

SECURES ADDITIONAL FUNDING, DEMONSTRATING ABILITY TO FUND FUTURE GROWTH



ASX RELEASE
8th DECEMBER 2021

Key Highlights for the Group:

- Record lending in November, exceeding our projected run rate to support \$1bn Gross Loan Book,
- Forecast FY22 Gross Loan Book of \$800m; ~\$680m as of November 2021, and
- Substantial Group funding headroom with further capacity for expansion as required.

Money3 Corporation Ltd (ASX: MNY, “Money3” or “the Group”) is pleased to announce that MA Financial Group (formerly Moelis Australia) through its credit & lending strategy will provide mezzanine warehouse funding to Automotive Financial Services Pty Ltd (“AFS”), a wholly owned subsidiary of Money3.

The funding, which is in addition to our existing funding through major domestic and international banks is consistent with the Group’s strategy to continually review and optimise the funding structure for each business unit within the Group.

MA Financial Group is an ASX-listed financial services firm specialising in asset management, lending, corporate advisory, and equities. The firm has significant expertise in private market credit, non-bank lending and specialty finance, managing \$1.3 billion in credit investment strategies (as at 30 June 2021).

Money3’s Managing Director and CEO, Mr. Scott Baldwin, said: “Post the easing of lockdowns in Australia and New Zealand and in the lead up to the Christmas, the Group continues to experience strong lending momentum having lent a record \$50m in November 2021. The Group’s Gross Loan Book has increased to ~\$680m at the end of November 2021. We are well placed to finish the first half of FY22 on a strong note.

“We are pleased to partner with MA Financial, adding to our list of major Australian and international funding partners. We have demonstrated discipline through a measured strategy of acquiring businesses and aligning them to the Group’s high standard of lending practices before leveraging them to drive growth responsibly.

“We have a strongly defined funding strategy which we look forward to expanding with our funding partners to build further capacity and support the growth of our loan book to \$1bn and beyond.

Authorised for release by the Board of Money3 Corporation Limited.

-ENDS-

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ABOUT MONEY3 CORPORATION LIMITED (ASX: MNY)

Money3 is a market leading Consumer and Commercial finance company with over 20 years' experience in Australia and New Zealand, having funded over \$2.0 billion of vehicles and personal loans. Dominating the used-vehicle finance market, in 2021 the group expanded its product offering into new and commercial vehicle lending, a total market opportunity exceeding \$40 billion across both countries. Delivering a unique customer experience from loan application to the final loan payment the group leverages technology to provide a seamless process from a broker, online or directly from MNY.