Mota-Engil. A World of Inspiration

MOTA-ENGIL INFORMS ABOUT ITS PERFORMANCE IN 2015 – PROVISIONAL UNAUDITED INDICATORS

Mota-Engil SGPS, S.A. ("Mota-Engil") informs about the main indicators (unaudited) related to its 2015 operational and financial performance:

- Turnover above €2.4 billion, up 2% as compared to 2014;
- Operating margin (EBITDA) of around 15%;
- Decrease of more than 6% in net debt in the fourth quarter;
- Order book of €4.1 billion, with the regions out of Europe maintaining the weight at 78%.

In the fourth quarter of 2015 Mota-Engil's activity increased compared to the same period of 2014, with all the regions outside Europe presenting a positive evolution. It is worth highlighting the growth in Latin America region and in the Environment and Services business segment.

At the financial level, net debt decreased during the last quarter of the year, mainly on the back of a decrease in working capital.

The order book stood above €4 billion at the end of December, following relevant contract awards in all regions. In accordance with Mota-Engil's accounting policies, the order book does not include any amount related with the expected revenues from the concessionaires' activities (namely EGF's subsidiaries).

It should be stressed that during the fourth quarter, Mota-Engil started the electricity generation activity through its Mexican's subsidiary, Sociedade Generadora Fénix. In terms of accounting basis of presentation, it should be highlighted that in the fourth quarter, both the Transport Concession (Ascendi) and the Water Management (Indaqua) associated companies started to be accounted as Assets Held for Sale.

Porto, 17 March 2016

THE REPRESENTATIVE FOR THE MARKET RELATIONS
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