched in 2015 by Legrand to speed up deployment of the Internet of Things in its offering. A result of the group's innovation strategy, the Eliot program aims to develop connected and interoperable solutions that deliver lasting benefits to private individual users and professionals.*

http://www.legrand.com/EN/eliot-program_13238.html

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