Jerónimo Martins

RELEASE

FIRST HALF

ADDITIONAL INFORMATION RELATING TO THE PERIOD HERE

FINANCIAL CALENDAR

9M 2022 Results: 26 October 2022
(released after the closing of the market)

This release includes, in Appendix 1, for comparison purposes, the Financial Statements excluding the effect of the IFRS16.

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COMPETITIVENESS DRIVES GOOD PERFORMANCE OF SALES AND PROFITS IN A CONTEXT OF MOUNTING INFLATION

H1 I KEY FIGURES

+20.0% SALES
TO €11.9 BN
(+21.7% excl. FX)

+19.1% EBITDA
TO €851 MN
(+21.2% excl. FX)

+40.3% NET EARNINGS
TO €261 MN
EPS AT €0.42

CASH FLOW
AT €97 MN

NET DEBT AT
€1.9 BN

PERFORMANCE OVERVIEW & KEY DRIVERS

In a context of increasing generalized price rises, intensified in Q2, the Group's banners showed an impressive ability to implement measures that limited food inflation's adverse impact on our consumers.

All Group Companies reinforced their price competitiveness throughout the period, protecting volumes and mitigating the expected trade down. This dynamic allowed them to deliver remarkable sales growth.

In Poland, **Biedronka** continued to focus its commercial strategy on containing the rise in food prices. The assertiveness with which it assumed its role as an “anti-inflation shield” contributed decisively to the 21.3% increase in local-currency sales (+26.9% in Q2).

Relative to H1 21, **Hebe** benefited from the lifting of all restrictions related to the pandemic and grew local-currency sales by 34.7% (+40.4% in Q2). Despite changing consumer behaviour, online sales continued to gain relevance and represented 14.6% of the total.

In Portugal, **Pingo Doce** focused on offering saving opportunities to its consumers and grew sales by 8.5% (+10.9% in Q2). **Recheio** benefited from the tourism recovery, registering a notable top-line growth of 28.9% (+26.8% in Q2).

In Colombia, food inflation remained above 20%, pressuring consumers to trade down. **Ara** invested in prices, turning challenging circumstances into an opportunity to strengthen its market position and its consumer recognition. As a result, sales grew by a remarkable 70.1% in local currency in the first six months of the year (+74.9% in Q2).

Our focus on competitiveness and volume protection drove the **Group’s EBITDA** to grow 19.1% vs. H1 21. EBITDA margin was 7.2%, in line with the same period in the previous year. In Q2, the EBITDA margin was 7.5% vs. 7.7% in Q2 21, mainly reflecting price investments and significant cost inflation.

Amidst ongoing uncertainty, all banners delivered solid performances while strengthening their market positions.

The Balance Sheet remains solid with a net cash position (excluding capitalized operating leases liabilities) of 593 million euros at the end of June, after a dividend payment in May of 493 million euros.

Despite the pressures felt by the businesses, the Group also registered significant progress in its corporate responsibility pillars. Highlights include:

- With the release for the second consecutive year of its report “Contributing to a forest-positive future” the Group reaffirmed its policies, commitments, and progress in fighting deforestation and the creation of high-conservation value ecosystems;
- JM Agribusiness acquired a 10.1% stake in a Norwegian sustainable salmon production company. Its ambition is to develop the most sustainable and “fish-friendly” land-based aquaculture facilities in the world;
- Biedronka signed an agreement that will allow it to have, by the end of 2025, 2,000 stores equipped with photovoltaic panels;
- Pingo Doce was the main sponsor of One Sustainable Ocean, the largest official and free-access side event in the United Nations Ocean Conference that took place in Lisbon.

MESSAGE FROM THE CHAIRMAN AND CEO
PEDRO SOARES DOS SANTOS

‘Amidst extreme uncertainty, with high food inflation, an energy crisis without precedent in this century, and disruptions in international supply chains, the strength of our teams' performance in the first six months of the year is undeniable. This excellent performance reflects the success of our strategic commitment to defend competitiveness in all Group Companies, the resilience of their supply chains, and the efficiency of their business models.

Our banners maintained the quality of their value propositions and have reinforced their commercial assertiveness and margin investments to mitigate the sharp increase in food prices and its effects on consumer behaviour.

Despite a further decrease in Polish consumer confidence, food demand in Poland remained resilient. In Portugal and Colombia, generalized inflation has had a more immediate impact on consumption.

Meanwhile the energy crisis is driving ongoing, significant hikes in electricity and transport costs that require an increased focus from the teams on the rigorous management of productivity and efficiency. This situation advises prudence when considering the evolution of inflation in general and its socio-economic consequences.

In this context and in line with our long-term vision, we will keep the competitiveness and efficiency of our models as our main priorities.

I believe that the first half results confirm the ability of our teams to navigate turbulent waters and to make the necessary decisions to create shared value and achieve our vision of profitable, sustainable growth. This ability is even more critical on the verge of a new economic and geopolitical order that will reshape global supply chains and consumption patterns.’

OUTLOOK 2022

There is significant uncertainty associated with the developments of the war in Ukraine and the Covid-19 pandemic impacts on global supply chains.

Since the beginning of the military conflict, there has been a further escalation of inflationary pressures on food, energy, and transport, which is expected to be more pronounced in the second half of the year. In addition, the volatility of Eastern European and LatAm currencies has increased.

With rising food inflation and interest rates pressuring household disposable incomes and consumer confidence, it is even more critical to maintain price competitiveness and create saving opportunities through promotional activities.

The effort to contain prices will be implemented in a context where cost inflation will increase the pressure on the percent margins of our banners.

We, therefore, maintain the outlook for the year as presented on March 9, 2022, when the 2021 results were released.

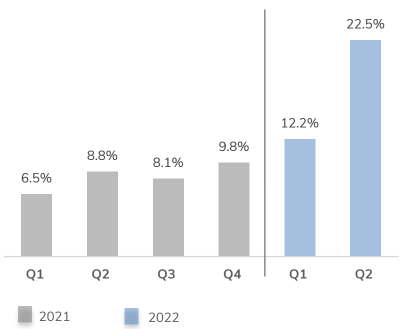
PERFOMANCE ANALYSIS BY BANNER

POLAND

In Poland, food sales continued to record solid growth driven by higher inflation and volume increases. The measures implemented by the government to protect consumers from the increasing pressure over disposable income, combined with a more extensive consumer base due to the flow of Ukrainian refugees to Poland, should have contributed to this trend.

Food inflation registered a progressive increase over the six months, reaching 11.1% in H1 (13.4% in Q2).

Biedronka LFL



Biedronka's commercial strategy has focused on a continuous effort to contain price increases and offer strong promotional campaigns in baskets that are relevant to the families.

In the six months, sales in local currency grew 21.3%, with LFL at 17.5%. In euros, sales reached 8.3 billion, 18.7% ahead of H1 21.

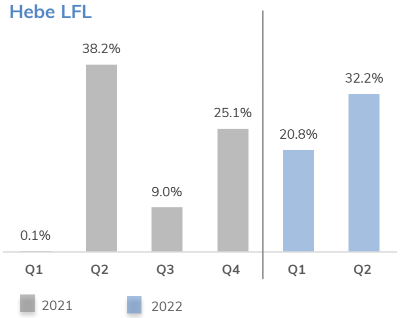
In Q2 22, the banner's competitiveness allowed for a strong performance. This delivery was also boosted by a more extensive consumer base in the Polish market and by the Easter season, which, in the prior year, took place in Q1.

In Q2 22, sales in local currency grew 26.9%, with LFL at 22.5%. In euros, sales reached 4.4 billion, 23.7% ahead of Q2 21. Higher basket inflation also contributed to top-line growth.

The reinforcement in competitiveness was key to the Company's remarkable EBITDA growth of 15.4% (+17.9% in local currency). The respective margin stood at 8.7% (8.9% in H1 21). The evolution of this margin reflects the strategy of investing in price and increasing cost inflation, in which the sharp rise in the price of electricity and fuel stands out.

Following its investment programme, Biedronka opened 40 stores in H1 (33 net additions) and remodelled 127 locations.

Hebe LFL



Hebe recorded a strong recovery in sales compared to H1 21, which had been impacted by pandemic-related restrictions.

In local currency, the banner grew sales by 34.7%, with LFL at 26.9%.

In euros, sales reached 163 million, 31.8% above H1 21.

In Q2 22, sales grew by 40.4% (+36.9% in euros) with LFL at 32.2%.

The good sales performance led EBITDA to reach 10 million euros versus 5 million euros in H1 21. The respective margin increased from 4.4% in H1 21 to 6.3% in H1 22.

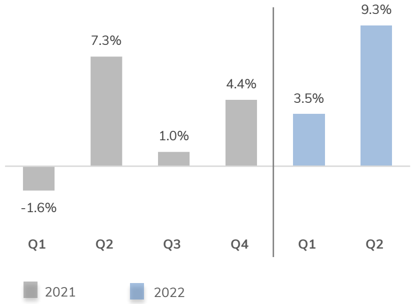
Hebe opened eight stores in the period (five net additions).

PORTUGAL

In Portugal, the generalized rise in prices put pressure on consumption and led to trading down in the food sector and to an increase in the weight of private brands on sales. On the other hand, the strong recovery in tourism underpinned the good performance of the HoReCa sector in the first half of the year.

Food inflation increased over the period and stood at 8.6% in the first half (11.9% in Q2).

Pingo Doce LFL (excl. fuel)



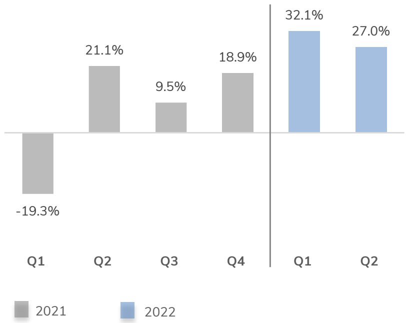
Pingo Doce maintained the intensity of its commercial actions in a context of greater pressure on disposable incomes.

The banner's sales grew 8.5% (+10.9% in Q2) to reach 2.1 billion euros, with LFL, excluding fuel, at 6.5% (+9.3% in Q2). Inflation in the basket was also an element of performance.

EBITDA was 120 million euros, 7.8% above H1 21. The respective margin was 5.8%, in line with the previous year.

In the period, Pingo Doce opened three new stores, having closed one location.

Recheio LFL



Recheio was well prepared to benefit from the HoReCa channel recovery. As a result, our wholesale company posted strong sales growth against the same period of the previous year, which was affected by pandemic-related restrictions on the HoReCa channel and low tourism activity.

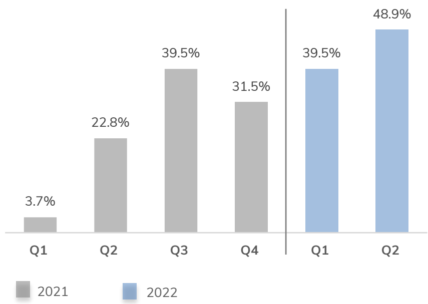
The banner's sales reached 513 million euros, 28.9% above H1 21 (+26.8% in Q2), with LFL at 29.3% (+27.0% in Q2).

Recheio's EBITDA amounted to 24 million euros, 61.1% above H1 21. The respective margin was 4.6% (versus 3.7% in H1 21), with strong sales growth allowing the recovery of operating leverage.

COLOMBIA

In Colombia, the sharp increase in food prices, with the respective inflation at 23.3% (23.8% in Q2), continued to impact consumer behaviour and led to trading down in the food basket.

Ara LFL



In a particularly challenging context for Colombian families, Ara continued to reinforce its low-price proposal and offered relevant promotions as a way to gain even more relevance to consumers.

As a result of this strategy, local-currency sales grew by 70.1% in the first six months, including LFL of 44.3%. Inflation and a base of comparison that was adversely impacted by the pandemic also contributed to the performance.

In euros, sales reached 824 million, 74.1% above H1 21.

In Q2 22, sales grew by 74.9% (+86.8% in euros) with LFL of 48.9%.

Sales growth led to an improvement of the banner's EBITDA margin from 1.3% in H1 21 to 3.1% in H1 22. EBITDA amounted to 26 million euros (versus 6 million euros in H1 21).

Ara opened 57 stores in the period (56 net additions).

CONSOLIDATED FINANCIAL HEADINGS

Net Financial Expenses were -85 million euros versus -74 million euros in H1 21. These costs include the recognition of currency translation losses of -6 million euros, related to value adjustments of operating lease liabilities capitalized in Poland denominated in euros (+3 million euros in H1 21).

Other Gains and Losses amounted to -25 million euros, including donations, indemnities, and provisions increases for various contingencies.

The **Investment Programme** reached 318 million euros in the period, of which 51% were channelled to Biedronka.

Jerónimo Martins

KEY PERFOMANCE FIGURES

CONSOLIDATED RESULTS

(€ Million)	H1 22		H1 21		Δ	Q2 22		Q2 21		Δ
Net Sales and Services	**11,883**		**9,902**		**20.0%**	**6,370**		**5,116**		**24.5%**
Gross Profit	2,507	21.1%	2,133	21.5%	17.5%	1,323	20.8%	1,104	21.6%	19.8%
Operating Costs	-1,656	-13.9%	-1,419	-14.3%	16.7%	-843	-13.2%	-711	-13.9%	18.6%
EBITDA	**851**	**7.2%**	**715**	**7.2%**	**19.1%**	**479**	**7.5%**	**393**	**7.7%**	**22.0%**
Depreciation	-385	-3.2%	-371	-3.7%	3.8%	-195	-3.1%	-186	-3.6%	4.8%
EBIT	**466**	**3.9%**	**343**	**3.5%**	**35.6%**	**284**	**4.5%**	**206**	**4.0%**	**37.6%**
Net Financial Costs	-85	-0.7%	-74	-0.7%	15.1%	-40	-0.6%	-30	-0.6%	35.0%
Gains in Joint Ventures and Associates	0	0.0%	0	0.0%	n.a.	0	0.0%	0	0.0%	n.a.
Other Profits/Losses	-25	-0.2%	-6	-0.1%	n.a.	-12	-0.2%	-3	-0.1%	n.a.
EBT	**356**	**3.0%**	**264**	**2.7%**	**34.9%**	**232**	**3.6%**	**174**	**3.4%**	**33.3%**
Income Tax	-85	-0.7%	-70	-0.7%	22.3%	-54	-0.8%	-41	-0.8%	30.0%
Net Profit	**270**	**2.3%**	**194**	**2.0%**	**39.4%**	**178**	**2.8%**	**133**	**2.6%**	**34.3%**
Non-Controlling Interests	-9	-0.1%	-8	-0.1%	17.8%	-5	-0.1%	-4	-0.1%	18.1%
Net Profit Attributable to JM	**261**	**2.2%**	**186**	**1.9%**	**40.3%**	**173**	**2.7%**	**129**	**2.5%**	**34.8%**
EPS (€)	0.42		0.30		40.3%	0.28		0.20		34.8%
EPS without Other Profits/Losses (€)	0.45		0.30		48.2%	0.29		0.21		40.3%

BALANCE SHEET

(€ Million)	H1 22	2021	H1 21
Net Goodwill	612	618	623
Net Fixed Assets	4,207	4,159	3,943
Net Rights of Use (RoU)	2,280	2,221	2,176
Total Working Capital	-3,175	-3,290	-2,770
Others	185	145	178
Invested Capital	**4,109**	**3,852**	**4,149**
Total Borrowings	470	460	507
Financial Leases	38	22	19
Capitalised Operating Leases	2,444	2,365	2,299
Accrued Interest	1	0	0
Cash and Cash Equivalents	-1,101	-1,527	-933
Net Debt	**1,851**	**1,320**	**1,892**
Non-Controlling Interests	245	254	240
Share Capital	629	629	629
Reserves and Retained Earnings	1,383	1,649	1,388
Shareholders Funds	**2,258**	**2,532**	**2,257**

CASH FLOW

(€ Million)	H1 22	H1 21
EBITDA	851	715
Capitalised Operating Leases Payment	-148	-138
Interest Payment	-77	-75
Other Financial Items	0	0
Income Tax	-106	-110
Funds From Operations	**520**	**392**
Capex Payment	-405	-252
Change in Working Capital	5	-53
Others	-24	-4
Cash Flow	**97**	**82**

DISCLAIMER

Statements in this release that are forward-looking are based on current expectations of future events and are subject to risks and uncertainties that can cause actual results to differ materially from those expressed or implied by such statements. The risks and uncertainties, which have increased as a result of the Covid-19 pandemic and more recently due to the war in Ukraine, relate to factors that are beyond Jerónimo Martins' ability to control or estimate precisely and include but are not limited to general economic conditions, actions taken by governmental authorities to address Covid-19 effects and their impacts over the economy, competition, industry trends, credit markets, foreign exchange fluctuations, and regulatory developments.

Unless required by applicable law or regulation, Jerónimo Martins assumes no obligation to update the information contained in this release or notify a reader if any matter stated herein changes or becomes inaccurate.

APPENDIX

1. Financial Statements

INCOME STATEMENT BY FUNCTIONS

(€ Million)	IFRS16		Excl. IFRS16	
	H1 22	H1 21	H1 22	H1 21
Net Sales and Services	**11,883**	**9,902**	**11,883**	**9,902**
Cost of Sales	-9,377	-7,769	-9,377	-7,769
Gross Profit	**2,507**	**2,133**	**2,507**	**2,133**
Distribution Costs	-1,843	-1,617	-1,894	-1,661
Administrative Costs	-198	-173	-199	-174
Other Operating Profits/Losses	-25	-6	-25	-6
Operating Profit	**441**	**338**	**389**	**293**
Net Financial Costs	-85	-74	-12	-13
Gains/Losses in Other Investments	0	0	0	0
Gains in Joint Ventures and Associates	0	0	0	0
Profit Before Taxes	**356**	**264**	**377**	**280**
Income Tax	-85	-70	-89	-72
Profit Before Non Controlling Interests	**270**	**194**	**288**	**208**
Non-Controlling Interests	-9	-8	-10	-9
Net Profit Attributable to JM	**261**	**186**	**278**	**199**

INCOME STATEMENT (Management View)

(€ Million)	(Excl. IFRS16)					(Excl. IFRS16)				
	H1 22		H1 21		Δ	Q2 22		Q2 21		Δ
Net Sales and Services	**11,883**		**9,902**		**20.0%**	**6,370**		**5,116**		**24.5%**
Gross Profit	2,507	21.1%	2,133	21.5%	17.5%	1,323	20.8%	1,104	21.6%	19.8%
Operating Costs	-1,871	-15.7%	-1,621	-16.4%	15.5%	-953	-15.0%	-813	-15.9%	17.2%
EBITDA	**635**	**5.3%**	**513**	**5.2%**	**23.9%**	**370**	**5.8%**	**291**	**5.7%**	**27.0%**
Depreciation	-222	-1.9%	-214	-2.2%	3.5%	-112	-1.8%	-108	-2.1%	4.0%
EBIT	**414**	**3.5%**	**299**	**3.0%**	**38.5%**	**258**	**4.1%**	**184**	**3.6%**	**40.4%**
Net Financial Costs	-12	-0.1%	-13	-0.1%	-8.1%	-3	0.0%	-6	-0.1%	-54.9%
Gains in Joint Ventures and Associates	0	0.0%	0	0.0%	n.a.	0	0.0%	0	0.0%	n.a.
Other Profits/Losses	-25	-0.2%	-6	-0.1%	n.a.	-12	-0.2%	-3	-0.1%	n.a.
EBT	**377**	**3.2%**	**280**	**2.8%**	**34.6%**	**243**	**3.8%**	**174**	**3.4%**	**39.3%**
Income Tax	-89	-0.7%	-72	-0.7%	22.6%	-55	-0.9%	-41	-0.8%	33.6%
Net Profit	**288**	**2.4%**	**208**	**2.1%**	**38.8%**	**188**	**2.9%**	**133**	**2.6%**	**41.0%**
Non-Controlling Interests	-10	-0.1%	-9	-0.1%	13.0%	-5	-0.1%	-5	-0.1%	13.9%
Net Profit Attributable to JM	**278**	**2.3%**	**199**	**2.0%**	**39.9%**	**182**	**2.9%**	**128**	**2.5%**	**42.0%**
EPS (€)	0.44		0.32		39.9%	0.29		0.20		42.0%
EPS without Other Profits/Losses (€)	0.47		0.32		47.4%	0.30		0.21		47.4%

BALANCE SHEET

(€ Million)	(Excl. IFRS16)		
	H1 22	2021	H1 21
Net Goodwill	612	618	623
Net Fixed Assets	4,207	4,159	3,943
Total Working Capital	-3,170	-3,287	-2,765
Others	158	121	157
Invested Capital	**1,807**	**1,611**	**1,958**
Total Borrowings	470	460	507
Financial Leases	38	22	19
Accrued Interest	1	0	0
Cash and Cash Equivalents	-1,101	-1,527	-933
Net Debt	**-593**	**-1,046**	**-407**
Non-Controlling Interests	255	262	247
Share Capital	629	629	629
Reserves and Retained Earnings	1,516	1,765	1,488
Shareholders Funds	**2,400**	**2,657**	**2,365**

CASH FLOW

(€ Million)	(Excl. IFRS16)	
	H1 22	H1 21
EBITDA	635	513
Interest Payment	-10	-11
Other Financial Items	0	0
Income Tax	-106	-110
Funds From Operations	**520**	**392**
Capex Payment	-405	-252
Change in Working Capital	5	-54
Others	-23	-3
Cash Flow	**97**	**82**

EBITDA BREAKDOWN

(€ Million)	IFRS16				Excl. IFRS16			
	H1 22	Mg	H1 21	Mg	H1 22	Mg	H1 21	Mg
Biedronka	721	8.7%	624	8.9%	574	6.9%	486	7.0%
Hebe	10	6.3%	5	4.4%	-2	n.a.	-6	n.a.
Pingo Doce	120	5.8%	112	5.8%	87	4.2%	79	4.1%
Recheio	24	4.6%	15	3.7%	21	4.1%	12	3.0%
Ara	26	3.1%	6	1.3%	5	0.6%	-11	n.a.
Others & Cons. Adjustments	-49	n.a.	-47	n.a.	-51	n.a.	-49	n.a.
JM Consolidated	**851**	**7.2%**	**715**	**7.2%**	**635**	**5.3%**	**513**	**5.2%**

NET FINANCIAL COSTS

(€ Million)	IFRS16		Excl. IFRS16	
	H1 22	H1 21	H1 22	H1 21
Net Interest	-7	-8	-7	-8
Interests on Capitalised Operating Leases	-67	-64	-	-
Exchange Differences	-7	1	-1	-2
Others	-3	-2	-3	-2
Net Financial Costs	**-85**	**-74**	**-12**	**-13**

SALES BREAKDOWN

(€ Million)	H1 22		H1 21		Δ %		Q2 22		Q2 21		Δ %	
		% total		% total	excl. FX	Euro		% total		% total	excl. FX	Euro
Biedronka	8,289	69.8%	6,981	70.5%	21.3%	18.7%	4,446	69.8%	3,594	70.2%	26.9%	23.7%
Hebe	163	1.4%	123	1.2%	34.7%	31.8%	91	1.4%	66	1.3%	40.4%	36.9%
Pingo Doce	2,086	17.6%	1,922	19.4%		8.5%	1,102	17.3%	993	19.4%		10.9%
Recheio	513	4.3%	398	4.0%		28.9%	285	4.5%	224	4.4%		26.8%
Ara	824	6.9%	473	4.8%	70.1%	74.1%	442	6.9%	237	4.6%	74.9%	86.8%
Others & Cons. Adjustments	9	0.1%	4	0.0%		n.a.	5	0.1%	2	0.0%		n.a.
Total JM	**11,883**	**100%**	**9,902**	**100%**	**21.7%**	**20.0%**	**6,370**	**100%**	**5,116**	**100%**	**26.2%**	**24.5%**

SALES GROWTH

	Total Sales Growth			LFL Growth		
	Q1 22	Q2 22	H1 22	Q1 22	Q2 22	H1 22
Biedronka						
Euro	13.4%	23.7%	18.7%			
PLN	15.4%	26.9%	21.3%	12.2%	22.5%	17.5%
Hebe						
Euro	25.9%	36.9%	31.8%			
PLN	28.0%	40.4%	34.7%	20.8%	32.2%	26.9%
Pingo Doce	6.0%	10.9%	8.5%	4.7%	9.9%	7.4%
Excl. Fuel	4.8%	10.3%	7.7%	3.5%	9.3%	6.5%
Recheio	31.6%	26.8%	28.9%	32.1%	27.0%	29.3%
Ara						
Euro	61.3%	86.8%	74.1%			
COP	65.0%	74.9%	70.1%	39.5%	48.9%	44.3%
Total JM						
Euro	15.2%	24.5%	20.0%			
Excl. FX	16.8%	26.2%	21.7%	13.0%	21.6%	17.5%

STORE NETWORK

Number of Stores	2021	Openings		Closings	H1 22	H1 21
		Q1 22	Q2 22	H1 22		
Biedronka *	3,250	16	24	7	3,283	3,154
Hebe	291	3	5	3	296	273
Pingo Doce	465	2	1	1	467	456
Recheio	42	0	0	0	42	42
Ara	819	14	43	1	875	704

Sales Area (sqm)	2021	Openings		Closings Remodellings	H1 22	H1 21
		Q1 22	Q2 22	H1 22		
Biedronka *	2,241,562	11,030	17,120	-5,202	2,274,914	2,160,062
Hebe	75,164	760	1,193	761	76,356	70,871
Pingo Doce	535,847	2,093	1,000	-1,460	540,400	526,566
Recheio	134,321	0	0	0	134,321	133,928
Ara	278,547	4,622	15,535	424	298,280	237,548

* Excluding the stores and selling area related to 14 Micro Fulfilment Centres (MFC) to supply Biek's operation (ultra-fast delivery)

CAPEX

(€ Million)	H1 22	Weight	H1 21	Weight
Biedronka	161	51%	120	60%
Distribution Portugal	95	30%	43	21%
Ara	34.2	11%	19	9%
Others	28	9%	18	9%
Total CAPEX	**318**	**100%**	**200**	**100%**

WORKING CAPITAL

(€ Million)	IFRS16		Excl. IFRS16	
	H1 22	H1 21	H1 22	H1 21
Inventories	1,295	1,038	1,295	1,038
in days of sales	*20*	*19*	*20*	*19*
Customers	37	38	37	38
in days of sales	*1*	*1*	*1*	*1*
Suppliers	-3,781	-3,111	-3,781	-3,111
in days of sales	*-58*	*-57*	*-58*	*-57*
Others	-725	-735	-721	-730
Total Working Capital	**-3,175**	**-2,770**	**-3,170**	**-2,765**
in days of sales	***-48***	***-51***	***-48***	***-51***

TOTAL BORROWINGS

(€ Million)	H1 22	H1 21
Long Term Borrowings	**278**	**349**
as % of Total Borrowings	*59.2%*	*68.9%*
Average Maturity (years)	*5.9*	*6.3*
Short Term Borrowings	**191**	**158**
as % of Total Borrowings	*40.8%*	*31.1%*
Total Borrowings	**470**	**507**
Average Maturity (years)	*3.6*	*4.6*
% Total Borrowings in Euros	0.0%	0.0%
% Total Borrowings in Zlotys	35.3%	43.3%
% Total Borrowings in Colombian Pesos	64.7%	56.7%

2. Notes

Like For Like (LFL) sales: sales made by stores that operated under the same conditions in the two periods. Excludes stores opened or closed in one of the two periods. Sales of stores that underwent profound remodelling are excluded for the remodelling period (store closure).

3. Reconciliation notes

INCOME STATEMENT

Following ESMA guidelines on Alternative Performance Measures from October 2015

Income Statement in this release (Management View)	**Consolidated Income Statement by Functions** (in Consolidated Report and Accounts) **First Half 2022**
Net Sales and Services	Net sales and services
Gross Profit	Gross profit
Operating Costs	Includes headings of Distribution costs; Administrative costs and Other operating profits/losses, excluding the amount of €-385 million related with Depreciations and amortisations (note - Segments Reporting)
EBITDA	
Depreciation	Value reflected in the note - Segments Reporting
EBIT	
Net Financial Costs	Net financial costs
Gains in Joint Ventures and Associates	Gains (losses) in joint ventures and associates
Other Profits/Losses	Includes headings of Other operating profits/losses; Gains/Losses in disposal of business (when applicable) and Gains/Losses in other investments (when applicable)
EBT	Profit before taxes
Income Tax	Income tax
Net Profit	Profit before non-controlling interests
Non-Controlling Interests	Non-Controlling interests
Net Profit Attributable to JM	Net profit attributable to Jerónimo Martins Shareholders

BALANCE SHEET

Following ESMA guidelines on Alternative Performance Measures from October 2015

Balance Sheet in this release	Consolidated Balance Sheet at 30 June 2022 (in Consolidated Report and Accounts)
Net Goodwill	Amount reflected in the heading of Intangible assets
Net Fixed Assets	Includes the headings Tangible and Intangible assets (excluding the Net goodwill of €612 million) and adding the Financial leases amount (€44 million)
Net Rights of Use (RoU)	Includes the heading of Net rights of use excluding the Financial leases (€44 million)
Total Working Capital	Includes the headings Current trade debtors, Accrued income and Deferred costs; Inventories; Biological assets; Trade creditors, Accrued costs and Deferred income; Employee benefits; and also, the value of €-20 million related to 'Others' due to its operational nature. Excludes the amount of €41 million of short-term investments that don't qualify as cash equivalents (note - Debtors, accruals and deferrals), the amount of €-1 million related with Interest accruals and deferrals heading (note - Net financial debt)
Others	Includes the headings Investment property; Investments in joint ventures and associates; Other financial investments; Non-Current trade debtors, Accrued income and Deferred costs; Deferred tax assets and liabilities; Income tax receivable and payable; Provisions for risks and contingencies. Excludes the value of €-20 million related to 'Others' due to its operational nature
Invested Capital	
Total Borrowings	Includes the heading Borrowings current and non-current
Financial Leases	Includes the heading of Financial leases (2022: €38 million; 2021: €22 million) according with IAS 17 in place before IFRS16 adoption
Capitalised Operating Leases	Amount in the heading of Lease liabilities current and non-current, excluding Financial leases (heading above)
Accrued Interest	Includes the headings Derivative financial instruments and when applicable, the amount of €-1 million related with Interest accruals and deferrals (note - Net financial debt)
Cash and Cash Equivalents	Includes the heading Cash and cash equivalents, and €41 million of Short-term investments that don't qualify as cash equivalents (note - Debtors, accruals and deferrals)
Net Debt	
Non-Controlling Interests	Non-Controlling interests
Share Capital	Share capital
Reserves and Retained Earnings	Includes the heading Share premium, Own shares, Other reserves and Retained earnings
Shareholders' Funds	

CASH FLOW

Following ESMA guidelines on Alternative Performance Measures from October 2015

Cash Flow in this release	Consolidated Cash Flow Statement (in Consolidated Report and Accounts) First Half 2022
EBITDA	Includes the headings Cash generated from operations before changes in working capital, including headings which did not generate cash flow, and excluding profit and losses that do not have operational nature (€24 million)
Capitalised Operating Leases Payment	Included in the heading Leases paid, excluding the amount of €3 million related with the payment of financial leases according with previous accounting standards
Interest Payment	Includes the headings of Loans interest paid, Leases interest paid and Interest received
Income Tax	Income tax paid
Funds from Operations	
Capex Payment	Includes the headings Disposal of tangible and intangible assets; Disposal of financial and investment property; Acquisition of tangible and intangible assets; Acquisition of financial investments and investment property. It also includes acquisitions of tangible assets classified as finance leases under previous accounting standards (€-20 million), and excludes net change in Short-term investments that don't qualify as cash equivalents (€9 million)
Change in Working Capital	Includes Changes in working capital added from headings which did not generate cash flow
Others	Includes the headings disposal of business (when applicable), profit and losses which generated cash flow, although not having operational nature, in the amount of €-24 million
Cash Flow	Corresponds to the Net change in cash and cash equivalents, deducted from Dividends paid and received, Net change in loans, and net change in Short-term investments that don't qualify as cash (€9 million). It also includes acquisitions of tangible assets classified as finance leases (€-20 million) and deducted from the payment of financial leases (€3 million), both according with previous accounting standards