

COMPANY PROFILE

First Sensor AG is among the world's leading providers of certified top-quality sensor solutions. Our headquarters are in Berlin. The company is represented with more than 800 employees at six German locations and also has sales and production locations in the USA, Canada, Singapore, China, the UK, France, Sweden, Denmark and the Netherlands as well as a global partner network. In the fiscal year 2014 we generated a turnover of 124.0 million Euro.

First Sensor develops and manufactures standardized and customized sensor solutions for applications in the Industrial, Medical and Mobility growth markets. These core markets have some clear similarities: They combine above-average growth, high profitability and technological attractiveness that can only be successfully occupied by an innovative and competent company like First Sensor. We will be among the top three providers in our core markets by 2019.

A key advantage of First Sensor is that we cover the entire value chain of sensor technology, from the wafer to the smart sensor system. We have the necessary in-house technologies to innovatively combine the properties of materials and components in sophisticated processes. Our specialists deal with all aspects of high-quality sensor technology and are therefore able to trigger and implement innovations time and again. This constitutes the ideal basis for implementing new, high-performance products, thereby strengthening our claim of market leadership.

Market orientation and customer focus are the key to corporate success for First Sensor. For us, the development and manufacture of sensor solutions with and for our customers is at the center of our business model. We view markets and customers from a future-focused perspective and ask questions such as: In which direction are the markets developing? What will be needed over the coming years? Where can we offer our customers added value and a competitive advantage? Smart, miniaturized and reliable, our tailor-made sensors and sensor system solutions are the answer to these and similar questions.

First Sensor was established in Berlin in 1991 and listed as Silicon Sensor International AG at the Frankfurt stock exchange (SIS) in 1999. In 2011 the company was renamed as First Sensor AG.

SHARE CHART



FINANCIAL CALENDAR

Nov 2015	Analysts' Conference
Nov 12, 2015	Publication of Q3 Report

MANAGEMENT



Dr. Martin U. Schefter
(CEO)



Dr. Mathias Gollwitzer
(CFO)

SUPERVISORY BOARD

- › **Prof. Dr. Alfred Gossner (C)**
- › **Götz Gollan (DC)**
- › **Marc de Jong**

STOCK FUNDAMENTALS

ISIN	DE0007201907
WKN	720190
Share type	Ordinary
Reuters Code	SISG.DE
Ticker	SIS
Branch	Technology
Index	CDAX, Prime All Share, Technology All Share
Segment	Prime Standard
Last Dividend	0.10 EUR (2008)
No. of shares	10,155,661
Market Cap	EUR 116.59 mn
52 week high	11.81 EUR
52 week low	9.00 EUR
Stock exchanges	Regulated Market in Frankfurt (Prime Standard); Over-the-counter in Berlin-Bremen, Dusseldorf, Hamburg, Hanover, Munich and Stuttgart

SHAREHOLDER STRUCTURE

Freefloat	45.33%
FS Technology Holding S.à.r.l.	30.62%
DAH Beteiligungs GmbH	14.97%
Lampe Beteiligungsgesellschaft mbH	5.59%
Midlin NV	3.49%

ANNUAL FIGURES

in € thousand, unless otherwise indicated	12M 2014	12M 2013	Change	Q4 2014	Q4 2013	Change
Sales revenues	123,998	108,542	15,456	31,784	26,483	5,301
EBITDA	13,547	11,566	1,981	2,461	1,480	981
EBITDA margin (%)	10.8	10.6	0.2	7.8	5.6	2.2
Net profit for the period*	2,946	4,857	(1,911)	(1,518)	(1,812)	294
Cash flow from operating activities	12,183	13,075	(892)	(661)	639	(1,626)
Cash flow from investment activities	(4,635)	(7,145)	2,510	107	(631)	343
Free cash flow	7,548	5,930	1,618	(554)	8	(1,283)
Number of shares in thousand	10,131	9,945	186	10,131		186
Earnings per share (€)*	0.29	0.49	(0.20)	(0.15)		0.03
Incoming orders	139,341	121,411	17,930	29,765	23,784	5,981
Book-to-bill-ratio	1.12	1.11	0.01	0.94	0.90	0.04

in € thousand, unless otherwise indicated	31.12.2014	31.12.2013	Change	in %
Orders on hand	86,428	73,672	12,756	17.3
Shareholders' equity	71,982	70,006	1,976	2.8
Balance sheet total	144,889	144,944	(55)	0.0
Equity ratio (%)	49.7	48.3	1.4	
Equity ratio (%)	(29,726)	(35,787)	6,061	(16.9)
Number of employees (FTE)	756	698	58	8.3

* For purposes of better comparability adjusted by PPA-amortization and one-off expenses due to extraordinary expenses in the respective financial years.

QUARTERLY FIGURES

in € thousand, unless otherwise indicated	2015			2014	
	6M	3M	9M	6M	3M
Sales revenues	67,215	33,303	92,214	59,302	28,974
EBITDA	7,564	3,899	11,086	6,765	3,487
EBITDA margin (%)	11.0	11.4	11.8	11.1	11.7
EBIT*	2,914	1,496	6,618	3,794	1,388
Net profit for the period*	1,748	1,728	4,483	2,348	1,266
Cash flow from operating activities	(7,145)	(1,017)	7,945	3,599	1,120
Cash flow from investment activities	(2,696)	(1,709)	(3,215)	(2,403)	(936)
Free cash flow	(9,841)	(2,726)	4,730	1,195	184
Number of shares in thousand	10,152	10,152	10,107	10,093	9,981
Earnings per share (€)*	0.17	0.16	0.44	0.23	0.13
Incoming orders	78,220	34,891	109,576	78,818	30,416
Book-to-bill-ratio	1.16	1.05	1.19	1.33	1.05

in € thousand, unless otherwise indicated	30.06.2015	31.03.2015	30.09.2014	30.06.2014	31.03.2014
Orders on hand	98,693	90,588	90,511	93,541	86,428
Shareholders' equity	74,265	73,722	73,870	71,980	71,982
Balance sheet total	149,564	147,520	150,679	148,808	144,889
Equity ratio (%)	49.7	50.0	49.0	48.4	49.7
Equity ratio (%)	(40,253)	(32,748)	(31,165)	(34,554)	(29,726)
Number of employees (FTE)	774	767	796	775	756

* For purposes of better comparability in 2014 and 3M 2015 adjusted by PPA-amortization.

First Sensor AG

First Sensor AG
Peter-Behrens-Straße 15
12459 Berlin
Deutschland

Tel.: +49 30 6399 2399
contact@first-sensor.com
www.first-sensor.com

Contact Investor Relations

HCE Haubrok AG
T +49 30 639923-760
F +49 30 639923-719
E-Mail: First-sensor@hce.de