

RESULTS ANNOUNCEMENT 9M21



The consolidated financial information disclosed in this report is based on unaudited financial statements, prepared in accordance with the International Financial Reporting Standards (IAS/IFRS), issued by the International Accounting Standards Board (IASB), as adopted by the European Union.



1. Main Highlights

Consolidated **Turnover** increasing 5.5% to 53.7 million euros, with positive contributions from all portfolio companies.

Strong **EBITDA** performance, achieving 46.2 million euros. The capital gains generated with the partial sale of the Arctic Wolf stake, the sale of CB4 stake and the sale of Bizdirect, coupled with an improvement of ZOPT equity results and a profitability improvement across all Sonaecom business units, led to this impressive growth.

NOS presenting an acceleration of Telco operating performance and a recovery of Cinemas and Audiovisuals segment. 3Q as the highest quarter in terms of RGUs net growth in the last 5 years.

Net income (Group Share) reached 67.9 million euros, clearly above 9M20 and reflecting not only the positive performance at EBITDA level but also the portfolio valuations recorded at indirect results.

Capital Structure remains strong with a net cash position of 204.6 million euros.

2. Sonaecom Consolidated Results

Introductory notes:

In the 1H21, and following the agreement signed with Claranet Portugal, S.A. to sell the entire share capital and voting rights of Bizdirect, which was announced on June 1st, Bizdirect was considered a discontinued operation. In the 3Q21, on July 16th, this transaction has been completed, following the approval from the competent authority and the verification of the conditions precedent agreed between the parties. All comparative periods were restated to include Bizdirect results as a discontinued operation in the profit and loss statement.

Telecommunications area, which includes a 50% stake in ZOPT - consolidated through the equity method - which owns 52.15% stake in NOS, presented a positive financial evolution, accelerating Telco operating performance and recovering in Cinema & Audiovisuals segment with the return of spectators to cinema theatres.

On Telco area, RGUs net growth in the quarter reached the greatest level in the past five years and both residential and B2B segments presented positive revenues evolution, the last one driven by strategic partnerships and the launch of innovative IT, data and cloud solutions. On Cinema & Audiovisuals business, with the gradual easing of confinement measures in the summer and the return to the big screen of long-anticipated blockbusters, the audience in movie theatres began to increase month after month.

Investment levels continued to reflect the strategy of being leader in new generation networks, deploying FttH and preparing mobile network for 5G launch.

Finally, it is important to highlight that already in October and after more than 200 days of bidding, the auction for the allocation of the 5G frequencies ended, with NOS winning the largest fraction of the spectrum released and acquiring spectrum in all possible bands.

Regarding portfolio activity, **Technology** area (i) sold part of its stake in Arctic Wolf for a gross amount of 36.4 million euros with a gross capital gain of 12.3 million euros; (ii) entered in the share capital of Sellforte, a SaaS platform that measures the effectiveness of online and offline marketing investments; (iii) invested in Portainer.io, one of the most popular digital container management platforms globally; and, during the 3Q (i) completed the sale, jointly with the remaining shareholders, of the entire share capital and voting rights of Bizdirect to Claranet Portugal, S.A., with a gross capital gain of 5.4 million euros; (ii) sold its stake in CB4 with a gross capital gain of 5.1 million euros; (iii) entered in the share capital of Citcon, a US- based leading mobile wallet payment provider; and (iv) reinforced its ownership in some portfolio companies.



9M21 was also marked by relevant achievements in some of its minority investments indirectly held through Armilar funds: i) Feedzai, that announced a series D round with an implicit valuation that turned the company into an unicorn; ii) Outsystems announced a 150 million dollars capital raise, co-led by Abdiel Capital and Tiger Global, at an underlying valuation of 9.5 billion dollars; and (iii) Safetypay that is expecting some regulatory approvals, to be acquired by Paysafe with an implicit valuation of 441 million dollars. Regarding Arctic Wolf, the company announced a financing round of 150 million dollars by existing and new investors, at an underlying valuation of 4.3 billion dollars. The rounds of Outsystems and Arctic Wolf are a good sign of the companies' strong evolution and potential.

Turnover

Consolidated turnover in 9M21 reached 53.7 million euros, increasing 5.5%, when compared to 9M20.

This positive evolution was driven by both Media and Technology area, the latter presenting a growth of 6.4% y.o.y..

Operating costs

Operating costs amounted to 60.4 million euros, 6.7% above 9M20. Employee benefits expenses increased 8.0% and Commercial costs decreased 1.6% to 11.1 million euros, mainly driven by the lower cost of goods sold, aligned with the lower level of Sales. Other expenses increased 10.6%, mainly explained by the higher level of Outsourcing costs.

EBITDA

Total EBITDA increasing from 8.0 million euros to 46.2 million euros, mainly explained by non-recurrent items and by the increase on equity results but also driven by portfolio profitability improvements.

In 9M21, the non-recurrent items stood at 21.2 million euros, mainly driven by the capital gains generated with the sales of Arctic Wolf, CB4 and Bizdirect. In 9M20, the non-recurrent items stood at negative 9.6 million euros, mainly driven by the gross capital loss as a result of the redemption of participation units held in the Armilar Venture Partners II Fund.

The equity results, mostly driven by ZOPT contribution which, in turn, depends on NOS net income evolution, increased to 28.6 million euros.

Underlying EBITDA benefiting from positive evolutions in both Media and Technology area.

Net results

Sonaecom's EBIT increased to 40.8 million euros, from 1.6 million euros in 9M20, explained by the higher level of EBITDA and the lower level of depreciations.

Sonaecom's earnings before tax (EBT) increased from 0.9 million to 41.0 million euros, driven by the higher EBIT and financial results.

Indirect results reached 29.5 million euros, positively impacted by portfolio fair value adjustments, specially at Armilar Venture Funds, mainly related with Feedzai and Safetypay. The amount of 22.4 million euros in 9M20, is mainly related with Arctic Wolf upward revision following its series E round that turned the company into a unicorn.

Net results group share stood at 67.9 million euros, above the 28.7 million euros presented in 9M20.

Operating CAPEX

Sonaecom's operating CAPEX increased to 4.4 million euros, reaching 8.1% of Turnover, 1.2 p.p. above 9M20. Excluding the IFRS 16 impact, operating CAPEX would be 2.2 million euros, 0.3 million euros below 9M20.

Capital Structure

The net cash position stood at 204.6 million euros, and excluding the decrease generated by the amount of liquidity already allocated to assets held for sale (Bizdirect), stood 21 million euros below the level of December 2020. Excluding leasings, net cash position stood at 217.9 million euros, 3.3 million euros below December 2020, mainly driven by 34.9 million euros of positive net inflow from investment activity, the 29.7 million euros of dividends distribution and the negative operating cash-flow, financials and taxes of 7.0 million euros.

2.1 Telecommunications

NOS operating revenues were 1,044.9 million euros in 9M21, increasing 31% y.o.y..

EBITDA reached 477.7 million euros, increasing 1.4% when compared to 9M20 and representing a 45.7% EBITDA margin.

CAPEX excluding leasings amounted to 310.1 million euros in 9M21, an increase of 15.0% y.o.y. As a consequence of EBITDA and CAPEX evolution, EBITDA- CAPEX decreased 16.8%.

At the end of 9M21, total net debt including leasings and long-term contracts (according to IFRS 16) amounted to 1,431.3 million euros. Net Financial Debt/EBITDA after lease payments (last 4 quarters) now stands at 1.7x EBITDA, and with an average maturity of 2.4 years.

NOS published its 9M21 results on 3rd November 2021, which are available at www.nos.pt.

During 9M21, NOS share price increased 21.7% from €2.858 to €3.478, whilst PSI20 increased by 11.5%.

Operational Indicators

Million euros

Operational Indicators ('000)	3Q20	3Q21	Δ 21/20	2Q21	q.o.q.	9M20	9M21	Δ 21/20
Total RGUs	9,871.8	10,147.1	2.8%	10,000.2	1.5%	9,871.8	10,147.1	2.8%
Convergent + Integrated RGUs	4,890.7	5,146.3	5.2%	5,060.5	1.7%	4,890.7	5,146.3	5.2%

Financial indicators

Million euros

NOS HIGHLIGHTS	3Q20	3Q21	Δ 21/20	2Q21	q.o.q.	9M20	9M21	Δ 21/20
Operating Revenues	346.9	366.5	5.6%	341.0	7.5%	1,013.6	1,044.9	3.1%
EBITDA	160.6	171.1	6.6%	154.4	10.8%	471.2	477.7	1.4%
EBITDA margin (%)	46.3%	46.7%	0.4pp	45.3%	1.4pp	46.5%	45.7%	-0.8pp
Net Income	44.1	46.1	4.6%	43.3	6.5%	79.1	120.0	51.7%
CAPEX excluding Leasings	97.8	110.0	12.4%	104.1	5.6%	269.6	310.1	15.0%
EBITDA-CAPEX excluding Leasings	62.8	61.2	-2.6%	50.3	21.7%	201.6	167.7	-16.8%

2.2 Technology

The Technology area aims to build and manage a portfolio of technology businesses around retail and telecommunications, as well as cybersecurity, with an international scale. This area currently comprises, alongside with minority stakes, Bright Pixel, Vector I and Bright Innovation funds, three controlled companies – S21Sec and Excellium (together the Maxive Cybersecurity Group) and Inovretail - that generated more than 85% of its revenues outside the Portuguese market with 80.4% out of the total 598 employees based abroad.

In terms of operational performance, Sonae IM continues to record improved top line and underlying EBITDA. In 9M21, total turnover increased by 6.4% y.o.y to 43 million euros and underlying EBITDA improved by 6.0%.



Controlled Companies

Maxive Cybersecurity is the strategic holding company that combines two of the leading cybersecurity pure players in Europe and is positioned as one of the largest MSSPs (Managed Security Services Provider) pure players both in terms of business and specialized personnel offering its customers a wide set of services combining best practices and capabilities from both S21sec and Excellium:

S21Sec is a reference multinational MSSP, focused on the delivery of cyber security services and development of proprietary supporting technologies, with a global customer base, leveraging its teams in Spain, Portugal and Mexico.

Since June 2018, with the integration of Nextel, S21Sec is the most relevant “pure player” (company specializing exclusively in the cybersecurity sector) in Spain and Portugal in terms of turnover and number of cybersecurity experts.

Excellium is a market-leading managed security services provider from Luxembourg, with presence in Belgium and counting with more than 100 experts.

The significant European scale and cross-country presence of this group of cybersecurity companies will be key to address the increasingly challenging needs of all organizations and specially the requirements of those large and multi-national companies operating in the European space, while ensuring agile and fast response from specialized teams close to the customer.

InovRetail is a retail innovation company that provides data science solutions and digital tools that deliver quantifiable insights and actionable recommendations with direct and sustainable impact on retailer's key metrics. The company's main product is the Staff Empowerment Solution, a SaaS based solution that help retailers in three key areas like Sales Performance Enhancement; Customer Experience Optimisation and Advanced Planning & Scheduling.

Minority Stakes (non-exhaustive)

Armilar Venture Funds are the 3 Venture Capital funds in which Sonae IM owns participation units acquired to Novo Banco. With this transaction, concluded in December 2016, Sonae IM reinforced its portfolio with sizeable stakes in leading edge companies such as Outsystems and Feedzai, both consistently presenting meaningful and sustainable levels of growth.

Arctic Wolf, a US based company, is a global pioneer in the SOC-as-a-Service market with cutting-edge managed detection and response (MDR), which provides a unique combination of technology and services for clients to quickly detect and contain threats. Sonae IM, jointly with US technology investors Lightspeed Venture Partners and Redpoint, entered in the company's cap table in 2017 in a series B round. During 2018, the Company closed a \$45M series C round and, at the end of 2019, the Company launched a \$60M Series D round. In October 2020, the company announced it has raised \$200 million in Series E funding at a valuation of \$1.3 billion. The funding round was led by Viking Global Investors, with additional participation from DTCP and existing investors. Sonae IM participated in all rounds, reinforcing its stake.

StyleSage is a strategic analytics SaaS platform that helps fashion, home and beauty retailers and brands with critical pre, in and post season decisions globally. Every day, StyleSage pulls product data from competitors' ecommerce websites from around the world. Then, with groundbreaking technology in machine learning and visual recognition, StyleSage cleans, organizes, and analyzes the massive amounts of collected data into a cloud-based dashboard that empowers brands and retailers to make informed, data-driven decisions in areas such line planning, markdown optimization, and global expansion.

Ometria is a London based AI powered customer marketing platform with the vision to become the central hub that powers all the communication between retailers and their customers. This investment was done by Sonae IM in the Series A round, alongside several strategic investors (including Summit Action, the US VC fund of the Summit Series) and was reinforced during series B round.

Reblaze is an Israeli company that provides proprietary security technologies in a unified platform, shielding assets from threats found on the Internet. The company raised a Series A round in which Sonae IM led jointly with JAL Ventures and Data Point Capital.

Visenze is a Singapore-based company that delivers intelligent image recognition solutions that shorten the path to action as consumers search and discover on the visual web. Retailers use ViSenze to convert images into immediate product search opportunities, improving conversion rates. Media companies use ViSenze to turn any image or video into an engagement opportunity, driving incremental revenue. Sonae IM co-led, with Gobi Partners, a \$20M Series C round to enable the artificial intelligence company to further invest in its penetration among smartphone manufacturers, as well as with consumer and social communication applications.



Daisy Intelligence is an AI-powered platform for retail merchandising teams focused on optimizing promotional product and price mixes for dramatically improved business results. Sonae IM partnered with Framework Venture Partners invested in a C\$ 10M (circa €7M) series A round.

Nextail is a Spanish company that has developed a cloud-based platform that combines artificial intelligence and prescriptive analytics to upgrade retailers' inventory management processes and store operations. The company raised a \$10.0 million Series A round led by London and Amsterdam based venture capital firm KEEN Venture Partners LLP ("KEEN"), together with Sonae IM and existing investor Nauta Capital. The new financing was to be used to accelerate product development and double the size of the team, as it grows internationally.

Sixgill is a market leader in deep and dark web cyber threat intelligence. Sixgill helps Fortune 500 companies, financial institutions, governments, and law enforcement agencies protect their finances, networks and reputations from cyberthreats that lurk in the deep, dark and surface webs. The advanced cyber threat intelligence platform automates all phases of the intelligence cycle — collection, analysis and dissemination of data — providing organizations with unparalleled information and actionable insights to protect their various assets in the ever-evolving cyber threatscape. Sixgill raised \$15M in a second round led by Sonae IM and REV Venture Partners with participation by Our Crowd. Previous investors Elron and Terra Venture Partners also participate in the round.

Case on IT is a Spanish company that has developed Medux, a machine learning solution for the measurement, prediction and analysis of landline, mobile and television services quality. Medux measures the customer experience in markets that collectively serve over 600 million users worldwide.

CiValue is an Israeli company with offices in New York, Paris, and Tel Aviv, is a disruptive provider of cloud-based Precision Marketing and Supplier Advertising Platforms for Retailers. Sonae IM, coupled with Nielsen, led a \$6M Series A investment.

Cellwize is a leading provider of Mobile Network Automation and Orchestration solutions for telco, based in Israel. Cellwize offers modular solutions for an agile adoption of 'zero-touch' network automation capabilities on top of a virtualized service orchestration platform. It supports network operations, especially given the increase in network density and complexity driven by 5G adoption. Sonae IM invested in a round of \$15M led by Deutsche Telekom Capital Partners. In November 2020, the company announced a \$32 million Series B funding round led by Intel Capital and Qualcomm Ventures LLC with participation from Verizon Ventures, Samsung Next, and existing shareholders.

IriusRisk (previously named Continuum Security) is a Spanish based company with an application security platform to address vulnerabilities early in the development process. In order to realise their international growth plans, the company has raised an investment round of 1.5 million euros, which was led by Swanlaab Venture Factory and joined by JME Venture Capital and Sonae IM. In September 2020, the company raised a series A round of 6.7 million dollars participated by Paladin, 360 CP, Swanlaab JME Venture Capital and Sonae IM.

Jscrambler is a Portuguese startup that develops a security solution to protect Web and Mobile Applications (Javascript code). In 2018, the company raised a 2.3 million dollars in a financing round that was led by Sonae IM with the co-investment of Portugal Ventures. In 2021, the Company raised 10 million euros in a series A with the participation of Ace Capital Partners.

Probe.ly, having started as an internal project of Bright Pixel, won the *Caixa Capital Empreender Award 2017*, has stepped from MVP (Minimum Valuable Product) to an independent Web Application Security startup.

Sales Layer is a Spanish based company with a cloud-based Product Information Management (PIM) platform, helping brands and retailers to transform their catalogs into a digital, enriched and multichannel control center. Sonae IM recently led its series A round.

Deepfence is a leading US-based cloud-native workload protection platform that aims to provide a unified security platform for kubernetes, virtual machines and serverless workloads. Deepfence ensures business continuity in the face of persistent threats by detecting and disrupting sophisticated attacks targeting cloud-native technologies, the "glue" that keeps the current world connected. Deepfence raised \$9.5 million in Series A financing led by AllegisCyber, with participation from Sonae IM, and existing investor Chiratae Ventures.

Weaveworks is a US company that helps teams to adopt cloud native computing, managing cloud native infrastructure and applications quickly, reliably and at scale. Weaveworks announced a \$36.65 million Series C funding round led by some of the world's leading public cloud and telecommunications companies, including first-time investors Amazon Web Services (AWS), Ericsson, Orange Ventures, Sonae IM and Telekom Investment Pool (TIP). The round also included follow-on investments from Accel, GV, and Redline Capital.



Sellforte, based in Helsinki, Finland, is a SaaS platform for Retailers, Brands and Telcos, which uses proprietary data science and AI to measure the effectiveness of online and offline marketing investments.

Portainer.io, based in New Zealand, is one of the most popular container management platforms globally. Portainer's universal tool unleashes the power of containerized applications for everyone.

Citcon, is a US-based leading mobile wallet payment provider with a fintech platform that enables seamless global commerce at scale by connecting the world's businesses with more than 100+ mobile wallets, local and alternative payment methods. Citcon raised \$30 million in Series C financing led by Norwest Venture Partners and Cota Capital with the participation of Sonae IM and Sierra Venture.

2.3 Media

Público continued to consolidate its position as the reference Portuguese speaking news organization focused on a digital strategy, reinforcing digital competencies and presence in online platforms.

The bet on the quality of journalism, combined with an innovative and digital image, has reinforced Público's prestige with direct positive impacts not only in the number of subscribers and online users but also in the increasing value of the brand in the advertising market. During the last 9 months, digital revenues increased more than 20% and already represent 35% of total revenues, with strong performances in both subscriptions and advertising revenues. This positive performance contributed to a positive evolution at EBITDA level.

3. Subsequent Events

On October 27th, the auction for allocation of 5G frequencies came to an end, with NOS winning the largest fraction of the spectrum released and investing the highest value of all the participants. This completely fulfils all the objectives outlined in NOS' strategy for the fifth generation of mobile networks.

4. Appendix

Consolidated income statement

Million euros

CONSOLIDATED INCOME STATEMENT	3Q20 R	3Q21	Δ 21/20	2Q21	q.o.q.	9M20 R	9M21	Δ 21/20
Turnover	18.0	17.9	-0.2%	19.0	-5.6%	50.9	53.7	5.5%
Services Rendered	11.6	12.6	9.0%	13.1	-3.8%	34.4	37.7	9.4%
Sales	6.4	5.3	-16.9%	5.9	-9.5%	16.5	16.0	-2.7%
Other Income	0.3	0.5	62.2%	0.5	-6.3%	1.4	1.6	11.2%
Operating Costs	19.2	19.7	2.6%	22.5	-12.4%	56.6	60.4	6.7%
Employee Benefits Expenses	10.3	11.1	7.2%	12.4	-10.3%	31.2	33.7	8.0%
Commercial Costs ⁽¹⁾	4.5	3.7	-18.7%	4.2	-12.6%	11.3	11.1	-1.6%
Other Expenses ⁽²⁾	4.4	5.0	13.5%	6.0	-16.5%	14.1	15.6	10.6%
EBITDA	0.6	20.2	-	19.8	2.2%	8.0	46.2	-
Underlying EBITDA ⁽³⁾	-0.8	-1.2	-45.2%	-1.4	15.5%	-3.8	-3.5	7.8%
Non recurrent itens	-9.2	10.4	-	10.8	-3.4%	-9.6	21.2	-
Equity method ⁽⁴⁾	10.7	11.0	2.9%	10.7	3.5%	21.1	28.6	35.2%
Discontinued Operations ⁽⁵⁾	0.0	0.0	100.0%	-0.2	100.0%	0.3	-0.1	-
Underlying EBITDA Margin (%)	-4.7%	-6.8%	-2.1pp	-7.6%	0.8pp	-7.5%	-6.6%	0.9pp
Depreciation & Amortization	2.1	1.6	-21.4%	1.8	-10.5%	6.4	5.3	-16.4%
EBIT	-1.4	18.6	-	18.0	3.5%	1.6	40.8	-
Net Financial Results	-0.2	-0.1	53.6%	0.1	-	-0.6	0.2	-
Financial Income	0.4	0.6	57.4%	-0.3	-	2.0	0.9	-53.8%
Financial Expenses	0.5	0.6	21.4%	-0.3	-	2.6	0.8	-70.9%
EBT	-1.6	18.5	-	18.1	2.6%	0.9	41.0	-
Tax results	2.5	-0.8	-	-2.8	70.4%	4.1	-3.2	-
Direct Results	0.9	17.7	-	15.3	16.1%	5.0	37.8	-
Indirect Results⁽⁶⁾	24.5	10.5	-57.2%	13.6	-22.6%	22.4	29.5	31.4%
Net Income	25.4	28.2	11.0%	28.8	-2.1%	27.5	67.3	144.8%
Group Share	25.7	27.9	8.6%	29.4	-4.9%	28.7	67.9	136.5%
Attributable to Non-Controlling Interests	-0.3	0.3	-	-0.6	-	-1.2	-0.6	49.4%

R - Restated according with introductory notes;

(1) Commercial Costs = COGS + Mktg & Sales Costs;

(2) Other Expenses = Outsourcing Services + G&A + Provisions + others;

(3) Includes the businesses fully consolidated by Sonaecom;

(4) Includes the 50% holding in Unipress, the 50% holding in SIRS, the 50% holding in ZOPT, the 40% holding in Alfaro, the 21.21% holding in Probe.ly and the 20% holding in Suricate Solutions;

(5) Includes Bizdirect contributions;

(6) Includes equity method and fair value adjustments related with AVP funds and other minority stakes, net of taxes.

Consolidated balance sheet

Million euros

CONSOLIDATED BALANCE SHEET	3Q20 R	3Q21	Δ 21/20	2Q21	q.o.q.	9M20 R	9M21	Δ 21/20
Total Net Assets	1,191.3	1,249.1	4.9%	1,231.9	1.4%	1,191.3	1,249.1	4.9%
Non Current Assets	910.9	984.3	8.1%	955.9	3.0%	910.9	984.3	8.1%
Tangible and Intangible Assets and Rights of Use	19.2	18.4	-4.1%	18.0	2.5%	19.2	18.4	-4.1%
Goodwill	14.5	14.5	0.0%	14.5	0.0%	14.5	14.5	0.0%
Investments	863.2	928.4	7.5%	900.6	3.1%	863.2	928.4	7.5%
Deferred Tax Assets	4.5	16.2	-	16.3	-0.4%	4.5	16.2	-
Others	9.4	6.7	-28.7%	6.6	1.9%	9.4	6.7	-28.7%
Current Assets	280.4	264.9	-5.6%	256.0	3.5%	280.4	264.9	-5.6%
Trade Receivables	19.9	10.0	-49.8%	11.1	-9.7%	19.9	10.0	-49.8%
Liquidity	233.1	222.8	-4.4%	221.7	0.5%	233.1	222.8	-4.4%
Others	27.5	32.1	16.8%	23.2	38.3%	27.5	32.1	16.8%
Assets held for sale	0.0	0.0	-	20.0	-100.0%	0.0	0.0	-
Shareholders' Funds	1,076.3	1,152.7	7.1%	1,124.1	2.5%	1,076.3	1,152.7	7.1%
Group Share	1,072.1	1,141.4	6.5%	1,111.9	2.7%	1,072.1	1,141.4	6.5%
Non-Controlling Interests	4.3	11.2	163.1%	12.2	-8.0%	4.3	11.2	163.1%
Total Liabilities	115.0	96.5	-16.1%	107.8	-10.5%	115.0	96.5	-16.1%
Non Current Liabilities	58.1	45.5	-21.7%	42.8	6.2%	58.1	45.5	-21.7%
Loans	2.3	1.4	-38.7%	1.6	-12.5%	2.3	1.4	-38.7%
Provisions	22.6	0.6	-97.3%	0.7	-11.9%	22.6	0.6	-97.3%
Others	33.1	43.4	31.1%	40.5	7.2%	33.1	43.4	31.1%
Current Liabilities	56.9	51.0	-10.4%	50.4	1.1%	56.9	51.0	-10.4%
Loans	1.3	3.5	164.8%	2.8	25.8%	1.3	3.5	164.8%
Trade Payables	17.4	7.6	-56.1%	8.6	-11.4%	17.4	7.6	-56.1%
Others	38.2	39.9	4.4%	39.0	2.2%	38.2	39.9	4.4%
Liabilities directly associated with the assets held for sale	0.0	0.0	-	14.6	-100.0%	0.0	0.0	-
Operating CAPEX ⁽¹⁾	1.1	2.4	127.1%	0.8	-	3.5	4.4	24.5%
Operating CAPEX as % of Turnover	6.0%	13.6%	7.6pp	4.1%	9.5pp	6.9%	8.1%	1.2pp
Total CAPEX	4.6	8.8	89.4%	2.6	-	11.4	15.4	34.8%
Underlying EBITDA - Operating CAPEX	-1.9	-3.7	-91.2%	-2.2	-64.4%	-7.3	-7.9	-7.7%
Gross Debt	16.6	18.2	9.1%	17.4	4.2%	16.6	18.2	9.1%
Net Debt	-216.4	-204.6	5.4%	-204.3	-0.2%	-216.4	-204.6	5.4%

R - Restated according with introductory notes;

(1) Operating CAPEX excludes Financial Investments.

Consolidated levered FCF

Million euros

LEVERED FREE CASH FLOW	3Q20 R	3Q21	Δ 21/20	2Q21	q.o.q.	9M20 R	9M21	Δ 21/20
Underlying EBITDA-Operating CAPEX	-1.9	-3.7	-91.2%	-2.2	-64.4%	-7.3	-7.9	-7.7%
Change in WC	1.5	-8.7	-	8.2	-	-3.1	-1.5	51.9%
Non Cash Items & Other	0.3	5.1	-	-2.9	-	2.8	2.3	-17.1%
Operating Cash Flow	-0.1	-7.3	-	3.0	-	-7.7	-7.1	7.7%
Investments	15.3	3.4	-77.6%	34.3	-90.0%	8.7	34.9	-
Dividends	0.0	0.0	-	0.0	-	0.0	0.0	-
Financial results	-0.1	4.9	-	1.3	-	-0.2	6.5	-
Income taxes	-4.3	-0.7	84.3%	-6.2	89.2%	-2.8	-6.4	-128.2%
FCF⁽¹⁾	10.8	0.4	-96.4%	32.4	-98.8%	-2.0	27.9	-

R - Restated according with introductory notes;

(1) FCF Levered after Financial Expenses but before Capital Flows and Financing related up-front Costs.

Sonaecom SGPS is listed on the Euronext Stock Exchange. Information is available on Reuters under the symbol SNC:LS and on Bloomberg under the symbol SNC:PL.

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This document may contain forward-looking information and statements, based on management's current expectations or beliefs. Forward-looking statements are statements that are not historical facts.

These forward-looking statements are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, including, but not limited to, changes in regulation, the telecommunications industry and economic conditions; and the effects of competition. Forward-looking statements may be identified by words such as "believes", "expects", "anticipates", "projects", "intends", "should", "seeks", "estimates", "future" or similar expressions.

Although these statements reflect our current expectations, which we believe are reasonable, investors, analysts and, generally, the recipients of this document are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. You are cautioned not to put undue reliance on any forward-looking information or statements. We do not undertake any obligation to update any forward-looking information or statements.

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