

## **REPORT AND ACCOUNTS - 1<sup>ST</sup> QUARTER 2012**

## I - Consolidated Board of Directors' Report

- 1. Key Indicators Evolution
- 2. Short Summary of the Activity
- 3. Stock Performance
- 4. Outlook 2012
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- **III Condensed Consolidated Accounts**



## **Consolidated Results 3M12**

## **Privileged Information**

May 9, 2012

## **Highlights:**

Turnover: **53.7 M**€ (59.3 M€ in 3M11)

**EBITDA: 5.3 M**€ (4.9 M€ in 3M11)

(2.2 M€ in 3M11) **Net Cash: 20.8 M€**(14.7 M€ in 12M11)

Net Profit: 2.5 M€

## Message from the CEO - Luís Paulo Salvado

"The results of the first quarter are positive, reflecting a recovery in the domestic profitability and the continuation of the internationalization effort.

However, due to the contraction of business in Portugal, in the product component, Turnover decreased 10% compared to the same period of last year. Noteworthy is the growth in services, above 5% and now accounting for nearly 2/3 of the total business. International business represented almost 24%, in line with the targets set for this year.

Despite the intense competitive pressure which affected mainly the profitability in product sales, EBITDA increased by 8%. This improvement is the result of the measures implemented in the end of 2011, which have proven effective.

Net Profit reached 2.5 M€, a 12% increase, in line with the operating profitability growth. Also positive was the evolution of cash, with a generation above 6 M€, primarily due to a reduction in working capital.

As expected, 2012 is proving to be a particularly challenging year for the domestic business. These results confirm that the changes we operated in late 2011 were necessary and important.

They also show a company capable of addressing great adversities, driven and engaged to swiftly adapt to a new market context. This can only be possible when one has the privilege of working with professionals of enormous talent and dedication. To them, all of Novabase employees, I want to thank for the excellent work they have performed.

Despite the economic environment that remains highly unfavorable and uncertain, we are committed to compliance with the Guidance for 2012, reaffirming as priorities the international growth and the preservation of our position in the domestic market."

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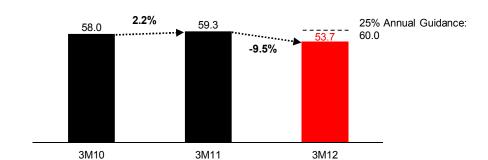
Novabase SGPS, S.A.
Public Company. Euronext code: NBA.AM.
Registered in TRO of Lisbon and Corporate Tax Payer nº 502.280.182. Share Capital: 15,700,697.00 €.
Head Office: Av. D. João II, Lote 1.03.2.3., 1998-031 Lisbon - PORTUGAL



## 1. Key Indicators Evolution

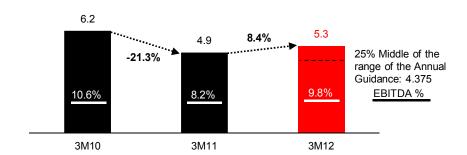
### Turnover (M€)

Turnover below the annual Guidance linearized (-10.6%), due to the contraction of business in Portugal in the product component.



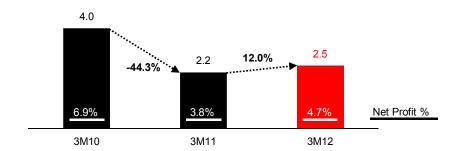
## EBITDA (M€)

EBITDA above the annual Guidance linearized of 16-19 M€ and 7.3%: +20.2% above the middle of the range (+2.5 points %).



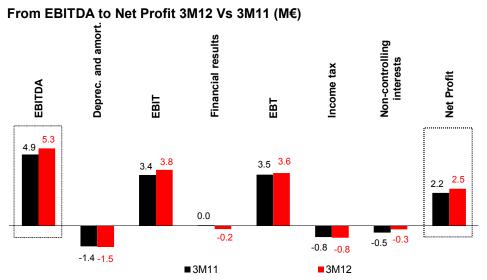
## Net Profit (M€)

Profitability improved as a result of the measures adopted in the end of 2011.

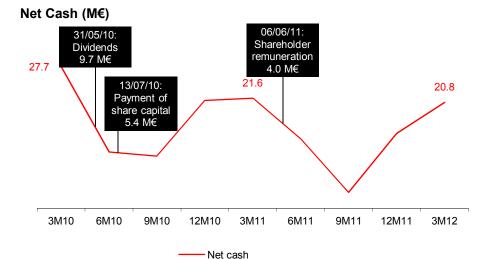


Earnings per share (EPS) in 3M12 reached 0.08 euros per share, registering an increase of 11.4% towards the EPS from the previous year of 0.07 euros per share.

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Non-controlling interests in 3M12 amounted to -0.3 M€, which compares to -0.5 M€ in 3M11. This variation is mainly due to the less positive evolution of the results of subsidiary Celfocus compared to the same period of the prior year.



Cash generation of 6.1 M€ in the first quarter of 2012, with reduction of the investment in working capital.

In the 3M12, Novabase shows a positive performance in cash generation. Novabase ended the 3M12 with 20.8 M€ in net cash, which compares to 14.7 M€ in the 12M11.

## 2. Short Summary of the Activity

The first quarter of 2012 was marked by strong pressure on prices in the product component in Portugal, but also by significant improvement of the operating performance, which already reflects the measures adopted in the end of 2011 (restructuring process with the double objective of decreasing the average production cost and enabling the company to increase international growth).

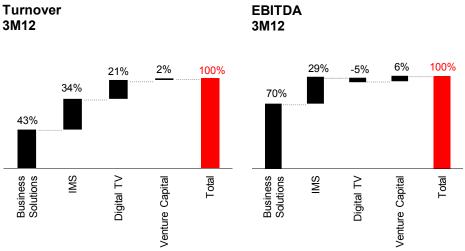
Thus, the results of the first quarter of 2012 are below the Turnover Guidance (-10.6%), but remained above the middle of the range of the EBITDA Guidance (+20.2%). Compared to 2011, Turnover decreased 9.5%, however, services grew 5.2% and international business represented 23.8% of the total business. EBITDA raised 8.4% and Net Profit reached 2.5 M€.

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Novabase's management was focused on strengthening internationalization, the great challenge of the company for 2012, continuing the effort to maintain the position in the domestic market, which is proving extremely challenging.

Noteworthy is the inauguration of Parque Oriente Operations Centre in the first quarter of 2012. The new space, which occupies more than 3,000 m2 and is designed to operate 24 hours a day, 7 days a week, incorporates all of the expertise needed to design and deploy large-scale technology infrastructure projects. This new Operations Centre at Parque Oriente will allow us to reinforce outsourcing and managed services in Portugal and the rest of the world.

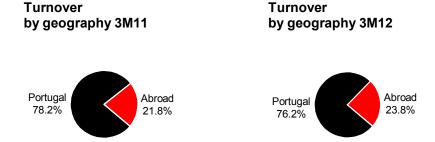
The percentage breakdown of Turnover and EBITDA by the different businesses, in the 3M12, is as follows:



5.2% rise in services, in line with Novabase strategic orientation to increase the added value of its offers.

Of the overall Turnover generated in 3M12, the services rendered represent 65.7%, which compares to 56.5% in 3M11.

Of the 53.7 M€ Turnover, 23.8% is generated outside Portugal, that is 12.8 M€, which compares to the 12.9 M€ registered in 3M11.



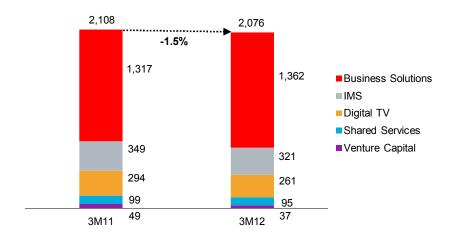
Business outside Portugal generated in the Business Solutions area increased to 18.5% of the respective invoicing (18.0% in 3M11). In the IMS business area, the international business in 3M12 decreased to 26.4% (29.9% in 3M11) and in the Digital TV area increased to 26.5% (13.4% in 3M11).

Novabase had on average, in the 3M12, 2,076 employees, which represents a decrease of 1.5% compared to the 3M11 (2,108) and of 1.6% compared to FY11 (2,109).

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Employee breakdown by business area, in 3M12, is as follows:

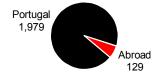
## **Average Number of Employees**



The average number of employees decreased for the third consecutive quarter, but shows an increase in the international team, in line with the focus of Novabase on markets outside Portugal.

## Average Number of Employees by geography 3M11

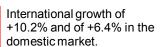
## Average Number of Employees by geography 3M12

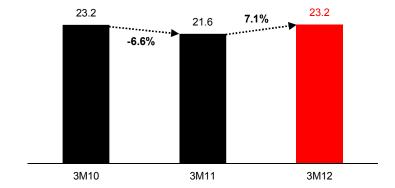




## 2.1. Business Solutions

## **Turnover Business Solutions (M€)**

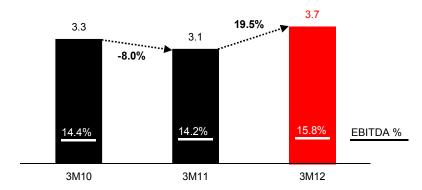




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## **EBITDA Business Solutions (M€)**

BS positive evolution reflects the measures adopted in 2011 for the improvement of operating competitiveness.



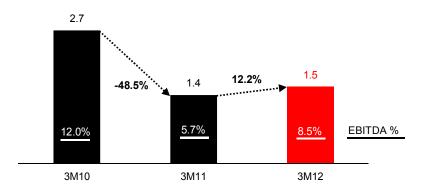
## 2.2. Infrastructures & Managed Services

## Turnover IMS (M€)

22.2 **8.4**% 24.0 18.1 -24.6% 18.1 3M12

IMS evolution is mainly due to the pressure on prices in the product sales component, despite the growth in services (+5.5%). However, this area should be analysed for time periods longer than a quarter.

## EBITDA IMS (M€)



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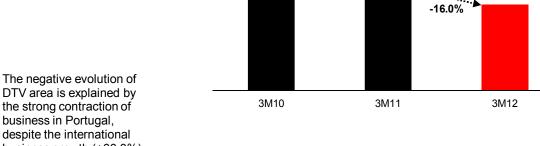


9.9%

## 2.3. Digital TV

### Turnover Digital TV (M€)

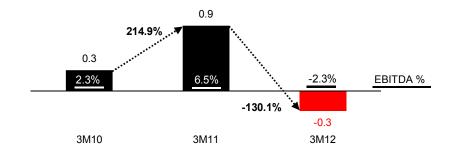
12.1



DTV area is explained by the strong contraction of business in Portugal, despite the international business growth (+66.3%). However, this area should be analysed for time periods longer than a quarter.

subsidiary Collab.

## **EBITDA Digital TV (M€)**



13.3

11.2

## 2.4. Venture Capital

Global Turnover in this area reached 1.2 M€, which represents an increase of VC results are primarily due 272.8% compared to 3M11. to improvement of the performance of the

Venture Capital EBITDA in 3M12 increased, year on year, from -0.5 M€ to 0.3 M€, reaching an EBITDA margin of 26.5%.

## 3. Stock Performance

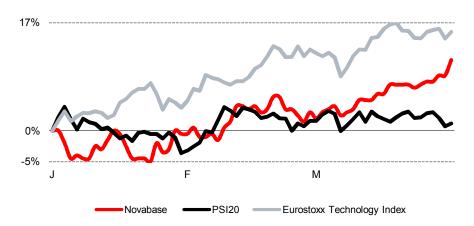
Novabase share price in 2012 gained 11.0%, comparing to a 1.1% gain in the PSI20 Index and a 15.4% gain in the EuroStoxx Technology Index.

Up to the date of issue of this report, it was approved in the General Meeting of Shareholders of May 3, 2012, the distribution of dividends to the shareholders in the amount of 0.9 M€, corresponding to 0.03€ per share. The payment of these dividends will occur in the second guarter of 2012.

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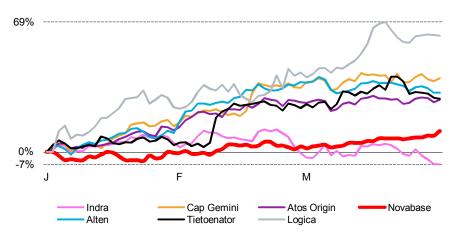


### **Novabase and the Market**



When comparing Novabase share prices with other companies in the IT sector in Europe, we verify that Novabase share performance in 3M12 was lower than the performance of other IT.

#### Novabase and other TMT



Average upside of 58.0%, according to the analysts who cover Novabase.

The average price target disclosed by the analysts who cover Novabase is 3.67 euros.

Rotation in 3M12 represented 2.3% of the capital and 0.7 million shares were traded, below the values in 3M11 (rotation of 6.0% of the capital and 1.9 million shares traded).

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Summary	1Q12	4Q11	3Q11	2Q11	1Q11
Minimum price (€)	1.99	1.70	2.26	2.58	2.66
Maximum price (€)	2.32	2.38	2.75	3.10	3.21
Volume weighted average price (€)	1.92	1.99	2.55	2.80	2.96
Closing price at the end of the Quarter (€)	2.32	2.09	2.45	2.75	3.10
Nr. of shares traded	717,461	833,186	1,284,390	1,491,268	1,883,117
Market cap in the last day (M€)	72.9	65.6	76.9	86.4	97.3

## 4. Outlook 2012

The results of the first quarter of 2012 are positive, 20.2% above the middle of the range of the EBITDA Guidance, as a result of the measures implemented in the end of 2011 for the improvement of operating competitiveness. However, we experienced a strong pressure in the product component in Portugal, which explains the negative evolution of Turnover in this quarter. International business now accounts for 23.8% of total business, close to the annual goal of 25%, and the weight of services increased to 65.7%.

Despite the macroeconomic context, that remains difficult and uncertain, Novabase is committed to compliance with the Guidance for 2012, reaffirming as its priorities the international focus and the preservation of the position in the domestic market.

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## Consolidated Statement of Financial Position as at 31 March 2012

#### 31.12.11 31.03.11 31.03.12 31.03.12 Var. % (Thousands of Euros) (Thousands of Euros) Assets Tangible assets 8,334 9,000 Sale of goods 18,423 25,811 Intangible assets 30.526 31.127 Cost of goods sold (17,210)(23,226)Financial investments 1,691 1,786 Deferred income tax assets 12,117 12,387 Gross margin 1,213 -53.1 % 2,585 Other non-current assets 45 Other income **Total Non-Current Assets** 52,713 54,300 Services rendered 35,247 33,490 Supplementary income 8 31 5,436 6,909 Other operating income Inventories 129 47 Trade debtors and accrued income 91,477 99,168 Other debtors and prepaid expenses 19.556 18.523 35,384 33,568 Derivative financial instruments 109 245 Cash and cash equivalents 32,032 27,157 36,597 36,153 **Total Current Assets** 148,610 152,002 Other expenses External supplies and services (11,713)(11,402)Assets for continuing operations 201,323 206,302 Employee benefit expense (19.648)(19,642)(Provisions) / Provisions reversal 145 (3) Assets for discontinued operations Other operating expenses (122)(255)**Total Assets** 201,323 206,302 (31,338)(31,302)Shareholders' Equity **Gross Net Profit (EBITDA)** 5.259 4.851 8.4 % Share capital 15,701 15,701 Depreciation and amortization (1,451)(1,409)Treasury shares (490)(490)43,560 43,560 Operating Profit (EBIT) 3,808 3,442 10.6 % Share premium Reserves and retained earnings 33,840 31,206 Financial Gains / (Losses) (224)23 Net profit 2,512 2,651 Net Profit before taxes (EBT) 3,584 3,465 3.4 % Total Shareholders' Equity 95,123 92,628 Income tax expense (821)(763)Non-controlling interests 10,005 9,811 Non-controlling interests (251)(460)Total Equity 105,128 102,439 Attributable Net Profit 2,512 2,242 12.0 % Liabilities 10.500 Non-current borrowings 9 713 Finance lease liabilities 1,362 1,528 Provisions 1,629 1,721 100 Other information: Deferred income tax liabilities 100 Other non-current liabilities 65 308 Total Non-Current Liabilities 53.670 12.869 14.157 Turnover 59.301 -9.5 % Gross margin from sales % 6.6 % 10.0 % Current borrowings 3,826 4,053 EBITDA margin 9.8 % 8.2 % Trade payables 21.303 26.165 EBT % on Turnover 6.7 % 5.8 % Other creditors and accruals 34,467 36,013 Net profit % on Turnover 4.7 % 3.8 % Derivative financial instruments 461 Deferred income 23.341 22,669 **Total Current Liabilities** 82,981 89,361 95,850 Total Liabilities for cont. operations 103,518 Total Liabilities for discont. operations 345 345 Total Liabilities 96,195 103,863 Total Equity and Liabilities 201,323 206,302 Net Cash 20,768 14,653

Consolidated Income Statement

for the period of 3 months ended 31 March 2012



## Consolidated Income Statement by SEGMENTS for the period of 3 months ended 31 March 2012

(Thousands of Euros)					
	Business Solutions	IMS	Digital TV	Venture Capital	NOVABASE
Sale of goods	129	10,419	7,875	_	18,423
Cost of goods sold	(81)	(9,658)	(7,471)		(17,210)
Gross margin	48	761	404		1,213
Other income					
Services rendered	23,061	7,723	3,296	1,167	35,247
Supplementary income and subsidies Other operating income	7 87	36	6	1 -	8 129
, ,	23,155	7,759	3,302	1,168	35,384
Other expenses	23,203	8,520	3,706	1,168	36,597
External supplies and services	(5,762)	(3,453)	(2,167)	(331)	(11,713)
Employee benefit expense	(13,761)	(3,528)	(1,838)	(521)	(19,648)
(Provisions) / Provisions reversal	61	41	43	-	145
Other operating expenses	(70)	(39)	(6)	(7)	(122)
	(19,532)	(6,979)	(3,968)	(859)	(31,338)
Gross Net Profit (EBITDA)	3,671	1,541	(262)	309	5,259
Depreciation and amortization	(897)	(343)	(168)	(43)	(1,451)
Operating Profit (EBIT)	2,774	1,198	(430)	266	3,808
Financial Gains / (Losses)	(120)	(23)	(94)	13	(224)
Net Profit / (Loss) before Taxes (EBT)	2,654	1,175	(524)	279	3,584
Income tax expense	(629)	(371)	252	(73)	(821)
Non-controlling interests	(69)	(115)	-	(67)	(251)
Attributable Net Profit / (Loss)	1,956	689	(272)	139	2,512
Other information :					
Turnover	23,190	18,142	11,171	1,167	53,670
Turnover EBITDA	23,190 3,671	18,142 1,541	11,171 (262)	1,167 309	53,670 5,259
					•



# Condensed Consolidated Accounts 1st quarter 2012

(Unaudited)

NOVABASE S.G.P.S., S.A.

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## Condensed Consolidated Interim Statement of Financial Position as at 31 March 2012

(Amounts expressed in thousands of Euros)

	Note	31.03.12	31.12.11
Assets			
Non-Current Assets			
Property, plant and equipment	6	8,334	9,000
Intangible assets	6	30,526	31,127
Investments in associates		1,526	1,621
Available-for-sale financial assets	-	165	165
Deferred income tax assets Other non-current assets	7	12,117	12,387
		45	<u>-</u> _
Total Non-Current Assets		52,713	54,300
Current Assets			
Inventories		5,436	6,909
Trade and other receivables	8	82,056	92,830
Accrued income		19,681	16,414
Income tax receivable		2,837	3,211
Derivative financial instruments		109	245
Other current assets Cash and cash equivalents	9	6,459 32,032	5,236 27,157
Total Current Assets	9	148,610	27,157 <b>152,002</b>
Assets for discontinued operations		-	
Total Assets		201,323	206,302
Equity		45.704	45 704
Share capital		15,701	15,701
Treasury shares Share premium		(490) 43,560	(490) 43,560
Reserves and retained earnings		33,840	31,206
Profit for the period		2,512	2,651
Total Equity attributable to owners of the parent		95,123	92,628
Non-controlling interests	10	10,005	9,811
Total Equity		105,128	102,439
Liabilities			
Non-Current Liabilities			
Borrowings	11	11,075	12,028
Provisions	12	1,629	1,721
Deferred income tax liabilities	7	100	100
Other non-current liabilities		65	308
Total Non-Current Liabilities		12,869	14,157
Current Liabilities			
Borrowings	11	4,984	5,279
Trade and other payables	13	54,573	60,935
Income tax payable		39	17
Derivative financial instruments		44	461
Deferred income and other current liabilities		23,341	22,669
Total Current Liabilities		82,981	89,361
Liabilities for discontinued operations		345	345
Total Liabilities		96,195	103,863
Total Equity and Liabilities		201,323	206,302
THE ACOUNTANT	-	THE BOARD OF	DIRECTORS

## Condensed Consolidated Interim Statement of Comprehensive Income for the period of 3 months ended 31 March 2012

(Amounts expressed in thousands of Euros)

THE BOARD OF DIRECTORS

		3 N	A *
	Note	31.03.12	31.03.11
Sales	5	18,423	25,811
Services rendered	5	35,247	33,490
Cost of sales		(17,210)	(23,226)
External supplies and services		(11,713)	(11,402)
Employee benefit expense		(19,648)	(19,642)
Other gains/(losses) - net	14	160	(180)
Depreciation and amortisation		(1,451)	(1,409)
Operating Profit		3,808	3,442
Finance income		931	1,052
Finance costs		(1,059)	(983)
Share of loss of associates		(96)	(46)
Profit Before Income Tax		3,584	3,465
Income tax expense	15	(821)	(763)
Profit for the period		2,763	2,702
Other comprehensive income for the period			
Total comprehensive income for the period		2,763	2,702
Profit attributable to:			
Owners of the parent		2,512	2,242
Non-controlling interests	10	251	460
		2,763	2,702
Total comprehensive income attributable to:			
Owners of the parent		2,512	2,242
Non-controlling interests	10	251	460
		2,763	2,702
Earnings per share			
attributable to owners of the parent (Euros per share)			
Basic earnings per share	16	0.08 Euros	0.07 Euros
Diluted earnings per share	16	0.08 Euros	0.07 Euros
3 M * - period of 3 months ended			
	_		

THE ACOUNTANT

## Condensed Consolidated Interim Statement of Changes in Equity for the period of 3 months ended 31 March 2012

(Amounts expressed in thousands of Euros)

		Attributable to owners of the parent							
	Note	Share capital	Treasury shares	Share premium	Legal reserves	Stock options reserves	Reserves and retained earnings	Non- I-controlling interests	Total Equity
Balance at 1 January, 2011		15,701	(603)	43,560	2,365	1,076	30,675	5,724	98,498
Total comprehensive income for the period		-	-	-	-	-	2,242	460	2,702
Transactions with owners									
Treasury shares movements		-	85	-	-	-	479	-	564
Share-based payments		-	_	-	-	83	-	-	83
Foreign currency translation reserve							(105)	(108)	(213)
Transactions with owners		-	85	-	-	83	374	(108)	434
Changes in ownership interests in subsidiari	es that do	not result	in a loss of	control					
Transactions with non-controlling interests							(7)		(7)
Balance at 31 March, 2011		15,701	(518)	43,560	2,365	1,159	33,284	6,076	101,627
Balance at 1 January, 2012		15,701	(490)	43,560	2,505	1,407	29,945	9,811	102,439
Total comprehensive income for the period		-	-	-	-	-	2,512	251	2,763
Transactions with owners									
Share-based payments		-	-	-	-	39	-	-	39
Foreign currency translation reserve							(56)	(57)	(113)
Transactions with owners		-	-	-	-	39	(56)	(57)	(74)
Changes in ownership interests in subsidiari	es that do	not result	in a loss of	control					
Transactions with non-controlling interests									
Balance at 31 March, 2012		15,701	(490)	43,560	2,505	1,446	32,401	10,005	105,128

THE ACOUNTANT THE BOARD OF DIRECTORS

## Condensed Consolidated Interim Statement of Cash Flows for the period of 3 months ended 31 March 2012

(Amounts expressed in thousands of Euros)

	3 M	*
Note	31.03.12	31.03.11
Cash flows from operating activities		
Net Cash generated from operating activities	6,904	2,021
Cash flows from investing activities		
Receipts:	45	
Loan repayments received from associates Interest received	15 204	213
1110100110001100		
Payments:	219	213
Acquisition of subsidiaries and associates	-	(74)
Loans granted to associates	(377)	(94)
Purchases of property, plant and equipment	(72)	(555)
Purchases of intangible assets	(51)	(83)
	(500)	(806)
Net Cash used in investing activities	(281)	(593)
Cash flows from financing activities		
Receipts:		0.40
Proceeds from borrowings		312
		312
Payments:	(4.045)	(505)
Repayments of borrowings Payment of finance lease liabilities	(1,015) (418)	(505) (403)
Interest paid	(293)	(249)
·	(1,726)	(1,157)
Net Cash used in financing activities	(1,726)	(845)
Net out a sea in initiation g doubtles	(1,120)	(040)
Cash, cash equivalents and bank overdrafts at beginning of period	27,157	27,057
Net increase in cash, cash equivalents and bank overdrafts	4,897	583
Effect from exchange rate fluctuations on cash held	(22)	(22)
Cash, cash equivalents and bank overdrafts at end of period 9	32,032	27,618
3 M * - period of 3 months ended	_	

THE ACOUNTANT

THE BOARD OF DIRECTORS

## Selected Notes to the Condensed Consolidated Interim Financial Statements for the period of 3 months ended 31 March 2012

#### 1. General information

Novabase, Sociedade Gestora de Participações Sociais, SA (hereunder referred to as Novabase or Group), with its head office in Av. D. João II, Lote 1.03.2.3, Parque das Nações – 1998-031 Lisboa - Portugal, holds and manages financial holdings in other companies as an indirect way of doing business, being the Holding Company of Novabase Group.

Novabase is listed on the Euronext Lisbon.

These condensed consolidated interim financial statements were approved for issue by the Board of Directors on May 3, 2012. In the opinion of the Board of Directors these financial statements fairly present the Group operations, as well as its financial position, financial performance and cash flows.

#### 2. Significant accounting policies

These condensed consolidated interim financial statements for the period of three months ended 31 March 2012 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2011, which have been prepared in accordance with IFRSs, as adopted by the European Union (EU).

These financial statements are presented in thousands of euros (EUR thousand).

These financial statements have not been audited.

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2011, as described in those financial statements.

Taxes on income in this interim period were accrued using the tax rate that would be applicable to expected total annual earnings for the year 2012.

#### 3. Critical accounting estimates and judgements

The preparation of interim financial statements requires Management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant estimates and judgments made are the same as those that applied to the consolidated financial statements for the year ended 31 December 2011.

### 4. Seasonality

The activity of Business Solutions and IMS is usually lower in 3rd quarter due to holiday period.

#### 5. Segment information

	Business		Digital	Venture	
	Solutions	IMS	TV	Capital	NOVABASE
At 31 March 2011					
Total segment Sales and services rendered	36,292	28,141	14,237	570	79,240
Inter-segment Sales and services rendered	14,644	4,094	944	257	19,939
Sales and services rendered	21,648	24,047	13,293	313	59,301
Depreciation and amortisation	(874)	(327)	(162)	(46)	(1,409)
Operating profit/(loss)	2,197	1,047	707	(509)	3,442
Finance costs – net	74	(58)	52	1	69
Share of loss of associates	(34)	-	-	(12)	(46)
Income tax expense	(467)	(1,333)	909	128	(763)
Profit/(Loss) from operations	1,770	(344)	1,668	(392)	2,702
Other information:					
(Provisions) / Provisions reversal	(38)	19	261	(245)	(3)
At 31 March 2012					
Total segment Sales and services rendered	40,013	20,826	12,108	1,404	74,351
Inter-segment Sales and services rendered	16,823	2,684	937	237	20,681
Sales and services rendered	23,190	18,142	11,171	1,167	53,670
Depreciation and amortisation	(897)	(343)	(168)	(43)	(1,451)
Operating profit/(loss)	2,774	1,198	(430)	266	3,808
Finance costs – net	(35)	(23)	(94)	24	(128)
Share of loss of associates	(85)	-	-	(11)	(96)
Income tax expense	(629)	(371)	252	(73)	(821)
Profit/(Loss) from operations	2,025	804	(272)	206	2,763
Other information:					
(Provisions) / Provisions reversal	61	41	43	-	145

### 6. Property, plant and equipment and intagible assets

During the periods ended at 31 March 2012 and 31 March 2011, the movements in the net book value of property, plant and equipment and intagible assets, were as follows:

	Property, plant and equipment	Intangible assets
Net book value at 1 January 2011	9,836	31,229
Acquisitions / increases	835	83
Write off's / disposals	(10)	-
Exchange differences	(11)	-
Depreciation and amortisation	(801)	(608)
Net book value at 31 March 2011	9,849	30,704
Net book value at 1 January 2012	9,000	31,127
Acquisitions / increases	175	51
Write off's / disposals	(31)	-
Exchange differences	(11)	-
Depreciation and amortisation	(799)	(652)
Net book value at 31 March 2012	8,334	30,526

### 7. Deferred income tax assets and liabilities

The movement in the deferred income tax assets was as follows:

	31.03.12	31.12.11
Balance at 1 January	12,387	10,396
Change in consolidation universe	-	19
Reclassifications	-	(30)
Exchange differences	(13)	2
Discontinued operations	-	592
Profit or loss charge	(257)	1,408
Balance at the end of the period	12,117	12,387
The movement in the deferred income tax liabilities was as follows:		
	31.03.12	31.12.11
Balance at 1 January	100	909
Profit or loss charge		(809)
Balance at the end of the period	100	100

The movement in deferred tax assets during the period, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

	Tax Losses	Tax Incentives	Provisions / Adjustments	Total
Balance at 1 January 2011	2,372	6,350	1,674	10,396
Profit or loss charge	(51)	1,340	119	1,408
Reclassifications Change in consolidation universe	(30) 19	-	-	(30) 19
Exchange differences Discontinued operations	2 592	-	-	2 592
Balance at 31 December 2011	2,904	7,690	1,793	12,387
Profit or loss charge Exchange differences	(238) (13)	70	(89)	(257) (13)
Balance at 31 March 2012	2,653	7,760	1,704	12,117

#### 8. Trade and other receivables

	31.03.12	31.12.11
Trade receivables	74,639	85,608
Allowance for impairment of trade receivables	(2,843)	(2,854)
	71,796	82,754
Prepayments to suppliers	439	546
Employees	181	133
Value added tax	430	650
Receivables from related parties (note 17)	974	597
Financial investments disposal	148	146
Receivables from financed projects	3,004	3,040
Capital subscribers of FCR NB Capital Inovação e Internacionalização	3,850	3,850
Other receivables	4,839	4,775
Allowance for impairment of other receivables	(3,605)	(3,661)
	10,260	10,076
	82,056	92,830

Movements in allowances for impairment of trade and other receivables are analysed as follows:

	Trade rec	eivables	Other receivables		Total	
	31.03.12	31.12.11	31.03.12	31.12.11	31.03.12	31.12.11
Balance at 1 January	2,854	2,012	3,661	3,442	6,515	5,454
Change in consolidation universe	=	62	-	-	-	62
Impairment	38	988	-	218	38	1,206
Impairment reversal	(4)	(208)	(55)	_	(59)	(208)
Recovery of bad debts	=	-	-	1	-	1
Exchange differences	-	-	(1)	_	(1)	-
Write off's	(45)			-	(45)	
	2,843	2,854	3,605	3,661	6,448	6,515

### 9. Cash and cash equivalents

With reference to the consolidated statement of cash flows, the detail and description of Cash, cash equivalents and bank overdrafts is analysed as follows:

	31.03.12	31.12.11
- Cash	59	24
- Short term bank deposits	31,973	27,133
Cash and cash equivalents	32,032	27,157
- Overdrafts		
	32,032	27,157

## 10. Non-controlling interests

	31.03.12	31.12.11
Balance at 1 January	9,811	5,724
(*) Changes in consolidation universe	-	5,500
Dividends paid by Celfocus to non-controlling interests	-	(1,800)
Foreign currency translation differences for foreign operations	(57)	98
Profit attributable to non-controlling interests	251	289
Balance at the end of the period	10,005	9,811

(\*) In 2011, FCR NB Capital Inovação e Internacionalização was incorporated.

## 11. Borrowings

Non-current Bank borrowings   9,713   10,500   1,502   1,528		31.03.12	31.12.11
Current         Bank borrowings         3,826         4,052           Finance lease liabilities         1,158         1,226           Total borrowings         16,059         17,307           The periods in which the current bank borrowings will be paid are as follows:           31,03,12         31,12,11           6 months or less         1,895         2,289           6 to 12 months         1,931         1,784           1,931         1,784         1,931         1,784           6 to 12 months         1,931         1,784         1,855         2,289         6         1,031         1,784         <	Bank borrowings		,
Bank borrowings         3,826         4,053           Finance lease liabilities         1,158         5,279           Total borrowings         16,059         17,307           The periods in which the current bank borrowings will be paid are as follows:         31,03,12         31,12,11           6 months or less         1,895         2,269           6 to 12 months         1,931         1,784           6 to 12 months         3,826         4,053           The maturity of non-current bank borrowings is as follows:           The maturity of non-current bank borrowings is as follows:           Between 1 and 2 years         3,650         3,12,11           Between 2 and 5 years         3,050         6,75           Over 5 years         3         75           Over 5 years         3         75           Bank borrowings         5,236         5,539           Bank borrowings         5,235         5,539%           Bank borrowings         5,235         5,539%           Bank borrowings         1,156         1,672           Bank borrowings         1,507         1,672           Bank borrowings         3,10,11         1,167           Bank borrowings         1,507         1,672		11,075	12,028
Total borrowings	Bank borrowings		
No later than 1 year   Between 1 and 5 years   Between 2 and 5 years   Betwe		4,984	5,279
6 months or less 6 to 12 months         1,895 2,269 2,269 1,931 1,784 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,784 1,784 1,784 1,784 1,784 1,784 1,784 1,784 1,834 1,784 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,784 1,834 1,784 1,834 1,784 1,834 1,784 1,834 1,784 1,834 1,784 1,834 1,784 1,834 1,784 1,834 1,344	Total borrowings	16,059	17,307
6 months or less 6 to 12 months         1,895 1,784 1,784 1,784 1,784 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931 1,784 1,784 1,931	The periods in which the current bank borrowings will be paid are as follows:		
6 to 12 months         1,931         1,784           3,826         4,053           The maturity of non-current bank borrowings is as follows:           31,03.12         31,03.12           Between 1 and 2 years         3,650         3,650           Between 2 and 5 years         3,85         7,75           Over 5 years         3,85         7,75           The effective interest rates at the reporting date were as follows:         31,03.12         31,050           The effective interest rates at the reporting date were as follows:         31,03.12         31,12.11           Bank borrowings         5,235%         5,359%           Bank overdrafts         N/A         N/A           Available of finance lease liabilities – minimum lease payments:         31,03.12         31,12.11           No later than 1 year         1,567         1,672           Between 1 and 5 years         6821         922           Present value of finance lease liabilities is analysed as follows:         31,03.12         31,12.11           No later than 1 year         3,341         3,576           No later than 1 year         1,158         1,226           Between 1 and 5 years         1,158         1,226           Between 1 and 5 years         1,158 </td <td></td> <td>31.03.12</td> <td>31.12.11</td>		31.03.12	31.12.11
No later than 1 year Between 1 and 5 years   1,567   1,672   1,774   2,004   2,004   1,000			
Between 1 and 2 years         3,650         3,650           Between 2 and 5 years         6,025         6,775           Over 5 years         38         75           9,713         10,500           The effective interest rates at the reporting date were as follows:         31,03.12         31,12.11           Bank borrowings         5,235%         5,359%           Bank overdrafts         N/A         N/A           Gross finance lease liabilities – minimum lease payments:         31,03.12         31,12.11           No later than 1 year         1,567         1,672           Between 1 and 5 years         1,774         2,004           Future finance charges on finance leases         (821)         (922)           Present value of finance lease liabilities         2,520         2,754           The present value of finance lease liabilities is analysed as follows:         31,03.12         31,12.11           No later than 1 year         1,158         1,226           Between 1 and 5 years         1,362         1,526		3,826	4,053
Between 1 and 2 years         3,650         3,650         6,025         6,775         6,025         6,775         6,025         6,775         6,025         6,775         705         38         75	The maturity of non-current bank borrowings is as follows:		
Between 2 and 5 years         6,025 (3.75)         6,775 (3.8)         75           Over 5 years         9,713 (10,500)           The effective interest rates at the reporting date were as follows:           31.03.12 (31.12.11)           Bank borrowings (Bank overdrafts)         5,235% (5.359% N/A)         5,359% N/A           A N/A           Gross finance lease liabilities – minimum lease payments:           31.03.12 (31.12.11)           No later than 1 year (Between 1 and 5 years)         1,567 (1,672) (1,672)         1,774 (2,004)         2,004         3,341 (3,676)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,341 (2,004)         3,676         3,226 (2,004)         3,226 (2,004)         3,226 (2,004)         3,226 (2,004)         3,226 (2,004)         3,226 (2,004)         3,226 (2,004)		31.03.12	31.12.11
No later than 1 year Between 1 and 5 years   1,156	Between 2 and 5 years	6,025	6,775
Bank borrowings Bank overdrafts         5.235% N/A         5.359% N/A           Gross finance lease liabilities – minimum lease payments:         31.03.12         31.12.11           No later than 1 year Between 1 and 5 years         1,567 1,672 2,004         2,004           Future finance charges on finance leases         (821) (922)         (922)           Present value of finance lease liabilities         2,520 2,754         2,754           The present value of finance lease liabilities is analysed as follows:         31.03.12 31.12.11         31.12.11           No later than 1 year Between 1 and 5 years         1,158 1,226 1,528         1,362 1,528		9,713	10,500
Bank borrowings Bank overdrafts         5.235% N/A         5.359% N/A           Gross finance lease liabilities – minimum lease payments:         31.03.12         31.12.11           No later than 1 year Between 1 and 5 years         1,567 1,672 2,004         1,774 2,004           Future finance charges on finance leases         (821) (922)         922)           Present value of finance lease liabilities         2,520 2,754           The present value of finance lease liabilities is analysed as follows:         31.03.12 31.12.11           No later than 1 year Between 1 and 5 years         1,158 1,226 1,528	The effective interest rates at the reporting date were as follows:	31.03.12	31.12.11
No later than 1 year       31.03.12       31.12.11         No later than 1 year       1,567       1,672         Between 1 and 5 years       1,774       2,004         Future finance charges on finance leases       (821)       (922)         Present value of finance lease liabilities       2,520       2,754         The present value of finance lease liabilities is analysed as follows:       31.03.12       31.12.11         No later than 1 year       1,158       1,226         Between 1 and 5 years       1,362       1,528	•	5.235%	5.359%
No later than 1 year       1,567       1,672         Between 1 and 5 years       1,774       2,004         Future finance charges on finance leases       (821)       (922)         Present value of finance lease liabilities       2,520       2,754         The present value of finance lease liabilities is analysed as follows:       31.03.12       31.12.11         No later than 1 year       1,158       1,226         Between 1 and 5 years       1,362       1,528	Gross finance lease liabilities – minimum lease payments:		
Between 1 and 5 years         1,774         2,004           3,341         3,676           Future finance charges on finance leases         (821)         (922)           Present value of finance lease liabilities         2,520         2,754           The present value of finance lease liabilities is analysed as follows:           31.03.12         31.12.11           No later than 1 year         1,158         1,226           Between 1 and 5 years         1,362         1,528		31.03.12	31.12.11
Future finance charges on finance leases         (821)         (922)           Present value of finance lease liabilities         2,520         2,754           The present value of finance lease liabilities is analysed as follows:         31.03.12         31.12.11           No later than 1 year         1,158         1,226           Between 1 and 5 years         1,362         1,528	·		
Present value of finance lease liabilities         2,520         2,754           The present value of finance lease liabilities is analysed as follows:         31.03.12         31.12.11           No later than 1 year         1,158         1,226           Between 1 and 5 years         1,362         1,528		3,341	3,676
The present value of finance lease liabilities is analysed as follows:    31.03.12   31.12.11	Future finance charges on finance leases	(821)	(922)
No later than 1 year         31.03.12         31.12.11           Between 1 and 5 years         1,158         1,226           1,362         1,528	Present value of finance lease liabilities	2,520	2,754
No later than 1 year       1,158       1,226         Between 1 and 5 years       1,362       1,528	The present value of finance lease liabilities is analysed as follows:		
Between 1 and 5 years 1,362 1,528		31.03.12	31.12.11
	· · · · · · · · · · · · · · · · · · ·		
		2,520	2,754

### 12. Provisions

Movements in provisions are analysed as follows:

		Legal	Other Risks	
	Warranties	Claims	and Charges	Total
Balance at 1 January 2011	380	484	769	1,633
Additional provisions	198	-	518	716
Reversals	(177)	(244)	(727)	(1,148)
Reclassifications	500	-	-	500
Changes in consolidation universe	<del></del> -	=	20	20
Balance at 31 December 2011	901	240	580	1,721
Additional provisions	16	-	72	88
Reversals	(76)	-	(104)	(180)
Balance at 31 March 2012	841	240	548	1,629

## 13. Trade and other payables

	31.03.12	31.12.11
Trade payables	20,145	24,939
Remunerations, vacations and vacation and Christmas subsidies	9,964	8,147
Restructuring costs not yet paid	483	546
Bonus	9,127	7,442
Ongoing projects	3,734	3,727
Value added tax	3,983	7,263
Social security contributions	1,115	2,026
Income tax withholding	1,268	1,590
Employees	57	288
Prepayments from trade receivables	6	-
Acquisition of financial interests to related parties (note 17)	957	714
Acquisition of financial interest in Evolvespace Solutions	86	86
Other accrued expenses	3,540	4,027
Other payables	108	140
	54,573	60,935

## 14. Other gains/(losses) - net

	31.03.12	31.03.11
Impairment and impairment reversal of trade and other receivables	21	(230)
Impairment and impairment reversal of inventories	32	57
Warranties provision	60	30
Provisions for other risks and charges	32	140
Operating subsidies	-	4
Other operating income and expense	15	(181)
	160	(180)

#### 15. Income tax expense

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the weighted average rate applicable to profits of the consolidated entities as follows:

	31.03.12	31.03.11
Profit before income tax	3,584	3,465
Income tax expense at nominal rate (25%)	896	866
Tax benefit on the net creation of employment for young and long term unemployed people	(117)	(125)
Provisions and amortisations not considered for tax purposes	51	51
Associates' results reported net of tax	24	11
Autonomous taxation	160	146
Losses in companies where no deferred tax is recognised	(61)	(63)
Expenses not deductible for tax purposes	11	71
Differential tax rate on companies located abroad	26	50
Research & Development tax benefit	(221)	(300)
Municipal surcharge and State surcharge	52	35
Impairment of Special Payment on Account, tax losses and withholding taxes	-	25
Other		(4)
Income tax expense	821	763

### 16. Earnings per share

	31.03.12	31.03.11
Weighted average number of ordinary shares in issue Stock options adjustment Adjusted weighted average number of ordinary shares in issue	30,420,867	30,251,524
Profit attributable to owners of the parent	2,512	2,242
Basic earnings per share (Euros per share)	0.08 Euros	0.07 Euros
Diluted earnings per share (Euros per share)	0.08 Euros	0.07 Euros

### 17. Related-party transactions

For reporting purposes, related-party consider subsidiaries, associates, shareholders with management influence and key elements in the Group management.

i)	Key management compensation
----	-----------------------------

		31.03.12	31.03.11
	Salaries and other short-term employee benefits	1,597	1,414
	Stock options granted	39	83
		1,636	1,497
ii)	Acquisition of financial interests to related parties		
		31.03.12	31.12.11
	Acquisitions to former shareholders of Novabase Infraestruturas, SGPS		7

iii) Balances arising from acquisitions of financial interests to related parties (former shareholders)

	Non-current		Current (note 13)		Total	
	31.03.12	31.12.11	31.03.12	31.12.11	31.03.12	31.12.11
Novabase Consulting SGPS	-	-	306	306	306	306
Novabase A.C.D.	-	78	187	109	187	187
SAF	-	32	65	33	65	65
Novabase International Solutions B.V.		133	399	266	399	399
		243	957	714	957	957
			<u> </u>			

#### iv) Other balances with related parties

	31.03.12	31.12.11
Loan to Novabase Atlântico, SI, S.A. (associate)	662	550
Loan to Powergrid, Lda (associate)	265	-
Loans to other shareholders	47	47
Receivables from related parties (note 8)	974	597

#### 18. Contingencies

Given the disclosed in the annual financial statements for the year 2011, the significant changes in the judicial processes are the following:

- It was canceled the procedure brought forward by the Instituto de Gestão Financeira da Segurança Social to Novabase Business Solutions S.A. regarding the alleged absence of payment of social security contributions in the years 2004, 2005, 2006 e 2007, in the amount of EUR 131 thousand.
- The claims brought forward by the Instituto de Gestão Financeira da Segurança Social to NBO regarding the alleged absence of payment of social security contributions (in the amount of EUR 85 thousand and EUR 438 thousand) were canceled.
- It was canceled the procedure brought forward by the Instituto de Gestão Financeira da Segurança Social to Octal regarding to alleged absence of payment of social security contributions in the years 2006 to 2010, in the amount of EUR 20 thousand.
- The judge issued final ruling in the procedure brought forward by a shareholder of a Manchete where Fundo Capital Risco NB Capital (which is managed by the subsidiary Novabase Capital) is co-defendant in which the Plaintiff was claiming violation of the Shareholders Agreement and requested (i) payment of a compensation in the amount of EUR 446 thousand in lieu of remunerations he would have received for the remaining period that the Shareholders Agreement would remain in force; (ii) an amount equal to 8.5% of company results before tax related to the years 2010 and further until final decision on the proceeding is issued; (iii) that the defendants were ordered to buy the plaintiff's shares for the price of EUR 750 thousand. The judge issued final ruling in favour of the Defendants, considering that the Plaintiff had not observed certain essential contractual formalities before bringing the issue to Court.

#### 19. Events after the reporting period

In the annual General Meeting of Shareholders held on May 2012, it was approved the payment of dividends in the amount of EUR 942 thousand corresponding to 0,03 Euros per share.

## 20. Note added for translation

These financial statements are a translation of financial statements originally issued in Portuguese. In the event of discrepancies, the Portuguese language version prevails.