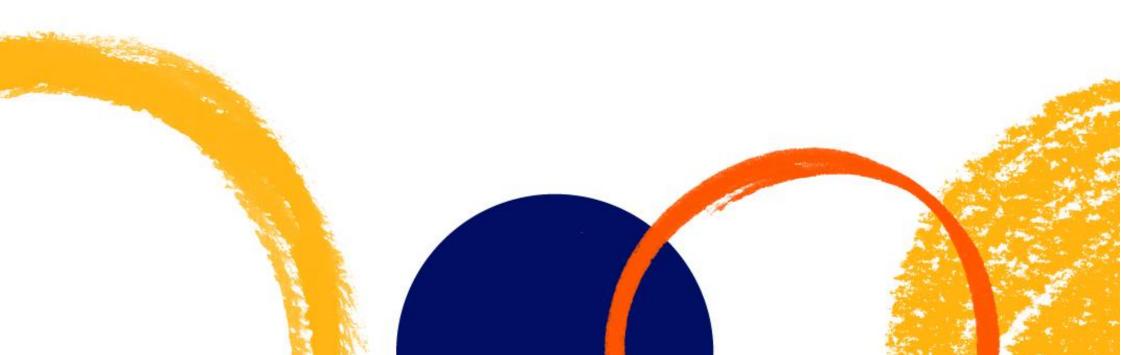


# RESULTS REPORT 9M25



The consolidated financial information disclosed in this report is based on unaudited financial statements, prepared in accordance with the International Financial Reporting Standards (IAS/IFRS), issued by the International Accounting Standards Board (IASB), as adopted by the European Union.

Maia, 3<sup>rd</sup> November 2025

# Main Highlights

# **Key Performance Indicators**

Direct Results reached €61.5m in 9M25, with a contribution of €63.3m from NOS

**Net Income** (group share) reached €45.5m in 9M25, with a negative contribution from indirect results

**NAV** of Bright Pixel's active portfolio stood at €341m

Capital Structure remains robust with a Net Cash position of €209m

### **Consolidated Results**

# Key data

€m	3Q24	3Q25	yoy	9M24	9M25	yoy
Turnover	4.1	3.6	-11.3%	13.2	12.6	-4.9%
EBITDA	14.3	21.4	49.9%	61.6	55.7	-9.6%
o.w. Equity method <sup>(1)</sup>	17.5	23.3	33.1%	70.2	63.3	-9.8%
o.w. Capital Gains	0.0	0.1	-	0.0	0.1	
Direct Results	15.9	24.2	52.7%	66.8	61.5	-8.0%
Indirect Results <sup>(2)</sup>	-1.5	-0.2	88.8%	-3.3	-15.5	-
Net Income Group Share	12.5	24.1	93.5%	61.7	45.5	-26.3%
Net Debt / (Cash)	-166.9	-209.0	-25.2%	-166.9	-209.0	-25.2%

(1) Includes the 50% holding in Unipress, the 50% holding in SIRS and the 37.37% holding in NOS; (2) Includes equity method, and fair value adjustments related with NOS, ZAP, AVP funds and other minority stakes, net of taxes.

Consolidated Turnover reached €3.6m in 3Q25 and €12.6m in 9M25, representing decreases of 11.3% and 4.9% compared to 3Q24 and 9M24, respectively.

**EBITDA** reached €21.4m in 3Q25 (€55.7m in 9M25), above 3Q24, mainly driven by the higher contribution of NOS results through equity method.

**Equity method contributions** rose from €17.5m to €23.3m in 3Q25, driven by higher net income from NOS. However, for the 9M25 contributions declined from €70.2m to €63.3m, reflecting the absence of extraordinary gains recorded in NOS' net income during the 9M24 - namely, the capital gain from the sale of a tower portfolio to Cellnex and proceeds from favorable legal rulings.

**Direct Results** increased from €15.9m in 3Q24 to €24.2m in 3Q25, mainly driven by the higher EBITDA level. A different trend is seen in the 9M comparison, where results decreased from €66.8m to €61.5m.

**Indirect Results**, were negative by €15.5m in 9M25 (negative by €0.2m in 3Q25), mainly explained by the negative impact from the exchange rate evolution at Bright Pixels'portfolio.

**Net income group share** stood at €24.1m, above the €12.5m presented in 3Q24, driven by both direct and indirect results evolution. In the 9M comparison, the contribution from both direct and indirect results was the opposite, resulting in a decline from €61.7m to €45.5m.

The **net cash position** stood at €209m at the end of 9M25, €42.5m above YE24. This performance was driven essentially by (i) the €39.2m of net investments in Bright Pixel's portfolio (investments net of returns); (ii) the €77m of dividends received from NOS; (iii) the €8.6m dividend paid; and (iv) the positive operating cash-flow, financial activity and taxes amounting to €12.7m.

# **Consolidated Balance Sheet**

€m	30.09.2024	30.06.2025	30.09.2025
Total Net Assets	1,411.3	1,371.5	1,393.0
Non Current Assets	1,213.0	1,136.4	1,172.8
Tangible and Intangible Assets and Rights of Use	6.2	5.5	5.5
Goodwill	1.2	1.2	1.2
Investments	1,183.9	1,103.9	1,141.5
Deferred Tax Assets	10.1	12.6	11.1
Others	11.6	13.2	13.4
Current Assets	198.3	235.1	220.2
Trade Receivables	3.2	3.7	2.6
Liquidity	171.9	225.0	212.2
Others	23.2	6.4	5.4
Shareholders' Funds	1,362.0	1,326.9	1,351.2
Group Share	1,344.0	1,310.0	1,334.3
Non-Controlling Interests	18.0	16.9	16.9
Total Liabilities	49.3	44.6	41.8
Non Current Liabilities	38.0	31.4	28.4
Provisions	0.3	0.3	0.3
Others	37.7	31.0	28.2
Current Liabilities	11.3	13.2	13.3
Trade Payables	1.6	1.3	1.0
Others	9.7	11.9	12.3
Operating CAPEX <sup>(1)</sup>	1.5	1.9	2.5
Operating CAPEX as % of Turnover	11.7%	21.7%	19.7%
Total CAPEX	10.7	25.7	59.0
Underlying EBITDA - Operating CAPEX	-9.8	-7.4	-11.4
Gross Debt	5.0	3.7	3.3
Net Debt	-166.9	-221.3	-209.0

<sup>(1)</sup> Operating CAPEX excludes Financial Investments

# **Consolidated Income Statement**

€m	3Q24	3Q25	yoy	9M24	9M25	yoy
Turnover	4.1	3.6	-11.3%	13.2	12.6	-4.9%
EBITDA	14.3	21.4	49.9%	61.6	55.7	-9.6%
Underlying EBITDA <sup>(1)</sup>	-3.2	-3.4	-8.6%	-8.3	-8.9	-7.4%
Non recurrent itens	-0.1	1.5	-	-0.3	1.3	-
Equity method <sup>(2)</sup>	17.5	23.3	33.1%	70.2	63.3	-9.8%
Discontinued Operations	-	-	-	0.0	-	_
Depreciation & Amortization	0.5	0.5	3.0%	1.4	1.3	-3.9%
EBIT	13.8	20.9	51.5%	60.2	54.4	-9.7%
Net Financial Results	1.5	2.2	49.7%	5.0	4.2	-16.1%
EBT	15.3	23.1	51.3%	65.2	58.6	-10.2%
Tax results	0.6	1.0	70.0%	1.6	2.8	74.2%
Direct Results	15.9	24.2	52.7%	66.8	61.5	-8.0%
Indirect Results <sup>(3)</sup>	-1.5	-0.2	88.8%	-3.3	-15.5	-
Net Income	14.4	24.1	67.0%	63.5	45.9	-27.7%
Group Share	12.5	24.1	93.5%	61.7	45.5	-26.3%
Attributable to Non-Controlling Interests	2.0	0.0	-	1.8	0.4	-76.5%

# **Consolidated Free Cash Flow**

-						
€m	3Q24	3Q25	yoy	9M24	9M25	yoy
Underlying EBITDA-Operating CAPEX	-3.8	-4.0	-4.6%	-9.8	-11.4	-15.7%
Change in WC & Others	-0.4	5.3	-	-10.7	18.4	-
Operating Cash Flow	-4.2	1.3	-	-20.5	7.0	-
Investments	-8.3	-15.5	-87.7%	-4.0	-39.2	-
Dividends and other reserves distribution	-	-	-	67.4	77.0	14.3%
Financial results	1.4	2.3	67.9%	4.6	4.2	-9.8%
Income taxes	1.2	-0.5	-	2.7	1.6	-40.9%
FCF <sup>(1)</sup>	-9.9	-12.4	-25.4%	50.1	50.6	0.9%

<sup>(1)</sup> FCF Levered after Financial Expenses but before Capital Flows and Financing related up-front Costs.

<sup>(1)</sup> Includes the businesses fully consolidated by Sonaecomt (2) Includes the 50% holding in Unipress, the 50% holding in SIRS and the 37.37% holding in NOS; (3) Includes equity method and fair value adjustments related with NOS, ZAP, AVP funds and other minority stakes, net of taxes.

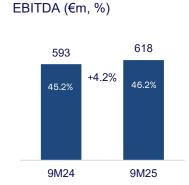
### NOS

NOS reported its 3Q25 results to the market on October 27<sup>th</sup>, delivering profitability growth on the back of a disciplined execution and a continued focus on operational excellence, despite the challenging landscape in the Portuguese telecommunications market.

Consolidated revenue reached €457m in 3Q25 (-1.2% yoy), strongly impacted by the decline in the Cinema & Audiovisuals business, due to weaker blockbuster performance - in contrast with 3Q24, which featured the most-watched film ever in Portugal. Consolidated EBITDA increased by 2.7% to €223m, driven by robust performances in both the Telecommunications and IT businesses. Further details are available on the company's website <a href="here">here</a>.

On Sonaecom's consolidated accounts, NOS equity method results reached €23.3m in 3Q25, increasing by 33.1% yoy, primarily driven by the company's strong operational performance.





# **Bright Pixel**

During 3Q25, Bright Pixel continued to diligently pursue its investment strategy, adding five new portfolio companies and sustaining a solid pace of capital recycling, while continuing to manage a global portfolio of more than 55 active companies across cybersecurity, retail technologies, infrastructure software and business applications.

NAV and Cash Invested in the active portfolio stood at €341m and €240m, respectively, reflecting a potential cash-on-cash of 1.4x on the existing portfolio.





### **Bright Pixel Portfolio information**

(Non-exhaustive)

### **CYBERSECURITY**

**Arctic Wolf**, a US based company, is a global pioneer in the SOC-as-a-Service market with cutting-edge managed detection and response (MDR), which provides a unique combination of technology and services for clients to quickly detect and contain threats. Bright Pixel, jointly with US technology investors Lightspeed Venture Partners and Redpoint, entered in the company's cap table in 2017 in a series B round. Since then, the company closed a \$45m series C round in 2018, a \$60m series D round at the end of 2019, a \$200m series E round in October 2020 funding at a valuation of \$1.3bn and, in 2021, a \$150m, held by existing and new investors, at an underlying valuation of \$4.3bn.

IriusRisk (previously named Continuum Security) is a Spanish based company with an application security platform to address vulnerabilities early in the development process. In order to realise their international growth plans, the company has raised an investment round of €1.5m, which was led by Swanlaab Venture Factory and joined by JME Venture Capital and Bright Pixel. In September 2020, the company raised a series A round of \$6.7m participated by Paladin, 360 CP, Swanlaab, JME Venture Capital and Bright Pixel. In August 2022, IriusRisk raised a series B round of \$28.7m led by Paladin Capital Group with the participation from existing investors Bright Pixel, Swanlaab Venture Factory, 360 Capital and Inveready.

**Jscrambler** is a Portuguese startup that develops a security solution to protect Web and Mobile Applications (Javascript code). In 2018, the company raised a \$2.3m in a financing round that was led by Bright Pixel with the co-investment of Portugal Ventures. In 2021, the Company raised €10m in a series A with the participation of Ace Capital Partners.

Safebreach, pioneer in the Breach and Attack Simulation (BAS) market, is the world's most widely used continuous security validation platform. The patented platform automatically and safely executes thousands of attack methods to validate network, endpoint, cloud, container and email security controls against its Hacker's Playbook™, the world's largest collection of attack data broken down by methods, tactics and threat actors. SafeBreach raised \$53.5m in series D funding, led by Bright Pixel and Israel Growth Partners (IGP), with additional participation from Sands Capital, Bank Leumi and ServiceNow.

**Hackuity**, is a risk-based vulnerability management solution that empowers cybersecurity teams and leaders to comprehensively collect, prioritize, and

remediate security weaknesses before they can be exploited by their adversaries. Hackuity raised a €12m funding round, led by Bright Pixel with the participation of previous investor Caisse des Dépôts.

VanishID (former PicNic), is the creator of the industry's first automated enterprise-wide human attack surface management platform. Energy Impact Partners and Bright Pixel, with continued participation from existing investors Crosslink Capital and Rally Ventures, led the extension of its series A funding in 1Q23. In 2025, announced its rebrand from Picnic Corporation and a recent \$10m investment led by Dell Technologies Capital and joined by Mark McLaughlin, former CEO and Chairman of Palo Alto Networks, with continued strong participation from Crosslink Capital, Rally Ventures, Energy Impact Partners, and Bright Pixel. LockStep Ventures also joined this funding round.

**Sekoia.io,** is the European cybertech company that develops the Sekoia.io XDR (eXtended Detection & Response) platform for real-time detection of cyberattacks. The company has raised €35m, in 2023, in a series A financing round from Banque des Territoires, Bright Pixel and its historical investors Omnes Capital, Seventure and BNP Paribas Développement. In 2025, announced a €26m series B round led by Revaia, with participation from UNEXO and the support of its existing investors Bright Pixel Capital, Omnes Capital and Bpifrance.

**Vicarius** is a SaaS platform that consolidates vulnerability discovery, prioritization, and remediation in a single solution. In 2023, the company raised a \$30m series B led by Bright Pixel and participated by AllegisCyber Capital, AlleyCorp, and Strait.

**Tamnoon** is the first and only human-Al managed service developed from the ground up specifically for cloud security remediation. In September 2024, raised \$12m in a series A round led by Bright Pixel with participation by new investors Blu Ventures and Mindset Ventures as well as existing investors Merlin Ventures, Secret Chord Ventures, Inner Loop Capital, and Elron Ventures.

**Trustero** is a Silicon Valley innovator in Al-powered Security and Compliance that help businesses that need to prove they follow cybersecurity and data protection standards. In 2024 closed a \$10.35m series A funding round led by Bright Pixel, with participation from existing investors Engineering Capital, Zetta Ventures Partners, and Vertex Ventures US.

**Knostic** is the world's first provider of need-to-know access controls for Generative AI. It helps businesses securely use AI tools by controlling who can access what information, preventing unauthorized data sharing. In 2024 raised a \$11m round led by Bright Pixel with follow-on investments from new and previous investors

such as Silicon Valley CISO Investments (SVCI), DNX Ventures, Seedcamp, and angel investors.

**Tidal** is a Virgina-based cybersecurity provider pioneering Threat-Led Defense, that has raised \$10m in series A financing round in 2025. The investment was led by Bright Pixel, with participation from existing Tidal Cyber investors, USAA, Sudra, Capital One, Veteran Ventures, Task Force X, and Ultratech.

### **RETAIL TECH**

**InovRetail** is a retail innovation company that provides data science solutions and digital tools that deliver quantifiable insights and actionable recommendations with direct and sustainable impact on retailer's key metrics. The company's main product is Seeplus, an Order Delivery System designed to maximise efficiency and boost customer satisfaction. It expertly handles orders from inception to delivery, optimising tracking and reducing delays to provide an unparalleled shopping experience.

**Ometria** is a London based AI powered customer marketing platform with the vision to become the central hub that powers all the communication between retailers and their customers. This investment was done by Bright Pixel in the series A round, alongside several strategic investors (including Summit Action, the US VC fund of the Summit Series) and was reinforced during series B and C rounds.

**Nextail** is a Spanish company that has developed a cloud-based platform that combines artificial intelligence and prescriptive analytics to upgrade retailers' inventory management processes and store operations. The company raised a \$10m series A round led by London and Amsterdam based venture capital firm KEEN Venture Partners LLP ("KEEN"), together with Bright Pixel and existing investor Nauta Capital. The new financing was to be used to accelerate product development and double the size of the team, as it grows internationally.

**Sales Layer** is a Spanish based company with a cloud-based Product Information Management (PIM) platform, helping brands and retailers to transform their catalogs into a digital, enriched and multichannel control center. Bright Pixel led its series A round and recently participated in its series B round.

**Sellforte**, based in Helsinki, Finland, is a SaaS platform for Retailers, Brands and Telcos, which uses proprietary data science and AI to measure the effectiveness of online and offline marketing investments.

**Citcon**, is a US-based leading mobile wallet payment provider with a fintech platform that enables seamless global commerce at scale by connecting the world's businesses with more than 100+ mobile wallets, local and alternative payment methods. Citcon raised \$30m in series C financing led by Norwest Venture Partners and Cota Capital with the participation of Bright Pixel and Sierra Venture.

**Afresh**, is a US-based leading Al-powered fresh food technology provider. Afresh's Al-powered solutions optimize critical functions in fresh food, including ordering, inventory, merchandising, and operations. Afresh significantly reduces food waste, improves its partners' profitability, and makes fresher, healthier food more accessible to all. Afresh announced a \$115m series B funding round led by Spark Capital and with participation from Insight Partners, VMG Partners, and Bright Pixel.

**Chord**, is a US based company with a Platform as a Service that offers commerce businesses technology and data products that help enhance their businesses by giving them cutting-edge headless commerce technology and access to meaningful first-party data. In 2022, Chord raised a \$15m series A extension round, co-led by Bright Pixel and existing investor Eclipse and with new investors GC1 Ventures, TechNexus Venture Collaborative and Anti Fund VC joining existing investors Imaginary Ventures, Foundation Capital and White Star Capital as participants.

Harmonya offers an Al-powered product data enrichment, categorization, and insights platform for retailers and brands. The company raised \$20m series A round in 2023, led by Bright Pixel with the participation of existing investor Team8, as well as Arc Investors, J Ventures, Silicon Road Ventures, Allen & Company, LiveRamp Ventures, and Susa Ventures. Already in 2025, the company announced a strategic investment from Dunnhumby Ventures and its existing investors, Bright Pixel Capital and Team8.

**KeyChain** is the AI-powered platform that helps brands and retailers quickly find the right manufacturers to produce their products. Bright Pixel invested \$5m at the end of 2024, bringing the total company's funding to \$38m with support from leading venture firms BoxGroup, Lightspeed Venture Partners, and SV Angel as well as other CPG giants General Mills, The Hershey Company, and Schreiber Foods. During 2025, the company raised a \$30m series B round, in which Bright Pixel participated, and launched Keychain OS, an Al Operating System Set to Power the Future of CPG Manufacturing.

**Brij** is the Al-powered platform that helps consumer brands redefine omnichannel enablement by unlocking and monetizing offline customer relationships. The

company closed an \$8m oversubscribed investment round led by Bright Pixel and CEAS Investments, with participation from Artemis Fund, Red Bike Capital, Lakehouse Ventures, and Forum Ventures, as well as strategic angels from leading consumer brands including Caraway, Brunt Workwear, and Feastables.

**Duel** is the leading Brand Advocacy platform helping leading retail brands grow through their own fan and creator communities instead of traditional advertising. The company raised \$16m in a Series A round co-led by Bright Pixel and Molten Ventures, alongside existing investor Peter Bauer, founder of Mimecast.

### **INFRASTRUCTURE SOFTWARE**

**Portainer.io**, based in New Zealand, is one of the most popular container management platforms globally. Portainer's universal tool unleashes the power of containerized applications for everyone.

Codacy, is a PT-based automated code review and engineering productivity tool. It provides intelligence for software engineering teams to reach their full potential. Codacy raised a \$15m series B funding round led by Bright Pixel, also backed by existing investors Armilar Venture Partners, EQT Ventures, Join Capital, Caixa Capital, Faber Ventures and Iberis Capital.

**Seldon**, is a data-centric machine learning operations (MLOps) platform for the deployment, management, monitoring and explainability of machine learning (ML) models. Bright Pixel led its \$20m series B funding round in 1Q23 with significant participation from existing investors AlbionVC, Cambridge Innovation Capital, and Amadeus Capital Partners.

**Jentis**, is an Austrian scale-up specializing in advanced server-side web tracking and data protection technologies. Its Data Capture Platform is an all-in-one tracking solution that provides businesses enhanced data quality and data sovereignty while enabling compliance with GDPR and other global data protection regulations. Bright Pixel led a €11m in a series A funding round raised in 2023. This round was also participated by the new co-investor 3TS Capital Partners, and by the existing investor Pragmatech Ventures.

**FlowFuse** is a leading company in the industrial digitalisation movement, empowering businesses to modernize operations through low-code automation and scalable IoT solutions. The company closed in 2025 a \$7.2m investment round led by Senovo, with participation from Bright Pixel, Uncorrelated, Westwave, and Open Core Ventures.

### **BUSINESS APPLICATIONS**

**Infraspeak** the leading European and South American Intelligent Maintenance Management Platform (IMMP), headquartered in Portugal, has secured a series A extension round of €7.5m, led by Bright Pixel in 2023.

**Bria** is a leading visual generative AI platform-as-a-service (PaaS) empowering enterprises to create scalable and compliant visual content. In 2025, Bright Pixel invested in an extension of Bria's \$40m Series B funding round, led by Red Dot Capital with participation from Maor Investment, Entrée Capital, GFT Ventures, Intel Capital, and In-Venture.

### **EMERGING TECH & OTHERS**

**Didimo**, a leading creator of high-fidelity digital humans with 3D technology. Didimo enables anyone to quickly and easily create lifelike digital models that businesses and individuals can use to interact and to provide or enjoy services online. In 2020, Didimo announced €1m in funding from new investors led by Armilar Venture Partners along with Bright Pixel and PME Investimentos in cooperation with the 200M Co-Investment Fund. In August 2022, Didimo raised \$7.1m in series A funding led by Armilar Venture Partners, with the participation of Bright Pixel, Portugal Ventures and Techstars.

**Armilar Venture Funds** are the 3 Venture Capital funds in which Bright Pixel owns participation units acquired to Novo Banco. With this transaction, concluded in December 2016, Bright Pixel reinforced its portfolio with sizeable stakes in leading edge companies such as Outsystems and Feedzai, both consistently presenting meaningful and sustainable levels of growth.

# Media

Público is the reference Portuguese speaking news organization focused on a digital strategy that combines journalism high quality standards with an innovative and digital image and has been reinforcing its leadership position on the daily Portuguese newspaper sector, and particularly, on the digital subscription market.

During the 3Q25, the growth of subscription revenues was fully offset by the decrease of advertising revenues, driving to a slightly lower level of Revenues but stable profitability, when compared to 3Q24. In the 9M25, the trend is the same but with slightly increase in profitability.

### Safe Harbour

This document may contain forward-looking information and statements, based on management's current expectations or beliefs. Forward-looking statements are statements that are not historical facts.

These forward-looking statements are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, including, but not limited to, changes in regulation, the telecommunications industry and economic conditions; and the effects of competition. Forward-looking statements may be identified by words such as "believes", "expects", "anticipates", "projects", "intends", "should", "seeks", "estimates", "future" or similar expressions.

Although these statements reflect our current expectations, which we believe are reasonable, investors, analysts and, generally, the recipients of this document are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. You are cautioned not to put undue reliance on any forward-looking information or statements. We do not undertake any obligation to update any forward-looking information or statements.

Sonaecom SGPS is listed on the Euronext Stock Exchange. Information is available on Reuters under the symbol SNC.LS and on Bloomberg under the symbol SNC:PL.

Report available on Sonaecom's corporate website www.sonaecom.pt

Investor Relations Contacts
Investor.relations@sonaecom.pt
Tlf: +351 22 013 23 49

