



गेल (इंडिया) लिमिटेड

(भारत सरकार का उपक्रम-
एक नवरातन कम्पनी)

GAIL (India) Limited

(A Government of India Undertaking-
A Navratna Company)

February 15, 2013

ND/GAIL/SECTT/2013

Listing Department
Bombay Stock Exchange Limited
Floor 1, P.J. Towers, Dalal Street,
Mumbai – 400 001

Dear Sir,

Please find enclosed a copy of Press Releases regarding “**GAIL third quarter PAT up by 18% , Turnover (net of Excise) up by 11% - GAIL nine months PAT up by 7% , Turnover (net of Excise) up by 17%**”.

The above is for your information and record please.

Thanking you,

Yours faithfully,

(N.K. Nagpal)
Company Secretary

Encl.: As above

Copy to:

1. Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No C/1, G Block, Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051
2. Deutsche Bank
Kodak House, 1st Floor,
222 Dr. D N Road,
Mumbai - 400001

GAIL (India) Limited

**GAIL third quarter PAT up by 18% , Turnover (net of Excise) up by 11%
GAIL nine months PAT up by 7% , Turnover (net of Excise) up by 17%**

New Delhi, February 15, 2013. GAIL (India) Limited registered a turnover (net of Excise Duty) of **Rs. 12,474 crore** in the third quarter of FY 2012-13 as against **Rs.11,260 Crore**, a **11 percent** increase over the turnover in the corresponding period during the last financial year. GAIL's Net Profit for the third quarter of the FY 2012-13 increased by **18 percent** to **Rs. 1,285 crore** against **Rs. 1,091 crore** in the corresponding period previous year. The Gross Margin increased by **19 percent** to **Rs. 2,156 crore** in the third quarter of the current financial year against **Rs. 1,816 crore** in the corresponding period last year. The Profit Before Tax increased by **16 percent** to **Rs. 1,859 crore** in the third quarter of the current financial year against **Rs. 1,598 crore** in the corresponding period last year.

Segment-wise Revenue

During the third quarter of the current financial year, revenues from LPG and Liquid Hydrocarbons business have **increased by 32 percent** to **Rs. 1,277 crore** as against **Rs. 966 crore** in the corresponding period of last year. The net sales from Petrochemicals business have **increased by 26 percent** to **Rs. 1,107 crore** as against **Rs. 878 crore** in the corresponding period of last year. The sales from Natural Gas Trading during the third quarter of the current financial year **increased by 11 percent** to **Rs. 10,118 crore** as against **Rs. 9,149 crore** in the corresponding period of the last year. During the third quarter of the current financial year, sales from Natural Gas Transmission business **Rs. 990 crore** as against **Rs. 1,087 crore** in the corresponding period of previous year. The Net sales of LPG transmission during the third quarter of the current financial year were **Rs. 81 crore** as against **Rs. 122 crore** in the corresponding period last year.

Physical Performance

During the third quarter of the current financial year, the Natural Gas sales were **81.77 MMSCMD** as against **84.94 MMSCMD** during the corresponding period last year. During the third quarter of FY 2012-13, the petrochemical production was **126 TMT**, **up 8 percent** from **117 TMT** in the corresponding period last year. The polymer sales during the third quarter of the current financial year were **128 TMT**, **increased by 13 percent** from **113 TMT** in the corresponding period in the previous year. The LPG transmission during the third quarter of the current financial year was **733 TMT** against **871 TMT** during the corresponding period in the previous financial year. The LPG and Other Liquid Hydrocarbon production during the third quarter of the current financial year was **344 TMT** as against **359 TMT** in the corresponding period last year. The LPG and Other Liquid Hydrocarbon sales during the third quarter of the current financial year were **340 TMT** against **361 TMT** in the corresponding period last year. The Natural Gas transmission during the third quarter of the current financial year was **104.59 MMSCMD** as against **119.06 MMSCMD** in the corresponding period last year.

Nine months Results

GAIL (India) Limited registered a turnover (net of Excise Duty) of **Rs. 34,924 crore** in the first nine months of FY **2012-13** as against **Rs.29,826 Crore**, a **17 percent** increase over the turnover in the corresponding period last financial year. GAIL's Net Profit after tax for the first nine months of the FY **2012-13** increased by **7 percent** to **Rs. 3,404 crore** against **Rs. 3,170 crore** in the corresponding period previous year. The Gross Margin increased by **10 percent** to **Rs. 5,765 crore** in the first nine months of the current financial year against **Rs. 5,250 crore** in the corresponding period last year. The Profit Before Tax increased by **7 percent** to **Rs. 4,917 crore** in the nine month of the current financial year against **Rs. 4,609 crore** in the corresponding period last year.

Segment-wise Revenue

During the nine months of the current financial year, net sales from LPG and Liquid Hydrocarbons business increased by **13 percent** to **Rs. 3,119 crore** as against **Rs. 2,768 crore** in the corresponding period of last year. The revenues from Natural Gas Trading during the nine months of the current financial year increased by **21 percent** to **Rs. 29,057 crore** as against **Rs. 23,930 crore** in the corresponding period of the last year. The net sales from Petrochemicals business have **increased by 4 percent** to **Rs. 2,561 crore** as against **Rs. 2,452 crore** in the corresponding period of last year. The revenues from Natural Gas Transmission were **Rs. 2,889 crore** as against **Rs. 3,006 crore** in the corresponding period in the previous year. The revenues from LPG transmission during the nine months of the current financial year were **Rs. 191 crore** as against **Rs. 346 crore** in the corresponding period last year.

Physical Performance

The Natural Gas transmission during the nine months of the current financial year was **106.67 MMSCMD** as against **118.29 MMSCMD** in the corresponding period last year. The Natural Gas sales during the nine months of FY **2012-13** were **81.87 MMSCMD** as against **83.74 MMSCMD** during the corresponding period last year. During the nine months of the current financial year, petrochemical production was **318 TMT** as against **338 TMT** in the corresponding period last year. The petrochemical sales during the nine months of the current financial year were **295 TMT** as against **330 TMT** in the corresponding period in the previous year. The LPG transmission during the nine months of the current financial year was **2,391 TMT** as against from **2,483 TMT** during the corresponding period in the previous financial year. The LPG and Other Liquid Hydrocarbon production during the nine month of the current financial year were **1,027 TMT** as against **1,088 TMT** in the corresponding period last year. The LPG and Other Liquid Hydrocarbon sales during the nine months of the current financial year were **1,023 TMT** as against **1,089 TMT** in the corresponding period last year.