

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

☒ **Filed by the Registrant**

☐ **Filed by a Party other than the Registrant**

CHECK THE APPROPRIATE BOX:

☐ Preliminary Proxy Statement

☐ Definitive Proxy Statement

☐ Confidential, for Use of the Commission Only
(as permitted by Rule 14a-6(e)(2))

☒ Definitive Additional Materials

☐ Soliciting Material under § 240.14a-12



General Electric Company

(Name of Registrant as Specified In Its Charter)

PAYMENT OF FILING FEE (CHECK THE APPROPRIATE BOX):

☒ **No fee required.**

☐ **Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.**

(1) Title of each class of securities to which the transaction applies:

(2) Aggregate number of securities to which the transaction applies:

(3) Per unit price or other underlying value of the transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of the transaction:

(5) Total fee paid:

☐ **Fee paid previously with preliminary materials.**

☐ **Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.**

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:



GE 2015 INTEGRATED
SUMMARY REPORT



"The integrated summary report shows investors GE through the lens of management."



"Public company reporting has become so complicated that what matters to investors can get lost. Our priority is to provide meaningful information that all investors can readily access. For investors to make investment and voting decisions, we don't believe that more information is necessarily better. Instead, we've challenged ourselves to provide better information. Over the past several years, we have already been enhancing our reporting in response to feedback from investors, and they have told us how much they like it. This year, we are taking it even further with our new Integrated Summary Report."

A handwritten signature in dark ink, which appears to read "Jeff Immelt". The signature is fluid and cursive, written in a professional style.

JEFFREY R. IMMELT
Chairman of the Board & Chief Executive Officer, GE
March 14, 2016



Chairman's Letter	3
Strategy & Results	29
Our Businesses	35
Portfolio & Capital Allocation	38
Margins	40
Financials	42
Risk	51
Governance	52
Compensation	57
Audit	60
Shareowner Proposals	61
Sustainability	62
Annual Meeting	64
Forward-Looking Statements	65

This document provides an overview of General Electric. It does not contain all of the information that you should consider. Please read our entire 2015 Annual Report and 2016 Proxy Statement carefully before voting or making an investment decision.

WHERE YOU CAN FIND MORE INFORMATION

- Annual Report
www.ge.com/annualreport
- Proxy Statement
www.ge.com/proxy
- Sustainability Report
www.ge.com/sustainability

FORWARD-LOOKING STATEMENTS

Some of the information we provide in this document is forward-looking and therefore could change over time to reflect changes in the environment in which GE operates. See Forward-Looking Statements on page 65 for more information.

NON-GAAP FINANCIAL MEASURES

Some of the financial measures we provide in this document, including measures that exclude Alston, may be considered to be non-GAAP financial measures. For more information, see Financial Measures Foot Supplement U.S. Generally Accepted Accounting Principles Measures Non-GAAP Financial Measures on page 66 of our 2015 Annual Report on Form 10-K.

THROUGHOUT THIS DOCUMENT, WE USE THE FOLLOWING ICONS

- Power
- Renewable Energy
- Oil & Gas
- Energy Management
- Air Motion
- Healthcare
- Transportation
- Aviation & Lighting
- Capital
- GE Digital
- Industrial
- Industrial Asset Economy

We act. We learn.
We get better. We insist
on being more than we
are today. Some companies
are retreating; we are
moving forward to become
the Digital Industrial.

— JEFF IMELT



GE's Global New Directions Team
CEO Jeff Immelt's culture advisory group
made up of promising GE employees
from around the world

Cover: Kaito Carroll, GE Aviation

© GE 2015 INTEGRATED REPORT

GE Executive Team



JEFFREY IMMELT
Chairman of the Board
and Chief Executive Officer



BETH GONSKY
Vice Chair



KEITH S. BYNUM
Vice Chairman,
GE, and Chairman and
Chief Executive Officer,
GE Capital



JOHN G. HINE
Vice Chairman and
CEO, Global Growth
Organizations



JEFFREY S. BOHNSTEIN
Senior Vice President and
Chief Finance Officer



NEIL RISH
Senior Vice President
and Chief Legal Officer



NICK ADGATE
Senior Vice President
and Chief Technology Officer



SUSAN P. PETERS
Senior Vice President,
Human Resources



ALEX D'AMICO
Senior Vice President
and General Counsel

HOW WE PERFORMED AGAINST OUR 2015 OPERATING GOALS

	Target	Actual	Year-over-year
Operating Earnings Per Share¹			
IndusCorp	\$1.30-1.20	\$1.34	▲ 19%
GE Capital Worldwide	-\$0.15	\$0.37	▲ 4%
Operating Profit Margins^{2,3}			
Industrial Ind. Corporation ¹	+	15.3%	▲ 110bps
GE Capital Risk Plan			
Asset sales (Ending Risk Assessment Excluding liquidity)	-\$508	\$1098	N/A
Cash			
Free cash flow + dispositions ¹	\$13-168	\$15.28	▲ 21%
Cash returned to investors	\$10-300	\$33.00	▲ \$230

¹ Non-GAAP Financial Measure. See Financial Measures. For Supplemental Data, see Appendix A.

² Excluding GE Capital. ³ Excluding GE Capital. ⁴ Excluding GE Capital. ⁵ Excluding GE Capital.

2016 GOALS

- Operating EPS: \$1.45-1.55 (Industrial + Vertical)**
 - Organic growth of 3-4%
 - Core margin expansion
 - Corporate @ \$0.20-0.25
 - Alstom - \$0.15, Appleton - \$0.25
 - Restructuring - gains
 - Ex. impact - \$0.03 to today's rate
 - Highly leveraged capital rate
- Free Cash Flow + Dispositions: \$24-32B**
 - CF of \$30-32B + \$18B Capital dividend
 - Disposition of \$1-4B
 - Net FCF of -\$4B
- Cash returned to investors: -\$26B**
 - Dividend of -\$2B
 - Buyback of -\$24B

Act

Copyright © 2004 John Wiley & Sons, Ltd.

It is easy to be uncertain as an investor today. The global economy is long on volatility and short on economic leadership. But GE remains a good investment. In a complicated world, we are simpler and more comprehensive. In an uncertain world, we are skilled in managing through tough cycles. In a risky world, we have cultural strength and a lot of cash.

We are biased. Companies that think they are perfect can get you in trouble in this environment. GE is not perfect, but we make progress every day. In 2015, we continued to take strong actions that make GE better.

We transformed our portfolio by exiting most of financial services while completing the purchase of Alstom, our largest industrial plant. This kind of portfolio in which we rely, based on a high-tech leader, to do so, we sold more than half the company where we lacked competitive advantage and rebuilt our core franchises. Every GE business

laddy rests solidly on a bedrock of deep domain complicity.

The bold strategy to exit car capital came from Keith Sherr and his team. The plan was complicated, challenging and risky. It involved one of the largest corporate restructurings in history. That execution has been flawless, the move says a lot about the GE culture we are willing to take bold actions in the face of uncertainty and not being sure the company's ahead of their own interests.

at the same time we accelerated our transformation as a leader in the industrial Internet. Becoming a "Digital Industrial" company in the industrial Internet we see the next great wave of productivity both for our company and for the customers we serve. We are a company that invests in broad industrial transitions, and they don't come much bigger than the full application of data and analytics to machines and systems.

GE CAPITAL PORTFOLIO REPOSITIONING IN 2015

Based on strong buyer interest and an accelerated timeline, the portfolio transition will be largely completed by the end of 2024.

GE CAPITAL
PROFIT CONTRIBUTION

SE Capital drove significant earnings growth that helped Aetna's movement to the industry portfolio.



GE Capital Historic Timeline

[illegible]

The essence of GE is the unique ability to create value from the intersection of horizontal capability with vertical expertise. Competing across multiple businesses and sectors—"the horizontal"—requires strategic agility and cut-throat, but it is increasingly valuable. This is how we create competitive advantage from size and diversity. A global world facilitates more horizontal solutions for customer productivity and internal speed. A volatile world puts more of a premium on reducing risk through diversity, another horizontal skill. At the same time, companies must be deeper to drive low cost, achieving customer outcomes with high share—"the vertical." New innovation will require deep science and, many times, new manufacturing techniques. There are not many companies on Earth that can develop high-tech infrastructure systems of scale, a vertical strength. Maximizing the valuable interface between horizontal and vertical is institutional part of our leadership capability and embedded in our culture.

In the midst of our transformation, we delivered good results. In 2015, we grew our industrial earnings per share by 19%, expanded our segment margin by 80 basis points, and returned \$3 billion of cash to our investors. Our industrial return on capital expanded 200 basis points to 16.9% Warton in the marketplace, finishing the year with \$1.1 billion in backlog. Strong execution was reflected in our share price. GE's total stock return was +28% in 2015, above the performance of the S&P 500, which grew by 1%, and the industrial index, which declined by 6%. We have solidly outperformed the broader indices over the past three years, when we grew by 64%, and five years, when we grew by 330%. At ended the year as the eighth most valuable company in the world.

To sustain this performance, we will have to win in challenging global markets. Some say we are in an "industrial recession," but I don't really know what that means. I learn



GE Capital Deal Team

By 2015, the team signed \$1.7 billion in new capital commitments—
a record accomplishment and a testament to our client relationships.

Pictured left to right: Jim Watanabe, Joe Hahn, Matt Vaughan, Brian Hedger, Simon Berry, Anoop Kumar, Matt Smith, Jonas Shephard, Ark Wolden, Kevin Monahan, Stephen Harnett, Mark Lurie.

GE 2015 FINANCIAL REPORT 8



Long-Term Investment in China

GE has been in China for 100 years, and is continuing to localize, partner and go digital with strategic investments in its talent and economy.

22,000 employees 30+ plants 60+ technology hubs 34 joint ventures	Near-Term Goals: 10x10 \$10B \$10B in revenues in sourcing	Pictured left to right: Gary Gu, Hong Tu, Diana Tong, Peter Li, Xiang Chen, Rachel Duon, Haoming Liu, Wencong Wang, Xiang Qian, Dan Wang, Jing Cheng
---	---	--

more from what I see in individual markets and how from customers. Commodity prices are down significantly, primarily driven by oversupply. Resource industries and regions are restructuring. The dollar has strengthened, probably for an extended period of time. This puts pressure on American exporters. At the same time, commercial air travel is at a record high. Healthcare demographics and access will demand an increase in global spend and one-third of the world's population still lacks sufficient access to electricity. The global imperative for enhanced infrastructure investment has not changed. Growth is available, but you have to work for it.

What is unique in this cycle is the difficult relationship between business and government. The world I have ever seen. Technology, productivity and globalization have been the driving forces during my business career in business. If you don't lead these changes, you get fired. In politics, if you don't fight

them, you can't get elected. As a result, most government policy is anti-growth. In the U.S., we were experts but seem to have trade and exporters, globally, governments love small businesses but then regulate them to death. And so, we perpetuate a cycle: slow growth, poor job creation, population, less productivity, higher regulation, poor policy and more slow growth. We now live in a world where the most promising growth policy is "negative interest rates." In the U.S., 2015 was the 10th consecutive year when core growth failed to reach 3%, a rate that used to be considered our entitlement.

We don't try to pick a cycle, or time a market, or complain about elections. We will always act to get more out of this economy than our peers. We believe in "self-help." We are aggressively managing our cost structure to competitive or deflation. In 2015, we will fund a record level of restructuring. We have a very strong balance sheet with excess cash.

Predix™. Creating Valuable Outcomes for Customers

Movement Planner



A world-class network control system and logistics partner with one movement planner that optimizes the logistics network, allowing transportation to run at the same efficiency as flow speed without adding new stock.

- Significant improvements in on-time performance
- Complete visibility of the network resulting in +10% increase in network capacity and +10% reduction in working hours
- Order from two direct-to-market

GE Health Cloud

The GE Health Cloud is designed to be a scalable, secure ecosystem connecting software, hardware and medical devices.

With access to hundreds of thousands of medical devices and machines from multiple vendors, including already GE Healthcare imaging devices.

SmartOutage

SmartOutage is a predictive maintenance solution that allows utilities to predict and prevent outages before they happen, resulting in a more reliable and productive grid.

- Predict equipment outages before they happen, resulting in a more reliable and productive grid
- Reduce the number of outages and the cost of repairs



Clarity with Fibre Boxes

With power and fibre growing, the need for a reliable and secure solution to manage data is increasing. Clarity with Fibre Boxes provides a secure and reliable solution for data storage and management.

- Increase data storage capacity from 5-10% and time
- Increase data storage capacity from 5-10% and time



Aviation Analytics

With Predix, GE Aviation developed analytics to improve commercial flight and provide in-flight data for operational and operational insights.

- More than \$175M in customer benefits in 2015 via Predix-optimized maintenance
- Improved fault detection accuracy by 20 percentage points, eliminating unnecessary disruption to more than 1,000 commercial flights



The drive to the ability to create value, but back stock, better your business or acquire distressed industrial assets. We have the ability to finance our industrial products, a huge advantage to support our customers. We can move production to the lowest-cost regions and optimize an inventory of excess capacity. And, we are continuing to invest. Our long-term commitments for R&D, globalization and investments like Alstom have built a valuable today. I encourage the team to just focus on what we can control to stay resilient and agile.

As uncertainty unfolds in front of you, this is what I want you to remember about GE: we have a great set of businesses. We are leading in this era's biggest driver of industrial growth and productivity. We have operating momentum and cash flow. And we have a talented team who gets rewarded only when they deliver for you. GE should be a safe investment in a sea of volatility.

Transformation: A Focused Industrial Leader

Going forward, we are competing as a \$130 billion high-tech industrial leader, filled with strong franchises collectively generating consistent growth with high margins and high returns. Every GE business leads off enterprise strength in technology, brand, globalization and services. In a slow-growth world, there is no case for an unfocused conglomerate. Can anyone see GE buying HEC in 1990 (or today). Businesses with no long-term ROI, decades ago, this was applauded, and in the 1980s and 90s it worked.

We are exiting most of our financial services platforms. This was not an easy decision, as Capital was an important business for us. It generated 60% of GE's earnings growth

from 1990-2005, at one point generating half of our earnings. Despite the volatility of the financial crisis, GE Capital emerged with its franchise intact. However, the business model for a large, wholesale-funded GE Capital like GE Capital changed dramatically, and it was impossible to generate acceptable returns. I knew that meeting the requirements for Capital could not be contained and would hurt our industrial competitiveness. We determined that our financial businesses were more valuable outside of GE.

We decided to exit all of the financing platforms not related to GE industrial businesses. We completed the split-off of Syntex, a leader in medical finance, as a public company. Syntex is valued 30% higher than it was in GE. We returned \$20 billion to investors in the form of a share buyback. We are selling \$20 billion of assets in 18 months, with 80% already signed. We are about one year ahead of our original plan. As we exit these

**PER ASSET
ANALYTICS**

Exact data on usage and
environment for a single machine
to optimize its performance

=

**NEW
SERVICES**

Digital Twin +
Controls +
Predict

**DIGITAL
TWIN**

THE FUTURE OF SERVICES FOR GE

Animated with real-world data,
the Digital Twin is a virtual replica of
any product, and is designed to help
GE predict and respond to
customer problems.



DigitalTwin

HOW IT WORKS





ALSTOM: EXPANDING THE GE OFFERING



Managing Through Cycles

The GE Story harnesses the power of the Company's diverse businesses to capitalize on industry cycles



businesses, we are generating \$35 billion of cash, with \$4.5 billion returned to the parent in 2015 and another \$18 billion in 2016. We plan to use this cash to buy back shares.

Going forward, GE will retain a smaller financial services capability connected to our industrial core. This business should promote industrial growth and generate returns above our cost of capital. At the same time, we will apply to de-designate GE Capital as a "systemically important financial institution," greatly reducing the regulatory risk in GE.

We completed the acquisition of Alstom that we had begun in 2014. Alstom is a great strategic and financial fit for GE. We plan to generate \$1 billion of cost synergy over five years. Alstom will add \$0.05 EPS in 2016 and up to \$0.20 by 2020. Alstom creates a more global and technical fit, adds significant capability to our growth markets footprint and project management capability. It gives us the potential for \$5 billion of revenue through replacing suppliers with internal capability and by packaging complementary products for our energy customers.

Alstom makes GE more competitive. In Saudi Arabia, we recently won a 1.4-gigawatt order

based on efficiency gains derived through combining a GE gas turbine with Alstom balance of plant. For this project, we were able to lower system cost through the use of Alstom's project management capability. Alstom will expand our presence in important markets like India. Here, we have nearly doubled the size of our revenue, our capability and installed power. With Alstom, we become the world's largest renewable player. In China, the combination of GE and Alstom makes us a stronger competitor. We believe the Alstom investment will generate a strong return.

We announced the sale of our Appliances business to Haier for \$5.4 billion in the first quarter of 2016; this is a great outcome for our investors and our team. The appliance market is globalizing, with the China market growing quickly. We think Haier is a long-term investor in the U.S., a good home for the business. We plan to work with Haier in China to build our distribution and develop the GE brand. We will redeploy this capital to higher returns.

We are seeking some good inorganic opportunities as economic volatility increases and valuations decline. Acquisitions will bolt-on to our existing businesses to make them more competitive and increase their growth rate.

Unlike the financial crisis, in this cycle GE has substantial firepower to make strategic investments that create value.

We don't count on acquisitions to grow GE. Rather, we are strong believers that we can grow organically over the long term. We invest more than \$10 billion each year in R&D, exceed expenditures and systems. We have a deep pipeline of new business platforms, each of which can generate substantial revenue over time. In Aviation, we are generating one of our largest "unmapped" segments in turbofans. This has long been the domain of our competitors. This began with a small Cash acquisition in 2008. Over time, we leveraged our technical strength to produce an all-new engine design. This year we won the biggest application on the Textron Advanced Turbofan, set to certify in 2019. This will lead to \$40 billion in revenue over 20 years, a long-lasting competitive win. GE Ventures is a key catalyst for investing in mobile monitoring and cell therapy, growth markets for our healthcare franchise. And we spun our LED business into a new energy-efficiency platform called Current. At \$1 billion in revenue, we are one of the biggest players in LED. By packaging this with other energy-efficiency technologies, controls and financing, we can

build this to \$5 billion in 2020. We are partnering with a great group of customers like Walgreens, JP Morgan and Simon Property, we will bring our business-building capability to all new investments, like Amazon.

Diversification is essential for consistent financial performance in volatile times. We navigated our Aviation business through the Q11 crisis when engine shipments declined 20%. Since then, Aviation earnings have tripled and our share has grown. Our shipments of gas turbines declined by 65% between 2008-2014 as a "U.S. bubble" for power generation burst. Yet we have a stronger Power business today. Through these cycles, the Big GE protected the business and gave them strategic flexibility. That gives us confidence as we approach a difficult oil & gas cycle. Between 2016-2018 we expect our oil & gas earnings will decline 20-25%. Like past cycles, the strength throughout GE is being transferred to our oil & gas business. We are able to invest more in R&D, lowering our competitors' costs. We are providing lower-cost solutions to our customers that allow them to sustain or current resource market pricing. And we can invest in new assets based on favorable economics. As in the tough times in Power and Aviation, our investment in Oil & Gas is a long-term proposition powered by the basics of a vital industry.

Our portfolio is set. Going forward, we will get more value from our market position by leading the digital wave that is reshaping the industrial world.

Transformation: Creating the Digital Industrial

We are just beginning our transformation as the Digital Industrial Company. This initiative has had a massive impact on consumer productivity and commerce, its impact on industrial markets is just now being realized. By 2020, 10,000 gas turbines, 60,000 jet engines, more than 100 million agitators and 150 million cars will be connected to the internet.

At GE, we have decided to generate and model the data ourselves—both inside the company and with our customers. This is what we mean by becoming a Digital Industrial. Our Digital Industrial capabilities will expand our growth rate, improve our margins, and bring us closer to our customers.

There was a time when every sale had a cash and carry followed only by routine service and maintenance. Now, sensors on our products send custom streams of data, analyzed and translated into upgrades that drive productivity. In industries where even the smallest incremental efficiency can mean very large gains, capturing it will be a mission in every one of our businesses. Our aspiration is to offer with every GE product a pathway to greater productivity through sensors, software and big data analytics.

Why GE? I assure you we didn't wake up one morning with "software envy." We have been investing in software and accumulating data for decades. Competing will not require big acquisitions. Rather, the technology required to compete is in-house developed. So why not us?

Our investments are aimed at delivering more productivity for our customers and GE. The performance software technology companies to generate industrial productivity has been supporting industrial productivity, which averaged 4% annually from 2000-2010, is only 1% today. This is because pure connectivity does nothing to improve operational productivity. Industrial productivity requires domain data, physical and digital engineering models, industrial analytics and the ability to modify machines to achieve different outcomes. Ask a hospital how their test results have changed once they implemented a new Electronic Medical Record system, and the answer is typically, "stunned." They all lack the data that drive outcomes.

The "killer app" for the Industrial Internet is GE's Digital Twin. GE is creating living digital profiles of 500,000+ industrial machines in the field to provide new opportunities for customer growth and productivity. The Digital Twin is a software model of a physical asset or process that will make it possible to manage more precisely than we ever thought possible and deliver better outcomes. The Twin will create new business models and services for our customers and our businesses. On the deep engine, we have used digital Twins to increase fleet availability while saving tens of millions of dollars in unnecessary service overhauls. In fact, we are using digital Twin models of the Evolution locomotive to enable our customers to minimize fuel consumption and emissions. The data economy for the industrial world has arrived, and GE is in a unique position to lead it. We enter it bringing decades of deep domain expertise about our machines and volumes of data about our machines and their processes that no one else can match.





The Formation of GE Digital

This year, GE announced the creation of GE Digital, a transformative move that brings together the digital capabilities from across the Company into one organization. Pictured: Software developers and engineers at GE's facility in San Francisco.

CIO is king
A key driver of employee empowerment and productivity

Customer outcomes
Increased productivity for our customers

Digital Thread
Common systems strategy leveraging PaaS®

Technical leadership
Digital Twin combines physics & analytics

Ecosystem approach
Co-creating with customers, developers, partners

Culture of simplification
Act with speed & new business models

GE DIGITAL

GE 2015 INTEGRATED REPORT 13

With this technical leadership, GE can become a top 10 software company by 2025. At the center of this effort is our cloud-based operating system, Predix™. Predix offers our customers complete situational awareness to monitor and continuously improve equipment performance. In practice, it will occur anytime in a given enterprise—whether it's an airline, a hospital, a railroad, an oilfield, or a utility firm—is real-time stream of relevant information, accessible on mobile assets. Everything we are doing in data and analytics comes together in this operating system.

GE is unique in developing its own operating system. We are doing this first and foremost because we need it for our own productivity. At our scale, we can drive a common platform across all economically sized industrial companies—and the owner of the Digital Twin—we understand the requirements. We plan to open Predix to our customers and other industrial companies. This gives us a unique opportunity to create value in the platform ecosystem. We launched Predix in the second half of 2015. By the end of 2016, we expect it to have 200,000 assets under management, 100 GE applications and 10,000 developers creating many more applications. Cyber security is essential to Predix, and we are building world-class capability. We have world-class partners like Intel and Software who will help us develop and deploy Predix.

GE applications provide a show site for the Industrial Internet. This year we will generate \$100 million of productivity by applying data and analytics inside GE. We will have 75 "brilliant factories" driving yield, cycle and uptime through model-based design. We are using model-based design on our new Product Innovations which allows us to develop and launch new products with reduced cycles, lower cost and higher quality. We can correlate material usage with product performance to change the work scope in a service agreement, which drives productivity for GE and the customer.

The revenue for our analytical applications and software is \$5 billion and growing 20% annually. We are offering our customers a complete range of software analytics that are positioned to achieve superior outcomes. In Power, we have digitized wind farms and power plants. These are software-defined products complete with a digital infrastructure including Predix and a plant suite including asset performance management and generation optimization. The value for our customers could be as high as \$100 million per wind farm and \$200 million per power plant. We launched a Healthcare cloud that gives radiologists anywhere access to analytics and images. Physicians can deliver superior outcomes by accessing data to spot

disease patterns and by collaborating with multi-disciplinary teams. Our Healthcare IT results are growing by 10%. Each of our industrial businesses is aiming to build \$1 billion digital franchises.

Our innovations driving customer outcomes. Rockwell is a global-based world leader in industrial gas. Our asset performance management tool will monitor the pipeline, delivering reliability that could save them hundreds of millions of dollars. At the National Health Service in the U.K., we are delivering enterprise imaging solutions on the Health Cloud. This will improve clinical collaboration and lower costs. The City of San Diego is executing an "Intelligent City" powered by Predix with connected LEDs for efficiency. At AEP, we are executing an integrated distributed operating platform for enhanced productivity and uptime. At BNSF, we are executing on a fleetwear platform that leverages data to improve asset utilization. At Emerson Airflow, we are using analytics to improve aircraft fuel performance and maintenance productivity. We are working solution-by-solution, customer-by-customer and country-by-country, to deliver outcomes.

Our success as a Digital Industrial depends on partnering with our customers. We must access the data and deliver outcomes by working together. A key to this is the India

CURRENT: A NEW STARTUP WITHIN GE

Current will meet the unique needs of a wide range of commercial, industrial, municipal and utility customers.

OUTCOMES:

- Improve energy costs, efficiency
- Reduce energy costs (reduce energy efficiency, emissions and efficiency and low carbon footprint)
- Reduce total cost of ownership
- Improve productivity by capturing real-time data and control with feedback loops
- Provide on-site portal for commercial and industrial customers
- Advantageous financing, lower energy dependence, maintenance solutions with Predix

\$1B

Revenue in 2015

\$5B

Revenue in 2020

LAUNCH CUSTOMERS

HCA

Hospital Corporation of America

HILTON

WORLDWIDE

JPMorgan Chase

intel

SIMON

DESIGN GROUP

TRANE

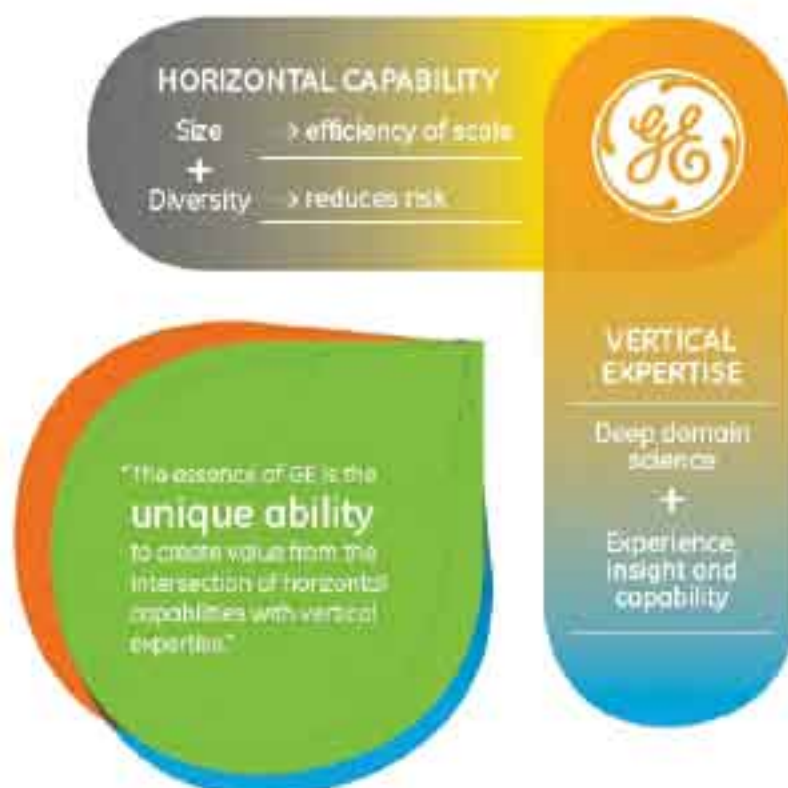
Wegmans Food Alliance

The GE Store

The GE Store is the transfer of technology, talent, expertise and connections through GE's massive, diverse network of businesses and markets. GE's businesses give and take from the Store, and in 2015, the Company made great progress.

Value of scale and diversity





analytics, a forgotten and unappreciated role in most industrial companies. In retrospect, most industrial companies have outsourced too much of capability. Competency must be restored to improve productivity.

Analytics provide a competitive advantage back into the way we design our products. The new products in our Oil & Gas business now are optimized by digital capability. In the future, our Onshore Solutions will embed reservoir characterization and visualization into automatable pumping, literally digitizing the rocks. We will have "smart" ways to provide precision drilling. We are finding ways to create an "invisible oil field" and that can optimize downstream processing with improved environmental performance. We are creating a valuable cycle: Analytics will enhance our installed base; we can then use those analytics to improve our products, which grows our own share and provides a bigger base for our analytics.

Becoming a digital industrial will require investment and will test our culture. Our success is not a given. We are creating a \$15 billion software and digital company inside of GE built on agile practices and new business models. We are plugging the software business into thousands of industry domains and a \$200 billion services backlog. There is no blueprint for what we are trying to do and, at times, it will be messy.

But the opportunities for value creation are boundless in better products, leading to added market share, faster growth in services, more productivity and higher margins. Over the last 15 years, trillions of dollars in wealth have been created in all kinds of consumer Internet stocks. In the next 15 years, trillions in wealth will be generated across the industrial Internet. My commitment to you is that GE will be better positioned than any rival to create this value and earn those rewards.



DAVID JOYCE
GE Aviation, CEO

We are applying digital capabilities to our own operations. Digital design tools, additive manufacturing, advanced automated machining and advanced inspection, allow existing our perspective, partner's and suppliers to dramatically reduce cycle time while improving quality. For example, our most sophisticated turbine blade design concepts are now on test in two weeks, not the nine months it once required, thanks to rapid prototyping and 3D printing.

A digital industrial GE Aviation is more powerful, more faster pace, with the confidence and speed enabled by a new reality where physics meets analytics, and our customers and shareholders benefit.



JOHN FLANNERY
GE Healthcare, CEO

With the first truly cloud-specific cloud—our “GE Health Cloud” powered by AWS—both innovators can join a secure ecosystem where they can build, deploy and monetize applications. Their applications can range from complex data such as 3D imaging scans, while making clinical collaboration as simple as a number of social networking.

In perhaps no other industry are the implications of the Internet of Things more evident, or more game-changing in healthcare. And no other company has adopted its culture more than we have in the past partner possible for our customers adding work to solve the challenges ahead.



KATE JOHNSON

GE Digital, Chief Commercial Officer

By the year 2020, 21 critical industrial equipment will be connected and the industry (1 million terabyte) of data per day will be available.

GE Digital has pioneered the people, processes and technology tools and to deliver a broad range of digital capabilities. These capabilities yield new compelling business outcomes for customers, such as more power at a lower cost, better health diagnosis per scan with reduced dose and increased productivity in manufacturing.

In GE Digital, a lot of our employees have a software background and that is how we will win a digital CMA. They intuitively focus on speed of execution and speed, measurable results. They understand the power of customer and partner ecosystems, and the potential multiplier effect that ecosystem can have on scalability and value generation.



RUSSELL STOKES

GE Energy Conversion, CEO

Taking the vision into the future, we are expanding our Software and Digital Automation businesses to drive better outcomes for electric utilities. These solutions sharply reduce the time it takes to get a new engine and associated equipment into the field, drive a 30% off response, we can reduce repair costs by as much as 75%.

GE Energy Conversion is a leader in connected assets and their insights to support mission-critical, real-time control systems for pipeline management, real-time energy market performance, gas distribution systems and electrical transmission and distribution grids.

Our core is completely centered on delivering in a digital world. We use Product Lifecycle Management tools to increase productivity and quality, 3D modeling and simulation tools compress the design cycle for new product development. The results are linked by the Digital Thread to our shop floor to ensure product efficiency and quality.

What does Digital Industrial mean for my business, and how are we driving it?

For full strategy memos from each CEO, visit geports.com/or2015



LORENZO SIMONELLI
OGE Energy, CEO

Operations are greatly enhanced by the knowledge customers gain through our digital technology. When insights from equipment, sub-systems, reserves and external data points are all brought together, operational planning and decision-making become more efficient and faster—with corresponding gains in performance and safety.

Using Predix, we now offer end-to-end operations on enterprise-wide management solutions, which is giving a crucial advantage in very competitive conditions.



STEVE BOLZE
GE Power, CEO

In 2013, we launched Digital Power Plant, a suite of software applications, powered by Predix, that helps deliver more power, higher reliability, greater efficiency and lower emissions. The Digital Power Plant can generate up to \$50 million of incremental value over the life of a new power plant, and up to \$20 million for a new one.

At the same time, we are streamlining our very own business, creating end-to-end digital connections across our operations to benefit our customers. The Digital Thread weaves together several initiatives—design, system integration, model-based engineering and virtual manufacturing. The advantages of the Digital Thread are numerous, allowing us to “test” new and to deliver better outcomes for our customers, while generating nearly \$300 million in productivity savings in the next three years.



JAMIE MILLER

Transportation, CEO

With our services team, we are increasingly leveraging a cloud-based “Digital Twin” of our equipment to optimize maintenance performance, generate predictive insights and optimize maintenance throughout its life.

Because we already know the condition of locomotives on wheels through our digital insights, we can route them for scheduled maintenance more easily (in which assets to be repaired, rather than using a standard time-based scheduling logic for every engine). In our customers service shops, we know the exact maintenance to perform on it to arrive before it even comes in for repair.

We are creating free of our traditional “functions” with mission-based and agile teams—teams with singular purpose, empowered to leverage any discipline it takes to achieve their mission.



JÉRÔME PÉCRÉSSE

GE Renewable Energy, CEO

The Onshore Wind business has been pioneering digital systems, launching its Digital Wind Farm early on in May 2015. Using the power of big data, wind farms are configured to maximize the performance of each turbine as each location according to the surrounding wind conditions. Their performance is monitored and adjusted in real time to ensure that the wind farm operates as efficiently as possible.

More and more employees are looking at our operations, seeing opportunities for digital tools to improve our productivity and taking them into their tool. They know that making renewable power more affordable will accelerate penetration and help to be the energy challenge—for the benefit of people everywhere.

COMMITMENT TO LONG-TERM ORGANIC GROWTH

ADVANCED TURBOPROP | Using the GE Store, GE Aviation used technology, expertise and FastWorks from across the Company to aggressively enter a new market with its cutting-edge advanced turboprop engine for a \$40B opportunity over 25 years.



Superior Performance Powered by the GE Store

A strengthened GE is delivering for you. Over the next three years, we plan to grow our earnings to more than \$2 per share, or roughly 15% each year. This is based on reducing our share count, integrating Avium, and growing our core operating profit. We plan to return roughly \$100 billion to you in buyback and dividends from 2015-2018.

Further, as we execute our portfolio strategy and reduce the size of GE Capital, we plan to run GE with a more typical industrial balance sheet. This may allow us to increase leverage by more than \$20 billion while still retaining a highly rated balance sheet. We plan to use this incremental capital for acquisitions or additional buyback, building shareholder value for the long term.

Our team knows exactly what they need to do in the future and are compensated to execute. They also have a competitive advantage that capitalizes on our unique capital and engineering skill we call this the GE Store. The GE Store captures our ability to share knowledge, technology and capabilities across the GE businesses. The store allows us to share over the last five years, our organic growth has averaged 5%, two times our industry peer group. And, since 2011, our margins have grown from 14.8% to 17.0%.

The Store allows GE to innovate at scale, investing more than our peers and spreading the innovation across more businesses. The Global Research Center is investing to lead in the material science revolution, that is transforming the way we make things. We recently invested \$50 million at a 3D printing facility in Alabama to make a critical fuel-system component for LEAP jet engines. We will print 1,000 each components annually, with a range of rating production to 40,000. The component is designed to withstand high temperature and pressure, and was histori-

cally made from 20 different parts. Now we are printing the component with laser fusing of a powdered "super alloy" composed of cobalt, chrome and molybdenum. It is 20% lighter and five times more durable than its predecessor. We are transferring this capability throughout GE.

The Store provides global scale and speed. Our global reach has taken decades to build, the talent, capability, partnerships and reputation can't be matched. GE is one of the world's largest multi-national, with global orders of \$75 billion. Over the past five years, our global growth has been 7%, twice the GDP. We invest using a total-company approach, with most of our facilities used by all of our businesses. Our global backlog is \$204 billion with solid business and geographic diversity.

GE is an experienced global competitor and that really comes in handy as we negotiate the challenges in China. We will continue to be a full participant in China; we plan to have more than \$10 billion in revenue and

FASTWORKS: HELPING GE DELIVER IMPACT FOR CUSTOMERS + INVESTORS



FastWorks combines the speed & agility of a startup with the scale & resources of GE.

GE Health Cloud

When medical data is available before the symptoms occur, symptoms disappear before healthcare specialists observe symptoms as a medical issue. Converting the physical evidence of disease into data from wearable sensors and web-based apps from doctors' offices and hospitals is the key. These data are processed by software, analytics, applications and more from education to the clinicians, resulting in disease diagnosis. It is designed to improve patient care and drive improved clinical and financial outcomes.



CUSTOMER OUTCOME

GE Health Cloud is a new way of thinking about the GE Health Cloud. It is a complete enterprise medical solution across the full life cycle of health care. It will help improve clinical outcomes, quality and patient care.

500,000

GE Health Cloud will connect the world's largest medical imaging devices from multiple vendors.

\$10 billion in sourcing in the near future. The benefits of long-term investing and partnering are obvious. We work with China's top infrastructure projects in Africa. We collaborate with China Bank financing to get global projects done. We are working with state-owned enterprises to build capacity in China for the rest of the world. We are building a top-process manufacturing industry in China, working with drug companies to create local capacity. China will remain an important market, and GE is well-positioned.

The State provides market solutions by tying together GE businesses. One of the best-known solutions in oil is to grow in clean energy and reduce the impact of climate change. Ecomagination has been a decade-long effort to solve one of the world's toughest problems. We work with customers like Total, to reduce flare gas in oil recovery or reduce emissions in subsea drilling. This will use multiple GE products and services for an innovative solution. In 2015, our Ecomagination revenue was \$36 billion, up 10% from where we started.

Increasingly, our customers want flexible solutions to support their technical programs, turning capex into opex. We recently completed an innovative partnership with Temple University Health System, a three-hospital academic health system in Philadelphia. Like most health systems, they are grappling with increased volume and lower reimbursement. GE Healthcare worked with Temple to focus on strategy and collaboration, not just equipment replacement. Using an outcomes-based approach, both Temple and GE are reward-

ed by lowered costs and improved patient care. Together, we are targeting \$40 million in operational savings, which will help fund new technology. As part of the plan, we will provide Temple with comprehensive service, equipment, analytics and financing, totaling more than \$20 million of future growth for GE. GE's people are working in the facility to deliver outcomes. The GE Store is podging financing, analytics and innovation to solve customer problems.

The Store spreads risk by converging focused and accountable horizontal councils. Our Service Council has been operational for over 20 years. It is charged to grow our return per installed base by 3-5% and \$1 billion of productivity. This year we will focus on gaining share of aged fleet, service analytics and advancing repair technology. Our businesses learn from each other.

The Store is backed by process roots. We are in the third year of training our teams on Fastworks, a tool that combines the best of lean manufacturing and entrepreneurship. We have trained 30,000 of the GE team. This work is being applied to increase RPI capacity, operational speed and variable cost productivity. Fastworks is becoming a new way of work.

The Store is built on a legacy of leadership development. We have a common set of leadership expectations, framed by the GE beliefs. We have contemporary leadership programs through our Croswell Learning Center and globally develop the best and the brightest for our future pipeline. We are

constantly looking outside GE to recruit new knowledge and capability that will make the Company stronger. At the heart of the Store is a robust menagerie.

We are driving margin programs at the Store. While we have made progress boosting service margins and lowering structural cost, our product costs are too high. At GE, we work with an \$80 billion pool of product and service costs. Our plan is threefold: double our backward integration, expand our sourcing definition to \$1 billion, nearly twice what it was in 2014, and target \$900 million of manufacturing productivity in businesses like Healthcare and Power. We believe our product costs can be substantially lower in the future through improved design and advanced supply-chain strategies.

Working on product cost is forcing us to change the way we think about backward integration. We currently source about \$20 billion in parts we design, and we pay substantially more than they should cost. With a huge and predictable backlog, backward integration offers incremental margin opportunity. In Power, we plan to leverage Alstom capability to grow our content. In Aviation, we have invested \$5 billion in vertical integration at high returns.

We typically run our businesses well, but there is still room for improvement. In 2015, we invested in Renewable Energy, Energy Management and parts of Healthcare to restore them to the competitive position you expect from GE. We believe there is substantial savings power from improved planning

HOW WE POWER THE WORLD WITH INNOVATION

Major product launches

34
years to date

SIGNA PET/MR SCANNER



Combines soft tissue with cellular activity images and enables faster diagnosis and treatment planning.
GE stores contributes:
Detector design, sensors and algorithm innovations with GE Global Research Center

33
technology
82
technical
solutions

HA-TURBINE



World's largest, most efficient gas turbine
GE stores contributes:
3D printing and thermal coatings from Aviation, and maintenance learnings from Oil & Gas

756
locomotives
delivered

TIER 4 LOCOMOTIVE



Breakthrough lightweight locomotive
GE stores contributes:
Locomotive motor and control technology utilize developments from Energy Connections

1,399
engineered
components
in 2014

LEAP¹ ENGINE

Marked leading engine for single-aisle jetliners
GE stores contributes: CRPS, dimensional breakthrough from the GE store



1.2x Fuel improvement of 1H
improvement, with 12% improvement
in takeoff thrust and 12%

63%
product line
growth
over 5 years

THE XURITM Cell Cooling System



Enables the manufacture of cooling-edge cell transistors
GE stores contributes:
Software from Bangalore and San Ramon centers

launched in
30 months
versus
~5 years

NavalT15

Now standard for
16MW-class turbines
GE stores contributes:
Aero-derivative components from Power & Aviation



GE WILLIMANTSHAM REPORT '14

INVESTING IN INDIA

Growth and
productivity through
local development



GE STORE DRIVES HISTORIC LOCOMOTIVE DEAL IN INDIA

\$2.5B
supply and
maintenance contract;
largest infrastructure
deal ever closed by
GE in India

500+
Transportation
engineers working on
design at GE India
Technology Centre in
Bangalore

\$200M
GE investment to manufacture and
service locomotives in India

- GE to support 7% average annual GDP growth over next few years
- deal investment will enable the most efficient form of freight transportation
- Production and maintenance facilities will create many jobs for local Indians

performance, regardless of the environment. A new, more highly leveraged, team-based incentive compensation plan creates even more alignment and accountability. GE leaders earn more as we exceed goals that align with shareholder value. And payouts are broadly differentiated based on business performance. In 2015, business payouts ranged from 82% to 130% of target compensation. Our efforts were to win.

We are redefining what it means to govern a large, global company. Historically corporate was a "temple for reviews." We want to make it smaller and intensify the impact of the GE Story. GE is an operating company, so the senior team will always embrace mutual accountability. But gone are the days when people would migrate to headquarters to report out and receive instructions. Rather, we must be in the world of ideas, so that we remain contemporary and relevant. This is behind our move to Boston. We plan to keep our corporate costs low—less than 2% of revenue—but having a big impact. The GE Story is valuable for investors. A key reason you should own GE.

Simplification: for the Team + Investors

To accomplish all of this, we are embracing a culture of simplification. I have put together a team of early career GE leaders to coach me on our simplification journey. They inspire and motivate me, but listening to them is humbling. Through their eyes, I can see the evil nature of corporate bureaucracy; they are a good mirror for my own failings. The GE they work in works at a deeper and simpler company—one where everyone is looking at opportunities out there for the taking. I want to make it better for them.

Simplification is essential to become the Digital Industrial. We are leaving the world of professionalists, disconnected spreadsheets and bureaucrat workflows to agile teams that are mission-based. We are acknowledging that, to the next generation, speed and simplification are synonymous with quality and innovation. We have asked many outstanding people to join GE, leaving promising careers in IT companies. They do so because they share our vision for the Industrial Internet. I have promised them that we will lead in both technology and culture; that we will not be burdened by old industrial procedures that no longer are a foundation for success. Achieving a culture of simplification is a strategic imperative at GE and will define our leadership for the next generation.

Simplification performs that outcome maker. Companies need to climb the momentum of "corporate perfectionism." It creates a sense that, if the processes are followed, outcomes don't matter. In this world, it is easy to lose a sense for priorities and priorities.

Handily. When political correctness invades business, you lose your competitive edge. It doesn't do any good to win awards for good governance if you are getting eaten alive by competitors. Our sole truth of performance is in the market, winning with customers and investors.

Simplification is making GE safer. Integrity is the foundation of GE. But I take a broader view. Not just a legalistic one. We want GE to be morally sound, but also strong. The way we keep GE safe is by having great engineers who design reliable products by taking cybersecurity seriously and holding senior leaders accountable to be cyber experts, by having a strong balance sheet that is inoperable in a crisis, by having open reporting of rule violations, by seeing growth opportunities in an uncertain economy, and by creating a culture of constructive conflict where everyone has a voice. This includes people who challenge procedures when they don't make sense. Simplification has helped us improve risk management through operational excellence, not by multiple reviews that cheapen accountability.

Through simplification GE is more unified. It is important to take out layers so that leaders are in touch with their teams. We are reducing vertical reviews in favor of delegating decisions to experts who are closer to our customers. We have learned that even the best people will underperform when they have multiple goals. So we have simplified our metrics to better align our teams. GE has 352,000 employees working around the world. Simplification is essential to lead them with a unified purpose.

A simpler company is faster. Let's face it, complex systems are put in place by bureaucracy to either stop progress or simulate perfection. Fastwork is becoming the way we work, favoring progress over perfection. Becoming the digital industrial will take multiple improvements. We are not exactly sure what every strategic step will look like, but we will find out quickly. We will learn and adapt to win.

A simpler company is more empathetic. Simplification forces you to deeply learn how your team works to care more about their loads and productivity. Doug Folsom says GE Aviation's 50-year-old Hootsen, New Hampshire factory, which embodies the heart of GE's past and future. Here we have 700 motivated teamsters driving a transformation it was we built and how we build it. They are embracing a fully digital factory, including new automated milling machines and 3D printing capability. More than half of our employees are associated with high-cash manufacturing. We are investing in their future, and they are embracing advanced technologies as our global customers. It requires investment and empowerment to create valuable manufacturing jobs.

A simpler company is better for our customers. Maria Claudia Torres recently joined GE

as the Chief Commercial Officer in our Oil & Gas business. At GE, we have become too comfortable with fragmented approaches that work internally, but make customers miserable. She has reorganized our commercial efforts to provide solutions, broken down functional barriers and leveraged deep tools to improve our service.

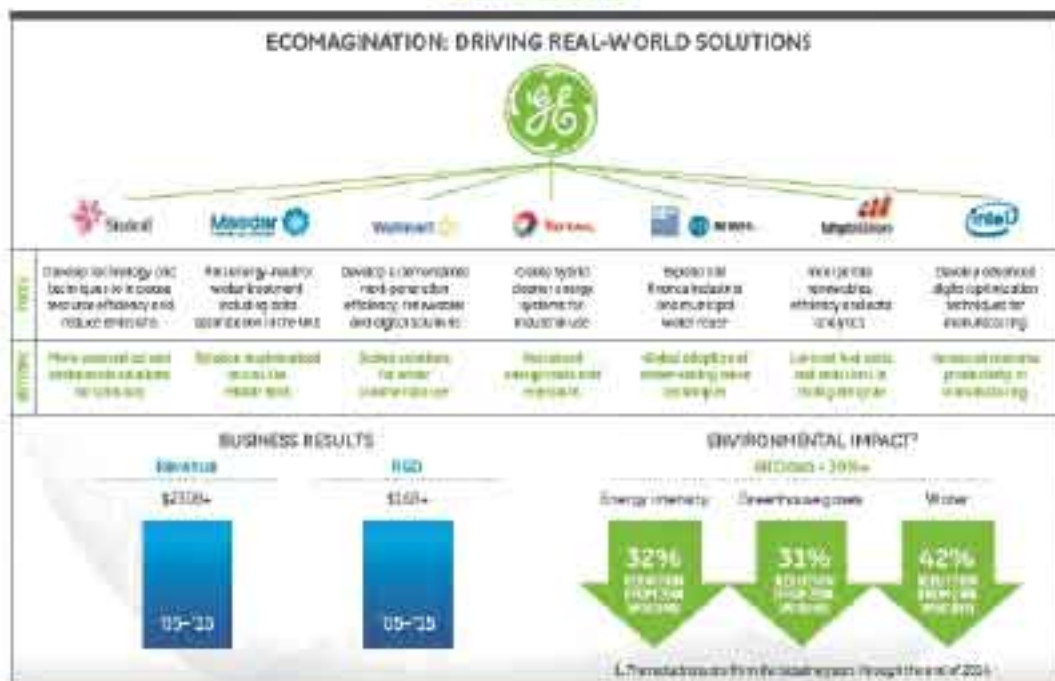
A simpler company is good for investors. Good seems like the same thing as good investors. Low-cost companies are better for your team and investors. It means fewer layers, fewer processes, more delegation of authority and better jobs. Information and transparency produce more speed and more accountability. Your team loves it and so do investors. Linking beliefs with valuable outcomes with compensation motivates our team and investors.

We have done a better job of being our own worst enemy. Few companies can match our record of bold change. To be honest, I don't think policies are necessarily bad for companies. They are able to take a fresh look. We like having smart investors in the stock, even when they have a point of view. Active challenge creates local priorities and winning money and time, and work on what is essential. When a business team fails in GE, this is what you find: compromised accountability, too much cost in the wrong places, excessive priorities and low market ownership. These are factors a leader points to when they create companies. Share on us if we need help from the outside to find this out.

But let's face it, every CEO and company should be crisscrossed of long-term investing of building something, not just managing it. I know I am. Everybody likes our Aviation business today. It has an awesome franchise, technical leadership and valuable customer relationships. But nobody liked it after 9/11 or during the financial crisis when we doubled our R&D. We have the finest Life Sciences business in the industry, one that is high margin and fast growth. Building this position was facilitated by an "openness" accusation that today looks like a bargain. It has prospered with the benefits of the GE story, that had worked for this to be popular. We would have missed the opportunity. For every company, there is a time when you change the course and listening to new voices between short-term and long-term. GE is a 138-year-old company. Frequently, our investors hold our stock for only an hour, six months, three years. They are important, but can't be the only voice. Not because these investors ask for too much, but because they ask for too little. Our strategic opportunities are vast. Our products, and more importantly our customer relationships, last for decades. At GE, we are builders.

Recently, several big investors publicly criticized companies for being too short-term oriented. They may be right, but large institutional investors are to blame as well. They have allowed governance to become too legalistic about process instead of process.

Solutions



TURNING CAPEX TO OPEX

GE helps its industrial customers transform capital expenditures into operating expenses with innovative financing solutions.

GE ENERGY FINANCIAL SERVICES PROVIDES:

Financing to acquire Diamond Offshore assets

GE OIL & GAS PROVIDES:

- Maintenance
- Services
- Predictive analytics
- On-site personnel

Diamond Offshore payments to GE are contract-based upon equipment performance.

FINANCING INNOVATIVE INDUSTRIAL DEALS

GE's agreement with Diamond Offshore to buy back and maintain blow-out preventers was made possible with financing from GE Energy Financial Services.

Using PREDIX, GE will leverage and reduce maintenance costs with its on-site personnel.

their GE

It is essential that GE continue to be relevant to the next generation of leaders. I have encountered a great many young leaders, whom I have with frequency, to help me see GE through their eyes. It is my dream that every young person should want to work here & at our great company. I will never give up that dream. I have asked them to answer three essential questions: What does their GE do? What would their GE look like? And, why not us?



WHAT DOES OUR GE DO?

At our GE, every day we go to work to help solve people's lives. We solve the toughest problems in the world, look at oceans in our hands, power our lives, when we put our minds into doing something that is right for our customers, making our lives as we get down. And we do with anything, anything.

We do what we say we are going to do. We said we would build a new store to leverage technology, growth, innovation and services, and we are doing it. We said we would take risks and offer the market game-changing technologies, and we are doing it. We said we would transform GE into a digital industrial company that offers superior customer outcomes, and we are doing it.

Our GE recognizes that the global marketplace is changing the way it works. It is ready to speed, it is willing to also move in new products, new markets and new technologies, and it's doing it faster.

Our GE understands that without customers, we don't exist, and because of this, we are focused on always focusing on customer output, using the GE store as a competitive advantage. With the GE store, we know that our culture, the speed to market process, will move with increased agility.

Our GE is becoming a more balanced company where everyone is focused on delivering for our clients, breaking down barriers and challenges, and necessary business. Here, GE is becoming an organization where it is not just about making money, but about the value we bring to the world.

Our GE is looking for leaders who are highly collaborative, consistent and willing to take the opportunity to share information, to make sure the company's reputation is focused on providing more collaborative environments where things get done faster every day.

Our GE is becoming a more entrepreneurial, it is focusing on creating value, looking at new solutions and business models like GE.com. It is continuously seeking to new ideas, trying to identify emerging needs and providing the best solution in the shortest time.

Our GE believes that people in the world are the most important. Every corner of the globe. It recognizes the value of diversity and encourages collaboration and that it aims to provide the best solution to all.

Our GE is the store where we come back to in the new morning, the place where we want to work and where we want to live. The place we want to be for the rest of our lives.

HOW SHOULD GE WORK?

The GE we work with is a place where we must customer drive. All our work will be the same, our purpose, our drive, the best outcomes for customers. Each person will have to be able to be promoted to perform as it best, resulting in the best experience, regardless of the setting it involves. We will respect the data and provide meaningful insights back to our customers, resulting in superior, better outcomes.

One thing that will not change is our proven strength of taking great people and developing them to be great leaders. GE people are not just incredibly smart, they are also good people with strong values who are hungry to learn.

GE must use the general business model and work culture, despite the strategy for future success. This will require demanding functions like asking how and thinking and creating future as part of the innovation process. Collaborative, shared risk, reward, relationships with employees, customers and partners need to be enhanced.

GE will be a place that respects abundance, it respects resources, we will gather the best, brightest talent and grow them into the leaders of tomorrow. It will take time and patience. We will encourage them to push them and be their cheerleaders, they are not machines, it would mean they had not had enough. If that's all we will be there to cheer them.

We will encourage leaders to go deeper in markets, and we will reward them for expertise in commercial and technical fields.

GE will be ever more global, with more leaders in growth markets. These markets will require the courage that only GE can provide. As they grow, the role of GE will continue to change to reflect the markets where we have the most opportunity.

GE will be a place that ignites people's passions, a exciting place with the spirit of camaraderie. Forming teams will be empowered. Operations will be more transparent and efficient, and structured more simply.

Our teams will go beyond GE. We will collaborate with customers and other partners to develop new solutions. We will be mission-driven, we will be empowered to do things, do things and make them more impactful and provide insight for the world to see.

Our work lives will look different, more flexible work environments, with less formality. We are already seeing this change in many of our workplaces.



In the past, leaders were asked to share knowledge or the future. But to drive change in the future, they must lead the change. And that's what we're doing. Making it our machine, our machine. That's how GE leaders will make decisions that are collaborative and innovative.

WHY NOT US?

The needs are moving. Our early 21st-century projects were not with us because of a lack of resources. But now, the needs are moving. The new technology, the new culture, and today's GE is one where big ideas are encouraged. Rewards are celebrated and a leader's vision is reached.

We're doing everything outside. Whether we're born with GE for 30 years or born one year, the company we have yesterday will not be the company of tomorrow.

The question is, "Are we different?" The answer is a resounding "Yes." GE is different. GE is different. GE is different.

We are committed to becoming the best project delivery company in the world.

Come with us and you can see the change. Across the company, our employees are seeing the opportunities that are out there for growth, and more and more of them are taking "Why not us?" At GE, we're the digital transformation of industry, and the way we're working is an example of how we're working.

ing the average investor. It is confusing for investors when they are told that company leadership is about filling out forms, not bold growth strategies. It takes strong leadership to bridge the divide between active regulation putting you backward and active investors who want more right now. It is possible to be ultra-competitive, strategically bold and disciplined at the same time. But it requires great people who want to make a difference. The most important culture change of the 21st century is to be completely transparent of being nice for the sake of getting along, to fight for ideas, to fight for our customers, to fight for efficiency, to fight for people who are different.

I want our leaders to learn to ask, "Why not us?" I want them to dream about new levels of growth and performance. I want them to see the world path as it is and as it could be if we are determined to lead. Bill Mottler is one example. He is the architect of our big wins in Europe. He built the business as an entrepreneur who leveraged the GE Store. Now we are penetrating one of GE's biggest unmet markets. We will change the game. Not every grand idea in the future will come from a start-up in Silicon Valley. Some will come from big companies who ask, "Why not us?"

Similarly, companies can have a broader impact on the way the world works when we are not afraid to act. Two years ago, with the leadership of John Igo, we opened a business process outsourcing center in Saudi Arabia. Our vision was to tap into a pool of talented Saudi women to execute process support for our activities in 50 countries. Many people asked, why? How the center is growing and competing globally. It has created 100 jobs. It is led by a Saudi woman. It's a real success. Sometimes businesses can drive change faster than governments. If they ask, "Why not us?"

I am really proud of the GE team. They are talented, global and driven. They, too, have been tested. The GE team will never be outwitted, and we don't give up. Last year, we won a \$2.5 billion order to upgrade the main rail system. This was a project we worked on for 20 years. It required global teams, weeks and travel and all the strength of the GE Store. One of the heroes who delivered this win will retire in 2016. His name is Dave Tucker. He was the commercial leader in our Transportation business. Like many GE leaders, he has lived the "American dream," becoming more than he thought possible. He grabbed every

initiative and stayed determined. He had to lose and rarely did. He had the best package of traits for a leader in the world today. He was a fantastic salesman and he was a shrewd risk manager. He was always willing to change, lead and compete.

You never hear about the heroes who work at GE. They are not evil capitalists or crazy capitalists. They are your neighbors. We are part of an economic ecosystem that is the most competitive in the world. We create great jobs through private enterprise and ingenuity. We give back competency and innovation directed at solving the world's toughest problems. We are all proud to work at GE, a purposeful company that makes a difference in the world.

That is the spirit with which I am asking investors to join GE as we transform and evolve. We have delivered for you in the last five years. But we are still undermanned by big investors. In this time of uncertainty, why not GE? We have great businesses, global scale and strong margins. We have a lot of cash that can protect you. And we will lead the industrial internet. We are the Digital Industrial. We have GE, our leaders, learned from the experience of a century of industry.

During the financial crisis, in 2008, we were frequently asked about the state of GE Capital. Investors would ask, "Why do you have so much commercial real estate?" They had a point. But we knew that merely shrinking GE Capital would not create an enduring and valuable GE. So we challenged ourselves with a different approach: to reclaim our role as the world's most valuable industrial company, one that will lead in innovation and value creation we are delivering on that dream.

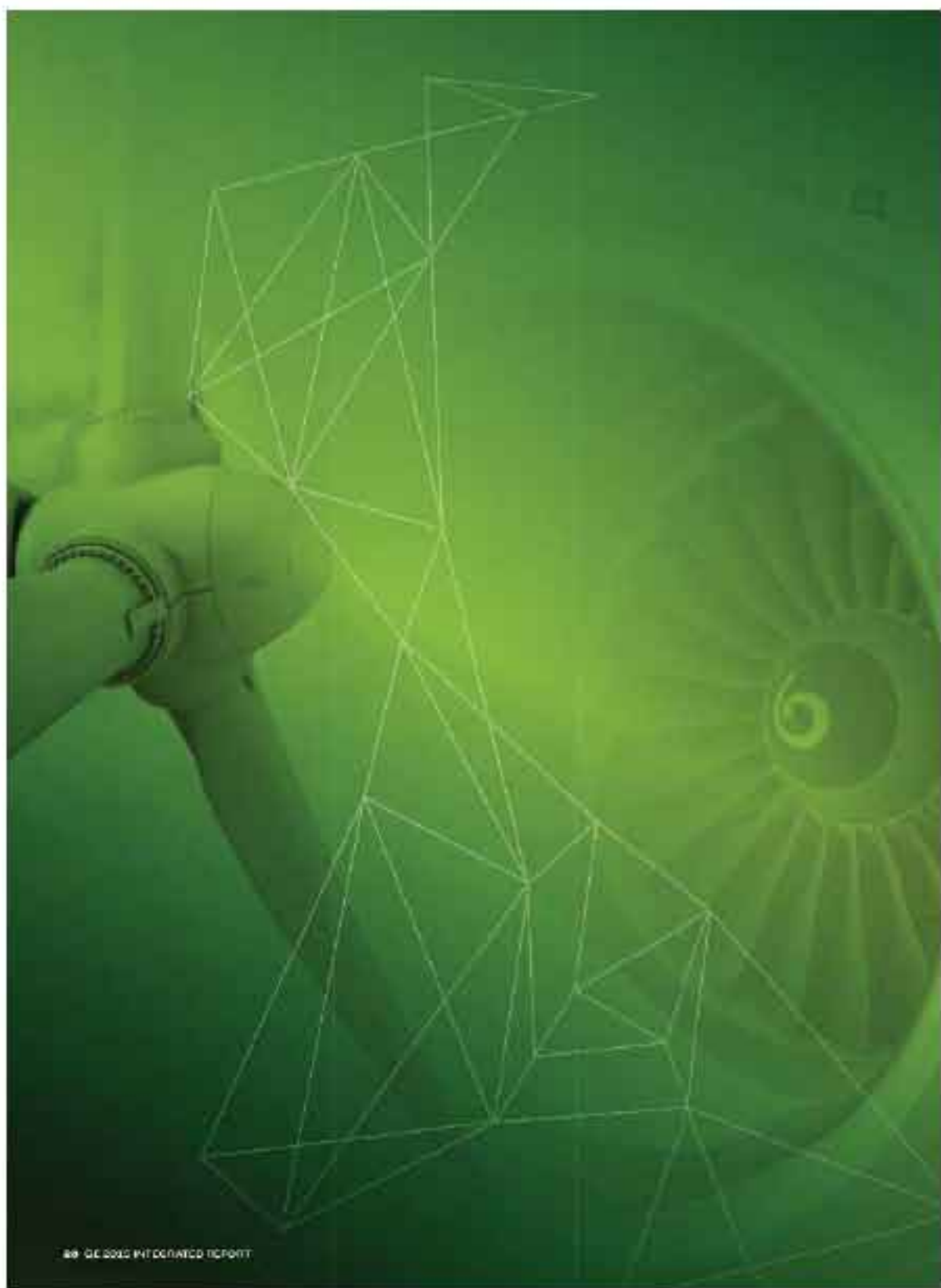
We do. We learn. We get better. We insist on being more than we are today. Some companies are measuring, we are moving forward. So become a Digital Industrial. We are committed to deliver for you. So as we create the new wave of growth, why not GE?

Jeff Immelt

Jeffrey R. Immelt

Chairman of the Board
and Chief Executive Officer

February 25, 2016





in 2015

Revenue

\$117.4B

Industrial Operating +
GE Capital Verticals EPS

\$1.31

GAAP EPS

\$0.17

Reflects certain GE Capital
with related charges
as we began our
restructuring on page 30
under 2015 Annual Report
on Form 10-K

Countries
with GE Company

~180

Employees

333K

Major Portfolio Changes

M&A

GE Acquired

Organic Investment

Launched Current powered by GE
Launched at Royal



Dispositions

GE Equipment
Appliances sold agreed upon
Synchrony split off

How We Performed
Against Our 2015 Operating Goals

	Target	Actual	Year-over-year
OPERATING EARNINGS PER SHARE¹			
Industrial	\$1.20-1.20	\$1.14	▲ 19%
GE Capital Verticals	~\$0.15	\$0.17	▲ 6%
OPERATING PROFIT MARGINS²			
Industrial segments (without Corporate)	17.0% by 2016	17.0% in 2015 (17.0% in 2014)	▲ 80bps
Industrial (with Corporate)	+	15.3% ³	▲ 110bps
GE CAPITAL EXIT PLAN			
Asset sales (ending net investment) (EMH excluding liquidated)	~\$90B	\$104B	N/A
CASH			
Free cash flow + dispositions ⁴	\$12-15B	\$15.2B	▲ 23%
Cash returned to investors	\$30-30B	\$35.0B	▲ \$2B

GE Total Post-Operating Profit (COP) \$1.44B ▲ 1%
- GE Total A/E (Operating) \$2.5B
- GE Capital Verticals \$0.2B
- \$0.2B

Financials GE 2015
- Revenue \$1.17B
- Operating Profit \$0.4B
- \$0.4B

How We Tie
Pay to PerformanceGoals Included
In 2015 Bonus Program

For more information on our
pay vs. performance alignment, see
our 2015 proxy statement.

1. Non-GAAP measure of earnings. See Financial Metrics
Our Corporate 10-K. General and special dividend
payments. Metrics Non-GAAP (non-GAAP) and financial
metrics of our 2015 Annual Report on Form 10-K.

2. Excludes GE Capital.

3. Excludes GE Capital and other figures.

GE 2015 INTEGRATED REPORT 29

Digital Industrial Company

What Defines the "New GE"?

Unmatched Digital Capabilities

Original
Thermos



State capital: Honolulu
 Area code: 808
 Local time: 10:00 AM
 Local date: 10/10/2013

Ernst



Through our cloud-based technology,
law enforcement agencies plan have with
disaster response capabilities.

Industrial
App Development



[Download](#)
[Contact Us](#)
[Feedback](#)

With a Portfolio
of Businesses Connected
Through the GE Store



And the Largest,
Most Global Scale

Control

REVENUES
-\$120B

FACEBOOK
\$315B

OPERATING
FOOTPRINT
-180
SQUARE FEET

The GE Store

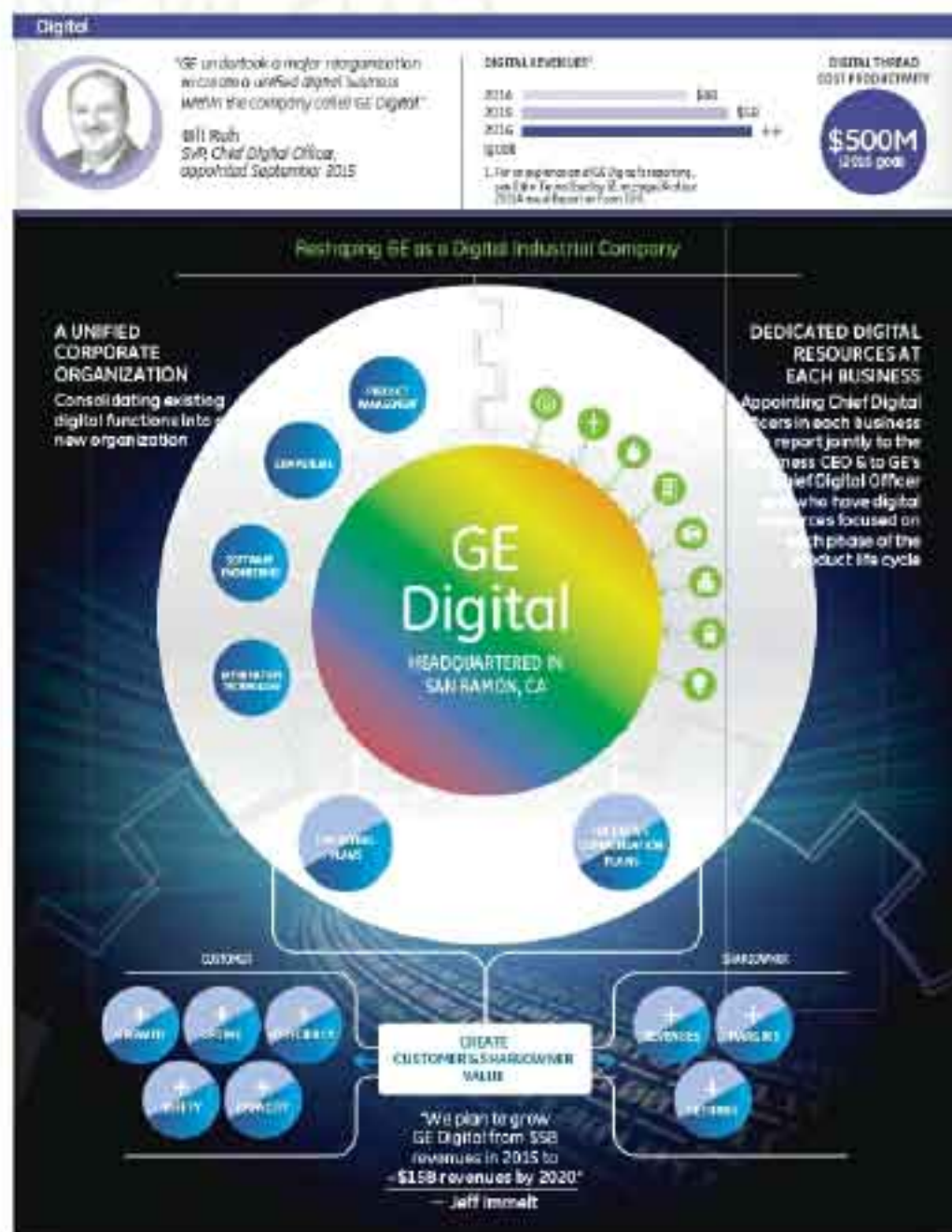
The GE Store is the transfer of technology, talent, expertise and connections through GE's massive, diverse network of businesses and markets. GE's businesses give and take from the Store, and in 2015, the Company made great progress.

Value of scale and diversity



How We Use the GE Store to Win

Key Differentiators for GE



GLOBAL SCALE



"GE's acquisition of Alstom further strengthens our global footprint by adding in and in country capabilities."

John Rice
Vice Chairman & CEO,
Global Growth Organization

Industrial segment revenues from growth markets



GLOBAL GROWTH ORGANIZATION SNAPSHOT

20
countries with
\$1B+ orders

\$57B
ann-UE
order backlog

24,000+
GE leaders &
commercial partners
employees located in
growth markets

1,122 locations in Global Growth Organization in 2015

TECHNOLOGY



"Technology sharing across businesses provides a higher return on capital compared to single-use technologies."

Vic Abate
SVP, Chief Technology Officer

GLOBAL RESEARCH SNAPSHOT

10
new R&D
centers

~3,000
R&D orgs
& networks

3,100+
new patents
filed in 2015

SELECTED RECENT PRODUCT LAUNCHES



Ecom Engine

Streamlined digital technology
development in additive
manufacturing. Accelerated market
entry across a
product line of **1,359** parts.



iM Turbofan

Next generation, next
efficiency gas turbine
jet engine. 32 units
including 17 units in backlog.

1,122 locations in Global Growth Organization in 2015

CULTURE & SIMPLIFICATION



SHARED SERVICES

"We're not only saving \$ of our shared services
initiatives, you can see costs coming down
with the same or higher quality."

Shane Fitzsimons
SVP, Global Operations

Industrial selling, general & administrative (SG&A)
expenses as a % of sales



SHARED SERVICES SNAPSHOT

Making GE a more efficient organization through shared services in new state
of the art shared services centers is a new cost-cutting initiative.

43%
of Industrial
functions

6
global
functions

10,000
employees
across 4,000+ sites

1,122 locations in Global Growth Organization in 2015

LEADERSHIP



"Our new Performance Development approach
emphasizes day-to-day development –
driving accountability, better customer
experience, and faster, continuous growth."

Susan Johnson
SVP, Human Resources

GLOBAL LEARNING SNAPSHOT

\$1B
global
learning

50,000
participants

5,000
courses

50
countries

200
businesses

PROGRESS: RISING HIGHER

GE is the world's best company for Global Leaders

#1

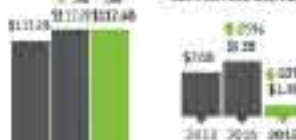
GE ranked #1 in the world on the 2014/15
New York Times Top Companies for Leaders list.

Continued, our global leadership
initiative is to drive innovation, thinking
in leadership, culture, strategy &
innovation. Some of GE's best known
initiatives – Lean Six Sigma, WorkOut,
Simplification & FocusWork – look
strong here.

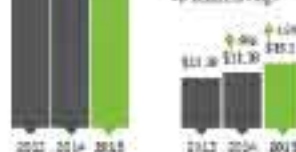
Completed



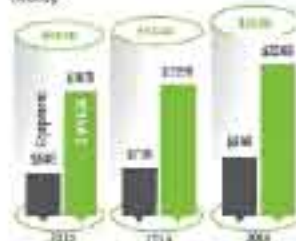
Each business contributes to GE by providing unique expertise to the GE team and leverages the GE brand to reach new markets.



1 subject 20 Operating
Marine 2000 2000

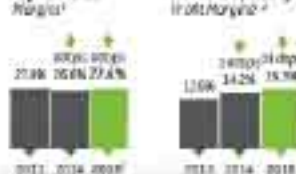
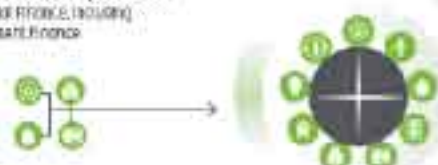


Service



Signatures / Index

Industrial Organization



1. How Did I Find out? (Answer: In a classroom/Name on List)
 2. Why are you? (5. Gossamer-Designing According to Program Note: GADP)
 3. How did I find out? (Answer: In a classroom/Name on List)
 4. How did I find out? (Answer: In a classroom/Name on List)



MISSION: Leveraging globally top power generation & water technologies

Major products: power generation services, gas turbines, engines & generators, steam turbines & generators, nuclear reactors, water systems

Digital solutions: PowerOn Advantage™, Operations Optimization, Asset Performance Management



MISSION: Making renewable power sources affordable, accessible & reliable for the benefit of people everywhere

Major products: onshore & offshore wind turbines, hydropower plants, solar power plants, geothermal power plants, biomass power plants

Digital solutions: Wind Power, iCM, Wind Farm Wise Management, Water & Process Insights



MISSION: Pushing the boundaries of technology to make gas & oil more energy efficient

Major products: surface & subsea drilling & production systems, floating production platforms, production equipment, mechanical drives & compressors, high-pressure reactors, critical life solutions, sensing & inspection solutions

Digital solutions: Subsea Systems - Optimization, Intelligent Pipeline Solution, Reliability Mgt, Field Advantage™



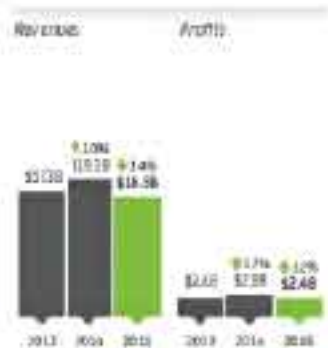
Other 2015 results:
Margins: 20.1% (+90bps) Ex Autom: 22.3% (+50bps)
Backlog: \$7.7B (+52%) Ex Autom: \$6.1B (+5%)
gas turbines shipped: 107 (+1)

- Positive:** Continued growth in oil and gas supplemented by Autom acquisition
- Negative:** Excess capacity in developed markets and continued pressure in oil & gas applications
- Outlook:** Improving global competitive position despite intense competition for positioning the business for growth with the future



Other 2015 results:
Margins: 6.9% (+300bps) Ex Autom: 6.1% (+270bps)
Backlog: \$12.4B (+123%) Ex Autom: \$7.1B (+21%)
wind turbines shipped: 2,000 (+32)

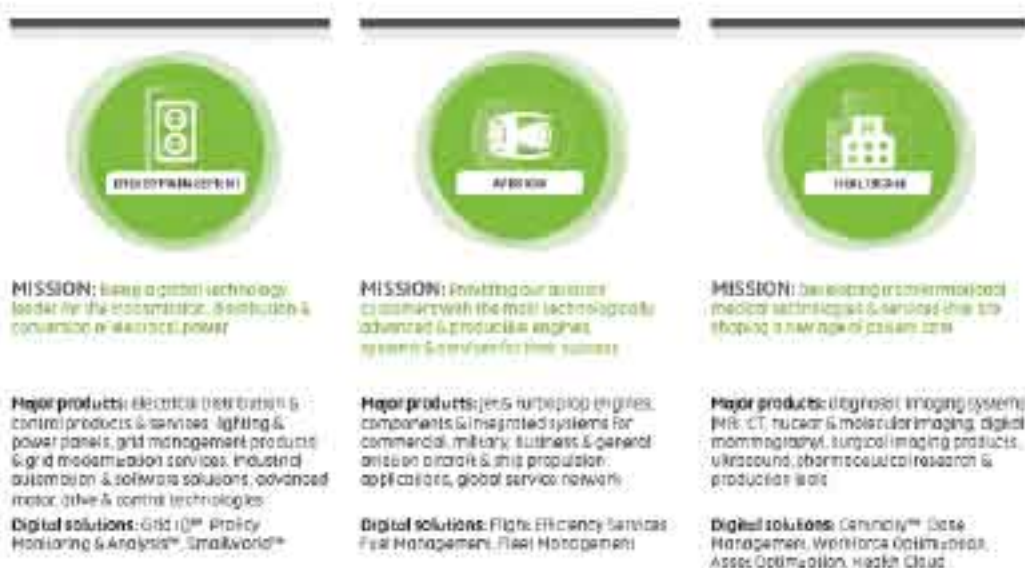
- Positive:** Fastest growing energy market & continued push towards onshore-free energy
- Negative:** Challenging new product expansion in onshore wind
- Outlook:** Maintaining the business to deliver high returns



Other 2015 results:
Margins: 4.8% (+10bps) Backlog: \$12.9B (+9%)

- Positive:** Demand for technical & value-focused solutions
- Negative:** Continued pressure from oil prices on cost, capacity & lower customer capital expenditures
- Outlook:** Improving competitive position in a tougher environment through cost reduction, value-focused solutions & strategic investments





- Positive:** Good solid organic growth through ABB, strength in electrification & more renewables on the grid
- Negative:** Continued pressure from oil prices & spare capacity
- Outlook:** A strong pipeline for long-term growth & a large expansion within the team



- Positive:** Lower fuel costs & continued strength in passenger traffic
- Negative:** Heavy spending on R&D
- Outlook:** Delivering through commercial product innovation



- Positive:** Continued growth in developed markets, strong sales for medical diagnostic & medical solutions, pharmaceutical medical equipment
- Negative:** Pressure in emerging markets
- Outlook:** A strong pipeline for long-term growth





Major products: locomotives, diesel engines, drilling motors, mining equipment & propulsion systems, motorized drive systems, software & analytics solutions to optimize rail & mining operations

Digital Solutions: Trip Optimizer™, Loadmate™, Distributed Power, GoLine™, Rollconnect™, ShipperConnect™, Movement Monitor™, Yard Planner, Smart Invermodal and Automotive Terminal, Customer Performance Analytics.



Flowrate: 23.7% = 200 bps Backlog: 222.45 = 600
back-to-back slots per 200 = 200
Tier 4 instructions shared: 256

- Positive:** digital & global expansion opportunities
- Negative:** covid-19 led north america economic recession & global economic pressure
- Challenge:** New leading a highly dynamic industry environment by launching new products & transforming business to align with a more global future



3. tested via means of descriptive and inferential statistics



© 2004 Blackwell Publishing Ltd
Journal of Internal Medicine 255: 103–110

• **Identical Content, Immensely Easier to Use** –
 Identify patterns in real time and for days
 with a built-in visualization and reporting interface

Major products: major home appliances and lighting products/services, including industrial-scale lighting solutions.
Digital solutions: smart garages, intelligent enterprises



Hangsisi 7.7% + 200000

- Positive:** LED in price range of 10¢ to 15¢/sq ft, up from 30¢ to 40¢/sq ft
- Negative:** Continued decline in traditional lighting
- Outlook:** Continuing to grow LED while inventing in current, powered by R&D, expect to close Apple's cost gap by mid-2011



Major products: GE Industry-focused
Energy and power generation applications

GE Capital Aviation Services, Energy Financial Services and Industrial Finance including High Speed Equipment Financial



DIN (acc. building) = 0
DIN plan value checked (DIN) 112-48
See also: DIN (acc. building) 112-48

- Position:** Prior to the publicity to get Capital of corporations is strong commercial traffic
- History:** Continued pressure from other companies
- Market:** Middle Verticals were the profile focus on enhancing the US. Some through layer of industrial finance



2015 Portfolio Changes: the biggest portfolio shift in GE's history



Alstom Acquisition Closed

On November 7, 2015, GE closed its acquisition of Alstom Thermal, Renewables & Grid businesses for approximately \$35.1B.



GE Capital Exit Plan Ahead of Schedule

On April 10, 2015, GE announced a plan to exit most of the assets of GE Capital targeting ~\$200B in total sales, in addition to the Synchro split-off, and selling these financial assets to support our infrastructure business with less capital risk.



Synchro Split-Off Complete

On November 17, 2015, GE completed its exchange offer for Synchro Financial (www.synchrofinancial.com) business.



Appliances Sale to Haier Expected to Close in 2016¹

On January 15, 2016, GE entered into an agreement to sell its Appliances business to Haier following GE's termination of its agreement with Electrolux on December 7, 2015.



¹ Existing liability and including assets of GE Appliances and GE Appliances Financial. GE Appliances Financial is a non-bank, systemically important financial institution (SIFI) and is subject to regulatory oversight. GE Appliances Financial is a non-bank, systemically important financial institution (SIFI) and is subject to regulatory oversight.

² Subject to customer closing conditions.

How We Allocate Your Capital



Jeff Immelt
CEO & Chairman of GE

"Our financial services division is unlocking significant capital that we are reallocating to generate higher returns. This year we raised 6.6% of GE's public float through the Synchrony Financial spin-off and plan to use the dividends from these capital exits to fund our buyback program."

GENERATING CAPITAL

- Cash from operating activities
- GE Capital Ltd. Pte.
- Synchrony Financial spin-off
- Other dispositions

Reinvested for improved and optimized capital structure

\$145B+

capital to allocate from 2015-2018
group dividend leverage opportunity

ALLOCATING CAPITAL

- 1 Return - \$5B from GE Capital reinvested via buyback
- 2 Sustained attractive dividend of \$5B (yield > 3%)
- 3 Return in organic growth (plant & equipment, technology, global scale, digital)
- 3 Disciplined M&A framework below

HOW WE BALANCE CAPITAL ALLOCATION

2012 2014 2015

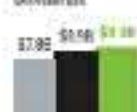
ALLOCATION/INITIATIVES

GOALS

ALLOCATION/INITIATIVES

GOALS

Dividends



Sustain attractive dividend (currently at \$2.25/share) with a dividend yield higher than peers

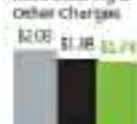
Buyback Reported on a book basis



Accelerate share repurchase to \$15.5 billion, subject to cash flow and capital exit. Plan to accelerate financial services exit

By increasing spin-off reduced GE's 2015 PBT DVA 1%

Restructuring & Other Charges



Targeting work cost reduction cost initiatives & savings -12.8% including SG&A expenses as a % of sales in 2016 (excluding ABX Corp)

GROWTH FUNDING

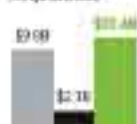
Invest in R&D development, Plant & Equipment, Information Technology



PRINTING

- Expanding software & analytical capabilities and investing in the digital thread
- Supporting new product realizations
- Localizing operations in key growth markets

Acquisitions



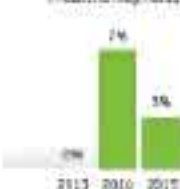
M&A framework

- Non-entire ownership businesses
- No growth opportunities assumed
- Market upside - > 10%
- Focus GE strategic momentum
- Additive to EPS goals

GE INVESTOR RETURN

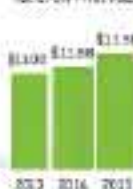
HOW CAPITAL ALLOCATION DRIVES RESULTS

Organic Revenue Growth¹ Industrial Segments



above-year revenue growth in slower growth environment

Free Cash Flow² GE CPG - Net P&E



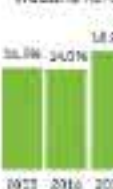
Strong GE Capital dividends industrial CPG

Operating Profit Margins³ Industrial & Corporate



Segment margin expansion & lower corporate costs

Return⁴ Industrial RPTO



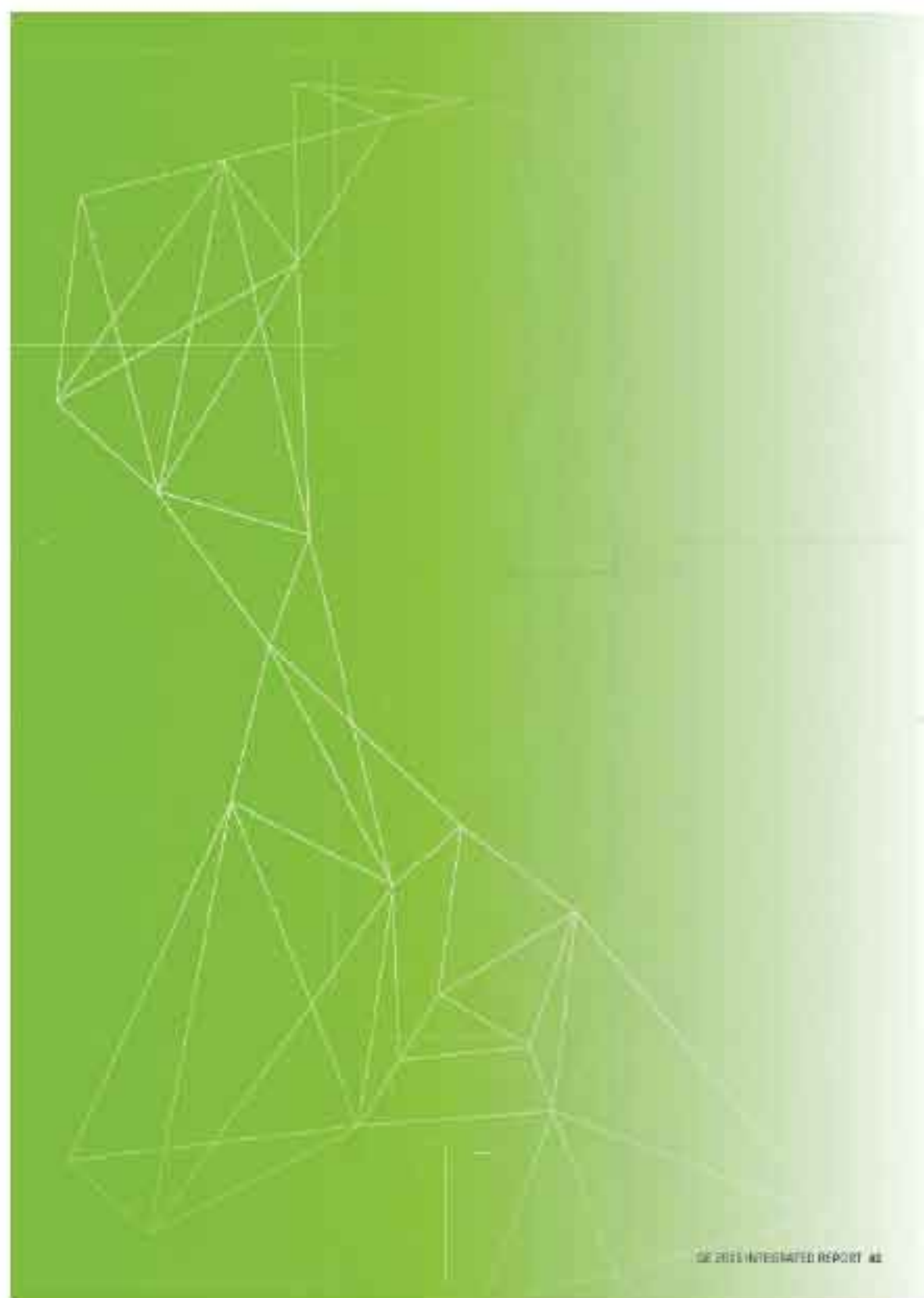
Higher industrial earnings & lower capital

Key Year-Over-Year Drivers

1. Non-GE Financial Services, See Financial Services, The Equipment IT, See and/or dependent on company's business plan. Non-GE Financial Services, See and/or dependent on company's business plan. 2. See and/or dependent on company's business plan. 3. See and/or dependent on company's business plan. 4. See and/or dependent on company's business plan.

How We Attack Industrial Margins

HOW WE ARE DEFINING OPERATING PROFIT MARGIN GOING FORWARD⁴



Statement of Earnings

For the year ended December 31 or within period (amounts in dollars)

REVENUES AND OTHER INCOME

Sales of goods
 Sales of services
 Other income (Note 17)
 GE Capital earnings from continuing operations
 GE Capital revenues from services

Total revenues and other income

COSTS AND EXPENSES (Note 36)

Cost of goods sold
 Cost of services sold
 Selling, general and administrative expenses
 Interest and other financial charges
 Investment contracts, insurance losses and insurance ceded benefits
 Other costs and expenses

Total costs and expenses

EARNINGS FROM CONTINUING OPERATIONS BEFORE INCOME TAXES

Benefit/provision for income taxes (Note 18)

EARNINGS FROM CONTINUING OPERATIONS

Earnings (loss) from discontinued operations, net of taxes (Note 2)

NET EARNINGS (LOSS)

Less net earnings (loss) attributable to noncontrolling interests

NET EARNINGS (LOSS) ATTRIBUTABLE TO THE COMPANY

Preferred stock dividends

NET EARNINGS (LOSS) ATTRIBUTABLE TO GE COMMON SHAREOWNERS**AMOUNTS ATTRIBUTABLE TO GE COMMON SHAREOWNERS**

Earnings from continuing operations
 Less net earnings (loss) attributable to noncontrolling interests, continuing operations
 Earnings from continuing operations attributable to the Company
 Preferred stock dividends

Earnings from continuing operations attributable to GE common shareowners

Earnings (loss) from discontinued operations, net of taxes

Less net earnings (loss) attributable to noncontrolling interests, discontinued operations

NET EARNINGS (LOSS) ATTRIBUTABLE TO GE COMMON SHAREOWNERS**PER SHARE AMOUNTS (Note 18)**

Earnings from continuing operations

Diluted earnings per share

Basic earnings per share

Net earnings (loss)

Diluted earnings (loss) per share

Basic earnings (loss) per share

DIVIDENDS DECLARED PER COMMON SHARE

Amounts subject and due to treasury

See Note 3 for other-than-temporary impairment amounts in investment securities

See accompanying notes to the Notes to Consolidated Financial Statements with the GE 2015 Form 10-K filing.

Statement of Earnings (Continued)

General Electric Company and consolidated affiliates			GE			General Electric Capital		
2015	2014	2013	2015	2014	2013	2015	2014	2013
\$ 76,110	\$ 76,104	\$ 71,473	\$ 76,148	\$ 76,711	\$ 71,863	\$ 70	\$ 121	\$ 126
51,298	50,190	49,669	51,641	50,594	49,043	—	—	—
2,227	776	3,307	2,165	707	2,886	—	—	—
—	—	—	(7,172)	1,532	699	—	—	—
9,350	9,006	9,596	—	—	—	10,722	11,199	11,111
117,386	117,180	113,245	108,500	109,566	106,529	10,801	11,300	11,267
59,805	61,257	57,863	59,570	61,620	57,963	10	106	106
22,780	22,447	21,574	20,650	20,455	19,668	2,273	2,594	2,700
17,851	16,940	17,945	16,934	16,972	16,104	3,532	2,683	2,550
5,663	2,723	2,879	1,706	1,578	1,333	2,361	1,638	2,021
2,405	2,530	2,663	—	—	—	2,737	2,667	2,764
2,408	1,151	828	—	—	—	2,647	1,159	856
109,200	106,523	104,245	97,447	98,427	95,068	13,519	10,645	10,955
8,386	10,263	9,300	5,252	11,119	8,531	12,738	875	218
(6,485)	(773)	(1,219)	(1,500)	(1,634)	(1,607)	14,978	861	448
1,700	9,490	7,081	3,746	9,485	7,864	(7,738)	1,537	718
(7,495)	5,855	5,475	(7,807)	5,608	5,439	(7,488)	5,860	5,540
(8,795)	15,345	13,355	(6,061)	15,182	13,303	(15,268)	7,397	6,256
332	112	296	83	(50)	265	260	162	13
(8,126)	15,233	13,057	(6,146)	15,232	13,057	(15,466)	7,234	6,269
(18)	—	—	—	—	—	(330)	(122)	(99)
\$ 16,146	\$ 15,233	\$ 13,057	\$ 16,146	\$ 15,233	\$ 13,057	\$ (15,740)	\$ 6,912	\$ 5,906
\$ 1,700	\$ 9,490	\$ 7,081	\$ 3,746	\$ 9,485	\$ 7,864	\$ (7,738)	\$ 1,537	\$ 718
19	(15)	262	83	(50)	265	(66)	5	17
1,681	9,505	7,343	3,663	9,535	7,629	(7,694)	1,532	699
(18)	—	—	—	—	—	(330)	(122)	(99)
1,663	9,520	7,343	3,663	9,535	7,610	(7,693)	1,500	681
(7,485)	5,835	5,475	(7,807)	5,588	5,439	(7,482)	5,860	5,540
332	117	16	—	—	—	332	117	35
\$ 16,146	\$ 15,233	\$ 13,057	\$ 16,146	\$ 15,233	\$ 13,057	\$ (15,740)	\$ 6,912	\$ 5,906
\$ 0.17	\$ 0.96	\$ 0.74						
\$ 0.17	\$ 0.95	\$ 0.74						
\$ (0.61)	\$ 1.10	\$ 1.27						
\$ (0.62)	\$ 1.11	\$ 1.28						
\$ 0.02	\$ 0.09	\$ 0.79						

(1) Represents the selling of all affiliated companies except GE Capital, which was sold as a separate issue. See Note 1.

Amounts may not add due to rounding.

In the consolidating statement on this page, "GE" means the basis of consolidation as described in Note 3 as the consolidated financial statements of "GE Capital" versus General Electric Capital Corporation (GECC) versus General Electric Capital Global Holdings, LLC (GEGH) and all other affiliated companies and associated companies. Separate information is shown for "GE" and "GE Capital." Transactions between GE and GE Capital have been eliminated from the "General Electric Company and consolidated affiliates" column. See accompanying notes in the Notes to Consolidated Financial Statements with the GE 2015 Form 10-K report.

General Electric Company and Consolidated Affiliates

Consolidated Statement of Comprehensive Income (Loss)

For the year ended December 31, in millions	2015	2014	2013
NET EARNINGS (LOSS)	\$ (6,705)	\$ 16,345	\$ 11,155
Less net earnings (loss) attributable to noncontrolling interests	532	112	296
NET EARNINGS (LOSS) ATTRIBUTABLE TO THE COMPANY	\$ (6,166)	\$ 16,233	\$ 10,857
Other comprehensive income (loss)			
Investment securities	\$ (552)	\$ 708	\$ (374)
Currency translation adjustments	(3,137)	(2,730)	(306)
Cash flow hedges	96	234	466
Benefit plans	\$ 161	\$ 17,278	\$ 11,300
OTHER COMPREHENSIVE INCOME (LOSS)	1,571	\$ 4,044	11,086
Less other comprehensive income (loss) attributable to noncontrolling interests	(69)	(13)	(25)
OTHER COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO THE COMPANY	\$ 1,502	\$ 4,031	\$ 11,061
Comprehensive income (loss)	\$ (4,664)	\$ 2,273	\$ 21,918
Less comprehensive income (loss) attributable to noncontrolling interests	263	99	273
COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO THE COMPANY	\$ (4,401)	\$ 2,372	\$ 22,191

Amounts presented in millions. See Note 15 for further information about other comprehensive income (loss) and noncontrolling interests.

Amounts may not add due to rounding.

See accompanying notes to the Notes to Consolidated Financial Statements within the GE 2015 Form 10-K report.

General Electric Company and Consolidated Affiliates
Consolidated Statement of Changes In Shareowners' Equity

in millions	2015	2014	2013
GE shareowners' equity balance at January 1	\$128,110	\$130,565	\$128,026
Net earnings (loss) attributable to the Company	18,220	15,235	13,057
Dividends and other transactions with shareowners	18,150	18,548	18,060
Redemption value adjustment for redeemable noncontrolling interests	(30)	(7)	(3)
Other comprehensive income (loss) attributable to the Company	3,644	1,053	13,309
Net sales (purchases) of shares for treasury ⁽¹⁾	(21,948)	(22)	(7,988)
Changes in other capital	4,226	385	1570
Ending balance at December 31	98,274	128,158	130,568
Noncontrolling interests	3,864	8,670	6,217
Total equity balance at December 31	\$102,138	\$136,828	\$136,785

(1) 2013 includes \$20.3 billion related to the split-off of Spirit Energy Company from GE, where GE shareowners exchanged for shares of Spirit Energy Company.

All amounts are in millions of dollars.

See Note 15 for further information about changes in shareowners' equity.

See accompanying notes to the Notes to Consolidated Financial Statements within the GE 2015 Form 10-K report.

Statement of Financial Position

At December 31 (\$ in millions, except share amounts)

ASSETS

Cash and equivalents
 Investment securities (Note 3)
 Current receivables (Note 3)
 Inventories (Note 5)
 Financing receivables—net (Note 6)
 Other SE Capital receivables
 Property, plant and equipment—net (Note 7)
 Receivable from SE Capital (right assumption)
 Investment in SE Capital
 Goodwill (Note 8)
 Other intangible assets—net (Note 8)
 Contract assets (Note 9)
 Other assets (Note 9)
 Deferred income taxes (Note 14)
 Assets of businesses held for sale (Note 3)
 Assets of discontinued operations (Note 3)

Total assets⁽¹⁾

LIABILITIES AND EQUITY

Short-term borrowings (Note 10)
 Accounts payable, principally trade accounts
 Prepaid collections and price adjustments, accrued
 Dividends payable
 Other SE current liabilities
 Non-recourse borrowings of consolidated securitization entities (Note 10)
 Long-term borrowings (Note 10)⁽²⁾
 Investment contracts, insurance policies and insurance annuity benefits (Note 11)
 Non-current compensation and benefits
 Other liabilities (Note 12)
 Liabilities of businesses held for sale (Note 3)
 Liabilities of discontinued operations (Note 3)

Total liabilities⁽³⁾

Reversible noncontrolling interests (Note 15)

Preferred stock (\$544,250 shares outstanding at year-end 2015 and no shares outstanding at year-end 2014)
 GECC preferred stock (no shares outstanding at year-end 2015 and 50,000 shares outstanding at year-end 2014)
 Common stock (8,379,290,000 and 10,057,300,000 shares outstanding at year-end 2015 and 2014, respectively)
 Accumulated other comprehensive income (loss)—net attributable to GE⁽⁴⁾

Investment securities
 Currency translation adjustments
 Cash flow hedges
 Benefit plans
 Other capital
 Reserved notings

Less common stock held in treasury

Total SE shareholders' equity

Noncontrolling interests⁽⁵⁾ (Note 15)

Total equity (Notes 15 and 16)

Total liabilities, reversible noncontrolling interests and equity

- (1) Our consolidated assets at December 31, 2015 included total assets of \$8,542 million of non-vested interest entities (NIEs) that can only be used to settle the liability of these NIEs. These assets included current receivables and net financing receivables of \$4,387 million and investment accounts of \$1,454 million with continuing operations and assets of discontinued operations of \$1,798 million. Our consolidated liabilities at December 31, 2015 included \$686 million of current liabilities for which the NIEs are not held responsible to GE. These liabilities included non-recourse borrowings of consolidated securitization entities (SCEs) of \$560 million with continuing operations and non-recourse borrowings of CIG with discontinued operations of \$794 million. See Note 21.
- (2) On December 2, 2015, junior covered notes and commercial paper were assumed by GE upon its merger with GE Capital resulting in an intercompany payable to GE. At December 31, 2015, this amounted to \$1,150 million in short-term borrowings and \$67,455 million in long-term borrowings. See Note 10 for additional information.
- (3) The sum of accumulated other comprehensive income (loss) attributable to the Company was \$80,529 million and \$(18,172) million at December 31, 2015 and 2014, respectively.
- (4) Our consolidated reversible noncontrolling interests at \$294 million and \$154 million at December 31, 2015 and 2014, respectively.

Amounts may not add due to rounding

See accompanying notes to the Notes to Consolidated Financial Statements within the GE 2015 Form 10-K report

Statement of Financial Position (continued)

General Electric Company and consolidated affiliates		GE ^(a)		Financial Services LLC (Capital)	
2017	2016	2017	2016	2017	2016
\$ 70,403	\$ 70,825	\$ 18,372	\$ 16,516	\$ 40,113	\$ 54,309
11,873	35,505	133	79	31,827	15,625
27,022	25,287	14,707	11,513	—	—
22,535	17,599	22,448	17,639	66	50
12,062	13,445	—	—	25,007	25,647
6,792	6,261	—	—	15,865	13,842
54,065	48,870	38,145	17,707	54,761	71,257
—	—	85,114	—	—	—
—	—	66,227	62,549	—	—
85,528	55,207	82,157	91,186	2,370	1,880
16,744	13,382	14,317	12,984	488	202
21,154	16,940	21,154	16,940	—	—
37,671	29,874	13,281	7,722	25,287	17,645
1,385	6,385	7,665	5,772	(4,563)	(2,580)
2,818	2,838	1,818	1,805	—	—
120,061	122,529	0	0	120,042	122,529
\$492,602	\$454,954	\$323,562	\$245,686	\$312,125	\$500,589
\$ 49,692	\$ 70,425	\$ 19,799	\$ 1,872	\$ 48,600	\$ 67,416
13,680	12,057	19,250	15,511	1,745	1,905
15,776	13,537	11,776	12,630	—	—
2,167	2,317	1,147	1,317	—	—
23,597	14,323	23,595	14,322	—	—
1,080	4,603	—	—	1,063	4,603
145,301	166,596	83,770	12,468	129,062	174,174
25,602	27,432	—	—	26,195	27,881
80,487	62,738	98,472	81,096	1,006	735
22,348	16,511	15,371	11,229	9,331	6,533
881	941	1,405	1,504	—	—
85,487	128,233	128	137	96,359	128,066
989,582	1,100,023	1,200,938	1,116,604	855,411	1,010,191
2,972	98	2,972	98	—	—
0	—	0	—	0	—
—	—	—	—	—	—
802	702	702	702	—	—
440	1,013	440	1,013	440	1,013
(5,499)	(2,428)	(5,499)	(2,428)	(898)	(555)
104	(104)	104	(104)	113	(575)
(11,400)	(16,578)	(11,400)	(16,578)	(540)	(577)
17,613	30,660	17,613	30,660	12,526	12,949
148,000	155,315	148,000	155,315	58,989	55,579
162,539	(42,523)	63,539	(42,523)	—	—
88,274	128,150	88,270	128,150	46,217	87,400
1,864	8,674	1,378	625	445	(250)
100,138	136,633	89,651	128,686	46,713	80,308
\$492,602	\$454,954	\$323,562	\$245,686	\$312,125	\$500,589

(a) Represents the ending balance of all off-balance sheet entities except GE Capital which is presented on a line-by-line basis. See Note 1.

Amounts may not add due to rounding.

In the accompanying table on this page, "GE" means the laws of incorporation as described in Note 1 of the Consolidated Financial Statements; "GE Capital" means General Electric Capital Corporation (GECC) and its successor GE Capital Intermediate Holdings, LLC (GCIH) and all of their affiliates and consolidated companies. Supporting information is shown for "GE" and "GE Capital." Transactions between GE and GE Capital have been eliminated from the "General Electric Company and consolidated affiliates" column.

See accompanying notes in the Notes to Consolidated Financial Statements within the 2017 Form 10-K report.

Statement of Cash Flows

in thousands of dollars or its equivalent

CASH FLOWS - OPERATING ACTIVITIES

Net earnings (loss)

Less: net earnings (loss) not attributable to noncontrolling interests

Net earnings (loss) attributable to the Company

Earnings (loss) from discontinued operations

Adjustments to reconcile net earnings attributable to the Company to cash provided from operating activities:

Depreciation and amortization of property, plant and equipment

Earnings from continuing operations retained by GE Capital⁽¹⁾

Deferred income taxes

Decrease (increase) in GE current receivables

Decrease (increase) in inventories

Increase (decrease) in accounts payable

Increase (decrease) in GE progress collections

All other operating activities

Cash from (used for) operating activities - continuing operations

Cash from (used for) operating activities - discontinued operations

CASH PROVIDED FROM OPERATING ACTIVITIES**CASH FLOWS - INVESTING ACTIVITIES**

Additions to property, plant and equipment

Dispositions of property, plant and equipment

Net decrease (increase) in GE Capital financing receivables

Proceeds from sale of discontinued operations

Proceeds from principal business dispositions

Proceeds from sale of equity interest in MOCU LLC

Net cash from (payments for) principal businesses purchased

All other investing activities

Cash from (used for) investing activities - continuing operations

Cash from (used for) investing activities - discontinued operations

CASH PROVIDED FROM INVESTING ACTIVITIES**CASH FLOWS - FINANCING ACTIVITIES**

Net increase (decrease) in borrowings maturities of 90 days or less

Newly issued debt maturities longer than 90 days

Repayments and other reductions (maturities longer than 90 days)

Proceeds from issuance of GE Capital preferred stock

Net disposals (purchases) of GE shares for treasury

Dividends paid to shareholders

All other financing activities

Cash from (used for) financing activities - continuing operations

Cash from (used for) financing activities - discontinued operations

CASH PROVIDED FROM FINANCING ACTIVITIES

Effect of currency exchange rate changes on cash and equivalents

INCREASE (DECREASE) IN CASH AND EQUIVALENTS

Cash and equivalents at beginning of year

Cash and equivalents at end of year

Less cash and equivalents of discontinued operations at end of year

Cash and equivalents of continuing operations at end of year

SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION

Cash paid during the year for interest

Cash received (paid) during the year for income taxes

(1) Payments GE Capital was required to make during operations attributable to the Company, net of GE Capital dividends paid to GE.

Amounts may not add due to rounding.

See accompanying notes in the Notes to Consolidated Financial Statements within the GE 2015 Form 20-F report.

Statement of Cash Flows (continued)

General Electric Company (and consolidated affiliates)			GE ^(a)			Financial Services GE Capital		
2015	2014	2013	2015	2014	2013	2015	2014	2013
\$ (5,785)	\$ 15,105	\$ 13,355	\$ (6,961)	\$ 15,187	\$ 13,310	\$ (15,200)	\$ 7,397	\$ 6,250
332	112	296	85	(50)	145	268	163	53
10,176	15,233	13,057	16,140	15,233	13,057	(11,450)	7,234	6,204
7,495	(5,855)	(5,475)	7,807	(5,698)	(5,430)	1,468	(5,860)	(5,540)
6,847	6,063	6,200	2,473	2,100	2,409	1,404	2,628	2,754
—	—	—	12,284	1,625	5,221	—	—	—
383	(882)	(3,540)	(3,800)	(476)	(2,571)	2,383	(404)	(964)
(52)	(1,013)	(484)	446	(373)	(1,432)	—	—	—
(314)	(872)	(1,360)	(882)	(875)	(1,351)	(14)	27	33
(541)	565	442	276	884	809	(180)	252	155
(940)	(515)	(802)	(1,010)	(528)	(1,010)	—	—	—
7,160	5,318	4,672	2,685	2,573	1,490	1,067	2,490	2,596
11,956	16,033	14,538	16,354	15,171	14,255	1,537	6,163	5,252
8,084	11,676	14,112	(120)	(85)	(20)	8,046	11,678	14,113
10,931	17,709	18,510	16,342	15,160	14,233	9,583	17,541	18,345
(7,500)	(7,134)	(6,754)	(8,788)	(3,170)	(3,680)	(4,237)	(3,812)	(3,274)
3,030	2,923	2,718	836	645	701	2,509	2,191	2,555
1,040	1,500	2,153	—	—	—	276	(181)	(122)
79,815	312	526	—	—	—	79,615	232	528
2,283	830	1,818	1,725	830	1,116	532	—	677
—	—	(8,899)	—	—	(8,695)	—	—	—
(11,027)	(2,091)	(8,026)	(10,350)	(2,091)	(8,026)	(1,677)	—	—
15,013	13,410	11,027	(3,306)	(1,625)	(1,810)	(4,810)	(4,174)	(3,756)
61,613	19,229	54,159	(54,778)	(5,800)	(6,022)	71,290	23,158	38,564
12,176	(24,263)	(15,042)	12	2	2	(2,157)	(24,263)	(15,042)
59,437	(5,034)	29,117	(12,767)	(5,802)	(4,820)	70,138	(1,105)	23,522
(24,459)	(5,409)	(14,614)	405	(43)	540	(24,459)	(7,078)	(13,730)
13,951	14,629	30,256	3,560	3,264	512	10,392	11,545	37,052
(47,036)	(30,313)	(53,624)	(2,190)	(323)	(5,022)	(64,648)	(18,267)	(46,542)
—	—	990	—	—	—	—	—	990
(3,699)	(1,230)	(9,270)	(3,699)	(1,110)	(9,270)	—	—	—
(9,295)	(5,852)	(7,421)	(9,299)	(9,501)	(7,821)	(9,620)	(5,322)	(6,289)
(1,606)	(652)	(1,388)	203	146	(212)	(1,360)	(679)	(878)
(60,947)	(60,947)	(66,813)	(8,311)	(6,718)	(20,881)	(60,279)	(77,671)	(80,674)
(6,507)	2,556	1,238	—	—	—	(8,507)	23,956	1,219
(76,054)	(16,956)	(65,575)	(8,311)	(6,712)	(20,881)	(71,786)	(13,665)	(29,382)
(3,464)	(3,462)	(795)	(800)	(112)	(32)	(1,550)	(1,100)	(773)
(178)	2,274	11,356	(5,546)	2,154	(1,627)	1,406	18	1,281
91,017	86,792	77,523	15,916	13,682	15,509	75,100	75,103	62,118
90,879	91,017	86,792	10,372	15,116	13,682	80,590	75,100	75,103
20,395	20,985	9,617	—	—	—	20,395	20,981	9,617
\$ 70,483	\$ 70,025	\$ 79,173	\$ 10,372	\$ 15,116	\$ 13,682	\$ 80,111	\$ 54,103	\$ 85,727
\$ 18,558	\$ (5,550)	\$ (6,986)	\$ (1,304)	\$ (1,315)	\$ (1,332)	\$ (4,884)	\$ (8,110)	\$ (8,146)
12,880	(2,955)	(2,487)	(3,636)	(1,135)	(4,753)	(800)	(1,618)	2,286

(a) Represents the adding together of all of GE's companies except GE Capital, which is presented on a one-line basis.

Amounts may not add due to rounding.

In this consolidated data on this page, "GE" means the total of all of GE's companies as described in Note 1 to the consolidated financial statements. "GE Capital" means General Electric Capital Corporation (GECC) and its successor GE Capital Global Holding, LLC (GECCGH) and all of their affiliates and associated companies. Separate information about "GE" and "Financial Services (GE Capital)" Transactions between GE and GE Capital has been disclosed from the "Transactions" information section disclosed in Note 23.

See Note 23 for additional information regarding the Statement of Cash Flows.

See accompanying notes in the Notes to Consolidated Financial Statements within the 2015 GE 2015 Form 10-K report.

What You Can Find in the Footnotes to Our Financial Statements

1. Basis of Presentation and Summary of Significant Accounting Policies

How our financial statements are prepared, changes in our business portfolio and key accounting policies

2. Businesses Held for Sale and Discontinued Operations

Summary financial data and other information about businesses we are selling or have sold

3. Investment Securities

Details of our investment portfolio, including realized and unrealized gains/losses on investments

4. Current Receivables

Current receivables by operating segment

5. Inventories

Inventory details (raw materials and work in process, finished goods, etc.)

6. All Capital Financing Receivable and Allowance for Losses on Financing Receivables

Details of financing receivables, associated allowance for losses and credit-related reserves

7. Property, Plant and Equipment

Property, plant and equipment details (land, buildings, equipment leased to others, etc.) associated depreciation and amortization expense

8. Acquired Intangible Assets and Other Intangible Assets

Information about acquisitions, goodwill, other intangibles and associated amortization, impairment testing

9. Commitments and All Other Assets

Assets associated with long-term contracts and all other assets (investments in associated companies, long-term receivables, etc.)

10. Borrowings

Details of short-term and long-term borrowings, liquidity, credit lines and related assets under the All Capital Plan

11. Investment Contracts, Insurance Liabilities and Reserves

Annuity benefits
Obligations to annuitants and policyholders of our non-UK insurance operations

12. Postretirement Benefit Plans

Details of pension and other postretirement benefits, including costs, composition of plan assets, funding status and key assumptions

13. All Other Liabilities

Composition of other liabilities and information about environmental and other liabilities

14. Income Taxes

Current and deferred income taxes, tax-related assets and liabilities, income tax rate reconciliation and tax-related other effects

15. Shareholder Equity

Dividend and equity accounts, exchanges of preferred stock and redeemable/non-redeemable noncontrolling interests

16. Other Stock-Related Information

Information about share-based compensation programs, including expense, fair value of grants and details of outstanding grants

17. Other Income

Composition of all other income (gains on sale of businesses, etc.)

18. Earnings Per Share Information

Information about basic and diluted earnings per share calculations for continuing and discontinued operations

19. Fair Value Measurements

Recurring and non-recurring fair value measurements, including fair value levels, activity and unobservable measurement inputs

20. Financial Instruments

Details of financial instruments including derivatives and trading activities

21. Variable Interest Entities

Information related to consolidated and unconsolidated variable interest entities

22. Commitments, Guarantees and Indemnifications

Information about commitments, guarantees, credit support, indemnifications, and product warranties

23. Intercompany Transactions

Details of intercompany activities, including effect on our Consolidated Statement of Cash Flows

24. Operating Segments

Additional information about our operating segments, including revenue, assets, a schedule of property, plant and equipment, etc.

25. Cash Flows Information

Supplemental cash flow information

26. Cost Information

Information about research and development, collaborative arrangements and other expenses

27. Supplemental Information

Additional information about postretirement benefits and derivatives and hedging

28. Quarterly Information (Unaudited)

Selected quarterly data related to our Consolidated statement of earnings



You can find the financial statement footnotes in our 10-K at: www.gs.com/ennealreport (click on the downloads)

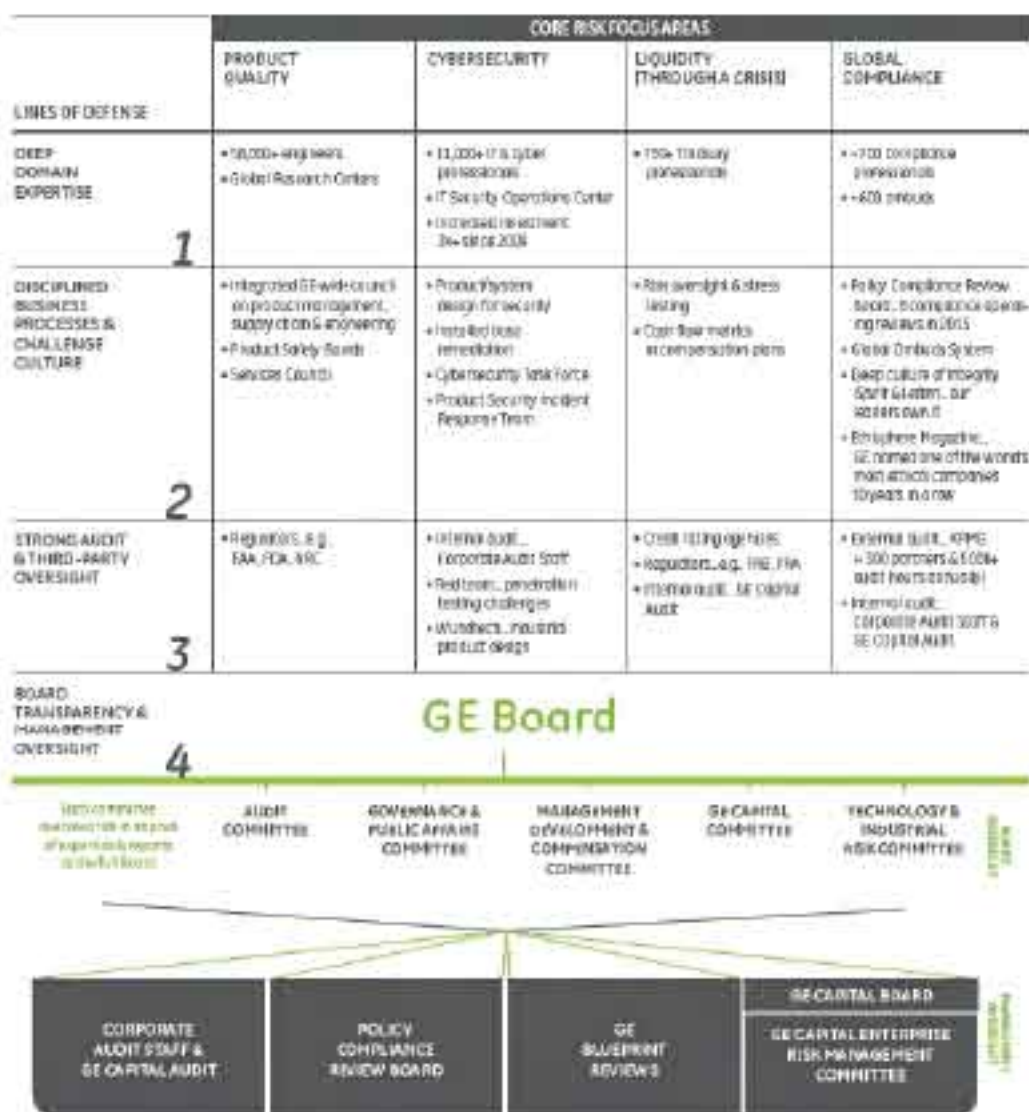
How We Focus on the Most Critical Enterprise Risks



"I have asked GE's leaders to go deep on what I believe are the four most critical risks facing the Company: product quality, cybersecurity, liquidity and global compliance. Over the years, we have built lines of defense around these core risk focus areas."

Jeff Immelt

Chairman & Chief Executive Officer



Q&A with Our Lead Director



What has been the Board's role in the significant portfolio shift that's underway at GE?

Brennan: Capital allocation is one of the most important duties that the Board oversees. There have been two critical capital allocation decisions for GE this year – the GE Capital exit and the Alstom acquisition. These were not impulsive decisions, but rather the product of a multi-year strategic planning process with the Board. For example, the Board reviewed more than 10 potential acquisition targets before approving the Alstom deal. Governance works best when decisions are made in strategic partnership between management and the Board, where the Board is active and constructively challenges management, yet is not too disruptive. After approving a deal, the Board continues its engagement by closely monitoring the integration or divestiture process.

What were some of the big structural changes on the Board in the past year?

Brennan: We implemented proxy access at 3% for 3 years, which we believe is appropriate based on our conversations with investors and given our size and shareholder base. There has been a fair amount of discussion around the finer points of proxy access, so I will say that we will administer proxy access the way we implemented it, by striking a fair balance.

The other significant change was our adoption of a 15-year director term limit policy. This change came out of the Board's self-evaluation process and allows us to achieve a balanced mix of director ages and tenures. Nowadays, you may find someone qualified to join the Board at a pretty young age. So term limits are a good tool to work in tandem with our age limit policy.

The Board recently oversaw the redesign of GE's compensation plans. What were the key changes, and do you think they're working?

Brennan: This year, we implemented a more formulaic, less discretionary annual bonus plan. It has been successful because it has provided greater transparency and accountability. With a more formulaic plan, it is important for the Board to monitor it and make appropriate adjustments to ensure that changes in company strategy are supported by active plan targets.

There were some key management changes this year. Can you talk about the Board's role in succession planning?

Brennan: One of our most important duties as a Board is overseeing overall succession planning at GE and understanding the depth and breadth of talent in the company. The M&A reviews the management team and succession plans across the company at all of its eight regularly scheduled meetings. In addition, there are numerous touchpoints for all of our directors to personally get to know GE leaders, such as our director-only site visits.

Sincerely,

JOHN J. BRENNAN
Lead Director

See our
proxy website:
www.ge.com/proxy
for a video Q&A with
our Lead Director

AN ACTIVE & ENGAGED BOARD

Recruited 8 new directors over last 5 years, including 3 new nominees for 2015

2015

Adopted director term limit of 15 years

Implemented proxy access (3%, 3yrs, 20% of Board, up to 20 shareholders can aggregate)

2014

Redesigned incentive compensation programs (annual bonus + long-term equity)

Eliminated dividend equivalents on unvested RSUs

Adopted anti-pledging/hedging policy

2013

Enhanced lead director responsibilities & selection

Formed independent committee to oversee R&D

Lowered special shareholder meeting threshold to 30%

BOARD ACCOUNTABILITY TO INVESTORS



INDEPENDENT BOARD LEADERSHIP

3X/year

meetings in executive session without management present

50+

committee meetings in 2015 (all committees are independent)

2X+/year

visits to GE businesses by each director

annual

assessment of Board leadership structure

Board Composition & Refreshment

Your vote is needed on Director Elections:
election of the 16 nominees named in the proxy for the coming year

 Your Board recommends
a vote FOR

DIRECTOR QUALIFICATIONS



GE POLICY: create an experienced Board with expertise in cross-employment to GE

HOW WE THINK ABOUT BOARD REFRESHMENT



DIVERSITY OF BACKGROUND



GE POLICY: build a cognitively diverse board representing a range of backgrounds

INDEPENDENCE

65% independent
(all director nominees except CEO)

80% of current directors meet heightened independence standards for Audit, Compensation or Governance Committees

GE POLICY: all non-management directors must be independent



TENURE

60% with 5 years or less

10% with 10 years or less



GE POLICY: balanced mix of both deep GE knowledge & new perspectives

NEW IN 2015:

TERMINALITY POLICY: 15 years with a 2-year transition for current directors

BOARD SIZE



GE POLICY: 13-15, given need for expertise across multiple businesses

2016 BOARD REFRESHMENT

Joining the Board: Leaving the Board



AGE DIVERSITY

50% younger than 60

GE POLICY: retirement age 75



Board Nominees

Name	Age	Director Since	Primary Occupation & Other Public Company Boards	Committee Memberships				
				A**	G	H	SEC	T
 Bozin 2000 2001 2002 2003 2004	54	Nominee	Chair & CEO, Accor boards: Accor, China Lodging Group					
 Beattie 2000 2001 2002 2003 2004	55	2008	CEO, Generation Capital & former CEO, The Woodbridge Company boards: maple leaf foods, royal bank of canada, Acadia Enterprises				C	
 Brennan 2000 2001 2002 2003 2004	61	2011	Chair Emeritus & Senior Advisor, The Vanguard Group boards: LPL Financial Holdings			C		
 O'Souza 2000 2001 2002 2003 2004	47	2011	CEO, Cognizant Technology Solutions boards: Cognizant	F				
 Dekkers 2000 2001 2002 2003 2004	58	2011	Chair of the Board of Management, Unilever boards: Unilever*					
 Henry 2000 2001 2002 2003 2004	46	Nominee	Dean & Professor of Economics & Finance, McGill School of Business boards: Citigroup					
 Hockfield 2000 2001 2002 2003 2004	64	2008	President Emerita & Professor of Neuroscience, MIT					C
 Immelt 2000 2001 2002 2003 2004	60	2001	Chair & CEO, General Electric					
 Jung 2000 2001 2002 2003 2004	57	1999	President & CEO, Grameen America & former Chair/CEO, Avon boards: Apple, Dell Inc.					
 Lane 2000 2001 2002 2003 2004	66	2006	former Chair & CEO, Peavey boards: BMW*	F				
 Lazarus 2000 2001 2002 2003 2004	68	2008	Chair Emeritus & former CEO, Ogilvy & Mather boards: Stockton, Merck			C		
 McAdam 2000 2001 2002 2003 2004	61	Nominee	Chair & CEO, Verizon Communications boards: Verizon					
 Mulva 2000 2001 2002 2003 2004	69	2006	Former Chair & CEO, ConocoPhillips boards: Sunoco, Anadarko	F				
 Rohr 2000 2001 2002 2003 2004	67	2011	Former Chair & CEO, PNC Financial Services Group boards: Magyary Technologies, PGE, Marathon Petroleum					
 Schapiro 2000 2001 2002 2003 2004	60	2011	Vice Chair of Advisory Board, Promontory & former Chair, SEC boards: London Stock Exchange					
 Tisch 2000 2001 2002 2003 2004	63	2011	President & CEO, Loews boards: Loews and its consolidated subsidiaries					

Learn more about our board members and their qualifications at www.boards.ve.com
www.boards.ve.com or www.boards.ve.com or www.boards.ve.com

A Audit; G Governance & Public Affairs; H Human Resources Development & Compensation; T Technology & Information
 C Capital; SEC SEC Capital; C Chair; F Financial expert

*Ms. Dekkers is expected to leave her role as Chair in 2018 and become Chairman of the Board, Unilever.

**Ms. Schapiro will become the Audit Committee chair at the next meeting.

Qualifications

- Leadership
- Finance
- Industry
- Finance
- Talent Development
- Investor
- Technology
- Risk Management
- Government
- Marketing

Board & Committees



Chair
JEFF IMMELT



Lead Director
JACK BRENNAN

FULL BOARD

2015 meetings:
11, including 3 Remote meetings of independent directors

Board Rhythm

10X/year
Regular meetings

10X/year
Calls between meetings as appropriate

20X/year
Business visits for each director

10X/year
Strategy Session

10X/year
Governance & investor feedback review

10X/year
Board self-evaluation

Recent Focus Areas:

Portfolio changes: Alstom acquisition, GE Capital exit, Appliances sale

Capital allocation

Significant initiatives: Digital Industrial, Simplification, Product Costs

A Typical GE Board Meeting ... 2 days, 80X/year

BEFORE THE MEETING

Board committee chairs: "prep meetings" with management & outside advisors (e.g., KPMG); Management: Internal "prep meetings"

▼

THURSDAY (DAY 1)

Daytime: Board committee meetings
Evening: business presentations & dinner
(Board members discuss with senior business manager)

▼

FRIDAY (DAY 2)

Early morning: independent directors' breakfast session
Late morning: full board meeting (including reports from each committee chair)

▼

AFTER THE MEETING

Management: follow-up calls and so discuss & respond to Board requests

58 GE 2015 INTEGRATED REPORT



Audit

Chair: Larry Warner
2015 meetings: 18

Members: D'Souza, Lano, Mulro, Wieringo, Warner

Oversees: RIMS, financial reporting, internal audit, compliance, cybersecurity

Recent focus areas:
conducting controls & disclosure for controlled entities
Accounting globally
Industry cooperation
Accounting and capital standards



Governance & Public Affairs

Chair: Emily Lazarus
2015 meetings: 4

Members: Brennan, Hockfield, Jung, Lazarus, Tisch, Warner

Oversees: director nominations, corporate governance, sustainability, political spending

Recent focus areas:
Board effectiveness & director nominations
Investor relations
Corporate responsibility & sustainability



Management Development & Compensation

Chair: Jack Brennan
2015 meetings: 10

Members: Brennan, Cash, Delkers, Jung, Lano, Rife, Warner

Oversees: succession planning, CEO & senior executive performance evaluations & compensation

Recent focus areas:
Evaluation of new entities with incentive programs for 2015
Implementation of new long-term incentive program for senior executives
Impact of GE Capital exit on compensation



GE Capital

Chair: Geoff Beattie
2015 meetings: 20

Members: Beattie, Brennan, Rife, Schapiro

Oversees: GE Capital, risk management & governance, frameworks, risk appetite

Recent focus areas:
Exit completion of GE Capital
GE Capital exit costs, benefits & consequences to GE Capital management
Capital markets & liquidity



Technology & Industrial Risk

Chair: Susan Hockfield
2015 meetings: 6

Members: Cash, D'Souza, Delkers, Hockfield, Jung, Mulro

Oversees: technology, software & innovation strategies & investments/initiatives, R&D

Recent focus areas:
R&D funding
Launch of GE Digital
Product management & lifecycle

Compensation Profile

PAY CONSIDERATIONS

Performance: emphasize overall GE results & consistent relative & sustainable performance

Balance: formulaic comp. vs. Compensation Committee judgment; future vs. current pay; mix of performance measures

Risk: performance metrics include specific risk-focused goals

WHAT WE DO

Shareowner approval for severance & death benefits

Clawback of incentive compensation when warranted

Significant share ownership requirements & holding period for option shares

Limited perquisites including transportation, life insurance, home security

WHAT WE DON'T DO

No individual severance or change-of-control agreements

No gross-ups on excise taxes

No dividend equivalents on unearned RSUs/PSUs

No hedging or pledging of GE stock

No lump sum payout of pension

PRIMARY EXECUTIVE COMPENSATION ELEMENTS FOR 2015

	Salary	Bonus	LTPAs	PSUs	Options	RSUs
Who receives	All named executives					All named executives except CEO
When paid	Reviewed every 18 months	Annually in February for prior year	Generally every 3 years	Annually		
Form of payment	Cash			Equity		
Type of performance	Short-term emphasis		Long-term emphasis			
Performance period	Ongoing	1 year	3 years	3-year vesting period		
How paid is determined	Committee judgment	Formulaic & Committee judgment	Formulaic; committee verifies performance		Formulaic; depends on stock price on award date & VEST 100%	
Relative performance measurement	N/A	A tiered risk matrix & strategic goals	A tiered risk matrix	A tiered risk matrix & broader TSM objectives	Stock price appreciation	

COMPENSATION

Aligning Pay With Performance

2015 ANNUAL BONUSES (CASH)

Threshold	Target	Max	Weight	Performance Metric	Alignment With Our Investor Framework
\$1.2M	\$1.31	\$4.2M	18.75%	2015 Industrial Operating + Verticals EPS GE Good attractive earnings profile	Annual
\$15.2M	\$16.1M	\$17.2M	18.75%	2015 Industrial Operating Profits (ex. Alstom) GE Good valuable portfolio	Annual
16.8%	17.0%	17.0%	18.75%	2015 Operating Profit Margin (ex. Alstom) GE Good strong industrial segment execution	Annual
\$400	\$50M	\$115	18.75%	2015 Free Cash Flow GE Good high cash flows	Annual
95%	100%		25%	Strategic Metrics: GE Good execute portfolio transformation, improve returns, create Digital Industrial company, lead in growth markets, accelerate simplification, execute on new product introductions & manage share price risk	Long-Term

Result: Overall bonus pool funded at 103% of target.

2013-2015 LONG-TERM PERFORMANCE AWARDS (CASH)

Threshold	Target	Max	Weight	Performance Metric	Annual	Long-Term
\$4.60	\$5.00	\$5.20	25%	2013-2015 Operating EPS GE Good attractive earnings profile	✓	✓
\$5.00	\$5.40	\$5.80	25%	2013-2015 Total Cash GE Good high cash flows	✓	✓
4.0%	6.0%	10.0%	25%	2015 Industrial Earnings on % of Earnings GE Good valuable portfolio		✓
11.0%	16.5%	17.0%	25%	2015 Industrial Return on Total Capital GE Good leading returns		✓

Result: LTPAs for named executives paid out at 90% of target.

2013-2015 PERFORMANCE SHARE UNITS (EQUITY)

Target	Weight	Performance Metric	Annual	Long-Term
\$56B	50%	2013-2015 Industrial Cash From Operating Activities GE Good high cash flows	✓	✓
101%	50%	2013-2015 TSR (outperform S&P 500) GE Good market-leading stock returns		✓

Result: CEO earned 50% of the PSUs because GE outperformed the S&P 500 on TSR; remaining 50% of the PSUs cancelled.

► See "How Our Incentive Compensation Plans Work" on GE 2016 Proxy page 30 for more information on how these plans work. For information on how these metrics are calculated, see "Explanation of Non-GAAP Financial Measures and Performance Metrics" on GE 2016 Proxy page 49.

2015 CEO Pay

DECISIONS

\$3.8M
Base salary
(same as 2014)

\$5.4M
Cash bonus
(140% of target;
same as 2014)

200K
PSUs (same as 2014)

600K
options (up from
stock in 2014)

\$12.5M
LTIP payout
(\$7.6M reported
as 2015 SEC used
compensation)

TOTAL COMPENSATION ANALYSIS

Year-over-year change

Realized compensation

5%

SEC total compensation

11%

Adjusted total comp

1%

Main drivers

2014 bonus increase from 2013 (reflected in 2015 realized compensation)

Lower increase in pension value offset by higher LTIP installment payment because 2015 was the final year of the performance period

Stronger GE stock price performance (drove 70% higher accounting value for PSU)

ACCOUNTABILITY

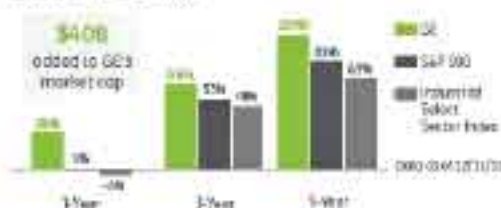
Significant portion of compensation tied to GE's operating and/or stock price performance **93%** of compensation at risk in 2015

Balanced approach to compensation (no decline **\$11.7M** LTIP payout and **two** bonuses over the last 10 years)

Substantial stock ownership **1.02M+** GE shares purchased since 2011

Performance

OUTPERFORMED ON TSR



EXECUTED ON THE LARGEST-EVER CORPORATE RESTRUCTURING, DEBT EXCHANGE AND SPLIT-OFF

-\$200B plan to sell or capexinate by end of 2015, signed deals for **\$100B**

\$36B GE Capital debt exchange

\$20B split-off of Syntex from GE, **\$75B** GE shares retained

ACCELERATED GE'S BOLD TRANSFORMATION INTO A DIGITAL INDUSTRIAL COMPANY

Launching **GE Digital** and **Current** powered by GE

RETURNED A GE RECORD \$33 BILLION TO SHAREOWNERS



SIGNIFICANTLY IMPROVED GE'S COMPETITIVENESS

19% growth in Industrial EPS

290bps increase in Industrial EBITDA

80bps expansion at best industrial segment operating profit margins and gross margins (excluding Avionics)

2015 Summary & Realized Compensation (in thousands)

Name & Principal Position	Salary	Bonus	PSUs & \$30s*	Stock options	LTIPs†	Pension & deferred compensation‡	A/R other comp.	SEC total	Adjusted SEC total¶	Realized comp. (W-2)*
Jeff Immelt Chair & CEO	\$3,800	\$5,400	\$6,739	\$2,954	\$7,614	\$6,337	\$620	\$32,934	\$23,377	\$10,029
Jeff Benschop SVP & CFO	\$1,400	\$2,500	\$2,747	\$1,000	\$3,351	\$1,815	\$161	\$13,263	\$9,855	\$5,256
John Ross Vice Chair	\$2,530	\$3,000	\$2,981	\$1,166	\$5,846	\$1,110	\$1,486	\$13,933	\$15,886	\$9,671
Kathy Sherin Vice Chair	\$2,500	\$5,233	\$2,991	\$1,186	\$6,751	\$6,953	\$299	\$25,933	\$15,742	\$6,947
Bradford Stevenson Former SVP	\$1,638	\$1,025	\$2,259	\$899	\$4,032	\$853	\$207	\$11,152	\$10,863	\$5,017

* Some of "Stockwater" column in the *Synergy Compensation* table in GE 2015 Proxy page 36.

† Some of "More Equity Incentive" column in the *Synergy Compensation* table in GE 2015 Proxy page 36.

‡ Some of "Change in Pension Value" in separate table in the *Synergy Compensation* table in GE 2015 Proxy page 36.

§ Represents SEC total compensation net of change in pension and adjusted to include the LTIP payout over the five-year performance period (2011-2015).

¶ Represents the compensation our named executives actually realized, as reported in their IRS W-2 forms. See "Realized Compensation" in GE 2015 Proxy page 39.

In engaging KPMG for 2016, we reviewed:

- KPMG's performance on GE audit ... includes results of internal worldwide survey
- KPMG's capability & expertise in handling breadth & complexity of our worldwide operations
- KPMG's known legal & regulatory risks ... includes interview with KPMG's chairman & review of the number of audit clients with restatements as compared to other Big 4 firms
- External data on audit quality & performance ... includes recent PCAOB reports on KPMG & peer firms
- Appropriateness of KPMG's fees ... on both an absolute basis & relative to peer firms
- KPMG's tenure & independence ... including benefits & independence risk of long-tenured auditor & controls/processes that help ensure KPMG's independence

BENEFITS OF A LONG-TENURED AUDITOR

Higher audit quality

- Institutional knowledge & deep expertise through 100+ years of experience with GE & 1,200+ statutory GE audits in 90+ countries

Efficient fee structure

- Familiarity with GE business keeps costs competitive

No onboarding or educating new auditor

- Saves management's time & resources

INDEPENDENCE CONTROLS

Thorough Audit Committee oversight

- Includes private meetings with KPMG 60% per year for the committee and 80% per year for the committee chair
- Annual evaluation
- Committee-directed process for selecting lead audit engagement partner

Rigorous limits on non-audit services

- Audit Committee preapproves non-audit services
- Certain types of otherwise permissible services prohibited
- KPMG engaged only when best-suited for the job

Robust internal KPMG independence process

- Includes periodic internal quality reviews
- Large number of partners staffed on GE audit (~300)
- Lockdown engagement partner rotation every 5 years

Strong regulatory framework

- KPMG subject to PCAOB inspections, Big 4 peer reviews & PCAOB/SEC oversight

KPMG Fees

(in millions)

	Audit ^a	Audit-related ^b	Tax ^c	All other ^d	Total
2015	\$75.0	\$20.8	\$1.8	\$0.0	\$97.6
2016	\$78.2	\$20.7	\$2.2	\$0.0	\$101.1

^a Audit & review of financial statements for GE & GE Co. insurance contracts over internal regarding each statutory client^b Assurance services, KPMG advisory services, audit services, employee recruitment, audit & year-over-year financial review, etc. (all costs)

and fees

^c Tax compliance & tax development^d GE internal legal, KPMG non-audit services

WHAT WE ARE PAYING FOR

500K+
audit hours1,200+
statutory audits globally~300
partnersSee [Audit](#) on GE 2016 proxy page for more information.

SHAREOWNER PROPOSALS 61

2016 PROPOSALS

Proposal	Proponent	What the proposal asks for	Why the Board recommends a vote AGAINST this proposal
1. Lobbying report → see GE 2014 Proxy page 52	PRIPROF	Annual report on lobbying	GE already provides robust disclosure of its political & lobbying activities online & in our Sustainability Report
2. Independent chair → see GE 2014 Proxy page 54	Karenish Fisher	Require board chair to be independent	GE has a strong, independent lead director model & our current structure is the most effective for GE
3. Equal Employment principles → see GE 2014 Proxy page 57	Carolyn Resnick, LLC	Implement 8 equal employment opportunity principles in Israel	GE already provides equal opportunity employment & employs a diverse workforce globally, including in Israel
4. Cumulative voting → see GE 2014 Proxy page 58	North Star Capital	Allow shareholders to aggregate their shares & vote all for one or more nominees	Directors should be elected & accountable to all shareholders, not special interests
5. Performance-based options → see GE 2014 Proxy page 60	James Johnson	Require compensation of future option grants to senior executives be performance-based	GE's executive compensation program is already predominantly performance-based
6. Human rights report → see GE 2014 Proxy page 61	NCFFR*	Report on GE's policies for investing, operating & withdrawing from regions with human rights risks	GE has a strong track record on human rights issues & provides robust disclosure in our website

* NCFFR is the City of Washington's Robo-Advisor System. | NCFFR is a non-profit organization for public policy research

How to Submit a Proposal for Next Year

	Proposal to include in proxy*	Director nominee to include in proxy (proxy access)**	Other proposal/ nominee to be presented at annual meeting**
How many GE stock ownership requirement	\$2,500	7% for 7 years (up to 20 shareholders can aggregate)	1 share
Deadline for all proposals	Close of business on 11/19/16	Between 10/15/16 and close of business on 11/14/16	
Where to send	By mail: Alex Dimitriadis, Secretary, General Electric Company at the applicable address listed on the inside front cover of this proxy statement By email: shareownerproposals@ge.com		
What to include	Information required by SEC rules	Information required by our by-laws	

* Proposal must satisfy SEC requirements, including Rule 14a-8.

** Proposal will be submitted pursuant to SEC Rule 14a-10(a) only. Shareholder request for proxy access by the requirements described in GE website (see "helpful disclosures" on GE 2015 Proxy page 65)

"At GE, we solve problems for customers and find solutions that make things better for society, the environment and the economy. We believe that innovation is at the heart of sustainability."
— Jeff Immelt, CEO

ECOMAGINATION

What it is: GE's growth strategy to enhance resource productivity & reduce environmental impact on a global scale through commercial solutions for our customers & through our own operations.

Our investment: \$25B R&D spend

Our results:

\$200B+
revenue
(2005-2014)

\$18L
lower greenhouse gas
emissions (2006-2014)

42%
lower freshwater use
(2006-2014)

Annual Prioritization Process



BOARD OF DIRECTORS

The Board oversees the execution of GE's business/Key strategy as part of its oversight of business strategy and risk management.

Management
Development &
Compensation Committee

Audit
Committee

Governance &
Public Affairs
Committee

GE Capital
Committee

Technology &
Industrial Risk
Committee

CEO

INTERNAL SUSTAINABILITY STEERING COMMITTEE

GE's sustainable approach is coordinated by a Sustainability Steering Committee composed of leaders from across GE with deep subject matter expertise.

Global Government Affairs
Resource/Environment Strategy
Investor Relations

Manufacturing/Health/Safety
Ecomagination
GE Practices/Diversity

Communications
Labor/Deployment
Corporate Security

SOME OF OUR EXTERNAL ADVISORS

Executive Director,
Institute for Human Rights
& Business

Director, Corporate Social
Responsibility, Harvard
Kennedy School

Senior Fellow, Global Green
Growth Institute & International
Sustainability Development

Progress Toward Our Goals

How GE Works

GE works with our partners to the highest standards of integrity, and we are committed to ensuring fair practices, working safely and building strong relationships in the markets where we operate.

WORKFORCE & IDEA DEVELOPMENT

Goal: Recruit & hire 5,000 veterans

Progress: 4,886 veterans hired through 2015

ENVIRONMENT, HEALTH & SAFETY

Goal: Continuous reduction in recordable illness & injuries

Progress: 41% reduction since 2005
6% decrease 2014-2015

Goal: Continuous reduction in environmental events (air & waste water exceedances, spills & releases)

Progress: 52% reduction since 2005
37% reduction 2014-2015

GOVERNANCE

Goal: Train legacy Alstom employees on GE's compliance program requirements

Progress: 91 ombuds leaders trained & in place by Alstom closing; 1,700+ legacy Alstom leaders trained within 90 days of closing



Building Things That Matter

GE works every day to bring to market innovative solutions that provide energy, deliver security, create jobs, improve health and reduce environmental impact.

WATER

Goal: Reduce freshwater use by 20% from 2011 baseline

Progress: 14% reduction through 2014

ENERGY & CLIMATE

Goal: Reduce greenhouse gas emissions 20% by 2020 from 2011 baseline

Progress: 4% reduction through 2014

ENERGY & CLIMATE

Goal: Ecomagination R&D commitment to increase our investment to \$25B by 2020

Progress: \$17B spent on Ecomagination R&D 2005-2015, including \$2.3B in 2015

See our Sustainability Website

www.ge.com/sustainability

for more information on how we are performing

2015 reporting informed by the GE 2015 Reporting Initiatives (GE 2015 Sustainability Reporting Guidelines)

Enabling Progress

GE has stayed competitive for more than a century by our continuous drive for improvement and we are continuing our investment in R&D and innovation, which is driving our enabling progress for others throughout the world.

CHARITABLE GIVING

Goal: Support community & educational programs through charitable contributions

Progress: \$201M in contributions from GE businesses, GE employees & GE Foundation in 2015

VOLUNTEERS

Goal: Support GE Volunteers to achieve x1M volunteer hours

Progress: 1M GE Volunteer hours reported in 61 countries through 2015

R&D INVESTMENT

Goal: Consistently invest in innovation

Progress: \$4.3B total R&D investment (GE & customer-funded) in 2015



You are invited to attend GE's 2016 annual meeting. This page contains important information about the meeting, including how you can make sure your views are represented by voting today. Be sure to check out our interactive, mobile-friendly online proxy (www.ge.com/proxy) and annual report (www.ge.com/annualreport).



Conditia, Alex Dimitriadis, Secretary

LOGISTICS

Date: April 27, 2016

Time: 10:00 a.m. Eastern Time

Webcast: www.ge.com/nyse/stockholders

Location: Philip H. O'Donnell Convention Center,
1000 West Street, Jacksonville, FL 32209



Attending in Person: You must be a GE shareholder as of the record date, and you must bring your admission card & photo ID, follow the instructions on GE 2016 Proxy page 66 or on our proxy website.

AGENDA

Elect the 16 directors named in the proxy for the coming year (read more on GE 2016 Proxy page 33)

☒ **You'll Board** recommends a vote for each director nominee

Approve our named executives' compensation: It's advisory vote (read more on GE 2016 Proxy page 28)

☒ **You'll Board** recommends a vote for this proposal

Notify the selection of KPMG as independent auditor for 2016 (read more on GE 2016 Proxy page 32)

☒ **You'll Board** recommends a vote for this proposal

Vote on shareholder proposals included in proxy if properly presented (read more on GE 2016 Proxy page 57)

☒ **You'll Board** recommends a vote against each proposal

Shareowners also will conduct any other business that properly comes before the meeting.

Vote Shareowners' Majority: If more than 50% of our common shares are voted, all proposals will be decided by a majority of the votes cast.

Check out our interactive, mobile-friendly online proxy & annual report

www.ge.com/proxy
www.ge.com/annualreport

Also check out our new integrated summary report which combines key information from GE's annual report, proxy statement and sustainability website.

www.ge.com/ar2015/integrated-report

HOW YOU CAN VOTE

Do you hold shares directly with GE or in the Retirement Savings Plan (RSP)?



Use the internet at:
www.fidelity.com/ge



Call toll-free (US/Canada):
1-800-652-VOTE (6683)



Mail your signed proxy form

Do you hold shares through a bank or broker?

Use the internet at:
www.proxyline.com

Call toll-free (US/Canada):
1-800-454-VOTE (6683)

Mail your signed voting instruction form

VOTING Q&A

Who can vote? Shareowners as of our record date, February 29, 2016.

How many shares are entitled to vote? 9.3 billion common shares (preferred shares are not entitled to vote).

How many votes do I get? One vote on each proposal for each share you held as of February 29, 2016.

Do you have an independent inspector of elections? Yes, you can reach them at NS Associates, 1000 N. West St., Ste. 1200, Wilmington, DE 19801.

Can I change my vote? Yes, by voting in person at the meeting, delivering a new proxy or notifying NS Associates in writing. But, if you hold shares through a broker, you will need to contact them.

Is my vote confidential? Yes, only NS Associates & certain GE employees/agents have access to individual shareholder voting records.

Where can I find out more information? See "Voting & Meeting Information" on GE 2016 Proxy page 62.

This document contains "forward-looking statements"—that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would" or "target."

Forward-looking statements by their nature address matters that are, to different degrees, uncertain, such as evaluations about our announced plan to reduce the size of our financial services businesses, including expected cash and non-cash charges associated with this plan and earnings per share of GE Capital's financial businesses. Material expected income earnings per share, revenues, organic growth, margins, cost reductions, restructuring charges, cash flows, return on capital, capital expenditures, capital allocation or capital structure, dividends and the split between industrial and capital earnings.

For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include:

- obtaining for the timing of obtaining any required regulatory approvals or approvals or any other consents or approvals associated with our announced plan to reduce the size of our financial services businesses;
- our ability to complete transactional asset sales as part of that plan in a timely manner (or at all) and at the prices we have assumed;
- our ability to reduce costs as we execute that plan;
- changes in law, economic and financial conditions, including interest and exchange rate volatility, commodity and equity prices and the value of financial assets, including the impact of these conditions on our ability to sell or the value of incremental assets to be sold as part of our announced plan to reduce the size of our financial services businesses as well as other aspects of that plan;
- the impact of conditions in the financial and credit markets on the availability and cost of GE Capital Global Holdings, LLC's GE Capital Funding and GE Capital's exposure to counter parties;
- the impact of conditions in the housing market and other macro issues on the level of commercial and consumer credit defaults;
- pending and future mortgage loan repurchase claims and other litigation claims in connection with WMC which may affect our estimates of liability, including possible loss payments;

- our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so;
- the adequacy of our cash flows and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level or to repurchase shares at planned levels;
- GE Capital's ability to pay dividends to GE at the planned level, which may be affected by GE Capital's cash flows and earnings, financial services regulation and oversight, and other factors;
- our ability to convert pre-order commitments into orders/bookings;
- the price we realize on orders/bookings since commitments/orders are stated at list prices;
- customer actions or developments such as early start/stop shipments or reduced energy demand and other factors that may affect the level of demand and financial performance of the major industries and customers we serve;
- the effectiveness of our risk management framework;
- the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation and litigation;
- our capital allocation plans, as such plans may change including with respect to the timing and size of share repurchases, acquisitions, joint ventures, dispositions and other strategic actions;
- our success in completing, including obtaining regulatory approvals for, announced transactions, such as the Appliances disposition and our announced plan and transactions to reduce the size of our financial services businesses;
- our success in integrating acquired businesses and separating joint ventures;
- our ability to realize anticipated earnings and savings from announced transactions, acquired businesses and joint ventures;
- the impact of potential information technology or data security breaches; and
- the other factors that are described in the Risk Factors section of our 2015 Annual Report on Form 10-K.

These or other uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not intend to update our forward-looking statements. This document includes certain forward-looking projected financial information that is based on current estimates and forecasts. Actual results could differ materially.



imagination at work



General Electric Company
Fairfield, Connecticut 06424
www.ge.com