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1. Main Highlights

Consolidated turnover decreasing 1.6% y.o.y but with Service Revenues increasing 2.6% q.o.g, fuelled by technology area

At NOS, strong y.o.y growth in core telco operating revenues and EBITDA

Turnover of 87.9 million euros at the Technology area with international markets representing 52.6%

Positive Cash Flow of €91.6m driven by dividends and the sale of the 2.14% direct stake on NOS to ZOPT

2. Sonaecom Consolidated Results

Telecommunications area, which includes a 50% stake in ZOPT - consolidated through the equity method – now with a 52.15% stake in NOS post the sale of Sonaecom's 2.14% direct stake, in June 2016, continues with a strong performance.

In the Technology area, portfolio expansion initiatives continued to be deployed. The creation of Bright Pixel, launched in April, positioned as a company builder studio, represents a significant reinforcement targeting early stage investment opportunities. During the first semester, Sonae IM and S21sec strengthened their position in European cybersecurity markets through the acquisition of SysValue. This acquisition means that Sonae IM now holds, through its portfolio companies, the leading pure play cybersecurity position in Portugal, and is able to leverage significant synergies between Grupo S21sec Gestión and SysValue. In July, it was announced the acquisition of InovRetail, a data analytics company that supports the retailer's decision-making process and, in August, it was announced an agreement with Novo Banco, S.A. to be the leading investor in a transaction involving the acquisition of the participation units in 3 venture capital funds, being the completion of this agreement conditional to the necessary approval from Banco de Portugal. This last transaction will reinforce the portfolio with sizeable stakes in leading edge companies such as Outsystems and Feedzai.

Turnover

Consolidated turnover in 9M16 reached 98.1 million euros, decreasing 1.6% when compared to 9M15. This reduction was driven by a 1.4% decrease in service revenues and a 1.9% decrease in sales. However, it should be highlighted that, for the second consecutive quarter, the service revenues presented positive evolution, when compared to the same quarter last year.

Operating costs

Operating costs amounted to 98.4 million euros, 1.0% above 9M15. Personnel costs grew 1.5% driven by the increase in the average number of employees. Commercial costs decreased 1.5% to 28.5 million euros, driven by the decrease in cost of goods sold, aligned with the lower level of sales. The increase in other operating costs is mainly explained by the higher level of Outsourcing services.

EBITDA

Total EBITDA stood at 16.5 million euros, 16.6% below 9M15, on the back of underlying EBITDA decrease but also driven by the 2.5% decrease at equity results, which are mostly impacted by ZOPT contribution, which in turn depends on NOS net income evolution.

Net results

Sonaecom's EBIT decreased 40.1% to 8.5 million euros, explained by the lower level of EBITDA and the higher level of depreciations. Net financial results reached negative 5.2 million euros in 9M16, negatively impacted by NOS direct stake fair value adjustment at market price until its sale, amounting to negative 15.7 million euros, and positively impacted by both the 1.8 million euros of dividend received and the capital gain generated by the sale to ZOPT of the 2.14% direct stake in NOS. In 9M15, the fair value adjustment was positive by 23.5 million

euros and the dividend received was 1.5 million euros.
Sonaecom's earnings before tax (EBT) decreased to 3.3 million euros, mainly driven by the lower net financial results.
Net results group share stood at 6.0 million euros, which compares with 40.3 million euros in 9M15.

Operating CAPEX

Sonaecom's operating CAPEX increased to 8.2 million euros, reaching 8.3% of turnover, 2.2 p.p. above 9M15.

Capital structure

The cash position increased 73.3 million euros since December 2015 reaching 242.4 million euros. This performance in 9M16 was mainly driven by the sale of the 2.14% direct stake on NOS, by 82.8 million euros, to ZOPT, that contracted debt to finance this acquisition, but also driven by the 20.1 million euros of dividends received from NOS and ZOPT, partially offset by the 17.7 million euros of dividends paid.

2.1 Telecommunications

NOS operating revenues were 1,124.1 million euros in 9M16, growing 5.3% y.o.y. EBITDA reached 431.8 million euros, increasing 5.3% when compared to 9M15 and representing a 38.4% EBITDA margin. CAPEX amounted to 292.6 million euros in 9M16, a decrease of 0.7% y.o.y. As a consequence of EBITDA and CAPEX evolution, EBITDA-CAPEX increased 20.8%.

Net Financial Debt to EBITDA stood at 2.0x at the end of 9M16 and the average maturity of the company's net financial debt reached 3.3 years.

NOS published its 9M16 results on 7th November, 2016, which are available at www.nos.pt.

During 9M16, the NOS share price decreased 16.4% from €7.246 to €6.057, whilst PSI20 decreased by 13.5%.

Operational Indicators

| Operational Indicators (1000) | 3015 | 3016 | Δ 16/15 | 2016 | a o a | 9M15 | 9M16 | A 1C/1E |
|-------------------------------|---------|---------|---------|---------|--------|---------|---------|---------|
| Operational Indicators ('000) | 3015 | 3010 | Δ 10/15 | 2010 | q.o.q. | 911113 | 911110 | Δ 16/15 |
| Total RGUs | 8 276.7 | 8 941.5 | 8.0% | 8 746.4 | 2.2% | 8 276.7 | 8 941.5 | 8.0% |
| Convergent RGUs | 2 665.0 | 3 271.0 | 22.7% | 3 156.8 | 3.6% | 2 665.0 | 3 271.0 | 22.7% |
| IRIS & UMA subscribers | 825.1 | 955.1 | 15.8% | 927.3 | 3.0% | 825.1 | 955.1 | 15.8% |
| 3,4 and 5P subscribers | 936.7 | 1 040.0 | 11.0% | 1 018.2 | 2.1% | 936.7 | 1 040.0 | 11.0% |
| Financial indicators | | | | | | | | |
| NOS HIGHLIGHTS | 3Q15 | 3Q16 | Δ 16/15 | 2016 | q.o.q. | 9M15 | 9M16 | Δ 16/15 |
| Operating Revenues | 367.9 | 381.0 | 3.5% | 372.8 | 2.2% | 1 067.9 | 1 124.1 | 5.3% |
| EBITDA | 143.5 | 145.2 | 1.2% | 148.7 | -2.3% | 409.8 | 431.8 | 5.3% |
| EBITDA margin (%) | 39.0% | 38.1% | -0.9pp | 39.9% | -1.8pp | 38.4% | 38.4% | 0.0pp |
| Net Income | 26.2 | 27.5 | 4.8% | 26.5 | 3.8% | 73.5 | 78.4 | 6.6% |
| CAPEX | 97.9 | 96.6 | -1.4% | 101.0 | -4.3% | 294.6 | 292.6 | -0.7% |
| EBITDA-CAPEX | 45.6 | 48.7 | 6.8% | 47.7 | 2.0% | 115.2 | 139.2 | 20.8% |

2.2 Technology

The Technology area pursuing its active portfolio strategy, aiming at strengthening its position as a technological reference at an international scale, in selected IT areas, managed to launch Bright Pixel and to close Sysvalue and InovRetail acquisitions in the 9M16. This area currently comprises six companies in the IT/IS sector that generated circa 52.6% of its revenues outside the Portuguese market with 42% out of the total 998 employees based abroad.

WeDo Technologies is a worldwide leader in Revenue Assurance and Fraud Management software that works with more than 190 telecommunications operators from more than 90 countries. 77.4% of its turnover is generated in the international market.

During the 9M16, WeDo was present and hosted some events in which it revealed details of its new RAID solutions and features. WeDo was present in: (i) NRF's Annual Convention in New York, (ii) Mobile World Congress in Barcelona and (iii) the 4th Annual Revenue Assurance Forum for Utilities in London; and organized (i) its first Conference in Kuala Lumpur (counted more than 11 CSPs and 79 delegates), (ii) its first Conference in Santiago (Chile) (more than 55 guests from 6 Latin American countries and 5 telecom operators), (iii) the 2nd edition of the North America WeDo Conferences in Miami (58 delegates, 14 operators and 6 countries represented), and (iv) its 11th annual Worldwide User Group and Summit in May, attracting over 450 attendees and 55 operators, including a large community of Revenue Assurance (RA) and Fraud Management (FM) managers, representing more than 45 countries around the world.

During this period, the company won nine new telecom customers (4 in Europe, 1 in Asia Pacific, 2 in North America, 1 in the Caribbean's and 1 in Africa), enlarging its global footprint in three new countries: Tunisia, Cyprus and Bahamas. From these new customers, 80% were related to sales from Revenue Assurance and Fraud Management software. The number of Software installations under active Software Maintenance contracts has also increased from 150 (end of 2015) to 164. Almost all are related to RAID Revenue Assurance and Fraud Management software but also to its Broker Family (Incentives Broker). It is also worth to note that WeDo' activity obtained the renewal of ISO 27001 certification during this period.

S21Sec is a leading multinational cybersecurity player, focused exclusively on providing security services and technologies. Since its foundation, the company has grown through constant investment in innovation and today works with a global customer base, leveraging its teams in Spain, Portugal, Mexico and UK, together with a network of selected partners that ensure local support and touch points in other key markets. During the 9M16, S21sec launched its new brand strategy, with the corporate claim "S21sec, Your Cybersecurity Company", giving emphasis to the company's unfettered customer focus, long range experience and deep expertise in the market. S21sec also introduced α Sigma21, its revamped and unique services portfolio which integrate, on a single Delivery platform, the company's Advanced Cybersecurity Services (ACS), SOC-CERT and Professional Services. The company also used the opportunity to launch a new addition to its Lookwise product portfolio: Lookwise Compliance Manager (LCM) for PCI-DSS, which is a solution that addresses the common pain points that companies experience when obtaining or maintaining this certification.

A new website and social media have also been used as a platform to communicate the re-launch of the company's security training offering. S21sec Academy. As the company continues to enhance its touch points with customers, S21sec has introduced a 24x7x365 Emergency Contact, which companies that have experienced, or are in the process of experiencing, a cyber incident, can contact and receive immediate expert support. During this period, S21sec also strengthened its international reach by formalising a distributor agreement with Sphere Alliance International, a group of specialised ATM spare parts and services companies with activities in the Americas, Europe and Asia, and signed strategic agreements to distribute its flagship product, Lookwise Device Manager for ATM, with Prosegur and Eurotechzam. S21sec also continued to demonstrate its commitment to the government sector and its collaboration with law enforcement agencies by becoming a founding member of the European Cyber Security Organisation (ESCO), a public-private partnership with the European Commission, and by working with Europol to run expert banking fraud training. The company also launched the latest version of its Lookwise Device Manager (LDM) product for the ATM market.

Saphety is a solutions provider for business processes optimization that has a strong position in electronic invoicing and EDI (Electronic Data Interchange) market, as well as in data synchronization for GS1 worldwide organizations.

This period has been marked by a good business development activity, with some important new contracts including Validoo Sweeden (GS1), ADIF Spain, *Serviços Partilhados do Ministério da Saúde*, Brisa and several operators in the healthcare cluster. **Saphety's customer base has** now over 8,500 customers and 130,000 users in about 26 countries. As a result of this commercial activity, international revenues increased more than 43.5% when compared to the same period of 2015, namely on SaphetySYNC line of business (+27%), with international markets representing circa 44.0% of total revenues. Also relevant, the profitability (EDITDA) grew 15% when compared to 9M15. Saphety's activity was also certified in ISO27001 standard, reinforcing its commitment with the worldwide best practices.

Bizdirect is a technology company specialized in IT solutions commercialization, consulting and management of corporate software licensing contracts and Microsoft solutions integration.

During the 9M16, its Licensing business unit, focused in Microsoft contract management, grew 15% in revenues versus 9M15 with 24 new customers and its Nearshore business model, supported by Bizdirect Competence Center in Viseu, has duplicated the turnover compared to the same period of 2015.

International revenues represented 9.0% of total Turnover and Bizdirect notoriety in European market is growing with new target countries being achieved: Germany, France, Ireland, Hungary and Switzerland. Nearshore already counts with 23 international customers from 15 countries.

InovRetail is a company whose core business is the development of advanced analytics tools, aiming to assist retailers in improving performance, by making more informed decisions. The company's main product is the predictive analytics engine, Smart Measure, that provides highly reliable forecasts of sales, promotions impacts and stock levels, based on machine learning algorithms that combine data from the retailers' stores and sales, as well as from over 100 external sources. The next steps include accelerating growth in existing markets, as well as penetrating new ones, through the investment in building up the team, improving the SaaS platform and reinforcing R&D.

Bright Pixel, publicly launched in April, is a company builder studio that counts with a group of experienced builders, creative thinkers and investors whose goal is to transform the creation of new ventures and the way companies address innovation. Bright Pixel is managing a venture lifecycle going from experimentation and lab phases that has the objective to identify ideas and projects that should be brewed in its incubation programme. Bright Pixel invests and supports the development of internally brewed projects as well as assisting their first batch of invited startups in their product development roadmap and market rollout. Currently, we can highlight *Probe.ly* and *Graf.ly*, two internal projects that have been selected to Lisbon Challenge and Web Summit, as well as, Eat Tasty and Meshapp, now rolling out their projects to several geographies. Bright Pixel is also investing in events, like the recently held Pixels Camp, to link its activity to the tech community, as well as promoting a close relationship with its partners by developing quick proof of concepts aimed at resolving technology and business needs in themes such as retail, media, cyber-security and telecommunications.

In October, a €3.8m funding from IFD (*Instituição Financeira de Desenvolvimento*) to venture capital funds was approved (still on a preliminary report) to Bright Ventures Capital, an affiliate of Bright Pixel.

Financial indicators

Million euros

| TECHNOLOGY AREA | 3Q15 | 3Q16 | Δ 16/15 | 2016 | q.o.q. | 9M15 | 9M16 | Δ 16/15 |
|--------------------------------------|------|-------|---------|------|--------|------|------|---------|
| Turnover | 29.1 | 27.3 | -6.3% | 34.1 | -19.9% | 88.6 | 87.9 | -0.8% |
| Service Revenues | 20.0 | 20.6 | 2.8% | 22.7 | -9.5% | 63.4 | 62.6 | -1.3% |
| Sales | 9.1 | 6.7 | -26.3% | 11.3 | -40.6% | 25.2 | 25.3 | 0.5% |
| Other Revenues | 0.3 | 0.1 | -51.2% | 0.2 | -21.1% | 0.9 | 0.6 | -34.6% |
| Operating Costs | 27.1 | 26.2 | -3.1% | 32.9 | -20.3% | 83.2 | 85.4 | 2.6% |
| Personnel Costs | 9.9 | 11.0 | 11.5% | 9.7 | 13.3% | 29.5 | 30.7 | 4.3% |
| Commercial Costs ⁽¹⁾ | 9.4 | 6.5 | -31.1% | 11.8 | -45.5% | 25.8 | 25.6 | -0.8% |
| Other Operating Costs ⁽²⁾ | 7.8 | 8.8 | 12.0% | 11.3 | -22.7% | 27.9 | 29.0 | 4.1% |
| EBITDA | 2.3 | 1.2 | -46.9% | 1.4 | -9.4% | 6.2 | 3.1 | -49.4% |
| Underlying EBITDA ⁽³⁾ | 2.4 | 1.2 | -48.2% | 1.4 | -9.4% | 6.3 | 3.1 | -50.6% |
| Underlying EBITDA Margin (%) | 8.2% | 4.5% | -3.7pp | 4.0% | 0.5pp | 7.1% | 3.6% | -3.6pp |
| Operating CAPEX ⁽⁴⁾ | 1.6 | 3.0 | 86.0% | 2.8 | 8.0% | 5.2 | 7.6 | 45.3% |
| Operating CAPEX as % of Turnover | 5.6% | 11.0% | 5.5pp | 8.2% | 2.8pp | 5.9% | 8.6% | 2.7pp |
| Underlying EBITDA - Operating CAPEX | 0.8 | -1.8 | - | -1.4 | -24.5% | 1.1 | -4.4 | - |
| Total CAPEX | 1.6 | 4.6 | 185.6% | 3.7 | 24.0% | 5.2 | 10.1 | 94.3% |

⁽¹⁾ Commercial Costs = COGS + Mktg & Sales: (2) Other Operating Costs = Outsourcing Services + G&A + Provisions + others; (3) Includes the businesses fully consolidated at Technology area; (4) Operating CAPEX excludes Financial Investments.

Turnover

Turnover decreased 0.8% y.o.y., to 87.9 million euros. Service Revenues decreased 1.3% to 62.6 million euros while Sales increased by 0.5% to 25.3 million euros. However, it should be highlighted the 2.8% positive evolution of Service Revenues when compared to 3015.

Operating costs

Operating costs increased 2.6%, reaching 85.4 million euros, driven by higher staff and other operating costs. Staff costs increased 4.3% driven by the growth in the number of employees. Commercial costs decreased 0.8% driven by cost of goods sold that, despite the higher level of sales, decreased generating higher margins.

FRITDA

Underlying EBITDA reached 3.1 million euros, falling 50.6% y.o.y., and reaching a margin of 3.6%.

Underlying EBITDA-operating CAPEX

Underlying EBITDA-operating CAPEX stood at negative 4.4 million euros, decreasing when compared to 9M15, explained by the lower level of underlying EBITDA and the higher level of CAPEX.

2.3 Media

During the 9M16, Público continued to follow its digital strategy, reinforcing its digital skills and presence in online platforms and continued to be recognized by SDN (Society for News Design), that already attributed 6 awards to the offline and online edition. The offline version has received a special mention in the infographic category while the online version was awarded with 5 special mentions to digital works, being the only Portuguese media agent in the winners list.

This period was also marked by the reinforcement of Público's presence at Brazil, through the co-organization of an event with Globo, by the news coverage of Euro 2016 and, recently, by a new Editorial Direction that started its functions in October.

The positive performance of online revenues (both in advertising and subscriptions) coupled with the cost reduction, resulting from the restructuring initiatives implemented at the end of 2015, positively impacted the EBITDA, that, despite negative of 1.9 million euros, increased 1.3% y.o.y..

3. Appendix

Consolidated income statement

Million euros

| CONSOLIDATED INCOME STATEMENT | 3Q15 | 3Q16 | Δ 16/15 | 2016 | q.o.q. | 9M15 | 9M16 | Δ 16/15 |
|---|------|------|---------|------|--------|------|------|---------|
| Turnover | 32.6 | 30.5 | -6.3% | 37.8 | -19.3% | 99.7 | 98.1 | -1.6% |
| Service Revenues | 21.2 | 21.7 | 2.6% | 24.5 | -11.3% | 67.7 | 66.7 | -1.4% |
| Product Sales | 11.4 | 8.8 | -22.9% | 13.3 | -33.9% | 32.0 | 31.4 | -1.9% |
| Other Revenues | 0.5 | 0.2 | -55.4% | 0.3 | -20.1% | 1.3 | 0.9 | -28.7% |
| Operating Costs | 31.6 | 30.6 | -3.2% | 37.2 | -17.5% | 97.5 | 98.4 | 1.0% |
| Personnel Costs | 12.5 | 13.5 | 8.1% | 11.9 | 13.7% | 37.3 | 37.8 | 1.5% |
| Commercial Costs ⁽¹⁾ | 10.3 | 7.4 | -28.3% | 12.8 | -42.3% | 29.0 | 28.5 | -1.5% |
| Other Operating Costs ⁽²⁾ | 8.8 | 9.7 | 10.3% | 12.5 | -21.8% | 31.3 | 32.1 | 2.6% |
| EBITDA | 7.1 | 5.8 | -18.2% | 6.3 | -8.1% | 19.8 | 16.5 | -16.6% |
| Underlying EBITDA ⁽³⁾ | 1.4 | 0.1 | -92.6% | 0.9 | -88.6% | 3.5 | 0.6 | -82.8% |
| Equity method ⁽⁴⁾ | 5.6 | 5.7 | 0.7% | 5.4 | 5.7% | 16.3 | 15.9 | -2.5% |
| Underlying EBITDA Margin (%) | 4.4% | 0.3% | -4.1pp | 2.4% | -2.1pp | 3.5% | 0.6% | -2.9pp |
| Depreciation & Amortization | 1.9 | 3.4 | 75.7% | 2.2 | 56.8% | 5.6 | 8.0 | 43.8% |
| EBIT | 5.1 | 2.4 | -53.4% | 4.1 | -42.0% | 14.3 | 8.5 | -40.1% |
| Net Financial Results | 1.8 | -0.2 | - | 10.9 | - | 25.2 | -5.2 | - |
| Financial Income | 2.9 | 1.4 | -52.6% | 11.7 | -88.4% | 27.6 | 14.2 | -48.5% |
| Financial Expenses | 1.1 | 1.5 | 41.6% | 0.8 | 84.9% | 2.4 | 19.5 | - |
| EBT | 6.9 | 2.2 | -68.1% | 15.0 | -85.3% | 39.5 | 3.3 | -91.6% |
| Tax results | -0.4 | 0.3 | - | 0.9 | -61.4% | -0.5 | 2.3 | |
| Net Results | 6.5 | 2.5 | -61.1% | 15.9 | -84.0% | 39.0 | 5.7 | -85.5% |
| Group Share | 6.8 | 2.5 | -63.0% | 15.9 | -84.1% | 40.3 | 6.0 | -85.1% |
| Attributable to Non-Controlling Interests | -0.3 | 0.0 | - | 0.0 | - | -1.3 | -0.3 | 73.6% |

⁽¹⁾ Commercial Costs = COGS + Mktg & Sales Costs; (2) Other Operating Costs = Outsourcing Services + G&A + Provisions + others; (3) Includes the businesses fully consolidated by Sonaecom; (4) Includes the 50% holding in Unipress, the 45% holding in SIRS, the 50% holding in Big Data and the 50% holding in ZOPT.

Consolidated balance sheet

Million euros

| CONSOLIDATED BALANCE SHEET | 3Q15 | 3016 | Δ 16/15 | 2016 | q.o.q. | 9M15 | 9M16 | Δ 16/15 |
|--|---------|---------|---------|---------|--------|---------|---------|---------|
| Total Net Assets | 1,114.3 | 1,053.7 | -5.4% | 1,058.0 | -0.4% | 1,114.3 | 1,053.7 | -5.4% |
| Non Current Assets | 792.5 | 741.5 | -6.4% | 744.0 | -0.3% | 792.5 | 741.5 | -6.4% |
| Tangible and Intangible Assets | 29.1 | 30.8 | 5.7% | 29.3 | 5.0% | 29.1 | 30.8 | 5.7% |
| Goodwill | 29.3 | 27.6 | -5.7% | 27.2 | 1.5% | 29.3 | 27.6 | -5.7% |
| Investments | 725.6 | 676.3 | -6.8% | 681.1 | -0.7% | 725.6 | 676.3 | -6.8% |
| Deferred Tax Assets | 8.2 | 6.5 | -20.2% | 6.1 | 7.0% | 8.2 | 6.5 | -20.2% |
| Others | 0.3 | 0.3 | 4.2% | 0.3 | 5.2% | 0.3 | 0.3 | 4.2% |
| Current Assets | 321.8 | 312.2 | -3.0% | 313.9 | -0.6% | 321.8 | 312.2 | -3.0% |
| Trade Debtors | 34.4 | 40.1 | 16.7% | 46.5 | -13.8% | 34.4 | 40.1 | 16.7% |
| Liquidity | 181.9 | 248.9 | 36.8% | 240.7 | 3.4% | 181.9 | 248.9 | 36.8% |
| Others | 105.5 | 23.2 | -78.0% | 26.7 | -13.3% | 105.5 | 23.2 | -78.0% |
| Shareholders' Funds | 1,046.7 | 989.9 | -5.4% | 987.7 | 0.2% | 1,046.7 | 989.9 | -5.4% |
| Group Share | 1,048.2 | 991.5 | -5.4% | 989.3 | 0.2% | 1,048.2 | 991.5 | -5.4% |
| Non-Controlling Interests | -1.5 | -1.6 | -5.6% | -1.6 | 1.1% | -1.5 | -1.6 | -5.6% |
| Total Liabilities | 67.6 | 63.8 | -5.6% | 70.3 | -9.3% | 67.6 | 63.8 | -5.6% |
| Non Current Liabilities | 14.5 | 11.0 | -23.7% | 9.1 | 20.9% | 14.5 | 11.0 | -23.7% |
| Bank Loans | 9.1 | 4.4 | -51.4% | 4.4 | -0.2% | 9.1 | 4.4 | -51.4% |
| Provisions for Other Liabilities and Charges | 3.4 | 4.2 | 23.9% | 3.1 | 37.9% | 3.4 | 4.2 | 23.9% |
| Others | 2.0 | 2.4 | 21.1% | 1.7 | 46.1% | 2.0 | 2.4 | 21.1% |
| Current Liabilities | 53.1 | 52.8 | -0.7% | 61.2 | -13.8% | 53.1 | 52.8 | -0.7% |
| Loans | 2.1 | 1.1 | -48.2% | 1.1 | -4.9% | 2.1 | 1.1 | -48.2% |
| Trade Creditors | 17.3 | 19.0 | 9.9% | 26.4 | -27.8% | 17.3 | 19.0 | 9.9% |
| Others | 33.7 | 32.6 | -3.2% | 33.7 | -3.0% | 33.7 | 32.6 | -3.2% |
| Operating CAPEX ⁽¹⁾ | 1.8 | 3.3 | 80.4% | 3.0 | 10.9% | 6.1 | 8.2 | 33.8% |
| Operating CAPEX as % of Turnover | 5.7% | 10.9% | 5.2pp | 7.9% | 3.0pp | 6.1% | 8.3% | 2.2pp |
| Total CAPEX | 1.8 | 4.9 | 167.9% | 3.9 | 25.4% | 6.1 | 10.7 | 75.6% |
| Underlying EBITDA - Operating CAPEX | -0.4 | -3.2 | - | -2.1 | -55.2% | -2.6 | -7.6 | -188.1% |
| Gross Debt | 12.3 | 6.5 | -47.4% | 6.6 | -2.2% | 12.3 | 6.5 | -47.4% |
| Net Debt | -169.6 | -242.4 | -42.9% | -234.0 | -3.6% | -169.6 | -242.4 | -42.9% |

⁽¹⁾ Operating CAPEX excludes Financial Investments.

Consolidated levered FCF

Million euros

| LEVERED FREE CASH FLOW | 3Q15 | 3Q16 | Δ 16/15 | 2016 | q.o.q. | 9M15 | 9M16 | Δ 16/15 |
|-----------------------------------|------|------|---------|------|--------|------|------|---------|
| Underlying EBITDA-Operating CAPEX | -0.4 | -3.2 | - | -2.1 | -55.2% | -2.6 | -7.6 | -188.1% |
| Change in WC | -1.4 | 3.4 | - | -4.6 | - | -2.6 | -0.5 | 80.4% |
| Non Cash Items & Other | -0.1 | -0.7 | - | -0.1 | - | 2.7 | -0.8 | - |
| Operating Cash Flow | -1.9 | -0.5 | 72.5% | -6.7 | 92.2% | -2.5 | -8.9 | - |
| Investments | 0.0 | -0.7 | - | 82.4 | - | 0.0 | 81.7 | - |
| Dividends | 8.5 | 10.3 | 21.3% | 9.8 | 5.6% | 17.4 | 20.1 | 15.7% |
| Financial results | -0.9 | -0.3 | 63.4% | 0.1 | - | 0.9 | -1.4 | - |
| Income taxes | -1.1 | -0.1 | 86.7% | 0.4 | - | -1.9 | 0.1 | _ |
| FCF ⁽¹⁾ | 4.6 | 8.6 | 85.7% | 86.0 | -90.0% | 13.8 | 91.6 | - |

 $^{(1) \ \}mathsf{FCF} \ \mathsf{Levered} \ \mathsf{after} \ \mathsf{Financial} \ \mathsf{Expenses} \ \mathsf{but} \ \mathsf{before} \ \mathsf{Capital} \ \mathsf{Flows} \ \mathsf{and} \ \ \mathsf{Financing} \ \mathsf{related} \ \mathsf{up-front} \ \mathsf{Costs}.$

4. Financial Information

4.1. Sonaecom consolidated financial statements

Consolidated balance sheets

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015

| Tot the periods ended at 50 September 2010 and 2013 at | id for the year chaed at | | | |
|--|--------------------------|---------------------------------|------------------------------|---------------|
| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | September 2015 (not audited) | December 2015 |
| Assets | | (not addited) | (not addited) | |
| Non-current assets | | | | |
| Tangible assets | 1.c. 1.h and 5 | 3,386,189 | 2,887,050 | 2.837.779 |
| Intangible assets | 1.d. 1.e and 6 | 27,410,505 | 26,249,936 | 26.048.604 |
| Goodwill | 1.f, 1.w and 7 | 27,640,515 | 29,322,991 | 26,893,310 |
| Investments in associated companies and companies jointly controlled | 1.b and 8 | 676,168,177 | 725,359,538 | 711,234,593 |
| Financial assets at fair value through profit or loss | 1.g, 4 and 9 | 070,100,177 | 151,645 | 144,477 |
| Investments available for sale | 1.g, 4 and 10 | 90,779 | 113,054 | 90.779 |
| Other non-current assets | 1.g, 1.r, 1.x, 4 and 22 | 290,220 | 292,244 | 283,400 |
| Deferred tax assets | 1.p, 1.s and 11 | 6,502,963 | 8,254,952 | 6,098,375 |
| Total non-current assets | 1.5, 1.5 414 11 | 741,489,348 | 792,631,410 | 773,631,317 |
| Current assets | | 7 41,407,540 | 7 72,001,110 | 770,001,017 |
| Financial assets at fair value through profit or loss | 1.g, 4 and 9 | _ | 81,173,373 | 79,796,807 |
| Inventories | g, r a.r.a 7 | 198.915 | 341,343 | 398,911 |
| Trade debtors | 1.g, 1.j, 4 and 22 | 40.146.214 | 34.401.079 | 40.114.875 |
| Other current debtors | 1.g, 1.j, 4 and 22 | 8,822,885 | 10,839,126 | 7,249,940 |
| Other current assets | 1.g, 1.r, 1.x, 4 and 22 | 14,153,134 | 13,136,911 | 10,357,955 |
| Cash and cash equivalents | 1.g, 1.k, 4 and 12 | 248,865,016 | 181,800,413 | 181,120,060 |
| Total current assets | | 312,186,164 | 321,692,245 | 319,038,548 |
| Total assets | | 1,053,675,512 | 1,114,323,655 | 1,092,669,865 |
| Shareholders' funds and liabilities | | 1,000,070,012 | 1,11 1,020,000 | 1,072,007,000 |
| Shareholders' funds | | | | |
| Share capital | 13 | 230,391,627 | 230,391,627 | 230,391,627 |
| Own shares | 1.u and 14 | (7,686,952) | (7,686,952) | (7,686,952) |
| Reserves | 1.t | 762,756,175 | 785,247,885 | 769,609,304 |
| Consolidated net income/(loss) for the period | | 6,002,560 | 40,291,529 | 34,610,042 |
| | | 991,463,410 | 1,048,244,089 | 1,026,924,021 |
| Non-controlling interests | | (1,578,736) | (1,494,509) | (1,706,447) |
| Total Shareholders' funds | | 989,884,674 | 1,046,749,580 | 1,025,217,574 |
| Liabilities | | | | |
| Non-current liabilities | | | | |
| Medium and long-term loans – net of short-term portion | 1.l, 1.m, 4 and 15.a | 4,411,132 | 8,969,384 | 8,565,175 |
| Other non-current financial liabilities | 1.h, 4 and 16 | 532,461 | 757,339 | 798,762 |
| Provisions for other liabilities and charges | 1.o, 1.s and 17 | 4,206,300 | 3,394,301 | 4,292,553 |
| Deferred tax liabilities | 1.p, 1.s and 11 | 15,967 | 104,219 | - |
| Other non-current liabilities | 1.r, 1.x, 4, 22 and 26 | 1,863,913 | 1,235,240 | 1,429,735 |
| Total non-current liabilities | | 11,029,773 | 14,460,483 | 15,086,225 |
| Current liabilities | | | | |
| Short-term loans and other loans | 1.l, 1.m, 4 and 15.b | 1,072,107 | 2,067,053 | 2,169,314 |
| Trade creditors | 4 and 22 | 19,045,603 | 17,334,118 | 18,992,038 |
| Other current financial liabilities | 1.h, 4 and 18 | 476,211 | 445,463 | 520,461 |
| Other creditors | 4 and 22 | 4,421,622 | 8,234,481 | 4,592,073 |
| Other current liabilities | 1.r, 1.x, 4, 22 and 26 | 27,745,522 | 25,032,477 | 26,092,180 |
| Total current liabilities | | 52,761,065 | 53,113,592 | 52,366,066 |
| Total Shareholders' funds and liabilities | | 1,053,675,512 | 1,114,323,655 | 1,092,669,865 |
| | | | | |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Consolidated profit and loss account by nature

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015

| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | July to September 2016 (not audited) | September 2015 (not audited) | July to September 2015 (not audited) | December 2015 |
|---|-------------------------------|---------------------------------|--|---------------------------------|---|---------------|
| Sales | 1.r and 22 | 31,402,037 | 8,783,881 | 32,019,249 | 11,399,729 | 39,968,292 |
| Services rendered | 1.r and 22 | 66,705,368 | 21,737,600 | 67,656,846 | 21,177,941 | 89,545,612 |
| Other operating revenues | 1.q and 22 | 921,070 | 224,405 | 1,292,441 | 502,855 | 2,371,294 |
| | | 99,028,475 | 30,745,886 | 100,968,536 | 33,080,525 | 131,885,198 |
| Cost of sales | 1.i | (25,659,101) | (6,683,893) | (26,403,393) | (9,733,113) | (32,184,381) |
| External supplies and services | 1.h, 19 and 22 | (34,335,267) | (10,273,934) | (33,102,710) | (9,661,860) | (43,939,316) |
| Staff expenses | 1.x and 26 | (37,843,614) | (13,497,000) | (37,269,520) | (12,485,462) | (51,294,337) |
| Depreciation and amortisation | 1.c, 1.d, 1.f, 5, 6 and 7 | (7,988,503) | (3,387,175) | (5,555,185) | (1,927,887) | (10,799,317) |
| Provisions and impairment losses | 1.j, 1.o, 1.w and 17 | (192,902) | (63,530) | (502,201) | 331.263 | (503,233) |
| Other operating costs | * | (401,366) | (121,828) | (213,409) | (95,119) | (321,960) |
| | | (106,420,753) | (34,027,360) | (103,046,418) | (33,572,178) | (139,042,544) |
| Gains and losses in associated companies and companies jointly controlled | 1.b, 8 and 20 | 15,938,932 | 5,678,646 | 16,346,079 | 5,636,552 | 17,843,497 |
| Gains and losses on financial assets at fair value through profit or loss | 1.g, 9 and 20 | (4,554,692) | 38,876 | 25,270,317 | 2,159,390 | 23,886,616 |
| Other financial expenses | 1.h, 1.m, 1.v, 1.w, 20 and 22 | (3,772,006) | (1,586,417) | (2,352,639) | (1,082,843) | (853,224) |
| Other financial income | 1.v, 20 and 22 | 3,094,650 | 1,357,483 | 2,329,037 | 696,683 | 1,722,969 |
| Current income / (loss) | | 3,314,606 | 2,207,114 | 39,514,912 | 6,918,129 | 35,442,512 |
| Income taxation | 1.p, 11 and 21 | 2,343,925 | 336,073 | (527,094) | (378,860) | (2,289,494) |
| Consolidated net income/(loss) for the period of continued operations | | 5,658,531 | 2,543,187 | 38,987,818 | 6,539,269 | 33,153,018 |
| Consolidated net income/(loss) for the period of discontinued operations | | - | - | | - | - |
| Consolidated net income/(loss) for the period | | 5,658,531 | 2,543,187 | 38,987,818 | 6,539,269 | 33,153,018 |
| Attributed to: | | | | | | |
| Shareholders of parent company | 25 | 6,002,560 | 2,528,404 | 40,291,529 | 6,837,831 | 34,610,042 |
| Non-controlling interests | | (344,029) | 14,783 | (1,303,711) | (298,562) | (1,457,024) |
| Earnings per share | 25 | | | | | |
| Including discontinued operations: | | | | | | |
| Basic | | 0.02 | 0.01 | 0.13 | 0.02 | 0.11 |
| Diluted | | 0.02 | 0.01 | 0.13 | 0.02 | 0.11 |
| Excluding discontinued operations: | | | | | | |
| Basic | | 0.02 | 0.01 | 0.13 | 0.02 | 0.11 |
| Diluted | | 0.02 | 0.01 | 0.13 | 0.02 | 0.11 |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Consolidated statements of profit or loss and other comprehensive income

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015

| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | July to September 2016 (not audited) | September 2015 (not audited) | | December 2015 |
|---|-------|---------------------------------|---|------------------------------|-------------|---------------|
| Consolidated net income / (loss) for the period | | 5,658,531 | 2,543,187 | 38,987,818 | 6,539,269 | 33,153,018 |
| Components of other consolidated comprehensive income, net of tax, that will be reclassified subsequently to profit or loss: | | | | | | |
| Changes in reserves resulting from the application of equity method | 8 | (32,673,046) | (166,336) | 3,088,982 | (2,424,162) | (12,529,597) |
| Changes in currency translation reserve and other | 1.v | 9,377,104 | (150,594) | (57,368) | (483,258) | (77,370) |
| Consolidated comprehensive income for the period | | (17,637,411) | 2,226,257 | 42,019,432 | 3,631,849 | 20,546,051 |
| Attributed to: | | | | | | |
| Shareholders of parent company | | (17,293,382) | 2,211,474 | 43,323,143 | 3,930,411 | 22,003,075 |
| Non-controlling interests | | (344,029) | 14,783 | (1,303,711) | (298,562) | (1,457,024) |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Consolidated movements in shareholders' funds

For the periods ended at 30 September 2016 and 2015

| | | | | | | | Reserves | | | |
|---|---------------|-------------------------|---------------|----------------|------------------------|----------------|----------------|-----------------------------------|---------------------|---------------|
| (Amounts expressed in Euro) | Share capital | Own shares (note 14) | Share premium | Legal reserves | Reserves of own shares | Other reserves | Total reserves | Non- -controlling interests | Net income / (loss) | Total |
| 2016 | | | | | | | | | | |
| Balance at 31 December 2015 | 230,391,627 | (7,686,952) | 775,290,377 | 13,443,724 | 7,686,952 | (26,811,749) | 769,609,304 | - | 34,610,042 | 1,026,924,021 |
| Appropriation of the consolidated net result of 2015 | | | | | | | | | | |
| Transfers to other reserves | - | - | - | 1,719,453 | - | 32,890,589 | 34,610,042 | - | (34,610,042) | - |
| Dividend Distribution | - | - | - | - | - | (17,734,603) | (17,734,603) | - | - | (17,734,603) |
| Percentage change in subsidiaries | - | - | - | - | - | (432,626) | (432,626) | - | - | (432,626) |
| Consolidated comprehensive income for the period ended at 30 September 2016 | - | - | - | - | - | (23,295,942) | (23,295,942) | - | 6,002,560 | (17,293,382) |
| Balance at 30 September 2016 | 230,391,627 | (7,686,952) | 775,290,377 | 15,163,177 | 7,686,952 | (35,384,331) | 762,756,175 | - | 6,002,560 | 991,463,410 |
| Non-controlling interests | | | | | | | | | | |
| Balance at 31 December 2015 | - | - | - | - | - | - | - | (1,706,447) | - | (1,706,447) |
| Non-controlling interests in comprehensive income | - | - | - | - | = | - | - | (344,029) | - | (344,029) |
| Dividend distribution | - | - | - | - | = | - | - | (29,740) | - | (29,740) |
| Percentage change in subsidiaries | - | - | - | - | - | - | - | 474,159 | - | 474,159 |
| Other changes | - | - | - | - | - | - | - | 27,321 | - | 27,321 |
| Balance at 30 September 2016 | - | - | - | - | - | - | - | (1,578,736) | - | (1,578,736) |
| Total | 230,391,627 | (7,686,952) | 775,290,377 | 15,163,177 | 7,686,952 | (35,384,331) | 762,756,175 | (1,578,736) | 6,002,560 | 989,884,674 |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Maria Cláudia Teixeira de Azevedo

SONAECOM_MANAGEMENT REPORT & ACCOUNTS

Consolidated movements in shareholders' funds (continued)

For the periods ended at 30 September 2016 and 2015

| | | | | | | | Reserves | | | |
|---|---------------|-------------------------|---------------|----------------|------------------------|------------------------------|----------------|-----------------------------------|---------------------|---------------|
| (Amounts expressed in Euro) | Share capital | Own shares (note 14) | Share premium | Legal reserves | Reserves of own shares | Other reserves (restated) | Total reserves | Non- -controlling interests | Net income / (loss) | Total |
| 2015 | | | | | | | | | | |
| Balance at 31 December 2014 (restated) | 230,391,627 | (7,686,952) | 775,290,377 | 13,152,684 | 7,686,952 | (27,694,429) | 768,435,584 | - | 27,958,229 | 1,019,098,488 |
| Appropriation of the consolidated net result of 2014 | | | | | | | | | | |
| Transfers to other reserves | - | - | - | - | - | 27,958,229 | 27,958,229 | - | (27,958,229) | - |
| Dividend Distribution | - | - | - | - | - | (13,759,606) | (13,759,606) | - | - | (13,759,606) |
| Percentage change in subsidiaries | - | - | - | - | - | (417,936) | (417,936) | - | - | (417,936) |
| Consolidated comprehensive income for the period ended at 30 September 2015 | - | - | - | - | - | 3,031,614 | 3,031,614 | - | 40,291,529 | 43,323,143 |
| Balance at 30 September 2015 | 230,391,627 | (7,686,952) | 775,290,377 | 13,443,724 | 7,686,952 | (10,882,128) | 785,247,885 | - | 40,291,529 | 1,048,244,089 |
| Non-controlling interests | | | | | | | | | | |
| Balance at 31 December 2014 | - | - | - | - | - | - | - | (632,000) | - | (632,000) |
| Comprehensive income of non-controlling interests | = | - | - | - | - | = | = | (1,303,711) | = | (1,303,711) |
| Dividend distribution | = | - | - | - | - | = | = | (37,350) | = | (37,350) |
| Percentage change in subsidiaries | = | - | - | - | - | - | - | 417,936 | - | 417,936 |
| Other changes | = | - | = | = | - | = | = | 60,616 | = | 60,616 |
| Balance at 30 September 2015 | - | - | - | - | - | - | = | (1,494,509) | - | (1,494,509) |
| Total | 230,391,627 | (7,686,952) | 775,290,377 | 13,443,724 | 7,686,952 | (10,882,128) | 785,247,885 | (1,494,509) | 40,291,529 | 1,046,749,580 |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Maria Cláudia Teixeira de Azevedo

SONAECOM MANAGEMENT REPORT & ACCOUNTS

Consolidated cash flow statements

For the periods ended at 30 September 2016 and 2015

| (Amounts expressed in Euro) | | September 2016 (not audited) | | September 2015 (not audited) |
|--|--------------|---------------------------------|--------------|---------------------------------|
| Operating activities | | | | |
| Receipts from trade debtors | 96,465,410 | | 102,793,546 | |
| Payments to trade creditors | (61,711,427) | | (62,285,717) | |
| Payments to employees | (46,579,467) | | (42,278,277) | |
| Cash flows generated by operations | (11,825,484) | | (1,770,448) | |
| Payments / receipts relating to income taxes | 4,210,980 | | (2,307,279) | |
| Other receipts / payments relating to operating activities | (770,196) | | 3,491,359 | |
| Cash flows from operating activities (1) | | (8,384,700) | | (586,368) |
| Investing activities | | | | |
| Receipts from: | | | | |
| Tangible assets | 781 | | 4,072 | |
| Intangible assets | 42,205 | | = | |
| Dividends | 20,073,952 | | 17,357,220 | |
| Interest and similar income | 1.345.530 | | 1.386.615 | |
| Disposals of investments at fair value | 82,840,847 | | - | |
| Payments for: | | | | |
| Financial investmens | (999,474) | | = | |
| Tangible assets | (1,555,991) | | (1,115,954) | |
| Intangible assets | (1,710,977) | | (1,438,649) | |
| Cash flows from investing activities (2) | | 100,036,873 | | 16,193,304 |
| Financing activities | | | | |
| Payments for: | | | | |
| Leasing | (378,667) | | (152,373) | |
| Interest and similar expenses | (528,760) | | (716,539) | |
| Dividends | (17,764,483) | | (13,796,956) | |
| Loans obtained | (5,305,264) | | (625,382) | |
| Cash flows from financing activities (3) | | (23,977,174) | | (15,291,250) |
| Net cash flows $(4)=(1)+(2)+(3)$ | | 67,674,999 | | 315,686 |
| Effect of the foreign exchanges | | 101,387 | | (310,620) |
| Cash and cash equivalents at the beginning of the period | | 181,087,977 | | 181,795,347 |
| Cash and cash equivalents at the end of the period | | 248,864,363 | | 181,800,413 |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

Notes to the consolidated cash flow statements

For the periods ended at 30 September 2016 and 2015

1. Details of cash and cash equivalents

| | Notes | September 2016 (not audited) | · · · · · · · · · · · · · · · · · · · |
|---------------------------|-----------|---------------------------------|---------------------------------------|
| Cash in hand | 12 | 24,225 | 26,448 |
| Cash at bank | 12 | 125,741,131 | 71,534,070 |
| Treasury applications | 12 | 123,099,660 | 110,239,895 |
| Overdrafts | 12 and 15 | (653) | (297,456) |
| Cash and cash equivalents | | 248,864,363 | 181,502,957 |
| Overdrafts | | 653 | 297,456 |
| Cash assets | | 248,865,016 | 181,800,413 |

2. Description of non-monetary financing activities

| | Notes | September 2016 (not audited) | |
|--|-------|---------------------------------|----------------|
| a) Bank credit obtained and not used | 15 | 1,124,456 | 2,693,931 |
| b) Purchase of company through the issue of shares | | Not applicable | Not applicable |
| c) Conversion of loans into shares | | Not applicable | Not applicable |

3. Acquisition or disposal of subsidiaries and other business activities

| | Notes | September 2016 (not audited) | September 2015 (not audited) |
|----------------------------------|-------|---------------------------------|---------------------------------|
| a) Amounts paid of acquisitions | | | |
| Sysvalue purchase | 3.c | 346,128 | - |
| Inovretail purchase | 3.c | 653,346 | - |
| | | 999,474 | - |
| | | | |
| b) Amounts received of dividends | | | |
| ZOPT | 8 | 18,311,947 | 15,815,466 |
| NOS SGPS | 22 | 1,762,005 | 1,541,754 |
| | | 20,073,952 | 17,357,220 |

4. Cash flow breakdown by activity

| Activity | Cash flow from operating activities | Cash flow from investing activities | Cash flow from financing activities | Net cash flows |
|---------------------|-------------------------------------|-------------------------------------|-------------------------------------|----------------|
| 2016 | | | | |
| Multimedia | (2,628,745) | (375,555) | (21,331) | (3,025,631) |
| Information Systems | (1,418,503) | (3,483,568) | (6,056,420) | (10,958,491) |
| Holding | (4,337,452) | 103,895,996 | (17,899,423) | 81,659,121 |
| | (8,384,700) | 100,036,873 | (23,977,174) | 67,674,999 |
| | | | | |
| Activity | Cash flow from operating activities | Cash flow from investing activities | Cash flow from financing activities | Net cash flows |
| 2015 | | | | |
| Multimedia | (1,475,354) | (614,580) | 16,693 | (2,073,241) |
| Information Systems | 4,165,812 | (1,758,487) | (1,240,149) | 1,167,176 |
| Holding | (3,276,826) | 18,566,371 | (14,067,794) | 1,221,751 |
| | (586,368) | 16,193,304 | (15,291,250) | 315,686 |

The notes are an integral part of the consolidated financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Director

Ângelo Gabriel Ribeirinho Paupério

António Bernardo Aranha da Gama Lobo Xavier

4.2. Notes to the consolidated financial statements of Sonaecom

SONAECOM, SGPS, S.A. (hereinafter referred to as 'the Company' or 'Sonaecom') was established on 6 June 1988, under the name Sonae – Tecnologias de Informação, S.A. and has its head office at Lugar de Espido, Via Norte, Maia – Portugal. It is the parent company of the Group of companies listed in notes 2 and 3 ('the Group').

Pargeste, SGPS, S.A.'s subsidiaries in the communications and information technology area were transferred to the Company through a demerger-merger process, executed by public deed dated 30 September 1997.

On 3 November 1999 the Company's share capital was increased, its Articles of Association were modified and its name was changed to Sonae.com, SGPS, S.A.. Since then the Company's corporate object has been the management of investments in other companies. Also on 3 November 1999, the Company's share capital was re-denominated to Euro, being represented by one hundred and fifty million shares with a nominal value of 1 Euro each.

On 1 June 2000, the Company carried out a Combined Share Offer, involving the following:

- A Retail Share Offer of 5,430,000 shares, representing 3.62% of the share capital, made in the domestic market and aimed at: (i) employees of the Sonae Group; (ii) customers of the companies controlled by Sonaecom; and (iii) the general public;
- An Institutional Offering for sale of 26,048,261 shares, representing 17.37% of the share capital, aimed at domestic and foreign institutional investors.

In addition to the Combined Share Offer, the Company's share capital was increased under the terms explained below. The new shares were fully subscribed for and paid up by Sonae, SGPS, S.A. (a Shareholder of Sonaecom, hereinafter referred to as 'Sonae'). The capital increase was subscribed for and paid up on the date the price of the Combined Share Offer was determined, and paid up in cash, 31,000,000 new ordinary shares of 1 Euro each being issued. The subscription price for the new shares was the same as that fixed for the sale of shares in the aforementioned Combined Share Offer, which was Euro 10.

In addition, in this year, Sonae sold 4,721,739 Sonaecom shares under an option granted to the banks leading the Institutional Offer for Sale and 1,507,865 shares to Sonae Group managers and to the former owners of the companies acquired by Sonaecom.

By decision of the Shareholders' General Meeting held on 17 June 2002, Sonaecom's share capital was increased from Euro 181,000,000 to Euro 226,250,000 by public subscription reserved for the existing Shareholders, 45,250,000 new shares of 1 euro each having been fully subscribed for and paid up at the price of Euro 2.25 per share.

On 30 April 2003, the Company's name was changed by public deed to SONAECOM, SGPS, S.A..

By decision of the Shareholders' General Meeting held on 12 September 2005, Sonaecom's share capital was increased by Euro 70,276,868, from Euro 226,250,000 to Euro 296,526,868, by the issuance of 70,276,868 new shares of 1 euro each and with a share premium of Euro 242,455,195, fully subscribed by France Télécom. The corresponding public deed was executed on 15 November 2005.

By decision of the Shareholders General Meeting held on 18 September 2006, Sonaecom's share capital was increased by Euro 69,720,000, from Euro 296,526,868 to Euro 366,246,868, by the issuance of 69,720,000 new shares of 1 euro each and with a share premium of Euro 275,657,217, subscribed by 093X – Telecomunicações Celulares, S.A. ('EDP') and Parpública – Participações Públicas, SGPS, S.A. ('Parpública'). The corresponding public deed was executed on 18 October 2006.

By decision of the Shareholders General Meeting held on 16 April 2008, bearer shares were converted into registered shares.

During the year ended at 31 December 2013, the merger between Zon Multimédia – Serviços de Telecomunicações e Multimédia, SGPS, S.A. ('Zon') and Optimus SGPS, SA (note 8) was closed. Accordingly, the telecommunications segment was classified, for presentation purposes, as a discontinued operation and the Group's business became of, rather than the holding activity:

- · Multimedia:
- Information systems consultancy.

Consequently, since the merger mentioned above, the telecommunications segment became jointly controlled (note 8).

On 5 February 2014, Sonaecom made public the decision to launch a general and voluntary tender offer for the acquisition of shares representing the share capital of Sonaecom.

The offer was general and voluntary, with the offered obliged to acquire all the shares that were the object of the offer and were, until the end of the respective period, subject to valid acceptance by the recipients.

The period of the offer, during which sales orders were received, ran for two weeks, beginning on 6 February and ending on 19 February 2014. On 20 February 2014, the results of the offer were released. The level of acceptance reached 62%, corresponding to 54,906,831 Sonaecom shares (notes 9 and 13).

In 2014 Sonaecom reduced its share capital to Euro 230,391,627.

Euronext Lisbon announced Sonaecom exclusion from the PSI-20 from 24 February 2014 forward.

The Group operates in Portugal and has subsidiaries (from the information systems consultancy segment) operating in about 11 countries.

Since 1 January 2001, all Group companies based in the Euro zone have adopted the Euro as their base currency for processing, systems and accounting.

The consolidated financial statements are also presented in euro, rounded at unit, and the transactions in foreign currencies are included in accordance with the accounting policies detailed below.

1. Basis of presentation

The accompanying financial statements relate to the consolidated financial statements of the Sonaecom Group and have been prepared on a going concern basis, based on the accounting records of the companies included in the consolidation through full consolidation method (note 2) in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union (EU) and taking into consideration the IAS 34 - Interim Financial Reporting. These financial statements were prepared based on the acquisition cost, except for the revaluation of some financial instruments.

Sonaecom adopted IFRS for the first time according to SIC 8 (First-time adoption of IAS) on 1 January 2003.

The following standards, interpretations, amendments and revisions have been approved (endorsed) by the European Union, and have mandatory application to financial years beginning on or after 1 January 2016 and were first adopted in the year ended at 30 September 2016:

Amendments to IAS 1: Disclosure Initiative

1-Jan-16 The amendment introduces a set of directions and guidelines to improve and simplify the disclosures in the context of current IFRS reporting requirements

Annual Improvements to IFRSs 2012-2014 Cycle

Annual Improvements to IFRSs 2012–2014 Cycle is a collection of amendments to IFRSs in response to issues addressed during the 2012–2014 cycle for annual improvements to IFRSs.

IAS 16 and IAS 38 - Amendments (Clarification of Acceptable Methods of Depreciation and Amortisation) 1-Jan-16

The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects more factors other than the consumption of the economic benefits embodied in the asset.

IFRS 11 - Amendments (Accounting for Acquisitions of Interests in Joint Operations)

1-Jan-16

The objective was to add new guidance on the accounting for the acquisition of an interest in a joint by controlled operation that constitutes a business. The IASB decided which acquirers of such interests shall apply all the principles applied to business combinations accounting as established in IFRS 3 - "Business Combinations", and other IFRSs, that do not conflict with the guidance provided

IAS 27: Amendments (Equity Method in Separate Financial Statements)

1-Jan-16

This amendment will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 28: Investment

1-Jan-16

Entities - Applying the Consolidation Exception

The amendments address issues that have arisen in the context of applying the consolidation exception for investment entities.

The application of these standards and interpretations had no material effect on the financial statements of the Group.

The following standards, interpretations, amendments and revisions have not yet been approved (endorsed) by the European Union, at the date of approval of these financial statements:

IFRS 9 Financial instruments

This standard introduces new requirements for classifying and measuring financial assets.

Standard / Interpretation

Effective date (annual periods beginning on or after)

IFRS 10 and IAS 28 - Amendments(Sale or Contribution of Assets between an Investor and its Associate or Joint Venture)

undefined

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those established in IAS 28 (2011), when dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

IFRS 15 (Revenue from Contracts with Customers)

1-Jan-18

IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

IFRS 16 – Leases 1-Jan-19

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases, replacing IAS 17. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor IAS 17.

Amendments to IAS 12 - Recognition of Deferred Tax

1-Jan-1

Assets for Unrealised Losses

Amendments to IAS 12 - Recognition of Deferred Tax Assets for Unrealised Losses is to clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value.

Amendments to IAS 7 - Disclosure Initiative

1-Jan-17

 $Amendments \ to \ AS\ 7-Disclosure\ Initiative\ intended\ to\ clarify\ IAS\ 7\ to\ improve\ information\ provided\ to\ users\ of\ financial\ statements\ about\ an\ entity's\ financing\ activities$

Amendments to IFRS 2 - Share-based Payment

1-Jan-18

The objective of clarifications to IFRS 2 Share-based Payment $\,$ was to clarify the classification and measurement of share-based payment transactions.

Amendments to IFRS 4 - Applying IFRS 9 Financial

1-Jan-18

Instruments with IFRS 4 Insurance Contracts (issued on

12 September 2016)

The amendments are intended to address concerns about the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard (expected as IFRS 17 within the next six months).

These standards have not yet been approved ('endorsed') by the European Union and, as such, were not adopted by the Group for the period ended at 30 September 2016. Their application is not yet mandatory.

It is estimated that the application of these standards and interpretations, except of IFRS 9, IFRS 15 and IFRS 16, when applicable to the group, will have no material effect on future consolidated financial statements, lying in analysis process the effects of these standards.

The accounting policies and measurement criteria adopted by the Group on 30 September 2016 are comparable with those used in the preparation of 30 September 2015 financial statements.

Main accounting policies

The main accounting policies used in the preparation of the accompanying consolidated financial statements are as follows:

a) Investments in Group companies

Sonaecom has control of the subsidiary when the company cumulatively fulfils the following conditions: i) has power over the subsidiary; ii) is exposed to, or has rights over, variable results from its involvement with the subsidiary; and iii) the ability to use its power to affect its returns. These Investments were fully consolidated in the accompanying consolidated financial statements. Third party participations in the Shareholders' equity and net results of those companies are recorded separately in the consolidated balance sheet and in the consolidated profit and loss statement, respectively, under the caption 'Non-controlling interests'.

Total comprehensive income is attributed to the owners of the Shareholders of parent company and the non-controlling interests even if this results in a deficit balance of non-controlling interests.

In the acquisition of subsidiaries, the purchase method is applied. The results of subsidiaries bought or sold during the year are included in the profit and loss statement as from the date of acquisition (or of control acquisition) or up to the date of sale (or of control cession). Intra-Group transactions, balances and dividends are eliminated.

The expenses incurred with the acquisition of investments in Group companies are recorded as cost when they are incurred. The fully consolidated companies are listed in note 2.

b) Investments in associated companies and companies jointly controlled

Investments in associated companies correspond to investments in which the Group has significant influence (generally investments representing between 20% and 50% of a company's share capital) and are recorded using the equity method.

The investments in companies jointly controlled are also recorded using the equity method. The classification of these investments is determinate based on Shareholders Agreements, which regulate the shared control.

In accordance with the equity method, investments are adjusted annually by the amount corresponding to the Group's

share of the net results of associated companies, against a corresponding entry to gain or loss for the year, and by the amount of dividends received, as well as by other changes in the equity of the associated companies, which are recorded by a corresponding entry under the caption 'Other reserves'. An assessment of the investments in associated companies and companies jointly controlled is performed annually, with the aim of detecting possible impairment situations.

When the Group's share of accumulated losses of an associated company or a company jointly controlled exceeds the book value of the investment, the investment is recorded at nil value, except when the Group has assumed commitments to the associated company or a company jointly controlled, a situation when a provision is recorded under the caption 'Provisions for other liabilities and charges'.

The difference between the acquisition price of the investments in associated companies and companies jointly controlled and the fair value of identifiable assets and liabilities at the time of their acquisition, when positive, is recorded as Goodwill, included in the investment value and, when negative, after a reassessment, is recorded, directly, in the profit and loss statement under the caption 'Gains and losses in companies in associated companies and companies jointly controlled'.

The description of the associated companies and companies jointly controlled is disclosed in note 8.

c) Tangible assets

Tangible assets are recorded at their acquisition cost less accumulated depreciation and less estimated accumulated impairment losses.

Depreciations are calculated on a straight-line monthly basis as from the date the assets are available for use in the necessary conditions to operate as intended by the management, by a corresponding charge under the profit and loss statement caption 'Depreciation and amortisation'.

Impairment losses detected in the realisation value of tangible assets are recorded in the year in which they arise, by a corresponding charge under the caption 'Depreciation and amortisation' in the profit and loss statement.

The annual depreciation rates used correspond to the estimated useful life of the assets, which are as follows:

| | Years of |
|-----------------------------------|----------|
| | |
| Buildings and other constructions | 3 - 20 |
| Plant and machinery | 3 - 15 |
| Vehicles | 4 - 5 |
| Fixtures and fittings | 1 - 10 |
| Tools and utensils | 4-8 |
| Other tangible assets | 4 |

Current maintenance and repair expenses of tangible assets are recorded as costs in the year in which they occur. Improvements of significant amount, which increase the estimated useful life of the assets, are capitalised and depreciated in accordance with the remaining estimated useful life of the corresponding assets.

The estimated costs related with the mandatory dismantling and removal of tangible assets, incurred by the Group, are capitalised and depreciated in accordance with the estimated useful life of the corresponding assets.

Work in progress corresponds to tangible assets still in the construction/development stage which are recorded at their acquisition cost. These assets are depreciated as from the moment they are in condition to be used and when they are ready to start operating as intended by the management.

d) Intangible assets

Intangible assets are recorded at their acquisition cost less accumulated amortisation and less estimated accumulated impairment losses. Intangible assets are only recognised if it is likely that they will bring future economic benefits to the Group, if the Group controls them and if their cost can be reasonably measured.

Intangible assets comprise, essentially, software, brands, patents, costs incurred with the acquisition of customers' portfolios (value attributed under the purchase price allocation in business combinations) and know-how.

Amortisations of intangible assets are calculated on a straight-line monthly basis, over the estimated useful life of the assets (one to nineteen years, but most of which are amortized between 3 and 5 years), as from the month in which the corresponding expenses are incurred. The amortisation of the customer's portfolios is provided on a straight-line basis over the estimated average retention period of the customers (six years). Expenditures with internally-generated intangible assets, namely research and development expenditures, are recognised in the profit and loss statement when incurred.

Development expenditures can only be recognised as an intangible asset if the Group demonstrates the ability to complete the project and is able to put it in use or available for sale.

Amortisation for the period is recorded in the profit and loss statement under the caption 'Depreciation and amortisation'.

e) Brands and patents

Brands and patents are recorded at their acquisition cost and are amortised on a straight-line basis over their respective estimated useful life. When the estimated useful life is undetermined, they are not depreciated but are subject to annual impairment tests.

Sonaecom Group does not hold any brands or patents with undetermined useful life, therefore the second half of the above referred paragraph is not applicable.

f) Goodwill

The differences between the price of investments in subsidiaries added the value of non-controlling interests, and the amount attributed to the fair value of the identifiable assets and liabilities at the time of their acquisition, when positive, are recorded under the caption 'Goodwill', and, when negative, after a reappreciation of its calculation, are recorded directly in the profit and loss statement. The Group will choose, on an acquisition-by-acquisition basis, to measure non-controlling interests either at their proportionate interest on the fair value of the assets and liabilities acquired, or at the fair value of the non-controlling interests themselves. Until 1 January 2010, non-controlling interests were always measured at their proportionate interest on the fair value of the acquired assets and liabilities.

Contingent consideration is recognised as a liability, at the acquisition-date, according to its fair value, and any changes to its value are recorded as a change in the 'Goodwill', but only as long as they occur during the 'measurement period' (until 12 months after the acquisition-date) and as long as they relate to facts and circumstances that existed at the acquisition date, otherwise these changes must be recognised in profit or loss.

Transactions regarding the acquisition of additional interests in a subsidiary after control is obtained, or the partial disposal of an investment in a subsidiary while control is retained, are accounted for as equity transactions impacting the shareholders' funds captions, and without giving rise to any additional 'Goodwill' and without any gain or loss recognised.

The moment a sales transaction to generate a loss of control, should be derecognised assets and liabilities of the entity and any interest retained in the entity sold should be remeasured at fair value and any gain or loss calculated on the sale is recorded in results.

Until 1 January 2004, 'Goodwill' was amortised over the estimated period of recovery of the investments, usually 10 years, and the annual amortisation was recorded in the profit and loss statement under the caption 'Depreciation and amortisation'. Since 1 January 2004 and in accordance with the IFRS 3 – 'Business Combinations', the Group has ceased the amortisation of the 'Goodwill', subjecting them to impairment tests (paragraph w). Impairment losses of Goodwill are recorded in the profit and loss statement for the period under the caption 'Depreciation and amortisation'.

g) Financial instruments

The Group classifies its financial instruments in the following categories: 'financial assets at fair value through profit or loss', 'loans and receivables', 'held-to-maturity investments', and 'available-for-sale financial assets'. The classification depends on the purpose for which the investments were acquired.

The classification of the investments is determined at the initial recognition and re-evaluated every quarter.

(i) 'Financial assets at fair value through profit or loss'

This category has two sub-categories: financial assets held for trading and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if it has been acquired mainly with the purpose of selling it in the short term or if the adoption of this method allows reducing or eliminating an accounting mismatch. Derivatives are also registered as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if they are either held for trading or are expected to mature within 12 months of the balance sheet date.

(ii) 'Loans and receivables'

Loans and receivables are non-derivative financial assets with fixed or variable payments that are not quoted in an active market. These financial investments arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable.

Loans and receivables are carried at amortised cost using the effective interest method, deducted from any impairment losses.

Loans and receivables are recorded as current assets, except when their maturity is greater than 12 months from the balance sheet date, a situation in which they are classified as non-current assets. Loans and receivables are included in the captions 'Trade debtors' and 'Other current debtors' in the balance sheet.

(iii) 'Held-to-maturity investments'

Held-to-maturity investments are non-derivative financial assets with fixed or variable payments and with fixed maturities that the Group's management has the positive intention and ability to hold until their maturity.

On 30 September 2016 the Group did not hold any 'Held-to-maturity investment'.

(iv) 'Available-for-sale financial assets'

Available-for-sale financial assets are non-derivative investments that are either designated in this category or not classified in any of the other above referred categories. They are included in non-current assets unless management intends to dispose them within 12 months of the balance sheet date.

Purchases and sales of investments are recognised on tradedate – the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. The 'Financial assets at fair value through profit or loss' are initially recognised at fair value and the transaction costs are recorded in the profit and loss statement. Investments are derecognised when the rights to receive cash flows from the investments have expired or all substantial risks and rewards of their ownership have been transferred.

'Available-for-sale financial assets' and 'Financial assets at fair value through profit or loss' are subsequently carried at fair value.

'Loans and receivables' and 'Held-to-maturity investments' are carried at amortised cost using the effective interest method.

Realised or unrealised gains and losses arising from changes in the fair value of financial assets classified at fair value through profit or loss are recognised in the profit and loss statement. Realised and unrealised gains and losses arising from changes in the fair value of non-monetary securities classified as available-for-sale are recognised in equity. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the profit and loss statement as gains or losses from investment securities.

The fair value of quoted investments is based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using other valuation techniques. These include the use of recent arm's length transactions, reference to similar instruments, discounted cash flow analysis, and option pricing models

refined to reflect the issuer's specific circumstances. If none of these techniques can be used, the Group values those investments at cost net of any identified impairment losses. The fair value of listed investments is determined based on the closing Euronext share price at the balance sheet date.

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In case of equity securities classified as available-for-sale, a significant (above 25%) or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired. If such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment losses on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the profit and loss statement.

h) Financial and operational leases

Lease contracts are classified as financial leases, if, in substance, all risks and rewards associated with the detention of the leased asset are transferred by the lease contract or as operational leases, if, in substance, there is no transfer of risks and rewards associated with the detention of the leased assets.

The lease contracts are classified as financial or operational in accordance with the substance and not with the form of the respective contracts.

Tangible assets acquired under finance lease contracts and the related liabilities are recorded in accordance with the financial method. Under this method the tangible assets, the corresponding accumulated depreciation and the related liability are recorded in accordance with the contractual financial plan at fair value or, if less, at the present value of payments. In addition, interests included in lease payments and the depreciation of the tangible assets are recognised as expenses in the profit and loss statement for the period to which they relate.

Assets under long-term rental contracts are recorded in accordance with the operational lease method. In accordance with this method, the rents paid are recognised as an expense, over the rental period.

i) Inventories

Inventories are stated at their acquisition cost, net of any impairment losses, which reflects their estimated net realisable value.

Accumulated inventory impairment losses reflect the difference between the acquisition cost and the realisable amount of inventories, as well as the estimated impairment

losses due to low turnover, obsolescence and deterioration, and are registered in profit and loss statement, in 'Cost of sales'.

j) Trade and other current debtors

Trade and other current debtors are recorded at their net realisable value and do not include interests, since the discount effect is not significant.

These financial instruments arise when the Group provides money, supplies goods or provides services directly to a debtor with no intention of trading the receivable.

The amounts of these captions are presented net of any impairment losses and are registered in profit and loss statement in heading 'Provisions and impairment losses'. Future reversals of impairment losses are recorded in the profit and loss statement under the caption 'Provisions and impairment losses'.

k) Cash and cash equivalents

Amounts included under the caption 'Cash and cash equivalents' correspond to amounts held in cash and term bank deposits and other treasury applications where the risk of change in value is insignificant.

The consolidated cash flow statement has been prepared in accordance with IAS 7, using the direct method. The Group classifies, under the caption 'Cash and cash equivalents', investments that mature in less than three months, for which the risk of change in value is insignificant. The caption 'Cash and cash equivalents' in the cash flow statement also includes bank overdrafts, which are reflected in the balance sheet caption 'Short-term loans and other loans'.

The cash flow statement is classified by operating, financing and investing activities. Operating activities include collections from customers, payments to suppliers, payments to personnel and other flows related to operating activities. Cash flows from investing activities include the acquisition and sale of investments in associated, subsidiary companies and companies jointly controlled as well as receipts and payments resulting from the purchase and sale of fixed assets. Cash flows from financing activities include payments and receipts relating to loans obtained and finance lease contracts.

All amounts included under this caption are likely to be realised in the short term and there are no amounts given or pledged as guarantee.

I) Loans

Loans are recorded as liabilities by the 'amortised cost'. Any expenses incurred in setting up loans are recorded as a deduction to the nominal debt and recognised during the

period of the loan, based on the effective interest rate method. The interests incurred but not yet due are added to the loans caption until their payment.

m) Financial expenses relating to loans obtained

Financial expenses relating to loans obtained are generally recognised as expenses at the time they are incurred. Financial expenses related to loans obtained for the acquisition, construction or production of fixed assets are capitalised as part of the cost of the assets. These expenses are capitalised starting from the time of preparation for the construction or development of the asset and are interrupted when the assets are ready to operate, at the end of the production or construction phases or when the associated project is suspended.

n) Derivatives

The Group only uses derivatives in the management of its financial risks to hedge against such risks. The Group does not use derivatives for trading purposes.

The cash flow hedges used by the Group are related to:

- (i) Interest rate swap operations to hedge against interest rate risks on loans obtained. The amounts, interest payment dates and repayment dates of the underlying interest rate swaps are similar in all respects to the conditions established for the contracted loans. Changes in the fair value of cash flow hedges are recorded in assets or liabilities, against a corresponding entry under the caption 'Hedging reserve' in Shareholders' funds;
- (ii) Forward's exchange rate for hedging foreign exchange risk, particularly from receipts from customers of subsidiary Wedo Consulting. The values and times periods involved are identical to the amounts invoiced and their maturities.

In cases where the hedge instrument is not effective, the amounts that arise from the adjustments to fair value are recorded directly in the profit and loss statement.

On 30 September 2016, the Group had foreign exchange forwards to hedge the foreign currency risk related to account receivables in dollars (note 1.v), in addition to those mentioned in note 1.x.

o) Provisions and contingencies

Provisions are recognised when, and only when, the Group has a present obligation (either legal or implicit) resulting from a past event, the resolution of which is likely to involve the disbursement of funds by an amount that can be reasonably

estimated. Provisions are reviewed at the balance sheet date and adjusted to reflect the best estimate at that date.

Provisions for restructurings are only registered if the Group has a detailed plan and if that plan has already been communicated to the parties involved.

Contingent liabilities are not recognised in the consolidated financial statements but are disclosed in the notes, if the possibility of a cash outflow affecting future economic benefits is remote.

Contingent assets are not recognised in the consolidated financial statements but are disclosed in the notes when future economic benefits are likely to occur.

p) Income tax

'Income tax' expense represents the sum of the tax currently payable and deferred tax. Income tax is recognised in accordance with IAS 12 – 'Income Taxes'.

Sonaecom has adopted, since January 2008, the special regime for the taxation of groups of companies, under which, the provision for income tax is determined on the basis of the estimated taxable income of all the companies covered by that regime, in accordance with such rules, however, for the year ended at 31 December 2015, the Sonaecom Group, no longer has an independent group of companies covered by the special regime for taxation due to of having passed to integrate the special regime for taxation of groups of Sonae SGPS companies.

Sonaecom is under the special regime for the taxation of groups of companies, from which Sonae, SGPS is the dominant company since 1 January 2015. Sonaecom records the income tax on their individual accounts and the tax calculated is record under the caption of group companies. The special regime for the taxation of groups of companies covers all direct or indirect subsidiaries, and even through companies resident in another Member State of the European Union or the European Economic Area, only if, in the last case, there is an obligation of administrative cooperation, on which the Group holds at least 75% of their share capital, where such participation confers more than 50% of voting rights, if meet certain requirements.

Deferred taxes are calculated using the liability method and reflect the timing differences between the amount of assets and liabilities for accounting purposes and the respective amounts for tax purposes.

Deferred tax assets are only recognised when there is reasonable expectation that sufficient taxable profits shall arise in the future to allow such deferred tax assets to be used. At the end of each year the recorded and unrecorded deferred tax assets are revised and they are reduced whenever their

realisation ceases to be probable, or increased if future taxable profits are, likely, enabling the recovery of such assets (note 11).

Deferred taxes are calculated with the tax rate that is expected to be in force at the time the asset or liability will be used based on decreed tax rate or substantially decreed tax rate at balance sheet date.

Whenever deferred taxes derive from assets or liabilities directly registered in Shareholders' funds, its recording is also made under the Shareholders' funds caption. In all other situations, deferred taxes are always recorded in the profit and loss statement.

q) Government subsidies

Subsidies awarded to finance personnel costs are recognised as less cost during the period in which the Group incurs the associated costs and are included in the profit and loss statement under the caption 'Staff expenses'.

Subsidies awarded to finance investments are recorded as deferred income on the Balance Sheet and are included in the profit and loss statement under the caption 'Other operating revenues'. Subsidies are recognized during the estimated useful life of the corresponding assets.

For businesses in the digital security area, non-repayable subsidies are recognized in the balance sheet as deferred income and are recognized in the profit and loss statement in 'Other operating income'. The incentive is recognized during the project development period.

The reimbursable subsidies are recognized in the balance sheet as liabilities in 'Medium and long-term loans – net of short-term portion ' and 'Short-term loans and other loans' and are depreciated in accordance with the established payment plans. These subsidies are recorded at amortized cost in accordance with the method of effective interest rate.

r) Accrual basis and revenue recognition

Expenses and income are recorded in the period to which they relate, regardless of their date of payment or receipt. Estimated amounts are used when actual amounts are not known.

The captions of 'Other non-current assets', 'Other current assets', 'Other non-current liabilities' and 'Other current liabilities' include expenses and income relating to the current period, where payment and receipt will occur in future periods, as well as payments and receipts in the current period but which relate to future periods. The latter shall be included by the corresponding amounts in the results of the periods that they relate to.

The costs attributable to current year and whose expenses will only occur in future years are estimated and recorded under the caption 'Other current liabilities' and 'Other non-current liabilities', when it is possible to estimate reliably the amount and the timing of occurrence of the expense. If there is uncertainty regarding both the date of disbursement of funds, and the amount of the obligation, the value is classified as Provisions (paragraph o).

Sales revenues are recognised in the consolidated profit and loss statement when the significant risks and rewards associated with the ownership of the assets are transferred to the buyer and the amount of the corresponding revenue can be reasonably quantified. Sales are recognised before taxes and net of discounts.

The revenues and costs of the consultancy projects developed in the information systems consultancy segment are recognised in each period, according to the percentage of completion method.

Non-current financial assets and liabilities are recorded at fair value and, in each period, the financial actualization of the fair value is recorded in the profit and loss statement under the captions 'Other financial expenses' and 'Other financial income'.

Dividends are recognised when the Shareholders' rights to receive such amounts are appropriately established and communicated.

s) Balance sheet classification

Assets and liabilities due in more than one year from the date of the balance sheet are classified, respectively, as non-current assets and non-current liabilities.

In addition, considering their nature, the 'Deferred taxes' and the 'Provisions for other liabilities and charges', are classified as non-current assets and liabilities (notes 11 and 17).

t) Reserves

Legal reserve

Portuguese commercial legislation requires that at least 5% of the annual net profit must be appropriated to a 'Legal reserve', until such reserve reaches at least 20% of the share capital. This reserve is not distributable, except in case of liquidation of the Company, but may be used to absorb losses, after all the other reserves are exhausted, or to increase the share capital.

Share premiums

The share premiums relate to premiums generated in the issuance of capital or in capital increases. According to Portuguese Commercial law, share premiums follow the same requirements of 'Legal reserves', i.e., they are not

distributable, except in case of liquidation, but they can be used to absorb losses, after all the other reserves are exhausted or to increase share capital.

Medium Term Incentive Plans Reserves

According to IFRS 2 – 'Share-based Payment', the responsibility related with the Medium Term Incentive Plans is registered under the heading of 'Reserves for Medium Term Incentive Plans', which are not distributable and which cannot be used to absorb losses.

Hedging reserve

Hedging reserve reflects the changes in fair value of 'cash-flow' hedges derivatives that are considered effective (note 1.n)) and it is non-distributable nor can it be used to absorb losses.

Own shares reserve

The own shares reserve reflects the acquisition value of the own shares and follows the same requirements of legal reserve.

Under Portuguese law, the amount of distributable reserves is determined in accordance with the individual financial statements of the Company, presented in accordance with IFRS. Additionally, the increments resulting from the application of fair value through equity components, including its implementation through net results, shall be distributed only when the elements that gave rise to them are sold, liquidated or exercised or when they finish their use, in the case of tangible or intangible assets. Therefore, at 30 September 2016, Sonaecom have free reserves distributable amounting approximately Euro 53.2 million. To this effect were considered as distributable increments resulting from the application of fair value through equity components already exercised during the period ended 30 September 2016.

u) Own shares

Own shares are recorded as a deduction of Shareholders' funds. Gains or losses arising from the sale of own shares are recorded under the heading 'Other reserves'.

v) Foreign currency

All assets and liabilities expressed in foreign currency were translated into euro using the exchange rates in force at the balance sheet date.

Favourable and unfavourable foreign exchange differences resulting from changes in the rates in force at transaction date and those in force at the date of collection, payment or at the balance sheet date are recorded as income and expenses in the consolidated profit and loss statement of the year, in financial results.

Entities operating abroad with organisational, economic and financial autonomy are treated as foreign entities.

Assets and liabilities of the financial statements of foreign entities are translated into Euro using the exchange rates in force at the balance sheet date, while expenses and income in such financial statements are translated into euro using the average exchange rate for the period. The resulting exchange differences are recorded under the Shareholders' funds caption 'Other reserves'.

Goodwill and adjustments to fair value generated in the acquisitions of foreign entities reporting in a functional currency other than Euro are translated into Euro using the exchange rates prevailing at the balance sheet date.

The following rates were used to translate into Euro the financial statements of foreign subsidiaries and the balances in foreign currency:

| | | 2016 | | 2015 |
|--------------------|--------------|---------|--------------|---------|
| | | | | |
| | 30 September | Average | 30 September | Average |
| Pounds Sterling | 1.1614 | 1.2480 | 1.3541 | 1.3766 |
| Brazilian Real | 0.2762 | 0.2541 | 0.2232 | 0.2870 |
| American Dollar | 0.8960 | 0.8961 | 0.8926 | 0.8978 |
| Polish Zloti | 0.2315 | 0.2295 | 0.2356 | 0.2407 |
| Australian Dollar | 0.6823 | 0.6650 | 0.6274 | 0.6849 |
| Mexican Peso | 0.0460 | 0.0490 | 0.0527 | 0.0578 |
| Egyptian Pound | 0.1002 | 0.1003 | 0.1143 | 0.1169 |
| Malaysian Ringgit | 0.2167 | 0.2196 | 0.2031 | 0.2384 |
| Swiss Franc | 0.9195 | 0.9145 | 0.9162 | 0.9423 |
| South African Rand | 0.0644 | 0.0601 | 0.0645 | 0.0732 |
| Colombian Peso | 0.0014 | 0.0013 | 0.0013 | 0.0014 |

On 30 September 2016, the Group had foreign exchange forwards amount to USD 754,000 (USD 172,000 at 30 September 2015), fixing the exchange rate for EUR, which have an average maturity of 1.5 months (1 month on 30 September 2015).

w) Assets impairment

Impairment tests are performed at the date of each balance sheet and whenever an event or change of circumstances indicates that the recorded amount of an asset may not be recoverable. Whenever the book value of an asset is greater than the amount recoverable, an impairment loss is recognised and recorded in the profit and loss statement under the caption 'Depreciation and amortisation' in the case of fixed assets and goodwill, under the caption 'Other financial expenses' in the case of financial investments or under the caption 'Provisions and impairment losses', in relation to the other assets. The recoverable amount is the greater of the net selling price and the value in use. Net selling price is the amount obtainable upon the sale of an asset in a transaction

within the capability of the parties involved, less the costs directly related to the sale. The value in use is the present value of the estimated future cash flows expected to result from the continued use of the asset and of its sale at the end of its useful life. The recoverable amount is estimated for each asset individually or, if this is not possible, for the cashgenerating unit to which the asset belongs.

Evidence of the existence of impairment in accounts receivables appears when:

- The counterparty presents significant financial difficulties;
- There are significant delays in interest payments and in other leading payments from the counterparty; and
- It is probable that the debtor goes into liquidation or into a financial restructuring.

For certain categories of financial assets for which it is not possible to determine the impairment for each asset individually, the analysis is made for a group of assets. Evidence of an impairment loss in a portfolio of accounts receivable may include past experience in terms of collections, increasing number of delays in collections, as well as changes in national or local economic conditions that are related with the collections capacity.

For goodwill and financial investments in associated companies, the recoverable amount, calculated in terms of value in use, is determined based on the most recent business plans duly approved by the Group's Board of Directors. For goodwill and financial investments in companies jointly controlled the recoverable amount is determinate taking into account with several information as business plans approved by the Board of Directors and the average ratings of external reviewers (researches).

For Accounts receivables, the Group uses historical and statistical information to estimate the amounts in impairment. For Inventories, the impairment is calculated based on market evidence and several indicators of stock rotation.

x) Medium Term Incentive Plans

The accounting treatment of Medium Term Incentive Plans is based on IFRS 2 – 'Share-based Payments'.

Under IFRS 2, when the settlement of plans established by the company involves the delivery of Sonaecom's own shares, the estimated responsibility is recorded, as a credit entry, under the caption 'Medium Term Incentive Plans Reserve', within the heading 'Shareholders' funds' and is charged as an expense under the caption 'Staff expenses' in the profit and loss statement of the period.

The quantification of this responsibility is based on fair value and is recognised over the vesting period of each plan (from the award date of the plan until its vesting or settlement date). The total responsibility, at any point of time, is calculated based on the proportion of the vesting period that has 'elapsed' up to the respective accounting date.

When the responsibilities associated with any plan are covered by a hedging contract, i.e., when those responsibilities are replaced by a fixed amount payable to a third party and when Sonaecom is no longer the party that will deliver the Sonaecom shares, at the settlement date of each plann, the above accounting treatment is subject to the following changes:

- (i) The total gross fixed amount payable to third parties is recorded in the balance sheet as either 'Other non-current liabilities' or 'Other current liabilities':
- (ii) The part of this responsibility that has not yet been recognised in the profit and loss statement (the 'unelapsed' proportion of the cost of each plan) is deferred and is recorded, in the balance sheet as either 'Other noncurrent assets' or 'Other current assets':
- (iii) The net effect of the entries in (i) and (ii) above eliminate the original entry to 'Shareholders' funds';
- (iv) In the profit and loss statement, the 'elapsed' proportion continues to be charged as an expense under the caption 'Staff expenses'.

For plans settled in cash, the estimated liability is recorded under the balance sheet captions 'Other non-current liabilities' and 'Other current liabilities' by a corresponding entry under the profit and loss statement caption 'Staff expenses', for the cost relating to the vesting period that has 'elapsed' up to the respective accounting date. The liability is quantified based on the fair value of the shares as of each balance sheet date.

When the liability is covered by a hedging contract, recognition is made in the same way as described above, but with the liability being quantified based on the contractually fixed amount.

Equity-settled plans to be liquidated through the delivery of shares of Sonae SGPS are recorded as if they were settled in cash, which means that the estimated liability is recorded under the balance sheet captions 'Other non-current liabilities' and 'Other current liabilities' by a corresponding entry under the profit and loss statement caption 'Staff expenses', for the cost relating to the deferred period elapsed. The liability is quantified based on the fair value of the shares as of each balance sheet date.

On 30 September 2016, plans allocated during 2014, 2015 and 2016 are not covered by the contract being recorded liability at fair value. The responsibility of all plans is recorded in the captions 'Other non-current liabilities' and 'Other current liabilities'. The cost is recognized on the income statement under the caption 'Staff expenses'.

y) Subsequent events

Events occurring after the date of the balance sheet which provide additional information about conditions prevailing at the time of the balance sheet (adjusting events) are reflected in the consolidated financial statements. Events occurring after the balance sheet date that provide information on postbalance sheet conditions (non-adjusting events), when material, are disclosed in the notes to the consolidated financial statements.

z) Judgements and estimates

The most significant accounting estimates reflected in the consolidated financial statements of the periods ended at 30 September 2016 and 2015 are as follows:

- (i) Useful lives of tangible and intangible assets;
- (ii) Impairment analysis of goodwill and of other tangible and intangible assets; and
- (iii) Recognition of impairment losses on assets (Trade debtors and Inventories) and provisions.

Estimates used are based on the best information available during the preparation of the consolidated financial statements and are based on the best knowledge of past and present events. Although future events are neither foreseeable nor controlled by the Group, some could occur and have impact on such estimates. Changes to the estimates used by the management that occur after the approval date of these consolidated financial statements, will be recognised in net income, in accordance with IAS 8 – 'Accounting Policies, Changes in Accounting Estimates and Errors', using a prospective methodology.

The main estimates and assumptions in relation to future events included in the preparation of these consolidated financial statements are disclosed in the corresponding notes, when applicable.

aa) Financial risk management

Due to its activities, the Group is exposed to a variety of financial risks such as market risk, liquidity risk and credit risk.

These risks arise from the unpredictability of financial markets, which affect the capacity of project cash flows and profits. The Group financial risk management, subject to a long-term ongoing perspective, seeks to minimise potential

adverse effects that derive from that uncertainty, using, whenever it is possible and advisable, derivative financial instruments to hedge the exposure to such risks (note 1.n).

The Group is also exposed to equity price risks arising from equity investments, although they are usually maintained for strategic purposes.

Market risk

a) Foreign exchange risk

The Group operates internationally, having subsidiaries that operate in countries with a different currency than Euro namely Brazil, United Kingdom, Poland, United States of America, Mexico, Australia, Egypt, Colombia and Malaysia (branch) and so it is exposed to foreign exchange rate risk.

Foreign exchange risk management seeks to minimise the volatility of investments and transactions made in foreign currencies and contributes to reduce the sensitivity of Group results to changes in foreign exchange rates.

Whenever possible, the Group uses natural hedges to manage exposure, by offsetting credits granted and credits received expressed in the same currency. When such a procedure is not possible, the Group adopts derivative financial hedging instruments (note 1.n).

The Group's exposure to foreign exchange rate risk, results essentially from the fact that some of its subsidiaries report in a currency different from euro, making the risk of operational activity immaterial.

b) Interest rate risk

Sonaecom's total debt is indexed to variable rates, exposing the total cost of debt to a high risk of volatility. The impact of this volatility on the Group results or on its Shareholders' funds is mitigated by the effect of the following factors (i) relatively low level of financial leverage; (ii) possibility to use derivative financial instruments that hedge the interest rate risk, as mentioned below; (iii) possible correlation between the level of market interest rates and economic growth having the latter a positive effect in other lines of the Group's consolidated results (particularly operational), and in this way partially offsetting the increase of financial costs ('natural hedge'); and (iv) the existence of stand alone or consolidated liquidity which is also bearing interest at a variable rate.

The Group only uses derivatives or similar transactions to hedge interest rate risks considered significant. Three main principles are followed in all instruments selected and used to hedge interest rate risk:

- For each derivative or instrument used to hedge a specific loan, the interest payment dates on the loans subject to hedging must equalise the settlement dates defined under the hedging instrument;
- Perfect match between the base rates: the base rate used in the derivative or hedging instrument should be the same as that of the facility/transaction which is being hedged; and
- As from the start of the transaction, the maximum cost of the debt, resulting from the hedging operation is known and limited, even in scenarios of extreme changes in market interest rates, so that the resulting rates are within the cost of the funds considered in the Group's business plan.

As all Sonaecom's borrowings (note 15) are at variable rates, interest rate are used swaps and other derivatives, when it is deemed necessary, to hedge future changes in cash flow relating to interest payments. Interest rate swaps have the financial effect of converting the respective borrowings from floating rates to fixed rates. Under the interest rate swaps, the Group agrees with third parties (banks) to exchange, in predetermined periods, the difference between the amount of interest calculated at the fixed contract rate and the floating rate at the time of re-fixing, by reference to the respective agreed notional amounts.

The counterparties of the derivative hedging instruments are limited to highly rated financial institutions, being the Group's policy, when contracting such instruments, to give preference to financial institutions that form part of its financing transactions. In order to select the counterparty for occasional operations, Sonaecom requests proposals and indicative prices from a representative number of banks in order to ensure adequate competitiveness of these operations.

In determining the fair value of hedging operations, the Group uses certain methods, such as option valuation and discounted future cash flow models, using assumptions based on market interest rates prevailing at the balance sheet date.

Comparative financial institution quotes for the specific or similar instruments are used as a benchmark for the valuation.

The fair value of the derivatives contracted, that are considered as fair value hedges or the ones that are considered not sufficiently effective for cash flow hedge (in accordance with the provisions established in IAS 39), are recognised under borrowings captions and changes in the fair value of such derivatives are recognised directly in the profit and loss statement for the year. The fair value of derivatives of cash flow hedge, that are considered effective according to IAS 39, are recognised under borrowing captions and changes in the fair value are recognised in equity.

Sonaecom's Board of Directors approves the terms and conditions of the financing with significant impact in the

Group, based on the analysis of the debt structure, the risks and the different options in the market, particularly as to the type of interest rate (fixed / variable). Under the policy defined above, the Executive Committee is responsible for the decision on the occasional interest rate hedging contracts, through the monitoring of the conditions and alternatives existing in the market.

On 30 September 2016, are not contracted any derivatives of interest rate hedging.

Liquidity risk

The existence of liquidity in the Group requires the definition of some policies for an efficient and secure management of the liquidity, allowing us to maximise the profitability and to minimise the opportunity costs related to that liquidity.

The liquidity risk management has a threefold objective: (i) Liquidity, i.e., to ensure the permanent access in the most efficient way to obtain sufficient funds to settle current payments within the respective dates of maturity as well as any eventual not forecasted requests for funds, within the deadlines set for this; (ii) Safety, i.e. to minimise the probability of default in any reimbursement of application of funds; and (iii) Financial Efficiency, i.e., to ensure that the Group maximises the value / minimises the opportunity cost of holding excess liquidity in the short term.

The main underlying policies correspond to the variety of instruments allowed, the maximum acceptable level of risk, the maximum amount of exposure by counterparty and the maximum periods for investments.

The existing liquidity in the Group should be applied to the alternatives and by the order described below:

- (i) Amortisation of short-term debt after comparing the opportunity cost of amortisation and the opportunity cost related to alternative investments;
- (ii) Consolidated management of liquidity the existing liquidity in Group companies, should mainly be applied in Group companies, to reduce the use of bank debt at a consolidated level; and
- (iii) Applications in the market.

The applications in the market are limited to eligible counterparties, with ratings previously established by the Board and limited to certain maximum amounts by counterparty.

The definition of maximum amounts intends to ensure that the application of liquidity in excess is made in a prudent way

and taking into consideration the best practices in terms of bank relationships.

The maturity of applications should equal the forecasted payments (or the applications should be easily convertible, in the case of asset investments, to allow urgent and not estimated payments), considering a threshold for eventual deviations on the estimates. The threshold depends on the accuracy level of treasury estimates and would be determined by the business. The accuracy of the estimates is an important variable to quantify the amounts and the maturity of the applications in the market.

The maturity analysis for the loans obtained is presented in note 15.

Credit risk

The Group's exposure to credit risk is mainly associated with the accounts receivable related to current operational activities. The credit risk associated to financial operations is mitigated by the fact that the Group only negotiates with entities with high credit quality.

The management of this risk seeks to guarantee that the amounts owing are effectively collected within the periods negotiated without affecting the financial health of the Group. The Group uses credit rating agencies and has specific departments responsible for risk control, collections and management of processes in litigation, as well as credit insurances, which all contribute to the mitigation of credit risk.

The amounts included in the financial statements related to trade debtors and other debtors, net of impairment losses, represent the maximum exposure of the Group to credit risk.

$2. \ Companies \ included \ in \ the \ consolidation$

Group companies included in the consolidation through full consolidation method, their head offices, main activities, shareholders and percentage of share capital held at 30 September 2016 and 2015, are as follows:

| | | | | | | age of share | capital held |
|---|-------------|--|-----------------------------------|------------------|--------------------|--------------|--------------|
| Company (Commercial brand) | Head office | Main activity | Shareholder | Direct | 2016 Effective* | Direct | Effective* |
| Parent company SONAECOM, S.G.P.S., S.A. ('Sonaecom') | Maia | Management of shareholdings. | - | | | - | - |
| Subsidiaries Bright Developement Studio, S.A. (h) | Lisbon | Research, development and commercialization of projects and service solutions in the area of information technology, communications and retail, and consulting activities for business and management. | Sonae IM | 100% | 100% | - | - |
| Bright Ventures Capital, SCR, S.A.(j) | Lisbon | Realization of investment in venture capital, management of venture capital funds and investment in venture capital fund units. | Sonae IM | 100% | 100% | - | - |
| Cape Technologies Limited ('Cape Technologies') | Dublin | Rendering of consultancy services in the area of information systems. | We Do | 100% | 100% | 100% | 100% |
| Digitmarket – Sistemas de Informação, S.A. ('Digitmarket' – using the brand 'Bizdirect') | Maia | Development of management platforms and commercialisation of products, services and information, with the internet as its main support. | Sonae IM | 75.10% | 75.10% | 75.10% | 75.10% |
| S21Sec Portugal Cybersecurity Services, S.A.('S21 Sec Portugal') (k) | Maia | Commercialization of products and management services, implementation and consulting in information systems and technologies areas. | Sonaecom CSI | 100% | 100% | 100% | 100% |
| Inovretail, Lda. (I) | OPorto | Industry and coméricio of electronic equipment and software; development, installation, implementation, training and maintenance of systems and software products; rental equipment, sale of software use license; consulting business, advisory in retail segments, industry and services. | Sonae IM | 100% | 100% | - | - |
| Lookwise, S.L.U. ('Lookwise') (f) | Navarra | Development, promotion and commercial exploitation of information systems with solutions in safety and regulatory compliance, including assignment or transfer to third parties. Research, development and innovation, as well as consulting, maintenance and audit for products, systems, facilities and communication and security services. | S21 Sec Gestion | Merged into S215 | Sec Gestion | 100% | 77.65% |
| PCJ - Público, Comunicação e Jornalismo, S.A. ('PCJ') | Maia | Editing, composition and publication of periodical and non-periodical material and the exploration of radio and TV stations and studios. | Sonaecom | 100% | 100% | 100% | 100% |
| Praesidium Services Limited ('Praesidium Services') | Berkshire | Rendering of consultancy services in the area of information systems. | Sonae IM | 100% | 100% | 100% | 100% |
| Público – Comunicação Social, S.A. ('Público') | Oporto | Editing, composition and publication of periodical and non-periodical material. | Sonaecom | 100% | 100% | 100% | 100% |
| S21 Sec Barcelona, S.L. ('S21 Sec Barcelona') (c) | Barcelona | Consulting, advisory, audit and maintenance of all types of facilities and advanced communications services and security systems. Purchase and installation of advanced communications and security systems produced by others. | S21 Sec Gestion | Liquidat | ed | 100% | 77.65% |
| S21 Sec Brasil, Ltda ('S21 Sec Brasil') | São Paulo | Consulting in information technology. Development and licensing of customizable computer programs. Development of custom computer programs. Technical support, maintenance and other services in information technology. | S21 Sec Gestion | 99.99% | 100% | 99.99% | 77.65% |
| S21 Sec Ciberseguridad S.A. de CV (d) | Mexico City | Computer consulting services | S21 Sec Gestion S21 Sec México | 50% 50% | 100% | 50% 50% | 77.65% |
| S21 Sec Fraud Risk Management, S.L. ('S21 Sec FRM') (f) | Navarra | Consulting, advisory, audit and maintenance of all types of facilities and advanced communications services and security systems. Purchase and installation of advanced communications and security systems produced by others. | S21 Sec Gestion | Merged into S21 | Sec Gestion | 100% | 77.65% |
| S21 Sec Gestion, S.A. ("S21 Sec Gestion") (a) | Navarra | Consulting, advisory, audit and maintenance of all types of facilities and advanced communications services and security systems. Purchase and installation of advanced communications and security systems produced by others. | Sonaecom CSI | 100% | 100% | 77.65% | 77.65% |
| S21 Sec Inc. ('S21 Sec Inc.') (e) | Texas | Consulting, advisory, audit and maintenance of all types of facilities and advanced communications services and security systems. Purchase and installation of advanced communications and security systems produced by others. | S21 Sec Gestion | Liquidat | ed | 100% | 77.65% |

* Sonaecom effective participation

| | | | | | Percent | age of share | capital held |
|--|-----------------------------|---|--------------------------|-----------------|--------------|----------------|--------------|
| Company (Commercial brand) | Head office | Main activity | Shareholder | Direct | Effective* | Direct | Effective* |
| S21 Sec Information Security Labs, S.L. ('S21 Sec Labs') | Navarra | Research, development and innovation, as well as consulting, maintenance and audit for products, systems, facilities and communication and security services. | S21 Sec Gestion | 100% | 100% | 100% | 77.65% |
| S21 Sec Institute, S.L. ('S21 Sec Institute') (f) | Gipuzcoa | Education, formation, awareness, counseling, technical assistance, certification, research, innovation and development, in all types of methodologies, career plans, safety culture, products and services of digital security and cyber security, facilities, services and systems of advanced communication environments and digital security. | S21 Sec Gestion | Merged into S21 | Sec Gestion | 100% | 77.65% |
| S21 Sec México, S.A. de CV ('S21 Sec México') | Mexico City | Computer consulting services | S21 Sec Gestion | 99.87% | 100% | 99.87% | 77.65% |
| S21 Sec, S.A. de CV ('S21 Sec, S.A. de CV') | Mexico City | Computer consulting services | S21 Sec Gestion | 99.99% | 100% | 99.99% | 77.65% |
| Saphety Level – Trusted Services, S.A. ('Saphety') | Maia | Rendering services, training, consultancy services in the area of communication, process and electronic certification of data; trade, development and representation of software. | Sonae IM | 86.995% | 86.995% | 86.995% | 86.995% |
| Saphety Brasil Transações Eletrônicas Ltda. ('Saphety Brasil') | São Paulo | Rendering services, training, consultancy services in the area of communication, process and electronic certification of data; electronic identification, storage and availability of databases and electronic payments; trade, development and representation of software related with these services. | Saphety | 99.8% | 86.821% | 99.8% | 86.821% |
| Saphety – Transacciones Electronicas SAS ('Saphety Colòmbia') | Bogotá | Rendering services, training, consultancy services in the area of communication, process and electronic certification of data; electronic identification, storage and availability of databases and electronic payments; trade, development and representation of software related with these services. | Saphety | 100% | 86.995% | 100% | 86.995% |
| Servicios de Inteligencia Estratégica Global, S.L. ('SIEG') (f) | Navarra | Provision of advice services, guidance, consulting, team building and training in areas of research, testing, processing and delivering relevant information for strategic and operational management of companies, governments, organizations and institutions. Support services and support to business and defense of companies and organizations internationally. Research, development, innovation and marketing methodologies, software, hardware and technologies in general, within the scope of research, analysis and automatic and intelligent processing of information, including sensitivity analysis and indicators prospectively. | S21 Sec Gestion | Merged into S21 | Sec Gestion | 100% | 77.65% |
| Sysvalue - Consultoria, Integração e Segurança em Sistemas de Informação, S.A. ('Sysvalue') (i) | Lisbon | Development and commercialization of professional services in consulting, integration, management and operation of information and electronic security systems. | S21 Sec Portugal | Merged into S21 | Sec Portugal | - | - |
| Sonaecom – Cyber Security and Intelligence, SGPS, S.A. ('Sonaecom CSI') | Maia | Management of shareholdings. | Sonae IM | 100% | 100% | 100% | 100% |
| Sonaecom - Serviços Partilhados, S.A. ('Sonaecom SP') | Maia | Support, management consulting and administration, particularly in the areas of accounting, taxation, administrative procedures, logistics, human resources and training. | Sonaecom | 100% | 100% | 100% | 100% |
| Sonae Investment Management – Software and Technology, SGPS, S.A. ('SonaeIM') (g) | Maia | Management of shareholdings in the area of corporate ventures and joint ventures. | Sonaecom | 100% | 100% | 100% | 100% |
| Sonaecom - Sistemas de Información Espanã, S.L. ('SSI Espanã') | Madrid | Rendering of consultancy services in the area of information systems. | Sonae IM | 100% | 100% | 100% | 100% |
| Sonaecom BV | Amsterdam | Management of shareholdings. | Sonaecom | 100% | 100% | 100% | 100% |
| Sonaetelecom BV Tecnológica Telecomunicações, LTDA. | Amsterdam Rio de Janeiro | Management of shareholdings. Rendering of consultancy and technical assistance in the area of IT | Sonaecom We Do Brasil | 99.99% | 99.90% | 100% 99.99% | 99.90% |
| ('Tecnológica') We Do Consulting – Sistemas de Informação, S.A. ('Wo Do') | Maia | systems and telecommunications. Rendering of consultancy services in the area of information | Sonae IM | 100% | 100% | 100% | 100% |
| ('We Do') Wedo do Brasil Soluções Informáticas, Ltda. ('We Do Brasil') | Rio de Janeiro | systems. Commercialisation of software and hardware; rendering of consultancy and technical assistance related to information technology and data processing. | We Do | 99.91% | 99.91% | 99.91% | 99.91% |
| We Do Poland Sp. Z.o.o. ('We Do Poland') (b) | Poznan | Rendering of consultancy services in the area of information systems. | Cape Technologies | Liquida | ted | 100% | 100% |
| * Songocom offective participation | | · | | - | | | |

^{*} Sonaecom effective participation

| | | | | | Percen | tage of share | capital held |
|---|--------------|---|--|-------------------|------------|-------------------|-------------------|
| | | | | | 2016 | | 2015 |
| Company (Commercial brand) | Head office | Main activity | Shareholder | Direct | Effective* | Direct | Effective* |
| We Do Technologies Americas, Inc ('We Do USA') | Delaware | Rendering of consultancy services in the area of information systems. | Cape Technologies | 100% | 100% | 100% | 100% |
| We Do Technologies Australia PTY Limited ('We Do Asia') | Sydney | Rendering of consultancy services in the area of information systems. | Cape Technologies | 100% | 100% | 100% | 100% |
| We Do Technologies BV ('We Do BV') | Amsterdam | Management of shareholdings. | We Do | 100% | 100% | 100% | 100% |
| We Do Technologies BV – Malaysian Branch ('We Do Malásia') | Kuala Lumpur | Rendering of consultancy services in the area of information systems. | We Do BV | 100% | 100% | 100% | 100% |
| We Do Technologies Egypt LLC ('We Do Egypt') | Cairo | Rendering of consultancy services in the area of information systems. | We Do BV Sonaecom BV Sonaetelecom BV | 90% 5% 5% | 100% | 90% 5% 5% | 100% |
| We Do Technologies (UK) Limited ('We Do UK') | Berkshire | Rendering of consultancy services in the area of information systems. | We Do | 100% | 100% | 100% | 100% |
| We Do Technologies Mexico, S de R.L. ('We Do Mexico') | Mexico City | Rendering of consultancy services in the area of information systems. | Sonaecom BV We Do BV | 0.001% 99.999% | 100% | 0.001% 99.999% | 0.001% 99.999% |

^{*} Sonaecom effective participation

All the above companies were included in the consolidation in accordance with the full consolidation method under the terms of IAS 27 – 'Consolidated and Separate Financial Statements' (majority of voting rights, through the ownership of shares in the companies).

3. Changes in the Group

During the periods ended at 30 September 2016 and 2015, the following changes occurred in the composition of the Group:

a) Constitutions

| Buyer | Subsidiary | Date | % Direct Participation | % Effective Participation |
|-----------|-----------------|--------|------------------------|------------------------------|
| 2016 | | | | |
| Sonae IM* | Bright | Mar-16 | 100% | 100% |
| Bright | Bright Ventures | Jul-16 | 100% | 100% |

^{*}This company changed it's name from Sonaecom Sistemas de Informação, SGPS, S.A. to Sonae Investment Management – Software and Technology, SGPS, S.A. in 2015.

b) Dissolutions

| Shareholder | Subsidiary | Date | % Direct Participation | % Effective Participation |
|-------------------|-------------------|--------|------------------------|------------------------------|
| 2016 | | | | |
| Cape Technologies | We Do Poland | Mar-16 | 100% | 100% |
| | | | | |
| Shareholder | Subsidiary | Date | % Direct Participation | % Effective Participation |
| 2015 | | | | |
| S21 Sec Gestion | S21 Sec Barcelona | Sep-15 | 77.65% | 77.65% |

⁽a) In the period ended at 30 June 2015, Sonaecom Cyber Security and Intelligence acquired another 17.65% of the capital S21sec Gestion S.A. Group. In April 2016 the company carried out an operation, which proceeded to reduce its capital to cover losses, followed by an increase in the fully subscribed capital and paid by Sonaecom Cyber Security and Intelligence, SGPS, S.A., and this, from that date, holds 100% of the share capital of its subsidiary.

⁽b) Company liquidated in March 2016

⁽c) Company liquidated in September 2015

⁽d) In July 2015 S21 Sec Ges acquired the remaining 50% of share capital stake on S21 Sec Ciberseguridad SA de CV. Given this change in percentage of share capital held, S21 Sec Ciberseguridad SA de CV became included in the consolidation through full consolidation method.

⁽e) Company liquidated in November 2015

⁽f) In November 2015 Lookwise, S21 Sec FRM, S21 Sec Institute and SIEG were merged by absorption into S21 Sec Gestion. This operation had retroactive effect at January, 1 2015.

⁽g) In December 2015 Sonae com - Sistemas de Informação, S.G.P.S., S.A. change its name for Sonae Investment Management - Software and Technology, SGPS, S.A.

⁽h) Company established in March 2016

⁽i) Company acquired in April 2016. In August 2016, occurred the merger by incorporation of this company into S21Sec Portugal Cybersecurity Services, S.A.

⁽j) Company established in August 2016

⁽k) In August 2016 this company changed its name from Itrust- Cyber Security Intelligence, S.A. to S21Sec Portugal Cybersecurity Services, S.A.

⁽I) Company acquired in July 2016

c) Acquisitions

| Shareholder | Subsidiary | Date | % Direct Participation | % Effective Participation |
|-------------------|------------|--------|------------------------|------------------------------|
| 2016 | | | | |
| S21 Sec Portugal* | Sysvalue | Apr-16 | 100% | 100% |
| Sonae IM** | Inovretail | Jul-16 | 100% | 100% |

^{*} This company changed it's name from Itrust- Cyber Security Intelligence, S.A. to S21Sec Portugal Cybersecurity Services, S.A. in 2016.

The subsidiary Sysvalue was acquired by the group in April 2016 and its main activity is the development and marketing of professional consulting, integration, management and operation of information systems and electronic security. In August 2016, the merger of Sysvalue into S21 Sec Portugal (previously called as Itrust) occurred through the global transfer of Sysvalue's assets to S21 Sec Portugal, with the consequent extinction of the incorporated company.

The subsiduary Inovretail, Lda was acquired by the group in July 2016 and tis main activity is the development and investigation of technology solutions, consulting business, advisory in retail segments, industry and services.

Following this acquisition the group made the recognition of a goodwill in the amount of Euro 897,818 and Euro 1,454,029 respectively (note 7), which can be detailed as follows:

| | Sysvalue | | Inovretail | |
|---|----------------------------------|------------|----------------------------------|------------|
| (Amounts expressed in thousand Euro) | Balance value before acquisition | Fair value | Balance value before acquisition | Fair value |
| Acquired assets | | | | |
| Tangible assets | 3,578 | 3,578 | 8,916 | 8,916 |
| Intangible assets | 111 | 111 | 550,521 | 550,521 |
| Other financial assets | 1,581 | 1,581 | - | - |
| Investments available for sale | 750 | 750 | - | - |
| Other non-current assets | 9 | 9 | 1,746 | 1,746 |
| Financial assets at fair value through profit or loss | = | = | 3,100 | 3,100 |
| Trade debtors | 537,053 | 537,053 | 201,026 | 201,026 |
| Other current debtors | 27,588 | 27,588 | 115,884 | 115,884 |
| Other current assets | 74,594 | 74,594 | 3,116 | 3,116 |
| Cash and cash equivalents | 64,312 | 64,312 | 48,654 | 48,654 |
| | 709,576 | 709,576 | 932,963 | 932,963 |
| Acquired liabilities | | | | |
| Loans obtained | 100,000 | 100,000 | 272,865 | 272,865 |
| Trade creditors | 330,797 | 330,797 | 7,139 | 7,139 |
| Other creditors | 72,166 | 72,166 | 80,005 | 80,005 |
| Other current liabilities | 203,369 | 203,369 | 412,227 | 412,227 |
| | 706,332 | 706,332 | 772,236 | 772,236 |
| Total net assets acquired | 3,244 | 3,244 | 160,727 | 160,727 |
| Acquisition price | 941,640 | 941,640 | 1,713,771 | 1,713,771 |
| Financial actualisation | | (40,578) | | (99,015) |
| Final Goodwill | | 897,818 | | 1,454,029 |

The allocation of the acquisition price is still subject to changes until the conclusion of a period of one year from the date of acquisition in accordance with IFRS 3 Business Combinations. As usual on business combinations, also in the acquisition of this two subsidiaries there was a part of the acquisition price which was not possible to be allocated, in accounting terms, to the fair value of identified assets and assumed liabilities and that was recognized as Goodwill. This Goodwill will be related with elements, which cannot be individually quantified and isolated in a reliable way and include, for example, synergies, qualified workforce, technical skills and market power.

Nevertheless, the company does not expect significant changes in its financial position as result of some changes in allocation made.

^{**} This company changed it's name from Sonaecom Sistemas de Informação, SGPS, S.A. to Sonae Investment Management – Software and Technology, SGPS, S.A. in 2015.

The acquisition price of subsidiary Sysvalue includes a contigent amount (Euro 531,200) to be annually paid, over 3 years, depending on the company's revenues performance.

In turn, the acquisition price of subsidiary Inovretail, includes the phased payment of Euro 571,771 payable annually until 2020 and a contingent amount to be paid annually for 5 years, depending on the company's revenue performance, which was estimated at Euro 440.000.

In the period ended on 30 September 2016, the deferred and contingent amounts were adjusted in Euro 40,578 (Sysvalue) and Euro 99,015 (Inovretail, Lda.) for the effect of the financial actualization.

The contributions of Sysvalue and Inovretail to the consolidated net income attributed to Sonaecom's Shareholders, in the period ended at 30 September 2016, was negative in Euro 18,221 and positive in Euro 340, respectively. The detail of the referred contribution is as follows:

| | Sysvalue | Inovretail |
|--|-------------------------------------|--------------------------------------|
| (Amounts expressed in thousand Euro) | Contribution at 31 July 2016 (*) | Contribution at 30 September 2016 |
| Total Revenues | 381,387 | 207,616 |
| Costs and losses | | |
| Cost of sales | (157,559) | = |
| External supplies and services | (51,312) | (57,352) |
| Staff expenses | (188,297) | (105,748) |
| Depreciations and amortisations | (225) | (40,901) |
| Other operating costs | (676) | (796) |
| | (16,682) | 2,819 |
| Financial Results | (1,458) | (2,479) |
| Income Tax | (81) | <u> </u> |
| Net income for the year before non-controlling interests | (18,221) | 340 |
| Net income attributed to non-controlling interests | | - |
| Net income attributed to shareholders of parent company | (18,221) | 340 |

^(*) In August 2016 the company was merged into S21 Sec Portugal (previously called as Itrust) and its contribution, from that date, entered in this company.

The contributions in the consolidated balance sheet of Sonaecom at 30 September 2016, excluding the goodwill generated as a result the acquisition of the investment in this company, is as follows:

| | Sysvalue | Inovretail |
|--|---|--------------------------------------|
| (Amounts expressed in thousand Euro) | Contribution at 31 July 2016 (*) | Contribution at 30 September 2016 |
| Assets | | |
| Tangible Assets | 3,436 | 7,415 |
| Intangible Assets | 28 | 555,729 |
| Other non-current assets | 9 | 2,090 |
| Financial assets at fair value through profit or loss | - | 3,100 |
| Trade debtors | 320,144 | 139,650 |
| Other current debtors | 27,583 | 86,005 |
| Cash and cash equivalents | 14,441 | 28,088 |
| Other assets | 257,082 | 6,509 |
| Total assets | 622,723 | 828,586 |
| Liabilities | | |
| Non-current liabilities | - | - |
| Current liabilities | 445,158 | 424,856 |
| Total liabilities | 445,158 | 424,856 |
| Net assets | 177,565 | 403,730 |
| (*) In August 2016 the company was merged into \$21 Sec Portugal (previously called as Itrust) and its cor | atribution from that data entered in this company | |

^(*) In August 2016 the company was merged into S21 Sec Portugal (previously called as Itrust) and its contribution, from that date, entered in this company.

At the period ended at 30 September 2015, the company Sonaecom CSI purchased more 17.65% of the capital of the Group S21sec Gestion, SA for the amount of 1 euro.

In April 2016 the company carried out an operation, which proceeded to reduce its capital to cover losses, followed by an increase in the fully subscribed capital and paid by Sonaecom CSI and this, from that date, holds 100% of the share capital of its subsidiary.

At the period ended at 30 September 2015, S21 Sec Gestion acquired 50% of the share capital of S21 Sec Ciberseguridad S.A. de CV, a company already 50% owned by S21 Sec México, for an amount of Euro 1,480. As a result, the company was held at 77.65% by Sonaecom (effective participation), which was included in the consolidation by the full consolidation method (note 7).

4. Breakdown of financial instruments

At 30 September 2016 and 2015, the breakdown of financial instruments was as follows:

| | Loans and receivables | Investments available for sale | Financial assets at fair value through profit or loss | Other financial assets | Subtotal | Others not covered by IFRS 7 | Total |
|---|-----------------------|-----------------------------------|---|---------------------------|-------------|------------------------------|-------------|
| Non-current assets | | | | | | | |
| Investments available for sale (note 10) | - | 90,779 | | - | 90,779 | - | 90,779 |
| Other non-current assets | 290,220 | - | - | - | 290,220 | - | 290,220 |
| | 290,220 | 90,779 | - | - | 380,999 | - | 380,999 |
| Current assets | | | | | | | |
| Trade debtors | - | - | 40,146,214 | - | 40,146,214 | - | 40,146,214 |
| Other current debtors | 4,166,483 | - | - | - | 4,166,483 | 4,656,402 | 8,822,885 |
| Other current assets | - | - | - | 12,219,144 | 12,219,144 | 1,933,990 | 14,153,134 |
| Cash and cash equivalents (note 12) | 248,830,016 | | - | - | 248,830,016 | | 248,830,016 |
| | 252,996,499 | | 40,146,214 | 12,219,144 | 305,361,857 | 6,590,392 | 311,952,249 |
| | | | | | | | |
| | | | | | | | 2015 |
| | Loans and receivables | Investments available for sale | Financial assets at fair value through profit or loss | Other financial assets | Subtotal | Others not covered by IFRS 7 | Total |
| Non-current assets Financial assets at fair value through profit or loss (note 9) | - | - | 151,645 | - | 151,645 | - | 151,645 |
| Investments available for sale (note 10) | - | 113,054 | _ | _ | 113,054 | - | 113,054 |
| Other non-current assets | 292,244 | - | - | - | 292,244 | - | 292,244 |
| | 292,244 | 113,054 | 151,645 | - | 556,943 | - | 556,943 |
| Current assets Financial assets at fair value through profit or loss (note 9) | - | - | 81,173,373 | - | 81,173,373 | - | 81,173,373 |
| Trade debtors | 34,401,079 | - | - | - | 34,401,079 | - | 34,401,079 |
| Other current debtors | 1,177,457 | - | - | - | 1,177,457 | 9,661,669 | 10,839,126 |
| Other current assets | - | - | - | 10,755,926 | 10,755,926 | 2,380,985 | 13,136,911 |
| Cash and cash equivalents (note 12) | 181,800,413 | <u>-</u> | | - | 181,800,413 | - | 181,800,413 |
| | 217,378,949 | - | 81,173,373 | 10,755,926 | 309,308,248 | 12,042,654 | 321,350,902 |
| | | | | | | | |

| | | | | | 2016 |
|--|---|-----------------------------|------------|-----------------------|------------|
| | | | | | |
| | Liabilities recorded at | | | Others not covered by | |
| | amortised cost | Other financial liabilities | Subtotal | IFRS 7 | Total |
| Non-current liabilities | | | | | |
| Medium and long-term loans net of short-term portion | 4,411,132 | _ | 4.411.132 | _ | 4,411,132 |
| (note 15) | .,, | F00.4/4 | | | |
| Other non-current financial liabilities (note 16) | - | 532,461 | 532,461 | - | 532,461 |
| Other non-current liabilities | 4 411 122 | 1,151,052 | 1,151,052 | 712,861 | 1,863,913 |
| Current liabilities | 4,411,132 | 1,683,513 | 6,094,645 | 712,861 | 6,807,506 |
| Short-term loans and other loans (note 15) | 1,072,107 | | 1.072.107 | | 1.072.107 |
| Trade creditors | 1,072,107 | 19,045,603 | 19,045,603 | - | 19,045,603 |
| Other current financial liabilities (note 18) | _ | 476,211 | 476,211 | _ | 476,211 |
| Other creditors | | 721.337 | 721.337 | 3,700,285 | 4,421,622 |
| Other current liabilities | _ | 17,504,150 | 17,504,150 | 10,241,372 | 27,745,522 |
| Other current habilities | 1,072,107 | 37,747,301 | 38,819,408 | 13,941,657 | 52,761,065 |
| | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 00/011/100 | | |
| | | | | | |
| | | | | | 2015 |
| | | | | | |
| | Liabilities recorded at | | | Others not covered by | |
| | amortised cost | Other financial liabilities | Subtotal | IFRS 7 | Total |
| Non-current liabilities | | | | | |
| Medium and long-term loans net of short-term portion | 0.040.004 | | 0.040.004 | | 0.0/0.004 |
| (note 15) | 8,969,384 | - | 8,969,384 | - | 8,969,384 |
| Other non-current financial liabilities (note 16) | - | 757,339 | 757,339 | - | 757,339 |
| Other non-current liabilities | - | 39,491 | 39,491 | 1,195,749 | 1,235,240 |
| | 8,969,384 | 796,830 | 9,766,214 | 1,195,749 | 10,961,963 |
| Current liabilities | | | | | |
| Short-term loans and other loans (note 15) | 2,067,053 | - | 2,067,053 | - | 2,067,053 |
| Trade creditors | - | 17,334,118 | 17,334,118 | - | 17,334,118 |
| Other current financial liabilities (note 18) | - | 445,463 | 445,463 | - | 445,463 |
| Other creditors | = | 563,678 | 563,678 | 7,670,803 | 8,234,481 |
| Other current liabilities | - | 17,100,833 | 17,100,833 | 7,931,644 | 25,032,477 |
| | 2,067,053 | 35,444,092 | 37,511,145 | 15,602,447 | 53,113,592 |

Considering the nature of the balances, the amounts to be paid and received to/from 'State and other public entities' as well as specialized costs related to the share based plans were considered outside the scope of IFRS 7. On the other hand, the deferred costs/profits recorded in the captions 'Other current assets', 'Other non-current liabilities' and 'Other non-current liabilities' were considered non-financial instruments.

The Board of Directors believes that, the fair value of the breakdown of financial instruments recorded at amortised cost or registered at the present value of the payments does not differ significantly from their book value. This decision is based in the contractual terms of each financial instrument.

5. Tangible assets

The movement in tangible assets and in the corresponding accumulated depreciation and impairment losses in the periods ended 30 September 2016 and 2015 was as follows:

| | | | | | | | 2016 |
|--|---|---------------------|----------|-----------------------|-----------------------|------------------|------------|
| | Land, Buildings and other constructions | Plant and machinery | Vehicles | Fixtures and fittings | Other tangible assets | Work in progress | Total |
| Gross assets | | | | | | | |
| Balance at 31 December 2015 | 3,418,910 | 9,756,011 | 72,116 | 9,002,845 | 422,547 | 18,218 | 22,690,647 |
| New companies (note 3. c) | - | 168,392 | - | 28,664 | 16,479 | - | 213,535 |
| Additions | 18,363 | 86,160 | - | 314,968 | 7,200 | 795,635 | 1,222,326 |
| Disposals | - | (24,940) | - | (5,735) | - | - | (30,675) |
| Transfers and write-offs | 541,151 | 54,635 | - | 237,604 | 1,275 | (788,684) | 45,981 |
| Balance at 30 September 2016 | 3,978,424 | 10,040,258 | 72,116 | 9,578,346 | 447,501 | 25,169 | 24,141,814 |
| Accumulated depreciation and impairment losses | | | | | | | |
| Balance at 31 December 2015 | 2,174,077 | 9,507,187 | 44,306 | 7,716,040 | 411,257 | - | 19,852,867 |
| New companies (note 3. c) | - | 164,908 | - | 20,610 | 15,522 | - | 201,040 |
| Depreciation for the period | 147,951 | 83,007 | 9,860 | 417,979 | 7,409 | - | 666,206 |
| Disposals | - | (11,777) | - | (3,796) | - | - | (15,573) |
| Transfers and write-offs | 40,754 | (2,789) | - | 13,054 | 66 | - | 51,085 |
| Balance at 30 September 2016 | 2,362,782 | 9,740,536 | 54,166 | 8,163,887 | 434,254 | <u>-</u> | 20,755,625 |
| Net value | 1,615,642 | 299,722 | 17,950 | 1,414,459 | 13,247 | 25,169 | 3,386,189 |
| | | | | | | | 2015 |
| | Land, Buildings and other constructions | Plant and machinery | Vehicles | Fixtures and fittings | Other tangible assets | Work in progress | Total |
| Gross assets | | | | | | | |
| Balance at 31 December 2014 | 3,528,324 | 10,256,267 | 72,116 | 8,375,847 | 424,270 | 29,848 | 22,686,672 |
| Additions | 500 | 442 | - | 678,155 | 1,735 | 221,509 | 902,341 |
| Disposals | | - | - | (158,850) | - | - | (158,850) |
| Transfers and write-offs | (11,567) | 21,551 | - | 917 | (215) | (202,846) | (192,160) |
| Balance at 30 September 2015 | 3,517,257 | 10,278,260 | 72,116 | 8,896,069 | 425,790 | 48,511 | 23,238,003 |
| Accumulated depreciation and impairment losses | | | | | | | |
| Balance at 31 December 2014 | 2,116,298 | 9,969,925 | 31,159 | 7,482,993 | 389,868 | - | 19,990,243 |
| Depreciation for the period | 166,252 | 77,303 | 9,860 | 362,648 | 22,730 | - | 638,793 |
| Disposals | - | | - | (158,104) | - | - | (158,104) |
| Transfers and write-offs | (81,340) | (4,332) | - | (34,220) | (87) | - | (119,979) |
| Balance at 30 September 2015 | 2,201,210 | 10,042,896 | 41,019 | 7,653,317 | 412,511 | - | 20,350,953 |
| Net value | 1,316,047 | 235,364 | 31,097 | 1,242,752 | 13,279 | 48,511 | 2,887,050 |

Depreciation and amortization for the periods ended at 30 September 2016 and 2015 can be detailed as follows:

| | 2016 | 2015 |
|----------------------------|-----------|-----------|
| | Total | Total |
| Tangible assets | 666,206 | 638,793 |
| Intangible assets (note 6) | 5,987,639 | 4,916,392 |
| Goodwill (note 7) | 1,334,658 | |
| | 7,988,503 | 5,555,185 |

The acquisition cost of 'Tangible assets' and 'Intangible assets' held by the Group under finance lease contracts, amounted to Euro 2,297,017 and Euro 2,434,800 on 30 September 2016 and 2015, and their net book value as of those dates amounted to Euro 1,034,256 and Euro 1,173,271 respectively.

At 30 September 2016 and 2015, the heading 'Tangible assets' does not include any asset pledged or given as a guarantee for loans obtained, except for the assets acquired under financial lease contracts.

At 30 September 2016 and 2015, the 'Tangible fixed assets in progress' presented the amount of Euro 25,169 and Euro 48,511, respectively, referring to Information Systems and IT equipment.

At 30 September 2016 and 2015, there are no commitments to third parties relating to investments to be made.

6. Intangible assets

In the periods ended at 30 September 2016 and 2015, the movement occurred in intangible assets and in the corresponding accumulated amortisation and impairment losses, was as follows:

| | | | | 2016 |
|--|--------------------|------------|----------------------|------------|
| | Brands and patents | Software | Intangible assets in | |
| | and other rights | SURWARE | progress | Total |
| Gross assets | | | | |
| Balance at 31 December 2015 | 11,630,222 | 69,480,822 | 6,755,183 | 87,866,227 |
| New companies (note 3.c) | - | 703,613 | 92,784 | 796,397 |
| Additions | 27,089 | 1,264,930 | 5,650,738 | 6,942,757 |
| Disposals | - | (38,067) | - | (38,067) |
| Transfers and write-offs | (135,294) | 4,144,790 | (4,012,111) | (2,615) |
| Balance at 30 September 2016 | 11,522,017 | 75,556,088 | 8,486,594 | 95,564,699 |
| Accumulated amortisation and impairment losses | | | | |
| Balance at 31 December 2015 | 10,797,665 | 51,019,958 | - | 61,817,623 |
| New companies (note 3.c) | - | 245,765 | - | 245,765 |
| Amortisation for the period | 243,320 | 5,744,319 | - | 5,987,639 |
| Disposals | - | (1,727) | - | (1,727) |
| Transfers and write-offs | (117,075) | 221,969 | | 104,894 |
| Balance at 30 September 2016 | 10,923,910 | 57,230,284 | | 68,154,194 |
| Net value | 598,107 | 18,325,804 | 8,486,594 | 27,410,505 |
| | | | | |
| | | | | 2015 |
| | Brands and patents | | Intangible assets in | |
| | and other rights | Software | progress | Total |
| Gross assets | | | | |
| Balance at 31 December 2014 | 11,000,702 | 55,566,461 | 5,418,866 | 71,986,029 |
| Additions | 13,723 | 1,460,971 | 3,727,484 | 5,202,178 |
| Transfers and write-offs | 427,122 | 4,110,815 | (4,270,086) | 267,851 |
| Balance at 30 September 2015 | 11,441,547 | 61,138,247 | 4,876,264 | 77,456,058 |
| Accumulated amortisation and impairment losses | | | | |
| Balance at 31 December 2014 | 10,344,118 | 36,059,975 | - | 46,404,093 |
| Amortisation for the period | 608,868 | 4,307,724 | - | 4,916,392 |
| Transfers and write-offs | 352,511 | (466,874) | | (114,363) |
| Balance at 30 September 2015 | 11,305,297 | 39,900,825 | | 51,206,122 |
| Net value | 136,250 | 21,237,422 | 4,876,264 | 26,249,936 |

At 30 September 2016, the additions related with intangible assets in progress include about Euro 4.4 millions of capitalizations of personnel costs related to own work (about Euro 3.7 millions on 30 September 2015), mainly related to IT software, RAID and NetClarus products.

The assessment of impairment for the main tangible and intangible assets, in the various segments, is carried out as described in note 7 ('Goodwill'), to the extent that such assets are closely related to the overall activity of the segment and consequently cannot be analysed separately.

7. Goodwill

For the periods ended at 30 September 2016 and 2015, the movements occurred in Goodwill were as follows:

| | 2016 | 2015 |
|--------------------------------------|-------------|------------|
| Opening balance | 26,893,310 | 28,719,066 |
| Acquisition of Sysvalue (note 3.c) | 897,818 | - |
| Acquisition of Inovretail (note 3.c) | 1,454,029 | - |
| Other movements of the period | (269,984) | 603,925 |
| Impairment losses (note 5) | (1,334,658) | |
| Closing balance | 27,640,515 | 29,322,991 |

For the periods ended at 30 September 2016 and 2015, the caption 'Other movements of the year' includes the effect of the exchange rate update of the Goodwill.

Additionally, in the period ended at 30 September 2015, the caption "Other movements of the period" also includes the Goodwill calculation resulting from the purchase of 50% of the share capital of S21 Sec Ciberseguridad S.A. de CV in the amount of Euro 369,402 (note 3), which can be detailed as follows:

| (Amounts expressed in thousand Euro) | Fair Value |
|---|------------|
| Acquired Assets | |
| Tangible Assets | 5,852 |
| Accounts receivable and other assets | 187,451 |
| Cash and cash equivalents | 62,419 |
| | 255,722 |
| Acquired Liabilities | |
| Accounts payable and other liabilities | 857,147 |
| | 857,147 |
| Total net assets acquired | (601,425) |
| Purchase price Purchase price | 1,480 |
| | (602,905) |
| Equity method registered at the purchase date | 233,503 |
| Goodwill | (369,402) |

The purchase price allocation may still be subject to change until the conclusion of the period of one year from the date of the check, as permitted by IFRS 3 - Business Combinations.

Thus, in the period ended at 30 September 2016, as a result of the revaluation of the assets acquired was recorded an impairment for the total amount of goodwill net of the effect of foreign exchange rates of the period (Euro 34,745).

Thus, at 30 September 2016 and 2015, Goodwill was made up as follows:

| | Information Systems | Multimedia |
|----------|---------------------|------------|
| 2016 | | |
| Goodwill | 25,110,515 | 2,530,000 |
| | | |
| | Information Systems | Multimedia |
| 2015 | | |
| Goodwill | 23,292,991 | 6,030,000 |

The evaluation of the existence of impairment losses in Goodwill is made by taking into account the cash-generating units, based on the most recent business plans duly approved by the Group's Board of Directors, which are made on an annual basis unless there is evidence of impairment and prepared according to cash flow projections for periods of five years. In the area of information systems, the assumptions used are essentially based on the various businesses of the Group and the growth of the several geographic areas

where the Group operates. The average growth rate used to the turnover of 5 years was 12.9%. For the Media sector, the average growth rate used was circa of 2%. The discount rates used were based on the estimated weighted average cost of capital, which depends on the business segment of each subsidiary, as indicated in the table below. In perpetuity, the Group considered a growth rate between 1% and 3% in the area of information systems and 0% in Multimedia area. In situations where the measurement of the existence, or not, of impairment is made based on the net selling price, values of similar transactions and other proposals made are used.

| | Information Systems | Multimedia |
|-----------------------------|---------------------|--------------|
| Assumptions | | |
| Basis of recoverable amount | Value in use | Value in use |
| Discount rate | 10.5% | 9.0% |
| Growth rate in perpetuity | 1.0% | 0.0% |

For the sector of Information Systems, in digital security area (Cybersecurity), a growth rate used was 3%. Additionally, for the Digitmarket company a growth rate used was 2%.

The analyses of the impairment indices and the review of the impairment projections and tests have not lead to clearance losses, during the periods ended at 30 September 2016 and 2015, beyond registered in the income statement. For the sensitivity analyses made, required in the IAS 36 - Impairment of Assets, have not lead to material changes of the recoveries, so not result material additional impairments.

8. Investments in associated companies and companies jointly controlled

The associated companies and the companies jointly controlled, their head offices, percentage of ownership and value in profit and loss statement at 30 September 2016 and 2015, are as follows:

| | Percentage of ownership | | | | Value in pro | fit and loss statement |
|-------------------|---|--|---|---|---|---|
| | 30 Septer | mber 2016 | 30 September 2015 | | 20 Contember 2016 | 30 September 2015 |
| Head Office | Direct | Total | Direct | Total | 30 September 2016 | 30 September 2015 |
| Oporto | 50% | 50% | 50% | 50% | 15,823,381 | 16,472,670 |
| Vila Nova de Gaia | 50% | 50% | 50% | 50% | 114,155 | 34,713 |
| Oporto | 45% | 45% | 45% | 45% | 1,622 | (11,447) |
| Mexico City | Full consolid | lation method | Full consolida | ation method | - | (149,700) |
| Gipuzcoa | 50% | 50% | 50% | 39% | (226) | (157) |
| | | | | | 15,938,932 | 16,346,079 |
| | Oporto Vila Nova de Gaia Oporto Mexico City | Head Office Direct Oporto 50% Vila Nova de Gaia 50% Oporto 45% Mexico City Full consolid | Oporto 50% 50% Vila Nova de Gaia 50% 50% Oporto 45% 45% Mexico City Full consolidation method | 30 September 2016 30 September 2016 Head Office Direct Total Direct Oporto 50% 50% 50% Vila Nova de Gaia 50% 50% 50% Oporto 45% 45% 45% Mexico City Full consolidation method Full consolidation method | 30 September 2016 30 September 2015 Head Office Direct Total Direct Total Oporto 50% 50% 50% 50% Vila Nova de Gaia 50% 50% 50% 50% Oporto 45% 45% 45% 45% Mexico City Full consolidation method Full consolidation method | 30 September 2016 30 September 2015 30 September 2016 |

⁽a) Includes the incorporation of the results of the subsidiaries in proportion to the capital held.

The associated companies and companies jointly controlled have been consolidated by the equity method.

In accordance with the IFRS 11, the classification of investments in joint ventures is determined based on the existence of an agreement that clearly demonstrate and regulate the joint control. Thus, in accordance with the requirements of this standard, at 30 September 2016 the group only held jointly controlled companies.

⁽b) Company directly owned by S21 Sec México by 50%. In July 2015 S21 Sec Gestion acquired the remaining 50% of share capital stake on S21 Sec Ciberseguridad SA de CV. Given this change this company came to be owned by 77.80% by Sonaecom (effective percentage) and became included in the consolidation through full consolidation method (note 2).

⁽c) Company directly owned by S21 Sec Gestion

During the periods ended at 30 September 2016 and 2015, the movement occurred in investments in associated companies and companies jointly controlled, were as follows:

| | 30 September 2016 | | | 30 September 2015 | | | |
|--|-------------------|------------|------------------|-------------------|------------|------------------|--|
| | Ownership value | Goodwill | Total investment | Ownership value | Goodwill | Total investment | |
| Investments in associated companies and companies jointly controlled | | | | | | | |
| Balance at 1 January Equity method | 623,385,393 | 87,849,200 | 711,234,593 | 633,758,552 | 87,849,200 | 721,607,752 | |
| Effect on gains and losses (note 20) | 15,937,504 | - | 15,937,504 | 16,507,819 | - | 16,507,819 | |
| Effect on reserves | (32,673,046) | - | (32,673,046) | 3,088,982 | - | 3,088,982 | |
| Dividends | (18,330,874) | - | (18,330,874) | (15,845,015) | | (15,845,015) | |
| | 588,318,977 | 87,849,200 | 676,168,177 | 637,510,338 | 87,849,200 | 725,359,538 | |
| Registered in Provisions for other liabilities and charges (note 17) | | | | | | | |
| Balance at 1 January | (145,784) | - | (145,784) | (168,071) | - | (168,071) | |
| Equity method | | | | | | | |
| Effect on gains and losses (note 17) | 1,428 | | 1,428 | 17,910 | | 17,910 | |
| | (144,356) | - | (144,356) | (150,161) | | (150,161) | |
| Total investment in associated companies and companies jointly controlled net of impairment losses | 588,174,621 | 87,849,200 | 676,023,821 | 637,360,177 | 87,849,200 | 725,209,377 | |

As established in the shareholders agreement between Sonaecom, Kento Holding Limited and Jadeium BV (currently named United International Holdings, BV), on 14 June 2016, Sonaecom sold all its direct participation in NOS (2.14%) to ZOPT by the amount of Euro 82,840,847. This transaction generated a capital gain of 18,725,887 (note 9), being 50% of the capital gain annulled through Reserves and the other 50% registered in Gains and losses on financial assets at fair value through profit or loss. In addition, the transaction also gave impact on equity equivalence recorded through reserves by reducing the fair value of 2.14% of non-controlling interests.

The division by company of the amount included on the investments in associated companies and join controlled is as follows:

| | 30 September 2016 | | | | 30 September 2015 | |
|--|-------------------|------------|------------------|-----------------|-------------------|------------------|
| | Ownership value | Goodwill | Total investment | Ownership value | Goodwill | Total investment |
| Investments in associated companies and companies jointly controlled | | | | | | |
| Zopt | 587,761,498 | 87,527,500 | 675,288,998 | 637,038,644 | 87,527,500 | 724,566,144 |
| Unipress | 557,480 | 321,700 | 879,180 | 471,257 | 321,700 | 792,957 |
| SIRS | (144,162) | - | (144,162) | (149,569) | - | (149,569) |
| Ciber seguridad | - | - | - | - | - | - |
| Big Data | (195) | - | (195) | (155) | | (155) |
| Total | 588,174,621 | 87,849,200 | 676,023,821 | 637,360,177 | 87,849,200 | 725,209,377 |

The aggregated amounts of the main financial indicators of the entities can be resumed as follows:

| (Amounts expressed in thounsand | d Euro) | | | | | | 2016 |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|---------------------|-----------|
| Entity | % holding | Asset | Liability | Equity | Revenue | Operational results | Netresult |
| ZOPT* | 50% | 4,448,652 | 2,105,711 | 2,342,941 | 1,124,094 | 420,296 | 62,732 |
| Unipress | 50% | 2,798 | 1,695 | 1,103 | 2,387 | 741 | 228 |
| SIRS | 45% | 392 | 690 | (298) | 772 | 60 | 26 |
| Big Data | 39% | 2 | 4 | (2) | - | (0) | (1) |

[&]quot;The consolidated accounts not audited of Group ZOPT, prepared in accordance with the International Financial Report Statements ('IFRS') as adopted by the European Union. The value of the shareholder funds includes non-controlling interests, and at 30 September 2016 the NOS' market capitalization amount to Euro 3,120 million.

During the period ended at 30 September 2016 and 2015, the company received the amount of Euro 18.311.947 and Euro 15.815.500 respectively, related to dividends received from Zopt SGPS.

Regarding the area of telecommunications (Zopt), the assessment of whether or not the impairment is determinate taking into account with several information as business plans approved by the Board of Directors of NOS, which implied average growth rate of operating margin amounts to 4.7%, and the average ratings of external reviewers (researches).

| | Telecommunications |
|-----------------------------|--------------------|
| Assumptions | |
| Basis of recoverable amount | Value in use |
| Discount rate | 7.2% |
| Growth rate in perpetuity | 1.5% |

For other business sectors, the assessment of whether or not impairment to the goodwill value is determined based on the considerations presented in note 7.

The analyses of the impairment indices and the review of the impairment projections and tests have not lead to clearance losses, during the periods ended at 30 September 2016 and 2015. For the sensitivity analyses made, required in the IAS 36 - Impairment of Assets, have not lead to material changes of the recoveries, so not result material additional impairments.

The consolidated financial statements of Zopt, at 30 September 2016 and 2015 can be resumed as follows:

Condensed consolidated balance sheets

| (Amounts expressed in thousands of Euro) | September 2016 | September 2015 |
|---|----------------|----------------|
| Assets | | |
| Tangible assets | 1,196,630 | 1,216,618 |
| Intangible assets | 2,366,227 | 2,390,326 |
| Deferred tax assets | 130,776 | 134,764 |
| Other non-current assets | 203,000 | 333,649 |
| Non-current assets | 3,896,633 | 4,075,357 |
| Trade debtors | 379,222 | 371,223 |
| Cash and cash equivalents | 6,718 | 24,571 |
| Other current assets | 166,079 | 113,164 |
| Current assets | 552,019 | 508,958 |
| Total asseis | 4,448,652 | 4,584,315 |
| Liabilities | | |
| Long-term loans net of short-term portion | 1,110,706 | 1,031,780 |
| Provisions | 191,698 | 184,372 |
| Other non-current liabilities | 93,568 | 74,511 |
| Non-current liabilities | 1,395,972 | 1,290,663 |
| Short-term loans and other loans | 154,402 | 139,235 |
| Trade creditors | 316,207 | 365,876 |
| Other current liabilities | 239,130 | 227,908 |
| Current liabilities | 709,739 | 733,019 |
| Total liabilities | 2,105,711 | 2,023,682 |
| Shareholders' funds excluding non-controlling interests | 1,188,832 | 1,285,959 |
| Non-controlling interests | 1,154,109 | 1,274,674 |
| Total Shareholders' funds | 2,342,941 | 2,560,633 |
| Total Shareholders' funds and liabilities | 4,448,652 | 4,584,315 |

Condensed consolidated statements of income by nature

| (Amounts expressed in thousands of Euro) | September 2016 | September 2015 |
|---|----------------|----------------|
| Totalrevenue | 1,124,094 | 1,067,897 |
| Costs and losses | | |
| Direct costs and External supplies and services | (473,987) | (455,254) |
| Depreciation and amortisation | (308,327) | (283,473) |
| Other operating costs | (229,811) | (211,357) |
| | (1,012,125) | (950,084) |
| Financial results | (31,699) | (27,022) |
| Income taxation | (17,538) | (24,901) |
| Consolidated net income/(loss) for the period | 62,732 | 65,890 |
| Consolidated net income/(loss) for the period attributed to non-controlling interests | 31,647 | 32,945 |
| Attributed to shareholders of parent company | 31,085 | 32,945 |

The value on the income statement related to Zopt results from net income/(loss) of NOS, the net income/(loss) of Zopt and the impact on results of the process of allocating the fair value to the assets and liabilities acquired by Zopt.

The consolidated financial statements of ZOPT have a significant exposure to the African market, particularly through financial investments that Group holds in associated companies operating in the Angolan and Mozambican markets, which are engaged in providing satellite and fiber television services. The book value of these associates in the financial statements of ZOPT on 30 September, 2016 amounts to approximately Euro 170.9 million, included in the caption "Other non-current assets" above. The uncertainty of the current economic conditions in these markets, namely in the foreign exchange market and the limitation of currency transfer, namely in Angola, introduces an additional degree of variability to the assumptions and could significantly impact the estimates considered. The Group made impairment tests for those assets, which are denominated in the currencies of those countries, Kwanzas and Meticals, respectively, considering the business plans approved for a five years period, which include average growth rates of revenue for that period of 9.7% (Angola) and 5.7% (Mozambique), growth rate in perpetuity of 8% and a discount rate ("WACC") of 16% in both countries.

a) Zopt Group provision's

The processes described below are provisioned in the consolidated accounts of Zopt, given the level of risk identified.

1. Legal actions with regulators

On 8 July 2009, NOS SA (named ZON TV Cabo), was notified by the Competition Authority (AdC) in connection with infringement proceeding relating to the triple-play offer, requesting NOS SA to comment on the content of the notification, which it did in good time. The case is currently at the fact-finding stage in AdC and various information has been requested, to which NOS has responded. If it is concluded that an infringement has occurred, the AdC may levy a fine not exceeding 10% of the company's turnover in last year of infringement. In 2015, NOS Group was notified of decision to dismiss the case by Competition Authority, and so that the provision initially recorded in ZOPT group was reversed.

2. Actions by MEO against NOS S.A., NOS Madeira and NOS Açores and by NOS S.A. against MEO

• Action brought by MEO (PT) against NOS Madeira, claiming the payment of Euro 1.6 million, plus interests, for the alleged use of ducts, supply of the MID service, supply of video and audio channels, operating, maintenance and management costs of the Madeira/Porto Santo undersea cable and the use of two fiber optic circuits. NOS Madeira contested the action, in particular the claimed prices, the services and the legitimacy of MEO in respect of the ducts. A decision was handed down in late July 2013, favourable to NOS Madeira. As a consequence of this decision, MEO appealed to the Lisbon Court of Appeal. In June 2015, the decision was handed down which fully acquitted NOS Madeira relative to MID and confirmed the lower court decision. This decision was appealed by MEO for the "Supremo Tribunal de Justiça" (Supreme Court) which decided not to meet part of the appeal of the object brought by MEO and, as the remainder of the action (restricted to the MID service), judged partially founded, condemning the NOS Madeira to pay MEO the amount of Euro 160 thousand, plus default interest. The judgment of the Supreme Court became final, pending only the presentation by the expense account of the Court.

- In 2011, MEO (PT) brought an action in Lisbon Judicial Court against NOS SA, claiming payment of Euro 10.3 million, as compensation for alleged undue portability of NOS SA in the period between March 2009 and July 2011. NOS SA lodged a contest and reply, having started the expert evidence, that the Court however declared void. The hearing was held in late April and early May, having a ruling beendelivered last September, which judged the action partially founded, based not on the existence of undue portability, but on the mere delay of the documentation shipment. NOS was condemned to pay, approximately Euro 5.3 million, a decision which NOS will appeal.
- MEO (PT) made three court notices to NOS SA (April 2013, July 2015 and March 2016), three to NOS Açores (March and June 2013 and May 2016) and three to NOS Madeira (March and June 2013 and May 2016), in order to stop the prescription of alleged damages resulting from claims of undue portability, absence of response time to requests submitted to them by MEO and alleged illegal refusal of electronic portability requests.

MEO doesn't indicate in all notifications the amounts in which it wants to be financially compensated, specifying only part of these, in the case of NOS SA, in the amount of Euro 26 million (from August 2011 and May 2014), in the case of NOS Açores, in the amount of Euro 195 thousand and NOS Madeira, amounting to Euro 817 thousand.

• In 2011, NOS SA brought an action in the Lisbon Judicial Court against MEO (PT), claiming payment of Euro 22.4 million, for damages suffered by NOS SA, arising from violations of the Portability Regulation by PT, in particular, the large number of unjustified refusals of portability requests by MEO in the period between February 2008 and February 2011. The court declared the compulsory performance of expert evidence, which is currently underway, the expert report having been notified to the parties and the parties have submitted their requests for clarification to the experts. At the same time, experts who will be tasked with the economic and financial expertise have been appointed.

It is the understanding of the Board of Directors of NOS, supported by lawyers who monitor the process, that there is, in substance, a good possibility of NOS SA winning the action, due to the fact that MEO has already been convicted for the same offense, by ANACOM. However, it is impossible to determine the outcome of the action. In the event of action be judged totally unfounded, the court costs, which are the responsibility of NOS could amount to over Euro 1 million.

3. Action against NOS SGPS

In 2014, a NOS SGPS providers of marketing services has brought a civil lawsuit seeking a payment of about Euro 1,243 thousand, by the alleged early termination of contract and for compensation. The Court of First Instance acquitted the NOS SGPS instance, based on passive illegitimacy than the author appealed. The Court of Appeal upheld the appeal of Lisbon, but the author complained of it by maintaining that its appeal should be assessed not by the Court of Appeal but the Supreme Court. The Supreme Court, called to rule on the issue in March 2016, upheld the exception of passive illegitimacy of NOS SGPS and absolved the instance. It is belief of the Board of Directors that the arguments used are not correct, so the outcome of the proceeding will not result in significant impact on the financial statements of the group.

4. CNPD

Infringement proceedings in the amount of approximately Euro 4.5 million, established by the National Commission for Data Protection ("CNPD") against NOS SA subsidiary, for alleged violations of rules relating to legal protection of data. During the project phase of decision, NOS SA argued, firstly, a set of procedural irregularities and, secondly, a set of fact and law arguments that the Board of Director understood to impose a final decision to dismiss the case. However, on 16 January 2014, NOS SA received a settlement notice regarding the fine imposed by the CNPD, against which appealed to the courts. On 8 September 2014, the Court for Competition, Regulation and Supervision ("Tribunal da Concorrência, Regulação e Supervisão") reduced the value of the fine to Euro 600 thousand. NOS SA appealed against this decision. As a consequence of this decision, the provision was reduced by Euro 3.9 million, affecting the net income/(loss) of the year ended in 2014. On 5 February 2015, the Lisbon Court of Appeal set the fine at Euro 100 thousand, a decision which became final and unappealable. NOS reverted the provision in the amount of Euro 500 thousand and paid the fine in April 2015.

5. ANACOM

Infringement proceedings due to an alleged failure, by NOS SA, to apply the resolutions taken by ANACOM on 26 October 2005, concerning termination rates for fixed calls. Following a deliberation of Board of Directors of the regulator, in April 2012, a fine of approximately Euro 6.5 million was applied to NOS SA; NOS SA has appealed for the judicial review of the decision and the court has declared the process's nullity on January 2014 (based on violation of NOS, SA's right of defense). In April 2014 ANACOM has notified NOS SA of a new judicial process, based on the same accusations. This process is a repetition of the initial one, taking into

consideration the same facts. In September 2014, ANACOM applied a new fine to NOS SA in the amount of Euro 6.5 million. This decision was contested by NOS SA. In May 2015, it was acquitted, which revoked the decision by ANACOM and the fine which applied. ANACOM appealed the decision and the process is currently and since June 2015 on appeal in Lisbon Court of Appeal.

6. Supplementary Capital

The fiscal authorities are of the opinion that NOS SA has broken the principle of full competition under the terms of (1) of article 58 of the Corporate Tax Code (CIRC), (actual article 63), by granting supplementary capital to its subsidiary NOS Towering, without having been remunerated at a market interest rate. In consequence, it has been notified, with regard to the years 2004, 2005, 2006 and 2007, of corrections to the determination of its taxable income in the total amount of Euro 20.5 million. NOS SA contested the decision with regard to all the above mentioned years. Regarding the year 2004, the Court has decided favorably. As for the years 2006 and 2007, the Fiscal and Administrative Court of Oporto has already decided unfavorably. The company has contested this decision and the final decision of the processes is pending.

7. Future credits transferred

For the year ended at 31 December 2010, the subsidiary NOS SA was notified of the Report of Tax Inspection, where it is considered that the increase, when calculating the taxable profit for the year 2008, of the amount of Euro 100 million, with respect to initial price of future credits transferred to securitization, is inappropriate. Given the principle of periodisation of taxable income, NOS SA was subsequently notified of the improper deduction of the amount of Euro 20 million in the calculation of taxable income between 2009 and 2013. Given that the increase made in 2008 was not accepted due to not complying with Article 18 of the CIRC, also in the years following, the deduction corresponding to credits generated in that years, will eliminate the calculation of taxable income, to meet the annual amortisation hired as part of the operation (20 million per year during 5 years). NOS SA challenged the decisions regarding the 2008, 2009, 2010, 2011 and 2012 fiscal year and regarding the 2013 fiscal year it is still being challenged in administrative proceedings. Regarding the year 2008, the Administrative and Fiscal Court of Porto has already decided unfavorably, in March 2014. The company has appealed.

8. Extraordinary contribution toward the fund for the compensation of the net costs of the universal service of electronic communications (CLSU)

The Extraordinary contribution toward the fund for the compensation of the net costs of the universal service of electronic communications (CLSU) is legislated in Articles 17 to 22 of Law nr 35/2012, of 23 August. From 1995 until June 2014, MEO, SA (ex-PTC) was the sole provider for the universal service of electronic communications, having been designated administratively by the government, i.e without a tender procedure, which constitutes an illegality, as acknowledged by the European Court of Justice who, through its decision taken in June 2014, condemned the Portuguese State to pay a fine of Euro 3 million for illegally designating MEO. In accordance with Article 18 of the abovementioned Law number 35/2012, the net costs incurred by the operator responsible for providing the universal service, approved by ANACOM, must be shared between other companies who provide, in national territory public communication networks and publicly accessible electronic communications services. NOS is therefore within the scope of this extraordinary contribution given that MEO has being requesting the payment of CLSU to the compensation fund of the several periods during which it was responsible for providing the services. Indeed, in accordance with the law, the compensation fund can be activated to compensate the net costs of the electronic communications universal service, relative to the period before the designation of the provider by tender, whenever, cumulatively (i) there are net costs, considered excessive, the amount of which is approved by ANACOM, following an audit to their preliminary calculation and support documents, which are provided by the universal service provider, and (ii) the universal service provider requester the Government compensation for the net costs approved under the terms previously mentioned.

In 2013, ANACOM deliberated to approve the final results of the CLSU audit presented by MEO, relative to the period from 2007 to 2009, in a total amount of about Euro 66.8 million, decision contested by the Company. In January 2015, ANACOM issued the settlement notes in the amount of Euro 18.6 million, which were contested by NOS and for which bail were presented by NOS SGPS to avoid Tax Execution Proceedings, guarantees that have been accepted by ANACOM.

In 2014, ANACOM deliberated to approve the final results of the CLSU audit by MEO, relative to the period from 2010 to 2011, in a total amount of about Euro 47.1 million, a decision also contested by NOS. In February 2016, ANACOM issued the settlement notes to the Company in amount of Euro 13 million wich will be contested by NOS and for which it was before also presented bail by NOS SGPS in order to avoid the promotion of respective tax enforcement processes, guarantees that have been accepted by ANACOM.

In 2015, ANACOM deliberated to approve the final results of the audit to CLSU presented by MEO for the year 2012, in the amount of about Euro 26 million, decision which was contested by NOS.

Still in 2015, ANACOM deliberated on the approval of the results of the audit to CLSU presented by MEO for the year 2013, in the same amount of Euro 20 million. This decision was contested by NOS.

It is the opinion of the Board of Directors of NOS that these extraordinary contributions to CLSU of service providing by MEO (not designated through a tender procedure) violates the Directive of Universal Service. Moreover, considering the existing legal framework since NOS began its activity, the request of payment of the extraordinary contribution violates the principle of the protection of confidence, recognised on a legal and constitutional level in Portuguese domestic law. For these reasons, NOS will continue judicially challenge the liquidation of each extraordinary contributions, once the Board of Directors is convinced it will be successful in all challenges, both future and already undertaken.

Regardless of the belief of the Board of Directors of NOS, was attributed, in 2014, in the Goodwill allocation period provided by IFRS 3, a provision to remedy this situation, with regard to possible liability to the date of the merger.

b) Legal actions and contingent assets and liabilities of Zopt Group

9. Legal actions with regulators

NOS SA, NOS Açores and NOS Madeira brought actions for judicial review of ANACOM's decisions in respect of the payment of the Annual Fee (for 2009, 2010, 2011, 2012, 2013, 2014 and 2015) for carrying on the business of Electronic Communications Services Networks Supplier in the amounts, respectively, of (i) Euro 1,861 thousand, Euro 3,808 thousand, Euro 6,049 thousand, Euro 6,283 thousand, Euro 7,270 thousand, Euro 7,426 thousand and Euro 7,253 thousand; (ii) Euro 29 thousand, Euro 60 thousand, Euro 95 thousand, Euro 104 thousand, Euro 107 thousand and Euro 98 thousand; (iii) Euro 40 thousand, Euro 83 thousand, Euro 130 thousand, Euro 132 thousand, Euro 149 thousand, Euro 165 thousand and Euro 161 thousand, and seeking reimbursement of the amounts meanwhile paid in connection with the enforcement proceedings. This fee is a percentage decided annually by ANACOM (in 2009 it was 0.5826%) of operators' electronic communications revenues. The scheme is being introduced gradually: 1/3 in the first year, 2/3 in the second year and 100% in the third year. NOS SA, NOS Açores and NOS Madeira claim, in addition to defects of unconstitutionality and illegality, that only revenues from the electronic communications business per se, subject to regulation by ANACOM, should be considered for the purposes of the application of the percentage and the calculation of the fee payable, and that revenues from television content should be excluded.

On 18 December 2012 a ruling was passed on the proceedings instigated by NOS SA for the annual rate of 2009, for which the appeal was upheld, with no prior hearing, condemning ANACOM to pay the interests. ANACOM appealed and by decision of July 2013, this appeal was not upheld.

The remaining proceedings are awaiting trial and/or decision.

10. Tax Authorities

During the course of the 2003 to 2016 financial years, some companies of the NOS Group were the subject of tax inspections for the 2001 to 2014 financial years. Following these inspections, NOS SGPS, as the controlling company of the Tax Group, and companies not covered by Tax Group, were notified of the corrections made to the Corporate Income Tax, to VAT and stamp tax and to make the payments related to the corrections made to the above exercises. The total amount of the notifications unpaid is about Euro 24 million, plus interest and charges. Note that the Group considered that the corrections were unfounded, and contested the corrections and the amounts mentioned. The Group provided the bank guarantees demanded by the Tax Authorities in connection with these proceedings.

At end of year 2013 and taking advantage of the extraordinary settlement scheme of tax debts, the Group settled Euro 7.7 million. This amount was recorded as "taxes receivable" non-current net of the provision recorded.

As belief of the Board of Directors of the NOS Group, supported by our lawyers and tax advisors, the risk of loss of these proceedings is not likely and the outcome thereof will not affect materially the consolidated position.

11. Actions against Sport TV

• SPORT TV Portugal, S.A. was fined by the Competition Authority to the value of Euro 3,730 thousand for the alleged abuse of its dominant position in the domestic market of subscription channels with premium sport content.

SPORT TV is not in agreement with the decision and has therefore challenged it in court, and in this context, the Court of Competition, Regulation and Supervision altered the value to Euro 2,700 thousand. Meanwhile, Sport TV has appealed to the "Tribunal da Relação" (Court of Appeal) which has rejected said appeal as unfounded. Sport TV contested that decision to the Constitutional Court and, in a specific matter to the Supreme Court of Justice, appeals which were rejected.

Action brought by Cogeco Cable Inc., former shareholder of Cabovisão, against Sport TV, NOS SGPS and a third, requesting, among others: (i) joint condemnation of the three institutions to pay compensation for damages caused by anti-competitive conduct, guilty and illegal, between 3 August 2006 and 30 March 2011, specifically for the excess price paid for Sport TV channels by Cabovisão, in the amount of Euro 9.1 million; (ii) condemnation for damages corresponding to the remuneration of capital unavailable, in the amount Euro 2.4 million; and (iii) condemnation for damages corresponding to the loss of business from anti-competitive practices of Sport TV, in connection with the enforcement proceedings. The NOS Group contested the action, awaiting for appointment.

It is the understanding of the Board of Directors of NOS Group, supported by lawyers who monitor the process, that, in substance, it is unlikely that the group is responsible in this action.

Cabovisão brought an action against the SPORT TV, in which it requests compensation from the latter for alleged losses resulting
from abuse of a dominant position in amount of Euro 18 million, more capital and interest that will win from 31 December 2014 and
profits. The Board of Directors of Sport TV and lawyers, who monitor the process, predict a favourably outcome, not estimating
impacts in the accounts, in addition to those already registered.

12. Contractual penalties

The general conditions that affect the agreement and termination of this contract between NOS and its clients, establish that if the products and services provided by the client can no longer be used prior to the end of the binding period, the client is obliged to immediately pay damages.

Until 31 December 2014, revenue from penalties, due to inherent uncertainties was recorded only at the moment when it was received, so at 30 September 2016, the receivables by NOS SA, NOS Madeira and NOS Açores amount to a total of Euro 104,982 thousand. During the nine months ended on 30 September 2016 Euro 3,160 thousand related to 2014 receivables were received and recorded in the income statement.

From 1 January 2015, revenue from penalties is recognised taking into account an estimated collectability rate taking into account the Group's collection history. The penalties invoiced are recorded as accounts receivable and amounts determined as uncollectible are recorded as impairment by deducting revenue recognized upon invoicing.

13. Interconnection tariffs

At 30 September 2016, accounts receivable and accounts payable include Euro 37,139,253 and Euro 29,913,608, respectively, resulting from a dispute between the subsidiary NOS SA and, essentially, the operator MEO – Serviços de Comunicação e Multimédia, S.A. (previously named TMN – Telecomunicações Móveis Nacionais, S.A.), in relation to the indefinition of interconnection tariffs, recorded in the year ended at 31 December 2001. In the lower court, the decision was favorable to NOS SA. The Court of Appeal, on appeal, rejected the intentions of MEO. However, MEO again appealed to the Supreme Court, for final and permanent decision, who upheld the decision of the Court of Appeal, thus concluding that the interconnection prices for 2001 were not defined. The settlement of outstanding amounts will depend on the price that will be established.

c) Other commitments Zopt Group

In December 2015, NOS Group signed a contract with Sport Lisboa e Benfica - Futebol SAD and Benfica TV, S.A. of television rights of home football games of football NOS' league, broadcasting rights and distribution of Benfica TV Channel. The contract will begin in 2016/2017 sports season and has an initial duration of three years and may be renewed by decision of either party to a total of 10 sports seasons, with the overall financial consideration reaching the amount of Euro 400 million, divided into progressive annual amounts.

Also in December 2015, NOS Group signed a contract with Sporting Clube de Portugal - Futebol SAD and Sporting Comunicação e Plataformas, S.A. that includes the following rights:

- 1) TV broadcasting rights and multimedia home games of Sporting SAD;
- 2) The right to explore the static and virtual advertising at Stadium José Alvalade;
- 3) The right of transmission and distribution of Sporting TV Channel;
- 4) The right to be its main sponsor.

The contract will last 10 sport seasons concerning the rights indicated in 1) and 2) above, starting in July 2018, 12 sport seasons in the case of the rights stated in 3) starting in July 2017 and 12 and a half sport seasons in the case of the rights mentioned in 4) beginning in January 2016, with the overall financial consideration amounting to Euro 446 million, divided into progressive annual amounts.

Also in December 2015, NOS Group has signed contracts regarding the television rights of home senior team football games with the following sports clubs:

- 1) Associação Académica de Coimbra Organismo Autónomo de Futebol, SDUQ, Lda
- 2) Os Belenenses Sociedade Desportiva Futebol, SAD
- 3) Clube Desportivo Nacional Futebol, SAD
- 4) Futebol Clube de Arouca Futebol, SDUQ, Lda
- 5) Futebol Clube de Pacos de Ferreira, SDUQ, Lda
- 6) Marítimo da Madeira Futebol, SAD
- 7) Sporting Clube de Braga Futebol, SAD
- 8) Vitória Futebol Clube, SAD

The contracts will begin in the 2019/2020 sports season and last up to 7 seasons, with the exception of the contract with Sporting Clube de Braga - Futebol, SAD which lasts 9 seasons.

During the year of 2016, has signed contracts regarding the television rights of home senior team football games with the following sports clubs:

- 1) C. D. Tondela Futebol, SDUQ, Lda
- 2) Clube Futebol União da Madeira, Futebol, SAD
- 3) Grupo Desportivo de Chaves Futebol, SAD
- 4) Sporting Clube da Covilhã Futebol, SDUQ, Lda
- 5) Clube Desportivo Feirense Futebol, SAD
- 6) Sport Clube de Freamunde Futebol, SAD
- 7) Sporting Clube Olhanense Futebol, SAD
- 8) Futebol Clube de Penafiel, SDUQ, Lda
- 9) Portimonense Futebol, SAD

The contracts will begin in the 2019/2020 sport season and last up to 3 seasons.

The estimated cash-flows are as follows:

| Seasons | 2016/17 | following |
|---------------------------------|---------|-----------|
| Estimated contract Cash-flows * | 41 | 1,138 |

 $^{{}^\}star \text{Games and channels broadcasting rights, advertising and other are included}.$

In May 2016, NOS and Vodafone have agreed on reciprocal availability, for several sports seasons, of sports content (national and international) owned by the companies, in order to assure to both companies the availability of broadcasting rights of the sports clubs home football games, as well as the broadcasting and distribution rights of sports and sports clubs channels, whose rights are owned by each of the companies in each moment. The agreement came into force from the beginning of the sports season 2016/2017, assuring access to Benfica's channel and Benfica's home football games to NOS' and Vodafone's clients, independent from the channel where these football games are broadcast.

Considering that the contract signed allowed for the possibility of extending the agreement to the other operators, in July 2016 MEO and Cabovisão joined the agreement, ending the lack of availability of Porto Canal in the NOS's channel grid, assuring that every pay-tv client can have access to every relevant sports content, regardless of which operator they use.

In August 2016, an agreement was achieved so that the shareholder structure of Sport TV can be owned in equal parts by NOS, MEO, Vodafone and Olivedesportos.

The Sonaecom Board of Directors believes that the above processes may result in contingencies that affect the ZOPT group's accounts are properly provisioned, given the degree of risk in the consolidated accounts of Sonaecom.

9. Financial assets at fair value through profit or loss

As a result of the merger between Optimus SGPS and Zon SGPS, Sonaecom Group began to hold NOS shares recorded at fair value through profit or loss, since it is the initial classification of an asset held for a sale purpose in a short-time. In accordance with the 'Shareholders Agreement', these shares neither concedes any additional vote right or affect the shared control situation with ZOPT. Some of these shares were used as part of the General Public and Voluntary Offer acquisition of own shares.

The movements occurred in financial assets at fair value through profit or loss, during the period ended at 30 September 2016 and 2015 were as follows:

| | | | | | 2016 |
|---|-----------------|--------------|--|---|------|
| Financial assets at fair value through profit or loss | Opening balance | Decreases | Fair value adjustments (note 20) | | |
| NOS | 79,796,807 | (64,114,961) | (15,681,846) | - | - |
| Sonae SGPS | 144,477 | (146,683) | 2,206 | | |
| | 79,941,284 | (64,261,644) | (15,679,640) | - | - |

^{*}Incentive medium-term plans

| | | | | | 2015 |
|--|-----------------|-------------|--|-------------------------|------------|
| Financial assets at fair value through profit or loss | Opening balance | Decreases | Fair value adjustments (note 20) | in fair value of shares | |
| NOS | 57,661,618 | - | 23,511,755 | - | 81,173,373 |
| Sonae SGPS | 2,303,954 | (2,736,246) | 216,840 | 367,097 | 151,645 |
| | 59,965,572 | (2,736,246) | 23,728,595 | 367,097 | 81,325,018 |
| Recorded under the caption non current assets (note 4) | | | | | 151,645 |
| Recorded under the caption current assets (note 4) | | | | | 81,173,373 |

^{*}Incentive medium-term plans

The increases and decreases in the fair value adjustments are recorded under the caption 'Gains and losses on Group companies' in Profit and Loss Statement (note 20). With the exception of the increases and decreases in the fair value of shares allocated to cover the medium-term incentive plans whose value is recorded under "Other operating expenses" and "Other financial expenses" in the income statement.

The decreases at 30 September 2016 and 2015, in the investment in Sonae SGPS shares, correspond essentially to the payment of the medium-term incentive plan that expired in the period ended at 30 September 2016 and 2015 respecivly.

At 30 September 2016, the decreases of the investment in NOS shares correspond to the sold of all the direct participation of Sonaecom in NOS (2.14%) to ZOPT, as mentioned in the note 8 "investments in associated companies and companies jointly controlled". For the determination of the fair value of NOS shares at the date of sale, was used the share price of the day 14 of June of 2016 (5.822) for the 11,012,532 treasury shares at the moment of the sale.

The evaluation of fair value of the investment, at 30 September 2015 is detail as follows:

| 2015 | NOS | Sonae SGPS |
|--|--------------|-----------------------|
| Shares | 11,012,532 | 137,859 |
| Level of inputs in the hierarchy of fair value | | Level 1** |
| Valuation method | Quoted price | on the stock exchange |
| Quoted price* | 7.371 | 1.100 |
| Fair value | 81,173,373 | 151,645 |

^{*} Used the share price of 30 September 2015 in the determination of the fair value.

10. Investments available for sale

At 30 September 2016 and 2015, this caption included investments classified as available-for-sale and was made up as follows:

| | % | 2016 | 2015 |
|--|--------|-----------|-----------|
| Lusa – Agência de Notícias e Portugal, S.A. | 1.38% | 197,344 | 197,347 |
| VISAPRESS - Gestão de Conteúdos dos Média, CRL | 10.00% | 5,000 | 5,000 |
| Others | | 10,710 | 10,707 |
| Impairment losses | | (122,275) | (100,000) |
| | | 90,779 | 113,054 |

At 30 September 2016, these investments correspond to shareholdings of immaterial amount, in unlisted companies, in which the Group has no significant influence, and in which the acquisition cost of such investments is a reasonable estimation of their fair value, adjusted where applicable, by the respective impairment losses.

The assessment of impairment in the investments described above is performed through comparisons with the value of the percentage of share capital detained by the Group and with multiples of sales and EBITDA of companies of the same sector.

The financial information regarding these investments is detailed below (in thousands of euro):

| | Assets | Shareholders' funds | Gross debt | Turnover | Operational results | Net income |
|---|--------|-------------------------------|------------|----------|---------------------|------------|
| Lusa - Agência de Notícias de Portugal, S.A. ⁽¹⁾ | 11,361 | 3,017 | 403 | 14,832 | 495 | (6) |
| VISAPRESS - Gestão de Conteúdos dos Média, CRL (1) | 253 | 4 | | 46 | (2) | (3) |

⁽¹⁾ Amounts expressed in thousands euro at 31 December 2015.

11. Deferred taxes

Deferred tax assets at 30 September 2016 and 2015, amounted to Euro 6,502,963 and Euro 8,254,952, respectively, and arose, mainly, from tax losses carried forward, from tax benefits, from differences between the accounting and tax amount of some fixed assets and from others temporary differences. The movement in deferred tax assets in the periods ended at 30 September 2016 and 2015 were as follows:

| | | | | | 2016 |
|---|------------------|---------------------|----------------|---------------------|-------------------|
| | | Movements in | | Record/(reverse) of | |
| | Balance at | deferred tax of the | Utilization of | deferred tax of | Balance at |
| | 31 December 2015 | period | deferred tax | previous years | 30 September 2016 |
| Tax losses | 3,502,971 | 1,546,694 | - | 136,341 | 5,186,006 |
| Tax provisions not accepted and other temporary differences | 1,478,049 | (371,650) | - | 189,008 | 1,295,407 |
| Tax benefits (SIFIDE, RFAI and CFEI) | 1,083,280 | - | (1,802,709) | 774,422 | 54,993 |
| Effect on results (note 21) | 6,064,300 | 1,175,044 | (1,802,709) | 1,099,771 | 6,536,406 |
| Others | 34,075 | (67,518) | - | - | (33,443) |
| Closing balance | 6,098,375 | 1,107,526 | (1,802,709) | 1,099,771 | 6,502,963 |

 $^{^{\}star\star}\text{Level}$ 1: Fair value is determined based on active market prices.

| | | | | | 2015 |
|--|---------------|---------------------|----------------|---------------------|----------------|
| | | Movements in | | Record/(reverse) of | |
| | Balance at 31 | deferred tax of the | Utilization of | deferred tax of | Balance at 30 |
| | December 2014 | period | deferred tax | previous years | September 2015 |
| Tax losses | 2,397,494 | 753,677 | (19,515) | - | 3,131,656 |
| Tax provisions not accepted and other temporary differences | 1,726,512 | (57,266) | - | (131,135) | 1,538,111 |
| Tax benefits (SIFIDE, RFAI and CFEI) | 1,178,811 | 52,723 | - | 991,595 | 2,223,129 |
| Differences between the tax and accounting amount of certain fixed assets and others | 1,745,300 | (189,250) | - | - | 1,556,050 |
| Effect on results (note 21) | 7,048,117 | 559,884 | (19,515) | 860,460 | 8,448,946 |
| Discontinued operations | (169,548) | - | - | - | (169,548) |
| Others | (41,339) | 16,893 | - | - | (24,446) |
| Closing balance | 6,837,230 | 576,777 | (19,515) | 860,460 | 8,254,952 |

At 30 September 2016 and 2015, assessments of the deferred tax assets to be recovered and recognised were made. Potential deferred tax assets were recorded to the extent that future taxable profits were expected to be generated against which the tax losses and deductible tax differences could be used. These assessments were made based on the most recent business plans duly approved by the Board of Directors of the Group companies, which are periodically reviewed and updated. The main criteria used in those business plans are described in note 7.

The rate used at 30 September 2016 and 2015, in Portuguese companies, to calculate the deferred tax assets relating to tax losses carried forward was 21%. The rate used to calculate the temporary differences in Portuguese companies, including provisions not accepted and impairment losses, was 22.5% in September 2016 and 2015. It wasn't considered the state surcharge, as it was understood to be unlikely the taxation of temporary differences during the estimated period when the referred rate will be applicable. Tax benefits, related to deductions from taxable income, are considered at 100%, and in some cases, their full acceptance is dependent on the approval of the authorities that concede such tax benefits. For foreign companies was used the rate in force in each country.

In accordance with the tax returns and other information prepared by the companies that have registered deferred tax assets, the detail of such deferred tax assets, by nature, at 30 September 2016 was as follows:

| | | | | | | | | | | | | 2016 |
|--|-------------------------------------|-------------|-----------------|-----------|------------|--------------|-------------------|--------------------|-----------------|------------------|-----------|-------------------------|
| Nature | Companies included in the tax group | Digitmarket | We Do Brasil | We Do USA | SSI Espanā | We Do Mexico | Saphety Brasil | S21 Sec Gestion | S21 Sec Labs | S21 Sec SA CV | Total | Total Sonaecom Group |
| Tax losses: | | | | | | | | | | | | |
| To be used until 2021 | - | - | - | - | - | 26,499 | - | - | - | - | 26,499 | 26,499 |
| To be used until 2022 | - | - | - | - | - | 26,517 | - | - | - | 211,296 | 237,813 | 237,813 |
| To be used until 2023 | - | - | - | - | - | 183,770 | - | - | - | 71,243 | 255,013 | 255,013 |
| To be used until 2025 | = | - | - | - | - | 71,127 | - | - | - | 52,119 | 123,246 | 123,246 |
| To be used until 2026 | - | - | - | - | - | 204,059 | - | - | - | - | 204,059 | 204,059 |
| To be used until 2027 | = | - | - | - | - | - | - | - | 45,833 | - | 45,833 | 45,833 |
| To be used until 2028 | - | = | - | = | - | - | - | 612,877 | 12,017 | - | 624,894 | 624,894 |
| To be used until 2029 | - | = | - | = | - | - | - | 253,352 | - | - | 253,352 | 253,352 |
| To be used until 2030 | - | = | - | 163,112 | - | - | - | - | - | - | 163,112 | 163,112 |
| To be used until 2033 | = | - | - | 123,413 | - | - | - | - | - | - | 123,413 | 123,413 |
| To be used until 2034 | - | - | - | 736,686 | - | - | - | - | - | - | 736,686 | 736,686 |
| To be used until 2035 | - | - | - | 872,914 | - | - | - | - | - | - | 872,914 | 872,914 |
| To be used until 2036 | - | = | - | 1,342,634 | - | - | - | - | - | - | 1,342,634 | 1,342,634 |
| Unlimited | | = | - | = | 176,538 | - | - | - | - | = | 176,538 | 176,538 |
| Tax losses | - | - | - | 3,238,759 | 176,538 | 511,972 | - | 866,229 | 57,850 | 334,658 | 5,186,006 | 5,186,006 |
| Provisions not accepted and other temporary differences | 701,593 | 870 | 295,672 | 150,433 | - | 133,959 | 12,880 | - | - | - | 593,814 | 1,295,407 |
| Tax benefits (SIFIDE, RFAI and CFEI) | - | 33,976 | - | 21,017 | - | - | - | - | - | - | 54,993 | 54,993 |
| Others | | | (24,136) | 62,467 | - | (71,406) | (368) | - | - | - | (33,443) | (33,443) |
| Total | 701,593 | 34,846 | 271,536 | 3,472,676 | 176,538 | 574,525 | 12,512 | 866,229 | 57,850 | 334,658 | 5,801,370 | 6,502,963 |

Sonaecom has adopted, since January 2008, the special regime for the taxation of groups of companies, under which, the provision for income tax is determined on the basis of the estimated taxable income of all the companies covered by that regime, in accordance with such rules, however, for the year ended at 31 December 2015, the Sonaecom Group, no longer has an independent group of companies covered by the special regime for taxation due to of having passed to integrate the special regime for taxation of groups of Sonae SGPS companies.

In this way, Sonaecom is under the special regime for the taxation of groups of companies, from which Sonae, SGPS is the dominant company since 1 January 2015. Sonaecom records the income tax on their individual accounts and the tax calculated is record under the caption of group companies. The special regime for the taxation of groups of companies covers all direct or indirect subsidiaries, and even through companies resident in another Member State of the European Union or the European Economic Area, only if, in the last case, there is an obligation of administrative cooperation, on which the Group holds at least 75% of their share capital, where such participation confers more than 50% of voting rights, if meet certain requirements. Although the subsidiaries Digitmarket and Saphety did not integrate the new tax group. Saphety is not covered by this special regime because the indirect participation of Sonae SGPS in more than 75% had not completed more than a year on the date of implementation of this regime. Digitmarket did not integrate this tax group because the indirect participation of Sonae SGPS in this company is less than 75%.

At 30 September 2016 and 2015, the Group has other situations where potential deferred tax assets could be recognised, but since it is not expected that sufficient taxable profits will be generated in the future to cover those losses, such deferred tax assets were not recorded:

| | 2016 | 2015 |
|---|------------|------------|
| Tax losses | 10,484,379 | 9,757,053 |
| Temporary differences (provisions not accepted for tax purposes and other temporary diferences) | 33,656,429 | 30,864,855 |
| Others | 12,768,458 | 12,904,085 |
| | 56,909,266 | 53,525,993 |

At 30 September 2016 and 2015, tax losses for which deferred tax assets were not recognised have the following due dates:

| Due date | 2016 | 2015 |
|-----------|------------|-----------|
| 2015 | - | 1,109,565 |
| 2016 | 269,298 | 269,298 |
| 2017 | 122,577 | 151,129 |
| 2018 | 248,339 | 292,701 |
| 2019 | 358,180 | 371,427 |
| 2020 | 141,192 | 158,146 |
| 2021 | 89,158 | 92,162 |
| 2022 | 69,154 | 321,193 |
| 2023 | 2,631,005 | 87,958 |
| 2024 | 80,939 | 65,708 |
| 2025 | 333,958 | 312,211 |
| 2026 | 924,334 | 520,678 |
| 2027 | 275,739 | 261,739 |
| 2028 | 53,253 | 183,642 |
| 2029 | 878,680 | 1,664,913 |
| 2030 | 74,473 | 958,240 |
| 2031 | 1,275,077 | 87,290 |
| 2032 | - | 56,795 |
| 2033 | - | 26,156 |
| Unlimited | 2,659,023 | 2,766,102 |
| | 10,484,379 | 9,757,053 |

The years of 2029 and following are applicable to the subsidiaries incorporated in countries in which the reporting period of tax losses is greater than twelve years.

Deferred tax liabilities at 30 September 2016 in amount to Euro 15,967 (Euro 104,219 in 2015) essentially result from temporary differences between the accounting and tax value of intangibles.

The movement occurred in deferred tax liabilities for the periods ended at 30 September 2016 and 2015 was as follows:

| | 2016 | 2015 |
|---|----------|-----------|
| Opening balance | - | - |
| Temporary differences between accounting and tax result | (15,967) | (104,219) |
| Sub-total effect on results (note 21) | (15,967) | (104,219) |
| Others | | |
| Closing balance | (15,967) | (104,219) |

The reconciliation between the earnings before taxes and the taxes recorded for the periods ended at 30 September 2016 and 2015 is as follows:

| | 2016 | 2015 |
|---|-----------|-------------|
| Earnings before taxes | 1,651,604 | 39,514,912 |
| Income taxation (21%) | (346,837) | (8,298,132) |
| Deferred tax assets not recognised in the individual accounts and / or resulting from consolidation adjustments, autonomous taxation, surcharge and other non-deductible accounting adjustments | 1,411,905 | 6,626,898 |
| Record/(reverse) of deferred tax assets related to previous years and tax benefits | 1,099,771 | 860,460 |
| Use of tax losses and tax benefits without record of deferred tax asset in previous years | 50,587 | 287,043 |
| Temporary differences for the period without record of deferred tax assets | 144,466 | (3,363) |
| Record of deferred tax liabilities | (15,967) | - |
| Income taxation recorded in the period (note 21) | 2,343,925 | (527,094) |

The tax rate used to reconcile the tax expense and the accounting profit is 21% in 2016 and 2015 because it is the standard rate of the corporate income tax in Portugal, country where almost all of the income of Sonaecom group are taxed.

Portuguese Tax Authorities can review the income tax returns of the Company and of its subsidiaries with head office in Portugal for a period of four years (five years for Social Security), except when tax losses have been generated, tax benefits have been granted or when any review, claim or impugnation is in course, in which circumstances, the periods are extended or suspended. Consequently, tax returns of each year, since the year 2012 (inclusive) are still subject to such review. The Board of Directors believes that any correction that may arise as a result of such review would not have a significant impact on the accompanying consolidated financial statements.

Supported by the Company's lawyers and Tax consultants, the Board of Directors believes that there are no liabilities not provisioned in the consolidated financial statements, associated to probable tax contingencies that should have been registered or disclosed in the accompanying financial statements, at 30 September 2016.

12. Cash and cash equivalents

At 30 September 2016 and 2015, this caption was made up as follows:

| | 2016 | 2015 |
|-----------------------------------|-------------|-------------|
| Cash in hand | 24,225 | 26,448 |
| Bank deposits repayable on demand | 125,741,131 | 71,534,070 |
| Treasury applications | 123,099,660 | 110,239,895 |
| Cash and cash equivalents | 248,865,016 | 181,800,413 |
| Bank overdrafts (note 15) | (653) | (297,456) |
| | 248,864,363 | 181,502,957 |

At 30 September 2016 and 2015, the caption "Treasury Applications" matched only bank applications.

The above mentioned applications were paid and, during the year ended at 30 September 2016, the interest tax rate in force was 0.76% (0.21% in 2015) being, in the referred date, distributed by seven financial institutions.

13. Share capital

At 30 September 2016 and 2015, the share capital of Sonaecom was comprised by 311,340,037 ordinary registered shares, of Euro 0.74 each.

At those dates, the Shareholder structure was as follows:

| | | 2016 | | 2015 |
|---|------------------|---------|------------------|---------|
| | Number of shares | % | Number of shares | % |
| Sontel BV | 194,063,119 | 62.33% | 194,063,119 | 62.33% |
| Sonae SGPS | 81,022,964 | 26.02% | 81,022,964 | 26.02% |
| Shares traded on the Portuguese Stock Exchange ('Free Float') | 30,682,940 | 9.86% | 30,682,940 | 9.86% |
| Own shares (note 14) | 5,571,014 | 1.79% | 5,571,014 | 1.79% |
| | 311,340,037 | 100.00% | 311,340,037 | 100.00% |

All shares that comprise the share capital of Sonaecom, are authorized, subscribed and paid. All shares have the same rights and each share corresponds to one vote.

14. Own shares

During the period ended at 30 September 2016, Sonaecom did not acquire, sold or delivered own actions, whereby the amount held to date, is of 5,571,014 own shares representing 1.79% of its share capital, at an average price of Euro 1.380.

15. Loans

At 30 September 2016 and 2015, the caption Loans had the following breakdown:

a) Medium and long-term loans net of short-term portion

| | | | | | | Amount outstanding |
|--|--|--|--------------------------------------|--------------------------------------|------------------------|--|
| Company | Issue denomination | Limit | Maturity | Type of reimbursement | 2016 | 2015 |
| S21 Sec Gestion S21 Sec Gestion S21 Sec Gestion S21 Sec Gestion | Bank loan Bank loan Bank loan Bank loan | 1,229,223 600,919 573,839 547,000 | Jul-21 Jul-21 Jul-21 Jul-21 | Parcel Parcel Parcel Parcel | - - - | 1,229,223 600,919 573,839 547,000 |
| S21 Sec Gestion S21 Sec Gestion | Bank loan Bank loan | 309,000 296,000 | Jul-21 Jul-21 | Parcel Parcel | - - - | 309,000 296,000 |
| S21 Sec Gestion S21 Sec Labs S21 Sec Gestion Lookwise* | Bank loan Repayable subsidies Repayable subsidies Repayable subsidies | 192,000 | Jul-21 Jun-24 Jun-25 Dec-25 | Parcel Parcel Parcel Parcel | 1,637,899 2,351,756 | 192,000 2,050,058 1,642,789 1,130,322 |
| Saphety | Minority Shareholder loans Costs associated with financing set-up Interests incurred but not yet due | - - - | Dec-25 - - - | | 412,322 - 9,155 | 451,322 (88,106) 35,018 |
| | La designation for COLOR | | | | 4,411,132 | 8,969,384 |

 ^{(&}quot;) In November 2015 Lookwise was merged by absorption into S21 Sec Gestion. This operation had retroactive effect at 1 January 2015.

Between the end of the month of January and beginning of February 2016, S21 SEC Gestion made the early repayment of all medium and long term loans in the amount of Euro 3.75 million with maturiy in July 2021.

The average interest rate at 30 September 2015 was 3%.

b) Short-term loans and other loans

| | | | | | | Amount outstanding |
|-----------------|------------------------------------|-----------|----------|---------------|-----------|--------------------|
| | | | | Type of | | |
| Company | Issue denomination | Limit | Maturity | reimbursement | 2016 | 2015 |
| S21 Sec Gestion | Overdraft facilities | 200,000 | Jul/16 | - | - | 199,912 |
| S21 Sec Gestion | Overdraft facilities | 150,000 | Jul/16 | - | - | 150,000 |
| S21 Sec Gestion | Overdraft facilities | 150,000 | Jul/16 | - | - | 149,460 |
| S21 Sec Gestion | Overdraft facilities | 100,000 | Jul/16 | - | - | 99,600 |
| S21 Sec Gestion | Overdraft facilities | 500,000 | Jul/16 | - | - | 310,765 |
| S21 Sec Gestion | Factoring | 1,135,000 | Jul/16 | - | - | 324,153 |
| InovRetail | Factoring | 150,000 | Oct-16 | - | 25,544 | - |
| S21 Sec Labs | Reimbursable grants | - | Nov16 | - | 380,271 | 157,335 |
| S21 Sec Gestion | Reimbursable grants | - | Oct-16 | - | 612,878 | 190,431 |
| Lookwise* | Reimbursable grants | - | Oct-16 | - | - | 187,941 |
| Several | Bank overdrafts (note 12) | - | - | - | 653 | 297,456 |
| Several | Interests incurred but not yet due | <u> </u> | <u>-</u> | <u>-</u> | 52,761 | - |
| | | | | | 1,072,107 | 2,067,053 |

^(*) In November 2015 Lookwise was merged by absorption into S21 Sec Gestion. This operation had retroactive effect at 1 January 2015.

Bank credit lines of short-term portion

Sonaecom has also a short term bank credit line, in the form of current or overdraft account commitment, in the amount of Euro 1 million.

Between the end of the month of January and beginning of February 2016, S21 SEC Gestion made the repayment and cancellation of its overdrafts, whose maximum amounted to Euro 1.3 million. Ate the repayment date the amounts used amounted to Euro 1.1 million.

All these bank credit lines of short-term portion bear interest at market rates, indexed to the Euribor for the respective term, and were all contracted in Euro.

Grants

At 30 September 2016 the Group had grants obtained from dependent entities of the Government of Navarra, CDTI and 'Ministerio de Ciencia y Tecnología'. These subsidies are recorded at amortized cost in accordance with the method of effective interest rate and have the following repayment plan:

| | 2016 |
|------------------|-----------|
| 2016 | 475,996 |
| 2017 | 1,192,562 |
| 2018 | 1,175,912 |
| 2019 | 774,586 |
| 2020 and follows | 1,363,748 |
| | 4,982,804 |

These subsidies bear interest at rates between 0% and 4%

Others

At 30 September 2015, the obligations to credit institutions (nominal values) related with medium and long-term loans and its interests are repayable as follows (values based on the latest interest rate established for each type of loan):

| | Within 12 months | Between 12 and 24 months | Between 24 and 36 months | Between 36 and 48 months | Between 48 and 60 months | Between 60 and 72 months |
|------------------------------|------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 2015 | | | | | | |
| Other loans S21 Sec Gestion: | | | | | | |
| Reimbursements | = | 169,469 | 874,779 | 865,083 | 860,937 | 977,713 |
| Interests | 118,661 | 131,053 | 167,539 | 123,941 | 80,754 | 37,719 |
| | 118,661 | 300,522 | 1,042,318 | 989,024 | 941,691 | 1,015,432 |

Minority Shareholder loans have no maturity defined.

At 30 September 2016 and 2015, the available bank credit lines of the Group were as follows:

| | | | Amount | | | More than 12 |
|-----------------|-----------------------|-----------|-------------|------------------|-----------------|--------------|
| Company | Credit | Limit | outstanding | Amount available | Until 12 months | months |
| 2016 | | | | | | |
| Sonaecom | Authorised overdrafts | 1,000,000 | - | 1,000,000 | Χ | |
| InovRetail | Factoring | 150,000 | 25,544 | 124,456 | Χ | |
| Others | Several | - | 653 | - | Χ | |
| | | 1,150,000 | 26,197 | 1,124,456 | | |
| 2015 | | | | | | |
| Sonaecom | Authorised overdrafts | 1,000,000 | - | 1,000,000 | X | |
| S21 Sec Gestion | Overdraft facilities | 200,000 | 199,912 | 88 | X | |
| S21 Sec Gestion | Overdraft facilities | 150,000 | 150,000 | - | X | |
| S21 Sec Gestion | Overdraft facilities | 150,000 | 149,460 | 37,713 | Χ | |
| S21 Sec Gestion | Overdraft facilities | 125,457 | - | 125,457 | | Х |
| S21 Sec Gestion | Overdraft facilities | 100,000 | 99,600 | 400 | Χ | |
| S21 Sec Gestion | Overdraft facilities | 30,191 | - | 30,191 | | X |
| S21 Sec Gestion | Overdraft facilities | 500,000 | 310,765 | 189,235 | Χ | |
| S21 Sec Gestion | Bank Ioan | 1,229,223 | 1,229,223 | - | | Χ |
| S21 Sec Gestion | Bank Ioan | 600,919 | 600,919 | - | | Χ |
| S21 Sec Gestion | Bank Ioan | 573,839 | 573,839 | - | | Χ |
| S21 Sec Gestion | Bank Ioan | 547,000 | 547,000 | - | | Χ |
| S21 Sec Gestion | Bank Ioan | 309,000 | 309,000 | - | | X |
| S21 Sec Gestion | Bank Ioan | 296,000 | 296,000 | - | | Χ |
| S21 Sec Gestion | Bank Ioan | 192,000 | 192,000 | - | | Χ |
| S21 Sec Gestion | Factoring | 500,000 | - | 500,000 | | Х |
| S21 Sec Gestion | Factoring | 1,135,000 | 324,153 | 810,847 | Χ | |
| Others | Several | | 297,456 | | Х | |
| | | 7,638,629 | 5,279,327 | 2,693,931 | | |

At 30 September 2016 and 2015, there is no interest rate hedging instruments therefore the total gross debit is exposed to changes in market interest rates.

16. Other non-current financial liabilities

At 30 September 2016 and 2015, this caption was made up of accounts payable to tangible and intangible assets suppliers related to lease contracts which are due in more than one year in the amount of Euro 532,461 and Euro 757,339, respectively.

At 30 September 2016 and 2015, the payment of these amounts was due as follows:

| | 2016 | | | 2015 |
|--------------------------------|----------------|---------------------------------|----------------|---------------------------------|
| | Lease payments | Present value of lease payments | Lease payments | Present value of lease payments |
| 2015 | - | - | 160,294 | 144,252 |
| 2016 | 138,362 | 126,369 | 441,798 | 405,434 |
| 2017 | 507,697 | 478,852 | 418,081 | 399,276 |
| 2018 | 289,198 | 278,845 | 151,682 | 145,809 |
| 2019 onwards | 126,766 | 124,606 | 109,946 | 108,031 |
| | 1,062,023 | 1,008,672 | 1,281,801 | 1,202,802 |
| Interests | (53,351) | - | (78,999) | - |
| | 1,008,672 | 1,008,672 | 1,202,802 | 1,202,802 |
| Short-term liability (note 18) | | (476,211) | | (445,463) |
| | 1,008,672 | 532,461 | 1,202,802 | 757,339 |

17. Provisions and accumulated impairment losses

The movements in provisions and in accumulated impairment losses in the periods ended at 30 September 2016 and 2015 were as follows:

| | Opening balance | Companies included in the consolidation perimeter (note 3.c) | Increases | Decreases | Utilisations and Transfers | Closing balance |
|---|-----------------|--|-----------|-----------|-------------------------------|-----------------|
| 2016 | | | | | | |
| Accumulated impairment losses on accounts receivables | 2,719,864 | 40,456 | 2,614 | (29,021) | (16,899) | 2,717,014 |
| Accumulated impairment losses on inventories | 35,000 | - | - | - | - | 35,000 |
| Provisions for other liabilities and charges | 4,292,553 | - | 1,870,311 | (295,405) | (1,661,159) | 4,206,300 |
| | 7,047,417 | 40,456 | 1,872,925 | (324,426) | (1,678,058) | 6,958,314 |
| 2015 | | | | | | |
| Accumulated impairment losses on accounts receivables | 3,814,053 | = | 223,869 | (126,785) | (45,286) | 3,865,851 |
| Accumulated impairment losses on inventories | 25,000 | = | = | = | = | 25,000 |
| Provisions for other liabilities and charges | 2,579,321 | | 997,056 | (80,862) | (101,214) | 3,394,301 |
| | 6,418,374 | - | 1,220,925 | (207,647) | (146,500) | 7,285,152 |

Reinforcements and reductions values of the accumulated impairment losses on receivable accounts and provisions for liabilities and charges, at 30 September 2016 and 2015, are detailed as follows:

| | | 2016 | | 2015 |
|---|-----------|-----------|-----------|-----------|
| | | | | |
| Accumulated impairment losses on accounts receivables | Increases | Decreases | Increases | Decreases |
| Registed in the line 'Provisions and accumulated impairment losses' (increases) and in 'Other operating | | | | |
| costs' (decreases) | 2,614 | (29,021) | 223,869 | (126,785) |
| Total increases/(decreases) of accumulated impairment losses on accounts receivables | 2,614 | (29,021) | 223,869 | (126,785) |
| | | | | |
| Provisions for other liabilities and charges | Increases | Decreases | Increases | Decreases |
| Recorded in the income statement, under the caption 'Income Tax' (note 21) | 1,604,737 | (75,475) | 608,948 | (51,505) |
| Recorded in 'Fixed Assets' regard to the provision for dismantling and abandonment of offices net value recorded in 'Other financial expenses' related to the financial actualization of the provision for dismantling | 1,315 | - | 1,270 | - |
| as foreseen in IAS 16 - 'Fixed Assets' (note 1.c) Recorded in the income statement in 'Gains and losses of associates and jointly controlled entities' related to the registration of the provision resulting from the application of the equity method (note 8) | 10,851 | (12,279) | 11,447 | (29,357) |
| Recorded in reserves related to the registration of the provision resulting from the application of the equity method | - | - | 97,059 | - |
| Recorded in the income statement 'Staff expenses' related to the provisions for redundancy paments | 63,120 | (205,851) | - | - |
| Other increses and decreases - recorded in 'Provisions and impairment losses' | 190,288 | (1,800) | 278,332 | - |
| Total increases/(decreases) of provisions for other liabilities and charges | 1,870,311 | (295,405) | 997,056 | (80,862) |
| Total recorded in the income statement in 'Provisions and impairment losses' (increases) and in 'Other operating revenue' (decreases) | 192,902 | (30,821) | 502,201 | (126,785) |

At 30 September 2016 and 2015, the breakdown of the provisions for other liabilities and charges is as follows:

| | 201 | 6 2015 |
|-----------------------------|----------|-------------|
| Several contingencies | 3,144,57 | 5 2,344,855 |
| Legal processes in progress | 131,07 | 3 100,328 |
| Dismantling | 51,50 | 5 49,767 |
| Other responsibilities | 879,14 | 7 899,351 |
| | 4,206,30 | 0 3,394,301 |

At 30 September 2016 and 2015, the value of provisions for the dismantling is recorded at its present value, accordingly with the dates of its utilization (in accordance with IAS 37 – 'Provisions, Contingent Liabilities and Contingent Assets').

The heading 'Several contingencies' relates to contingent liabilities arising from transactions carried out in previous years and for which an outflow of funds is probable.

In relation to the provisions recorded for legal processes in progress and other responsabilities, given the uncertainty of such proceedings, the Board of Directors is unable to estimate, with reliability, the moment when such provisions will be used and therefore no financial actualisation was carried out.

In the heading "Other liabilities" are included provisions for restructuring an amount of Euro 315,775 associated with severance payment to occur during 2016.

18. Other financial liabilities

At 30 September 2016, this heading "Other finantial liabilities" includes the amount of Euro 476,211 (Euro 445,463 in 2015) related to the short term portion of lease contracts (note 16).

19. External supplies and services

'External supplies and services' for the periods ended at 30 September 2016 and 2015 had the following composition:

| | 2016 | 2015 |
|---------------------------|------------|------------|
| Subcontracts | 15,607,096 | 14,914,587 |
| Specialised works | 4,815,537 | 4,338,423 |
| Rents | 3,864,431 | 3,881,530 |
| Travelling costs | 3,530,441 | 3,712,156 |
| Advertising and promotion | 2,699,557 | 2,157,760 |
| Fees | 908,850 | 954,855 |
| Communications | 899,461 | 934,825 |
| Fuel | 303,179 | 286,850 |
| Energy | 300,366 | 268,975 |
| Maintenance and repairs | 190,163 | 215,841 |
| Commissions | 169,741 | 398,741 |
| Others | 1,046,445 | 1,038,167 |
| | 34,335,267 | 33,102,710 |

The commitments assumed by the Group at 30 September 2016 and 2015 related to operational leases are as follows:

| | 2016 | 2015 |
|--|-----------|-----------|
| Minimum payments of operational lease: | | |
| 2015 | - | 1,125,139 |
| 2016 | 1,208,430 | 2,884,805 |
| 2017 | 3,072,297 | 2,461,327 |
| 2018 | 2,115,650 | 1,692,550 |
| 2019 onwards | 1,124,324 | 462,299 |
| Renewable by periods of one year | 864,877 | 1,273,205 |
| | 8,385,578 | 9,899,325 |

During the periods ended at 30 September 2016, an amount of Euro 3,649,167 (Euro 3,500,179 at 30 September 2015) was recorded in the heading 'External supplies and services' related with operational leasing rents, recorded in 'Rents'.

20. Financial results

Net financial results for the perids ended at 30 September 2016 and 2015 were made up as follows ((costs) / gains):

| | 2016 | 2015 |
|---|--------------|-------------|
| Financial results of associates and jointly controlled companies: | | |
| Gains and losses related with the aplication of the equity method (note 8) | 15,938,932 | 16,346,079 |
| | 15,938,932 | 16,346,079 |
| Gains and losses on financial assets at fair value through profit or loss | | |
| Gains and losses on financial assets at fair value through profit or loss (note 9) | (15,679,640) | 23,728,595 |
| Gains on disposal of financial assets at fair value through profit or loss (note 8) | 9,362,943 | - |
| Dividends obtained | 1,762,005 | 1,541,721 |
| | (4,554,692) | 25,270,317 |
| Financial expenses: | | |
| Interest expenses: | (285,933) | (433,568) |
| Bank loans | (34,535) | (273,341) |
| Leasing | (39,688) | (30,984) |
| Other interests | (211,710) | (129,243) |
| Foreign exchange losses | (3,179,619) | (1,691,300) |
| Other financial expenses | (306,454) | (227,771) |
| | (3,772,006) | (2,352,639) |
| Financial income: | | |
| Interest income | 1,035,886 | 730,601 |
| Foreign exchange gains | 1,975,058 | 1,229,253 |
| Others financial gains | 83,706 | 369,183 |
| | 3,094,650 | 2,329,037 |
| | | |

During the periods ended at 30 September 2016 and 2015, the caption 'Financial income: Interest income' includes, mainly, interests earned on treasury applications.

During the period at 30 September 2016 the caption "Gains on disposal of financial assets at fair value through profit or loss" includes the gain generated from the sale of the NOS shares (Euro 9,362,943) as described in note 8 "Investments in associated companies and companies jointly controlled".

21. Income taxation

Income taxes recognised during the periods ended at 30 September 2016 and 2015 were made up as follows ((costs) / gains):

| | 2016 | 2015 |
|--|-------------|-------------|
| Current tax | (1,443,776) | (1,266,261) |
| Tax provision net of reduction (note 17) | 1,529,262 | (557,443) |
| Deferred tax assets (note 11) | 2,274,406 | 1,400,829 |
| Deferred tax liabilities (note 11) | (15,967) | (104,219) |
| | 2,343,925 | (527,094) |

22. Related parties

During the periods ended at 30 September 2016 and 2015, the balances and transactions maintained with related parties were mainly associated with the normal operational activity of the Group and to the concession and obtainment of loans.

The most significant balances and transactions with related parties, which are listed in the appendix to this report, during the periods ended at 30 September 2016 and 2015 were as follows:

| | | Balances at 30 September 2016 | | | |
|---------------------------------------|---------------------|-------------------------------|---------------------------------|--|--|
| | Accounts receivable | Accounts payable | Other assets / (liabilities) | | |
| Holding company | | | | | |
| Sonae SGPS | (69) | 304,849 | 40,225 | | |
| Other related companies | | | | | |
| ZOPT SGPS | 13,869 | - | - | | |
| NOS SGPS | - | - | 452,604 | | |
| NOS Comunicações | 1,083,259 | 93,802 | 548,550 | | |
| NOS Technology | 2,972,728 | (120) | (3,654,009) | | |
| NOS Sistemas | 103,747 | 184,657 | (9,837) | | |
| Modelo Continente Hipermercados, S.A. | 630,835 | 188,161 | 9,315 | | |
| Raso Viagens e Turismo | 1,997 | 193,579 | (3,732) | | |
| SC-Sociedade de Consultadoria | 114,410 | - | (135,754) | | |
| Sierra Portugal | 14,827 | - | 130,563 | | |
| Sonae Indústria PCDM | 37,509 | - | 10,725 | | |
| Sonaecenter II | 1,098,898 | 247,800 | (1,465,009) | | |
| Worten | 40,114 | - | - | | |
| Unipress | 46,200 | 613,416 | (10,391) | | |
| | 6,158,324 | 1,826,144 | (4,086,750) | | |

| | | Balances at 30 September 2015 | | | |
|---------------------------------------|----------------------|-------------------------------|---------------------------------|--|--|
| | Accounts receivable | Accounts payable | Other assets / (liabilities) | | |
| Holding company | rissedine reservable | , toodarite payable | (1142.111105) | | |
| Sonae SGPS | (941) | 33,743 | (47,190) | | |
| Other related companies | | | () | | |
| ZOPT | 13,869 | - | - | | |
| NOS Comunicações | 420,485 | 200,074 | 866,451 | | |
| NOS Technology | 2,279,253 | - | - | | |
| Modelo Continente Hipermercados, S.A. | 481,480 | 446,813 | 1,755 | | |
| Raso Viagens | 3,762 | 233,552 | 9,709 | | |
| SC-Sociedade de Consultadoria | 114,636 | - | (95,395) | | |
| Sierra Portugal | 122,554 | 1,968 | 149,884 | | |
| Sonae Indústria PCDM | 172,657 | - | - | | |
| Sonaecenter II | 653,344 | 204,930 | (1,286,267) | | |
| Worten | 39,088 | <u>-</u> | <u>-</u> | | |
| | 4,300,187 | 1,121,080 | (401,053) | | |

| | | Transactions at 30 September 2016 | | | | | |
|---------------------------------------|-----------------------------|--|---|----------------------|--|--|--|
| | Sales and services rendered | Supplies and services received (note 19) | Interest and similar income / (expense) (note 20) | Supplementary income | | | |
| Holding company | | | | | | | |
| Sonae SGPS | 2,869 | - | 963,950 | (26) | | | |
| Other related companies | | | | | | | |
| ZOPT SGPS | - | - | 6,842 | - | | | |
| NOS Comunicações | 1,338,385 | 503,863 | - | - | | | |
| NOS Technology | 8,516,742 | - | - | - | | | |
| NOS Sistemas | 181,768 | 442,179 | - | (28,390) | | | |
| MDS | 179,452 | 16,090 | - | - | | | |
| Modelo Continente Hipermercados, S.A. | 577,137 | 92,192 | - | - | | | |
| Raso Viagens e Turismo | 10,676 | 1,094,575 | - | - | | | |
| SC-Sociedade de Consultadoria | 491,964 | - | - | 6,204 | | | |
| Sierra Portugal | 1,346,586 | 14,052 | - | - | | | |
| Sonae Indústria PCDM | 350,777 | - | - | - | | | |
| Sonaecenter II | 8,686,753 | 378,640 | - | - | | | |
| Unipress | - | 383,264 | - | 142,500 | | | |
| Worten | 109,461 | - | - | - | | | |
| | 21,792,570 | 2,924,855 | 970,792 | 120,288 | | | |

| | | Transactions at 30 September 20 | | | | |
|---------------------------------------|-----------------------------|--|---|---------|--|--|
| | Sales and services rendered | Supplies and services received (note 19) | Interest and similar income / (expense) (note 20) | | | |
| Holding company | | , , , | , , | , , , | | |
| Sonae SGPS | 4 | - | 494,566 | 100 | | |
| Other related companies | | | | | | |
| NOS Technology | 6,728,947 | 15,339 | - | - | | |
| MDS | 168,082 | 37,092 | - | - | | |
| Modelo Continente Hipermercados, S.A. | 518,745 | (244,116) | - | 124,668 | | |
| Raso Viagens | 116,181 | 1,235,908 | - | - | | |
| SC-Sociedade de Consultadoria | 635,307 | - | - | - | | |
| Sierra Portugal | 1,381,577 | 10,043 | - | - | | |
| Sonae Indústria PCDM | 382,805 | - | - | - | | |
| Sonaecenter II | 11,980,116 | 228,358 | - | - | | |
| Unipress | - | 379,558 | - | - | | |
| Worten | 166,886 | 3,366 | - | - | | |
| | 22,078,650 | 1,665,548 | 494,566 | 124,768 | | |

During the period at 30 September 2016, the company distributes dividends the amount of Euro 4,699,332 to this parent company (Euro 3,646,033 at September 2015)

The transactions between Group companies were eliminated in consolidation, and therefore are not disclosed in this note.

All the above transactions were made at market prices.

Both income and outcome will be paid in cash and have no guaranties attached.

During the periods ended at 30 September 2016 and 2015, no imparity losses have been recognized on the income to be made by other entities.

The Sonaecom's related parties integral list will be presented attached to this report.

23. Guarantees provided to third parties

Guarantees provided to third parties at 30 September 2016 and 2015 were as follows:

| Company | Beneficiary | Description | 2016 | 2015 |
|--|---|--|-----------|-----------|
| Saphety, S21 Sec Gestion; WeDo and WeDo Egypt | Administrador de Infraestructuras Ferroviarias; Arrow Ecs Internet Security, S.L.; Asiacell Communications; Comunidade Intermunicipal do Médio Tejo; CTT Correios de Portugal, S.A.; Digi Tecommunications; Emirates Telecom. Corp.; Empresa de Telecommunicaciones Nuevatel; Etihad Etisalat Company; ETISALAT UAE; Instituto Nacional de Ciberseguridad de España, SA; Mobitel (Private) Limited; Oficina de Control Económico del Departamento de Hacienda y Finanzas; Packet One Networks; Red Nacional de Ferrocarriles Españoles; Renfe Operadora; REPSOL; Tunisie Telecom; U Mobile and Viva Bahrain | Completion of work to be done | 1,123,290 | 1,089,549 |
| Inovretail, S21 Sec Gestion and S21 Sec Labs | Agencia para o Desenvolvimento e Coesao, I.P.; Centro para Desarrollo Tecnológico Industrial; CDTI; Direccion General del Ministerio; Ingenieria de Sistemas para la Defensa de España; Ministerio de Indústria and ICT | Grants | 795,409 | 1,022,049 |
| Sonaecom and Público | Direção de Contribuições e Impostos and Autoridade Tributária e Aduaneira (Portuguese tax authorities) | IRC, IS and IVA – Tax assessment | 240,622 | 240,622 |
| Sonaecom | Direção de Contribuições e Impostos (Portuguese tax authorities) | VAT Reimbursements | - | 1,435,379 |
| S21 Sec Gestion | Several | Contests | - | 221,613 |
| We Do and Saphety | IAPMEI | HERMES' project and 'Value4cuopons' project - QREN | - | 42,501 |
| Several | Others | | 671,802 | 845,183 |
| | <u> </u> | | 2,831,123 | 4,896,896 |

In addition to these guarantees were set up sureties for the current fiscal processes. The Sonae SGPS consisted of Sonaecom SGPS surety to the amount of Euro 28,727,104 and Sonaecom SGPS consisted of Público for the amount of Euro 564,900.

At 30 September 2016, the Board of Directors of the Group believes that the decision of the court proceedings and ongoing tax assessments in progress will not have significant impacts on the consolidated financial statements.

24. Information by business segment

Following the classification of the Telecomunications segment as a discontinued operation (note 8), were identified for the periods ended at 30 September 2016 and 2015 the following business segments:

- Multimedia:
- Information systems; and
- Holding activities.

These segments were identified taking into consideration the following criteria/conditions: the fact of being group units that develop activities where we can separately identify revenues and expenses, for which financial information is separately developed and their operating results are regularly reviewed by management and over which decisions are made. For example, decisions about allocation of resources, for having similar products/services and also taking into consideration the quantitative threshold (in accordance with IFRS 7).

The segment 'Holding activities' includes the operations of the Group companies that have as their main activity the management of shareholdings.

Excluding the ones mentioned above, the remaining activities of the Group have been classified as unallocated.

Inter-segment transactions during the periods ended at 30 September 2016 and 2015 were eliminated in the consolidation process. All these transactions were made at market prices.

Inter-segment transfers or transactions were entered under the normal commercial terms and conditions that would also be available to unrelated third parties and were mainly related to interest on treasury applications and management fees.

Overall information by business segment at 30 September 2016 and 2015, prepared in accordance with the same accounting policies and measurement criteria adopted in the preparation of the consolidated financial statements, can be summarised as follows:

| | | Multimedia | Inf | ormation Systems | | Holding Activities | | Subtotal | Eli | iminations and others | | Total |
|--|----------------------|----------------------|------------------|---|----------------|--------------------|---|------------------------|----------------|-----------------------|-----------------------|------------------------|
| | September 2016 | September 2015 | September 2016 | September 2015 | September 2016 | September 2015 | September 2016 | September 2015 | September 2016 | September 2015 | September 2016 | September 2015 |
| Revenues: | | | | | | | | | | | | |
| Sales and services rendered | 10,664,635 | 11,279,293 | 87,923,861 | 88,618,839 | 211,684 | 257,645 | 98,800,180 | 100,155,777 | (692,775) | (479,682) | 98,107,405 | 99,676,095 |
| Reversal of provisions | - | - | 29,935 | 126,785 | 1,800 | | 31,735 | 126,785 | - | - | 31,735 | 126,785 |
| Other operating revenues | 208,584 | 289,000 | 558,544 | 772,994 | 119,951 | 176,022 | 887,079 | 1,238,016 | 2,256 | (72,360) | 889,335 | 1,165,656 |
| Total revenues | 10,873,219 | 11,568,293 | 88,512,340 | 89,518,618 | 333,435 | 433,667 | 99,718,994 | 101,520,578 | (690,519) | (552,042) | 99,028,475 | 100,968,536 |
| Depreciation and amortisation | (516,265) | (418,530) | (6,318,698) | (5,023,215) | (10,286) | (11,218) | (6,845,249) | (5,452,963) | (1,143,254) | (102,222) | (7,988,503) | (5,555,185) |
| Provisions and impairment losses | (63,531) | (84,683) | (80,862) | (371,028) | (48,509) | (46,490) | (192,902) | (502,201) | - | - | (192,902) | (502,201) |
| Net operating income / (loss) for the segment | (2,375,640) | (2,302,507) | (3,187,527) | 1,312,872 | (986,553) | (1,153,881) | (6,549,720) | (2,143,516) | (842,558) | 65,634 | (7,392,278) | (2,077,882) |
| Interest income | 417 | 59 | 36,519 | 83,014 | 1,674,783 | 1,614,842 | 1,711,719 | 1,697,915 | (675,843) | (967,314) | 1,035,876 | 730,601 |
| Interest expenses | (195,874) | (325,968) | (729,902) | (968,662) | 6,835 | (62,932) | (918,941) | (1,357,562) | 633,008 | 923,994 | (285,933) | (433,568) |
| Gains and losses on financial assets at fair value through profit or loss | - | - | - | - | (4,554,692) | 25,270,317 | (4,554,692) | 25,270,317 | - | - | (4,554,692) | 25,270,317 |
| Investment Entities – Applying the Consolidation | 115.776 | 23.266 | (226) | (149.857) | 15.823.382 | 16.472.670 | 15.938.932 | 16.346.079 | | | 15.938.932 | 16.346.079 |
| Other financial results | (2,420) | (4,187) | (1,437,230) | (598,276) | (4,431,903) | (2,447,495) | (5,871,553) | (3,049,958) | 4,444,254 | 2.729.323 | (1,427,299) | (320,635) |
| Income taxation | 744.072 | 505.202 | 903.892 | (1.009.057) | 714.002 | (11.583) | 2.361.966 | (515,438) | (18.041) | (11.656) | 2.343.925 | (527,094) |
| Consolidated net income/(loss) for the period | | | | (, , , , , , , , , , , , , , , , , , , | ., | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , ,,,,, | | | |
| excluding discontinued operations | (1,713,669) | (2,104,135) | (4,414,474) | (1,329,966) | 8,245,854 | 39,681,938 | 2,117,711 | 36,247,837 | 3,540,820 | 2,739,981 | 5,658,531 | 38,987,818 |
| Consolidated net income/(loss) for the period of | _ | _ | _ | - | - | - | - | - | - | - | - | _ |
| discontinued operations | | | | | | | | | | | | |
| Attributable to: | | | | | | | | | | | | |
| Shareholders of parent company | (1,713,669) | (2,104,135) | (4,095,973) | (42,798) | 8,245,854 | 39,681,938 | 2,436,212 | 37,535,005 | 3,566,348 | 2,756,524 | 6,002,560 | 40,291,529 |
| Non-controlling interests | | | (318,501) | (1,287,168) | - | - | (318,501) | (1,287,168) | (25,528) | (16,543) | (344,029) | (1,303,711) |
| Assets: | 2.015 (.01 | 7 (00 (55 | 01774//1 | 70.050.050 | 10.0/0 | 20.5/0 | 05 700 000 | 05 (0/ 570 | (07.070.440) | (07.00/.50/) | 50 107 000 | 50.450.033 |
| Tangible and intangible assets and goodwill | 3,915,601 169,374 | 7,603,655 222,561 | 81,774,661 | 78,050,350 118,782 | 19,060 | 32,568 | 85,709,322 198.915 | 85,686,573 341,343 | (27,272,113) | (27,226,596) | 58,437,209 198,915 | 58,459,977 341,343 |
| Inventories Financial investments | 916.914 | 222,561 850.662 | 29,541 11.514 | 10,756 | 620.939.254 | 661.031.196 | 621.867.682 | 341,343 661,892,614 | 54,391,274 | 63.731.623 | 676.258.956 | 341,343 725.624.237 |
| Other non-current assets | 3.570 | 3.570 | 6.778.520 | 8.411.863 | 157.609.791 | 165.306.642 | 164.391.881 | 173,722,075 | (157,598,698) | (165,174,879) | 6.793.183 | 8.547.196 |
| Other current assets Other current assets of the seament | 5,299,561 | 6.069.810 | 61.572.507 | 52.289.769 | 267.341.241 | 274.701.130 | 334.213.309 | 333.060.709 | (22,226,060) | (11.709.807) | 311.987.249 | 321.350.902 |
| Liabilities: | 3,299,301 | 0,009,010 | 61,372,307 | 32,209,109 | 207,341,241 | 214,701,130 | 334,213,309 | 333,000,709 | (22,220,000) | (11,709,007) | 311,907,249 | 321,330,902 |
| Liabilities: Liabilities of the segment | 15.517.833 | 17.648.480 | 92.592.268 | 76.516.261 | 1.942.500 | 5.264.624 | 110.052.601 | 99.429.365 | (46.261.763) | (31.855.290) | 63.790.838 | 67.574.075 |
| Elabilities of the Segment | 10,017,833 | 17,040,480 | 42,342,208 | 70,010,201 | 1,742,500 | 0,204,024 | 110,032,001 | 77,427,300 | (40,201,703) | (31,033,290) | 03,770,838 | 07,374,075 |
| CAPEX | 481,135 | 488,781 | 10,130,129 | 5,213,666 | 461 | (972) | 10,611,725 | 5,701,475 | 110,394 | 403,525 | 10,722,119 | 6,105,000 |

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During the periods ended at 30 September 2016 and 2015, the inter-segments sales and services were as follows:

| | Multimedia | Information Systems | Holding Activities |
|------------------------|------------|---------------------|--------------------|
| 2016 | | | |
| Multimedia | - | 272,110 | - |
| Information Systems | - | - | 211,684 |
| Holding Activities | - | 49,601 | - |
| External trade debtors | 10,664,635 | 87,602,150 | - |
| | 10,664,635 | 87,923,861 | 211,684 |
| 2015 | | | |
| Multimedia | - | 130,618 | = |
| Information Systems | - | - | 241,779 |
| Holding Activities | 488 | 51,382 | - |
| External trade debtors | 11,278,805 | 88,436,839 | 15,866 |
| | 11,279,293 | 88,618,839 | 257,645 |

During the periods ended at 30 September 2016 and 2015, sales and services rendered of the segments of Multimedia and Activities Holding were obtained predominantly in the Portuguese market, this market represents more than 100% of revenue.

During the periods ended at 30 September 2016, for the Information Systems segment, also the Portuguese market is dominant, accounting for 47.7% of revenue (47.5% in 2015) followed by the Spanish market, representing 11.2% of revenue (10.3% in 2015), respectively.

The consolidated financial statements of NOS at 30 September 2016 and 2015 incorporated in the consolidated financial statements of Sonaecom through ZOPT by the equity method (note 8), can be summarized as follows:

Condensed consolidated balance sheets

| (Amounts expressed in thousands of Euro) | September 2016 | September 2015 |
|---|----------------|----------------|
| Assets | | |
| Tangible assets | 1,147,359 | 1,160,185 |
| Intangible assets | 1,169,889 | 1,170,774 |
| Deferred tax assets | 118,541 | 122,196 |
| Other non-current assets | 16,325 | 42,893 |
| Non-current assets | 2,452,114 | 2,496,048 |
| Trade debtors | 357,851 | 358,430 |
| Cash and cash equivalents | 1,510 | 13,011 |
| Other current assets | 207,687 | 116,926 |
| Current assets | 567,048 | 488,367 |
| Total assets | 3,019,162 | 2,984,415 |
| Liabilities | | |
| Long-term loans net of short-term portion | 1,073,085 | 1,027,249 |
| Provisions for other liabilities and charges | 146,756 | 138,205 |
| Other non-current liabilities | 56,215 | 32,326 |
| Non-current liabilities | 1,276,056 | 1,197,780 |
| Short-term loans and other loans | 128,591 | 136,994 |
| Trade creditors | 274,478 | 327,267 |
| Other current liabilities | 300,647 | 265,410 |
| Current liabilities | 703,716 | 729,671 |
| Total liabilities | 1,979,772 | 1,927,451 |
| Shareholders' funds excluding non-controlling interests | 1,030,120 | 1,047,445 |
| Non-controlling interests | 9,270 | 9,519 |
| Total Shareholders' funds | 1,039,390 | 1,056,964 |
| Total Shareholders' funds and liabilities | 3,019,162 | 2,984,415 |

Condensed consolidated statements of income by nature

| (Amounts expressed in thousands of Euro) | September 2016 | September 2015 |
|---|----------------|----------------|
| Total revenue | 1,124,094 | 1,067,897 |
| Costs and losses | | |
| Direct costs and External supplies and services | (474,032) | (455,136) |
| Depreciation and amortisation | (292,503) | (267,649) |
| Other operating costs | (238,050) | (214,287) |
| | (1,004,585) | (937,072) |
| Financial results | (18,775) | (29,697) |
| Income taxation | (22,499) | (27,735) |
| Consolidated net income/(loss) for the period | 78,235 | 73,393 |
| Consolidated net income/(loss) for the period attributed to non-controlling interests | (152) | (136) |
| Attributed to shareholders of parent company | 78,387 | 73,529 |

25. Earnings per share

Earnings per share, basic and diluted, are calculated by dividing the consolidated net income attributable to the Group (Euro 6,002,560 in 2016 and Euro 40,291,529 in 2015) by the average number of shares outstanding during the period ended 30 September 2016 and 2015, net of own shares (305,769,023 in 2016 and 2015).

26. Medium Term Incentive Plans

In June 2000, Sonaecom Group created a discretionary Medium Term Incentive Plan, for more senior employees, based on Sonaecom options and shares and Sonae-SGPS, S.A. shares. The vesting occurs three years after the award of each plan, assuming that the employees are still employed in the Group, during that period.

The 2011 plan was delivered on March 2015 for all companies except for Sonaecom SGPS, SA, employees, whose delivery was in May 2015.

The 2012 plan was delivered on March 2016 for all companies.

Accordingly, the outstanding plans at 30 September 2016 are as follows:

| | | | Vesting period | | 30 September 2016 |
|-------------------|------------------------|------------|----------------|------------------------------------|-------------------|
| | Share price 30.09.2016 | Award date | Vesting date | Aggregate number of participations | Number of shares |
| Sonae SGPS shares | | | · · | | |
| 2013 Plan | 0.680 | 10-Mar-14 | 10-Mar-17 | 173 | 1,597,025 |
| 2014 Plan | 0.680 | 10-Mar-15 | 10-Mar-18 | 185 | 1,501,422 |
| 2015 Plan | 0.680 | 10-Mar-16 | 10-Mar-19 | 201 | 1,808,031 |

All the Plans includes employees of WeDo Group following the adoption by these companies of the same medium term incentives plans that the rest of the group since 2013.

During the period ended at 30 September 2016, the movements that occurred in the plans can be summarised as follows:

| | | Sonae SGPS shares |
|---|------------------------|-------------------|
| | | |
| | Number of participants | Number of shares |
| Outstanding at 31 December 2015: | | |
| Unvested | 402 | 4,042,703 |
| Total | 402 | 4,042,703 |
| Movements in the period: | | |
| Award | 204 | 1,828,091 |
| Vested | (23) | (813,157) |
| Cancelled / elapsed / corrected / transfers (1) | (24) | (151,159) |
| Outstanding at 30 September 2016: | | |
| Unvested | | 4,906,478 |
| Total | 559 | 4,906,478 |

⁽¹⁾ Corrections are made for dividends paid and changes to capital and other adjustments including those resulting from changes in the maturity of the MTIP, which may now be made through shares at a discount.

The responsibility of the plans was recognized under the caption 'Other current liabilities' and 'Other non-current liabilities'.

For Sonae SGPS shares plans (excluding the Sonaecom shares plans converted into Sonae SGPS shares plans), the group entered into hedging contracts with external entities, and the liabilities are calculated based on the agreed price. The hedging contracts were used to cover the vestd of the 2011 and 2012 plans. So, in the period ended at 30 September 2016 there are no outstanding hedging contracts.

Share plans costs are recognised in the accounts over the year between the award and the vesting date of those shares. The costs recognised with outstanding plans and with the plan delivered during the period ended at 30 September 2016, were as follows:

| | Value |
|--|-----------|
| Costs recognised in previous years | 2,205,793 |
| Costs recognised in the period | 247,471 |
| Costs of plans vested in the period | (813,651) |
| Total cost of the plans | 1,639,613 |
| Recorded in 'Other current liabilities | 926,752 |
| Recorded in 'Other non-current liabilities | 712,861 |

These financial consolidated presentations have been approved by the Executive Board and authorized to be issued on 4 November 2016.

These financial statements are a translation of financial statements originally issued in Portuguese in accordance with International Financial Reporting Standards (IAS / IFRS) as adopted by the European Union and the format and disclosures required by those Standards, some of which may not conform to or be required by generally accepted accounting principles in other countries. In the event of discrepancies, the Portuguese language version prevails.

Appendix

| Key management personnel - Sonaecom | | | | | |
|---|-----------------------------------|--|--|--|--|
| Ângelo Gabriel Ribeirinho dos Santos Paupério | Maria Cláudia Teixeira de Azevedo | | | | |
| António Bernardo Aranha da Gama Lobo Xavier | | | | | |

| Key management personnel - Sonae SGPS | | | | | |
|---------------------------------------|---|--|--|--|--|
| Duarte Paulo Teixeira de Azevedo | Ângelo Gabriel Ribeirinho dos Santos Paupério | | | | |
| Andrew Eustace Clavering Campbell | Christine Cross | | | | |
| Dag Johan Skattum | José Manuel Neves Adelino | | | | |
| Marcelo Faria Lima | Margaret Lorraine Trainer | | | | |
| Tsega Gebreyes | | | | | |

| Sonae | e/Efanor/NOS Group Companies |
|--|--|
| 3shoppings - Holding, SGPS, SA | BIG Picture 2 Films |
| ACCIVE Insurance Cons. e Franchising,Lda | Bloco Q-Sociedade Imobiliária,SA |
| Accive Insurance-Corretor de Seguros, SA | Bom Momento - Restauração, S.A. |
| ADD Avaliações Eng.Aval.e Perícias, Ltda | Bright Development Studio, S.A. |
| Adlands BV | Bright Ventures Capital SCR |
| Aduanas Caspe, S.L.U. | Canal 20 TV, SA |
| Aegean Park, SA | Canasta-Empreendimentos Imobiliários,SA |
| Agepan Eiweiler Management GmbH | Candotal Spain, S.L. |
| Agloma Imobiliaria y Servicios. S.L. | Cape Technologies Limited |
| Agloma Investimentos, Sgps, S.A. | CAPWATT - Brainpower, S.A. |
| ALEXA Administration GmbH | Capwatt ACE, S.A. |
| ALEXA Holding GmbH | Capwatt Colombo - Heat Power, S.A. |
| ALEXA Shopping Centre GmbH | Capwatt Engenho Novo - Heat Power, S.A. |
| Algarveshopping- Centro Comercial, SA | Capwatt Hectare - Heat Power, ACE |
| Aqualuz - Turismo e Lazer, Lda | Capwatt II - Heat Power, S.A. |
| Aqualuz Tróia-Expl.Hoteleira e Imob., SA | Capwatt III - Heat Power, S.A. |
| Arat Inmuebles, S.A. | Capwatt Maia - Heat Power, S.A. |
| ARP Alverca Retail Park, SA | Capwatt Martim Longo - Solar Power, S.A. |
| Arrábidashopping - Centro Comercial, SA | Capwatt Vale do Caima - Heat Power, S.A. |
| Aserraderos de Cuellar,SA | Capwatt Vale do Tejo - Heat Power, S.A. |
| Atelgen-Produção Energia, ACE | CAPWATT, SGPS, S.A. |
| Atlantic Ferries-Tráf.Loc,Flu.e Marít,SA | Carvemagere-Manut.e Energias Renov., Lda |
| Avenida M-40 BV | Casa da Ribeira-Sociedade Imobiliária,SA |
| Azulino Imobiliária, S.A. | Cascaishopping Centro Comercial, SA |
| BA Business Angels, SGPS, SA | Cascaishopping Holding I, SGPS, SA |
| BA Capital, SGPS | CCCB Caldas da Rainha-Centro Comerc., SA |
| BB Food Service, SA | Centro Colombo Centro Comercial, SA |
| Beeskow Holzwerkstoffe | Centro Residencial da Maia, Urban., SA |
| Beralands BV | Centro Vasco da Gama Centro Comercial,SA |
| Bertimóvel - Sociedade Imobiliária, S.A. | Chão Verde-Soc. de Gestão Imobiliária,SA |

Cinclus Imobiliária.SA

Citorres - Sociedade Imobiliária, SA

Coimbrashopping Centro Comercial, SA

Colombo Towers Holding BV

Comercial Losan Polonia SP. Z.O.O.

Comercial Losan, S.L.U.

Comp. Pesca Comércio Cosal, SARL

Companhia Térmica do Serrado, ACE

Companhia Térmica Tagol, Lda.

Contacto Concessões, SGPS, S.A.

Contibomba-Comérc.Distr.Combustiveis.SA

Contimobe - Imobiliária Castelo Paiva, SA

Continente Hipermercados, SA

Country Club da Maia-Imobiliaria,SA

CTE-Central Termoeléct. do Estuário, Lda

Cumulativa - Sociedade Imobiliária, S.A.

Digitmarket-Sistemas de Informação, SA

Discovery Sports, SA

DOC Malaga Holdings, S.L.

DOC Malaga SITECO, S.L.U.

Dortmund Tower GmbH

Dos Mares Shopping Centre BV

Dos Mares Shopping Centre, SA

Dreamia B.V

Dreamia, Serv. de Televisão, SA

Ecociclo - Energia e Ambiente, SA

Efanor Investimentos, SGPS, S.A.

Efanor Serviços de Apoio à Gestão, S.A.

Elergone Energias, Lda

Empracine - E. Pro. Act. Cinema, Lda

Empreend.Imob.Quinta da Azenha,SA

Enerlousado-Recursos Energéticos, Lda.

Estação Viana Centro Comercial, SA

Euroresinas-Indústrias Quimicas,SA

Farmácia Selecção, SA

Fashion Division Canárias, SA

Fashion Division, S.A.

Filmes Mundáfrica, SARL

FINSTAR - Socied. Investim. Part. S.A.

Fozimo - Sociedade Imobiliária, SA Frases e Frações Imobiliária e Serv., SA

Freccia Rossa - Shopping Centre, Srl

Fundo de Invest.Imobiliário Fec. Imosede

Fundo Esp.Inv.Imo.Fec. WTC

Fundo I.I. Parque Dom Pedro Shop. Center

Fundo Invest. Imobiliário Imosonae Dois

Fundo Invest.Imob.Shopp. Parque D. Pedro

Funtobar Spain SL

Gaiashopping I Centro Comercial, SA

Gaiashopping II Centro Comercial, SA

GHP Gmbh

Gli Orsi Shopping Centre 1, Srl

Global Usebti, S.L.

Glunz AG

Glunz Service GmbH

Glunz UK Holdings Ltd

Glunz Uka Gmbh

Golf Time-Golfe e Invest. Turísticos, SA

Guimarãeshopping Centro Comercial, SA

Harvey Dos Iberica, SL

Herco Consult.Risco Corret.Seguros, Ltda

Herco Consultoria de Risco, S.A.

HighDome PCC Limited

HighDome PCC Limited (Cell Europe)

Iberia Shop.C. Venture Coöperatief U.A.

Iberian Assets, SA

Iberosegur-Soc. Ibérica Med. Seguros, Lda

lgimo - Sociedade Imobiliária, SA

Iginha - Sociedade Imobiliária, SA

Imobeauty, SA

Imoclub-Serviços Imobilários, SA

Imoconti - Sociedade Imobiliária, SA

Imodivor - Sociedade Imobiliária, SA

Imoestrutura - Sociedade Imobiliária, SA

Imohotel-Emp.Turísticos Imobiliários,SA

Imomuro - Sociedade Imobiliária, SA

Imopenínsula - Sociedade Imobiliária, SA

Imoplamac Gestão de Imóveis. SA

Imoponte - Sociedade Imobiliária, SA

Imoresort - Sociedade Imobiliária, SA

Imoresultado - Sociedade Imobiliária, SA

Imosedas - Imobiliária e Sevicos, SA

Imosistema - Sociedade Imobiliária, SA

Impaper Europe GmbH

Implantação - Imobiliária, S.A.

Infofield - Informática, SA

Inovretail, Lda.

Inparvi SGPS, SA

Interlog-SGPS, SA

Ioannina Develop.of Shopping Centres, SA

Irmãos Vila Nova III - Imobiliária, SA

Irmãos Vila Nova, SA

Isoroy SAS

IVN - Serviços Partilhados, SA

IVN Asia Limited

Land Retail BV

Larim Corretora de Resseguros, Ltda

Larissa Develop. of Shopping Centers, SA

Lazam MDS Corretora e Adm. Seguros, SA

Le Terrazze - Shopping Centre 1, Srl

Libra Serviços, Lda

Loop 5 Shopping Centre GmbH

Losan Colombia, S.A.S. Losan Overseas Textile, S.L.

Losan Tekstil Urun.V E Dis Ticaret, L.S.

Lusomundo Imobiliária 2, SA Lusomundo Moçambique, Lda Lusomundo Soc. Inv. Imob. SA

Luz del Tajo BV

Luz del Tajo Centro Comercial, SA

MA02 - Sierra Maroc SARL

Madeirashopping Centro Comercial, SA Maiashopping Centro Comercial, SA Maieguipa - Gestão Florestal, SA

Marcas MC, zRT Marina de Tróia S.A.

Marmagno-Expl.Hoteleira Imob.,SA Marvero-Expl.Hoteleira Imob.,SA MCCARE, Serviços de Saúde, S.A. MDS - Corretor de Seguros, SA

MDS Affinity-Sociedade de Mediação Lda

MDS Africa SGPS, SA

MDS Auto - Mediação de Seguros, SA Mds Knowledge Centre, Unipessoal, Lda

MDS Malta Holding Limited MDS RE - Mediador de resseguros

MDS, SGPS, SA Megantic BV MJB-Design, Lda

MJLF - Empreendimentos Imobiliários, SA Modalfa - Comércio e Serviços, SA Modalloop - Vestuário e Calçado, SA Modelo - Dist.de Mat. de Construção,S.A. Modelo Continente Hipermercados, SA Modelo Continente International Trade,SA

Modelo Hiper Imobiliária, SA

Modelo.com-Vendas por Correspondência,SA Movelpartes-Comp.para Ind.Mobiliária,SA

MSTAR, SA

Münster Arkaden BV

Norte Shop. Retail and Leisure Centre BV Norteshopping Centro Comercial, SA NOS Açores Comunicações, S.A. NOS Communications S.à.r.l. NOS Comunicações, S.A. NOS Inovação S.A.

NOS Lusomundo Audiovisuais, S.A. NOS Lusomundo Cinemas, S.A. NOS Lusomundo TV, S.A. NOS Madeira Comunicacões, S.A. NOS Sistemas España, S.L.

NOS Sistemas S.A.

NOS Technology-C.C. e Gest.Redes Com.,SA NOS Towering-Gestão de Torres Telec., SA

NOS, SGPS, S.A.

NOSPUB, Publicidade e Conteúdos, S.A.

Novodecor (PTY), LTD OSB Deustchland Gmbh Pantheon Plaza BV

Paracentro - Gestão de Galerias Com., SA Parcelas e Narrativas - Imobiliária SA

Pareuro BV

Park Avenue Develop.of Shop. Centers, SA

Parklake Shopping, SA

Parque Atlântico Shopping-C.Comerc., SA

Parque D. Pedro 1 BV

Parque de Famalicão - Empreend.Imob., SA

Pátio Boavista Shopping, Ltda Pátio Campinas Shopping, Ltda Pátio Goiânia Shopping, Ltda

Pátio Londrina Empreend.e Particip.,Ltda Pátio São Bernardo Shopping Ltda Pátio Sertório Shopping Ltda Pátio Uberlândia Shopping Ltda

PCJ-Público, Comunicação e Jornalismo,SA Per-Mar-Sociedade de Construções,SA Pharmaconcept - Actividades em Saúde, SA Pharmacontinente - Saúde e Higiene, SA Plaza Eboli - Centro Comercial, SA Plaza Mayor Parque de Ócio BV Plaza Mayor Parque de Ocio, SA Plaza Mayor Shopping BV Plaza Mayor Shopping, SA

Plenerg Srl

Poliface North America

Ponto de Chegada - Soc. Imobiliária, SA Porturbe-Edificios e Urbanizações,SA

Praedium - Serviços, SA Praedium II - Imobiliária, SA Praesidium Services Limited

Predicomercial - Promoção Imobiliária,SA Predilugar - Sociedade Imobiliária, SA Prédios Privados Imobiliária, SA Predisedas - Predial das Sedas, SA

Project Guia, S.A.
Project SC 1 BV
Project Sierra 10 BV
Project Sierra 11 BV
Project Sierra 12 BV
Project Sierra 2 BV

Project Sierra 8 BV Project Sierra Cúcuta BV Project Sierra Four Srl

Project Sierra Germany 2 (two)-Sh.C.GmbH Project Sierra Germany 4 (four)-S.C.GmbH

Project Sierra Spain 1 BV

Project Sierra Spain 2 - C.Comercial, SA

Project Sierra Two Srl

Promessa Sociedade Imobiliária, S.A.

Proyecto Cúcuta S.A.S.

Público - Comunicação Social, SA

QCE-Desenv. e Fabrico de Equipamentos,SA Racionaliz. y Manufact.Florestales,SA

River Plaza BV River Plaza Mall, Srl

Ronfegen-Recursos Energéticos, Lda. RSI Corretora de Seguros, Ltda

S.C. Microcom Doi Srl S21 Sec Brasil, Ltda

S21 Sec Ciber Seguridad, S.A. de CV

S21 SEC Gestion, S.A.

S21 Sec Information Security Labs, S.L.

S21 Sec México, S.A. de CV S21 Sec, S.A. de CV

S21SEC Portugal - CyberSecurity Services, SA

Salsa DE GmbH

Salsa Distribution USA LLC Salsa France, S.A.R.L. Salsa Luxembourg, Sàrl

Saphety - Transacciones Electronicas SAS Saphety Brasil Transações Eletrônicas Ld Saphety Level - Trusted Services, SA

SC Aegean BV SC Assets, SGPS, SA SC Finance BV

SC For-Serv.Form.e Desenv.R.H.,Unip.,Lda

SC Hospitality, SGPS, S.A.

SC, SGPS, SA SC-Consultadoria,SA

SC-Eng. e promoção imobiliária,SGPS,S.A

SDSR - Sports Division SR, S.A.

Selifa-Soc. de Empreend. Imobiliários,SA Sempre à Mão - Sociedade Imobiliária, SA Sesagest - Proj. Gestão Imobiliária, SA Sete e Meio Herdades-Inv. Agr. e Tur.,SA SFS - Serviços de Gestão e Marketing, SA Shopping Centre Colombo Holding BV Shopping Centre Parque Principado BV

SIAL Participações, Lda Sierra Asia Limited Sierra Berlin Holding BV

Sierra Brazil 1 BV

Sierra Cevital Shopping Center, Spa Sierra Core Assets Holdings, B.V. Sierra Corporate Services Holland BV Sierra Developments Holding BV Sierra Developments, SGPS, SA Sierra European R.R.E. Assets Hold. BV

Sierra Germany GmbH Sierra GP, Limited Sierra Greece, SA

Sierra Investimentos Brasil Ltda Sierra Investments (Holland) 1 BV Sierra Investments (Holland) 2 BV Sierra Investments Holding BV Sierra Investments SGPS, SA

Sierra Italy, Srl

Sierra Management, SGPS, SA Sierra Maroc Services, SARL

Sierra Portugal, SA Sierra Project Nürnberg BV Sierra Real Estate Greece BV

Sierra Romania Sh. Centers Services Srl

Sierra Services Holland 2 BV Sierra Solingen Holding GmbH

Sierra Spain Shop. Centers Serv., S.A.U. Sierra Turkey Gayrim.Yön.P.Dan.An.Sirket

Sierra VdG Holding BV Sierra Zenata Project BV

SII - Soberana Invest, Imobiliários, SA

SISTAVAC, S.A. SISTAVAC, SGPS, S.A.

SISTAVAC-Sistemas HVAC-R do Brasil, Ltda SLS Salsa - Comércio e Difusão de Vestuário, S.A.

SLS Salsa España - Comercio y Difusión de Vestuario, S.A.U.

Soc.Inic.Aproveit.Florest.-Energias,SA Société de Tranchage Isoroy SAS. Socijofra - Sociedade Imobiliária, SA Sociloures - Sociedade Imobiliária, SA

Soflorin BV

Soira-Soc.Imobiliária de Ramalde,SA Solinca - Health & Fitness, SA Solinca-Investimentos Turísticos,SA Solinfitness - Club Malaga, S.L. Solingen Shopping Center GmbH

Soltroia-Imob.de Urb.Turismo de Tróia,SA

Somit Imobiliária, SA Sonae Arauco France SAS Sonae Arauco, S.A. Sonae Capital Brasil, Lda Sonae Capital, SGPS, SA Sonae Center Serviços II, SA Sonae Financial Services, S.A.

Sonae Ind., Prod. e Com.Deriv.Madeira.SA

Sonae Industria (UK),Ltd

Sonae Industria de Revestimentos, SA

Sonae Indústria-SGPS,SA Sonae Investimentos, SGPS, SA

Sonae Investment Management-S.T.,SGPS,SA

Sonae Investments BV

Sonae MC - Modelo Continente, SGPS, SA

Sonae MC S2 Africa Limited Sonae Novobord (PTY) Ltd

Sonae RE, S.A.

Sonae Retalho España-Serv. Generales, SA

Sonae SGPS, SA Sonae Sierra Brasil, SA Sonae Sierra Brazil, BV / SARL Sonae Sierra, SGPS, SA

Sonae Specialized Retail, SGPS, SA Sonae SR Malta Holding Limited Sonae Tafibra Benelux, BV Sonaecenter Serviços, SA

Sonaecom - Serviços Partilhados, S.A

Sonaecom BV Sonaecom, SGPS, SA

Sonaecom-Cyber Security and Int.,SGPS,SA Sonaecom-Sistemas Información España SL Sonaegest-Soc.Gest.Fundos Investimentos

Sonaerp - Retail Properties, SA SONAESR - Serviços e logistica, SA

Sonaetelecom BV Sondis Imobiliária, SA

Sontaria-Empreend.Imobiliários,SA

Sontel BV Sonvecap BV Sopair, S.A.

Sótaqua - Soc. de Empreendimentos Turist Soternix-Produção de Energia, ACE

Spanboard Products,Ltd SPF - Sierra Portugal Spinarg Moçambique, Lda

Spinarq-Engenharia, Energia e Ambiente, SA Spinveste - Promoção Imobiliária, SA Spinveste-Gestão Imobiliária SGII.SA

Sport TV Portugal, SA Sport Zone Canárias, SL

Sport Zone España-Com.Art.de Deporte,SA Sport Zone spor malz.per.satis ith.ve ti

Spred, SGPS, SA Tableros Tradema,S.L.

Tafiber, Tableros de Fibras Ibéricas, SL

Tafibra South Africa (PTY) Ltd.

Tafibra Suisse, SA

Tafisa Canadá Societé en Commandite

Tafisa France, SA Tafisa UK,Ltd

Taiber, Tableros Aglomerados Ibéricos, SL Tecnológica Telecomunicações, Ltda Teconologias del Medio Ambiente, SA

Teliz Holding B.V. Têxtil do Marco, SA

The Artist Porto Hot.&Bistrô-Act.Hot.,SA The House Ribeira Hotel - Expl. Hot., SA

Tlantic BV

Tlantic Portugal - Sist.de Informação,SA Tlantic Sistemas de Informação, Ltda

Tool Gmbh

Troia Market-Supermercados, S.A.

Troia Natura, S.A. Troiaresort, SGPS, S.A.

Troiaresort-Investimentos Turísticos, SA Tulipamar-Expl.Hoteleira Imob.,SA Turismo da Samba (Tusal), SARL Unishopping Consultoria Imobiliária,Ltda

UP INVEST, SGPS, S.A. Upstar Comunicações SA

Urbisedas-Imobiliária das Sedas,SA Usebti Textile México S.A. de C.V.

Valor N, SA

Via Catarina Centro Comercial, SA Vistas do Freixo-Emp.Tur.Imobiliários,SA

Vuelta Omega, S.L.

We Do Consulting-Sist. de Informação, SA

We Do Poland Sp.Z.o.o.

We Do Technologies (UK) Limited We Do Technologies Americas, Inc

We Do Technologies Australia PTY Limited

We Do Technologies BV We Do Technologies Egypt LLC We Do Technologies Mexico, S. de RL Wedo Brasil-Soluções Informáticas,Ltda

Weiterstadt Shopping BV

Worten - Equipamento para o Lar, SA

Worten Canárias, SL

Worten España Distribución, SL

ZAP Cinemas, S.A. ZAP Media S.A. ZAP Publishing, S.A.

Zippy - Comércio e Distribuição, SA Zippy - Comercio y Distribución, SA Zippy cocuk malz.dag.ith.ve tic.ltd.sti ZYEvolution-Invest.Desenv.,SA

4.3. Sonaecom individual financial statements

Balance sheets

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015.

| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | September 2015 (not audited) | December 2015 |
|---|------------------------|---------------------------------|---------------------------------|---------------|
| Assets | | | | |
| Non-current assets | | | | |
| Tangible assets | 1.a, 1.f and 2 | 16,306 | 27,947 | 24,977 |
| Intangible assets | 1.b and 3 | 2,754 | 4,621 | 3,907 |
| Investments in Group companies | 1.c and 5 | 55,251,587 | 51,847,142 | 49,347,142 |
| Investments in joint ventures | 1.d and 6 | 597,666,944 | 597,666,944 | 597,666,944 |
| Financial assets at fair value through profit or loss | 1.e, 4 and 7 | - | 151,645 | 144,477 |
| Other non-current assets | 1.d, 1.n, 4, 8 and 20 | 158,179,791 | 159,944,237 | 165,849,237 |
| Total non-current assets | | 811,117,382 | 809,642,536 | 813,036,684 |
| Current assets | | | | |
| Financial assets at fair value through profit or loss | 1.e, 4 and 7 | - | 81,173,373 | 79,796,807 |
| Other current debtors | 1.e, 1.g, 4, 10 and 20 | 1,331,957 | 2,746,006 | 3,005,261 |
| Other current assets | 1.e, 1.n, 4, and 20 | 489,856 | 430,189 | 378,552 |
| Cash and cash equivalents | 1.e, 1.h, 4 and 11 | 265,349,078 | 186,189,962 | 179,448,314 |
| Total current assets | | 267,170,891 | 270,539,530 | 262,628,934 |
| Total assets | | 1,078,288,273 | 1,080,182,066 | 1,075,665,618 |
| Shareholder' funds and liabilities | | | | |
| Shareholders' funds | | | | |
| Share capital | 12 | 230,391,627 | 230,391,627 | 230,391,627 |
| Own shares | 1.q and 13 | (8,441,804) | (8,441,804) | (8,441,804) |
| Reserves | 1.p | 834,236,219 | 817,581,760 | 817,581,760 |
| Net income / (loss) for the period | | 20,156,212 | 39,096,465 | 34,389,062 |
| Total Shareholders' funds | | 1,076,342,254 | 1,078,628,048 | 1,073,920,645 |
| Liabilities | | | | |
| Non-current liabilities | | | | |
| Provisions for other liabilities and charges | 1.I, 1.o and 15 | 290,320 | 351,301 | 241,811 |
| Other non-current liabilities | 1.n, 1.t, 4 and 23 | 82,520 | 258,928 | 222,526 |
| Total non-current liabilities | | 372,840 | 610,229 | 464,337 |
| Current liabilities | | | | |
| Other creditors | 4, 16 and 20 | 894,614 | 112,218 | 200,693 |
| Other current liabilities | 1.n, 1.t, 4, 20 and 23 | 678,565 | 831,571 | 1,079,943 |
| Total current liabilities | | 1,573,179 | 943,789 | 1,280,636 |
| Total Shareholders' funds and liabilities | | 1,078,288,273 | 1,080,182,066 | 1,075,665,618 |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

Profit and Loss account by nature

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015

| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | July to September 2016 (not audited) | September 2015 (not audited) | July to September 2015 (not audited) | December 2015 |
|---|--------------------------------|---------------------------------|--|---------------------------------|--|---------------|
| Services rendered | 20 | 211,684 | 50,348 | 257,645 | 80,592 | 338,240 |
| Other operating revenues | 20 | 119,949 | 15,220 | 176,019 | 86,173 | 241,085 |
| | | 331,633 | 65,568 | 433,664 | 166,765 | 579,325 |
| External supplies and services | 1.f, 17 and 20 | (577,850) | (190,858) | (556,350) | (172,970) | (723,241) |
| Staff expenses | 1.t and 23 | (505,128) | (258,504) | (842,643) | (278,701) | (1,155,774) |
| Depreciation and amortisation | 1.a, 1.b, 2 and 3 | (10,286) | (3,469) | (11,218) | (3,564) | (15,084) |
| Provisions and impairment losses | 1.I and 15 | (48,509) | - | (46,490) | | - |
| Other operating costs | | (120,610) | (10,052) | (80,259) | (62,967) | (63,231) |
| | | (1,262,383) | (462,883) | (1,536,960) | (518,202) | (1,957,330) |
| Gains and losses on Group companies and companies jointly controlled | 5, 8 and 18 | 13,866,947 | 9,206,947 | 13,085,500 | 7,215,000 | 9,450,500 |
| Gains and losses on financial assets at fair value through profit or loss | 7 and 18 | 4,808,251 | - | 25,270,317 | 2,159,391 | 23,886,615 |
| Other financial expenses | 1.c, 1.i, 1.j, 1.r, 1.s and 18 | (62,125) | (22,356) | (96,483) | (10,327) | (135,054) |
| Other financial income | 1.r and 18 | 1,759,887 | 454,360 | 1,959,573 | 651,767 | 2,113,424 |
| Current income / (loss) | | 19,442,210 | 9,241,637 | 39,115,611 | 9,664,394 | 33,937,480 |
| Income taxation | 1.m, 9 and 19 | 714,002 | 742,495 | (19,146) | (113,089) | 451,582 |
| Net income / (loss) for the period | | 20,156,212 | 9,984,132 | 39,096,465 | 9,551,305 | 34,389,062 |
| Earnings per share | 22 | | | | | |
| Including discontinued operations: | | | | | | |
| Basic | | 0.07 | 0.03 | 0.13 | 0.03 | 0.11 |
| Diluted | | 0.07 | 0.03 | 0.13 | 0.03 | 0.11 |
| Excluding discontinued operations: | | | | | | |
| Basic | | 0.07 | 0.03 | 0.13 | 0.03 | 0.11 |
| Diluted | | 0.07 | 0.03 | 0.13 | 0.03 | 0.11 |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

Statement of profit and loss and other comprehensive income

For the periods ended at 30 September 2016 and 2015 and for the year ended at 31 December 2015

| (Amounts expressed in Euro) | Notes | September 2016 (not audited) | July to September 2016 (not audited) | September 2015 (not audited) | July to September 2015 (not audited) | December 2015 |
|--|-------|---------------------------------|--|---------------------------------|--|---------------|
| Net income / (loss) for the period | | 20,156,212 | 9,984,132 | 39,096,465 | 9,551,305 | 34,389,062 |
| Components of other comprehensive income, net of tax | | - | - | - | - | - |
| Comprehensive income for the period | | 20,156,212 | 9,984,132 | 39,096,465 | 9,551,305 | 34,389,062 |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

Movements in Shareholders' funds

For the periods ended at 30 September 2016 and 2015

| (Amounts expressed in Euro) | | | | | | | Reserves | | |
|--|---------------|-------------------------|---------------|--------------------|-------------------|----------------|----------------|---------------------|---------------|
| | | | | | | | | | |
| | Share capital | Own shares (note 13) | Share premium | Legal reserves Own | n shares reserves | Other reserves | Total reserves | Net income / (loss) | Total |
| 2016 | | | | | | | | | |
| Balance at 31 December 2015 | 230,391,627 | (8,441,804) | 775,290,377 | 13,443,724 | 8,441,804 | 20,405,855 | 817,581,760 | 34,389,062 | 1,073,920,645 |
| Appropriation of result of 2015 | | | | | | | | | |
| Transfer to legal reserves and other reserves | - | - | - | 1,719,453 | - | 32,669,609 | 34,389,062 | (34,389,062) | - |
| Dividend Distribution | - | - | - | - | - | (17,734,603) | (17,734,603) | - | (17,734,603) |
| Comprehensive income for the period ended at 30 September 2016 | - | - | - | - | - | - | - | 20,156,212 | 20,156,212 |
| Balance at 30 September 2016 | 230,391,627 | (8,441,804) | 775,290,377 | 15,163,177 | 8,441,804 | 35,340,861 | 834,236,219 | 20,156,212 | 1,076,342,254 |

| (Amounts expressed in Euro) | | | | | | | Reserves | | |
|---|---------------|-------------------------|---------------|--------------------|--------------------|----------------|----------------|----------------------|---------------|
| | Share capital | Own shares (note 13) | Share premium | Legal reserves Own | o charos rosorvos | Other reserves | Total reserves | Net income / (loss) | Total |
| 2015 | Share capital | (Hote 15) | Share premium | Legarreserves own | i Silares reserves | Other reserves | Totalicscives | 1401110011107 (1033) | Total |
| Balance at 31 December 2014 Appropriation of result of 2014 | 230,391,627 | (8,441,804) | 775,290,377 | 13,152,684 | 8,441,804 | 28,635,701 | 825,520,566 | 5,820,800 | 1,053,291,189 |
| Transfer to legal reserves and other reserves | _ | - | _ | 291,040 | - | 5,529,760 | 5,820,800 | (5,820,800) | - |
| Dividend Distribution | - | - | - | - | - | (13,759,606) | (13,759,606) | - | (13,759,606) |
| Comprehensive income for the year period at 30 September 2015 | - | - | - | - | - | - | - | 39,096,465 | 39,096,465 |
| Balance at 30 September 2015 | 230,391,627 | (8,441,804) | 775,290,377 | 13,443,724 | 8,441,804 | 20,405,855 | 817,581,760 | 39,096,465 | 1,078,628,048 |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

Cash Flow statements

For the periods ended at 30 September 2016 and 2015

| (Amounts expresses in Euro) | | September 2016 (not audited) | | September 2015 (not audited) |
|---|--------------|---------------------------------|--------------|------------------------------|
| Operating activities | | | | |
| Payments to employees | (1,024,967) | _ | (1,825,537) | |
| Cash flows from operating activities | (1,024,967) | | (1,825,537) | |
| Payments / receipts relating to income taxes, net | 1,341,994 | | 998,758 | |
| Other payments / receipts relating to operating activities, net | 1,465,451 | | 511,010 | |
| Cash flows from operating activities (1) | | 1,782,478 | | (315,769) |
| Investing activities | | | | |
| Receipts from: | | | | |
| Financial Investments | - | | 2,957,000 | |
| Interest and similar income | 1,665,090 | | 2,721,583 | |
| Loans granted | 600,000 | | 965,000 | |
| Dividends | 20,073,952 | | 17,357,220 | |
| Disposals of investments at fair value | 82,840,847 | | - | |
| Payments for: | | | | |
| Tangible assets | (686) | | - | |
| Loans granted | (3,280,000) | | - | |
| Cash flows from investing activities (2) | | 101,899,203 | | 24,000,803 |
| Financing activities | | | | |
| Payments for: | | | | |
| Interest and similar expenses | (46,314) | | (535,502) | |
| Dividends | (17,734,603) | | (13,759,606) | |
| Cash flows from financing activities (3) | | (17,780,917) | | (14,295,108) |
| Net cash flows $(4)=(1)+(2)+(3)$ | | 85,900,764 | _ | 9,389,926 |
| Cash and cash equivalents at the beginning of the period | | 179,448,314 | _ | 176,800,036 |
| Cash and cash equivalents at period end | _ | 265,349,078 | _ | 186,189,962 |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

Notes to the cash flow statements

For the periods ended at 30 September 2016 and 2015

| | September 2016 (not audited) | September 2015 (not audited) |
|---|---------------------------------|---------------------------------|
| 1. Acquisition or sale of subsidiaries or other businesses | | |
| a) Receipts from other business activities | | |
| Reimburse of supplementary capital from Sonae Investment Management - Software and Technology, SGPS, S.A. | - | 2,957,000 |
| Loan repayment from PCJ - Público, Comunicação e Jornalismo, S.A. | (600,000) | - |
| | (600,000) | 2,957,000 |
| b) Payments from other business activities | | |
| Loan granted to Sonae Investment Management - Software and Technology, SGPS, S.A. | 3,280,000 | - |
| | 3,280,000 | - |
| c) Dividends received | | |
| NOS, SGPS, S.A.* | 18,311,947 | 15,815,500 |
| ZOPT, SGPS, S.A. | 1,762,005 | 1,541,720 |
| | 20,073,952 | 17,357,220 |
| | September 2016 | September 2015 |
| | (not audited) | (not audited) |
| 2. Details of cash and cash equivalents | | |
| Cash in hand | 861 | 499 |
| Cash at bank | 120,528,217 | 67,454,463 |
| Treasury applications | 144,820,000 | 118,735,000 |
| Cash and cash equivalents | 265,349,078 | 186,189,962 |
| Cash assets | 265,349,078 | 186,189,962 |
| 3. Description of non-monetary financing activities | | |
| a) Bank credit obtained and not used | 1,000,000 | 1,000,000 |
| b) Purchase of company through the issue of shares | Not applicable | Not applicable |
| c) Conversion of loans into shares | Not applicable | Not applicable |

The notes are an integral part of the financial statements at 30 September 2016 and 2015.

The Chief Accountant

Ricardo André Fraga Costa

The Board of Directors

Ângelo Gabriel Ribeirinho Paupério

Maria Cláudia Teixeira de Azevedo

4.4. Notes to the individual financial statements of Sonaecom

SONAECOM, SGPS, S.A., (hereinafter referred to as 'the Company' or 'Sonaecom') was established on 6 June 1988, under the name Sonae – Tecnologias de Informação, S.A. and has its head office at Lugar de Espido, Via Norte, Maia – Portugal.

Pargeste, SGPS, S.A.'s subsidiaries in the communications and information technology area were transferred to the Company through a demerger-merger process, executed by public deed dated 30 September 1997.

On 3 November 1999, the Company's share capital was increased, its Articles of Association were modified and its name was changed to Sonae.com, SGPS, S.A.. Since then the Company's corporate object has been the management of investments in other companies. Also on 3 November 1999, the Company's share capital was re-denominated to euro, being represented by one hundred and fifty million shares with a nominal value of 1 Euro each.

On 1 June 2000, the Company carried out a Combined Share Offer, involving the following:

- A Retail Share Offer of 5,430,000 shares, representing 3.62% of the share capital, made in the domestic market and aimed at: (i) employees of the Sonae Group; (ii) customers of the companies controlled by Sonaecom; and (iii) the general public;
- An Institutional Offering for sale of 26,048,261 shares, representing 17.37% of the share capital, aimed at domestic and foreign institutional investors.

In addition to the Combined Share Offer, the Company's share capital was increased under the terms explained below. The new shares were fully subscribed for and paid up by Sonae-, SGPS, S.A. (a Shareholder of Sonaecom, hereinafter referred to as 'Sonae'). The capital increase was subscribed for and paid up on the date the price of the Combined Share Offer was determined, and paid up in cash, 31,000,000 new ordinary shares of 1 Euro each being issued. The subscription price for the new shares was the same as that fixed for the sale of shares in the aforementioned Combined Share Offer, which was Euro 10.

In addition, Sonae sold, in that year, 4,721,739 Sonaecom shares under an option granted to the banks leading the Institutional Offer for Sale and 1,507,865 shares to Sonae Group managers and to the former owners of the companies acquired by Sonaecom.

By decision of the Shareholders' General Meeting held on 17 June 2002, Sonaecom's share capital was increased from Euro

181,000,000 to Euro 226,250,000 by public subscription reserved for the existing Shareholders, 45,250,000 new shares of 1 Euro each having been fully subscribed for and paid up at the price of Euro 2.25 per share.

On 30 April 2003, the company's name was changed by public deed to Sonaecom, SGPS, S.A..

By decision of the Shareholders' General Meeting held on 12 September 2005, Sonaecom's share capital was increased by Euro 70,276,868, from Euro 226,250,000 to Euro 296,526,868, by the issuance of 70,276,868 new shares of 1 Euro each and with a share premium of Euro 242,455,195, fully subscribed by France Telecom. The corresponding public deed was executed on 15 November 2005.

By decision of the Shareholders' General Meeting held on 18 September 2006, Sonaecom's share capital was increased by Euro 69,720,000, to Euro 366,246,868, by the issuance of 69,720,000 new shares of 1 Euro each and with a share premium of Euro 275,657,217, subscribed by 093X – Telecomunicações Celulares, S.A. (EDP) and Parpública – Participações Públicas, SGPS, S.A. (Parpública). The corresponding public deed was executed on 18 October 2006.

By decision of the Shareholders General Meeting held on 16 April 2008, bearer shares were converted into registered shares.

On 5 February 2014, Sonaecom made public the decision to launch a general and voluntary tender offer for the acquisition of shares representing the share capital of Sonaecom.

The offer was general and voluntary, with the offered obliged to acquire all the shares that were the object of the offer and were, until the end of the respective period, subject to valid acceptance by the recipients.

The period of the offer, during which sales orders were received, ran for two weeks, beginning on 6 February and ending on 19 February 2014. On 20 February 2014, the results of the offer were released. The level of acceptance reached 62%, corresponding to 54,906,831 Sonaecom shares (notes 7 and 12).

In 2014, Sonaecom reduced its share capital to Euro 230,391,627.

Euronext announced Sonaecom exclusion from the PSI-20 from 24 February 2014.

The financial statements are presented in euro, rounded at unit.

1. Basis of presentation

The accompanying financial statements have been prepared on a going concern basis, based on the Company's accounting records in accordance with International Financial Reporting Standards (IFRS).

The adoption of the International Financial Reporting Standards (IFRS) as adopted by the European Union occurred for the first time in 2007 and as defined by IFRS 1 – 'First time adoption of International Financial Reporting Standards and taking into account the IAS 34 - 'Interim Financial Reporting", 1 January 2006 was the date of transition from generally accepted accounting principles in Portugal to those standards.

The following standards, interpretations, amendments and revisions have been approved (endorsed) by the European Union, and have mandatory application to financial years beginning on or after 1 January 2016 and were first adopted in the period ended at 30 September 2016:

Standard / Interpretation

Effective date (annual periods beginning on

Amendments to IAS 1: Disclosure Initiative

1-Jan-16

The amendment introduces a set of directions and guidelines to improve and simplify the disclosures in the context of current IFRS reporting requirements.

Annual Improvements to IFRSs 2012-2014 Cycle

1-Jan-16

Annual Improvements to IFRSs 2012–2014 Cycle is a collection of amendments to IFRSs in response to issues addressed during the 2012–2014 cycle for annual improvements to IFRSs.

IAS 16 and IAS 38 - Amendments (Clarification of

1-Jan-16

Acceptable Methods of Depreciation and Amortisation)

The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects more factors other than the consumption of the economic benefits embodied in the asset.

IFRS 11 - Amendments (Accounting for Acquisitions of Interests in Joint Operations)

1-Jan-16

The objective was to add new guidance on the accounting for the acquisition of an interest in a joint by controlled operation that constitutes a business. The IASB decided which acquirers of such interests shall apply all the principles applied to business combinations accounting as established in IFRS 3 - "Business Combinations", and other IFRSs, that do not conflict with the guidance provided in IFRS 11.

IAS 27: Amendments (Equity Method in Separate

1-Jan-16

Financial Statements)

This amendment will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 28: Investment

1-Jan-16

Entities - Applying the Consolidation Exception

The amendments address issues that have arisen in the context of applying the consolidation exception for investment entities.

The application of these standards and interpretations had no material effect on the financial statements of the Company.

The following standards, interpretations, amendments and revisions have not yet been approved (endorsed) by the European Union, at the date of approval of these financial statements:

Standard / Interpretation

Effective date (annual periods beginning on or after)

IFRS 9 Financial instruments

1-Jan-18

This standard introduces new requirements for classifying and measuring financial assets.

IFRS 10 and IAS 28 - Amendments (Sale or Contribution of Assets between an Investor and its Associate or Joint

undefined

Venture)
The amendments address an acknowledged inconsistency between the

requirements in IFRS 10 and those established in IAS 28 (2011), when dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognised when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognised when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

IFRS 15 (Revenue from Contracts with Customers)

I-Jan-18

IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

IFRS 16 - Leases

1-Jan-19

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases, replacing IAS 17. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17

Amendments to IAS 12 - Recognition of Deferred Tax

1-Jan-17

Assets for Unrealised Losses

Amendments to IAS 12 - Recognition of Deferred Tax Assets for Unrealised Losses is to clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value.

Amendments to IAS 7 - Disclosure Initiative

1-Jan-17

Amendments to AS 7 - Disclosure Initiative intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities.

Amendments to IFRS 2 - Share-based Payment

1-Jan-18

The objective of clarifications to IFRS 2 Share-based Payment was to clarify the classification and measurement of share-based payment transactions.

Amendments to IFRS 4 - Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (issued on

1-Jan-18

12 September 2016)

The amendments are intended to address concerns about the different effective dates of IFRS 9 and the forthcoming new insurance contracts standard (expected as IFRS 17 within the next six months).

These standards have not yet been approved ('endorsed') by the European Union and, as such, were not adopted by the Group for the period ended at 30 September 2016. Their application is not yet mandatory.

It is estimated that the application of these standards and interpretations, except of IFRS 9, IFRS 15 and IFRS 16, when applicable to the group, will have no material effect on future consolidated financial statements, lying in analysis process the effects of these standards.

The accounting policies and measurement criteria adopted by the Group on 30 September 2016 are comparable with those used in the preparation of 30 September 2015 financial statements.

Main accounting policies

The main accounting policies used in the preparation of the accompanying financial statements are as follows:

a) Tangible assets

Tangible assets are recorded at their acquisition cost less accumulated depreciation and less estimated accumulated impairment losses.

Depreciations are calculated on a straight-line monthly basis as from the date the assets are available for use in the necessary conditions to operate as intended by the management, by a corresponding charge to the profit and loss statement caption 'Depreciation and amortisation'.

Impairment losses detected in the realisation value of tangible assets are recorded in the period in which they arise, by a corresponding charge to the caption 'Depreciation and amortisation' of the profit and loss statement.

The annual depreciation rates used correspond to the estimated useful life of the assets, which are as follows:

| | Years of useful life |
|--|----------------------|
| Buildings and others constructions – improvements in | |
| buildings owned by third parties | 10-20 |
| Plant and machinery | 5 |
| Vehicles | 4 |
| Fixtures and fittings | 4-8 |

Current maintenance and repair costs of tangible assets are recorded as costs in the period in which they occur. Improvements of significant amount, which increase the estimated useful life of the assets, are capitalised and depreciated in accordance with the estimated useful life of the corresponding assets.

b) Intangible assets

Intangible assets are recorded at their acquisition cost less accumulated amortisation and less estimated accumulated

impairment losses. Intangible assets are only recognised, if it is likely that they will bring future economic benefits to the Company, if the Company controls them and if their cost can be reliably measured.

Intangible assets correspond, essentially, to software and industrial property.

Amortisations are calculated on a straight-line monthly basis, over the estimated useful life of the assets (one to five years) as from the month in which the corresponding expenses are incurred.

Amortisation for the period is recorded in the profit and loss statement under the caption 'Depreciation and amortisation'.

c) Investments in Group companies and other non-current assets

Sonaecom has control of subsidiaries in situations that cumulatively fills the following conditions: i) has power over the subsidiary; ii) is exposed to, or has rights to, variable results via its relationship with the subsidiary; and iii) is able to use its power over the investee to affect the amount of your results. Financial investments in equity investments in group companies, are recorded under "Investments in group companies', at cost of acquisition.

The acquisition cost is the amount of cash and cash equivalents paid or the fair value of other consideration given to acquire an asset at the time of acquisition or establishment or, where applicable, the amount attributed to that asset when initially recognized in accordance with the specific requirements of IFRS 2.

The consideration transferred may include assets or liabilities of the acquirer that have carrying amounts that differ from their fair value at the acquisition date (for example, non-monetary assets or a business of the acquirer). If so, the acquirer must re-measure the assets and liabilities transferred at their fair value at the acquisition date and recognize the resulting gains or losses, if any, in the income statement. However, sometimes the transferred assets or liabilities remain in the entity acquired after the completion of the business and therefore the buyer retains control over them. In this situation, the acquirer shall measure those assets and liabilities at their carrying amounts immediately before the acquisition date and shall not recognize any gain or loss in the income statement for assets or liabilities it controls both before and after the completion of the deal.

Loans and supplementary capital granted to affiliated companies with maturities, estimated or defined contractually, greater than one year, are recorded, at their nominal value, under the caption 'Other non-current assets'.

Investments and loans granted to Group companies are evaluated whenever an event or change of circumstances indicates that the recorded amount may not be recoverable or impairment losses recorded in previous years no longer exist.

Impairment losses estimated for investments and loans granted to Group companies are recorded, in the period that they are estimated, under the caption 'Other financial expenses' in the profit and loss statement.

The expenses incurred with the acquisition of investments in Group companies are recorded as cost when they are incurred.

d) Investments in Joint Ventures

Investments in Joint Ventures (companies in which the Company has, direct or indirect, 50% of the voting rights in the Shareholders' General Meeting of or in which it has the control over the financial and operating policies), are recorded under the caption 'Investments in joint ventures', at acquisition cost in accordance with IAS 27, as such, Sonaecom presents, separately, consolidated financial statements in accordance with IAS / IFRS.

Loans and supplementary capital granted to companies jointly controlled , with maturities, estimated or defined contractually, greater than one year, are recorded, at their nominal value, under the caption 'Other non-current assets'.

Investments and loans granted to joint ventures are evaluated whenever an event or change of circumstances indicates that the recorded amount may not be recoverable or impairment losses recorded in previous years no longer exist.

Impairment losses estimated for investments and loans granted to joint ventures are recorded, in the period that they are estimated, under the caption 'Other financial expenses' in the profit and loss statement.

The expenses incurred with the acquisition of investments in joint ventures are recorded as cost when they are incurred.

e) Financial instruments

The Company classifies its financial instruments in the following categories: 'financial assets at fair value through profit or loss', 'loans and receivables', 'held-to-maturity investments', and 'available-for-sale financial assets'.

The classification depends on the purpose for which the investments were acquired.

The classification of the investments is determined at the initial recognition and re-evaluated every quarter.

(i) 'Financial assets at fair value through profit or loss'

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if it is acquired principally for the purpose of selling in the short term or if the adoption of this method allows reducing or eliminating an accounting mismatch. Derivatives are also registered as held for trading unless they are designated as hedges. Assets in this category are classified as current assets

if they are either held for trading or are expected to mature within 12 months of the balance sheet date.

(ii) 'Loans and receivables'

Loans and receivables are non-derivative financial assets with fixed or variable payments that are not quoted in an active market. These financial investments arise when the Company provides money or services directly to a debtor with no intention of trading the receivable.

Loans and receivables are carried at amortised cost using the effective interest method, deducted from any impairment losses.

Loans and receivables are recorded as current assets, except when its maturity is greater than 12 months from the balance sheet date, a situation in which they are classified as non-current assets.

(iii) 'Held-to-maturity investments'

Held-to-maturity investments are non-derivative financial assets with fixed or variable payments and with fixed maturities that the Company's management has the positive intention and ability to hold until their maturity.

(iv) 'Available-for-sale financial assets'

Available-for-sale financial assets are non-derivative investments that are either designated in this category or not classified in any of the other above referred categories. They are included in non-current assets unless management intends to dispose them within 12 months of the balance sheet date.

Purchases and sales of investments are recognised on tradedate – the date on which the Company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. The 'Financial assets at fair value through profit or loss' are initially recognised at fair value and the transaction costs are recorded in the income statement. Investments are derecognised when the rights to receive cash flows from the investments have expired or transferred, and consequently all substantial risks and rewards of their ownership have been transferred.

'Available-for-sale financial assets' and 'Financial assets at fair value through profit or loss' are subsequently carried at fair value.

'Loans and receivables' and 'Held-to-maturity investments' are carried at amortised cost using the effective interest method.

Realised and unrealised gains and losses arising from changes in the fair value of financial assets classified at fair value through profit or loss are recognised in the income statement.

Realised and unrealised gains and losses arising from changes in the fair value of non-monetary securities classified as available-for-sale are recognised in equity. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the profit and loss statement as gains or losses from investment securities

The fair value of quoted investments is based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to similar instruments, discounted cash flow analysis, and option pricing models refined to reflect the issuer's specific circumstances. If none of these valuation techniques can be used, the Company values these investments at acquisition cost net of any identified impairment losses. The fair value of listed investments is determined based on the closing Euronext share price at the balance sheet date.

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In case of equity securities classified as available-for-sale, a significant decline (above 25%) or prolonged decline (during two consecutive quarters) in the fair value of the security below its cost is considered in determining whether the securities are impaired. If such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment losses on that financial asset previously recognised in the profit or loss statement - is removed from equity and recognised in the profit and loss statement. Impairment losses recognised in the profit and loss statement on equity securities are not reversed through the profit and loss statement.

f) Financial and operational leases

Lease contracts are classified as financial leases, if, in substance, all risks and rewards associated with the detention of the leased asset are transferred by the lease contract or as operational leases, if, in substance, there is no transfer of risks and rewards associated with the detention of the leased assets.

The lease contracts are classified as financial or operational in accordance with the substance and not with the form of the respective contracts.

Tangible assets acquired under finance lease contracts and the related liabilities are recorded in accordance with the financial method. Under this method the tangible assets, the corresponding accumulated depreciation and the related liability are recorded in accordance with the contractual financial plan at fair value or, if less, at the present value of payments. In addition, interest included in lease payments and

depreciation of the tangible assets are recognised as expenses in the profit and loss statement for the period to which they relate.

Assets under long-term rental contracts are recorded in accordance with the operational lease method. In accordance with this method, the rents paid are recognised as an expense, over the rental period.

g) Other current debtors

Other current debtors are recorded at their net realisable value, and do not include interest, because the financial updated effect is not significant.

These financial investments arise when the Company provides money or services directly to a debtor with no intention of trading the receivable.

The amount relating to this caption is presented net of any impairment losses, which are recorded in the profit and loss statement under the caption 'Provisions and impairment losses'. Future reversals of impairment losses are recorded in the profit and loss statement under the caption 'Provisions and impairment losses'.

h) Cash and cash equivalents

Amounts included under the caption 'Cash and cash equivalents' correspond to amounts held in cash and term bank deposits and other treasury applications where the risk of any change in value is insignificant.

The cash flow statement has been prepared in accordance with IAS 7 – 'Statement of Cash Flow', using the direct method. The Company classifies, under the caption 'Cash and cash equivalents', investments that mature in less than three months, for which the risk of change in value is insignificant. The caption 'Cash and cash equivalents' in the cash flow statement also includes bank overdrafts, which are reflected in the balance sheet caption 'Short-term loans and other loans'. The cash flow statement is classified by operating, financing and investing activities. Operating activities include payments

and investing activities. Operating activities include payments to personnel and other captions relating to operating activities.

Cash flows from investing activities include the acquisition and sale of investments in associated and subsidiary companies and receipts and payments resulting from the purchase and sale of tangible assets.

Cash flows from financing activities include payments and receipts relating to loans obtained and finance lease contracts.

All amounts included under this caption are likely to be realised in the short term and there are no amounts given or pledged as guarantee.

i) Loans

Loans are recorded as liabilities by the 'amortised cost'. Any expenses incurred in setting up loans are recorded as a

deduction to the nominal debt and recognised during the period of the financing, based on the effective interest rate method. The interests incurred but not yet due are added to the loans caption until their payment.

j) Financial expenses relating to loans obtained

Financial expenses relating to loans obtained are generally recognised as expenses at the time they are incurred. Financial expenses related to loans obtained for the acquisition, construction or production of fixed assets are capitalised as part of the cost of the assets. These expenses are capitalised starting from the time of preparation for the construction or development of the asset and are interrupted when the assets are ready to operate, at the end of the production or construction phases or when the associated project is suspended.

k) Derivatives

The Company only uses derivatives in the management of its financial risks to hedge against such risks. The Company does not use derivatives for trading purposes.

The cash flow hedges used by the Company are related to:

- (i) Interest rate swaps operations to hedge against interest rate risks on loans obtained. The amounts, interest payment dates and repayment dates of the underlying interest rate swaps are similar in all respects to the conditions established for the contracted loans. Changes in the fair value of cash flow hedges are recorded in assets or liabilities, against a corresponding entry under the caption 'Hedging reserves' in Shareholders' funds.
- (ii) Forward's exchange rate for hedging foreign exchange risk. The values and times periods involved are identical to the amounts invoiced and their maturities.

In cases where the hedge instrument is not effective, the amounts that arise from the adjustments to fair value are recorded directly in the profit and loss statement.

At 30 of September 2016 and 2015, the Company did not have any derivative, beyond those mentioned in note 1.t).

I) Provisions and contingencies

Provisions are recognised when, and only when, the Company has a present obligation (either legal or implicit) resulting from a past event, the resolution of which is likely to involve the disbursement of funds by an amount that can be reasonably estimated.

Provisions are reviewed at the balance sheet date and adjusted to reflect the best estimate at that date.

Provisions for restructurings are only registered if the Company has a detailed plan and if that plan has already been communicated to the parties involved.

Contingent liabilities are not recognised in the financial statements but are disclosed in the notes, except if the possibility of a cash outflow affecting future economic benefits is remote.

Contingent assets are not recognised in the financial statements but are disclosed in the notes when future economic benefits are likely to occur.

m) Income Tax

'Income tax' expense represents the sum of the tax currently payable and deferred tax. Income tax is recognised in accordance with IAS 12 – 'Income Tax'.

Sonaecom has adopted, since January 2008, the special regime for the taxation of groups of companies, under which, the provision for income tax is determined on the basis of the estimated taxable income of all the companies covered by that regime, in accordance with such rules, however, for the year ended at 31 December 2015, the Sonaecom Group, stopped having an independent group of companies covered by the special regime for taxation due to of having passed to integrate the special regime for taxation of groups of Sonae SGPS companies.

Therefore, since 1 January 2015, Sonaecom is under the special regime for the taxation of groups of companies, from which Sonae, SGPS is the dominant company. Sonaecom records the income tax on their individual accounts and the tax calculated is record under the caption of group companies. The special regime for the taxation of groups of companies covers all direct or indirect subsidiaries, and even through companies resident in another Member State of the European Union or the European Economic Area, only if, in the last case, there is an obligation of administrative cooperation, on which the Group holds at least 75% of their share capital, where such participation confers more than 50% of voting rights, if meet certain requirements.

Deferred taxes are calculated using the liability method and reflect the timing differences between the amount of assets and liabilities for accounting purposes and the respective amounts for tax purposes.

Deferred tax assets are only recognised when there is reasonable expectation that sufficient taxable profits shall arise in the future to allow such deferred tax assets to be used. At the end of each period, the recorded and unrecorded deferred tax assets are revised and they are reduced whenever their realisation ceases to be probable, or increased if future taxable profits are likely enabling the recovery of such assets (note 9).

Deferred taxes are calculated with the tax rate that is expected to be in effect at the time the asset or liability is realized, based on the rates that have been enacted or substantially enacted at the balance sheet date.

Whenever deferred taxes derive from assets or liabilities directly registered in Shareholders' funds, its recording is also made under the Shareholders' funds caption. In all other situations, deferred taxes are always registered in the profit and loss statement.

n) Accrual basis and revenue recognition

Expenses and income are recorded in the period to which they relate, regardless of their date of payment or receipt. Estimated amounts are used when actual amounts are not known.

The captions 'Other non-current assets', 'Other current assets', 'Other non-current liabilities' and 'Other current liabilities' include expenses and income relating to the current period, where payment and receipt will occur in future periods, as well as payments and receipts in the current period but which relate to future periods. The latter shall be included by the corresponding amount in the results of the periods to which they relate to.

The costs attributable to current period and whose expenses will only occur in future periods are estimated and recorded under the caption 'Other current liabilities' and 'Other non-current liabilities', when it is possible to estimate reliably the amount and the timing of occurrence of the expense. If there is uncertainty regarding both the date of disbursement of funds, and the amount of the obligation, the value is classified as Provisions (note 1.1)).

Non-current financial assets and liabilities are recorded at fair value and, in each period, the financial actualisation of the fair value is recorded in the profit and loss statement under the captions 'Other financial expenses' and 'Other financial income'.

Dividends are recognised when the Shareholders' rights to receive such amounts are appropriately established and communicated.

o) Balance sheet classification

Assets and liabilities due in more than one year from the date of the balance sheet are classified, respectively, as non-current assets and non-current liabilities.

In addition, considering their nature, the deferred taxes and the provisions for other liabilities and charges, are classified as non-current assets and liabilities (notes 9 and 15).

p) Reserves

Legal reserve

Portuguese commercial legislation requires that at least 5% of the annual net profit must be appropriated to a legal reserve, until such reserve reaches at least 20% of the share capital. This reserve is not distributable, except in case of liquidation of the Company, but may be used to absorb losses, after all the other reserves are exhausted, or to increase the share capital.

Share premiums

The share premiums relate to premiums generated in the issuance of capital or in capital increases. According to Portuguese law, share premiums follow the same requirements of 'Legal reserves', i.e., they are not distributable, except in case of liquidation, but they can be used to absorb losses, after all the other reserves are exhausted or to increase share capital.

Medium-term incentive plans reserves

According to IFRS 2 – 'Share based payment', the responsibility related with the equity settled plans is registered, as a credit, under the caption of Medium Term Incentive Plan Reserves, which are not distributable and which cannot be used to absorb losses.

Hedging reserve

Hedging reserve reflects the changes in fair value of 'cash flow' hedges derivatives that are considered effective (note 1.k) and it is non-distributable nor can it be used to absorb losses.

Own shares reserve

The own shares reserve reflects the acquisition value of the own shares and follows the same requirements of legal reserves.

Additionally, the increments resulting from the application of fair value through equity components, including its implementation through the net results, shall be distributed only when the elements that gave rise to them are sold, liquidated or exercised when they finish their use, in the case of tangible or intangible assets. Therefore, at 30 September 2016, Sonaecom had free distributable reserves amounting to approximately EUR 53.2 millions. To this effect were considered distributable increments resulting from the application of fair value through equity components already exercised during the year ended at 30 September 2016.

g) Own shares

Own shares are recorded as a deduction of Shareholders' funds. Gains or losses related to the sale of own shares are recorded under the caption 'Other reserves'.

r) Foreign currency

All assets and liabilities expressed in foreign currency were translated into Euro using the exchange rates in force at the balance sheet.

Favourable and unfavourable foreign exchange differences resulting from changes in the rates in force at transaction date and those in force at the date of collection, payment or at the balance sheet date are recorded as income and expenses in the profit and loss statement of the period, in financial results.

The following rates were used for the translation into Euro:

| | | 2016 | | 2015 |
|-----------------|--------------|---------|--------------|---------|
| | 30 September | Average | 30 September | Average |
| Pounds Sterling | 1.1614 | 1.2480 | 1.3541 | 1.3756 |
| Swiss franc | 0.9195 | 0.9145 | 0.9162 | 0.9423 |
| Swedish krona | 0.1039 | 0.1067 | 0.1063 | 0.1067 |
| American Dollar | 0.8960 | 0.8961 | 0.8926 | 0.8978 |

s) Assets impairment

Impairment tests are performed at the date of each balance sheet and whenever an event or change of circumstances indicates that the recorded amount of an asset may not be recoverable.

Whenever the book value of an asset is greater than the amount recoverable, an impairment loss is recognised and recorded in the profit and loss statement under the caption 'Depreciation and amortisation' in the case of fixed assets, under the caption 'Other financial expenses' in the case of financial investments or under the caption 'Provisions and impairment losses', in relation to the other assets. The amount recoverable is the greater of the net selling price and the value of use. Net selling price is the amount obtained upon the sale of an asset in a transaction within the capability of the parties involved, less the costs directly related to the sale. The value of use is the present amount of the estimated future cash flows expected to result from the continued use of the asset and of its sale at the end of its useful life. The recoverable amount is estimated for each asset individually or, if this is not possible, for the cash-generating unit to which the asset belongs.

For financial investments in Group companies, the recoverable amount, calculated in terms of value in use, is determined based on last business plans duly approved by the Board of Directors of the Company.

For financial investments in joint ventures, the recoverable amount is determinate taking into account with several information as business plans approved by the Board of Directors and the average ratings of external reviewers (researches).

Evidence of the existence of impairment in accounts receivables appears when:

• the counterparty presents significant financial difficulties;

- there are significant delays in interest payments and in other leading payments from the counterparty;
- it is possible that the debtor goes into liquidation or into a financial restructuring.

t) Medium-term incentive plans

The accounting treatment of Medium Term Incentive Plans is based on IFRS 2 – 'Share-based Payments'.

Under IFRS 2, when the settlement of plans established by the Company involves the delivery of Sonaecom's own shares, the estimated responsibility is recorded, as a credit entry, under the caption 'Reserves – Medium Term Incentive Plans', within the caption 'Shareholders' funds' and is charged as an expense under the caption 'Staff expenses' in the profit and loss statement.

The quantification of this responsibility is based on its fair value at the attribution date and is recognised over the vesting period of each plan (from the award date of the plan until its vesting or settlement date). The total responsibility, at any point in time, is calculated based on the proportion of the vesting period that has 'elapsed' up to the respective accounting date.

When the responsibilities associated with any plan are covered by a hedging contract, i.e., when those responsibilities are replaced by a fixed amount payable to a third party and when Sonaecom is no longer the party that will deliver the Sonaecom shares, at the settlement date of each plan, the above accounting treatment is subject to the following changes:

- The total gross fixed amount payable to third parties is recorded in the balance sheet as either 'Other non-current liabilities' or 'Other current liabilities';
- (ii) The part of this responsibility that has not yet been recognised in the profit and loss statement (the 'unelapsed' proportion of the cost of each plan) is deferred and is recorded, in the balance sheet as either 'Other noncurrent assets' or 'Other current assets':
- (iii) The net effect of the entries in (i) and (ii) above eliminate the original entry to 'Shareholders' funds';
- (iv) In the profit and loss statement, the 'elapsed' proportion continues to be charged as an expense under the caption 'Staff expenses'.

For plans settled in cash, the estimated liability is recorded under the balance sheet captions 'Other non-current liabilities' and 'Other current liabilities' by a corresponding entry under the profit and loss statement caption 'Staff expenses', for the cost relating to the vesting period that has 'elapsed' up to the

respective accounting date. The liability is quantified based on the fair value of the shares as of each balance sheet date.

When the liability is covered by a hedging contract, recognition is made in the same way as described above, but with the liability being quantified based on the contractually fixed amount.

Equity-settled plans to be liquidated through the delivery of shares of Sonae SGPS are recorded as if they were settled in cash, which means that the estimated liability is recorded under the balance sheet captions 'Other non-current liabilities' and 'Other current liabilities' by a corresponding entry to the income statement caption 'Staff expenses', for the cost relating to the deferred period elapsed. The liability is quantified based on the fair value of the shares as of each balance sheet date.

On 30 September 2016, the plans allocated during the years 2014, 2015 and 2016 are not covered by the contract being recorded liability at fair value. The responsibility of all plans is recorded in the captions 'Other non-current liabilities' and 'Other current liabilities' (note 23). The cost is recognized on the income statement under the caption 'Staff expenses'.

u) Subsequent events

Events occurring after the date of the balance sheet which provide additional information about conditions prevailing at the time of the balance sheet (adjusting events) are reflected in the financial statements. Events occurring after the balance sheet date that provide information on post-balance sheet conditions (non-adjusting events), when material, are disclosed in the notes to the financial statements.

v) Judgements and estimates

The most significant accounting estimates reflected in the financial statements of the periods ended at 30 September 2016 and 2015 include mainly impairment analysis of assets, particularly financial investments in Group companies.

Estimates used are based on the best information available during the preparation of financial statements and are based on the best knowledge of past and present events. Although future events are not controlled by the Company neither foreseeable, some could occur and have impact on the estimates. Changes to the estimates used by the management that occur after the approval date of these financial statements, will be recognised in net income, in accordance with IAS 8 – 'Accounting Policies, Changes in Accounting Estimates and Errors', using a prospective methodology.

The main estimates and assumptions in relation to future events included in the preparation of financial statements are disclosed in the respective notes.

x) Financial risk management

The Company's activities expose it to a variety of financial risks such as market risk, liquidity risk and credit risk.

These risks arise from the unpredictability of financial markets, which affect the capacity to project cash flows and profits. The Company's financial risk management, subject to a long-term ongoing perspective, seeks to minimise potential adverse effects that derive from that uncertainty, using, every time it is possible and advisable, derivative financial instruments to hedge the exposure to such risks (note 1.k)). The Company is also exposed to equity price risks arising from equity investments, although they are usually maintained for strategic purposes.

Market risk

a) Foreign exchange risk

Foreign exchange risk management seeks to minimise the volatility of investments and transactions made in foreign currency and contributes to reduce the sensitivity of results to changes in foreign exchange rates.

Whenever possible, the Company uses natural hedges to manage exposure, by offsetting credits granted and credits received expressed in the same currency. When such procedure is not possible, the Company adopts derivative financial hedging instruments (note 1. k).

Considering the reduced values of assets and liabilities in foreign currency, the impact of a change in exchange rate will not have significant impacts on the financial statements.

b) Interest rate risk

Sonaecom's total debt is indexed to variable rates, exposing the total cost of debt to a high risk of volatility. The impact of this volatility in the Company results or in its Shareholders' funds is mitigated by the effect of the following factors: (i) relatively low level of financial leverage; (ii) possibility to use derivative instruments that hedge the interest rate risk, as mentioned below; (iii) possible correlation between the level of market interest rates and economic growth the latter having a positive effect in other lines of the Company's results, and in this way partially offsetting the increase of financial costs ('natural hedge'); and (iv) the existence of stand alone or consolidated liquidity which is also bearing interest at a variable rate.

The Company only uses derivatives or similar transactions to hedge interest rate risks considered significant. Three main principles are followed in all instruments selected and used to hedge interest rate risk:

 For each derivative or instrument used to hedge a specific loan, the interest payment dates on the loans subject to hedging must equalise the settlement dates defined under the hedging instrument;

- Perfect match between the base rates: the base rate used in the derivative or hedging instrument should be the same as that of the facility / transaction which is being hedged;
- As from the start of the transaction, the maximum cost of the debt, resulting from the hedging operation is known and limited, even in scenarios of extreme changes in market interest rates, so that the resulting rates are within the cost of the funds considered in the Company's business plan.

As all Sonaecom's borrowings (note 14) are at variable rates, interest rate swaps and other derivatives are used to hedge future changes in cash flow relating to interest payments, when it is considered necessary. Interest rate swaps have the financial effect of converting the respective borrowings from floating rates to fixed rates. Under the interest rate swaps, the Company agrees with third parties (banks) to exchange, in predetermined periods, the difference between the amount of interest calculated at the fixed contract rate and the floating rate at the time of re-fixing, by reference to the respective agreed notional amounts.

The counterparties of the derivative hedging instruments are limited to highly rated financial institutions, being the Company's policy, when contracting such instruments, to give preference to financial institutions that form part of its financing transactions.

In order to select the counterparty for occasional operations, Sonaecom requests proposals and indicative prices from a representative number of banks in order to ensure adequate competitiveness of these operations.

In determining the fair value of hedging operations, the Company uses certain methods, such as option valuation and discounted future cash flow models, using assumptions based on market interest rates prevailing at the balance sheet date. Comparative financial institution quotes for the specific or similar instruments are used as a benchmark for the valuation.

The fair value of the derivatives contracted, that are considered as fair value hedges or the ones that are considered not sufficiently effective for cash flow hedge (in accordance with the provisions established in IAS 39 – 'Financial Instruments'), are recognised under borrowings captions and changes in the fair value of such derivatives are recognised directly in the profit and loss statement for the period. The fair value of derivatives of cash flow hedge, that are considered effective according to IAS 39 – 'Financial Instruments', are recognised under borrowing captions and changes in the fair value are recognised in equity.

Sonaecom's Board of Directors approves the terms and conditions of the financing with significant impact in the Company, based on the analysis of the debt structure, the risks and the different options in the market, particularly as to the type of interest rate (fixed / variable). Under the policy defined above, the Executive Committee is responsible for the decision on the occasional interest rate hedging contracts,

through the monitoring of the conditions and alternatives existing in the market.

On 30 September 2016, are not contracted any derivatives instruments of hedging of the interest rate changes.

Liquidity risk

The existence of liquidity in the Company requires the definition of some policies for an efficient and secure management of the liquidity, allowing us to maximise the profitability and to minimise the opportunity costs related with that liquidity.

The liquidity risk management has a threefold objective: (i) Liquidity, i.e., to ensure the permanent access in the most efficient way to obtain sufficient funds to settle current payments in the respective dates of maturity as well as any eventual not forecasted requests for funds, in the deadlines set for this; (ii) Safety, i.e., to minimise the probability of default in any reimbursement of application of funds; and (iii) Financial efficiency, i.e., to ensure that the Company maximises the value / minimise the opportunity cost of holding excess liquidity in the short term.

The main underlying policies correspond to the variety of instruments allowed, the maximum acceptable level of risk, the maximum amount of exposure by counterparty and the maximum periods for investments.

The existing liquidity should be applied to the alternatives and by the order described below:

- (i) Amortisation of short-term debt after comparing the opportunity cost of amortisation and the opportunity cost related to alternative investments;
- (ii) Consolidated management of liquidity the existing liquidity in Group companies, should mainly be applied in Group companies, to reduce the use of bank debt at a consolidated level:
- (iii) Applications in the market.

The applications in the market are limited to eligible counterparties, with ratings previously established by the Board and limited to certain maximum amounts by counterparty.

The definition of maximum amounts intends to assure that the application of liquidity in excess is made in a prudent way and taking into consideration the best practices in terms of bank relationships.

The maturity of applications should equalise the forecasted payments (or the applications should be easily convertible, in case of asset investments, to allow urgent and not estimated payments), considering a threshold for eventual deviations on

the estimates. The threshold depends on the accuracy level of treasury estimates and would be determined by the business. The accuracy of the treasury estimates is an important variable to quantify the amounts and the maturity of the applications in the market.

The maturity of each class of financial liabilities is presented in note 14.

Credit risk

The Company's exposure to credit risk is mainly associated with the accounts receivable related to current operational

activities. The credit risk associated to financial operations is mitigated by the fact that the Company only negotiates with entities with high credit quality.

The management of this risk seeks to guarantee that the amounts owing are effectively collected within the periods negotiated without affecting the financial health of the Company.

The amounts included in the financial statements related to other current debtors, net of impairment losses, represent the maximum exposure of the Company to credit risk.

2. Tangible assets

The movement in tangible assets and in the corresponding accumulated depreciation and impairment losses in the periods ended at 30 September 2016 and 2015 was as follows:

| | | | | | | | | 2016 |
|------------------------------|--------------------------------------|-----------|----------|-------|-----------------------|----------------|-------------------|----------|
| | Duildings and other | Plant and | | | | Other tensible | | |
| | Buildings and other constructions | machinery | Vehicles | Toolo | Fixtures and fittings | Other tangible | Morle in progress | Total |
| Crees essets | CONSTRUCTIONS | machinery | venicies | Tools | Fixtures and milings | assets | Work in progress | Total |
| Gross assets | 247.000 | 42.050 | 22.040 | 171 | 242707 | 104 | | / 57 007 |
| Balance at 31 December 2015 | 347,208 | 43,858 | 22,060 | | 243,696 | 104 | | 657,097 |
| Balance at 30 September 2016 | 347,208 | 43,858 | 22,060 | 1/1 | 243,696 | 104 | - | 657,097 |
| Accumulated depreciation and | | | | | | | | |
| impairment losses | | | | | | | | |
| Balance at 31 December 2015 | 334,022 | 43,787 | 13,328 | 171 | 240,708 | 104 | - | 632,120 |
| Depreciation for the period | 3,160 | 54 | 4,136 | | 1,321 | | | 8,671 |
| Balance at 30 September 2016 | 337,182 | 43,841 | 17,464 | 171 | 242,029 | 104 | - | 640,791 |
| Net value | 10,026 | 17 | 4,596 | - | 1,667 | - | - | 16,306 |
| | | | | | | | | |
| | | | | | | | | 2015 |
| | | | | | | | | |
| | Buildings and other | Plant and | | | | Other tangible | | |
| | constructions | machinery | Vehicles | Tools | Fixtures and fittings | assets | Work in progress | Total |
| Gross assets | | | | | | | | |
| Balance at 31 December 2014 | 347,208 | 43,858 | 22,060 | 171 | 242,718 | 104 | 1,600 | 657,719 |
| Additions | - | | - | | 979 | - | - | 979 |
| Disposals | - | - | - | | | | (1,600) | (1,600) |
| Balance at 30 September 2015 | 347,208 | 43,858 | 22,060 | 171 | 243,697 | 104 | - | 657,098 |
| Accumulated depreciation and | - | | | | | | | |
| impairment losses | | | | | | | | |
| Balance at 31 December 2014 | 329,809 | 43,715 | 7,813 | 171 | 237,435 | 104 | | 619,047 |
| Depreciation for the period | 3.160 | 54 | 4.136 | - | 2.754 | - | _ | 10.104 |
| Balance at 30 September 2015 | 332,969 | 43.769 | 11,949 | 171 | 240.189 | 104 | | 629.151 |
| Net value | 14.239 | 89 | 10.111 | - | 3.508 | - 101 | | 27,947 |
| | 11,207 | - 0, | 10,111 | | 0,000 | | | 27,777 |

3. Intangible assets

The movement in intangible assets and in the corresponding accumulated amortisation and impairment losses in the periods ended at 30 September 2016 and 2015 was as follows:

| | Brands, patents and | | Intangible assets in | |
|--|---------------------|----------|----------------------|---------|
| | other rights | Software | progress | Total |
| Gross assets | | | | |
| Balance at 31 December 2015 | 9,719 | 192,552 | 183 | 202,454 |
| Additions | 70 | 168 | 224 | 462 |
| Transfers | <u> </u> | 407 | (407) | - |
| Balance at 30 September 2016 | 9,789 | 193,127 | - | 202,916 |
| Accumulated amortisation and impairment losses | | | | |
| Balance at 31 December 2015 | 9,719 | 188,828 | - | 198,547 |
| Amortisation for the period | 47 | 1,568 | - | 1,615 |
| Balance at 30 September 2016 | 9,766 | 190,396 | - | 200,162 |
| Net value | 23 | 2,731 | - | 2,754 |
| | | | | |
| | | | | 2015 |
| | Brands, patents and | | Intangible assets in | |
| | other rights | Software | progress | Total |
| Gross assets | | | | |
| Balance at 31 December 2014 | 9,719 | 192,404 | 498 | 202,621 |
| Disposals | - | - | (350) | (350) |
| Transfers | - | 148 | (148) | - |
| Balance at 30 September 2015 | 9,719 | 192,552 | - | 202,271 |
| Accumulated amortisation and impairment losses | | | | |
| Balance at 31 December 2014 | 9,719 | 186,817 | - | 196,536 |
| Amortisation for the period | | 1,114 | | 1,114 |
| Balance at 30 September 2015 | 9,719 | 187,931 | - | 197,650 |
| Net value | | 4,621 | - | 4,621 |
| | | | | |

4. Breakdown of financial instruments

At 30 September 2016 and 2015, the breakdown of financial instruments was as follows:

| | | Financial assets at | | | | |
|--|-------------|---------------------|-----------------|------------------------|--------------------|------------------------|
| | Loans and | fair value through | Other financial | | Others not covered | |
| | receivables | profit or loss | assets | Subtotal | by IFRS 7 | Total |
| Non-current assets | 450 470 704 | | | 150170701 | | 450 470 704 |
| Other non-current assets (note 8) | 158,179,791 | | - | 158,179,791 | | 158,179,791 |
| | 158,179,791 | | - | 158,179,791 | | 158,179,791 |
| Current assets | | | | | | |
| Other trade debtors (note 10) | 418,900 | - | - | 418,900 | 913,057 | 1,331,957 |
| Other current assets | 265,349,078 | - | 419,325 | 419,325 | 70,531 | 489,856 |
| Cash and cash equivalents (note 11) | | | 410.225 | 265,349,078 | 003 500 | 265,349,078 |
| | 265,767,978 | | 419,325 | 266,187,303 | 983,588 | 267,170,891 |
| | | | | | | |
| | | | | | | |
| | | Financial assets at | | | | |
| | Loans and | fair value through | Other financial | | Others not covered | |
| | receivables | profit or loss | assets | Subtotal | by IFRS 7 | Total |
| Non-current assets | | | | | | |
| Financial assets at fair value through profit or loss (note 7) | 150.044.227 | 151,645 | - | 151,645 | - | 151,645 |
| Other non-current assets (note 8) | 159,944,237 | 151 / 45 | - | 159,944,237 | | 159,944,237 |
| | 159,944,237 | 151,645 | - | 160,095,882 | | 160,095,882 |
| Current assets | | 01 170 070 | | 01 170 070 | | 01 170 070 |
| Financial assets at fair value through profit or loss (note 7) | 17400// | 81,173,373 | - | 81,173,373 | - | 81,173,373 |
| Other trade debtors (note 10) | 1,748,866 | - | | 1,748,866 | 997,140 | 2,746,006 |
| Other current assets Cash and cash equivalents (note 11) | 186,189,962 | - | 346,767 | 346,767 186,189,962 | 83,422 | 430,189 186,189,962 |
| Castrana castrequivalents (note 11) | 187,938,828 | 81,173,373 | 346,767 | 269,458,968 | 1,080,562 | 270,539,530 |
| | 107,730,020 | 01,173,373 | 340,707 | 207,430,700 | 1,000,302 | 210,557,550 |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | Other financia | | Others no | ot covered by | |
| | | liabilitie | | Subtotal | IFRS 7 | Total |
| Non-current liabilities | | nabilitio | | abtotal | 111107 | rotar |
| | | | | | 02.520 | 82,520 |
| Other non-current liabilities | | | - | - | 82,520 | |
| | | | <u> </u> | | 82,520 | 82,520 |
| Current liabilities | | | | | | |
| Other creditors (note 16) | | 863,31 | 7 8 | 363,317 | 31,297 | 894,614 |
| Other current liabilities | | 498,44 | 7 4 | 98,447 | 180,118 | 678,565 |
| | | 1,361,76 | 4 1,3 | 361,764 | 211,415 | 1,573,179 |
| | | | | | <u> </u> | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | Other financia | nl . | Others no | ot covered by | |
| | | liabilitie | s S | Subtotal | IFRS 7 | Total |
| Non-current liabilities | | | | | | |
| Other non-current liabilities | | | - | - | 258,928 | 258,928 |
| | | | _ | | 258,928 | 258,928 |
| Ourseast Balantitates | | | | _ | 230,720 | 230,720 |
| Current liabilities Other proditors (note 1/) | | 04.40 | 2 | 01102 | 21.11 | 110.010 |
| Other creditors (note 16) | | 81,10 | | 81,103 | 31,115 | 112,218 |
| Other current liabilities | | 450,31 | | 150,318 | 381,253 | 831,571 |
| | | 531,42 | 1 | 531,421 | 412,368 | 943,789 |
| | | | | | | |

Considering the nature of the balances, the amounts to be paid and received to / from 'State and other public entities', as well as the specialized costs with share plans were considered outside the scope of IFRS 7. Also, the deferred income and deferred costs under the captions 'Other current assets', 'Other current liabilities', 'Other non-current assets' and 'Other non-current liabilities' were considered as non-financial instrument.

The Sonaecom's Board of Directors believes that, the fair value of the breakdown of financial instruments recorded at amortised cost or registered at the present value of the payments does not differ significantly from their book value. This decision is based in the contractual terms of each financial instrument.

5. Investments in Group companies

At 30 September 2016 and 2015, this caption included the following investments in Group companies:

| Company | 2016 | 2015 |
|---|---------------|---------------|
| Sonaetelecom BV | 73,460,618 | 73,460,618 |
| Sonae Investment Management - Software and Technology, SGPS, S.A. ("Sonae IM")* | 52,241,587 | 52,241,587 |
| Sonaecom BV | 10,100,000 | 10,300,000 |
| PCJ - Público, Comunicação e Jornalismo, S.A. ('PCJ') | 13,690,000 | 11,850,557 |
| Público - Comunicação Social, S.A. ('Público') | 21,305,000 | 10,227,595 |
| Sonaecom - Serviços Partilhados, S.A. ('Sonaecom SP') | 50,000 | 50,000 |
| | 170,847,205 | 158,130,357 |
| Impairment losses (note 15) | (115,595,618) | (106,283,215) |
| Total investments in Group companies | 55,251,587 | 51,847,142 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

The movements that occurred in investments in this caption during the periods ended at 30 September 2016 and 2015 were as follows:

| Company | Balance at 31 December 2015 | Additions | Disposals | Transfers and write- offs | Balance at 30 September 2016 |
|-----------------------------|--------------------------------|-------------|-----------|------------------------------|---------------------------------|
| Sonaetelecom BV | 73,460,618 | - | - | - | 73,460,618 |
| Sonae IM* | 52,241,587 | - | - | - | 52,241,587 |
| Sonaecom BV | 10,100,000 | - | - | - | 10,100,000 |
| PCJ | 11,850,555 | 1,839,445 | - | - | 13,690,000 |
| Público | 10,227,595 | 11,077,405 | - | - | 21,305,000 |
| Sonaecom SP | 50,000 | - | - | - | 50,000 |
| | 157,930,355 | 12,916,850 | - | - | 170,847,205 |
| Impairment losses (note 15) | (108,583,213) | (1,000,000) | | (6,012,405) | (115,595,618) |
| | 49,347,142 | 11,916,850 | - | (6,012,405) | 55,251,587 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

| Company | Balance at 31 December 2014 | Additions | Disposals | Transfers and write- offs | Balance at 30 September 2015 |
|-----------------------------|--------------------------------|-----------|-----------|------------------------------|---------------------------------|
| Sonaetelecom BV | 73,460,618 | - | - | - | 73,460,618 |
| Sonae IM* | 52,241,587 | - | - | - | 52,241,587 |
| PCJ | 11,850,557 | - | - | - | 11,850,557 |
| Sonaecom BV | 10,300,000 | - | - | - | 10,300,000 |
| Público | 10,227,595 | - | - | - | 10,227,595 |
| Sonaecom SP | 50,000 | | | | 50,000 |
| | 158,130,357 | - | - | - | 158,130,357 |
| Impairment losses (note 15) | (105,338,215) | (925,000) | | (20,000) | (106,283,215) |
| | 52,792,142 | (925,000) | - | (20,000) | 51,847,142 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

The amount of Euro 6,012,405 refers to the reallocation of the impairment loss from the caption 'Accumulated impairment losses on other non-current assets' to the caption 'Investments in Group companies' (note 15).

The Company presents separate consolidated financial statements at 30 September 2016, in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, which presents total consolidated assets of Euro 1,053,675,512 total consolidated liabilities of Euro 63,790,838 consolidated operational revenues of Euro 99,028,475 and consolidated Shareholders'

funds of Euro 989,884,674 including a consolidated net loss (attributable to the Shareholders of the parent company – Sonaecom, SGPS, S.A.) for the period ended at 30 September 2016 of Euro 5,658,531.

At 30 September 2016 and 2015, the main financial information regarding the subsidiaries and joint ventures directly owned by the company is, as follows (values in accordance with IFRS):

| | | | | 2016 | | | 2015 |
|-------------------|-------------|-----------|---------------------|---------------------|-----------|---------------------|---------------------|
| Company | Head office | % holding | Shareholders' funds | Net profit / (loss) | % holding | Shareholders' funds | Net profit / (loss) |
| ZOPT (a) (note 6) | Matosinhos | 50% | 1,274,728,995 | 40,654,414 | 50% | 1,266,399,365 | 30,961,573 |
| Sonae IM* | Maia | 100% | 80,575,204 | (364,421) | 100% | 83,779,569 | 5,253,270 |
| Sonaecom BV | Amsterdam | 100% | 74,038 | (35,191) | 100% | 1,391,030 | 151,585 |
| PCJ | Maia | 100% | (682,683) | (709,276) | 100% | 365,173 | 123,772 |
| Sonaetelecom BV | Amsterdam | 100% | (23,009) | (27,604) | 100% | 55,426 | (12,720) |
| Sonaecom SP | Maia | 100% | 202,299 | 75,981 | 100% | 30,579 | (52,737) |
| Público | Maia | 100% | (1,969,513) | (2,004,393) | 100% | (2,072,227) | (2,241,462) |

(a) Individual financial statements

The evaluation of the existence of impairment losses in Goodwill is made by taking into account the cash-generating units, based on the most recent business plans duly approved by the Group's Board of Directors, which are made on an annual basis unless there is evidence of impairment and prepared according to cash flow projections for periods of five years. In the area of information systems, the assumptions used are essentially based on the various businesses of the Group and the growth of the several geographic areas where the Group operates. The average growth rate used to the turnover of 5 years was 12.9%. For the Media sector, the average growth rate used was circa of 2%. The discount rates used were based on the estimated weighted average cost of capital, which depends on the business segment of each subsidiary, as indicated in the table below. In perpetuity, the Group considered a growth rate between 1% and 3% in the area of information systems and 0% in Multimedia area. In situations where the measurement of the existence, or not, of impairment is made based on the net selling price, values of similar transactions and other proposals made are used.

| | Information Systems | Multimedia |
|-----------------------------|---------------------|--------------|
| Assumptions | | |
| Basis of recoverable amount | Value in use | Value in use |
| Discount rate | 10.5% | 9.0% |
| Growth rate in perpetuity | 1.0% | 0.0% |

For the sector of Information Systems, in digital security area (Cybersecurity), a growth rate used was 3%. Additionally, for the company Digitmarket a growth rate of 2% was used.

The analyses of the impairment indices and the review of the impairment projections and tests have not lead to clearance losses, during the period ended at 30 September 2016. For the sensitivity analyses made, required in the IAS 36 - Impairment of Assets, have not lead to material changes of the recoveries, so not result material additional impairments.

6. Investments in joint ventures

At 30 September 2016 and 2015, this caption included the following investments in joint ventures:

| Company | 2016 | 2015 |
|---------------------------|-------------|-------------|
| ZOPT, SGPS, S.A. ('ZOPT') | 597,666,944 | 597,666,944 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

The movements that occurred in this caption during the years ended at 30 September 2016 and 2015 were as follows:

| Company | Balance at 31 December 2015 | Additions | Disposals | Transfers and write- offs | Balance at 30 September 2016 |
|---------|-----------------------------|--------------------|-----------|------------------------------|---------------------------------|
| ZOPT | 597,666,944 | - | - | | 597,666,944 |
| | | | | | |
| Company | Balance at 31 December 2014 | Additions (note 5) | Disposals | Transfers and write- offs | Balance at 30 September 2015 |
| ZOPT | 597,666,944 | - | - | - | 597,666,944 |

ZOPT is a joint venture of Sonaecom, Kento Holding Limited and Unitel International Holdings BV, created for detention of the participation in NOS SGPS, SA ("NOS"). At the period ended at 30 September 2016 ZOPT held 52.15% (50.01% at 30 September 2015) of participation in NOS. At 14 June 2016, Sonaecom sold all its direct participation in NOS (2.14%) to ZOPT, as established in the shareholders agreement between Sonaecom, Kento Holding Limited and Jadeium BV (currently named Unitel International Holdings, BV), for the amount of Euro 82,840,847. This operation resulted in the change of the title of attribution of the participation voting rights and ZOPT became a direct holder of 52.15% of the share capital of NOS.

Gauging the existence or not of impairment in the value of this contribution is determined in consideration of various information such as the business plan approved by the Board of the NOS, SGPS, SA, which implied an average growth rate of operating margin amounts to 4.7%, and the average assessments conducted by external reviewers (researches).

| | Telecommunications |
|-----------------------------|--------------------|
| Assumptions | |
| Basis of recoverable amount | Value in use |
| Discount rate | 7.2% |
| Growth rate in perpetuity | 1.5% |

The performed sensitivity analysis required by IAS 36 - Impairment of Assets, did not lead to material changes in recoverable amounts and therefore not result impairments additional materials.

7. Financial assets at fair value through profit or loss

Sonaecom Group began to hold NOS shares recorded at fair value through profit or loss, as a result of the merger between Optimus SGPS and Zon, since it is the initial classification of an asset held for a sale purpose in a short-time. In accordance with the 'Shareholders Agreement', these shares neither concedes any additional vote right or affect the shared control situation with NOS.

The movements occurred in this caption during the period ended at 30 September 2016 and 2015 were as follows:

| | | | | | 2016 |
|---|-----------------|--------------|--|---|------|
| Financial assets at fair value through profit or loss | Opening balance | Decreases | Fair value adjustments (note 18) | | |
| NOS | 79,796,807 | (64,114,961) | (15,681,846) | - | - |
| Sonae SGPS | 144,477 | (146,683) | 2,206 | - | |
| | 79,941,284 | (64,261,644) | (15,679,640) | - | - |

^{*}Incentive medium-term plans

| | | | | | 2015 |
|--|-----------------|-------------|--|---|------------|
| Financial assets at fair value through profit or loss | Opening balance | Decreases | Fair value adjustments (note 18) | Increase and decrease in fair value of shares intended to cover MTIP* | |
| NOS | 57,661,618 | - | 23,511,755 | - | 81,173,373 |
| Sonae SGPS | 2,303,954 | (2,736,248) | 216,842 | 367,097 | 151,645 |
| | 59,965,572 | (2,736,248) | 23,728,597 | 367,097 | 81,325,018 |
| Recorded under the caption non current assets (note 4) | · | | | | 151,645 |
| Recorded under the caption current assets (note 4) | | | | | 81,173,373 |
| +L P P L L | | | | | |

^{*}Incentive medium-term plans

The fair value adjustments are recorded under the caption 'Gains and losses on Group companies' in Profit and Loss Statement (note 18). With the exception of the increases and decreases in the fair value of shares allocated to cover the medium-term incentive plans whose value is recorded under "Other operating expenses" and "Other financial expenses" in the income statement.

The decreases at 30 September 2016 and 2015, in the investment in Sonae SGPS shares, correspond essentially to the payment of the medium-term incentive plan, which expired in the period ended at 30 September 2016 and 2015, respectively.

At 30 September 2016, the decreases of the investment in NOS shares correspond to the sold of all the direct participation of Sonaecom in NOS (2.14%) to ZOPT, as mentioned in note 6 "Investments in joint ventures". For the determination of the fair value of NOS shares at the date of sale, was used the share price of the day 14 of June of 2016 (5.822) for the 11,012,532 treasury shares at the moment of the sale. Consequently, this operation resulted in a capital gain of Euro 18,725,886 recorded in the caption "Gains and losses on financial assets at fair value through profit or loss" (note 18).

The evaluation of fair value of the investment is detail as follows:

| 2015 | NOS | Sonae SGPS | |
|--|------------------------------------|------------|--|
| Shares | 11,012,532 | 137,859 | |
| Level of inputs in the hierarchy of fair value | Level 1** | | |
| Valuation method | Quoted price on the stock exchange | | |
| Quoted price* | 7.371 | 1.100 | |
| Fair value | 81,173,373 | 151,645 | |

^{*} Used the share price of 30 September 2015 in the determination of the fair value.

^{**} Level 1: The Fair value is determined based on active market prices

8. Other non-current assets

At 30 September 2016 and 2015, this caption was made up as follows:

| | 2016 | 2015 |
|---|-------------|-------------|
| Financial assets | | |
| Medium and long-term loans granted to group companies and joint ventures: | | |
| Sonae IM* | 18,595,000 | 11,485,000 |
| PCJ | 3,090,000 | 4,135,000 |
| Público | 165,000 | 2,415,000 |
| Sonaecom SP | 160,000 | 420,000 |
| | 22,010,000 | 18,455,000 |
| Supplementary capital: | | |
| Zopt | 115,000,000 | 115,000,000 |
| Sonae IM* | 29,519,791 | 29,519,792 |
| Público | - | 5,362,405 |
| PCJ | | 1,189,445 |
| | 144,519,791 | 151,071,642 |
| | 166,529,791 | 169,526,642 |
| Accumulated impairment losses (note 15) | (8,350,000) | (9,582,405) |
| ATIL | 158,179,791 | 159,944,237 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

During the periods ended at 30 September 2016 and 2015, the movements that occurred in 'Medium and long-term loans granted' to Group companies and joint ventures were as follows:

| | | | | 2016 |
|---|-------------------------|---------------------------|---------------|-----------------|
| Company | Opening balance | Increases | Decreases | Closing balance |
| Sonae IM* | 15,315,000 | 3,280,000 | - | 18,595,000 |
| PCJ | 3,690,000 | - | (600,000) | 3,090,000 |
| Público | 165,000 | - | - | 165,000 |
| Soanecom SP | 160,000 | - | - | 160,000 |
| | 19,330,000 | 3,280,000 | (600,000) | 22,010,000 |
| | | | | |
| | | | | 2015 |
| Company | Opening balance | Increases | Decreases | Closing balance |
| Sonae IM* | 12,220,000 | - | (735,000) | 11,485,000 |
| PCJ | 4,345,000 | 4,005,000 | (4,215,000) | 4,135,000 |
| Público | 2,435,000 | - | (20,000) | 2,415,000 |
| Soanecom SP | 420,000 | - | | 420,000 |
| | 19,420,000 | 4,005,000 | (4,970,000) | 18,455,000 |
| *This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investr | ment Management – Softw | are and Technology, SGPS, | S.A. in 2015. | |

During the periods ended at 30 September 2016 and 2015, the movements in 'Supplementary capital' were as follows:

| | | | 2016 |
|-----------|-----------------|--------------|-----------------|
| Company | Opening balance | Decreases | Closing balance |
| ZOPT | 115,000,000 | - | 115,000,000 |
| Sonae IM* | 29,519,791 | - | 29,519,791 |
| Público | 11,077,405 | (11,077,405) | - |
| PCJ | 1,839,445 | (1,839,445) | - |
| | 157,436,641 | (12,916,850) | 144,519,791 |

| | | | 2015 |
|-----------------------|-----------------|-------------|-----------------|
| Company | Opening balance | Decreases | Closing balance |
| ZOPT | 115,000,000 | - | 115,000,000 |
| Sonae IM [⋆] | 32,476,792 | (2,957,000) | 29,519,792 |
| Público | 5,362,405 | Ē | 5,362,405 |
| PCJ | 1,189,445 | - | 1,189,445 |
| | 154,028,642 | (2,957,000) | 151,841,642 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

Loans granted to Group companies and Supplementary capital, do not have a defined maturity, therefore no information about the aging of these loans is presented.

During the period ended at 30 September 2016 and 2015, the loans granted to Group companies and joint ventures earned interest at market rates with an average interest rate of 2.5% and 3.06%, respectively. Supplementary capital is non-interest bearing.

The evaluation of the existence of impairment losses for the loans made to Group companies was based on the most up-to-date business plans duly approved by the Group's Board of Directors, which include projected cash flows for periods of five years. The discount rates used and the perpetuity growth considered are presented in the notes 5 and 6.

9. Deferred taxes

At 30 September 2016 and 2015 the value of deferred tax assets not recorded where it is not expected that sufficient taxable profits will be generated in the future to cover those losses, have the following detail:

| | 2016 | 2015 |
|--|-------------|-------------|
| Tax losses | 1,989,008 | 2,087,467 |
| Provisions not acceptable for tax purposes, impairment losses and others | 120,683,314 | 115,185,229 |
| CFEI | - | 151 |
| Total | 122,672,322 | 117,272,847 |
| Deferred tax assets | 27,571,437 | 26,786,497 |

At 30 September 2016 and 2015, the deferred tax assets relating to tax losses carried forward have the following origin dates:

| Year of origin | 2016 | 2015 |
|----------------|---------|---------|
| 2014 | 417,692 | 438,368 |
| | 417,692 | 438,368 |

For the periods ended at 30 September 2016 and 2015 the tax rate used to calculate the deferred tax assets/liabilities in Portuguese companies was of 21% relating to tax losses carried forward. In the case of temporary differences originating in Portuguese companies, in particular not accepted provisions and impairment losses, the rate used in 2016 and 2015 was 22.5%.

Tax benefits, related to deductions from taxable income, are considered at 100%, and in some cases, their full acceptance is dependent on the approval of the authorities that concede such tax benefits.

It wasn't considered the state surcharge, as it was understood to be unlikely the taxation of temporary differences during the estimated period when the referred rate will be applicable.

The reconciliation between the earnings before tax and the tax recorded for the periods ended at 30 September 2016 and 2015 is as follows:

| | 2016 | 2015 |
|--|-------------|-------------|
| Earnings before tax | 19,442,210 | 39,115,611 |
| Income taxation | (4,082,864) | (8,214,278) |
| Correction of the tax of the previous year and other related taxes | 714,002 | (5,409) |
| Temporary differences from the exercise without record deferred tax assets | (839,722) | (402,549) |
| Adjustments of results not tax deductible | 4,849,016 | 8,571,035 |
| Use of losses carried forward, which deferred taxes were not recorded | 73,570 | 32,055 |
| Income taxation recorded in the period (note 19) | 714,002 | (19,146) |

The tax rate used to reconcile the tax expense and the accounting profit was 21% in the year of 2016 and 2015 because it are the standards rates of the corporate income tax in Portugal in 2016 and 2015.

The adjustments to the taxable income in 2016 and 2015 relates, mainly, to losses and gains in financial investments and dividends received (note 18), which do not contribute to the calculation of the taxable profit for the year.

Portuguese Tax Authorities can review the income tax returns of the Company for a period of four years (five years for Social Security), except when tax losses have been generated, tax benefits have been granted or when any review, claim or impugnation is in progress, in which circumstances, the periods are extended or suspended. Consequently, tax returns of each year, since the year 2012 (inclusive) are still subject to such review. The Board of Directors believes that any correction that may arise as a result of such review would not produce a significant impact in the accompanying financial statements.

Supported by the Company's lawyers and tax consultants, the Board of Directors believes that there are no liabilities not provisioned in the financial statements, associated to probable tax contingencies that should have been recorded or disclosed in the accompanying financial statements, at 30 September 2016.

10. Other current debtors

At 30 September 2016 and 2015, this caption was made up as follows:

| | 2016 | 2015 |
|---------------------------------|-----------|-----------|
| State and other public entities | 913,057 | 997,140 |
| Trade debtors | 418,900 | 1,748,866 |
| | 1,331,957 | 2,746,006 |

At 30 September 2016 and 2015, the caption 'Tarde debtors' included amounts to be received from Group companies related to interests receivable from subsidiaries on Shareholders' loans, interest on treasury applications and services rendered (notes 18 and 20).

The caption 'State and other public entities', at 30 September 2016 and 2015, includes Recoverable VAT, special advanced payment, retentions and taxes to be recovered.

11. Cash and cash equivalents

At 30 September 2016 and 2015, the breakdown of cash and cash equivalents was as follows:

| | 2016 | 2015 |
|-----------------------------------|-------------|-------------|
| Cash | 861 | 499 |
| Bank deposits repayable on demand | 120,528,217 | 67,454,463 |
| Treasury applications | 144,820,000 | 118,735,000 |
| | 265,349,078 | 186,189,962 |

At 30 September 2016 and 2015, the caption 'Treasury applications' had the following breakdown:

| | 2016 | 2015 |
|-----------------------|-------------|-------------|
| Bank applications | 123,000,000 | 109,400,000 |
| Sonae IM [⋆] | 15,080,000 | 5,665,000 |
| Público | 4,635,000 | 2,830,000 |
| Sonaecom SP | 2,075,000 | 715,000 |
| PCJ PCJ | 30,000 | 125,000 |
| | 144,820,000 | 118,735,000 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

During the period ended at 30 September 2016, the above mentioned treasury applications bear interests at an average rate of 0.84% (0.54% in 2015).

12. Share capital

At 30 September 2016 and 2015, the share capital of Sonaecom was comprised by 311,340,037 ordinary shares registered of Euro 0.74 each. At those dates, the Shareholder structure was as follows:

| | | 2016 | | 2015 |
|---|------------------|---------|------------------|---------|
| | Number of shares | % | Number of shares | % |
| Sontel BV | 194,063,119 | 62.33% | 194,063,119 | 62.33% |
| Sonae SGPS | 81,022,964 | 26.02% | 81,022,964 | 26.02% |
| Shares traded on the Portuguese Stock Exchange ('Free Float') | 30,682,940 | 9.86% | 30,682,940 | 9.86% |
| Own shares (note 13) | 5,571,014 | 1.79% | 5,571,014 | 1.79% |
| | 311,340,037 | 100.00% | 311,340,037 | 100.00% |

All shares that comprise the share capital of Sonaecom, are authorised, subscribed and paid. All shares have the same rights and each share corresponds to one vote.

13. Own shares

During the period ended at 30 September 2016, Sonaecom did not acquire, sold or delivered own shares, whereby the amount held to date, is of 5,571,014 own shares representing 1.79% of its share capital, at an average price of Euro 1.515.

14. Loans

Short-term loans and other loans

At 30 September 2016 and 2015, Sonaecom does not have any short-term loans.

Bank credit lines of short-term portion

Sonaecom has also short term bank credit lines, in the form of current or overdraft account commitments, in the amount of Euro 1 million. These credit lines have maturities up to one year, automatically renewable, except in case of termination by either party, with some periods of notice.

All these loans and bank credit lines bear interest at market rates, indexed to the EURIBOR for the respective term, and were all contracted in euro.

At 30 September 2016 and 2015, the available credit lines of the Company are as follows:

| | | | | | Maturity |
|-----------------------|-----------|-------------|------------------|-----------------|--------------|
| | | Amount | | | More than 12 |
| Credit | Limit | outstanding | Amount available | Until 12 months | months |
| 2016 | | | | | |
| Authorised overdrafts | 1,000,000 | | 1,000,000 | X | |
| | 1,000,000 | - | 1,000,000 | | |
| 2015 | | | | | |
| Authorised overdrafts | 1,000,000 | | 1,000,000 | X | |
| | 1,000,000 | - | 1,000,000 | | |

At 30 September 2016 and 2015, there are no interest rate hedging instruments.

15. Provisions and accumulated impairment losses

The movements in provisions and in accumulated impairment losses in the periods ended 30 September 2016 and 2015 were as follows:

| | Opening balance | Increases | Transfers | Closing balance |
|--|--------------------|-----------|-------------|--------------------|
| 2016 | | | | |
| Accumulated impairment losses on investments in Group companies (notes 5 and 18) | 108,583,213 | 1,000,000 | 6,012,405 | 115,595,618 |
| Accumulated impairment losses on other non-current assets (notes 8 and 18) | 10,917,405 | 3,445,000 | (6,012,405) | 8,350,000 |
| Provisions for other liabilities and charges | 241,811 | 48,509 | - | 290,320 |
| | 119,742,429 | 4,493,509 | - | 124,235,938 |
| 2015 | | | | |
| Accumulated impairment losses on investments in Group companies (notes 5 and 18) | 105,338,215 | 925,000 | 20,000 | 106,283,215 |
| Accumulated impairment losses on other non-current assets (notes 8 and 18) | 7,797,405 | 1,805,000 | (20,000) | 9,582,405 |
| Provisions for other liabilities and charges | 304,811 | 46,490 | - | 351,301 |
| | 113,440,431 | 2,776,490 | - | 116,216,921 |

The increases in provisions and impairment losses are recorded under the caption 'Provisions and impairment losses' in the profit and loss statement with the exception of the impairment losses in investments in Group companies and other non-current assets, which, due to their nature, are recorded as a financial expense under the caption 'Gains and losses on Group companies' (note 18).

At 30 September 2016, the increase of "Impairment losses on other non-current assets" mainly includes amounts related to impairment and financial investment adjustments.

At 30 September 2016 and 2015, the increase of 'Provisions for other liabilities and charges' includes, mainly, amounts to cover various contingencies related to probable liabilities arising from several transactions and which cash outflow is possible.

16. Other creditors

At 30 September 2016 and 2015, this caption was made up as follows:

| | 2016 | 2015 |
|---------------------------------|---------|---------|
| Other creditors | 863,317 | 81,103 |
| State and other public entities | 31,297 | 31,115 |
| | 894,614 | 112,218 |

17. External supplies and services

At 30 September 2016 and 2015, this caption was made up as follows:

| | 2016 | 2015 |
|--------------------------------------|---------|---------|
| Specialised work | 374,716 | 407,164 |
| Travel and accommodation | 63,150 | 38,445 |
| Insurance | 36,666 | 37,777 |
| Rents | 27,448 | 14,632 |
| Communications | 27,208 | 6,279 |
| Other external supplies and services | 48,662 | 52,053 |
| | 577,850 | 556,350 |

18. Financial results

Net financial results for the periods ended 30 September 2016 and 2015 are made up as follows ((costs)/gains):

| | 2016 | 2015 |
|--|--------------|-------------|
| Gains and losses on investments in Group companies | | |
| Losses related to Group companies (notes 5, 8 and 15) | (4,445,000) | (2,730,000) |
| Dividends obtained | 18,311,947 | 15,815,500 |
| | 13,866,947 | 13,085,500 |
| Gains and losses on financial assets at fair value through profit or loss | | |
| Gains and losses on financial assets at fair value through profit or loss (note 7) | (15,679,640) | 23,728,597 |
| Dividends obtained | 1,762,005 | 1,541,720 |
| Gains on disposals of financial assets at fair value through profit or loss | 18,725,886 | |
| | 4,808,251 | 25,270,317 |
| Other financial expenses | | |
| Interest expenses: | | |
| Other loans Other loans | (217) | (4,701) |
| | (217) | (4,701) |
| Other financial expenses | (62,342) | (91,782) |
| | (62,559) | (96,483) |
| Other financial income | | |
| Interest income | 1,681,627 | 1,615,649 |
| Foreign currency exchange gains | - | 566 |
| Other financial income | 78,260 | 343,358 |
| | 1,759,887 | 1,959,573 |

In the period ended at 30 September 2016 the caption 'Gains and losses on financial assets at fair value through profit or loss' includes the capital gain generated by the sold of the NOS shares (Euro 18,725,886) as described in the note 7 'Financial assets at fair value through profit or loss'.

At 30 September 2016 and 2015, gains related to dividends received from investments in Group companies and in joint ventures are associated with dividends received from Zopt SGPS, S.A.. Gains related to dividends received from investments at fair value through profit or loss are associated with dividends received from NOS SGPS, S.A..

At 30 September 2016 and 2015, losses on the Group companies include the reinforcement of impairment losses on other non-current assets (notes 8 and 15), in the amount of Euro 3,445,000 (Euro 1,805,000 in 2015) and the reinforcement of impairment losses on investments in companies group in the amount of Euro 1,000,000 (Euro 925,000 in 2015) (notes 5 and 15).

19. Income Taxation

Income taxes recognized during the periods ended at 30 September 2016 and 2015 were made up as follows ((costs) / gains):

| | 2016 | 2015 |
|----------------------|---------|----------|
| Current tax (note 9) | 714,002 | (19,146) |
| Closing balance | 714,002 | (19,146) |

20. Related parties

The most significant balances and transactions with related parties (which are detailed in the appendix) at 30 September 2016 and 2015 were as follows:

| | | | | | Balances at 30 |
|------------------------|---------------------|------------------|-----------------------|----------------|-----------------|
| | | | | | September 2016 |
| | | | | 0.11 | Loans granted / |
| | Accounts receivable | Accounts payable | Treasury applications | Other assets / | (obtained) |
| 2 10 | (note 10) | (note 16) | (note 11) | (liabilities) | (note 8) |
| Parent Company | | | | | |
| Sonae SGPS | = | 7,957 | - | 40,225 | - |
| Subsidiaries | | | | | |
| PCJ | 29,561 | = | 30,000 | 9,285 | 3,090,000 |
| Público | 1,492 | - | 4,635,000 | 19,366 | 165,000 |
| Sonae IM* | 225,961 | 5,578 | 15,080,000 | 39,098 | 18,595,000 |
| Sonaecom BV | = | = | ≘ | = | = |
| Sonae Telecom BV | - | = | = | = | = |
| Sonaecom SP | 2,943 | 148,211 | 2,075,000 | (123,321) | 160,000 |
| Others related parties | | | | | |
| Zopt SGPS | - | - | - | - | - |
| Digitmarket | 1,505 | 44,025 | - | (38,195) | - |
| Saphety | 17,897 | 264,241 | = | (335,344) | - |
| Sonaecenter II | 19,516 | 13,246 | = | • | - |
| Wedo | 93,843 | 241,377 | - | _ | - |
| S21 Sec Portugal ** | · - | | - | (62,039) | - |
| NOS SGPS | _ | _ | - | 452,604 | - |
| NOS Comunicações | = | 6,038 | - | 191,114 | - |
| NOS Sistemas | = | 51,097 | - | 5,272 | - |
| Others | 30,896 | 53,279 | - | 57,813 | - |
| | 423,614 | 835,049 | 21,820,000 | 255,878 | 22,010,000 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management – Software and Technology, SGPS, S.A. in 2015.
** On August 2016 this company changed its name from Itrust- Cyber Security Intelligence, S.A. to S21Sec Portugal Cybersecurity Services, S.A.

| | | | | | Balances at 30 September 2015 |
|------------------------|---------------------|------------------|-----------------------|----------------|----------------------------------|
| | | | | | Loans granted / |
| | Accounts receivable | Accounts payable | Treasury applications | Other assets / | (obtained) |
| | (note 10) | (note 16) | (note 11) | (liabilities) | (note 8) |
| Parent Company | | | | | |
| Sonae SGPS | (942) | 100,348 | - | (47,190) | - |
| Subsidiaries | | | | | |
| PCJ | 150,263 | - | 125,000 | 19,800 | 4,135,000 |
| Público | 34,198 | 950,244 | 2,830,000 | 23,937 | 2,415,000 |
| Sonae IM* | 83,457 | - | 5,665,000 | 98,545 | 11,485,000 |
| Sonaecom BV | 551 | - | - | 256 | - |
| Sonaecom SP | 19,186 | 83,630 | 715,000 | (69,529) | 420,000 |
| Others related parties | | | | | |
| Digitmarket | 64,987 | 2,851 | = | (10,275) | - |
| Saphety | 118,544 | 5,439 | - | (248,750) | - |
| Sonaecenter II | 19,516 | (3,001) | - | - | - |
| Wedo | 2,218,439 | (134,241) | - | - | - |
| ZOPT | 13,869 | = | - | - | - |
| Others | 2,837 | (42,811) | - | 68,790 | - |
| | 2,724,905 | 962,459 | 9,335,000 | (164,416) | 18,455,000 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management - Software and Technology, SGPS, S.A. in 2015.

| | | | | Transactions at 30 September 2016 |
|--------------------------|-----------------------------|--|-------------------------------|--------------------------------------|
| | | Supplies and services received | Interest and similar income / | |
| | Sales and services rendered | The state of the s | (expense) (note 18) | Supplementary income |
| Parent Company | | (1012 11) | (| |
| Sonae SGPS | - | - | 963,950 | (26) |
| Subsidiaries | | | | |
| PCJ | - | - | 91,135 | - |
| Público | - | 179 | 103,311 | 2,339 |
| Sonae IM* | - | 48,150 | 448,393 | - |
| Sonaecom SP | - | 193,538 | 33,005 | - |
| Others related parties | | | | |
| Digitmarket | 39,702 | - | - | - |
| Wedo | 132,280 | - | - | - |
| Saphety | 39,702 | 1,366 | - | - |
| Sonaecenter II | - | 30,898 | - | - |
| Raso - Viagens e turismo | - | 47,151 | - | - |
| NOS Comunicações | - | 27,343 | (59,880) | - |
| Others | <u> </u> | 11,341 | 1,839 | |
| | 211,684 | 359,965 | 1,581,752 | 2,314 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management – Software and Technology, SGPS, S.A. in 2015.

| | | | | Transactions at 30 September 2015 |
|--------------------------|-----------------------------|--------------------------------|-------------------------------|--------------------------------------|
| | | | Interest and similar income / | |
| | | Supplies and services received | (expense) | |
| | Sales and services rendered | (note 17) | (note 18) | Supplementary income |
| Parent Company | | | | |
| Sonae SGPS | = | = | 494,566 | 56,881 |
| Subsidiaries | | | | |
| PCJ | - | = | 176,228 | - |
| Público | - | (120) | 147,277 | 2,383 |
| Sonae IM* | - | 41,603 | 610,265 | - |
| Sonaecom BV | - | - | 807 | - |
| Sonaetelecom BV | - | - | (11) | - |
| Sonaecom SP | - | 226,390 | 33,554 | - |
| Others related parties | | | | |
| Digitmarket | 46,240 | - | - | - |
| Wedo | 149,298 | (800) | - | - |
| Saphety | 46,240 | 1,542 | - | - |
| Sonaecenter II | 15,867 | 42,558 | - | - |
| Raso - Viagens e turismo | - | 29,690 | = | - |
| NOS Comunicações | - | 12,047 | (26,726) | 73,577 |
| Others | <u> </u> | 45,080 | <u> </u> | - |
| | 257,645 | 397,990 | 1,435,960 | 132,841 |

^{*}This company changed its name from Sonaecom Sistemas de Informação SGPS, S.A. to Sonae Investment Management – Software and Technology, SGPS, S.A. in 2015.

During the period ended at 30 September 2016, the Company distributed dividends in the amount of Euro 4,699,332 to its parent company (3,646,033 euros in 2015).

All the above transactions were made at market prices.

Accounts receivable and payable to related companies will be settled in cash and are not covered by guarantees.

A complete list of the Sonaecom Group's related parties is presented in the appendix to this report.

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21. Guarantees provided to third parties

Guarantees provided to third parties at 30 September 2016 and 2015 were as follows:

| Beneficiary | Description | 2016 | 2015 |
|--|--|---------|-----------|
| Direção de Contribuições e Impostos (Portuguese tax authorities) | VATreimbursements | - | 1,435,379 |
| Direção de Contribuições e Impostos (Portuguese tax authorities) | Additional tax assessments (VAT, Stamp and Income tax) | 222,622 | 222,622 |
| | | 222,622 | 1,658,001 |

In addition to these guarantees were set up sureties for the current fiscal processes. The Sonae SGPS consisted of Sonaecom SGPS surety to the amount of Euro 28,727,104 and Sonaecom SGPS consisted of Público surety for the amount of Euro 564,900.

At 30 September 2016, the Board of Directors of the Company believes that the decision of the court proceedings and ongoing tax assessments in progress will not have significant impacts on the financial statements.

22. Earnings per share

Earnings per share, basic and diluted, are calculated by dividing the net income of the period (Euro 20,156,212 in 2016 and Euro 39,096,465 in 2015) by the average number of shares outstanding during the periods ended at 30 September 2016 and 2015, net of own shares (305,769,023 in 2016 and 2015).

23. Medium Term Incentive Plans

In June 2000, the Company created a discretionary Medium Term Incentive Plan for more senior employees, based on Sonaecom options and shares and Sonae-SGPS, S.A. shares which on 10 March 2014 Sonaecom plans been converted to Sonae shares. The vesting occurs three years after the award of each plan, assuming that the employees are still employed in the Company.

The 2011 plan was delivered in March 2015 for all companies except for employees of Sonaecom SGPS, SA, whose delivery was made in May 2015.

The 2012 plan was delivered in March 2016 to all companies.

Therefore, the outstanding plans at 30 September 2016 are as follows:

| | | Vesting period 30 September 2 | | 30 September 2016 | |
|-------------------|------------------------|-------------------------------|--------------|---------------------|-------------------|
| | Share price 30.09.2016 | Award date | Vesting date | Aggregate number of | Number of shares |
| Sonae SGPS shares | 3Hare price 30.09.2010 | Awaru date | vesting date | participations | Number of strates |
| 2013 Plan | 0.68 | 10-Mar-14 | 10-Mar-17 | 2 | 303,888 |
| 2014 Plan | 0.68 | 10-Mar-15 | 10-Mar-18 | 2 | 167,408 |
| 2015 Plan | 0.68 | 10-Mar-16 | 10-Mar-19 | 2 | 227,525 |

During the period ended at 30 September 2016, the movements that occurred in the plans can be summarized as follows:

| | | Sonae SGPS shares |
|-----------------------------------|------------------------------------|-------------------|
| | | |
| | Aggregate number of participations | Number of shares |
| Outstanding at 31 December 2015: | | |
| Unvested | 8 | 943,219 |
| Total | 8 | 943,219 |
| Movements of the period: | | |
| Awarded | 2 | 227,525 |
| Vested | (4) | (496,764) |
| Cancelled / lapsed / corrected* | - | 24,841 |
| Outstanding at 30 September 2016: | | |
| Unvested | 6 | 698,821 |
| Total | 6 | 698,821 |

^{*} The adjustments are made for dividends paid and for share capital changes and others adjustments, namely, resulting from a change in the vesting of the MTIP, which may now be made through the purchase of shares with a discount.

The responsibility for all plans was recognized under 'Other current liabilities' and 'Other non-current liabilities'.

For originally plans of Sonae SGPS shares, except for the converted plans the Group entered into hedging contract with external entities, and the responsibilities are calculated based on the prices agreed on those contracts. These hedging contracts were used to cover the delivery of the 2011 plan and the 2012 plan. This way, at the period ended 30 September 2016 there are no open hedging contracts.

Share plan costs are recognised in the accounts over the period between the award and the vesting date of those plans. The costs recognised in previous years and in the period ended at 30 September 2016, were as follows:

| | Value |
|--|-----------|
| Costs recognised in previous years | 744,407 |
| Costs recognised in the period | 28,904 |
| Costs of plans vested in the period | (510,673) |
| Total cost of the plans | 262,638 |
| Recorded in 'Other current liabilities | 180,118 |
| Recorded in 'Other non-current liabilities | 82,520 |

These financial statements were approved by the Board of Directors on 4 November 2016.

These financial statements are a translation of financial statements originally issued in Portuguese in accordance with International Financial Reporting Standards (IAS / IFRS) as adopted by the European Union and the format and disclosures required by those Standards, some of which may not conform to or be required by generally accepted accounting principles in other countries. In the event of discrepancies, the Portuguese language version prevails.

Appendix

At 30 September 2016, the related parties of Sonaecom, SGPS, S.A. are as follows:

| Key management personnel - Sonaecom | | | |
|---|--|-----------------------------------|--|
| Ângelo Gabriel Ribeirinho dos Santos Paupério | | Maria Cláudia Teixeira de Azevedo | |
| António Bernardo Aranha da Gama Lobo Xavier | | | |

| Key management personnel - Sonae SGPS | | |
|---------------------------------------|---|--|
| Duarte Paulo Teixeira de Azevedo | Ângelo Gabriel Ribeirinho dos Santos Paupério | |
| Andrew Eustace Clavering Campbell | Christine Cross | |
| Dag Johan Skattum | José Manuel Neves Adelino | |
| Marcelo Faria Lima | Margaret Lorraine Trainer | |
| Tsega Gebreyes | | |

| Sonaecom Group Companies | | |
|--|--|--|
| Bright Development Studio, S.A. | Saphety Level - Trusted Services, SA | |
| Bright Ventures Capital SCR | Sonae Investment Management-S.T.,SGPS,SA | |
| Cape Technologies Limited | Sonaecom - Serviços Partilhados, S.A | |
| Digitmarket-Sistemas de Informação,SA | Sonaecom BV | |
| Inovretail, Lda. | Sonaecom, SGPS, SA | |
| PCJ-Público, Comunicação e Jornalismo,SA | Sonaecom-Cyber Security and Int.,SGPS,SA | |
| Praesidium Services Limited | Sonaecom-Sistemas Información España SL | |
| Público - Comunicação Social, SA | Sonaetelecom BV | |
| S21 Sec Brasil, Ltda | Tecnológica Telecomunicações, Ltda | |
| S21 Sec Ciber Seguridad, S.A. de CV | We Do Brasil-Soluções Informáticas,Ltda | |
| S21 SEC Gestion, S.A. | We Do Consulting-Sist. de Informação, SA | |
| S21 Sec Information Security Labs, S.L. | We Do Technologies (UK) Limited | |
| S21 Sec México, S.A. de CV | We Do Technologies Americas, Inc | |
| S21 Sec, S.A. de CV | We Do Technologies Australia PTY Limited | |
| S21SEC Portugal - CyberSecurity Services, SA | We Do Technologies BV | |
| Saphety - Transacciones Electronicas SAS | We Do Technologies Egypt LLC | |
| Saphety Brasil Transações Eletrônicas Ld | We Do Technologies Mexico, S. de RL | |

3shoppings - Holding, SGPS, SA

ACCIVE Insurance Cons. e Franchising,Lda Accive Insurance-Corretor de Seguros, SA ADD Avaliações Eng.Aval.e Perícias, Ltda

Adlands BV

Aduanas Caspe, S.L.U. Aegean Park, SA

Agepan Eiweiler Management GmbH Agloma Imobiliaria y Servicios. S.L. Agloma Investimentos, Sgps, S.A. ALEXA Administration GmbH

ALEXA Holding GmbH

ALEXA Shopping Centre GmbH Algarveshopping- Centro Comercial, SA

Aqualuz - Turismo e Lazer, Lda

Aqualuz Tróia-Expl.Hoteleira e Imob., SA

Arat Inmuebles, S.A.

ARP Alverca Retail Park, SA

Arrábidashopping - Centro Comercial, SA

Aserraderos de Cuellar,SA Atelgen-Produção Energia, ACE Atlantic Ferries-Tráf.Loc,Flu.e Marít,SA

Avenida M-40 BV Azulino Imobiliária, S.A. BA Business Angels, SGPS, SA

BA Capital, SGPS BB Food Service, SA Beeskow Holzwerkstoffe

Beralands BV

Bertimóvel - Sociedade Imobiliária, S.A.

BIG Picture 2 Films

Bloco Q-Sociedade Imobiliária,SA Bom Momento - Restauração, S.A.

Canal 20 TV, SA

Canasta-Empreendimentos Imobiliários, SA

Candotal Spain, S.L.

CAPWATT - Brainpower, S.A.

Capwatt ACE, S.A.

Capwatt Colombo - Heat Power, S.A.
Capwatt Engenho Novo - Heat Power, S.A.
Capwatt Hectare - Heat Power, ACE
Capwatt II - Heat Power, S.A.

Capwatt III - Heat Power, S.A.

Capwatt Maia - Heat Power, S.A.

Capwatt Martim Longo - Solar Power, S.A. Capwatt Vale do Caima - Heat Power, S.A. Capwatt Vale do Tejo - Heat Power, S.A.

CAPWATT, SGPS, S.A.

Carvemagere-Manut.e Energias Renov., Lda Casa da Ribeira-Sociedade Imobiliária,SA Cascaishopping Centro Comercial, SA Cascaishopping Holding I, SGPS, SA CCCB Caldas da Rainha-Centro Comerc., SA

Centro Colombo Centro Comercial, SA Centro Residencial da Maia,Urban.,SA Centro Vasco da Gama Centro Comercial,SA Chão Verde-Soc. de Gestão Imobiliária,SA

Cinclus Imobiliária.SA

Citorres - Sociedade Imobiliária, SA Coimbrashopping Centro Comercial, SA

Colombo Towers Holding BV Comercial Losan Polonia SP. Z.O.O.

Comercial Losan, S.L.U.

Comp. Pesca Comércio Cosal, SARL Companhia Térmica do Serrado, ACE Companhia Térmica Tagol, Lda. Contacto Concessões, SGPS, S.A.

Contibomba-Comérc.Distr.Combustiveis,SA Contimobe - Imobiliária Castelo Paiva,SA

Continente Hipermercados, SA Country Club da Maia-Imobiliaria,SA CTE-Central Termoeléct. do Estuário, Lda Cumulativa - Sociedade Imobiliária, S.A.

Discovery Sports, SA
DOC Malaga Holdings, S.L.
DOC Malaga SITECO, S.L.U.
Dortmund Tower GmbH
Dos Mares Shopping Centre BV
Dos Mares Shopping Centre, SA

Dreamia B.V

Dreamia, Serv. de Televisão, SA Ecociclo - Energia e Ambiente, SA Efanor Investimentos, SGPS, S.A. Efanor Serviços de Apoio à Gestão, S.A.

Elergone Energias, Lda

Empracine - E. Pro. Act. Cinema, Lda

Empreend.Imob.Quinta da Azenha,SA Enerlousado-Recursos Energéticos, Lda. Estação Viana Centro Comercial, SA

Euroresinas-Indústrias Quimicas.SA

Farmácia Seleccão, SA Fashion Division Canárias, SA

Fashion Division, S.A. Filmes Mundáfrica, SARI

FINSTAR - Socied. Investim. Part. S.A. Fozimo - Sociedade Imobiliária, SA Frases e Frações Imobiliária e Serv., SA Freccia Rossa - Shopping Centre, Srl Fundo de Invest.Imobiliário Fec. Imosede

Fundo Esp.Inv.Imo.Fec. WTC

Fundo I.I. Parque Dom Pedro Shop. Center Fundo Invest, Imobiliário Imosonae Dois Fundo Invest.lmob.Shopp. Parque D. Pedro

Funtobar Spain SL

Gaiashopping I Centro Comercial, SA Gaiashopping II Centro Comercial, SA GHP Gmbh

Gli Orsi Shopping Centre 1, Srl

Global Usebti, S.L.

Glunz AG

Glunz Service GmbH Glunz UK Holdings Ltd Glunz Uka Gmbh

Golf Time-Golfe e Invest, Turísticos, SA Guimarãeshopping Centro Comercial, SA

Harvey Dos Iberica, SL

Herco Consult.Risco Corret.Seguros, Ltda

Herco Consultoria de Risco, S.A.

HighDome PCC Limited

HighDome PCC Limited (Cell Europe) Iberia Shop.C. Venture Coöperatief U.A.

Iberian Assets, SA

Iberosegur-Soc. Ibérica Med. Seguros, Lda

lgimo - Sociedade Imobiliária, SA Iginha - Sociedade Imobiliária, SA

Imobeauty, SA

Imoclub-Serviços Imobilários, SA Imoconti - Sociedade Imobiliária, SA Imodivor - Sociedade Imobiliária, SA Imoestrutura - Sociedade Imobiliária, SA Imohotel-Emp. Turísticos Imobiliários, SA Imomuro - Sociedade Imobiliária, SA Imopenínsula - Sociedade Imobiliária, SA Imoplamac Gestão de Imóveis, SA Imoponte - Sociedade Imobiliária, SA Imoresort - Sociedade Imobiliária, SA Imoresultado - Sociedade Imobiliária, SA Imosedas - Imobiliária e Seviços, SA Imosistema - Sociedade Imobiliária, SA

Impaper Europe GmbH Implantação - Imobiliária, S.A. Infofield - Informática, SA

Inparvi SGPS, SA Interlog-SGPS, SA

Ioannina Develop.of Shopping Centres, SA Irmãos Vila Nova III - Imobiliária, SA

Irmãos Vila Nova, SA

Isoroy SAS

IVN - Serviços Partilhados, SA

IVN Asia Limited Land Retail BV

Larim Corretora de Resseguros, Ltda Larissa Develop. of Shopping Centers, SA Lazam MDS Corretora e Adm. Seguros, SA Le Terrazze - Shopping Centre 1, Srl

Libra Serviços, Lda

Loop 5 Shopping Centre GmbH Losan Colombia, S.A.S.

Losan Overseas Textile, S.L.

Losan Tekstil Urun.V E Dis Ticaret, L.S.

Lusomundo Imobiliária 2. SA Lusomundo Moçambique, Lda Lusomundo Soc. Inv. Imob. SA

Luz del Tajo BV

Luz del Tajo Centro Comercial, SA

MAO2 - Sierra Maroc SARL

Madeirashopping Centro Comercial, SA Maiashopping Centro Comercial, SA Maieguipa - Gestão Florestal, SA

Marcas MC, zRT Marina de Trója S.A.

Marmagno-Expl.Hoteleira Imob.,SA Marvero-Expl.Hoteleira Imob.,SA MCCARE, Serviços de Saúde, S.A. MDS - Corretor de Seguros, SA

MDS Affinity-Sociedade de Mediação Lda

MDS Africa SGPS, SA

MDS Auto - Mediação de Seguros, SA Mds Knowledge Centre, Unipessoal, Lda

MDS Malta Holding Limited MDS RE - Mediador de resseguros

MDS, SGPS, SA Megantic BV MJB-Design, Lda

MJLF - Empreendimentos Imobiliários, SA Modalfa - Comércio e Serviços, SA Modalloop - Vestuário e Calçado, SA Modelo - Dist.de Mat. de Construção,S.A. Modelo Continente Hipermercados, SA Modelo Continente International Trade,SA

Modelo Hiper Imobiliária, SA

Modelo.com-Vendas por Correspondência,SA Movelpartes-Comp.para Ind.Mobiliária,SA

MSTAR, SA

Münster Arkaden BV

Norte Shop. Retail and Leisure Centre BV Norteshopping Centro Comercial, SA NOS Açores Comunicações, S.A. NOS Communications S.à.r.l. NOS Comunicações, S.A.

NOS Inovação S.A.

NOS Lusomundo Audiovisuais, S.A. NOS Lusomundo Cinemas, S.A. NOS Lusomundo TV, S.A. NOS Madeira Comunicações, S.A. NOS Sistemas España, S.L.

NOS Sistemas S.A.

NOS Technology-C.C. e Gest.Redes Com.,SA NOS Towering-Gestão de Torres Telec., SA

NOS, SGPS, S.A.

NOSPUB, Publicidade e Conteúdos, S.A.

Novodecor (PTY), LTD OSB Deustchland Gmbh Pantheon Plaza BV Paracentro - Gestão de Galerias Com., SA Parcelas e Narrativas - Imobiliária SA

Pareuro BV

Park Avenue Develop.of Shop. Centers, SA

Parklake Shopping, SA

Parque Atlântico Shopping-C.Comerc., SA

Parque D. Pedro 1 BV

Parque de Famalicão - Empreend. Imob., SA

Pátio Boavista Shopping, Ltda Pátio Campinas Shopping, Ltda Pátio Goiânia Shopping, Ltda

Pátio Londrina Empreend.e Particip.,Ltda
Pátio São Bernardo Shopping Ltda
Pátio Sertório Shopping Ltda
Pátio Uberlândia Shopping Ltda
Per-Mar-Sociedade de Construções,SA
Pharmaconcept - Actividades em Saúde, SA
Pharmacontinente - Saúde e Higiene, SA
Plaza Eboli - Centro Comercial, SA
Plaza Mayor Parque de Ócio BV

Plaza Mayor Parque de Ocio, SA Plaza Mayor Shopping BV Plaza Mayor Shopping, SA

Plenerg Srl

Poliface North America

Ponto de Chegada - Soc. Imobiliária, SA Porturbe-Edificios e Urbanizações,SA

Praedium - Serviços, SA Praedium II - Imobiliária, SA

Predicomercial - Promoção Imobiliária, SA Predilugar - Sociedade Imobiliária, SA Prédios Privados Imobiliária, SA Predisedas - Predial das Sedas, SA

Project Guia, S.A.
Project SC 1 BV
Project Sierra 10 BV
Project Sierra 11 BV
Project Sierra 12 BV
Project Sierra 2 BV
Project Sierra 8 BV
Project Sierra Cúcuta BV

Project Sierra Four Srl

Project Sierra Germany 2 (two)-Sh.C.GmbH

Project Sierra Germany 4 (four)-S.C.GmbH

Project Sierra Spain 1 BV

Project Sierra Spain 2 - C.Comercial, SA

Project Sierra Two Srl

Promessa Sociedade Imobiliária, S.A.

Proyecto Cúcuta S.A.S.

QCE-Desenv. e Fabrico de Equipamentos, SA

Racionaliz. y Manufact. Florestales, SA

River Plaza BV River Plaza Mall. Srl

Ronfegen-Recursos Energéticos, Lda. RSI Corretora de Seguros, Ltda

S.C. Microcom Doi Srl

Salsa DF GmbH

Salsa Distribution USA LLC Salsa France, S.A.R.L.

Salsa Luxembourg, Sàrl

SC Aegean BV

SC Assets, SGPS, SA

SC Finance BV

SC For-Serv.Form.e Desenv.R.H.,Unip.,Lda

SC Hospitality, SGPS, S.A.

SC, SGPS, SA

SC-Consultadoria,SA

SC-Eng. e promoção imobiliária, SGPS, S.A.

SDSR - Sports Division SR, S.A.

Selifa-Soc. de Empreend. Imobiliários, SA

Sempre à Mão - Sociedade Imobiliária, SA Sesagest - Proj. Gestão Imobiliária, SA Sete e Meio Herdades-Inv. Agr. e Tur.,SA

SFS - Serviços de Gestão e Marketing, SA Shopping Centre Colombo Holding BV

Shopping Centre Colombo Holding BV
Shopping Centre Parque Principado BV

Shopping Centre Parque Princi SIAL Participações, Lda

Sierra Asia Limited

Sierra Berlin Holding BV

Sierra Brazil 1 BV

Sierra Cevital Shopping Center, Spa

Sierra Core Assets Holdings, B.V.

Sierra Corporate Services Holland BV

Sierra Developments Holding BV

Sierra Developments, SGPS, SA

Sierra European R.R.E. Assets Hold. BV

Sierra Germany GmbH

Sierra GP, Limited

Sierra Greece, SA

Sierra Investimentos Brasil I tda

Sierra Investments (Holland) 1 BV

Sierra Investments (Holland) 2 BV

Sierra Investments Holding BV

Sierra Investments SGPS, SA

Sierra Italy, Srl

Sierra Management, SGPS, SA

Sierra Maroc Services, SARL

Sierra Portugal, SA

Sierra Project Nürnberg BV

Sierra Real Estate Greece BV

Sierra Romania Sh. Centers Services Srl

Sierra Services Holland 2 BV

Sierra Solingen Holding GmbH

Sierra Spain Shop. Centers Serv., S.A.U.

Sierra Turkey Gayrim. Yön. P. Dan. An. Sirket

Sierra VdG Holding BV

Sierra Zenata Project BV

SII - Soberana Invest. Imobiliários, SA

SISTAVAC, S.A.

SISTAVAC, SGPS, S.A.

SISTAVAC-Sistemas HVAC-R do Brasil, Ltda

SLS Salsa - Comércio e Difusão de Vestuário, S.A.

SLS Salsa España - Comercio y Difusión de Vestuario, S.A.U.

Soc.Inic.Aproveit.Florest.-Energias,SA

Société de Tranchage Isoroy SAS.

Socijofra - Sociedade Imobiliária, SA

Sociloures - Sociedade Imobiliária, SA

ocilodics - Sociedade IIII

Soflorin BV

Soira-Soc.Imobiliária de Ramalde,SA

Solinca - Health & Fitness, SA

Solinca-Investimentos Turísticos, SA

Solinfitness - Club Malaga, S.L.

Solingen Shopping Center GmbH

Soltroia-Imob.de Urb.Turismo de Tróia,SA

Somit Imobiliária, SA

Sonae Arauco France SAS

Sonae Arauco, S.A.

Sonae Capital Brasil, Lda

Sonae Capital, SGPS, SA

Sonae Center Serviços II, SA Sonae Financial Services, S.A.

Sonae Ind., Prod. e Com.Deriv.Madeira,SA

Sonae Industria (UK),Ltd

Sonae Industria de Revestimentos, SA

Sonae Indústria-SGPS,SA Sonae Investimentos, SGPS, SA

Sonae Investments BV

Sonae MC - Modelo Continente, SGPS, SA

Sonae MC S2 Africa Limited Sonae Novobord (PTY) Ltd

Sonae RE, S.A.

Sonae Retalho España-Serv. Generales, SA

Sonae SGPS, SA Sonae Sierra Brasil, SA Sonae Sierra Brazil, BV / SARL Sonae Sierra, SGPS, SA

Sonae Specialized Retail, SGPS, SA Sonae SR Malta Holding Limited Sonae Tafibra Benelux, BV Sonaecenter Servicos, SA

Sonaegest-Soc.Gest.Fundos Investimentos

Sonaerp - Retail Properties, SA SONAESR - Serviços e logistica, SA

Sondis Imobiliária, SA

Sontaria-Empreend.Imobiliários,SA

Sontel BV Sonvecap BV Sopair, S.A.

Sótaqua - Soc. de Empreendimentos Turist Soternix-Produção de Energia, ACE

Spanboard Products,Ltd SPF - Sierra Portugal

Spinarq Moçambique, Lda Spinarq-Engenharia,Energia e Ambiente,SA

Spinveste - Promoção Imobiliária, SA Spinveste-Gestão Imobiliária SGII,SA

Sport TV Portugal, SA Sport Zone Canárias, SL

Sport Zone España-Com.Art.de Deporte,SA Sport Zone spor malz.per.satis ith.ve ti

Spred, SGPS, SA Tableros Tradema,S.L. Tafiber,Tableros de Fibras Ibéricas,SL Tafibra South Africa (PTY) Ltd.

Tafibra Suisse, SA

Tafisa Canadá Societé en Commandite

Tafisa France, SA Tafisa UK,Ltd

Taiber, Tableros Aglomerados Ibéricos, SL Teconologias del Medio Ambiente, SA

Teliz Holding B.V. Têxtil do Marco, SA

The Artist Porto Hot.&Bistrô-Act.Hot.,SA The House Ribeira Hotel - Expl. Hot., SA

Tlantic BV

Tlantic Portugal - Sist.de Informação,SA Tlantic Sistemas de Informação, Ltda

Tool Gmbh

Troia Market-Supermercados, S.A.

Troia Natura, S.A. Trojaresort, SGPS, S.A.

Troiaresort-Investimentos Turísticos, SA Tulipamar-Expl.Hoteleira Imob.,SA Turismo da Samba (Tusal), SARL Unishopping Consultoria Imobiliária,Ltda

UP INVEST, SGPS, S.A. Upstar Comunicações SA

Urbisedas-Imobiliária das Sedas,SA Usebti Textile México S.A. de C.V.

Valor N. SA

Via Catarina Centro Comercial, SA Vistas do Freixo-Emp.Tur.Imobiliários,SA

Vuelta Omega, S.L. Weiterstadt Shopping BV

Worten - Equipamento para o Lar, SA

Worten Canárias, SL

Worten España Distribución, SL

ZAP Cinemas, S.A. ZAP Media S.A. ZAP Publishing, S.A.

Zippy - Comércio e Distribuição, SA Zippy - Comercio y Distribución, SA Zippy cocuk malz.dag.ith.ve tic.ltd.sti ZYEvolution-Invest.Desenv.,SA Sonaecom SGPS is listed on the Euronext Stock Exchange. Information is available on Reuters under the symbol SNC.LS and on Bloomberg under the symbol SNC:PL.

SAFF HARBOUR

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