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#### TO THE NATIONAL SECURITIES MARKET COMMISSION

MERLIN Properties, SOCIMI, S.A. ("MERLIN"), in compliance with the applicable legislation, hereby notifies the following:

#### RELEVANT INFORMATION

MERLIN will hold a conference call with analysts and institutional investors on Thursday, <u>July 31<sup>st</sup>, 2025, at 3 p.m. Madrid/CET time</u>, which can be followed online or through audio conference, with the following links:

Webcast: https://streamstudio.world-television.com/1364-2525-41775/en

Dial-in: https://grid.trustwavetechnology.com/merlin/register.html

Madrid, July 30<sup>th</sup> 2025

MERLIN Properties SOCIMI, S.A.



### MERLIN Properties closes a strong first semester with an increase in FFO of +12.8%, to €166.6 million

- Strong operational performance continues, with stable occupancy (95.4%), reaching all times high occupancy in offices (94.2%)
- EBITDA reached €205.3 million, +9.0% compared to the same period of 2024
- FFO amounted to €166.6 million, growing at a double-digit rate (+12.8% vs. 6M24)
- The net asset value according to EPRA (EPRA NTA) stands at €15.04 p.s. after distributing €0.22 of dividend in the second quarter

Madrid, July 30th. - MERLIN Properties closed the first semester of 2025 with total revenues of €275.3 million (including gross rents of €264.7 million). The Company continues its strong operating performance with like-for-like rental growth (+3.4 vs. 6M24) and all times high occupancy (95.4%). EBITDA reached €205.3 million, +9.0% compared to the same period of 2024, FFO €166.6 million (€0.30 per share), and net earnings €512.9 million (€0.91 per share).

The gross asset value (GAV) stands at €12,120 million, up +3.2% in valuations, thanks to the strong value propelled by Data Centers (+38.2% vs FY24). The net asset value (EPRA NTA) stands at €8,476 million (€15.04 per share), up +8.0% vs December 2024.

The leverage ratio (LTV) stands at 28.6%, with a liquidity position of €1,649 million and an average debt maturity of 4.4 years. There are no further debt repayments until November 2026 and 100% of the debt is fixed rate.

#### **Business performance**

In **offices**, the Company continues to experience a +3.9% increase in like-for-like rents. The release spread is slightly negative (0.2%) due to the renewal of a large contract in Madrid. Excluding this impact, release spread would amount to +5.1%, in line with the acceleration trend in rents recently observed. Occupancy at all times high at 94.2% and Madrid above average for the first time. Regarding leasing, the semester has been very positive. It is worth highlighting the 21,441 sqm long term lease contract signed with Técnicas Reunidas for the delivery of a turn-key office building in Adequa, Madrid. Likewise, 19,572 sqm have been signed with an IBEX-35 company in Josefa Valcárcel 48, a fully refurbished office building in Madrid.

Excellent performance of the **logistics** portfolio in the semester, with like-for-like rental growth of +2.2%%, +7.2% release spread, and the portfolio virtually fully occupied (+96.2%). In April, a 32,210 sqm warehouse in Lisboa Park was delivered to Worten and Noatum and an additional 72,717 sqm have been delivered in July to Mercedes Benz in Vitoria Júndiz I. MERLIN continues to have more than 480k sqm of additional land for development, which allows the Company to support the expansion of its tenants in the future. 60% of this land will be developed in the short to mid-term and the other 40% (190k sqm) remains as landbank.





In **data centers** phase I, comprised of 66,389 sqm with IT capacity of 64 MW distributed in 3 buildings, is built and operating with 70% leased, pending to receive the energy in Madrid. Regarding phase II, the construction of the second building in Alava (BIO-ARA 02) and the first 2 buildings in Lisbon (LIS-VFX 01 & 02) are progressing at a good pace. The building in Alava (BIO-ARA 01) is waiting for the construction license and the development should start before year end. The development of the 2 additional locations in Madrid (Tres Cantos and Getafe II), with an initial capacity of 78 MW IT and with a significant extension capacity (c. 130 MW), will start at the beginning of 2026.

In **shopping centers**, operating performance remains solid (+3.2% like-for-like rental growth), reaching a historic low OCR (11.0%). Sales (+5.8%) and footfall (+2.4%) continue to outperform the market. Successful leasing of Marineda extension with 92.9% pre-let. Opening is expected at year end.

#### **Investment and divestment activity**

Investment activity during the semester was moderated, limited to the acquisition of LOOM Salamanca, a 1,931 sqm space previously operated by the Company, and to increasing the Data Centers land bank with Madrid-Tres Cantos and Madrid Getafe II.

In terms of divestment activity, €183.3 million of non-core assets have been sold at a premium to GAV, of which €37.4 million were executed in 6M25 and the remaining €145.9 million will be executed during the rest of 2025 and 2026.

#### **Outlook**

2025 FFO guidance is slightly higher than indicated at the beginning of the year, with a forecast of reaching  $\leq$ 0.56 per share. As a result, it would be recommended to the Board of Directors to raise the dividend per share to  $\leq$ 0.42.

#### **About MERLIN Properties**

MERLIN Properties SOCIMI, S.A. (MC:MRL) is the largest real estate and infrastructure company trading on the Spanish Stock Exchange. Specialized in the development, acquisition and management of commercial property in the Iberian region. MERLIN Properties mainly invests in offices, shopping centers, logistics facilities and data centers, within the Core and Core Plus segments, forming part of the benchmark IBEX-35, Euro STOXX 600, FTSE EPRA/NAREIT Global Real Estate, GPR Global Index, GPR-250 Index, MSCI Small Caps indices and DJSI.

Please visit <u>www.merlinproperties.com</u> to learn more about the company.

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# 6M25 RESULTS PRESENTATION



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- 6M25 Financial results
- Offices
- Logistics
- Shopping centers
- Valuation and debt position
- Value creation
- Digital Infrastructure Plan
- Closing remarks & Outlook



















# OPERATING PERFORMANCE

- Powerful operating momentum, with satisfactory rental growth (+3.4% LfL) combined with a very high overall occupancy (95.4%)
- Offices reach 94.2% with compelling rental growth (+3.9%)
- Positive organic growth (+2.2% LfL) and very high occupancy (96.2%) in Logistics
- Shopping centers delivering good LfL (+3.2%), highlighting the quality of the portfolio, with affordability improving (11.0% OCR at an all times low), thanks to strong sales evolution (+5.8% vs 6M24)

# FINANCIAL PERFORMANCE

- Solid FFO generation (+12.8% YoY)
- Strong value creation (+3.2% GAV LfL growth), propelled by Data Centers leading to an outstanding total return (+6.6% TSR in 6M25)
- Healthy financial situation: LTV at 28.6%, 100% fixed rate, no debt maturities until November 2026 and € 1.6bn liquidity
- S&P (BBB+) has reiterated MERLIN's debt rating on the basis of sustained lower leverage and expanding cash flow base

# VALUE CREATION

- € 183.2m in non-core divestments at a premium to GAV, of which € 37.4m were executed in 6M25 and € 145.9m have been signed and will be executed in 2025-2026
- Remarkable semester in terms of pre-lets accross all asset classes:
- Data Centers: @39 MW IT in Barcelona and Bilbao
- Offices: @41k sqm
- Logistics: @73k sqm and a HoT for a turn-key project @55k sqm
- Shopping Centers: Marineda extension @25k sqm (92.9% pre-let)



## 6M25 Financial results



#### BETTER THAN EXPECTED FFO OF € 0.30 PER SHARE DUE TO POSITIVE OPERATING PERFORMANCE

(€ million)	6M25	6M24	YoY
Total revenues	275.3	253.7	8.5%
Gross rents	264.7	248.2	6.7%
Gross rents after incentives	249.6	234.5	6.5%
Net rents <sup>(1)</sup>	224.2	208.6	7.5%
EBITDA <sup>(2)</sup>	205.3	188.4	9.0%
FFO <sup>(3)</sup>	166.6	147.8	12.8%
AFFO	159.8	142.5	12.2%
IFRS net profit	512.9	132.8	286.3%
EPRA NTA	8,476.1	7,096.7	19.4%
(€ per share)			
FFO	0.30	0.31	(6.0%)
AFFO	0.28	0.30	(6.5%)
EPS	0.91	0.28	n.m
EPRA NTA	15.04	15.11	(0.5%)

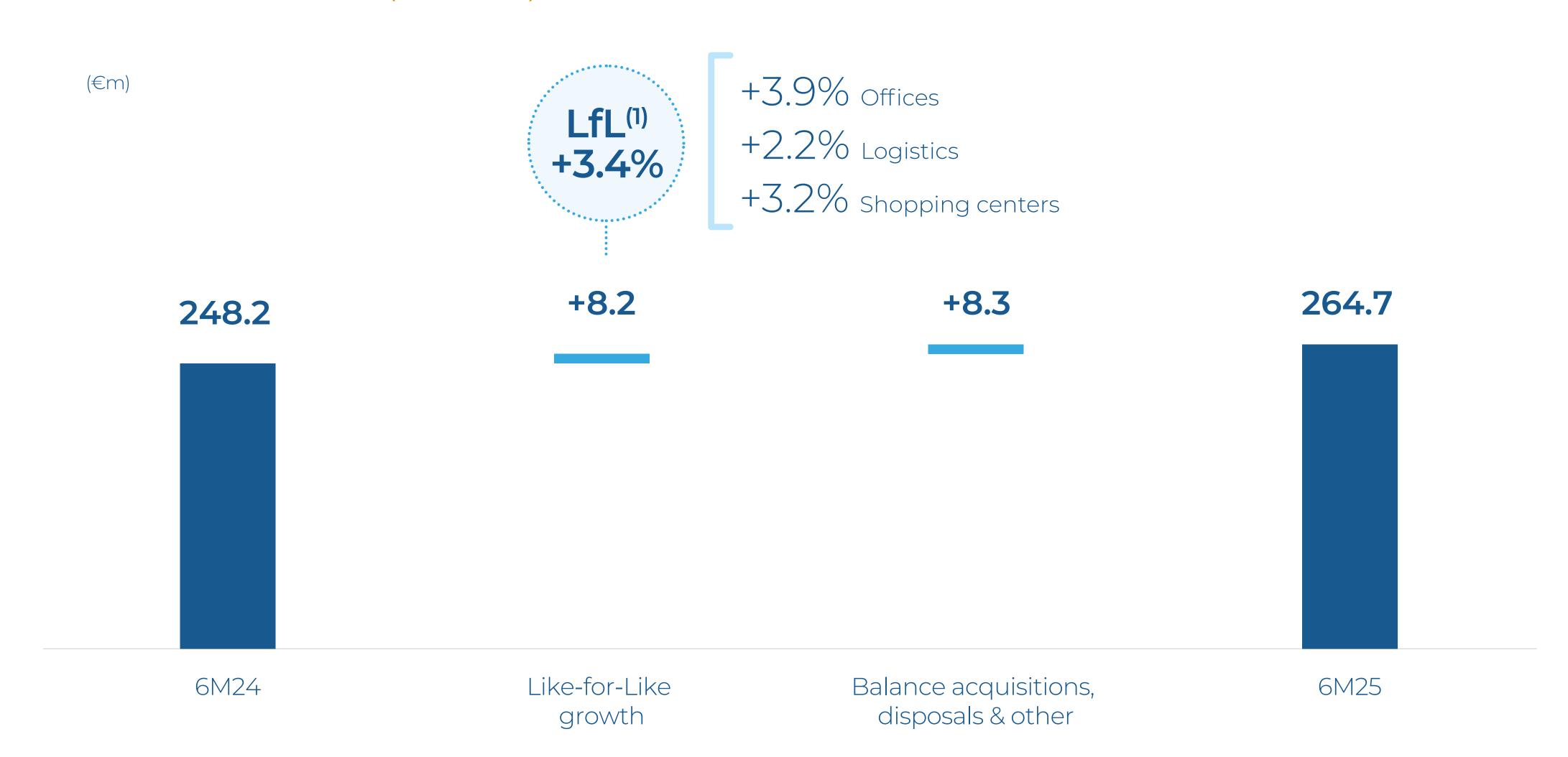
Note: Per share figures calculated on TSO for 6M25 (563,724,899) and 6M24 (469,770,750)

<sup>(1)</sup> Net of incentives

<sup>(2)</sup> Excludes non-overhead costs items (€ 1.7m)



## SOLID RENTAL GROWTH (+3.4% LfL) ACROSS THE WHOLE PORTFOLIO

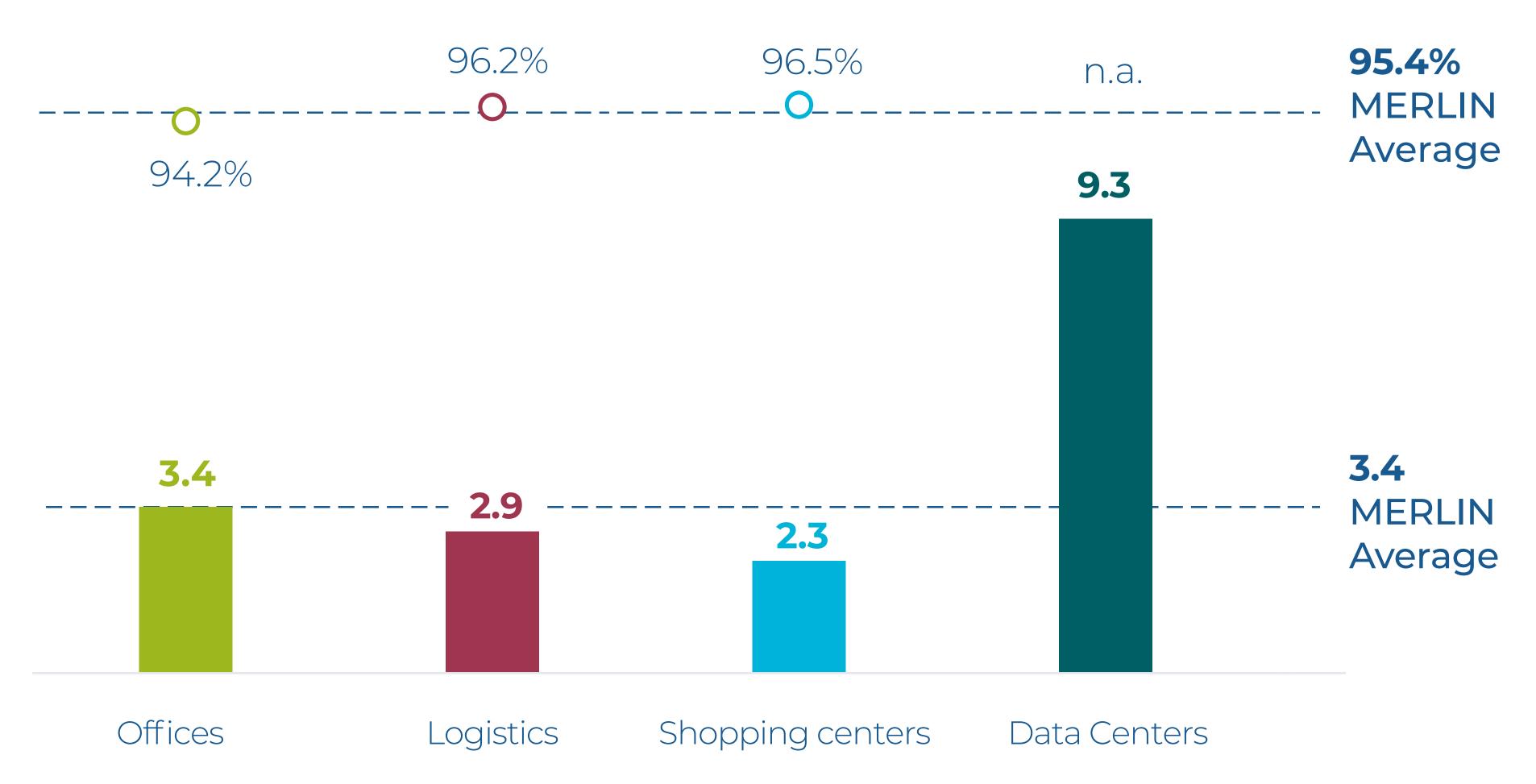


<sup>&</sup>lt;sup>(1)</sup> Portfolio in operation for 6M24 (€ 240.9m of GRI) and for 6M25 (€ 249.1m of GRI)



## OVERALL OCCUPANCY AT 95.4%, WITH OFFICES REACHING RECORD HIGH AT 94.2%

#### Occupancy and WAULT to first break per asset type<sup>(1)</sup>

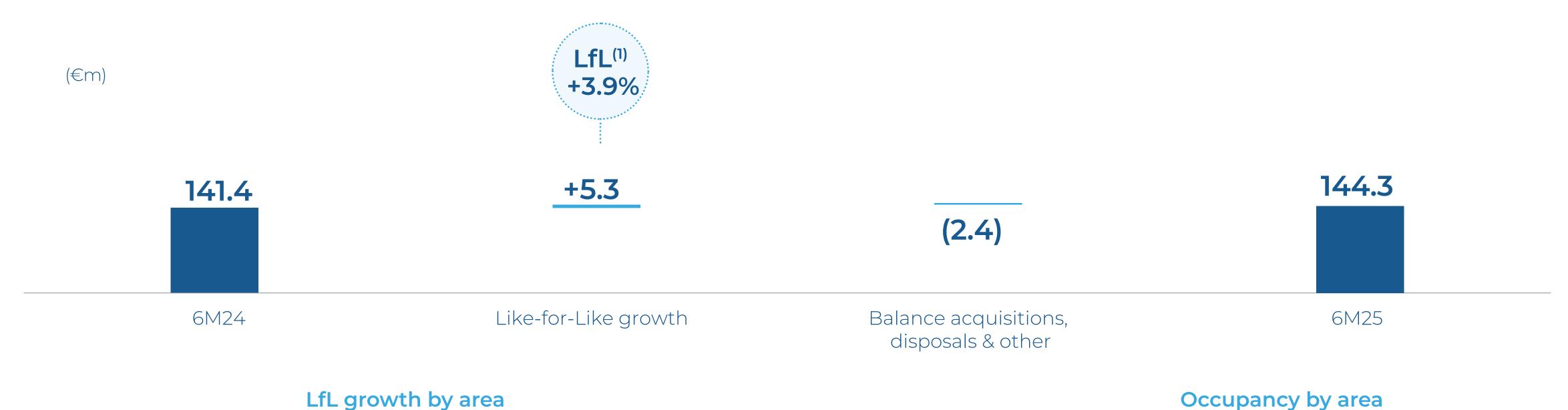


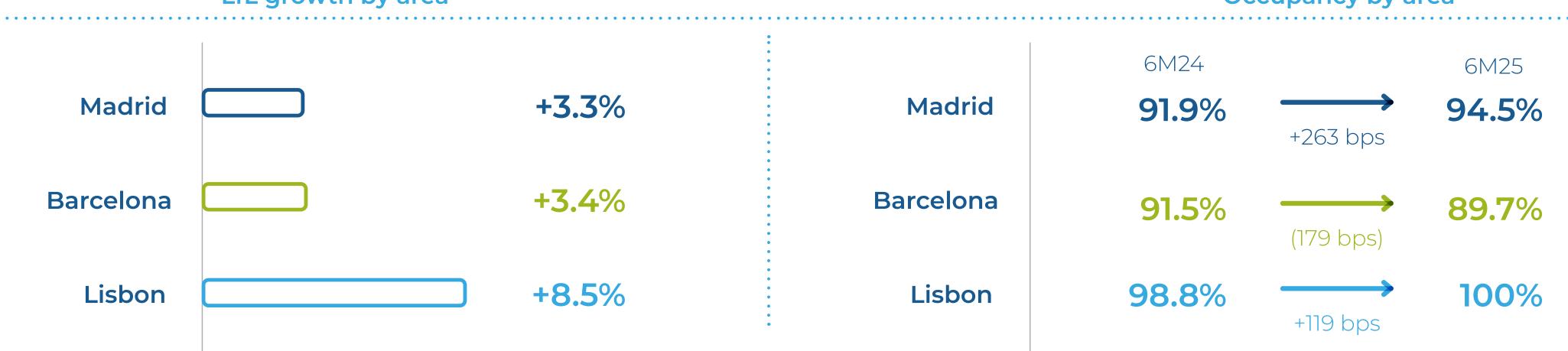


## GRI bridge and breakdown



## ALL TIMES HIGH OCCUPANCY RATE AND VERY GOOD LFL RENT INCREASE (+3.9%)





<sup>&</sup>lt;sup>(1)</sup> Portfolio in operation for 6M24 (€ 136.9m of GRI) and for 6M25 (€ 142.2m of GRI)

Offices

Leasing activity



Release spread Contracted sqm #Renewed contracts **Tenants contracted O**fiap BBVA (3.7%) 123,193 | 89 **TECNICAS REUNIDAS** Signify accenture

Barcelona

Madrid

18,148 | 30 | +2.5%



SIMON...
KUCHER



Lisbon

23,555 | 10 | +15.1% |









Total

164,896

129

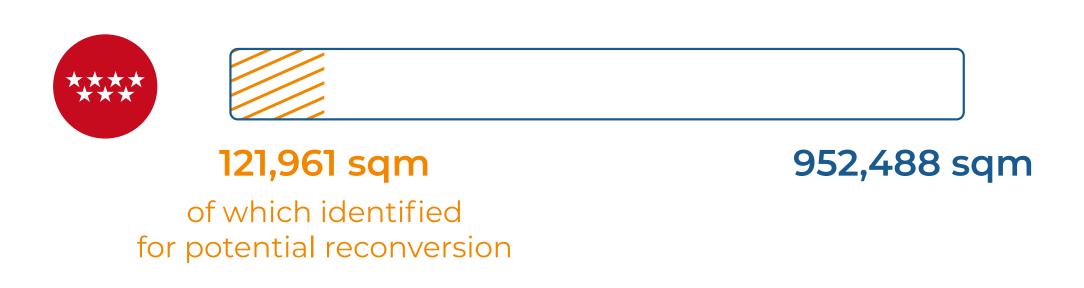
+5.1% excluding the renewal of Técnicas Reunidas (+43k sqm) in Madrid.

#### Future of the Office market in Madrid



#### RECONVERSIONS ARE DRIVING STOCK REDUCTION AND PRESSURING MARKET RENTS UPWARDS

#### MERLIN's Madrid office stock as of 6M24



MERLIN has identified c. 13% of its office portfolio in Madrid with potential reconversion across all locations (Prime, CBD, NBA and Periphery)

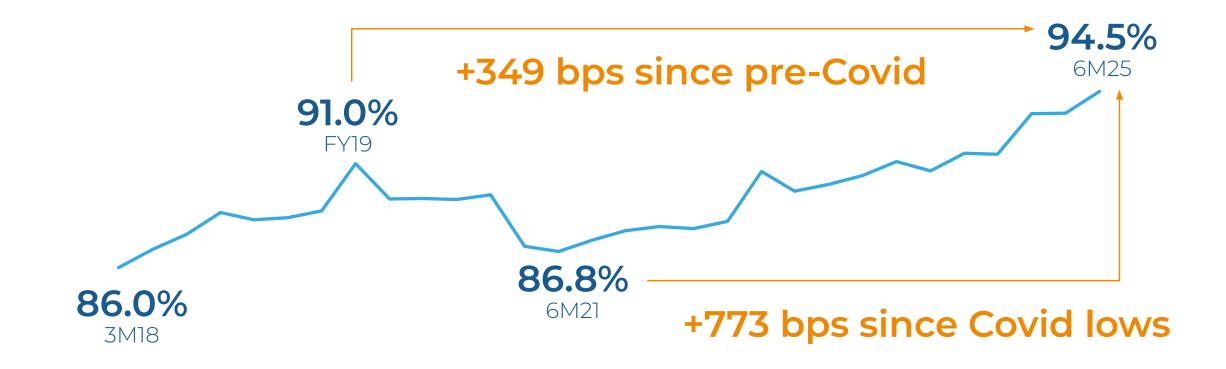
Future uses include residential, hotels, flex living, hospitals or universities

This strategy offers

attractive capital recycling

and makes room for the
increase in office inventory
with operation Chamartín

## MERLIN's Madrid portfolio occupancy evolution



Future supply is construction developments being negligible due to low development margins

This market trend should lead to substantial **rental growth** in CBD and **occupancy gains** for NBA and Periphery assets





#### GOOD LFL GROWTH +2.2% WITH SOUND OCCUPANCY LEVELS



Logistics

Leasing activity



Contracted sqm

#Renewed contracts

Release spread

**Tenants contracted** 

Madrid

123,129

5 +7.1%

**Media** Markt

Logisfashion®



**L**uis Simões

Barcelona

5,902 | 1 +5.0% |

**ERHARDT** 

**≺** Crédito y Caución

logistics Rotger

Other

130,235 | 3

+6.4%

**D5V** 

**\to** noatum

**Rangel** LOGISTICS SOLUTIONS

**AIRBUS** 

worten

IMPROVING
Logistics & Consulting

Total

259,266 | 9 | +7.2% |

### **ZAL Port**



#### STRONG PERFORMANCE



Stock 764,925 sqm Third parties stock (ground leases) 162,633 sqm Stock under management 927,558 sqm



Contracted sqm Release spread # contracts

156,604 +3.2% 30

**Tenants** 











Occupancy by area

FY24 **98.6**% — (251 bps) → 6M25 **96.1%** 

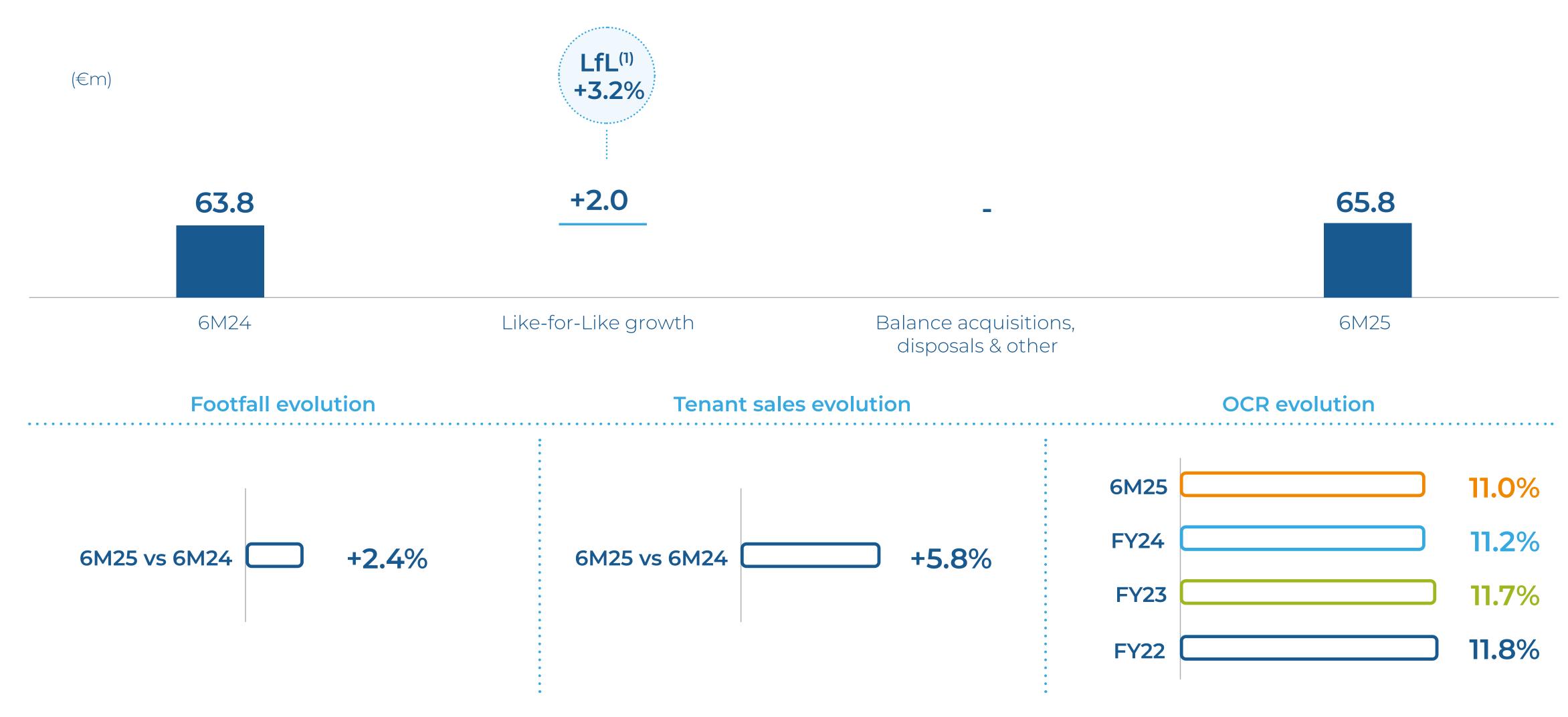
€m	6M25	6M24	YoY
Gross rents	38.9	37.7	+3.1%
Net rents	38.6	37.4	+3.0%
EBITDA	36.4	36.4	_
FFO <sup>(1)</sup>	20.1	19.7	+2.2%



## GRI bridge and breakdown



#### STRONG MOMENTUM IN TERMS OF FOOTFALL AND SALES WHILE MAINTAINING LOW OCR AT 11.0%



<sup>&</sup>lt;sup>(1)</sup> Portfolio in operation for 6M24 (€ 63.7m of GRI) and for 6M25 (€ 65.7m of GRI)



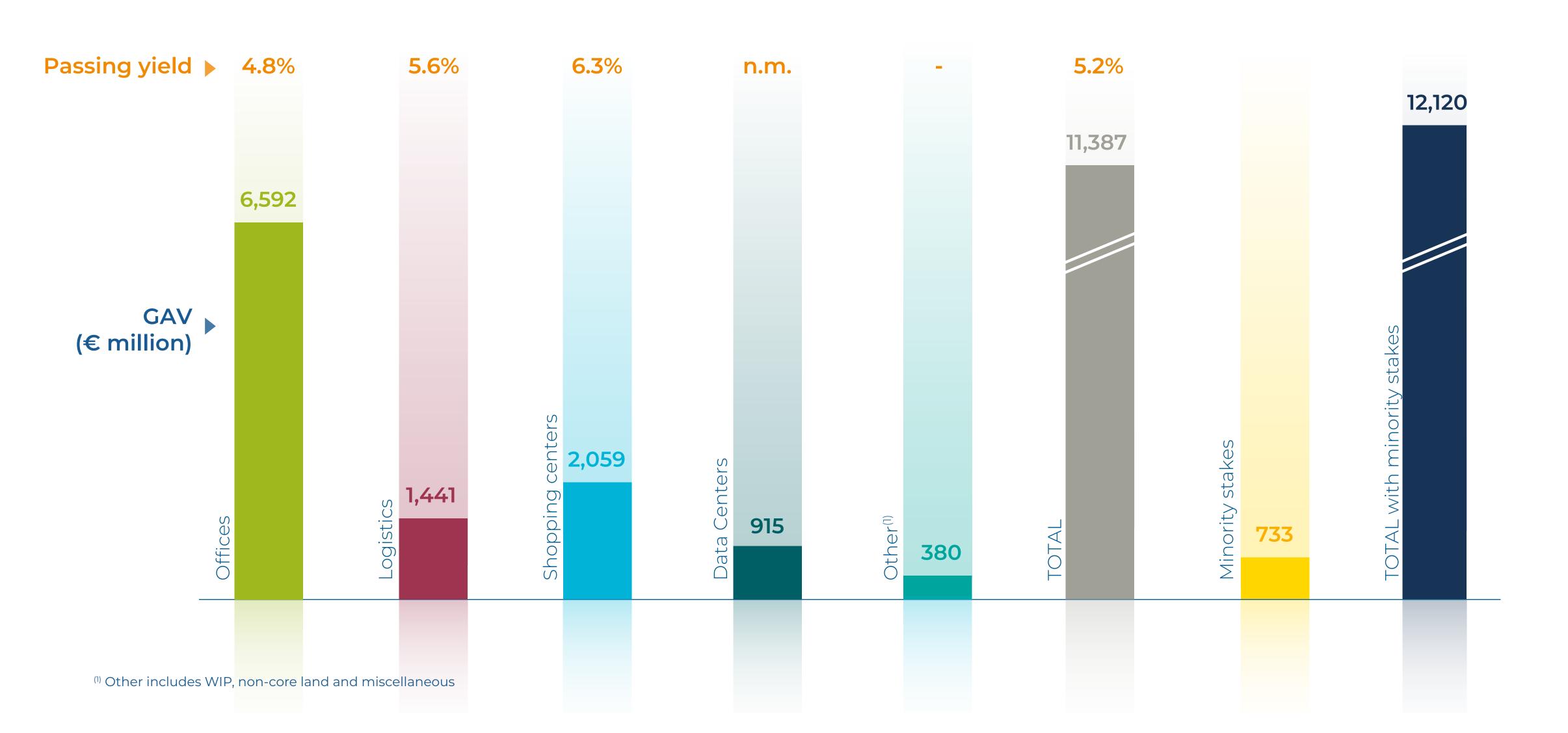
#### FULL OCCUPANCY AT 96.5%



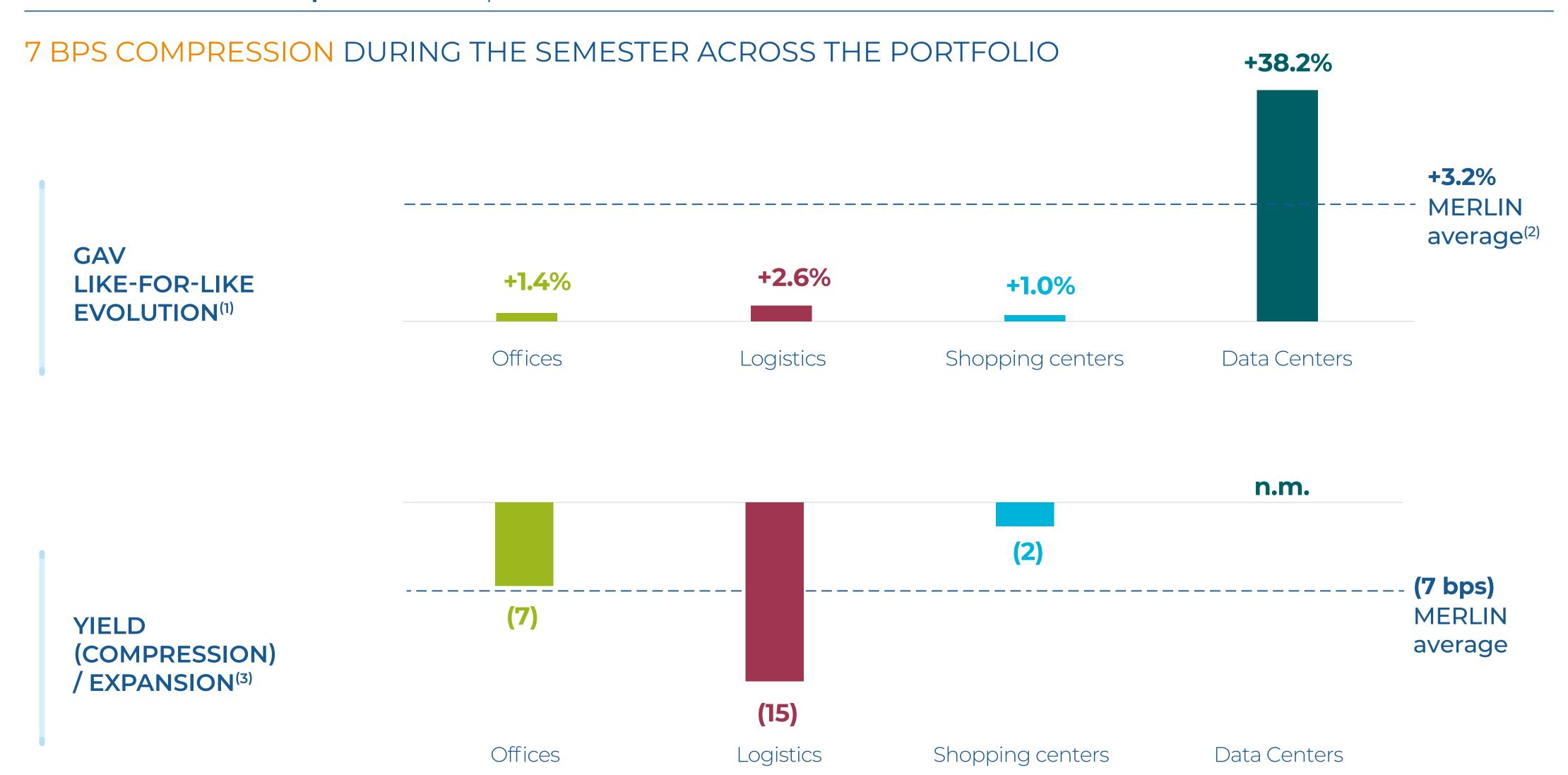




## VALUE CREATION IN DATA CENTERS (+€ 208.1M) DRIVING REVALUATION GAINS







<sup>(1)</sup> GAV of WIP projects included under its respective asset class for LfL purposes

<sup>(2)</sup> Including equity method

<sup>(3)</sup> Based on passing rent

# Valuation and debt position

## Sound financial structure



## VERY HEALTHY FINANCIAL SITUATION

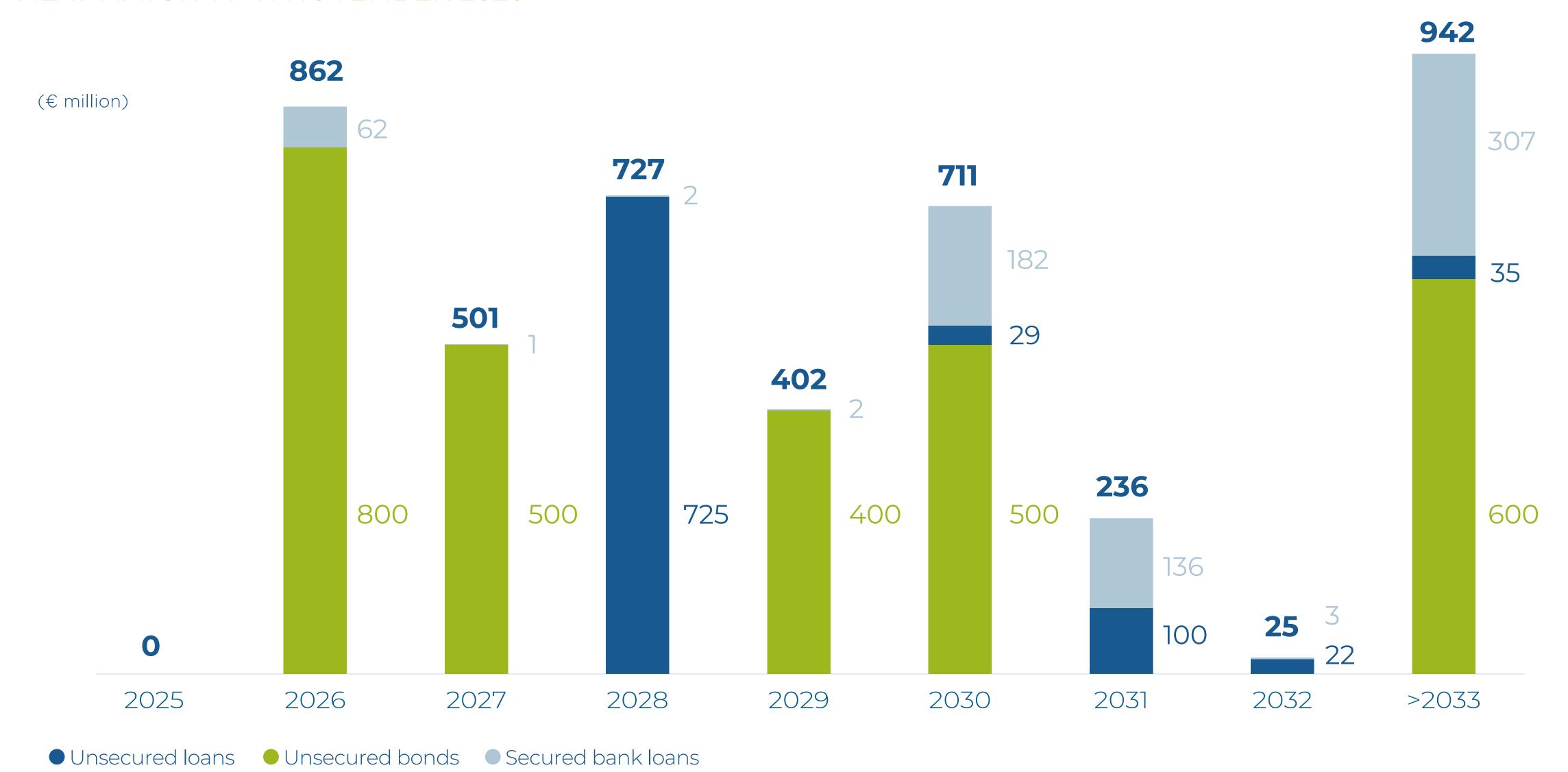
	6M25	31/12/2024
Net debt	€ 3,554m	€ 3,347m
LTV	28.6%	28.3%
Average cost (spot)	2.58% (2.44%)	2.46% (2.55%)
Fixed rate debt	100%	100%
Average maturity (years)	4.4	4.3
Liquidity <sup>(1)</sup>	€ 1,649m	€ 2,364m

	Rating	Outlook
S&P Global	BBB+	Stable
Moody's	Baal	Stable

## Sound financial structure



#### NEXT MATURITY IN NOVEMBER 2026







# **Investments 6M25**

- Acquisition of one coworking space operated but not owned by MERLIN (ca. 1,931 sqm)
- DC Landbank:
  - Madrid Tres Cantos (30 MW IT Capacity)
  - Madrid Getafe II (48 MW IT Capacity)



# Non-core divestments

- € 183.2m asset disposals of which:
  - € 37.4m were executed in 6M25, at a double digit premium vs GAV
- € 145.8m signed above GAV and will be executed in 2025 and 2026
- Mainly concentrated in offices (55%)
- Contributed € 8.9m GRI in 2025 (4.9% gross yield)

#### **Marineda Extension**

## OPPORTUNISTIC ACQUISITION OF THE DEPARTMENT STORE IN MARINEDA TO EXPAND THE MALL





















#### Fashion & accesories

SCALPERS



Sprinter



















#### Leisure & Dining











**92.9%** Pre-let

GLA
Total Marineda
Shopping center

126,507 sqm Post Refurbishment

27,497 sqm created

Delivery

4Q25

Total CAPEX

€ 41.0m

YoC

6.5%





## ONE OF THE LARGEST PRE-LETS (21,441 SQM) IN MADRID SINCE THE GREAT FINANCIAL CRISIS

- Supply-demand imbalance has crystalized in one of the largest pre-lets since the GFC
- 10 years contract, adding>€ 70m to backlog
- MERLIN will assess the convenience of building
   Adequa Tower (c. 25K sqm) to optimise synergies and capitalise the momentum





100% Pre-let

**TECNICAS REUNIDAS** 

21,441 sqm

Delivery

1H28

Total CAPEX

€ 52.6m

 $YoC^{(1)}$ 

6.2%

YoC CAPEX

10.4%



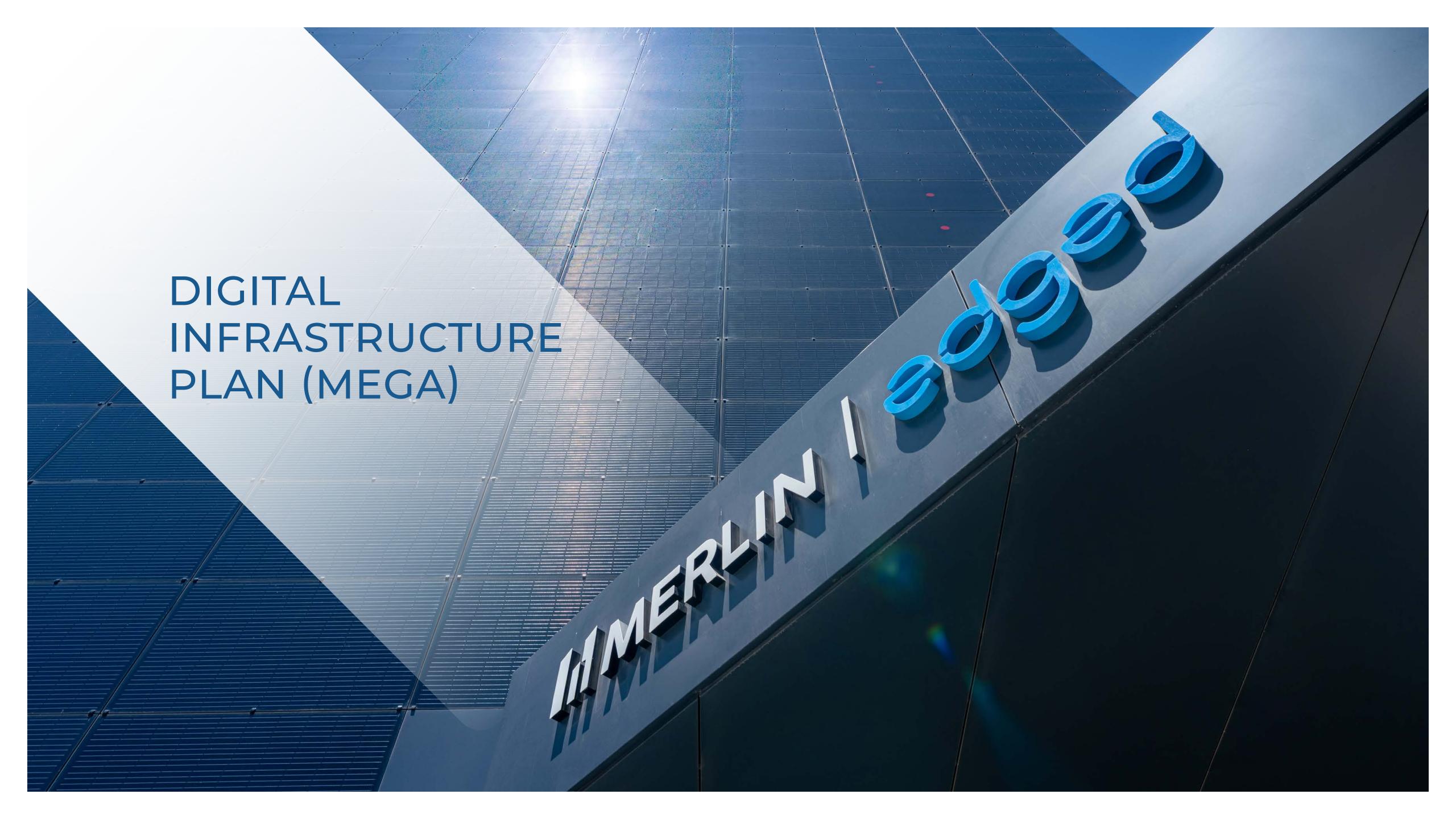


<sup>(1)</sup> Including land cost (2) 68k sqm to be delivered in 2H28

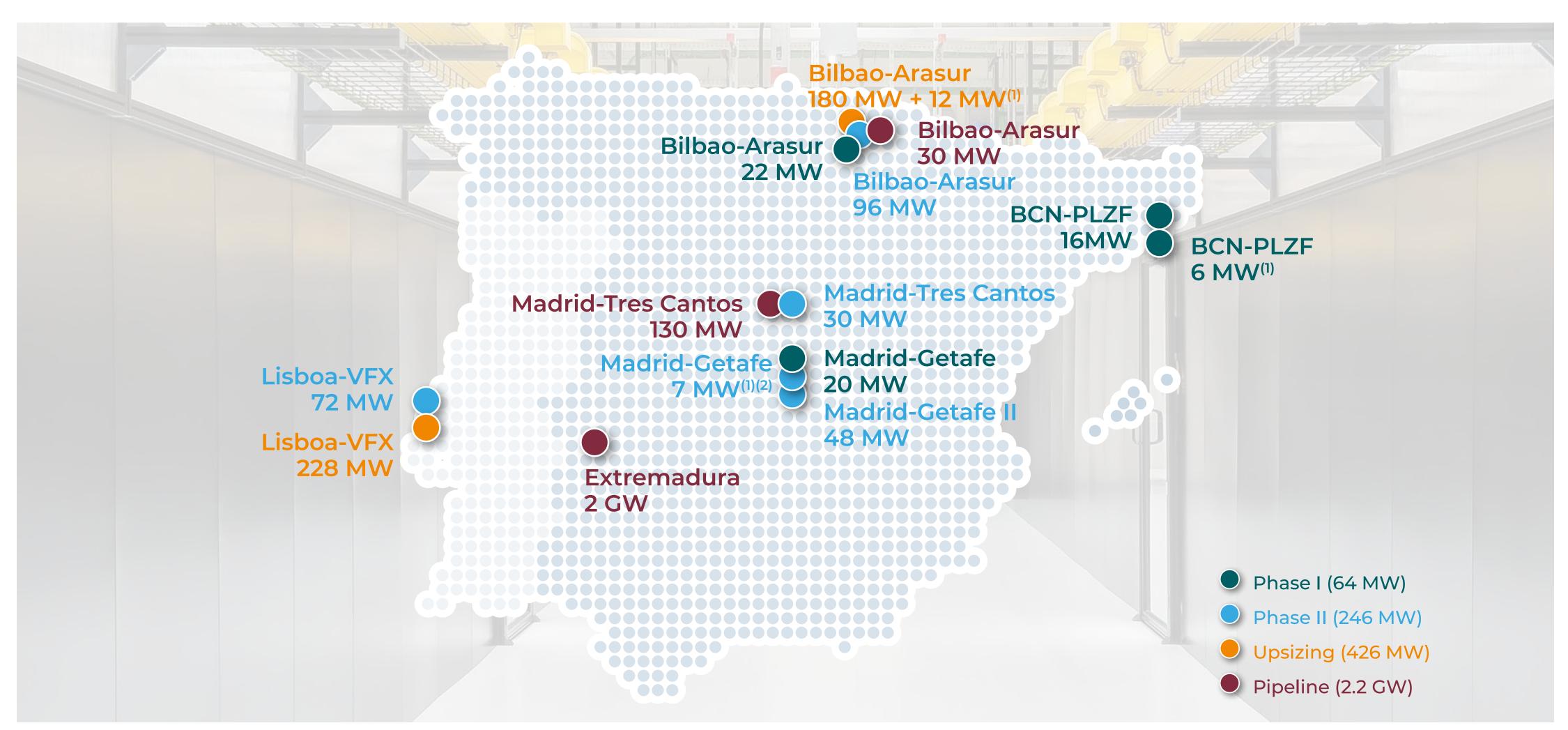




Value creation



#### SECURING THE FUTURE OF PLAN MEGA



<sup>(1)</sup> Repowering

<sup>(2)</sup> Pending administrative confirmation from Iberdrola

# Digital Infrastructure Plan | MEGA Plan Overview



MAD-TCS

(130 MW)

BIO-ARA

(30 MW<sup>(1)</sup>)

06

Extremadura (2 GW)

	Phase I	Phase II	Upsizing	Pipeline
Total IT Capacity (MW)	64	246	426	2,160
Stabilization year	2027	2029		
Capex (€m)	608	2,506		
Pending Capex (€m)	195	2,402		
Stabilized GRI (€m)	92	379		
Gross YoC	15.1%	14.2%		
Funded				

	Madrid	MAD-GET 01 (20 MW)	MAD-TCS (30 MW)	MAD-GET 02 (48 MW)	MAD-GET 01 (6 MW <sup>(1)</sup> )
Location	Basque Country	BIO-ARA 03 (22 MW)	BIO-ARA (96 MW) 02 & 01		BIO-ARA (12 MW <sup>(1)</sup> + 180 MW) 01 04 & 05 & 06
	Barcelona	BCN-PLZF (16MW + 6MW <sup>(1)</sup> )			
	Lisbon			-VFX MW)	LIS-VFX (228 MW)
	Extremadura				



# PHASE I DEVELOPED ACROSS THE THREE SITES, WITH 42 MW EQUIPPED AS OF 6M25 (64 MW FOR FY26)





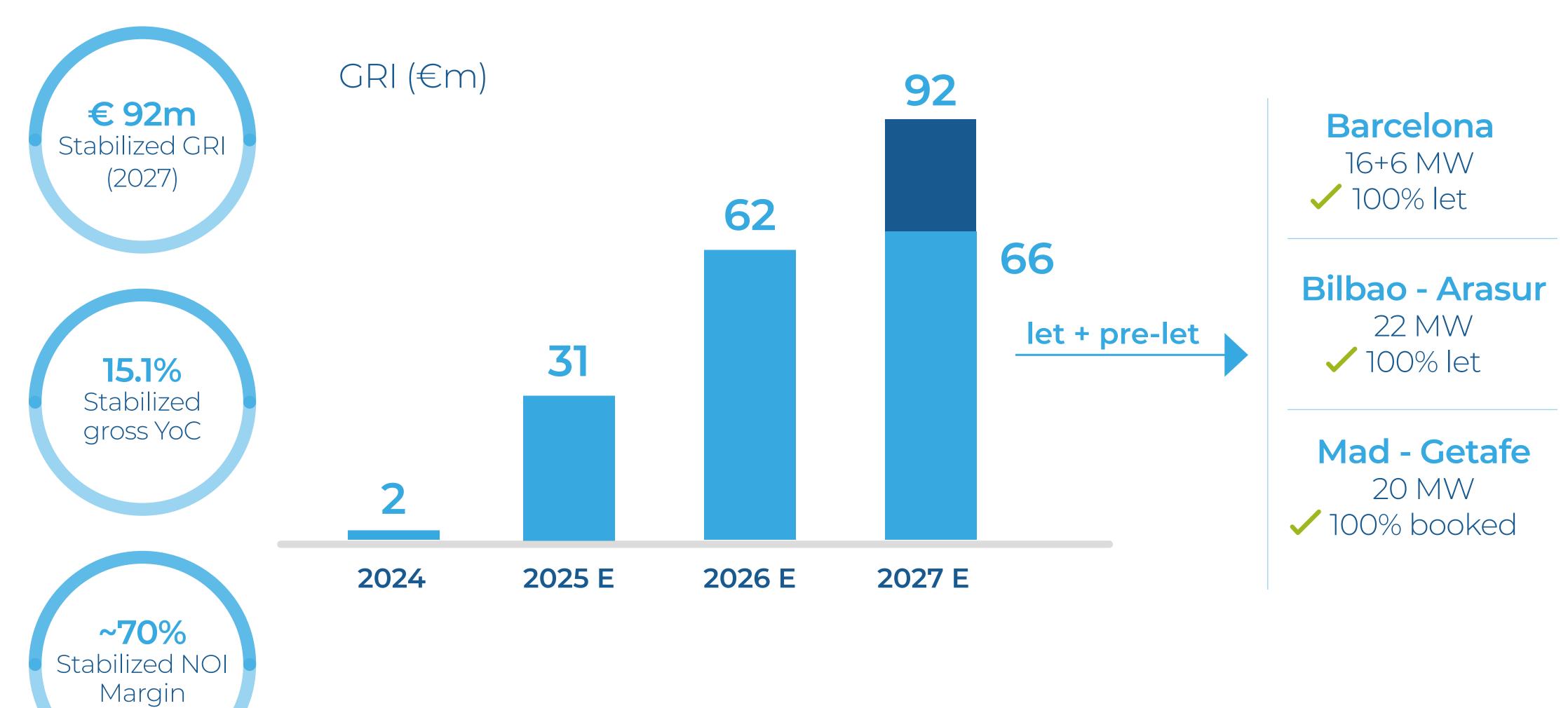


IT capacity	22 MW <sup>(1)</sup>	22 MW	20 MW
Electricity supplied			(phased until 1H26)
Equipped at 6M25	16 MW	22 MW	4 MW
Pending equipment	+6 MW in 1H26	_	+16 MW in 4Q25
Leasing	100% let	100% let	100% booked

(1) Include 6 MW of repowering

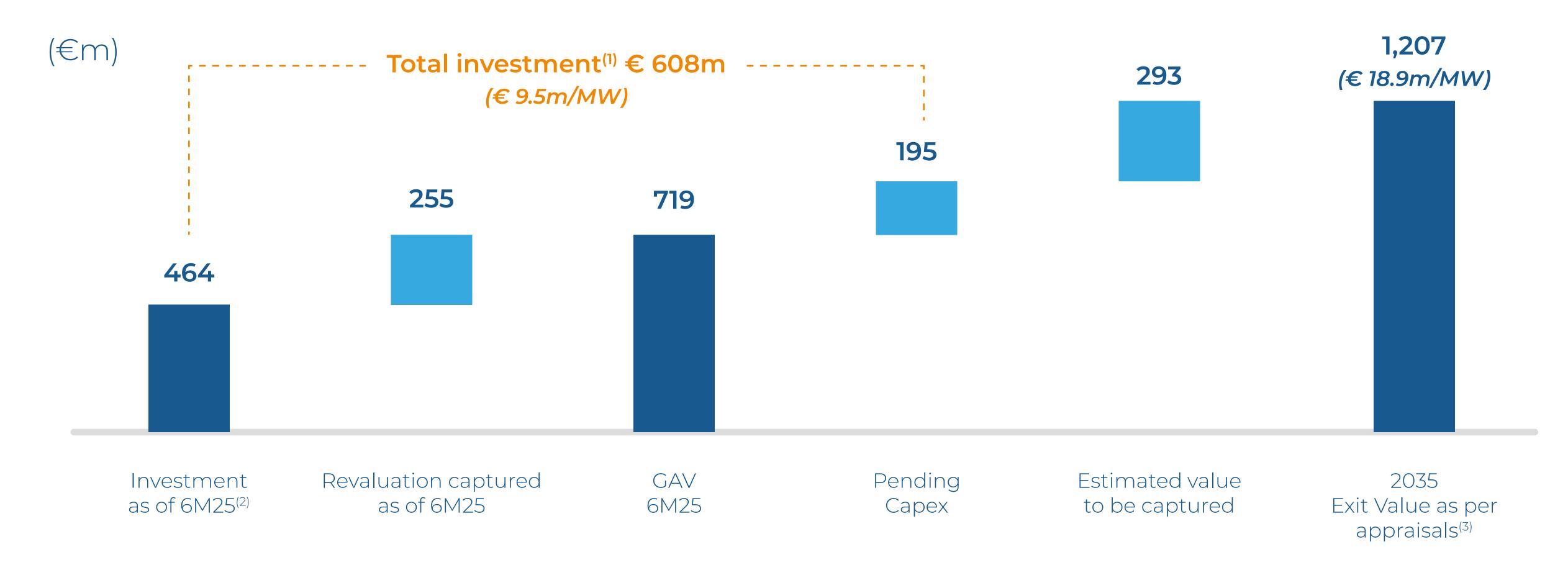


### 45MW LET TO GENERATE € 66M ANNUAL GRI IN 2027





## REMARKABLE VALUE CREATION



<sup>(1)</sup> Excluding estimated promote

<sup>(2)</sup> Including attributable land cost and promote

<sup>(3)</sup> Terminal value (2035) assumed by the appraisers in 6M25 valuations

# Phase II overview (246 MW)











IT capacity

96 MW

72 MW

48 MW

30 MW

Power Granted

140 MW

250 MW

70 MW **/** 

45 MW

 BIO-ARA 02: 70 MW supplied upon construction. No further infrastructure needed

Power supply

• BIO-ARA 01:

70 MW with aerial lines and infrastructure needed. Connection works to be completed by 4Q26

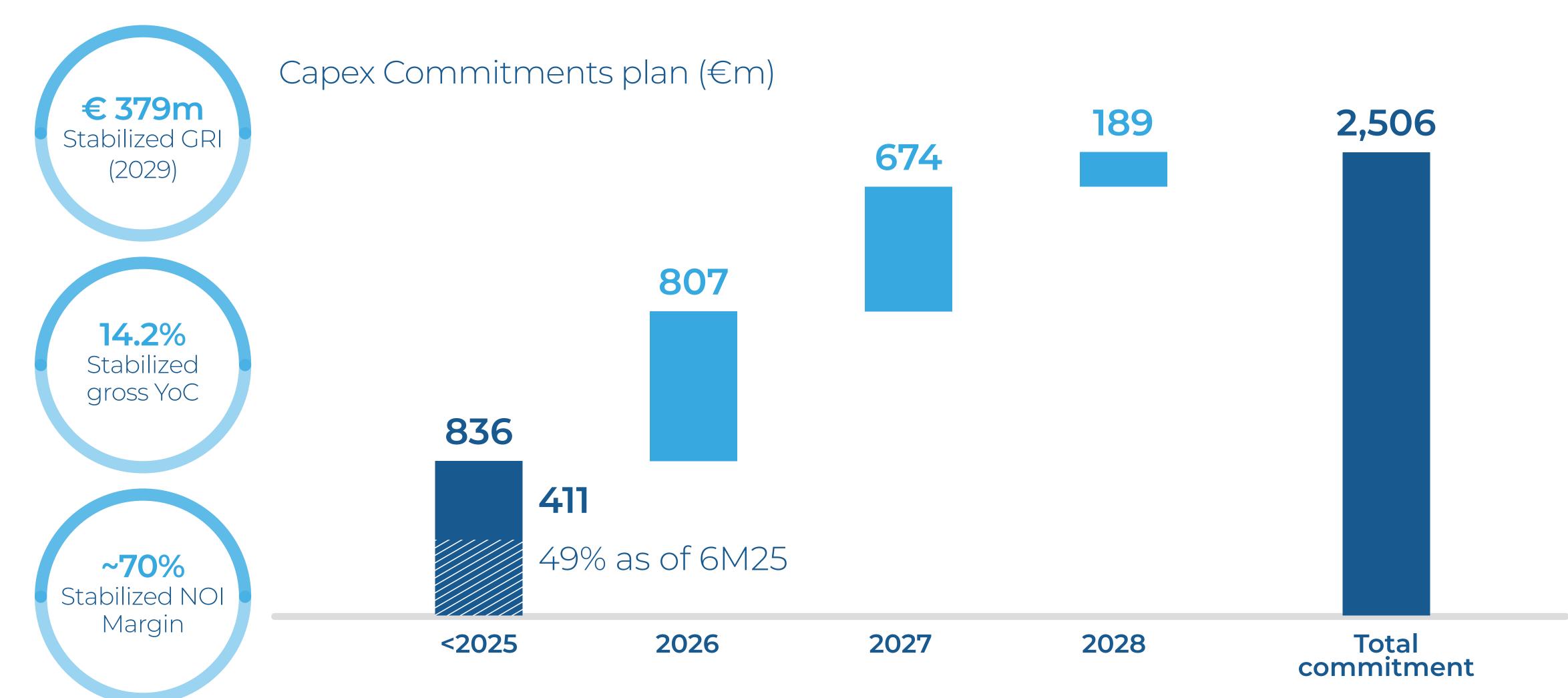
Supplied upon construction



Supplied upon construction



### 49% OF 2025 EXPECTED CAPEX COMMITMENTS ALREADY ORDERED





WORKS UPDATE: BILBAO ARASUR 2 DATA CENTER (48 MW). DELIVERY DATE 4Q26









WORKS UPDATE: LISBON DATA CENTER (72 MW). DELIVERY DATE 4Q27

















108 MW (3 buildings of 36 MW)

first extension (redensification of buildings obtained)

120 MW extension in adjacent landplot

**TOTAL 228 MW** 

180 MW extension in adjacent landplot

**12 MW** 

potential repowering

6 MW IT

power granted



#### EUROPE'S APPROACH TO BECOME A GLOBAL LEADER IN ARTIFICIAL INTELLIGENCE

The European Union is determined to become a global leader in Artificial Intelligence - a leading Al Continent

Within the EU's objective is to become an AI Continent lies building large-scale AI data and computing infrastructures across Europe for the AI ecosystem by setting up at least 13 AI factories across Europe and establishing up to 5 Al gigafactories to which it will devote € 20bn

As a result, in April 2025, the EU published its "Call for expression of interest in Al Gigafactories (AIGFs)" with the purpose of calling for ideas to establish AIGFs in the European Union

## EU AI CONTINENT ACTION PLAN: CALL FOR **EXPRESSION OF INTEREST IN AI GIGAFACTORIES**

IMERLIN | edged has presented to the EU a Consortium capable of delivering a unique Al Gigafactory solution by seamlessly integrating energy-efficient infrastructure, cutting-edge Al hardware and European Al frameworks to support the full AI value chain



**Bilbao-Arasur AIGF** 108 MW<sup>(1)</sup> + 220 MW





**BIO-ARA02** 



**BIO-ARA01** 



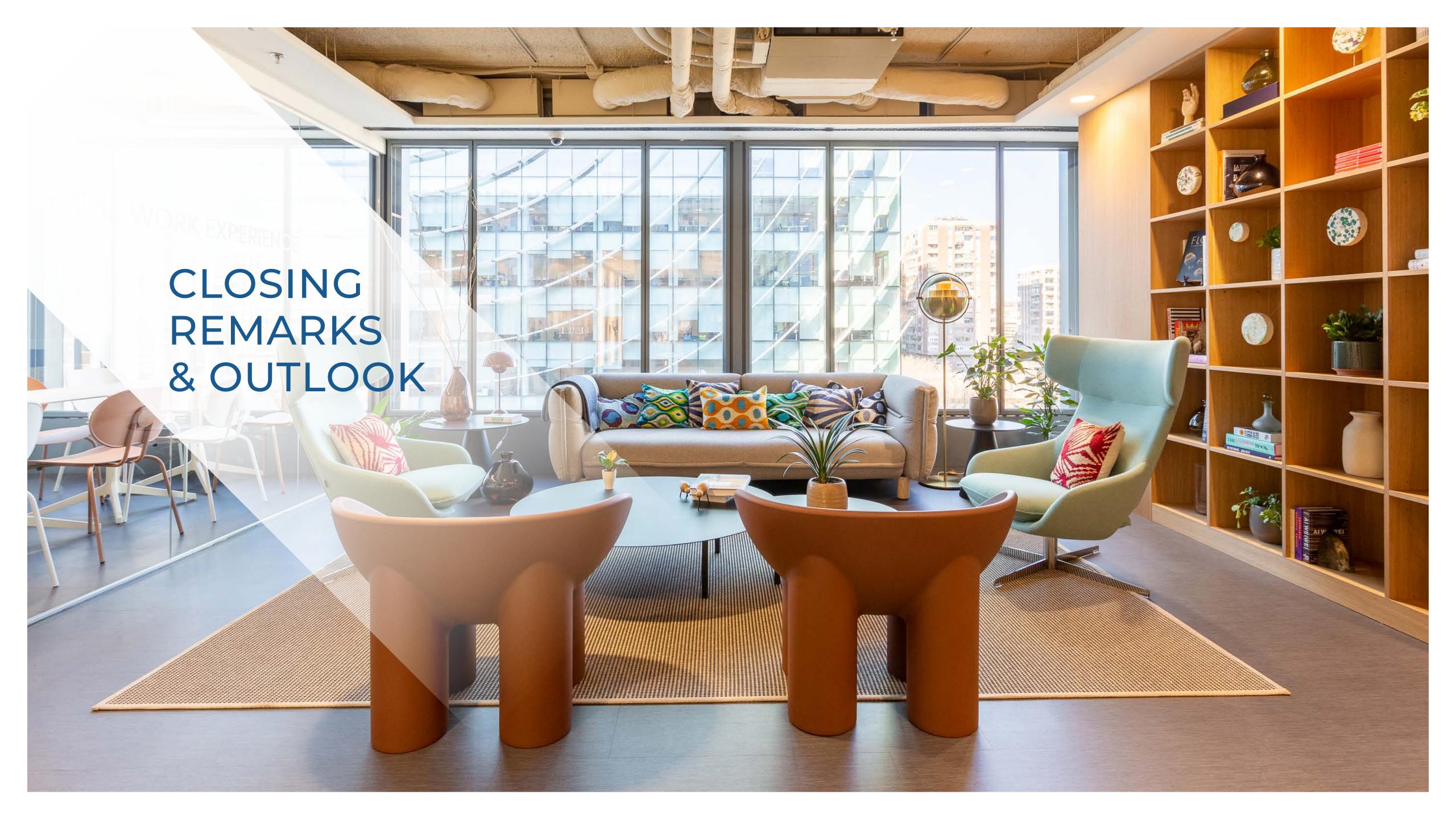






Lisbon 01 & 02







#### **OPERATIONS**

- Good organic rental growth (+3.4% LfL)
- Strong momentum in Offices in Madrid, which will offset weakness in Barcelona
- Attractive FFO generation (+12.8% YoY)
- Portfolio quality will support very high occupancy levels across the cycle, while strong momentum for Southern European countries should further reinforce it

### **VALUE CREATION**

- MERLIN is generating alpha through an attractive pipeline of developments, with remarkable progress in terms of leasing during the semester
  - Data Centers: 39 MW IT lease with CoreWeave. Works for the delivery to tenants of Phase I and development of Phase II progressing as expected, both in terms of timing and costs
  - Offices: 21,441 sqm pre-let with Técnicas Reunidas in Adequa 4 (Delivery 2028) and 19,572 sqm pre-let with an Ibex-35 company in Josefa Valcarcel 48 (Delivery January 2026)
  - Logistics: 33,210 sqm delivered to Worten and Noatum in Lisboa Park B, 72,717 sqm leased to Mercedes Benz in Vitoria Jundiz I and further reduction in the long term non-committed capex to just 190k sqm as HoT and pre-lets continue progressing
  - Shopping Centers: Marineda extension at 92.9% pre-let (c.25k sqm), to be delivered to tenants in 4Q25

## OUTLOOK

- Improving investment market should support continued valuations uplift
- FFO guidance for 2025 raised to ±€ 0.56 p.s.
- Dividend guidance for 2025 raised to ±€ 0.42 p.s. to be distributed in one or two payments



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