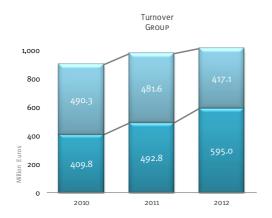
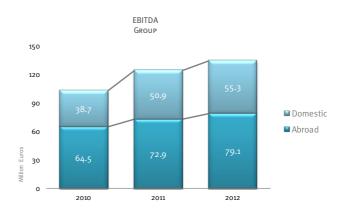




### **Highlights**

- > Turnover rose approximately 4%, exceeding €1.012 billion
- > GROUP's international activity reached approximately 60% of total turnover
- > EBITDA increased 8.5% and EBIT approximately 16% with margins of 13.3% and 8.3%, respectively
- > Group's net income soared 16.8% to €18.3 million
- > Order book remains above €3.5 billion (more than 71% in foreign markets)
- > Improvement of the "Total Net Debt / EBITDA" ratio to 3.3 (4.4 in 1H 2011)





|                                      |           |        |         |          |        |          |        |         | thousa   | nd euros |
|--------------------------------------|-----------|--------|---------|----------|--------|----------|--------|---------|----------|----------|
|                                      | 1H12      |        | Δ       | 1H11     | % T    | 2Q12     |        |         | 2Q11     | % T      |
| Turnover                             | 1,012,106 | 0.0%   | 3.9%    | 974,331  | 0.0%   | 530,637  |        | (2.3%)  | 542,966  |          |
| EBITDA                               | 134,368   | 13.3%  | 8.5%    | 123,817  | 12.7%  | 72,417   | 13.6%  | (0.1%)  | 72,516   | 13.4%    |
| EBIT                                 | 83,557    | 8.3%   | 15.9%   | 72,084   | 7.4%   | 48,103   | 9.1%   | 1.7%    | 47,287   | 8.7%     |
|                                      |           |        |         |          |        |          |        |         |          |          |
| Net financial income                 | (45,724)  | (4.5%) | (16.7%) | (39,174) | (4.0%) | (24,052) | (4.5%) | (12.2%) | (21,438) | (3.9%)   |
| Net income/losses from equity method | 7,401     | 0.7%   | 141.1%  | 3,070    | 0.3%   | 3,988    | 0.8%   | 345.3%  | (1,626)  | (0.3%)   |
| Income before taxes                  | 45,235    | 4.5%   | 25.7%   | 35,980   | 3.7%   | 28,040   | 5.3%   | 15.8%   | 24,223   | 4.5%     |
|                                      |           |        |         |          |        |          |        |         |          |          |
| Net income                           | 34,807    | 3.4%   | 16.4%   | 29,898   | 3.1%   | 20,564   | 3.9%   | 1.6%    | 20,230   | 3.7%     |
| Attributable to:                     |           |        |         |          |        |          |        |         |          |          |
| Non-controlling interests            | 16,486    | 1.6%   | 16.0%   | 14,208   | 1.5%   | 6,766    | 1.3%   | (11.7%) | 7,666    | 1.4%     |
| Group                                | 18,321    | 1.8%   | 16.8%   | 15,690   | 1.6%   | 13,798   | 2.6%   | 9.8%    | 12,565   | 2.3%     |

Ebitda = EBIT + Depreciation + Provisions and Impairments

Net Debt = Financial Debt - Cash and equivalents

"Total Net Debt / EBITDA": Annualized EBITDA with the second half of the previous year Non-audited accounts.



## Index

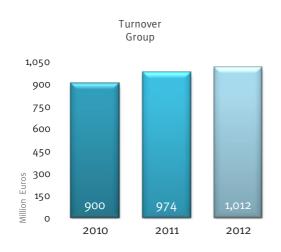
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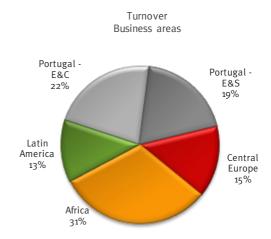






### 1. Financial Analysis

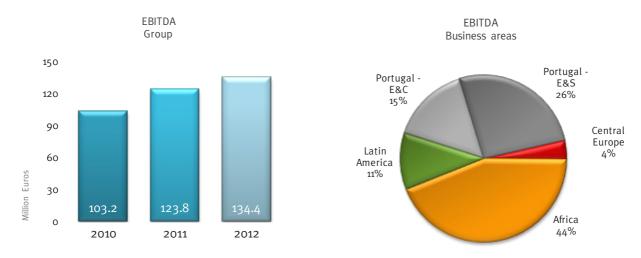




MOTA-ENGIL GROUP reached a net consolidated income of  $\in$ 34.8 million in the first half of 2012 (2011:  $\in$ 29.9 million), of which  $\in$ 18.3 million attributable to the Group (2011:  $\in$ 15.7 million). Net attributable income adjusted for Martifer's losses reached  $\in$ 22.9 million (2011:  $\in$ 21.3 million).

By the beginning of 2012, as a result of the reorganization of its business model, the Group changed its organizational structure that is now organized by geographies as opposed to the previous one based on business areas. As a result, from January 2012 onwards, the Group is organized in the following four main business areas: Portugal, Africa, Latin America and Central Europe. The aforementioned change aimed at promoting the operating efficiency and the value creation for the Mota-Engil Group.

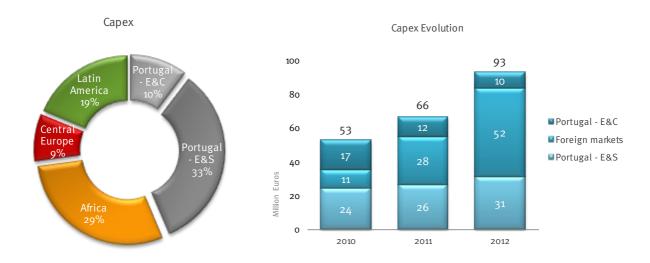
Group's turnover rose 3.9% to €1.012 billion in the first half of 2012 (2011: €974 million). This performance was mainly achieved on the back of foreign markets (up 21%, approximately). International activity weighed approximately 60% in total turnover in the first half of 2012 (2011: 51%). The growing importance of foreign markets shows how successful the internationalization strategy that the Group has been embracing in the last years has been, particularly since 2008, the year where the five year strategic plan, "Ambition 2013", was produced.



As for EBITDA, the growth recorded in the first half of 2012, as compared to the same period of the previous year, €10.6 million, came mainly from Africa but it is also worth mentioning that Portugal had an excellent operating performance, proving to be very resilient to the difficult market conditions.

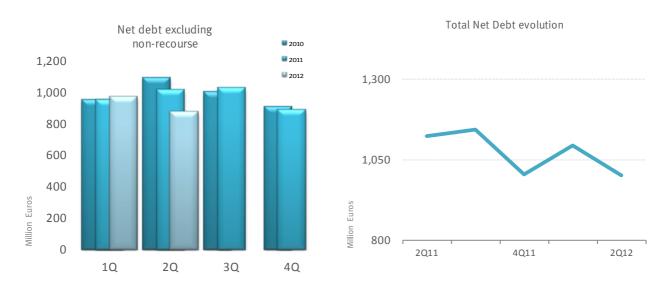


Consolidated EBITDA margin reached 13.3% in the first half of 2012, as compared to 12.7% in the first half of the previous year. These operational results confirm that the strategy of the GROUP, supported in a sustainable growth and in balancing internationalization and diversification, was followed by a constant improvement of the efficiency and by an enormous reinforcement of the training, of the improvement of competencies and internal development of *know-how*.



In the first half of 2012, net consolidated capital expenditure reached  $\in$ 93 million of which  $\in$ 52 million in foreign markets (2011:  $\in$ 28 million) and  $\in$ 31 million in water & sewage and urban solid waste segments in Portugal (includes maintenance and growth capex in water & sewage concessions, namely in INDAQUA MATOSINHOS, VILA DO CONDE E FEIRA).

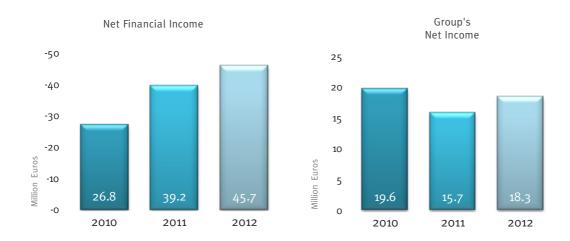
Maintenance capital expenditure was of €25 million while growth capital expenditure reached approximately €68 million.



As of June 30<sup>th</sup>, 2012, although the capital expenditure was higher than in previous years, net debt remained flat as compared to December 31<sup>st</sup>, 2011 and dropped significantly as compared to the first quarter of the current year, anticipating the seasonality effect that usually only occurs in the 3<sup>rd</sup> and 4<sup>th</sup> quarters.

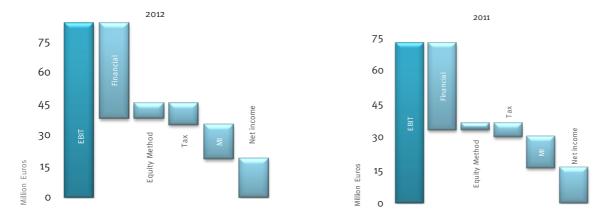


Corporate debt (with recourse) ascended to  $\in 871$  million (December 2011:  $\in 883$  million), of which approximately  $\in 540$  million allocated to the GROUP's operating activity. The balance ( $\in 330$  million) relates to investment in associates that do not contribute to EBITDA and to non-core assets. As of June 2012, non-recourse net debt was of  $\approx 132$  million (December 2011:  $\approx 121$  million).



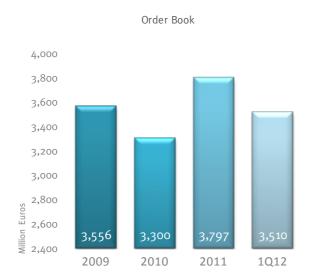
Net financial expenses were of  $\in$ 45.7 million (2011:  $\in$ 39.2 million), up 16.7%, year-on-year, mainly as a result of an increase of approximately  $\in$ 8.4 million in net interest paid, of which  $\in$ 4.4 million in the second quarter.

As a result of the operating and financial performances, pre-tax income attained  $\in$ 45.2 million (2011:  $\in$ 36 million) and consolidated net income  $\in$ 34.8 million (2011:  $\in$ 30 million), of which  $\in$ 18.3 million attributable to the Group (2011:  $\in$ 15.7 million).



In the first half of 2012, gains and losses in affiliated companies (equity method in the chart) contributed positively to the bottom line with a  $\in$ 7.4 million net gain (2011:  $\in$ 3 million). Ascendi, the sub-holding company for the road and railroad concessions, had a contribution of  $\in$ 9 million, in line with the contribution of the previous year.





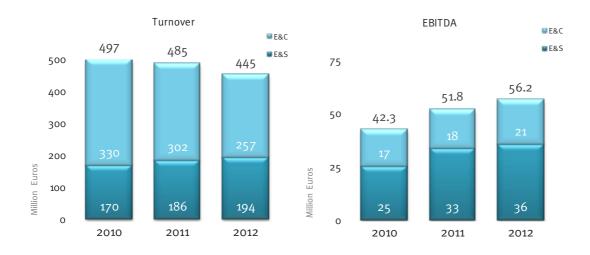


The order book as of the end of June was of approximately  $\in 3.5$  billion,  $\in 2.5$  billion of which in foreign markets, more than 70% of the total figure. As usual, the order book, besides the construction contracts, only includes contracts in urban solid waste and maintenance segments. The Group does not include in the abovementioned figure expected revenues from concession contracts in water and sewage nor seaports.



### 2. Business areas analysis

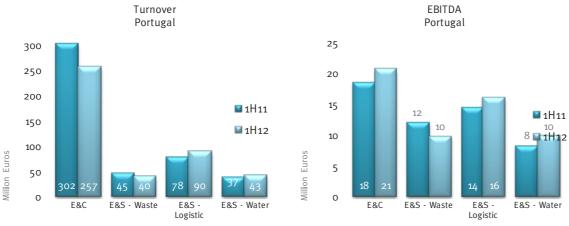
#### Portugal



Turnover in Portugal reached  $\in$ 445 million in the first half of 2012 (2011:  $\in$ 485 million), less 8.4% as compared to the same period of 2011. This evolution was mainly due to the unfavorable evolution of the Construction segment where revenues dropped approximately by  $\in$ 45 million, year on year. Despite the fact that turnover of the environment & services segments rose slightly ( $\in$ 194.5 million in the first half of 2012 as compared to  $\in$ 186 million in the first half of 2011), it did not offset the negative performance of the construction segment.

As far as the operating performance is concerned, it is worth mentioning the improvement of the EBITDA margin (2012: 12.6%; 2011: 10.7%), that, despite the lower turnover, allowed for an 8.4% increase in EBITDA (2012: €56.2 million; 2011: €51.8 million).

In spite of the lower activity in the construction division in Portugal, the EBITDA margin rose allowing for an improvement of the EBITDA (2012: €21 million; 2011: €18 million).



In the first half of 2012, the urban solid waste segment in Portugal fell slightly both in terms of activity (2012: turnover of €40.4 million; 2011: turnover of €45 million) and EBITDA (2012: €9.7 million; 2011: €11.9 million).

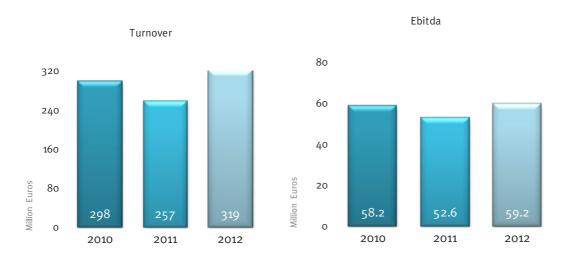


The logistics segment continues to represent the largest chunk of the environment & services activities. Turnover grew by 16% year on year ( $\in$ 89.8 million in the first half of 2012 as compared to  $\in$ 77.7 million in the previous year) and 12% at the EBITDA level ( $\in$ 16 million in 2012, as compared to  $\in$ 14.4 million in the first half of 2011). This performance, despite the current environment, shows, among other aspects, the continuous growth of domestic exports with a direct impact on port activities.

As far as the water & sewage segment in Portugal is concerned, the increase reported in the first half of 2012 was primarily due to the booking of revenues related to the investment undertaken in the water networks in some concessions. Excluding this effect, revenues from INDAQUA's main activity (the GROUP's vehicle for this segment) did not change materially.

Turnover in the residual segment of energy and facility management grew slightly and its EBITDA margin improved to 8.3%.

#### Africa



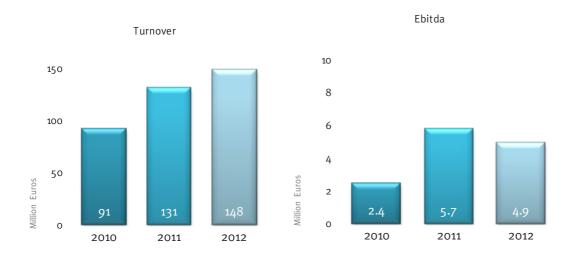
Africa is a core market for Mota-Engle Group. It is present in the continent for several decades, particularly in Angola, where the Group operates for more than 65 years. The Group has operations in the following countries: Angola, Mozambique, Malawi, São Tomé and Príncipe and Cape Verde, that in total weighed 32% in Mota-Engle Group's activity (2011: 26%).

In the first half of 2012, turnover exceeded for the first time  $\in$ 300 million in a first half, growing 24.2% to  $\in$ 319.2 million (2011:  $\in$ 256.9 million). Despite a slightly worse operating margin, that dropped from 20.5% in the first half of 2011 to 18.6% in the same quarter of the current year, EBITDA advanced to  $\in$ 59.2 million (2011:  $\in$ 52.6 million). It is worth noting that the turnover of the waste and cleaning business in Angola had a contribution of  $\in$ 12.8 million in the first half of 2012 (2011:  $\in$ 10.1 million) and the EBITDA  $\in$ 5.3 million (2011:  $\in$ 4 million).

It is also worth mentioning that the order book in Africa, the largest, attained €1.6 billion in June 2012 (December 2011: €1.687 billion), allowing for a very high expectation in terms of future growth in this market.



#### Central Europe

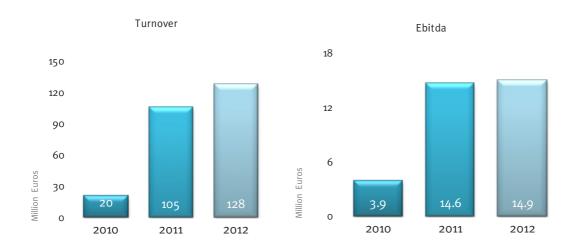


In Central Europe, Mota-Engle Group has been increasingly concentrating its activity in Poland.

The Group enjoys a strong order book in this market that comprises large road construction contracts and several mid-sized contracts in different business segments and in different regions in the country, worth  $\in$ 430 million. In the first half of 2012, turnover in Central Europe was of  $\in$ 148 million, up 13.2% as compared to the same period of the previous year ( $\in$ 131 million).

The EBITDA margin was eroded due to the extremely difficult market conditions prevailing in the Polish market. It is, however, relevant to stress that the Group kept the same quality level and complied with timings in all the works it is performing in that country.

#### Latin America



The Group's activity in Latin America is currently concentrated in Peru and Mexico. In the first half of 2012, turnover reached  $\in$ 128 million, a whopping 21.7% increase as compared to the same period of the previous year ( $\in$ 105 million). Excluding the contribution from Geovision (a solid waste management company with operations in Brazil, sold by the end of 2011) to turnover and EBITDA in 2011, of  $\in$ 31.2 million and  $\in$ 4 million, respectively, growth rates are even higher: 73% for turnover and 41% for EBITDA. The EBITDA margin remained close to 12%.



### 3. Share price behaviour and dividends



In a context where the euro crisis further aggravated, with Spanish and Italian bonds at the forefront of investors concerns, the PSI 20 Index dropped 15.5%, a performance very similar to Mota-Engil shares that fell 15.7% in the second quarter of 2012. The shares turnover exceeded 14 million in the aforementioned period, up 40.5% year on year.

The General Shareholders Meeting as of April 17th, 2012 approved, in accordance with the Board of Directors proposal, to pay a dividend of 11 euro cents per share, paid in May 17th, 2012.

Porto, August 27th, 2012

Jorge Coelho Chief Executive Officer

Gonçalo Moura Martins Chief Financial Office







## Separate Consolidated Income Statement For The Periods Ended June 30, 2012 & 2011

|   | 1st H         | 1ST HALF      |               | ARTER         |
|---|---------------|---------------|---------------|---------------|
|   |               |               |               | 2011<br>Euro  |
|   | (non audited) | (non audited) | (non audited) | (non audited) |
| Sales & services rendered                       | 1,012,106,383 | 974,330,666   | 530,637,477   | 542,965,929   |
| Other revenues                                  | 52,331,293    | 42,742,985    | 22,105,060    | 24,276,394    |
| Cost of goods sold, mat. cons. & Subcontractors | (555,335,562) | (523,188,780) | (284,765,908) | (295,188,064) |
| Gross profit                                    | 509,102,114   | 493,884,871   | 267,976,629   | 272,054,259   |
| Third-party supplies & services                 | (196,691,102) | (180,257,698) | (112,517,853) | (98,465,189)  |
| Wages and salaries                              | (202,391,820) | (192,127,230) | (105,389,084) | (102,322,115) |
| Other operating income / (expenses)             | 24,348,481    | 2,317,045     | 22,346,905    | 1,248,886     |
|   | 134,367,673   | 123,816,988   | 72,416,597    | 72,515,841    |
| Depreciation & Amortization                     | (46,990,314)  | (47,515,613)  | (23,974,301)  | (24,198,265)  |
| Provisons and impairment losses                 | (3,820,227)   | (4,217,494)   | (338,831)     | (1,030,489)   |
| Operational result                              | 83,557,132    | 72,083,881    | 48,103,465    | 47,287,087    |
| Financial income & gains                        | 73,386,169    | 33,967,278    | 44,652,683    | 13,275,547    |
| Financial costs & losses                        | (119,110,021) | (73,141,491)  | (68,704,715)  | (34,713,538)  |
| Gains / (losses) on associated companies        | 7,401,462     | 3,070,229     | 3,988,294     | (1,625,769)   |
| Income Tax                                      | (10,427,729)  | (6,082,282)   | (7,475,811)   | (3,993,026)   |
| Consolidated net profit of the year             | 34,807,013    | 29,897,615    | 20,563,916    | 20,230,301    |
| Attributable:                                   |               |               |               |               |
| to non-controlling interests                    | 16,486,229    | 14,207,500    | 6,765,915     | 7,665,801     |
| to the Group                                    | 18,320,784    | 15,690,115    | 13,798,001    | 12,564,500    |
| Earnings per share:                             |               |               |               |               |
| basic   | 0.0947        | 0.0810        | 0.0713        | 0.0649        |
| diluted   | 0.0947        | 0.0810        | 0.0713        | 0.0649        |



# Statement of Consolidated Comprehensive Income For The Periods Ended June 30, 2012 & 2011

|  | 1ST HALF      |               | 2nd Qu        | ARTER         |
|--|---------------|---------------|---------------|---------------|
|  | 2012<br>Euro  | 2011<br>Euro  | 2012<br>Euro  | 2011<br>Euro  |
|  | (non audited) | (non audited) | (non audited) | (non audited) |
| Consolidated net profit for the period   | 34,807,013    | 29,897,615    | 20,563,916    | 20,230,301    |
| Other comprehensive income   |               |               |               |               |
| Exchange differences stemming from transposition of financial statements expressed in foreign currencies | 4,683,623     | (12,779,569)  | 9,082,177     | (4,917,754)   |
| Variation, net of tax, of the fair value of financial derivatives  | (1,530,152)   | 2,418,644     | (512,076)     | 180,808       |
| Variation, net of tax, of the fair value of mineral resources and others                                 | -             | 2,061,605     | -             | 2,061,605     |
| Other comprehensive income in investments in associates using the equity method and others               | (48,546,826)  | 5,947,629     | (35,159,491)  | 5,148,700     |
| Total comprehensive income for the period  | (10,586,342)  | 27,545,924    | (6,025,474)   | 22,703,660    |
| Attributable:  |               |               |               |               |
| to non-controlling interests   | 17,534,226    | 11,797,261    | 9,910,955     | 6,155,923     |
| to the Group   | (28,120,568)  | 15,748,663    | (15,936,429)  | 16,547,737    |



## Consolidated Statement of Financial Position as at June 30, 2012 & December 31, 2011

|   | 2012<br>Euro  | 2011<br>Euro  |
|---|---------------|---------------|
|   | (non audited) | (audited)     |
| Assets  |               |               |
| Non-current                                   |               |               |
| Goodwill                                      | 135,788,651   | 135,372,921   |
| Intangible fixed assets                       | 336,762,416   | 307,517,983   |
| Tangible fixed assets                         | 588,109,473   | 564,556,702   |
| Financial investments under the equity method | 183,664,898   | 216,573,611   |
| Available for sale financial assets           | 4,837,661     | 5,448,764     |
| Investment properties                         | 64,620,686    | 62,947,053    |
| Customers & other debtors                     | 195,679,871   | 156,525,091   |
| Deferred tax assets                           | 56,382,138    | 50,631,819    |
|   | 1,565,845,794 | 1,499,573,944 |
| Non-current Assets Held for Sale              | 64,987,577    | 86,340,429    |
| Current                                       |               |               |
| Inventories                                   | 257,964,635   | 242,360,589   |
| Customers                                     | 954,097,487   | 921,214,752   |
| Other debtors                                 | 321,000,365   | 364,422,378   |
| Other current assets                          | 280,499,464   | 175,695,222   |
| Derivative financial instruments              | 278,495       | 469,508       |
| Cash & cash equivalents without recourse      | 16,863,896    | 9,305,697     |
| Cash & cash equivalents with recourse         | 359,490,066   | 224,914,409   |
|   | 2,190,194,408 | 1,938,382,555 |
| Total Assets                                  | 3,821,027,779 | 3,524,296,928 |
| Liabilities                                   |               |               |
| Non-current                                   |               |               |
| Debt without recourse                         | 147,024,828   | 128,719,799   |
| Debt with recourse                            | 588,264,562   | 543,231,584   |
| Sundry Creditors                              | 264,854,390   | 237,537,318   |
| Provisions                                    | 85,787,881    | 88,151,934    |
| Other non-current liabilities                 | 22,655,048    | 26,186,042    |
| Deferred tax liabilities                      | 31,337,056    | 30,302,950    |
|   | 1,139,923,765 | 1,054,129,627 |
| Current                                       |               |               |
| Debt without recourse                         | 1,797,908     | 1,988,542     |
| Debt with recourse                            | 641,768,049   | 565,040,296   |
| Suppliers                                     | 533,717,064   | 478,149,258   |
| Derivative financial instruments              | 31,116,525    | 27,700,288    |
| Sundry Creditors                              | 563,226,052   | 500,827,625   |
| Other current liabilities                     | 524,381,825   | 481,636,706   |
|   | 2,296,007,423 | 2,055,342,715 |
| Total Liabilities                             | 3,435,931,188 | 3,109,472,342 |
| Chambaldani                                   |               |               |
| Shareholders' equity                          |               | 05: /- /      |
| Equity capital                                | 204,635,695   | 204,635,695   |
| Reserves                                      | 39,769,312    | 74,923,859    |
| Consolidated net profit for the year          | 18,320,784    | 33,432,054    |
| Own funds attributable to the Group           | 262,725,791   | 312,991,608   |
| Non-controlling interests                     | 122,370,800   | 101,832,978   |
| Total shareholders' equity                    | 385,096,591   | 414,824,586   |
| Total shareholders' equity & liabilities      | 3,821,027,779 | 3,524,296,928 |
|   |               |               |



# **Statement of Consolidated During The Periods Ended**

|  |                |              |                | Fair value reserves |  |              |
|--|----------------|--------------|----------------|---------------------|--|--------------|
|  | Equity capital | Own Shares   | Issue premiums |                     | Lands assigned to<br>quarrying<br>operations | Derivatives  |
| Balance as at January 1, 2011              | 204,635,695    | (22,626,520) | 87,256,034     | 27,702,096          | 4,791,226                                    | (5,527,456)  |
| Total comprehensive income for the period  | -              | -            | -              | -                   | 2,061,605                                    | 1,402,094    |
| Dividend distribution                      | -              | -            | -              | -                   |  | 7            |
| Other distributions of results             | -              | -            | -              | -                   | -  | -            |
| Transfers for other reserves               | -              | -            | -              | -                   | -  | -            |
| Alterations to the consolidation perimeter | -              | -            | -              | -                   | -  | -            |
| Balance as at June 30, 2011                | 204,635,695    | (22,626,520) | 87,256,034     | 27,702,096          | 6,852,831                                    | (4,125,362)  |
| Balance as at January 1, 2012              | 204,635,695    | (22,749,225) | 87,256,034     | 27,702,096          | 1,549,652                                    | (10,037,500) |
| Total comprehensive income for the period  | -              | -            | -              | -                   | -  | (761,869)    |
| Dividend distribution                      | -              | -            | -              | -                   | -  | -            |
| Other distributions of results             | -              | -            | -              | -                   | -  | -            |
| Transfers for other reserves               | -              | -            | -              | -                   | -  | -            |
| Capital increase                           | -              | -            | -              | -                   | -  | -            |
| Balance as at June 30, 2012                | 204,635,695    | (22,749,225) | 87,256,034     | 27,702,096          | 1,549,652                                    | (10,799,369) |



## Changes in Equity June 30, 2012 & 2011

| Currency translation reserve | Other reserves and results | Net Profit   | Own funds<br>attributable to<br>shareholders | Own funds<br>attributable to non-<br>controlling<br>interests | Shareholders'<br>equity |
|------------------------------|----------------------------|--------------|--|---|-------------------------|
| (30,985,744)                 | 109,511,336                | 36,950,674   | 411,707,342                                  | 69,022,557  | 480,729,899             |
| (11,556,958)                 | 8,151,807                  | 15,690,115   | 15,748,663                                   | 11,797,261  | 27,545,924              |
| -                            | (21,299,303)               | -            | (21,299,303)                                 | -   | (21,299,303)            |
| -                            | (900,000)                  | -            | (900,000)                                    | -   | (900,000)               |
| -                            | 36,950,674                 | (36,950,674) | -  | -   | -                       |
| -                            | 189,638                    | -            | 189,638                                      | 20,687,254  | 20,876,892              |
| (42,542,702)                 | 132,604,152                | 15,690,115   | 405,446,340                                  | 101,507,072   | 506,953,412             |
|                              |                            |              |  |   |                         |
| (28,523,967)                 | 19,726,769                 | 33,432,054   | 312,991,608                                  | 101,832,978   | 414,824,586             |
| 1,468,177                    | (47,147,660)               | 18,320,784   | (28,120,568)                                 | 17,534,226  | (10,586,342)            |
| -                            | (21,288,752)               | -            | (21,288,752)                                 | (4,073,186)   | (25,361,938)            |
| -                            | (856,497)                  | -            | (856,497)                                    | (52,346)  | (908,843)               |
| -                            | 33,432,054                 | (33,432,054) | -  | -   | -                       |
| -                            | -                          | -            | -  | 7,129,128   | 7,129,128               |
| (27,055,790)                 | (16,134,086)               | 18,320,784   | 262,725,791                                  | 122,370,800   | 385,096,591             |



### Statement of Consolidated Cash-Flows For The Periods Ended June 30, 2012 & 2011

|   | 2012          | 2011          |
|---|---------------|---------------|
|   |               |               |
| OPERATING ACTIVITY  |               |               |
| Cash receipts from customers                              | 1,011,727,267 | 871,934,080   |
| Cash paid to suppliers                                    | (695,512,194) | (697,296,164) |
| Cash paid to employees                                    | (154,105,337) | (142,990,527) |
| Cash generated from operating activities                  | 162,109,736   | 31,647,389    |
| Income tax paid/received                                  | (10,380,849)  | (11,139,045)  |
| Other receipts/payments generated by operating activities | 3,416,517     | 3,938,544     |
| NET CASH FROM OPERATING ACTIVITIES (1)                    | 155,145,404   | 24,446,888    |
| INVESTING ACTIVITY  |               |               |
| Cash receipts from:                                       |               |               |
| Financial assets  | 2,358,975     | 253,870       |
| Tangible fixed assets                                     | 1,475,788     | 936,569       |
| Interest and similar incomes                              | 6,117,733     | 5,287,233     |
| Dividends   | 1,297,122     | 604,639       |
| Others  | 1,581,913     | -             |
|   | 12,831,531    | 7,082,311     |
| Cash paid in respect of:                                  | -             | -             |
| Financial assets  | (7,887,000)   | (1,300,670)   |
| Intangible fixed assets                                   | (30,984,415)  | (21,121,904)  |
| Tangible fixed assets                                     | (57,789,311)  | (45,392,917)  |
| Others  | -             | (3,071,534)   |
|   | (96,660,726)  | (70,887,025)  |
| NET CASH FROM INVESTING ACTIVITIES (2)                    | (83,829,195)  | (63,804,714)  |
| FINANCING ACTIVITY  |               |               |
| Cash receipts from:                                       |               |               |
| Loans obtained  | 209,159,497   | 111,788,794   |
|   | 209,159,497   | 111,788,794   |
| Cash paid in respect of:                                  |               |               |
| Loans obtained  | (69,284,371)  | (29,147,907)  |
| Amortization of finance lease contracts                   | (16,821,904)  | (17,304,270)  |
| Interest & similar expense                                | (41,129,623)  | (34,346,764)  |
| Dividends   | (21,288,752)  | (21,299,303)  |
| Others  | (1,931,410)   | (2,196,545)   |
|   | (150,456,060) | (104,294,789) |
| NET CASH FROM FINANCING ACTIVITIES (3)                    | 58,703,437    | 7,494,005     |
| Variation of cash & cash equivalents $(4)=(1)+(2)+(3)$    | 130,019,646   | (31,863,821)  |
| Variations caused by changes to the perimeter             | 1,654,479     | 12,202,309    |
| Exchange rate effect                                      | 1,054,479     | (6,764,795)   |
| Cash & cash equivalents at the beginning of the year      | 234,220,106   | 200,626,102   |
| CASH & CASH EQUIVALENTS AT THE END OF THE YEAR            | 376,353,962   | 174,199,795   |
| CASH & CASH EQUIVALENTS AT THE END OF THE YEAR            | 3/0,353,962   | 1/4,199,795   |