



SONAE INDÚSTRIA, SGPS, SA

Registered Office: Lugar do Espido, Via Norte, Maia, Portugal

Registered at the Commercial Registry of Maia

Registry and Tax Identification No. 506 035 034

Share Capital: € 700 000 000

Publicly Traded Company

**ACTIVITY REPORT
AND
CONSOLIDATED FINANCIAL STATEMENTS**

JANUARY – JUNE 2013

**ACCORDING TO THE INTERNATIONAL ACCOUNTING STANDARD 34 – INTERIM
FINANCIAL REPORT**

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APPENDICES IN ACCORD WITH ART 9 OF CMVM REGULATION
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CONSOLIDATED FINANCIAL STATEMENTS

ACTIVITY REPORT

CEO MESSAGE

“During the second quarter of 2013, we have continued to face adverse trading conditions in most of the regions where we have industrial presence. To mitigate these we continued to pursue the defined strategy of focusing in key markets, improving operational efficiencies and developing a competitive and integrated offer, with the on-going implementation of several strategic initiatives.

In terms of regional performance, an unfavourable trading environment continued to prevail in Europe during the 1H13, with the effects of the austerity measures implemented in most countries negatively impacting consumer demand and capital expenditure. Although our operational and financial performance, both in Southern and Northern Europe regions, has been below the levels achieved in the same period last year, it is important to highlight that we were able to improve performance in the 2Q13 versus the previous quarter.

In what concerns South Africa, we observed a softer level of activity in this quarter with a particular impact on volumes. Despite this evolution in the 2Q13, we were still able to register growth in EBITDA generation in the first semester of 2013, when compared to the same period of last year.

North American operations continue to show improved profitability and cash flow generation, mainly driven by the positive developments in the American construction sector.

Regarding the consolidated financial performance, 1H13 Turnover decreased by 7%, when compared with the previous year, a direct consequence of the reduced industrial footprint, as evidenced by the closure of Knowsley and Solsona plants during 2012. Importantly, our overall capacity utilization indexes improved, despite the evident market pressure experienced in the European particleboard market. The continuous efforts placed in terms of fixed costs have allowed for further savings, with total fixed costs in the semester down, on a comparable basis, by 8 million Euros. Our operational profitability has thus shown some improvement in this second quarter, with a recurrent EBITDA of 22 million Euros (up by 11% against the 1Q13) generating an improved margin of 6.9%.

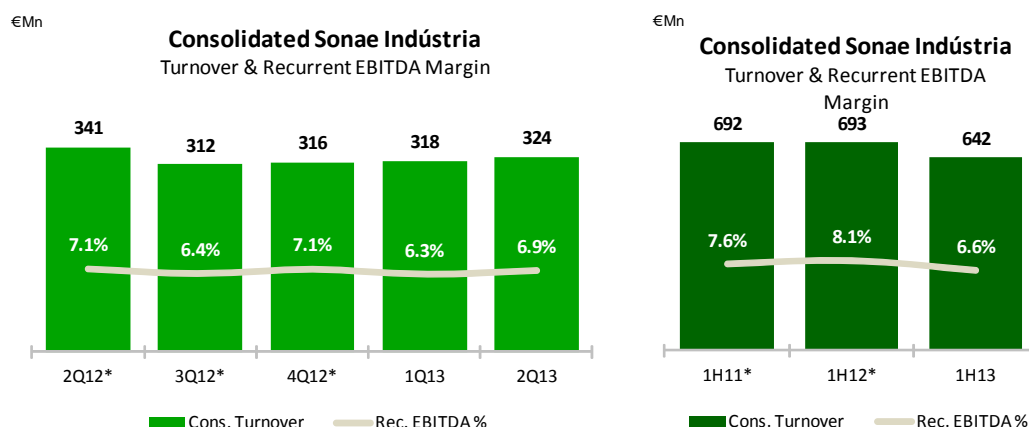
We continued to closely monitor our investments during this period, which, combined with a strong focus on inventory management, evidenced by a 20 million Euros y.o.y reduction in the level of working capital, contributed to an improved cash flow generation. This positive evolution has made possible a further reduction of our net debt level, which was down by 11 million Euros when compared to the end of 1Q13. In terms of debt, notwithstanding the difficult financial environment in Portugal, we remain confident that, as during the 1H13, we will be able to refinance upcoming debt maturities and continue in the path of deleveraging.

The tragic railroad accident occurred on July 6 at centre of Lac Mégantic, the town where our Canadian plant is located, has affected directly or indirectly all our employees there and disrupted for a few days our operations, due to restrictions on water supply. Our thoughts are with them all, their families and friends in these very sad moments.”

Rui Correia, CEO Sonae Indústria

1. CONSOLIDATED FINANCIAL REVIEW

1.1. TURNOVER & EBITDA

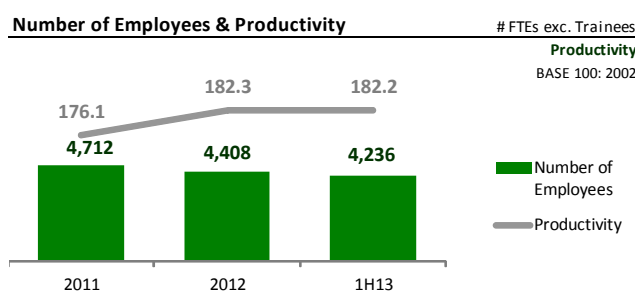


* transferring UK values to “discontinued operations”, given the stoppage of production activity in the region during the 3Q12

During the 1H13, consolidated turnover totalled 642 million Euros, 7% lower than the 1H12, mostly driven by the reduced industrial footprint and the prevailing lower demand in the European markets. Compared to the previous quarter, consolidated turnover increased by circa 2%, mainly thanks to the 15% q.o.q. increase in revenues generated by the Canadian operation. Recurrent EBITDA was 42 million Euros in the 1H13, which translated into a recurrent EBITDA margin of 6.6%, down by 1.5 pp versus last year. This deterioration in margin is mainly explained by the impacts of the adverse trading conditions in Europe, which was only partly compensated by an improved contribution from the operations in Canada.

Total fixed costs were reduced, on a comparable basis, i.e., without the contribution of the Knowsley plant closed last year, by approximately 6% in the period, representing savings of 8 million Euros when compared to the 1H12.

Total headcount has been reduced to 4,236 FTEs at the end of June 2013, mainly as a result of the plants closures completed in 2012: Knowsley, in the UK, and Solsona, in Spain.



The operational activity levels have also been adjusted to the lower market demand levels, by concentrating production in the most efficient sites, allowing for additional savings in the cost structure base and increases in the capacity utilization of the most efficient plants.

As a result of the above evolution, total EBITDA¹ in the 1H13 reached 35 million Euros, which includes the impact of approximately 7 million Euros of non recurrent costs, mainly related with redundancy costs of the Solsona plant, closed in December 2012. It is worth noting that these costs had no impact in terms of net profit in the 1H13 as their effect was off-set by the utilization of a specific provision previously booked in the 2012 accounts.

¹ EBITDA = EBIT + D&A + (Provisions and impairment losses - Impairment losses in trade receivables + Reversion of impairment losses in trade receivables)

1.2. PROFIT & LOSS ACCOUNT

PROFIT & LOSS ACCOUNT (Euro Millions)	1H12*	1H13	1H13 / 1H12*	2Q12*	1Q13	2Q13	2Q13 / 2Q12*	2Q13 / 1Q13
Consolidated Turnover	693	642	(7%)	341	318	324	(5%)	2%
Southern Europe	273	255	(7%)	132	126	130	(2%)	3%
Northern Europe	306	275	(10%)	143	137	138	(4%)	1%
Rest of the World	140	134	(4%)	74	66	68	(9%)	2%
Other Operational Income	15	14	(7%)	8	7	7	(8%)	3%
EBITDA	53	35	(34%)	23	16	19	(18%)	17%
Recurrent EBITDA	56	42	(24%)	24	20	22	(8%)	11%
Southern Europe	15	9	(38%)	5	4	5	3%	31%
Northern Europe	24	14	(42%)	10	6	8	(19%)	31%
Rest of the World	16	19	16%	9	10	9	(3%)	(10%)
Recurrent EBITDA Margin %	8.1%	6.6%	-1.5 pp	7.1%	6.3%	6.9%	-0.2 pp	0.6 pp
Depreciation and amortisation	(39)	(38)	3%	(20)	(19)	(19)	4%	1%
Provisions and Impairment Losses	(1)	7	-	(1)	3	4	-	(21%)
Operational Profit	15	6	(62%)	3	1	5	55%	-
Net Financial Charges	(26)	(30)	(18%)	(13)	(15)	(15)	(18%)	(2%)
o.w. Net Interest Charges	(14)	(18)	(26%)	(7)	(9)	(9)	(31%)	(8%)
o.w. Net Financial Discounts	(7)	(8)	(6%)	(4)	(4)	(4)	(6%)	(7%)
Profit before taxes continued operat. (EBT)	(11)	(25)		(10)	(14)	(11)	(13%)	17%
Taxes	(3)	(4)	(52%)	(2)	(2)	(2)	(10%)	1%
o.w. Current Tax	(3)	(3)	(21%)	(2)	(1)	(2)	10%	(57%)
Profit / (loss) from continued operations	(14)	(29)	-	(12)	(16)	(14)	-	15%
Profit / (loss) from discontinued operations	(4)	-	-	(2)	-	-	-	-
Minority Interests	(0.2)	(0.3)	(30%)	(0.2)	(0.2)	(0.1)	-	35%
Net Profit/(Loss) attributable to Shareholders	(18)	(29)	(65%)	(14)	(16)	(13)	-	14%

* transferring UK values to "discontinued operations", given the stoppage of production activity in the region during the 3Q12

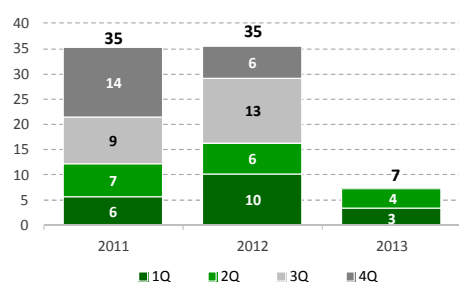
1H13 consolidated net losses attributable to Sonae Indústria's shareholders were 29 million Euros, a deterioration of 11 million Euros when compared with the 1H12. The main contributions to this evolution came from the lower EBITDA generation and from higher financial costs (4 million Euros above the 1H12), as determined by the increase in the average cost of debt. The average cost of debt stands slightly above 5.5%, up by almost 1.5 pp against June 2012, fully driven by the increase in spreads prevailing in Portugal and Spain, as Euribor rates remain at historically low levels.

When compared with the previous quarter, net losses were reduced in the 2Q13 by 3 million Euros, which is directly related with the improvements in the EBITDA performance.

1.3. CAPEX

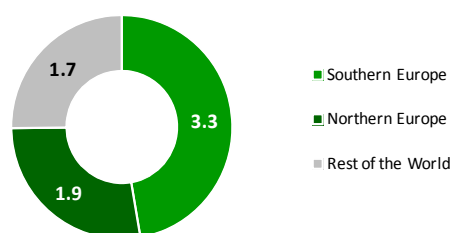
Additional Fixed Assets

Million Euros



1H 2013 Additional Fixed Assets by Region

Million Euros



Additions to Fixed Assets in 1H13 reached 7 million Euros (versus 16 million Euros during the same period in 2012) and were mostly related to investments in maintenance, Health & Safety and environmental improvements.

1.4. BALANCE SHEET & CAPITAL STRUCTURE

BALANCE SHEET (Euro Millions)	1H12	FY12	1Q13	1H13
Non Current Assets	1,049	936	921	888
Tangible Assets	903	806	792	764
Goodwill	93	92	92	90
Deferred Tax Assets	38	24	24	23
Other Non Current Assets	15	13	13	11
Current Assets	385	329	343	334
Inventories	138	130	131	128
Trade Debtors	198	141	174	170
Cash & Investments	16	23	11	13
Other Current Assets	32	34	27	23
Non-current assets held for sale	1	4	4	4
Total Assets	1,435	1,269	1,268	1,226
Shareholders' Funds	222	136	119	97
Minority Interests	0	-1	-1	-1
Shareholders' Funds + Minority Interests	222	135	118	96
Interest Bearing Debt	712	688	706	696
Short term	348	196	330	338
L-M term	364	492	377	358
Trade Creditors	194	178	176	176
Other Liabilities	306	268	268	258
Total Liabilities	1,213	1,134	1,150	1,131
Total Liabilities, Shareholders' Funds and Minority Interests	1,435	1,269	1,268	1,226
Net Debt	696	665	695	684
Net Debt to LTM** Recurrent EBITDA	6.3 x	6.7 x	8.0 x	8.0 x
Working Capital	142	93	129	122

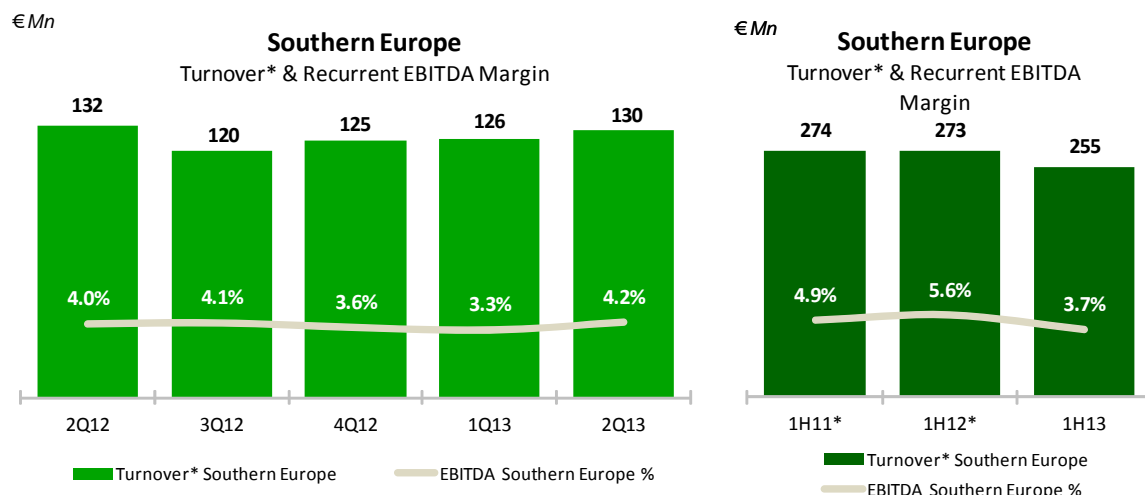
**LTM: last twelve months

When compared to the end of 1H12, consolidated Net Debt was down by 12 million Euros, mainly as a result of the rigorous management of working capital, which stood 20 million Euros below the level reached at the end of June 2012. Comparing to the 1Q13, Net Debt again decreased by 11 million Euros, a positive sign of the organic cash flow generation of the group. The main contributors to this decrease were the improvements delivered at the level of working capital (driven by the continuous focus in controlling inventories) and the tight control of capital expenditures. The level of the Net Debt to Recurrent EBITDA ratio remained stable at 8.0x, with the slightly reduced Recurrent EBITDA generation in the last 12 months being compensated by the lower Net Debt outstanding.

The total value of Shareholders' Funds has been again negatively impacted by the net losses registered in the 2Q13 but also by the accounting impact associated with the consolidation of the Canadian and South African businesses using the lower CAD and ZAR exchange rate, which translated into a negative combined effect of 9.8 million Euros.

2. GEOGRAPHICAL REVIEW OF OPERATIONS

2.1. Southern Europe



*Turnover includes intercompany group sales

Southern European countries continue to face significant macroeconomic challenges, which are clearly translating into low levels of consumer and business confidence. In what concerns the construction sector, new housing permits granted in Iberia, although improving in relation to recent past quarters, continued to show strong y.o.y. decreases (-23%² in Portugal and -29%³ in Spain). In parallel, the rising level of unemployment, already at historical levels, constitutes one of the most difficult challenges for these economies and is severely constraining private consumption, particularly in terms of durable goods. Nevertheless, lower volumes in Southern Europe are being compensated, in part, by a higher export activity. As for France, the construction sector is showing some signs of recovery, although from relatively low levels, with new housing permits increasing by 9%⁴ against the same period in 2012.

Within the above explained context and comparing 1H13 performance with 1H12:

- **Turnover and sales volumes** reduced by circa 7%, with the negative contribution from the Iberian Peninsula (-15% y.o.y.), being partially offset by an improved performance in France (+11%). This improved performance in France was due not only to the fact that last year's sales were negatively affected by the accident occurred at the Linxe plant, but also to the additional particleboard volumes that have been reallocated from the Solsona plant;
- Average **selling prices** increased in the Iberian Peninsula, thanks to the increased weight of value added products, but were generally lower in France, partially affected by the reallocation of particleboard customers across of our plants;
- **Variable costs per m³** increased in Iberian Peninsula by 2.4%, mainly due to higher costs related to wood supply, combustibles and electricity. In terms of quarterly evolution, variable costs were down by 2.2% when compared to the 1Q13;

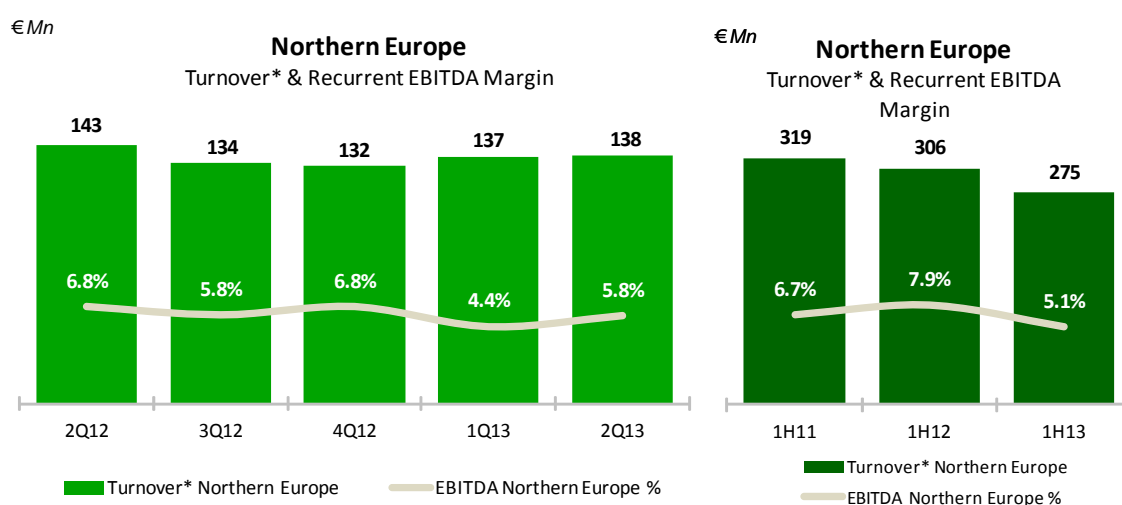
² Source: *Instituto Nacional de Estatística*, July 2013 ("Nova habitação residencial", cumulative YTD evolution until May)

³ Source: *Ministério de Fomento*, July 2013 (cumulative YTD evolution until April)

⁴ Source: *Service économie statistiques et prospective (Ministère de l'Écologie, de l'Énergie, du Développement durable et de l'Aménagement du territoire)*, July 2013 (cumulative YTD evolution until May)

- Thanks to the group wide implementation of several initiatives aimed at closely monitoring and controlling overhead costs, the level of **fixed costs** in Southern Europe was down, on a like for like basis⁵, by circa 2.5 million Euros (4%) when compared to last year;
- The combination of the above factors led to a 1.9 pp reduction of the **recurrent EBITDA** margin, to 3.7% in the 1H13. Nevertheless, it is worth noting that Southern Europe recurrent EBITDA margin has increased in the last quarter to 4.2%, reflecting the improved performances achieved both in the Iberian Peninsula and in France.

2.2. Northern Europe



*Turnover includes intercompany group sales

New house construction permits in Germany were up by 8.4%⁶, showing that the market is continuing to recover from the historically low levels reached in 2009.

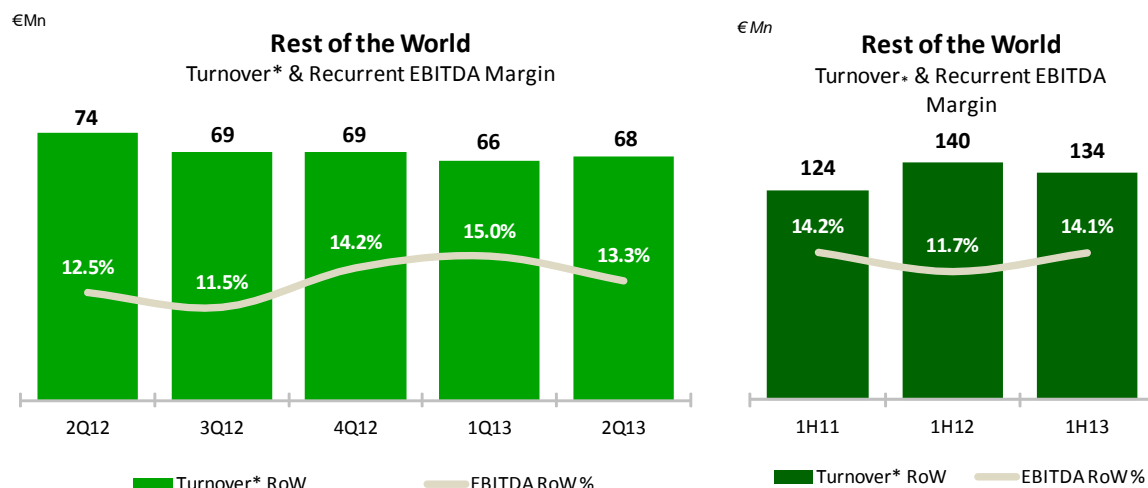
Comparing 1H13 performance with the same period in 2012, the key metrics of the Northern Europe region had the following evolution:

- **Volumes sold** decreased by circa 6%, exclusively as a result of negative evolution experienced in the particleboard market. To the contrary, OSB volumes were significantly up against last year, as a reflection of a strong market demand;
- The pressure felt in terms of combustibles costs and chemicals, in this case mostly related to a product mix effect, contributed to an average increase of 3% in unitary **variable costs**;
- **Fixed Costs** have also had a positive evolution, with additional savings of 1.6 million Euros (representing an improvement of 2.7% compared to the 1H12);
- **Recurrent EBITDA** margin decreased to 5.1%, driven mainly by the significantly lower particleboard volumes and prices. When compared to the previous quarter, the financial performance in the region has improved, with a recovery of 1.4 pp in the level of recurrent EBITDA margin, mainly due to an improved performance of the OSB business.

⁵ Like for like: excluding costs of Solsona Plant

⁶ Source: German Federal Statistics Office, July 2013 (cumulative YTD evolution until April 2013)

2.3. Rest of the World (Canada and South Africa)



*Turnover includes intercompany group sales

U.S. economic activity has shown important signs of recovery, with reflections in the increasing level of housing starts (up by 27%⁷ y.o.y.), while latest data shows that Canadian housing starts declined by 5%⁸. The evolution in Canada is slowly starting to stabilize and there are some expectations that the local economy could follow the pace of the US market recovery. In what concerns South Africa, residential building permits posted a significant y.o.y. increase of 25%⁹, accompanied by relatively better (although still recovering from negative levels) local contractors' confidence levels.

In terms of performance in the first 6 months of the year, the following operating and financial highlights should be noted:

- **Volumes sold** from plants located in the Rest of the World (RoW) segment decreased by 3% during the 1H13, when compared to last year, driven by negative evolution in South Africa, where the Panbult plant was stopped for maintenance works during June. This negative contribution was partially offset by the improved performance of the Lac Mégantic plant, in Canada;
- Total **Turnover** for the RoW also decreased by 4%, when compared to the 1H12, which partially resulted from negative exchange rate movements in the Canadian and South African currencies. Excluding this effect, turnover would have increased by 3%;
- Average **variable costs** per m³ remained approximately stable in North America, but some upward pressure was felt in South Africa in terms of wood and combustibles costs, in this case mainly driven by the devaluation of the ZAR.
- **Recurrent EBITDA** margin increased to 14%, from the relatively low level of 11.7% reached last year. The market growth in Canada and the higher overall selling prices, where the main contributors for this important recovery.

⁷ Source: RISI, July 2013 (cumulative YTD evolution until June 2013)

⁸ Source: Canada Mortgage and Housing Corporation, July 2013 (cumulative YTD evolution until May 2013)

⁹ Source: Statistics South Africa, July 2013 (cumulative YTD evolution until May 2013)

3. LOOKING FORWARD

In the third quarter of the year, as customary, the consolidated sales performance will be impacted by holiday period and the seasonal effect of the operational maintenance shutdowns of most of our plants in the northern hemisphere.

We will continue with the implementation of on-going initiatives to improve further our operating efficiencies, reduce fixed costs, concentrate production in our more efficient plants and explore the markets where we are most competitive, developing and expanding our sales of value added products.

We expect a relatively stable trading environment during 2H13 in most European markets, with the continuation of the general trends already experienced in the course of the current year. This stabilisation, although at relatively low levels, should allow us to continue to deliver a financial performance in line with the last few quarters.

Both Canada and South Africa are expected to continue to contribute positively to the evolution of our consolidated financial performance. In South Africa, the sales performance should improve versus the 2Q13, in line with the higher confidence levels shown by construction contractors in recent months, while Canada should continue to take advantage from the top quality of the local plant to explore the growing opportunities in the North American markets. The tragic railroad accident occurred recently at centre of Lac Mégantic has disrupted the delivery to customers that were being served by train. Although normal production at the plant restarted just 5 days after the accident, these events will imply some delivery delays and extra transportation costs in the coming months but we remain very confident in the capacity of our local management and in the ability of our workers to surpass this period of adversity.

The Board of Directors



**APPENDICES IN ACCORD WITH ART. 9 OF CMVM
REGULATION 5/2008**

AND

**STATEMENT IN ACCORD WITH ART 246 CMVM
CODE**

Complying with Article 9, No. 1, a) of the CMVM Regulation No. 5/2008

	Date	Acquisitions		Sales		Balance at
		amount	€ average value	amount	€ average value	30.06.2013 amount
Belmiro Mendes de Azevedo						
Efanor Investimentos, SGPS, SA (1)						49,999,997
(1 share is held by the spouse)						
Sonae Indústria, SGPS, SA						1,010
(held by the spouse)						
Duarte Paulo Teixeira de Azevedo						
Efanor Investimentos, SGPS, SA (1)						1
Migracom, SGPS, SA (2)						1,969,996
Sonae Indústria, SGPS, SA						223
(held by descendent)						
Rui Manuel Gonçalves Correia						
Sonae Indústria, SGPS, SA						12,500
João Paulo dos Santos Pinto						
Sonae Indústria, SGPS, SA						407
Agostinho Conceição Guedes						
Sonae Indústria, SGPS, SA						2.520

	Date	Acquisitions		Sales		Balance at
		amount	€ average value	amount	€ average value	30.06.2013 amount
(1) Efanor Investimentos, SGPS, SA						
Sonae Indústria, SGPS, SA						44,780,000
Pareuro, BV (3)						2,000,000
(2) Migracom, SGPS, SA						
Sonae Indústria, SGPS, SA						90,000
Imparfin, SGPS, SA (4)						150,000
(3) Pareuro, BV						
Sonae Indústria, SGPS, SA						27,118,645
(4) Imparfin, SGPS, SA						
Sonae Indústria, SGPS, SA						278,324

QUALIFIED SHAREHOLDINGS

Complying with Article 9 No.1 c) of the the CMVM Regulation no. 05/2008

Shareholder	No. of shares	% Share Capital	% Voting rights
Efanor Investimentos, SGPS, SA (*)			
Directly	44,780,000	31.9857%	31.9857%
By Pareuro, BV (controlled by Efanor)	27,118,645	19.3705%	19.3705%
By Maria Margarida Carvalhais Teixeira de Azevedo (Director of Efanor)	1,010	0.0007%	0.0007%
By Nuno Miguel Teixeira de Azevedo (Director of Efanor and held by descendent)	711	0.0005%	0.0005%
By Duarte Paulo Teixeira de Azevedo (Director of Efanor and held by descendent)	223	0.0002%	0.0002%
By Migracom, SGPS,SA (Company controlled by Efanor's Director, Paulo Azevedo)	90,000	0.0643%	0.0643%
By Linhacom, SGPS,SA (Company controlled by Efanor's Director, Cláudia Azevedo)	23,186	0.0166%	0.0166%
Total allocation	<u>72,013,775</u>	<u>51.4384%</u>	<u>51.4384%</u>

(*) Under the terms of paragraph b) of no. 1 of Article 20 and of no. 1 of Article 21 of the Portuguese Securities Code, Belmiro Mendes de Azevedo is the ultimate beneficial owner, since he holds around 99% of the share capital and voting rights of Efanor Investimentos SGPS, SA, which, in her turn, is the dominant company of Pareuro BV.

**Statement issued under the terms and for the purpose of sub-paragraph c) of no. 1 of
Article 246 of the Portuguese Securities Code**
(Free translation from the original in Portuguese)

In terms of the order in sub-paragraph c), no. 1, Article 246 of the Portuguese Securities Code, the Board members of Sonae Indústria, SGPS, SA hereby declare, to the best of our knowledge, that the:

- a) The condensed financial statements for six month period ended 30 June 2013 have been prepared in accordance with the applicable accounting standards, reflecting a true and fair view of the assets, liabilities, financial position and results of both the company and its affiliated companies included in consolidation perimeter; and
- b) The interim Management Report includes a review of the important events that have occurred in the first six months of 2013 year and their effect on the financial statements, as well as a description of the main risks and uncertainties for the remaining part of the year.

Belmiro Mendes de Azevedo

Duarte Paulo Teixeira de Azevedo

Albrecht Olof Lothar Ehlers

Javier Vega de Seoane Azpilicueta

Rui Manuel Gonçalves Correia

João Paulo dos Santos Pinto

Jan Kurt Bergmann

George Christopher Lawrie



Consolidated Financial Statements

SONAE INDÚSTRIA, S.G.P.S., S.A.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2013 AND 31 DECEMBER 2012

(Amounts expressed in Euros)

ASSETS	Notes	30.06.2013 Unaudited	31.12.2012
NON CURRENT ASSETS:			
Tangible fixed assets		763 828 479	806 163 927
Goodwill		90 328 071	92 496 051
Intangible assets		6 228 167	7 137 808
Investment properties		1 291 086	1 313 215
Associated undertakings and non consolidated undertakings		1 576 365	2 262 846
Investment available for sale		1 098 397	1 091 540
Deferred tax asset		22 719 593	24 189 158
Other non current assets		1 199 472	1 389 646
Total non current assets		888 269 630	936 044 191
CURRENT ASSETS:			
Inventories		128 081 274	129 983 908
Trade debtors		169 943 923	140 918 477
Other current debtors		8 412 740	13 801 900
State and other public entities		7 561 696	8 126 925
Other current assets	4	7 085 324	12 548 389
Cash and cash equivalents	5	12 680 038	23 182 513
Total current assets		333 764 995	328 562 112
Non-current assets held for sale		4 199 724	4 411 224
TOTAL ASSETS		1 226 234 349	1 269 017 527
SHAREHOLDERS' FUNDS, NON-CONTROLLING INTERESTS AND LIABILITIES			
SHAREHOLDERS' FUNDS:			
Share capital		700 000 000	700 000 000
Legal reserve		3 131 757	3 131 757
Other reserves and accumulated earnings		- 599 247 405	- 569 867 023
Accumulated other comprehensive income		- 6 982 621	2 792 960
Total		96 901 731	136 057 694
Non-controlling interests		- 1 306 493	- 900 628
TOTAL SHAREHOLDERS' FUNDS		95 595 238	135 157 066
LIABILITIES:			
NON CURRENT LIABILITIES:			
Bank loans - net of current portion	6	137 647 003	128 275 420
Non convertible debentures	6	183 622 358	248 344 033
Finance lease creditors - net of current portion	6	32 795 688	36 192 908
Other loans	6	3 916 411	78 868 673
Post-retirement liabilities		23 265 194	23 610 290
Other non current liabilities		59 140 040	64 940 905
Deferred tax liabilities		56 379 793	60 072 909
Provisions	7	6 023 838	7 372 628
Total non current liabilities		502 790 325	647 677 766
CURRENT LIABILITIES:			
Current portion of non-current bank loans	6	149 564 478	64 693 562
Current bank loans	6	37 810 067	68 492 770
Current portion of non-current non convertible debentures	6	65 000 000	55 000 000
Current portion of non-current finance lease creditors	6	5 126 010	4 114 170
Other loans	6	80 758 640	4 060 098
Trade creditors		176 271 920	177 584 402
Taxes and other contributions payable		17 254 131	14 103 601
Other current liabilities		90 987 429	86 115 099
Provisions	7	5 076 111	12 018 993
Total current liabilities		627 848 786	486 182 695
TOTAL SHAREHOLDERS' FUNDS AND LIABILITIES		1 226 234 349	1 269 017 527

The notes are an integral part of the consolidated financial statements

The Board of Directors

SONAE INDÚSTRIA, S.G.P.S., S.A.

CONSOLIDATED INCOME STATEMENT

FOR THE PERIODS ENDED AT 30 JUNE 2013 AND 2012

(Amounts expressed in Euros)

	Notes	30.06.2013 Unaudited	2nd. Quarter 2013 Unaudited	30.06.2012 Unaudited	2nd. Quarter 2012 Unaudited
Sales	12	639 865 317	323 381 755	690 861 181	339 678 629
Services rendered	12	1 778 570	712 275	2 350 221	975 041
Other income and gains	8	13 716 861	6 947 803	14 718 565	7 579 115
Cost of sales		339 129 605	172 145 303	361 164 939	179 199 416
(Increase) / decrease in production		- 6 106 620	- 3 363 681	- 4 797 552	- 2 782 581
External supplies and services		174 982 854	87 562 992	182 979 628	91 136 855
Staff expenses		104 275 814	51 768 355	107 530 225	53 658 195
Depreciation and amortisation		37 719 974	18 808 348	38 743 712	19 511 082
Provisions and impairment losses (increase / reduction)	7	- 7 044 489	- 3 860 159	1 126 264	1 088 634
Other expenses and losses		6 863 558	3 421 199	6 640 914	3 475 015
Operating profit / (loss)	12	5 540 052	4 559 476	14 541 837	2 946 169
Financial expenses	9	32 655 742	15 705 679	36 255 578	18 756 321
Financial income	9	2 495 870	473 160	10 732 315	5 851 609
Gains and losses in associated companies		- 686 481	- 686 481	- 212 982	- 212 982
Gains and losses in investments					
Net profit/(loss) from continuing operations, before tax		- 25 306 301	- 11 359 524	- 11 194 408	- 10 171 525
Taxation	10	4 159 675	2 070 948	2 733 582	1 886 692
Consolidated net profit / (loss) from continuing operations, after taxation		- 29 465 976	- 13 430 472	- 13 927 990	- 12 058 217
Profit / (loss) from discontinued operations, after taxation	11			- 3 981 599	- 2 481 671
Consolidated net profit / (loss) for the period		- 29 465 976	- 13 430 472	- 17 909 589	- 14 539 888
Attributable to:					
Equity Holders of Sonae Industria					
Continuing operations		- 29 179 807	- 13 317 661	- 13 755 779	- 11 912 717
Discontinuing operations				- 3 933 171	- 2 451 486
Equity Holders of Sonae Industria		- 29 179 807	- 13 317 661	- 17 688 950	- 14 364 203
Non-controlling interests					
Continuing operations		- 286 169	- 112 811	- 172 211	- 145 500
Discontinuing operations				- 48 428	- 30 185
Non-controlling interests		- 286 169	- 112 811	- 220 639	- 175 685
Profit/(Loss) per share					
From continuing operations:					
Basic		- 0.2084	- 0.0951	- 0.0983	- 0.0851
Diluted		- 0.2084	- 0.0951	- 0.0983	- 0.0851
From discontinued operations:					
Basic				- 0.0281	- 0.0175
Diluted				- 0.0281	- 0.0175

The notes are an integral part of the consolidated financial statements

The board of directors

SONAE INDÚSTRIA, S.G.P.S., S.A.
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE PERIODS ENDED 30 JUNE 2013 AND 2012

(Amounts expressed in Euros)

	30.06.2013 Unaudited	2nd. Quarter 2013 Unaudited	30.06.2012 Unaudited	2nd. Quarter 2012 Unaudited
Net consolidated profit / (loss) for the period (a)	- 29 465 976	- 13 430 472	- 17 909 589	- 14 539 888
Other consolidated comprehensive income				
Items that may be reclassified subsequently to profit or loss:				
Change in currency translation reserve	- 9 879 886	- 8 684 866	3 791 253	3 440 534
Change in fair value of available-for-sale financial assets	- 15 258	- 15 258	- 23 037	- 23 037
Income tax relating to items that may be reclassified				
Other consolidated comprehensive income for the period, net of tax (b)	- 9 895 144	- 8 700 124	3 768 216	3 417 497
Total consolidated comprehensive income for the period (a) + (b)	- 39 361 120	- 22 130 596	- 14 141 373	- 11 122 391
Total consolidated comprehensive income attributable to:				
Equity holders of Sonae Industria	- 38 955 388	- 21 912 453	- 13 963 724	- 10 986 557
Non-controlling interests	- 405 732	- 218 143	- 177 649	- 135 834
	- 39 361 120	- 22 130 596	- 14 141 373	- 11 122 391

The notes are an integral part of the consolidated financial statements

The board of directors

SONAE INDÚSTRIA, S.G.P.S., S.A.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' FUNDS AT 30 JUNE 2013 AND 2012

(Amounts expressed in Euros)

	<u>Accumulated other comprehensive income</u>								
	Share capital	Legal reserve	Other Reserves and accumulated earnings	Currency translation	Available-for-sale financial assets	Subtotal	Total shareholders' funds attributable to the equity holders of Sonae Indústria	Non controlling interests	Total shareholders' funds
Notes									
Balance as at 1 January 2012	700 000 000	3 131 757	- 460 542 177	-7 152 005	106 475	-7 045 530	235 544 050	332 511	235 876 561
Total consolidated comprehensive income for the period									
Net consolidated profit/(loss) for the period			-17 688 950				- 17 688 950	- 220 639	- 17 909 589
Other consolidated comprehensive income for the period				3 747 983	- 22 757	3 725 226	3 725 226	42 990	3 768 216
Total			-17 688 950	3 747 983	- 22 757	3 725 226	-13 963 724	- 177 649	-14 141 373
Others			76 860				76 860	- 170	76 690
Balance as at 30 June 2012	<u>700 000 000</u>	<u>3 131 757</u>	<u>-478 154 267</u>	<u>-3 404 022</u>	<u>83 718</u>	<u>-3 320 304</u>	<u>221 657 186</u>	<u>154 692</u>	<u>221 811 878</u>

	<u>Accumulated other comprehensive income</u>								
	Share capital	Legal reserve	Other Reserves and accumulated earnings	Currency translation	Available-for-sale financial assets	Subtotal	Total shareholders' funds attributable to the equity holders of Sonae Indústria	Non controlling interests	Total shareholders' funds
Notes									
Balance as at 1 January 2013	700 000 000	3 131 757	- 569 867 023	2 699 144	93 816	2 792 960	136 057 694	- 900 628	135 157 066
Total consolidated comprehensive income for the period									
Net consolidated profit/(loss) for the period			-29 179 807				- 29 179 807	- 286 169	- 29 465 976
Other consolidated comprehensive income for the period				-9 760 508	- 15 073	-9 775 581	- 9 775 581	- 119 563	- 9 895 144
Total			-29 179 807	-9 760 508	- 15 073	-9 775 581	- 38 955 388	- 405 732	- 39 361 120
Others			- 200 575				- 200 575	- 133	- 200 708
Balance as at 30 June 2013	<u>700 000 000</u>	<u>3 131 757</u>	<u>-599 247 405</u>	<u>-7 061 364</u>	<u>78 743</u>	<u>-6 982 621</u>	<u>96 901 731</u>	<u>-1 306 493</u>	<u>95 595 238</u>

The notes are an integral part of the consolidated financial statements

SONAE INDÚSTRIA, S.G.P.S., S.A.

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIODS ENDED 30 JUNE 2013 AND 2012
(Amounts expressed in Euros)

<u>OPERATING ACTIVITIES</u>	<u>Notes</u>	30.06.2013 Unaudited	30.06.2012 Unaudited
Net cash flow from operating activities (1)		<u>4 102 367</u>	<u>61 858 470</u>
<u>INVESTMENT ACTIVITIES</u>			
Cash receipts arising from:			
Investments		66 514	141 684
Tangible and intangible assets		2 980 406	2 330 009
Investment subventions		61 661	152 455
		<u>3 108 581</u>	<u>2 624 148</u>
Cash Payments arising from:			
Investments			192 500
Tangible and intangible assets		10 809 005	23 258 960
		<u>10 809 005</u>	<u>23 451 460</u>
Net cash used in investment activities (2)		<u>- 7 700 424</u>	<u>- 20 827 312</u>
<u>FINANCING ACTIVITIES</u>			
Cash receipts arising from:			
Interest and similar income		317 743	942 474
Loans obtained		1 481 532 150	1 794 878 101
		<u>1 481 849 893</u>	<u>1 795 820 575</u>
Cash Payments arising from:			
Interest and similar charges		20 792 449	18 941 079
Loans obtained		1 437 597 843	1 826 862 695
Finance leases - repayment of principal		2 407 011	2 209 773
Others		74 514	1 290 182
		<u>1 460 871 817</u>	<u>1 849 303 729</u>
Net cash used in financing activities (3)		<u>20 978 076</u>	<u>- 53 483 154</u>
Net increase in cash and cash equivalents (4) = (1) + (2) + (3)		<u>17 380 019</u>	<u>- 12 451 996</u>
Effect of foreign exchange rate		<u>- 300 209</u>	<u>- 101 026</u>
Cash and cash equivalents at the beginning of the period	5	<u>- 17 810 257</u>	<u>1 015 356</u>
Cash and cash equivalents at the end of the period	5	<u>- 130 029</u>	<u>- 11 335 614</u>

The notes are an integral part of the consolidated financial statements

The board of directors



SONAE INDÚSTRIA SGPS, S.A.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 30 JUNE 2013

(Amounts expressed in euros)

1. INTRODUCTION

SONAE INDÚSTRIA, SGPS, SA has its head-office at Lugar do Espido, Via Norte, Apartado 1096, 4470-909 Maia, Portugal.

The shares of the company are listed on Euronext Lisbon.

The consolidated financial statements for the periods ended 31 June 2013 and 2012 were not subject to a limited revision carried out by the company's statutory external auditor.

2. ACCOUNTING POLICIES

This set of consolidated financial statement has been prepared on the basis of the accounting policies that were disclosed in the notes to the consolidated financial statements for fiscal year 2012.



2.1. Basis of Preparation

These consolidated financial statements were prepared in accordance with the International Accounting Standard 34 – Interim Financial Reporting. As such, they do not include all the information which should be included in annual consolidated financial statements and therefore should be read in connection with the financial statements for fiscal year 2012.

2.2. Changes to accounting standards

These consolidated financial statements were prepared in accordance with the International Financial Reporting Standards (IFRS) and the International Accounting Standards (IAS) issued by the International Accounting Standards Board (IASB) and with Interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) or by the former Standing Interpretations Committee (SIC), applicable to the period beginning 1 January 2013 and endorsed by the European Union.

During the period ended 30 June 2013 the following accounting standards became effective:

IAS 1 – Presentation of Financial statements: amendment related to the presentation of Other Comprehensive Income;

IAS 12 – Income Taxes: amendment related to the recovery of assets;

IAS 19 – Employee Benefits: amendment related to the measurement and recognition of defined benefit plans.

Changes in IAS 19 refer mainly to the recognition of actuarial gains and losses, which are now to be recognized through Other Comprehensive Income. These changes were not applied in these consolidated financial statements as the Company carries out a calculation of defined benefit obligation at the end of each year with resource to actuarial reports prepared by specialized entities. The amount to be recognized under Other Comprehensive Income is estimated to be not relevant.



At 30 June 2013 the following standards and interpretations had been issued with effective date for later periods:

IAS 36, (amendment), Impairment of Assets (effective for periods beginning on or after 1 January 2014). This amendment requires further disclosure in cases where fair value less estimated costs to sell was used to determine recoverable amount of assets on which impairment losses were recognized.

IFRIC 21 (new), Levies (effective for periods beginning on or after 1 January 2014). This interpretation addresses the recognition criteria of obligations to pay a levy, whether such obligation is certain or uncertain as to the amount and timing.

At the closing date of these consolidated financial statements it was not possible to estimate the effect of these standards once they become effective.

2.3. Translation of financial statements of foreign companies

Exchange rates used for translating foreign group, jointly controlled and associated companies are listed below:

	30.06.2013		31.12.2012		30.06.2012	
	Closing rate	Average rate	Closing rate	Average rate	Closing rate	Average rate
Great Britain Pound	0.8572	0.8505	0.8161	0.8106	0.8068	0.8222
South African Rand	13.0702	12.0846	11.1732	10.5285	10.3670	10.2902
Canadian Dollar	1.3714	1.3332	1.3137	1.2837	1.2871	1.3038
American Dollar	1.3080	1.3125	1.3194	1.2842	1.2590	1.2961
Swiss Franc	1.2338	1.2296	1.2072	1.2052	1.2030	1.2048

Source: Bloomberg

3. COMPANIES INCLUDED IN CONSOLIDATION PERIMETER

During the period ended 30 June 2013 the subsidiary Agloma – Sociedade Industrial de Madeira Aglomerada, S. A. was liquidated with no significant effects on these consolidated financial statements.



4. OTHER CURRENT ASSETS

At 30 June 2013 and 31 December 2012, details of Other current assets on the Consolidated Statement of Financial Position were as follows:

	30.06.2013			31.12.2012		
	Gross Value	Impairment	Net Value	Gross Value	Impairment	Net Value
Derivatives instruments	34 033		34 033	5 612		5 612
Financial Instruments	34 033		34 033	5 612		5 612
Accrued income	4 463 228		4 463 228	4 754 959		4 754 959
Deferred expenses	2 588 063		2 588 063	7 787 818		7 787 818
Assets out of scope of IFRS 7	7 051 291		7 051 291	12 542 777		12 542 777
Total	7 085 324		7 085 324	12 548 389		12 548 389

5. CASH AND CASH EQUIVALENTS

At 30 June 2013 and 31 December 2012, detail of Cash and Cash Equivalents was as follows:

	30.06.2013	31.12.2012
Cash at Hand	60 019	64 924
Bank Deposits and Other Treasury Applications	12 620 019	23 117 589
Impairment in Treasury Applications		
Cash and Cash Equivalents on the Balance Sheet	12 680 038	23 182 513
Bank Overdrafts	12 810 067	40 992 770
Cash and Cash Equivalents on the Statement of Cash Flows	- 130 029	- 17 810 257

6. LOANS

As at 30 June 2013 and 31 December 2012 Sonae Indústria had the following outstanding loans:

	30.06.2013				31.12.2012			
	Amortised cost		Nominal value		Amortised cost		Nominal value	
	Current	Non current	Current	Non current	Current	Non current	Current	Non current
Bank loans	187 374 545	137 647 003	187 513 702	138 397 983	133 186 332	128 275 420	133 311 753	129 230 007
Debentures	65 000 000	183 622 358	65 000 000	185 000 000	55 000 000	248 344 033	55 000 000	250 000 001
Obligations under finance leases	5 126 010	32 795 688	5 126 010	32 795 688	4 114 170	36 192 908	4 114 170	36 192 908
Other loans	80 758 640	3 916 411	81 586 765	3 916 410	4 060 098	78 868 673	4 060 098	79 716 721
Gross debt	338 259 195	357 981 460	339 226 477	360 110 081	196 360 600	491 681 034	196 486 021	495 139 637
Cash and cash equivalent in balance sheet	12 680 038		12 680 038		23 182 513		23 182 513	
Net debt	325 579 157	357 981 460	326 546 439	360 110 081	173 178 087	491 681 034	173 303 508	495 139 637
Total net debt	683 560 617		686 656 520		664 859 121		668 443 145	



6.1. Bank Loans

- a) In December 2012 Sonae Indústria, SGPS, SA contracted a loan with a Portuguese financial institution for EUR 25 million, which became totally available in March 2013. This loan pays interest at variable rate and will be repaid from 2015 to 2018;
- b) In September 2009 Sonae Indústria, SGPS, SA contracted a commercial paper programme with a maximum nominal amount of EUR 40 million, which was reduced to EUR 10 million in 2012 and then increased to EUR 65 million in April 2013. The programme still matures in 2013. At 30 June 2013 commercial paper had been issued for EUR 65 million;
- c) On 26 July 2010 Tableros de Fibras, SA contracted a commercial paper programme, which was amended in July 2011 and then in May 2013, aiming to increase maturity from December 2013 to December 2016. The maximum nominal amount of EUR 7 million will be reduced monthly from January 2014 until maturity date. The programme can be renewed annually. At 30 June 2013 commercial paper had been issued for the programme's full amount;
- d) In June 2013 Sonae Indústria, SGPS, SA contracted two commercial paper programmes with a Portuguese financial institution. Both programmes have a maximum nominal amount of EUR 25 million and mature in October 2013. At 30 June 2013 commercial paper had been issued for EUR 25 million, under the first programme, and for EUR 5 million, under the second programme;
- e) In July 2011 Tafisa Canada Inc. contracted a loan for CAD 81 000 000 with a syndicate of financial institutions from North America. The loan will mature within five years and is divided into two parts: the first one, amounting to CAD 66 000 000, will be redeemed over that period; the second one, with a maximum amount of CAD 15 000 000, will be redeemed when the loan matures. In June 2013 the company increased the first part by CAD 7 500 000. At 30 June 2013 the first part amounted to CAD 51 588 889 (EUR 37 617 586) and the second part amounted to CAD 3 000 000 (EUR 2 187 540).

During the period ended 30 June 2013 bank loans were repaid for approximately EUR 16 million.

In addition, during the same period bank overdrafts were reduced by approximately EUR 28 million.



6.2. Bond Issues

During the period ended 30 June 2013, the Company repaid Sonae Indústria 2005/2013 bonds amounting to EUR 55 000 000.

6.3. Other loans

- a) At 30 June 2013 loans recognized under the securitization facility contracted with ING Bank Belgium SA/NV and with Finacity Corporation amounted to EUR 75 144 127. This loan was reclassified to current liabilities as it matures in March 2014.

Trade debtors amounting to EUR 103 883 970 were kept on the consolidated balance sheet as the criteria set out in IAS 39 for their derecognition were not fully met, namely because the whole risks related to the securitized assets were not completely transferred.

- b) At 30 June 2013 loans recognized under a factoring facility amounted to EUR 4 458 056.

Trade debtors for the amount of EUR 5 481 811 were kept on the consolidated balance sheet as the criteria set out in IAS 39 for their derecognition were not fully met, namely because the whole risks related to the securitized assets were not completely transferred.

7. PROVISIONS AND ACCUMULATED IMPAIRMENT LOSSES

Movements occurred in provisions and accumulated impairment losses during the period ended 30 June 2013 were as follows:

Description	30.06.2013						
	Opening balance	Exchange rate effect	Changes to perimeter	Increase	Utilization	Reversion	Other changes
Impairment losses:							
Tangible fixed assets	32 922 834						
Intangible assets	19 242						
Other non-current assets	10 931 182						
Trade debtors	25 156 732	- 498 891		2 409 498		1 295 588	- 1 239 884
Other debtors	16 111						
Subtotal impairment losses	69 046 101	- 498 891		2 409 498		1 295 588	- 1 239 884
Provisions:							
Litigations in course	2 150 693			49 114	12 000		- 10 057
Warranties to customers	690 770	- 471					
Restructuring	10 911 412	- 115 274			6 615 141		
Other	5 638 746	- 7 471		9 144	1 589 516		
Subtotal provisions	19 391 621	- 123 216		58 258	8 216 657		- 10 057
Subtotal impairment losses and provisions	88 437 722	- 622 107		2 467 756	8 216 657	1 295 588	- 1 249 941
Other losses:							
Investments	36 985 875						
Write-down to net realizable value of inventories	8 833 140	- 67 015		2 375 298		3 098 943	
Total	134 256 737	- 689 122		4 843 054	8 216 657	4 394 531	- 1 249 941



Increases and decreases in provisions and impairment losses are stated on the Consolidated Income Statement as follows:

	30.06.2013		
	Losses	Gains	Total
Cost of sales	801 037	1 172 422	- 371 385
(Increase) / decrease in production	1 574 261	1 926 521	- 352 260
Provisions and impairment losses	2 467 756	9 512 245	- 7 044 489
Total (Consolidated Income Statement)	4 843 054	12 611 188	- 7 768 134

Utilization of restructuring provisions for EUR 6 615 141 relates mainly to ongoing restructuring processes in Spanish and German operations.

8. OTHER INCOME AND GAINS

Details of Other income and gains on the Consolidated Income Statement for the periods ended 30 June 2013 and 2012 are as follows:

	30.06.2013	30.06.2012
Gains on disposals of non current investments	66 515	141 684
Gains on disp. and write off of invest. prop., tang. and intang. assets	448 534	205 501
Supplementary revenue	5 022 875	5 111 156
Investment subventions	3 588 782	3 076 402
Tax received	2 832 915	2 363 279
Positive exchange gains	1 362 615	1 021 037
Others	394 625	2 799 506
	<u>13 716 861</u>	<u>14 718 565</u>



9. FINANCIAL RESULTS

Financial results for the periods ended 30 June 2013 and 2012 were as follows:

	30.06.2013	30.06.2012
Financial expenses:		
Interest expenses		
related to bank loans and overdrafts	8 317 163	7 953 113
related to non convertible debentures	5 651 399	5 418 248
related to finance leases	1 946 273	2 027 651
related to loans from discontinued operations		31 791
others	2 187 414	755 839
	18 102 249	16 186 642
Losses in currency translation		
related to loans	2 706 814	3 337 425
	2 706 814	3 337 425
Cash discounts granted	7 970 084	7 870 148
Adjustment to fair value of financial instruments at fair value through profit or loss	150 467	5 592 523
Other finance losses	3 726 128	3 268 840
	32 655 742	36 255 578
	30.06.2013	30.06.2012
Financial income:		
Interest income		
related to bank loans	22 733	489 783
Related to loans discontinued operations		1 299 171
Others	76 964	91 000
	99 697	1 879 954
Gains in currency translation		
related to loans	1 828 681	5 365 889
	1 828 681	5 365 889
Cash discounts obtained	198 934	538 730
Adjustment to fair value of financial instruments at fair value through profit or loss	298 966	2 689 474
Other finance gains	69 592	258 268
	2 495 870	10 732 315
Finance profit / (loss)	- 30 159 872	- 25 523 263

10. TAXES

Corporate income tax accounted for in the periods ended 30 June 2013 and 2012 is detailed as follows:

	30.06.2013	30.06.2012
Current tax	3 474 987	2 873 616
Deferred tax	684 688	- 140 034
	4 159 675	2 733 582



11. PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS

Net loss from discontinued operations, which are related to Knowsley industrial plant, included under profit/(loss) from discontinued operations, after taxation, on the Consolidated Income Statement, are detailed as follows:

	<u>30.06.2012</u>
Sales	17 965 124
Services rendered	326 139
Other income and gains	6 859 835
Cost of sales	10 384 541
(Increase) / decrease in production	606 240
External supplies and services	7 457 868
Staff expenses	4 925 475
Depreciation and amortisation	1 887 990
Provisions and impairment losses (increase / reduction)	- 30 966
Other expenses and losses	<u>2 308 025</u>
Operating profit / (loss)	- 2 388 075
Financial expenses	1 699 074
Financial income	<u>105 550</u>
Net profit/(loss) from discontinued operations, before tax	- 3 981 599
Taxation	
Net profit / (loss) from discontinued operations	<u><u>- 3 981 599</u></u>
Attributable to:	
Equity Holders of Sonae Industria	- 3 933 171
Non-controlling interests	<u><u>- 48 428</u></u>

Cash flows related to discontinued operations, which are included in the Consolidated statement of Cash Flows, are detailed as follows:

	<u>30.06.2012</u>
Operating activities	4 507 975
Investment activities	- 11 735 364
Financing activities	7 889 702



12. SEGMENT INFORMATION

The main activity of the Group is the production of wood based panels and derivative products through industrial plants and commercial facilities located in Portugal, Spain, France, Germany, United Kingdom, Switzerland, The Netherlands, Canada and South Africa.

Until 31 March 2012 identifiable reporting segment were are as follows:

- Iberian Peninsula;
- Central Europe
 - France;
 - Germany;
 - United Kingdom;
- Rest of the World
 - Canada;
 - South Africa;
- Other segments.

Following the organizational change occurred in 2012, identifiable reportable segments were then:

- Europe;
- Rest of the world

During the period ended 30 June 2013, some organizational changes were implemented, which caused the identifiable reportable segments to be as follows:

- Northern Europe;
- Southern Europe;
- Rest of the World.

	Turnover			
	External		Intersegment	
	30.06.2013	30.06.2012	30.06.2013	30.06.2012
Northern Europe	257 401 848	292 409 151	19 503 801	20 808 503
Southern Europe	247 885 046	258 058 432	13 244 915	24 655 228
Continuing operations	247 885 046	258 058 432	13 244 915	24 655 228
Rest of the world	136 356 993	142 743 819		
Total segments	641 643 887	693 211 402	32 748 716	45 463 731
Southern Europe				
Discontinued operations		18 291 263		



Intersegment turnover includes transactions among segments Northern Europe, Southern Europe and Rest of the World but it does not include transactions between continuing and discontinued operations within Southern Europe segment.

	Operating net profit (loss)	
	30.06.2013	30.06.2012
Northern Europe	1 457 421	9 037 517
Southern Europe	-5 725 231	- 729 796
Continuing operations	-5 725 231	- 729 796
Rest of the world	9 807 862	6 234 116
Total segments	5 540 052	14 541 837
Southern Europe		
Discontinued operations		-2 388 075

The information of earlier periods was restated according to the new structure of identifiable reportable segments.

13. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

These consolidated financial statements were approved by the Board of Directors and authorized for issuance 31 July 2013.