



Millennium
bcp

✓
**OCTOBER
2020**

Banco Comercial Português

Disclaimer

- | The information in this presentation has been prepared under the scope of the International Financial Reporting Standards ('IFRS') of BCP Group for the purposes of the preparation of the consolidated financial statements under Regulation (CE) 1606/2002, as amended.
- | The figures presented do not constitute any form of commitment by BCP in regard to future earnings.
- | Figures for the first 9 months of 2020 not audited.
- | The information in this presentation is for information purposes only, and should be read in conjunction with all other information made public by the BCP Group.

AGENDA



Highlights

01

Group

02

Portugal

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International
operations

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Key
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01

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Highlights

Re-defined priorities in response to the pandemic led to a uneventful transition after the confinement

Priorities in 2020

Protect Employees and Customers

Defend the quality of the balance sheet

Support the economy

Strengthen social support

Adapt business models and processes

Immediate reaction to worsening risk scenario

Business continuity ensured in reaction to significant and unexpected event

Preparation for adverse conditions and high uncertainty over a prolonged period

Going above and beyond in supporting and servicing our Customers

Severe and widespread confinement

Adapting to a new reality

Economic activity points to a less severe scenario than estimated in initial projections

Proven resilience of the Bank's business model

Agility to adapt the organization to the challenges and risks of the evolving pandemic

More intense commercial activity and adjustment of the risk management and governance models to the new context

Continuous assessment and predictive models for assessing the risk associated to the moratoria regime

Living with differing restrictions depending on the evolution of the pandemic

Highlights: resilience and adaptability



Profitability

- **Net profit of €146.3 million**, influenced by the Covid-19 context; **stable core earnings of €862.7 million** in the first nine months of 2020); significant reinforcement of impairment (**+€173.6 million** in excess of the first nine months of 2019), reflecting the negative economic performance as a result of the pandemic
- Operating costs under control. One of the most efficient banks in the Eurozone: **cost to core income of 48%**

Net income
€146.3mn

Core earnings
€862.7mn

Impairment + other provisions
+46.0%



Capital and liquidity

- **Capital generation of 22bp in the quarter**: total capital of **15.7%*** and CET1 of **12.4%***, above regulatory requirements of **13.31%** and of **8.83%**, respectively
- Strong liquidity, well in excess of regulatory requirements; **loans-to-deposits of 86%** and eligible assets for ECB funding of **€22.5 billion**

CET1
12.4%

Loans to deposits
86%

*Fully implemented ratio including unaudited net income for 9M20. CET1 of 12.2% as at December 31, 2019 and of 12.1% as at September 30, 2020.
Core earnings = net interest income + commissions - operating costs excluding non-usual items.
Cost to core income excluding non-usual items.

Highlights: resilience and adaptability



Business activity

- Performing loans up by **€2.4 billion** from September 2019; up by **€2.0 billion** from year-end 2019; leadership in Covid-19 credit lines, with more than **17,000 operations already disbursed** (32% market share).
- Total Customer funds up by **€3.1 billion** from September 2019 and by **€1.6 billion** from end-2019

Performing loans: **+4.9%**
Performing loans to
companies in Portugal
+14.0%

Total Customers funds
+3.9%



Credit quality

- **NPEs in Portugal down in an adverse environment** by €545 million from end-2019 and by €207 million in the quarter
- Cost of risk of **89bp** for the Group and of **90bp** in Portugal; comfortable NPE coverage: coverage by LLRs of **62%** (+7pp from September 2019) and total coverage of **112%** (+5pp from September 2019), at the Group level

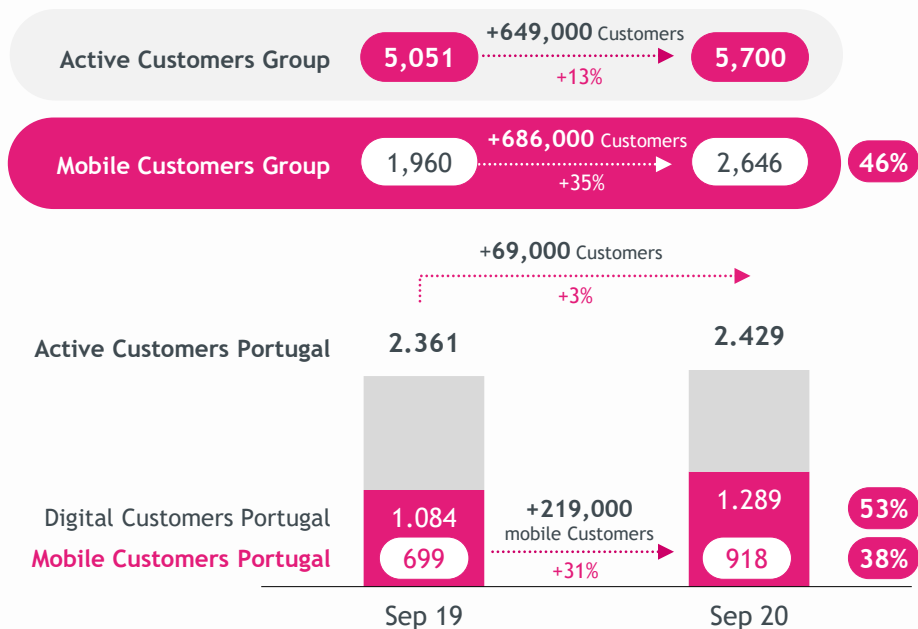
NPE reduction in Portugal
-€545mn from Dec. 2019
-€207mn in the quarter

NPE coverage by LLRs: **+7pp**



Growing Customer base, mobile Customers standing out

'000 Customers



Leading bank in Customer satisfaction with digital channels, in all items by Basef (5 largest banks, September 2020); Closest to Customers, clearest information; Bank most recommended by Customers: leader in overall satisfaction, in the quality of service and in product quality

Large bank with the lowest complaints index

(Synopsis of behavioural supervision activities of the Bank of Portugal, 5 largest banks, 1st nine months 2020, ranking weighted by the relative weight of each of the 3 main subjects complained to the Bank of Portugal)*

Customer counting criteria used in the Strategic Plan. | *Top ranked among the 5 largest banks in Portugal in all 3 categories (current accounts, personal loans and mortgage loans) of Customer complaints.

Best Digital Bank and Leader in Customer Satisfaction in 2020

Strong mobile growth Y/Y

(Jul-Sep 2020 vs. Jul-Sep 2019)

+69%

Logins

+73%

Payments

+90%

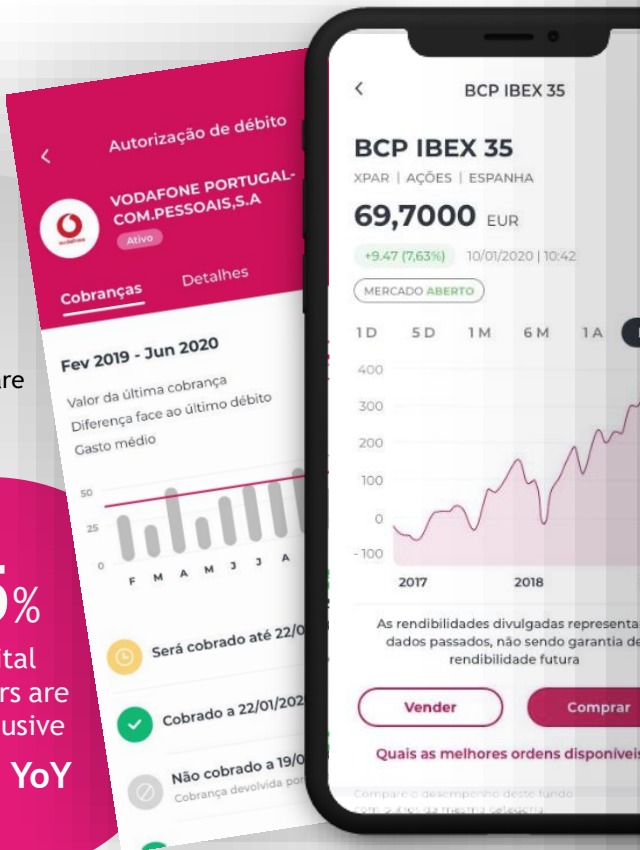
Transfers

+68%

Sales

88%
of digital
interactions are
mobile

45%
of digital
Customers are
app exclusive
+ 13 pp YoY



4.9 rating on Google Play Store



Marktest

Leading bank in Customer satisfaction with digital channels, in all assessed items: Basef, 5 largest banks, September 2020

Best recommendation score (NPS), digital channels: Basef, 5 largest banks, September 2020

Leading bank in CSI index Digital Customers¹



Best Digital Bank in 2020²



Best Consumer Digital Bank Award 2020 in Portugal³

Best Corporate/ Institutional Information Security and Fraud Management 2020 in Western Europe³

¹ CSI, 1st wave 2020, 5 largest banks
² BrandScore research, September 2020
³ Award granted by Global Finance, Aug 2020

Digital: More Innovation at the service of Customers



LAUNCHED IN Q3

15

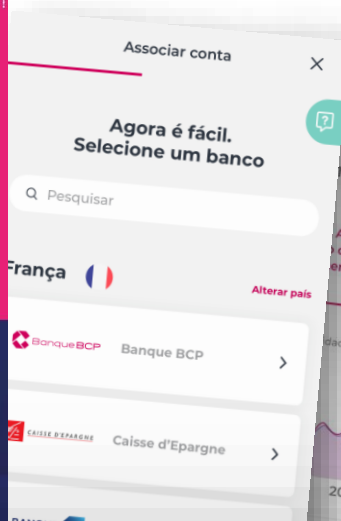
New versions in 2020

918k active Customers

Customers >65 years old up by 25% since March

>30 interactions/month per Customer

> 1.4 million logins per day



Even simpler day-to-day

- SEPA immediate transfers
- Card blocking
- Card cancellation with replacement
- More secure shopping
- E-commerce with strong authentication via mobile

Greater customization

Individualized limits on cards and instant contracting

And more options in 100% digital management

Reinforcement, redemption and comparator of investment funds

Open Banking now includes international banks

It is now also possible to link accounts from 7 French banks



02

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Group

Profitability

Net earnings of €146.3 million in the first nine months of 2020

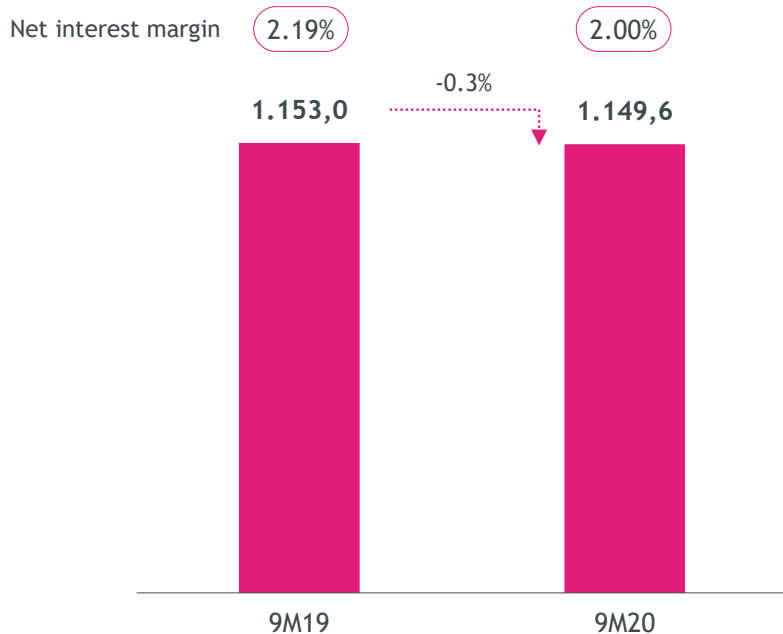
(Million euros)	9M19	9M20	YoY	Impact on earnings
Net interest income	1,153.0	1,149.6	-0.3%	-3.4
Commissions	519.1	518.1	-0.2%	-1.0
Core income	1,672.0	1,667.7	-0.3%	-4.4
Operating costs excluding non-usual items	-805.6	-805.0	-0.1%	+0.6
Core earnings	866.5	862.7	-0.4%	-3.8
Non-usual operating costs	-39.4	-27.4	-30.3%	+11.9
Compensation for temporary salary cuts, restructuring costs, Euro Bank integration	68.6	20.1	-70.7%	-48.5
Other income*				
Operating net income	895.7	855.3	-4.5%	-40.3
Impairment and other provisions	-377.1	-550.7	+46.0%	-173.6
Net income before income tax	518.6	304.7	-41.2%	-213.9
Income taxes, non-controlling interests and discontinued operations	-248.3	-158.4	-36.2%	+89.9
Net income	270.3	146.3	-45.9%	-124.0

*Includes dividends from equity instruments, other net operating income, net trading income and equity accounted earnings.

Net interest income

Net interest income

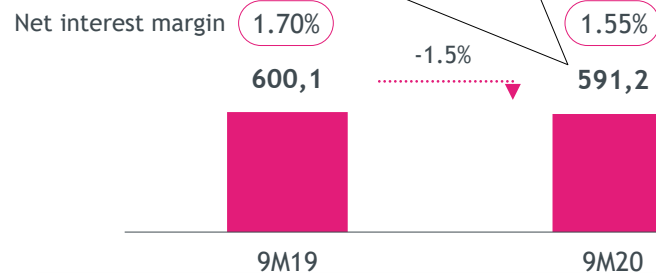
(Consolidated, million euros)



Portugal

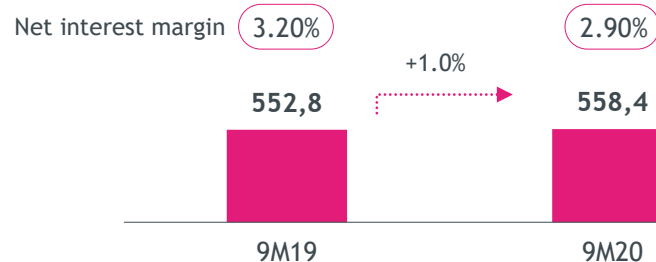
(Million euros)

- Q3 increases 10% from Q2
- Excess liquidity and lower yields on the securities portfolio penalised net interest income by €30 million



International operations

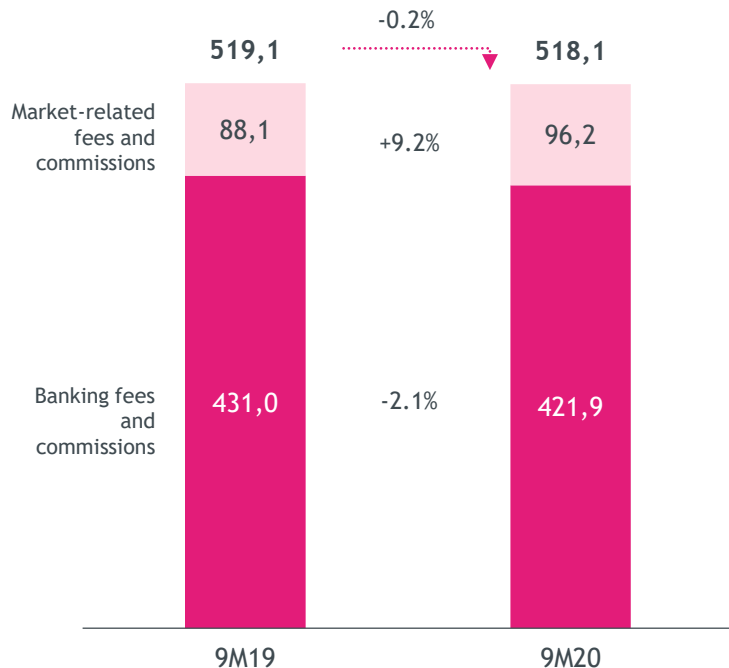
(Million euros)



Stable commissions in an adverse environment

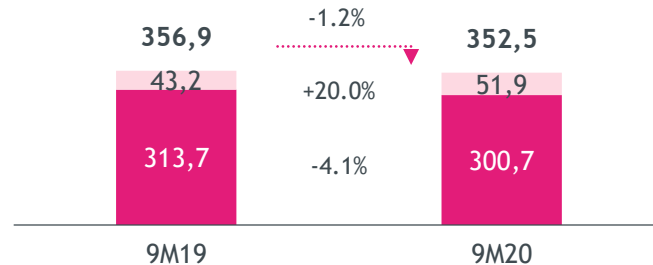
Fees and commissions

(Consolidated, million euros)



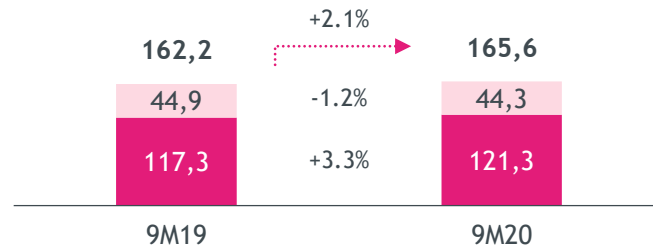
Portugal

(Million euros)



International operations

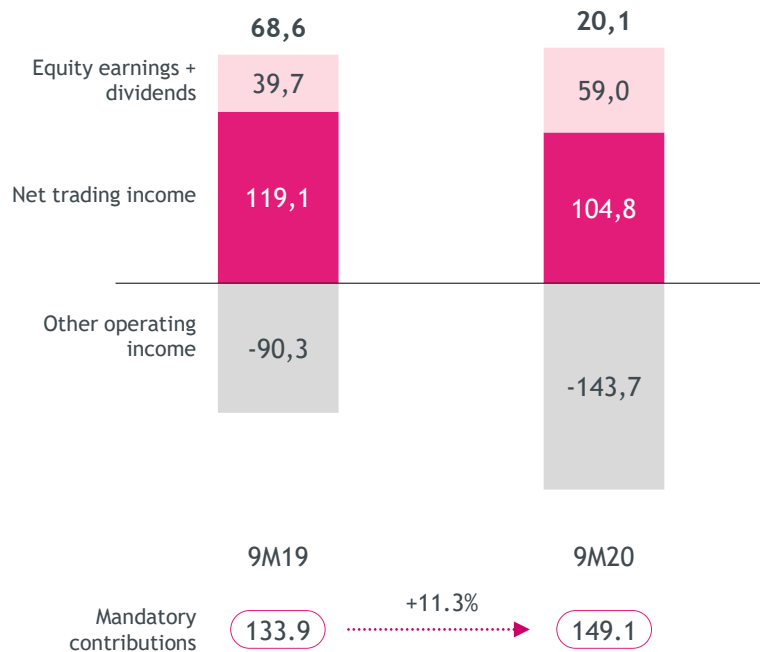
(Million euros)



Other income influenced by specific items

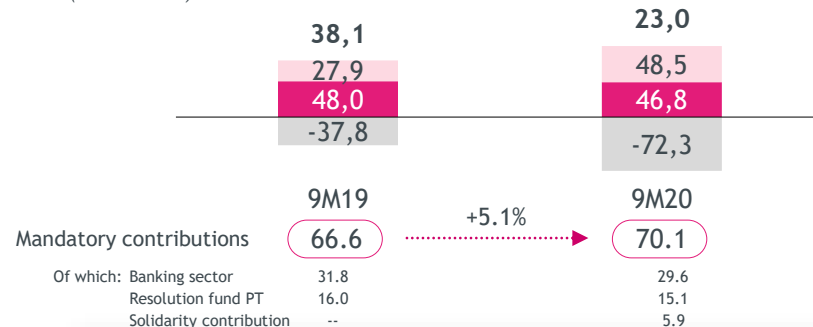
Other income

(Consolidated, million euros)



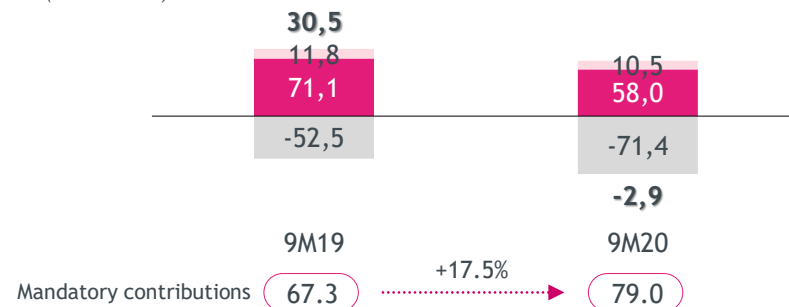
Portugal

(Million euros)



International operations

(Million euros)

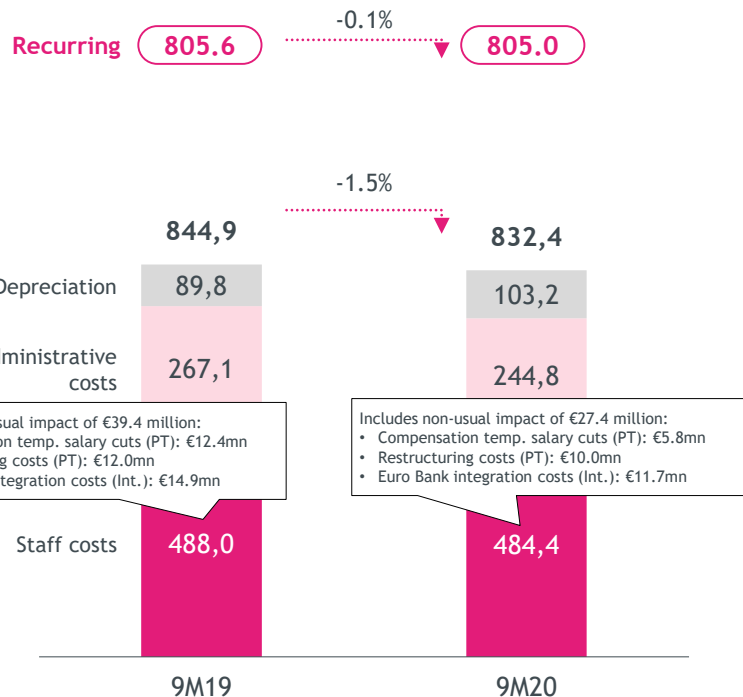


9M19: other operating income includes regulatory contributions of €133.9 million, gains net of intermediation fees of €21.8 million on the sale of real-estate in Portugal and of €4.7 mainly related to the sale of securities in Mozambique; 9M20: other operating income includes regulatory contributions of €149.1 million, and €3.2 million losses net of intermediation fees on the sale of real estate in Portugal.

Operating costs under control

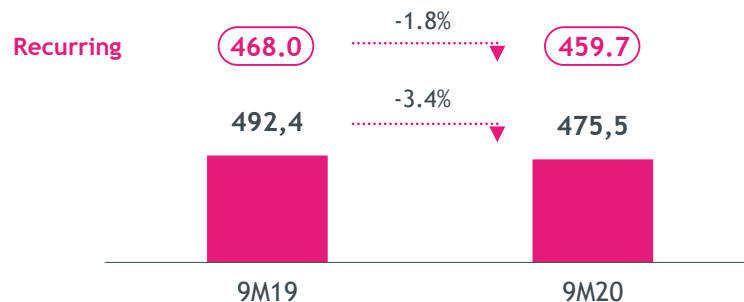
Operating costs

(Consolidated, million euros)



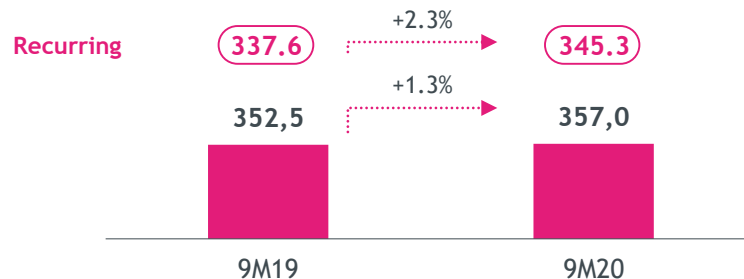
Portugal

(Million euros)



International operations

(Million euros)

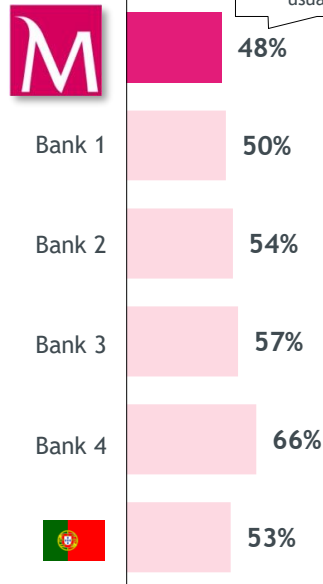


Millennium bcp: one of the most efficient banks in the Eurozone

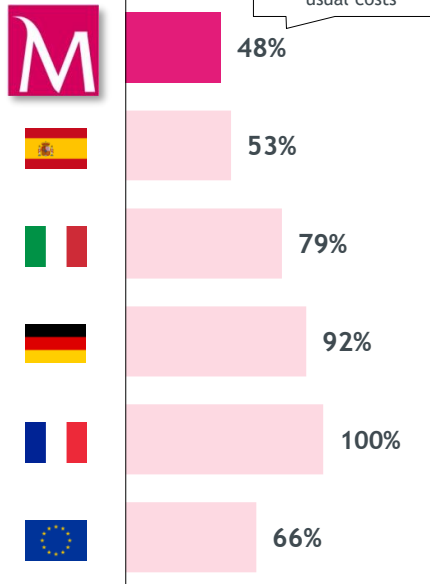
Cost to core income*

Latest available data

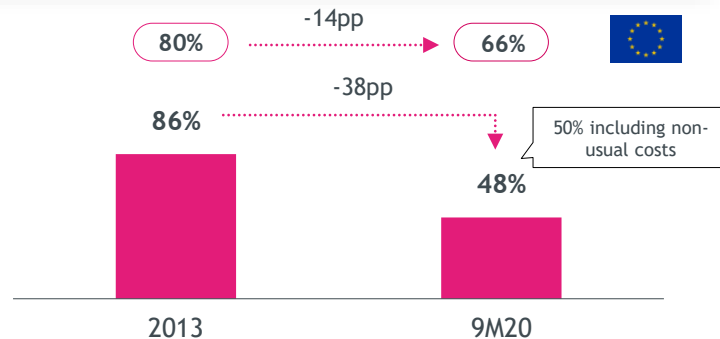
vs. peers in Portugal



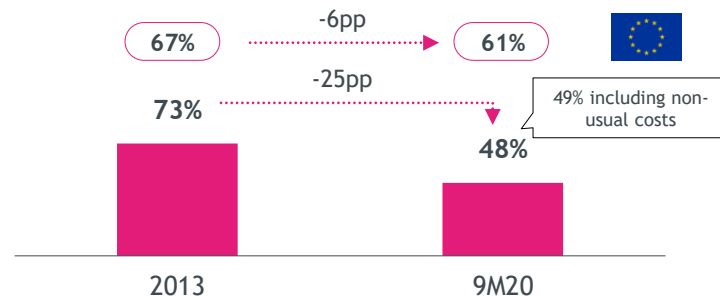
vs. Eurozone banks



Cost to core income*



Cost to income

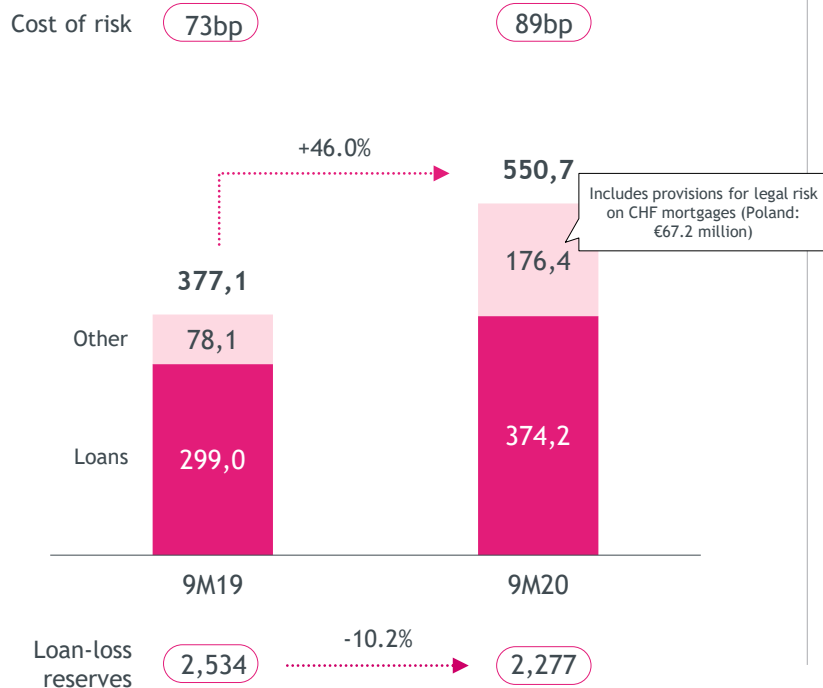


*Core income = net interest income + net fees and commission income.

Cost of risk and provisions

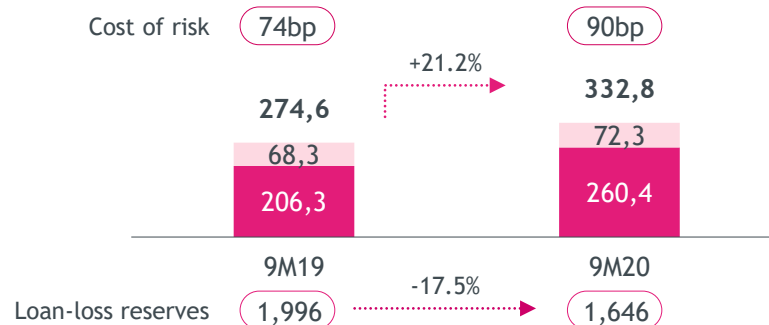
Impairment and provision charges

(Consolidated, million euros)



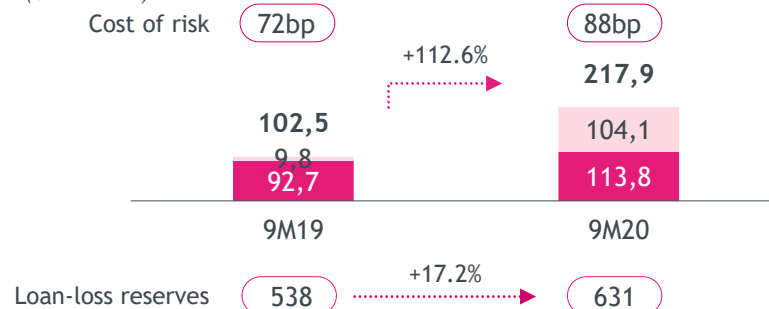
Portugal

(Million euros)



International operations

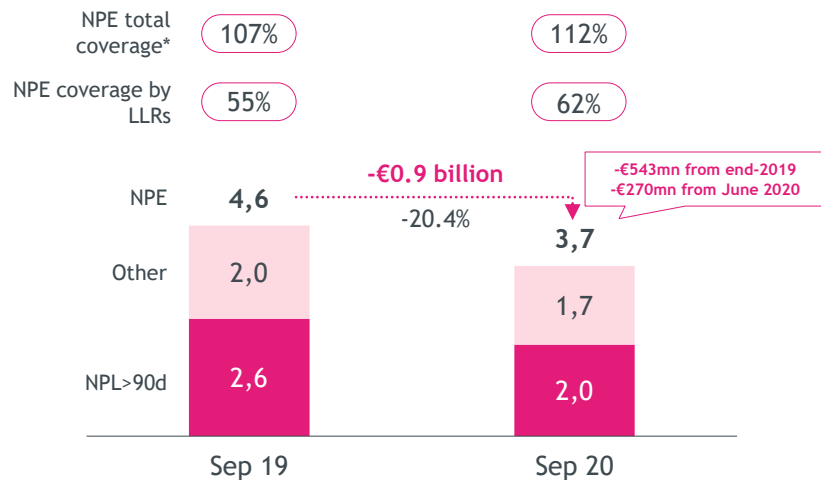
(Million euros)



Credit quality

Credit quality

(Consolidated, billion euros)

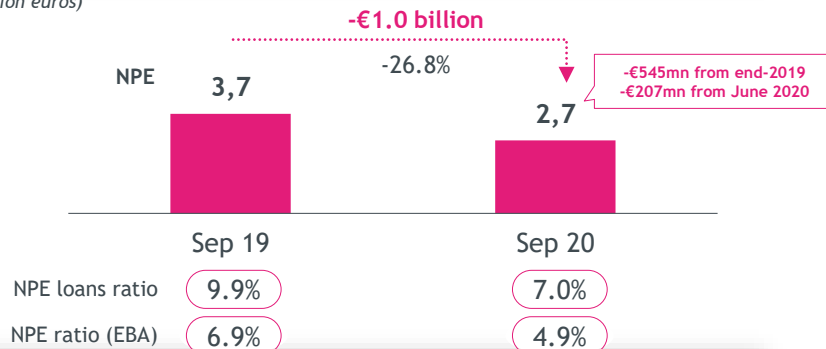


	Sep 19	Dec 19	Sep 20
NPL>90 days ratio	4.7%	4.1%	3.5%
NPE ratio inc. securities and off-BS (EBA)	5.8%	5.3%	4.5%
NPE ratio (loans only)	8.4%	7.7%	6.5%

*By loan-loss reserves, expected loss gap and collaterals.
NPE include loans to Customers only, except if otherwise indicated.

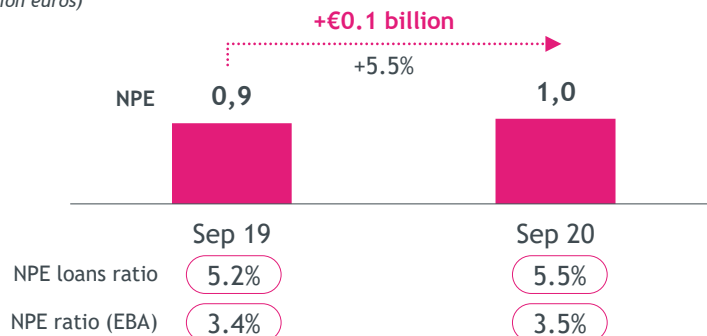
Portugal

(Billion euros)



International operations

(Billion euros)





02

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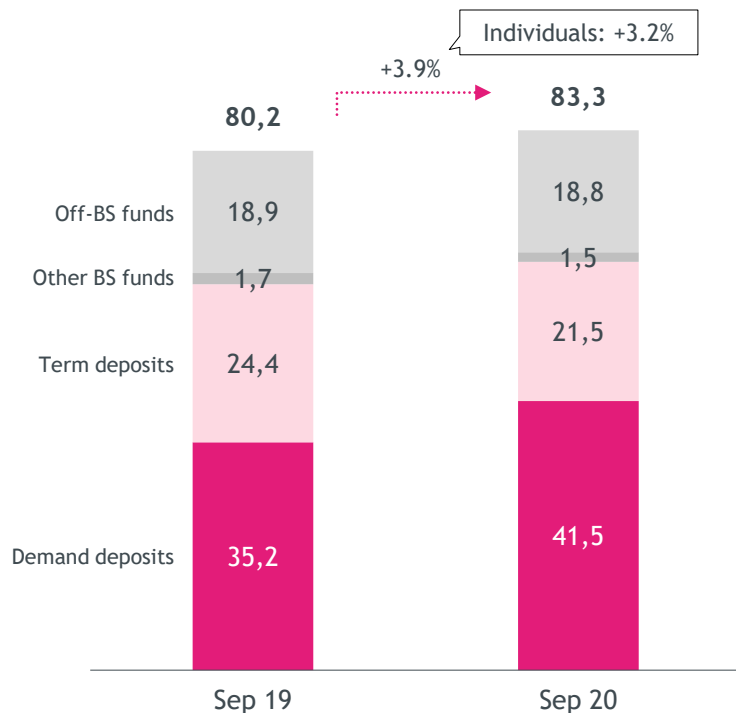
Group

Business activity

Customer funds keep growing

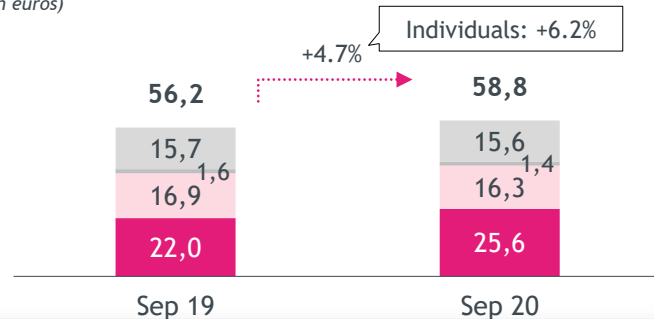
Total Customers Funds*

(Consolidated, billion euros)



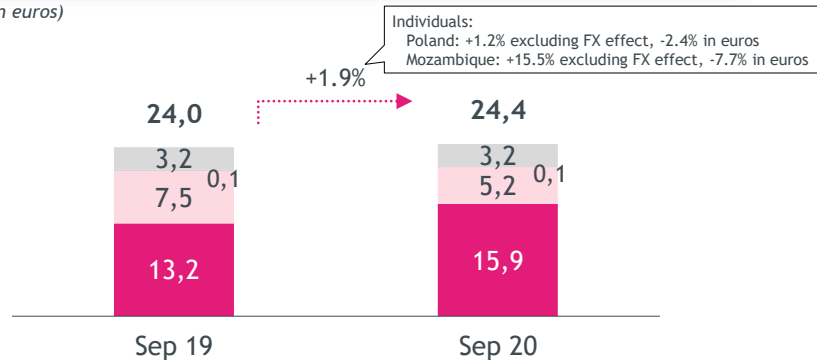
Total Customers Funds* Portugal

(Billion euros)



Total Customers Funds* international operations

(Billion euros)

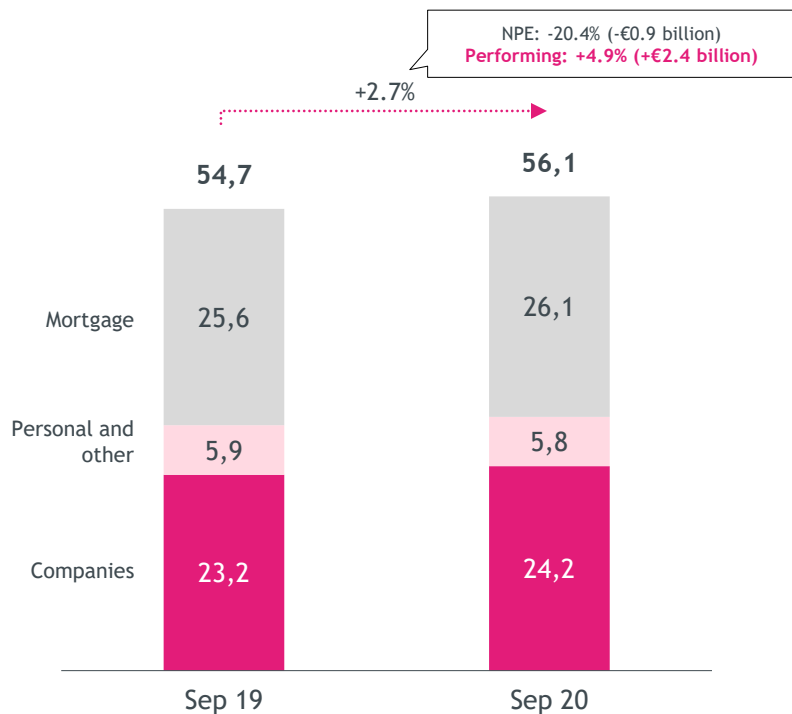


*Deposits, debt securities, assets under management, assets placed with Customers and insurance products (savings and investments).

Continued increase on the performing loan portfolio

Loans to Customers (gross)

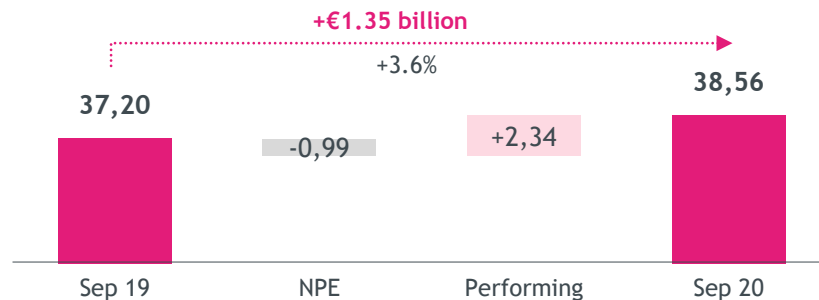
(Consolidated, billion euros)



NPE include loans to Customers only.

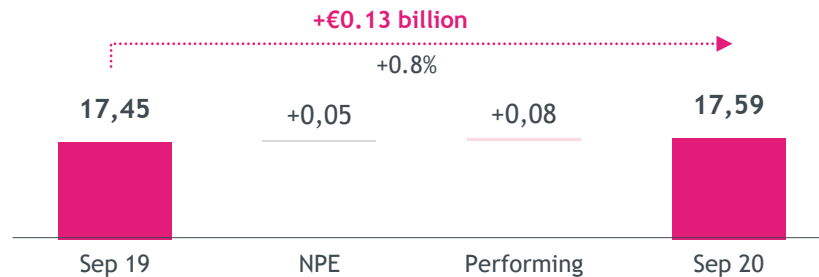
Portugal

(Billion euros)



International operations

(Billion euros)





02

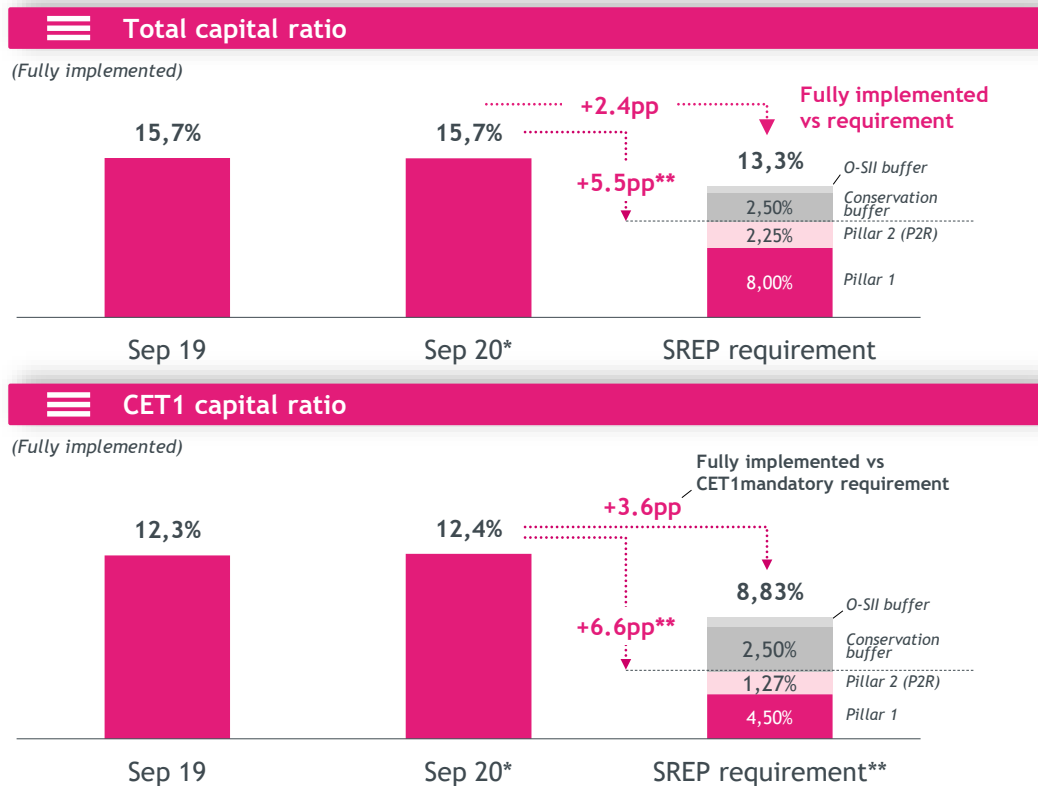
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Group

Capital and liquidity

Capital above regulatory requirements



- **Capital generation of 22bp in the quarter:** total capital of 15.7%* (fully implemented) as of September 2020, comfortably above SREP requirements
- **Surplus of 2.4pp between the total capital ratio and the SREP requirement not using the capital conservation and the O-SII buffers, and of 5.5pp if such buffers are used**
- CET1 capital ratio of 12.4%* (fully implemented) as of September 2020
- **MDA buffer at €1.1 billion** above the level at which there are restrictions on the maximum distributable amount of results, in accordance with banking regulation

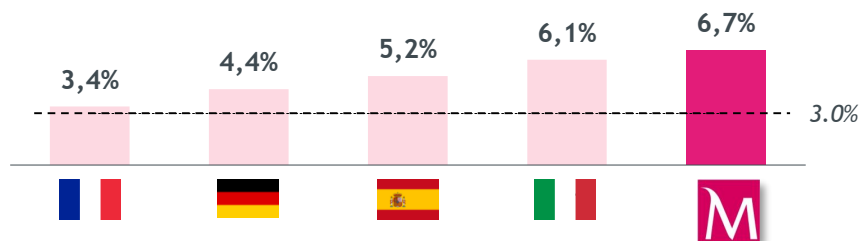
*Including unaudited net income for 9M 2020.

**Minimum phased-in regulatory requirements from March 12, 2020.

Capital at adequate levels

Leverage ratio

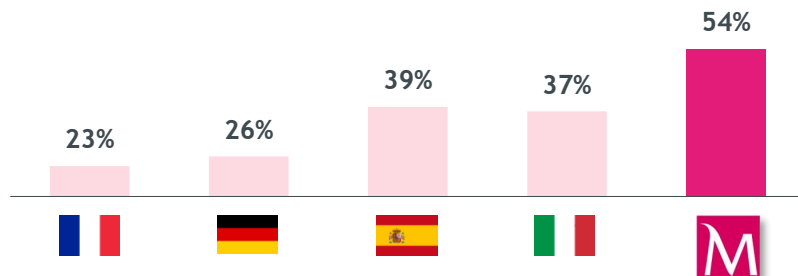
(Fully implemented, latest available data)



Leverage ratio at 6.7% as of September 2020, a comfortable and comparatively strong figure in European banking

RWA density

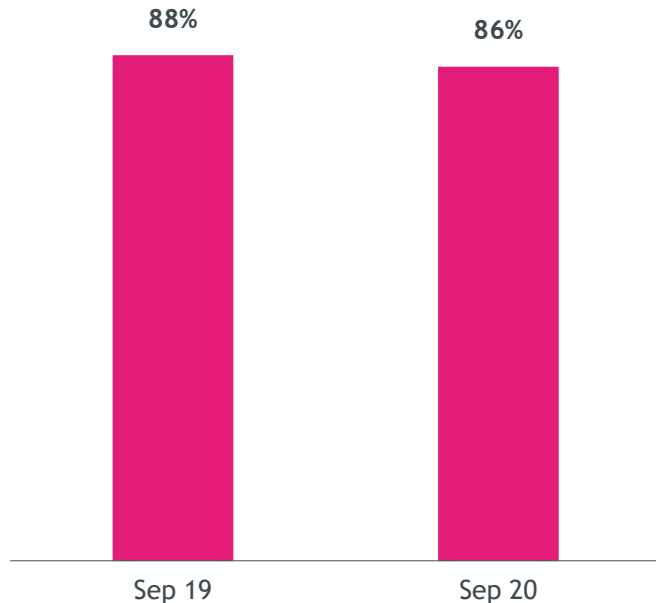
(RWAs as a % of assets, latest available data)



High RWA density (54% as of September 2020), comparing favourably to most European banking markets

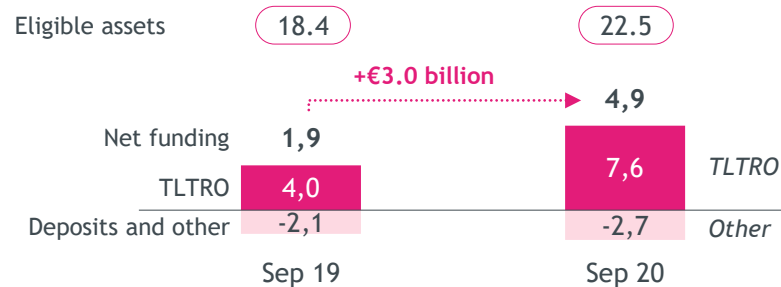
Reinforced liquidity position

Net loans to deposits ratio

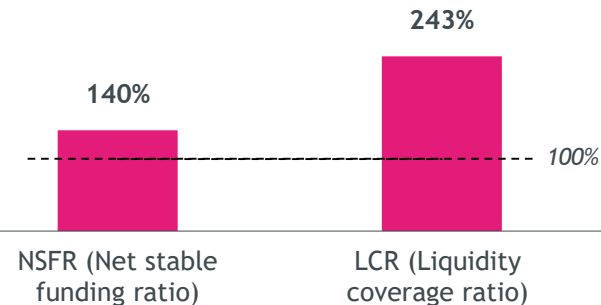


ECB funding, net

(Billion euros)



Liquidity ratios (CRD/CRR)





03

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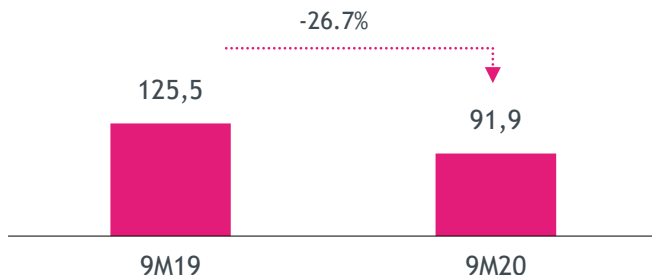
Portugal

Net income affected by the Covid-19 context



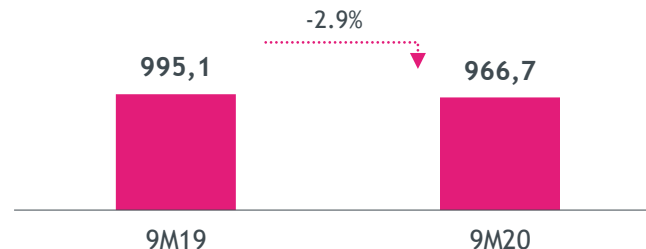
Net income*

(Million euros)



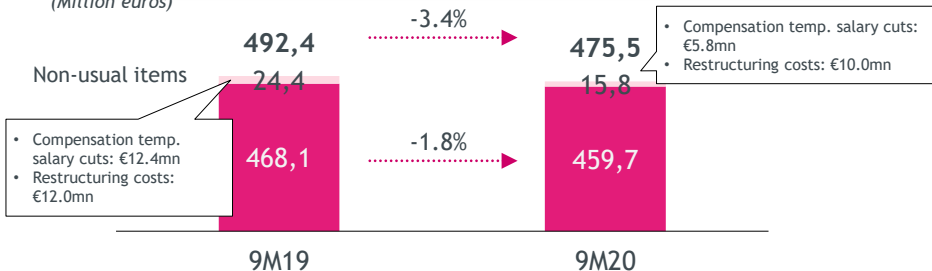
Net operating revenue

(Million euros)



Operating costs

(Million euros)



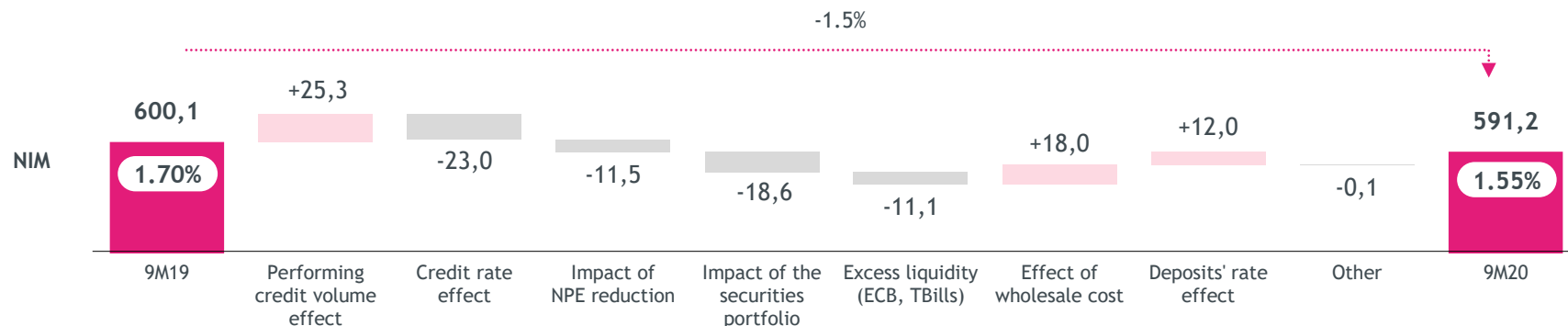
- Net earnings of €91.9 million in the first nine months of 2020, compared to €125.5 million in the same period of the previous year
- Net earnings were affected by higher impairment and provision charges

*Net income from activity in Portugal does not include earnings from operations booked as discontinued or to be discontinued.

Net interest income



(Million euros)



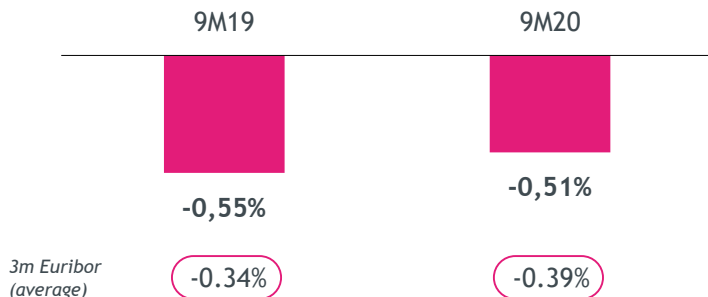
Net interest income stood at €591.2 million in the first nine months of 2020, comparing to €600.1 million in the same period of 2019. The negative impacts of the loan portfolio (with the favourable effect of a growing performing portfolio being more than offset by lower yields and by the reduction of NPEs); of the securities portfolio, reflecting lower yields; and of the application of the liquidity surplus (negative yields on the amounts applied at the ECB and in Treasury Bills); have more than offset the positive impacts of the lower wholesale funding cost and of the continued decline in the remuneration of time deposits.

Continued effort to reduce the cost of deposits

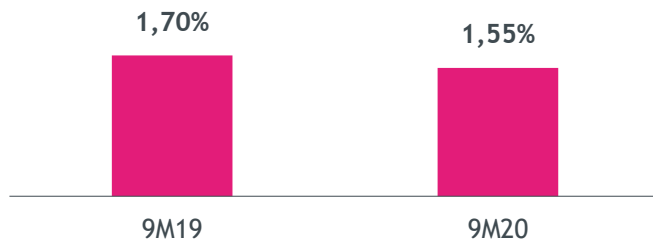


☰ Spread on the book of term deposits

(vs 3m Euribor)

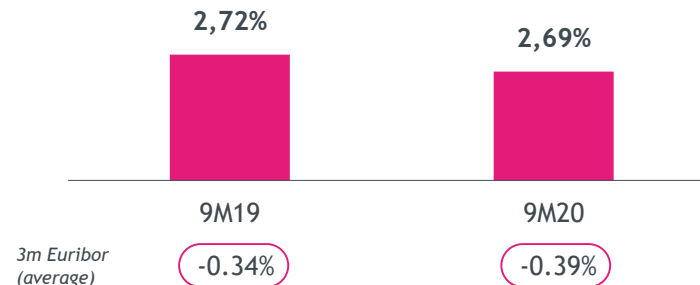


☰ NIM



☰ Spread on the performing loan book

(vs 3m Euribor)



- Spread of the portfolio of term deposits of -0.51% in the first nine months of 2020 (-0.55% in the same period of 2019); front book priced at an average spread of -41bp in the first nine months of 2020, still below the current back book's
- Spread on the performing loan portfolio stood at 2.69% in the first nine months of 2020, compared to 2.72% in the first nine months of 2019
- NIM stood at 1.55%

Commissions and other income



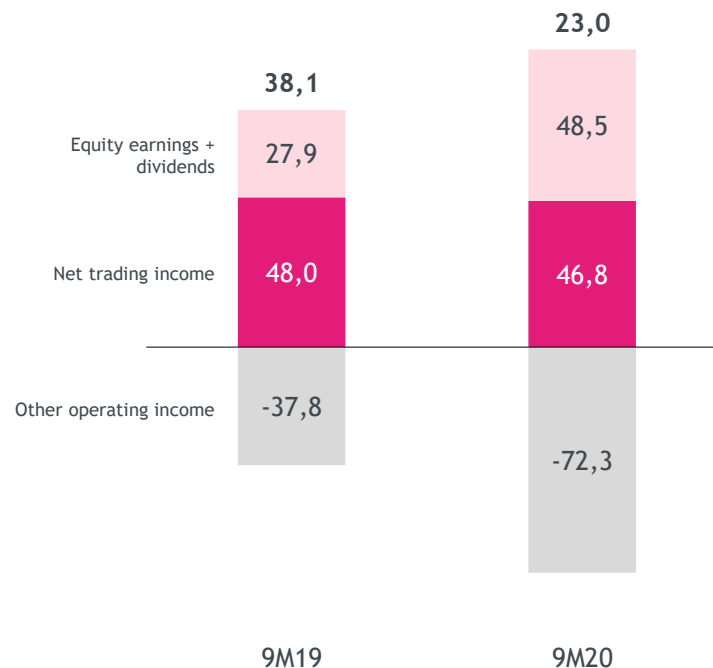
Fees and commissions

(Million euros)

	9M19	9M20	YoY
Banking fees and commissions	313.7	300.7	-4.1%
Cards and transfers	81.6	73.1	-10.4%
Loans and guarantees	82.8	76.2	-8.0%
Bancassurance	64.9	62.7	-3.4%
Customer account related	77.8	83.3	+7.1%
Other fees and commissions	6.5	5.3	-18.9%
Market related fees and commissions	43.2	51.9	+20.0%
Securities operations	33.3	39.4	+18.3%
Asset management	9.9	12.4	+25.7%
Total fees and commissions	356.9	352.5	-1.2%

Other income

(Million euros)



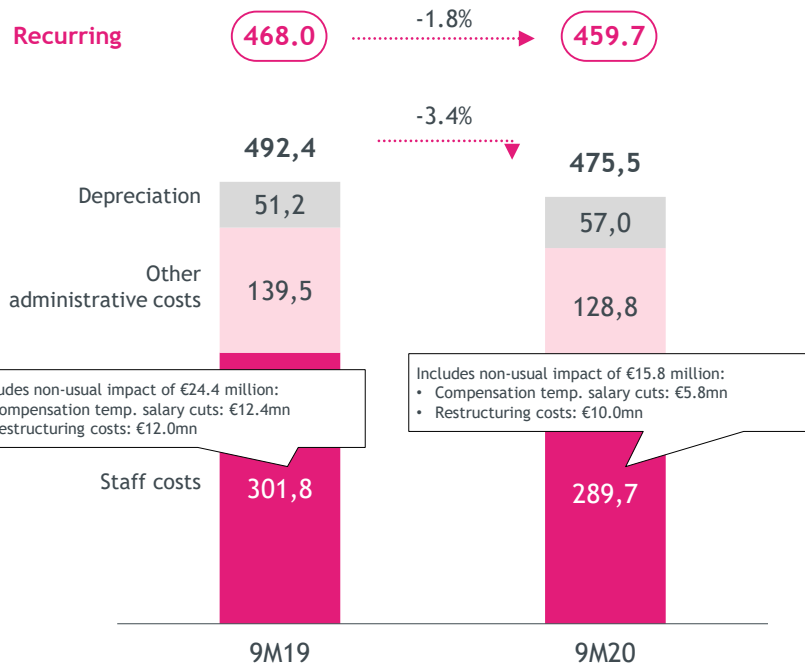
9M19: other operating income includes gains of €21.8 million on the sale of real-estate; 9M20: other operating income includes €3.2 million losses and intermediation fees on the sale of real estate.

Operating costs under control

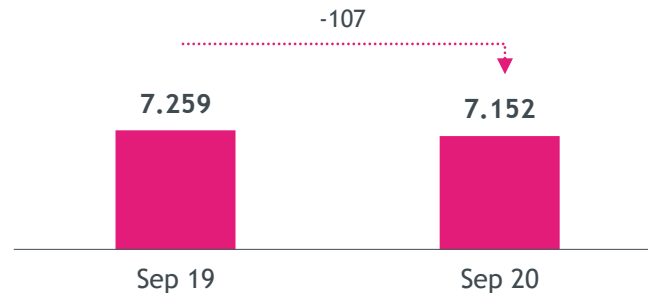


Operating costs

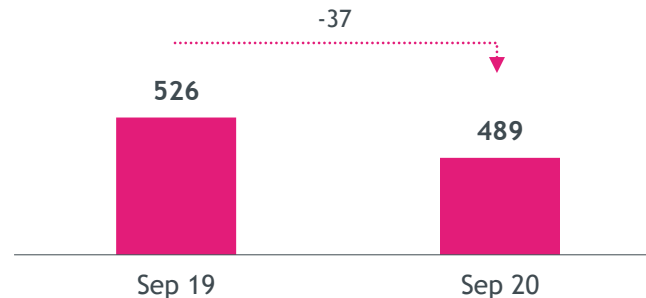
(Million euros)



Employees



Branches

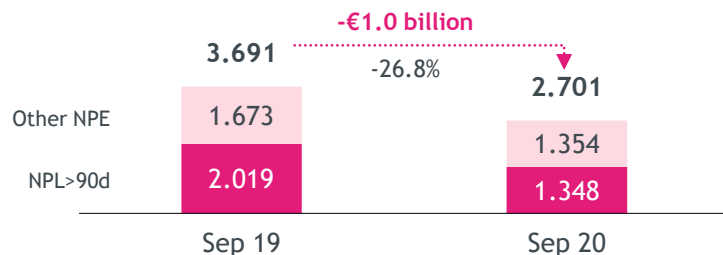


Continued decrease of NPE



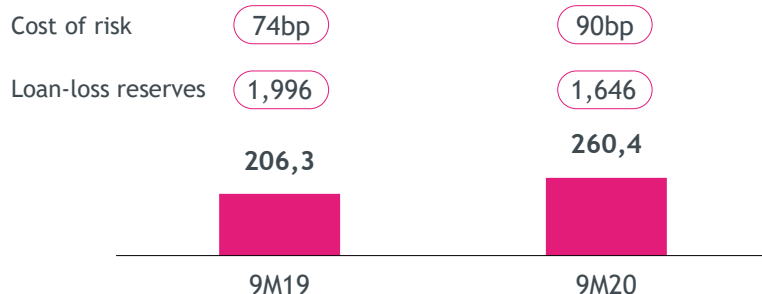
Non-performing exposures (NPE)

(Million euros)



Loan impairment (net of recoveries)

(Million euros)



NPE include loans to Customers only.

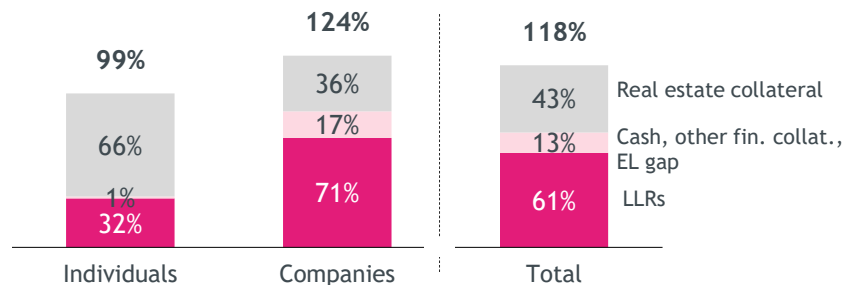
NPE build-up

(Million euros)	Sep 20 vs.Sep 19	Sep 20 vs.Dec 19
Opening balance	3,691	3,246
Net exits	-164	33
Write-offs	-251	-93
Sales	-575	-485
Ending balance	2,701	2,701

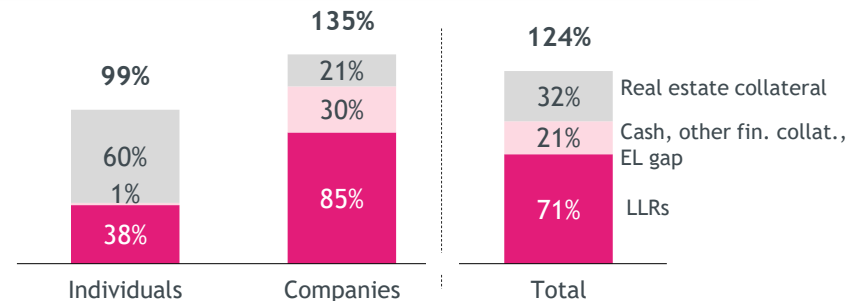
- NPE in Portugal down by €1.0 billion, from €3.7 billion as at September 2019 to €2.7 billion as at the same date of 2020
- This decrease results from net outflows of €0.2 billion, write-offs of €0.3 billion and sales of €0.6 billion
- The decrease of NPE from September 2019 is attributable to a €0.7 billion reduction of NPL>90d and to a €0.3 billion decrease of other NPE
- Cost of risk of 90bp in the first nine months of 2020 (74bp in the same period of 2019), with a reinforcement of NPE coverage by loan-loss reserves to 61% from 54%, respectively



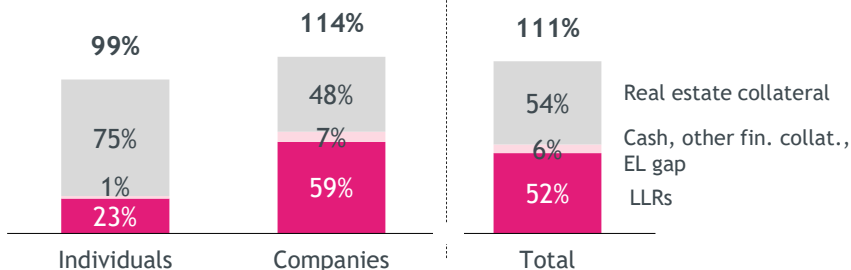
NPE total coverage*



NPL>90d total coverage*



Other NPE total coverage*



- Total coverage* $\geq 100\%$, for both individuals and companies, and for both NPE categories (NPL>90d and other NPE)
- Coverage by loan-loss reserves is stronger in loans to companies, where real-estate collateral, usually more liquid and with a more predictable market value, accounts for a lower coverage than in loans to individuals: coverage by loan-losses was 71% for companies NPE as at September 2020, reaching 85% for companies NPL>90d (88% and 115%, respectively, if cash, financial collateral and expected loss gap are included)

NPE include loans to Customers only.

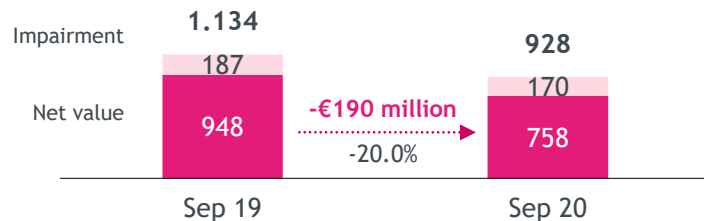
*By loan-loss reserves, expected loss gap and collaterals.

Foreclosed assets and corporate restructuring funds



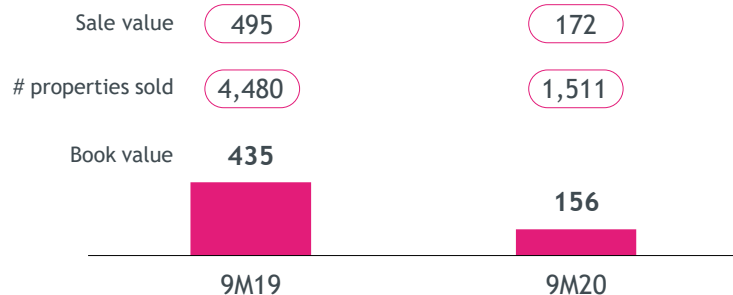
Foreclosed assets

(Million euros)



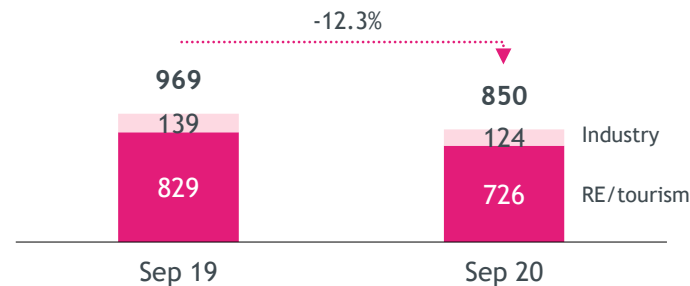
Sales of foreclosed assets

(Million euros)



Corporate restructuring funds

(Million euros)



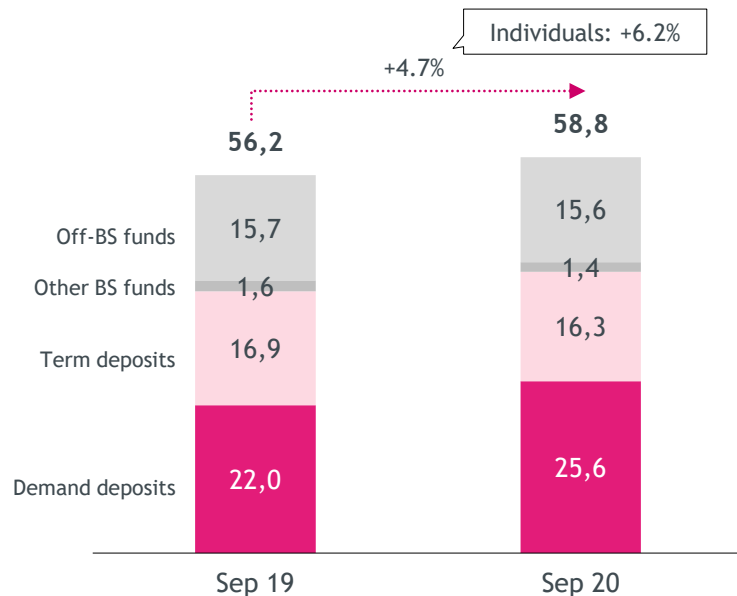
- Net foreclosed assets were down by 20.0% between September 2019 and September 2020. Valuation of foreclosed assets by independent providers exceeded book value by 30%
- 1,511 properties were sold during the first nine months of 2020 (4,480 properties in the same period of 2019), with sale values exceeding book values by €16 million
- Corporate restructuring funds decreased 12.3% to €850 million at September 2020. The original credit exposure on these funds totals €2,006 million, with total reserves (original credit, plus restructuring funds) corresponding to a 58% coverage

Growing customer funds and performing loans to customers



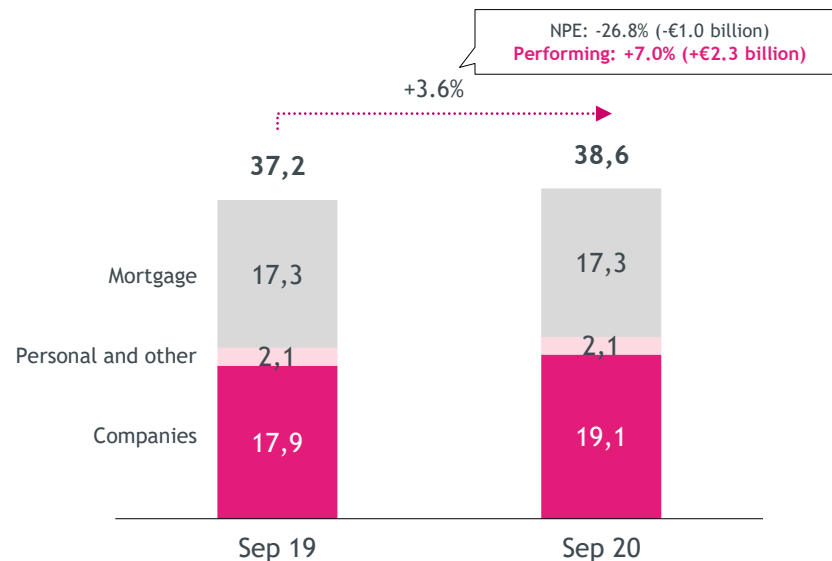
☰ Total Customers Funds*

(Billion euros)



☰ Loans to Customers (gross)

(Billion euros)



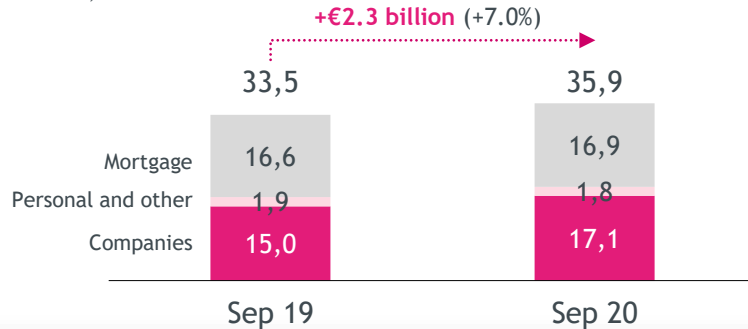
*Deposits, debt securities, assets under management, assets placed with Customers and insurance products (savings and investments).

Credit grows in Portugal

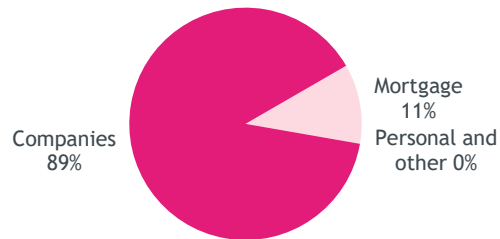


Performing credit portfolio

(Billion euros)



Breakdown of performing credit growth



- **Strong support to companies**, which accounted for 89% of the total performing loan growth from September 2019.
- **Performing credit portfolio in Portugal up by €2.3 billion (+7.0%)** from September 2019 and by €2.4 billion in the first nine months of 2020
- **Leading bank in specialised credit, with factoring invoicing amounting to €5.9 billion** in the first nine months of 2020 **and new leasing business of €330 million** in the same period

Supporting companies and families to tackle the challenges of the pandemic

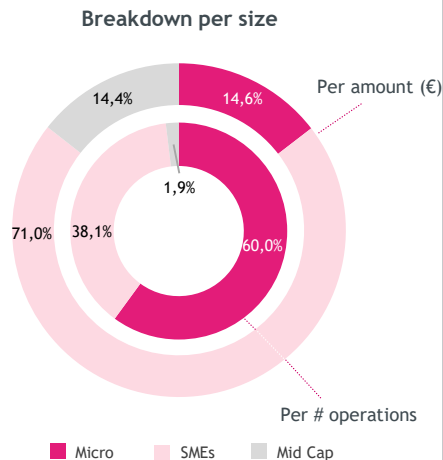


Covid-19 credit lines to companies

(Amount in billion euros)

DISBURSED	# operations	Amount
1 st wave	14,602	2.3
2 nd wave	2,374	0.1
Total	16,976	2.4

- At the forefront in supporting the economy: **the bank increased its presence, siding with companies during the pandemic**
- Market leadership in Covid-19 lines:** 38% of the amount approved in the 1st wave (rules for the 2nd wave cap amounts at the market share in credit to companies as at end-2019)



Data as at October 23.

Moratoriums

(Amount in billion euros)

HOUSEHOLDS	# operations	Amount
Public	59,560	3.5
APB	41,554	0.7
Total	101,114	4.2

Mortgage: 91%

COMPANIES	# operations	Amount
Public	23,909	4.7

- Families:** more than 101,000 moratoriums, totaling more than €4 billion, 98% of which performing
- 91%** of moratoriums for individuals are related to mortgages
- Companies:** close to 24,000 moratoriums, for a total amount of €4.7 billion, 88% of which performing

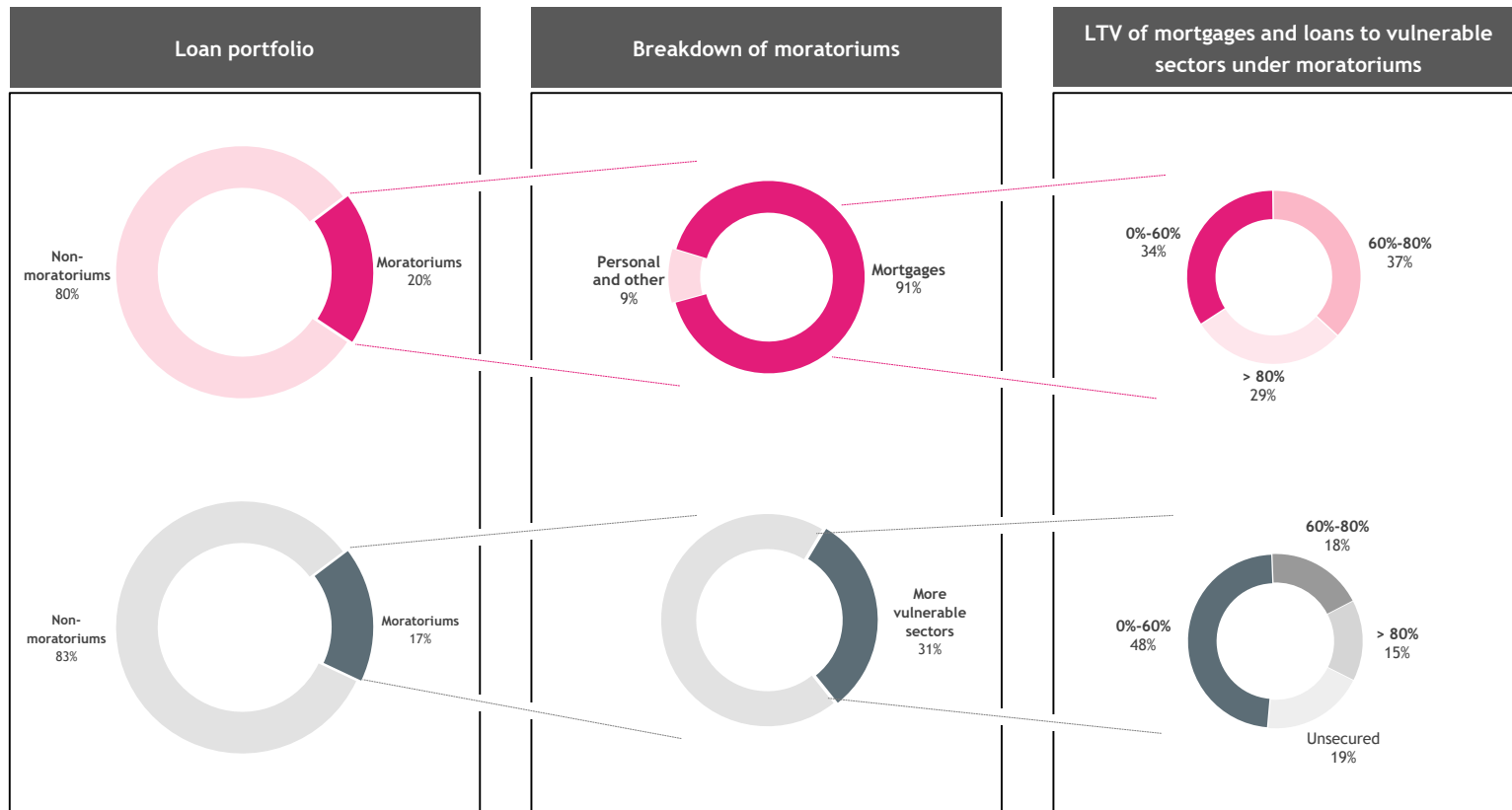
Data as of September 30.

Analysis of the loan portfolio under moratoriums



Households

Companies





04

International operations

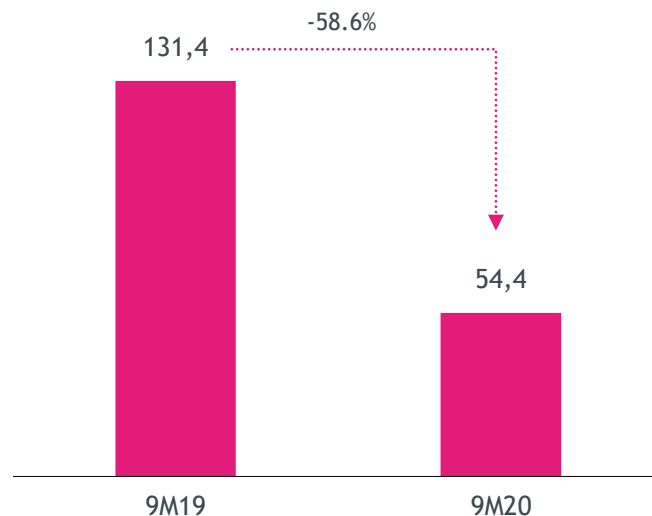
Contribution from international operations to consolidated net income

(Million euros)

	9M19	9M20	Δ % local currency	Δ % euros
Poland	120.6	29.8	-75.3%	-76.0%
Mozambique	68.1	61.3	-9.9%	-17.9%
Contribution of the Angolan operation**	6.7	-6.9		
Other	8.4	5.5		
Net income international operations	203.7	89.7		
Non-controlling int. (Poland+Mozambique)	-82.9	-35.3		
Exchange rate effect	10.6	--		
Contribution from international op. (2)	131.4	54.4		-58.6%



Contribution from international operations



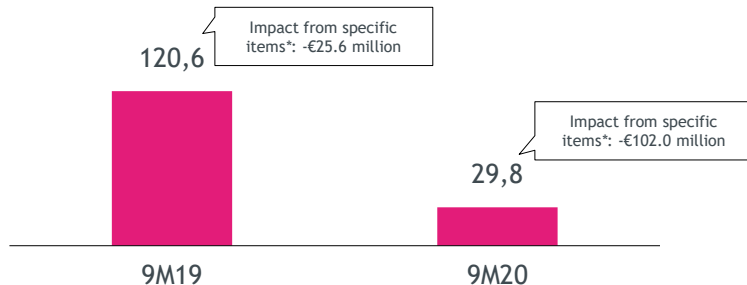
*Based on the latest available information (August 2020 and provisions for September 2020). | Subsidiaries' net income presented for 2019 at the same exchange rate as of 2020 for comparison purposes.

Net earnings affected by provisions, mandatory contributions and Euro Bank's acquisition



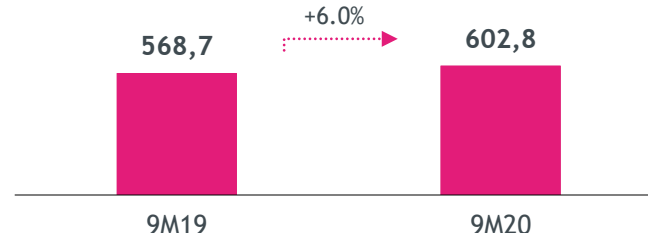
Net income

(Million euros)



Net operating revenue

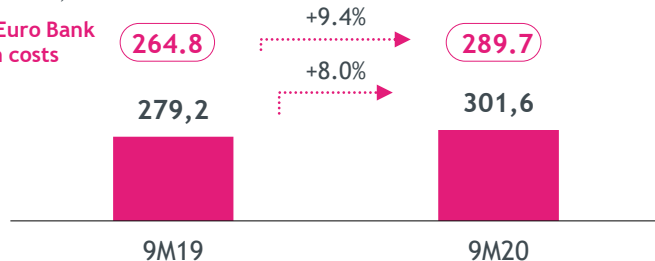
(Million euros)



Operating costs

(Million euros)

Excluding Euro Bank integration costs



- Net income of €29.8 million, affected by one-off provisions (including €67.2 million for legal risk on CHF loans) and by Euro Bank's integration
- Euro Bank's integration: synergies of €25.0 million more than compensate integration costs of €11.9 million in the first nine months of 2020
- Customers funds up by 5.6%; loans to Customers increased by 5.0%
- CET1 ratio of 17.0%, with total capital of 20.0%



Impact of the integration of Euro Bank

(Million euros)	Q1'19	Q2'19	Q3'19	Q4'19	Total 2019	Q1'20	Q2'20	Q3'20	Total 9M20
Euro Bank integration costs	-0.4	-4.0	-10.0	-11.8	-26.3	-6.8	-1.2	-3.9	-11.9
Additional impairment Euro Bank	0.0	-18.2	-1.8	0.0	-20.0	0.0	0.0	0.0	0.0
Pre-tax costs	-0.4	-22.2	-11.8	-11.8	-46.3	-6.8	-1.2	-3.9	-11.9
Pre-tax synergies	0.0	0.0	0.0	+5.3	+5.3	+5.3	+8.7	+10.9	+25.0
Total impact, net of taxes	-0.4	-18.0	-9.6	-5.3	-33.2	-1.2	6.1	5.7	10.6

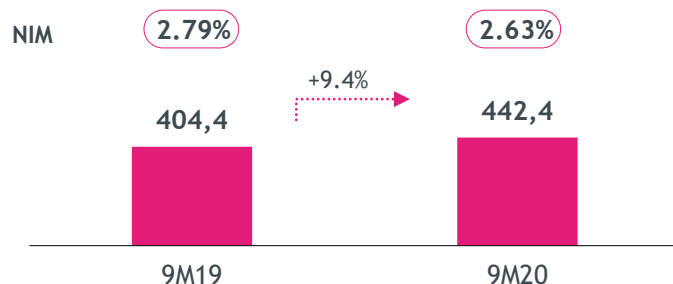
- **Synergies totalled €25.0 million** in the first nine months of 2020, exceeding integration costs of €11.9 million in the same period
- Integration costs and capex incurred up to September 2020 account for **83% of the overall plan**

Increased net interest income



Net interest income*

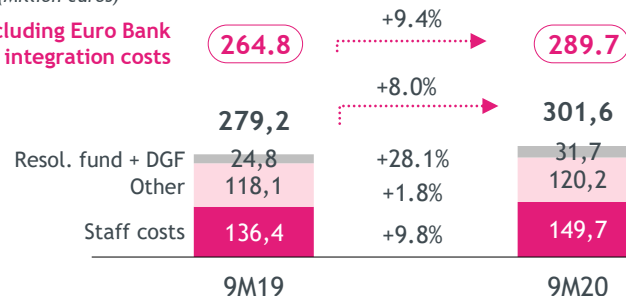
(Million euros)



Operating costs

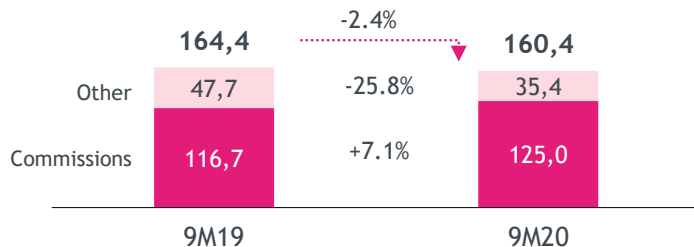
(Million euros)

Excluding Euro Bank integration costs



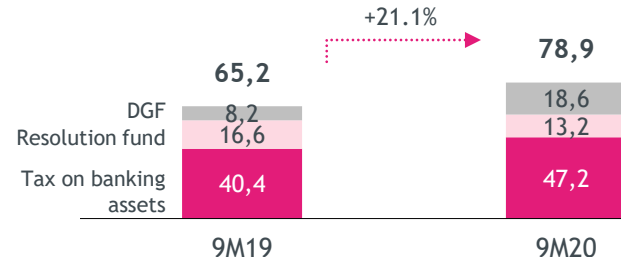
Commissions and other income

(Million euros; does not include tax on assets and contribution to the resol. fund and to the DGF)



Mandatory contributions

(Million euros)



*Pro forma data. Margin from derivative products, including those from hedging FX denominated loan portfolio, is included in net interest income, whereas in accounting terms, part of this margin (€10.3 million in the first nine months of 2019 and €7.1 million in the first nine months of 2020) is presented in net trading income. FX effect excluded. €/Zloty constant at September 2020 levels: Income Statement 4.43; Balance Sheet 4.53.



NPL>90d

(Million euros)

Credit ratio
NPL>90d

2.6%

2.8%

404,8

460,6

Sep 19

Sep 20

Loan-loss reserves

(Million euros)

Coverage ratio
NPL>90d

107%

116%

432,2

533,6

Sep 19

Sep 20

Loan impairment (net of recoveries)

(Million euros)

Cost of risk

60bp

92bp

82,3

114,8

9M19

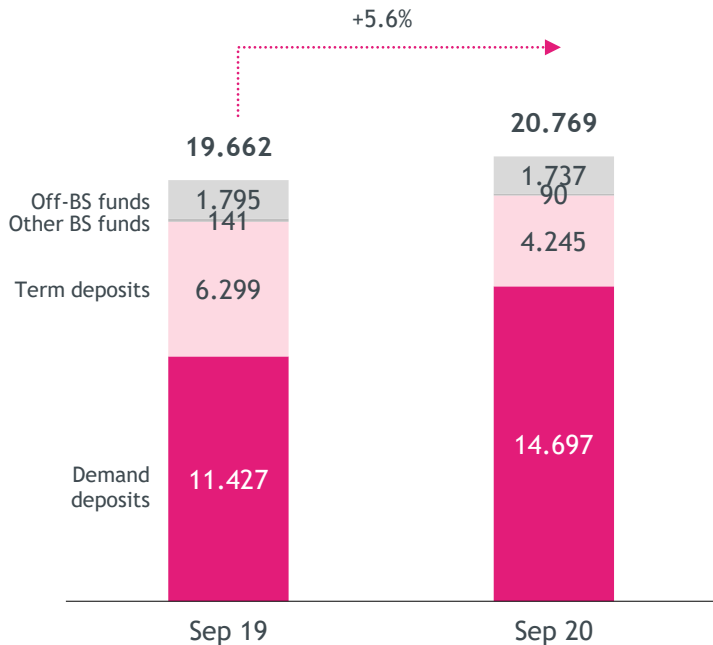
9M20

- NPL>90d accounted for 2.8% of total credit as of September 2020 (2.6% as of September 2019)
- Coverage of NPL>90d by loan-loss reserves at 116% (107% as of September 2019)
- Cost of risk of 92bp, compared to 60bp in the first nine months of 2019



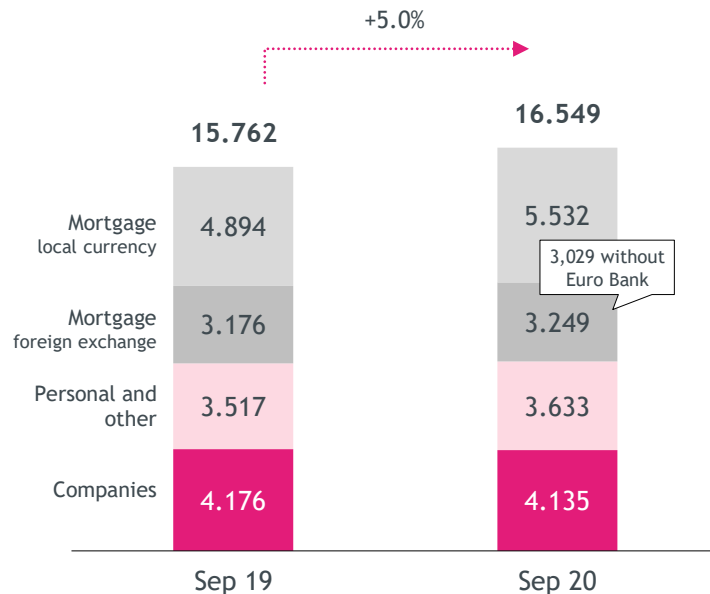
Customers funds

(Million euros)



Loans to Customers (gross)

(Million euros)

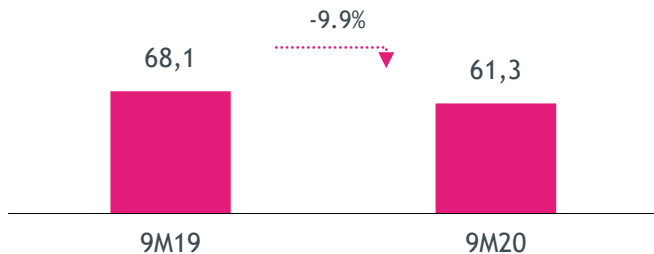


Net income impacted by provisions and by the normalisation of the interest rate environment



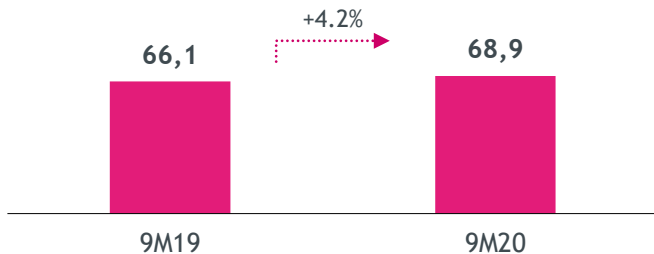
Net income

(Million euros)



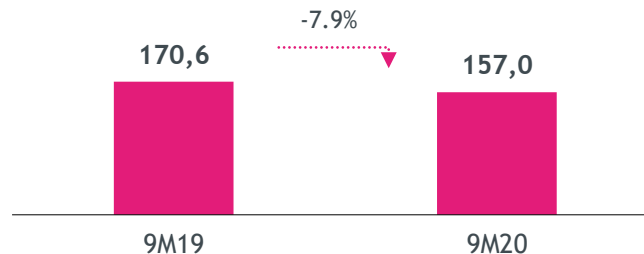
Operating costs

(Million euros)



Net operating revenue

(Million euros)



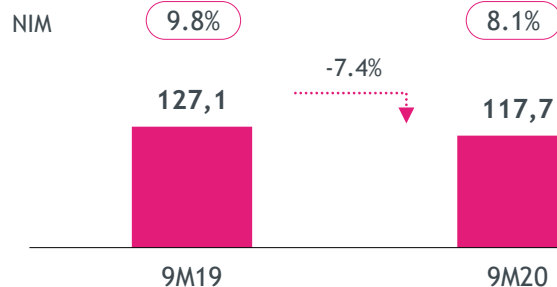
- Net income of €61.3 million
- Customer funds grew 15.0%; loans to Customers increased by 8.9%
- Capital ratio of 43.8%

Net interest income impacted by the normalisation of the interest rate environment



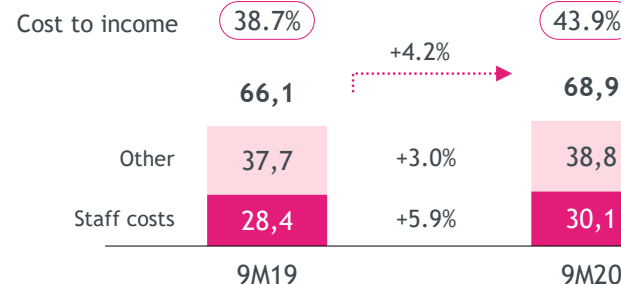
Net interest income

(Million euros)



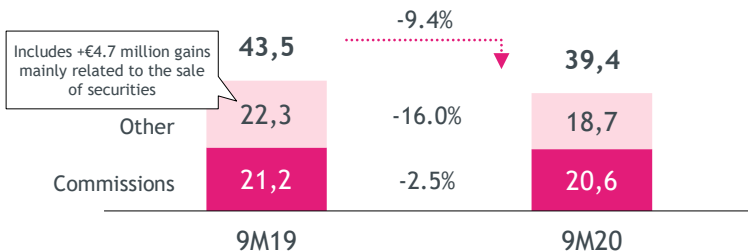
Operating costs

(Million euros)

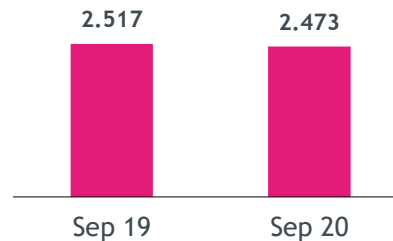


Commissions and other income

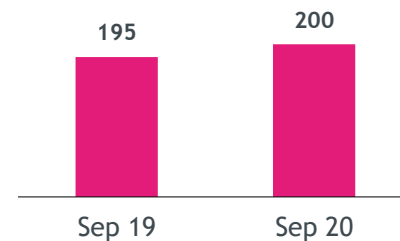
(Million euros)



Employees*



Branches



*Excludes employees from SIM (insurance company)

FX effect excluded. €/Metical constant at September 2020 levels: Income Statement 76.87; Balance Sheet 84.21.

Credit quality performance influenced by challenging environment



NPL>90d

(Million euros)

Credit ratio
NPL>90d

17.0%

20.3%

100,9

131,1

Sep 19

Sep 20

Loan-loss reserves

(Million euros)

Coverage ratio
NPL>90d

67%

71%

67,8

93,3

Sep 19

Sep 20

Loan impairment (net of recoveries)

(Million euros)

Cost of risk

306bp

197bp

14,9

10,5

9M19

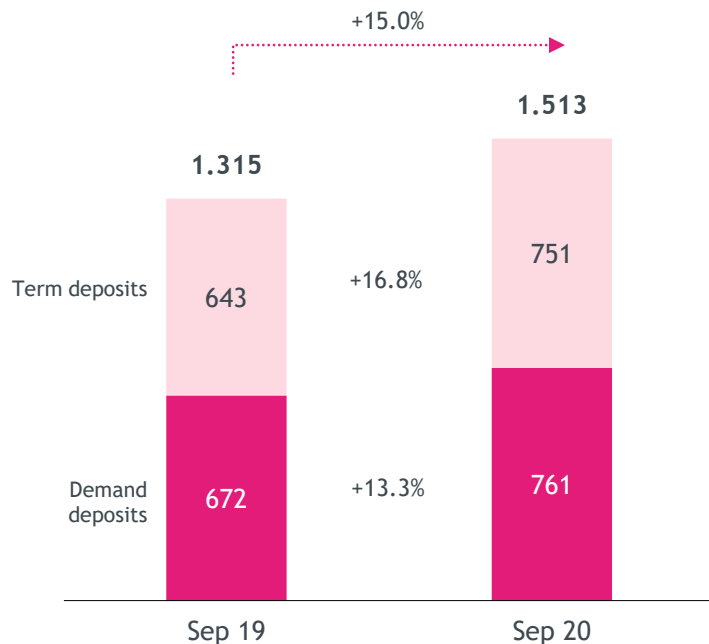
9M20

- NPL>90d ratio of 20.3% as of September 2020, with coverage by loan-loss reserves of 71% on the same date
- Lower provisioning effort, reflected in a cost of risk of 197bp (306bp in the first nine months of 2019)



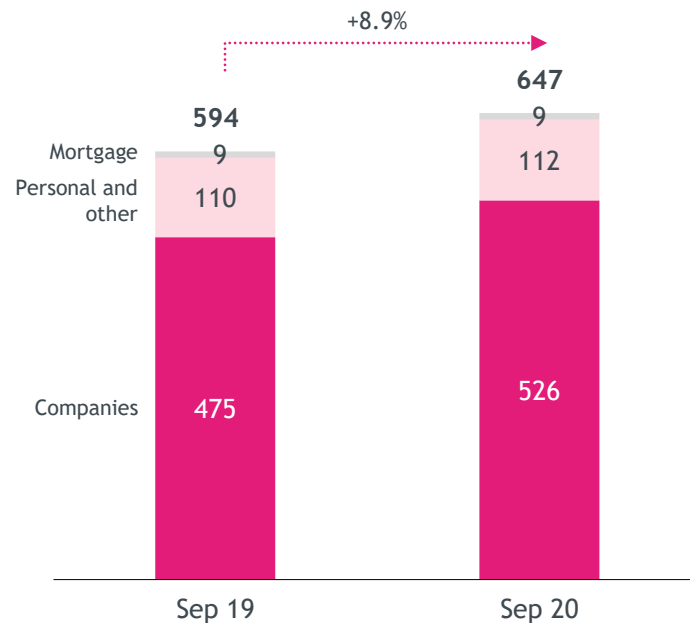
Customers funds

(Million euros)



Loans to Customers (gross)

(Million euros)








05

Key figures

Strategic Plan

		9M 2019	9M 2020		Steady state* (original plan)
 Franchise growth	Active Customers	5.1 million	5.7 million	...	>6 million
	Digital Customers	58%	63%	...	>60%
	Mobile Customers	39%	46%	...	>45%
 Value creation	Cost to income	49% (46% excluding non-usual costs)	49% (48% excluding non-usual costs)	...	≈40%
	RoE	6.0%	3.4%	...	≈10%
	CET1	12.3%	12.4%	...	≈12%
	Loans-to-deposits	88%	86%	...	<100%
	Dividend payout	--		...	≈40%
 Asset quality	NPE stock	€4.6 billion	€3.7 billion	...	≈€3 billion Down ≈60% from 2017
	Cost of risk	73bp	89bp	...	<50bp

NPE include loans to Customers only.

*To be achieved after the economic impact of the current pandemic.

COMMITMENT TO PEOPLE AND SOCIETY

Millennium bcp Foundation



“Todos” festival - Cultures walk - the 12th edition took place in two dimensions - in Lisbon (S. Vicente / Sta. Engrácia) and digitally, through #TODOSemlinha.



Sport science awards - (5th edition) attributed by the Portuguese Olympic Committee (COP) with the support of the Millennium bcp Foundation.



Support to Life - support to pregnant women and adolescents in a fragile socio-economic situation (help, housing, training).

Society



Coach Museum - restoration of the oldest Portuguese vehicle for the transportation of prisoners, popularly known as “Ramona”, with the support of the Millennium bcp foundation.



Portugal Chama 2020 - Millennium bcp participated in the national effort to prevent forest fires, by raising awareness to risky behaviours.



Quality of service: **BCP has fewer Customer complaints than the average for Portugal's banking industry** and than its main competitors in current accounts, personal loans and mortgage loans, according to **Bank of Portugal's 1H2020 Behavioural Supervision Report**.

Sustainability



First progress report on **Millennium bcp's contribution to the SDGs - Sustainable Development Goals** of the **United Nations**.



Millennium bcp signs “Statement from Business Leaders for Renewed Global Cooperation” of the United Nations Global Compact, assuming its commitment to ethical, cooperative and sustainable management.



Partnership with AMI, under the “Ecoética” project. Millennium bcp donated 50,000 Euros for the reforestation of the Leiria pine yard, under a campaign to promote the bank's digital account statement.

Awards in 2020



Millennium bcp: Closest to Customers, clearest information; most recommended bank; leader in Customer satisfaction, in quality of service and in product quality; leader in Customer satisfaction with digital channels, in all assessed items (Basef Banca, September 2020)



Millennium bcp: Marketeer award, "Banking" category (4th year in a row)



Millennium bcp: Quickest process in mortgage loans (ComparaJá.pt, mortgage credit barometer)



ActivoBank: "5 estrelas 2020" award, "Digital banking" category

ActivoBank: Best commercial bank, Best consumer digital bank and Best mobile banking app in Portugal



Millennium bim: Best bank award 2020 in Mozambique (11th year in a row)



Millennium bim: Best digital bank award 2020 in Mozambique



Millennium bim: Best trade finance provider 2020 in Mozambique



Millennium bim: Best private bank award 2020 in Mozambique



Millennium bim: Distinguished for its response to the global crisis resulting from the pandemic



Millennium bim: Most innovative banking services in Mozambique



Bank Millennium: now part of the WIG-ESG index of the Warsaw Stock Exchange for socially responsible companies, ranking 4th



Bank Millennium: Best digital bank award 2020 in Poland



Bank Millennium: European customer centricity award, "Complaints" category, attributed to the "Embrace the Problem" project



Bank Millennium: Most recommended bank and leader in Customer satisfaction ("Customer satisfaction monitor of retail banks ARC Rynek i Opinia")



Bank Millennium: Best trade finance provider 2020 in Poland



Bank Millennium: Best online banking, best mobile banking and best remote account opening process in Poland ("Institutions of the year 2020" ranking)



Bank Millennium: CSR golden leaf award of the "Polytika" magazine for the implementation of the strictest corporate social responsibility standards



Bank Millennium: : 6th in the Responsible companies ranking, 3rd in Banking, finance and insurance



Bank Millennium: : 1st in the "Growth star" category, 2nd in the "Customer relationship" category and 3rd for overall achievement in the main category and in the "Star of innovation" category ("Stars of banking" Dziennik Gazetę Prawną/PwC)



Bank Millennium: winner in the "Digital" and in the "People's choice" categories of the "TOP CDR Technologically Responsible Company" award



Bank Millennium: 1st in the "Fin-tech innovation" category for the Autopay service, and 2nd in the "Mortgage loan" category



Millennium bcp

Best consumer digital bank award 2020 in Portugal; Best corporate/ Institutional information security and fraud management in Western Europe



Millennium bcp

Main bank for companies; most appropriate products; most efficient; closest to Customers



ActivoBank

Consumer choice 2020, "Digital banks" category

Appendix



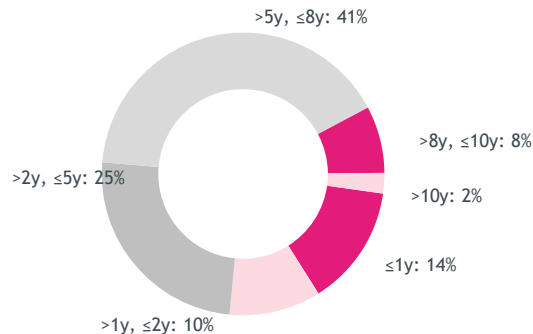
Sovereign debt portfolio

Sovereign debt portfolio

(Consolidated, million euros)

	Sep 19	Dec 19	Mar 20	Jun 20	Sep 20	YoY	QoQ
Portugal	7,413	6,520	6,802	8,253	8,057	+9%	-2%
T-bills and other	1,536	1,923	1,872	1,605	1,052	-32%	-34%
Bonds	5,876	4,597	4,930	6,648	7,004	+19%	+5%
Poland	4,645	5,077	4,820	5,869	5,463	+18%	-7%
Mozambique	320	257	269	280	302	-5%	+8%
Other	940	571	1,527	1,923	2,756	+193%	+43%
Total	13,317	12,426	13,417	16,325	16,578	+24%	+2%

Sovereign debt maturity



- ✓ The sovereign debt portfolio totalled €16.6 billion, €12.5 billion of which maturing in excess of 2 years
- ✓ The Portuguese sovereign debt portfolio totalled €8.1 billion, whereas the Polish and Mozambican portfolios amounted to €5.5 billion and to €0.3 billion, respectively; “other” includes Spanish and Italian sovereign debt (€1.5 billion and €1.1 billion, respectively)

Sovereign debt portfolio

	Portugal	Poland	Mozambique	Other	Total
Trading book	1,046	72	0	51	1,169
≤ 1 year	1,046	11		50	1,108
> 1 year and ≤ 2 years					
> 2 years and ≤ 5 years		40			41
> 5 years and ≤ 8 years		9			9
> 8 years and ≤ 10 years		5			5
> 10 years		6		0	6
Banking book*	7,010	5,391	302	2,706	15,409
≤ 1 year	25	874	26	259	1,184
> 1 year and ≤ 2 years	26	1,363	87	263	1,739
> 2 years and ≤ 5 years	386	2,971	98	612	4,066
> 5 years and ≤ 8 years	5,053	118	32	1,572	6,774
> 8 years and ≤ 10 years	1,229	36			1,265
> 10 years	292	31	60		382
Total	8,057	5,463	302	2,756	16,578
≤ 1 year	1,072	885	26	309	2,292
> 1 year and ≤ 2 years	26	1,363	87	263	1,739
> 2 years and ≤ 5 years	386	3,011	98	612	4,107
> 5 years and ≤ 8 years	5,053	127	32	1,572	6,783
> 8 years and ≤ 10 years	1,229	40			1,269
> 10 years	292	36	60	0	388

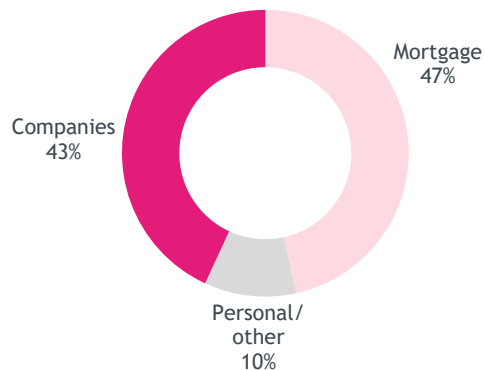
*Includes financial assets at fair value through other comprehensive income (€11.655 million) and financial assets at amortised cost (€3.754 million).

Diversified and collateralised portfolio

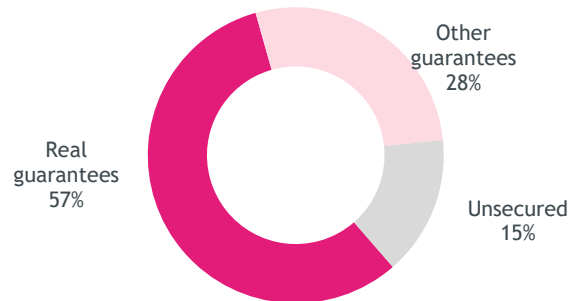
Loan portfolio

(Consolidated)

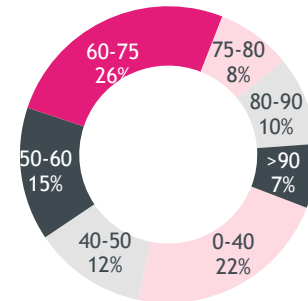
Breakdown



Loans per collateral



LTV of the mortgage portfolio in Portugal



Loans

- Loans to companies accounted for 43% of the loan portfolio as at September 2020, including 6% to construction and real-estate sectors
- Mortgage accounted for 47% of the loan portfolio, with low delinquency levels and an average LTV of 59%
- 85% of the loan portfolio is collateralised

Collaterals

- Real estate accounts for 93% of total collateral value
- 80% of the real estate collateral is residential

Consolidated net income

<i>(Million euros)</i>	9M19	9M20	YoY	Impact on earnings
Net interest income	1,153.0	1,149.6	-0.3%	-3.4
Net fees and commissions	519.1	518.1	-0.2%	-1.0
Other income*	68.6	20.1	-70.7%	-48.5
Net operating revenue	1,740.6	1,687.8	-3.0%	-52.8
Staff costs	-488.0	-484.4	-0.7%	+3.6
Other administrative costs and depreciation	-356.9	-348.0	-2.5%	+8.9
Operating costs	-844.9	-832.4	-1.5%	+12.5
Profit before impairment and provisions	895.7	855.3	-4.5%	-40.3
Loans impairment (net of recoveries)	-299.0	-374.2	+25.2%	-75.2
Other impairment and provisions	-78.1	-176.4	+126.0%	-98.4
Impairment and provisions	-377.1	-550.7	+46.0%	-173.6
Net income before income tax	518.6	304.7	-41.2%	-213.9
Income taxes	-174.0	-122.4	-29.7%	+51.6
Non-controlling interests	-87.6	-35.9	-59.0%	+51.7
Net income from discontinued or to be discontinued operations	13.4	0.0		-13.4
Net income	270.3	146.3	-45.9%	-124.0

*Includes dividends from equity instruments, other net operating income, net trading income and equity accounted earnings.

Consolidated balance sheet

(Million euros)

	30 September 2020	30 September 2019
ASSETS		
Cash and deposits at Central Banks	3,843.8	3,766.3
Loans and advances to credit institutions repayable on demand	239.0	286.3
Financial assets at amortised cost		
Loans and advances to credit institutions	845.1	978.1
Loans and advances to customers	51,629.8	49,418.8
Debt instruments	6,167.1	3,676.6
Financial assets at fair value through profit or loss		
Financial assets held for trading	1,782.6	930.8
Financial assets not held for trading mandatorily at fair value through profit or loss	1,326.3	1,420.4
Financial assets designated at fair value through profit or loss	-	31.6
Financial assets at fair value through other comprehensive income	13,289.3	13,972.3
Hedging derivatives	138.8	267.7
Investments in associated companies	429.0	429.2
Non-current assets held for sale	1,181.4	1,422.9
Investment property	12.6	10.0
Other tangible assets	647.3	723.1
Goodwill and intangible assets	235.9	219.9
Current tax assets	11.5	25.2
Deferred tax assets	2,624.9	2,720.4
Other assets	1,612.7	1,059.6
TOTAL ASSETS	86,017.1	81,359.1

LIABILITIES

	30 September 2020	30 September 2019
Financial liabilities at amortised cost		
Resources from credit institutions	9,071.7	6,502.8
Resources from customers	62,419.1	57,621.8
Non subordinated debt securities issued	1,420.0	1,751.8
Subordinated debt	1,419.5	1,685.7
Financial liabilities at fair value through profit or loss		
Financial liabilities held for trading	350.6	333.1
Financial liabilities at fair value through profit or loss	1,883.0	3,379.1
Hedging derivatives	260.5	324.1
Provisions	356.5	332.4
Current tax liabilities	12.0	8.7
Deferred tax liabilities	9.5	11.4
Other liabilities	1,335.5	1,772.8
TOTAL LIABILITIES	78,537.8	73,723.6

EQUITY

	30 September 2020	30 September 2019
Share capital	4,725.0	4,725.0
Share premium	16.5	16.5
Other equity instruments	400.0	402.9
Legal and statutory reserves	254.5	240.5
Treasury shares	(0.7)	(0.1)
Reserves and retained earnings	742.6	750.6
Net income for the period attributable to Bank's Shareholders	146.3	270.3
TOTAL EQUITY ATTRIBUTABLE TO BANK'S SHAREHOLDERS	6,284.1	6,405.8
Non-controlling interests	1,195.3	1,229.7
TOTAL EQUITY	7,479.3	7,635.5
TOTAL LIABILITIES AND EQUITY	86,017.1	81,359.1

Consolidated income statement per quarter

(Million euros)

	3Q 19	4Q 19	1Q 20	2Q 20	3Q 20
Net interest income	412.9	395.6	385.5	373.6	390.5
Dividends from equity instruments	0.1	0.1	0.1	3.4	1.3
Net fees and commission income	176.9	184.4	179.8	165.4	172.9
Other operating income	-13.3	-13.8	-40.4	-79.1	-24.2
Net trading income	23.6	24.2	61.4	-21.8	65.2
Equity accounted earnings	17.8	4.0	10.8	32.1	11.3
Banking income	617.9	594.4	597.2	473.6	617.0
Staff costs	163.8	180.2	164.7	162.9	156.8
Other administrative costs	101.6	106.0	86.3	78.8	79.7
Depreciation	32.9	35.0	34.8	34.4	34.1
Operating costs	298.2	321.2	285.7	276.1	270.7
Profit bef. impairment and provisions	319.6	273.2	311.4	197.6	346.3
Loans impairment (net of recoveries)	98.7	91.2	86.1	151.2	136.9
Other impairm. and provisions	35.2	73.4	115.7	-1.7	62.4
Net income before income tax	185.7	108.7	109.6	48.0	147.0
Income tax	52.9	65.2	65.6	-6.8	63.6
Non-controlling interests	32.2	11.8	8.7	14.1	13.1
Net income (before disc. oper.)	100.5	31.7	35.3	40.7	70.3
Net income arising from discont. operations	0.0	0.0	0.0	0.0	0.0
Net income	100.5	31.7	35.3	40.7	70.3

Income statement

(Million euros)

For the 9-month periods ended September 30th, 2019 and 2020

	Group			Portugal			International operations											
							Total			Bank Millennium (Poland)			Millennium bim (Moz.)			Other int. operations		
	Sep 19	Sep 20	Δ %	Sep 19	Sep 20	Δ %	Sep 19	Sep 20	Δ %	Sep 19	Sep 20	Δ %	Sep 19	Sep 20	Δ %	Sep 19	Sep 20	Δ %
Interest income	1,478	1,392	-5.8%	717	675	-5.8%	761	717	-5.8%	565	549	-2.8%	188	162	-13.8%	8	5	-27.4%
Interest expense	325	242	-25.4%	117	84	-27.9%	208	158	-23.9%	159	114	-28.6%	49	44	-8.5%	0	0	-318%
Net interest income	1,153	1,150	-0.3%	600	591	-1.5%	553	558	1.0%	406	435	7.2%	139	118	-15.6%	7	5	-27.3%
Dividends from equity instruments	1	5	>100%	0	4	>100%	1	1	9.0%	1	1	16.9%	0	0	-100.0%	0	0	--
Intermediation margin	1,154	1,154	0.1%	600	595	-0.8%	554	559	1.0%	407	436	7.3%	139	118	-15.6%	7	5	-27.3%
Net fees and commission income	519	518	-0.2%	357	353	-1.2%	162	166	2.1%	120	125	4.0%	23	21	-11.1%	19	20	6.2%
Other operating income	-90	-144	-59.2%	-38	-72	-91.2%	-52	-71	-36.1%	-66	-79	-20.2%	14	8	-38.0%	0	-1	<-100%
Basic income	1,583	1,529	-3.4%	919	875	-4.8%	663	653	-1.5%	461	482	4.6%	176	147	-16.8%	26	24	-5.2%
Net trading income	119	105	-12.0%	48	47	-2.5%	71	58	-18.5%	57	45	-20.9%	11	10	-4.8%	3	2	-20.7%
Equity accounted earnings	39	54	39.1%	28	45	59.7%	11	10	-12.7%	0	0	--	0	0	--	11	10	-12.7%
Banking income	1,741	1,688	-3.0%	995	967	-2.9%	746	721	-3.3%	518	528	1.7%	187	157	-16.1%	40	37	-8.5%
Staff costs	488	484	-0.7%	302	290	-4.0%	186	195	4.6%	141	150	6.5%	31	30	-3.5%	15	15	2.8%
Other administrative costs	267	245	-8.3%	139	129	-7.7%	128	116	-9.1%	90	82	-8.8%	33	29	-11.0%	5	5	-1.8%
Depreciation	90	103	14.9%	51	57	11.4%	39	46	19.6%	29	36	21.8%	8	9	13.6%	1	1	3.7%
Operating costs	845	832	-1.5%	492	475	-3.4%	353	357	1.3%	260	268	3.0%	73	69	-5.0%	20	21	1.7%
Profit bef. impairment and provisions	896	855	-4.5%	503	491	-2.3%	393	364	-7.4%	259	260	0.5%	115	88	-23.1%	20	16	-18.9%
Loans impairment (net of recoveries)	299	374	25.2%	206	260	26.2%	93	114	22.8%	79	103	30.7%	16	10	-36.1%	-3	0	>100%
Other impairm. and provisions	78	176	>100%	68	72	5.9%	10	104	>100%	8	86	>100%	1	2	9.8%	0	17	--
Net income before income tax	519	305	-41.2%	228	158	-30.5%	291	146	-49.7%	171	71	-58.7%	97	76	-21.4%	22	-1	<-100%
Income tax	174	122	-29.7%	103	66	-35.5%	71	56	-21.1%	47	41	-12.9%	21	14	-33.6%	3	1	-68.4%
Non-controlling interests	88	36	-59.0%	0	0	>100%	88	36	-59.3%	0	0	--	1	1	-19.6%	87	35	-59.6%
Net income (before disc. oper.)	257	146	-43.1%	125	92	-26.7%	131	54	-58.6%	124	30	-76.0%	75	61	-17.9%	-68	-37	45.6%
Net income arising from disc. operations	13	0	-100.0%															
Net income	270	146	-45.9%															

Glossary (1/2)

Assets placed with customers - amounts held by customers in the context of the placement of third-party products that contribute to the recognition of commissions.

Balance sheet customer funds - deposits and other resources from customers and debt securities placed with customers.

Business Volumes - corresponds to the sum of total customer funds and loans to customers (gross).

Commercial gap - loans to customers (gross) minus on-balance sheet customer funds.

Core income - net interest income plus net fees and commissions income.

Core net income - net interest income plus net fees and commissions income deducted from operating costs.

Cost of risk, net (expressed in basis points) - ratio of loans impairment (P&L) accounted in the period to loans to customers at amortized cost and debt instruments at amortized cost related to credit operations before impairment at the end of the period.

Cost to core income - operating costs divided by core income.

Cost to income - operating costs divided by net operating revenues.

Coverage of non-performing exposures by impairments - loans impairments (balance sheet) divided by the stock of NPE.

Coverage of non-performing loans by impairments - loans impairments (balance sheet) divided by the stock of NPL.

Coverage of overdue loans by impairments - loans impairments (balance sheet) divided by overdue loans.

Coverage of overdue loans by more than 90 days by impairments - loans impairments (balance sheet) divided by overdue loans by more than 90 days.

Debt instruments - non-subordinated debt instruments at amortized cost and financial liabilities measured at fair value through profit or loss (debt securities and certificates).

Debt securities placed with customers - debt securities issued by the Bank and placed with customers.

Deposits and other resources from customers - resources from customers at amortized cost and customer deposits at fair value through profit or loss.

Dividends from equity instruments - dividends received from investments classified as financial assets at fair value through other comprehensive income and from financial assets held for trading.

Equity accounted earnings - results appropriated by the Group related to the consolidation of entities where, despite having some influence, the Group does not control the financial and operational policies.

Insurance products - includes unit linked saving products and retirement saving plans ("PPR", "PPE" and "PPR/E").

Loans impairment (balance sheet) - balance sheet impairment related to loans to customers at amortized cost, balance sheet impairment associated with debt instruments at amortized cost related to credit operations and fair value adjustments related to loans to customers at fair value through profit or loss.

Loans impairment (P&L) - impairment (net of reversals and net of recoveries - principal and accrual) of financial assets at amortized cost for loans to customers and for debt instruments related to credit operations.

Loans to customers (gross) - loans to customers at amortized cost before impairment, debt instruments at amortized cost associated to credit operations before impairment and loans to customers at fair value through profit or loss before fair value adjustments.

Loans to customers (net) - loans to customers at amortized cost net of impairment, debt instruments at amortized cost associated to credit operations net of impairment and balance sheet amount of loans to customers at fair value through profit or loss.

Loan to Deposits ratio (LTD) - loans to customers (net) divided by deposits and other resources from customers.

Loan to value ratio (LTV) - mortgage amount divided by the appraised value of property.

Net commissions - net fees and commissions income.

Net interest margin (NIM) - net interest income for the period as a percentage of average interest earning assets.

Net operating revenues - net interest income, dividends from equity instruments, net commissions, net trading income, other net operating income and equity accounted earnings

Glossary (2/2)

Net trading income - results from financial operations at fair value through profit or loss, results from foreign exchange, results from hedge accounting operations, results from derecognition of financial assets and financial liabilities measured at amortized cost and results from derecognition of financial assets measured at fair value through other comprehensive income.

Non-performing exposures (NPE) - non-performing loans and advances to customers (loans to customers at amortized cost and loans to customers at fair value through profit or loss) more than 90 days past-due or unlikely to be paid without collateral realization, if they recognized as defaulted or impaired.

Non-performing loans (NPL) - overdue loans (loans to customers at amortized cost and loans to customers at fair value through profit or loss) more than 90 days past due including the non-overdue remaining principal of loans, i.e. portion in arrears, plus non-overdue remaining principal.

Off-balance sheet customer funds - assets under management, assets placed with customers and insurance products (savings and investments).) subscribed by customers.

Operating costs - staff costs, other administrative costs and depreciation.

Other impairment and provisions - impairment (net of reversals) for loans and advances of credit institutions classified at amortized cost, impairment for financial assets (classified at fair value through other comprehensive income and at amortized cost not associated with credit operations), impairment for other assets, namely assets received as payment in kind, investments in associated companies and goodwill of subsidiaries and other provisions.

Other net income - dividends from equity instruments, net commissions, net trading income, other net operating income and equity accounted earnings.

Other net operating income - net gains from insurance activity, other operating income/(loss) and gains/(losses) arising from sales of subsidiaries and other assets.

Overdue loans - total outstanding amount of past due loans to customers (loans to customers at amortized cost, debt instruments at amortized cost associated to credit operations and loans to customers at fair value through profit or loss), including principal and interests.

Overdue loans by more than 90 days - total outstanding amount of past due loans to customers by more than 90 days (loans to customers at amortized cost, debt instruments at amortized cost associated to credit operations and loans to customers at fair value through profit or loss), including principal and interests.

Resources from credit institutions - resources and other financing from Central Banks and resources from other credit institutions.

Return on average assets (Instruction from the Bank of Portugal no. 16/2004) - net income (before tax) divided by the average total assets (weighted average of the average of monthly net assets in the period).

Return on average assets (ROA) - net income (before minority interests) divided by the average total assets (weighted average of the average of monthly net assets in the period).

Return on equity (Instruction from the Bank of Portugal no. 16/2004) - net income (before tax) divided by the average attributable equity + non-controlling interests (weighted average of the average of monthly equity in the period).

Return on equity (ROE) - net income (after minority interests) divided by the average attributable equity, deducted from preference shares and other capital instruments (weighted average of the average of monthly equity in the period).

Securities portfolio - debt instruments at amortized cost not associated with credit operations (net of impairment), financial assets at fair value through profit or loss (excluding the ones related to loans to customers and trading derivatives), financial assets at fair value through other comprehensive income and assets with repurchase agreement.

Spread - increase (in percentage points) to the index used by the Bank in loans granting or fund raising.

Total customer funds - balance sheet customer funds and off-balance sheet customer fund.

Total customer funds - balance sheet customer funds and off-balance sheet customer funds.



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Banco Comercial Português, S.A., sociedade aberta com sede na Praça D. João I, 28, Porto, matriculada na Conservatória do Registo Comercial do Porto, com o número de identificação fiscal 501 525 882, LEI JU1U6S0DG9YLT7N8ZV32 e capital social de 4.725.000.000,00 euros.