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H1 2017-2018 REVENUES UP 17%

18 April 2018 Vente-Unique.com, a European specialist in online furniture sales, announced its revenues for the first half of the 2017-2018 financial year (1 October 2017 to 31 March 2018) today.

Vente-Unique.com reported 17% growth at the mid-point in the financial year and is maintaining strong momentum. This outstanding performance was achieved alongside the IPO process, which was finalised in the first days of April.

IFRS (€000)	H1	H1	Change
	2016-2017	2017-2018	
France	26,839	28,291	+5%
Northern and Eastern Europe¹	9,280	11,111	+20%
Southern Europe²	2,199	5,497	+150%
Total	38,318	44,899	+17%

First half revenues amounted to €44.9 million, compared to €38.3 million in the first half of 2016-2017. In addition to an excellent first quarter (20% growth), driven by the increasing popularity of Black Friday, Vente-Unique.com recorded strong progress across all three of the Group's operating regions during the first half.

- The increase in **France** was 5%, in line with the Group's targets.
- Revenue growth in **Northern and Eastern Europe** amounted to 20%, despite a higher base of comparison in the second quarter.
- Billings in **Southern Europe** increased by over 150%. Apart from the robust growth posted by the new operation in Italy, Europe's third largest furniture market, since spring 2017, the Group successfully launched its website in Portugal in January 2018. The first few months of operations have once again exceeded the Group's expectations.

In the first half of 2017-2018 the Group generated 37% of its revenues outside France, compared to 30% in H1 2016-2017.



An IPO aimed at sustaining profitable growth momentum

The first half was crowned by Vente-Unique.com's successful IPO on Euronext Growth towards the end of the period. The Company performed a €7 million capital increase as part of this transaction primarily intended to open up its share capital (placement of €33 million in shares including sale of €26 million shares).

This fundraiser will drive Vente-Unique.com's strategic development plan, which is aiming for revenues of €150 million, including 50% generated abroad, by 2022.

Read more on: bourse.vente-unique.com

About Vente-unique.com

Founded in 2006, Vente-unique.com (Euronext growth – ALVU) is a European specialist in online furniture sales. The company covers 10 countries (France, Germany, Austria, Belgium, Spain, Italy, Luxembourg, Netherlands, Portugal and Switzerland) and has delivered to over 1 million customers since its inception. Vente-unique.com posted 2016/17 revenues of €77 million, up 13%, and an EBITDA margin of 9.2%.

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