

# FY24 Results and Business Update

April 2025

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# Greenvolt

01 Overview

# Market developments continue to validate Greenvolt's business model

### **Favourable Market Context**



**Strong** and **sustained demand** for renewable energy, driven by energy security concerns, environmental goals and the need for **cost-effective** solutions



**Permitting** remains a major constraint, underscoring the advantage of players with proven expertise in Utility-Scale and Distributed Generation



Rooftop solar with potential to supply 25% of Europe's electricity, according to the European Commission



**Energy storage** and **flexibility** solutions (like battery systems) are accelerating to support intermittent renewables integration



Sustainable biomass stands out as one of the few renewable baseload technologies



Recent **U.S. developments** run counter to global trends, but their **short-term impact remains limited** due to Greenvolt's low exposure in this market.

In Europe there were no changes in policy.

Potential positive effects: (1) **Selective asset acquisitions** in the U.S. at more attractive price. (2) Possible **reduction in capex**, especially for wind projects in Europe, due to supply chain effects.

**01** OVERVIEW

# **2024 Overview - Strategic Progress Despite Headwinds**

## **Solid Strategic Advances**

### **Temporary Pressures** on Results



**Utility-Scale** 

Second biomass plant added in the UK with a series of optimization investments implemented

Higher quality portfolio with more assets in Ready to

Build and contracted projects; Around 40% of 2025

sales proceeds targets have already been met

Impacted by UK price pressures and planned outages, which are needed to set up the plants for stronger future performance

Delays in asset sales (mainly Poland & Spain) explain the performance drop

Distributed Generation

Expanded into 2 new geographies, Bulgaria and UK, consolidating European presence

Companies still in early-stage ramp-up across multiple markets



Financing

 $\checkmark$  Equity and financing base strongly reinforced with new shareholder, KKR The combination of a 400€m capital injection (200€m from the bond conversion & 200 €m in cash) and a 400€m credit facility ensured continued growth & financial strength

# 2025 is already very strong in terms of EBITDA growth and asset rotation 2025 Guidance





02 Results FY24

# 2024 marked by adverse market conditions and one-off impacts but with reinforced growth trajectory and strengthened financial structure

# FY24 In Numbers

2024 performance impacted by challenging market conditions, including lower electricity prices in the UK and delays in asset sales.

Strong operational progress across all segments with Utility-Scale pipeline growth and more projects reaching Ready-to-Build, DG recording a healthy backlog and entry into new geographies and biomass plants benefiting from targeted investments, enhancing future efficiency and reliability.

Positive momentum in 2025, with ~230 MW in asset sales already signed in Poland and Spain.



9 Values excluding discontinued operations and comparing with the restated of FY23, i.e. also excluding the discontinued operations. <sup>1</sup> Includes Sales, Services rendered and Other income; <sup>2</sup> Recurring EBITDA is defined as EBITDA excluding exceptional or non-recurring items, which include transaction costs, impairments and contractual penalties considered by Management as one-off/non-recurring, as well as incentives and severance costs also deemed by Management to be one-off/non-recurring; <sup>3</sup> From Biomass and Utility-Scale operating assets; <sup>4</sup> Probability-weighted pipeline capacity; <sup>5</sup> Net Income attributable to Greenvolt; <sup>6</sup> Includes cash and unused credit lines.

# FY24 Total Operating Income Evolution

The DG segment made a positive contribution to operating income growth, driven by the deployment of more projects across an expanding range of geographies.

The absence of asset rotation during the period explains the decrease in the Utility-Scale segment, despite the positive contribution from operating assets.

Operating income in the Biomass segment declined due to lower electricity prices in the UK compared to the same period in 2023, the shut-down of Mortágua and outages in both Portugal and the UK.





#### **02** RESULTS FY24

# **FY24 EBITDA Evolution**

The key explanation for the EBITDA decline was the postponement for 2025 of key asset sales within the Utility-Scale segment, despite the significant contribution from operating assets generating EBITDA.

Throughout the year, Biomass results were impacted by the notably lower pool prices in the UK and improvement outages in both Portugal and the UK plants.

Without the one-off effects EBITDA would have reached 20.9 million euros.





03 Business Evolution

# Results mainly impacted by notable lower prices in the UK and scheduled outages in both Portugal and the UK

## **FY24 Key Financials**



### **Highlights**

### **Biomass & Structure**

- **O1** In Portugal, compared to 2023, the load factor and availability of the power plants decreased by 2.5% and 2.3%, respectively, due to the planned shutdown of the Mortágua power plant and the longer-than-expected outage of the Constância power plant.
  - 2 The activity in the United Kingdom continued to be affected by lower electricity pool prices which were, on average, 24% lower in 2024 (69.9£/MWh), compared to 2023 (92.2 £/MWh). The TGP power plant reached a 78.8% availability and 74.7% load factor, representing a 4% decrease respectively, compared with 2023, essentially impacted by the schedule stoppage for the replacement of superheaters- a measure included in the internal operational improvement plan for biomass power plants.
  - At the end of October, Greenvolt closed the acquisition of Kent Renewable Energy, a biomass power plant located in Kent, which will strengthen its position as a reference market player in sustainable biomass in the United Kingdom. The plant didn't produce any material results in 2024 but has been operating at full capacity since January 22, 2025, and is therefore expected to have a material impact on the 2025 financial results.

# **Biomass Overview**

The Biomass & Structure business unit is now composed of 6 biomass plants in two geographies (Portugal and UK) and holding structure.



## **01** Key Operational Data<sup>2</sup>



The power plants in Portugal showed resilience in energy exported yearon-year despite of the longer than expected Constância outage and the Mortágua shutdown, partially compensated by the 2 plants in Figueira da Foz.

The TGP power plant experienced a slight decrease in load factor and availability due to its planned outage.

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<sup>1</sup> Mortágua I has stopped permanently the production at the end of July, allowing the commencement of the works in Mortágua II; <sup>2</sup> Does not include Kent operational performance, but includes the contribution of Mortágua I YTD; <sup>3</sup> Availability = Operational Hours / Total available hours in the period, weighted per license capacity of each plant; <sup>4</sup> Load factor = Energy Exported / Maximum production possible (as per license).

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# Despite the strong performance of operating assets, results were largely impacted by the timing of asset rotation execution and isolated one-off factors

# **FY24 Key Financials**



**Highlights** 

## **Utility-Scale**

- O1 Despite reporting a negative EBITDA of €25.8 million for the fiscal year, operating assets generated a positive impact of €34.7 million, reflecting strong asset performance and effective management strategies. Non-cash items such as the valuation of VPPA contracts (mark-to-market) also contributed positively. However, full year performance was largely affected by the lack in asset rotation which resulted from delays in several sales processes, namely in Poland and in Spain, that were already mostly executed during 2025.
- **O2** Installed capacity in operation increased significantly vs 2023, standing at 394 MWp as of today across 5 different geographies. The total pipeline probability-weighted capacity has been expanded by 4.8 GW (vs FY23), to a total of 13.2 GW.
- **O3** Although MaxSolar<sup>1</sup> reported a positive EBITDA of 4.2 €m, it had a negative impact of 6.8 €m on Greenvolt's consolidated EBITDA for the full year 2024, as it is a non-consolidated entity. The positive standalone EBITDA reflects MaxSolar's efforts in establishing a fully financed platform of operational assets, supported by internal capabilities across the entire value chain. Efforts during the year are expected to consolidate in 2025, with over 250 MWp reaching RtB and around 190 MWp achieving COD.
  - Throughout 2024, Greenvolt reinforced its position in the renewable energy (RES) market, and in particular in Battery Energy Storage Systems (BESS), establishing itself as a key player, namely in the Polish storage segment, with 8 hybrid projects under development totaling 1,660 MW. But Greenvolt is also expanding, in other geographies (namely in Hungary and the UK), by securing permitted projects with route to market based on multiple tenders and hedges across technologies and geographies.

#### **1 5** *FY23 and FY24 values exclude discontinued operations.*

<sup>1</sup> The company recorded positive EBITDA; however, its financing structure affects the amounts that effectively contribute to consolidated EBITDA.



# Greenvolt reinforced RES & BESS presence namely with awarded and/or contracted wind and storage projects – some examples





- mechanism for BESS
- 7 projects in the RtB with a total capacity of 148 MW









2 projects in RtB stage with a total

capacity of 223 MW -(3)-

COD in 2026



CfD<sup>1</sup> for 50% of the capacity



2 projects in the late development stage with a total gross capacity of 500 MW

COD in 2026 and 2027 -9-

# Results still reflect the ramp-up phase of DG, but the solid Backlog (signed agreements of projects not yet built) supports greater expectations for 2025

## **FY24 Key Financials**



FBITDA

## Highlights

# **Distributed Generation**

- **O1** Greenvolt is present in 12 geographies in the DG segment, of which 7 (Spain, Poland, Greece, Romania, Bulgaria, France and Indonesia) are in a ramp-up phase.
- **O2** Despite construction delays, particularly in Portugal, new signed capacity reached 272 MWp (+102% vs. 2023), while the backlog grew to 405 MWp (+87% compared to 2023), across Portugal, Spain, Poland, Greece, Italy, Ireland, and Romania, with 86.3 MWp secured under PPAs.
- **03** With a robust pipeline of 405.0 MWp and 504 ongoing construction projects, the Group is solidifying its leadership position in the sector.

## Greenvolt

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# Backlog grew 87% with more than half of the capacity already in construction, while PPAs in operation doubled

Pan-European Presence		Key Operational Data				<b>FY24</b> vs FY23
Greenvolt Next	<b>Greenvolt</b>	EPC			PPA	
⑧ ⑧ — ♣ ● ● ● <del>◎</del> ●	Comunidades	New Signed Capacity in 2024	<b>230.4</b> MWp	+138 MW	<b>42.0</b> MWP	+13 MW
ibérica renovables	ES EMERGING SOLAR INDONESIA	Backlog	<b>318.7</b> MWp	+171 MW	<b>86.3</b> мwp	+17 MW
(installers		In Construction	<b>187.2</b> мwp	+105 MW	20.4 мwp	-2 MW
maxsola energy con		Construction Not Started	<b>131.5</b> мwp	+66 MW	<b>65.9</b> мwp	+19 MW
Minority stake inclu		In Operation	N.A.		<b>50.1</b> MWP	+25 MW
Utility-Scale segm		L				Greenvolt

FY23 and FY24 values exclude discontinued operations

# 2024 performance was strongly marked by one-off adverse effects totalling -35.6 €m





04 Financial Position

# Solid liquidity position underpinned by an enhanced capital structure

# FY24 Highlights

Besides the 400 €m Capital Increase<sup>1</sup>

Greenvolt has successfully secured new debt and financing lines:

- Registered a new Green Commercial Paper Programme on BME's<sup>2</sup> MARF, for an amount of up to 75 €m.
- Syndicated financing up to 400 €m and a three-year bullet.
- Project finance lines up to 559.9 €m.

## Key Figures as of December 2024



# Outstanding Debt Profile as of December 2024



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<sup>1</sup> Of which 75 €m in Jan 2025 <sup>2</sup> Bolsas y Mercados Españoles; <sup>3</sup> Weighted average cost of debt excluding fees

# Greenvolt

05 Key Takeaways & Outlook

# 2025 is already very strong in terms of EBITDA growth and asset rotation 2025 Guidance





06 Annex

# 2024 Consolidated P&L

Income statement (millions of Euros)	2024	2023	2024 / 2023	2024 / 2023
		2025	∆ Abs.	Δ%
Total operating income	344.8	384.8	(40.0)	(10.4)%
Cost of sales	(110.2)	(154.8)	44.6	(28.8)%
External supplies and services excluding transaction costs	(132.6)	(89.1)	(43.5)	48.8%
Payroll expenses	(81.8)	(41.1)	(40.7)	99.2%
Provisions and impairment reversals / (losses)	(2.2)	0.1	(2.2)	(2,542.1)%
Results related to investments in Associates and Joint Ventures	(7.6)	10.7	(18.3)	(170.9)%
Other expenses	(17.5)	(4.1)	(13.4)	326.9%
Total operating expenses (excluding transaction costs)	(352.0)	(278.3)	(73.6)	26.5%
EBITDA (excluding transaction costs)	(7.1)	106.5	(113.6)	(106.7)%
EBITDA margin (excluding transaction costs)	(2.1%)	27.7%	284.1%	(29.7) pp
Transaction costs	(7.6)	(3.1)	(4.6)	149.9%
EBITDA	(14.8)	103.4	(118.2)	(114.3)%
EBITDA margin	(4.3%)	26.9%	295.6%	(31.2) pp
Amortisation and depreciation	(62.3)	(55.4)	(6.9)	12.5%
Impairment reversals /(losses) in non-current assets	(14.8)	(5.3)	(9.5)	179.1%
Other results related to investments	-	-	-	n.a.
EBIT	(91.9)	42.7	(134.6)	(315.1)%
EBIT margin	(26.7%)	11.1%	336.7%	(37.8) pp
Financial results	(45.1)	(38.6)	(6.5)	16.9%
EBT	(137.0)	4.2	(141.2)	(3,392.6)%
EBT margin	(39.7%)	1.1%	353.0%	(40.8) pp
Income tax	15.0	4.5	10.4	229.7%
Energy sector extraordinary contribution (CESE)	(0.9)	(0.9)	0.0	(3.2)%
Consolidated net profit / (loss) of continued operations	(122.9)	7.8	(130.7)	(1,676.7)%
Attributable to:				
Equity holders of the parent of continued operations	(107.6)	6.8	(114.3)	(1,692.4)%
Non-controlling interests of continued operations	(15.3)	1.0	(16.4)	(1,574.9)%
Net profit / (loss) of discontinued operations	(11.0)	(11.3)	0.3	(2.7)%
Consolidated net profit / (loss)	(133.9)	(3.5)	(130.4)	3,720.3%
Attributable to:				
Equity holders of the parent	(114.3)	1.2	(115.4)	(9,776.9)%
Non-controlling interests	(19.7)	(4.7)	(15.0)	319.5%

# 2024 Balance Sheet (1/2)

Balance sheet (Euros)	2024	2023
Property, plant and equipment	1,501,014	723,670
Right-of-use assets	87,373	86,430
Goodwill	298,517	170,895
Intangible assets	442,160	332,742
Investments in associated companies and joint ventures	49,113	38,831
Other investments	75	91
Other non-current assets	3,059	81
Other debts from third parties	80,833	79,286
Derivative financial instruments	42,003	32,614
Deferred tax assets	39,922	30,862
Total non-current assets	2,544,069	1,495,503
Inventories	34,123	35,810
Trade receivables	37,575	30,803
Assets associated with contracts with customers	106,601	109,101
Other receivables	114,752	57,361
Income tax receivable	18,245	9,183
Other tax assets	64,659	42,623
Other current assets	22,387	10,297
Derivative financial instruments	5,856	5,275
Cash and cash equivalents	326,818	463,517
Total current assets	731,016	763,969
Assets classified as held for sale	20,797	26,269
Total assets	3,295,883	2,285,741

# **2024 Balance Sheet (2/2)**

Balance sheet (Euros)	2024	2023
Total equity	636,636	573,131
Bank loans	889,172	223,239
Bond loans	522,660	570,895
Other loans	81,822	84,722
Shareholders loans	41,366	39,468
Lease liabilities	87,126	87,960
Other payables	76,100	32,639
Other non-current liabilities	22,683	2,839
Deferred tax liabilities	51,824	51,852
Provisions	26,032	17,912
Derivative financial instruments	53,485	57,591
Total non-current liabilities	1,852,269	1,169,116
Bank loans	153,726	44,324
Bond loans	48,785	66,007
Other loans	271,559	203,047
Shareholders loans	1,523	27,127
Lease liabilities	5,346	2,685
Trade payables	48,323	34,979
Liabilities associated with contracts with customers	20,042	10,126
Other payables	206,098	114,161
Income tax payable	886	3,318
Other tax liabilities	6,602	5,727
Other current liabilities	29,974	18,754
Derivative financial instruments	5,108	4,995
Total current liabilities	797,973	535,250
Liabilities associated with assets held for sale	9,005	8,243
Total liabilities	2,659,247	1,712,610
Total equity and liabilities	3,295,883	2,285,741



Shaped by Nature

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