



Pozavarovalnica Sava, d. d.

Translation of the

**AUDITED ANNUAL REPORT
OF THE SAVA RE GROUP AND
POZAVAROVALNICA SAVA D.D.**

2015

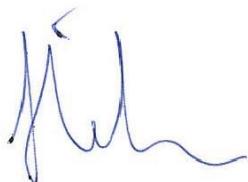
Ljubljana, 6 April 2016

DECLARATION OF THE MANAGEMENT BOARD

To the best of our knowledge and in accordance with the International Financial Reporting Standards, the consolidated and separate financial statements with notes have been prepared to give a true and fair view of the financial position and profit or loss of the Group and Pozavarovalnica Sava d.d. (Sava Reinsurance Company). The business report gives a fair view of the development and performance of the Group and the Company, and their financial position, including a description of the principal risks that the consolidated companies are exposed to.



Zvonko Ivanušić, chairman of the management board



Srečko Čebron, member of the management board



Jošt Dolničar, member of the management board



Mateja Treven, member of the management board

Ljubljana, 30 March 2016

Key financials

| (€) | Sava Re Group | | Sava Reinsurance Company | |
|---|----------------------|----------------------|--------------------------|--------------------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross premiums written | 486,264,557 | 468,179,052 | 151,982,421 | 131,323,246 |
| Year-on-year change (%) | 3.9 % | 21.1 % | 15.7 % | -2.1 % |
| Net premiums earned | 447,559,605 | 437,572,337 | 125,479,297 | 113,847,068 |
| Year-on-year change (%) | 2.3 % | 15.4 % | 10.2 % | -8.7 % |
| Gross claims paid | 271,503,134 | 255,340,015 | 89,689,537 | 70,181,933 |
| Year-on-year change (%) | 6.3 % | 15.4 % | 27.8 % | -12.8 % |
| Net claims incurred | 273,129,823 | 257,080,153 | 86,680,582 | 64,736,669 |
| Year-on-year change (%) | 6.2 % | 12.3 % | 33.9 % | -16.6 % |
| Net incurred loss ratio | 61.3 % | 59.5 % | 69.1 % | 56.9 % |
| Operating expenses, including reinsurance commission income | 145,261,469 | 143,656,574 | 37,623,325 | 36,937,815 |
| Year-on-year change (%) | 1.1 % | 12.9 % | 1.9 % | -5.0 % |
| Net expense ratio | 32.5 % | 32.8 % | 30.0 % | 32.4 % |
| Net combined ratio | 95.9 % | 95.5 % | 99.2 % | 89.9 % |
| Net inv. income of the investment portfolio | 26,985,847 | 29,283,879 | 15,634,555 | 13,672,667 |
| Return on the investment portfolio | 2.7 % | 3.0 % | 3.5 % | 3.2 % |
| Net inv. income of the investment portfolio, excluding exchange differences | 23,706,782 | 26,938,500 | 12,407,054 | 11,535,975 |
| Return on the investment portfolio, excluding exchange differences | 2.4 % | 2.8 % | 2.8 % | 2.7 % |
| Profit/loss, net of tax | 33,365,451 | 30,538,150 | 16,191,902 | 22,358,419 |
| Year-on-year change (%) | 9.3 % | 95.5 % | -27.6 % | 51.4 % |
| Comprehensive income | 27,618,054 | 40,894,474 | 14,814,031 | 26,447,137 |
| Return on equity | 12.0 % | 11.9 % | 6.2 % | 8.9 % |
| | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 |
| Total assets | 1,607,281,060 | 1,454,374,935 | 570,886,710 | 547,413,684 |
| % change on 31 Dec. of prior year | 10.5 % | 5.5 % | 4.3 % | 3.2 % |
| Shareholders' equity | 286,401,678 | 271,528,623 | 263,679,403 | 258,135,674 |
| % change on 31 Dec. of prior year | 5.5 % | 13.1 % | 2.1 % | 4.9 % |
| Net technical provisions | 1,070,781,309 | 1,026,994,619 | 204,875,596 | 185,794,402 |
| % change on 31 Dec. of prior year | 4.3 % | 4.4 % | 10.3 % | 1.9 % |
| Book value per share | 17.38 | 16.46 | 16.00 | 15.65 |
| Net earnings/loss per share | 2.02 | 1.82 | 0.98 | 1.33 |
| No. of employees (full-time equivalent basis) | 2,489 | 2,442 | 83 | 79 |

Notes:

- For details on the calculation of ratios and the net investment income, see the appended glossary in Appendix E.
- In 2015 we changed the presentation of net investment income of the investment portfolio by excluding income and expenses relating to investments in associates, which are also disclosed separately in the income statement. This is the main reason that the net investment income of the investment portfolio does not correspond to the one published in the 2014 annual report.
- The net investment income of the investment portfolio does not include the net investment income from assets pertaining to policyholders who bear the investment risk since such assets do not affect the income statement. The mathematical provision of policyholders who bear the investment risk moves in line with this line item.

CONTENTS

| | |
|---|-----|
| SAVA RE GROUP BUSINESS REPORT | 9 |
| 1 LETTER FROM THE CHAIRMAN OF THE MANAGEMENT BOARD | 11 |
| 2 SAVA REINSURANCE COMPANY AND THE SAVA RE GROUP – BASIC DETAILS | 13 |
| 2.1 Basic details about Sava Reinsurance Company | 13 |
| 2.2 Significant events in 2015 | 14 |
| 2.3 Significant events after the reporting date | 15 |
| 2.4 Credit ratings of Sava Reinsurance Company | 15 |
| 2.5 Presentation of the Sava Re Group | 17 |
| 2.6 Composition of the Sava Re Group | 17 |
| 2.7 Activities transacted by the Sava Re Group | 18 |
| 2.8 Data on Group companies as at 31 December 2015 | 19 |
| 3 SHAREHOLDERS AND SHARE TRADING | 23 |
| 3.1 Developments in capital markets and impacts on the trend of the POSR share | 23 |
| 3.2 General information on the share | 24 |
| 3.3 Investor relations | 25 |
| 4 REPORT OF THE SUPERVISORY BOARD | 26 |
| 5 CORPORATE GOVERNANCE STATEMENT PURSUANT TO ARTICLE 70 OF THE COMPANIES ACT (ZGD-1) | 33 |
| 5.1 Corporate Governance Policy | 33 |
| 5.2 Statement of compliance with the Corporate Governance Code for Public Joint-Stock Companies | 33 |
| 5.3 Bodies of Sava Reinsurance Company | 34 |
| 5.4 Financial reporting: internal controls and risk management | 47 |
| 5.5 External audit | 48 |
| 5.6 Details pursuant to Article 70(6) of the Companies Act (ZGD-1) | 48 |
| 6 MISSION, VISION, STRATEGIC FOCUS AND GOALS | 52 |
| 6.1 Mission and vision | 52 |
| 6.2 Goals achieved in 2015 | 52 |
| 6.3 Sava Re Group strategy highlights | 53 |
| 6.4 Plans of the Sava Re Group for 2016 | 55 |
| 7 BUSINESS ENVIRONMENT | 57 |
| 8 SAVA RE GROUP REVIEW OF OPERATIONS | 69 |
| 8.1 Reinsurance business | 77 |
| 8.2 Non-life insurance business | 80 |
| 8.3 Life insurance business | 86 |
| 9 FINANCIAL POSITION OF THE SAVA RE GROUP | 90 |
| 9.1 Assets | 90 |
| 9.2 Liabilities | 93 |
| 9.3 Capital structure | 94 |
| 9.4 Cash flow | 95 |
| 9.5 Receivables management | 95 |
| 10 HUMAN RESOURCES MANAGEMENT | 96 |
| 10.1 Strategic guidelines for human resources management | 96 |
| 10.2 Key activities in human resources management in 2015 | 96 |
| 10.3 Recruitment and staffing levels | 96 |
| 10.4 Employee training and development | 98 |
| 10.5 Management and motivation | 99 |
| 11 RISK MANAGEMENT | 100 |
| 11.1 Risk management system | 100 |

| | | |
|--|--|------------|
| 11.2 | Risk strategy and risk appetite | 102 |
| 11.3 | IMMMR process and ORSA | 102 |
| 11.4 | Risk profile | 103 |
| 12 | ADAPTATION TO THE SOLVENCY II REQUIREMENTS | 104 |
| 13 | OPERATION OF THE INTERNAL AUDIT | 106 |
| 14 | SUSTAINABLE DEVELOPMENT AT THE SAVA RE GROUP | 107 |
| 15 | BUSINESS PROCESSES AND IT SUPPORT TO OPERATIONS..... | 111 |
| SAVA RE GROUP FINANCIAL STATEMENTS WITH NOTES | | 113 |
| 16 | AUDITOR'S REPORT | 115 |
| 17 | CONSOLIDATED FINANCIAL STATEMENTS | 116 |
| 17.1 | Consolidated statement of financial position | 116 |
| 17.2 | Consolidated income statement..... | 117 |
| 17.3 | Consolidated statement of comprehensive income..... | 118 |
| 17.4 | Consolidated statement of cash flows..... | 119 |
| 17.5 | Consolidated statement of changes in equity for the year ended 31 December 2015..... | 120 |
| 17.6 | Consolidated statement of changes in equity for the year ended 31 December 2014..... | 121 |
| 18 | NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS | 122 |
| 18.1 | Basic details..... | 122 |
| 18.2 | Business combinations and overview of Group companies | 123 |
| 18.3 | Consolidation principles..... | 124 |
| 18.4 | Significant accounting policies..... | 125 |
| 18.5 | Changes in accounting policies and correction of errors..... | 150 |
| 18.6 | Standards and interpretations issued but not yet effective and new standards and interpretations | 150 |
| 18.7 | Risk management..... | 157 |
| 18.8 | Notes to the consolidated financial statements – statement of financial position..... | 176 |
| 18.9 | Notes to the consolidated financial statements – income statement | 200 |
| 18.10 | Notes to the consolidated financial statements – cash flow statement | 210 |
| 18.11 | Contingent receivables and liabilities | 210 |
| 18.12 | Related party disclosures | 211 |
| 19 | SIGNIFICANT EVENTS AFTER THE REPORTING DATE..... | 215 |
| BUSINESS REPORT OF SAVA REINSURANCE COMPANY | | 217 |
| 20 | GLOBAL (RE)INSURANCE MARKETS | 220 |
| 21 | SAVA REINSURANCE COMPANY REVIEW OF OPERATIONS | 223 |
| 21.1 | Results of operations | 223 |
| 21.2 | Financial position of Sava Reinsurance Company | 228 |
| 21.3 | Human resources management..... | 234 |
| 21.4 | Risk Management at Sava Reinsurance Company | 239 |
| 21.5 | Internal audit | 239 |
| 21.6 | Business processes and IT support | 239 |
| 21.7 | Performance indicators for Sava Reinsurance Company | 240 |
| 22 | OPINION OF THE APPOINTED ACTUARY TO THE ANNUAL REPORT OF SAVA REINSURANCE COMPANY..... | 246 |
| FINANCIAL STATEMENTS OF SAVA REINSURANCE COMPANY WITH NOTES | | 247 |
| 23 | AUDITOR'S REPORT | 249 |
| 24 | FINANCIAL STATEMENTS..... | 250 |
| 24.1 | Statement of financial position | 250 |
| 24.2 | Income statement | 251 |
| 24.3 | Statement of comprehensive income | 252 |
| 24.4 | Cash flow statement | 253 |

| | |
|--|------------|
| 24.5 Statement of changes in equity for the year ended 31 December 2015..... | 254 |
| 24.6 Statement of changes in equity for the year ended 31 December 2014..... | 255 |
| 25 NOTES TO THE FINANCIAL STATEMENTS..... | 256 |
| 25.1 Basic details | 256 |
| 25.2 Significant accounting policies..... | 258 |
| 25.3 Changes in accounting policies and correction of errors | 272 |
| 25.4 Standards and interpretations issued but not yet effective and new standards and interpretations | 272 |
| 25.5 Risk management..... | 279 |
| 25.6 Notes to the financial statements – statement of financial position | 297 |
| 25.7 Notes to the financial statements – income statement | 316 |
| 25.8 Notes to the financial statements – cash flow statement..... | 325 |
| 25.9 Contingent receivables and liabilities | 325 |
| 25.10 Related party disclosures..... | 325 |
| 26 SIGNIFICANT EVENTS AFTER THE REPORTING DATE..... | 330 |
| APPENDICES..... | 331 |
| Appendix A – Financial statements of Sava Reinsurance Company pursuant to requirements of the Insurance Supervision Agency | 333 |
| Appendix B – Financial statements of the Sava Re Group pursuant to requirements of the Insurance Supervision Agency | 337 |
| Appendix C – Financial statements of the Sava Re Group pursuant to SKL 2009 | 345 |
| Appendix D – Financial statements of the Sava Re Group pursuant to SKL 2009..... | 348 |
| Appendix E – Glossary of selected terms and calculation methodologies for indicators | 353 |



Pozavarovalnica Sava, d. d.

SAVA RE GROUP BUSINESS REPORT

1 LETTER FROM THE CHAIRMAN OF THE MANAGEMENT BOARD

Dear Employees, Business Partners and Shareholders,

In many ways, 2015 was another landmark year – a year of great importance for the further development of the Group and a very successful one.

The most significant impact on the Group's long-term development will come from the decision to combine all of the Group's insurers based in the European Union: Zavarovalnica Maribor, Zavarovalnica Tilia and the Croatian companies Velebit osiguranje and Velebit životno osiguranje. By combining these four insurance companies, we will come closer to realizing our vision of building a strong and modern regional insurance company offering high-quality simple and transparent services with an efficient and prompt response in the event of a loss, when our clients need us most. It is also our goal to become the insurer of choice for technologically advanced clients. While the new company will be headquartered in Maribor, the insurer will cover the entire Slovenian and Croatian market. The combined insurer will continue to cover both areas that once represented regions covered by the combined efforts of individual insurers, as well as the broader area. Over the next three years, we expect to deliver synergy benefits from this business combination in the range of € 5 million to € 6 million of positive impact on Group profit.

Sava Reinsurance Company is proud that its insurer financial strength rating from rating agency Standard & Poor's has been upgraded to A- (strong), with a stable outlook. The improved rating will support further growth in international reinsurance markets and strengthen this operating segment in terms of premium income. In the last few years, we have experienced the positive effects of well-balanced operating segments at the Group level, and believe that the strategy of balancing operating segments will be appropriate for the medium term period as well.

Another important milestone that marks the year 2015 is the active entry into pension insurance business upon the acquisition of 100 percent of the Moja naložba pension company. We believe that pension funds will be increasingly restricted in the coming years due to demographic trends and government saving, so people will have to participate more actively in the provision of their pensions. In this segment, we see potential for the development of second-pillar pension products.

In addition to these key developments of the previous year, which are of strategic importance for the Group's long-term development, the Sava Re Group also posted excellent financial results in 2015. In my letter published in the annual report of 2014, I was confident that we would be able to improve on our results of the previous year. As it is, the Sava Re Group did end the year with better figures: net profit for the year grew by 9.3 percent, and gross premiums written by 3.9 percent, exceeding our targets for 2015.

The net profit for 2015 totalled € 33.4 million, exceeding the target by 10.9 percent. The increase in net profit was largely driven by Slovenian non-life insurance business, which recorded pre-tax profits of € 24 million. This improvement is mainly due to the excellent profit generated by Zavarovalnica Maribor, its best profit ever, which is partly the result of both of its various activities for advancing the insurer's effectiveness and its optimizing the back office functions in the Slovenian Sava Re Group companies. There was also an improvement in the international non-life insurance segment, which we believe will be the Group's largest source of growth in the coming years. Last year, our reinsurance segment was hit by a major loss event (an explosion in the port of Tianjin in China), significantly impacting the profitability of this segment. It should be noted, however, that this operating segment is much more volatile in terms of profit, while in years without major events, it is more profitable. Additionally, this segment is still affected by the soft market phase in international reinsurance markets.

Return on equity for the Group was 12.0 percent in 2015, which is slightly above the Group's long-term goal. The profits earned will allow the Group to follow its dividend policy and the planned increase in dividend per share. Despite the challenging conditions in capital markets and low interest rates, we did not lower our long-term target return on equity, as we are actively looking for more efficient deployment of resources within the available options; one such avenue has been the decision to merge the EU-based Group insurers.

I would like to take this opportunity to thank all of my colleagues, who wholeheartedly and with tremendous effort contribute towards the building of this Slovenian insurance group – a group with international presence that is recognized both in the markets of the Western Balkans, where the Group's insurers are based, and in international reinsurance markets.

Sincerely,



Zvonko Ivanušič
Chairman of the management board of Sava Reinsurance Company

2 SAVA REINSURANCE COMPANY AND THE SAVA RE GROUP – BASIC DETAILS

2.1 Basic details about Sava Reinsurance Company

| | |
|-----------------------------------|---|
| Company name | Pozavarovalnica Sava, d.d. |
| Business address | Dunajska 56 1000 Ljubljana Slovenia |
| Telephone (switchboard) | +386 1 47 50 200 |
| Facsimile | +386 1 47 50 264 |
| E-mail | info@sava-re.si |
| Website | www.sava-re.si |
| Company ID number | 5063825 |
| Tax number | 17986141 |
| LEI code | 549300P6F1BDSFSW5T72 |
| Share capital: | € 71,856,376 |
| Shares | 17,219,662 no-par-value shares |
| Management and supervisory bodies | <u>MANAGEMENT BOARD</u> Zvonko Ivanušič (chairman) Srečko Čebron Jošt Dolničar Mateja Treven <u>SUPERVISORY BOARD</u> Branko Tomažič (chairman) Mateja Lovšin Herič (deputy chairperson) Slaven Mićković Keith Morris Helena Dretnik (employee representative) Andrej Gorazd Kunstek (employee representative) |
| Date of entry into court register | 28 December 1990, Ljubljana District Court |
| Certified auditor | Ernst & Young d.o.o. Dunajska 111 1000 Ljubljana Slovenia |
| Largest shareholder and holding | Slovenski državni holding, d.d. (Slovenian Sovereign Holding) 25 % + 1 share (no. of no-par value shares: 4,304,917) |
| Credit ratings: | |
| A.M. Best | A– /stable/ October 2015 |
| Standard & Poor's | A– /stable/ July 2015 |
| The Company has no branches. | |

2.2 Significant events in 2015

JANUARY

S On 14 January 2015, Sava Reinsurance Company jointly with a consortium of companies filed an action against the Bank of Slovenia, challenging the decision on the extraordinary measures issued to Banka Celje. The claim amount of Sava Reinsurance Company under this claim was € 1,700,000, and € 6,982,200 in respect of Zavarovalnica Maribor. The total amount of claims against the Bank of Slovenia relating to emergency measures totals € 10,038,000 for Sava Reinsurance Company and € 22,957,200 for Zavarovalnica Maribor.

MARCH

S On 30 March 2015, Sava Reinsurance Company acquired 74,321 shares of Velebit osiguranje previously owned by Velebit životno osiguranje and 25,328 shares of Velebit životno osiguranje owned by Velebit osiguranje. In this way, Sava Reinsurance Company became the direct owner of these interests.

MAY

S On 28 May 2015 the 30th general meeting of shareholders took place. No challenging actions were announced in the general meeting. The general meeting resolved that shareholders be paid a dividend of € 0.55 gross per share, representing a 112 % increase over the previous year's dividend per share (€ 0.26 gross per share).

JULY

S In order to optimize the operations of the Sava Re Group, Sava Reinsurance Company decided to transfer the indirect ownership of both the Croatian insurance companies (Velebit osiguranje and Velebit životno osiguranje) to itself on a direct basis. Accordingly, on 7 July 2015 it initiated winding-up proceeding for Velebit usluge. Velebit usluge carried on no other activities apart from being the owner of the two insurers. Velebit usluge has been in liquidation proceedings since 17 July 2015.

S Sava Reinsurance Company had been acquiring shares of its Croatian subsidiaries up until 31 December 2015. On 31 December 2015, the Company held 92.08 % of Velebit osiguranje and 88.71 % of Velebit životno osiguranje.

JULY

S After its regular annual rating review, on 29 July 2015 rating agency Standard & Poor's (S&P) raised its long-term counterparty credit and insurer financial strength ratings on Sava Reinsurance Company to "A-" with a stable outlook.

SEPTEMBER

S In the third quarter of 2015, a large loss occurred in the China port of Tianjin, which had an impact on the Company's reinsurance portfolio in the amount of € 5 million. At the Sava Re Group level, one catastrophe event in the amount of € 5 million is included in each annual plan, so that the profit figure is comparable to the planned profit for 2015.

OCTOBER

S In October 2015, Sava Reinsurance Company announced its vision of its future development in the markets of the European Union. The vision includes the formation of a new insurance

company encompassing all Sava Re Group insurers in Slovenia and Croatia in order to take advantage of further development opportunities in EU markets. The transformation of the Sava Re Group will provide the Group with a better competitive position in the two markets, both due to its greater cost-effectiveness and greater responsiveness to client needs. Furthermore, it is part of the Sava Re Group's long-term strategy to consolidate its position as the second largest insurance group in the region.

- S** In October 2015, rating agency A.M. Best affirmed the financial strength rating and issuer credit rating of Sava Reinsurance Company of A- (Excellent) with a stable outlook. According to A.M. Best, the ratings reflect the Company's strong consolidated risk-adjusted capitalization, good operating performance and a solid business profile in the Slovenian insurance market. The rating agency expects risk-adjusted capitalization to remain strong, supported by solid earnings retention and a cautious growth strategy.

DECEMBER

- S** Based on a purchase contracts for shares of the Moja naložba pension company entered into with the insurer Merkur (for 10 %) on 22 September 2015, with Nova KBM (for 45 %) on 16 December 2015, and on 29 December 2015 with both Zavarovalnica Maribor (20 %) and Zavarovalnica Tilia (5 percent), Sava Reinsurance Company became sole owner of Moja naložba. On 29 December 2015, all suspensive conditions included in the Moja naložba purchase contracts had been discharged. All obligations under the contracts had been settled on 30 December 2015. Sava Reinsurance Company paid for the 80-percent interest (12,080 shares) an amount of € 7,078,880. Thereby Sava Reinsurance Company became the sole owner of Moja naložba.
- S** From 1 January 2015 to 31 December 2015, Sava Reinsurance Company acquired own shares for a total amount of € 0.2 million on the Ljubljana Stock Exchange. The total number of own shares at 31 December 2015 after the said purchases was 741,521, representing 4.3062 % of all issued shares.

2.3 Significant events after the reporting date

- S** From 1 January 2016 up to and including 16 March 2016, Sava Reinsurance Company bought 21,235 own shares for a total amount of € 0.3 million. After such purchases, the Company held a total of 762,756 own shares.
- S** In its session of 23 February 2016, the workers' council of Sava Reinsurance Company was presented with the notice of resignation of Helen Dretnik as member of the supervisory board representing employee interests, and accepted it. Helena Dretnik had handed in her notice of resignation on 19 February 2016 with effect from the same date. Until the appointment of a new member of the supervisory board representing employee interests, the supervisory board of Sava Reinsurance Company will operate as a five-member body.

2.4 Credit ratings of Sava Reinsurance Company

Sava Reinsurance Company is rated by two rating agencies, Standard & Poor's and A.M. Best.

Credit ratings of Sava Reinsurance Company

| Agency | Rating ¹ | Outlook | Latest review |
|-------------------|---------------------|---------|--|
| Standard & Poor's | A- | stable | July 2015: rating upgraded |
| A.M. Best | A- | stable | October 2015: existing rating affirmed |

In July 2015, following their regular annual rating review, rating agency Standard & Poor's raised their long-term counterparty credit and insurer financial strength ratings on Sava Reinsurance Company to "A-" (strong), with a stable outlook.

Based on the rationale provided by the rating agency, the upgrade reflected Sava Re's improved capital strength and market position on the Slovenian insurance market following the acquisition of a majority stake in Zavarovalnica Maribor and the successful integration of this company into the Sava Re Group.

Of the basic elements supporting the ratings, there was an improvement from the prior period in capital adequacy, earnings and assessed liquidity of the company.

The stability of the credit rating is primarily subject to targets set with regard to profitability and capital adequacy, which however is related to a stable dividend policy and planned levels of share buybacks.

The Sava Re Group now holds the no. 2 position in the Slovenian direct insurance market and a significant position in the markets of South-eastern Europe. The financial stability and reputation of the Company in regional insurance markets and in international reinsurance markets are crucial for the further development of the Group. The upgrading will support the Group's growth strategy, especially in the reinsurance segment, where Sava Reinsurance Company through its forty years of operation established relations with over 300 partners in more than 90 countries around the world.

¹ Credit rating agency Standard & Poor's uses the following scale for assessing financial strength: AAA (extremely strong), AA (very strong), A (strong), BBB (adequate), BB (less vulnerable), B (more vulnerable), CCC (currently vulnerable), CC (highly vulnerable), R (under regulatory supervision), SD (selectively defaulted), D (defaulted), NR (not rated). Plus (+) or minus (-) following the credit rating from AA to CCC indicates the relative ranking within the major credit categories.

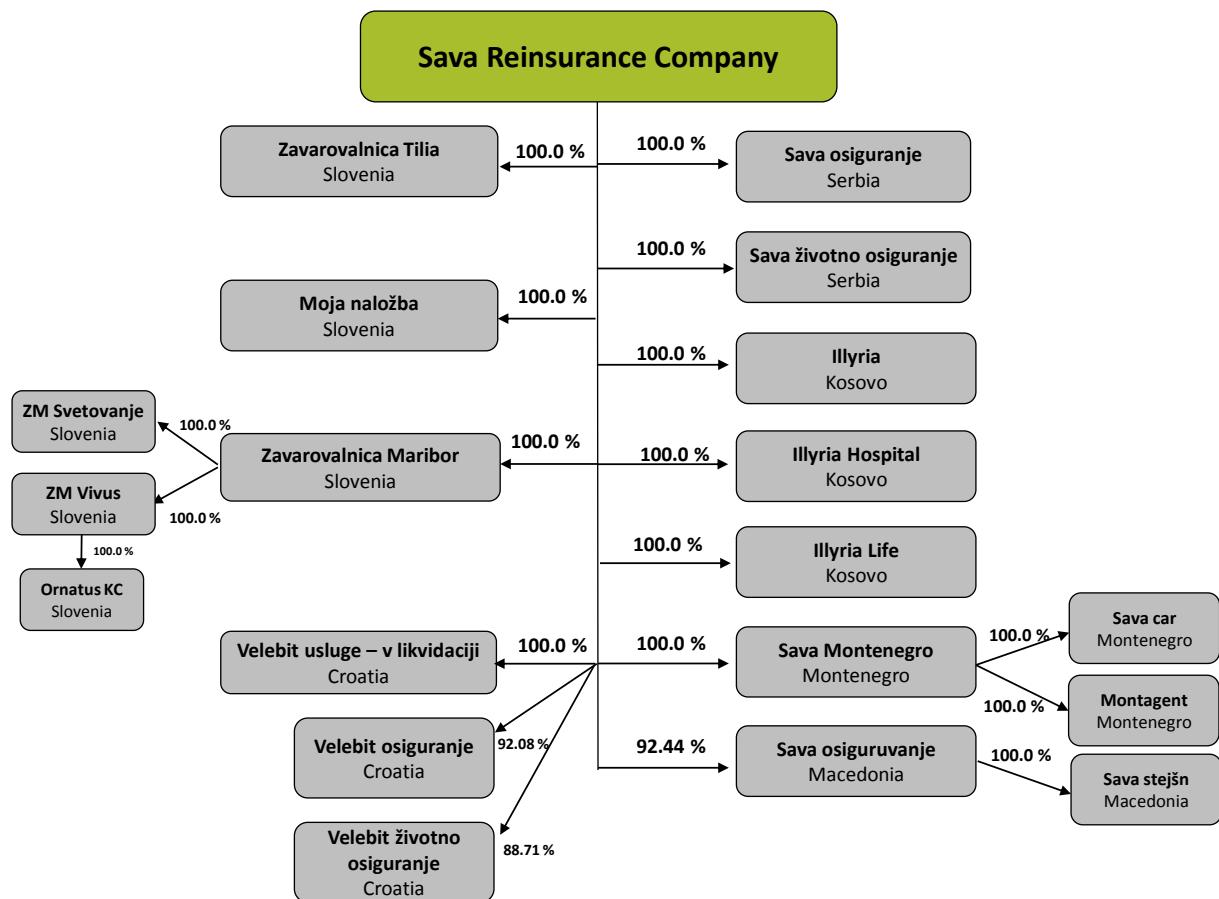
A.M. Best uses for the following categories to assess financial strength: A++, A+ (superior), A, A- (excellent), B++, B+ (Good), B, B- (fair), C++, C+ (marginal), C, C- (weak), D (poor), E (under regulatory supervision), F (in liquidation), S (suspended).

2.5 Presentation of the Sava Re Group

At 31 December 2015, in addition to the controlling company Sava Reinsurance Company, the insurance part of the Sava Re Group comprised ten insurers based in Slovenia and other Western Balkan countries as well as one associate company, a pension company based in Slovenia.

2.6 Composition of the Sava Re Group

Composition of the Sava Re Group at 31 December 2015



Company names of the Sava Re Group members

| Long name | Short name in this document |
|---|-------------------------------|
| Sava Re Group | Sava Re Group |
| 1 Pozavarovalnica Sava, d.d. | Sava Reinsurance Company |
| 2 ZAVAROVALNICA TILIA d.d., Novo mesto, delniška zavarovalna družba s popolno odgovornostjo | Zavarovalnica Tilia |
| 3 ZAVAROVALNICA MARIBOR delniška zavarovalna družba | Zavarovalnica Maribor or ZM |
| 4 Moja naložba pokojninska družba d.d. | Moja naložba |
| 5 SAVA OSIGURANJE AKCIONARSKO DRUŠTVO ZA OSIGURANJE BEOGRAD | Sava osiguranje Belgrade |
| 6 "SAVA ŽIVOTNO OSIGURANJE" akcionarsko društvo za osiguranje, Beograd | Sava životno osiguranje |
| 7 KOMPANIA E SIGURIMEVE " ILLYRIA " SH.A. | Illyria |
| 8 Kompania për Sigurimin e Jetës " Illyria – Life " SH.A. | Illyria Life |
| 9 Akcionarsko društvo za osiguranje SAVA MONTENEGRO Podgorica | Sava Montenegro |
| 10 SAVA osiguruvanje a.d. Skopje | Sava osiguruvanje Skopje |
| 11 VELEBIT USLUGE d.o.o. | Velebit usluge in liquidation |
| 12 VELEBIT OSIGURANJE dioničko društvo za poslove neživotnog osiguranja | Velebit osiguranje |
| 13 VELEBIT ŽIVOTNO OSIGURANJE dioničko društvo | Velebit životno osiguranje |
| 14 " Illyria Hospital " SH.P.K. | Illyria Hospital |
| 15 Društvo sa ograničenom odgovornošću – SAVA CAR – Podgorica | Sava Car |
| 16 ZM VIVUS zavarovalno zastopniška družba d.o.o. | ZM Vivus |
| 17 ZM Svetovanje, storitve zavarovalnega zastopanja, d.o.o. | ZM Svetovanje |
| 18 ORNATUS KLICNI CENTER, podjetje za posredovanje telefonskih klicov, d.o.o. | Ornatus KC |
| 19 Društvo za zastupanje u osiguranju Montagent DOO Podgorica Montagent | Montagent |
| 20 Društvo za tehničko ispitivanje i analiza na motorni vozila SAVA STEJŠN DOOEL Skopje | Sava stejšn |

2.7 Activities transacted by the Sava Re Group

Sava Reinsurance Company, the controlling company of the Group, transacts reinsurance business. Zavarovalnica Tilia and Zavarovalnica Maribor are composite insurers based in Slovenia. The insurers Sava osiguranje Belgrade, Sava osiguruvanje Skopje, Illyria, Sava Montenegro, and Velebit osiguranje are non-life insurance companies. Sava životno osiguranje, Illyria Life and Velebit životno osiguranje are life insurers. In addition to the above (re)insurers, the Group consists of:

- Illyria Hospital: special purpose vehicle for the establishment of a hospital in Kosovo to be wholly-owned by Sava Reinsurance Company,
- Sava Car: vehicle inspection company wholly-owned by the insurer Sava Montenegro,
- Montagent: insurance agency wholly-owned by the insurer Sava Montenegro,
- Sava stejšn: vehicle inspection company wholly-owned by the insurer Sava osiguruvanje Skopje,
- ZM Vivus: agency specialized for marketing life products of Zavarovalnica Maribor wholly-owned by Zavarovalnica Maribor. ZM Vivus also owns the company Ornatus KC.
- ZM Svetovanje: agency specialized for marketing life products of Zavarovalnica Maribor wholly-owned by Zavarovalnica Maribor.
- Moja naložba: pension company wholly-owned by Sava Reinsurance Company.

2.8 Data on Group companies as at 31 December 2015

At 31 December 2015, the following companies were members of the Sava Re Group:

| Title | Sava Reinsurance Company | Zavarovalnica Maribor | Zavarovalnica Tilia | Moja naložba | Sava osiguranje Belgrade |
|--|---|--|--|--|--|
| Registered office | Dunajska cesta 56, 1000 Ljubljana, Slovenia | Cankarjeva 3, 2507 Maribor, Slovenia | Seidlova cesta 5, 8000 Novo mesto, Slovenia | Ulica Vita Kraigherja 5, 2103 Maribor, Slovenia | Bulevar vojvode Mišića 51, 11000 Beograd, Serbia |
| Company ID number | 5063825 | 5063400 | 5063426 | 1550411 | 17407813 |
| Principle activity | reinsurer | composite insurer | composite insurer | pension company | non-life insurer |
| Share capital (€) | 71,856,376 | 55,426,292 | 14,317,673 | 6,301,109 | 6,665,393 |
| Book value of equity interest (€) | | 55,426,292 | 14,317,673 | 6,301,109 | 6,665,393 |
| Equity interests (voting rights) held by Group members | | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 100.0 % |
| Bodies of the Company | <p>management board Zvonko Ivanušič (chair), Jošt Dolničar, Srečko Čebron, Mateja Treven</p> <p>supervisory board Branko Tomažič (chair), Mateja Lovšin Herič, Slaven Mićković, Keith Morris, Helena Dretnik, Andrej Gorazd Kunstek</p> | <p>management board David Kastelic (chair), Borut Celcer, Rok Moljk, Robert Ciglarič</p> <p>supervisory board Jošt Dolničar (chair), Dušan Čeč, Polona Pirš Zupančič, Pavel Gojkovič, Aleš Perko, Branko Beranič</p> | <p>management board Tadej Avsec (chair), Jaka Dolenc</p> <p>supervisory board Zvonko Ivanušič (chair), Jošt Dolničar, Jože Razpotnik</p> | <p>management board Lojze Grobelnik (chair), Igor Pšunder</p> <p>supervisory board Katrca Rangus (vice chair), Irena Šela, Irena Žnidaršič, Igor Marinič, Rok Moljk, Jure Korent</p> | <p>managing director: Edita Rituper</p> <p>executive director: Milorad Bosnić</p> <p>board of directors</p> <p>Jost Dolničar (chair), Janez Komelj, Jure Korent</p> |
| Position in the Group | <i>parent, reinsurer</i> | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> | <i>subsidiary pension company</i> | <i>subsidiary insurance company</i> |
| Supervisory body | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Narodna banka Srbije, Nemanjina 17, 11000 Beograd, Srbija |

| Company name | Illyria | Sava osiguruvanje Skopje | Sava Montenegro | Sava životno osiguranje | Illyria Life |
|--|--|--|---|---|--|
| Registered office | Sheshi Nëna Terezë 33, 10000 Priština, Kosovo | Zagrebska br. 28 A, 1000 Skopje, Macedonia | PC Kruševac, Rimski trg 70, 81000 Podgorica, Montenegro | Bulevar vojvode Mišića 51, 11000 Beograd, Serbia | Sheshi Nëna Terezë 33, 10000 Priština, Kosovo |
| Company ID number | 70152892 | 4778529 | 02303388 | 20482443 | 70520893 |
| Principle activity | non-life insurer | non-life insurer | non-life insurer | life insurer | life insurer |
| Share capital (€) | 5,428,040 | 3,820,077 | 4,033,303 | 4,871,012 | 3,285,893 |
| Book value of equity interest (€) | 5,428,040 | 3,531,279 | 4,033,303 | 4,871,012 | 3,285,893 |
| Equity interests (voting rights) held by Group members | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 92.44 % | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 100.0 % |
| Bodies of the Company | <u>managing director:</u> Gianni Sokolić <u>board of directors</u> Primož Močivnik (chair), Rok Moljk, Robert Sraka, Ramis Ahmetaj, Gianni Sokolić | <u>executive director:</u> Peter Skvarča <u>chief operating directors:</u> Ruse Drakulovski, Ilo Ristovski <u>board of directors</u> Rok Moljk (chair), Polona Pirš Zupančič, Milan Viršek, Janez Jelnikar | <u>executive director:</u> Nebojša Šćekić <u>board of directors</u> Milan Viršek (chair), Jošt Dolničar, Edita Rituper | <u>executive director:</u> Gorica Drobnjak <u>board of directors</u> Polona Pirš Zupančič (chair), Pavel Gojković, Milan Viršek | <u>managing director:</u> Ramis Ahmetaj <u>board of directors</u> Primož Močivnik (chair), Robert Sraka, Gianni Sokolić, Rok Moljk, Ramis Ahmetaj |
| Position in the Group | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> |
| Supervisory body | Centralna Banka Kosova, Garibaldi str. no.33, Priština, Kosovo | Agencija za superviziju na osiguruvanje na Republika Makedonija, Ulica Vasil Glavinov br. 2, TCC Plaza kat 2, 1000 Skopje, Macedonia | Agencija za nadzor osiguranja Crna Gora, Ul. Moskovska bb, 81000 Podgorica, Montenegro | Narodna banka Srbije, Nemanjina 17, 11000 Beograd, Serbia | Centralna Banka Kosova, Garibaldi str. no.33, Priština, Kosovo |

| Company name | Velebit usluge in liquidation | Velebit osiguranje | Velebit životno osiguranje | Illyria Hospital | Sava Car |
|--|------------------------------------|--|---|---|--|
| Registered office | Savska 144a, 10000 Zagreb, Croatia | Savska 144a, 10000 Zagreb, Croatia | Savska 144a, 10000 Zagreb, Croatia | Sheshi Nëna Terezë 33, 10000 Priština, Kosovo | PC Kruševac, Rimski trg 70, 81000 Podgorica, Montenegro |
| Company ID number | 2146282 | 2269937 | 2269929 | 70587513 | 02806380 |
| Principle activity | wholesale, retailer | non-life insurer | life insurer | hospital | research and analysis |
| Share capital (€) | 16,767,141 | 6,235,281 | 5,789,757 | 1,800,000 | 265,000 |
| Book value of equity interest (€) | 16,767,141 | 5,740,823 | 5,136,093 | 1,800,000 | 265,000 |
| Equity interests (voting rights) held by Group members | Sava Reinsurance Company: 100.0 % | Sava Reinsurance Company: 92.08 % | Sava Reinsurance Company: 88.71 % | Sava Reinsurance Company: 100.0 % | Sava Montenegro: 100.0 % |
| Bodies of the Company | liquidator: Milan Viršek | management board Dražen Kulić (chair), Krešimir Vrbić (member), Primož Močivnik (holder of procuration) board of directors Milan Viršek (chair), Hermina Kastelec, Polona Pirš Zupančič | management board Tibor Kralj (chair), Kristina Cvitanović - Zorić board of directors Pavel Gojković (chair), Pero Čosić, Andreja Rahne | director: Ilirijana Dželadini | executive director: Radenko Damjanović |
| Position in the Group | <i>subsidiary</i> | <i>subsidiary insurance company</i> | <i>subsidiary insurance company</i> | <i>subsidiary</i> | <i>indirect subsidiary</i> |
| Supervisory body | / | Hrvatska agencija za nadzor finansijskih usluga, Miramarska 24b, Zagreb, Croatia | | / | Agencija za nadzor osiguranja Crna Gora, Ul. Moskovska bb, 81000 Podgorica, Montenegro |

| Company name | ZM Vivus | ZM Svetovanje | Ornatus KC | Montagent | Sava stejšn |
|--|---|---|---|---|---|
| Registered office | Karantanska ulica 35, 2000 Maribor | Betnavska cesta 2, 2000 Maribor | Karantanska ulica 35, 2000 Maribor | PC Kruševac, Rimski trg 70, 81000 Podgorica, Montenegro | Zagrebska br. 28 A, 1000 Skopje, Macedonia |
| Company ID number | 2154170000 | 2238799000 | 6149065000 | 02699893 | 7005350 |
| Principle activity | insurance agency | insurance agency | call centre | insurance agent | research and analysis |
| Share capital (€) | 188,763 | 83,363 | 11,000 | 10,000 | 199,821 |
| Book value of equity interest (€) | 188,763 | 83,363 | 11,000 | 10,000 | 199,821 |
| Equity interests (voting rights) held by Group members | Zavarovalnica Maribor: 100.0 % | Zavarovalnica Maribor: 100.0 % | ZM Vivus: 100.0 % | Sava Montenegro: 100.0 % | Sava osiguruvanje Skopje: 100.0 % |
| Bodies of the Company | <u>managing director:</u> Rebernik Darko | <u>managing director:</u> Kislenger Jurij | <u>managing director:</u> Rebernik Darko | <u>executive director:</u> Snežana Milović <u>board of directors</u> / | <u>executive director:</u> Melita Gugulovska <u>board of directors</u> / |
| Position in the Group | <i>indirect subsidiary</i> | <i>indirect subsidiary</i> | <i>indirect subsidiary</i> | <i>indirect subsidiary</i> | <i>indirect subsidiary</i> |
| Supervisory body | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za zavarovalni nadzor, Trg republike 3, 1000 Ljubljana | Agencija za nadzor osiguranja Crna Gora, Ul. Moskovska bb, 81000 Podgorica, Montenegro | Ministry of Internal Affairs of the Republic of Macedonia |

3 SHAREHOLDERS AND SHARE TRADING

3.1 Developments in capital markets and impacts on the trend of the POSR share

After three growth years, 2015 was the first in the Slovenian capital market (SBITOP) ended with a loss. The SBITOP, the Ljubljana Stock Exchange blue-chip index, lost 11.2 % in 2015. In the first half of 2015, the market waited for the privatization of certain companies (Cinkarna Celje, Telekom Slovenia) to start, while in the second half of the year, it became clear that the privatization would be suspended. This had an impact on the entire Slovenian stock market.

The POSR share moved in line with the SBI TOP index. The POSR share lost 19.0 % in 2015, while the annual turnover on the Ljubljana Stock Exchange totalled € 8.9 million (2014: € 22.0 million). Sava Reinsurance Company in 2015 continued purchasing its own shares.

Movement in the POSR share price in 2015 compared to the SBITOP stock index.



3.2 General information on the share

Basic details about the POSR share

| | 31/12/2015 | 31/12/2014 |
|--|--|------------|
| Share capital | 71,856,376 | 71,856,376 |
| No. of shares | 17,219,662 | 17,219,662 |
| Ticker symbol | POSR | POSR |
| No. of shareholders | 4,857 | 5,134 |
| Type of share | ordinary | |
| Listing | Ljubljana Stock Exchange, prime market | |
| Number of treasury shares | 741,521 | 727,830 |
| Net earnings/loss per share (€) | 0.98 | 1.33 |
| Consolidated net earnings/loss per share (€) | 2.02 | 1.82 |
| Book value per share (€) | 16.00 | 15.65 |
| Consolidated book value per share (€) | 17.38 | 16.46 |
| Share price at end of period (€) | 12.95 | 15.98 |
| | 1–12/2015 | 1–12/2014 |
| Average share price in reporting period (€) | 14.57 | 12.80 |
| Minimum share price in reporting period (€) | 11.69 | 8.00 |
| Maximum share price in reporting period (€) | 16.85 | 16.85 |
| Trade volume in reporting period (€) | 8,918,063 | 22,045,061 |

In the third quarter of 2015, the Company paid out dividends. It held no conditional equity. The regular general meeting held on 28 May 2015 decided that € 9,065,978 of distributable profit be appropriated as dividends. Dividends of € 0.55 gross per share were paid to the shareholders entered in the shareholders' register two business days after the date of the general meeting.

At 31 December 2015, 70.1 % of shareholders were Slovenian and 29.9 % were foreign. The largest shareholder of the POSR share is the Slovenian Sovereign Holding (Slovenski državni holding d.d.) with 25 % plus one share.

A list of the ten largest shareholders is given in section 5.6 "Details pursuant to Article 70(6) of the Companies Act (ZGD-1)".

Shareholder structure of Sava Reinsurance Company at 31 December 2015

| Type of Investor | Domestic investors | Foreign investors |
|-----------------------------------|--------------------|-------------------|
| Other financial institutions | 25.1 % | 0.0 % |
| Insurers and pension companies | 14.4 % | 0.2 % |
| Natural persons | 9.3 % | 0.2 % |
| Banks | 3.9 % | 22.2 % |
| Investment funds and mutual funds | 8.3 % | 6.4 % |
| Other commercial companies | 6.3 % | 0.9 % |
| Government | 2.8 % | 0.0 % |
| Total | 70.1 % | 29.9 % |

The other financial institutions item includes the Slovenian Sovereign Holding with a stake of 25 % plus one share.

Source: Central securities register KDD d.d. and own sources.

Own shares

From 1 January 2015 to 31 December 2015, Sava Reinsurance Company acquired own shares for a total amount of € 0.2 million on the Ljubljana Stock Exchange. The total number of treasury shares

prior to these transactions was 727.830. The total number of own shares at 31 December 2015 after the said purchases was 741,521, representing 4.3062 % of all issued shares.

3.3 Investor relations

The public relations policy of Sava Reinsurance Company is in line with the Slovenian Financial Instruments Market Act (ZTFI), the Company's Act (ZGD), the notification recommendations of the Ljubljana Stock Exchange (LJSE) to public companies, the corporate governance code for public joint-stock companies, the rules of procedure of the supervisory board and with the internal rules for investor relations. Announcements are made according to the Company's financial calendar and day-to-day requirements.

Current investors are the primary target group in investor communication as they have already put their trust in the Company by buying shares. Therefore, Sava Reinsurance Company is committed to prompt, uniform and transparent communication with regular announcements through the LJSE website (SEOnet) and its own website www.sava-re.si.

General meetings of shareholders are called annually and shareholders are sent a letter to inform them of current issues and latest performance figures and invite them to attend the general meeting.

In 2015, the Company regularly and with increased intensity communicated with existing and potential investors. In addition to the established quarterly meetings with the financial community organized by Sava Re, either live or via webcast, we also meet at events organized by the Ljubljana Stock Exchange. Furthermore, we participate in events organized by other stock exchanges and investment firms. However, there were also a number of meetings with individual interested investors. Analyst reports are also posted on the Company's official website. Interim and annual financial reports are also published and are available unabridged from the Company's website.

Due to the changed ownership structure, which includes international legal entities, and to provide more information that is relevant to the financial community, the Company started to webcast its communications.

Current and potential investors are invited to send any questions relating to the Company to ir@sava-re.si.

4 REPORT OF THE SUPERVISORY BOARD

The Supervisory Board of Sava Reinsurance Company (hereinafter: Company) has prepared the following report in accordance with Article 282 of the Slovenian Companies Act (ZGD-1, Official Gazette of the Republic of Slovenia No. 42/2006, as amended).

In 2015 the supervisory board monitored the Company's operations on an ongoing basis and oversaw its management in a responsible manner. It regularly reviewed reports on various aspects of the business, passed resolutions and monitored their implementation. Individual issues were addressed in detail by the audit committee, and on the basis of its findings, the supervisory board adopted resolutions and recommendations.

The supervisory board operated in accordance with its powers and terms of reference under law, the Company's articles of association and the rules of procedure of the supervisory board.

COMPOSITION OF THE SUPERVISORY BOARD

The composition of the Company's supervisory board changed in 2015.

The term of office of the members representing the interest of employees, Martin Albrecht and Gorazd Andrej Kunstek, expired on 10 June 2015. Pursuant to the Workers' Participation in Management Act, the workers' council of Sava Reinsurance Company elected, in its session of 20 May 2015, as its representatives for the supervisory board of Sava Reinsurance Company Helena Dretnik and Gorazd Andrej Kunstek, for a term of four years. The members so appointed began their term of office on 11 June 2015.

The Company's supervisory board operated as a six-member body in 2015. During this term of office the Company's shareholders were represented by Branko Tomažič (chairman), Mateja Lovšin Herič (deputy chair), Keith Morris and Slaven Mićković, while Martin Albrecht and Gorazd Kunstek (until 10 June 2015) and Helena Dretnik and Gorazd Andrej Kunstek (from 11 June 2015) served as representatives of the employees.

The size and composition of the supervisory board facilitates effective discussion and adoption of sound resolutions based on the members' broad range of experience.

OPERATION OF THE SUPERVISORY BOARD

In its operation and decision-making, the supervisory board is guided by the goals of both the Company and the Sava Re Group as a whole. In the sessions, members express opinions and criticism, seeking to reconcile differences in positions in order to adopt resolutions unanimously. In 2015, all necessary data, reports and information were made available to the members. Meeting materials were provided in a timely manner, allowing members sufficient time to prepare themselves for the discussion of agenda items. The Company's professional staff assisted in carrying out sessions and organized other supporting activities.

In 2015 the supervisory board met ten times, but held no correspondence session. Members attended sessions regularly. In 2015, all members attended all meetings. Discussions were also attended by management board members and the supervisory board secretary; and certain agenda items were attended by other professionals employed with the Company.

In the course of the year, the supervisory board discussed, within its powers in accordance with law and the articles of association, all relevant aspects of the operations and activities of the Company and the Sava Re Group.

Supervisory board members dedicated most of our time in 2015 to the following issues:

Short-term and long-term plans of the Company and the Sava Re Group

In early 2015, the supervisory board reviewed and approved both the Business Policy and the Financial Plan of Sava Reinsurance Company d.d. and the Sava Re Group for 2015 and the Strategic Plan of the Sava Re Group for the Period 2015–2019.

Financial reports – annual report

The supervisory board reviewed the unaudited consolidated and separate financial statements of the Sava Re Group and Pozavarovalnica Sava d.d. 2014.

In 2015, the supervisory board adopted the annual report of the Sava Re Group and Sava Reinsurance Company 2014, and presented it at the general meeting together with the report on internal audit 2014, the supervisory board's own report for 2014, and its own opinion on the annual report 2014.

Financial reports – interim reporting

In addition to the above-mentioned documents, the supervisory board considered the unaudited three-month, six-month and nine-month financial reports of the Sava Re Group and Pozavarovalnica Sava d.d. for the periods January–March 2015, January–June 2015 and January–September 2015, respectively.

Investments

The supervisory board monitored the management of assets periodically and as part of reviewing the annual report and interim financial reports of the Company and the Group.

Furthermore, the supervisory board discussed in detail the annual investment report for 2014.

Reinsurance operations and claims experience

In early 2014, the supervisory board was briefed on the annual renewal of reinsurance contracts for 2015 and the Company's retrocession programme. Throughout the year, it was regularly informed by the management board on major loss events in the domestic as well as global markets and on potential losses that could impact the Company.

Supervision of subsidiaries

In addition to supervising Sava Reinsurance Company as the parent company, the supervisory board actively monitored the operations of its subsidiaries.

It considered the management board proposal regarding capital requirements of the subsidiary Sava Životno osiguranje Belgrade.

The supervisory board was informed of a feasibility analysis on entering the Albanian market, briefed on options for entering the market of Bosnia and Herzegovina, on the purchase of a 10-percent stake

of Moja naložba and the subsequent acquisition of a majority stake, it was briefed on the winding up of Velebit usluge and the proposal for the acquisition through absorption of Velebit osiguranje and Velebit životno osiguranje by Zavarovalnica Maribor.

The supervisory board was presented the vision of the Sava Re Group in the Slovenian insurance market and information relating to activities for merging EU-based Group insurers.

Internal audit

In 2015, the supervisory board, within its statutory powers, oversaw the Company's internal audit. It approved the annual work plan of the internal audit service for 2015. In addition, it considered the internal audit report for the period 31 October – 31 December 2014 and the annual report on internal auditing for 2014 and drew up an opinion on the annual report on internal auditing for 2014. It considered quarterly internal audit reports for the three months to 31 March 2015, for the three months to 30 June 2015 and for the three months to 30 September 2015. All internal audit reports were presented by the director of internal audit.

As part of the internal audit reports, the supervisory board was periodically briefed on non-routine correspondence with the Insurance Supervision Agency, the Securities Market Agency and other supervisory authorities.

The supervisory board considers all reports prepared by internal audit to have been independent and objective, and that the internal auditor's recommendations and findings are being taken into account by the management board. It notes that internal audit found no significant or material irregularities in the Company's operations. The supervisory board also notes that the IAS, on an ongoing basis, monitors the development of the internal audit services of Group subsidiaries, providing them all required professional assistance. In addition, it monitors the business operations of these companies but found no major irregularities.

Convocation and holding of general meeting of shareholders

The supervisory board supported the management board's proposal to call the regular annual general meeting of the Company's shareholders in 2015. Together with the management board, it proposed resolutions to be adopted by the general meeting, and in accordance with the Companies Act (ZGD-1), the supervisory board proposed to shareholders an external auditor to be appointed for the 2015 financial year.

Risks

The supervisory board monitored risk management periodically and as part of reviewing the annual report and interim financial reports of the company and the Group.

As part of the strategic plan of the Sava Re Group for the period 2015–2019, the supervisory board was briefed on the group's risk strategy. It was also presented risk report at 31 December 2014.

Solvency II alignment

The supervisory board was informed in detail about the role of the management board and the supervisory board in the Solvency II regime. The supervisory board members attended a regional conference on the introduction of the requirements of the insurance directives into national legislation "Solvency II – What can go wrong?".

At the end of 2015, the supervisory board gave its consent to eleven Solvency II policies: the corporate governance policy of the Sava Re Group and the corporate governance policy of Pozavarovalnica Sava d.d., the internal control policy of the Sava Re Group and the internal control policy of Pozavarovalnica Sava d.d., the risk management policy of the Sava Re Group and the risk management policy of Pozavarovalnica Sava d.d., the outsourcing policy of the Sava Re Group and the outsourcing policy of Pozavarovalnica Sava d.d., the fit and proper policy for key persons of the Sava Re Group and the fit and proper policy for key persons of Pozavarovalnica Sava d.d., the actuarial function policy of the Sava Re Group and the actuarial function policy of Pozavarovalnica Sava d.d., the internal audit policy of the Sava Re Group and the internal audit policy of Pozavarovalnica Sava d.d., the compliance policy of the Sava Re Group and the compliance policy of Pozavarovalnica Sava d.d., the remuneration policy of the Sava Re Group and the remuneration policy of Pozavarovalnica Sava d.d., the own risk and solvency assessment policy of the Sava Re Group and the own risk and solvency assessment policy of Pozavarovalnica Sava d.d., the capital management policy of the Sava Re Group and of Pozavarovalnica Sava d.d.

At the end of 2015, the supervisory board gave its consent to granting authorization to key function holders.

It was also briefed on the compliance report and on pending issues relating to the Solvency II project.

Remuneration of the management board

In accordance with employment contracts of the members of the management board, the supervisory board evaluated the performance of the management board and their entitlement to variable remuneration and also determined a performance-related bonus for 2014.

Strengthening the good practices of the supervisory board

In 2015 the supervisory board conducted the third regular annual self-assessment using the methodology of the Slovenian Directors' Association. In accordance with good practice, supervisors, upon taking office and then on an annual basis, complete a questionnaire, which includes a statement on the (non-)existence of any conflicts of interest. The Company is posting these statements on its website.

Concluding findings

The supervisory board notes that all reports prepared by the management board for its own use and that of the audit committee were sufficient and appropriate for a thorough review of issues and comply with both the law and internal regulations.

OPERATION OF SUPERVISORY BOARD COMMITTEES

In accordance with statutory regulations, the supervisory board of the Company set up the audit committee for the in-depth consideration of accounting, financial and audit issues.

In this composition, the supervisory board has not set up any other committees.

AUDIT COMMITTEE

Composition of the audit committee

The composition of the audit committee did not change in 2015.

The audit committee in 2015 was composed of three members: Mateja Lovšin Herič (chair), Slaven Mićković and Ignac Dolenšek.

Activities of the audit committee in 2015

The audit committee of the supervisory board met nine times in 2015.

The audit committee was mostly concerned with whether materials for supervisory board meetings, which are the responsibility of the audit committee, comply with all relevant professional standards, such as whether materials were being prepared observing the reporting principle of transparency and consistency.

Based on a supervisory board resolution and taking into account the challenging conditions in capital markets in recent years, the audit committee regularly considered quarterly reports on the investment policy of the Company and the Group and monitored the Company's risk management activities.

The chair of the audit committee regularly reported on the activities and positions of the audit committee at supervisory board sessions. In addition, the audit committee prepared a written report on its activities in 2015.

The supervisory board is of the opinion that the audit committee considered all relevant issues within its terms of reference and offered the supervisory board professional assistance by giving opinions and preparing proposals.

The supervisory board further believes that the composition of the audit committee is appropriate and that the members have such professional and personal qualities that ensure quality and independence of operation.

Furthermore, the supervisory board is of the opinion that the audit committee were provided all necessary support to effectively carry out their work.

CONCLUSION

The supervisory board believes that Pozavarovalnica Sava performed well in 2015, while the results of subsidiaries have improved, and continues to support the Group's governance policies in 2016.

The supervisory board also bases its findings on the:

- unqualified opinion of the Company's certified actuary,
- annual report of internal audit on internal auditing in 2015.

The supervisory board had no reservations with regard to these reports.

Also in 2016 the supervisory board will be vigilant in overseeing the operations of the Sava Re Group, especially the process of combining Zavarovalnica Tilia, Zavarovalnica Maribor, Velebit osiguranje and Velebit životno osiguranje into one insurer.

Special attention will also be given to monitoring the Company's and the Group's adjustment to the requirements of the new insurance legislation and the implementation of the policies adopted. And the supervisory board will regularly oversee risk management reports of the Company and the Sava Re Group.

Furthermore, the supervisory board will be particularly attentive to monitoring the progress towards strategic objectives, providing the management board, within its means and powers, with its maximum support.

ANNUAL REPORT 2015

The Company's management board submitted the Audited Annual Report of the Sava Re Group and Pozavarovalnica Sava d.d. 2015 for approval to the supervisory board. Within its statutory mandate, in its meeting on 6 April 2016, the supervisory board examined the annual report 2015.

The audit committee of the supervisory board discussed the unaudited annual report, the audited annual report of the Sava Re Group and Pozavarovalnica Sava d.d. 2015 including the audit report and the audit letter addressed to management after conclusion of the preliminary and year-end audit, and issued its opinion and position thereon.

The supervisory board was also presented with the opinion of the auditor Ernst & Young Slovenija, podjetje za revidiranje, d.o.o., who audited the annual report of the Sava Re Group and Sava Reinsurance Company 2015, and also carried out audit reviews in the Sava Re Group subsidiary companies.

The supervisory board noted that the annual report for 2015 was clear and transparent, as well as fully compliant with contents and disclosure requirements under the Companies Act, International Accounting Standards and specific regulations (Insurance Act) and implementing regulations adopted on the basis of such specific regulations.

Based on its review of the 2015 annual report, as well as on the opinion of the external auditor and that of the audit committee, the supervisory board considers that the annual report for 2015 gives a true and fair view of assets and liabilities, the financial position, profit or loss and cash flows of Sava Reinsurance Company and the Sava Re Group.

The supervisory board hereby approves the Audited Annual Report of the Sava Re Group and Pozavarovalnica Sava d.d. 2015 as submitted by the management board.

DETERMINATION AND PROPOSAL FOR APPROPRIATION OF THE DISTRIBUTABLE PROFIT OF SAVA REINSURANCE COMPANY

The supervisory board reviewed the proposal of the management board on the appropriation of distributable profit at 31 December 2015 to be decided by the general meeting of shareholders of Sava Reinsurance Company and agrees with the proposal of the management board that the

following resolution on the appropriation of distributable profit be submitted for approval to the general meeting of Sava Reinsurance Company's shareholders:

Distributable profit of € 20,763,434.71 as at 31 December 2015 shall be appropriated as follows:

- S** € 13,114,793.60 shall be appropriated for dividends. The dividend shall be € 0.80 gross per share and shall be paid to the shareholders entered in the shareholders' register two business days after the date of the general meeting. Dividends shall be paid within 60 days of the date this resolution is passed.
- S** The remaining distributable profit of € 7,648,641.11 shall not be appropriated.

The proposal for appropriation of distributable profit is based on the number of own shares at 31 March 2016. On the date of the general meeting, the number of shares entitled to dividends may change as a result of additional purchases or disposals of own shares. Should the number of own shares change, the general meeting of shareholders will be proposed adjusted figures for appropriation of the distributable profit, while the amount of the dividend per share of € 0.80 shall remain unchanged.

The supervisory board proposes that the management board be discharged from their liability for the financial year 2015.



Branko Tomažič
Chairman of the supervisory board of Sava Reinsurance Company

Ljubljana, 6 April 2016

5 CORPORATE GOVERNANCE STATEMENT PURSUANT TO ARTICLE 70 OF THE COMPANIES ACT (ZGD-1)

5.1 Corporate Governance Policy

In its 55th meeting on 10 December 2015, the management board, with the consent of the supervisory board granted in its session of 18 December 2015, adopted the corporate governance policy of the Sava Re Group and the corporate governance policy of Sava Reinsurance Company. The documents set out the main subsidiary governance principles in the Sava Re Group, governance rules for Sava Reinsurance Company, taking into account the goals, mission, vision and values of the Sava Re Group. The corporate governance policy represents a commitment to the future.

The corporate governance policy of Sava Reinsurance Company is available through the Ljubljana Stock Exchange Seonet information system and from the Company's website www.sava-re.si.

5.2 Statement of compliance with the Corporate Governance Code for Public Joint-Stock Companies

The management and the supervisory boards of Sava Reinsurance Company hereby confirm that they operate in compliance with the Corporate Governance Code for Public Joint-Stock Companies as adopted on 8 December 2009 by the Ljubljana Stock Exchange, the Slovenian Directors' Association and the Managers' Association of Slovenia and available from the website of the Ljubljana Stock Exchange, Ljubljana <http://www.ljse.si> in Slovenian and English, with individual deviations that are disclosed and explained below.

5.2.1 The supervisory board

Recommendation 6.2: The supervisory board has two members who are employee representatives. They are employed with the Company and therefore have business ties with it.

Recommendation 13.1: In its current term of office, the supervisory board appointed no standing nomination committee nor any standing personnel committee. Should need arise, the supervisory board will appoint either committee. The supervisory board carries out other duties within its terms of reference without a specific committee as this has not proved to be necessary.

5.2.2 Transparency of operations

Recommendation 20.2: The Company does not have in place a single document including a communication strategy for the prevention of situations leading towards insider trading. Recommendation 20.2 is partly included in internal acts and partly implemented based on day-to-day management board decisions.

This statement relates to the period from the adoption of the previous statement of compliance with the Corporate Governance Code for Public Joint-Stock Companies, i.e., from 30 March 2015 to 30 March 2016.

5.3 Bodies of Sava Reinsurance Company

Management system

Sava Reinsurance Company has a two-tier management system with a management board that manages and a supervisory board that oversees operations. Governance bodies, the general meeting, the supervisory board and the management board, act in compliance with laws, regulations, the articles of association and internal rules. The Company's articles of association, the rules of procedure of both the general meeting and the supervisory board are posted on the Company's website www.sava-re.si.

The risk management system is a key building block of the governance system. The Company's management board ensures that an effective risk management system is in place. Rules of the risk management systems and own risk and solvency assessment rules are set out in detail in the Company's internal regulations.

The Company has certain functions integrated into the organizational structure and decision-making processes. These are the risk management function, internal audit function, actuarial function and compliance function, defined by applicable law as the key functions of the governance system (hereinafter: key functions). The key functions are integrated into the organizational structure and decision-making processes to strengthen the three-lines-of-defence framework in the Company's control system. Rules governing individual key functions are set out in detail in the Company's internal regulations.

5.3.1 General meeting of shareholders

Terms of reference

The general meeting decides on the following:

- approval of the annual report, unless approved by the supervisory board, or if the management board and supervisory board have left the decision about its approval to the general meeting of shareholders;
- the appropriation of distributable profit, at the proposal of and based on a report by the management board;
- appointment and removal of supervisory board members;
- granting of discharges to management and supervisory board members;
- adoption of amendments to the articles of association;
- measures to increase and reduce the capital;
- dissolution of the Company and its transformation in terms of status;
- appointment of the auditor, at the proposal of the supervisory board;
- other matters in compliance with the law and articles of association.

Convening the general meeting

The general meeting of shareholders, through which the shareholders of Sava Reinsurance Company exercise their rights in the affairs of the Company, is convened at least once a year, no later than August. The general meeting may be convened in other cases as provided by law, the Company's articles of association and whenever this is in the interest of the Company. As a rule, the general meeting is convened by the management board. In the cases stipulated by law, it may be convened by the supervisory board or shareholders.

The Company publishes general meeting notices through the SEOnet system provided by the Ljubljana Stock Exchange (www.ljse.si), on the AJPES website (www.ajpes.si) and on the Company's official website www.sava-re.si; in printed form in one daily newspaper as provided in the articles of association: Delo or Finance or Dnevnik, or in the Official Gazette of the Republic of Slovenia.

Participation in the general meeting

To attend the general meeting and exercise voting rights, shareholders must send the Company a registration form no later than by the end of the fourth day prior to the session of the general meeting and must be registered holders of shares listed in the central register of book-entry securities at the end of the fourth day prior to the session of the general meeting.

The conditions of participation or exercise of voting rights at the general meeting must be set out in detail in the notice of general meeting.

Adoption of resolutions

General meeting resolutions are adopted by a majority of votes cast (simple majority), unless a larger majority or other requirements are stipulated by law or the articles of association.

Exercise of voting rights

Shareholders may exercise their voting rights in general meeting based on their share of the Company's share capital. Each no-par-value share with voting rights carries one vote. Voting rights can be exercised by proxy based on a written proxy form, or through financial organisations or shareholder associations.

The general meeting in 2015

There has been only one General meeting of shareholders called in 2015.

On 28 May 2015 the 30th general meeting of shareholders took place. Among other things, the general meeting was presented the annual report for 2014, including the auditor's opinion and written report of the supervisory board to the annual report, and the annual report on internal auditing for 2014 with the opinion of the supervisory board thereto. Furthermore, the general meeting was informed of the remuneration of the members of management and supervisory bodies and of the management report on own shares. The general meeting resolved that part of distributable profit in the amount of € 9,065,977.80 be appropriated for dividends, while the remaining part of distributable profit of € 12,769,645.81 be left unallocated. The general meeting discharged both the management and the supervisory boards from their liability for the financial year 2014. The general meeting appointed the auditing firm Ernst & Young d.o.o., Dunajska 111, Ljubljana, as auditor for the 2015 financial year.

In line with the 2015 financial calendar, the regular annual general meeting of the shareholders of Sava Reinsurance Company is scheduled to take place in the second half of May. The notice for the general meeting together with proposed resolutions, venue and requirements for participation will be published through the SEOnet information system of the Ljubljana Stock Exchange, on the AJPES website, in one daily newspaper as provided in the articles of association and on the Company's website.

5.3.2 The supervisory board

Operation of the supervisory board

The supervisory board oversees the operations of the Company. In doing so, it must comply with applicable regulations, especially the Slovenian Companies Act (ZGD), the Insurance Act (ZZavar), the Company's articles of association and the rules of procedure of the supervisory board. In accordance with the law, the supervisory board must be convened at least on a quarterly basis, generally after the end of each quarter. If necessary, the supervisory board may meet on a more frequent basis. The terms of reference of the supervisory board are determined in its rules of procedure. The rules of procedure of the supervisory board are posted on the Company's website www.sava-re.si.

Terms of reference

Major responsibilities of the supervisory board:

- to grant consent to the business policy and financial plan of the Sava Re Group and Sava Reinsurance Company as prepared by the management board;
- to grant consent to the development strategy of the Sava Re Group and Sava Reinsurance Company as prepared by the management board;
- to grant consent to the written rules of the system of governance, risk management, compliance, internal audit, the actuarial function, internal controls and outsourced business;
- to grant consent to the appointment of key function holders;
- to grant consent to the report on the solvency and financial condition of the Company;
- to grant consent to the framework annual internal audit plan as prepared by the management board;
- to oversee the adequacy of processes and the effectiveness of internal audit;
- to prepare an opinion for the general meeting on the internal audit annual report;
- to consider the findings of the Insurance Supervision Agency and other supervisory bodies made when exercising their supervisory competence over the Company;
- to review annual and interim financial reports of the Sava Re Group and Sava Reinsurance Company;
- to review the annual report submitted by the management board, adopt an opinion on the auditor's report, and prepare a qualified or approving report for the general meeting;
- to review the proposal regarding appropriation of the distributable profit submitted by the management board, and prepare a written report for the general meeting;
- other matters in compliance with the law and articles of association.

The supervisory board in 2015

Pursuant to the Company's articles of association and the applicable legislation, the supervisory board is composed of six members, of which four (shareholder representatives) are elected by the Company's general meeting, and two (employee representatives) are elected by the workers' council, which informs the general meeting of its decision. Supervisory board members are appointed for a term of up to four years and may be re-elected.

On 12 July 2013, the General Meeting of Sava Reinsurance Company elected, for a four-year term of office, four members of the Supervisory Board shareholder representatives to start their term of office on 15 July 2013. In this term of office, the members of the supervisory board representing the shareholders are Branko Tomažič (chair), Mateja Lovšin Herič (deputy chair), Keith Morris and Slaven Mićković.

Pursuant to the Workers' Participation in Management Act, the workers' council of Sava Reinsurance Company elected its representatives to the supervisory board of Sava Reinsurance Company, Martin Albreht, who started his term of office on 10 June 2011. In addition, the workers' council appointed Andrej Gorazd Kunstek new member of the supervisory board (employee representative) for the period 23 January 2013 – 10 June 2015.

In 2015, there were changes in the composition of the supervisory board.

After the expiry of the term of office of the supervisory board members employee representatives on 10 June 2015, the workers' council of Sava Reinsurance Company elected Andrej Gorazd Kunstek and Helena Dretnik as new employee representatives to the Supervisory Board for a term of four years. Andrej Gorazd Kunstek and Helena Dretnik began their term of office on 11 June 2015.

Composition of the supervisory board in 2015

| Member | Title | Beginning of term of office | Duration of term of office |
|-----------------------|----------------------------------|-----------------------------|----------------------------|
| Branko Tomažič | chairman | 15/07/2013 | 4 years |
| Mateja Lovšin Herič | deputy chairperson | 15/07/2013 | 4 years |
| Slaven Mićković | member | 15/07/2013 | 4 years |
| Keith Morris | member | 15/07/2013 | 4 years |
| Martin Albreht | member (employee representative) | 10/06/2011 | up until 10/06/2015 |
| Andrej Gorazd Kunstek | member (employee representative) | 23/01/2013 | up until 10/06/2015 |
| Andrej Gorazd Kunstek | member (employee representative) | 11/06/2015 | 4 years |
| Helena Dretnik | member (employee representative) | 11/06/2015 | 4 years |

Employment, qualification, brief presentation, beginning of term of office, memberships of other management or supervisory bodies

Representatives of capital:

Branko Tomažič, chairman of the supervisory board

Employment: retiree

Educational background: University graduated economist.

Presentation: The chairman of the supervisory board has extensive experience from the gambling and tourism industry gained when chairing the management board of Hit, d.d. Retired since 2006. This is his second term of office as member and chairman of the supervisory board of Sava Reinsurance Company (since 2009).

Beginning of term of office: 15 July 2013

Term of office: 4 years

Branko Tomažič does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Mateja Lovšin Herič, deputy chairperson of the supervisory board

Employment: Slovenski državni holding, d.d. (Slovenian Sovereign Holding)

Educational background: University graduated economist.

Presentation: The deputy chairperson of the supervisory board has extensive experience in asset management. She gained extensive experience through leading large and complex projects co-operating with the Slovenian Sovereign Holding, such as the privatisation of Slovenian insurance companies. Since 2014 she has been heading the capital asset disposal department of the Slovenian Sovereign Holding. She holds a certificate issued by the association of supervisory board members certifying that she is a qualified member of supervisory and management bodies required by persons to be appointed to such bodies by the government of the Republic of Slovenia. This is her second term of office as member and deputy chairperson of the supervisory board (since 2009) and member of the audit committee of Sava Reinsurance Company (chairing it since 2011).

Beginning of term of office: 15 July 2013

Term of office: 4 years

Mateja Lovšin Herič does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Slaven Mićković, member of the supervisory board

Employment: Abanka Vipa d.d.

Educational background: Master of science in mathematics, PhD in economics.

Presentation: The supervisory board member has experience in valuation of companies. He has been strategic consultant of risk management at Abanka Vipa, d.d. since March 2013. Prior to that, he had been involved in projecting income and in calculating the impact of economic activities and of population aging on public finance at the Ministry of Finance for 15 years. In recent years, he has been participating in various international projects on behalf of the Slovenian government. This is his second term of office as member of the supervisory board and member of the audit committee of Sava Reinsurance Company (since 2009).

Beginning of term of office: 15 July 2013

Term of office: 4 years

Slaven Mićković does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Keith Morris, member of the supervisory board

Employment: retiree

Educational background: B. Sc, Management Sciences

Presentation: He studied management sciences, specializing in finance and marketing. Most of his career, he worked in finance and has extensive international experience both in banking and insurance. Keith Morris started his career with Midland Bank (HSBC Group). From 1969 to 1984, he was with Citibank NA, where he was promoted to vice president. Between 1984 and 1989, he worked for IBM UK LTD, towards the end of the period as senior consultant – finance industry. After 1989 and until his retirement, he worked mostly in insurance, mostly in large Groups, such as Eagle Star Group, American International Group (AIG), Allianz Group and RBS Insurance (Direct Line Group). From 2003 to 2008, he served as non-executive director of Standard Life Insurance Group. This is his first term of office as member of the supervisory board of Sava Reinsurance Company (since 2013).

Beginning of term of office: 15 July 2013

Term of office: 4 years

Keith Morris does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Employee representatives

Martin Albreht, member of the supervisory board

Employment: Pozavarovalnica Sava, d.d.

Educational background: Graduated economist.

Presentation: This supervisory board member has extensive experience in accounting and in the implementation of computer applications for accounting. He joined Sava Reinsurance Company in 2008 and has been working in the accounting department ever since. This is his first term of office as member of the supervisory board of Sava Reinsurance Company (since 2011).

Beginning of term of office: 10 June 2011

Term of office: up until 10 June 2015

Martin Albreht does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Andrej Gorazd Kunstek, member of the supervisory board

Employment: Pozavarovalnica Sava, d.d.

Educational background: University graduated economist, master of science in economics.

Presentation: This supervisory board member has over 15 years of experience in reinsurance underwriting and technical accounting of reinsurance business. Since 2007 he has been director of technical accounting in the reinsurance operations department. This is his second term of office as member of the supervisory board of Sava Reinsurance Company (since 2013).

Beginning of term of office: 23 January 2013

Term of office: up until 10 June 2015

Beginning of second term of office: 11 June 2015

Duration of second term of office: 4 years

Andrej Gorazd Kunstek does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Helena Dretnik, member of the Supervisory Board

Employment: Pozavarovalnica Sava, d.d.

Educational background: University graduated economist, master of science in economics.

Presentation: The supervisory board member has worked for Sava Reinsurance Company for over ten years, three years in finance. Since 2008, she worked in Sava Re Group controlling with responsibilities for overseeing and monitoring subsidiary operations; she was involved in the valuation of subsidiaries, the preparation of valuation reports in quarterly and annual reports, budgeting, overseeing realization of plans and drafting of action plans, the management of certain projects, the coordination of planning processes and training in Sava Re Group subsidiaries. In strategic finance, she has experience in acquisitions of strategic investments, potential capital injections, formulation of dividend policy and other related tasks.

Beginning of term of office: 11 June 2015

Term of office: 4 years

Early termination of term of office: 19 February 2016

Helena Dretnik does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Statement of independence

The supervisory board members committed themselves, upon entering their office in 2013 (employee representatives in 2015), to meeting the criteria of independence as set out in point C.3 of Annex C to the Corporate Governance Code for Public Joint-Stock Companies by signing a "Statement on the independence of supervisory board members of Sava Reinsurance Company". Statements on the independence of supervisory board member are signed on an annual basis. These statements are posted on the Company's website at www.sava-re.si/en/o-druzbi/nadzorni-svet/.

Remunerations, compensations and other benefits

Remuneration of supervisory board members is discussed in detail in section 25.10 "Related party disclosures" in the notes to the financial statements.

POSR holdings of supervisory board member

POSR shares held by Supervisory Board members as at 31 December 2015

| | No. of shares | Holding (%) |
|---------------------------------|---------------|-----------------|
| Supervisory board member | | |
| Helena Dretnik | 21 | 0.0001 % |
| Andrej Gorazd Kunstek | 2,500 | 0.0152 % |
| Total | 2,521 | 0.0153 % |

Source: Central securities register KDD d.d.

More information on the activities of the supervisory board in 2015 is provided in section 4 "Report of the supervisory board".

5.3.3 Supervisory board committees

Pursuant to legislation, the Corporate Governance Code for Public Joint-Stock Companies and best practices, the supervisory board appoints one or more committees or commissions, and tasks them with specific areas, with the preparation of proposed resolutions of the supervisory board, the implementation of resolutions of the supervisory board, thereby offering it professional support.

During this term of office, the supervisory board of Sava Reinsurance Company set up an audit committee.

The audit committee

Activities of the Audit Committee

The duties and terms of reference of the audit committee of the supervisory board are set out in the Companies Act, the audit committee's charter and rules of procedure, the supervisory board's rules of procedure, and other autonomous legal acts (e.g. recommendations for audit committees).

Terms of reference

Major responsibilities of the audit committee:

- to monitor financial reporting processes and prepare recommendations and proposals for ensuring its completeness;
- to monitor the efficiency and effectiveness of the Company's internal controls, of internal auditing, if set up, and of risk management systems;
- to monitor the statutory audit of the annual separate and consolidated financial statements, in particular the effectiveness of the statutory audit, taking into account all the findings and conclusions of the competent authority;
- to examine and monitor the independence of the auditor of the annual report of the company, especially the provision of additional non-auditing services;
- to oversee the auditor selection process and propose to the supervisory board candidates for the auditing of the Company's annual report;
- to monitor the integrity of financial information issued by the Company;
- to assess the composition of the annual report, including drafting the proposal for the supervisory board;
- to cooperate in determining focus areas for auditing;
- to participate in the preparation of the contract between the auditor and the Company, which must not include any provision that would restrict the general meeting's choice regarding the appointment of auditor. Any such provisions are null and void;

- S** to report to the supervisory board on the outcome of the statutory audit, including notes on how the statutory audit contributed to the integrity of financial reporting and what the role of the audit committee was in the process;
- S** to carry out other tasks as stipulated by articles of association or resolution of the supervisory board;
- S** to cooperate with the auditor in auditing the Company's annual report, in particular, the audit committee shall exchange information on main areas to be audited; and
- S** to cooperate with the internal auditor, in particular by exchanging information on key issues relating to internal audit.

The audit committee in 2015

In its constitutive meeting on 22 July 2013, the supervisory board appointed a three-member audit committee, composed of Mateja Lovšin Herič (chair), Slaven Mićković and Ignac Dolenšek (members).

In 2015 there were no changes in the composition of the audit committee.

Members of the audit committee at 31 December 2015

| Member | Title | Beginning of term of office | Duration of term of office |
|---------------------|-----------------|-----------------------------|----------------------------|
| Mateja Lovšin Herič | chairperson | 22/07/2013 | 15/07/2017 |
| Slaven Mićković | member | 22/07/2013 | 15/07/2017 |
| Ignac Dolenšek | external member | 22/07/2013 | 15/07/2017 |

Fit & Proper Committee

Operation of the fit & proper committee

As part of its efforts to comply with Solvency II requirements, the management board of Sava Reinsurance Company adopted, with the consent of the supervisory board, a fit and proper policy for key persons of Sava Reinsurance Company (hereinafter: Fit and Proper Policy), which entered into force on 1 January 2016. In accordance with the requirements of applicable legislation and in accordance with the stated policy, Sava Reinsurance Company must ensure that persons who effectively run and oversee the company are properly qualified (fit) and suitable (proper) for managing and overseeing the company in a professional manner, not only upon appointment but throughout the performance of the function. In addition to the appropriate qualifications, experience and expertise (fit) that members of the management and the supervisory board as a collective body need to demonstrate, they must be of good repute and demonstrate through their actions high standards of integrity (proper).

In order to implement such fit and proper assessment of members of the management and supervisory boards, the supervisory board appointed a fit and proper committee on 10 February 2016.

Criteria and procedures for any fit and proper assessment of members of the management and supervisory boards, its committees, key function holders and other relevant personnel are detailed in the company's Fit and Proper Policy.

Terms of reference

The most important task of the fit & proper committee is:

- to assess the fitness and suitability of the management board, supervisory board and its committees.

Fit & Proper Committee in 2016

In order to implement such fit and proper assessment of members of the management and supervisory boards, the supervisory board appointed a fit and proper committee on 10 February 2016. It was composed of Branko Tomažič (chair), Mateja Lovšin Herič and Nika Matjan (members), and Keith Morris (alternate member).

Composition of the fit & proper committee at 31 March 2016

| Member | Title | Beginning of term of office | Duration of term of office |
|---------------------|------------------|-----------------------------|----------------------------|
| Branko Tomažič | chairman | 10/02/2016 | 15/07/2017 |
| Mateja Lovšin Herič | member | 10/02/2016 | 15/07/2017 |
| Nika Matjan | member | 10/02/2016 | 15/07/2017 |
| Keith Morris | alternate member | 10/02/2016 | 15/07/2017 |

5.3.4 The management board

Operation of the management board

The management board represents the Company in its legal transactions. In this, it acts in accordance with the applicable legislation, particularly the Slovenian Companies Act and the Insurance Act, as well as with the articles of association and the act on the management board and its rules of procedure.

Terms of reference

Major duties of the management board:

- to run and organize the operations of the Company;
- to represent the Company;
- to be responsible for the legality of the Company's operations;
- to adopt the development strategy of the Company and Group, which is to be presented to the supervisory board for consent;
- to adopt the business policy and financial plan of the Company and the Group, which is presented to the supervisory board for consent;
- to adopt internal acts of the Company;
- to approve and periodically review strategies and written rules on risk management, the internal control system, internal audit, the actuarial function and regarding outsourcing, and to ensure their implementation;
- to adopt the report on the solvency and financial condition and submit it to the supervisory board for consent;
- to grant authorization to key function holders of the Company subject to the consent of the supervisory board;
- to report to the supervisory board on operations of the Company and the Group;
- to prepare a draft annual report, including a business report, and to submit it to the supervisory board together with the auditor's report and a proposal regarding appropriation of distributable profit for approval;
- to convene the general meeting of shareholders;
- to implement the resolutions adopted by the supervisory board.

Powers of the Board (increase in share capital, acquisition of own shares)

The management board has no authorization to increase the share capital.

The management board has an authorization to purchase own shares of up to 10 % of the share capital over a period of three years from the adoption of the general meeting resolution (i.e. until 23 April 2017).

The management board in 2015

In accordance with its articles of association, Sava Reinsurance Company is managed and represented by a two- to five-member management board. In order to transact business, the Company must be represented jointly by at least two members.

In its meeting of 20 May 2013, the supervisory board of Sava Reinsurance Company reappointed the four-member management board consisting of Zvonko Ivanušič (chairman), Srečko Čebron, Jošt Dolničar and Mateja Treven. The new term of office of the Chairman and all three other Board members will run for five years, beginning 1 June 2013.

In 2015 there were no changes in the composition of the management board.

Members of the management board as at 31 December 2015

| Member | Title | Beginning of term of office | Duration of term of office |
|-----------------|----------|-----------------------------|----------------------------|
| Zvonko Ivanušič | chairman | 01/06/2013 | 5 years |
| Srečko Čebron | member | 01/06/2013 | 5 years |
| Jošt Dolničar | member | 01/06/2013 | 5 years |
| Mateja Treven | member | 01/06/2013 | 5 years |

Qualifications, brief presentation, beginning of term of office, area of responsibility and memberships of other management or supervisory bodies

Zvonko Ivanušič, chairman of the management board

Educational background: University graduated economist, master of science in economics.

Presentation: In his varied career path, he performed various leadership functions: from 1993 to 1994, he was managing director of the manufacturer Livar Belt, Slovenia; from 1994 to 1997, he was chairman of the management board of Kmečka družba and between 1997 and 2000 chairman of the management board of insurer Slovenica. From June to November 2000, he was minister of finance of the Republic of Slovenia. Zvonko joined Sava Reinsurance Company in 2002 as consultant to the management board. Between 2004 and 2008 he held the position of deputy chairman of the management board. This is his second term of office as chairman of the management board of Sava Reinsurance Company (since 2008).

Beginning of term of office: 1 June 2013

Term of office: five years.

Area of responsibility (management board): The chairman of the management board is responsible for managing Sava Reinsurance Company, coordinating the activities of the management board,

controlling, general affairs, HR, organisational and legal affairs, compliance, public relations and for the insurer integration process.

Memberships of other management or supervisory bodies of Group companies:

- S Zavarovalnica Tilia, d.d., Seidlova cesta 3, 8000 Novo mesto – chairman of the supervisory board,
- S Zavarovalnica Maribor, Cankarjeva 3, 2000 Maribor – chairman of the supervisory board (since 21 January 2016).

Zvonko Ivanušič does not serve on any management or supervisory body of any other legal entity.

Jošt Dolničar, member of the management board

Educational background: University graduated lawyer.

Presentation: He gained his first work experience in Zavarovalnica Triglav, where he worked for nine years; his last position was executive director of non-life insurance operations. Through much of his life, he has been actively involved in sports, and is still a licensed rowing trainer, a member of the legal committee and an arbitrator with the arbitration court of the Slovenian Olympic Committee. He joined Sava Reinsurance Company in 2006 as senior executive responsible for the management of Group subsidiaries. This is his second term of office as member of the management board of Sava Reinsurance Company (since 2008).

Beginning of term of office: 1 June 2013

Term of office: five years.

Area of responsibility (management board): Jošt is responsible for managing strategic investments in direct insurance subsidiaries and process and information technology.

Memberships of other management or supervisory bodies of Group companies:

- S Zavarovalnica Tilia, d.d., Seidlova cesta 3, 8000 Novo mesto – member of the supervisory board;
- S Sava životno osiguranje, a.d., Bulevar vojvode Mišića 51, 11000 Belgrade, Serbia – member of the board of directors;
- S Sava Montenegro, a.d., P.C Kruševac, Rimski trg 70, 81000 Podgorica, Montenegro – member of the board of directors.
- S Zavarovalnica Maribor, Cankarjeva 3, 2000 Maribor – chairman of the supervisory board (up until 21 January 2016);

Jošt Dolničar does not serve on any management or supervisory body of any other legal entity.

Srečko Čebron, member of the management board

Educational background: University graduated mining engineer.

Presentation: Srečko Čebron started his career with Generali in Trieste. He gained most of his predominantly international experience in insurance from Zavarovalnica Tilia (Slovenia), Unipol (Milano, Bologna and Moscow), ICMIF (Manchester) and Euresap (Lisbon). In his extended stays abroad, Srečko acquired considerable foreign language skills. From 2001 to 2008, he was a member

of the management board of the insurer Zavarovalnica Maribor. This is his second term of office as member of the management board of Sava Reinsurance Company (since 2009).

Beginning of term of office: 1 June 2013

Term of office: five years.

Area of responsibility (management board): Srečko Čebron is responsible for reinsurance operations and actuarial affairs.

Srečko Čebron does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Mateja Treven, member of the management board

Educational background: University graduated economist, master of science in economics.

Presentation: Mateja Treven started her carrier at Ljubljanska banka. In 2000, she headed the securities department at Zavarovalnica Triglav and between 2004 and 2006 was consultant to the chairman of the management board responsible for finance and accounting. In 2006, Mateja Treven accepted the position of member of the management board at the brokerage firm Publikum, investicijske storitve d.d., and from March 2010, was consultant to its management board, responsible for finance and accounting. Mateja obtained a Master of Science in Investment Management Degree from the London City University Business School. In 2005, she obtained the CFA charter². Prior to her position of management board member, she served on the supervisory board of Sava Reinsurance Company and chaired its audit committee. She joined Sava Reinsurance Company at the beginning of 2011, first as authorized representative of the management board. This is her second term of office as member of the management board of Sava Reinsurance Company (since 2011).

Beginning of term of office: 1 June 2013

Term of office: five years.

Area of responsibility (management board): Mateja Treven is responsible for finance, accounting, internal audit, investor relations, risk management and pension business.

Mateja Treven does not serve on any other management or supervisory body neither in any Group company nor in any other legal entity.

Remunerations, compensations and other benefits

Remuneration of management board members is discussed in detail in section 25.10 "Related party disclosures" in the notes to the financial statements.

² CFA Chartered Financial Analyst

Shareholdings

POSR shares held by management board members as at 31 December 2015

| | No. of shares | Holding (%) |
|--|---------------|-----------------|
| Members of the management board | | |
| Zvonko Ivanušić | 5,358 | 0.0311 % |
| Srečko Čebron | 2,500 | 0.0145 % |
| Jošt Dolničar | 4,363 | 0.0253 % |
| Mateja Treven | 8,722 | 0.0507 % |
| Total | 20,943 | 0.1216 % |

Source: Central securities register KDD d.d.

5.4 Financial reporting: internal controls and risk management

Internal controls related to financial reporting comprise a system of guidelines and processes designed and implemented by Sava Reinsurance Company at all levels to manage risks associated, among other things, with financial reporting. These internal controls work to guarantee the efficiency and effectiveness of operations, the reliability of financial reporting and compliance with applicable regulations and internal acts.

In addition to the Companies Act (ZGD), Sava Reinsurance Company is governed by the Insurance Act (ZZavar), which provides that insurance companies must put in place and maintain an appropriate internal control and risk management system. Relevant implementing regulations, which the Company strictly follows, based on the Insurance Act are issued by the Insurance Supervision Agency.

Financial controls are tightly connected to controls related to information technology, which are aimed among other things at restricting and controlling access to the network, information and applications, and at controlling the completeness and accuracy of data entry and processing.

Internal controls applying to financial reporting on the consolidated basis are set out in the internal accounting rules and in the Sava Re Group financial control manual. Members of the Sava Re Group submit the financial information required for the preparation of the consolidated financial statements in the form of reporting packages, prepared in accordance with both the International Financial Reporting Standards (IFRS) as adopted by the EU and the controlling company's guidelines, within the time limits set out in the Company's financial calendar. Reporting packages have inbuilt cross controls that ensure information consistency, and are also reviewed by external auditors. In addition, Group members submit their separate financial statements, which constitutes an additional control measure. By unifying information systems and applications that support consolidation, planning and reporting, the exchange of financial data among Group companies is becoming ever more efficient. Whether necessary information system controls have been put in place and function adequately is verified, on an annual basis, by relevant experts as part of the regular annual auditing of financial statements.

In addition to the above mentioned control systems, Sava Reinsurance Company has put in place internal control systems for other vital work processes. Internal controls include procedures and acts ensuring compliance with the law and internal rules. All major business processes in Sava Reinsurance Company have been specified, including details on control points together with persons responsible for individual controls. Basic controls are carried out by reviewing documents received or by an automatic or manual control procedure of processed data.

Sava Reinsurance Company complies with all rules and regulations on handling confidential data and inside information, on allocation of investments and prohibition of trading based on inside

information. In addition, it regularly controls employee dealings in financial instruments for own account.

Other persons who Sava Reinsurance Company tasks, by authorization, with the provision of individual services must carry out said tasks in compliance with the law, implementing acts, contracts for service, internal rules and job instructions that are applicable at Sava Reinsurance Company.

Pursuant to the Insurance Act, Sava Reinsurance Company set up an internal audit service that is responsible for assessing the adequacy and effectiveness of internal controls employed, and their reliability in the Company's pursuance of objectives and management of risks. The internal audit service reports on its findings to the management board, the audit committee and the Company's supervisory board.

5.5 External audit

The financial statements of the controlling company have been audited by Ernst & Young d.o.o., Dunajska 111, Ljubljana, who have been tasked with the auditing of the financial statements of the Sava Re Group and Sava Reinsurance Company in 2015 for the third year in a row. In 2015 the Group's subsidiary companies were audited by the local auditing staff of the same auditing firm.

The Company complies with the provision of the Slovenian Insurance Act on five-year rotation of auditors.

5.6 Details pursuant to Article 70(6) of the Companies Act (ZGD-1)

Composition of share capital of Sava Reinsurance Company

Ten largest shareholders of Sava Reinsurance Company as at 31 December 2015

| Shareholder | No. of shares | Holding (%) |
|---|-------------------|---------------|
| Slovenski državni holding, d.d. (Slovenian Sovereign Holding) | 4,304,917 | 25.0 % |
| Societe Generale – Splitska banka d.d. (fiduciary account) | 1,695,674 | 9.8 % |
| European Bank for Reconstruction and Development (EBRD) | 1,071,429 | 6.2 % |
| Raiffeisen Bank Austria d.d. (fiduciary account) | 765,839 | 4.4 % |
| Pozavarovalnica Sava, d.d. (own shares)* | 740,842 | 4.3 % |
| Modra Zavarovalnica d.d. | 714,285 | 4.1 % |
| Abanka, d.d. | 655,000 | 3.8 % |
| Adriatic Slovenica d.d., liability fund | 501,391 | 2.9 % |
| Balkan Fund | 488,211 | 2.8 % |
| Republic of Slovenia | 476,402 | 2.8 % |
| Total | 11,413,990 | 66.3 % |

Source: Central securities register KDD d.d.

*Own shares carry no voting rights. The number of own shares in this table differs from the number disclosed in the financial statements because 679 own shares were purchased on 30 December 2015. This was entered into the KDD central registry only in January 2016.

**On 16 March 2016, Sava Reinsurance Company received notification from Croatia osiguranje d.d., Croatia, that its proportion of POSR voting rights was 14.81 % (On 8 December 2014, Sava Reinsurance Company received notification from Croatia osiguranje d.d., Croatia, that its proportion of POSR voting rights was 10.18 %.).

All shares of Sava Reinsurance Company are ordinary registered shares with no par value; all were issued in a dematerialised form and pertain to the same class.

The shares give their holders the following rights:

- the right to participate in the Company's management, with one share carrying one vote in general meeting;
- the right to a proportionate part of the Company's profit (dividend);
- the right to a corresponding part of the remaining assets upon the liquidation or bankruptcy of the Company.

Pursuant to the articles of association of Sava Reinsurance Company and the applicable legislation, current Sava Re shareholders also hold pre-emptive rights entitling them to take up shares in proportion to their existing shareholding in any future stock offering; their pre-emptive rights can only be excluded under a resolution to increase share capital adopted by the general meeting by a majority of at least three quarters of the share capital represented.

Share transfer restrictions

All shares of Sava Reinsurance Company are freely transferable.

Qualifying shareholders under the Takeover Act (ZPre-1)

At 31 December 2015 the following shareholders of Sava Reinsurance Company³ exceeded the five-percent share threshold (qualifying holding in accordance with Article 77 of the Takeover Act, ZPre-1):

- Slovenski državni holding, d.d. (Slovenian Sovereign Holding): 25.0 % plus one share
- Societe Generale – Splitska banka d.d. (fiduciary account): 9.8 %;
- European Bank for Reconstruction and Development (EBRD) 6.2 %.

Under the table "Ten largest shareholders of Sava Reinsurance Company at 31 December 2015" there is a note regarding the share of voting rights.

Holders of securities carrying special control rights

Sava Reinsurance Company issued no securities carrying special control rights.

Employee share schemes

Sava Reinsurance Company has no employee share scheme.

Restrictions of voting rights

Sava Reinsurance Company adopted no restrictions on voting rights.

³ Source: Central securities register KDD d.d.

Shareholders' agreements restricting share or voting right transferability

Sava Reinsurance Company is not aware of any such agreements between shareholders.

Rules on appointment/removal of members of management/supervisory bodies and on amendments to the articles of association

Company rules on appointment/removal of management board members

Pursuant to Sava Reinsurance Company's articles of association, the chairman and members of the management board are appointed by the supervisory board for a period of five years. Such appointments are renewable without limitations. Natural persons with full legal capacity that meet the requirements set down by law and internal rules may be appointed members of the management board. The process and criteria for the selection of candidates for members of the management board as well as the process of periodic fit and proper assessments of individual members is transparently set out in the Company's fit and proper policy.

The management board, as a whole or its individual members, may be recalled by the supervisory board for reasons prescribed by law.

The rules of Sava Reinsurance Company on appointment/removal of supervisory board members

Pursuant to Sava Reinsurance Company's articles of association, the supervisory board is composed of six members, of which four (shareholder representatives) are elected by the Company's general meeting, and two (employee representatives) are elected by the workers' council, which subsequently informs the general meeting of its decision. Shareholder representatives of the supervisory board are elected by the general meeting, by a majority of votes present. The term of office of supervisory board members is four years, renewable. Natural persons with full legal capacity that meet the requirements set down by law and internal rules may be appointed members of the supervisory board. The process and criteria for the selection of candidates for members of the supervisory board and for drafting proposals for general meeting resolutions on the appointment of supervisory board members, including the process of periodic fit and proper assessments of individual members, is transparently set out in the Company's fit and proper policy.

Supervisory board members who are shareholder representatives may be recalled by the general meeting for reasons as prescribed by law based on a general meeting resolution adopted by a majority of at least three quarters of the share capital represented.

Rules of Sava Reinsurance Company on amending the articles of association

Sava Reinsurance Company's articles of association do not contain special provisions governing their amendment. Pursuant to applicable legislation, they may be amended by resolution of the general meeting by a majority of at least three quarters of the share capital represented.

Powers of the management board, especially relating to treasury shares

In the 28th general meeting held on 23 April 2014, the management board was given authorization to acquire own shares. The authorization was for acquiring up to a total of 1,721,966 own shares, representing 10 % of the Company's share capital, including own shares that the Company already owned at the date of the general meeting authorization. In accordance with the general meeting

authorization, the Company may acquire its own shares, either by transactions on the regulated financial instruments market or outside the regulated market.

Important agreements that apply, change or terminate after a public takeover bid results in a control change

Sava Reinsurance Company protects itself against the risk of losses by reinsurance of its own account (retrocession). Retrocession contracts usually contain provisions governing contract termination in cases involving significant changes in ownership or control of the counterparty. It follows that in the case of a successful takeover bid, retrocessionaires could terminate their relevant contracts.

Agreements between an entity and members of its management/supervisory bodies on compensation in case of (i) resignation, (ii) dismissal without cause or (iii) employment relationship termination due to any bid specified in the law governing takeovers

Management board members of Sava Reinsurance Company are not entitled to a severance benefit in case of resignation.

They are entitled to severance pay if recalled or dismissed by the supervisory board without cause.

Ljubljana, 30 March 2016

Management board of
Sava Reinsurance Company



Zvonko Ivanušič, chairman



Srečko Čebron, member



Jošt Dolničar, member



Mateja Treven, member

Supervisory board of
Sava Reinsurance Company



Branko Tomažič, chairman

6 MISSION, VISION, STRATEGIC FOCUS AND GOALS

6.1 Mission and vision

What are we here for?

Through commitment and constant progress, we ensure security and quality of life.

Who do we aspire to be?

An independent insurance group recognizable for providing insurance, reinsurance and ancillary services of the highest quality.

What are we like?

At Sava Reinsurance Company, we build relationships responsibly, sincerely and respectfully.

We exceed client expectations by our ongoing effort to make improvements and strengthen relationships.

We are active in relation to the environment (e.g. owners, social environment).

6.2 Goals achieved in 2015

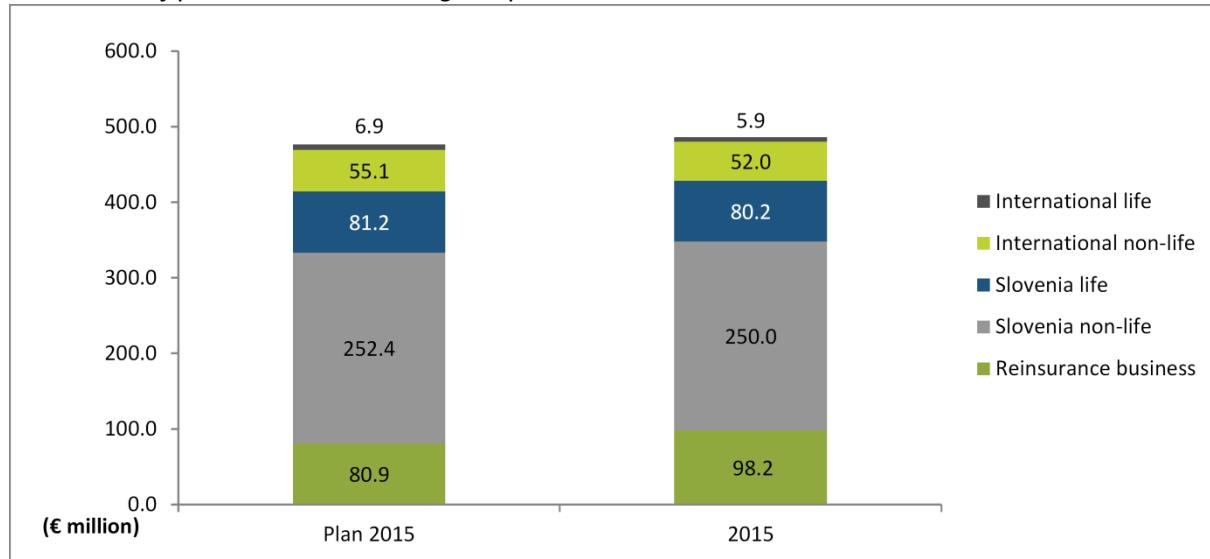
In 2015 the Sava Re Group achieved its targets as follows:

| (€ million) | Plan 2015 | Actual 2015 | Index / difference in p.p. |
|---|-----------|-------------|----------------------------|
| Gross premiums written | 476.5 | 486.3 | 102.0 |
| Growth/decline in premiums | 1.8 % | 3.9 % | 2.1 % |
| Net profit/loss for the period | 30.1 | 33.4 | 110.9 |
| Net expense ratio | 32.4 % | 32.5 % | 0.1 p.p. |
| Net combined ratio | 96.5 % | 95.9 % | -0.6 p.p. |
| Investment return, excluding exchange differences | 2.3 % | 2.4 % | 0.1 p.p. |
| Shareholders' equity | 282.9 | 286.4 | 101.2 |
| Return on equity | 10.8 % | 12.0 % | 1.2 p.p. |

*The net combined ratio is given for the reinsurance and non-life insurance operating segments.

The Sava Re Group posted a favourable profit of € 33.4 million in 2015. This profit exceeded the 2015 target profit by 11.0 %. The target profit was exceeded through both an improved net combined ratio and a better net investment income.

Realization of planned consolidated gross premiums written



Consolidated gross premiums written were 2 % above plan, contributed by Sava Reinsurance Company's expansion in international markets.

Return on equity was 12.0 %, which exceeds the Group's long-term goal. Given the low-interest-rate environment, we consider this rate of return as good.

6.3 Sava Re Group strategy highlights

The core strategic directions are:

- S** The Sava Re Group will be known in its target markets as a provider of comprehensive insurance and reinsurance services, and as the most professional and flexible insurance group. The further development of the Sava Re Group is based on the following strategic objectives:
 - providing transparent, understandable and efficient services that reflect actual customer needs;
 - proactive responding to technological progress;
 - optimal use of know-how in the Group;
 - development of a common, modern organizational culture.
- S** By year-end 2016, the Sava Re Group will complete the formal legal merger of all EU-based insurers to provide services through one insurance company, the second largest insurance company in the region, covering the markets of Slovenia and Croatia. The complete integration of all processes in the Group will be implemented within three years, after which the full effect of the integration will be measurable.
- S** The Group will provide for appropriate capital allocation to achieve its strategic objectives, utilizing also debt capital. Capital allocation will be based on the calculation of capital requirements and ORSA calculations under the SII regime.
- S** The Group will primarily strive for quality and profitability (at Group and Group member level). Premium growth in the Group will be, as a rule, above the industry average in each of the markets covered, however this being secondary to the profitability target. All members of the Group are to aim both at attaining a positive underwriting result as well as a positive investment result.

- S** Sava Reinsurance Company will explore new opportunities for growth through acquisitions – primarily in the Western Balkans.
- S** The Group will look for opportunities to liaise with banks for the marketing of life policies (bancassurance).
- S** The Group will support all business levels with efficient process and information technology, gradually centralizing IT infrastructure and unifying IT solutions.
- S** Where possible, Sava Reinsurance Company will centralize the management of investment portfolios of subsidiaries (depending on local legislation and available resources at Sava Reinsurance Company) in order to optimize group investment processes.
- S** Sava Reinsurance Company will strive to maintain and upgrade its credit ratings from rating agencies S&P and A.M. Best.

The Group's core strategic targets are:

| Strategic targets | |
|---------------------|---------|
| Average growth rate | > 2 % |
| Net expense ratio | < 30 % |
| Net combined ratio* | < 95 % |
| Investment return | > 1.5 % |
| Return on equity | > 11 % |

*The net combined ratio includes all items except those relating to investments; excluded is life business.

Assuming organic growth, we plan to achieve the following in the plan period:

- S** improved expense and premium collection ratios,
- S** improved loss ratios in Slovenia,
- S** lower but stable returns on investment.

Strategic directions by operating segment:

Non-life insurance business in Slovenia

- S** strengthening the position of the new combined insurer in the market;
- S** improving the results of the non-life insurance segment other than motor insurance;
- S** taking advantage of segment cost synergies.

Life insurance in Slovenia:

- S** strengthening the position of the new combined insurer in the market;
- S** maintaining premium volume and especially profitability of life business;
- S** taking advantage of segment cost synergies.

Reinsurance business:

- S** growth in international reinsurance markets;
- S** maintaining a high-quality reinsurance portfolio;
- S** good geographic diversification.

Non-Slovenian operations:

- S** making use of established platforms (in terms of processes and products) to increase growth in gross premiums written;
- S** decrease in expense ratios;
- S** seeking opportunities through investments in vehicle inspection;
- S** strengthening companies' brand recognition;
- S** increasing the productivity of the sales network and focus on premium and recourse collection;
- S** utilization of synergies among Group subsidiaries in individual markets;

S development and focus both on selling products with a higher risk component and on more affordable products (life policies);

6.4 Plans of the Sava Re Group for 2016

Key targets for 2016

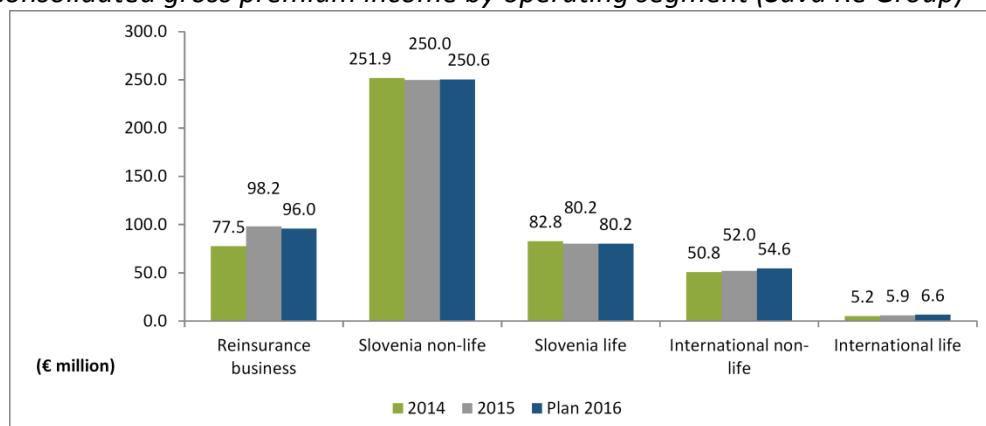
| (€ million) | 2014 | 2015 | Plan 2016 | Change P2016/2015 |
|---|--------|--------|-----------|-------------------|
| Gross premiums written | 468.2 | 486.3 | 487.9 | 0.3 % |
| Growth/decline in premiums | 21.1 % | 3.9 % | 0.3 % | - |
| Net expense ratio | 32.8 % | 32.5 % | 33.2 % | 0.7 p.p. |
| Net incurred loss ratio | 59.4 % | 61.3 % | 58.2 % | -3.1 p.p. |
| Net combined ratio | 95.5 % | 95.9 % | 94.8 % | -1.1 p.p. |
| Profit/loss, net of tax | 30.5 | 33.4 | 33.4 | 0.3 % |
| Investment return, excluding exchange differences | 2.8 % | 2.4 % | 2.1 % | -0.3 p.p. |
| Return on equity | 11.9 % | 12.0 % | 11.6 % | -0.4 p.p. |

*The net incurred loss ratio and the net combined ratio are given for the reinsurance and non-life insurance operating segments.

Profit has been planned based on the following factors:

- S** premiums from Slovenia are planned to remain on the same level, non-life insurance business abroad will grow by 4.8 %, while life insurance abroad is planned to grow by 11.7 %;
- S** the expense ratio is planned to increase primarily due to the planned costs of Sava Reinsurance Company and Zavarovalnica Maribor relating to new premises – for setting up a new claims centre;
- S** the planned improvement in combined ratios is primarily due to optimizing non-life portfolios of Slovenian companies;
- S** the decline in investment return is planned because of the low interest rates on capital markets.

Target consolidated gross premium income by operating segment (Sava Re Group)



*Premiums of Moja naložba are included in the segment Slovenian life insurance business.

Planned premium volume

Reinsurance business:

- S** We are planning a minor decline in premium income from international markets because of the soft market despite the growth in the number of contracts and partners. In 2015 about 4 % of gross premiums written related to reinstatements (such premiums are not included in the plan).

Non-life business:

- S** Slovenia: our plan is to maintain the current volume of gross premiums written.
- S** International: all non-Slovenian companies have a good basis for growth (in the past, premiums mainly declined because of loss of major clients). Planned growth is based on small risks (which are our target risks in the our risk structure). Growth is partly related to expected organic growth of these markets.

Life business:

- S** Slovenia: it is planned that premium volume be maintained although the maturing of a large number of policies will have a significant effect on the portfolio.
- S** International: these premiums from non-Slovenian markets are still relatively low, but we are planning growth – due to (i) marketing networks set up over the years, (ii) marketing activities, and (iii) overall market growth.
- S** Pensions: we are planning that pension business will grow as Moja naložba will start marketing life-cycle funds designed to allow policyholders to select their preferred investment policy. We are expecting to see positive premium effects from taking advantage of synergies in the Sava Re Group.

7 BUSINESS ENVIRONMENT

Slovenia⁴

Major economic indicators for Slovenia

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|
| Real change in GDP (%) | 0.6 | -2.7 | -1.1 | 3.0 | 2.7 |
| GDP (€ million) | 36,896 | 35,988 | 35,907 | 37,303 | 38,520 |
| Registered unemployment rate (%) | 11.8 | 12.0 | 13.1 | 13.1 | 12.3 |
| Average inflation (%) | 1.8 | 2.6 | 1.8 | 0.2 | -0.4 |
| Population (million) | 2.0 | 2.0 | 2.1 | 2.1 | 2.1 |
| GDP per capita (€) | 18,448 | 17,994 | 17,431 | 17,763 | 18,343 |
| Insurance premiums (€ million) | 2,092.2 | 2,036.4 | 1,979.5 | 1,937.3 | 1,975.4 |
| - growth/decline in insurance premiums | -0.1 % | -2.7 % | -2.8 % | -2.1 % | 2.0 % |
| <i>Insurance premiums – non-life (€ million)</i> | <i>1,454.2</i> | <i>1,457.1</i> | <i>1,426.9</i> | <i>1,401.8</i> | <i>1,409.4</i> |
| - growth/decline in non-life insurance premiums | 1.1 % | 0.2 % | -2.1 % | -1.8 % | 0.5 % |
| <i>Insurance premiums – life (€ million)</i> | <i>638.1</i> | <i>579.3</i> | <i>552.6</i> | <i>535.5</i> | <i>565.9</i> |
| - growth/decline in life insurance premiums | -2.7 % | -9.2 % | -4.6 % | -3.1 % | 5.7 % |
| Insurance premiums per capita (€) | 1,046.1 | 1,018.2 | 960.9 | 922.5 | 940.6 |
| Non-life insurance premiums per capita (€) | 727.1 | 728.6 | 692.7 | 667.5 | 671.2 |
| Life insurance premiums per capita (€) | 319.0 | 289.7 | 268.3 | 255.0 | 269.5 |
| Premium/GDP (%) | 5.7 | 5.7 | 5.5 | 5.2 | 5.1 |
| Non-life premiums/GDP (%) | 3.9 | 4.0 | 4.0 | 3.8 | 3.7 |
| Life premiums/GDP (%) | 1.7 | 1.6 | 1.5 | 1.4 | 1.5 |
| Average monthly net salary (€) | 987 | 991 | 997 | 1,009 | 1,011 |

S Towards the end of the year, the number of employed persons continued to grow; in December and January, the decline in the number of registered unemployed came to a halt. Employment growth reflected the strengthening in manufacturing and market services, consistent with higher activity in these sectors. Having declined since April 2014, registered unemployment rose at the end of 2015 and remained at roughly the same level at the beginning of 2016, the main reason being a larger inflow into the unemployment register due to the termination of fixed-term contracts. The number of registered unemployed was nevertheless 4.9 % lower than one year earlier.

S The growth of average gross earnings strengthened towards the end of last year. November's stronger growth in the private sector was a consequence of the highest extraordinary payments in seven years. In the eleven months to November, growth otherwise remained significantly lower than in the same period of 2014, which is attributable to the absence of price pressures and the rising share of low-wage earners amid companies' efforts to maintain competitiveness. In the public sector, earnings increased further in the first eleven months of 2015, on account of the payments of suspended promotion raises in 2014 and further growth in public corporations.

S At the end of last year, the growth of average gross earnings strengthened, but in the eleven months to November, it was significantly lower than in the same period of 2014. With the highest 13th month payments and Christmas bonuses in seven years, earnings in the private sector and public corporations rose visibly with regard to the previous month. Earnings in the general government sector also continued to rise, in the last two months primarily on account of increased overtime and extraordinary payments, which can be attributed to increased workload due to the inflow of refugees. Although they rose strongly in November, private sector earnings

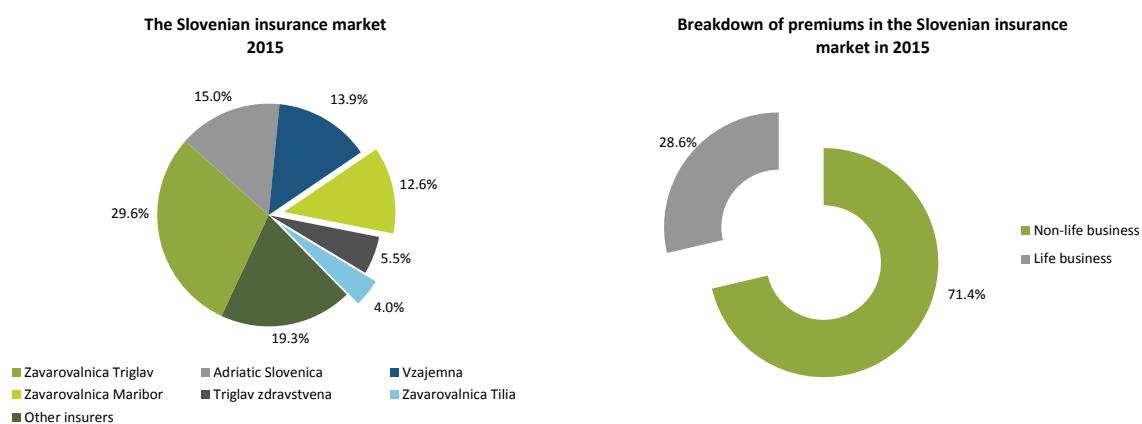
4 Source: UMAR, Economic Mirror, no. 1/2016, Statistical Office of the Republic of Slovenia, Slovenian Insurance Association.

recorded much lower year-on-year growth in the first eleven months of 2015 than in the same period of 2014, which is, besides companies' efforts to maintain competitiveness, mainly attributable to the absence of price pressures and changes in employment structure. In the public sector, earnings increased further in the first eleven months of 2015, on account of the payments of suspended promotion raises in 2014 and further growth in public corporations.

S Slovenia recorded deflation at the end of the year (-0.6 %), while prices at the level of the entire euro area rose slightly (0.2 %). Deflation was mainly due to lower energy prices. As a result of the larger share of energy consumption in total household consumption, their negative contribution was greater than on average in the euro area. With a slower recovery in household consumption, prices of non-energy goods were also lower year-on-year in Slovenia, which is the main reason for the considerably lower core inflation. Prices of food and services were up both in Slovenia and across the euro area. With a further decline of commodity prices on global markets, import prices remained down year-on-year at the end of 2015; the decline in industrial producer prices on the domestic market deepened; prices on foreign markets also remained lower.

S The decline in the volume of loans by domestic nonbanking sectors in 2015 was smaller than in 2014⁵. Loan volume contracted by € 1.1 billion, by almost 30 % less than in 2014, which was a consequence of an increase in household loans and an approximately 15 % smaller decline in corporate and NFI loans. In the last quarter of 2015, the volume of corporate and NFI loans for other purposes otherwise also rose more noticeably, by more than € 90 million. Corporate and NFI net deleveraging abroad stabilised at an annual level of € 600–700 million in the second half of the year. This is more than a quarter less than in the same period of 2014⁶ and entirely the result of net repayments of long-term loans. In November, the share of non-performing claims dropped slightly more because of a decline in non-performing claims against non-financial corporations, but is still relatively high, at € 3.7 billion, and accounts for 10.3 % of the banking system's total exposure.

The Slovenian insurance market⁷

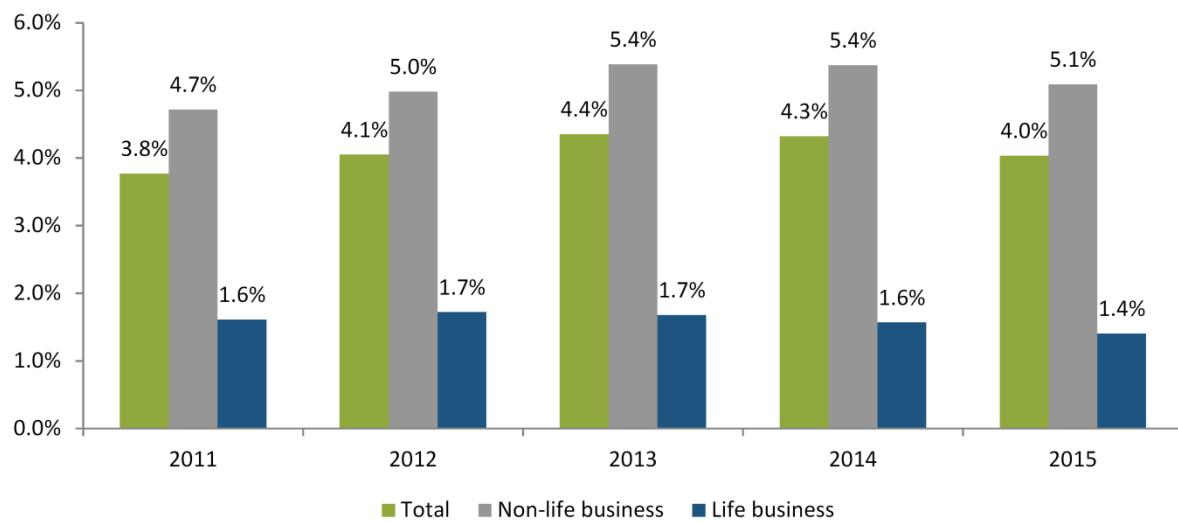


⁵ Excluded is the impact of the transfers of claims to the BAMC in September, October and December 2014 in the total amount of € 1.7 billion.

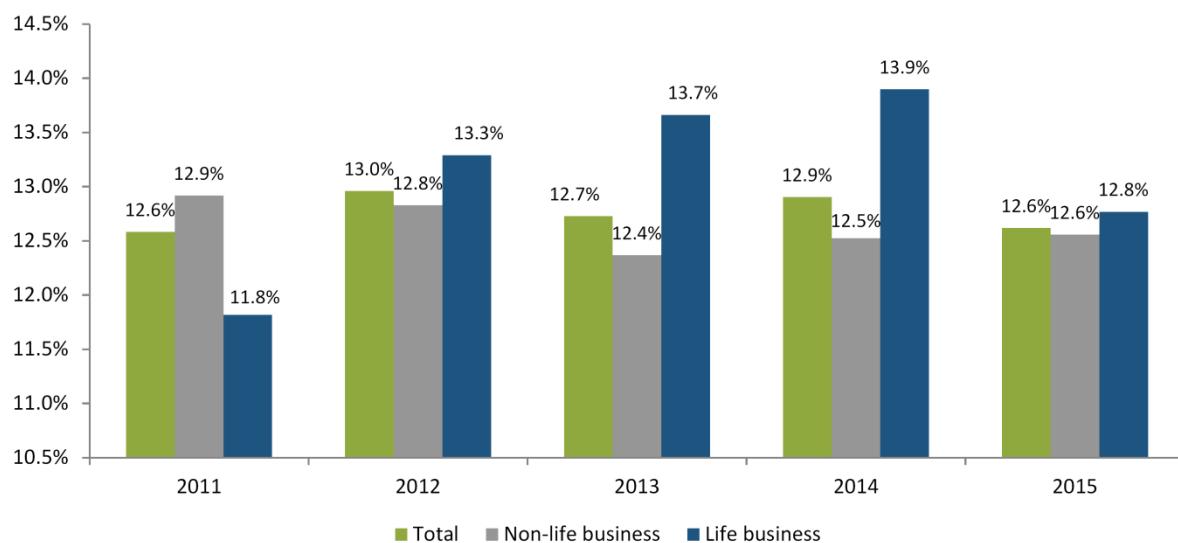
⁶ Data are available until November 2015.

⁷ Source: Slovenian Insurance Association.

Market share of Zavarovalnica Tilia in the Slovenian insurance market⁸



Market share of Zavarovalnica Maribor in the Slovenian insurance market⁹



⁸ Source: Slovenian Insurance Association.

⁹ Source: Slovenian Insurance Association.

Premiums and market shares in the Slovenian reinsurance market¹⁰

| (\euro) | 2015 | | 2014 | |
|--------------------------|------------------------|--------------|------------------------|--------------|
| | Gross premiums written | Market share | Gross premiums written | Market share |
| Sava Reinsurance Company | 151,982,421 | 56.5 % | 131,323,246 | 55.5 % |
| Triglav Re | 116,839,911 | 43.5 % | 105,198,717 | 44.5 % |
| Total | 268,822,332 | 100.0 % | 236,521,963 | 100.0 % |

Serbia¹¹

Major economic indicators for Serbia

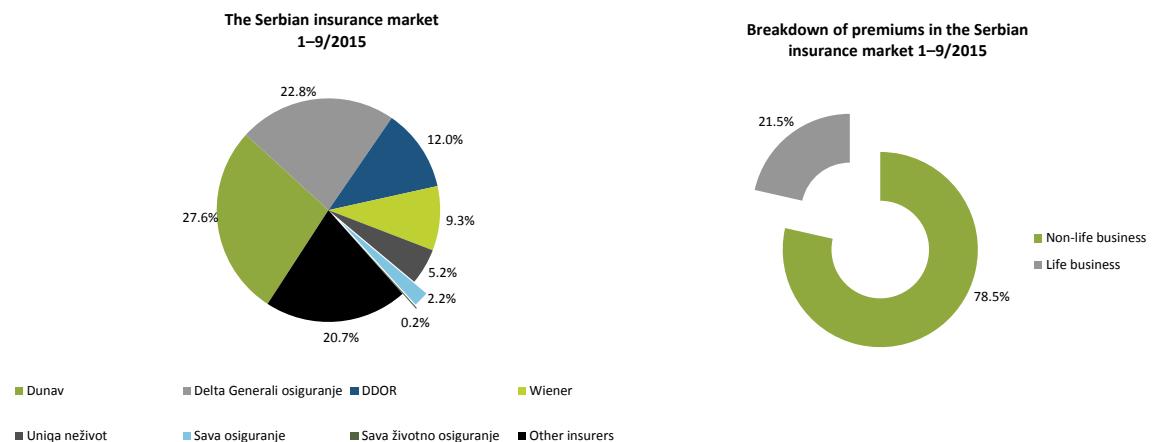
| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|--------------|--------------|--------------|--------------|--------------|
| Real change in GDP (%) | 1.4 | -1.0 | 2.6 | -1.8 | 0.0 |
| GDP (RSD million) | 3,208,620 | 3,348,689 | 3,618,167 | 3,685,457 | 3,849,283 |
| GDP (€ million) | 31,485 | 29,634 | 32,036 | 31,535 | 32,936 |
| Registered unemployment rate (%) | 23.0 | 23.9 | 22.1 | 19.8 | 22.0 |
| Average inflation (%) | 11.3 | 7.8 | 7.8 | 2.9 | 1.4 |
| Population (million) | 7.2 | 7.2 | 7.2 | 7.2 | 7.2 |
| GDP per capita (€) | 4,633 | 4,116 | 4,449 | 4,380 | 4,575 |
| Insurance premiums (€ million) | 562.4 | 543.9 | 567.0 | 593.9 | 644.0 |
| - growth/decline in insurance premiums | 2.3 % | -3.3 % | 4.2 % | 4.7 % | 8.4 % |
| <i>Insurance premiums – non-life (€ million)</i> | <i>464.3</i> | <i>439.0</i> | <i>442.5</i> | <i>456.9</i> | <i>488.2</i> |
| - growth/decline in non-life insurance premiums | 1.2 % | -5.4 % | 0.8 % | 3.3 % | 6.8 % |
| <i>Insurance premiums – life (€ million)</i> | <i>98.1</i> | <i>104.9</i> | <i>124.5</i> | <i>136.9</i> | <i>155.8</i> |
| - growth/decline in life insurance premiums | 7.8 % | 6.9 % | 18.7 % | 10.0 % | 13.8 % |
| Insurance premiums per capita (€) | 78.1 | 75.5 | 78.8 | 82.5 | 89.4 |
| Non-life insurance premiums per capita (€) | 64.5 | 61.0 | 61.5 | 63.5 | 67.8 |
| Life insurance premiums per capita (€) | 13.6 | 14.6 | 17.3 | 19.0 | 21.6 |
| Premium/GDP (%) | 1.8 | 1.8 | 1.8 | 1.9 | 2.0 |
| Non-life premiums/GDP (%) | 1.5 | 1.5 | 1.4 | 1.4 | 1.5 |
| Life premiums/GDP (%) | 0.3 | 0.4 | 0.4 | 0.4 | 0.5 |
| Average monthly net salary (RSD) | 43,887 | 41,367 | 43,932 | 44,530 | 46,757 |
| Average monthly net salary (€) | 431 | 366 | 389 | 381 | 386 |
| Exchange rate (GBP/€) | 101.9 | 113.0 | 112.9 | 116.9 | 121.0 |

*Insurance premiums for 2015 are estimates.

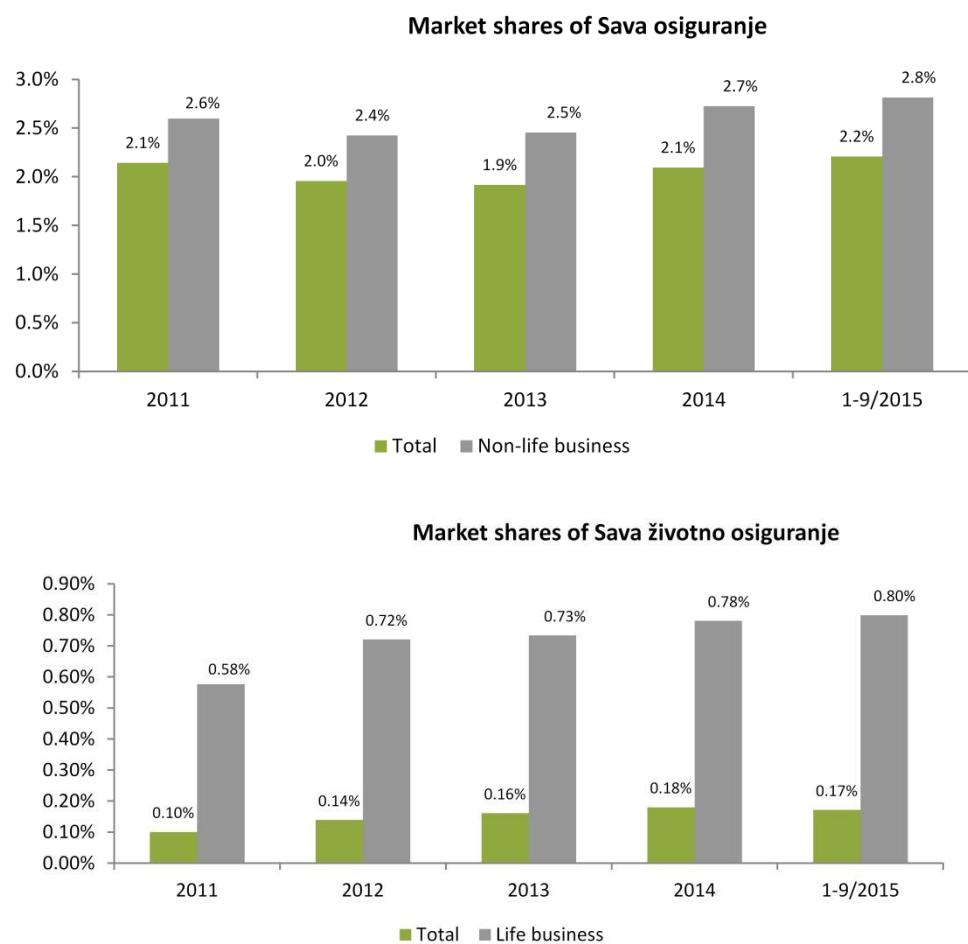
¹⁰ Source: internal data of Sava Reinsurance Company and Triglav Re.

¹¹ Source: IMF: World Economic Outlook, October 2014, IMF, World Economic Outlook, National Bank of Serbia.

The Serbian insurance market¹²



Market shares of Sava osiguranje Belgrade and Sava životno osiguranje in the Serbian insurance market¹³



¹² Source: Serbian National Bank.

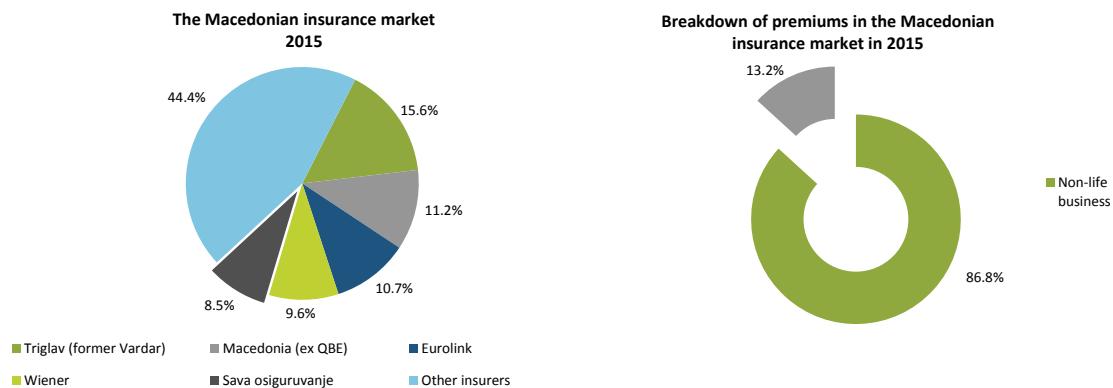
¹³ Source: Serbian National Bank.

Macedonia¹⁴

Major economic indicators for Macedonia

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|--------------|--------------|--------------|--------------|--------------|
| Real change in GDP (%) | 2.3 | -0.5 | 2.9 | 3.5 | 3.5 |
| GDP (MKD million) | 464,186 | 466,703 | 501,891 | 525,620 | 552,286 |
| GDP (€ million) | 7,515 | 7,573 | 8,104 | 8,538 | 8,979 |
| Registered unemployment rate (%) | 31.4 | 31.0 | 29.0 | 28.0 | 27.0 |
| Average inflation (%) | 3.9 | 3.3 | 2.8 | -0.3 | 0.7 |
| Population (million) | 2.1 | 2.1 | 2.1 | 2.1 | 2.1 |
| GDP per capita (€) | 3,578 | 3,606 | 3,859 | 4,066 | 4,276 |
| Insurance premiums (€ million) | 110.4 | 113.8 | 116.2 | 123.9 | 134.7 |
| - growth/decline in insurance premiums | 3.5 % | 3.1 % | 2.1 % | 6.7 % | 8.7 % |
| <i>Insurance premiums – non-life (€ million)</i> | <i>102.2</i> | <i>104.1</i> | <i>104.4</i> | <i>109.5</i> | <i>116.9</i> |
| - growth/decline in non-life insurance premiums | 2.5 % | 1.9 % | 0.3 % | 4.9 % | 6.8 % |
| <i>Insurance premiums – life (€ million)</i> | <i>8.2</i> | <i>9.7</i> | <i>11.8</i> | <i>14.4</i> | <i>17.8</i> |
| - growth/decline in life insurance premiums | 17.8 % | 18.4 % | 21.4 % | 22.6 % | 23.4 % |
| Insurance premiums per capita (€) | 52.6 | 54.2 | 55.3 | 59.0 | 64.2 |
| Non-life insurance premiums per capita (€) | 48.7 | 49.6 | 49.7 | 52.1 | 55.7 |
| Life insurance premiums per capita (€) | 3.9 | 4.6 | 5.6 | 6.9 | 8.5 |
| Premium/GDP (%) | 1.5 | 1.5 | 1.4 | 1.5 | 1.5 |
| Non-life premiums/GDP (%) | 1.4 | 1.4 | 1.3 | 1.3 | 1.3 |
| Life premiums/GDP (%) | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 |
| Average monthly net salary (€) | 347 | 337 | 331 | 336 | 342 |
| Exchange rate (MKD/€) | 61.772 | 61.626 | 61.932 | 61.561 | 61.510 |

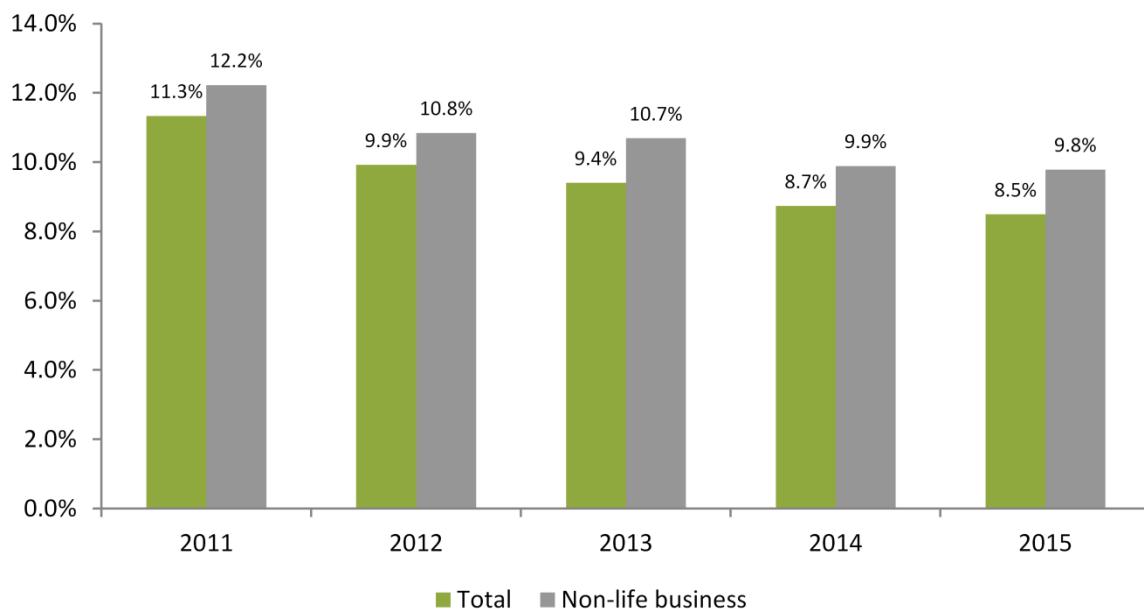
The Macedonian insurance market¹⁵



¹⁴ Source: Republic of Macedonia, Ministry of Finance: Indicators and projections 02/03/2015, National Bureau of Interview with the Republic of Macedonia.

¹⁵ Source: National Insurance Bureau of the Republic of Macedonia.

Market share of Sava osiguruvanje Skopje on the Macedonian insurance market¹⁶



Montenegro¹⁷

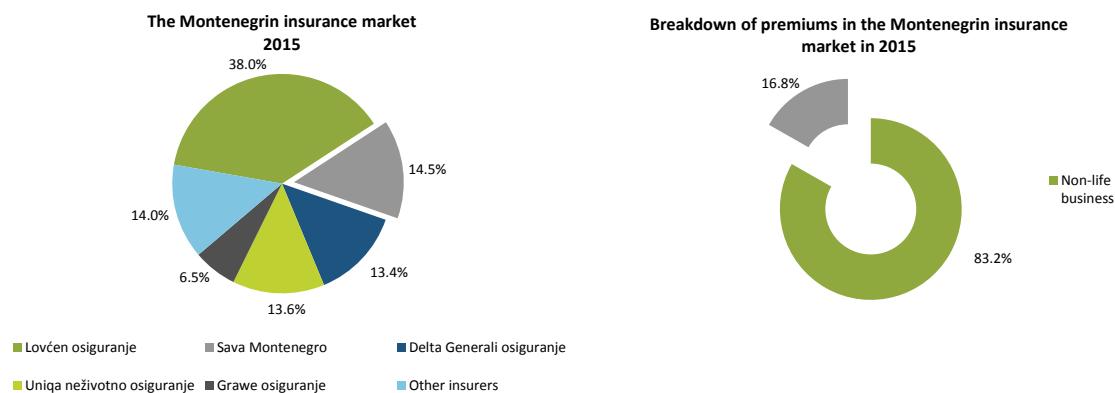
Major economic indicators for Montenegro

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|--------------|--------------|--------------|--------------|--------------|
| Real change in GDP (%) | 3.2 | -2.5 | 3.3 | 1.5 | 4.3 |
| GDP (€ million) | 3,234 | 3,149 | 3,327 | 3,425 | 3,626 |
| Registered unemployment rate (%) | 19.7 | 19.6 | 19.5 | 18.0 | 17.5 |
| Average inflation (%) | 3.3 | 4.0 | 1.8 | -0.5 | 1.5 |
| Population (million) | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| GDP per capita (€) | 5,390 | 5,248 | 5,545 | 5,708 | 6,043 |
| Insurance premiums (€ million) | 64.8 | 66.9 | 72.8 | 72.4 | 76.9 |
| - growth/decline in insurance premiums | 4.2 % | 3.3 % | 8.7 % | -0.5 % | 6.2 % |
| <i>Insurance premiums – non-life (€ million)</i> | <i>55.7</i> | <i>57.4</i> | <i>61.9</i> | <i>59.9</i> | <i>64.0</i> |
| - growth/decline in non-life insurance premiums | 3.6 % | 3.1 % | 7.7 % | -3.3 % | 7.0 % |
| <i>Insurance premiums – life (€ million)</i> | <i>9.1</i> | <i>9.5</i> | <i>10.9</i> | <i>12.6</i> | <i>12.9</i> |
| - growth/decline in life insurance premiums | 8.2 % | 4.6 % | 14.8 % | 15.5 % | 2.7 % |
| Insurance premiums per capita (€) | 108.0 | 111.5 | 121.3 | 120.7 | 128.2 |
| Non-life insurance premiums per capita (€) | 92.9 | 95.7 | 103.2 | 99.8 | 106.7 |
| Life insurance premiums per capita (€) | 15.1 | 15.8 | 18.1 | 20.9 | 21.5 |
| Premium/GDP (%) | 2.0 | 2.1 | 2.2 | 2.1 | 2.1 |
| Non-life premiums/GDP (%) | 1.7 | 1.8 | 1.9 | 1.7 | 1.8 |
| Life premiums/GDP (%) | 0.3 | 0.3 | 0.3 | 0.4 | 0.4 |
| Average monthly net salary (€) | 484 | 487 | 479 | 477 | 479 |

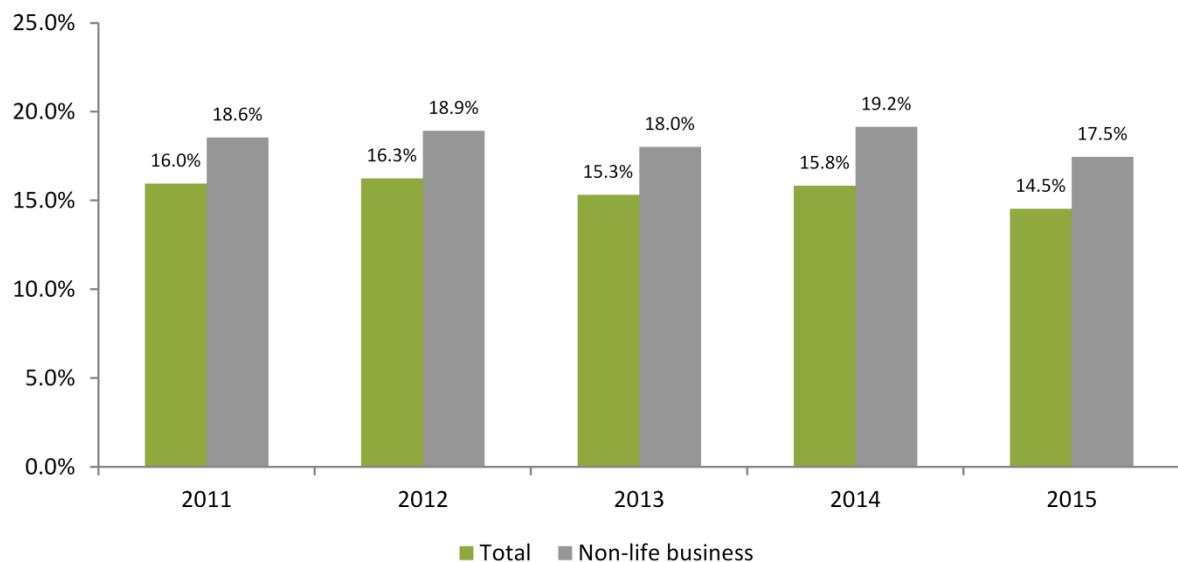
¹⁶ Source: National Insurance Bureau of the Republic of Macedonia.

¹⁷ Source: Government of Montenegro: Montenegro Economic Reform Programme 2015–2017, Institute of Statistics of Montenegro, Insurance Supervision Agency.

The Montenegrin insurance market¹⁸



Market share of Sava Montenegro on the Montenegrin insurance market¹⁹



¹⁸ Source: Insurance Supervisor of Montenegro.

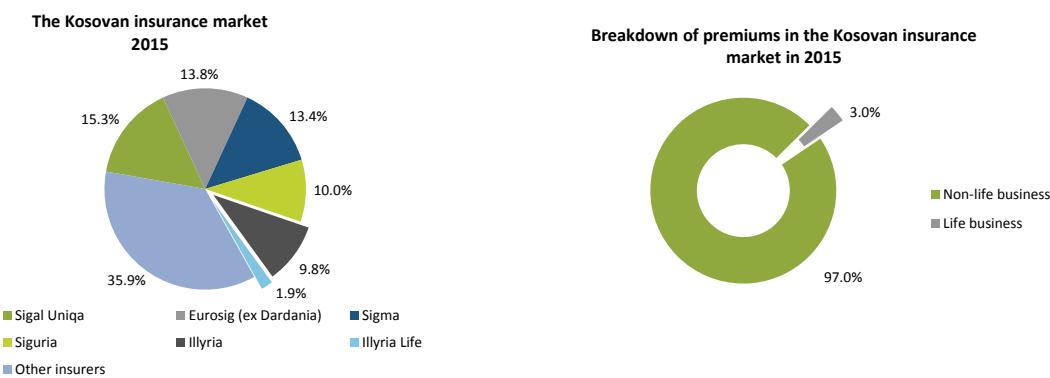
¹⁹ Source: Insurance Supervisor of Montenegro.

Kosovo²⁰

Major economic indicators for Kosovo

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|-------------|-------------|-------------|-------------|-------------|
| Real change in GDP (%) | 4.4 | 2.8 | 3.4 | 1.2 | 3.3 |
| GDP (€ million) | 4,815 | 5,059 | 5,327 | 5,506 | 5,712 |
| Registered unemployment rate (%) | n/a | 30.9 | 30.0 | n/a | n/a |
| Average inflation (%) | 7.3 | 2.5 | 1.8 | 0.4 | 0.3 |
| Population (million) | 1.8 | 1.8 | 1.8 | 1.8 | 1.9 |
| GDP per capita (€) | 2,672 | 2,799 | 2,935 | 3,084 | 3,055 |
| Insurance premiums (€ million) | 79.1 | 71.3 | 79.4 | 82.5 | 81.4 |
| - growth/decline in insurance premiums | 9.8 % | -9.8 % | 11.5 % | 3.8 % | -1.3 % |
| <i>Insurance premiums – non-life (€ million)</i> | <i>78.0</i> | <i>69.8</i> | <i>77.4</i> | <i>80.1</i> | <i>78.7</i> |
| - growth/decline in non-life insurance premiums | 9.4 % | -10.5 % | 10.9 % | 3.5 % | -1.7 % |
| <i>Insurance premiums – life (€ million)</i> | <i>1.0</i> | <i>1.5</i> | <i>2.1</i> | <i>2.4</i> | <i>2.7</i> |
| - growth/decline in life insurance premiums | 46.9 % | 43.2 % | 38.9 % | 16.5 % | 12.5 % |
| Insurance premiums per capita (€) | 43.9 | 39.2 | 43.4 | 44.7 | 42.8 |
| Premium/GDP (%) | 1.6 | 1.4 | 1.5 | 1.5 | 1.4 |
| Average monthly net salary (€) | 348 | 354 | 364 | 429 | 453 |

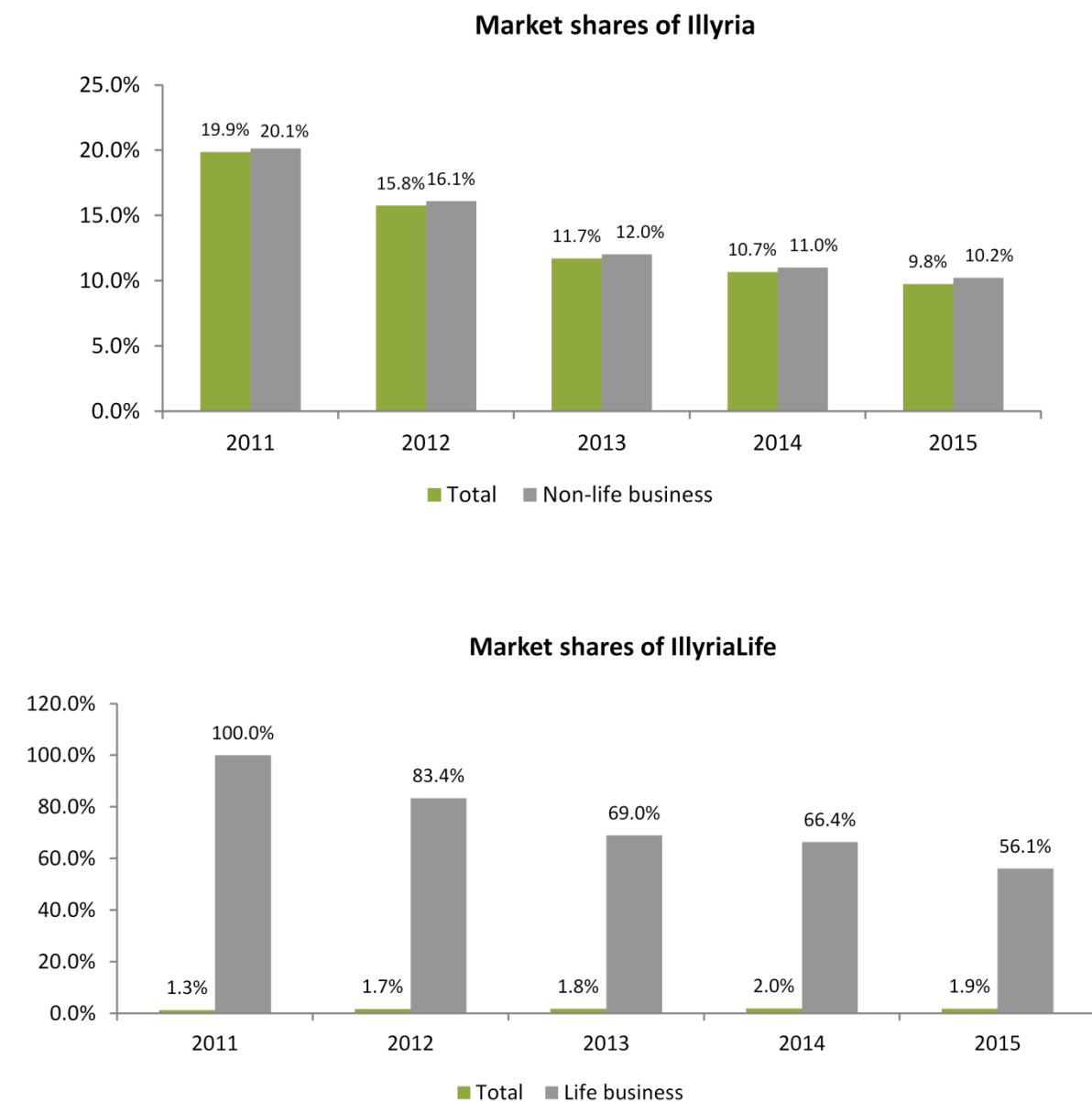
The Kosovar insurance market²¹



²⁰ Source: Centralna Banka Republike Kosovo, IMF Country Report No. 15/131.

²¹ Source: Central Bank of the Republic of Kosovo.

Market shares of Illyria and Illyria Life in the Kosovan insurance market²²



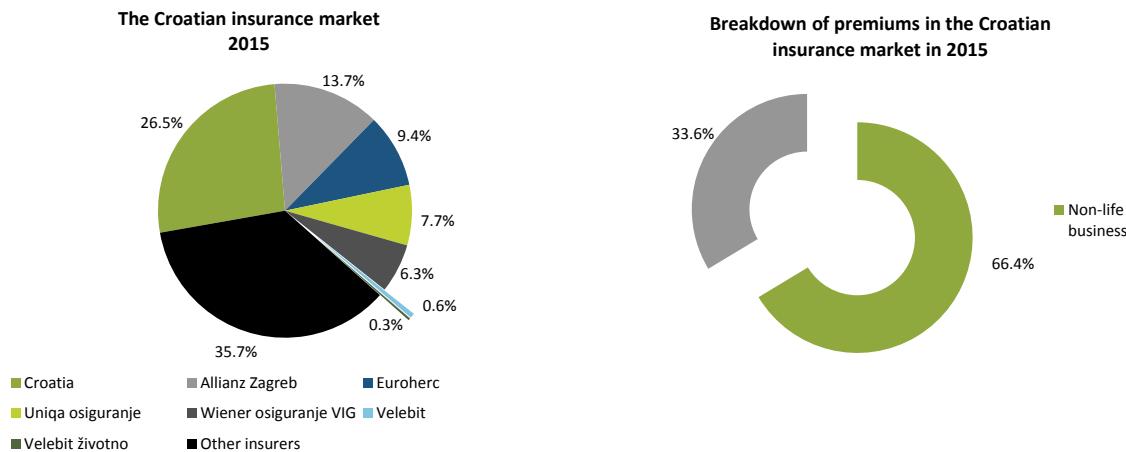
²² Source: Central Bank of the Republic of Kosovo.

Croatia²³

Major economic indicators for Croatia

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|
| Real change in GDP (%) | -0.3 | -2.2 | -0.9 | -0.4 | 0.8 |
| GDP (€ million) | 44,191 | 43,682 | 43,313 | 43,000 | 43,300 |
| Registered unemployment rate (%) | 13.7 | 15.9 | 17.3 | 17.3 | 16.5 |
| Average inflation (%) | 2.3 | 3.4 | 2.2 | -0.2 | -0.4 |
| Population (million) | 4.3 | 4.3 | 4.3 | 4.2 | 4.3 |
| GDP per capita (€) | 10,277 | 10,159 | 10,073 | 10,146 | 10,070 |
| Insurance premiums (€ million) | 1,229.4 | 1,201.7 | 1,197.7 | 1,121.4 | 1,141.9 |
| - growth/decline in insurance premiums | -3.1 % | -2.3 % | -0.3 % | -6.4 % | 1.8 % |
| <i>Insurance premiums – non-life (€ million)</i> | 902.5 | 874.4 | 862.7 | 775.9 | 757.8 |
| - growth/decline in non-life insurance premiums | -3.1 % | -3.1 % | -1.3 % | -10.1 % | -2.3 % |
| <i>Insurance premiums – life (€ million)</i> | 326.8 | 327.2 | 334.9 | 345.5 | 384.1 |
| - growth/decline in life insurance premiums | -3.1 % | 0.1 % | 2.4 % | 3.2 % | 11.2 % |
| Insurance premiums per capita (€) | 285.9 | 279.5 | 278.5 | 264.6 | 265.6 |
| Non-life insurance premiums per capita (€) | 209.9 | 203.4 | 200.6 | 183.1 | 176.2 |
| Life insurance premiums per capita (€) | 76.0 | 76.1 | 77.9 | 81.5 | 89.3 |
| Premium/GDP (%) | 2.8 | 2.8 | 2.8 | 2.6 | 2.6 |
| Non-life premiums/GDP (%) | 2.0 | 2.0 | 2.0 | 1.8 | 1.8 |
| Life premiums/GDP (%) | 0.7 | 0.7 | 0.8 | 0.8 | 0.9 |
| Average monthly net salary (€) | 731 | 728 | 728 | 725 | 749 |
| Exchange rate (HRK/€) | 7.439 | 7.522 | 7.579 | 7.634 | 7.630 |

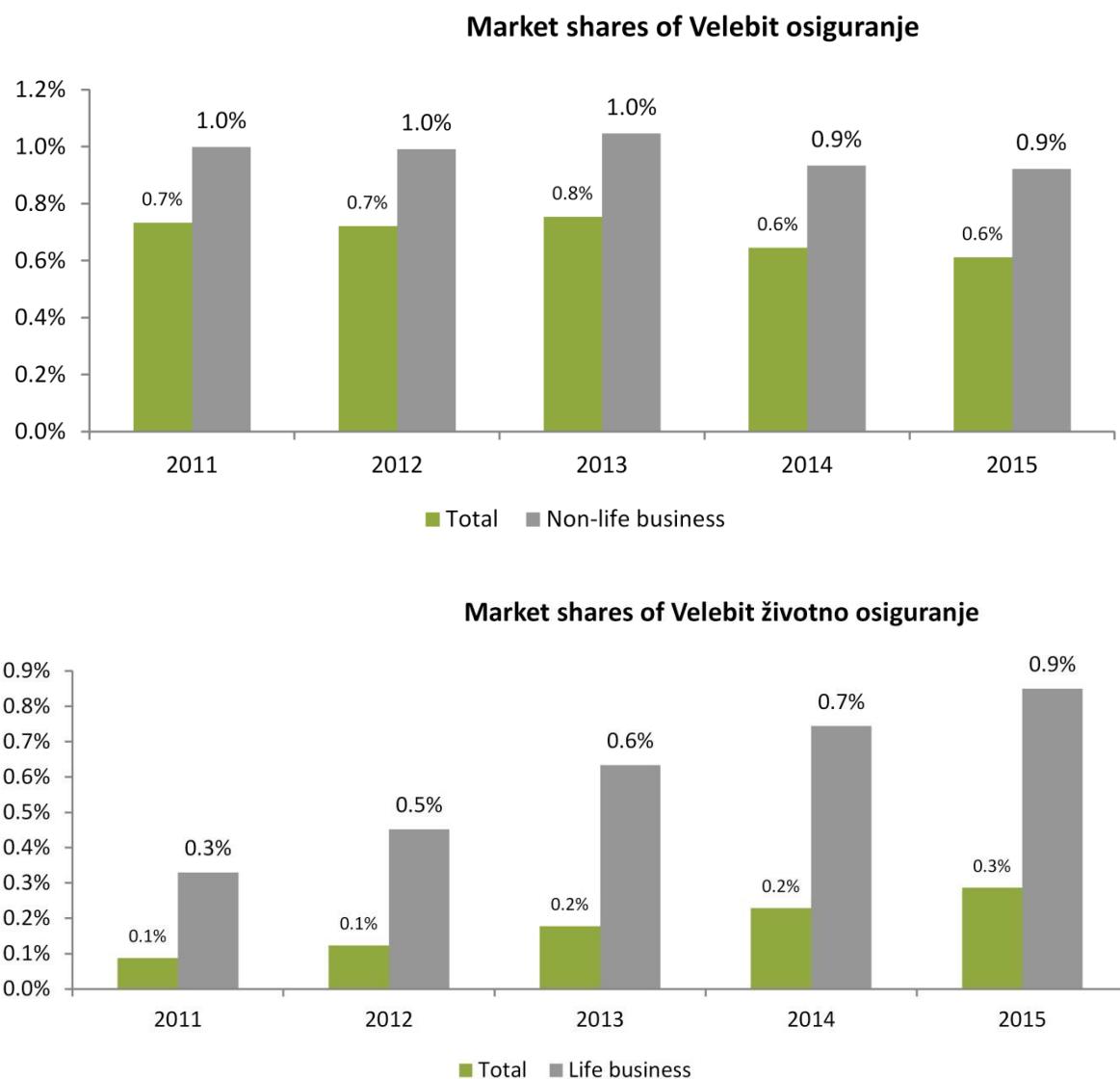
The Croatian insurance market²⁴



²³ Source: Croatian Chamber of Commerce and Industry, EMIS database, Croatian Insurance Supervision Agency.

²⁴ Source: Croatian Insurance Bureau.

Market shares of Velebit osiguranje and Velebit životno osiguranje in the Croatian insurance market²⁵



25 Source: Croatian Insurance Bureau.

8 SAVA RE GROUP REVIEW OF OPERATIONS²⁶

Business is presented by operating segments (non-life insurance, life insurance, reinsurance business and the "other" segment) and by geography (Slovenia and international). "Slovenia" includes Zavarovalnica Maribor and Zavarovalnica Tilia, while "international" includes the other subsidiaries. The reinsurance segment was not broken down geographically, as – after the elimination of transactions with Zavarovalnica Maribor and Zavarovalnica Tilia – the majority of the remaining transactions relates to Sava Reinsurance Company's business in international reinsurance markets.

In addition to said segment breakdown, the segment reporting information also reflects the effects of consolidation elimination and reallocation of certain income statement items:

- S** In the consolidation process, reinsurance effects were reallocated from the reinsurance segment to the non-life and life segments (Sava Reinsurance Company as the controlling company handles the reinsurance of most risks of the subsidiaries within the Sava Re Group): in the segment reporting information, reinsurance premiums received by the reinsurer from the subsidiaries were reallocated to the segment from where they arose (the same applies by analogy to reinsurance-related claims, commission income, change in unearned premiums, claims provisions and deferred acquisition costs). In the elimination process, the portion of business retroceded by Sava Reinsurance Company to foreign reinsurers was not allocated to the non-life and life segments. Retrocession-related expenses usually exceed income (except in the case of catastrophe claims). To provide a more adequate presentation of segment profitability, the result of the retroceded business was also allocated to the segment to which it related (non-life or life). All said items were adjusted only in the part relating to the risks of subsidiaries retroceded by Sava Reinsurance Company to foreign reinsurers.
- S** Profits from investments in equity-accounted associate companies were reallocated to the "other" segment in 2014 and to the "life insurance business" segment in 2015.
- S** Other operating expenses of the reinsurance segment were reduced by the portion of expenses attributable to the administration of the Sava Re Group. Sava Reinsurance Company operates as a virtual holding company so a part of its expenses relates to the administration of the Group. Such expenses of the reinsurance segment were allocated to other segments based on gross premiums written. Other operating expenses include costs relating to the management of the Group. In the period 1–12/2015, Sava Reinsurance Company allocated 54.2 % of other operating expenses to operating segments as monitored (non-life and life insurance business) by premium structure (1–12/2014: 47.2 %).

Reallocation of group management expenses to business segments

| (€) | Reinsurance business | Non-life business – Slovenia | Non-life, international | Life, Slovenia | Life, intern. |
|-----------|----------------------|------------------------------|-------------------------|----------------|---------------|
| 1–12/2015 | -4,296,251 | 2,767,260 | 576,075 | 887,908 | 65,009 |
| 1–12/2014 | -3,835,585 | 2,473,079 | 498,520 | 813,201 | 50,785 |

In the statement of financial position, the following adjustments were made in addition to the eliminations made in the consolidation process:

- S** Intangible assets – goodwill was allocated to the segment from which it arose (it was reallocated from the reinsurance segment to the non-life and life segments depending on which subsidiary it related to).

²⁶ A glossary of selected insurance terms and calculation methodologies for ratios is appended to this annual report.

S Reinsurers' share of technical provisions (reinsurers' share of unearned premiums, claims provisions and other provisions) and deferred acquisition costs – in the same way as described in point one of adjustments to income statement items.

S Equity was reallocated from the reinsurance segment to the non-life and life segments based on the carrying amount of investments in subsidiaries (the sum total of carrying amounts of non-life insurers was reallocated to the non-life segment, and that of life insurers was reallocated to the life segment).

Following are commentaries to the results of each operating segment.

Summary of the consolidated income statement

| (€) | 2015 | 2014 | Index |
|---|--------------|--------------|-------|
| Net earned premiums | 447,559,605 | 437,572,337 | 102.3 |
| Income from investments in associates | 942,560 | 154,295 | 610.9 |
| Investment income | 39,577,855 | 36,125,293 | 109.6 |
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 26,631,788 | 19,146,081 | 139.1 |
| Other technical income | 19,318,601 | 10,079,252 | 191.7 |
| Other income | 4,647,977 | 4,237,625 | 109.7 |
| Net claims incurred | -273,129,823 | -257,080,153 | 106.2 |
| Change in other technical provisions | -1,282,026 | -3,565,856 | 36.0 |
| Change in technical provisions for policyholders who bear the investment risk | -11,036,450 | -25,455,421 | 43.4 |
| Expenses for bonuses and rebates | -580,091 | -336,879 | 172.2 |
| Operating expenses | -148,918,373 | -146,621,433 | 101.6 |
| Expenses for investments in associates and impairment losses on goodwill | -2,936,678 | -1,901,375 | 154.5 |
| Expenses for financial assets and liabilities | -13,005,902 | -6,896,944 | 188.6 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | -25,930,786 | -7,900,587 | 328.2 |
| Other technical expenses | -20,113,718 | -16,394,418 | 122.7 |
| Other expenses | -1,646,568 | -2,205,574 | 74.7 |
| Profit/loss before tax | 40,097,971 | 38,956,243 | 102.9 |
| Income tax expense | -6,732,520 | -8,418,092 | 80.0 |
| Net profit/loss for the period | 33,365,451 | 30,538,151 | 109.3 |

Consolidated operating ratios

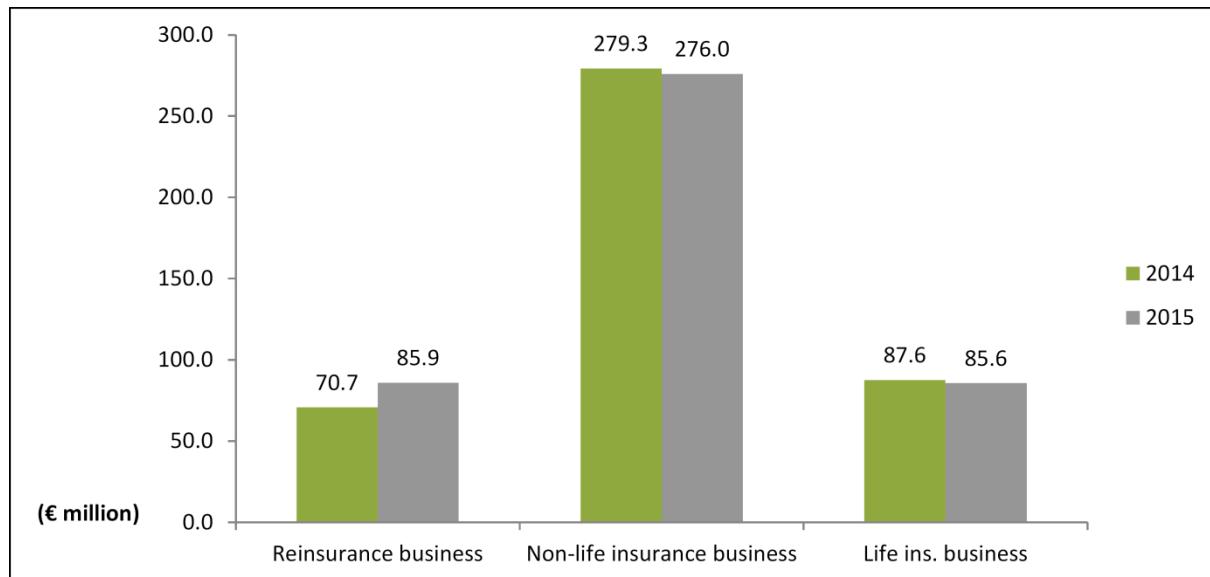
| | 2015 | 2014 |
|-------------------------|--------|--------|
| Net incurred loss ratio | 61.3 % | 59.6 % |
| Net expense ratio | 32.5 % | 32.8 % |
| Return on revenue (ROR) | 7.5 % | 7.0 % |
| Investment return | 2.7 % | 3.0 % |
| Return on equity | 12.0 % | 11.9 % |

Consolidated net earned premiums

Consolidated net earned premiums

| (€) | 2015 | 2014 | Index |
|---------------------------------|-------------|-------------|-------|
| Gross premiums written | 486,264,557 | 468,179,052 | 103.9 |
| Net premiums written | 455,949,810 | 440,777,354 | 103.4 |
| Change in net unearned premiums | -8,390,205 | -3,205,017 | 61.8 |
| Net premiums earned | 447,559,605 | 437,572,337 | 102.3 |

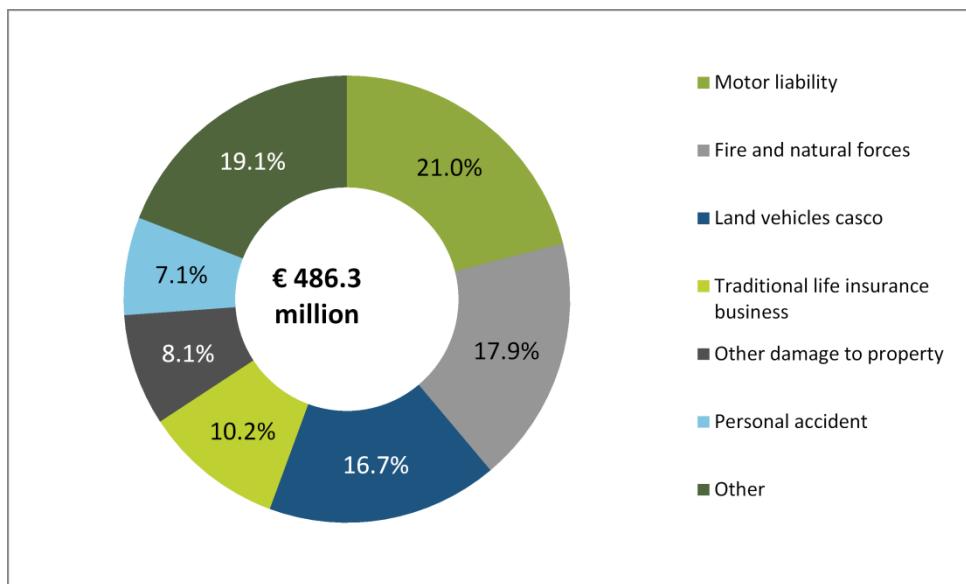
Net premiums earned by operating segment



Consolidated net earned premiums by class of business

| (€) | 2015 | 2014 | Index |
|------------------------------|--------------------|--------------------|--------------|
| Personal accident | 34,250,889 | 32,330,893 | 105.9 |
| Health | 3,636,019 | 1,841,050 | 197.5 |
| Land vehicles casco | 81,894,077 | 79,672,862 | 102.8 |
| Railway rolling stock | 88,979 | 2,980 | 2,985.9 |
| Aircraft hull | 620,238 | 397,513 | 156.0 |
| Ships hull | 3,697,646 | 4,140,284 | 89.3 |
| Goods in transit | 5,662,254 | 4,471,295 | 126.6 |
| Fire and natural forces | 69,468,424 | 63,667,503 | 109.1 |
| Other damage to property | 34,739,112 | 35,221,459 | 98.6 |
| Motor liability | 100,790,210 | 102,753,636 | 98.1 |
| Aircraft liability | -11,782 | 19,577 | -60.2 |
| Liability for ships | 473,420 | 490,629 | 96.5 |
| General liability | 15,179,047 | 15,796,082 | 96.1 |
| Credit | 2,588,482 | 2,604,637 | 99.4 |
| Suretyship | 347,168 | 323,377 | 107.4 |
| Miscellaneous financial loss | 3,563,895 | 1,271,654 | 280.3 |
| Legal expenses | 248,519 | 302,801 | 82.1 |
| Assistance | 4,750,431 | 4,100,945 | 115.8 |
| Life insurance | 36,389,300 | 37,158,810 | 97.9 |
| Unit-linked life | 49,166,195 | 50,989,291 | 96.4 |
| Capital redemption | 17,082 | 15,059 | 113.4 |
| Total | 447,559,605 | 437,572,337 | 102.3 |

Consolidated gross premiums written in 2015 by class of business

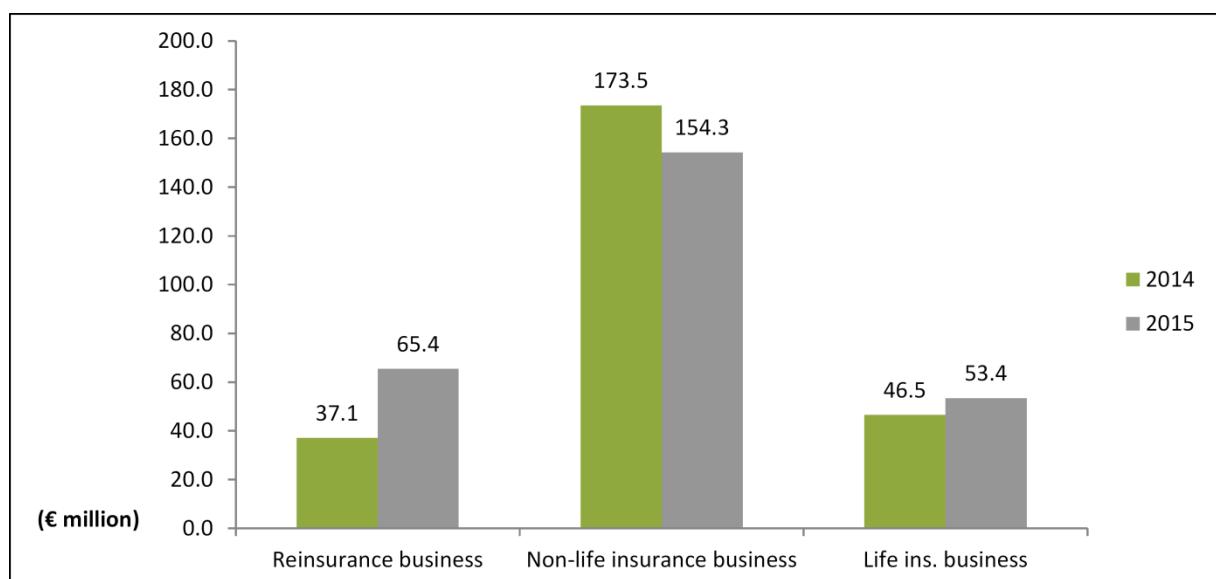


Consolidated net claims incurred

Consolidated net claims incurred

| (€) | 2015 | 2014 | Index |
|--|-------------|-------------|-------|
| Gross claims paid | 271,503,134 | 255,340,015 | 106.3 |
| Net claims paid | 253,784,933 | 244,722,018 | 103.7 |
| Change in the net provision for outstanding claims | 19,344,890 | 12,358,135 | 156.5 |
| Net claims incurred | 273,129,823 | 257,080,153 | 106.2 |

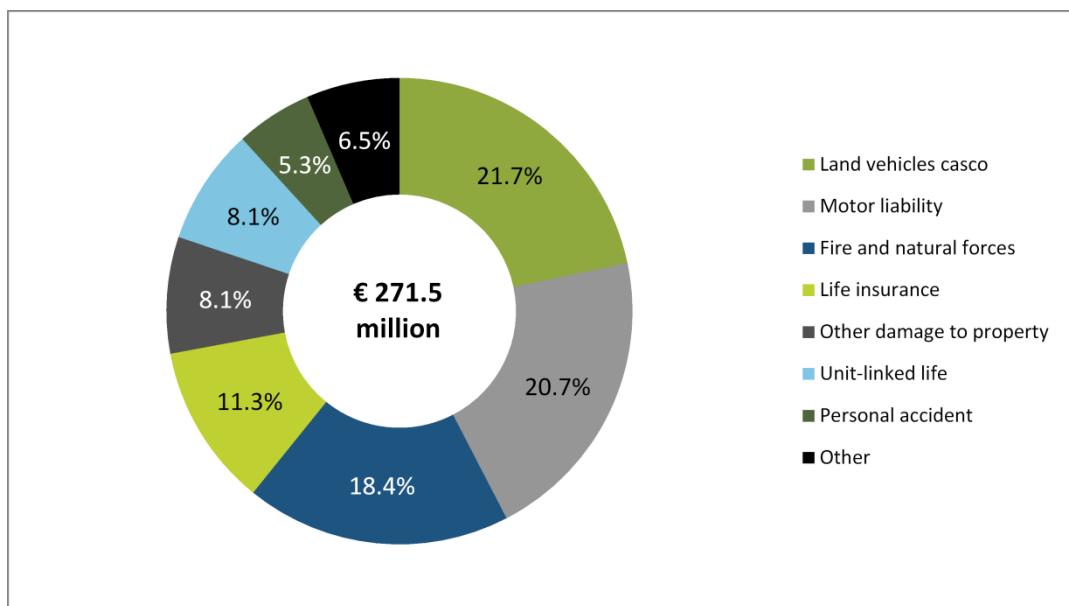
Net claims incurred by operating segment



Consolidated net claims incurred by class of business

| (€) | 2015 | 2014 | Index |
|------------------------------|--------------------|--------------------|--------------|
| Personal accident | 18,090,392 | 15,529,366 | 116.5 |
| Health | 2,463,431 | 1,369,077 | 179.9 |
| Land vehicles casco | 57,713,631 | 55,827,764 | 103.4 |
| Railway rolling stock | 2,529 | 1,076 | 235.0 |
| Aircraft hull | 620,059 | 204,648 | 303.0 |
| Ships hull | 2,969,432 | 2,075,116 | 143.1 |
| Goods in transit | 3,640,492 | 1,716,465 | 212.1 |
| Fire and natural forces | 46,230,409 | 45,155,940 | 102.4 |
| Other damage to property | 17,357,081 | 16,656,634 | 104.2 |
| Motor liability | 58,943,272 | 61,400,630 | 96.0 |
| Aircraft liability | 140,125 | 95,193 | 147.2 |
| Liability for ships | 80,187 | 115,621 | 69.4 |
| General liability | 8,965,512 | 8,804,014 | 101.8 |
| Credit | -279,989 | 169,351 | -165.3 |
| Suretyship | 360,978 | -61,998 | -582.2 |
| Miscellaneous financial loss | 2,048,323 | 300,248 | 682.2 |
| Legal expenses | 6,832 | 1,255 | 544.4 |
| Assistance | 654,160 | 391,816 | 167.0 |
| Life insurance | 30,101,883 | 30,266,411 | 99.5 |
| Unit-linked life | 23,021,084 | 17,060,451 | 134.9 |
| Capital redemption | 0 | 1,075 | 0.0 |
| Total | 273,129,823 | 257,080,153 | 106.2 |

Consolidated gross claims paid in 2015 by class of business

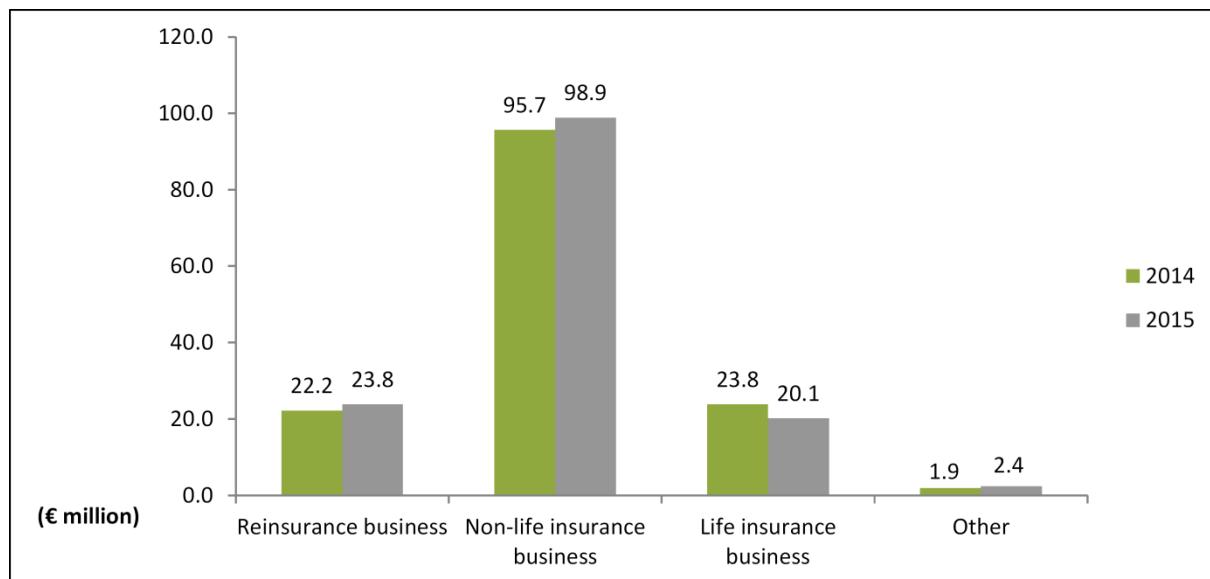


Consolidated operating expenses

Consolidated operating expenses

| (€) | 2015 | 2014 | Index |
|--|-------------|-------------|-------|
| Acquisition costs | 49,853,683 | 47,511,857 | 104.9 |
| Change in deferred acquisition costs (+/-) | -1,451,391 | 489,499 | 496.5 |
| Other operating expenses | 100,516,081 | 98,620,077 | 101.9 |
| Gross operating expenses | 148,918,373 | 146,621,433 | 101.6 |
| Income from reinsurance commission | -3,656,904 | -2,964,859 | 123.3 |
| Net operating expenses | 145,261,469 | 143,656,574 | 101.1 |

Net operating expenses by operating segment



*The "other" segment represents the expenses of the other segment (non-insurance companies).

Consolidated net investment income

Consolidated net inv. income of the investment portfolio

| (€) | 2015 | 2014 | Nominal change |
|---|------------|------------|----------------|
| Net investment income of financial investments | 26,571,953 | 29,228,349 | -2,656,396 |
| Net investment income of investment property | 413,894 | 55,530 | 358,364 |
| Net inv. income of the investment portfolio | 26,985,847 | 29,283,879 | -2,298,032 |
| Net inv. income of the investment portfolio, excluding exchange differences | 23,706,782 | 26,938,500 | -3,231,718 |

*In 2015 we changed the presentation of net investment income of the investment portfolio by excluding income and expenses relating to investments in subsidiary and associate companies also disclosed separately in the income statement. This is the main reason that the net investment income of the investment portfolio does not correspond to the one published in the 2014 annual report. 2014 income in this regard totalled € 154,294, expenses were € 1,901,375. This change is consistently reported throughout the document.

The Group's net investment income from its portfolio in 2015 totalled € 27.0 million, down € 2.3 million on 2014. The Group's net investment income from its investment portfolio, excluding exchange differences, totalled € 23.7 million, down € 3.2 million on 2014.

Following is a detailed overview of income and expenses relating to the investment portfolio.

Consolidated income and expenses relating to the investment portfolio

| (€) | 2015 | 2014 | Nominal change |
|---|-------------------|-------------------|------------------|
| Income | | | |
| Interest income | 22,637,172 | 24,301,144 | -1,663,972 |
| Change in fair value and gains on disposal of FVPL assets | 1,359,372 | 1,314,866 | 44,506 |
| Gains on disposal of other IFRS asset categories | 1,663,530 | 4,006,993 | -2,343,463 |
| Income from dividends and participating interests | 1,228,274 | 944,403 | 283,871 |
| Exchange gains | 12,513,361 | 5,271,528 | 7,241,833 |
| Other income | 791,239 | 734,763 | 56,476 |
| Income from the investment portfolio | 40,192,948 | 36,573,697 | 3,619,251 |
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 26,631,788 | 19,146,081 | 7,485,707 |
| Expenses | | | |
| Interest expenses | 1,161,059 | 1,417,491 | -256,432 |
| Change in fair value and losses on disposal of FVPL assets | 1,504,286 | 518,559 | 985,727 |
| Losses on disposal of other IFRS asset categories | 350,151 | 227,370 | 122,781 |
| Impairment losses on investments | 726,066 | 1,683,368 | -957,302 |
| Exchange losses | 9,234,296 | 2,926,149 | 6,308,147 |
| Other | 231,243 | 516,881 | -285,638 |
| Expenses for the investment portfolio | 13,207,101 | 7,289,818 | 5,917,283 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 25,930,786 | 7,900,587 | 18,030,199 |

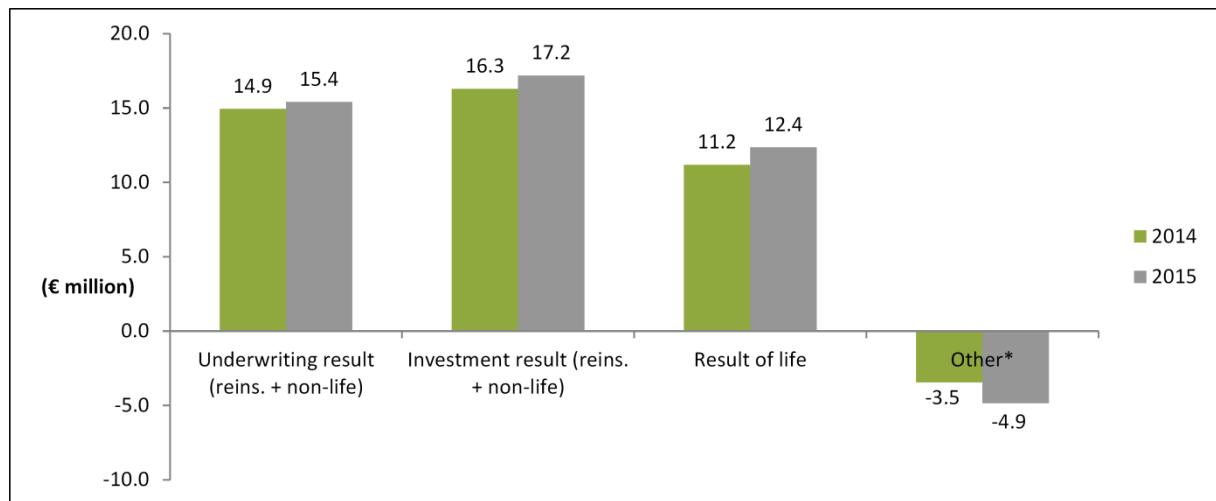
The largest proportion of investment income is interest income, which totalled € 22.6 million in 2015, down € 1.6 million from 2014. The decline in interest income in 2015 is due to the low interest rates on capital markets. Exchange differences are also a significant item, amounting to € 12.5 million in 2015 (2014: € 5.3 million).

In 2015, the Group incurred € 5.9 million more expenses than in 2014. This difference is mostly related to higher exchange losses (2015: € 9.2 million, 2014: € 2.9 million).

However, the effect of exchange differences does not fully impact profit or loss since liabilities denominated in a foreign currency move in line with investments in that currency. Exchange differences mainly relate to the assets and liabilities of Sava Reinsurance Company. The total impact of exchange differences on the result is presented in the notes to the financial statements of Sava Reinsurance Company, in section 25.5.3.1.3 "Currency risk".

Consolidated net profit/loss

Composition of consolidated gross profit



*Other includes the gross profit of the "other" segment (non-insurance companies) and impairment losses on goodwill of € 2.9 million (2014: € 1.9 million).

The Sava Re Group performed well in 2015, achieving a 9.3 % increase in net profit over 2014. We consider the 2014 result as the basis for further growth, since full synergistic effects of the consolidation of Zavarovalnica Maribor are yet to be realized.

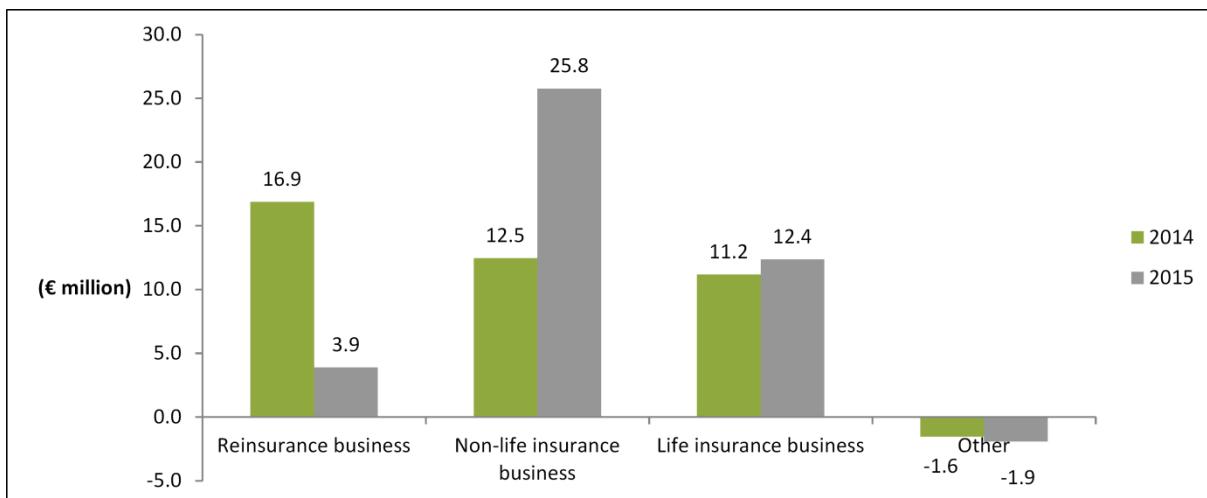
The moderately improved underwriting result (reinsurance + non-life insurance) is a result of the following factors:

- S** poorer performance of the reinsurance segment as a result of payments made for some international claims and a more benign claims environment in 2013 and 2014 compared to 2015;
- S** improved underwriting results of non-life insurers, especially Slovenian.

In 2015 investment performance was better in the reinsurance segment (higher interest and dividend income) and slightly lower in the non-life insurance segment (less interest income).

In 2015, the life insurance operating segment performed well. The 2015 pre-tax profit improved by 11.6 %. Beyond that, the net investment income from all operating segments is under pressure from low interest rates.

Composition of the consolidated gross income statement by operating segment



*Other includes gross profit of the "other" segment (non-insurance companies).

As mentioned above, the reinsurance segment performed poorer than in 2014. This is due to the underwriting result, which was impacted by high losses.

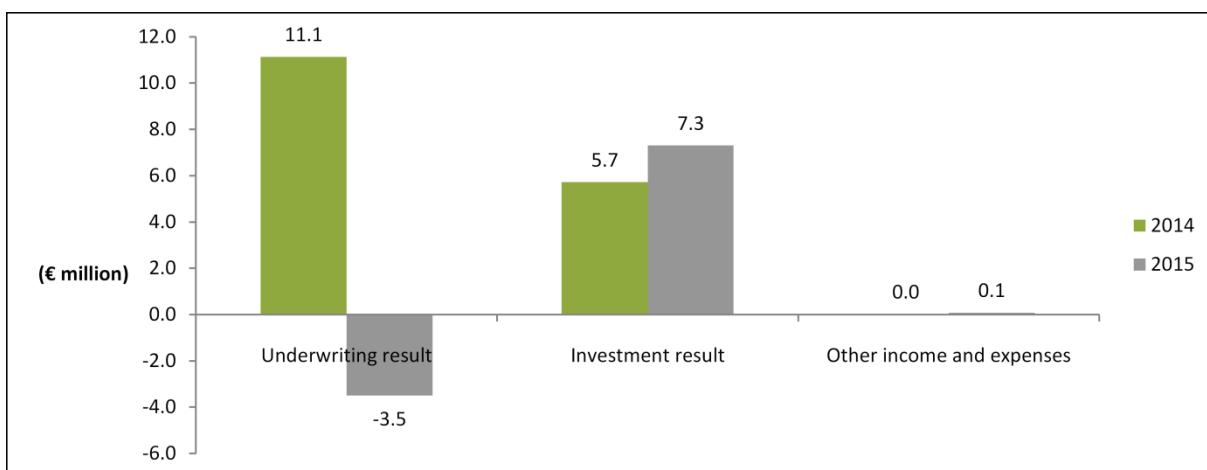
Non-life insurance business did better than in 2014, mainly thanks to the Slovenian insurers. Both Slovenian and non-Slovenian property insurers recorded a better underwriting result; in 2014, this part of the portfolio was hit by ice damage losses relating to an event in Slovenia in early 2014.

Life insurance business generated more profit mainly due to net investment income, as explained above.

8.1 Reinsurance business

This segment chiefly reflects developments of business written abroad.

Composition of the consolidated gross income statement; reinsurance business

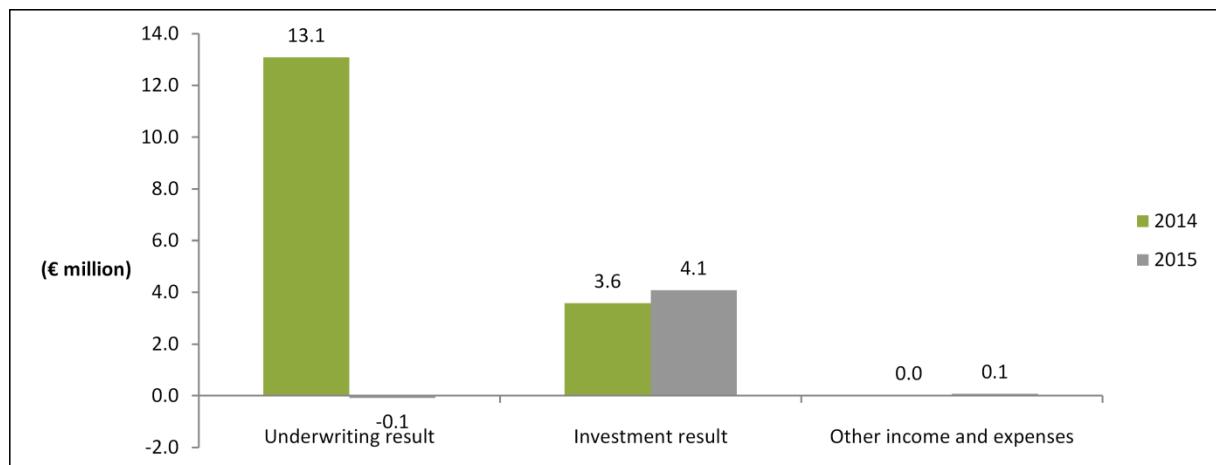


The reinsurance operations segment performed poorer in 2015 than in 2014. This is due to a deteriorated underwriting result as a result of significantly higher claims incurred. These increased by € 28.4 million, mainly because of the increase in claims and change in the provision for claims

outstanding (described in the section "Net claims incurred"). The profits of the reinsurance segment were also affected by exchange differences, while the net effect on profit or loss is non-material as the Company follows a strict asset-liability currency management policy. The impact of exchange differences on the result by operating segment was as follows: underwriting categories were impacted by exchange losses of € 3.4 million (2014: € 1.9 million); investment activities by gains of € 3.2 million (2014: € 2.1 million).

The following table shows gross profits of the reinsurance segment, excluding the effect of exchange differences.

Composition of the gross consolidated profit (excluding the effect of exchange differences) reinsurance business



Net premiums earned

Net premiums earned; reinsurance business

| (€) | 2015 | 2014 | Index |
|---------------------------------|-------------------|-------------------|--------------|
| Gross premiums written | 98,151,240 | 77,486,892 | 126.7 |
| Net premiums written | 93,566,364 | 73,298,470 | 127.7 |
| Change in net unearned premiums | -7,664,647 | -2,617,954 | 92.8 |
| Net premiums earned | 85,901,717 | 70,680,516 | 121.5 |

Gross premiums of the reinsurance segment increased by 26.7 % in 2015 due to growth in business from abroad. Also due to the growth in business from abroad, the change in net unearned premiums increased in 2015 year-on-year because reinsurance was largely arranged on a non-proportional basis, resulting in relatively low unearned premiums. The gross provision for unearned premiums rose by € 7.8 million, while those relating to reinsurance business increased by € 0.1 million.

More on the movement of unconsolidated data is set out in section 21.1 "Results of operations".

Net claims incurred

Net claims incurred; reinsurance business

| (€) | 2015 | 2014 | Index |
|--|------------|------------|-------|
| Gross claims paid | 55,743,871 | 41,355,405 | 134.8 |
| Net claims paid | 54,001,608 | 30,017,217 | 179.9 |
| Change in the net provision for outstanding claims | 11,427,453 | 7,040,439 | 162.3 |
| Net claims incurred | 65,429,062 | 37,057,656 | 176.6 |

Gross claims of the reinsurance segment increased by 34.8 % in 2015, which is also due to growth in international claim payments. Gross reinsurance claims increased by 36.2 % compared to 2014 (against premium growth of 27.0 %). In 2014 no major catastrophic losses impacted the international portfolio, but there were several large claims paid in 2015 relating to underwriting year 2014.

Net claims incurred rose by 76.6 % year-on-year. This high increase was also contributed to by the change in the net claims provision. Gross claims provisions increased by € 11.6 million because of the combined effect on provisions due to business growth, a large claims burden and unfavourable net exchange rate movements exceeded the effect of uses and releases relating to claim payments for prior underwriting years. Reinsurance provisions for outstanding claims remained at approximately the same level since foreign-sourced business is reinsured only for major catastrophe events.

More on the movement of unconsolidated data is set out in section 21.1 "Results of operations".

Operating expenses

Consolidated operating expenses; reinsurance business

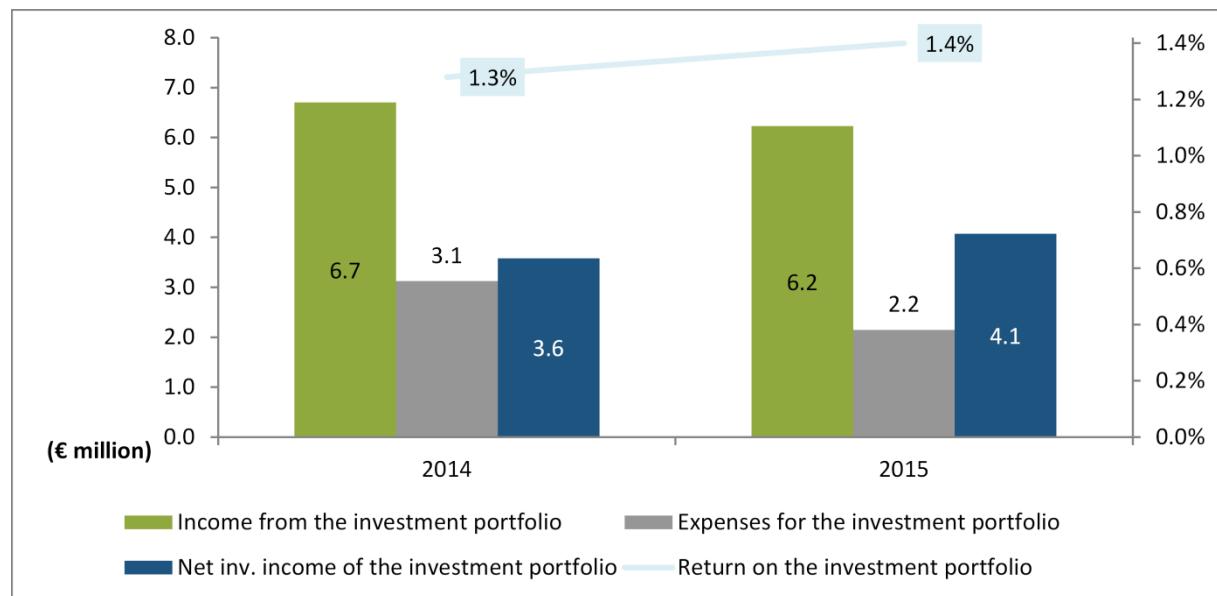
| (€) | 2015 | 2014 | Index |
|--|------------|------------|-------|
| Acquisition costs | 21,132,677 | 18,597,148 | 113.6 |
| Change in deferred acquisition costs (+/-) | -1,574,081 | -261,960 | 600.9 |
| Other operating expenses | 4,883,773 | 4,290,654 | 113.8 |
| Gross operating expenses | 24,442,369 | 22,625,842 | 108.0 |
| Income from reinsurance commission | -600,935 | -422,012 | 142.4 |
| Net operating expenses | 23,841,434 | 22,203,831 | 107.4 |

Acquisition costs grew slower than gross premiums written, resulting in a more favourable ratio of acquisition costs to gross premiums written; an improvement of 2.5 p.p. Acquisition costs grew slower because of proportional business, where commission rates are lower. The increased change in deferred costs, charged against expenses, is a result of premium growth in this segment. The growth in other operating expenses was driven by the increase in personnel costs and costs of intellectual and personal services.

More on the movement of unconsolidated data is set out in section 21.1 "Results of operations".

Net investment income

Income, expenses and the net inv. income relating to the investment portfolio; reinsurance business



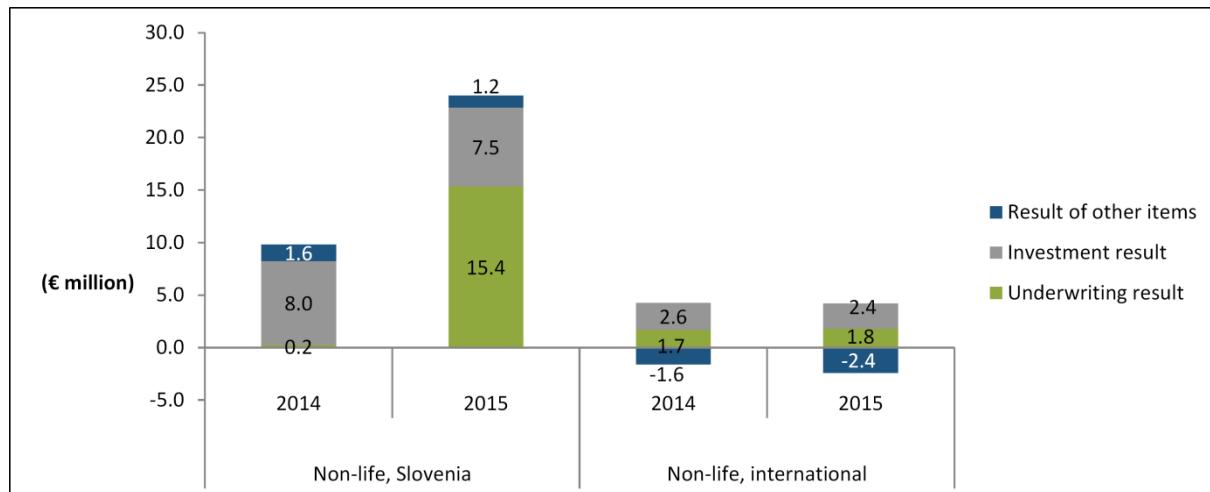
Given that the exchange differences mainly relate to the assets and liabilities of Sava Reinsurance Company and their impact does not fully affect profit or loss, the graph above shows the net investment income of the investment portfolio, excluding exchange differences (in 2014 the effect was a gain of € 2.1 million). The Group's reinsurance segment thus generated a net investment income of € 4.1 million, up € 0.5 million year-on-year. The modest increase in net investment income was driven by higher interest and dividend income from financial investments.

8.2 Non-life insurance business

The non-life insurance segment comprises the operations of the following companies:

- S Zavarovalnica Maribor, non-life
- S Zavarovalnica Tilia, non-life
- S Sava Montenegro
- S Sava osiguranje Belgrade
- S Sava osiguruvanje Skopje
- S Velebit osiguranje
- S Illyria

Composition of the consolidated gross income statement; non-life insurance business



The non-life insurance segment profit in 2015 was higher than in 2014, mostly driven by a better underwriting result of Zavarovalnica Maribor. The improvement is mainly a result of a different level of catastrophe activity (ice damage losses in 2014 and floods in 2012 and 2014). A poor result of other items recorded by non-Slovenian insurers is due to impairment losses on goodwill of the Kosovan and Serbian insurers accounted for because results were below plans.

Net premiums earned

Net premiums earned; non-life insurance business

| €) | Slovenia | | International | |
|---------------------------------|-------------|-------------|---------------|------------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross premiums written | 249,987,788 | 251,907,497 | 52,041,312 | 50,779,139 |
| Net premiums written | 227,974,948 | 232,128,668 | 48,766,119 | 47,809,264 |
| Change in net unearned premiums | 685,043 | -630,372 | -1,406,884 | 19,549 |
| Net premiums earned | 228,659,991 | 231,498,296 | 47,359,234 | 47,828,813 |

Gross non-life insurance premiums dropped by 0.2 % in 2015 as a result of the decline in gross non-life premiums in Slovenia due to a lower premium income of Tilia. Non-Slovenian gross premiums grew by 2.5 % as a result of growth in the Serbian and Macedonian insurance market. Gross premiums written of Group companies, including reasons for deviations, are given below.

Net non-life insurance premiums declined by 1.1 % in 2015 as a result of the drop in gross premiums written and increase in reinsurance premiums of Zavarovalnica Maribor.

The negative change in international net unearned premiums is due to the decline in reinsurance unearned premiums of the Macedonian insurer as a result of changes in the structure of gross premiums written (in the second half of 2015 less policies with high exposures were written than in the previous year; these policies were however replaced by a larger number of low exposure policies).

Overall, this led to a 1.2 % decline in net premiums earned.

Unconsolidated gross non-life premiums of Sava Re Group companies

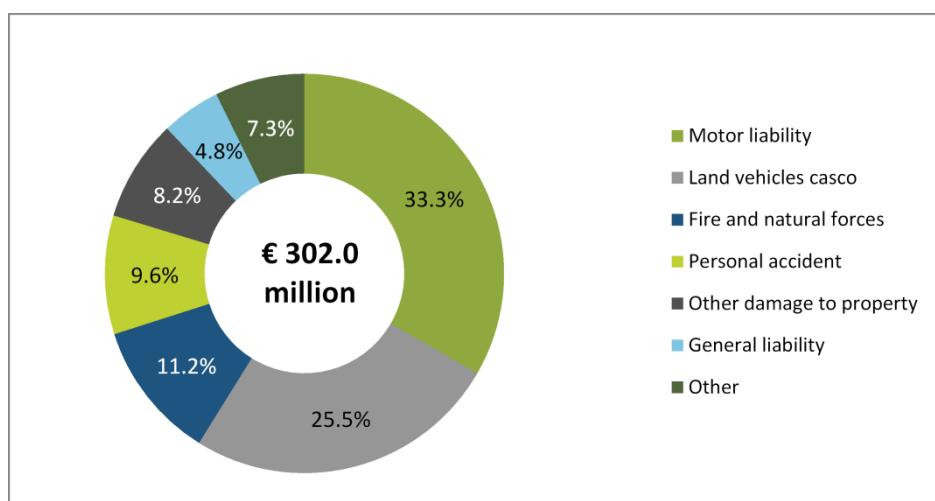
| (€) | 2015 | 2014 | Index |
|----------------------------------|--------------------|--------------------|-------------|
| Zavarovalnica Maribor (non-life) | 177,774,037 | 176,242,829 | 100.9 |
| Zavarovalnica Tilia (non-life) | 72,531,762 | 76,007,719 | 95.4 |
| Sava osiguranje Belgrade | 14,401,839 | 12,398,564 | 116.2 |
| Illyria | 8,073,035 | 8,891,082 | 90.8 |
| Sava osiguruvanje Skopje | 11,406,863 | 10,784,452 | 105.8 |
| Sava Montenegro | 11,185,622 | 11,468,545 | 97.5 |
| Velebit osiguranje | 6,982,360 | 7,236,593 | 96.5 |
| Total | 302,355,518 | 303,029,783 | 99.8 |

Zavarovalnica Maribor wrote 0.9 % more gross non-life premiums in 2015, mainly due to increased non-life premiums from a major policyholder and a larger premium income from private clients. Zavarovalnica Tilia recorded lower gross premiums written because of the combined effect of the following: certain policies renewable in January 2015 were renewed as early as December 2014, cooperation with its largest agency was terminated, loss of some major clients after acquisition by foreign owners or bankruptcy or cancellations and price cuts especially in MTPL.

Among the non-Slovenian insurers with year-on-year increases in gross premiums written were the Serbian insurer Sava osiguranje Belgrade (after a market-wide increase in motor liability premiums) and Macedonian insurer Sava osiguruvanje Skopje (launch of new product in other damage to property), while the remaining non-life insurers from abroad experienced a decline in gross premiums written.

The largest decline in gross premiums written was recorded by the Kosovan insurer Illyria, where the average border insurance premium fell by 50 % as a result of market-wide cuts. Fierce competition added pressure on motor premiums after two new players entered the market in 2015, both targeting predominantly motor business. The drop in gross premiums written of the Croatian insurer Velebit osiguranje in 2015 was mostly due to the liberalization of MTPL premiums, while the decline in gross premiums written of Sava Montenegro is due to the changed presentation of income from the sale of green card policies. In 2015 these were no longer included in gross premiums written but recorded under other technical income.

Consolidated gross non-life premiums written by class of business in 2015



Net claims incurred

Net claims incurred; non-life insurance business

| () | Slovenia | | International | |
|--|-------------|-------------|---------------|------------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross claims paid | 143,752,543 | 146,227,123 | 20,618,762 | 19,498,566 |
| Net claims paid | 129,037,732 | 147,072,118 | 19,490,922 | 19,252,159 |
| Change in the net provision for outstanding claims | 6,172,457 | 6,924,441 | -416,787 | 267,466 |
| Net claims incurred | 135,210,189 | 153,996,559 | 19,074,134 | 19,519,624 |

Unconsolidated gross non-life claims paid of Sava Re Group companies

| () | 2015 | 2014 | Index |
|----------------------------------|-------------|-------------|-------|
| Zavarovalnica Maribor (non-life) | 104,083,798 | 105,337,197 | 98.8 |
| Zavarovalnica Tilia (non-life) | 40,262,808 | 40,898,572 | 98.4 |
| Sava osiguranje Belgrade | 5,335,878 | 4,416,264 | 120.8 |
| Illyria | 3,191,168 | 3,524,232 | 90.5 |
| Sava osiguruvanje Skopje | 4,784,826 | 4,222,098 | 113.3 |
| Sava Montenegro | 3,727,792 | 3,497,406 | 106.6 |
| Velebit osiguranje | 3,564,014 | 3,843,001 | 92.7 |
| Total | 164,950,284 | 165,738,770 | 99.5 |

The 0.8 % decline in non-life claims paid in 2015 was mainly due to the fact that the large amount of gross claims paid by Zavarovalnica Maribor in 2014 included a catastrophe event (ice damage). The Slovenian insurers paid less claims in 2015 than in 2014. The decline in gross claims paid by Zavarovalnica Maribor is a result of lower claim payments relating to ice damage and floods compared to the prior year; gross claims paid by Zavarovalnica Tilia dropped as a result of a smaller number of claims.

Among non-Slovenian Group insurers, gross claims paid reduced in Illyria (lower claims in health business due to fewer claims and a decrease in the average claim amount of private clients) and Velebit osiguranje (in 2014 the portfolio was hit by a few major motor claims; also the number of claims declined in 2015). There was a significant increase in gross claims paid of Sava osiguranje Belgrade and Sava osiguruvanje Skopje: in the former in motor business as a result of an increased number of claims and some major claims, in the latter because of a new product covering crops and animals, and some major losses in the "fire and other natural forces" class.

Net non-life claims paid declined by 10.7 % in 2015 as a result of a higher amount of reinsurance claims. This too is a result of ice damage losses, as reinsurance claims relating to ice damage losses were reserved in 2014 but paid during 2015.

The difference in the change in the net claims provision for international business is due to the decrease in the net claims provision of Sava Montenegro (increase in claims provision ceded to reinsurers in 2015 for aviation business; since there was no aviation business in 2014, net claims provisions were lower), Sava osiguranje Belgrade (faster claims settlement) and Velebit osiguranje (decline in claims provision due to smaller portfolio and improved quality of historic data allowing more precise calculations).

Operating expenses

Consolidated operating expenses; non-life insurance business

| (€) | 2015 | 2014 | Index |
|--|-------------------|-------------------|--------------|
| Acquisition costs | 23,087,514 | 23,177,335 | 99.6 |
| Change in deferred acquisition costs (+/-) | 85,962 | 154,510 | -144.4 |
| Other operating expenses | 78,759,235 | 74,820,858 | 105.3 |
| Gross operating expenses | 101,932,711 | 98,152,703 | 103.9 |
| Income from reinsurance commission | -3,015,182 | -2,485,506 | 121.3 |
| Net operating expenses | 98,917,529 | 95,667,196 | 103.4 |

*Acquisition costs for 2014 differ from those published in the 2014 annual report. In the elimination process, the allocation of these costs (in the amount of € 1,159,881) to operating segments was corrected. As a result, this item increased in non-life insurance business and decreased in life insurance business. This change is consistently reported throughout the document.

Acquisition costs declined in line with a decline in gross non-life insurance.

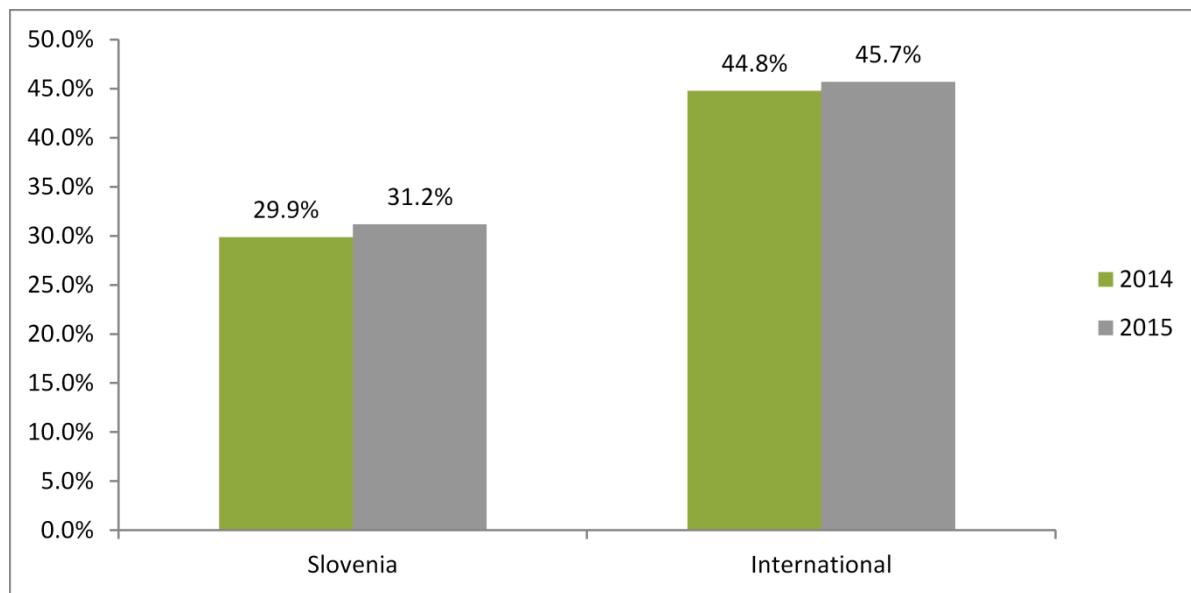
The rise in other operating expenses is mainly due to the increase in expenses of Zavarovalnica Maribor and Sava osiguranje Belgrade. The increase in the former is due to a partial change in activities of agents for insurances of the person from life business to business that is recorded under non-life business (e.g. health). Consequently, costs were also allocated to non-life insurance business. The increase in the other operating expenses of Sava osiguranje Belgrade is mainly due to the rise in personnel costs due to a new organization of sales and an increase in the number of agents.

Consolidated gross expenses (net of changes in deferred acquisition costs) of non-life business grew by 3.9 %, while gross premiums written dropped by 0.2 % as a result of which the gross expense ratio increased.

Unconsolidated gross non-life operating expenses of Sava Re Group companies

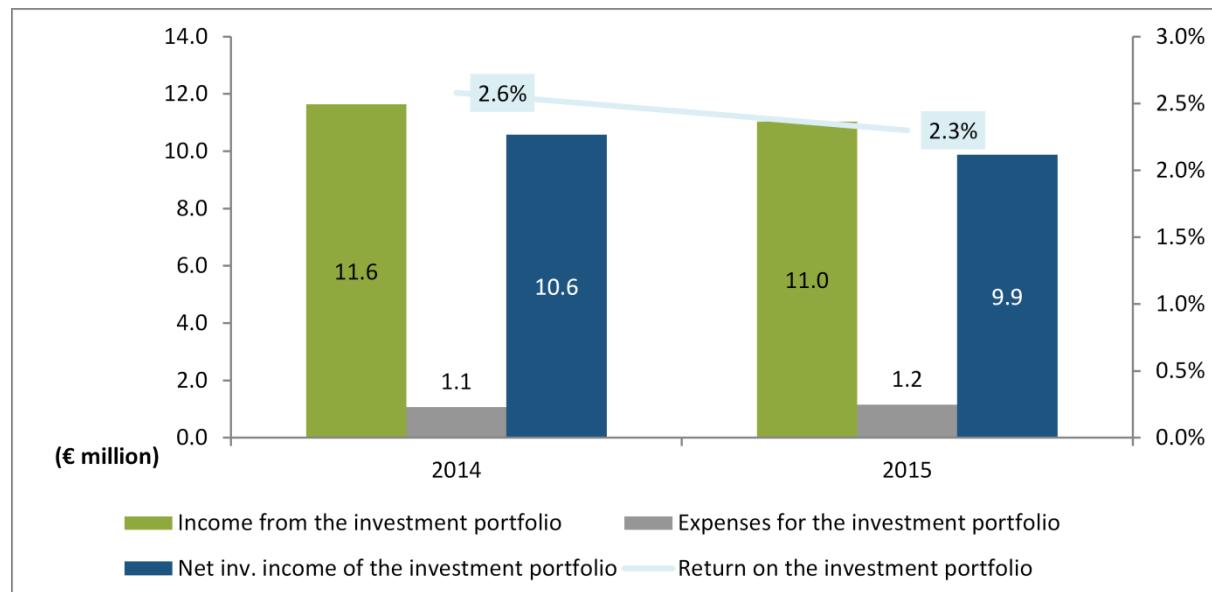
| (€) | 2015 | 2014 | Index |
|----------------------------------|-------------------|-------------------|--------------|
| Zavarovalnica Maribor (non-life) | 49,949,397 | 47,414,503 | 105.3 |
| Zavarovalnica Tilia (non-life) | 22,563,982 | 22,450,531 | 100.5 |
| Sava osiguranje Belgrade | 7,415,417 | 5,989,479 | 123.8 |
| Illyria | 2,753,201 | 2,604,788 | 105.7 |
| Sava osiguruvanje Skopje | 4,519,888 | 4,496,235 | 100.5 |
| Sava Montenegro | 5,497,774 | 5,666,533 | 97.0 |
| Velebit osiguranje | 3,844,724 | 4,077,442 | 94.3 |
| Total | 96,544,384 | 92,699,511 | 104.1 |

Gross expense ratio; non-life insurance business



Net investment income

Income, expenses and the net inv. income relating to the investment portfolio; non-life insurance business



The net investment income of non-life insurance business amounted to € 9.9 million in 2015, down by € 0.7 million from 2014. The net investment income was lower largely because of lower interest income (€ -1.1 million).

8.3 Life insurance business

The life insurance segment comprises the operations of the following companies:

- S Zavarovalnica Maribor, life business
- S Zavarovalnica Tilia, life business
- S Sava životno osiguranje
- S Illyria Life
- S Velebit životno osiguranje
- S Moja naložba became a subsidiary on 30 December 2015 and has, therefore, not been included in the consolidated income statement.

Net premiums earned

Net premiums earned; life insurance business

| (€) | Slovenia | | International | |
|--------------------------------------|-------------------|-------------------|------------------|------------------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross premiums written | 80,211,496 | 82,832,530 | 5,872,721 | 5,172,994 |
| - of which unit-linked life business | 49,389,655 | 51,244,968 | 17,082 | 15,059 |
| Net premiums written | 79,779,368 | 82,374,198 | 5,863,011 | 5,166,754 |
| Change in net unearned premiums | 1,537 | 20,307 | -5,253 | 3,453 |
| Net premiums earned | 79,780,905 | 82,394,505 | 5,857,758 | 5,170,207 |

Both gross and net life premiums written decreased by 2.2 % in 2015. The deviation is mainly due to the drop in gross life premiums written in Slovenia, as new premiums were not sufficient to compensate for premiums lost because of policy maturities and surrenders. Owing to the challenging investment environment, the Group is focused on the marketing of risk products, the premiums of which are much lower than those of products with a higher savings component.

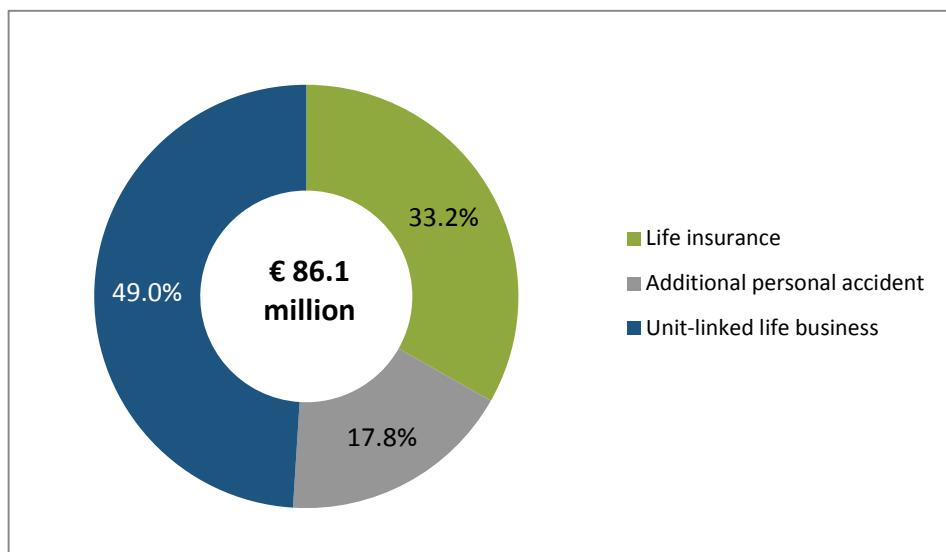
Gross premiums written of unit-linked life business declined as a result of lower premium income of both Slovenian insurers because of a large number of maturities.

Unconsolidated gross life premiums written by Sava Re Group companies

| (€) | 2015 | 2014 | Index |
|------------------------------|-------------------|-------------------|-------------|
| Zavarovalnica Maribor (life) | 72,258,458 | 74,429,840 | 97.1 |
| Zavarovalnica Tilia (life) | 7,953,039 | 8,402,690 | 94.6 |
| Sava životno osiguranje | 1,160,709 | 1,062,099 | 109.3 |
| Illyria Life | 1,450,685 | 1,544,739 | 93.9 |
| Velebit životno osiguranje | 3,261,327 | 2,566,156 | 127.1 |
| Total | 86,084,217 | 88,005,524 | 97.8 |

In 2015 gross life premiums grew in Velebit životno osiguranje and Sava Life, while Illyria's gross life premiums written dropped due to an increased number of surrenders and a small number of new policies written. This is because of the difficult economic situation in Kosovo as a result of which consumers are reluctant to buy new life insurance and existing life policyholders are led to take advantage of the option to surrender their policies.

Consolidated gross life premiums written by class of business in 2015



Net claims incurred

Net claims incurred; life insurance business

| €) | Slovenia | | International | |
|---|------------|------------|---------------|-----------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross claims paid | 49,683,764 | 47,314,534 | 1,704,195 | 944,387 |
| Net claims paid | 49,551,433 | 47,437,171 | 1,703,239 | 943,354 |
| Change in the net provision for outstanding claims | 2,075,915 | -1,893,889 | 85,852 | 19,678 |
| Net claims incurred | 51,627,346 | 45,543,281 | 1,789,091 | 963,032 |
| Change in other net provisions* | 34,238 | 3,717,021 | 1,993,277 | 2,028,082 |
| Net claims incurred, including change in net other provisions | 51,661,586 | 49,260,302 | 3,782,368 | 2,991,114 |

*The bulk of these provisions comprises mathematical provisions.

The growth in gross life claims paid is a result of the growth in gross life claims of all insurers, except Zavarovalnica Tilia. Among non-Slovenian insurers, the highest growth in claims was recorded by the Croatian insurer.

The difference in the change in the net claims provision mainly relates to the deviation in Zavarovalnica Maribor. In 2014 the net claims provision of unit-linked business of Zavarovalnica Maribor declined but increased in 2015.

The change in other net provisions differs from 2014 because in 2014 other provisions relating to traditional life business of Zavarovalnica Maribor required strengthening based on LAT tests; in 2015 no additional provisions were required.

Net claims incurred; unit-linked life business

| €) | Slovenia | | International | |
|--------------------------------|------------|-------------|---------------|--------|
| | 2015 | 2014 | 2015 | 2014 |
| Gross claims paid | 21,928,265 | 17,654,438 | 0 | 1,075 |
| Change in other net provisions | 134,991 | -18,972,076 | -16,197 | -8,012 |
| Claims incurred | 22,063,257 | -1,317,638 | -16,197 | -6,937 |

Gross claims paid of Slovenian unit-linked life business grew by 24.2 % compared to 2014, due to the increased amount of matured policies in Zavarovalnica Maribor.

The deviation in the change in net other provisions for unit-linked life business is likewise attributable to Zavarovalnica Maribor, which recorded a lower increase in provisions for unit-linked life business. In 2015, these provisions grew on account of new business rather than appreciation of investment funds like in 2014.

Unconsolidated gross claims paid for life business by Sava Re Group companies

| (€) | 2015 | 2014 | Index |
|------------------------------|-------------------|-------------------|--------------|
| Zavarovalnica Maribor (life) | 43,592,774 | 41,184,332 | 105.8 |
| Zavarovalnica Tilia (life) | 6,090,990 | 6,130,203 | 99.4 |
| Sava životno osiguranje | 443,257 | 277,159 | 159.9 |
| Illyria Life | 238,938 | 174,995 | 136.5 |
| Velebit životno osiguranje | 1,022,000 | 492,233 | 207.6 |
| Total | 51,387,958 | 48,258,921 | 106.5 |

The growth in gross claims paid for life business of Zavarovalnica Maribor was affected by the growth in claims relating to maturities of unit-linked life policies. Non-Slovenian life insurers reported increased claims because of a larger number and amount of surrenders and larger number of maturities; indices jumped because of the low base.

Operating expenses

Consolidated operating expenses; life insurance business

| (€) | 2015 | 2014 | Index |
|--|-------------------|-------------------|-------------|
| Acquisition costs | 5,633,492 | 5,737,374 | 98.2 |
| Change in deferred acquisition costs (+/-) | 36,728 | 596,949 | 193.8 |
| Other operating expenses | 14,513,738 | 17,570,289 | 82.6 |
| Gross operating expenses | 20,183,958 | 23,904,612 | 84.4 |
| Income from reinsurance commission | -40,787 | -57,342 | 71.1 |
| Net operating expenses | 20,143,171 | 23,847,271 | 84.5 |

Acquisition costs have declined, which is consistent with the reduction in gross premiums written. The largest decline in acquisition costs was recorded by Illyria Life, which also recorded the largest decline in new production.

Other operating expenses decreased by € 3.1 million, mainly due to the decrease in other operating expenses of Zavarovalnica Maribor due to the aforementioned partial change in activities from life insurance to business that is recorded under non-life insurance. In 2015 total operating expenses of Zavarovalnica Maribor declined as a result of cost optimization activities.

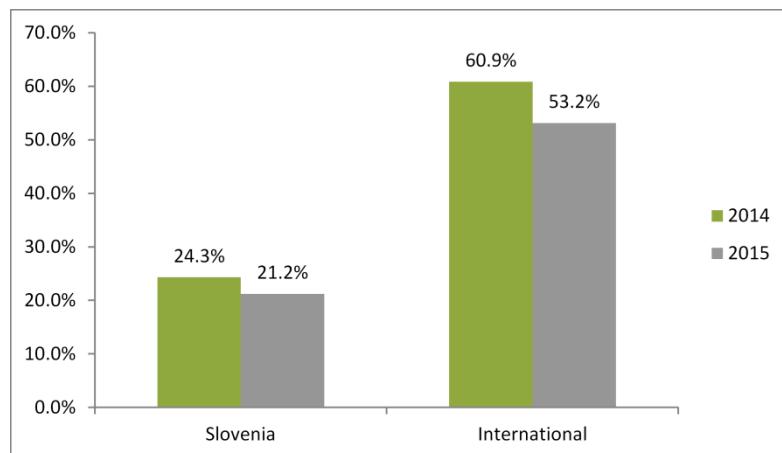
The difference in the change in deferred acquisition costs relates to the change in the method of deferring costs in Zavarovalnica Maribor, where costs increased that were deferred because of alignment with the Sava Re Group. In 2014, the unit-linked life segment utilized long-term deferred acquisition costs.

The index of consolidated gross operating expenses relating to the life segment was 84.4 in 2015; the index of consolidated gross life premiums written was 97.8. The reason for the decline in the ratio of expenses to premiums is the decline in gross operating expenses of Zavarovalnica Maribor in this segment.

Unconsolidated gross life operating expenses of Sava Re Group companies

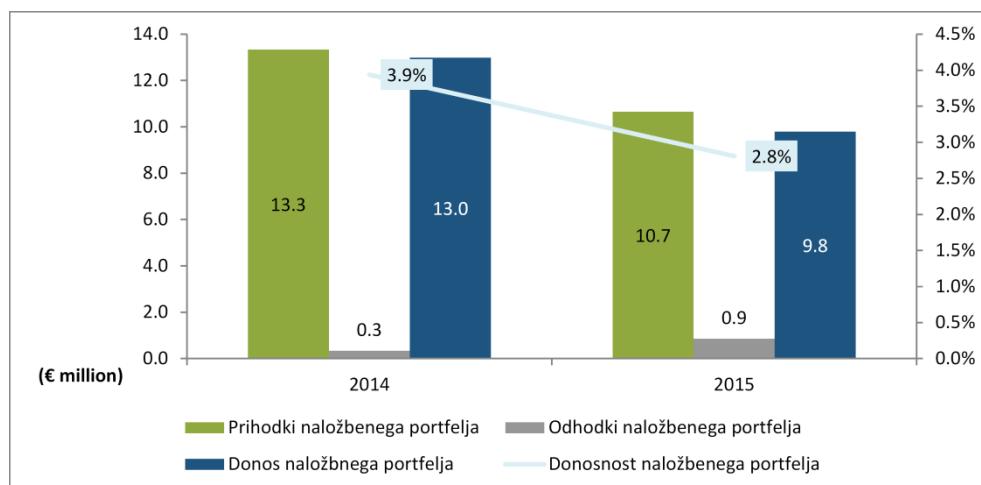
| (€) | 2015 | 2014 | Index |
|------------------------------|-------------------|-------------------|-------------|
| Zavarovalnica Maribor (life) | 15,061,716 | 18,435,168 | 81.7 |
| Zavarovalnica Tilia (life) | 2,172,112 | 2,070,546 | 104.9 |
| Sava životno osiguranje | 881,651 | 876,195 | 100.6 |
| Illyria Life | 502,797 | 552,881 | 90.9 |
| Velebit životno osiguranje | 1,720,525 | 1,714,475 | 100.4 |
| Total | 20,338,802 | 23,649,267 | 86.0 |

Gross expense ratio; life insurance business



Net investment income

Income, expenses and the net inv. income relating to the investment portfolio; life insurance business



In 2015 the net investment income of the investment portfolio of life insurance business declined by € 3.2 million year-on-year. Given the difficult situation on the capital markets, the Group realized only € 0.1 million of gains on the sale of investments in the life insurance segment (2014: € 2.0 million). The net investment income declined compared to 2014 partly because of lower interest income (€ -0.7 million). Another effect on net investment income was the change in investments designated as at fair value through profit or loss with an impact of € -0.3 million (2014: € 0.3 million).

9 FINANCIAL POSITION OF THE SAVA RE GROUP

At 31 December 2015, total assets of the Sava Re Group stood at € 1,607.3 million, an increase of 10.5 % over year-end 2014. Below we set out items of assets and liabilities in excess of 10 % of total assets/liabilities at 31 December 2015.

9.1 Assets

Consolidated total assets by type

| (\€) | 31/12/2015 | As % of total at | | As % of total at 31/12/2014 |
|---|---------------|------------------|---------------|-----------------------------|
| | | 31/12/2015 | 31/12/2014 | |
| ASSETS | 1,607,281,060 | 100.0 % | 1,454,374,935 | 100.0 % |
| Intangible assets | 30,465,315 | 1.9 % | 34,940,960 | 2.4 % |
| Property and equipment | 47,217,311 | 2.9 % | 44,473,638 | 3.1 % |
| Deferred tax assets | 2,371,857 | 0.1 % | 1,202,381 | 0.1 % |
| Investment property | 8,040,244 | 0.5 % | 5,103,325 | 0.4 % |
| Financial investments in associates | 0 | 0.0 % | 3,072,497 | 0.2 % |
| Financial investments | 1,015,056,805 | 63.2 % | 974,668,382 | 67.0 % |
| Funds for the benefit of policyholders who bear the investment risk | 214,189,117 | 13.3 % | 202,913,059 | 14.0 % |
| Reinsurers' share of technical provisions | 23,877,277 | 1.5 % | 38,672,645 | 2.7 % |
| Assets from investment contracts | 111,418,244 | 6.9 % | 0 | 0.0 % |
| Receivables | 130,663,929 | 8.1 % | 124,395,153 | 8.6 % |
| Deferred acquisition costs | 17,992,485 | 1.1 % | 17,489,101 | 1.2 % |
| Other assets | 1,173,159 | 0.1 % | 1,351,244 | 0.1 % |
| Cash and cash equivalents | 4,710,904 | 0.3 % | 5,643,200 | 0.4 % |
| Non-current assets held for sale | 104,413 | 0.0 % | 449,350 | 0.0 % |

9.1.1 Financial investments and financial investments in associates

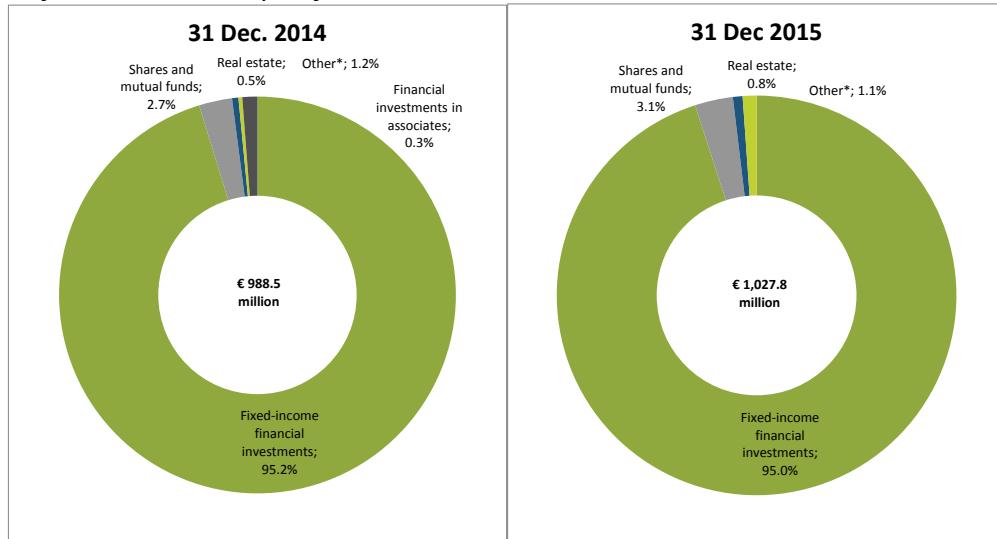
The investment portfolio consists of the following statement of financial position items: financial investments, investment property and cash.

Sava Re Group investment portfolio by class of asset

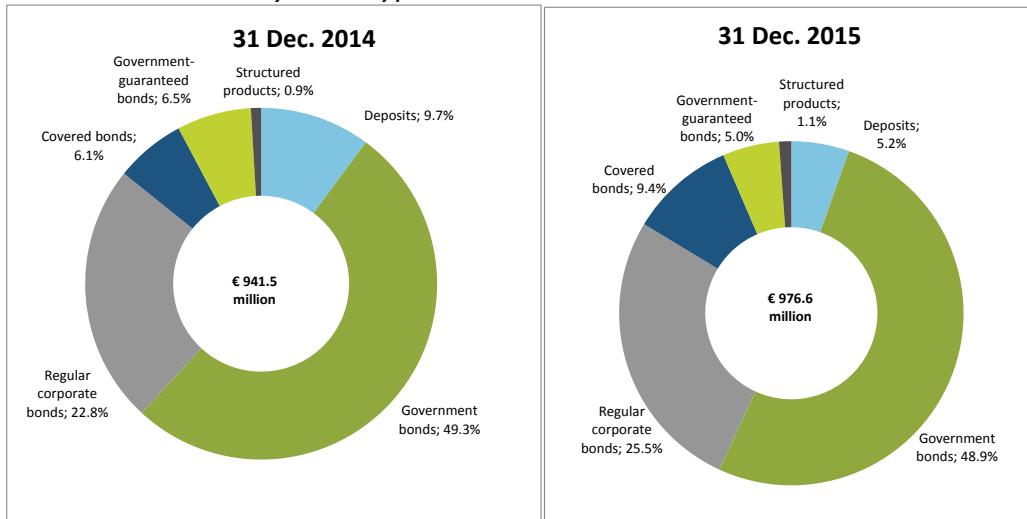
| (€) | 31/12/2015 | 31/12/2014 | Nominal change | Index |
|---|---------------|-------------|----------------|-------|
| Deposits | 53,052,297 | 95,569,619 | -42,517,322 | 55.5 |
| Government bonds | 502,263,965 | 486,946,870 | 15,317,095 | 103.1 |
| Corporate bonds | 421,301,237 | 358,991,267 | 62,309,970 | 117.4 |
| Shares | 18,906,610 | 21,030,349 | -2,123,739 | 89.9 |
| Mutual funds | 12,758,487 | 5,671,611 | 7,086,876 | 225.0 |
| Loans granted and other investments | 1,075,435 | 871,156 | 204,279 | 123.4 |
| Deposits with cedants | 5,698,774 | 5,587,510 | 111,264 | 102.0 |
| Total financial investments | 1,015,056,805 | 974,668,382 | 40,388,423 | 104.1 |
| Financial investments in associates | 0 | 3,072,497 | -3,072,497 | 0.0 |
| Investment property | 8,040,244 | 5,103,325 | 2,936,919 | 157.5 |
| Cash and cash equivalents | 4,710,904 | 5,643,200 | -932,296 | 83.5 |
| Total investment portfolio | 1,027,807,953 | 988,487,404 | 39,320,549 | 104.0 |
| Funds for the benefit of policyholders who bear the investment risk | 214,189,117 | 202,913,059 | 11,276,058 | 105.6 |

The Sava Re Group investment portfolio totalled € 1,027.8 million at 31 December 2015. Compared to 31 December 2014, the investment portfolio grew by € 39.3 million, primarily due to the positive cash flow from core insurance business.

Structure of the investment portfolio



Fixed-income investments by asset type



Compared to 31 December 2014, the composition of the investment portfolio changed in line with the Group's investment policy. Fixed-income investments, accounting for 95 % of the investment portfolio at 31 December 2015 (31 December 2014: 95.2 %), have a lower share of deposits at 31 December 2014 (to reduce exposure to Slovenia, which is described in detail in the notes to the consolidated financial statements in section 18.7.4.3 "Credit risk"), with an increase in the share of corporate bonds, mainly on account of purchases of covered bonds and foreign corporate bonds rated A or better. In line with its investment policy, there was a slight increase in the proportion of shares and mutual funds, representing 3.1 % (31 December 2014: 2.7 %).

In 2015, Sava Reinsurance Company increased its ownership interest in Moja naložba to 100 %, which is why it no longer reports on financial investments in associates.

9.1.2 Funds for the benefit of policyholders who bear the investment risk

Funds for the benefit of policyholders who bear the investment risk is a major asset item. Compared to 31 December 2014, these assets increased by 5.6 %, or € 11.3 million, to € 214.2 million at 31 December 2015. Investments further increased due to positive cash-flow amounting to € 17.2 million. On the other hand, the decline in unit values had a negative impact on the balance of the life insurance liability fund.

There are three Group companies marketing life products where the investment risk is borne by policyholders: Zavarovalnica Maribor, Zavarovalnica Tilia and Velebit životno osiguranje. At 31 December 2015, funds for the benefit of policyholders who bear the investment risk relating to Zavarovalnica Maribor totalled € 179.9 million (31/12/2014: € 169.8 million), funds relating to Zavarovalnica Tilia € 34.3 million (31/12/2014: € 33.1 million), while such funds of Velebit životno osiguranje are negligible.

9.1.3 Assets and liabilities from investment contracts

Assets and liabilities from financial contracts were included in the consolidated statement of financial position for the first time as a result of the consolidation of Moja naložba at year-end 2015.

The asset item includes liability fund assets relating to SVPI²⁷ managed by the company for the benefit of policyholders. At 31 December 2015, liability fund assets totalled € 111.4 million. Financial investments accounted for 97.2 % of total assets, the remaining amount relates to receivables and cash and cash equivalents.

Liabilities from investment contracts as at 31 December 2015 totalled € 111.3 million. Moja naložba eliminates internal relations of the joint balance sheet, thus liabilities to pension policyholders exceed liabilities from investment contracts. Eliminated from the statement of financial position were internal relations of the SVPI liability fund to the pension company for entry charges and management fee for the current month, which may be recognized upon conversion or when credited to personal accounts. Liabilities in the balance sheet of the SVPI life insurance liability fund are mostly long-term. These are liabilities of the SVPI life insurance liability fund for premiums paid, the guaranteed return and the return in excess of guaranteed return (provisions).

²⁷ SVPI = supplementary voluntary pension insurance

9.2 Liabilities

Consolidated equity & liabilities by type

| (\euro) | 31/12/2015 | As % of total at 31/12/2015 | | As % of total at 31/12/2014 |
|--|----------------------|-----------------------------|----------------------|-----------------------------|
| | | 31/12/2015 | 31/12/2014 | |
| EQUITY AND LIABILITIES | 1,607,281,060 | 93.1 % | 1,454,374,935 | 100.0 % |
| Equity | 286,401,678 | 17.8 % | 271,528,623 | 18.7 % |
| <i>Share capital</i> | <i>71,856,376</i> | <i>4.5 %</i> | <i>71,856,376</i> | <i>4.9 %</i> |
| <i>Capital reserves</i> | <i>43,388,724</i> | <i>2.7 %</i> | <i>44,638,799</i> | <i>3.1 %</i> |
| <i>Profit reserves</i> | <i>122,954,429</i> | <i>7.6 %</i> | <i>115,146,336</i> | <i>7.9 %</i> |
| <i>Own shares</i> | <i>-10,319,347</i> | <i>-0.6 %</i> | <i>-10,115,023</i> | <i>-0.7 %</i> |
| <i>Fair value reserve</i> | <i>12,684,233</i> | <i>0.8 %</i> | <i>18,448,741</i> | <i>1.3 %</i> |
| <i>Retained earnings</i> | <i>23,490,926</i> | <i>1.5 %</i> | <i>15,652,780</i> | <i>1.1 %</i> |
| <i>Net profit/loss for the period</i> | <i>24,849,678</i> | <i>1.5 %</i> | <i>17,474,558</i> | <i>1.2 %</i> |
| <i>Translation reserve</i> | <i>-3,467,155</i> | <i>-0.2 %</i> | <i>-3,489,433</i> | <i>-0.2 %</i> |
| <i>Equity attributable to owners of the controlling company</i> | <i>285,437,863</i> | <i>17.8 %</i> | <i>269,613,133</i> | <i>18.5 %</i> |
| <i>Non-controlling interest in equity</i> | <i>963,815</i> | <i>0.1 %</i> | <i>1,915,490</i> | <i>0.1 %</i> |
| Subordinated liabilities | 23,534,136 | 1.5 % | 28,699,692 | 2.0 % |
| Technical provisions | 887,068,500 | 55.2 % | 869,982,633 | 59.8 % |
| Technical provision for the benefit of life insurance policyholders who bear the investment risk | 207,590,086 | 12.9 % | 195,684,631 | 13.5 % |
| Other provisions | 7,389,695 | 0.5 % | 6,940,650 | 0.5 % |
| Deferred tax liabilities | 4,598,731 | 0.3 % | 5,749,180 | 0.4 % |
| Liabilities under investment contracts | 111,304,383 | 6.9 % | 0 | 0.0 % |
| Other financial liabilities | 206,047 | 0.0 % | 78,870 | 0.0 % |
| Liabilities from operating activities | 54,467,303 | 3.4 % | 49,364,797 | 3.4 % |
| Other liabilities | 24,720,501 | 1.5 % | 26,345,859 | 1.8 % |

9.2.1 Technical provisions

On the liabilities' side, the largest item is gross technical provisions, including provisions for the benefit of policyholders who bear the investment risk. The balance at 31 December 2015 was 2.7 % or € 29.0 million larger than at year-end 2014.

Gross provisions for the reinsurance segment declined by 15.0 % or € 19.5 million. There was an increase in both the provisions for outstanding claims (described under net claims incurred) as well as unearned premiums (movement in unearned premiums for international business with mid-year renewal).

The gross technical provisions attributable to the non-life insurance segment recorded a decrease of 2.0 % or € 9.1 million at year-end 2015. This drop was due to claims provisions, as a result of uses and releases relating to ice damage claims.

Gross provisions of the life segment (including provisions for the benefit of policyholders who bear the investment risk) increased by 4.0 % or € 18.6 million at year-end 2015. The largest absolute growth was in mathematical provisions of Zavarovalnica Maribor (growth in new premiums from the total portfolio, and attribution of profits to policyholders) and due to the acquisition of Moja naložba.

Movements in consolidated technical provisions

| (€) | 31/12/2015 | 31/12/2014 | Index |
|--|----------------------|----------------------|--------------|
| Gross unearned premiums | 156,039,680 | 148,169,690 | 105.3 |
| Gross mathematical provisions | 262,052,426 | 256,292,141 | 102.2 |
| Gross provision for claims | 459,012,655 | 454,759,004 | 100.9 |
| Gross provision for bonuses, rebates and cancellations | 1,132,456 | 854,819 | 132.5 |
| Other gross technical provisions | 8,831,283 | 9,906,979 | 89.1 |
| Gross technical provisions for the benefit of policyholders who bear the investment risk | 207,590,086 | 195,684,631 | 106.1 |
| Total gross technical provisions | 1,094,658,586 | 1,065,667,264 | 102.7 |

9.2.2 Equity

The second largest item on the liabilities side is equity (17.8 %), which increased by € 14.9 million from year-end 2014. The change in equity is due to the following factors:

- S** net profit for the year of € 33.4 million (part of the profit in the amount of € 7.9 million was transferred to other profit reserves, profit of € 0.4 million to credit risk and catastrophic equalization reserves);
- S** the dividend payout of € 9.1 million (charged against equity);
- S** decline in the fair value reserve of € 5.7 million (charged against equity);
- S** own share repurchases of € 0.2 million (charged against equity);
- S** decline in capital reserves of € 1.3 million due to the transfer of ownership stakes of both Croatian subsidiaries to Sava Reinsurance Company (formerly Velebit usluge) with a view to the winding up of Velebit usluge;
- S** adjustment of accounting policy relating to the establishment of deferred acquisition costs in Sava Montenegro (€ -1.1 million) and the change in the calculation of technical provisions (€ -0.2 million) in Sava osiguranje Belgrade;
- S** equity attributable to non-controlling interest decreased by € 1.0 million.

9.2.3 Technical provision for the benefit of life insurance policyholders who bear the investment risk

Technical provisions for the benefit of policyholders who bear the investment risk at 31 December 2015 grew by 6.1 % or € 11.9 million compared to year-end 2014. The growth was driven by Zavarovalnica Maribor (€ 10.8 million) and was mainly attributable to positive cash flow.

9.3 Capital structure

At 31 December 2015, the Sava Re Group's capital comprised € 286.4 million of equity, € 23.5 million of subordinated liabilities and € 0.2 million of other financial liabilities. Subordinated liabilities and other financial liabilities accounted for 8.3 % of capital.

Subordinated liabilities relate to the subordinated debt of Sava Reinsurance Company taken out to expand to the Western Balkans. Details relating to the subordinate debt are described in note 21 of section 18.8 "Notes to the consolidated financial statements – statement of financial position".

9.4 Cash flow

In 2015 net cash from operating activities at the Group level amounted to € 45.2 million mainly as a result of cash flows from core business (insurance, reinsurance), which largely reflects the balance of premium income and claim payments including expenses. Net cash of Sava Reinsurance Company amounted to € 5.4 million, of Zavarovalnica Maribor € 31.1 million, and of Zavarovalnica Tilia € 5.4 million. Strong net cash-flow from operating activities provides sufficient funds for the development of key Group areas. The total net cash of other companies was positive and totalled € 3.3 million.

Net disbursements in financing activities of € 17.8 million were a result of:

- repayment of subordinated loan by Zavarovalnica Maribor in the amount of € 5.4 million.
- dividend payout by Sava Reinsurance Company of € 9.1 million;
- acquisition of non-controlling interests in Croatian insurers (€ 2.0 million);
- Sava Reinsurance Company repurchased own shares for € 0.2 million;
- interest expense relating to subordinated debt in the amount of € 1.1 million.

The movement in the net disbursement in financing activities is due to investing activities, however, the amount was also affected by the above factors.

9.5 Receivables management

At the end of 2015, the total amount of receivables of the Sava Re Group was 5.0 % higher compared to the previous year.

Receivables arising out of primary insurance operations declined by € 2.7 million from year-end 2014, while receivables arising out of reinsurance business increased by € 9.3 million as a result of growth in gross premiums written in international reinsurance markets, resulting in an increase in this item.

10 HUMAN RESOURCES MANAGEMENT

10.1 Strategic guidelines for human resources management

The Sava Re Group follows the below strategic guidelines for human resources management:

- S** recruitment and development of capable and responsible employees,
- S** identification and development of key personnel,
- S** training and development of employees at all levels,
- S** development of a common, modern organizational culture and
- S** development of the HRM function into a strategic partner.

10.2 Key activities in human resources management in 2015

In 2015, human resources activities in the Group centred on setting up and developing human resources functions in all Group companies and promoting cooperation between them. We organized the first Group HR conference, unified employee training and development policies and in some companies started implementing and using human resources information systems. Furthermore, we organized and carried out activities for analysing and developing Group companies' organizational culture.

10.3 Recruitment and staffing levels

Recruitment has been carefully planned and implemented in accordance with the objectives and requirements of each company. In line with the Group's strategic focus and goals, we encourage Group internal recruitment.

No. of staff by Sava Re Group company (regular employment)

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|--------------|--------------|------------|
| Zavarovalnica Maribor | 809 | 812 | -3 |
| Zavarovalnica Tilia | 388 | 386 | 2 |
| Sava osiguranje Belgrade | 398 | 374 | 24 |
| Illyria | 228 | 174 | 54 |
| Sava osiguruvanje Skopje | 196 | 170 | 26 |
| Velebit osiguranje | 206 | 207 | -1 |
| Illyria Life | 125 | 137 | -12 |
| Sava Montenegro | 148 | 156 | -8 |
| Velebit životno osiguranje | 131 | 130 | 1 |
| Sava Reinsurance Company | 97 | 89 | 8 |
| Sava životno osiguranje | 82 | 88 | -6 |
| Sava Car | 44 | 42 | 2 |
| Montagent | 52 | 49 | 3 |
| Moja naložba | 14 | - | 14 |
| Sava station | 8 | 0 | 8 |
| Total | 2,926 | 2,814 | 112 |

Number of employees by Sava Re Group company (full-time equivalent basis).

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|----------------|----------------|-------------|
| Zavarovalnica Maribor | 762.9 | 767.2 | -4.3 |
| Zavarovalnica Tilia | 371.0 | 368.6 | 2.4 |
| Sava osiguranje Belgrade | 327.5 | 293.5 | 34.0 |
| Illyria | 227.0 | 171.0 | 56.0 |
| Sava osiguruvanje Skopje | 185.5 | 162.0 | 23.5 |
| Velebit osiguranje | 155.8 | 146.1 | 9.6 |
| Sava Montenegro | 136.3 | 135.8 | 0.5 |
| Sava Reinsurance Company | 83.0 | 78.6 | 4.3 |
| Sava životno osiguranje | 74.6 | 71.0 | 3.6 |
| Velebit životno osiguranje | 59.6 | 65.0 | -5.4 |
| Illyria Life | 35.4 | 137.0 | -101.6 |
| Sava Car | 31.3 | 28.5 | 2.8 |
| Montagent | 20.5 | 18.0 | 2.5 |
| Moja naložba | 13.3 | - | 13.3 |
| Sava station | 5.0 | 0.0 | 5.0 |
| Total | 2,488.5 | 2,442.3 | 46.2 |

Major changes in the number of employees in individual Group companies primarily reflect agent fluctuations and recruitment in sales.

The below tables give details on employees (under employment contracts) by various criteria.

Number of employees by employment type (part-time, full-time)

| Type of employees by working hours | 31/12/2015 | | 31/12/2014 | |
|------------------------------------|--------------|---------------|--------------|---------------|
| | Number | As % of total | Number | As % of total |
| Part-time | 615 | 21.0 | 656 | 23.3 |
| Full-time | 2,311 | 79.0 | 2,158 | 76.7 |
| Total | 2,926 | 100.0 | 2,814 | 100.0 |

Most employees work on a full-time employment contract. Part-time employment is common with sales personnel.

Number of employees by level of education

| Level of formal education | 31/12/2015 | | 31/12/2014 | |
|---------------------------------------|--------------|---------------|--------------|---------------|
| | Number | As % of total | Number | As % of total |
| Primary and lower secondary education | 360 | 12.3 | 349 | 12.4 |
| Secondary education | 1,187 | 40.6 | 1,140 | 40.5 |
| Higher education | 326 | 11.1 | 335 | 11.9 |
| University education | 961 | 32.8 | 907 | 32.2 |
| Masters' degree and doctorate | 92 | 3.1 | 83 | 2.9 |
| Total | 2,926 | 100.0 | 2,814 | 100.0 |

The staffing levels by level of education have not changed significantly over the year. The largest group is staff with secondary school education. Group companies encourage employees to join formal education programmes. Employees of the Group are allocated to groups by level of education.

Employees by age group

| Age groups | 31/12/2015 | | 31/12/2014 | |
|--------------|--------------|---------------|--------------|---------------|
| | Number | As % of total | Number | As % of total |
| 20–25 | 141 | 4.8 | 152 | 5.4 |
| 26–30 | 300 | 10.3 | 314 | 11.2 |
| 31–35 | 450 | 15.4 | 463 | 16.5 |
| 36–40 | 546 | 18.7 | 513 | 18.2 |
| 41–45 | 533 | 18.2 | 490 | 17.4 |
| 46–50 | 407 | 13.9 | 369 | 13.1 |
| 51–55 | 291 | 9.9 | 280 | 10.0 |
| 56 and more | 258 | 8.8 | 233 | 8.3 |
| Total | 2,926 | 100.0 | 2,814 | 100.0 |

The age structure shows that the 36–50 group is the largest age group. The average age of employees has been increasing over years. Group staff is fairly evenly distributed among all age groups.

Employees by gender

| Gender | 31/12/2015 | | 31/12/2014 | |
|--------------|--------------|---------------|--------------|---------------|
| | Number | As % of total | Number | As % of total |
| Women | 1,586 | 54.2 | 1,555 | 55.3 |
| Men | 1,340 | 45.8 | 1,259 | 44.7 |
| Total | 2,926 | 100.0 | 2,814 | 100.0 |

The Group's employee structure by gender is balanced. Both men and women are represented at all levels of management and professional areas.

Number of employees by years of service

| Years of service | 31/12/2015 | | 31/12/2014 | |
|------------------|--------------|---------------|--------------|---------------|
| | Number | As % of total | Number | As % of total |
| 0–5 years | 1,287 | 44.0 | 1,313 | 46.7 |
| 5–10 years | 681 | 23.3 | 603 | 21.4 |
| 10–15 years | 353 | 12.1 | 315 | 11.2 |
| 15–20 years | 212 | 7.2 | 209 | 7.4 |
| 20–30 years | 281 | 9.6 | 276 | 9.8 |
| Over 30 years | 112 | 3.8 | 98 | 3.5 |
| Total | 2,926 | 100.0 | 2,814 | 100.0 |

The largest years of service groups are the first two groups, reflecting recent recruitment and the low staff turnover among these employees.

10.4 Employee training and development

Employee training and development is vital to sharpen the strategic focus and realize the goals of the Group and its individual companies. We strive to provide all employees with training opportunities in either internal or external professional events to develop their business, leadership and other skills. In some companies, we also facilitate additional formal education.

Companies also foster the obtaining and retaining of licenses required by the sales personnel and other professional staff.

We strongly foster intra-Group transfer of knowledge and, therefore, maintain the good practice of joint Group training events. This year, we added a Group training event in human resources management to the standard set of training events (in sales, controlling, claims, life insurance, sourcing) regularly organized by Sava Reinsurance Company as the controlling company. The subject matter of the event was aligned with the strategic guidelines for the development of the human resource functions in all Group companies. Activities carried out by Sava Reinsurance Company were presented to transfer best practices across the Group. In this regard, Sava Reinsurance Company provides both professional as well as and technical support.

Traditionally, the Group organizes two strategic conferences to encourage the Group-wide transfer of best practices in governance and management.

10.5 Management and motivation

HR management is provided through clear guidelines, management by objectives and involvement of employees in projects. Individual companies offer employees additional financial (e.g. supplementary pension insurance, other insurance) and non-financial benefits (e.g. flexitime).

Most companies implement or have started implementing annual performance appraisal interviews to manage employees by objectives and provide feedback about their work and performance.

All companies consider safety and health issues, carrying out all activities required by local legislation.

Social events and gatherings for employees are organized in the year. Slovenia-based companies participated in a sports event organized by Zavarovalnica Maribor. In addition, Group employees are involved in voluntary charitable activities on the Sava Re Day.

Company management closely cooperates with employee representatives, where employees are organized in any form.

Sava Re Group employees are regularly informed of developments through the Sava Re portal.

11 RISK MANAGEMENT

11.1 Risk management system

The Sava Re management board is aware that risk management is the key to achieving operational and strategic objectives and to ensuring long-term solvency of the Group. The Sava Re Group is therefore continuously upgrading both its own risk management system and the risk management system in all Group companies.

When the Solvency II legislation came into effect on 1 January 2016, it introduced a number of new requirements in risk management for which the Sava Re Group had been systematically preparing.

Risk management policies

In order to systematize risk management in 2015, Sava Re Group established and adopted, at Group level, policies that cover the entire framework of risk management, own risk and solvency assessments and risk management for each risk category. The policies provide guidance for all Group companies and serve as the basis on which they draw up, with consideration of local specifics, their own policies for individual risk management categories.

Risk management organisation

In the Sava Re Group, we are aware that an appropriate organisational structure and a clear division of responsibilities are key to systematic risk management. This is also what guided us in the reorganisation of the risk management system based on the Solvency II principles.

Efficient functioning of the risk management system in the Sava Re Group and Sava Reinsurance Company is primarily the responsibility of the Sava Reinsurance Company's management board. To ensure efficient risk management, the Sava Re Group is introducing a three lines of defence model, which clearly divides the responsibilities and tasks among them:

- the first line of defence: operational activities (underwriting, sales, claim management, investments, accounting, controlling and other);
- the second line of defence: the risk management function, actuarial function, compliance function and the risk management committee;
- the third line of defence: internal audit.

The first line of defence involves all company employees responsible for operational performance of tasks working in a manner that reduces or eliminates risks. Additionally, risk owners are responsible for individual risks under the risk register. Departmental executive directors, line and service directors are obliged to ensure that the operational performance of the processes for which they are responsible is conducted in a manner that reduces or eliminates risks while taking into account the frameworks laid down in the risk strategy. The frameworks are outlined below in this section.

Four key functions that apply to both the Sava Re Group and Sava Reinsurance Company were defined in the context of the preparations for Solvency II in 2015. The persons responsible for each key function were appointed as well. The key functions are:

- actuarial function,
- risk management function,
- compliance function, and
- internal audit function.

The key functions at Pozavarovalnica Sava are organized as support services and are directly answerable to the controlling company's management board. Their roles and responsibilities are clearly defined in the policy of each key function or in the risk management policy that defines the risk management function.

In addition to the key functions, the risk committee has also been set up in the framework of the second line of defence for Sava Reinsurance Company and the Group. The committee's activities extend to asset and liability management (ALM). In 2015 the committee was actively involved in the advancement of systematic risk management within both the Company and the Group, and in the introduction of Solvency II requirements.

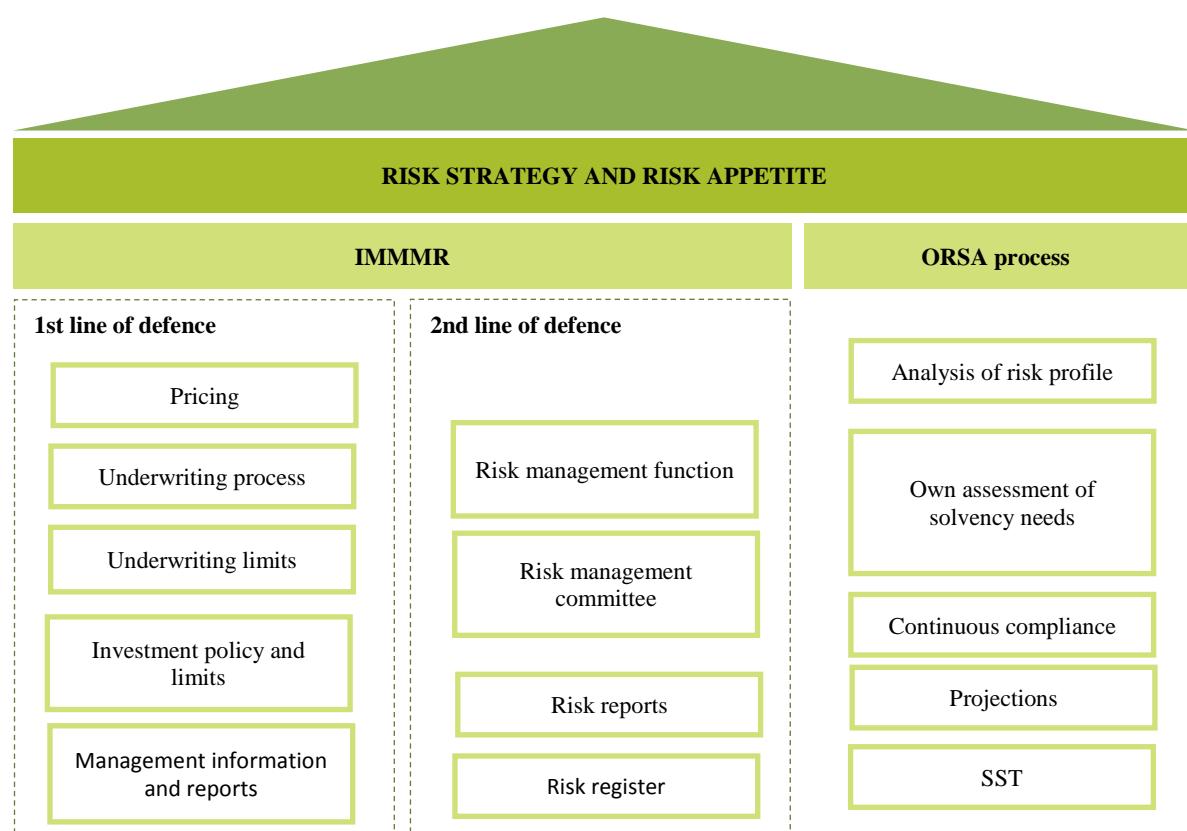
Pozavarovalnica Sava applies good practices from the risk management model and the organization of risk management also to its subsidiary companies.

Components of the risk management system

Risk management is integrated into all stages of business management and is composed of the following key elements:

- S** risk strategy,
- S** risk management processes within the first and second line of defence and
- S** own risk and solvency assessment (hereinafter ORSA).

The components of the risk management system are shown in the figure below.



11.2 Risk strategy and risk appetite

In order to establish a solid risk management framework the Sava Reinsurance Company management board approved the Sava Re Group risk strategy in 2015, which defines the Group's risk strategy based on the risk bearing capacity. The document specifies:

- the risk appetite,
- acceptability of the level of business indicators and
- risk tolerance.

The risk strategy thus defines the framework for the entire risk management system in the Sava Re Group. The basic principle of the Group is to pursue its business strategy and meet the key strategic objectives while maintaining an adequate capital level.

The Sava Re Group's risk appetite is based on four key areas:

- capital,
- liquidity,
- product profitability, and
- reputation.

In 2016 the risk strategy will apply to all subsidiary companies as well. Each Group company will, with consideration of the Group framework, define its own risk strategy or adopt the Group risk strategy. The companies will also align the operating limits and thresholds for individual business areas with the established risk strategy. This way, the risk appetite framework and risk tolerance limit will be integrated in all day-to-day risk taking.

11.3 IMMMR process and ORSA

In the Sava Re Group the IMMMR processes (identify, measure, mitigate, monitor and report risks) are conducted both at the level of individual Group companies and at the Group level. Risk management processes are inherently connected with and incorporated into the basic processes carried out in individual Group companies and in the Group as a whole. All organisational units are involved in risk management processes.

Sava Re Group carries out the following **risk management processes**:

- risk identification,
- risk assessment (measuring),
- risk monitoring,
- determining appropriate risk management measures, and
- risk reporting.

Risk management processes are incorporated into all three lines of defence. The roles of individual lines of defence within the risk management policy are clearly divided. The IMMMR process is integrated also in the decision-making system; all important business decisions are evaluated in view of the risks they might entail.

The risk **identification** process identifies all the risks to which an individual Group company or the Group as whole is exposed. The key risks to which an individual Group company or the Group as a whole is exposed are recorded in the risk register and constitute its risk profile.

Regular risk **assessment (measurement)** is conducted for all the risks to which an individual company or the Group is exposed. Both qualitative and quantitative methods are used for risk measurement. With a view to a quantitative risk assessment, the Sava Re Group intensively develops support risk assessment models.

Risk **monitoring** is carried out at several levels: at the level of individual organisational units, in the risk management service, at the level of the risk committee and at the top management (management board) level. Both risks and risk management measures are subject to monitoring and control. Monitoring of risks and measures serves as the basis for **risk reporting**.

Whenever the need arises to adopt a new measure to mitigate a risk, the Company conducts an analysis of the measure in terms of its economic and financial viability. Elimination or mitigation of individual risks must be more cost effective than mitigation of the potential impact should the risk materialise, taking into full account the probability of such an event and all of its implications.

Own risk and solvency assessment (ORSA)

ORSA is one of the requirements of the Solvency II legislation. ORSA is a process that ensures compliance of the business strategy with the risk strategy and capital requirements in the context of the general risk management framework. It aims to ensure that the insurer is fully aware of the relationship between its business strategy, the risks that the insurer is taking in the short term as well as in the medium to long term and the capital requirements arising from those risks.

In line with legislation, ORSA incorporates the following three key elements:

- S** the insurance company's assessment of overall solvency needs,
- S** the assessment of compliance, on a continuous basis, with the capital requirements and with the requirements regarding technical provisions, and
- S** the assessment of the significance of the deviation of the insurance company's risk profile from the assumptions underlying the Solvency Capital Requirement in accordance with the standard formula.

The Sava Re Group established the ORSA policy in 2015. In line with policy guidelines the EU-based Group companies introduced the ORSA process into their regular business operations. At the beginning of 2016, the EU-based companies carried out their first ORSA calculations and prepared the ORSA report.

In the first phase, the purpose of ORSA in the Sava Re Group is to understand the own risk profile and the standard formula and to analyse the impact of the changes in the risk profile in the business planning period on capital adequacy. In the next phase, we want ORSA to become an integral part of the decision-making process, which will allow for key decisions in the company to be adopted with consideration of risks and for the business strategy to be determined with full awareness of the risks and associated capital requirements.

11.4 Risk profile

The Sava Re Group and Group members are exposed to the following risks:

- S** Underwriting risks arising from (re)insurance contracts. These are associated with the risks covered under (re)insurance contracts and accompanying procedures.
- S** Market risks related to volatile prices of financial instruments and market prices of other assets.

- Credit risks²⁸ related to non-performance and change in the credit rating of securities issuers related to the investment portfolio of (re)insurers and of reinsurers, intermediaries and other business partners who have outstanding liabilities to (re)insurers.
- Operating risks related to inappropriate internal procedures or breakdowns in internal procedures, people and IT systems, and to external events.
- Liquidity risks related to loss resulting from insufficient liquid assets when liabilities become due or increased costs of realization of less liquid assets.
- Strategic risks associated with achieving the Company's strategic plans and the Company's reputation risk, including any implications of such risk.

Individual risks are described in detail in the notes to the financial statements of the Sava Re Group (section 18.7) and the notes to the financial statements of Sava Reinsurance Company (section 25.5).

12 ADAPTATION TO THE SOLVENCY II REQUIREMENTS

In 2015 the Sava Re Group made accelerated steps toward adapting to the changes in the legislation introduced by Solvency II that came into effect on 1 January 2016 in all three main areas of the legislation:

- **Quantitative requirements:** calculation of eligible own funds and the solvency capital requirement in line with the standard Solvency II formula;
- **Qualitative requirements:** enhanced governance, risk management and introduction of ORSA;
- **Disclosure:** additional requirements for public and regulatory reporting.

Preparations were underway throughout 2015 as part of the Solvency II programme and individual subprojects. Certain implementation stages involved a large number of Sava Re Group employees, especially those from EU-based companies. With a view to implementing a uniform Group-wide Solvency II programme, Group companies consistently consulted and coordinated with each other.

As part of **quantitative requirements (calculations)**, the EU-based Sava Re Group companies used the standard Solvency II formula to calculate eligible own funds and the solvency capital requirement as at 31 December 2014. These calculations were made also for the Sava Re Group. Unaudited results revealed that both the Sava Re Group as well as the EU-based Sava Re Group companies are well capitalized and have adequate capital also according to the Solvency II methodology. The solvency ratio at the Sava Re Group level as at 31 December 2014 was 192 %. We expect that the capital adequacy of the Group as at 31 December 2015 will remain at a comparable level.

At the end of 2015 and the beginning of 2016, the EU-based companies carried out projections of eligible own funds and solvency capital requirement for the entire strategic planning period. A Group-level calculation is underway.

An important component within this area is the introduction of IT support for the implementation of the calculations.

As part of the **qualitative requirements**, we conducted an upgrading of the governance system in the following areas:

²⁸ In its risk register, the Sava Re Group classifies risks in the context of the standard formula risk classification: credit risks are partly covered under market risks and partly under the counterparty risk. Nevertheless, in the annual report all credit risks are recorded under a single item for better transparency.

- introduction of organizational and structural changes,
- the definition and confirmation of key functions (risk management function, actuarial function, compliance function and the internal audit function),
- upgrading of the internal control system,
- establishment of capital management frameworks,
- regulation of eliminated transactions, the remuneration system, and the fit and proper regulation for key company staff,
- preparation and confirmation of policies required by legislation,
- upgrading of the risk management system,
- introduction of the ORSA process.

As indicated in section 11.3 "IMMMR process and ORSA", the first ORSA was conducted at the beginning of 2016 in the EU-based companies. ORSA includes the development of own models for quantifying risks with an emphasis on measuring underwriting and market risks, which are the key risks to which the Group is exposed.

As part of **disclosure requirements**, we conducted annual and quarterly quantitative reporting (on standardized templates) to the Insurance Supervision Agency as at 31 December 2015 for both the EU-based Sava Re Group companies and Sava Re Group. Annual templates include the relevant data for and the results of the calculation of eligible own funds and the solvency capital requirement. In view of the extensive scope of reporting, special emphasis in terms of disclosure requirements is given to establishing IT support for the quantitative reporting templates.

13 OPERATION OF THE INTERNAL AUDIT

The aim of the internal audit is to provide an assurance function and to provide advice to the management board in order to add value as well as improve the effectiveness and efficiency of operations. Internal audit assists the Company in achieving its goals based on systematic, methodical assessment and improvement of the effectiveness and efficiency of governance, risk management and control procedures, and by giving recommendations for their improvement.

Internal auditing in the Company is carried out by an independent organisational unit, namely the Internal Audit Service (IAS), which reports to the management board and is functionally and organisationally separate from other organisational units of the Company. Its position in the Company ensures autonomy and independence of operation.

The IAS pursued audit engagements in line with the approved annual work plan for 2015, where 9 audit engagements were planned, of which 7.7 were completed. Throughout 2015, Sava Reinsurance Company conducted 2 audit engagements, for which interim reports were prepared. In addition, the IAS rendered several informal consulting services, in particular as part of the Solvency II alignment project.

Regular reviews have also been targeted to establishing the probability of fraud, and exposure and vulnerability to IT risks. In areas subject to internal audit engagements, control systems have been set up and are operating so as to prevent fraud.

The IAS reports regularly – on a quarterly basis – to the management board, the audit committee and the supervisory board on the results of completed auditing engagements, the effectiveness and efficiency of control systems, corporate governance, risk management, identified breaches and irregularities and on monitoring the implementation of recommendations. In addition, the IAS prepared an annual report on its activities in 2015, which is part of the materials for the general meeting of shareholders.

As part of developing the internal audit function, the IAS continued the transfer of internal auditing methodologies to internal audit services of other Sava Re Group members. We upgraded the internal audit methodology based on the action plan (external assessment), which confirmed the compliance of activities with internal audit standards. We have drawn up an internal audit policy for Sava Reinsurance Company and for the Sava Re Group, which superseded existing rules amending them with content to satisfy Solvency II requirements. In 2015 the internal audit methodology was transferred across the Group through audit engagements in which the auditors of subsidiaries participated.

The IAS also conducted a self-assessment in 2015. The results showed that the operations of the IAS complied with the definition of internal auditing, the standards and the code of ethics.

14 SUSTAINABLE DEVELOPMENT AT THE SAVA RE GROUP

The Sava Re Group's basic mission is to ensure security for both life and property, to manage risks to avoid uncertainty and improve the quality of life. We are building and maintaining conditions that ensure a secure and carefree life as well as favourable business results, which is an investment for the future.

Sava Reinsurance Company nurtures common values that are reflected in our positive work environment, sound business culture and lasting relationships. These can be seen in the directions we set and follow, in our daily work, behaviour, communication, relationships and decisions.

This year, we started building a framework for the Group's sustainable development strategy and policies. This area will be more thoroughly and uniformly regulated next year as it largely depends on other strategic processes underway in the Sava Re Group. In 2017, we will have to comply with the EU directive on disclosure of non-financial and diversity information. Currently, this area is not regulated uniformly within the Group. There are, however, in place certain documents at the Group level that promote social responsibility, such as the corporate governance policy of the Sava Re Group, the compliance policy, the Sava Re Group financial control manual, the Sava Re Group code of ethics, and recommendations that the Group is seeking to comply with, such as the environmental and social policy of the European Bank for Reconstruction and Development (EBRD), the recommendations and expectation of the Slovenian Sovereign Holding, and recommendations of the Ljubljana Stock Exchange for listed companies.

Sava Reinsurance Company uses as its reference code the Corporate Governance Code adopted by the Ljubljana Stock Exchange, the Managers' Association of Slovenia and the Association of Supervisory Board Members on 8 December 2009.

New commitments entered in 2015

The year 2015 was largely devoted to harmonizing internal rules with the new Solvency II regime.

Solvency II aims at harmonizing insurance legislation and practices throughout the European Union, promoting fundamental concepts, such as financial statements based on market value, risk-based capital requirements, own risk and solvency assessment, accountability of the management board and other management. The purpose of the new requirements is to better protect policyholders, which is also in line with the principles of sustainability.

Accordingly, some implementing documents were revised this year, such as the reinsurance underwriting guidelines, strategy for managing equities and rules on procurement. Next year, the Group is planning to revise and align other implementing documents and guidelines that must be consistent with the adopted Solvency II policies and the principle of sustainable development.

Responsibility towards stakeholders

We are committed to the cultivation of responsible and sincere relations with our stakeholders. We foster a transparent and two-way communication. The controlling company complies with the recommendations and rules for public communication and we are looking for additional opportunities to facilitate access to information and exchange of views, making use of information technology, which is unconstrained by time and space.

In 2015 a new web platform for internal communication was set up in most Group companies.

We also redesigned the Company's web site www.sava-re.si, providing regular information to all stakeholders, with an emphasis on investors. Published information is automatically forwarded to email addresses of stakeholders who have signed up to receive news.

In accordance with EBRD guidelines for sustainable development in all business areas, the Company reports to EBRD, annually, on the implementation of and compliance with these guidelines, namely in human resources management, prevention of money laundering and terrorist financing, prevention of corruption, environmental protection and sustainable development in all business areas.

Personnel

Our responsibility to our employees is also reflected in our efforts to build a work environment that respects the dignity and integrity of each employee.

Employees have access to the latest news about the Company and to the latest contents. We foster good relationships and engage in two-way communication by means of regular all-staff meetings, idea collection, the intranet, internal media, email, management meetings, personal meetings, internal training, informal staff meetings (including also retired staff), team training, meetings with union and workers' council representatives, annual interviews and regular strategic conferences.

Through adjusted organization of work and flexitime, we help young parents balance their professional and private life.

Employee satisfaction in organizational units is measured through regular staff meetings and individual conversations. We find that employees are particularly satisfied with the conditions of work and interpersonal relationships.

The Company has appointed two persons for the prevention of mobbing, who are to provide assistance and support to employees who feel subject to aggression, bullying, harassment and other forms of psychosocial risks in the workplace that are dangerous to health. In the past year, no such cases were reported.

Group companies do not perceive specific complaints of employees and the number of labour relation disputes is low. In addition, we have developed a solid relationship with labour representatives, and companies are prompt and efficient in meeting contractual liabilities to employees, which contributes to employee satisfaction. The Group also seeks to establish a specific value system and code of conduct, emphasising mutual respect, effective communication and co-operation.

In 2015, we paid special attention to assessing corporate culture and laying the groundwork for a common modern organizational culture in the Group.

Business partners

We believe that the satisfaction of our clients is the mirror of our success. We believe in building lasting partnerships by providing good services. In reinsurance client relationships, we have due regard to internal underwriting regulations and internal rules for account managers. We maintain relationships with our existing business partners. Meetings are arranged during international conferences and individual meetings. Each year we organize our traditional Sava Summer Seminar,

offering training in reinsurance-related areas to make our partners familiar with our activities and the characteristics of our business

As regards their relationships with the insured, Group members follow the rules and procedures on complaints, which are compliant with the directives issued by the European Insurance and Occupational Pensions Authority (EIOPA).

Supervising the implementation of provisions

Sava Reinsurance Company regularly and upon request reports to the Insurance Supervision Agency, in accordance with the Slovenian Insurance Act (ZZavar) and implementing regulations.

We report also to the Securities Market Agency (ATVP) in accordance with the Financial Instruments Market Act (ZTFI) and the internal rules on trading with POSR shares.

Financial community

We dedicate special attention to our shareholders and prospective investors. We communicate with this group of stakeholders by organising regular quarterly meetings with analysts and investors (direct or via webcasts), through events organised by the Ljubljana Stock Exchange and other organizers and participation in local and international road shows. We ensure prompt and uniform information also via our official website at www.sava-re.si, the SEOnet portal of the Ljubljana Stock exchange, via the media, press conferences and letters to shareholders sent to keep them updated and to invite them to the general meeting. In all our announcements, we comply with the standards applicable to the prime market of the Ljubljana Stock Exchange. More information about investor relations is provided in section 3.3 "Investor relations".

Communication

The Company is aware that the credibility and reputation of a financial institution in the domestic as well as in the international market depends on the opinion formed by the public. Beside through fair and responsible dealings, a positive public image is built through impartial, transparent, accurate and timely communication. Pursuant to the Financial Instruments Market Act (ZTFI) and the inside information-related recommendations issued by the Ljubljana Stock Exchange, Sava Reinsurance Company discloses inside information as promptly as possible. In this, we also follow the activities set out in the applicable communications plan.

Sava Reinsurance Company publishes regularly and timely all relevant information that may affect the business decisions of investors or the interested public. We also promptly answer any questions raised by the media, in accordance with the recommendations issued by the Ljubljana Stock Exchange. Events that require registration in a public register (company register and such like) and the events of which legal consequences arise upon issuance of a decision by a government body (such as on a licence and other similarly related permit) are published when registered or received.

In the event of inaccurate or false press releases potentially harmful to the reputation of Sava Reinsurance Company or to its business results, Sava Reinsurance Company responds in line with the Media Act (ZMed) and good business practice.

Sava Reinsurance Company publishes its business reports and financial statements in line with the standards set applicable to prime market issuers, observing the Financial Instruments Market Act (ZTFI) and the recommendations of the Ljubljana Stock Exchange. Each year a financial calendar is published on the Company's website, giving dates for all significant publications of financial reports. All publications are made available in Slovenian and English.

Social responsibility

All members of the Sava Re Group also celebrated the traditional Sava Re Day in 2015. On that day, employees are encouraged to take part in socially beneficial and humanitarian activities. Group members join forces with local non-profit organisations and help groups in need of assistance or the less privileged.

Individual Group companies provide financial support to organizations and individuals in accordance with the adopted policy on sponsorships and donations.

Certain members of our Group are among the co-founders of the Network for Social Responsibility of Slovenia, and are members of the Institute for the Development of Social Responsibility and of the Partnership for National Strategy and Social Responsibility. Our members, established in various countries, have nation-wide networks, which makes it easier to identify the needs and potentials of local communities. We firmly believe in co-operation, and therefore support team sports, efforts and projects that connect organisations with their communities and that allow us to become part of social developments.

Investments

Sava Reinsurance Company, being a financial sector entity, views environmental policy as a set of principles and practices aimed at protecting the environment, the landscape, as well as the natural and cultural heritage. It therefore pursues the environmental and social policy developed by the EBRD. We avoid investing in securities with harmful effects of any kind on people and the environment. Part of our funds are invested in debt securities issued by international organisations such as the EBRD, the World Bank and the European Investment Bank, as we believe that these organisations invest in environment-friendly projects, in accordance with their environmental and social policies.

15 BUSINESS PROCESSES AND IT SUPPORT TO OPERATIONS

Key information technology activities in 2015 consisted in:

- ensuring the establishment of a backup data centre for the companies that had not previously had such a centre,
- introduction of the MS Dynamics NAV 2013 application in Sava Reinsurance Company and Zavarovalnica Maribor (as a continuation of the Group-wide unification),
- unification of payroll and personnel applications in Slovenia, and
- continued introduction of shared services: document management system, archival system, sharepoint, intranet, email, risk register and other.

In line with the IT strategy, most of the Group companies' IT services are provided by the virtual Group data centre that operates at locations in Maribor and Novo mesto. For systems that primarily operate in Novo mesto, we have already secured the required equipment for data and system mirroring to the data centre in Maribor in order to be able to provide all services, even in the event that the Novo mesto data centre goes down or is unavailable. In 2015 we worked to ensure equivalent solutions for systems that primarily operate in the Maribor data centre. Preparations for the latter were more complex due to the different technology employed at the Maribor centre. The equipment for the backup location was prepared and configured in 2015, while the transfer to the Novo mesto data centre will be carried out in the first quarter of 2016. This will ensure the functioning of all key systems should one of the data centres experience a failure. In 2015 we also provided for the mirroring of systems from other Group companies that had not yet employed this solution. We restored the local data centres in the Illyria and Velebit companies and integrated these two companies and Sava Montenegro into the ongoing mirroring of all systems into the data centres in Slovenia. In the event of a failure of any Group company centre, we can thus promptly ensure operation from the data centre in Slovenia.

In order to better utilize online connections, we connected Group companies through a virtual network, together with the data centre in Maribor, so that the data traffic (e.g. to the document management system) no longer runs through the Novo mesto data centre. We also established the AD LDS directory service that enables the single authentication of users from all companies, irrespective of whether each location has its own active directory. This allows us to introduce new AD-based shared services more efficiently. In order to allow for applications to be used in terminal mode for certain services or companies, we upgraded the shared terminal environment.

In terms of software the majority of activities in Group companies revolved around the introduction of the new version of MS Dynamics NAV in Pozavarovalnica Sava and Zavarovalnica Maribor, and with the introduction of unified shared support software for personnel, payroll, travel forms and employee time-tracking in Slovenia-based companies.

We introduced the shared risk register and employee time-tracking application for the companies based in Slovenia and continued with the provision of new services from the data centre in Slovenia for all Group companies. In 2015 we set up a shared portal, Sharepoint, as well as individual intranet sites for Group companies. We launched the introduction of the document management system for companies outside Slovenia (first for invoice approval), and began with email consolidation in the second half of the year. The latter allows us to provide email service to Sava osiguranje and Sava životno osiguranje from the data centre in Maribor.

We continued with the development of applications supporting insurance and reinsurance operations within the Group. In Velebit osiguranje, we introduced the ASP.ins application for the new Best Doctors product and actively upgraded the ASP.ins application. Mid-year the company Sava osiguranje adopted the ASP.ins 3 version, which significantly changed some of the business

processes. The migration from version 2 to version 3 was conducted also in Sava Montenegro and concluded prior to this report. As a result of said migration, version 3 is used by all of the companies that use ASP.ins. This version saw a number of upgrades in 2015, all of which are the result of legislative changes in individual countries (adjustment of reporting in Serbia, integration of claims with regulator's records in Macedonia, introduction of on-line transacting and integration with the regulator as a result of the introduction of the bonus-malus system in car insurance in Montenegro...). We also continue with the gradual introduction of the REvolve application for the management of reinsurance business at Sava Reinsurance Company. In the framework of the objectives of the strategic IT plan, work began, at the end of 2015, on the selection of a new, Group-wide (single) information technology life insurance support system.



Pozavarovalnica Sava, d. d.

**SAVA RE GROUP
FINANCIAL STATEMENTS
WITH NOTES**

16 AUDITOR'S REPORT



This is a translation of the original report in Slovene language

INDEPENDENT AUDITOR'S REPORT

To the owners of Pozavarovalnica Sava d.d.

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of the Sava Re Group which comprise the consolidated statement of financial position as at December 31, 2015, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Sava Re Group as of December 31, 2015, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

Management is also responsible for preparing the business report in accordance with the Slovenian Companies Act and the Appendix to annual report (hereafter referred to as "Appendix") on the basis of schemes defined by Regulatory Authority. Our responsibility is to assess whether the business report and the Appendix are consistent with the audited consolidated financial statements. Our work regarding the business report and the Appendix is performed in accordance with ISA 720, and restricted to assessing whether the business report and the Appendix are consistent with the consolidated financial statements and does not include reviewing other information originated from non-audited financial records.

The business report and the Appendix are consistent with the audited consolidated financial statements.

Ljubljana, 30.3.2016

Janez Uranič
Director
Ernst & Young d.o.o.
Dunajska 111, Ljubljana

ERNST & YOUNG
Revizija, poslovno
svetovanje d.o.o., Ljubljana 1

Primož Kovačič
Certified Auditor

17 CONSOLIDATED FINANCIAL STATEMENTS

17.1 Consolidated statement of financial position

| (€) | Note | 31/12/2015 | 31/12/2014 |
|---|------|----------------------|----------------------|
| ASSETS | | 1,607,281,060 | 1,454,374,935 |
| Intangible assets | 1 | 30,465,315 | 34,940,960 |
| Property and equipment | 2 | 47,217,311 | 44,473,638 |
| Deferred tax assets | 3 | 2,371,857 | 1,202,381 |
| Investment property | 4 | 8,040,244 | 5,103,325 |
| Financial investments in associates | 5 | 0 | 3,072,497 |
| Financial investments: | 6 | 1,015,056,805 | 974,668,382 |
| - loans and deposits | | 57,721,961 | 101,457,439 |
| - held to maturity | | 165,444,270 | 164,317,392 |
| - available for sale | | 773,486,797 | 692,418,016 |
| - at fair value through profit or loss | | 18,403,777 | 16,475,535 |
| Funds for the benefit of policyholders who bear the investment risk | 6 | 214,189,117 | 202,913,059 |
| Reinsurers' share of technical provisions | 7 | 23,877,277 | 38,672,645 |
| Assets from investment contracts | 8 | 111,418,244 | 0 |
| Receivables | 9 | 130,663,929 | 124,395,153 |
| Receivables arising out of primary insurance business | | 51,510,767 | 54,233,024 |
| Receivables arising out of reinsurance and co-insurance business | | 68,757,586 | 59,502,227 |
| Current tax assets | | 1,734,294 | 353,016 |
| Other receivables | | 8,661,282 | 10,306,886 |
| Deferred acquisition costs | 10 | 17,992,485 | 17,489,101 |
| Other assets | 11 | 1,173,159 | 1,351,244 |
| Cash and cash equivalents | 12 | 4,710,904 | 5,643,200 |
| Non-current assets held for sale | 13 | 104,413 | 449,350 |
| EQUITY AND LIABILITIES | | 1,607,281,060 | 1,454,374,935 |
| Equity | | 286,401,678 | 271,528,623 |
| Share capital | 14 | 71,856,376 | 71,856,376 |
| Capital reserves | 15 | 43,388,724 | 44,638,799 |
| Profit reserves | 16 | 122,954,429 | 115,146,336 |
| Own shares | 17 | -10,319,347 | -10,115,023 |
| Fair value reserve | 18 | 12,684,233 | 18,448,741 |
| Retained earnings | 19 | 23,490,926 | 15,652,780 |
| Net profit/loss for the period | 19 | 24,849,678 | 17,474,558 |
| Translation reserve | | -3,467,155 | -3,489,433 |
| Equity attributable to owners of the controlling company | | 285,437,863 | 269,613,133 |
| Non-controlling interest in equity | 20 | 963,815 | 1,915,490 |
| Subordinated liabilities | 21 | 23,534,136 | 28,699,692 |
| Technical provisions | 22 | 887,068,500 | 869,982,633 |
| Unearned premiums | | 156,039,680 | 148,169,690 |
| Mathematical provisions | | 262,052,426 | 256,292,141 |
| Provision for outstanding claims | | 459,012,655 | 454,759,004 |
| Other technical provisions | | 9,963,739 | 10,761,798 |
| Technical provision for the benefit of life insurance policyholders who bear the investment risk | 22 | 207,590,086 | 195,684,631 |
| Other provisions | 23 | 7,389,695 | 6,940,650 |
| Deferred tax liabilities | 3 | 4,598,731 | 5,749,180 |
| Liabilities under investment contracts | 8 | 111,304,383 | 0 |
| Other financial liabilities | 24 | 206,047 | 78,870 |
| Liabilities from operating activities | 25 | 54,467,303 | 49,364,797 |
| Liabilities from primary insurance business | | 10,968,865 | 11,728,377 |
| Liabilities from reinsurance and co-insurance business | | 39,739,412 | 32,866,047 |
| Current income tax liabilities | | 3,759,026 | 4,770,373 |
| Other liabilities | 26 | 24,720,501 | 26,345,859 |

The notes to the financial statements in sections 18.4–18.12 form an integral part of these financial statements.

17.2 Consolidated income statement

| (€) | Note | 2015 | 2014 |
|--|------|---------------------|---------------------|
| Net earned premiums | 28 | 447,559,605 | 437,572,337 |
| Gross premiums written | | 486,264,557 | 468,179,052 |
| Written premiums ceded to reinsurers and co-insurers | | -30,314,747 | -27,401,698 |
| Change in gross unearned premiums | | -7,972,818 | -4,154,987 |
| Change in unearned premiums for the reinsurance and co-insurance part | | -417,387 | 949,970 |
| Income from investments in associates | 29 | 942,560 | 154,294 |
| Profit from investments in equity-accounted associate companies | | 165,067 | 154,294 |
| Other income | | 777,493 | 0 |
| Investment income | 30 | 39,577,855 | 36,125,293 |
| Interest income | | 22,637,172 | 24,301,144 |
| Other investment income | | 16,940,683 | 11,824,149 |
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 30 | 26,631,788 | 19,146,081 |
| Other technical income | 31 | 19,318,601 | 10,079,252 |
| Commission income | | 3,656,904 | 2,964,859 |
| Other technical income | | 15,661,697 | 7,114,393 |
| Other income | 35 | 4,647,977 | 4,237,625 |
| Net claims incurred | 32 | -273,129,823 | -257,080,153 |
| Gross claims payments less income from recourse receivables | | -271,503,134 | -255,340,015 |
| Reinsurers' and co-insurers' shares | | 17,718,201 | 10,617,997 |
| Change in the gross claims provision | | -5,373,020 | -16,937,425 |
| Change in the provision for outstanding claims for the reinsurance and co-insurance part | | -13,971,870 | 4,579,290 |
| Change in other technical provisions | 33 | -1,282,026 | -3,565,856 |
| Change in technical provisions for policyholders who bear the investment risk | 33 | -11,036,450 | -25,455,421 |
| Expenses for bonuses and rebates | | -580,091 | -336,879 |
| Operating expenses | 34 | -148,918,373 | -146,621,433 |
| Acquisition costs | | -49,853,683 | -47,511,857 |
| Change in deferred acquisition costs | | 1,451,391 | -489,499 |
| Other operating expenses | | -100,516,081 | -98,620,077 |
| Expenses for investments in associates and impairment losses on goodwill | 29 | -2,936,678 | -1,901,375 |
| Impairment loss on goodwill | | -2,936,678 | -1,901,375 |
| Expenses for financial assets and liabilities | 30 | -13,005,902 | -6,896,944 |
| Impairment losses on financial assets not at fair value through profit or loss | | -726,066 | -1,646,767 |
| Interest expense | | -1,161,059 | -1,417,491 |
| Other investment expenses | | -11,118,777 | -3,832,686 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 30 | -25,930,786 | -7,900,587 |
| Other technical expenses | 35 | -20,113,718 | -16,394,418 |
| Other expenses | 35 | -1,646,568 | -2,205,574 |
| Profit/loss before tax | | 40,097,971 | 38,956,242 |
| Income tax expense | 36 | -6,732,520 | -8,418,092 |
| Net profit/loss for the period | | 33,365,451 | 30,538,150 |
| Net profit/loss attributable to owners of the controlling company | | 33,377,857 | 30,595,945 |
| Net profit/loss attributable to non-controlling interests | | -12,406 | -57,795 |
| Basic and diluted earnings per share | 19 | 2.02 | 1.82 |

The notes to the financial statements in sections 18.4–18.12 form an integral part of these financial statements.

17.3 Consolidated statement of comprehensive income

| (€) | 2015 | | | 2014 | | |
|---|--|--|-------------------|--|--|-------------------|
| | Attributable to owners of the controlling company | Attributable to non-controlling interest | Total | Attributable to owners of the controlling company | Attributable to non-controlling interest | Total |
| PROFIT/LOSS FOR THE PERIOD, NET OF TAX | 33,377,857 | -12,406 | 33,365,451 | 30,595,945 | -57,795 | 30,538,150 |
| OTHER COMPREHENSIVE INCOME, NET OF TAX | -5,742,230 | -5,167 | -5,747,397 | 10,348,541 | 7,783 | 10,356,324 |
| a) Items that will not be reclassified subsequently to profit or loss | 108,540 | 0 | 108,540 | -664,785 | 0 | -664,785 |
| Other items that will not be reclassified subsequently to profit or loss | 105,795 | 0 | 105,795 | -668,034 | 0 | -668,034 |
| Tax on items that will not be reclassified subsequently to profit or loss | 2,745 | 0 | 2,745 | 3,249 | 0 | 3,249 |
| b) Items that may be reclassified subsequently to profit or loss | -5,850,770 | -5,167 | -5,855,937 | 11,013,326 | 7,783 | 11,021,109 |
| Net gains/losses on remeasuring available-for-sale financial assets | -7,013,374 | -4,835 | -7,018,209 | 13,518,626 | 15,309 | 13,533,935 |
| Net change recognized in the fair value reserve | -9,411,317 | -4,835 | -9,416,152 | 9,888,644 | 15,309 | 9,903,953 |
| Net change transferred from fair value reserve to profit or loss | 2,397,943 | 0 | 2,397,943 | 3,629,982 | 0 | 3,629,982 |
| Net gains/losses attributable to the Group recognized in fair value reserve and retained profit/loss relating to investments in equity-accounted associate companies | -33,187 | 0 | -33,187 | 51,539 | 0 | 51,539 |
| Tax on items that may be reclassified subsequently to profit or loss | 1,173,513 | -2,881 | 1,170,632 | -2,196,353 | -3,262 | -2,199,615 |
| Net gains/losses from translation of financial statements of non-domestic companies | 22,278 | 2,549 | 24,827 | -360,486 | -4,264 | -364,750 |
| COMPREHENSIVE INCOME FOR THE PERIOD, NET OF TAX | 27,635,627 | -17,573 | 27,618,054 | 40,944,486 | -50,012 | 40,894,474 |
| Attributable to owners of the controlling company | 27,635,627 | 0 | 27,635,627 | 40,944,486 | 0 | 40,944,486 |
| Attributable to non-controlling interest | 0 | -17,573 | -17,573 | 0 | -50,012 | -50,012 |

The notes to the financial statements in sections 18.4–18.12 form an integral part of these financial statements.

17.4 Consolidated statement of cash flows

| (€) | | Note | 2015 | 2014 |
|---|----|-----------------------|-----------------------|------|
| A. Cash flows from operating activities | | | | |
| a.) Items of the income statement | 37 | 54,416,596 | 44,634,995 | |
| 1. Net premiums written in the period | 28 | 455,949,810 | 440,777,354 | |
| 2. Investment income (other than financial income), financed from: | 30 | 170,904 | 286,359 | |
| - technical provisions | | 62,583 | 159,508 | |
| - other sources | | 108,321 | 126,851 | |
| 3. Other operating income (excl. revaluation income and releases from provisions) and financial income from operating receivables | | 23,909,835 | 14,316,877 | |
| 4. Net claims payments in the period | 32 | -253,784,934 | -244,722,018 | |
| 5. Expenses for bonuses and rebates | | -580,091 | -336,879 | |
| 6. Net operating expenses excl. depreciation/amortization and change in deferred acquisition costs | 34 | -142,784,022 | -138,535,125 | |
| 7. Investment expenses (excluding depreciation/amortization and financial expenses), financed from: | | -28,843 | -124,007 | |
| - technical sources | | -11,753 | -90,155 | |
| - other sources | | -17,090 | -33,852 | |
| 8. Other operating expenses excl. depreciation/amortization (other than for revaluation and excl. additions to provisions) | 35 | -21,703,543 | -18,599,992 | |
| 9. Tax on profit and other taxes not included in operating expenses | 36 | -6,732,520 | -8,427,574 | |
| Changes in net operating assets (receivables for premium, other receivables, other assets and deferred tax assets/liabilities) of operating items of the income statement | | -9,205,052 | 6,038,004 | |
| 1. Change in receivables from primary insurance | 9 | 2,722,257 | 2,638,368 | |
| 2. Change in receivables from reinsurance | 9 | -6,873,365 | -9,068,388 | |
| 3. Change in other receivables from (re)insurance business | 9 | 1,146,740 | -331,357 | |
| 4. Change in other receivables and other assets | 9 | -694,694 | 1,999,779 | |
| 5. Change in deferred tax assets | 3 | -1,169,476 | 2,294,211 | |
| 6. Change in inventories | | -9,635 | 41,345 | |
| 7. Change in liabilities arising out of primary insurance | 25 | 10,968 | -1,222,878 | |
| 8. Change in liabilities arising out of reinsurance business | 25 | 6,873,365 | 1,922,127 | |
| 9. Change in other operating liabilities | 26 | -7,861,875 | 4,234,774 | |
| 10. Change in other liabilities (except unearned premiums) | 26 | -2,198,888 | 1,789,719 | |
| 11. Change in deferred tax liabilities | 3 | -1,150,449 | 1,740,304 | |
| c.) Net cash from/used in operating activities (a + b) | | 45,211,544 | 50,672,999 | |
| B. Cash flows from investing activities | | | | |
| a.) Cash receipts from investing activities | | 1,125,832,461 | 1,199,765,285 | |
| 1. Interest received from investing activities relating to: | | 22,637,172 | 24,301,144 | |
| - investments financed from technical provisions | | 21,391,082 | 23,329,799 | |
| - other investments | | 1,246,090 | 971,345 | |
| 2. Proceeds from dividends and shares in the profit of others, relating to: | | 1,228,274 | 944,403 | |
| - investments financed from technical provisions | | 856,060 | 644,419 | |
| - other investments | | 372,214 | 299,984 | |
| 3. Proceeds from sale of intangible assets, financed from: | | 1,745 | 6,937 | |
| - technical provisions | | 1,745 | | |
| - other sources | | 0 | 6,937 | |
| 4. Proceeds from sale of property and equipment, financed from: | | 1,705,395 | 1,748,354 | |
| - technical provisions | | 125,682 | 0 | |
| - other sources | | 1,579,713 | 1,748,354 | |
| 5. Proceeds from sale of long-term financial investments, financed from: | | 298,749,057 | 245,322,072 | |
| - technical provisions | | 261,988,562 | 224,013,026 | |
| - other sources | | 36,760,495 | 21,309,046 | |
| 6. Proceeds from sale of short-term financial investments, financed from: | | 801,510,818 | 927,442,375 | |
| - technical provisions | | 704,912,768 | 795,415,721 | |
| - other sources | | 96,598,050 | 132,026,654 | |
| b.) Cash disbursements in investing activities | | -1,154,141,693 | -1,222,101,794 | |
| 1. Purchase of intangible assets | | -802,637 | -1,290,181 | |
| 2. Purchase of property and equipment, financed from: | | -2,522,994 | -2,789,038 | |
| - technical provisions | | -58,429 | -213,454 | |
| - other sources | | -2,464,565 | -2,575,584 | |
| 3. Purchase of long-term financial investments, financed from: | | -350,452,684 | -312,248,949 | |
| - technical provisions | | -295,380,730 | -282,121,196 | |
| - other sources | | -55,071,954 | -30,127,753 | |
| 4. Purchase of short-term financial investments, financed from: | | -800,363,378 | -905,773,626 | |
| - technical provisions | | -697,994,013 | -784,894,550 | |
| - other sources | | -102,369,365 | -120,879,076 | |
| c.) Net cash from/used in investing activities (a + b) | | -28,309,232 | -22,336,509 | |
| C. Cash flows from financing activities | | | | |
| b.) Cash disbursements in financing activities | | -17,838,511 | -26,126,010 | |
| 1. Interest paid | | -1,161,059 | -1,417,491 | |
| 3. Repayment of long-term financial liabilities | | -5,375,567 | -8,020,956 | |
| 4. Repayment of short-term financial liabilities | | -2,031,583 | -5,006,946 | |
| 5. Dividends and other profit participations paid | | -9,065,978 | -4,386,985 | |
| 6. Own share repurchases | | -204,324 | -7,293,632 | |
| c.) Net cash from/used in financing activities (a + b) | | -17,838,511 | -26,126,010 | |
| C2. Closing balance of cash and cash equivalents | | 4,710,904 | 5,643,200 | |
| x) Net increase/decrease in cash and cash equivalents for the period (Ac + Bc + Cc) | | -936,199 | 2,210,480 | |
| y) Opening balance of cash and cash equivalents | | 5,643,200 | 3,432,720 | |
| Opening balance of cash and cash equivalents – acquisition | | 3,902 | 0 | |

The notes to the financial statements in sections 18.4–18.12 form an integral part of these financial statements.

17.5 Consolidated statement of changes in equity for the year ended 31 December 2015

| (€) | I. Share capital | II. Capital reserves | Legal reserves and reserves provided for by the articles of association | III. Profit reserves | | | | IV. Fair value reserve | V. Retained earnings | VI. Net profit/loss for the period | VII. Treasury shares | VIII. Translation reserve | IX. Equity attributable to owners of the controlling company | X. Non-controlling interest in equity | Total (14 + 15) |
|---|------------------|----------------------|---|----------------------|---------|------------|------------|------------------------|----------------------|------------------------------------|----------------------|---------------------------|--|---------------------------------------|-----------------|
| Note | 14 | 15 | 4. | 5. | 6. | 7. | 8. | 9. | 10. | 11. | 12. | 13. | 14. | 15. | 16. |
| Closing balance in the previous financial year | 71,856,376 | 44,638,799 | 11,140,269 | 10,115,023 | 876,938 | 11,744,474 | 81,269,632 | 18,448,741 | 15,652,780 | 17,474,558 | -10,115,023 | -3,489,433 | 269,613,133 | 1,915,490 | 271,528,623 |
| Prior-period adjustments | 0 | 0 | 0 | 0 | 0 | -822,582 | 0 | 0 | -467,936 | 0 | 0 | 0 | -1,290,518 | 0 | -1,290,518 |
| Opening balance in the financial period | 71,856,376 | 44,638,799 | 11,140,269 | 10,115,023 | 876,938 | 10,921,892 | 81,269,632 | 18,448,741 | 15,184,844 | 17,474,558 | -10,115,023 | -3,489,433 | 268,322,615 | 1,915,490 | 270,238,105 |
| Comprehensive income for the period, net of tax | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -5,764,508 | 0 | 33,377,857 | 0 | 22,278 | 27,635,627 | -17,573 | 27,618,054 |
| a) Net profit/loss for the period | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33,377,857 | 0 | 0 | 33,377,857 | -12,406 | 33,365,451 | |
| b) Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -5,764,508 | 0 | 0 | 22,278 | -5,742,230 | -5,167 | -5,747,397 | |
| Net purchase/sale of treasury shares | 0 | 0 | 0 | 204,324 | 0 | 0 | 0 | 0 | -204,324 | -204,324 | 0 | -204,324 | 0 | -204,324 | |
| Dividend payouts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -9,065,978 | 0 | 0 | 0 | -9,065,978 | 0 | -9,065,978 |
| Allocation of net profit to profit reserve | 0 | 0 | 102,497 | 0 | 0 | 0 | 7,921,425 | 0 | -102,497 | -7,921,425 | 0 | 0 | 0 | 0 | 0 |
| Additions/uses of credit risk equalization reserve and catastrophe equalization reserve | 0 | 0 | 0 | 0 | 99,253 | 303,176 | 0 | 0 | 0 | -402,429 | 0 | 0 | 0 | 0 | 0 |
| Transfer of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17,474,558 | -17,474,558 | 0 | 0 | 0 | 0 | 0 |
| Acquisition of non-controlling interest | 0 | -1,250,075 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,075 | -934,102 | -2,184,177 |
| Closing balance in the financial period | 71,856,376 | 43,388,724 | 11,242,766 | 10,319,347 | 976,191 | 11,225,068 | 89,191,057 | 12,684,233 | 23,490,926 | 24,849,678 | -10,319,347 | -3,467,155 | 285,437,863 | 963,815 | 286,401,678 |

17.6 Consolidated statement of changes in equity for the year ended 31 December 2014

| €) | I. Share capital | II. Capital reserves | III. Profit reserves | | | | IV. Fair value reserve | V. Retained earnings | VI. Net profit/loss for the period | VII. Treasury shares | VIII. Translation reserve | IX. Equity attributable to owners of the controlling company | X. Non-controlling interest in equity | Total (13 + 14) | |
|--|------------------|----------------------|---|-----------------------------|---------------------------|----------------------------------|------------------------|----------------------|------------------------------------|----------------------|---------------------------|--|---------------------------------------|-----------------|-------------|
| | | | Legal reserves and reserves provided for by the articles of association | Reserve for treasury shares | Reserves for credit risks | Catastrophe equalization reserve | | | | | | | | | |
| Note | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | |
| 1. | 2. | 3. | 4. | 5. | 6. | 7. | 8. | 9. | 10. | 11. | 12. | 13. | 14. | 15. | |
| Closing balance in the previous financial year | 71,856,376 | 42,423,360 | 11,138,541 | 2,821,391 | 800,075 | 12,070,719 | 75,192,493 | 7,739,714 | 15,018,066 | 5,023,423 | -2,821,391 | -3,128,947 | 238,133,820 | 1,965,501 | 240,099,321 |
| Opening balance in the financial period | 71,856,376 | 42,423,360 | 11,138,541 | 2,821,391 | 800,075 | 12,070,719 | 75,192,493 | 7,739,714 | 15,018,066 | 5,023,423 | -2,821,391 | -3,128,947 | 238,133,820 | 1,965,501 | 240,099,321 |
| Comprehensive income for the period, net of tax | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,709,027 | 0 | 30,595,945 | 0 | -360,486 | 40,944,486 | -50,010 | 40,894,476 |
| a) Net profit/loss for the period | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30,595,945 | 0 | 0 | 30,595,945 | -57,795 | 30,538,150 |
| b) Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,709,027 | 0 | 0 | 0 | -360,486 | 10,348,541 | 7,783 | 10,356,324 |
| Net purchase/sale of treasury shares | 0 | 2,215,439 | 0 | 7,293,632 | 0 | 0 | 0 | 0 | 0 | -7,293,632 | -7,293,632 | 0 | -5,078,193 | 0 | -5,078,193 |
| Dividend payouts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -4,386,985 | 0 | 0 | 0 | -4,386,985 | 0 | -4,386,985 |
| Allocation of net profit to profit reserve | 0 | 0 | 1,727 | 0 | 0 | 0 | 6,077,139 | 0 | -1,727 | -6,077,139 | 0 | 0 | 0 | 0 | 0 |
| Additions/uses of credit risk equalization reserve and catastrophe equalization reserve | 0 | 0 | 0 | 0 | 76,863 | -326,245 | 0 | 0 | 0 | 249,382 | 0 | 0 | 0 | 0 | 0 |
| Transfer of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,023,423 | -5,023,423 | 0 | 0 | 0 | 0 | 0 |
| Closing balance in the financial period | 71,856,376 | 44,638,799 | 11,140,269 | 10,115,023 | 876,938 | 11,744,474 | 81,269,632 | 18,448,741 | 15,652,780 | 17,474,558 | -10,115,023 | -3,489,433 | 269,613,133 | 1,915,490 | 271,528,623 |

The notes to the financial statements in sections 18.4–18.12 form an integral part of these financial statements.

18 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

18.1 Basic details

Reporting company

Pozavarovalnica Sava, d.d., (hereinafter also "Sava Reinsurance Company") is the controlling company of the Sava Re Group (hereinafter also the "Group"). It was established under the Foundations of the Life and Non-life Insurance System Act, and was entered in the company register kept by the Ljubljana Basic Court, Ljubljana Unit (now Ljubljana District Court), on 28 December 1990. Its legal predecessor, Pozavarovalna skupnost Sava, was established in 1977.

The company has its registered office at Dunajska cesta 56, Ljubljana, Slovenia.

The Group transacts reinsurance business (20 % of premium income), life insurance business (18 % of premium income) and non-life insurance business (62 % of premium income).

In 2015 the Group employed on average 2,465 people (2014: 2,427). At 31 December 2015, the Group employed 2,488 people (31/12/2014: 2,442 employees) on a full-time equivalent basis. Statistics on employees in regular employment by various criteria are given in section 10.3 "Recruitment and staffing levels".

Number of employees by degree of formal education

| | 31/12/2015 | 31/12/2014 |
|---------------------------------------|--------------|--------------|
| Primary and lower secondary education | 51 | 50 |
| Secondary | 1,226 | 1,223 |
| Higher | 290 | 298 |
| University | 840 | 795 |
| Masters' degree and doctorate | 81 | 76 |
| Total | 2,488 | 2,442 |

The controlling company has the following governing bodies: the general meeting, the supervisory board and the management board.

The largest shareholder of the controlling company is the Slovenian Sovereign Holding (previously the Slovenian Restitution Fund, SOD), which holds 25 % plus one share. The second largest shareholder is Societe Generale – Splitska banka (escrow account) with a 9.8 % stake. Under the table "Ten largest shareholders of Sava Reinsurance Company at 31 December 2015" there is a note regarding the share of voting rights.

It is the responsibility of the controlling company's management board to prepare the consolidated annual report and authorize it for issue. The audited consolidated annual report is approved by the supervisory board of the controlling company. If the annual report is not approved by the supervisory board, or if the management board and supervisory board leave the decision about its approval (authorization for issue) to the general meeting of shareholders, the general meeting decides on the approval (authorization for issue) of the annual report.

The owners have the right to amend the financial statements after they have been authorized for issue by the Company's management board.

18.2 Business combinations and overview of Group companies

In 2015, the controlling company recapitalized the life insurer Sava životno osiguranje Belgrade with € 1.4 million. In December 2015 the acquisition of the pension company Moja naložba has been finalized. The controlling company became the sole owner of the company. The following table shows the fair value of the net assets of Moja naložba acquired in the business combination and goodwill recognized.

| (€) | Moja naložba |
|---|--------------------|
| Intangible assets | 38,428 |
| Property and equipment | 58,472 |
| Financial investments | 11,205,150 |
| Assets from investment contracts | 111,418,244 |
| Receivables | 1,708 |
| Cash and cash equivalents | 3,902 |
| Other assets | 5,636 |
| A. Total assets | 122,731,540 |
| Technical provisions | 3,745,778 |
| Other provisions | 46,046 |
| Other financial liabilities | 111,304,383 |
| Operating liabilities and other liabilities | 316,553 |
| B. Total liabilities | 115,412,760 |
| Fair value of net assets acquired (A – B) | 7,318,780 |
| Goodwill | 1,529,820 |
| Market value of the investment at 31/12/2015 | 8,848,600 |

Below are presented individual items of the statement of financial position and the income statement based on the separate financial statements of subsidiaries and associates, as prepared in line with IFRSs, together with the controlling company's share of voting rights.

Subsidiaries at 31 December 2015

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2015 | Profit/loss for 2015 | Total income | Share of voting rights (%) |
|-------------------------------|--|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Zavarovalnica Maribor | insurance | Slovenia | 908,898,300 | 790,328,325 | 118,569,975 | 23,968,366 | 248,119,066 | 100.00 % |
| Zavarovalnica Tilia | insurance | Slovenia | 165,237,444 | 136,299,998 | 28,937,446 | 4,319,400 | 78,633,144 | 100.00 % |
| Sava osiguranje Belgrade | insurance | Serbia | 23,857,347 | 18,990,278 | 4,867,069 | -579,545 | 14,748,214 | 100.00 % |
| Illyria | insurance | Kosovo | 14,679,093 | 10,822,466 | 3,856,627 | 40,997 | 7,919,776 | 100.00 % |
| Sava osiguruvanje Skopje | insurance | Macedonia | 21,060,203 | 16,406,655 | 4,653,548 | 452,959 | 11,025,527 | 92.44 % |
| Sava Montenegro | insurance | Montenegro | 22,274,653 | 16,313,528 | 5,961,125 | 1,991,841 | 11,697,891 | 100.00 % |
| Illyria Life | insurance | Kosovo | 6,923,299 | 3,402,448 | 3,520,851 | 82,020 | 1,470,572 | 100.00 % |
| Sava životno osiguranje | insurance | Serbia | 5,399,994 | 1,956,335 | 3,443,659 | -288,182 | 1,279,062 | 100.00 % |
| Velebit usluge in liquidation | wholesale, retailer | Croatia | 12,324,595 | 577 | 12,324,018 | -763 | 11,107 | 100.00 % |
| Velebit osiguranje | insurance | Croatia | 17,462,301 | 13,180,789 | 4,281,512 | 4,477 | 6,791,189 | 92.08 % |
| Velebit životno osiguranje | insurance | Croatia | 9,365,330 | 6,173,033 | 3,192,297 | -420,647 | 3,253,363 | 88.71 % |
| Illyria Hospital | hospital | Kosovo | 1,800,772 | 4,495 | 1,796,277 | -30 | 0 | 100.00 % |
| Sava Car | research and analysis | Montenegro | 396,944 | 31,633 | 365,311 | 49,011 | 663,824 | 100.00 % |
| Vivus | consulting and marketing of insurances of the person | Slovenia | 405,873 | 74,894 | 330,979 | 123,966 | 1,099,289 | 100.00 % |
| ZM svetovanje | insurance agent | Slovenia | 48,831 | 20,850 | 27,981 | -49,150 | 28,565 | 100.00 % |
| Ornatus KC | ZM call centre | Slovenia | 35,540 | 21,137 | 14,403 | 3,068 | 226,724 | 100.00 % |
| Montagent | insurance agent | Montenegro | 2,478,916 | 235,2786 | 126,130 | 92,907 | 656,955 | 100.00 % |
| Sava stejšn | motor research and analysis | Macedonia | 227,010 | 15,740 | 211,270 | 11,436 | 108,352 | 92.44 % |
| Moja naložba | pension fund | Slovenia | 122,707,805 | 115,412,757 | 7,295,048 | 366,815 | 2,653,260 | 100.00 % |

The Group has no associates at 31 Dec 2015.

Subsidiaries at 31 December 2014

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2014 | Profit/loss for 2014 | Total income | Share of voting rights (%) |
|----------------------------|--|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Zavarovalnica Maribor | insurance | Slovenia | 899,035,641 | 788,608,945 | 110,426,696 | 16,436,172 | 257,449,141 | 100.00 % |
| Zavarovalnica Tilia | insurance | Slovenia | 163,846,831 | 138,893,450 | 24,953,381 | 4,108,934 | 77,275,516 | 100.00 % |
| Sava osiguranje Belgrade | insurance | Serbia | 23,196,396 | 17,368,362 | 5,828,034 | 249,782 | 12,236,698 | 99.99 % |
| Illyria | insurance | Kosovo | 13,860,878 | 10,032,636 | 3,828,242 | 231,665 | 8,628,022 | 100.00 % |
| Sava osiguruvanje Skopje | insurance | Macedonia | 20,784,377 | 16,596,093 | 4,188,284 | 331,246 | 10,459,133 | 92.44 % |
| Sava Montenegro | insurance | Montenegro | 24,230,984 | 18,235,005 | 5,995,979 | 1,509,523 | 11,400,747 | 100.00 % |
| Illyria Life | insurance | Kosovo | 6,199,434 | 2,610,286 | 3,589,148 | 140,326 | 1,699,916 | 100.00 % |
| Sava životno osiguranje | insurance | Serbia | 3,981,704 | 1,668,040 | 2,313,664 | -279,600 | 1,473,234 | 99.99 % |
| Velebit usluge | wholesale, retailer | Croatia | 12,300,734 | 12,638 | 12,288,096 | -3,431,699 | 14,210 | 100.00 % |
| Velebit osiguranje | insurance | Croatia | 18,296,960 | 13,983,798 | 4,313,162 | 59,776 | 8,058,495 | 78.77 % |
| Velebit životno osiguranje | insurance | Croatia | 8,970,660 | 5,332,473 | 3,638,187 | -709,984 | 2,900,669 | 71.37 % |
| Illyria Hospital | hospital | Kosovo | 1,800,802 | 4,495 | 1,796,307 | -54 | 0 | 100.00 % |
| Sava Car | research and analysis | Montenegro | 489,401 | 173,102 | 316,299 | 21,425 | 560,388 | 100.00 % |
| Vivus | consulting and marketing of insurances of the person | Slovenia | 315,627 | 108,614 | 207,013 | 80,132 | 1,167,281 | 100.00 % |
| Ornatus | insurance agent | Slovenia | 5,532 | 1 | 5,531 | 4,438 | 7,662 | 100.00 % |
| Ornatus KC | ZM call centre | Slovenia | 31,733 | 20,398 | 11,335 | 9,731 | 150,932 | 100.00 % |
| Montagent | insurance agent | Montenegro | 2,670,693 | 2,635,303 | 35,390 | 26,358 | 354,120 | 100.00 % |

Associate company at 31 December 2014

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2014 | Profit/loss for 2014 | Total income | Share of voting rights (%) |
|--------------|--------------------|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Moja naložba | pension fund | Slovenia | 115,241,723 | 108,212,151 | 7,029,572 | 342,873 | 2,767,623 | 45.00 % |

18.3 Consolidation principles

The controlling company prepared both separate and consolidated financial statements for the year ended 31 December 2015. The consolidated financial statements include Sava Reinsurance Company as the controlling company and all subsidiaries, i.e. companies in which Sava Reinsurance Company holds, directly or indirectly, more than half of the voting rights and has the power to control the financial and operating policies so as to obtain benefits from its activities. It is also of key importance for the satisfaction of the conditions mentioned above that in the event of a takeover of the insurance company, the controlling company obtains all required approvals and consents (Insurance Supervision Agency and other supervisory institutions).

All subsidiaries were fully consolidated in the Sava Re Group. Up until 30 December 2015, the associate was accounted for in the consolidated statements using the equity method.

The financial year of the Group is equal to the calendar year.

Business acquisitions are accounted for by applying the purchase method. Subsidiaries are fully consolidated as from the date of obtaining control and they are deconsolidated as from the date such control ceases. At the time of an entity's first consolidation, the acquiree's (subsidiary's) assets and liabilities are measured at fair value. Any excess of the market value over the share of the fair value of the acquired identifiable assets, liabilities and contingent liabilities is capitalized as goodwill.

When acquiring a non-controlling interest in a subsidiary (when the Group already holds a controlling interest), the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. The Group recognizes directly in equity any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid, and attributes it to the owners of the controlling company. The difference between cost and carrying amount of the non-controlling interest is accounted for in equity under capital reserves.

Profits earned and losses made by subsidiaries are included in the Group's income statement. Intra-group transactions (receivables and liabilities, expenses and income between the consolidated companies) have been eliminated.

Associate companies

Associates are companies in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another company. Investments in associate companies are accounted for using the equity method. The corresponding share of the associate's profit/loss is recognized in the consolidated income statement; the corresponding share of the associate's comprehensive income is recognized in the consolidated statement of comprehensive income.

18.4 Significant accounting policies

Below is a presentation of significant accounting policies applied in the preparation of the consolidated financial statements. The Group applied the same accounting policies in 2015 as in 2014, except for minor changes as described in section 18.5 "Changes in accounting policies and correction of errors".

18.4.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with IFRSs as issued by the International Accounting Standards Board (IASB), and interpretations of the International Financial Reporting Interpretations Committee's (IFRIC), as endorsed by the European Union. They were also prepared in accordance with applicable Slovenian legislation (the Companies Act, ZGD-1), the Insurance Act and implementing regulations). The Insurance Act's treatment of equalization provisions and earthquake provisions is not compliant with IFRSs; therefore, the Group shows these liabilities in equity, which is discussed in greater detail in note 16. Interested parties can obtain information on the results of operations of the Sava Re Group by consulting the annual report. Annual reports are available on the website of Sava Reinsurance Company and at its registered office.

In selecting and applying accounting policies, as well as in preparing the financial statements, the management board of the controlling company aims to provide understandable, relevant, reliable and comparable accounting information.

The financial statements have been prepared based on the going-concern assumption.

The management board of the controlling company approved the financial statements on 30 March 2016.

18.4.2 Measurement bases

The financial statements have been prepared based on the historic cost basis, except for financial assets at fair value through profit or loss and available-for-sale financial assets, which are measured at fair value. Assets of policyholders who bear the investment risk are also measured at fair value. Investments in associate companies are accounted for using the equity method.

18.4.3 Presentation currency, translation of events and items

The financial statements are presented in euro (€), rounded to the nearest euro. The euro is the functional and presentation currency of the Group. Due to rounding, figures in tables may not add up to totals.

Assets and liabilities as at 31 December 2015 denominated in foreign currencies were translated into euro using mid-rates of the European Central Bank (ECB) as at 31 December 2015. Amounts in the income statements were translated using the average exchange rate. At 31 December 2014 and 31 December 2015, they were translated using the then applicable mid-rates of the ECB. Exchange differences arising on settlement of transactions and on translation of monetary assets and liabilities are recognized in the income statement. Exchange rate differences associated with non-cash items, such as equity securities carried at fair value through profit or loss, are also recognized in the income statement, while exchange rate differences associated with equity securities classified as available for sale are recognized in the fair value reserve. Since equity items in the statement of financial position at 31 December 2015 are translated using the exchange rates of the ECB on that day and since interim movements are translated using the average exchange rates of the ECB, any differences arising therefrom are disclosed in the equity item translation reserve.

18.4.4 Use of major accounting estimates and sources of uncertainty

Assumptions and other sources of uncertainty relate to estimates that require management to make difficult, subjective and complex judgements. Below are given major areas that involve management judgement.

- S** Calculation of goodwill, its measurement and impairment is determined using the accounting policy under section 18.4.8 and note 1.
- S** Deferred tax assets are recognized if Group entities plan to realize a profit in the medium-term projections.
- S** Receivables are impaired based on the accounting policy set out in section 18.4.18.2. Any impairment loss recognized is shown in note 9.
- S** Financial investments:

Classification, recognition, measurement and derecognition, as well as investment impairment and fair value measurement are made based on the accounting policy set out in section 18.4.15. Movements in investments and their classification is shown in note 6, while the associated income and expenses, and impairment are shown in note 30.

- S** Technical provisions – calculation and liability adequacy tests pertaining to insurance contracts are shown in sections 18.4.24–27. Movements in these provisions are shown in note 22. In 2015, the Group started harmonizing methodologies for adequacy testing of life insurance liabilities regarding parameters and the method of determining the risk-free discount curve. The Group has introduced adjustments to the risk-free interest rate curve in order to improve the accuracy of projected future cash flows from investment income and consequently projected future cash

flows from profit participations. Unification of the LAT methodology does not alter the reliability of LAT results presented by the Group.

18.4.5 Materiality

To serve as a starting point in determining a materiality threshold for the consolidated financial statements, the management used the equity of the Sava Re Group, specifically 2 % thereof at 31 December 2015, which is € 5.7 million. Disclosures and notes required to meet regulatory or statutory requirements are presented, despite their being below the materiality threshold.

18.4.6 Cash flow statement

The cash flow statement has been prepared using the indirect method. The Group cash flow statement was prepared as the sum of all cash flows of all Group companies less any inter-Group cash flows. Cash flows from operating activities have been prepared based on data from the 2015 statement of financial position and income statement, with appropriate adjustments for items that do not constitute cash flows. Cash flows from financing activities have been disclosed based on actual disbursements. Items relating to changes in net operating assets are disclosed in net amounts.

18.4.7 Statement of changes in equity

The statement of changes in equity shows movements in individual components of equity in the period. Profit reserves also include the credit risk equalization reserve and the catastrophe equalization reserve.

18.4.8 Intangible assets

Intangible assets, except goodwill, are stated at cost, including any expenses directly attributable to preparing them for their intended use, less accumulated amortization and any impairment losses. Amortization is calculated for each item other than goodwill separately, on a straight-line basis. Intangible assets are first amortized upon their availability for use.

Intangible assets in the Group include computer software, licences pertaining to computer software (their useful life is assumed to be 5 years) and goodwill described in greater detail below. This item also includes the value of assumed liabilities upon inclusion of Zavarovalnica Maribor into the Sava Re Group, being the equivalent of the difference between the fair value of acquired contractual insurance rights and assumed insurance liabilities. The useful life of intangible assets mentioned above is also 5 years.

18.4.9 Goodwill

Goodwill arises on the acquisition of subsidiaries. In acquisitions, goodwill relates to the excess of the cost of the business combination over the acquirer's interest in the fair value of the identifiable assets, liabilities and contingent liabilities of the acquired company. If the excess is negative (badwill), it is recognized directly in the income statement. The recoverable amount of the cash-generating unit so calculated is compared against its carrying amount, including goodwill belonging to such unit. The recoverable amount is value in use.

For the purpose of impairment testing, an allocation to cash-generating units representing individual companies has been made. Movement in goodwill is discussed in detail in note 1 of section 18.8.

Goodwill of associate companies is included in their carrying amount. Any impairment losses on such goodwill are treated as impairment losses on investments in associate companies.

Section 18.8, note 1, sets out the main assumptions for cash flow projections used in calculating value in use.

18.4.10 Property and equipment

Property and equipment assets are initially recognized at cost, including cost directly attributable to acquisition of the asset. Subsequently, the cost model is applied: assets are carried at cost, less any accumulated depreciation and any impairment losses. For the purpose of impairment testing, an allocation to cash-generating units representing individual companies has been made.

Property and equipment assets are first depreciated upon their availability for use. Depreciation is calculated for each item separately, on a straight-line basis. Depreciation rates are determined so as to allow writing off the cost of property and equipment assets over their estimated useful life.

Depreciation rates of property and equipment assets

| Depreciation group | Rate |
|----------------------------|-----------|
| Land | 0 % |
| Buildings | 1.3–2 % |
| Transportation | 15.5–20 % |
| Computer equipment | 33.0 % |
| Office and other furniture | 10–12.5 % |
| Other equipment | 6.7–20 % |

The Group assesses annually whether there is any indication of impairment. If there is, it starts the process of estimating the recoverable amount. The recoverable amount is the higher of value in use and fair value less costs to sell. If the recoverable amount exceeds or is equal to the carrying amount, the asset is not impaired.

Gains and losses on the disposal of items of property and equipment, calculated as the difference between sales proceeds and carrying amounts, are included in profit or loss. The costs of property and equipment maintenance and repairs are recognized in profit or loss as incurred. Investments in property and equipment assets that increase future economic benefits are recognized in their carrying amount.

18.4.11 Non-current assets held for sale

Non-current assets held for sale are assets the carrying amount of which will be recovered through a sale transaction rather than through continuing use. A non-current asset is classified as held for sale when its sale is highly probable and when it is available for immediate sale in its present condition. The Group must be committed to the sale and must realize it within one year. Such assets are measured at the lower of the assets' carrying amount or fair value less costs to sell, and are not depreciated.

18.4.12 Deferred tax assets and liabilities

Deferred tax assets and liabilities are amounts of income taxes expected to be recoverable or payable, respectively, in future periods depending on taxable temporary differences. Temporary differences are differences between the carrying amount of an asset or liability in the statement of financial position and its tax base.

The Group establishes deferred tax assets for temporary tax non-deductible impairments of portfolio investments and for Group companies in liquidation. Deferred tax assets are additionally established for impairment losses on receivables, unused tax losses and for provisions for employees. Deferred tax liabilities were recognized for the credit risk and catastrophe equalization reserves transferred (on 01/01/2007) from technical provisions to profit reserves, which used to be tax-deductible when set aside (prior to 01/01/2007).

In addition, the Group establishes deferred tax assets and liabilities for that part of value adjustments recorded under negative fair value reserve. Deferred tax assets and liabilities are also accounted for actuarial gains/losses when calculating provisions for severance pay upon retirement. This is because actuarial gains/losses affect comprehensive income as well as the related deferred tax assets/liabilities.

Upon acquiring Zavarovalnica Maribor, the Group recognized deferred tax liabilities relating to property, equipment and intangible assets, representing the value of the assumed liabilities when Zavarovalnica Maribor joined the Group, being the difference between the fair value of the contractual insurance rights acquired and assumed insurance liabilities and the value of assets acquired.

The Group does not set off deferred tax assets and liabilities.

A deferred tax asset is recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. In 2015 no deferred tax assets of this kind have been recognized by the Group.

In 2015, deferred tax assets and liabilities were accounted for using tax rates that in the management's opinion will be used to actually tax the differences; these are from 9 to 17 % (2014: the same).

18.4.13 Investment property

Investment property relates to assets that the Group does not use directly for carrying out its activities, but holds to earn rent or to realize capital gains at disposal. The Group uses the cost model and the straight-line depreciation method to account for investment property. Investment property is depreciated at the rate of 1.3–2 %. The basis for calculating the depreciation rate is the estimated useful life. All leases where the Group acts as lessor are cancellable operating leases. Payments and/or rentals received are recognized as income on a straight-line basis over the term of the lease. For the purpose of impairment testing, an allocation to cash-generating units representing individual companies has been made. The Group assesses annually whether there is an indication of impairment of investment property. If there is, it starts the process of estimating the recoverable amount. The recoverable amount is the higher of the value in use and the net selling price less costs to sell. If the recoverable amount exceeds or is equal to the carrying amount, the asset is not impaired.

The Group measures the fair value of investment property using fair value models. The fair values of investment property in Slovenia were verified based on appraisals made by certified property appraisers.

18.4.14 Financial investments in associates

Investments in associate companies are accounted for in the consolidated financial statements using the equity method. This means that the investment is initially recognized at cost and the carrying amount is increased or decreased to recognize the investor's share of the profit or loss of the associate after the date when the financial investment was last valued. The investor's share of the investee's profit or loss is recognized in the investor's profit or loss. Distributions received from an investee reduce the carrying amount of the financial investment. Adjustments to the carrying amount are also necessary for changes in the investor's proportionate interest in the investee arising from changes in the investee's other comprehensive income. Such changes include those arising from the revaluation of financial assets and from exchange translation differences. The investor's share of those changes is recognized in the investor's other comprehensive income.

Impairment testing in associate companies is carried out at least on an annual basis.

Indications of impairment losses on investments in associates are determined based on financial results in individual financial years. The value of a company is assessed based on net profit.

18.4.15 Financial investments and funds for the benefit of policyholders who bear the investment risk

18.4.15.1 Classification

The Group classifies its financial assets into the following categories:

Financial assets at fair value through profit or loss

This category consists of the following two sub-categories:

- S** financial assets held for trading, and
- S** financial assets designated as at fair value through profit or loss.

Financial assets held for trading comprise instruments that have been acquired exclusively for the purpose of trading, i.e. realizing gains in the short term. Financial assets at fair value through profit or loss also comprise funds for the benefit of policyholders who bear the investment risk.

Held-to-maturity financial assets

Held-to-maturity financial assets are assets with fixed or determinable payments and fixed maturity that the Group can, and intends to, hold to maturity.

Available-for-sale financial assets

Available-for-sale financial assets are assets that the Group intends to hold for an indefinite period and are not classified as financial assets at fair value through profit or loss or held to maturity financial assets.

Loans and receivables (deposits)

This category includes loans and bank deposits with fixed or determinable payments that are not traded in any active market, and deposits with cedants. Under some reinsurance contracts, part of the reinsurance premium is retained by cedants as guarantee for payment of future claims, and generally released after one year. These deposits bear contractually agreed interest.

18.4.15.2 Recognition, measurement and derecognition

Available-for-sale financial assets and held-to-maturity financial assets are initially measured at fair value plus any transaction costs. Financial assets at fair value through profit or loss are initially measured at fair value, with any transaction costs recognized as investment expenses.

Acquisitions and disposals of financial assets, loans and deposits are recognized on the trade date.

Gains and losses arising from fair value revaluation of financial assets available for sale are recognized in the statement of comprehensive income, and transferred to the income statement upon disposal or impairment. Gains and losses arising from fair value revaluation of financial assets at fair value through profit or loss are recognized directly in the income statement. Held-to-maturity financial assets are measured at amortized cost less any impairment losses.

Financial assets are derecognized when the contractual rights to the cash flows from the financial assets expire or when the assets are transferred and the transfer qualifies for derecognition in accordance with IAS 39.

Loans and receivables (deposits), and held-to-maturity financial assets are measured at amortized cost.

18.4.15.3 Determination of fair values

The Group measures all financial instruments at fair value, except for deposits, shares not quoted in any regulated market, loans and subordinated debt (assumed that the carrying amount is a reasonable approximation of fair value) and financial instruments held to maturity, which are measured at amortized cost. The fair value of investment property and land and buildings used in business operations and the fair value of financial instruments measured at amortized cost are set out in note 27. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either (i) in the principal market for the asset or liability, or (ii) in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market

participant that would use the asset in its highest and best use. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

The Group determines the fair value of a financial asset on the valuation date by determining the price on the principal market based on:

- for stock exchanges: the quoted closing price on the stock exchange on the measurement date or on the last day of operation of the exchange on which the investment is quoted;
- for the OTC market: quoted closing bid CBBT price or, if unavailable, the Bloomberg bid BVAL on the valuation date or on the last day of operation of the OTC market;
- the price is calculated on the basis of an internal valuation model.

Assets and liabilities measured or disclosed at fair value in the consolidated financial statements are measured and presented in accordance with the IFRS 13 fair-value hierarchy that categorises into three levels the inputs to valuation techniques used to measure fair value.

Assets and liabilities are classified in accordance with IFRS 13 especially based on the availability of market information, which is determined by the relative levels of trading identical or similar instruments in the market, with a focus on information that represents actual market activity or binding quotations of brokers or dealers.

Investments measured or disclosed at fair value, are presented in accordance with the levels of fair value under IFRS 13, which categorizes the inputs to measure fair value into the following three levels of the fair value hierarchy:

- Level 1 financial investments are those for which the fair value is determined based on quoted prices (unadjusted) in active markets for identical financial assets that the Company can access at the measurement date.
- Level 2 financial investments are those whose fair value is determined using data that are directly or indirectly observable other than the prices quoted within level 1.
- Level 3 comprise financial investments for which observed market data are unavailable. Thus the fair value is determined based on valuation techniques using inputs that are not directly or indirectly observable in the market.

The Group discloses and fully complies with its policy of determining when transfers between levels of the fair value hierarchy are deemed to have occurred. Policies for the timing of recognizing transfers are the same for transfers into as for transfers out of any level. Examples of policies include: (a) the date of the event or change in circumstances that caused the transfer (b) the beginning of the reporting period (c) at the end of the reporting period.

18.4.15.4 Impairment of investments

A financial asset other than at fair value through profit or loss is impaired and an impairment loss incurred provided there is objective evidence of impairment as a result of events that occurred after the initial recognition of the asset and that such events have an impact on future cash flows that can be reliably estimated. The Group assesses whether there is any objective evidence that individual financial assets are impaired on a three-month basis (when preparing interim and annual reports).

18.4.15.4.1 Debt securities

Investments in debt securities are impaired if one of the following conditions is met:

- the issuer fails to make a coupon or principal payment, and it is likely that such liabilities will not be settled in the short term;
- the issuer is subject to a bankruptcy, liquidation or compulsory settlement procedure.

If the first condition above is met, an impairment loss is recognized in the income statement in the amount of the difference between the fair value and carrying amount of the debt security (if the carrying amount exceeds the fair value).

If the second condition above is met, an impairment loss is recognized in profit or loss, being the difference between the potential payment out of the bankruptcy or liquidation estate and the cost of the investment. The potential payment out of the bankruptcy or liquidation estate is estimated based on information concerning the bankruptcy, liquidation or compulsory settlement proceedings, or, if such information is not available, based on experience or estimates made by credit rating or other financial institutions.

In respect of debt securities, only impairment losses recognized pursuant to indent one above (first condition) may be reversed. An impairment loss is reversed when the issuer's liability is settled. Impairment losses are reversed through profit or loss.

18.4.15.4.2 Equity securities

Investments in equity securities are impaired if on the statement of financial position date:

- their market price is more than 40 % below cost;
- their market price has remained below cost for more than one year;
- the model based on which the Group assesses the need for impairment of unquoted securities indicates that the asset needs to be impaired.

An impairment loss is recognized in the amount of the difference between market price and cost of financial assets.

18.4.16 Reinsurers' share of technical provisions

The amount of reinsurers' share of technical provisions represents the proportion of gross technical provisions and unearned premiums for transactions that the Group ceded to reinsurers outside the Sava Re Group. The amount is determined in accordance with reinsurance (retrocession) contracts and in line with movements in the portfolio based on gross technical provisions for the business that is the object of these reinsurance (retrocession) contracts at the close of each accounting period.

The Group tests these assets for impairment on the reporting date. Assets retroceded to counterparties are tested strictly individually. For an estimation of retrocession risks, see section 18.7.3.6 "Risk management: Retrocession programme – non-life business)".

18.4.17 Assets and liabilities from investment contracts

Assets and liabilities from investment contracts only include the assets and liabilities from investment contracts of the company Moja naložba. Assets from investment contracts comprise liability fund assets relating to voluntary supplementary pension insurance business. Liabilities from investment contracts comprise liabilities arising out of pension insurance business under group and individual plans for voluntary supplementary pension insurance, for which the administrator maintains personal accounts for pension plan members.

18.4.18 Receivables

Receivables include receivables for premiums from policyholders or insurers as well as receivables for claims and commissions due from reinsurers.

18.4.18.1 Recognition of receivables

Receivables are initially recognized based on issued policies, invoices or other authentic documents (e.g. confirmed reinsurance or co-insurance accounts). In financial statements, receivables are reported in net amounts, i.e. net of any allowances made.

Receivables arising out of reinsurance business are recognized when inwards premiums or claims and commissions relating to retrocession business are invoiced to cedants or reinsurers, respectively. For existing reinsurance contracts for which no confirmed invoices have been received from cedants or reinsurers, receivables are recognized in line with policies outlined in sections 18.4.31 "Net premiums earned" and 18.4.32 "Net claims incurred".

18.4.18.2 Impairment of receivables

The Group classifies receivables into groups with similar credit risk. It assesses receivables in terms of recoverability or impairment, making allowances based on payment history. Individual assessments are carried for all material items of receivables.

In addition to age, the method for accounting for allowances takes into account the phase of the collection procedure, historical data on the percentage of write-offs made and the ratio of recoverability. Assumptions are reviewed annually.

Recourse receivables are recognized as assets only if, on the basis of a recourse claim, an appropriate legal basis exists (a final order of attachment, a written agreement with or payments by the policyholder or debtor, or subrogation for credit risk insurance). Even if subrogation is applicable, recourse receivables are recognized only after the debtor's existence and contactability have been verified. Recognition of principal amounts to which recourse receivables relate decreases claims paid. Group companies recognize impairment losses on recourse receivables based on past experience.

No receivables have been pledged as security.

18.4.19 Deferred acquisition costs

Acquisition costs that are deferred include the part of operating expenses associated with policy underwriting.

The Group discloses under deferred acquisition costs, mostly deferred commissions. These are booked commissions relating to the next financial year and are recognized based on (re)insurance accounts and estimated amounts obtained based on estimated commissions taking into account straight-line amortization.

18.4.20 Other assets

Other assets include capitalized short-term deferred costs and short-term accrued income. Short-term deferred costs comprise stamps and prepayments of unearned commissions to counterparties.

18.4.21 Cash and cash equivalents

This item of the statement of financial position and the cash flow statement comprises balances in bank accounts and overnight deposits.

18.4.22 Equity

Composition:

- S** share capital comprises the par value of paid-up ordinary shares, expressed in euro;
- S** capital reserves comprise amounts in excess of the par value of shares;
- S** profit reserves comprise reserves provided for by the articles of association, legal reserves, reserves for treasury shares, credit risk and catastrophe equalization reserves and other profit reserves;
- S** treasury shares;
- S** fair value reserve;
- S** retained earnings;
- S** net profit/loss for the year;
- S** translation reserve;
- S** non-controlling interest.

Reserves provided for by the articles of association are used:

- S** to cover the net loss that cannot be covered (in full) out of retained earnings and other profit reserves, or if these two sources of funds are insufficient to cover the net loss in full (an instrument of additional protection of tied-up capital);
- S** to increase share capital;
- S** to regulate the dividend policy.

Profit reserves include credit risk equalization reserves established pursuant to statutory regulations for equalization provisions, and catastrophe equalization reserves set aside pursuant to the rules on technical provisions and reserves as approved by appointed actuaries. These are tied-up reserves.

Pursuant to the Companies Act, the management board has the power to allocate up to half of the net profit to other reserves.

18.4.23 Subordinated liabilities

Subordinated debt represents a long-term liability of the Group in the form of a subordinated loan and a subordinated bond issued to meet capital adequacy requirements.

18.4.24 Classification of insurance contracts

The Group transacts traditional and unit-linked life business, non-life business and reinsurance business, the basic purpose of which is the transfer of underwriting risk. Underwriting risk is considered significant, if the occurrence of an insured event would result in significant additional payments. Accordingly, the Group classified all such contracts concluded as insurance contracts. Proportional reinsurance contracts represent an identical risk as the underlying insurance policies, which are insurance contracts. Non-proportional reinsurance contracts, which involve larger amounts in case of loss events, also qualify as insurance contracts.

At the end of 2015, the controlling company acquired the Moja naložba pension company. As a result, the Group has assets and liabilities from investment contracts relating to this company.

18.4.25 Technical provisions

Technical provisions are shown gross in the statement of financial position. The share of gross technical provisions for the business ceded by the Group to non-Group reinsurers is shown in the statement of financial position under the asset item reinsurers' share of technical provisions. Technical provisions for each Group company are approved by each company's appointed certified actuary. They must be set at an amount that provides reasonable assurance that liabilities from assumed (re)insurance contracts can be met. The main principles used in calculations are described below.

Unearned premiums are the portions of premiums written pertaining to periods after the accounting period. Unearned premiums for primary insurance are calculated on a pro rata temporis basis at insurance policy level, except for decreasing term contracts (credit life). For reinsurance, data may be unavailable for calculation on insurance policy level; in such cases, nominal percentages are used at reinsurance account level for periods for which premiums are written.

Mathematical provisions for life insurance contracts represent the actuarial value of obligations arising from policyholders' guaranteed entitlements. In most cases, they are calculated using the net Zillmer method with the same parameters as those used for premium calculation, except for the discount rate applied, which was a technical interest rate not exceeding 2.75 %. Other parameters are the same as those used in the premium calculation. Calculated negative liabilities arising out of mathematical provisions are set to nil. The Zillmer method was used for amortizing acquisition costs. The calculation of mathematical provisions is based on the assumption that the full agent commission was paid at conclusion of the contract, while agents actually receive the commission within two to five years depending on the policy term. The mathematical provision includes all

deferred commission. The insurance company set aside deferred acquisition costs, showing them under assets in the event of commission prepayments, or shows the difference between the positive Zillmerised mathematical provision and the Zillmerised mathematical provision.

Provisions for outstanding claims (claims provision) are established in the amount of expected liabilities for incurred but not settled claims, including loss adjustment expenses. These comprise provisions for both reported claims calculated based on case estimates and claims incurred by not reported (IBNR) calculated using actuarial methods. Future liabilities are generally not discounted, with the exception of a relatively small part relating to annuities under certain liability insurance contracts. In such cases, the related provisions are established based on the expected net present value of future liabilities.

Provisions for incurred but not reported claims are calculated for the major part of the portfolios of primary insurers using actuarial methods based on paid claims triangles; the result is the total claims provision, and IBNR provision is calculated as the difference between the result of the triangle method and the provision based on case reserves. In classes where the volume of business is not large enough for reliable results from the triangle methods, the calculation is made based on either (i) the product of the expected number of subsequently reported claims and the average amount of subsequently reported claims or (ii) methods based on expected loss ratios. The consolidated IBNR provision also includes the IBNR provision for the part of business of Sava Reinsurance Company written outside the Sava Re Group. For this part of the portfolio, technical categories based on reinsurance accounts are not readily available; therefore, it is necessary to estimate items that are received untimely, including claims provisions, taking into account expected premiums and expected combined ratios for each underwriting year, class of business and form of reinsurance as well as development triangles for underwriting years succeeding accounted quarters; The IBNR provision is then established at the amount of the claims provision thus estimated.

The outstanding claims provision is thus established based on statistical data and using actuarial methods; therefore, its calculation also constitutes a liability adequacy test.

The provision for bonuses, rebates and cancellations is intended for agreed and expected pay-outs due to good results of insurance contracts and expected payment due to cancellations in excess of unearned premiums.

Other technical provisions only include the provision for unexpired risks derived from a liability adequacy test of unearned premiums, as described below.

Unearned premiums are deferred premiums based on coverage periods. If based on such a calculation, the premium is deemed to be adequate, the unearned premium is also adequate. Group companies carry out liability adequacy tests for unearned premiums at insurance class level. The calculation of the expected combined ratio in any class of insurance was based on premiums earned, claims incurred, commission expenses and other operating expenses. Where the expected combined ratio so calculated exceeds 100 %, thus revealing a deficiency in the unearned premium, a corresponding provision for unexpired risks within other technical provisions is set aside, in accordance with the Insurance Act (ZZavar).

18.4.26 Technical provision for the benefit of life insurance policyholders who bear the investment risk

These are provisions for unit-linked life business. They comprise mathematical provisions, unearned premiums and provisions for outstanding claims. The bulk comprises mathematical provisions. Their value is the aggregate value of all units of funds under all policies, including all premiums not yet converted into units, plus the discretionary bonuses of guaranteed funds managed by us. The value of funds is based on market value as at the statement of financial position date.

18.4.27 Liability adequacy test (LAT)

The Group carries out adequacy testing of provisions set aside based on insurance contracts as at the financial statement date separately for non-life and life business. The liability adequacy test for non-life business is described in section 18.4.25 "Technical provisions".

Liability adequacy testing for life business

The liability adequacy test for life policies is carried out at a minimum at each reporting date against a calculation of future cash flows using explicit and consistent assumptions of all factors – future premiums, mortality, morbidity, investment returns, lapses, surrenders, guarantees, policyholder bonuses and expenses. For this purpose, the present value of future cash flows is used.

Discounting is based on the yield curve for euro area sovereign bonds at the statement of financial position date, but for EU Member States the risk-free yield curve of government bonds at the statement of financial position date, including a loading for market development and the investment mix. Where reliable market data is available, assumptions (such as discount rate and investment return) are derived from observable market prices. Assumptions that cannot be reliably derived from market values are based on current estimates calculated by reference to the Group's own internal models (lapse rates, actual mortality) and publicly available resources (demographic information published by the local statistical bureau). For mortality, higher rates are anticipated than realized due to uncertainty.

Input assumptions are updated annually based on recent experience. Correlations between risk factors are not taken into account. The principal assumptions used are described below.

The liability adequacy test is performed on the policy or product level. If the test is performed on the policy level, the results are shown on the product-level, with products grouped by class of business. In addition, the segmentation in Croatia is done depending on the guaranteed interest rate. Results of the test are then evaluated for each of the three groups separately. Each group is tested separately for liability adequacy. Liability inadequacies of individual groups are not offset against surpluses arising on other groups in determining any additional liabilities to be established. The net present value of future cash flows calculated using the assumptions described below is compared with the insurance liabilities, for each group separately. If this comparison shows that the carrying amount of the insurance liabilities is inadequate in the light of the estimated cash flows, the entire deficiency is recognized in profit or loss by establishing an additional provision.

Mortality and morbidity are usually based on data supplied by the local statistical bureau and amended by the Group based on a statistical investigation of its mortality experience. Assumptions for mortality and morbidity are adjusted by a margin for risk and uncertainty and are higher than actual.

Future contractual premiums are included and for most business also premium indexation is taken into consideration. Estimates for lapses and surrenders are estimated based on past experience with insurance policies (split by type and policy duration). Actual persistency rates by product type and duration are regularly investigated, and assumptions amended accordingly. The actual persistency rates are adjusted by a margin for risk and uncertainty.

Estimates for future maintenance expenses included in the liability adequacy test are derived from current experience. For future periods, cash flows for expenses have been increased by a factor equal to the estimated annual inflation or have remained on the present level, taking into account the portfolio development.

Yield and the discount rate are based on the same yield curve; a loading for market development is added when discounting.

The liability adequacy test partly takes into account future discretionary bonuses due to the method of determining bonuses. The share of discretionary bonuses complies with internal rules and is treated as a discounted liability.

18.4.28 Other provisions

Employee benefits include severance pay upon retirement and jubilee benefits. Provisions for employee benefits are the net present value of the Group's future liabilities (calculated based on the above assumptions) proportionate to the years of service in the Group (the projected unit credit method). Pursuant to IAS 19 "Employee benefits" came into force in 2013, actuarial gains and losses arising on re-measurement of net liabilities were recognized in other comprehensive income.

These provisions are calculated based on personal data of employees: date of birth, date of commencement of employment in the Group, anticipated retirement, and salary. For each Group company, the amounts of severance pay upon retirement and jubilee benefit are in accordance with local legislations, employment contracts and other applicable regulations. Expected pay-outs also include tax liabilities where payments exceed statutory non-taxable amounts.

The probability of an employee staying with the Group includes both the probability of death and the probability of employment relationship termination. Assumptions relating to future increases in salaries, severance pay upon retirement and jubilee benefits, as well as those relating to employee turnover depend on developments in individual markets and individual Group companies. The applied discount rate is based on the yield of long-term government bonds.

18.4.29 Other financial liabilities

Other financial liabilities include liabilities to banks regarding borrowings and are measured at amortized cost.

18.4.30 Other liabilities

Liabilities are initially recognized at amounts recorded in the relevant documents. Subsequently, they are increased or decreased in line with documents or decreased through payments. Other liabilities comprise: liabilities for claims and outwards retrocession premiums, liabilities for claims arising out of inwards reinsurance contracts, liabilities for retained deposits, amounts due to employees, amounts due to clients and other short-term liabilities.

18.4.31 Net premiums earned

Premiums earned are accounted for on an accrual basis, taking into account any increase in economic benefits in the form of cash inflows or increases in assets. The following are disclosed separately: gross (re)insurance premiums, co-insurance and retrocession premiums, and unearned premiums. These items are used to calculate net premiums written in the income statement. Revenues are recognized based on confirmed (re)insurance accounts or (re)insurance contracts.

Estimates are made on the basis of amounts in reinsurance contracts, which, according to due dates, have already accrued although the Group has yet to receive reinsurance accounts. Net premiums earned are calculated based on invoiced gross reinsurance premiums less invoiced premiums retroceded, both adjusted for the movement in gross unearned premiums and the change in reinsurers' share of unearned premiums. Premiums earned are estimated based on individual reinsurance contracts.

18.4.32 Net claims incurred

Claims and benefits incurred are accounted for on an accrual basis, taking into account any decrease in economic benefits in the form of cash outflows or decreases in assets. Net claims incurred comprise gross claims paid net of recourse receivables and reinsured claims, i.e. amounts invoiced to retrocessionaires. The amount of gross claims paid is affected by the change in the claims provision, taking into account estimated claims and provisions for outstanding claims. Estimates are made on the basis of amounts in reinsurance contracts, which, according to due dates, have already accrued although the Group has yet to receive reinsurance accounts. Claims incurred are estimated based on estimated premiums and combined ratios for individual reinsurance contracts. These items are used to calculate net claims incurred in the income statement.

18.4.33 Income and expenses relating to investments in associates

Income from investments in associates comprises the share of profits of associates calculated using the equity method. Expenses for investments in associates comprise the share of loss of the associates calculated using the equity method.

18.4.34 Investment income and expenses

The Group records investment income and expenses separately by source of funds, that is separately for the capital fund, the liability fund and the life insurance liability fund. The capital fund comprises assets representing shareholders' funds; the liability fund comprises assets supporting technical provisions; and the life insurance liability fund comprises assets supporting mathematical provisions.

Investment income includes:

- S** dividend income (income from shares),
- S** interest income,
- S** exchange gains,
- S** income from changes in fair value and gains on disposal of investments designated at fair value through profit or loss,
- S** gains on disposal of investments of other investment categories and
- S** other income.

Investment expenses include:

- S** interest expense,
- S** exchange losses,
- S** expenses due to changes in fair value and losses on disposal of investments designated at fair value through profit or loss,
- S** losses on disposal of investments of other investment categories,
- S** other expenses.

The mentioned income and expenses are disclosed depending on how the underlying investments are classified, i.e. investments held to maturity, at fair value through profit or loss, available for sale, loans and receivables, or deposits.

Interest income and expenses for investments classified as held to maturity or available for sale are recognized in the income statement using the effective interest rate method. Interest income and expenses for investments at fair value through profit or loss are recognized in the income statement using the coupon interest rate. Dividend income is recognized in the income statement when payout is authorized. Gains and losses on the disposal of investments represent the difference between the carrying amount of a financial asset and its sale price, or between its cost less impairment, if any, and sale price in the case of investments available for sale.

18.4.35 Operating expenses

Operating expenses comprise:

- S** acquisition costs;
- S** change in deferred acquisition costs;
- S** other operating expenses classified by nature are as follows:
 - a. depreciation of operating assets,
 - b. personnel costs including employee salaries, social and pension insurance costs and other personnel costs,
 - c. remuneration of the supervisory board and audit committee; and payments under contracts for services,
 - d. other operating expenses relating to services and materials.

18.4.36 Other technical income

Other technical income comprises income from reinsurance commission less the change in deferred acquisition costs relating to reinsurers, and is recognized based on confirmed reinsurance accounts and estimated commission income taking into account straight-line amortization.

18.4.37 Income tax expense

Income tax expense for the year comprises current and deferred tax. Current income tax is presented in the income statement, except for the portion relating to the items presented in equity. The same applies to deferred tax. Current tax is payable on the taxable profit for the year using the tax rates enacted by the date of the statement of financial position, as well as on any adjustments to tax liabilities of prior periods. Deferred tax is recognized using the statement of financial position method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The deferred tax amount is based on the expected manner of recovery or settlement of the carrying amount of assets and liabilities, using the tax rates that have been enacted by the date of the statement of financial position. Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The Group income tax expense has been determined in accordance with the requirements of each member's local legislation. Statutory tax rates in various countries range from 9 to 20 %.

18.4.38 Information on operating segments

Operating segments as disclosed and monitored were determined based on the different activities carried out in the Group. Segments have been formed based on similar services provided by companies (features of insurance products, market networks and the environment in which companies operate).

In terms of the nature, scope and organisation of work, CODM (Chief Operating Decision Maker) is a group composed of management board members, director of finance and accounting and director of controlling. CODM can monitor quarterly the results of operations by segments. These results include technical results, net investment income and other aggregated performance indicators, as well as the amounts of assets, equity and technical provisions. All figures reviewed by CODM are included in the quarterly financial report submitted to the management board.

Operating segments include reinsurance business, non-life insurance business, life insurance business, and the "other" segment. Performance of these segments is monitored based on different indicators, a common performance indicator for all segments being net profit, calculated in accordance with IFRSs.

Asset items by operating segment at 31 December 2015

| (`) 31/12/2015 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|---|----------------------|-----------------------------|--------------------|--------------------|-------------------------|-------------------|--------------------|------------------|----------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| ASSETS | 335,113,208 | 471,097,412 | 104,110,885 | 575,208,297 | 670,046,218 | 21,697,243 | 691,743,461 | 5,216,094 | 1,607,281,060 |
| Intangible assets | 666,490 | 12,420,044 | 10,392,378 | 22,812,422 | 5,449,379 | 59,058 | 6,968,907 | 17,496 | 30,465,315 |
| Property and equipment | 2,455,343 | 27,257,037 | 10,555,501 | 37,812,538 | 2,284,427 | 2,482,888 | 4,767,315 | 2,182,115 | 47,217,311 |
| Deferred tax assets | 2,285,448 | 47,144 | 29,669 | 76,813 | 0 | 9,596 | 9,596 | 0 | 2,371,857 |
| Investment property | 2,999,742 | 292,527 | 4,455,919 | 4,748,446 | 43,633 | 248,423 | 292,056 | 0 | 8,040,244 |
| Financial investments in associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Financial investments: | 239,798,250 | 364,469,374 | 60,136,040 | 424,605,414 | 332,938,023 | 17,662,049 | 350,600,072 | 53,069 | 1,015,056,805 |
| - loans and deposits | 10,622,047 | 18,420,623 | 18,257,288 | 36,677,911 | 6,245,235 | 4,125,531 | 10,370,766 | 51,237 | 57,721,961 |
| - held to maturity | 2,074,258 | 61,090,644 | 4,645,070 | 65,735,714 | 94,148,976 | 3,485,322 | 97,634,298 | 0 | 165,444,270 |
| - available for sale | 223,973,704 | 282,608,171 | 36,499,745 | 319,107,916 | 220,701,045 | 9,702,300 | 230,403,345 | 1,832 | 773,486,797 |
| - at fair value through profit or loss | 3,128,241 | 2,349,936 | 733,937 | 3,083,873 | 11,842,767 | 348,896 | 12,191,663 | 0 | 18,403,777 |
| Funds for the benefit of policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 214,153,769 | 35,348 | 214,189,117 | 0 | 214,189,117 |
| Reinsurers' share of technical provisions | 10,715,168 | 8,387,854 | 4,513,367 | 12,901,222 | 258,387 | 2,500 | 260,887 | 0 | 23,877,277 |
| Assets from investment contracts | 0 | 0 | 0 | 0 | 111,418,244 | 0 | 111,418,244 | 0 | 111,418,244 |
| Receivables | 69,471,292 | 48,160,043 | 8,884,189 | 57,044,232 | 1,447,432 | 205,633 | 1,653,065 | 2,495,340 | 130,663,929 |
| - Receivables arising out of primary insurance business | 0 | 44,597,018 | 6,000,526 | 50,597,544 | 804,966 | 108,257 | 913,223 | 0 | 51,510,767 |
| - Receivables arising out of reinsurance and co-insurance business | 67,730,863 | 502,027 | 522,877 | 1,024,904 | 4 | 1,815 | 1,819 | 0 | 68,757,586 |
| - Current tax assets | 1,633,620 | 0 | 100,378 | 100,378 | 0 | 0 | 0 | 296 | 1,734,294 |
| - Other receivables | 106,809 | 3,060,998 | 2,260,408 | 5,321,406 | 642,462 | 95,561 | 738,023 | 2,495,044 | 8,661,282 |
| Deferred acquisition costs | 6,054,860 | 9,278,328 | 2,285,249 | 11,563,578 | 372,199 | 1,848 | 374,047 | 0 | 17,992,485 |
| Other assets | 380,665 | 453,619 | 237,894 | 691,513 | 33,717 | 28,402 | 62,119 | 38,862 | 1,173,159 |
| Cash and cash equivalents | 285,950 | 227,028 | 2,620,678 | 2,847,706 | 186,538 | 961,498 | 1,148,036 | 429,212 | 4,710,904 |
| Non-current assets held for sale | 0 | 104,413 | 0 | 104,413 | 0 | 0 | 0 | 0 | 104,413 |

Equity and liabilities items by operating segment at 31 December 2015

| (`) 31/12/2015 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|--|----------------------|-----------------------------|--------------------|--------------------|-------------------------|-------------------|--------------------|----------------|----------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| EQUITY AND LIABILITIES | 319,043,959 | 508,862,351 | 108,192,139 | 617,054,490 | 653,391,027 | 17,657,935 | 671,198.962 | 133,650 | 1,607,281,060 |
| Equity | 106,575,645 | 83,959,570 | 36,329,811 | 120,289,381 | 52,620,232 | 6,997,920 | 59,618,152 | -81,499 | 286,401,678 |
| Equity attributable to owners of the controlling company | 106,575,645 | 83,959,570 | 35,758,746 | 119,718,316 | 52,620,232 | 6,606,036 | 59,226,268 | -82,365 | 285,437,863 |
| Non-controlling interest in equity | 0 | 0 | 571,065 | 571,065 | 0 | 391,884 | 391,884 | 866 | 963,815 |
| Subordinated liabilities | 23,534,136 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23,534,136 |
| Technical provisions | 149,301,490 | 395,062,053 | 65,487,744 | 460,549,797 | 267,016,594 | 10,200,619 | 277,217,213 | 0 | 887,068,500 |
| - Unearned premiums | 29,416,771 | 102,286,783 | 23,467,843 | 125,754,626 | 750,713 | 117,570 | 868,283 | 0 | 156,039,680 |
| - Mathematical provisions | 0 | 0 | 0 | 0 | 252,244,030 | 9,808,396 | 262,052,426 | 0 | 262,052,426 |
| - Provision for outstanding claims | 119,762,737 | 283,785,036 | 41,168,951 | 324,953,987 | 14,021,851 | 274,080 | 14,295,931 | 0 | 459,012,655 |
| - Other technical provisions | 121,982 | 8,990,234 | 850,950 | 9,841,184 | 0 | 573 | 573 | 0 | 9,963,739 |
| Technical provision for the benefit of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 207,554,738 | 35,348 | 207,590,086 | 0 | 207,590,086 |
| Other provisions | 347,277 | 5,233,222 | 565,043 | 5,798,265 | 1,232,293 | 10,704 | 1,242,997 | 1,156 | 7,389,695 |
| Deferred tax liabilities | 0 | 2,558,159 | 77,210 | 2,635,369 | 1,957,641 | 0 | 1,957,641 | 5,721 | 4,598,731 |
| Liabilities under investment contracts | 0 | 0 | 0 | 0 | 111,304,383 | 0 | 111,304,383 | 0 | 111,304,383 |
| Other financial liabilities | 91,896 | 3 | 114,148 | 114,151 | 0 | 0 | 0 | 0 | 206,047 |
| Liabilities from operating activities | 37,058,444 | 7,525,440 | 1,779,680 | 9,305,120 | 7,939,771 | 143,842 | 8,083,613 | 20,126 | 54,467,303 |
| - Liabilities from primary insurance business | 0 | 3,533,129 | 443,609 | 3,976,738 | 6,879,987 | 112,140 | 6,992,127 | 0 | 10,968,865 |
| - Liabilities from reinsurance and co-insurance business | 37,058,444 | 1,651,833 | 1,000,059 | 2,651,892 | 25,610 | 3,466 | 29,076 | 0 | 39,739,412 |
| - Current income tax liabilities | 0 | 2,340,478 | 336,012 | 2,676,490 | 1,034,174 | 28,236 | 1,062,410 | 20,126 | 3,759,026 |
| Other liabilities | 2,135,071 | 14,523,904 | 3,838,503 | 18,362,407 | 3,765,375 | 269,502 | 4,034,877 | 188,146 | 24,720,501 |

Asset items by operating segment at 31 December 2014

| (`) 31/12/2014 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|---|----------------------|-----------------------------|--------------------|--------------------|-------------------------|-------------------|--------------------|------------------|----------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| ASSETS | 315,226,711 | 471,344,023 | 107,757,557 | 579,101,580 | 532,978,818 | 18,825,817 | 551,804,635 | 8,242,009 | 1,454,374,935 |
| Intangible assets | 467,423 | 15,474,302 | 13,403,760 | 28,878,062 | 5,449,379 | 116,541 | 5,565,920 | 29,555 | 34,940,960 |
| Property and equipment | 2,462,813 | 24,139,087 | 10,593,841 | 34,732,928 | 2,606,806 | 2,615,377 | 5,222,183 | 2,055,714 | 44,473,638 |
| Deferred tax assets | 1,040,592 | 142,166 | 18,515 | 160,681 | 0 | 1,108 | 1,108 | 0 | 1,202,381 |
| Investment property | 115,492 | 538,071 | 4,139,365 | 4,677,436 | 44,975 | 265,422 | 310,397 | 0 | 5,103,325 |
| Financial investments in associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,072,497 | 3,072,497 |
| Financial investments: | 237,189,580 | 345,680,388 | 57,068,958 | 402,749,346 | 319,824,701 | 14,800,409 | 334,625,110 | 104,346 | 974,668,382 |
| - loans and deposits | 21,251,512 | 32,879,774 | 27,911,080 | 60,790,854 | 13,679,571 | 5,635,156 | 19,314,727 | 100,346 | 101,457,439 |
| - held to maturity | 2,074,001 | 63,512,066 | 5,519,950 | 69,032,016 | 91,058,297 | 2,153,078 | 93,211,375 | 0 | 164,317,392 |
| - available for sale | 208,238,543 | 246,022,338 | 22,825,513 | 268,847,851 | 209,155,376 | 6,172,246 | 215,327,622 | 4,000 | 692,418,016 |
| - at fair value through profit or loss | 5,625,524 | 3,266,210 | 812,415 | 4,078,625 | 5,931,457 | 839,929 | 6,771,386 | 0 | 16,475,535 |
| Funds for the benefit of policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 202,893,989 | 19,070 | 202,913,059 | 0 | 202,913,059 |
| Reinsurers' share of technical provisions | 10,405,986 | 22,859,490 | 5,089,628 | 27,949,117 | 314,662 | 2,879 | 317,541 | 0 | 38,672,645 |
| Receivables | 58,432,637 | 52,197,255 | 9,284,927 | 61,482,182 | 1,478,226 | 347,814 | 1,826,040 | 2,654,294 | 124,395,153 |
| - Receivables arising out of primary insurance business | 0 | 47,328,159 | 5,865,068 | 53,193,227 | 912,633 | 127,164 | 1,039,797 | 0 | 54,233,024 |
| - Receivables arising out of reinsurance and co-insurance business | 58,267,223 | 532,986 | 700,190 | 1,233,176 | 0 | 1,828 | 1,828 | 0 | 59,502,227 |
| - Current tax assets | 0 | 0 | 208,669 | 208,669 | 144,240 | 0 | 144,240 | 107 | 353,016 |
| - Other receivables | 165,414 | 4,336,110 | 2,511,000 | 6,847,110 | 421,353 | 218,822 | 640,175 | 2,654,187 | 10,306,886 |
| Deferred acquisition costs | 4,303,162 | 9,442,826 | 3,482,919 | 12,925,746 | 258,227 | 1,966 | 260,194 | 0 | 17,489,101 |
| Other assets | 296,684 | 675,884 | 257,135 | 933,019 | 30,333 | 44,959 | 75,292 | 46,249 | 1,351,244 |
| Cash and cash equivalents | 512,342 | 183,214 | 3,980,499 | 4,163,713 | 77,519 | 610,272 | 687,791 | 279,354 | 5,643,200 |
| Non-current assets held for sale | 0 | 11,340 | 438,010 | 449,350 | 0 | 0 | 0 | 0 | 449,350 |

Equity and liabilities items by operating segment at 31 December 2014

| (<i>€</i>) 31/12/2014 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|--|----------------------|-----------------------------|--------------------|--------------------|-------------------------|-------------------|--------------------|----------------|----------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| EQUITY AND LIABILITIES | 286,400,598 | 514,731,657 | 109,848,537 | 624,580,194 | 523,709,363 | 19,366,598 | 543,075,961 | 318,182 | 1,454,374,935 |
| Equity | 96,766,084 | 75,336,895 | 39,405,516 | 114,742,411 | 49,296,532 | 10,613,322 | 59,909,854 | 110,274 | 271,528,623 |
| Equity attributable to owners of the controlling company | 96,766,084 | 75,336,895 | 38,786,828 | 114,123,723 | 49,296,532 | 9,316,520 | 58,613,052 | 110,274 | 269,613,133 |
| Non-controlling interest in equity | 0 | 0 | 618,688 | 618,688 | 0 | 1,296,802 | 1,296,802 | 0 | 1,915,490 |
| Subordinated liabilities | 23,499,692 | 5,200,000 | 0 | 5,200,000 | 0 | 0 | 0 | 0 | 28,699,692 |
| Technical provisions | 129,778,575 | 405,021,647 | 64,687,629 | 469,709,276 | 262,393,907 | 8,100,875 | 270,494,782 | 0 | 869,982,633 |
| - Unearned premiums | 21,620,884 | 103,039,301 | 22,661,027 | 125,700,328 | 734,654 | 113,824 | 848,478 | 0 | 148,169,690 |
| - Mathematical provisions | 0 | 0 | 0 | 0 | 248,492,273 | 7,799,868 | 256,292,141 | 0 | 256,292,141 |
| - Provision for outstanding claims | 108,157,341 | 291,546,926 | 41,700,574 | 333,247,500 | 13,166,980 | 187,183 | 13,354,163 | 0 | 454,759,004 |
| - Other technical provisions | 350 | 10,435,420 | 326,028 | 10,761,448 | 0 | 0 | 0 | 0 | 10,761,798 |
| Technical provision for the benefit of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 195,665,561 | 19,070 | 195,684,631 | 0 | 195,684,631 |
| Other provisions | 273,590 | 4,513,409 | 822,704 | 5,336,113 | 1,314,805 | 16,142 | 1,330,947 | 0 | 6,940,650 |
| Deferred tax liabilities | 0 | 3,229,826 | 37,696 | 3,267,522 | 2,476,455 | 0 | 2,476,455 | 5,203 | 5,749,180 |
| Other financial liabilities | 74,430 | 299 | 616 | 915 | 0 | 3,525 | 3,525 | 0 | 78,870 |
| Liabilities from operating activities | 33,420,922 | 5,399,884 | 1,466,190 | 6,866,074 | 8,912,581 | 150,331 | 9,062,912 | 14,889 | 49,364,797 |
| - Liabilities from primary insurance business | 0 | 3,156,998 | 643,422 | 3,800,420 | 7,827,480 | 100,477 | 7,927,957 | 0 | 11,728,377 |
| - Liabilities from reinsurance and co-insurance business | 30,954,760 | 1,252,976 | 626,892 | 1,879,868 | 28,289 | 3,130 | 31,419 | 0 | 32,866,047 |
| - Current income tax liabilities | 2,466,162 | 989,910 | 195,876 | 1,185,786 | 1,056,812 | 46,724 | 1,103,536 | 14,889 | 4,770,373 |
| Other liabilities | 2,587,305 | 16,029,697 | 3,428,186 | 19,457,883 | 3,649,522 | 463,333 | 4,112,855 | 187,816 | 26,345,859 |

Income statement items by operating segment 2015

| (`) 2015 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|--|----------------------|-----------------------------|--------------------|---------------------|-------------------------|-------------------|--------------------|-------------------|---------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| Net earned premiums | 85,901,717 | 228,659,991 | 47,359,234 | 276,019,225 | 79,780,905 | 5,857,758 | 85,638,663 | 0 | 447,559,605 |
| - Gross premiums written | 98,151,240 | 249,987,788 | 52,041,312 | 302,029,100 | 80,211,496 | 5,872,721 | 86,084,217 | 0 | 486,264,557 |
| - Written premiums ceded to reinsurers and co-insurers | -4,584,876 | -22,012,840 | -3,275,193 | -25,288,033 | -432,128 | -9,710 | -441,838 | 0 | -30,314,747 |
| - Change in gross unearned premiums | -7,795,885 | 772,694 | -952,989 | -180,295 | 7,451 | -4,089 | 3,362 | 0 | -7,972,818 |
| - Change in unearned premiums for the reinsurance and co-insurance part | 131,238 | -87,651 | -453,895 | -541,547 | -5,914 | -1,164 | -7,078 | 0 | -417,387 |
| Income from investments in subsidiary and associate companies | 0 | 0 | 0 | 0 | 942,560 | 0 | 942,560 | 0 | 942,560 |
| - Profit from investments in equity-accounted associate companies | 0 | 0 | 0 | 0 | 165,067 | 0 | 165,067 | 0 | 165,067 |
| - Dividend income from associate companies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - Other income | 0 | 0 | 0 | 0 | 777,493 | 0 | 777,493 | 0 | 777,493 |
| Investment income | 18,492,285 | 7,924,812 | 2,501,137 | 10,425,949 | 9,972,731 | 686,890 | 10,659,621 | 0 | 39,577,855 |
| - Interest income | 4,527,822 | 6,248,252 | 2,323,059 | 8,571,311 | 8,998,176 | 539,863 | 9,538,039 | 0 | 22,637,172 |
| - Other investment income | 13,964,463 | 1,676,560 | 178,078 | 1,854,638 | 974,555 | 147,027 | 1,121,582 | 0 | 16,940,683 |
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 26,631,437 | 351 | 26,631,788 | 0 | 26,631,788 |
| Other technical income | 7,779,194 | 7,502,721 | 2,591,968 | 10,094,689 | 1,126,786 | 155,658 | 1,282,444 | 162,274 | 19,318,601 |
| - Commission income | 600,935 | 2,376,486 | 638,696 | 3,015,182 | 39,235 | 1,552 | 40,787 | 0 | 3,656,904 |
| - Other technical income | 7,178,259 | 5,126,235 | 1,953,272 | 7,079,507 | 1,087,551 | 154,106 | 1,241,657 | 162,274 | 15,661,697 |
| Other income | 78,092 | 2,063,800 | 1,152,361 | 3,216,161 | 975,205 | 42,857 | 1,018,062 | 335,662 | 4,647,977 |
| Net claims incurred | -65,429,062 | -135,210,189 | -19,074,134 | -154,284,322 | -51,627,348 | -1,789,091 | -53,416,439 | 0 | -273,129,823 |
| - Gross claims payments less income from recourse receivables | -55,743,871 | -143,752,543 | -20,618,761 | -164,371,304 | -49,683,764 | -1,704,195 | -51,387,959 | 0 | -271,503,134 |
| - Reinsurers' and co-insurers' shares | 1,742,263 | 14,714,811 | 1,127,840 | 15,842,651 | 132,331 | 956 | 133,287 | 0 | 17,718,201 |
| - Change in the gross claims provision | -11,605,397 | 7,686,753 | 657,836 | 8,344,589 | -2,025,591 | -86,621 | -2,112,212 | 0 | -5,373,020 |
| - Change in the provision for outstanding claims for the reinsurance and co-insurance part | 177,944 | -13,859,210 | -241,049 | -14,100,259 | -50,324 | 769 | -49,555 | 0 | -13,971,870 |
| Change in other technical provisions | -121,984 | 1,228,463 | -360,990 | 867,473 | -34,238 | -1,993,277 | -2,027,515 | 0 | -1,282,026 |
| Change in technical provisions for policyholders who bear the investment risk | 0 | 0 | 0 | 0 | -11,020,253 | -16,197 | -11,036,450 | 0 | -11,036,450 |
| Change in liabilities under financial contracts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Expenses for bonuses and rebates | 353 | -522,609 | -57,835 | -580,444 | 0 | 0 | 0 | 0 | -580,091 |
| Operating expenses | -24,442,369 | -78,212,139 | -23,720,572 | -101,932,711 | -17,062,420 | -3,121,539 | -20,183,958 | -2,359,335 | -148,918,373 |
| - Acquisition costs | -21,132,677 | -19,498,258 | -3,589,256 | -23,087,514 | -4,699,305 | -934,187 | -5,633,492 | 0 | -49,853,683 |
| - Change in deferred acquisition costs | 1,574,081 | -123,564 | 37,602 | -85,962 | -36,699 | -29 | -36,728 | 0 | 1,451,391 |
| - Other operating expenses | -4,883,773 | -58,590,317 | -20,168,918 | -78,759,235 | -12,326,416 | -2,187,323 | -14,513,738 | -2,359,335 | -100,516,081 |
| Expenses for investments in associates and impairment losses on goodwill | 0 | 0 | -2,936,678 | -2,936,678 | 0 | 0 | 0 | 0 | -2,936,678 |
| - Impairment loss on goodwill | 0 | 0 | -2,936,678 | -2,936,678 | 0 | 0 | 0 | 0 | -2,936,678 |
| - Loss arising out of investment in equity-accounted associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Expenses for financial assets and liabilities | -11,187,465 | -831,640 | -144,112 | -975,752 | -720,375 | -122,310 | -842,685 | 0 | -13,005,902 |
| - Impairment losses on financial assets not at fair value through profit or loss | -713,284 | 0 | -183 | -183 | 0 | -12,599 | -12,599 | 0 | -726,066 |
| - Interest expense | -896,145 | -256,755 | -4,912 | -261,667 | 0 | -3,247 | -3,247 | 0 | -1,161,059 |
| - Other investment expenses | -9,578,036 | -574,885 | -139,017 | -713,902 | -720,375 | -106,464 | -826,839 | 0 | -11,118,777 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | -25,930,062 | -724 | -25,930,786 | 0 | -25,930,786 |
| Other technical expenses | -7,179,853 | -7,686,681 | -4,901,632 | -12,588,313 | -142,553 | -202,997 | -345,550 | -2 | -20,113,718 |
| Other expenses | -2 | -900,164 | -655,804 | -1,555,968 | -595 | -29,238 | -29,833 | -60,765 | -1,646,568 |
| Profit/loss before tax | 3,890,907 | 24,016,366 | 1,752,943 | 25,769,309 | 12,891,781 | -531,859 | 12,359,922 | -1,922,166 | 40,097,971 |
| Income tax expense | | | | | | | | | -6,732,520 |
| Net profit/loss for the period | | | | | | | | | 33,365,451 |
| Net profit/loss attributable to owners of the controlling company | | | | | | | | | 33,377,857 |
| Net profit/loss attributable to non-controlling interest | | | | | | | | | -12,406 |

Income statement items by operating segment 2014

| €) 2014 | Reinsurance business | Non-life insurance business | | | Life insurance business | | | Other | Total |
|--|----------------------|-----------------------------|--------------------|---------------------|-------------------------|-------------------|--------------------|-------------------|---------------------|
| | | Slovenia | International | Total | Slovenia | International | Total | | |
| Net earned premiums | 70,680,516 | 231,498,296 | 47,828,813 | 279,327,109 | 82,394,505 | 5,170,207 | 87,564,712 | 0 | 437,572,337 |
| - Gross premiums written | 77,486,892 | 251,907,497 | 50,779,139 | 302,686,636 | 82,832,530 | 5,172,994 | 88,005,524 | 0 | 468,179,052 |
| - Written premiums ceded to reinsurers and co-insurers | -4,188,422 | -19,778,829 | -2,969,875 | -22,748,704 | -458,332 | -6,240 | -464,572 | 0 | -27,401,698 |
| - Change in gross unearned premiums | -2,418,674 | -1,224,622 | -536,438 | -1,761,060 | 22,823 | 1,924 | 24,747 | 0 | -4,154,987 |
| - Change in unearned premiums for the reinsurance and co-insurance part | -199,280 | 594,250 | 555,987 | 1,150,237 | -2,516 | 1,529 | -987 | 0 | 949,970 |
| Income from investments in subsidiary and associate companies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 154,294 | 154,294 |
| - Profit from investments in equity-accounted associate companies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 154,294 | 154,294 |
| - Dividend income from associate companies | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - Other income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Investment income | 11,592,353 | 8,278,121 | 2,923,433 | 11,201,554 | 12,591,990 | 737,964 | 13,329,954 | 1,432 | 36,125,293 |
| - Interest income | 4,415,909 | 7,001,814 | 2,622,824 | 9,624,638 | 9,745,141 | 514,024 | 10,259,165 | 1,432 | 24,301,144 |
| - Other investment income | 7,176,444 | 1,276,307 | 300,609 | 1,576,916 | 2,846,849 | 223,940 | 3,070,789 | 0 | 11,824,149 |
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | 19,145,778 | 303 | 19,146,081 | 0 | 19,146,081 |
| Other technical income | 3,057,089 | 4,284,776 | 1,278,702 | 5,563,478 | 1,052,897 | 113,342 | 1,166,239 | 292,447 | 10,079,252 |
| - Commission income | 422,012 | 2,179,513 | 305,993 | 2,485,506 | 56,406 | 936 | 57,342 | 0 | 2,964,859 |
| - Other technical income | 2,635,077 | 2,105,263 | 972,709 | 3,077,972 | 996,491 | 112,406 | 1,108,897 | 292,447 | 7,114,393 |
| Other income | 13,699 | 2,807,281 | 1,164,891 | 3,972,172 | 159,780 | 98,919 | 258,699 | -6,945 | 4,237,625 |
| Net claims incurred | -37,057,656 | -153,996,559 | -19,519,624 | -173,516,184 | -45,543,281 | -963,032 | -46,506,313 | 0 | -257,080,153 |
| - Gross claims payments less income from recourse receivables | -41,355,405 | -146,227,123 | -19,498,566 | -165,725,689 | -47,314,534 | -944,387 | -48,258,921 | 0 | -255,340,015 |
| - Reinsurers' and co-insurers' shares | 11,338,188 | -844,995 | 246,407 | -598,587 | -122,637 | 1,033 | -121,604 | 0 | 10,617,997 |
| - Change in the gross claims provision | 213,515 | -18,286,122 | -690,481 | -18,976,603 | 1,845,341 | -19,678 | 1,825,663 | 0 | -16,937,425 |
| - Change in the provision for outstanding claims for the reinsurance and co-insurance part | -7,253,954 | 11,361,681 | 423,015 | 11,784,696 | 48,548 | 0 | 48,548 | 0 | 4,579,290 |
| Change in other technical provisions | 12,793 | 2,409,459 | -243,005 | 2,166,454 | -3,717,021 | -2,028,082 | -5,745,103 | 0 | -3,565,856 |
| Change in technical provisions for policyholders who bear the investment risk | 0 | 0 | 0 | 0 | -25,447,409 | -8,012 | -25,455,421 | 0 | -25,455,421 |
| Expenses for bonuses and rebates | 4,691 | -193,891 | -147,679 | -341,570 | 0 | 0 | 0 | 0 | -336,879 |
| Operating expenses | -22,625,842 | -75,700,539 | -22,452,164 | -98,152,703 | -20,755,924 | -3,148,688 | -23,904,612 | -1,938,276 | -146,621,433 |
| - Acquisition costs | -18,597,148 | -19,370,848 | -3,806,487 | -23,177,335 | -4,721,820 | -1,015,554 | -5,737,374 | 0 | -47,511,857 |
| - Change in deferred acquisition costs | 261,960 | -444,546 | 290,036 | -154,510 | -596,888 | -61 | -596,949 | 0 | -489,499 |
| - Other operating expenses | -4,290,654 | -55,885,145 | -18,935,713 | -74,820,858 | -15,437,216 | -2,133,073 | -17,570,289 | -1,938,276 | -98,620,077 |
| Expenses for investments in associates and impairment losses on goodwill | 0 | 0 | -1,901,375 | -1,901,375 | 0 | 0 | 0 | 0 | -1,901,375 |
| - Impairment loss on goodwill | 0 | 0 | -1,901,375 | -1,901,375 | 0 | 0 | 0 | 0 | -1,901,375 |
| - Loss arising out of investment in equity-accounted associates | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Expenses for financial assets and liabilities | -5,875,516 | -572,450 | -158,076 | -730,526 | -163,202 | -127,145 | -290,347 | -555 | -6,896,944 |
| - Impairment losses on financial assets not at fair value through profit or loss | -1,634,412 | -1,967 | -277 | -2,244 | -2,042 | -8,069 | -10,111 | 0 | -1,646,767 |
| - Interest expense | -949,274 | -429,811 | -19,715 | -449,526 | -3,650 | -14,486 | -18,136 | -555 | -1,417,491 |
| - Other investment expenses | -3,291,830 | -140,672 | -138,084 | -278,756 | -157,510 | -104,590 | -262,100 | 0 | -3,832,686 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 0 | 0 | 0 | 0 | -7,900,352 | -235 | -7,900,587 | 0 | -7,900,587 |
| Other technical expenses | -2,935,196 | -7,765,047 | -5,252,296 | -13,017,343 | -161,881 | -250,862 | -412,743 | -29,136 | -16,394,418 |
| Other expenses | -771 | -1,234,780 | -873,239 | -2,108,019 | -14,134 | -52,996 | -67,130 | -29,654 | -2,205,574 |
| Profit/loss before tax | 16,866,159 | 9,814,666 | 2,648,382 | 12,463,048 | 11,641,746 | -458,318 | 11,183,428 | -1,556,393 | 38,956,242 |
| Income tax expense | | | | | | | | | -8,418,092 |
| Net profit/loss for the period | | | | | | | | | 30,538,150 |
| Net profit/loss attributable to owners of the controlling company | | | | | | | | | 30,595,945 |
| Net profit/loss attributable to non-controlling interest | | | | | | | | | -57,795 |

*Allocation of acquisition costs for 2014 differs from the one presented in the annual report 2014. To improve consistency of presentation of allocated acquisition costs, the 2014 was revised so that in 2014 the amount of € 1,159,881 was moved from non-life insurance business to life insurance business. As a result, this item increased in non-life insurance business and decreased in life insurance business. This change is consistently reported throughout the document.

Inter-segment business

| (\€) | Reinsurance business | | Non-life insurance business | | Life insurance business | | Other | |
|---------------------|----------------------|-------------|-----------------------------|----------|-------------------------|---------|-----------|-----------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Net earned premiums | 53,831,181 | 53,836,354 | 326,417 | 343,149 | 0 | 0 | 0 | 0 |
| Net claims incurred | -33,945,666 | -28,826,528 | -68,428 | -13,081 | 0 | 0 | 0 | 0 |
| Operating expenses | -11,490,606 | -12,507,039 | -1,144,537 | -419,531 | -1,144,487 | -45,712 | -121,342 | -52,914 |
| Investment income | 854,097 | 191,831 | 2,759 | 7,129 | 0 | 0 | 0 | 0 |
| Other income | 29,789 | 18,764 | 124,738 | 83,928 | 114 | 239 | 2,296,880 | 1,939,239 |

Cost of intangible and property and equipment assets by operating segment

| (\€) | Reinsurance business | | Non-life insurance business | | Life insurance business | | Other | | Total | |
|---------------------------------------|----------------------|------------|-----------------------------|------------|-------------------------|------------|------------|------------|------------|------------|
| | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 |
| Investments in intangible assets | 287,039 | 409,351 | 892,544 | 841,767 | 267,323 | 6,317 | 6,191 | 0 | 1,453,097 | 1,257,435 |
| Investments in property and equipment | 223,830 | 318,160 | 6,604,888 | 2,551,274 | 38,567 | 127,713 | 177,411 | 87,198 | 7,044,696 | 3,084,345 |

Group insurance operations are focused on Slovenia and the Western Balkans (Serbia, Croatia, Montenegro, Macedonia and Kosovo), while its reinsurance operations are expanded to Asia, South America and Africa.

18.5 Changes in accounting policies and correction of errors

In 2015 the Group unified the LAT methodology across the Group, as described in section 18.4.4 "Use of major accounting estimates and sources of uncertainty". This had a significant effect on the Group's financial statements for 2015. Furthermore, accounting policies were adjusted relating to (i) the setting of deferred acquisition costs in the Montenegrin subsidiary and (ii) the calculation of technical provisions in the Serbian non-life insurer. The cumulative effect of these adjustments was € 1.3 million and had an impact on retained earnings.

18.6 Standards and interpretations issued but not yet effective and new standards and interpretations

New standards and interpretations not yet effective

The standards and interpretations presented below have not become effective by the date of the consolidated financial statements. The Group intends to adopt these standards and interpretations, if applicable, in the preparation of its financial statements when they become effective.

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments, which includes the requirements of all phases of the IFRS 9 improvement project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The amended standard introduces new requirements for classification and measurement of financial assets and liabilities, recognition of impairment and hedge accounting. The revised IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Changes to the standard must be applied retrospectively, while the presentation of the comparative data is not obligatory. Early use of previous versions of IFRS 9 published in 2009, 2010 and 2013 is subject to the condition that the company had undergone the transition to IFRS by 1 February 2015. The standard has not yet been endorsed by the European Union.

The Group does not expect the amendments to have a material impact on the financial statements.

IFRS 14 Regulatory Deferral Accounts

IFRS 14 is an optional standard that allows an entity to continue applying most of its existing generally accepted accounting principles to accounting for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statements of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. IFRS 14 is effective for annual periods beginning on or after 1 January 2016. The standard has not yet been endorsed by the European Union.

The Group does not expect the amendments to have a material impact on the financial statements.

IFRS 15 Revenue from Contracts with Customers

In May 2014, the International Accounting Standards Board issued IFRS 15, which establishes a new five-step model for the recognition of revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new standard is applicable to all entities and supersedes all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2017 with early application permitted. The standard has not yet been endorsed by the European Union.

The Group is assessing the impact of the new standard and plans to adopt it on the required effective date.

Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exception has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation. They are effective for annual periods beginning on or after 1 January 2016 with early application permitted. The amendments to the standard have not yet been endorsed by the European Union.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortization

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through the use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.

The amendments are effective for annual periods beginning on or after 1 January 2016. Early application is permitted. The amendments to the standards have not yet been endorsed by the European Union.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of IAS 41. Instead, IAS 16 will apply. Following initial recognition, bearer plants will be measured under IAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity).

The amendments to IAS 16 and IAS 41 also require that produce that grows on bearer plants will remain within the scope of IAS 41, measured at fair value less costs to sell. For government grants related to bearer plants, IAS 20 Accounting for Government Grants and Disclosure of Government Assistance will apply. The amendments are retrospectively effective for annual periods beginning on or after 1 January 2016. Early application is permitted. The amendments to the standards have not yet been endorsed by the European Union.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 27: Equity Method in Separate Financial Statements

This amendment will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements will have to apply that change retrospectively. For first-time adopters of IFRS electing to use the equity method in their separate financial statements, they will be required to apply this method from the date of transition to IFRS. The amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted. These amendments will not have an impact on the Group's consolidated financial statements.

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognized in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. The amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Group does not expect the amendments to have a material impact on the financial statements.

Annual Improvements 2012–2014 Cycle

In the period 2012–2014, the IASB issued a set of amendments to below standards effective for annual periods beginning on or after 1 January 2016. Early application of the amendments is permitted.

Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations Changes in methods of disposal

The amendment clarifies that changing from one of the disposal methods to the other (through sale or through distribution to the owners) should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is therefore no interruption of the application of the requirements in IFRS 5. The amendment applies for annual periods beginning on or after 1 January 2016.

The amendments introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa), or when held-for-distribution accounting is discontinued. The amendments state that:

- S** such reclassifications should not be considered changes to a plan of sale or a plan of distribution to owners and that the classification, presentation and measurement requirements applicable to the new method of disposal should be applied; and
- S** assets that no longer meet the criteria for held for distribution to owners (and do not meet the criteria for held for sale) should be treated in the same way as assets that cease to be classified as held for sale.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendment to IFRS 7 Financial Instruments: Disclosures (relating to service contracts and the use of supplements in the separate financial statements of the company, with consequential amendments to IFRS 1)

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. Also, the amendment clarifies that the IFRS 7 disclosures relating to the offsetting of financial assets and financial liabilities are not required in the condensed interim financial report.

The amendments provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purposes of the disclosures required in relation to transferred assets. Paragraph 42C(c) of IFRS 7 states that a pass through arrangement under a servicing contract does not, in itself, constitute a continuing involvement for the purposes of the transfer disclosure requirements.

Applicability of the amendments to IFRS 7 offsetting disclosure to condensed interim financial statements.

The amendment clarifies the application of amendments to IFRS 7 in the disclosure of the offsetting of financial assets and liabilities in the condensed interim financial statements.

Amendments to IFRS 7 were made to remove uncertainty as to whether the disclosure requirements on offsetting financial assets and financial liabilities (Introduced on December 2011 and effective for periods beginning on or after 1 January 2013) should be included in condensed interim financial statements, and if so, whether in all interim financial statements after 1 January 2013 or only in the first year.

Amendments to the standard apply prospectively in accordance with IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

The Group does not expect the amendments to have a material impact on the financial statements.

IAS 19 Employee Benefits: (discount rate – regional market issue)

The amendment clarifies that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid. Thus, the depth of the market for high quality corporate bonds should be assessed at currency level.

The amendments apply from the beginning of the earliest comparative period presented in the financial statements in which the amendments are first applied. Any initial adjustment arising should be recognized in retained earnings at the beginning of that period. The amendment applies for annual periods beginning on or after 1 January 2016.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 34 Interim Financial Reporting: disclosure of information "elsewhere in the interim financial report"

The amendments clarify the requirements relating to information required by IAS 34 that is presented elsewhere within the interim financial report but outside the interim financial statements. The amendments require that such information be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report. In addition, the Company must ensure that interim reports are available to users on the same terms and at the same time as the interim financial statements.

Amendments to the standard apply prospectively in accordance with *IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors*.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 1: Disclosure Initiative

The amendments to IAS 1 Presentation of Financial Statements clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- the materiality requirements in IAS 1;
- that specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated;
- that entities have flexibility as to the order in which they present the notes to financial statements;
- that the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Group does not expect the amendments to have a material impact on the financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The amendments address issues that have arisen in applying the investment entities exception under IFRS 10. The amendments clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.

Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. Finally, the amendments to IAS 28 Investments in Associates and Joint Ventures allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries. These amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Group does not expect the amendments to have a material impact on the financial statements.

New standards

The accounting policies applied in the compilation of the consolidated financial statements are the same as those used in the preparation of (consolidated) financial statements for the year ended 31 December 2014, except for adoption of new or amended standards that came into effect for annual periods beginning on or after 1 January 2015 and which are presented below.

New and amended standards and interpretations effective as of 1 January 2015

Amendments to IAS 19 Employee Benefits – Defined Benefit Plans: Employee Contributions

The amendment addresses contributions from employees or third parties to defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. This amendment clarifies that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after 1 July 2014.

The amended standard did not have a material impact on the Group's financial statements.

Annual Improvements 2010-2012 Cycle

Amendments to IFRS 2 Share-based Payment

This improvement must be applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions.

The amended standard did not have a material impact on the Group's financial statements.

Amendments to IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently

measured at fair value through profit or loss whether or not they fall within the scope of IAS 39 Financial Instruments.

The amended standard did not have a material impact on the Group's financial statements.

Amendments to IFRS 8 Operating Segments

The amendments are applied retrospectively and clarify that:

- S** an entity must disclose the judgements made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'; and
- S** the reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

The amended standard did not have a material impact on the Group's reporting.

Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data by either adjusting the gross carrying amount of the asset to market value or by determining the market value of the carrying value and adjusting the gross carrying amount proportionately so that the resulting carrying amount equals the market value. In addition, the amendment clarifies that the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

The amended standard did not have a material impact on the Group's financial statements since the Group's assets are not measured using the revaluation model.

Amendments to IAS 24 Related Party Disclosures

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

The amended standard did not have a material impact on the Group's reporting.

Annual Improvements 2011–2013–Cycle

Amendments to IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that:

- S** joint arrangements, not just joint ventures, are outside the scope of IFRS 3; and
- S** this scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

The amended standard did not have a material impact on the Group's reporting.

Amendment to IFRS 13 Fair Value Measurement

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IAS 39 *Financial Instruments: Recognition and Measurement*.

The amended standard did not have a material impact on the Group's reporting.

Amendments to IAS 40 Investment Property

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or a business combination.

The amended standard did not have a material impact on the Group's reporting.

18.7 Risk management

The most important risks that the Group members are exposed to are underwriting risks (underwriting process risk, pricing risk, claims risk, net retention risk, reserving risk and risks associated with the retrocession programme and life insurance business), market risks (interest rate risk, equity risk, currency risk, concentration risk and asset-liability mismatch risk), insolvency risk, credit risk and operational risk. To illustrate concentration risk for insurance contracts, a table showing a breakdown of insurance premiums by region is provided in section 18.4.38 "Information on operating segments".

The following table shows the changes in the Group's risk profile in 2015 compared to 2014.

| | 2014-2015 |
|--|-----------|
| Operational risks | ↑ |
| Strategic risks | ↑ |
| Financial risks | |
| Interest rate risk | ⇒ |
| Equity risk | ⇒ |
| Currency risk | ⇒ |
| Liquidity risk | ⇒ |
| Credit risk | ↓ |
| Life underwriting risks | ⇒ |
| Non-life underwriting risks | |
| Underwriting process risk | ↑ |
| Pricing risk | ⇒ |
| Claims risk | ⇒ |
| Net retention risk | ⇒ |
| Reserving risk | ⇒ |
| Retrocession programme | ⇒ |
| Estimated exposure to underwriting risks | ⇒ |

18.7.1 Insolvency risk

The Group must have, in accordance with the law, adequate capital in view of the amount and type of (re)insurance businesses carried out. The capital must be at all times at least equal to capital

requirements calculated on the basis of applicable law. At 31 December 2015, the group disclosed capital adequacy under Solvency I for the last time.

The Group is deemed to meet capital adequacy requirements if the available solvency margin is higher or equal to the sum of required solvency margins of the controlling company and the corresponding required solvency margin of subsidiaries. The Group met capital adequacy requirements through all of 2015, as it maintained a surplus of the available solvency margin over the required solvency margin.

As at 31 December 2015, its available solvency margin was € 215.4 million (31/12/2014: € 196.9 million). The available solvency margin highly exceeded the required solvency margin, despite the fact that when calculating its adjusted capital adequacy, the Group deducts from the amount of the available solvency margin, the controlling company's amount of the required solvency margin and the amount of the subsidiaries' proportionate shares of required solvency margins (but not equity investments in subsidiaries).

The Solvency II regime entered into force on 1 January 2016. It prescribes a new method of calculating the solvency capital requirement and eligible own funds to cover capital requirements. Already during its preparation for the new regime, the Sava Re Group performed the calculation of the solvency capital requirement several times in line with Solvency II. Based on the current risk profile and the calculation carried out on 31 December 2014, the Sava Re Group does not expect any difficulties in meeting the solvency capital requirement under Solvency II on the day of entry into force of the new regime.

When setting the risk appetite range as part of its risk strategy, the Sava Re Group determined the appropriate level of the solvency ratio as one of the key elements in line with Solvency II. Section 11 "Risk management" of the business report sets out the risk management mechanisms set up by the Sava Re Group for the purpose of risk management within the limits of its risk appetite.

18.7.2 Risks arising from investment contracts

The Group classifies as investment contracts its supplementary voluntary pension insurance (SVPI) business of the pension insurer Moja naložba during the accumulation phase, as part of the company's SVPI liability fund. Liabilities from investment contracts are not included in the consolidated technical provisions item, and are, therefore, not included in the presentation of underwriting risk. Assets from investment contracts are not included in the consolidated financial investments item, and are, therefore, not included in the presentation of market risks. Assets and liabilities from investment contracts are exposed to the risk of failing to realize the guaranteed return, as described below.

SVPI policyholders (members) bear the investment risk in excess of the guaranteed return of the liability fund with guaranteed return. The two pension plans of Moja naložba provide a guaranteed return of 60 % of the average annual interest rate on government securities with a maturity of over one year. Liabilities from investment contracts include liabilities for guaranteed funds (net contributions plus guaranteed return) and additional liabilities to cover any deficit resulting from the difference between the actual and the required rate of return (liability to exceed the return). For each member, the administrator keeps a personal account with accumulating net contributions, guaranteed returns and assets to exceed the guaranteed return (provisions). In years when the return in excess of guaranteed return is realized, liabilities for return in excess of guaranteed return are increased; if, however, the realized return is below the guaranteed level, this part of liabilities decreases until the provision is fully exhausted. The described control of guaranteed return is carried out at the level of individual personal accounts. In the event that individual provisions of any account

are not sufficient to cover the guaranteed return, the difference is covered from the pension company's own funds (in 2015: € 5,878).

The risk of failing to realize guaranteed returns is managed primarily through appropriate management of policyholder assets and liabilities, an appropriate investment strategy and provisioning.

Therefore, we estimate that the risk of failure to realize guaranteed rates of return is relatively small.

18.7.3 Underwriting risks

Underwriting risks are risks related to the main activity pursued by insurance companies, i.e. the assumption of risks from policyholders. Underwriting risks mainly comprise underwriting process risk (insurance and reinsurance), pricing risk, claims risk, retention risk and reserving risk. Some other underwriting risks, e.g. product design risk, economic environment risk and policyholder behaviour risk, may be relevant. However, these risks are not described in detail in this report as we believe that their effects are indirectly included in the main underwriting risks.

The basic purpose of both non-life and life insurance is the assumption of risk from policyholders. In addition to the risks assumed directly by Group insurance companies, the Group also assumes risks indirectly from cedants. The Group retains a portion of the assumed risks and retrocedes the portion that exceeds its capacity. The Group classifies its insurance and reinsurance contracts as insurance and investment contracts within the meaning of IFRS 4. Below is a detailed outline of the risks arising out of insurance contracts, as required under IFRS 4.

Below, we first discuss the underwriting risks associated with non-life insurance and then the underwriting risks associated with life insurance.

18.7.3.1 Underwriting process risk – non-life business

The underwriting process risk is the risk of incurring financial losses caused by the Group's incorrect selection and approval of risks to be (re)insured. The Group mitigates this risk mainly by complying with established and prescribed underwriting procedures (especially with large risks); correctly determining the probable maximum loss (PML) for each risk; complying with internal underwriting guidelines and instructions; complying with the authorization system; having an appropriate pricing and reinsurance policy in place; and conducting actuarial reviews.

Most non-life insurance contracts are renewed annually. This allows insurers to amend the conditions and rates to take into account any deterioration in the underwriting results of entire classes of business, and for major policyholders in a timely manner.

Where significant risks are involved, underwriting experts of the controlling company collaborate with the underwriters of subsidiaries (and risks are mainly reinsured with the controlling company). Additionally in respect of risks exceeding the limits set out in the reinsurance treaties, it is vital that adequate facultative reinsurance cover is obtained to upgrade the basic reinsurance programme.

Underwriting risks in excess of the Group's capacity are also reduced through retrocession contracts.

We estimate that underwriting process risk relating to (re)insurance business is well managed, although it moderately increased in 2015 compared to 2014 due to an increase in premium volume. This is because net non-life premiums written by the Group grew by 3.4 % or € 12 million compared to 2014.

18.7.3.2 Pricing risk – non-life business

Pricing risk is the risk that (re)insurance premiums charged will be insufficient to cover future obligations arising from (re)insurance contracts. The pricing risk within the Group is mainly monitored by conducting actuarial analyses of loss ratios and identifying their trends and by making appropriate corrections. When premium rates are determined for new products, the pricing risk can be monitored by prudently modelling loss experience, by comparing against others' experience, and by comparing the actual loss experience against estimates.

In proportional reinsurance contracts, reinsurance premiums depend on insurance premiums, mostly set by ceding companies, while the risk premium also depends on the commission recognized by the reinsurer. Therefore, the Group manages this risk by having an appropriate underwriting process in place and by adjusting applicable commission rates. Likewise in respect of non-proportional reinsurance treaties, the pricing risk is managed by properly underwriting the risks to be reinsured and by determining adequate reinsurance premiums. Expected results of reinsurance contracts entered into on the basis of available information and set prices must be in line with target combined ratios; the adequacy of prices is verified based on the results by form and class of reinsurance.

Premium rates are adequate assuming reasonable actuarial expectations of claims movements or loss ratios and expenses or expense ratios as well as rational behaviour of all market participants. However, subsidiaries are facing a rising pricing risk due to competition, affecting non-Slovenian subsidiaries mainly through the amount of acquisition costs. The Group considers the aggregate pricing risk to have been moderate in 2015 and similar to that in 2014.

18.7.3.3 Claims risk – non-life business

Claims risk is the risk that the number of claims or the average claim amount will be higher than expected. This risk may materialise due to incorrect assessments in the underwriting process, changes in court practice, new types of losses, increased claims awareness, changes in macroeconomic conditions and such like.

The claims risk is managed through designing appropriate policy conditions and tariffs, appropriate underwriting, monitoring risk concentration by site or geographical area and especially through adequate reinsurance and retrocession programmes.

Based on the realized loss events and their small impact on the Group's profit, we believe that the risk management measures set out are adequate and we estimate that the claims risk remained on a similar level as in the previous period.

18.7.3.4 Net retention risk – non-life business

Net retention risk is the risk that higher retention of insurance loss exposures will result in large aggregate losses due to catastrophic or concentrated claims experience. This risk may also materialize in the event of "shock losses", where a large number of insured properties are impacted. This may occur especially through losses caused by natural peril events, which are generally covered by a basic or an additional fire policy or by a policy attached to an underlying fire policy (e.g. business interruption policy or earthquake policy).

The Group manages this risk by way of adequate professional underwriting of the risks to be insured, partly by measuring the exposure (by aggregating sums insured) to natural peril events by geographical area and designing appropriate reinsurance programmes. In managing this risk, we take

into account that maximum net aggregate losses in any one year are affected both by the maximum net claim arising from a single catastrophe event, and by the frequency of such events.

The Group considers the net retention risk to have remained essentially the same in both 2015 and 2014.

18.7.3.5 Reserve risk – non-life business

Reserve risk is the risk that technical provisions are not sufficient to cover the commitments of the (re)insurance business assumed.

When establishing technical provisions, the Group takes into account any underreserved technical provisions identified on the cash-generating unit level, recognizing any identified deficiencies at the Group level.

Unearned premiums are established by Group members on a pro rata basis at insurance policy level. In addition to unearned premiums, the Group establishes also provisions for unexpired risks for those classes of insurance with a combined ratio (loss ratio + expense ratio) of more than 100 %.

Due to the difference in reserving (set out later in the report) methodologies used in reinsurance and primary insurance business, the run-off analysis was made separately for reinsurance and primary insurance business.

Some cash-generating units are yet to gain sufficient reliable multi-year historical data relating to the claims provision by accident year, especially for the IBNR provision. Moreover, portfolios in certain classes of insurance are so small that the calculation of claims provisions based on triangles does not reflect typical statistical trends. For this reason, at year-end, data on previous years' claims provisions were compiled (partly estimated) and aligned with subsequent estimates of claims provisions for the same (original) future liabilities.

Cash-generating units analyse data on claims provisions by accident year, which differs from the analysis of data by underwriting year used by reinsurance companies. The table below shows an adequacy test/analysis of gross claims provisions established by the Group for liabilities under non-life insurance contracts. Amounts were translated from local currencies into euros using the exchange rate prevailing at the end of the year (provisions) or in the middle of the year (claims paid).

Adequacy analysis of gross claims provisions for past years – non-life insurance business

| (€ thousand) | Year ended 31 December | | | | | |
|--|------------------------|---------|---------|---------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Estimate of gross liabilities | | | | | | |
| As originally estimated | 247,283 | 265,196 | 292,413 | 293,215 | 312,349 | 303,471 |
| Reestimated as of 1 year later | 227,504 | 233,297 | 248,178 | 249,904 | 253,143 | |
| Reestimated as of 2 years later | 217,818 | 213,430 | 231,491 | 219,232 | | |
| Reestimated as of 3 years later | 203,940 | 202,626 | 208,207 | | | |
| Reestimated as of 4 years later | 195,771 | 185,272 | | | | |
| Reestimated as of 5 years later | 183,531 | | | | | |
| Cumulative gross redundancy (last estimate – original estimate) | 63,752 | 79,925 | 84,206 | 73,983 | 59,207 | |
| Cumulative gross redundancy as % of original estimate | 25.8 % | 30.1 % | 28.8 % | 25.2 % | 19.0 % | |

The cumulative gross redundancies for underwriting years 2010–2013 increased compared to amounts at the end of the preceding year, which were 20.8 %, 23.6 %, 20.8 % and 14.8 % of original estimates.

Unlike for primary insurance business, the Group cannot use triangles of paid losses based on accident year data for actuarial estimations of loss reserves in respect of reinsurance business. This is because ceding companies report claims under quota share contracts by underwriting years. As claims under one-year policies written during any one year may occur either in the year the policy is written or in the year after, aggregated data for proportional reinsurance contracts are not broken down by accident year. Furthermore, some markets renew treaty business during the year, resulting in additional discrepancies between the underwriting year and the accident year. Due to these specifics, the Group provides data on reinsurance claims paid by underwriting year. The estimated liabilities relate to claims that have already been incurred (reported and not reported) the settlement of which is provided for within the claims provision, and claims that have not yet been incurred the settlement of which is covered by unearned premiums, net of deferred commission.

The table below therefore shows originally estimated gross or net liabilities with claims provisions included at any year-end plus unearned premiums less deferred commission, which is compared to subsequent estimates of these liabilities. Such testing or analysis of whether technical provisions are adequate can only be applied to past years — the further back in time, the more precise the results. As actuarial methods for reserving are applied consistently, we conclude, based on past discrepancies between originally estimated liabilities and subsequently established actual liabilities arising from claims at various statement of financial position dates, that the provisions as at 31 December 2015 are adequate.

Adequacy analysis of gross technical provisions for past years – reinsurance business

| (€ thousand) | Year ended 31 December | | | | | |
|---|------------------------|---------|---------|---------|---------|---------|
| Estimate of gross liabilities | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| As originally estimated | 163,593 | 173,525 | 206,099 | 199,339 | 207,416 | 209,963 |
| Reestimated as of 1 year later | 148,272 | 169,377 | 179,501 | 170,890 | 183,590 | |
| Reestimated as of 2 years later | 143,881 | 155,552 | 169,305 | 160,099 | | |
| Reestimated as of 3 years later | 136,062 | 155,334 | 158,182 | | | |
| Reestimated as of 4 years later | 134,014 | 145,246 | | | | |
| Reestimated as of 5 years later | 127,821 | | | | | |
| Cumulative gross redundancy (latest estimate – original estimate) | 35,772 | 28,279 | 47,916 | 39,240 | 23,826 | |
| Cumulative gross redundancy as % of original estimate | 21.9 % | 16.3 % | 23.2 % | 19.7 % | 11.5 % | |

The cumulative gross redundancies for underwriting years 2010–2013 increased compared to amounts at the end of the preceding year, which were 18.1 %, 10.5 %, 17.9 % and 14.3 % of original estimates.

The cumulative gross redundancy is a result of prudent estimation of liabilities. It is also partly due to the fact that unearned premiums calculated based on the pro rata temporis rule, less deferred commission, for those classes of business where loss ratios are significantly below 100 % are too large by the very nature of the calculation method. This is also the reason why the reestimate as of 1 year later is quickly decreasing compared to the original estimate, as unearned premiums relating to one-year insurance contracts are largely released in the following year when any redundancy is also released. Subsequent reestimates are slowly decreasing; and only after a long time do they stabilise.

Due to the high cumulative redundancies of both the gross claims provision for non-life business and the gross technical provision for reinsurance business, we estimate that reserving risk at the end of 2015 is relatively small and similar to that at year-end 2014.

18.7.3.6 Retrocession programme – non-life business

To reduce the underwriting risks to which it is exposed, the Group must have in place an appropriate reinsurance programme (in particular a retrocession programme). These are designed so as to reduce exposure to possible single large losses or the effect of a large number of single losses arising from the same loss event. The Group considers its reinsurance programme (including proportional and non-proportional reinsurance) to be appropriate in view of the risks it is exposed to. Net retention limits as determined by the Group are only rarely used. The Group also concludes co-insurance and reciprocal contracts with other reinsurers to further disperse risks. The Group's net retained portfolio, relating to both domestic and foreign cedants, is further covered for potentially large losses through prudently selected non-proportional reinsurance programmes.

We believe that the reinsurance programme (and in particular the retrocession programme) is appropriate and similar in 2015 and 2014.

18.7.3.7 Estimated exposure to underwriting risks – non-life business

An increase in realized underwriting risk would essentially result in an increase in net claims. As the Group has in place an adequate retrocession programme, it is not exposed to the risk of a sharp increase in net claims, not even in case of catastrophic losses. A more likely scenario to which the Group is exposed to is the deterioration of the net combined ratio as a result of an increase in claims or expenses along with a decrease in premiums. If the Group's net combined ratio increased/decreased by 1 percentage point, its net profit before taxes would decrease/increase by € 3.6 million (2014: € 3.5 million).

The net retention limit per risk is set at € 3 million for the majority of non-life classes of insurance and a combined limit of € 3 million is used for the classes fire and natural forces, other damage to property and miscellaneous financial loss; a net retention limit of € 2 million is set for motor liability and for marine; for life policies net retention limits are uniformly set at € 300,000. In principle, this caps any net claim arising out of any single loss event at a maximum of € 3 million. In case of any catastrophe event, e.g. flood, hail, storm or even earthquake, the maximum net claim payable is limited by the priority of the non-proportional reinsurance programme (protection of net retention), which is € 5 million for Group business as well as non-Group business. These amounts represent the maximum net claim on the Group level for a single catastrophe event based on reasonable actuarial expectations. In case of multiple catastrophic events in any single year, the non-proportional treaties include reinstatement provisions. Hence, the probability that a large number of catastrophe events could threaten the Group's solvency position is negligible. As the number of catastrophic events randomly fluctuates, an increase in net claims must always be expected. This may negatively impact business results, but will not force the Group into insolvency.

The risk that the underwriting risk may seriously compromise the Group's financial stability is deemed, according to our assessment, low and there are no significant differences between 2015 and 2014.

18.7.3.8 Underwriting risks in life insurance

Significant components of underwriting risk in life insurance are pricing risk and reserving risk. Pricing risk is the risk that expenses and incurred claims are higher than anticipated. Reserving risk represents the risk that the absolute level of technical provisions is underestimated. Underwriting risk components of the life business include biometric risk (comprising mortality, longevity, morbidity and disability) and lapse risk. Lapse risk relates to unexpectedly higher or lower rate of policy lapses, terminations, changes to paid-up status (cessation of premium payment) and surrenders. The Group

manages concentrated underwriting risks arising out of life policies through diversification, reinsurance and through underwriting and risk assessment procedures.

In order to manage underwriting risk, the Group regularly monitors mortality and morbidity rates, termination of life policies, looking for specific trends. In addition, it regularly conducts adequacy testing of provisions. The Group manages underwriting risk by employing underwriting procedures. Underwriting guidelines specify criteria and terms of risk acceptance. At given premium rates, risk assumption depends on the age at entry and the requested sum insured. The Group accepts risks if the insured's health, as a measure of risk quality, is in line with table data listing criteria for medical examinations. An additional factor in the assumption of risks is lifestyle, including leisure activities and occupation. The Group has in place an appropriate reinsurance programme in order to limit the impact of underwriting risk; covers are generally on a proportional basis. The retention of insurers generally does not exceed € 50,000. Reinsurance for group life insurance in Slovenia is placed also on a pooling basis.

We estimate that the exposure to underwriting risk relating to life insurance business remained at the same level as in 2014.

18.7.4 Financial risks

In the course of their financial operations, individual Group companies are exposed to financial risks, such as market risk, liquidity risk and credit risk.

The insurer is not exposed to investment risk relating to the life insurance business fund for which policyholders define the investment policy and also fully assume any financial risks. For this reason, these assets are excluded from the below discussion of financial risks.

Assets and liabilities from investment contracts are included in the consolidated statement of financial position for the first time following the consolidation of Moja naložba and are related to the liability fund of the SVPI (supplementary voluntary pension insurance, Slovenian: VSPI) fund managed by the company for the benefit of policyholders. Risks arising out of investment contracts are described in section 18.7.2 "Risks relating to investment contracts".

18.7.4.1 Market risks

Financial investments exposed to market risks

| (€) Type of investment | 31/12/2015 | In % at 31/12/2015 | 31/12/2014 | In % at 31/12/2014 | Absolute difference 31/12/2015 / 31/12/2014 | Change in structure 31/12/2015 / 31/12/2014 |
|-------------------------------------|---------------|-----------------------|-------------|-----------------------|--|--|
| | | | | | | 31/12/2015 / 31/12/2014 |
| Deposits | 53,052,297 | 5.2 % | 95,569,619 | 9.8 % | -42,517,322 | -4.6 % |
| Government bonds | 502,263,965 | 49.5 % | 486,946,870 | 50.0 % | 15,317,095 | -0.5 % |
| Corporate bonds | 421,301,237 | 41.5 % | 358,991,267 | 36.8 % | 62,309,970 | 4.7 % |
| Shares (excluding strategic shares) | 18,906,610 | 1.9 % | 21,030,349 | 2.2 % | -2,123,739 | -0.3 % |
| Mutual funds | 12,758,487 | 1.3 % | 5,671,611 | 0.6 % | 7,086,876 | 0.7 % |
| bond and money market | 341,158 | 0.0 % | 2,267,493 | 0.2 % | -1,926,335 | -0.2 % |
| mixed funds | 1,730,327 | 0.2 % | 0 | 0.0 % | 1,730,327 | 0.2 % |
| equity funds | 10,020,709 | 1.0 % | 3,404,118 | 0.3 % | 6,616,591 | 0.6 % |
| other | 666,292 | 0.1 % | 0 | 0.0 % | 666,292 | 0.1 % |
| Loans granted and other investments | 1,075,435 | 0.1 % | 871,156 | 0.1 % | 204,279 | 0.0 % |
| Deposits with cedants | 5,698,774 | 0.6 % | 5,587,510 | 0.6 % | 111,264 | 0.0 % |
| Financial investments | 1,015,056,805 | 100.0 % | 974,668,382 | 100.0 % | 40,388,423 | 0.0 % |

18.7.4.1.1 Interest rate risk

Interest rate risk is the risk of exposure to losses resulting from fluctuations in interest rates. These can cause a decrease in investments or an increase in liabilities.

Interest rate risk on the liabilities side only affects life business (mathematical provisions). Based on the prescribed methodology for the calculation of technical provisions for the purposes of preparing financial statements, on the non-life business side only temporary and life annuities arising out of liability policies are interest-rate sensitive; however, any change in liabilities due to changes in the capitalized value of annuities as a result of a decline in interest rates is negligible and has therefore not been considered in those calculations.

Interest rate risk is measured through a sensitivity analysis²⁹, by observing the change in the value of investments in bonds or the value of mathematical provisions in case of an interest rate change by two percentage points. The analysed investments do not include held-to-maturity bonds as they are measured at amortized cost and thus are not sensitive to changes in market interest rates.

The total value of bonds included in the calculation at 31 December 2015 was € 760.2 million³⁰ (31/12/2014: € 682.2 million). Of this, € 524.3 million (31/12/2014: € 468.1 million) relates to assets of non-life insurers (including Sava Reinsurance Company) and € 235.9 million (31/12/2014: € 214.0 million) to assets of life insurers.

The sensitivity analysis for the non-life segment at 31 December 2015 showed that in the event of an interest rate increase by two percentage points, the value of the interest rate sensitive investments would drop € 26.3 million (31/12/2014: € 21.7 million) or 5.0 % (31/12/2014: 4.6 %). The table below shows in greater detail how the value of investments changes in response to a change in interest rates and the impact on the financial statements, where the impact on equity is a result of available-for-sale investments and the impact on profit or loss a result of investments classified as at fair value through profit or loss.

Results of the sensitivity analysis on interest-rate sensitive non-life investments

| (€) | 31/12/2015 | | | | | |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | +200 bp | | | | -200 bp | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 235,977,472 | 224,881,321 | -11,096,151 | 235,977,472 | 255,802,754 | 19,825,282 |
| Corporate bonds | 288,343,496 | 273,106,389 | -15,237,107 | 288,343,496 | 305,393,968 | 17,050,472 |
| Total | 524,320,968 | 497,987,710 | -26,333,258 | 524,320,968 | 561,196,722 | 36,875,754 |
| Effect on equity | -26,223,734 | | | 36,754,755 | | |
| Effect on the income statement | -109,524 | | | 120,999 | | |

²⁹ In 2015 we changed the methodology of calculating the sensitivity analysis, which is why the results of the sensitivity analysis for 2014 differ from those published in the annual report 2014.

³⁰ The sensitivity analysis also covers assets included in the other investments item of the statement of financial position totalling € 313.7 thousand.

| (€) | | 31/12/2014 | | | | |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | | +200 bp | | -200 bp | | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 218,127,597 | 208,497,036 | -9,630,561 | 218,127,597 | 228,858,969 | 10,731,372 |
| Corporate bonds | 250,007,686 | 237,916,256 | -12,091,430 | 250,007,686 | 263,815,367 | 13,807,681 |
| Bond mutual funds | 654,759 | 624,419 | -30,340 | 654,759 | 690,788 | 36,029 |
| Total | 468,790,042 | 447,037,712 | -21,752,330 | 468,790,042 | 493,365,125 | 24,575,082 |
| Effect on equity | | -21,490,320 | | | 24,349,196 | |
| Effect on the income statement | | -203,192 | | | 218,336 | |

A sensitivity analysis on interest-rate sensitive life insurance investments showed that in case of an increase in interest rates by two percentage points, the value would decrease by € 17.7 million or 7.5 % (31/12/2014: € 12.8 million; 5.9 %). The table below shows in greater detail how the value of investments changes in response to a change in interest rates and the impact on the financial statements, where the impact on equity is a result of available-for-sale investments and the impact on profit or loss a result of investments classified as at fair value through profit or loss.

Results of the sensitivity analysis on interest-rate sensitive life investments

| (€) | | 31/12/2015 | | | | |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | | +200 bp | | -200 bp | | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 102,984,704 | 94,472,672 | -8,512,032 | 102,984,704 | 112,932,032 | 9,947,328 |
| Corporate bonds | 132,874,383 | 123,710,517 | -9,163,866 | 132,874,383 | 143,437,936 | 10,563,554 |
| Bond mutual funds | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 235,859,087 | 218,183,188 | -17,675,898 | 235,859,087 | 256,369,968 | 20,510,881 |
| Effect on equity | | -17,153,331 | | | 19,976,685 | |
| Effect on the income statement | | -522,567 | | | 534,197 | |

| (€) | | 31/12/2014 | | | | |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | | +200 bp | | -200 bp | | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 104,942,529 | 98,377,876 | -6,564,653 | 104,942,529 | 112,305,848 | 7,363,319 |
| Corporate bonds | 109,082,526 | 102,934,777 | -6,147,749 | 109,082,526 | 116,008,677 | 6,926,151 |
| Bond mutual funds | 1,612,734 | 1,516,943 | -95,791 | 1,612,734 | 1,727,209 | 114,474 |
| Total | 215,637,789 | 202,829,596 | -12,808,193 | 215,637,789 | 230,041,734 | 14,403,944 |
| Effect on equity | | -12,431,951 | | | 13,988,284 | |
| Effect on the income statement | | -280,451 | | | 301,186 | |

The value of the mathematical provision included in the sensitivity analysis on the liabilities side amounted to € 252.7 million at 31 December 2015 (31/12/2014: € 246.9 million) and did not include the part of mathematical provision that is not interest-sensitive (31/12/2015: € 9.3 million, 2014: € 9.4 million). A sensitivity analysis on liabilities (mathematical provisions) showed that if the present value of mathematical provisions is calculated using an interest rate that is 2 percentage points higher, the mathematical provisions would decrease by € 25.4 million, or 10.2 % (31/12/2014: € 28.2 million; 11.4 %). By contrast, if the provision is calculated using a 2 percentage points lower interest rate, mathematical provisions would increase by € 33.5 million or 13.5 % (31/12/2014: € 38.4 million; 15.6 %).

Results of the sensitivity analysis on life insurance liabilities

| Value of mathematical provision | 31/12/2015 | | | | |
|---------------------------------|-------------------|-----------------|-------------|-------------------|-----------------|
| | +200 bp | | -200 bp | | |
| | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| 252,714,686 | 223,535,575 | -25,433,332 | 252,714,686 | 282,476,006 | 33,507,098 |

| Value of mathematical provision | 31/12/2014 | | | | |
|---------------------------------|-------------------|-----------------|-------------|-------------------|-----------------|
| | +200 bp | | -200 bp | | |
| | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| 246,884,033 | 218,667,983 | -28,216,049 | 246,884,033 | 285,284,620 | 38,400,588 |

The results of the sensitivity analysis on the assets and liabilities side show that assets are moderately more sensitive to changes in interest rates compared to 2014, while mathematical provisions are marginally less sensitive. In the year, the Company continued matching the maturity of assets and liabilities to minimize the net impact of changes in interest rates on the Group's financial statements. As a result, the maturity of assets increased in line with the increase in the maturity of liabilities. The difference between the average maturity of assets and liabilities separately for life and non-life business is presented below.

The average maturity of bonds and deposits of non-life business was 3.23 years at year-end 2015 (31/12/2014: 2.55 years), while the expected maturity of non-life liabilities was 3.16 years (31/12/2014: 3.38 years).

The average maturity of bonds and deposits of life business was 3.85 years at year-end 2015 (31/12/2014: 3.47 years), while the expected maturity of life liabilities was 7.0 years (31/12/2014: 6.51 years).

Based on the above, we estimate that the interest rate risk at the Group and individual company level is well managed and that compared to the end of 2014 there have been no significant changes in this regard. It is, however, important to note that due to the low interest rate environment, the companies are primarily exposed to reinvestment risk and this is particularly important for the life insurance segment, which must meet its commitments regarding guaranteed returns at the level of technical interest rates.

18.7.4.1.2 Equity risk

Equity risk is the risk that the value of investments will decrease due to fluctuations in equity markets.

Equity risk affects equities, equity mutual funds and mixed mutual funds (in stress tests, we include half of the amount).

To assess the Group's sensitivity of investments to equity risk, we can assume a 10 % drop in the value of all equity securities, which would result in a decrease in the value of investments by € 3.0 million (31/12/2014: € 2.4 million).

Sensitivity assessment on investments to equity risk

| (€) | 31/12/2015 | | | 31/12/2014 | | |
|----------------|------------|-------------------|-----------------|------------|-------------------|-----------------|
| | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Value decrease | | | | | | |
| by -10 % | 29,792,483 | 26,813,234 | -2,979,248 | 24,434,467 | 21,991,020 | -2,443,447 |

Unlike the bond portfolio, which moves inversely to interest rates, the value of equities and mutual funds changes linearly with stock prices. Thus, a 20 % drop in equity prices would cause a drop in the value of investments of € 6.0 million.

The Sava Re Group's exposure to equity risk did not change significantly in 2015 compared to 2014.

18.7.4.1.3 Currency risk

Currency risk is the risk that changes in exchange rates will decrease foreign investments or increase liabilities denominated in foreign currencies.

The Sava Re Group manages currency risk through the efforts of each Group member to optimise asset-liability currency matching.

Sava Reinsurance Company is the Sava Re Group member with the largest exposure to currency risk. Currency risk levels for Sava Reinsurance Company are explained in more detail in the notes to the financial statements section 25.5.3.1.3 "Currency risk" of the Group's business report.

Group companies whose local currency is the euro (companies based in Slovenia, Montenegro and Kosovo) have all liabilities and investments denominated in euro, meaning that these companies are not affected by currency risk. Other Group companies whose local currency is not the euro, transact most business in their respective local currencies, while due to Group relations, they are to a minor extent subject to euro-related currency risk.

We estimate that currency risk at the Group level remained the same in 2015 compared to 2014 since the Sava Reinsurance Company is taking measures to reduce exposure to currency risk.

18.7.4.2 Liquidity risk

Liquidity risk is the risk that because of unexpected or unexpectedly high obligations, the Company will suffer a loss when ensuring liquid assets.

Individual Group members manage liquidity risk in line with the guidelines laid down in the liquidity risk management policy of the Sava Re Group. Each Group member carefully plans and monitors the realization of cash flows (cash inflows and outflows), and in the case of liquidity problems, informs the controlling company, which assesses the situation and provides the necessary funds to ensure liquidity.

Liquidity risk assumed by individual Group members is also reduced by regular measurement and monitoring based on selected indicators. An indicator of liquidity risk is the level of maturity matching of financial assets and liabilities.

The table below shows the value of financial investments and technical provisions covering life policies by year based on undiscounted cash flows, while the value of technical provisions covering non-life business is shown by year and expected maturity based on triangular development.

Maturity profile of financial assets and liabilities

| (€) | Carrying amount as at 31/12/2015 | Callable | Up to 1 year | 1–5 years | Over 5 years | No maturity | Total 31/12/2015 |
|---|----------------------------------|-------------------|--------------------|--------------------|--------------------|-------------------|----------------------|
| Financial investments | 1,015,056,805 | 14,845,838 | 237,052,267 | 576,856,069 | 210,858,084 | 31,711,575 | 1,071,323,832 |
| - at fair value through profit or loss | 18,403,777 | 0 | 4,334,194 | 10,713,772 | 1,014,006 | 1,728,772 | 17,790,744 |
| - held to maturity | 165,444,270 | 0 | 43,813,618 | 128,708,662 | 12,199,667 | 0 | 184,721,948 |
| - loans and deposits | 57,721,961 | 14,845,838 | 37,381,911 | 7,442,889 | 944,000 | 0 | 60,614,638 |
| - available-for-sale | 773,486,797 | 0 | 151,522,543 | 429,990,746 | 196,700,410 | 29,982,802 | 808,196,502 |
| Reinsurers' share of technical provisions | 23,877,277 | 0 | 8,711,127 | 8,186,851 | 6,979,298 | 0 | 23,877,276 |
| Cash and cash equivalents | 4,710,904 | 0 | 4,710,904 | 0 | 0 | 0 | 4,710,904 |
| TOTAL ASSETS | 1,043,644,986 | 14,845,838 | 250,474,298 | 585,042,920 | 217,837,382 | 31,711,575 | 1,099,912,012 |
| Subordinated liabilities | 0 | 0 | 11,767,068 | 11,767,068 | 0 | 0 | 23,534,136 |
| Technical provisions | 887,068,500 | 0 | 323,806,107 | 345,890,474 | 217,371,918 | 0 | 887,068,499 |
| TOTAL LIABILITIES | 887,068,500 | 0 | 335,573,175 | 357,657,542 | 217,371,918 | 0 | 910,602,635 |
| Difference | 156,576,486 | 14,845,838 | -85,098,877 | 227,385,378 | 465,464 | 31,711,575 | 189,309,377 |

| (€) | Carrying amount as at 31/12/2014 | Callable | Up to 1 year | 1–5 years | Over 5 years | No maturity | Total 31/12/2014 |
|---|----------------------------------|-------------------|--------------------|--------------------|---------------------|-------------------|----------------------|
| Financial investments | 974,668,382 | 25,142,618 | 287,456,853 | 534,016,545 | 172,526,470 | 26,701,958 | 1,045,844,445 |
| - at fair value through profit or loss | 16,475,535 | 0 | 5,180,255 | 9,467,898 | 185,850 | 1,803,753 | 16,637,757 |
| - held to maturity | 164,317,392 | 0 | 10,332,719 | 142,504,484 | 36,760,882 | 0 | 189,598,084 |
| - loans and deposits | 101,457,439 | 25,142,618 | 73,972,667 | 19,047,161 | 1,562,814 | 0 | 119,725,260 |
| - available-for-sale | 692,418,016 | 0 | 197,971,211 | 362,997,002 | 134,016,924 | 24,898,205 | 719,883,343 |
| Reinsurers' share of technical provisions | 38,672,645 | 0 | 15,856,822 | 11,396,466 | 11,419,357 | 0 | 38,672,645 |
| Cash and cash equivalents | 5,643,200 | 0 | 5,643,200 | 0 | 0 | 0 | 5,643,200 |
| TOTAL ASSETS | 1,018,984,227 | 25,142,618 | 308,956,875 | 545,413,011 | 183,945,827 | 26,701,958 | 1,090,160,290 |
| Subordinated liabilities | 28,699,692 | 0 | 5,495,750 | 23,499,692 | 0 | 0 | 28,995,442 |
| Technical provisions | 869,982,633 | 0 | 303,358,652 | 295,179,333 | 291,339,480 | 7,235,648 | 897,113,113 |
| TOTAL LIABILITIES | 898,682,325 | 0 | 308,854,402 | 318,679,025 | 291,339,480 | 7,235,648 | 926,108,555 |
| Difference | 120,301,902 | 25,142,618 | 102,473 | 226,733,986 | -107,393,653 | 19,466,310 | 164,051,735 |

In terms of a company's liquidity, it is very important that the company's liability fund assets are sufficient to cover the company's liabilities. Each Group company is responsible for monitoring the coverage of liabilities by liability fund assets in accordance with local regulations. Group companies regularly report on the results of such monitoring of coverage to both the controlling company and regulators.

Based on the above, we estimate that liquidity risk is well managed both at the Group and individual company level and did not change significantly compared to year-end 2014.

18.7.4.3 Credit risk

Credit risk is the risk that issuers or other counterparties will fail to meet their obligations to the Company.

Assets exposed to credit risk include financial investments, reinsurers' share of technical provisions and receivables.

Exposure to credit risk

| (€) | 31/12/2015 | 31/12/2014 |
|---------------------------------|----------------------|----------------------|
| Type of asset | Amount | Amount |
| Fixed-income investments | 982,629,998 | 947,095,266 |
| Receivables due from reinsurers | 28,509,096 | 42,581,369 |
| Receivables | 126,032,110 | 120,486,429 |
| Total exposure | 1,137,171,204 | 1,067,581,695 |

Credit risk due to issuer default

Credit risk for investments is estimated based on two factors:

- credit ratings used in determining credit risk for fixed-income investments and
- performance indicators for other investments.

Below we set out an estimation of credit risk for fixed-income investments (included are debt securities, bank deposits and deposits with cedants).

Fixed-income investments by issuer credit rating

| (€) | 31/12/2015 | | 31/12/2014 ³¹ | |
|----------------------|--------------------|----------------|--------------------------|----------------|
| | Amount | As % of total | Amount | As % of total |
| Rated by S&P/Moody's | | | | |
| AAA/Aaa | 205,415,060 | 20.9 % | 197,634,107 | 20.9 % |
| AA/Aa | 108,688,082 | 11.1 % | 102,820,618 | 10.9 % |
| A/A | 153,827,334 | 15.7 % | 161,095,434 | 17.0 % |
| BBB/Baa | 347,915,378 | 35.4 % | 299,897,056 | 31.7 % |
| Less than BBB/Baa | 99,527,769 | 10.1 % | 101,312,192 | 10.7 % |
| Not rated | 67,256,374 | 6.8 % | 84,335,858 | 8.9 % |
| Total | 982,629,998 | 100.0 % | 947,095,266 | 100.0 % |

At 31 December 2015, fixed-income investments rated "A" or better accounted for 47.6 % of the total fixed-income portfolio (31/12/2014: 48.7 %). The share of the best-rated investments did not change significantly in 2015 compared with the previous year and is in line with the investment policy, which requires that best-rated investments account to at least 45 %.

Credit risk due to issuer default includes concentration risk representing the risk of excessive concentration in a geographic area, economic sector or issuer.

The investment portfolio of the Sava Re Group is reasonably diversified in accordance with local law and Group internal rules in order to avoid large concentration in a certain type of investment, large concentration with any counterparty or economic sector or other potential forms of concentration.

Diversification of financial investments by industry

| (€) | 31/12/2015 | | 31/12/2014 | |
|--------------|----------------------|----------------|--------------------|----------------|
| | Amount | As % of total | Amount | As % of total |
| Industry | | | | |
| Banking | 245,998,322 | 24.2 % | 264,915,973 | 27.2 % |
| Government | 505,721,930 | 49.8 % | 488,065,464 | 50.1 % |
| Finance | 35,903,638 | 3.5 % | 17,830,737 | 1.8 % |
| Industry | 81,306,392 | 8.0 % | 82,369,678 | 8.5 % |
| Consumables | 43,416,055 | 4.3 % | 28,394,179 | 2.9 % |
| Utilities | 86,484,668 | 8.5 % | 79,669,137 | 8.2 % |
| Insurance | 16,225,801 | 1.6 % | 13,423,214 | 1.4 % |
| Total | 1,015,056,805 | 100.0 % | 974,668,382 | 100.0 % |

³¹ The composition of fixed-income investments in 2014 differs from the one shown in the 2014 annual report due to a subsequent supplement to deposit ratings as at 31 December 2014 not considered in the 2014 annual report.

The Sava Re Group's largest exposure by industry was to the government (31/12/2015: 49.8 %; 31/12/2014: 50.1 %). Compared to the prior year, the group increased exposure to the financial sector, due to investments in investment grade corporate bonds of foreign issuers. Exposure to the banking sector has not changed significantly compared to the prior year: assets previously invested in deposits were reinvested in covered bonds, the proportion of which increased by 3.3 %.

Diversification of financial investments by region

| (€) | 31/12/2015 | | 31/12/2014 | |
|----------------------------|----------------------|----------------|--------------------|----------------|
| Region | Amount | As % of total | Amount | As % of total |
| Slovenia | 350,065,580 | 34.5 % | 383,370,726 | 39.3 % |
| EU members | 488,658,717 | 48.1 % | 451,418,273 | 46.3 % |
| Non-EU members | 94,358,392 | 9.3 % | 92,878,599 | 9.5 % |
| Russia and Asia | 17,822,752 | 1.8 % | 20,387,311 | 2.1 % |
| Africa and the Middle East | 1,813,076 | 0.2 % | 1,985,657 | 0.2 % |
| America and Australia | 62,338,275 | 6.1 % | 24,627,816 | 2.5 % |
| Total | 1,015,056,805 | 100.0 % | 974,668,382 | 100.0 % |

In terms of **geography**, the Sava Re Group's exposure is mostly to EU Member States. Compared to the previous year, this proportion increased marginally as a result of the investment policy of reducing exposure to Slovenia. Exposure to Slovenia decreased by 4.8 percentage points and is in line with the strategy of reducing exposure to Slovenia-based issuers (a detailed overview is presented in the table below). Exposure to America and Australia increased compared with the previous year due to currency matching of the assets and liabilities of the controlling company.

Exposure to Slovenia

| (€) | 31/12/2015 | | 31/12/2014 | |
|--------------------|--------------------|---------------|--------------------|---------------|
| Type of investment | Amount | As % of total | Amount | As % of total |
| Deposits | 16,909,575 | 1.7 % | 51,751,410 | 5.3 % |
| Government bonds | 232,526,464 | 22.9 % | 226,338,525 | 23.2 % |
| Corporate bonds | 78,187,360 | 7.7 % | 80,052,285 | 8.2 % |
| Shares | 18,213,225 | 1.8 % | 19,758,872 | 2.0 % |
| Mutual funds | 3,737,791 | 0.4 % | 5,016,851 | 0.5 % |
| Other | 491,166 | 0.0 % | 452,783 | 0.0 % |
| Total | 350,065,580 | 34.5 % | 383,370,726 | 39.3 % |

At 31 December 2015, exposure to the **ten largest issuers** was € 379.5 million, representing 37.4 % of financial investments (31/12/2014: € 370.1 million; 37.9 %). The largest single issuer of securities that the Group is exposed to is the Republic of Slovenia. At 31 December 2015, it totalled € 232.5 million, representing 22.9 % of financial investments (31/12/2014: € 226.4 million; 23.2 %). No other issuer exceeds the 2.9 % of financial assets threshold.

Based on the above, we estimate that particularly through reducing their exposure to Slovenia and additional diversification by issuer, region and industry, the Sava Re Group companies managed their exposure to credit risk well in 2015 and reduced it compared to 2014.

Counterparty default risk

The Group is also exposed to credit risk in relation to its reinsurance programme. As a rule, subsidiaries conclude reinsurance contracts directly with the controlling company, except for subsidiaries' reinsurance contracts with providers of assistance services and reinsurance with local

reinsurers where required by local regulations. Even if subject to such requirements, local reinsurers transfer risks to the controlling company, thus reducing the effective credit risk exposure relating to reinsurers below the one correctly shown according to accounting rules.

At 31 December 2015 the total exposure of the Group to credit risk relating to reinsurers was € 28.5 million (31/12/2014: € 42.6 million), of which € 23.9 million (31/12/2014: € 38.7 million) relate to reinsurers' share of technical provisions and € 4.6 million (31/12/2014: € 3.9 million) to receivables for reinsurers' and co-insurers' shares in claims. At 31 December 2015 the Group's total credit risk exposure relating to reinsurers represented 1.8 % of total assets (31/12/2014: 2.9 %).

Retrocession programmes are mostly placed with first-class reinsurers with an appropriate rating (at least A– according to Standard & Poor's for long-term business, and at least BBB+ for short-term business). Thus, at the end of 2015 and 2014, reinsurers rated A– or better accounted for over 60 % of the credit risk exposure relating to reinsurers. When classifying reinsurers by credit rating group, we considered the credit rating of each individual reinsurer, also where the reinsurer was part of a group. Often such reinsurers are unrated subsidiaries, while the parent company has a credit rating. We consider such a treatment conservative, as ordinarily a parent takes action if a subsidiary gets into troubles.

The tables below show the receivables ageing analysis, including the above-mentioned receivables for reinsurers' shares in claims.

Receivables ageing analysis

| (€) 31/12/2015 | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|--------------------|----------------------------|--------------------------------|--------------------|
| Receivables due from policyholders | 37,098,068 | 9,065,428 | 3,781,876 | 49,945,372 |
| Receivables from insurance brokers | 769,415 | 611,082 | 23,787 | 1,404,284 |
| Other receivables arising out of primary insurance business | 114,592 | 9,498 | 37,021 | 161,111 |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 51,218,164 | 9,610,038 | 2,535,256 | 63,363,458 |
| Receivables for reinsurers' shares in claims | 3,633,779 | 363,779 | 634,261 | 4,631,819 |
| Other receivables from co-insurance and reinsurance | 644,654 | 104,306 | 13,349 | 762,309 |
| Other short-term receivables arising out of insurance business | 2,149,062 | 1,088,551 | 82,487 | 3,320,100 |
| Short-term receivables arising out of financing | 689,965 | 70,247 | 53,103 | 813,315 |
| Current tax assets | 1,734,294 | 0 | 0 | 1,734,294 |
| Other short-term receivables | 3,711,991 | 266,571 | 549,305 | 4,527,867 |
| Total | 101,763,984 | 21,189,500 | 7,710,445 | 130,663,929 |

| (€) 31/12/2014 | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|----------------------------|-----------------------------------|--------------------|
| Receivables due from policyholders | 38,035,871 | 9,828,382 | 4,675,394 | 52,539,647 |
| Receivables from insurance brokers | 752,682 | 810,838 | 21,134 | 1,584,654 |
| Other receivables arising out of primary insurance business | 72,838 | 15,006 | 20,879 | 108,723 |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 40,341,414 | 11,564,008 | 2,942,588 | 54,848,010 |
| Receivables for reinsurers' shares in claims | 2,900,774 | 425,536 | 582,414 | 3,908,724 |
| Other receivables from co-insurance and reinsurance | 744,391 | 822 | 280 | 745,493 |
| Other short-term receivables arising out of insurance business | 3,056,030 | 1,165,276 | 245,534 | 4,466,840 |
| Short-term receivables arising out of financing | 442,100 | 98,728 | 126,731 | 667,559 |
| Current tax assets | 284,844 | 0 | 68,172 | 353,016 |
| Other short-term receivables | 3,575,638 | 1,205,705 | 391,144 | 5,172,487 |
| Total | 90,206,582 | 25,114,301 | 9,074,270 | 124,395,153 |

Receivables are discussed in greater detail in note 9.

18.7.5 Operational risk

In 2015, the Sava Re Group took a more systematic approach and adopted an operational risk policy. The policy lays down the processes and accountability in the management of such risks. The main risk groups to which the Group companies and the Group are exposed are:

- risk of internal and external fraud,
- employment practices and workplace safety,
- risks associated with clients, products and business practice,
- risk of damage to physical assets,
- risk of business disruption and system failures,
- risk of process management and execution and
- compliance risk (laws and regulations).

Operational risk generally arises together with other risks (e.g. underwriting risk, market risk), having a tendency to compound them. Inconsistencies in the underwriting process, for example, may significantly increase underwriting risks.

For effective management of operational risks, Group companies – in line with the risk management policy – establish processes for identifying, measuring, monitoring, managing and reporting of operational risks.

Identification of operational risks is carried out regularly and in all organizational units of individual Group companies, especially in the introduction of new products, new regulatory requirements, changes in operations and the transformation of other internal and external factors that could affect the amount of operational risk. Each risk is assigned a risk owner, who is responsible for regular monitoring and reporting. The risk management department regularly informs the risk management committee and the management board of any new risks. The risk management department and risk management committee may propose measures for managing individual risks. In the event that a new risk has a significant impact on a company's risk profile, the company's risk management service immediately informs the company's risk management committee, the management board and the Group's risk management service.

Group companies **measure (assessment)** operational risk using primarily assessments in the risk catalogue and the analysis of scenarios. Regular risk assessments provide individual Group companies with an overview of their exposure to operational risk. Assessments are aggregated by

the risk management service into an overall assessment and results are regularly reported to the risk management committee, the management board and the Group's risk management service.

The risk management service regularly **monitors** the identified risks and their assessments. In 2016, Group companies will start monitoring their operational risk using key risk indicators, which will be regularly reported by risks owners or organizational units to the risk management service. Based on the data so obtained, each company will be monitoring changes in its operational risk profile.

The risk management service regularly prepares a **report** on operational risks, which is presented to the risk management committee, the management board and the Group's risk management service. In the event of significant changes in the operational risk profile, the risk management service reports thereon immediately.

To **manage operational risk**, the Group companies have in place an effective internal control system and a business process management system.

Significant operational risks are managed by Group companies as follows:

- S** Each Group company has in place procedures (set down in writing) for detecting and preventing insurance fraud. Relevant findings are regularly reported to the risk management service.
- S** To manage IT risks, companies have adopted security policies in accordance with the ISO 27001 standard. Documentation related to information security management encompasses three levels: the rules of procedure regarding information security, security policies, and systemic procedures and instructions.
- S** As part of operational risk management, Group companies have drawn up business continuity plans for all critical processes in case of incidents or external events. In this way, the Group mitigates the risk of unpreparedness for incidents and external events and any resulting business interruption.
- S** For the purpose of operational risk management, the Sava Re Group has put in place adequate IT-supported procedures and controls in the most important areas of operation. In addition, such risks are managed through the internal audit function, through staff training and enhanced risk awareness.

We estimate that in 2015, the Group's exposure to operational risk has somewhat increased because of the insurer integration project.

18.7.6 Strategic risks

The Sava Re Group and its Group members are also exposed to internal and external strategic risk. Strategic risks at the company and Group level are regularly identified and assessed; such data being recorded in the risk catalogue. The risk management service monitors and regularly reports on strategic risks to the risk management committee and the management board. Strategic risk management is carried out mainly through the governance system of a company and the Group as well as through systematic risk management at both the individual company and Group levels.

We estimate that the Group is particularly exposed to risks associated with the merger of its EU-based insurers, which may have a long-term impact on the Group and its individual members. The combination of insurers is run as a project with defined risks related to the process. Project risks will be regularly monitored by the controlling company in order to identify and resolve difficulties as early as possible.

Another major source of risk is related to capital adequacy and capital allocation – this is further aggravated by the fact that the Solvency II regime, which completely changed the concept of required capital and eligible own funds, only just entered into force.

As part of its risk strategy, the Sava Re Group identified reputation risk as a key risk. For this reason, the Group has established criteria as to which practices are unacceptable in the Sava Re Group.

Strategic risk increased in 2015 compared to 2014 because of certain major projects that are running in the Group, especially the project of combining four EU-based insurers.

18.8 Notes to the consolidated financial statements – statement of financial position

1) Intangible assets

Movement in cost and accumulated amortization/impairment losses of intangible assets

| (€) | Software | Goodwill | Property rights | Deferred acquisition costs | Other intangible assets | Total |
|---|-----------|------------|-----------------|----------------------------|-------------------------|------------|
| Cost | | | | | | |
| At 01/01/2015 | 8,607,859 | 17,654,308 | 1,523,339 | 3,662,804 | 15,134,933 | 46,583,242 |
| Additions – acquisition of subsidiary | 95,818 | 1,529,820 | 0 | 0 | 0 | 1,625,638 |
| Additions | 1,128,839 | 0 | 0 | 271,276 | 52,982 | 1,453,097 |
| Disposals | -61,438 | 0 | 0 | -424,676 | -59,647 | -545,761 |
| Impairments | 0 | -2,936,678 | 0 | 0 | 0 | -2,936,678 |
| Exchange differences | 2,983 | -5,166 | 0 | 0 | -89 | -2,272 |
| 31/12/2015 | 9,774,061 | 16,242,284 | 1,523,339 | 3,509,404 | 15,128,179 | 46,177,266 |
| Accumulated amortization and impairment losses | | | | | | |
| 01/01/2015 | 5,822,257 | 0 | 820,024 | 0 | 5,000,000 | 11,642,282 |
| Additions – acquisition of subsidiary | 57,390 | 0 | 0 | 0 | 0 | 57,390 |
| Additions | 952,557 | 0 | 163,951 | 0 | 3,000,000 | 4,116,508 |
| Disposals | -107,060 | 0 | 0 | 0 | 0 | -107,060 |
| Exchange differences | 2,831 | 0 | 0 | 0 | 0 | 2,831 |
| 31/12/2015 | 6,727,975 | 0 | 983,975 | 0 | 8,000,000 | 15,711,951 |
| Carrying amount as at 01/01/2015 | 2,785,602 | 17,654,308 | 703,315 | 3,662,804 | 10,134,933 | 34,940,960 |
| Carrying amount as at 31/12/2015 | 3,046,086 | 16,242,284 | 539,364 | 3,509,404 | 7,128,179 | 30,465,315 |

| (€) | Software | Goodwill | Property rights | Deferred acquisition costs | Other intangible assets | Total |
|---|-----------|------------|-----------------|----------------------------|-------------------------|------------|
| Cost | | | | | | |
| 01/01/2014 | 7,440,740 | 19,554,635 | 1,530,276 | 4,200,571 | 15,128,392 | 47,854,613 |
| Additions – acquisition of subsidiary | 0 | 2,718 | 0 | 0 | 0 | 2,718 |
| Additions | 1,187,329 | 0 | 0 | 0 | 70,106 | 1,257,435 |
| Disposals | -1,357 | 0 | -6,937 | -537,767 | -62,564 | -608,625 |
| Impairments | 0 | -1,901,375 | 0 | 0 | 0 | -1,901,375 |
| Exchange differences | -18,853 | -1,670 | 0 | 0 | -1001 | -21,524 |
| 31/12/2014 | 8,607,859 | 17,654,308 | 1,523,339 | 3,662,804 | 15,134,933 | 46,583,242 |
| Accumulated amortization and impairment losses | | | | | | |
| 01/01/2014 | 4,970,503 | 0 | 658,037 | 0 | 2,000,000 | 7,628,541 |
| Additions | 865,504 | 0 | 165,224 | 0 | 3,000,000 | 4,030,728 |
| Disposals | -1,357 | 0 | -3,237 | 0 | 0 | -4,594 |
| Exchange differences | -12,393 | 0 | 0 | 0 | 0 | -12,393 |
| 31/12/2014 | 5,822,257 | 0 | 820,024 | 0 | 5,000,000 | 11,642,282 |
| Carrying amount as at 01/01/2014 | 2,470,235 | 19,554,635 | 872,239 | 4,200,571 | 13,128,392 | 40,226,072 |
| Carrying amount as at 31/12/2014 | 2,785,600 | 17,654,308 | 703,315 | 3,662,804 | 10,134,933 | 34,940,960 |

The other intangible assets item in the table above also includes goodwill acquired in the business combination of Moja naložba. The impairment loss on goodwill relates to Sava osiguranje Belgrade and Illyria, which is also evident from the note on the movement in goodwill.

Movement in goodwill

Goodwill relates to the acquisition of the following companies: Sava osiguranje Beograd, Illyria, Sava osiguruvanje Skopje, Sava Montenegro, Zavarovalnica Maribor, Montagent and Moja naložba. As at year-end 2014, goodwill totalled € 16.2 million (31/12/2014: € 17.7 million). Each of the listed companies is treated as a cash-generating unit. The table below shows the value of goodwill for each cash-generating unit.

Movement in goodwill in 2015

| (€) | |
|---|------------|
| Total amount carried over at 31/12/2014 | 17,654,308 |
| Additions in current year | 1,529,820 |
| Moja naložba | 1,529,820 |
| Disposals in current year | -2,941,844 |
| Sava osiguranje Belgrade | -237,681 |
| Illyria | -2,698,997 |
| Exchange differences | -5,166 |
| Balance at 31/12/2015 | 16,242,284 |
| Sava osiguranje Belgrade | 4,510,873 |
| Illyria | 1,693,699 |
| Sava osiguruvanje Skopje | 94,907 |
| Sava Montenegro | 3,648,534 |
| Zavarovalnica Maribor | 4,761,733 |
| Montagent Podgorica | 2,718 |
| Moja naložba | 1,529,820 |

Movement in goodwill in 2014

| (€) | |
|---|------------|
| Total amount carried over at 31/12/2013 | 19,554,635 |
| Sava osiguranje Belgrade | 4,748,554 |
| Illyria | 4,392,696 |
| Sava osiguruvanje Skopje | 94,907 |
| Sava Montenegro | 3,648,534 |
| Velebit usluge | 1,908,211 |
| Zavarovalnica Maribor | 4,761,733 |
| Additions in current year | 2,718 |
| Montagent | 2,718 |
| Disposals in current year | -1,903,045 |
| Velebit usluge | -1,901,375 |
| Exchange differences | -1,670 |
| Total 31/12/2014 | 17,654,308 |

Compared to year-end 2014, goodwill decreased by € 1.4 million mainly due to impairment losses on goodwill belonging to Sava osiguranje Belgrade and Illyria.

Method of calculating value in use

Value in use for each cash-generating unit is calculated using the discounted cash flow method (DCF method). The budget projections of the CGUs and their estimate of the long-term results achievable are used as a starting point. Value in use is determined through discounting future profits using an appropriate discount rate.

The discount rate is determined as cost of equity (COE), using the capital asset pricing model (CAPM). It is based on the interest rate applying to risk-free securities and equity premium, as well as insurance business prospects. Added is a country risk premium and, for some companies, a smallness factor.

The discount rate is made up of the following:

- the risk-free rate of return (based on the ten-year average interest rate on German ten-year government bonds adjusted for the long-term inflation rate in individual countries);
- tax rates included in the discount rate are the applicable tax rates in individual countries where companies operate; the beta factor for industry according to Damodaran;
- national risk premium according to Damodaran.

Discount rates used in goodwill testing:

| | Discount factor | Discount factor perpetuity |
|------------|-----------------|----------------------------|
| Croatia | 12.00 % | 11.00 % |
| Serbia | 15.50 % | 14.50 % |
| Montenegro | 14.00 % | 13.00 % |
| Macedonia | 14.00 % | 13.00 % |
| Kosovo | 15.50 % | 14.50 % |

The discount rates used in 2015 are lower than those of 2014 primarily due to a lower risk-free rate of return.

The bases for the testing of value in use are prepared in several phases. In phase one, the Company obtains five-year projections of results for each company within the regular planning process unified Group-wide. These strategic plans are approved by the controlling company as well as by relevant governing bodies. In phase two, projections are extended to five years in order to avoid giving too much weight and influence to the perpetuity and to projections that towards the end of the projected period show normalized operations of the companies subject to goodwill testing.

In all their markets, insurance penetration is relatively low. However, insurance penetration is expected to increase significantly due to the expected convergence of their countries' macroeconomic indicators towards EU levels. Western Balkan markets, which have a relatively low penetration level, are expected to see a faster growth of gross premiums compared to the expected growth in GDP.

Goodwill impairment testing

In the impairment testing of goodwill arising out of the acquired companies listed at the beginning of this section, the recoverable amount of each cash-generating unit exceeded its carrying amount including goodwill belonging to the unit. Impairment testing indicated that impairment losses needed to be recognized in Illyria and Sava osiguranje. Impairment losses on goodwill relate to the non-life operating segment.

2) Property and equipment

Movement in cost and accumulated depreciation/impairment losses of property and equipment assets

| (€) | Land | Buildings | Equipment | Other property and equipment | Total |
|---|-----------|------------|------------|------------------------------|------------|
| Cost | | | | | |
| At 01/01/2015 | 7,135,178 | 45,765,537 | 22,938,110 | 421,329 | 76,260,154 |
| Additions – acquisition of subsidiary | 0 | 0 | 267,953 | 0 | 267,953 |
| Additions | 884,573 | 3,668,575 | 2,446,916 | 44,632 | 7,044,696 |
| Disposals | -2,293 | -501,509 | -1,675,548 | 0 | -2,179,350 |
| Impairment losses | 0 | -41,278 | -12,214 | -2,094 | -55,586 |
| Exchange differences | 2,199 | -5,018 | -2,751 | -1,610 | -7,180 |
| 31/12/2015 | 8,019,657 | 48,886,307 | 23,962,466 | 462,257 | 81,330,687 |
| Accumulated depreciation and impairment losses | | | | | |
| 01/01/2015 | 0 | 14,795,679 | 16,765,604 | 225,234 | 31,786,517 |
| Additions – acquisition of subsidiary | 0 | 0 | 209,481 | 0 | 209,481 |
| Additions | 0 | 1,199,065 | 2,275,076 | 31,850 | 3,505,991 |
| Disposals | 0 | -98,305 | -1,437,332 | 0 | -1,535,637 |
| Impairment losses | 0 | 167,460 | -11,865 | -1,964 | 153,631 |
| Exchange differences | 0 | -3,882 | -1,841 | -883 | -6,606 |
| 31/12/2015 | 0 | 16,060,017 | 17,799,123 | 254,237 | 34,113,377 |
| Carrying amount as at 01/01/2015 | 7,135,178 | 30,969,858 | 6,172,506 | 196,095 | 44,473,638 |
| Carrying amount as at 31/12/2015 | 8,019,657 | 32,826,290 | 6,163,343 | 208,020 | 47,217,311 |

| (€) | Land | Buildings | Equipment | Other property and equipment | Total |
|---|-----------|------------|------------|------------------------------|------------|
| Cost | | | | | |
| 01/01/2014 | 7,174,821 | 45,344,479 | 23,624,554 | 442,183 | 76,586,037 |
| Additions | 5,036 | 1,188,824 | 1,887,972 | 2,513 | 3,084,345 |
| Disposals | -41,316 | -222,975 | -2,512,051 | -5,732 | -2,782,074 |
| Impairment losses | 0 | -356,889 | 0 | 0 | -356,889 |
| Exchange differences | -3,363 | -187,902 | -62,365 | -17,635 | -271,265 |
| 31/12/2014 | 7,135,178 | 45,765,537 | 22,938,110 | 421,329 | 76,260,154 |
| Accumulated depreciation and impairment losses | | | | | |
| 01/01/2014 | 0 | 13,708,737 | 16,633,514 | 201,215 | 30,543,467 |
| Additions | 0 | 1,204,003 | 2,369,667 | 35,590 | 3,609,260 |
| Disposals | 0 | -61,255 | -2,197,006 | -3,607 | -2,261,868 |
| Impairment losses | 0 | -1,695 | 0 | 0 | -1,695 |
| Exchange differences | 0 | -54,111 | -40,571 | -7,964 | -102,646 |
| 31/12/2014 | 0 | 14,795,679 | 16,765,604 | 225,234 | 31,786,517 |
| Carrying amount as at 01/01/2014 | 7,174,821 | 31,635,742 | 6,991,040 | 240,968 | 46,042,572 |
| Carrying amount as at 31/12/2014 | 7,135,178 | 30,969,858 | 6,172,506 | 196,095 | 44,473,638 |

No property or equipment assets have been pledged as collateral.

3) Deferred tax assets and liabilities

| (€) | 31/12/2015 | 31/12/2014 |
|---|------------|------------|
| Deferred tax assets | 2,371,857 | 1,202,381 |
| Deferred tax liabilities | -4,598,731 | -5,749,180 |
| Total net deferred tax assets/liabilities | -2,226,874 | -4,546,799 |

Movement in deferred tax assets

| (€) | At 01/01/2015 | Recognized in the IS | Recognized in the SCI | 31/12/2015 |
|--|------------------|-------------------------|--------------------------|------------------|
| Long-term financial investments | 947,568 | 298,772 | 881,471 | 2,127,811 |
| Short-term operating receivables | 218,289 | -14,245 | 0 | 204,044 |
| Provisions for jubilee benefits and severance pay (retirement) | 36,524 | 43,809 | -40,331 | 40,002 |
| Total | 1,202,381 | 328,336 | 841,140 | 2,371,857 |

| (€) | 01/01/201 4 | Recognized in the IS | Recognized in the SCI | 31/12/201 4 |
|--|------------------|-------------------------|--------------------------|------------------|
| Long-term financial investments | 2,787,274 | -1,383,644 | -456,062 | 947,568 |
| Short-term operating receivables | 165,806 | 52483 | 0 | 218,289 |
| Provisions for jubilee benefits and severance pay (retirement) | 543,512 | -506,988 | 0 | 36,524 |
| Total | 3,496,592 | -1,838,149 | -456,062 | 1,202,381 |

Movement in deferred tax liabilities

| (€) | At 01/01/2015 | Recognized in the IS | Recognized in the SCI | 31/12/2015 |
|--|-------------------|-------------------------|--------------------------|-------------------|
| Long-term financial investments | -5,749,180 | 818,212 | 333,047 | -4,597,921 |
| Provisions for jubilee benefits and severance pay (retirement) | 0 | 0 | -810 | -810 |
| Total | -5,749,180 | 818,212 | 332,237 | -4,598,731 |

| (€) | 01/01/2014 | Recognized in the IS | Recognized in the SCI | 31/12/2014 |
|---------------------------------|------------|-------------------------|--------------------------|------------|
| Long-term financial investments | -4,008,876 | 0 | -1,740,304 | -5,749,180 |

4) Investment property

Movement in cost and accumulated depreciation of investment property

| (€) | Land | Buildings | Total |
|---|----------------|------------------|------------------|
| Cost | | | |
| 01/01/2015 | 764,588 | 5,454,079 | 6,218,667 |
| Additions | 0 | 3,657,275 | 3,657,275 |
| Disposals | -25,482 | -834,595 | -860,077 |
| Impairment | -38,809 | -241,210 | -280,019 |
| Exchange differences | 1,861 | -15,657 | -13,796 |
| 31/12/2015 | 702,158 | 8,019,892 | 8,722,050 |
| Accumulated depreciation and impairment losses | | | |
| 01/01/2015 | 28,566 | 1,086,775 | 1,115,341 |
| Additions | | 81,910 | 81,910 |
| Disposals | | -514,834 | -514,834 |
| Exchange differences | 65 | -677 | -612 |
| 31/12/2015 | 28,631 | 653,175 | 681,805 |
| Carrying amount as at 01/01/2015 | 736,022 | 4,367,304 | 5,103,325 |
| Carrying amount as at 31/12/2015 | 673,527 | 7,366,717 | 8,040,244 |

| (€) | Land | Buildings | Total |
|---|---------|-----------|-----------|
| Cost | | | |
| 01/01/2014 | 510,471 | 6,233,127 | 6,743,598 |
| Additions | 327,075 | 165,442 | 492,517 |
| Disposals | -5,037 | -768,673 | -773,710 |
| Impairment | -65,748 | -2,076 | -67,824 |
| Exchange differences | -2,173 | -173,741 | -175,914 |
| 31/12/2014 | 764,588 | 5,454,079 | 6,218,667 |
| Accumulated depreciation and impairment losses | | | |
| 01/01/2014 | 0 | 1,176,591 | 1,176,591 |
| Additions | 0 | 109,658 | 109,658 |
| Disposals | 0 | -338,748 | -338,748 |
| Impairment | 28,510 | 145,179 | 173,689 |
| Exchange differences | 56 | -5,905 | -5,849 |
| 31/12/2014 | 28,566 | 1,086,776 | 1,115,341 |
| Carrying amount as at 01/01/2014 | 510,471 | 5,056,536 | 5,567,006 |
| Carrying amount as at 31/12/2014 | 736,022 | 4,367,303 | 5,103,325 |

In 2015 the Group generated income of € 191,766 by leasing out its investment property (2014: € 155,469). Maintenance costs associated with investment property are either included in the rent or charged to the lessee, in 2015 a total of € 60,880 (2014: € 64,583).

5) Financial investments in associates

Financial investments in associates

| (€) | At 01/01/2015 | | Attribution of profits | Addition of fair value reserve | 31/12/2015 | | Share of voting rights (%) |
|--------------|---------------|-----------|---------------------------|--------------------------------------|------------|--------|----------------------------------|
| | Holding | Value | | | Holding | Value | |
| Moja naložba | 45.00 % | 3,072,497 | 165,067 | -45,603 | 3,191,961 | 0.00 % | 0 0.00 % |

| (€) | 01/01/2014 | | Attribution of profits | Addition of fair value reserve | 31/12/2014 | | Share of voting rights (%) |
|--------------|------------|-----------|---------------------------|-----------------------------------|------------|-----------|-------------------------------|
| | Holding | Value | | | Holding | Value | |
| Moja naložba | 45.00 % | 2,866,665 | 154,294 | 51,539 | 45.00 % | 3,072,497 | 45.00 % |

At the end of 2015, Moja naložba became a Group subsidiary. Data on the Company's operations are given in section 18.2 "Business combinations and overview of Group companies".

6) Financial investments and funds for the benefit of policyholders who bear the investment risk

| 31/12/2015 | Held-to-maturity | At fair value through P/L | | Available-for-sale | Loans and receivables | Total |
|---|--------------------|---------------------------|-----------------------------|--------------------|-----------------------|-------|
| | | Non-derivative | Designated to this category | | | |
| | | | | | | |
| Debt instruments | 165,444,270 | 16,488,823 | 743,376,443 | 52,023,187 | 977,332,723 | |
| Deposits and CDs | 1,744,334 | 0 | 0 | 51,307,963 | 53,052,297 | |
| Government bonds | 163,402,183 | 3,481,001 | 335,380,781 | 0 | 502,263,965 | |
| Corporate bonds | 297,753 | 13,007,822 | 407,995,662 | 0 | 421,301,237 | |
| Loans granted | 0 | | 0 | 715,224 | 715,224 | |
| Equity instruments | 0 | 1,728,773 | 29,936,324 | 0 | 31,665,097 | |
| Shares | 0 | 595,678 | 18,310,932 | 0 | 18,906,610 | |
| Mutual funds | 0 | 1,133,095 | 11,625,392 | 0 | 12,758,487 | |
| Other investments | 0 | 186,181 | 174,030 | 0 | 360,211 | |
| Derivatives | 0 | 0 | 0 | 0 | 0 | |
| Financial investments of reinsurers i.r.o. reinsurance contracts with cedants | 0 | 0 | 0 | 5,698,774 | 5,698,774 | |
| Total | 165,444,270 | 18,403,777 | 773,486,797 | 57,721,961 | 1,015,056,805 | |
| Investments for the benefit of life-insurance policyholders who bear the investment risk | 9,985,587 | 182,609,105 | 15,963,694 | 5,630,731 | 214,189,117 | |

| 31/12/2014 | Held-to-maturity | At fair value through P/L | | Available-for-sale | Loans and receivables | Total |
|---|--------------------|---------------------------|-----------------------------|--------------------|-----------------------|-------|
| | | Non-derivative | Designated to this category | | | |
| | | | | | | |
| Debt instruments | 164,317,392 | 14,671,781 | 667,473,331 | 95,718,258 | 942,180,762 | |
| Deposits and CDs | 524,367 | 0 | 0 | 95,045,252 | 95,569,619 | |
| Government bonds | 163,793,025 | 4,284,914 | 318,868,931 | 0 | 486,946,870 | |
| Corporate bonds | 0 | 10,386,867 | 348,604,400 | 0 | 358,991,267 | |
| Loans granted | 0 | 0 | 0 | 673,006 | 673,006 | |
| Equity instruments | 0 | 1,803,754 | 24,898,206 | 0 | 26,701,960 | |
| Shares | 0 | 580,913 | 20,449,436 | 0 | 21,030,349 | |
| Mutual funds | 0 | 1,222,841 | 4,448,770 | 0 | 5,671,611 | |
| Other investments | 0 | 0 | 46,479 | 151,671 | 198,150 | |
| Financial investments of reinsurers i.r.o. reinsurance contracts with cedants | 0 | 0 | 0 | 5,587,510 | 5,587,510 | |
| Total | 164,317,392 | 16,475,535 | 692,418,016 | 101,457,439 | 974,668,382 | |
| Investments for the benefit of life-insurance policyholders who bear the investment risk | 10,096,564 | 178,717,684 | 3,815,356 | 10,283,455 | 202,913,059 | |

Investments for the benefit of life-insurance policyholders who bear the investment risk are investments placed by the insurer in line with requests of policyholders who have taken out life policies.

Fair values of financial investments are shown in note 27.

7) Reinsurers' share of technical provisions

| (€) | 31/12/2015 | 31/12/2014 |
|--|-------------------|-------------------|
| From unearned premiums | 6,176,167 | 6,601,969 |
| From mathematical provisions | 0 | 37 |
| From provisions for claims outstanding | 18,374,900 | 32,274,622 |
| From other technical provisions | -673,790 | -203,983 |
| Total | 23,877,277 | 38,672,645 |

The reinsurers' and coinsurers' share of technical provisions fell by 38.3 %, primarily due to the decline in outstanding claims provisions.

The reinsurers' share of unearned premiums largely moves in line with retroceded premiums; the decline in 2015, however, was due to a coverage of some major policyholders in the second half of the year that was not renewed and for which at year-end 2014, a large amount was established for retroceded unearned premiums regarding a surplus treaty. The reinsurers' share of claims provisions moves in line with the movement of large incurred claims and the schedule of their related claim payments. In 2015 payments from retrocessionaires for the retroceded claims provision (established in 2014 for the ice damage catastrophe loss in Slovenia) were accounted and retroceded claims provisions decreased accordingly. The reinsurers' share of other technical provisions comprises provisions for unexpired risks, which pursuant to IFRS must be established separately for the gross and the reinsurance portfolio, where expected net results are poorer than gross results, this provision for the reinsurance portfolio may be negative.

8) Assets and liabilities from investment contracts

At the end of 2015, the controlling company acquired the pension company Moja naložba, previously accounted for as an associate. In this respect, the Group discloses € 111.4 million in assets and € 111.3 million in liabilities from investment contracts.

Assets from investment contracts

| (€) | 31/12/2015 |
|---------------------------|--------------------|
| Financial investments | 108,316,390 |
| Receivables | 10,142 |
| Cash and cash equivalents | 3,091,712 |
| TOTAL | 111,418,244 |

| (€) | Held-to-maturity | At fair value through P/L | Available-for-sale | Loans and receivables | Total |
|---|-------------------|-----------------------------|--------------------|-----------------------|--------------------|
| 31/12/2015 | | Non-derivative | | | |
| | | Designated to this category | | | |
| Debt instruments | 54,977,861 | 40,802,879 | 0 | 6,637,397 | 102,418,137 |
| Deposits and CDs | 0 | 0 | 0 | 6,637,397 | 6,637,397 |
| Bonds | 54,977,861 | 40,802,879 | 0 | 0 | 95,780,740 |
| Equity instruments | 0 | 5,898,253 | 0 | 0 | 5,898,253 |
| Total financial investments | 54,977,861 | 46,701,132 | 0 | 6,637,397 | 108,316,390 |
| Cash and receivables | 0 | 0 | 0 | 3,101,854 | 3,101,854 |
| Total assets from investment contracts | 54,977,861 | 46,701,132 | 0 | 9,739,251 | 111,418,244 |

Assets from investment contracts by level of the fair value hierarchy

| (€) | Carrying amount (CA) | Fair value | | | | Difference between FV and CA |
|--|----------------------|--------------------|------------------|------------------|--------------------|------------------------------|
| | | Level 1 | Level 2 | Level 3 | Total fair value | |
| 31/12/2015 | | | | | | |
| Assets from investment contracts measured at fair value | 46,701,132 | 38,523,522 | 0 | 8,177,610 | 46,701,132 | 0 |
| <i>At fair value through P/L</i> | 46,701,132 | 38,523,522 | 0 | 8,177,610 | 46,701,132 | 0 |
| <i>Designated to this category</i> | 46,701,132 | 38,523,522 | 0 | 8,177,610 | 46,701,132 | 0 |
| Debt instruments | 40,802,879 | 32,647,328 | 0 | 8,155,551 | 40,802,879 | 0 |
| Equity instruments | 5,898,253 | 5,876,194 | 0 | 22,059 | 5,898,253 | 0 |
| Assets from investment contracts not measured at fair value | 64,717,112 | 65,622,808 | 6,647,539 | 0 | 72,270,347 | 7,553,235 |
| <i>Held-to-maturity assets</i> | 54,977,861 | 62,531,096 | 0 | 0 | 62,531,096 | 7,553,235 |
| Debt instruments | 54,977,861 | 62,531,096 | 0 | 0 | 62,531,096 | 7,553,235 |
| <i>Loans and receivables</i> | 6,637,397 | 0 | 6,637,397 | 0 | 6,637,397 | 0 |
| Deposits | 6,637,397 | 0 | 6,637,397 | 0 | 6,637,397 | 0 |
| <i>Cash and receivables</i> | 3,101,854 | 3,091,712 | 10,142 | 0 | 3,101,854 | 0 |
| Total assets from investment contracts | 111,418,244 | 104,146,330 | 6,647,539 | 8,177,610 | 118,971,479 | 7,553,235 |

Liabilities under investment contracts

| (€) | 31/12/2015 |
|---|--------------------|
| Net liabilities to pension policyholders | 110,711,674 |
| Other liabilities | 712,449 |
| TOTAL IN VSPI LIABILITY FUND BALANCE SHEET | 111,424,123 |
| Internal relations between the company and life ins. liability fund | -119,740 |
| TOTAL IN BALANCE SHEET | 111,304,383 |

The pension company eliminates internal relations of the joint balance sheet, thus liabilities to pension policyholders exceed liabilities from investment contracts. Eliminated from the balance sheet were internal relations of the VSPI liability fund to the pension company for entry charges and management fee for the current month, which may be recognized upon conversion or when credited to personal accounts. The difference between liabilities to pension policyholders and liabilities from investment contracts comprises liabilities to the pension company from entry charges of € 23,937, exit charges of € 2,976 and management fees in the amount of € 92,827.

Liabilities in the balance sheet of the long-term liability fund of the voluntary supplementary pension insurance are mostly long-term. These are liabilities relating to the voluntary supplementary pension life liability fund for premiums paid, guaranteed return and the return in excess of guaranteed return (provisions).

9) Receivables

Receivables arising out of primary insurance business decreased year-on-year. Collection statistics and the composition of receivables have been improving over the years with ever younger receivables being subject to collection procedures.

There was an increase in the amount of premium receivables arising out of reinsurance assumed. This is mainly due to the increase in gross premiums written.

Receivables of the controlling company arising out of reinsurance contracts are not specially secured. Receivables have been tested for impairment.

Receivables by type

| (€) | 31/12/2015 | | | 31/12/2014 | | |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | Gross amount | Allowance | Receivables | Gross amount | Allowance | Receivables |
| Receivables due from policyholders | 78,920,875 | -28,975,503 | 49,945,372 | 84,237,018 | -31,697,371 | 52,539,647 |
| Receivables from insurance brokers | 1,871,270 | -466,986 | 1,404,284 | 2,103,339 | -518,685 | 1,584,654 |
| Other receivables arising out of primary insurance business | 301,787 | -140,676 | 161,111 | 236,250 | -127,527 | 108,723 |
| Receivables arising out of primary insurance business | 81,093,932 | -29,583,165 | 51,510,767 | 86,576,607 | -32,343,583 | 54,233,024 |
| Receivables for premiums arising out of reinsurance and co-insurance | 63,733,597 | -370,139 | 63,363,458 | 55,385,872 | -537,862 | 54,848,010 |
| Receivables for shares in claims payments | 4,706,823 | -75,004 | 4,631,819 | 3,994,006 | -85,282 | 3,908,724 |
| Other receivables from co-insurance and reinsurance | 762,309 | 0 | 762,309 | 745,493 | 0 | 745,493 |
| Receivables arising out of reinsurance and co-insurance business | 69,202,729 | -445,143 | 68,757,586 | 60,125,371 | -623,144 | 59,502,227 |
| Current tax assets | 1,734,294 | 0 | 1,734,294 | 353,016 | 0 | 353,016 |
| Other short-term receivables arising out of insurance business | 26,727,874 | -23,407,774 | 3,320,100 | 29,340,157 | -24,873,317 | 4,466,840 |
| Receivables arising out of investments | 2,016,806 | -1,203,491 | 813,315 | 1,880,911 | -1,213,352 | 667,559 |
| Other receivables | 6,015,464 | -1,487,597 | 4,527,867 | 6,651,116 | -1,478,629 | 5,172,487 |
| Other receivables | 34,760,144 | -26,098,862 | 8,661,282 | 37,872,184 | -27,565,298 | 10,306,886 |
| Total | 186,791,099 | -56,127,170 | 130,663,929 | 184,927,178 | -60,532,025 | 124,395,153 |

Net receivables ageing analysis

| (€) | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|--------------------|-------------------------|-----------------------------|--------------------|
| 31/12/2015 | | | | |
| Receivables due from policyholders | 37,098,068 | 9,065,428 | 3,781,876 | 49,945,372 |
| Receivables from insurance brokers | 769,415 | 611,082 | 23,787 | 1,404,284 |
| Other receivables arising out of primary insurance business | 114,592 | 9,498 | 37,021 | 161,111 |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 51,218,164 | 9,610,038 | 2,535,256 | 63,363,458 |
| Receivables for reinsurers' shares in claims | 3,633,779 | 363,779 | 634,261 | 4,631,819 |
| Other receivables from co-insurance and reinsurance | 644,654 | 104,306 | 13,349 | 762,309 |
| Other short-term receivables arising out of insurance business | 2,149,062 | 1,088,551 | 82,487 | 3,320,100 |
| Short-term receivables arising out of financing | 689,965 | 70,247 | 53,103 | 813,315 |
| Current tax assets | 1,734,294 | 0 | 0 | 1,734,294 |
| Other short-term receivables | 3,711,991 | 266,571 | 549,305 | 4,527,867 |
| Total | 101,763,984 | 21,189,500 | 7,710,445 | 130,663,929 |

| (€) | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|-------------------------|-----------------------------|--------------------|
| 31/12/2014 | | | | |
| Receivables due from policyholders | 38,035,871 | 9,828,382 | 4,675,394 | 52,539,647 |
| Receivables from insurance brokers | 752,682 | 810,838 | 21,134 | 1,584,654 |
| Other receivables arising out of primary insurance business | 72,838 | 15,006 | 20,879 | 108,723 |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 40,341,414 | 11,564,008 | 2,942,588 | 54,848,010 |
| Receivables for reinsurers' shares in claims | 2,900,774 | 425,536 | 582,414 | 3,908,724 |
| Other receivables from co-insurance and reinsurance | 744,391 | 822 | 280 | 745,493 |
| Other short-term receivables arising out of insurance business | 3,056,030 | 1,165,276 | 245,534 | 4,466,840 |
| Short-term receivables arising out of financing | 442,100 | 98,728 | 126,731 | 667,559 |
| Current tax assets | 284,844 | 0 | 68,172 | 353,016 |
| Other short-term receivables | 3,575,638 | 1,205,705 | 391,144 | 5,172,487 |
| Total | 90,206,582 | 25,114,301 | 9,074,270 | 124,395,153 |

All receivables are current.

For all receivables that have already fallen due, allowances have been recognized relating to individual classes of similar risks into which receivables are classified. Major items of receivables have been tested individually and since only minor indications of impairment have been found, these are included in collective impairment.

Movement in allowance for receivables

| (€) 31/12/2015 | At 01/01/2015 | Additions | Reversals | Write-offs | Exchange differences | 31/12/2015 |
|--|--------------------|-------------------|------------------|------------------|----------------------|--------------------|
| Receivables due from policyholders | -31,697,371 | -1,015,028 | 1,742,671 | 1,998,133 | -3,908 | -28,975,503 |
| Receivables from insurance brokers | -518,685 | -21,410 | 72,681 | 0 | 428 | -466,986 |
| Other receivables arising out of primary insurance business | -127,527 | -12,844 | 0 | 0 | -305 | -140,676 |
| Receivables arising out of primary insurance business | -32,343,583 | -1,049,282 | 1,815,352 | 1,998,133 | -3,785 | -29,583,165 |
| Receivables for premiums arising out of reinsurance and co-insurance | -537,862 | -127,133 | 198,198 | 100,323 | -3,665 | -370,139 |
| Receivables for shares in claims payments | -85,282 | 0 | 0 | 10,278 | 0 | -75,004 |
| Receivables arising out of reinsurance and co-insurance business | -623,144 | -127,133 | 198,198 | 110,601 | -3,665 | -445,143 |
| Other short-term receivables arising out of insurance business | -24,873,317 | -1,254,121 | 769,115 | 1,952,646 | -2,097 | -23,407,774 |
| Receivables arising out of investments | -1,213,352 | -3,614 | 9,073 | 0 | 4,402 | -1,203,491 |
| Other short-term receivables | -1,478,629 | -272,463 | 190,287 | 72,004 | 1,204 | -1,487,597 |
| Other receivables | -27,565,298 | -1,530,198 | 968,475 | 2,024,650 | 3,509 | -26,098,862 |
| Total | -60,532,025 | -2,706,613 | 2,982,025 | 4,133,384 | -3,941 | -56,127,170 |

| (€) 31/12/2014 | 01/01/2014 | Additions | Reversals | Write-offs | Exchange differences | 31/12/2014 |
|--|-------------------|------------------|----------------|------------------|----------------------|-------------------|
| Receivables due from policyholders | 31,631,699 | 1,975,568 | 578,195 | 1,241,089 | 90,612 | 31,697,371 |
| Receivables from insurance brokers | -584,375 | -29,946 | 34,286 | 52,593 | 8,757 | -518,685 |
| Other receivables arising out of primary insurance business | -383,942 | -63,360 | 3,645 | 316,511 | -381 | -127,527 |
| Receivables arising out of primary insurance business | 32,600,016 | 2,068,874 | 616,126 | 1,610,193 | 98,988 | 32,343,583 |
| Receivables for premiums arising out of reinsurance and co-insurance | -527,782 | -12,093 | 2,013 | 0 | 0 | -537,862 |
| Receivables for shares in claims payments | -96,438 | 0 | 11,156 | 0 | 0 | -85,282 |
| Receivables arising out of reinsurance and co-insurance business | -624,220 | -12,093 | 13,169 | 0 | 0 | -623,144 |
| Other short-term receivables arising out of insurance business | 26,104,311 | -840,522 | 74,626 | 1,982,257 | 14,633 | 24,873,317 |
| Receivables arising out of investments | -1,285,966 | 0 | 20,242 | 0 | 52,372 | -1,213,352 |
| Other short-term receivables | -1,648,265 | -308,188 | 103,366 | 347,350 | 27,108 | -1,478,629 |
| Other receivables | 29,038,542 | 1,148,710 | 198,234 | 2,329,607 | 94,113 | 27,565,298 |
| Total | 62,262,778 | 3,229,677 | 827,529 | 3,939,800 | 193,101 | 60,532,025 |

10) Deferred acquisition costs

Deferred acquisition costs

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------------|-------------------|
| Short-term deferred acquisition costs | 11,662,776 | 12,733,473 |
| Short-term deferred reinsurance acquisition costs | 6,329,709 | 4,755,628 |
| Total | 17,992,485 | 17,489,101 |

Deferred acquisition costs comprise short-term deferred policy acquisition costs that are gradually taken to acquisition costs in 2016.

11) Other assets

Other assets comprise other short-term accrued income and deferred expenses, accrued interest and rent and inventories.

Other assets

| (€) | 31/12/2015 | 31/12/2014 |
|---|------------------|------------------|
| Inventories | 53,314 | 43,679 |
| Accrued interest and rent | 40,750 | 43,071 |
| Other short-term accrued income and deferred expenses | 1,079,095 | 1,264,494 |
| Total | 1,173,159 | 1,351,244 |

12) Cash and cash equivalents

This item of the statement of financial position and the cash flow statement comprises balances in bank accounts and overnight deposits.

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------------|------------------|------------------|
| Cash register | 46,946 | 50,707 |
| Cash in bank accounts | 4,587,530 | 5,207,490 |
| Overnight deposits | 76,428 | 385,003 |
| Total | 4,710,904 | 5,643,200 |

13) Non-current assets held for sale

The amount of non-current assets held for sale has not changed substantially compared to the prior year. Land and buildings held for sale are being actively offered for sale and are available for immediate sale in their present condition.

14) Share capital

At 31 December 2015, the controlling company's share capital was divided into 17,219,662 shares (the same as at 31 December 2014). All shares are ordinary registered shares of the same class. Their holders are entitled to participate in the Company's control and profits (dividends). Each share carries one vote in general meeting and entitles the bearer to a proportionate share of the dividend payout.

Shares are recorded in the Central Securities Clearing Corporation (KDD) under the POSR ticker symbol.

As at year-end 2015, the shareholders' register listed 4,857 shareholders (31/12/2014: 5,134 shareholders). On 11 June 2008, Sava Reinsurance Company listed in the standard equity market of the Ljubljana Stock Exchange. On 2 April 2012, the Company's shares were transferred to the prime market.

15) Capital reserves

After successfully completing a recapitalization of the controlling company in July 2013, the Group increased capital reserves to € 22.2 million. Expenses directly attributable to the initial public offering of € 0.98 million were deducted from the added amount.

A contra account of capital reserves includes the difference between market and book value of acquired non-controlling interests. As can be seen in the table below, in 2015 the Group acquired non-controlling interests mainly in Croatian subsidiaries.

Change in capital reserves

| (€) | |
|---|------------|
| Balance at 01/01/2015 | 44,638,799 |
| Acquisition of non-controlling interests by company | -1,250,075 |
| Velebit osiguranje | -480,746 |
| Velebit životno osiguranje | -769,305 |
| Sava osiguranje | -18 |
| Sava životno osiguranje | -6 |
| Balance at 31/12/2015 | 43,388,724 |

16) Profit reserves

| (€) | 31/12/2015 | 31/12/2014 | Distributable/ non-distributable |
|---|--------------------|--------------------|-------------------------------------|
| Legal reserves and reserves provided for by the articles of association | 11,242,766 | 11,140,269 | non-distributable |
| Reserve for treasury shares | 10,319,347 | 10,115,023 | non-distributable |
| Credit risk equalization reserve | 976,191 | 876,938 | non-distributable |
| Catastrophe equalization reserve | 11,225,068 | 11,744,474 | non-distributable |
| Other profit reserves | 89,191,057 | 81,269,632 | distributable |
| Total | 122,954,429 | 115,146,336 | |

Pursuant to the Insurance Act and statutory regulations of the individual countries where Group members operate, equalization provisions are defined as technical provisions, and their establishing and releasing is taken to profit or loss. As this is not IFRS-compliant, the Group carries these provisions within profit reserves, which is in line with IFRSs. All movements in these reserves are recognized in equity as a decrease/increase in net profit for the year. The same is true for catastrophe equalization reserves.

The credit risk equalization reserve increased modestly compared to 2014 due to the underwriting profit generated by credit business; by contrast, the catastrophe equalization reserve (earthquake) decreased slightly because one Group company cancelled its reserves.

In line with regulations, the management board or the supervisory board may, when adopting the annual report, allocate a part of net profit to other profit reserves; however, not more than half of the net profit for the period. In 2015 other profit reserves increased on this basis. Other reserves are distributable. The management board has the power to propose the appropriation of reserves as part of distribution of distributable profit, which is subject to approval of the general meeting.

17) Own shares

At 31 December 2015, the Group held a total of 741,521 own shares (2014: 727,830) with ticker POSR (accounting for 4.3062 % of shares issued) for a value of € 10,319,347 (2014: € 10,115,023).

On 23 April 2014, the 28th general meeting was held, in which the controlling company was authorized to buy back own shares of up to 10 % of the share capital. The authorization for acquiring up to a total of 1,721,966 shares is valid for three years. Based on this authorization, the controlling company bought back 13,691 shares by year-end 2015.

Own shares are a contra account of equity.

18) Fair value reserve

The fair value reserve consists of the fair value revaluation effects of financial assets available for sale and from actuarial gains or losses due to changes in the present value of provisions for severance pay due to changes in actuarial assumptions (other net gains/losses).

| (€) | 2015 | 2014 |
|--|-------------------|-------------------|
| As at 1 January | 18,448,741 | 7,739,714 |
| Change in fair value | -9,405,691 | 9,888,644 |
| Transfer of the negative fair value reserve to the IS due to impairment | -726,066 | -1,646,767 |
| Transfer from fair value reserve to the IS due to disposal | 3,124,009 | 5,276,749 |
| Net gains/losses attributable to the Group recognized in the fair value reserve and retained profit/loss relating to investments in equity-accounted associate companies | -33,187 | 51,539 |
| Other net profits/losses | 105,795 | -668,034 |
| Deferred tax | 1,170,632 | -2,193,104 |
| Total fair value reserve | 12,684,233 | 18,448,741 |

The table shows the net change in the fair value reserve, which is an equity component.

19) Net profit/loss and retained earnings

The net profit for 2015 attributable to owners of the controlling company totalled € 33.4 million (2014: € 30.6 million). The management board and supervisory board already allocated part of net profit of € 7.9 million to other profit reserves; in addition, reserves for own shares were established in the amount of € 0.2 million. In addition, there was a change in the catastrophe and credit risk equalization reserves of € 0.4 million (+€ 0.8 million release from the catastrophe equalization reserve due to the amendments to local legislation of the Serbian subsidiary less € 0.4 million relating to uses of the catastrophe and credit risk equalization reserve). The remaining amount of € 24.8 million is recognized as net profit for the financial year in the statement of financial position.

Net earnings/loss per share

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------|-------------|
| Net profit/loss for the period | 33,365,451 | 30,538,150 |
| Net profit/loss attributable to owners of the controlling company | 33,377,857 | 30,595,945 |
| Weighted average number of shares outstanding | 16,483,852 | 16,814,657 |
| Net earnings/loss per share | 2.02 | 1.82 |

Comprehensive income per share

| (€) | 31/12/2015 | 31/12/2014 |
|--|-------------|-------------|
| Comprehensive income for the period | 27,618,054 | 40,894,474 |
| Comprehensive income for the owners of the controlling company | 27,635,627 | 40,944,486 |
| Weighted average number of shares outstanding | 16,483,852 | 16,814,657 |
| Comprehensive income per share | 1.68 | 2.44 |

The weighted number of shares takes into account the annual average calculated on the basis of monthly averages of ordinary shares less the number of treasury shares. The weighted average number of shares outstanding in the financial period was 16,483,852. Compared to 2014, the weighted average number of shares outstanding decreased because of own-share repurchases carried out in 2014 and 2015. The controlling company does not have potentially dilutive capital instruments, which is why basic earnings per share equal diluted earnings per share.

Retained earnings at 31 December 2014 decreased by € 0.5 million. The decrease in retained earnings was partly due to a change in an accounting policy regarding deferring policy acquisition costs (€ -1.1 million) and partly due to the legal requirements of a subsidiary regarding the calculation of the provision for unexpired risks (€ -0.3 million). The increase in retained earnings was also affected by a change in local legal requirements for a subsidiary in respect of provisions for catastrophic claims (€ +0.9 million).

Retained earnings increased due to the transfer of net profit for the previous year of € 17.5 million less € 9.1 million for dividend payout and € 0.1 million additions to legal reserves.

20) Non-controlling interest in equity

Non-controlling interest in equity

| (€) | 31/12/2015 | 31/12/2014 |
|----------------------------|----------------|------------------|
| Sava osiguranje Belgrade | 0 | 9 |
| Sava osiguruvanje Skopje | 256,281 | 221,432 |
| Sava životno osiguranje | 0 | -6 |
| Velebit osiguranje | 314,784 | 397,247 |
| Velebit životno osiguranje | 391,884 | 1,296,808 |
| Sava stejšn | 866 | 0 |
| Total | 963,815 | 1,915,490 |

21) Subordinated liabilities

The controlling company raised a subordinated loan in the amount of € 32 million based on two contracts: one for a drawdown in 2006 and one in 2007, in total 97 % of the principal amount. Maturity of the loan is 20 years, with a prepayment option after 10 years. The principal is due at maturity. The applicable interest rate is a 3-month Euribor + 3.35 %, with interest payable on a quarterly basis. The loan is carried at amortized cost. In mid-2015 a subordinated debt of a subsidiary matured, which is why subordinated liabilities as at 31 December 2015 were about € 5 million lower than on 31 December 2014. The amortized cost of the subordinated debt totals € 23.5 million.

Subordinated liabilities

| | |
|--|---------------------------|
| Outstanding debt at effective interest rate as at 31/12/2015 | 23,534,136 |
| Debt currency | € |
| Maturity date | 27/12/2026 |
| Conversion into shareholders' equity option | not applicable |
| Conversion into other liabilities option | not applicable |
| | |
| Outstanding debt at effective interest rate as at 31/12/2014 | 28,699,692 |
| Debt currency | € |
| Maturity date | 27/12/2026 and 25/08/2015 |
| Conversion into shareholders' equity option | not applicable |
| Conversion into other liabilities option | not applicable |

In 2015, the controlling company paid € 0.85 million in interest on subordinated debt (2014: € 0.9 million) and € 43,085 in withholding tax on interest paid (2014: € 46,785).

One subsidiary paid € 0.26 million in interest expense on subordinated bonds issued in 2015 (2014: € 0.4 million).

22) Technical provisions and the technical provision for the benefit of life insurance policyholders who bear the investment risk

Movement in gross technical provisions and the technical provision for the benefit of life insurance policyholders who bear the investment risk

| (€) | At 01/01/2015 | Additions | Uses and releases | Additions, acquisition | Exchange differences | 31/12/2015 |
|---|--------------------|--------------------|---------------------|------------------------|----------------------|--------------------|
| Gross unearned premiums | 148,169,690 | 131,109,459 | -123,076,458 | 0 | -163,011 | 156,039,680 |
| Mathematical provisions | 256,292,141 | 30,366,501 | -28,356,927 | 3,745,778 | 4,933 | 262,052,426 |
| Gross provision for claims | 454,759,004 | 127,640,245 | -127,475,979 | 0 | 4,089,385 | 459,012,655 |
| Gross provision for bonuses, rebates and cancellations | 854,819 | 888,063 | -610,505 | 0 | 79 | 1,132,456 |
| Other gross technical provisions | 9,906,979 | 2,117,791 | -3,192,082 | 0 | -1,405 | 8,831,283 |
| Total | 869,982,633 | 292,122,059 | -282,711,951 | 3,745,778 | 3,929,981 | 887,068,500 |
| Net technical provisions for the benefit of life insurance policyholders who bear the investment risk | 195,684,631 | 33,798,922 | -21,893,548 | 0 | 81 | 207,590,086 |

| (€) | 01/01/2014 | Additions | Uses and releases | Exchange differences | 31/12/2014 |
|---|--------------------|--------------------|---------------------|----------------------|--------------------|
| Gross unearned premiums | 144,611,911 | 125,789,313 | -122,338,813 | 107,279 | 148,169,690 |
| Mathematical provisions | 250,559,649 | 32,251,854 | -26,429,786 | -89,576 | 256,292,141 |
| Gross provision for claims | 437,267,628 | 126,847,139 | -111,608,729 | 2,252,966 | 454,759,004 |
| Gross provision for bonuses, rebates and cancellations | 832,938 | 590,483 | -568,727 | 125 | 854,819 |
| Other gross technical provisions | 12,952,593 | 3,195,835 | -6,236,716 | -4,733 | 9,906,979 |
| Total | 846,224,719 | 288,674,624 | -267,182,771 | 2,266,061 | 869,982,633 |
| Net technical provisions for the benefit of life insurance policyholders who bear the investment risk | 170,786,799 | 38,172,279 | -13,274,379 | -68 | 195,684,631 |

Movement in technical provisions

- S** Consolidated gross technical provisions increased by 2.0 % in 2015, with the largest nominal increase in unearned premiums.
- S** Unearned premiums increased by 5.3 %, with the largest increase stemming from the controlling company as a result of portfolio growth outside the Group and the increasing proportion of the portfolio with interim-renewal, which required higher unearned premiums.
- S** Mathematical provisions increased by 2.2 %, which is in line with portfolio movements, but mostly the result of the acquisition of the pension company Moja naložba, which carries mathematical provisions for pension annuities.
- S** Provisions for outstanding claims increased by 0.9 % with the largest increase recorded by the controlling company for non-Group business as a result of both portfolio growth and unfavourable movements in exchange rates, which is managed through adequate diversification of the liability fund in terms of currencies. Subsidiaries' provisions for outstanding claims decreased following the settlement of significant ice damage claims relating to 2014.
- S** The provision for bonuses, rebates and cancellations is a small part of technical provisions; they increased in the Slovenian Group members.
- S** The provision for unexpired risks decreased by 10.9 % thanks to better results projected for Slovenian non-life insurance business.
- S** Provisions for the benefit of life insurance policyholders who bear the investment risk increased by 6.1 % as a result of business growth in Slovenia.

Calculation of the gross provision for unexpired risks by class of insurance

| (\€) | Primary insurance Provision for unexpired risks | Reinsurance business | |
|------------------------------|---|-------------------------|----------------------------------|
| | | Expected combined ratio | Provision for unexpired risks |
| 31/12/2015 | | | |
| Personal accident | 959,441 | 89.8 % | 0 |
| Health | 677,306 | 143.3 % | 121,984 |
| Land vehicles casco | 251,271 | 88.5 % | 0 |
| Railway rolling stock | 0 | 15.9 % | 0 |
| Aircraft hull | 287,936 | 80.4 % | 0 |
| Ships hull | 204,372 | 99.1 % | 0 |
| Goods in transit | 33,289 | 86.5 % | 0 |
| Fire and natural forces | 2,825,302 | 87.3 % | 0 |
| Other damage to property | 1,084,804 | 78.2 % | 0 |
| Motor liability | 207,667 | 90.2 % | 0 |
| Aircraft liability | 29,004 | 77.0 % | 0 |
| Liability for ships | 218,344 | 9.8 % | 0 |
| General liability | 1,510,369 | 57.4 % | 0 |
| Credit | 102,835 | 59.3 % | 0 |
| Suretyship | 171,220 | 96.7 % | 0 |
| Miscellaneous financial loss | 70,607 | 64.0 % | 0 |
| Legal expenses | 0 | 42.8 % | 0 |
| Assistance | 75,533 | 79.9 % | 0 |
| Life | 0 | 66.7 % | 0 |
| Unit-linked life | 0 | 92.8 % | 0 |
| Total | 8,709,300 | 85.6 % | 121,984 |

| (\€) | Primary insurance Provision for unexpired risks | Reinsurance business | |
|------------------------------|---|----------------------------|----------------------------------|
| | | Expected combined ratio | Provision for unexpired risks |
| 2014 | | | |
| Personal accident | 1,111,783 | 76.5 % | 0 |
| Health | 109,854 | 142.5 % | 0 |
| Land vehicles casco | 657,211 | 85.7 % | 0 |
| Railway rolling stock | 0 | 35.9 % | 0 |
| Aircraft hull | 35,250 | 54.5 % | 0 |
| Ships hull | 101,928 | 90.6 % | 0 |
| Goods in transit | 2,935 | 87.0 % | 0 |
| Fire and natural forces | 3,391,077 | 94.7 % | 0 |
| Other damage to property | 1,743,573 | 84.3 % | 0 |
| Motor liability | 236,616 | 87.9 % | 0 |
| Aircraft liability | 27,338 | 77.0 % | 0 |
| Liability for ships | 293 | 19.5 % | 0 |
| General liability | 1,684,014 | 62.5 % | 0 |
| Credit | 584,975 | 42.2 % | 0 |
| Suretyship | 172,238 | 62.0 % | 0 |
| Miscellaneous financial loss | 47,895 | 44.3 % | 0 |
| Legal expenses | 0 | 6.7 % | 0 |
| Assistance | 0 | 110.8 % | 0 |
| Life | 0 | 88.2 % | 0 |
| Unit-linked life | 0 | 70.9 % | 0 |
| Total | 9,906,981 | 87.9 % | 0 |

Combined ratios for primary insurance are not given as amounts relate to several Group members.

23) Other provisions

Other provisions mainly comprise provisions for long-term employee benefits, as set out in section 18.4.28 "Other provisions". The provisions increased mainly because of additions for additional year of service in line with the method stipulated under IAS 19. The Group does not defer recognition of actuarial gains and losses (i.e. the corridor approach) for defined benefit plans. Following is a separate presentation of changes in provisions for severance pay upon retirement arising from changes in actuarial assumptions that are recognized in equity.

Movement in the provision for severance pay upon retirement and jubilee benefits

| (€) | Provision for severance pay upon retirement | Provision for jubilee benefits | Total |
|---------------------------------|---|--------------------------------|------------------|
| Balance at 01/01/2015 | 4,140,347 | 1,875,438 | 6,015,785 |
| Interest expense (IS) | 13,669 | 5,737 | 19,406 |
| Expense of current service (IS) | 343,296 | 189,731 | 533,027 |
| Expense of past service (IS) | -106,226 | 36,823 | -69,403 |
| Payout of benefits (-) | -74,318 | -177,275 | -251,593 |
| Actuarial losses (IS) | 0 | 392,904 | 392,904 |
| Actuarial losses (SFP) | -132,659 | 0 | -132,659 |
| Balance at 31/12/2015 | 4,184,108 | 2,323,358 | 6,507,466 |

| (€) | Provision for severance pay upon retirement | Provision for jubilee benefits | Total |
|---------------------------------|---|--------------------------------|------------------|
| Balance at 01/01/2014 | 3,819,890 | 1,910,575 | 5,730,465 |
| Interest expense (IS) | -8,696 | 7,611 | -1,085 |
| Expense of current service (IS) | -260,691 | 120,944 | -139,747 |
| Expense of past service (IS) | 0 | 14,743 | 14,743 |
| Payout of benefits (-) | -165,003 | -205,074 | -370,076 |
| Actuarial losses (IS) | 0 | 26,639 | 26,639 |
| Actuarial losses (SFP) | 754,846 | 0 | 754,846 |
| Balance at 31/12/2014 | 4,140,347 | 1,875,438 | 6,015,785 |

In accordance with the standard, we present a sensitivity analysis for severance pay upon retirement.

| Impact on the amount of provision for severance pay upon retirement (€) | 31/12/2015 | 31/12/2014 |
|---|------------|------------|
| Reduction in the discount rate of 1 % | 592,373 | 594,254 |
| Increase in the discount rate of 1 % | -495,699 | -498,923 |
| Reduction in real income growth of 0.5 % | -269,461 | -273,920 |
| Increase in real income growth of 0.5 % | 289,699 | 297,567 |
| Reduction of staff turnover of 10 % | 100,209 | 132,439 |
| Increase in staff turnover of 10 % | -100,625 | -125,680 |
| Decrease in mortality of 10 % | 25,068 | 28,369 |
| Increase in mortality of 10 % | -29,724 | -28,307 |

In addition to provisions for employees, other provisions include remaining provisions of € 0.9 million (2014: € 0.9 million) relating to provisions for litigation and the amounts recognized in accordance with the Vocational Rehabilitation and Employment of Persons with Disabilities Act from bonuses for exceeding the quota and amounts exempt from pension and disability insurance contributions. These may be used exclusively for disabled employees of the insurance company for the purpose set down by law.

| (€) | At 01/01/2015 | Additions | Uses and releases | Exchange differences | 31/12/2015 |
|------------------|---------------|-----------|-------------------|----------------------|------------|
| Other provisions | 925,114 | 295,534 | -338,327 | -92 | 882,229 |

| (€) | 01/01/2014 | Additions | Uses and releases | Exchange differences | 31/12/2014 |
|------------------|------------|-----------|-------------------|----------------------|------------|
| Other provisions | 208,074 | 821,938 | -103,535 | -1,363 | 925,114 |

24) Other financial liabilities

Other financial liabilities comprise minor interest liabilities and liabilities for unpaid dividends of the controlling company for 2013 and 2014.

25) Liabilities from operating activities

Liabilities from operating activities

| (`) | Maturity | | |
|--|----------------|-------------------|-------------------|
| | 1–5 years | Up to 1 year | Total |
| 31/12/2015 | | | |
| Liabilities to policyholders | 0 | 1,299,114 | 1,299,114 |
| Liabilities to insurance intermediaries | 6,151 | 2,010,073 | 2,016,224 |
| Other liabilities from primary insurance business | 1,323 | 7,652,204 | 7,653,527 |
| Liabilities from primary insurance business | 7,474 | 10,961,391 | 10,968,865 |
| Liabilities for reinsurance and co-insurance premiums | 17,423 | 7,185,115 | 7,202,538 |
| Liabilities for shares in reinsurance claims | 0 | 19,523,660 | 19,523,660 |
| Other liabilities from co-insurance and reinsurance business | 95,821 | 12,917,393 | 13,013,214 |
| Liabilities from reinsurance and co-insurance business | 113,244 | 39,626,168 | 39,739,412 |
| Current tax liabilities | 0 | 3,759,026 | 3,759,026 |
| Total | 120,718 | 54,346,585 | 54,467,303 |

| (`) | Maturity | | |
|--|------------|-------------------|-------------------|
| | 1–5 years | Up to 1 year | Total |
| 31/12/2014 | | | |
| Liabilities to policyholders | 0 | 1,413,992 | 1,413,992 |
| Liabilities to insurance intermediaries | 0 | 1,870,402 | 1,870,402 |
| Other liabilities from primary insurance business | 301 | 8,443,682 | 8,443,983 |
| Liabilities from primary insurance business | 301 | 11,728,076 | 11,728,377 |
| Liabilities for reinsurance and co-insurance premiums | 0 | 5,254,890 | 5,254,890 |
| Liabilities for shares in reinsurance claims | 0 | 14,920,396 | 14,920,396 |
| Other liabilities from co-insurance and reinsurance business | 0 | 12,690,761 | 12,690,761 |
| Liabilities from reinsurance and co-insurance business | 0 | 32,866,047 | 32,866,047 |
| Current tax liabilities | 0 | 4,770,373 | 4,770,373 |
| Total | 301 | 49,364,496 | 49,364,797 |

There has been an increase in liabilities from reinsurance and co-insurance business. In 2015, most liabilities were current.

26) Other liabilities

Other liabilities by maturity

| (`) | Maturity | | |
|--------------------------------------|-------------|-------------------|-------------------|
| | Over 1 year | Up to 1 year | Total |
| 31/12/2015 | | | |
| Other liabilities | 282 | 13,266,446 | 13,266,728 |
| Deferred income and accrued expenses | 0 | 11,453,773 | 11,453,773 |
| Total | 282 | 24,720,219 | 24,720,501 |

| (`) | Maturity | | |
|--------------------------------------|----------------|-------------------|-------------------|
| | Over 1 year | Up to 1 year | Total |
| 31/12/2014 | | | |
| Other liabilities | 143,741 | 12,549,457 | 12,693,198 |
| Deferred income and accrued expenses | 0 | 13,652,661 | 13,652,661 |
| Total | 143,741 | 26,202,118 | 26,345,859 |

Other liabilities and deferred income and accrued expenses are unsecured.

Other liabilities

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------------|-------------------|
| Short-term liabilities due to employees | 3,077,519 | 2,922,543 |
| Other short-term liabilities for insurance business | 3,663,440 | 3,768,342 |
| Short-term trade liabilities | 3,279,775 | 2,984,748 |
| Diverse other short-term liabilities | 3,130,919 | 2,754,421 |
| Other long-term liabilities | 115,075 | 263,145 |
| Total | 13,266,728 | 12,693,198 |

Change in short-term provisions

| (€) | At 01/01/2015 | Additions | Uses | Releases | Additions – acquisition of non- controlling interest | Exchange differences | 31/12/2015 |
|--|-------------------|-------------------|--------------------|----------------|---|-------------------------|-------------------|
| Short-term accrued expenses | 3,523,549 | 1,859,451 | -1,793,973 | -36,318 | 16,756 | 1,239 | 3,570,704 |
| Other accrued expenses and deferred income | 10,129,112 | 45,837,669 | -48,079,856 | 0 | 0 | -3,856 | 7,883,069 |
| Total | 13,652,661 | 47,697,120 | -49,873,829 | -36,318 | 16,756 | -2,617 | 11,453,773 |

| (€) | 01/01/2014 | Additions | Uses | Releases | Exchange differences | 31/12/2014 |
|--|-------------------|-------------------|--------------------|----------------|-------------------------|-------------------|
| Short-term accrued expenses | 3,482,138 | 2,697,533 | -2,597,122 | -57,025 | -1,975 | 3,523,549 |
| Other accrued expenses and deferred income | 8,380,804 | 45,197,238 | -43,409,512 | 0 | -39,418 | 10,129,112 |
| Total | 11,862,942 | 47,894,771 | -46,006,634 | -57,025 | -41,393 | 13,652,661 |

27) Fair values of assets and liabilities

Determination of fair values

| Asset class / principal market | Level 1 | Level 2 | Level 3 |
|---|--|---|--|
| Debt securities | | | |
| OTC market | Debt securities measured based on the CBBT price in an active market. | <p>Debt securities measured based on the CBBT price in an inactive market.</p> <p>Debt securities measured at the BVAL price if the CBBT price is <u>unavailable</u>.</p> <p>Debt securities are measured using an internal model based on level 2 inputs.</p> | Debt securities are measured using an internal model that does not consider level 2 inputs. |
| Stock Exchange | Debt securities measured based on stock exchange prices in an active market. | <p>Debt securities measured based on stock exchange prices in an inactive market.</p> <p>Debt securities measured at the BVAL price when the stock exchange price is <u>unavailable</u>.</p> <p>Debt securities are measured using an internal model based on level 2 inputs.</p> | Debt securities are measured using an internal model that does not consider level 2 inputs. |
| Shares | | | |
| Stock Exchange | Shares measured based on stock exchange prices in an active market. | <p>Shares measured based on stock exchange prices in an inactive market.</p> <p>Shares for which there is no stock exchange price and that are measured using an internal model based on level 2 inputs.</p> | Shares are measured using an internal model that does not consider level 2 inputs. |
| Unquoted shares and participating interests | | | |
| | | | Unquoted shares measured at cost. Fair value for the purposes of disclosures calculated based on an internal model used for impairment testing mainly using unobserved inputs. |
| Mutual funds | | | |
| | Mutual funds measured at the quoted unit value on the measurement date. | | |
| Deposits and loans | | | |
| -with maturity | | Measured at amortized cost; for the purposes of disclosure fair value calculated using an internal model using level 2 inputs. | Measured at amortized cost; for the purposes of disclosure fair value calculated using an internal model not using level 2 inputs. |
| -demand deposits (contractually agreed daily recall option) | Demand deposits measured at the contract value, which represents the fair value. | | |

The Group measures the fair value of each financial instrument based on the methods shown above in line with its accounting policies.

Financial assets by level of the fair value hierarchy

| (`) 31/12/2015 | Carrying amount (CA) | Fair value | | | | Difference between FV and CA |
|---|-------------------------|-------------|-------------|------------|------------------|------------------------------------|
| | | Level 1 | Level 2 | Level 3 | Total fair value | |
| <i>Financial investments measured at fair value</i> | 791,890,574 | 609,121,776 | 170,264,955 | 12,503,843 | 791,890,574 | 0 |
| <i>At fair value through P/L</i> | 18,403,775 | 4,659,094 | 13,744,681 | 0 | 18,403,775 | 0 |
| <i>Designated to this category</i> | 18,403,775 | 4,659,094 | 13,744,681 | 0 | 18,403,775 | 0 |
| Debt instruments | 16,488,821 | 3,394,741 | 13,094,080 | 0 | 16,488,821 | 0 |
| Equity instruments | 1,728,773 | 1,264,353 | 464,420 | 0 | 1,728,773 | 0 |
| Other investments | 186,181 | 0 | 186,181 | 0 | 186,181 | 0 |
| <i>Available-for-sale</i> | 773,486,798 | 604,462,682 | 156,520,273 | 12,503,843 | 773,486,798 | 0 |
| Debt instruments | 743,376,444 | 592,835,458 | 142,648,726 | 7,892,260 | 743,376,444 | 0 |
| Equity instruments | 29,936,324 | 11,627,224 | 13,743,996 | 4,565,104 | 29,936,324 | 0 |
| Other investments | 174,030 | 0 | 127,551 | 46,479 | 174,030 | 0 |
| <i>Investments for the benefit of policyholders who bear the investment risk measured at fair value</i> | 198,572,799 | 189,496,895 | 9,075,904 | 0 | 198,572,799 | 0 |
| <i>Financial investments not measured at fair value</i> | 223,166,231 | 166,653,085 | 71,779,708 | 1,096,225 | 239,529,018 | 16,362,787 |
| <i>Held-to-maturity assets</i> | 165,444,270 | 123,671,948 | 56,613,888 | 600,301 | 180,886,137 | 15,441,867 |
| Debt instruments | 165,444,270 | 123,671,948 | 56,613,888 | 600,301 | 180,886,137 | 15,441,867 |
| <i>Loans and receivables</i> | 57,721,961 | 42,981,138 | 15,165,820 | 495,924 | 58,642,882 | 920,921 |
| Deposits | 52,023,187 | 37,196,717 | 15,165,820 | 495,924 | 52,858,461 | 835,274 |
| Deposits with cedants | 5,698,774 | 0 | 0 | 5,698,774 | 5,698,774 | 0 |
| <i>Investments for the benefit of policyholders who bear the investment risk not measured at fair value</i> | 15,616,318 | 16,642,392 | 217,136 | 0 | 16,859,528 | 1,243,210 |

| (`) 31/12/2014 | Carrying amount | Fair value | | | | Difference between FV and CA |
|--|--------------------|-------------|-------------|---------|------------------|------------------------------------|
| | | Level 1 | Level 2 | Level 3 | Total fair value | |
| <i>Investments measured at fair value</i> | 704,255,302 | 375,869,834 | 328,385,468 | 0 | 704,255,302 | 0 |
| <i>At fair value through P/L</i> | 16,475,535 | 6,088,668 | 10,386,867 | 0 | 16,475,535 | 0 |
| <i>Designated to this category</i> | 16,475,535 | 6,088,668 | 10,386,867 | 0 | 16,475,535 | 0 |
| Debt instruments | 14,671,781 | 4,284,914 | 10,386,867 | 0 | 14,671,781 | 0 |
| Equity instruments | 1,803,754 | 1,803,754 | 0 | 0 | 1,803,754 | 0 |
| <i>Available-for-sale</i> | 687,779,767 | 369,781,166 | 317,998,601 | 0 | 687,779,767 | 0 |
| Debt instruments | 667,473,331 | 350,627,830 | 316,845,501 | 0 | 667,473,331 | 0 |
| Equity instruments | 20,259,957 | 19,153,336 | 1,106,621 | 0 | 20,259,957 | 0 |
| Other investments | 46,479 | 0 | 46,479 | 0 | 46,479 | 0 |
| <i>Investments for the benefit of policyholders who bear the investment risk</i> | 182,533,040 | 178,717,684 | 3,815,356 | 0 | 182,533,040 | 0 |
| <i>Investments not measured at fair value</i> | 265,774,831 | 105,967,728 | 181,791,187 | 0 | 287,758,915 | 21,984,084 |
| <i>Held-to-maturity assets</i> | 164,317,392 | 0 | 181,791,187 | 0 | 181,791,187 | 17,473,795 |
| Debt instruments | 164,317,392 | 0 | 181,791,187 | 0 | 181,791,187 | 17,473,795 |
| <i>Loans and receivables</i> | 101,457,439 | 105,967,728 | 0 | 0 | 105,967,728 | 4,510,289 |
| Deposits | 94,998,773 | 99,509,062 | 0 | 0 | 99,509,062 | 4,510,289 |
| Loans granted | 719,485 | 719,485 | 0 | 0 | 719,485 | 0 |
| Deposits with cedants | 5,587,510 | 5,587,510 | 0 | 0 | 5,587,510 | 0 |
| Other investments | 151,671 | 151,671 | 0 | 0 | 151,671 | 0 |

Movements in investments, income and expenses measured at fair value – Level 3

| (`) | Debt instruments | | Equity instruments | | Other investments | |
|------------------------------------|------------------|----------|--------------------|------------------|-------------------|----------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Balance at 1.1. | 0 | 0 | 4,638,249 | 5,206,215 | 0 | 0 |
| Additions | 7,892,260 | 0 | 0 | 0 | 0 | 0 |
| Impairment losses | 0 | 0 | -686,472 | -567,966 | 0 | 0 |
| Reclassification into other levels | 0 | 0 | -2,770 | 0 | 0 | 0 |
| Reclassification into level | 0 | 0 | 616,097 | 0 | 46,479 | 0 |
| Balance at 31.12. | 7,892,260 | 0 | 4,565,104 | 4,638,249 | 46,479 | 0 |
| Income | 124,567 | 0 | 174,877 | 134,070 | 0 | 0 |
| Expenses | 774 | 0 | 686,472 | 567,966 | 0 | 5,164 |

Reclassification of assets and financial liabilities between levels

| (€) 31/12/2015 | Level 1 | Level 2 | Level 3 |
|------------------------------------|--------------------|---------------------|---------------|
| At fair value through P/L | 0 | 0 | 0 |
| <i>Held for trading</i> | 0 | 0 | 0 |
| <i>Designated to this category</i> | 0 | 0 | 0 |
| Debt instruments | 0 | 0 | 0 |
| Available-for-sale | 129,248,003 | -129,245,233 | -2,770 |
| Debt instruments | 143,105,919 | -143,105,919 | 0 |
| Equity instruments | -13,857,916 | 13,860,686 | -2,770 |
| Other investments | 0 | 0 | 0 |
| Total | 129,248,003 | -129,245,233 | -2,770 |

As the effect on the financial statements is non-material, there are no additional disclosures given relating to the reclassification of the value of an investment in the amount of € 2,770 out of level 3.

| (€) 31/12/2014 | Level 1 | Level 2 | Level 3 |
|--|---------------------|--------------------|----------|
| At fair value through P/L | -10,386,867 | 10,386,867 | 0 |
| <i>Held for trading</i> | 0 | 0 | 0 |
| Debt instruments | 0 | 0 | 0 |
| Equity instruments | 0 | 0 | 0 |
| Other investments | 0 | 0 | 0 |
| <i>Designated to this category</i> | -10,386,867 | 10,386,867 | 0 |
| Debt instruments | -10,386,867 | 10,386,867 | 0 |
| Equity instruments | 0 | 0 | 0 |
| Other investments | 0 | 0 | 0 |
| Derivatives | 0 | 0 | 0 |
| Available-for-sale | -317,998,601 | 317,998,601 | 0 |
| Debt instruments | -316,845,501 | 316,845,501 | 0 |
| Equity instruments | -1,106,621 | 1,106,621 | 0 |
| Other investments | -46,479 | 46,479 | 0 |
| Total financial investments | -328,385,468 | 328,385,468 | 0 |
| <i>Investments for the benefit of policyholders who bear the investment risk</i> | <i>-3,815,356</i> | <i>3,815,356</i> | <i>0</i> |

In 2014 the Group primarily measured its OTC assets based on BID BVAL prices, which while unquoted are prices calculated on the basis of directly and indirectly observable market inputs. In accordance with IFRS 13, such assets were classified into level 2. In 2015, the Company primarily measured its OTC assets based on BID CBBT prices representing unadjusted quoted prices, thus meeting the criteria for classification into level 1.

Since in 2015, a significant proportion of OTC assets were measured based on closing BID CBBT prices, the proportion of level 1 assets at 31 December 2015 was larger than at year-end 2014. At 31 December 2015, level 1 investments represented 76.9 % (31/12/2014: 53.4 %) of financial investments measured at fair value.

When testing one market of quoted financial instruments in terms of its being active, we found that the active market criterion was not met. Therefore, financial instruments were valued at 31 December 2015 using an internal model. The valuation model applied used directly and indirectly observable market inputs such as: risk free interest rate curve, yield of similar financial instruments, and credit and liquidity risk premiums. Since inputs used by the model meet level 2 criteria, investments valued using the internal model were classified into level 2.

Disclosure of the fair value of non-financial assets measured in the statement of financial position at amortized cost or at cost

| (€) | Date of fair value measurement | Carrying amount at reporting date | Fair value at reporting date | Determination of fair values |
|-------------------------|--------------------------------|-----------------------------------|------------------------------|--|
| Property | | | | |
| Owner-occupied property | 31/12/2015 | 40,845,948 | 37,048,744 | market approach and income approach (weighted 50: 50), |
| Investment property | 31/12/2015 | 8,040,244 | 8,443,933 | new purchases at cost |
| Total | | 48,886,192 | 45,492,677 | |

| (€) | Date of fair value measurement | Carrying amount at reporting date | Fair value at reporting date | Determination of fair values |
|-------------------------|--------------------------------|-----------------------------------|------------------------------|--|
| Property | | | | |
| Owner-occupied property | 31/12/2014 | 38,105,037 | 32,548,415 | market approach and income approach (weighted 50: 50), |
| Investment property | 31/12/2014 | 5,103,325 | 6,420,680 | new purchases at cost |
| Total | | 43,208,362 | 38,969,095 | |

Movements in fair values of owner-occupied and investment property

| (€) | At 01/01/2015 | Acquisitions | Disposals | Change in fair value | Exchange differences | 31/12/2015 |
|-------------------------|-------------------|------------------|-------------------|----------------------|----------------------|-------------------|
| Owner-occupied property | 32,548,415 | 4,568,437 | -503,802 | 451,619 | -15,925 | 37,048,744 |
| Investment property | 6,420,680 | 3,289,801 | -739,793 | -409,401 | -117,354 | 8,443,933 |
| Total | 38,969,095 | 7,858,238 | -1,243,595 | 42,218 | -133,279 | 45,492,677 |

| (€) | 01/01/2014 | Acquisitions | Disposals | Change in fair value | Exchange differences | 31/12/2014 |
|-------------------------|-------------------|----------------|-----------------|----------------------|----------------------|-------------------|
| Owner-occupied property | 34,045,202 | 460,037 | -195,516 | -1,766,440 | 5,132 | 32,548,415 |
| Investment property | 6,457,928 | 208,173 | -447,286 | 201,466 | 399 | 6,420,680 |
| Total | 40,503,130 | 668,210 | -642,802 | -1,564,974 | 5,531 | 38,969,095 |

Valuation techniques for all items described above are defined in accounting policies. For investment property, the method is set out in section 18.4.13 "Investment property", for financial investments in associates in section 18.4.14 "Financial investments in associates", and for financial investments in section 18.4.15 "Financial investments and funds for the benefit of policyholders who bear the investment risk".

18.9 Notes to the consolidated financial statements – income statement

28) Net earned premiums

Net earned premiums

| (€) | Gross premiums written | Premiums written for assumed co-insurance | Reinsurers' and co-insurers' shares (-) | Change in gross unearned premiums (+/-) | Change in unearned premiums for the reinsurance and co-insurance part (+/-) | Net premiums earned |
|------------------------------|------------------------|---|---|---|---|---------------------|
| 2015 | | | | | | |
| Personal accident | 34,317,218 | 102,780 | -131,803 | -51,215 | 13,909 | 34,250,889 |
| Health | 4,610,624 | 0 | -446,091 | -610,048 | 81,535 | 3,636,020 |
| Land vehicles casco | 81,389,983 | 3,386 | -1,052,049 | 1,580,395 | -27,638 | 81,894,077 |
| Railway rolling stock | 103,257 | 0 | 0 | -14,278 | 0 | 88,979 |
| Aircraft hull | 684,227 | 35,375 | -44,506 | -34,007 | -20,851 | 620,238 |
| Ships hull | 3,999,951 | 3,214 | -73,074 | -231,411 | -1,034 | 3,697,646 |
| Goods in transit | 5,806,272 | 306,373 | -236,026 | -213,653 | -712 | 5,662,254 |
| Fire and natural forces | 86,068,192 | 911,116 | -12,533,886 | -4,407,989 | -569,008 | 69,468,425 |
| Other damage to property | 38,855,654 | 437,290 | -3,907,393 | -581,175 | -65,264 | 34,739,112 |
| Motor liability | 102,022,421 | 18,623 | -1,598,941 | 291,331 | 56,773 | 100,790,207 |
| Aircraft liability | 349,963 | 7,985 | -218,489 | -150,536 | -705 | -11,782 |
| Liability for ships | 569,872 | 0 | -5,466 | -89,203 | -1,783 | 473,420 |
| General liability | 16,265,059 | 198,990 | -1,497,622 | 202,968 | 9,652 | 15,179,047 |
| Credit | 4,225,549 | 0 | -8,803 | -1,628,264 | 0 | 2,588,482 |
| Suretyship | 320,958 | 711 | -2,178 | 27,519 | 158 | 347,168 |
| Miscellaneous financial loss | 6,082,476 | 38,928 | -468,933 | -2,095,848 | 7,272 | 3,563,895 |
| Legal expenses | 740,544 | 11,785 | -497,229 | -5,017 | -1,564 | 248,519 |
| Assistance | 10,248,794 | 0 | -5,371,448 | -230,879 | 103,965 | 4,750,432 |
| Life | 38,113,167 | 0 | -1,945,306 | 244,982 | -2,074 | 36,410,769 |
| Unit-linked life | 49,413,805 | 15 | -275,504 | 23,510 | -18 | 49,161,808 |
| Total non-life | 396,661,014 | 2,076,556 | -28,093,937 | -8,241,310 | -415,295 | 361,987,028 |
| Total life | 87,526,972 | 15 | -2,220,810 | 268,492 | -2,092 | 85,572,577 |
| Total | 484,187,986 | 2,076,571 | -30,314,747 | -7,972,818 | -417,387 | 447,559,605 |

| (€) | Gross premiums written | Premiums written for assumed co-insurance | Reinsurers' and co-insurers' shares (-) | Change in gross unearned premiums (+/-) | Change in unearned premiums for the reinsurance and co-insurance part (+/-) | Net premiums earned |
|------------------------------|------------------------|---|---|---|---|---------------------|
| 2014 | | | | | | |
| Personal accident | 32,429,799 | 81,600 | -146,442 | -23,574 | -10,490 | 32,330,893 |
| Health | 2,156,507 | 0 | -138,349 | -177,108 | 0 | 1,841,050 |
| Land vehicles casco | 84,055,400 | 3,697 | -2,068,447 | -2,343,565 | 25,777 | 79,672,862 |
| Railway rolling stock | 2,980 | 0 | 0 | 0 | 0 | 2,980 |
| Aircraft hull | 421,817 | 0 | -7,970 | -8,892 | -7,442 | 397,513 |
| Ships hull | 4,230,268 | 0 | -70,937 | -11,031 | -8,016 | 4,140,284 |
| Goods in transit | 4,371,591 | 183,237 | -203,290 | 145,371 | -25,614 | 4,471,295 |
| Fire and natural forces | 73,575,761 | 896,259 | -10,946,708 | -298,442 | 440,631 | 63,667,501 |
| Other damage to property | 40,032,487 | 534,610 | -3,748,440 | -1,647,005 | 49,807 | 35,221,459 |
| Motor liability | 102,182,922 | 2,904 | -999,166 | 1,538,069 | 28,910 | 102,753,639 |
| Aircraft liability | 174,392 | 0 | -143,109 | 6,027 | -17,733 | 19,577 |
| Liability for ships | 506,218 | 0 | -5,238 | -10,853 | 502 | 490,629 |
| General liability | 17,305,021 | 219,091 | -1,176,481 | -571,142 | 19,593 | 15,796,082 |
| Credit | 2,324,081 | 0 | -18,265 | 298,377 | 444 | 2,604,637 |
| Suretyship | 389,106 | 4,314 | -918 | -69,171 | 46 | 323,377 |
| Miscellaneous financial loss | 1,718,414 | 41,139 | -414,977 | -19,254 | -53,668 | 1,271,654 |
| Legal expenses | 795,093 | 7,640 | -501,082 | 6,137 | -4,987 | 302,801 |
| Assistance | 9,307,407 | 0 | -5,039,449 | -686,860 | 519,847 | 4,100,945 |
| Life | 38,937,596 | 0 | -1,509,585 | -261,546 | -7,655 | 37,158,810 |
| Unit-linked life | 51,272,642 | 0 | -262,845 | -20,525 | 18 | 50,989,290 |
| Capital redemption | 15,059 | 0 | 0 | 0 | 0 | 15,059 |
| Total non-life | 375,979,264 | 1,974,491 | -25,629,268 | -3,872,916 | 957,607 | 349,409,178 |
| Total life | 90,225,297 | 0 | -1,772,430 | -282,071 | -7,637 | 88,163,159 |
| Total | 466,204,561 | 1,974,491 | -27,401,698 | -4,154,987 | 949,970 | 437,572,337 |

29) Income and expenses relating to investments in associates and impairment losses on goodwill

The Group became sole owner of the pension company Moja naložba at the end of 2015. Previously, Moja naložba was an associate, therefore, this item includes both equity-accounted profit as well as gains from revaluation of the pre-acquisition share of Moja naložba to market value.

| (€) | 2015 | 2014 |
|---|----------------|----------------|
| Profit from investments in equity-accounted associate companies | 165,067 | 154,294 |
| Gain from revaluation of the pre-acquisition share of Moja naložba to market value. | 777,493 | 0 |
| Total | 942,560 | 154,294 |

At the end of 2015, the value of goodwill decreased by € 2.9 million (2014: € 1.9 million), mainly due to impairment of goodwill belonging to Sava osiguranje Belgrade and Illyria.

30) Investment income and expenses

Investment income by IFRS categories

| 1-6/2015 (€) | Interest income | Change in fair value and gains on disposal of FVPL assets | Gains on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Exchange gains | Other income | Total | Net unrealized gains on investments of life policyholders |
|---|-------------------|---|--|--|-------------------|----------------|-------------------|---|
| Held to maturity | 7,047,108 | 0 | 0 | 0 | 23,200 | 5,242 | 7,075,550 | 351,248 |
| Debt instruments | 7,047,108 | 0 | 0 | 0 | 23,200 | 5,242 | 7,075,550 | 351,248 |
| At fair value through P/L | 81,063 | 1,359,372 | 0 | 22,281 | 8,210 | 2,357 | 1,473,283 | 26,145,350 |
| Designated to this category | 81,063 | 1,359,372 | 0 | 22,281 | 8,210 | 2,357 | 1,473,283 | 26,145,350 |
| Debt instruments | 81,063 | 1,024,860 | 0 | 0 | 1,746 | 2,357 | 1,110,026 | 2,196,334 |
| Equity instruments | 0 | 334,512 | 0 | 22,281 | 6,464 | 0 | 363,257 | 23,949,016 |
| Available-for-sale | 13,494,973 | 0 | 1,663,428 | 1,205,993 | 11,975,452 | 115,474 | 28,455,320 | 113,783 |
| Debt instruments | 13,494,973 | 0 | 1,310,542 | 0 | 11,967,042 | 2,475 | 26,775,032 | 113,783 |
| Equity instruments | 0 | 0 | 352,886 | 1,205,993 | 8,410 | 4,510 | 1,571,799 | 0 |
| Other investments | 0 | 0 | 0 | 0 | 0 | 108,489 | 108,489 | 0 |
| Loans and receivables | 1,941,154 | 0 | 102 | 0 | 506,499 | 53,073 | 2,500,828 | 21,407 |
| Debt instruments | 1,926,801 | 0 | 102 | 0 | 506,499 | 53,073 | 2,486,475 | 21,407 |
| Other investments | 14,353 | 0 | 0 | 0 | 0 | 0 | 14,353 | 0 |
| Financial investments of reinsurers i.r.o. reinsurance contracts with cedants | 72,874 | 0 | 0 | 0 | 0 | 0 | 72,874 | 0 |
| Total | 22,637,172 | 1,359,372 | 1,663,530 | 1,228,274 | 12,513,361 | 176,146 | 39,577,855 | 26,631,788 |

Investment expenses by IFRS categories

| 1-6/2015 (€) | Interest expenses | Change in fair value and losses on disposal of FVPL assets | Losses on disposal of other IFRS asset categories | Impairment losses on investments | Exchange losses | Other | Total | Net unrealized losses on life insurance assets |
|-----------------------------|-------------------|--|---|----------------------------------|------------------|---------------|-------------------|--|
| Held to maturity | 0 | 0 | 0 | 0 | 15,835 | 5,023 | 20,858 | 0 |
| Debt instruments | 0 | 0 | 0 | 0 | 15,835 | 5,023 | 20,858 | 0 |
| Other investments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| At fair value through P/L | 0 | 1,504,286 | 0 | 0 | 36,262 | 659 | 1,541,207 | 25,930,786 |
| Designated to this category | 0 | 1,504,286 | 0 | 0 | 36,262 | 659 | 1,541,207 | 25,930,786 |
| Debt instruments | 0 | 1,283,045 | 0 | 0 | 36,262 | 0 | 1,319,307 | 2,271,770 |
| Equity instruments | 0 | 221,241 | 0 | 0 | 0 | 659 | 221,900 | 23,659,016 |
| Available-for-sale | 0 | 0 | 350,151 | 726,066 | 8,860,814 | 9,380 | 9,946,411 | 0 |
| Debt instruments | 0 | 0 | 299,320 | 0 | 8,860,452 | 2,987 | 9,162,759 | 0 |
| Equity instruments | 0 | 0 | 50,831 | 713,284 | 362 | 5,939 | 783,198 | 0 |
| Other investments | 0 | 0 | 0 | 12,782 | 0 | 454 | 454 | 0 |
| Loans and receivables | 8,159 | 0 | 0 | 0 | 321,385 | 14,982 | 344,526 | 0 |
| Debt instruments | 0 | 0 | 0 | 0 | 321,385 | 14,982 | 336,367 | 0 |
| Other investments | 8,159 | 0 | 0 | 0 | 0 | 0 | 8,159 | 0 |
| Subordinated liabilities | 1,152,900 | 0 | 0 | 0 | 0 | 0 | 1,152,900 | 0 |
| Total | 1,161,059 | 1,504,286 | 350,151 | 726,066 | 9,234,296 | 30,044 | 13,005,902 | 25,930,786 |

Net investment income

| 1-6/2015 (€) | Income/ expense for interest | Change in fair value and gains/losses on disposal of FVPL assets | Profit/ losses on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Impairment losses on investments | Exchange gains/ exchange losses | Other income/ expenses | Total | Net unrealized gains/losses on life insurance assets |
|-----------------------------|------------------------------|--|---|--|----------------------------------|---------------------------------|------------------------|-------------------|--|
| Held to maturity | 7,047,108 | 0 | 0 | 0 | 0 | 7,365 | 219 | 7,054,692 | 351,248 |
| Debt instruments | 7,047,108 | 0 | 0 | 0 | 0 | 7,365 | 219 | 7,054,692 | 351,248 |
| At fair value through P/L | 81,063 | -144,914 | 0 | 22,281 | 0 | -28,052 | 1,698 | -67,924 | 214,564 |
| Designated to this category | 81,063 | -144,914 | 0 | 22,281 | 0 | -28,052 | 1,698 | -67,924 | 214,564 |
| Debt instruments | 81,063 | -258,185 | 0 | 0 | 0 | -34,516 | 2,357 | -209,281 | -75,436 |
| Equity instruments | 0 | 113,271 | 0 | 22,281 | 0 | 6,464 | -659 | 141,357 | 290,000 |
| Available-for-sale | 13,494,973 | 0 | 1,313,277 | 1,205,993 | -726,066 | 3,114,638 | 106,094 | 18,508,909 | 113,783 |
| Debt instruments | 13,494,973 | 0 | 1,011,222 | 0 | 0 | 3,106,590 | -512 | 17,612,273 | 113,783 |
| Equity instruments | 0 | 0 | 302,055 | 1,205,993 | -713,284 | 8,048 | -1,429 | 788,601 | 0 |
| Other investments | 0 | 0 | 0 | 0 | -12,782 | 0 | 108,035 | 108,035 | 0 |
| Loans and receivables | 1,932,995 | 0 | 102 | 0 | 0 | 185,114 | 38,091 | 2,156,302 | 21,407 |
| Debt instruments | 1,926,801 | 0 | 102 | 0 | 0 | 185,114 | 38,091 | 2,150,108 | 21,407 |
| Other investments | 6,194 | 0 | 0 | 0 | 0 | 0 | 0 | 6,194 | 0 |
| Deposits with cedants | 72,874 | 0 | 0 | 0 | 0 | 0 | 0 | 72,874 | 0 |
| Subordinated liabilities | -1,152,900 | 0 | 0 | 0 | 0 | 0 | 0 | -1,152,900 | 0 |
| Total | 21,476,113 | -144,914 | 1,313,379 | 1,228,274 | -726,066 | 3,279,065 | 146,102 | 26,571,953 | 701,002 |

Investment income by IFRS categories

| 1-6/2014 (€) | Interest income | Change in fair value and gains on disposal of FVPL assets | Gains on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Exchange gains | Other income | Total | Net unrealized gains on investments of life policyholders |
|-----------------------------|-----------------|---|--|--|----------------|--------------|------------|---|
| Held to maturity | 7,143,775 | 0 | 0 | 0 | 20,952 | 0 | 7,164,727 | 354,473 |
| Debt instruments | 7,143,775 | 0 | 0 | 0 | 20,952 | 0 | 7,164,727 | 354,473 |
| At fair value through P/L | 168,861 | 1,314,866 | 0 | 30,777 | 54,306 | 13,254 | 1,582,064 | 18,687,985 |
| Designated to this category | 168,861 | 1,314,866 | 0 | 30,777 | 54,306 | 13,254 | 1,582,064 | 18,687,985 |
| Debt instruments | 168,861 | 1,025,907 | 0 | 0 | 31,140 | 13,254 | 1,239,162 | 1,532,480 |
| Equity instruments | 0 | 288,959 | 0 | 30,777 | 23,166 | 0 | 342,902 | 17,155,505 |
| Available-for-sale | 13,588,704 | 0 | 4,006,993 | 913,626 | 4,762,856 | 178,411 | 23,450,590 | 2,506 |
| Debt instruments | 13,588,305 | 0 | 2,865,799 | 0 | 4,762,856 | 37,910 | 21,254,870 | 2,506 |
| Equity instruments | 0 | 0 | 1,141,194 | 913,626 | 0 | 52,057 | 2,106,877 | 0 |
| Other investments | 399 | 0 | 0 | 0 | 0 | 88,444 | 88,843 | 0 |
| Loans and receivables | 3,313,027 | 0 | 0 | 0 | 433,414 | 94,694 | 3,841,135 | 101,117 |
| Debt instruments | 3,288,588 | 0 | 0 | 0 | 431,373 | 94,694 | 3,814,655 | 101,117 |
| Other investments | 24,439 | 0 | 0 | 0 | 2,041 | 0 | 26,480 | 0 |
| Deposits with cedants | 86,777 | 0 | 0 | 0 | 0 | 0 | 86,777 | 0 |
| Subordinated liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Investment expenses by IFRS categories

| 1-6/2014 (€) | Interest expenses | Change in fair value and losses on disposal of FVPL assets | Losses on disposal of other IFRS asset categories | Impairment losses on investments | Exchange losses | Other | Total | Net unrealized losses on life insurance assets |
|-----------------------------|-------------------|--|---|----------------------------------|------------------|----------------|------------------|--|
| Held to maturity | 0 | 0 | 0 | 0 | 12,607 | 4,719 | 17,326 | 0 |
| Debt instruments | 0 | 0 | 0 | 0 | 12,607 | 4,719 | 17,326 | 0 |
| At fair value through P/L | 0 | 555,160 | 0 | 0 | 12,483 | 721 | 568,364 | 7,900,587 |
| Designated to this category | 0 | 555,160 | 0 | 0 | 12,483 | 721 | 568,364 | 7,900,587 |
| Debt instruments | 0 | 336,291 | 0 | 0 | 12,483 | 0 | 348,774 | 500,686 |
| Equity instruments | 0 | 218,869 | 0 | 0 | 0 | 721 | 219,590 | 7,399,901 |
| Available-for-sale | 0 | 0 | 227,370 | 1,646,767 | 2,584,612 | 86,514 | 4,545,263 | 0 |
| Debt instruments | 0 | 0 | 20,742 | 1,033,455 | 2,584,536 | 55,391 | 3,694,124 | 0 |
| Equity instruments | 0 | 0 | 201,464 | 613,312 | 76 | 31,123 | 845,975 | 0 |
| Other investments | 0 | 0 | 5,164 | 0 | 0 | 0 | 5,164 | 0 |
| Loans and receivables | 53,438 | 0 | 0 | 0 | 316,447 | 32,053 | 401,938 | 0 |
| Debt instruments | 0 | 0 | 0 | 0 | 316,447 | 32,053 | 348,500 | 0 |
| Other investments | 53,438 | 0 | 0 | 0 | 0 | 0 | 53,438 | 0 |
| Subordinated liabilities | 1,364,053 | 0 | 0 | 0 | 0 | 0 | 1,364,053 | 0 |
| Total | 1,417,491 | 555,160 | 227,370 | 1,646,767 | 2,926,149 | 124,007 | 6,896,944 | 7,900,587 |

Net investment income

| 1-6/2014 (€) | Income/ expense for interest | Change in fair value and gains/losses on disposal of FVPL assets | Profit/ losses on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Impairment losses on investments | Exchange gains/ exchange losses | Other income/ expenses | Total | Net unrealized gains/losses on life insurance assets |
|-----------------------------------|------------------------------------|--|--|---|--|---------------------------------------|------------------------------|-------------------|---|
| Held to maturity | 7,143,775 | 0 | 0 | 0 | 0 | 8,345 | -4,719 | 7,147,401 | 354,473 |
| Debt instruments | 7,143,775 | 0 | 0 | 0 | 0 | 8,345 | -4,719 | 7,147,401 | 354,473 |
| At fair value through P/L | 168,861 | 759,706 | 0 | 30,777 | 0 | 41,823 | 12,533 | 1,013,700 | 10,787,398 |
| Designated to this category | 168,861 | 759,706 | 0 | 30,777 | 0 | 41,823 | 12,533 | 1,013,700 | 10,787,398 |
| Debt instruments | 168,861 | 689,616 | 0 | 0 | 0 | 18,657 | 13,254 | 890,388 | 1,031,794 |
| Equity instruments | 0 | 70,090 | 0 | 30,777 | 0 | 23,166 | -721 | 123,312 | 9,755,604 |
| Available-for- sale | 13,588,704 | 0 | 3,779,623 | 913,626 | -1,646,767 | 2,178,244 | 91,897 | 18,905,327 | 2,506 |
| Debt instruments | 13,588,305 | 0 | 2,845,057 | 0 | -1,033,455 | 2,178,320 | -17,481 | 17,560,746 | 2,506 |
| Equity instruments | 0 | 0 | 939,730 | 913,626 | -613,312 | -76 | 20,934 | 1,260,902 | 0 |
| Other investments | 399 | 0 | -5,164 | 0 | 0 | 0 | 88,444 | 83,679 | 0 |
| Loans and receivables | 3,259,589 | 0 | 0 | 0 | 0 | 116,967 | 62,641 | 3,439,197 | 101,117 |
| Debt instruments | 3,288,588 | 0 | 0 | 0 | 0 | 114,926 | 62,641 | 3,466,155 | 101,117 |
| Other investments | -28,999 | 0 | 0 | 0 | 0 | 2,041 | 0 | -26,958 | 0 |
| Deposits with cedants | 86,777 | 0 | 0 | 0 | 0 | 0 | 0 | 86,777 | 0 |
| Subordinated liabilities | -1,364,053 | 0 | 0 | 0 | 0 | 0 | 0 | -1,364,053 | 0 |
| Total | 22,883,653 | 759,706 | 3,779,623 | 944,403 | -1,646,767 | 2,345,379 | 162,352 | 29,228,349 | 11,245,494 |

Financial assets and liabilities are tested for impairment on an individual basis.

In 2014, interest income on impaired investments totalled € 340,656; no such income was generated in 2015.

Investment income and expenses by source of funds

The Group records investment income and expenses separately by source of funds, that is separately for the capital fund, the liability fund and the life insurance liability fund. The capital fund comprises assets representing shareholders' funds; the liability fund comprises assets covering technical provisions; the life insurance liability fund, which is part of the liability fund, comprises assets covering mathematical provisions.

Investment income – non-life business

| (€) | Liability fund 2015 | Liability fund 2014 |
|---|------------------------|------------------------|
| Interest income | 12,449,305 | 13,586,810 |
| Change in fair value and gains on disposal of FVPL assets | 383,530 | 452,243 |
| Gains on disposal of other IFRS asset categories | 1,488,358 | 1,946,202 |
| Income from dividends and shares – other investments | 548,730 | 405,396 |
| Exchange gains | 12,418,572 | 5,115,881 |
| Other income | 21,463 | 58,980 |
| Total investment income – liability fund | 27,309,958 | 21,565,512 |
| | Capital fund 2015 | Capital fund 2014 |
| Interest income | 649,828 | 455,169 |
| Change in fair value and gains on disposal of FVPL assets | 505,671 | 407,927 |
| Gains on disposal of other IFRS asset categories | 80,563 | 28,340 |
| Income from dividends and shares – other investments | 372,214 | 299,984 |
| Other income | 0 | 38,407 |
| Total investment income - capital fund | 1,608,276 | 1,229,827 |
| Total investment income – non-life business | 28,918,234 | 22,795,339 |

Investment income – life business

| (€) | Liability fund – life 2015 | Liability fund – life 2014 |
|---|-------------------------------|-------------------------------|
| Interest income | 8,941,777 | 9,742,988 |
| Change in fair value and gains on disposal of FVPL assets | 52,543 | 90,390 |
| Gains on disposal of other IFRS asset categories | 57,073 | 1,778,863 |
| Income from dividends and shares – other investments | 307,330 | 239,023 |
| Exchange gains | 76,734 | 98,540 |
| Other income | 41,120 | 100,528 |
| Total investment income – liability fund | 9,476,577 | 12,050,332 |
| | Capital fund 2015 | Capital fund 2014 |
| Interest income | 596,262 | 516,177 |
| Change in fair value and gains on disposal of FVPL assets | 417,628 | 364,306 |
| Gains on disposal of other IFRS asset categories | 37,536 | 253,588 |
| Exchange gains | 18,055 | 57,107 |
| Other income | 113,563 | 88,444 |
| Total investment income - capital fund | 1,183,044 | 1,279,622 |
| Total investment income – life business | 10,659,621 | 13,329,954 |
| Total investment income | 39,577,855 | 36,125,293 |

Expenses for financial assets and liabilities – non-life business

| (€) | Liability fund 2015 | Liability fund 2014 |
|--|------------------------|------------------------|
| Interest expenses | 4,912 | 32,930 |
| Change in fair value and losses on disposal of FVPL assets | 238,268 | 245,160 |
| Losses on disposal of other IFRS asset categories | 349,153 | 213,275 |
| Impairment losses on investments | 495,757 | 1,483,181 |
| Exchange losses | 9,152,858 | 2,868,842 |
| Other | 7,878 | 68,740 |
| Total investment expenses – liability fund | 10,248,826 | 4,912,127 |
| | Capital fund 2015 | Capital fund 2014 |
| Interest expenses | 1,152,900 | 1,366,425 |
| Change in fair value and losses on disposal of FVPL assets | 534,885 | 135,643 |
| Losses on disposal of other IFRS asset categories | 998 | 5,164 |
| Impairment losses on investments | 217,710 | 153,475 |
| Other | 7,898 | 33,762 |
| Total investment expenses – capital fund | 1,914,391 | 1,694,469 |
| Total investment expenses – non-life business | 12,163,217 | 6,606,596 |

Expenses for financial assets and liabilities – life business

| (€) | Liability fund – life 2015 | Liability fund – life 2014 |
|--|-------------------------------|-------------------------------|
| Interest expenses | 3,247 | 18,136 |
| Change in fair value and losses on disposal of FVPL assets | 60,658 | 42,728 |
| Losses on disposal of other IFRS asset categories | 0 | 8,931 |
| Impairment losses on investments | 12,599 | 10,111 |
| Exchange losses | 77,550 | 51,131 |
| Other | 3,875 | 21,415 |
| Total investment expenses – liability fund | 157,929 | 152,452 |
| | Capital fund 2015 | Capital fund 2014 |
| Change in fair value and losses on disposal of FVPL assets | 670,475 | 131,629 |
| Exchange losses | 3,888 | 6,176 |
| Other | 10,393 | 90 |
| Total investment expenses – capital fund | 684,756 | 137,895 |
| Total investment expenses – life business | 842,685 | 290,347 |
| Total investment expenses | 13,005,902 | 6,896,944 |
| Net investment income | 26,571,953 | 29,228,349 |

| (€) | Liability fund – life 2015 | Liability fund – life 2014 |
|---|----------------------------------|-------------------------------|
| Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 26,631,788 | 19,146,081 |
| (€) | Liability fund – life 2015 | Liability fund – life 2014 |
| Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 25,930,786 | 7,900,587 |
| Net investment income | 701,002 | 11,245,494 |

Impairment losses on investments

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------|----------------|------------------|
| Bonds and loans | 12,782 | 1,033,455 |
| Shares | 713,284 | 613,312 |
| Total | 726,066 | 1,646,767 |

Net investment income from non-life and life business

| (€) | 2015 | 2014 |
|-----------------------------|-------------------|-------------------|
| Non-life insurance business | 16,755,017 | 16,188,743 |
| Life insurance business | 9,816,936 | 13,039,607 |
| Total | 26,571,953 | 29,228,350 |

The 2015 net investment income totalled € 26.7 million, a drop from the 2015 figure of € 29.2 million due to deteriorated conditions in capital markets.

31) Other technical income

| (€) | 2015 | 2014 |
|--|-------------------|-------------------|
| Income from reinsurance commission | 3,656,904 | 2,964,859 |
| Income on the realization impaired receivables | 4,459,099 | 973,838 |
| Income from other insurance business | 1,650,548 | 1,259,583 |
| Exchange gains | 7,197,384 | 2,710,673 |
| Income from exit charges and management fees | 990,874 | 921,383 |
| Income from other services | 1,172,026 | 1,093,447 |
| Income from investment property | 191,766 | 155,469 |
| Total | 19,318,601 | 10,079,252 |

In 2015 the Group experienced strong growth in both exchange gains and losses, primarily arising from reinsurance business.

Reinsurance commission income is a major part of other technical income. The following tables show reinsurance commission income by class of business.

Income from reinsurance commission

| (€) | 2015 | 2014 |
|------------------------------|------------------|------------------|
| Personal accident | 20,598 | 32,095 |
| Land vehicles casco | 165,637 | 122,899 |
| Aircraft hull | 3,921 | 234 |
| Ships hull | 1,308 | 956 |
| Goods in transit | 31,219 | 13,078 |
| Fire and natural forces | 1,778,517 | 1,489,019 |
| Other damage to property | 664,735 | 530,099 |
| Motor liability | 6,593 | 15,931 |
| Aircraft liability | 16,223 | 14,068 |
| Liability for ships | 600 | 115 |
| General liability | 174,810 | 124,962 |
| Credit | 4 | 0 |
| Suretyship | 3 | 0 |
| Miscellaneous financial loss | 69,223 | 64,006 |
| Legal expenses | 23,009 | 204,151 |
| Assistance | 199,612 | 0 |
| Life | 473,969 | 304,375 |
| Unit-linked life | 26,923 | 48,872 |
| Total non-life | 3,156,012 | 2,611,611 |
| Total life | 500,892 | 353,247 |
| Total | 3,656,904 | 2,964,859 |

32) Net claims incurred

Net claims incurred

| (€) | Gross amounts | | Reinsurers' share of claims (-) | Counsurers' share of claims (-) | Change in the gross claims provision (+/-) | Change in the reinsurers' and co-insurers' share of the claims provision (+/-) | Net claims incurred |
|------------------------------|--------------------|----------------------|---------------------------------|---------------------------------|--|--|---------------------|
| | Claims | Recourse receivables | | | | | |
| 2015 | | | | | | | |
| Personal accident | 14,437,167 | -4,657 | -34,832 | 67,182 | 3,617,446 | 8086 | 18,090,392 |
| Health | 2,477,490 | 0 | 0 | 0 | 67,716 | -81775 | 2,463,431 |
| Land vehicles casco | 60,158,247 | -1,284,947 | -104,305 | -8,751 | -1,259,996 | 213,383 | 57,713,631 |
| Railway rolling stock | 2,529 | 0 | 0 | 0 | 0 | 0 | 2,529 |
| Aircraft hull | 418,754 | 0 | -65082 | 0 | 601,386 | -334,999 | 620,059 |
| Ships hull | 2,392,120 | -2,002 | -867 | 0 | 575,272 | 4,909 | 2,969,432 |
| Goods in transit | 1,531,187 | -631 | -1,049 | 234,470 | 1,938,757 | -62,242 | 3,640,492 |
| Fire and natural forces | 50,002,813 | -32,985 | -11,749,863 | -84,160 | -5,888,889 | 13,983,493 | 46,230,409 |
| Other damage to property | 22,059,296 | -138,159 | -673,850 | -52,922 | -3,700,463 | -136,821 | 17,357,081 |
| Motor liability | 58,860,747 | -2,623,114 | -961,205 | -49 | 3,508,437 | 158,456 | 58,943,272 |
| Aircraft liability | 23,660 | 0 | -17,417 | 0 | 147,510 | -13,628 | 140,125 |
| Liability for ships | 136,357 | 0 | -13 | 0 | -57,792 | 1,635 | 80,187 |
| General liability | 6,634,349 | -38,213 | -340,653 | -26,845 | 2,349,101 | 387,773 | 8,965,512 |
| Credit | 2,208,303 | -2,670,618 | 0 | 0 | 182,326 | 0 | -279,989 |
| Suretyship | 387,171 | -67,825 | -763 | 0 | 42,325 | 70 | 360,978 |
| Miscellaneous financial loss | 652,101 | 0 | -2,264 | 149 | 1,379,855 | 18,482 | 2,048,323 |
| Legal expenses | 821 | 0 | 0 | 1,066 | 4,945 | 0 | 6832 |
| Assistance | 3,456,451 | -361 | -2,837,412 | 0 | 267,735 | -232,253 | 654,160 |
| Life | 30,598,817 | 0 | -968,424 | 0 | 426,259 | 45,231 | 30,101,883 |
| Unit-linked life | 21,928,266 | 0 | -90,342 | 0 | 1,171,090 | 12,070 | 23,021,084 |
| Total non-life | 225,839,563 | -6,863,512 | -16,789,575 | 130,140 | 3,775,671 | 13,914,569 | 220,006,856 |
| Total life | 52,527,083 | 0 | -1,058,766 | 0 | 1,597,349 | 57,301 | 53,122,967 |
| Total | 278,366,646 | -6,863,512 | -17,848,341 | 130,140 | 5,373,020 | 13,971,870 | 273,129,823 |

| (€) | Gross amounts | | Reinsurers' share of claims (-) | Counsurers' share of claims (-) | Change in the gross claims provision (+/-) | Change in the reinsurers' and co-insurers' share of the claims provision (+/-) | Net claims incurred |
|------------------------------|--------------------|----------------------|---------------------------------|---------------------------------|--|--|---------------------|
| | Claims | Recourse receivables | | | | | |
| 2014 | | | | | | | |
| Personal accident | 13,246,254 | -1,238 | -22,185 | 22,276 | 2,284,696 | -437 | 15,529,366 |
| Health | 2,184,022 | -154404 | 0 | 0 | -660,541 | 0 | 1,369,077 |
| Land vehicles casco | 58,389,099 | -1,120,919 | -249,802 | -55,707 | -1,040,214 | -94,693 | 55,827,764 |
| Railway rolling stock | 1,076 | 0 | 0 | 0 | 0 | 0 | 1,076 |
| Aircraft hull | 147,441 | 0 | -353 | 0 | 38,632 | 18,928 | 204,648 |
| Ships hull | 2,311,054 | 0 | -2,237 | -62 | -235,775 | 2,136 | 2,075,116 |
| Goods in transit | 1,071,148 | -19,804 | -2,814 | 163,486 | 421,003 | 83,446 | 1,716,465 |
| Fire and natural forces | 44,798,520 | -1,352,156 | -6,077,399 | 13,832 | 12,131,529 | -4,358,386 | 45,155,940 |
| Other damage to property | 20,862,518 | -52,765 | -643,380 | 89,790 | -3,472,009 | -127,520 | 16,656,634 |
| Motor liability | 59,146,902 | -2,981,469 | -1,692,480 | -13,321 | 6,704,071 | 236,928 | 61,400,630 |
| Aircraft liability | 30,243 | 0 | -20,159 | 0 | 70,114 | 14,995 | 95,193 |
| Liability for ships | 95,692 | 0 | -6,414 | 0 | 27,455 | -1,112 | 115,621 |
| General liability | 7,109,700 | -4,790 | -188,263 | 14,056 | 2,168,331 | -295,020 | 8,804,014 |
| Credit | 3,113,234 | -3,063,965 | 0 | 0 | 120,083 | -1 | 169,351 |
| Suretyship | 277,374 | -396,963 | 0 | 0 | 57,591 | 0 | -61,998 |
| Miscellaneous financial loss | 624,501 | -331,500 | 260,602 | 1,389 | -231,936 | -22,808 | 300,248 |
| Legal expenses | 0 | 0 | 0 | 1,255 | 0 | 0 | 1,255 |
| Assistance | 2,063,960 | -3,448 | -1,672,744 | 2 | -6,952 | 10,998 | 391,816 |
| Life | 31,694,442 | 0 | -437,563 | 0 | -892,172 | -98,296 | 30,266,411 |
| Unit-linked life | 17,655,181 | 0 | -99,802 | 0 | -546,480 | 51,552 | 17,060,451 |
| Capital redemption | 1,075 | 0 | 0 | 0 | 0 | 0 | 1,075 |
| Total non-life | 215,472,738 | -9,483,421 | -10,317,628 | 236,996 | 18,376,078 | -4,532,546 | 209,752,216 |
| Total life | 49,350,698 | 0 | -537,365 | 0 | -1,438,652 | -46,744 | 47,327,937 |
| Total | 264,823,436 | -9,483,421 | -10,854,993 | 236,996 | 16,937,426 | -4,579,290 | 257,080,153 |

The above tables show gross claims incurred as including gross claims paid, gross recourse receivables and retrocession recoveries (including portions relating to recourse receivables). Net

claims incurred additionally include movements in the net claims provision; it increased net claims incurred by € 19.2 million (2014: increase of € 12.3 million).

33) Change in other technical provisions and change in the technical provision for policyholders who bear the investment risk

The change in other technical provisions relates to changes in the net provision for unexpired risks. The change in gross technical provisions is described in note 22.

34) Operating expenses

The Group classifies operating expenses by nature. Compared to 2014, operating expenses increased by more than 1.5 %.

Operating expenses by nature

| (€) | 2015 | 2014 |
|---|--------------------|--------------------|
| Acquisition costs (commissions) | 49,853,683 | 47,511,857 |
| Change in deferred acquisition costs | -1,451,391 | 489,499 |
| Depreciation of operating assets | 7,585,742 | 7,596,809 |
| Personnel costs | 59,557,283 | 58,487,467 |
| Costs under contracts for services, incl. contributions | 493,489 | 675,970 |
| Other operating expenses | 32,879,567 | 31,859,831 |
| Total | 148,918,373 | 146,621,433 |

Audit fees

| (€) | 2015 | 2014 |
|------------------------|----------------|----------------|
| Audit of annual report | 287,160 | 300,771 |
| Other audit services | 63,827 | 165,396 |
| Total | 350,987 | 466,167 |

35) Other technical expenses and other expenses

| (€) | 2015 | 2014 |
|---|-------------------|-------------------|
| Expenses for loss prevention activities and fire brigade charge | 2,950,578 | 2,978,309 |
| Contribution for covering claims of uninsured and unidentified vehicles and vessels | 2,051,831 | 2,218,739 |
| Operating expenses from revaluation | 12,560,738 | 8,746,832 |
| Diverse other expenses | 2,550,571 | 2,450,538 |
| Total | 20,113,718 | 16,394,418 |

Other expenses include contributions relating to the costs of the supervisory authority, allowance for other receivables, health protection contributions and fees for access to electronic police records.

36) Tax on profit

Tax rate reconciliation

| (€) | 2015 | 2014 |
|--|------------|------------|
| Profit/loss before tax | 40,097,971 | 38,956,242 |
| Income tax expenses at statutory tax rate (17 %) | 6,816,655 | 6,622,561 |
| Adjustment to the actual rates | 2,685,736 | 2,737,722 |
| Tax effect of income that is deducted for tax purposes | -2,806,256 | -3,552,709 |
| Tax effect of expenses not deducted for tax purposes | 1,615,356 | 1,245,356 |
| Tax effect of income that is added for tax purposes | 4,421 | 10,621 |
| Income or expenses relating to tax relief | -436,844 | -397,869 |
| Changes in temporary differences | -1,146,548 | 1,752,410 |
| Total income tax expense in the income statement | 6,732,520 | 8,418,092 |
| Effective tax rate | 16.79 % | 21.61 % |

18.10 Notes to the consolidated financial statements – cash flow statement

37) Notes to the cash flow statement, which has been prepared using the indirect method.

The cash flow statement shown in section 17.4 "Consolidated statement of cash flows" has been prepared in compliance with statutory regulations. This note gives a reconciliation of net profit and cash flows from operating activities.

The table below presents income statement items not included in cash flow nor presented in other parts of the cash flow statement (other than in cash flow from operating activities).

| (€) | 2015 | 2014 |
|--|--------------------|--------------------|
| Net profit/loss for the period | 33,365,451 | 30,608,470 |
| Non-cash items of the income statement not included in the cash flow statement: | 43,755,533 | 37,854,581 |
| - change in unearned premiums | 8,390,205 | 3,205,017 |
| - change in the provision for outstanding claims | 19,344,890 | 12,358,135 |
| - change in other technical provisions | 1,282,026 | 3,486,5054 |
| - change in technical provisions for policyholders who bear the investment risk | 11,036,450 | 25,455,421 |
| - operating expenses – amortization/depreciation and change in deferred acquisition cost | 6,134,351 | 8,086,308 |
| - impairment losses on financial assets | -2,432,389 | -14,736,354 |
| Eliminated investment income items | -23,865,446 | -25,245,547 |
| - interest received disclosed under B. a.) 1. | -22,637,172 | -24,301,144 |
| - receipts from dividends and shares in profit of others disclosed under B. a.) 2. | -1,228,274 | -944,403 |
| Eliminated investment expense items | 1,161,059 | 1,417,491 |
| - interest paid disclosed under C. b.) 1. | 1,161,059 | 1,417,491 |
| Cash flows from operating activities – income statement items | 54,416,596 | 44,634,995 |

18.11 Contingent receivables and liabilities

Based on a contract with the former owner of Velebit osiguranje and Velebit životno osiguranje, the Group has a contingent liability due to the former owner of both companies but also a contingent receivable due from the non-controlling interest in both subsidiaries in relation to the transfer of a lien on shares. At 31 December 2015, the contingent liability in this regard totalled € 0.2 million.

18.12 Related party disclosures

The Group separately discloses its relationships with the following groups of related parties:

- owners and related enterprises;
- management and supervisory board members and employees not subject to the tariff section of the collective agreement;
- subsidiary companies;
- associates.

Owners and related enterprises

The Group's largest shareholder is the Slovenian Sovereign Holding (formerly the Slovenian Restitution Fund), holding 25 % plus one share.

The members of the management and supervisory boards, the audit committee and employees not subject to the tariff section of the collective agreement

Remuneration of management and supervisory board members, the audit committee and of employees not subject to the tariff section of the collective agreement

| (€) | 2015 | 2014 |
|---|------------------|------------------|
| Management board | 746,643 | 658,736 |
| Payments to employees not subject to the tariff section of the collective agreement | 4,683,037 | 4,505,004 |
| Supervisory board | 119,963 | 108,999 |
| Audit committee and nomination committee | 26,473 | 20,744 |
| Total | 5,576,116 | 5,293,484 |

Remuneration of management board members relating to the year 2015

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits – insurance premiums | Fringe benefits – use of company car | Total |
|----------------|-----------------------------|--------------------------------|--------------------------------------|--------------------------------------|----------------|
| Zvonko Ivanušč | 168,143 | 31,872 | 6,203 | 10,272 | 216,490 |
| Srečko Čebron | 152,183 | 28,680 | 5,269 | 2,603 | 188,734 |
| Jošt Dolničar | 144,191 | 28,680 | 5,112 | 2,668 | 180,651 |
| Mateja Treven | 144,191 | 11,428 | 5,149 | 0 | 160,768 |
| Total | 608,707 | 100,660 | 21,732 | 15,543 | 746,643 |

Remuneration of management board members relating to the year 2014

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits – insurance premiums | Fringe benefits – use of company car | Total |
|----------------|-----------------------------|--------------------------------|--------------------------------------|--------------------------------------|----------------|
| Zvonko Ivanušč | 168,141 | 31,872 | 6,248 | 4,353 | 210,614 |
| Srečko Čebron | 152,181 | 28,680 | 5,246 | 3,191 | 189,299 |
| Jošt Dolničar | 144,189 | 28,680 | 5,135 | 3,312 | 181,317 |
| Mateja Treven | 57,694 | 17,599 | 2,213 | 0 | 77,506 |
| Total | 522,206 | 106,831 | 18,843 | 10,856 | 658,736 |

Liabilities to management board members relating to gross remuneration

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------|---------------|---------------|
| Zvonko Ivanušić | 13,946 | 13,946 |
| Srečko Čebron | 12,616 | 12,616 |
| Jošt Dolničar | 11,950 | 11,950 |
| Mateja Treven | 11,950 | 11,950 |
| Total | 50,462 | 50,462 |

At 31 December 2015, the Group had no receivables due from the management board members. Management board members are not remunerated for their functions in subsidiary companies.

Remuneration of members of the supervisory board and the audit committee relating to 2015

| (€) | Attendance fees | Remuneration for performing the function | Expenses reimbursed | Total |
|--|------------------------|--|---------------------|---------------|
| Supervisory board members | | | | |
| Branko Tomažič | chairman of the SB | 2,750 | 19,500 | 2,747 |
| Mateja Lovšin Herič | deputy chair of the SB | 2,750 | 14,300 | 0 |
| Slaven Mićković | member of the SB | 2,750 | 13,000 | 0 |
| Martin Albreht | member of the SB | 1,375 | 5,778 | 0 |
| Gorazd Andrej Kunstek | member of the SB | 2,750 | 13,000 | 0 |
| Keith William Morris | member of the SB | 2,750 | 13,000 | 14,916 |
| Helena Dretnik | member of the SB | 1,375 | 7,222 | 0 |
| Total supervisory board members | | 16,500 | 85,800 | 17,664 |
| Audit committee members | | | | |
| Mateja Lovšin Herič | chair of the AC | 1,980 | 4,875 | 0 |
| Slaven Mićković | member of the AC | 1,980 | 3,250 | 0 |
| Ignac Dolenšek | member of the AC | 0 | 14,175 | 213 |
| Total audit committee members | | 3,960 | 22,300 | 213 |
| 119,963 | | | | |

Remuneration of members of the supervisory board and the audit committee relating to 2014

| (€) | Attendance fees | Remuneration for performing the function | Expenses reimbursed | Total |
|--|------------------------|--|---------------------|--------------|
| Supervisory board members | | | | |
| Branko Tomažič | chairman of the SB | 2,750 | 19,500 | 3,538 |
| Mateja Lovšin Herič | deputy chair of the SB | 2,750 | 14,300 | 127 |
| Slaven Mićković | member of the SB | 2,750 | 13,000 | 0 |
| Martin Albreht | member of the SB | 2,475 | 13,000 | 0 |
| Gorazd Andrej Kunstek | member of the SB | 2,200 | 13,000 | 0 |
| Keith William Morris | member of the SB | 2,750 | 13,000 | 3,860 |
| Total supervisory board members | | 15,675 | 85,800 | 7,524 |
| 25,788 | | | | |
| Audit committee members | | | | |
| Mateja Lovšin Herič | chair of the AC | 1,760 | 4,875 | 0 |
| Slaven Mićković | member of the AC | 1,760 | 3,250 | 0 |
| Ignac Dolenšek | member of the AC | 0 | 8,925 | 174 |
| Total audit committee members | | 3,520 | 17,050 | 174 |
| 5,010 | | | | |

Liabilities to supervisory board members and members of the supervisory board audit committee relating to gross remuneration

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------------|---------------|---------------|
| Branko Tomažič | 2,230 | 2,140 |
| Mateja Lovšin Herič | 2,093 | 1,873 |
| Slaven Mićković | 1,849 | 1,629 |
| Gorazd Andrej Kunstek | 1,358 | 1,358 |
| Martin Albreht | 0 | 1,358 |
| Keith William Morris | 13,621 | 4,075 |
| Helena Dretnik | 1,358 | 0 |
| Ignac Dolenšek | 4,332 | 0 |
| Total | 26,841 | 12,434 |

Remuneration of employees not subject to the tariff section of the collective agreement relating to 2015

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits and other benefits | Total |
|---------------------------------|-----------------------------|--------------------------------|------------------------------------|-----------|
| Individual employment contracts | 4,455,591 | 298,296 | 103,504 | 4,857,391 |

Remuneration of employees not subject to the tariff section of the collective agreement relating to 2014

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits and other benefits | Total |
|---------------------------------|-----------------------------|--------------------------------|------------------------------------|-----------|
| Individual employment contracts | 4,302,760 | 76,377 | 125,867 | 4,505,004 |

Associate companies

The Company pays voluntary supplementary pension contributions on behalf of its employees. In 2015, the total amount of contributions paid was € 74,992 (2014: € 68,790). The Company paid pension contributions on behalf of employees to the bank account of the supplementary voluntary pension insurance fund provided for all contributions made by employers and employees.

Receivables due from the state and majority state-owned companies

| (€) | 31/12/2015 | 31/12/2014 |
|------------------------------------|--------------------|--------------------|
| Interests in companies | 8,770,698 | 11,927,070 |
| Debt securities and loans | 311,386,506 | 321,587,815 |
| Receivables due from policyholders | 358,169 | 83,729 |
| Total | 320,515,374 | 333,598,614 |

Liabilities to the state and majority state-owned companies

| (€) | 31/12/2015 | 31/12/2014 |
|----------------------------------|------------|------------|
| Liabilities for shares in claims | 80,548 | 72,282 |

Income and expenses relating to majority state-owned companies

| (€) | 2015 | 2014 |
|------------------------|-------------------|-------------------|
| Dividend income | 471,565 | 609,100 |
| Interest income | 11,937,362 | 12,662,855 |
| Gross premiums written | 12,032,671 | 8,401,027 |
| Gross claims payments | -10,502,788 | -10,703,078 |
| Total | 13,938,809 | 10,969,904 |

Characteristics of loans granted to subsidiaries

| Borrower | Principal | Type of loan | Maturity | Interest rate |
|----------------------------|------------------|--------------|-------------|---------------|
| Sava osiguranje Belgrade | 500,000 | ordinary | 30/06/2017 | 3.60 % |
| Sava osiguranje Belgrade | 800,000 | ordinary | 30/06/2016 | 3.60 % |
| Velebit osiguranje | 734,953 | subordinated | no maturity | 7.00 % |
| Velebit životno osiguranje | 800,000 | subordinated | no maturity | 7.50 % |
| Total | 2,834,953 | | | |

19 SIGNIFICANT EVENTS AFTER THE REPORTING DATE

- S** From 1 January 2016 up to and including 16 March 2016, Sava Reinsurance Company bought 21,235 own shares for a total amount of € 0.3 million. After such purchases, the Company held a total of 762,756 own shares.
- S** In its session of 23 February 2016, the workers' council of Sava Reinsurance Company was presented with the notice of resignation of Helen Dretnik as member of the supervisory board representing employee interests, and accepted it. Helena Dretnik had handed in her notice of resignation on 19 February 2016 with effect from the same date. Until the appointment of a new member of the supervisory board representing employee interests, the supervisory board of Sava Reinsurance Company will operate as a five-member body.



Pozavarovalnica Sava, d. d.

BUSINESS REPORT OF SAVA REINSURANCE COMPANY

Sava Reinsurance Company transacts reinsurance business and is the parent of the Sava Re Group. The first sections of the annual report of the Sava Re Group cover: the presentation of the Group, the POSR share and share trading, the report of the supervisory board, corporate governance statement pursuant to Article 70 of the Companies Act, a description of the internal control systems, external audit, mission, vision and policies of the Company and the Group, and the business environment. All the above parts relate both to Sava Reinsurance Company and the Sava Re Group. The following business report of Sava Reinsurance Company sets out the characteristics of the Company in terms of its core business with a focus on the notes to its separate financial statements.

20 GLOBAL (RE)INSURANCE MARKETS³²

The non-life reinsurance market

Non-life reinsurance business: challenging years for profits

The non-life reinsurance industry is caught between a fair present and cloudy future. The industry entered a fourth year of strong underwriting results in 2016. The combined ratio for 2015 was around 90 %, bolstered by reserve releases and below average natural catastrophe losses.

However, reinsurance prices have been softening since US property catastrophe rates started to weaken in mid-2013. The trend towards softening has since spilled over into other lines of business. In general, rates in casualty have been more stable than in property.

Capital development in non-life reinsurance stalled in 2015

There is still an abundance of reinsurance capital, with strong supply in both traditional and alternative capacity (AC). However, the quick expansion of AC in 2013–2014 that generated the supply/demand imbalance in property catastrophe reinsurance has moderated. AC has maintained its share (16 %) of global capacity, estimated to be USD 65 billion by mid-2015, up marginally from year-end 2014.

The capital position of global reinsurers, the traditional source of capital, weakened by 6 % in the first half of 2015. The main reasons were currency fluctuations, which contributed to a decline in USD-denominated reinsurance capital, continued strong capital management, which returned almost all of the industry's net income to the shareholders, and unrealized capital losses on bond and equity portfolios. Comparing capital and premium developments in reinsurance shows that premiums – as a proxy for insured exposures – have roughly traced capital development since 2009. In recent years, capital growth has more and more been managed through dividend payments and share buy-back programmes.

Strong underwriting results in non-life reinsurance

The reinsurance industry reported a combined ratio of around 90 % for the financial year 2015, the fourth successive year with a ratio of 90 % or lower. However, this does not properly reflect underlying underwriting profitability, because natural catastrophe losses have been lower than anticipated and the claims ratio has been reduced by positive reserve releases from redundant reserves for prior years' claims.³³ Excluding these two impacts, the underlying combined ratio would instead be around 100 % in 2015.

³² Based on Swiss Re: Global Insurance Review 2015 and Outlook 2016/17.

³³ With regard to the P&L account of insurers, claims reserve releases lower the amount of claims incurred which are booked in a certain financial year, thus positively impacting the underwriting result and net income. Claims reserve additions add to the accounted claims burden in a financial year, with the opposite effect on the income statement. For an in-depth discussion, see also Sigma 4/2014: Liability claims trends – emerging risks and rebounding economic drivers, Swiss Re.

Investment returns still weak, windfall gains on underwriting result boost RoE

The investment environment for reinsurers is the same as it is for insurers: challenging. The industry achieved a mere average 3.4 % annualized investment yield in the first half of 2015, unchanged from 2014. At year-end 2015, the investment yield was 2.7 %, and capital gains were at 0.7 %. The total annual return on equity for 2015 was around 13 %. Adjusted for the special factors that boost the underwriting result, the average RoE would be lower around 6–7 %.

Outlook for 2016 and 2017

Real premium growth in the non-life reinsurance sector is expected to weaken in 2016 and 2017. Advanced markets will be impacted by the current rate softening, which is slowing. In the emerging markets (with the exception of China), premium growth will improve on the back of macroeconomic recovery, particularly in Latin America. In China, reinsurance demand is expected to drop following the introduction of the new solvency regime C-ROSS. For 2017, a recovery of the growth trend is expected, driven by stronger sales in primary insurance in all regions. Given the strong erosion of profit margins over the last two years, property catastrophe reinsurance rates are close to bottoming out. Across lines of business, the softening of average rates is expected to moderate or come to a standstill. For casualty and specialty lines, significant differences in pricing developments by market and line of business are expected. Assuming average catastrophe losses, moderating rates, a less-benign claims environment than in the last three years and declining reserve releases, the combined ratio in non-life reinsurance is forecast to be at around 100 % in 2016, the same as in 2015 after adjustments. Underwriting profitability is expected to remain below the average of recent years. Also, though interest rates in the advanced markets are expected to rise in 2015 and 2016, they will still be low by historical standards, and investment returns will remain below pre-financial crisis levels. The overall profitability outlook for next year is therefore expected to be moderate, with RoE of around 7 %, assuming average losses arising from natural catastrophes.

Real growth of non-life reinsurance premiums

| | 2013 | 2014 | 2015 | Plan 2016 | Plan 2017 |
|------------------|-------|--------|-------|-----------|-----------|
| Mature markets | 1.1 % | -2.7 % | 0.8 % | 0.7 % | 1.7 % |
| Emerging markets | 8.8 % | 0.4 % | 1.6 % | -4.0 % | 6.3 % |
| Global markets | 3.0 % | -1.9 % | 1.0 % | -0.5 % | 2.9 % |

The life reinsurance market

For the seven reinsurers among the Top 10 with available data³⁴, net premiums were down in nominal USD terms in the first half of 2015 from the same period in 2014. Individual company performance within the group varied and was impacted by currency moves. The accident & health business supported premium growth at some firms, as did large annuity and longevity contracts. Meanwhile, other business lines had weak organic growth and some treaties were cancelled. Health and annuity transactions are expected to continue to drive growth in the coming years and also help reinsurers in the UK and North America diversify away from traditional mortality business. Global premiums in traditional life reinsurance, consisting of mortality and morbidity, are estimated to have grown by 1.6 % in real terms in 2015. The 0.8 percent premium growth in mature markets was driven by positive developments in the UK and in the large markets of continental Europe, while premiums

³⁴ These seven companies (Munich Re, Swiss Re, RGA, SCOR, Hannover Re, Berkshire Hathaway and Partner Re) accounted for about 85 % of the total life reinsurance market net premiums earned in 2014.

in the US continued to decline as a result of lower cession rates and weak sales of covers. In the emerging markets, premiums grew by 8.4 %; growth in Asia (particularly China) and Latin America was strong, mirroring the primary market.

Real growth in premium income for traditional life reinsurance

| | 2013 | 2014 | 2015 | Plan 2016 | Plan 2017 |
|------------------|--------|--------|-------|-----------|-----------|
| Mature markets | -0.3 % | 1.17 % | 0.8 % | -0.1 % | -0.2 % |
| Emerging markets | 2.5 % | 5.1 % | 8.4 % | 7.50 % | 7.6 % |
| Global markets | 0.0 % | 1.5 % | 1.6 % | 0.8 % | 0.7 % |

Prospects for 2016 and 2017

World premiums in traditional life reinsurance are expected to increase only marginally over the next two years. Growth will be driven by emerging markets while the advanced markets will see a slight decline. In the US, regulatory changes – including increased scrutiny of the use of captive reinsurance and an expected move towards principles-based reserving – will impact business opportunities. In other advanced markets, where cession rates are usually much lower than in the US and the UK, traditional reinsurance will continue to record low, single-digit growth in line with the protection business on the primary side. In emerging markets, life reinsurance premiums are expected to increase by about 7.5 % annually in the next two years. In these markets, life reinsurers' main value proposition will be to support primary insurance in product development, underwriting and claims management.

Life reinsurers will continue to seek non-traditional or less-developed areas of growth. In the next few years, many primary insurers will need solutions to manage the capital strain that the macroeconomic environment and changes in regulation will inflict. Some primary insurers will shed unprofitable or non-core business while others will look to grow through M&A, thus creating opportunities for transferring blocks of in-force business to reinsurers and specialised consolidators. The need for these transactions is likely to remain strong, providing a growth opportunity for life reinsurers.

Life reinsurers are increasingly developing solutions to take longevity risk from primary firms with annuity business, and from private and public pension plans. A record high amount of longevity liabilities were transferred or protected via publicly-disclosed longevity reinsurance and swap transactions in 2014, and momentum in risk transfer remained strong in 2015. The market is traditionally most active in the UK. There have also been transactions with Australian, Canadian and French insurers. Longevity reinsurance activity is expected to develop in other markets as well, including in the Netherlands, Switzerland and the US, where there is significant demand potential, particularly from pension funds. The US has an active market for pension buy-outs, and several large deals have been completed there in recent years.

21 SAVA REINSURANCE COMPANY REVIEW OF OPERATIONS

21.1 Results of operations

Net premiums earned

Net premiums earned

| (€) | 2015 | 2014 | Index |
|---------------------------------|-------------|-------------|-------|
| Gross premiums written | 151,982,421 | 131,323,246 | 115.7 |
| Net premiums written | 133,613,496 | 114,667,703 | 116.5 |
| Change in net unearned premiums | -8,134,199 | -820,635 | 991.2 |
| Net premiums earned | 125,479,297 | 113,847,068 | 110.2 |

The following table shows the movement in gross premiums written from Slovenia and abroad. Gross premiums written in Slovenia dropped by 0.2 % (premiums written by Zavarovalnica Tilia by less), while foreign-sourced premiums grew by 25.9 %. The largest premium growth was achieved in South Korea.

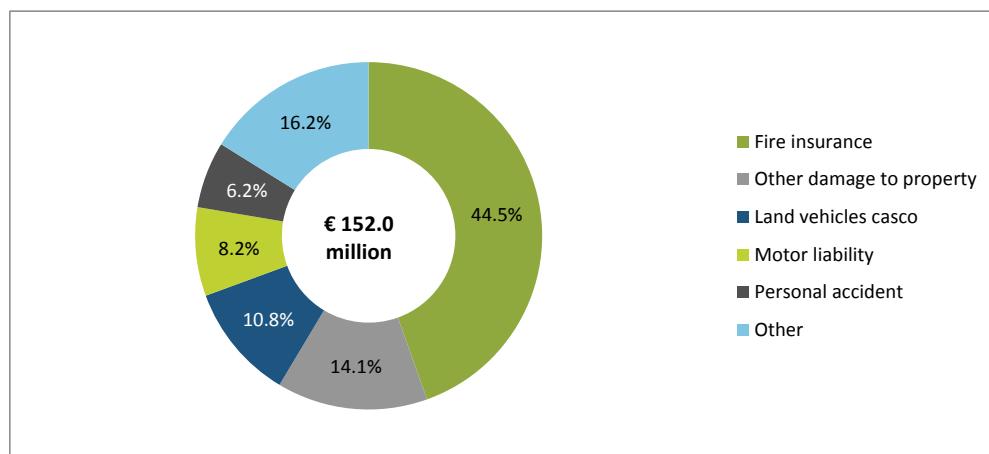
The change in net unearned premiums at the end of 2015 was larger than the one at the end of 2014, with a negative impact on net earned premiums. The rise in net unearned premiums is a result of the growth in international premiums; gross unearned premiums for international business rose by € 7.6 million while those relating to reinsurance business dropped by € 0.6 million.

Gross premiums written by geographical area

| (€) | 2015 | 2014 | Index |
|------------------------|-------------|-------------|-------|
| Slovenia | 51,033,032 | 51,124,459 | 99.8 |
| International | 100,949,389 | 80,198,787 | 125.9 |
| Gross premiums written | 151,982,421 | 131,323,246 | 115.7 |

In 2015 the largest class of business in terms of premiums was still fire, which increased by 2.6 percentage points compared to 2014. The share of motor liability premiums decreased by 1.2 percentage points.

Gross premiums written in 2015 by class of business



Reinsurance premiums of proportional business grew by € 13.1 million, non-proportional reinsurance premiums by € 6.2 million and facultative premiums by € 1.4 million. The share of proportional reinsurance premiums fell by 1.8 percentage points despite nominal premium growth, while the share of non-proportional premiums grew by 1.2 percentage points.

Gross premiums written by form of reinsurance



Net earned premiums by class of business

| (€) | 2015 | 2014 | Index |
|------------------------------|--------------------|--------------------|--------------|
| Personal accident | 8,884,659 | 7,297,817 | 121.7 |
| Health | 1,854,428 | 99,263 | 1,868.2 |
| Land vehicles casco | 15,963,270 | 14,006,584 | 114.0 |
| Railway rolling stock | 88,765 | 447 | 19,858.0 |
| Aircraft hull | 579,596 | 341,383 | 169.8 |
| Ships hull | 3,463,323 | 3,891,714 | 89.0 |
| Goods in transit | 4,557,322 | 3,462,419 | 131.6 |
| Fire and natural forces | 52,353,695 | 46,728,622 | 112.0 |
| Other damage to property | 18,052,219 | 18,499,820 | 97.6 |
| Motor liability | 12,093,769 | 12,647,944 | 95.6 |
| Aircraft liability | -33,434 | -4,114 | 812.7 |
| Liability for ships | 238,797 | 267,819 | 89.2 |
| General liability | 4,126,930 | 4,915,141 | 84.0 |
| Credit | 446,433 | 504,750 | 88.4 |
| Suretyship | 167,629 | 215,923 | 77.6 |
| Miscellaneous financial loss | 2,481,708 | 166,534 | 1,490.2 |
| Legal expenses | 3,580 | 0 | - |
| Assistance | -2,348 | -2,778 | 84.5 |
| Life insurance | 32,848 | 670,213 | 4.9 |
| Unit-linked life | 126,107 | 137,568 | 91.7 |
| Total | 125,479,297 | 113,847,069 | 110.2 |

Net claims incurred

Net claims incurred

| (€) | 2015 | 2014 | Index |
|--|-------------------|-------------------|--------------|
| Gross claims paid | 89,689,537 | 70,181,933 | 127.8 |
| Net claims paid | 75,938,766 | 62,008,708 | 122.5 |
| Change in the net provision for outstanding claims | 10,741,816 | 2,727,961 | 393.8 |
| Net claims incurred | 86,680,582 | 64,736,669 | 133.9 |

Gross claims paid of Sava Reinsurance Company increased by 27.8 % in 2015. The following table shows the movement in gross claims paid from Slovenia and abroad. Gross claims from Slovenian business increased by 16.5 % in 2015 year-on-year as a result of the settlement of claims relating to ice damage losses in 2014 (paid from provisions). International gross claims rose by 35.5 % compared to 2014, partly as a result of business growth (25.9 % growth in gross premiums written), partly due to the settlement of certain claims and because of a more favourable claims experience in both 2013 and 2014 compared to 2015.

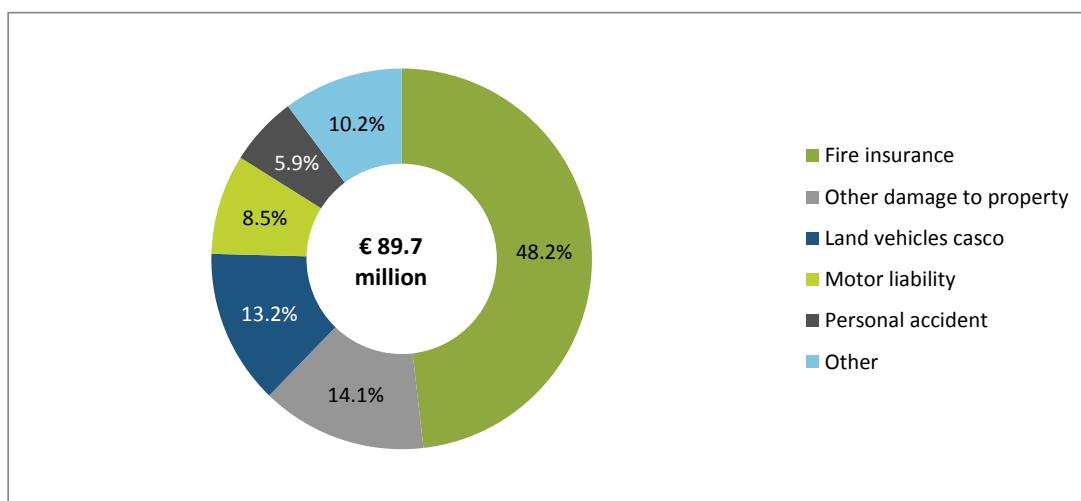
Compared to year-end 2014, the net provision for outstanding claims increased by € 10.7 million, but it increased by € 2.7 million one year earlier, which means that the change in 2015 was larger than in 2014, increasing net claims incurred. The gross claims provision decreased by € 3.4 million while the reinsurer's share fell by € 14.2 million. The gross claims provision of Slovenian business decreased by € 15.0 million primarily due to the settlement of claims relating to ice damage losses out of provisions; the claims provision for international business, on the other hand, increased by € 11.6 million because the combined effect of business growth, an unfavourable claims experience and exchange losses exceeded the effect of uses and releases relating to claim payments for prior underwriting years. Reinsurance claims provisions decreased mainly because the Slovenian part of the portfolio affected by the mentioned settlement of ice damage losses was mostly reinsured in international markets. The movement in technical provisions is discussed in detail in the notes to the financial statements, section 25.6, notes 7 and 19.

Gross claims paid by geographical area

| (€) | 2015 | 2014 | Index |
|---------------|-------------------|-------------------|--------------|
| Slovenia | 33,203,760 | 28,497,692 | 116.5 |
| International | 56,485,777 | 41,684,241 | 135.5 |
| Total | 89,689,537 | 70,181,933 | 127.8 |

In terms of class of business, 2015 continued to be dominated by fire claims. Compared with 2014, their share increased by 5.6 percentage points. This class is followed by other damage to property, the share of which fell by 0.5 percentage points, and motor reinsurance, which together account for 21.7 % of all claims (2014: 27.2 %).

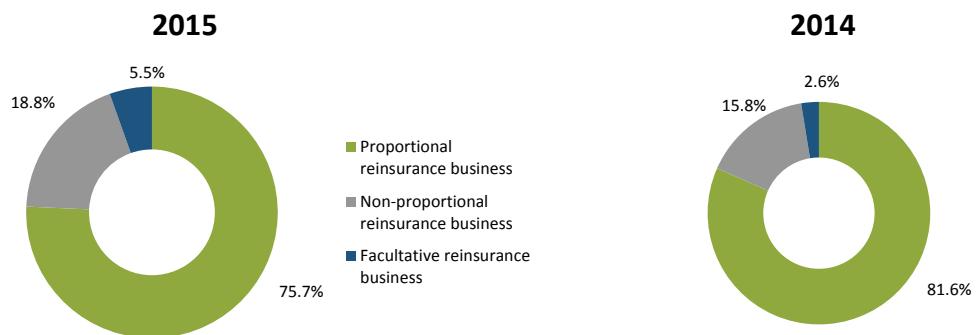
Gross claims paid in 2015 by class of business



Claims by form of reinsurance: the structure of claims changed in line with the change in the premium structure, with a reduced share of proportional reinsurance claims and an increased share

of non-proportional claims. Proportional claims rose by € 10.6 million, non-proportional claims by € 5.8 million and facultative claims by € 3.1 million.

Gross claims paid by form of reinsurance



Net claims incurred by class of business

| (€) | 2015 | 2014 | Index |
|------------------------------|-------------------|-------------------|--------------|
| Personal accident | 6,286,414 | 3,541,052 | 177.5 |
| Health | 1,505,486 | 203,536 | 739.7 |
| Land vehicles casco | 11,311,767 | 9,157,050 | 123.5 |
| Railway rolling stock | 2,529 | 1,076 | 235.0 |
| Aircraft hull | 452,533 | 86,048 | 525.9 |
| Ships hull | 2,707,318 | 1,805,179 | 150.0 |
| Goods in transit | 3,343,385 | 1,506,401 | 221.9 |
| Fire and natural forces | 41,517,950 | 29,900,857 | 138.9 |
| Other damage to property | 10,213,560 | 7,262,292 | 140.6 |
| Motor liability | 6,334,720 | 6,929,300 | 91.4 |
| Aircraft liability | 113,410 | 40,620 | 279.2 |
| Liability for ships | 31,596 | 166,523 | 19.0 |
| General liability | 1,457,390 | 2,933,045 | 49.7 |
| Credit | -149,223 | 160,581 | -92.9 |
| Suretyship | 532,874 | 111,172 | 479.3 |
| Miscellaneous financial loss | 1,266,246 | -208,758 | -606.6 |
| Legal expenses | 1,610 | 0 | - |
| Assistance | -3,391 | -6,163 | 55.0 |
| Life insurance | -279,137 | 1,121,326 | -24.9 |
| Unit-linked life | 33,545 | 25,533 | 131.4 |
| Total | 86,680,582 | 64,736,669 | 133.9 |

Operating expenses

Operating expenses

| (€) | 2015 | 2014 | Index |
|--|-------------------|-------------------|--------------|
| Acquisition costs | 32,445,281 | 30,723,796 | 105.6 |
| Change in deferred acquisition costs (+/-) | -1,492,043 | 8,390 | 17,984.1 |
| Other operating expenses | 9,275,988 | 8,236,282 | 112.6 |
| Gross operating expenses | 40,229,226 | 38,968,467 | 103.2 |
| Income from reinsurance commission | -2,605,901 | -2,030,651 | 71.7 |
| Net operating expenses | 37,623,325 | 36,937,816 | 101.9 |

In 2015 acquisition costs increased by 5.6 % compared to 2014, which is just below the growth in gross premiums written (15.7 % growth). Acquisition costs as a percentage of premiums dropped by 2.1 p.p. year-on-year. Deferred commission at year-end 2015 exceeded the figure at year-end 2014 (decreasing gross operating expenses). Changes in this item are related to the movement in unearned premiums.

Other operating expenses rose by 12.6 % compared to 2014, due to the increase in personnel costs as a result of 8 recruitments and costs of intellectual and personal services. Expenses by nature are shown in note 31 of the notes to the financial statements.

The larger reinsurance commission income is primarily the result of increased commission income generated by Sava Reinsurance Company on retrocessions relating to reinsurance programmes of Slovenian cedants as a result of good loss ratios over recent years for retroceded business.

Net investment income

The net investment income of the investment portfolio of Sava Reinsurance Company totalled € 15.6 million in 2015 (2014: € 13.7 million), of which € 8.4 million relate to financial investments and € 8.1 million to investments in subsidiaries.

The realized net investment income also includes exchange gains relating to investments used by the Company for asset-liability matching in foreign currencies. However, the effect of exchange differences does not fully impact profit or loss since liabilities denominated in a foreign currency move in line with investments in that currency. For this reason, the net investment income and the investment return are also shown excluding exchange differences. The total impact of exchange differences on the result is set out in the notes to the financial statements of the annual report, note 25.5.3.1.3 "Currency risk".

Return on the investment portfolio of Sava Reinsurance Company

| (€) | 2015 | 2014 | Nominal change | Index |
|---|------------|------------|----------------|-------|
| Income from financial investments | 18,675,409 | 11,784,187 | 6,891,220 | 41.5 |
| Expenses for financial investments | 10,291,320 | 4,898,922 | 5,392,398 | 210.1 |
| Net investment income of financial investments | 8,384,089 | 6,885,265 | 1,498,822 | 321.8 |
| Net investment income of financial investments in subsidiaries and associates | 8,134,170 | 7,723,555 | 410,615 | 105.3 |
| Net investment income of investment property | 12,443 | 13,120 | -677 | 105.2 |
| Net inv. income of the investment portfolio | 16,530,702 | 14,621,940 | 1,908,760 | 113.1 |
| Expenses for financial liabilities | 896,145 | 949,274 | -53,129 | 94.4 |
| Net inv. income of the investment portfolio | 15,634,555 | 13,672,666 | 1,961,889 | 114.3 |
| Net inv. income of the investment portfolio, excluding exchange differences | 12,407,054 | 11,535,975 | 871,079 | 107.6 |

After eliminating exchange differences that do not fully affect profit, the net investment income of the investment portfolio totalled € 12.4 million, up € 0.9 million from 2014. The increase in the net investment income is mostly due to the higher dividends paid by subsidiaries. Detailed data are shown in the following table.

Income, expenses and the net inv. income relating to the investment portfolio of Sava Reinsurance Company

| (€) | 2015 | 2014 | Nominal change |
|---|-------------------|-------------------|------------------|
| Income | | | |
| Interest income | 4,710,946 | 4,607,741 | 103,205 |
| Change in fair value and gains on disposal of FVPL assets | 365,320 | 453,846 | -88,526 |
| Gains on disposal of other IFRS asset categories | 603,182 | 1,173,117 | -569,935 |
| Income of subsidiary and associate companies | 13,004,219 | 10,250,880 | 2,753,339 |
| Income from dividends and shares – other investments | 725,813 | 605,699 | 120,113 |
| Exchange gains | 12,264,857 | 4,893,730 | 7,371,126 |
| Other income | 19,524 | 65,349 | -45,825 |
| Total income from the investment portfolio | 31,693,859 | 22,050,362 | 9,643,497 |
| Expenses | | | |
| Interest expenses | 896,145 | 949,274 | -53,129 |
| Change in fair value and losses on disposal of FVPL assets | 218,498 | 246,283 | -27,786 |
| Losses on disposal of other IFRS asset categories | 313,525 | 201,464 | 112,061 |
| Expenses of subsidiary and associate companies | 4,870,049 | 2,500,000 | 2,370,049 |
| Impairment losses on investments | 713,284 | 1,634,413 | -921,129 |
| Exchange losses | 9,037,355 | 2,757,040 | 6,280,315 |
| Other | 10,448 | 89,223 | -78,775 |
| Total expenses for the investment portfolio | 16,059,304 | 8,377,696 | 7,681,608 |
| Net inv. income of the investment portfolio | 15,634,555 | 13,672,667 | 1,961,889 |
| Net inv. income of the investment portfolio, excluding exchange differences | 12,407,054 | 11,535,975 | 871,079 |
| Return on the investment portfolio | 3.5 % | 3.2 % | 0.3 p.p. |
| Return on the investment portfolio, excluding exchange differences | 2.8 % | 2.7 % | 0.1 p.p. |

The largest contribution to total 2015 income related to dividends received from subsidiaries totalling € 13.0 million, up € 2.8 million year-on-year. Compared to 2014, slightly more interest income was realized (despite the still very low interest rates in capital markets) as well as more dividend income from other investments. In 2015 positive exchange differences of € 12.3 million were realized (2014: € 4.9 million).

The main elements constituting total 2015 investment expenses were impairment losses on the investment portfolio of € 5.6 million (impairment losses on subsidiaries of € 4.8 million and impairment losses on other financial investments of € 0.7 million) and exchange losses of € 9.0 million.

21.2 Financial position of Sava Reinsurance Company

At 31 December 2015, the balance sheet total of Sava Reinsurance Company amounted to € 570.9 million, an increase of 4.3 % over 2014. Below are notes to items in excess of 5 % of assets.

21.2.1 Assets

Total assets by type

| (€) | 31/12/2015 | As % of total at 31/12/2015 | 31/12/2014 | As % of total at 31/12/2014 |
|---|--------------------|-----------------------------|--------------------|-----------------------------|
| ASSETS | 570,886,710 | 100.0 % | 547,413,684 | 100.0 % |
| Intangible assets | 666,490 | 0.1 % | 467,423 | 0.1 % |
| Property and equipment | 2,455,343 | 0.4 % | 2,462,814 | 0.4 % |
| Deferred tax assets | 2,285,448 | 0.4 % | 1,040,593 | 0.2 % |
| Investment property | 2,999,742 | 0.5 % | 115,492 | 0.0 % |
| Financial investments in Group companies and associates | 208,231,721 | 36.5 % | 189,641,994 | 34.6 % |
| Financial investments | 242,633,203 | 42.5 % | 241,524,533 | 44.1 % |
| Reinsurers' share of technical provisions | 16,026,358 | 2.8 % | 30,863,647 | 5.6 % |
| Receivables | 84,425,749 | 14.8 % | 71,484,165 | 13.1 % |
| Deferred acquisition costs | 10,496,041 | 1.8 % | 9,003,998 | 1.6 % |
| Other assets | 380,665 | 0.1 % | 296,684 | 0.1 % |
| Cash and cash equivalents | 285,950 | 0.1 % | 512,342 | 0.1 % |

21.2.1.1 Financial investments in subsidiaries, associates and other financial investments

The investment portfolio consists of the following statement of financial position items: financial investments, financial investments in subsidiaries, investment property and cash.

The investment portfolio of Sava Reinsurance Company totalled € 454.2 million at 31 December 2015 (31/12/2014: € 431.8 million).

Investment portfolio of Sava Reinsurance Company by class of asset

| (€) | 31/12/2015 | 31/12/2014 | Nominal change | Index |
|---------------------------------------|--------------------|--------------------|-------------------|--------------|
| Deposits | 4,923,273 | 15,664,002 | -10,740,729 | 31.4 |
| Government bonds | 102,191,734 | 95,493,956 | 6,697,778 | 107.0 |
| Corporate bonds | 112,016,284 | 105,513,193 | 6,503,092 | 106.2 |
| Shares | 10,892,491 | 12,670,272 | -1,777,780 | 86.0 |
| Mutual funds | 4,075,691 | 2,260,648 | 1,815,044 | 180.3 |
| Loans granted and other investments | 2,834,953 | 4,334,953 | -1,500,000 | 65.4 |
| Deposits with cedants | 5,698,774 | 5,587,510 | 111,264 | 102.0 |
| Total financial investments | 242,633,203 | 241,524,533 | 1,108,667 | 100.5 |
| Financial investments in subsidiaries | 208,231,721 | 189,641,994 | 18,589,727 | 109.8 |
| Investment property | 2,999,742 | 115,492 | 2,884,249 | 2,597.4 |
| Cash and cash equivalents | 285,950 | 512,342 | -226,392 | 55.8 |
| Total investment portfolio | 454,150,613 | 431,794,361 | 22,356,252 | 105.2 |

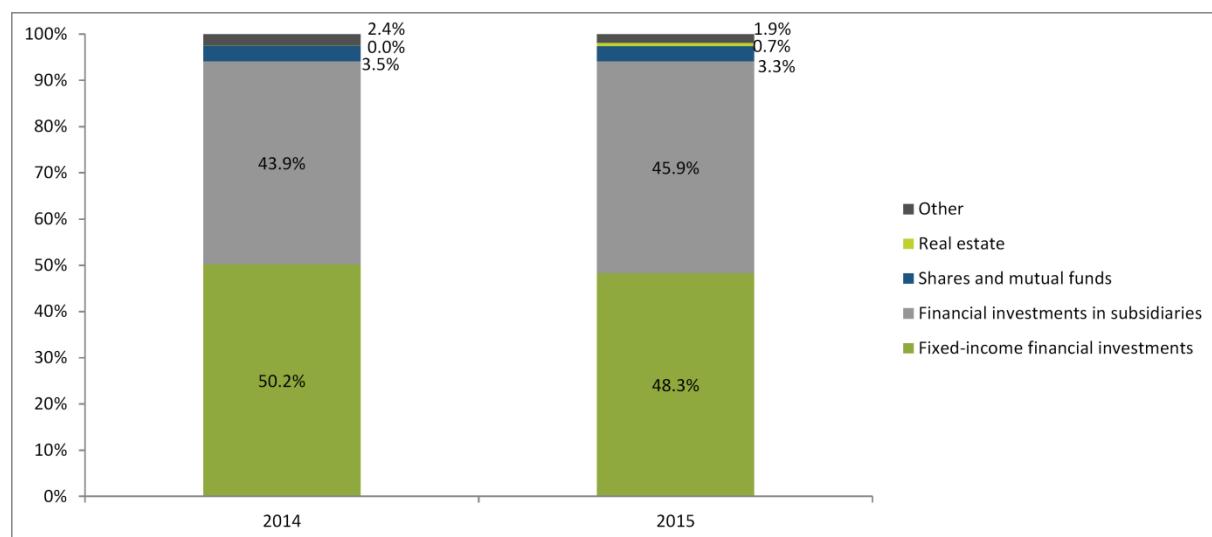
The investment portfolio grew by € 22.4 million compared to the prior year. The growth of the investment portfolio was mainly a result of the following factors:

- + dividends received from subsidiaries (€ 13.0 million),
- + positive cash flow from core business (€ 7.6 million),
- + change in accrued interest (€ 5.0 million);
- + change in exchange differences (€ 3.3 million);
- + purchase of interests in Velebit osiguranje and Velebit životno osiguranje from Velebit usluge - in liquidation (€ 12.3 million),
- - dividend payouts to shareholders (€ 9.1 million),
- - impairment losses on investments in subsidiaries in Croatia and Kosovo (€ 4.9 million),
- - other factors affecting the level of investments totalling € 4.8 million (payment of tax liabilities, purchase of own shares, interest relating to financing).

At 31 December 2015, fixed-income investments (deposits, government bonds, corporate bonds) accounted for 48.3 % of the investment portfolio. The proportion of these in the structure of the investment portfolio dropped by 1.9 percentage points. Financial investments in subsidiaries accounted for 45.9 %. The proportion of investments in subsidiaries increased by 2.0 percentage points year-on-year. The Company increased its ownership interest in Moja naložba, Velebit osiguranje and Velebit životno osiguranje³⁵. In addition, Sava životno osiguranje was recapitalized. The Company increased the proportion of investment property by 0.7 percentage points, in line with the investment strategy for 2015.

Following is an overview of the structure of the investment portfolio.

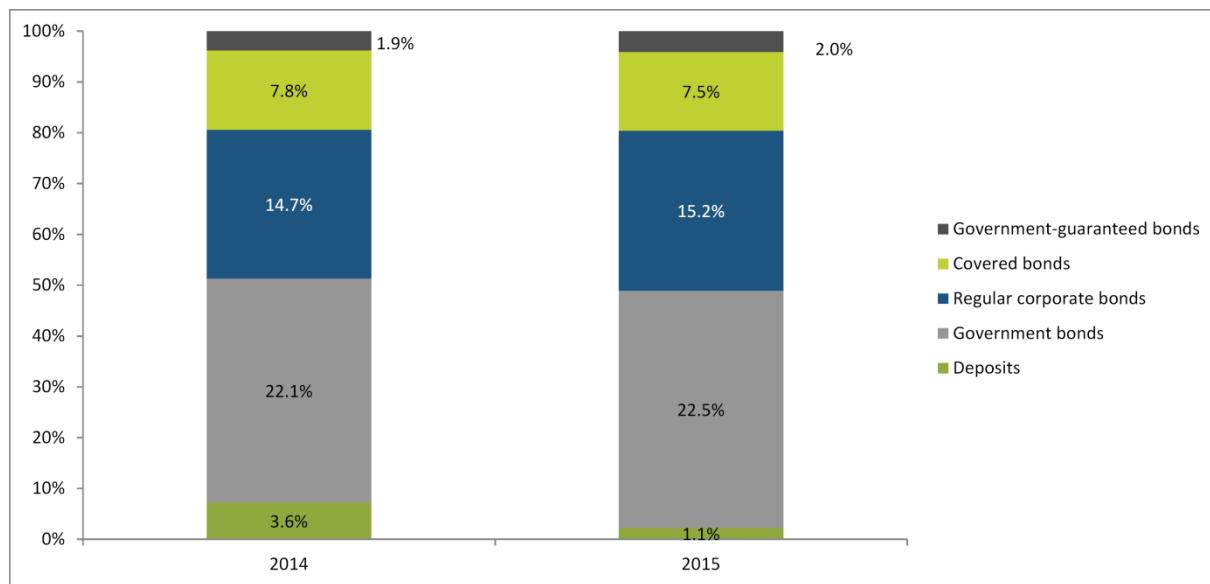
Structure of the investment portfolio



Following is a graph showing the structure of fixed-income investments.

³⁵ Purchase of interests in Velebit osiguranje and Velebit životno osiguranje from Velebit usluge – in liquidation. This resulted on the one hand in an increase in the balance of investments in subsidiaries and associates (€ 12.3 million), on the other hand, liabilities were established relating to Velebit usluge - in liquidation for the purchase price of Velebit osiguranje and Velebit životno osiguranje.

Fixed-income investments by asset type



In the structure of fixed-income investments, there was a decline in the proportion of deposits (2.5 percentage points) compared to 2014. The decrease was a result of the purchase of investment property and the increased investment in Group companies.

21.2.1.2 Receivables

Receivables recorded an increase of 18.1 % or € 12.9 million at year-end 2015. The increase mainly relates to receivables arising out of coinsurance and reinsurance business as a result of the growth in international business, especially South Korea. The percentage of non-past-due receivables was 82.9 %, together with past-due receivables up to 180 days, they accounted for 95.0 %. Sava Reinsurance Company almost exclusively transacts business with highly rated insurers and reinsurers, which is why impairment losses on operating receivables are small.

21.2.1.3 Technical provisions ceded to reinsurers

At year-end 2015 the amount of technical provisions ceded to reinsurers was 48.1 % lower than at year-end 2014 due to the decrease in the reinsurers' share of the claims provision. This is because at year-end 2014, a provision was established for ice damage losses in the amount of € 10.9 million, which had been settled by the end of 2015, resulting in a large decline in the provision. The amount of the reinsurers' share of technical provisions is explained in note 7 of the notes to the financial statements.

21.2.2 Liabilities

Equity and liabilities by type

| €) | 31/12/2015 | As % of total at 31/12/2015 | | As % of total at 31/12/2014 |
|---------------------------------------|--------------------|-----------------------------|--------------------|-----------------------------|
| | | 31/12/2015 | 31/12/2014 | |
| EQUITY AND LIABILITIES | 570,886,710 | 100.0 % | 547,413,684 | 100.0 % |
| Equity | 263,679,403 | 46.2 % | 258,135,674 | 47.2 % |
| <i>Share capital</i> | <i>71,856,376</i> | <i>12.6 %</i> | <i>71,856,376</i> | <i>13.1 %</i> |
| <i>Capital reserves</i> | <i>54,239,757</i> | <i>9.5 %</i> | <i>54,239,757</i> | <i>9.9 %</i> |
| <i>Profit reserves</i> | <i>124,175,314</i> | <i>21.8 %</i> | <i>115,977,201</i> | <i>21.2 %</i> |
| <i>Own shares</i> | <i>-10,319,347</i> | <i>-1.8 %</i> | <i>-10,115,023</i> | <i>-1.8 %</i> |
| <i>Fair value reserve</i> | <i>2,963,868</i> | <i>0.5 %</i> | <i>4,341,739</i> | <i>0.8 %</i> |
| <i>Retained earnings</i> | <i>12,769,646</i> | <i>2.2 %</i> | <i>15,713,039</i> | <i>2.9 %</i> |
| <i>Net profit/loss for the period</i> | <i>7,993,789</i> | <i>1.4 %</i> | <i>6,122,585</i> | <i>1.1 %</i> |
| Subordinated liabilities | 23,534,136 | 4.1 % | 23,499,692 | 4.3 % |
| Technical provisions | 220,901,954 | 38.7 % | 216,658,049 | 39.6 % |
| Other provisions | 347,277 | 0.1 % | 273,590 | 0.0 % |
| Other financial liabilities | 91,896 | 0.0 % | 74,429 | 0.0 % |
| Liabilities from operating activities | 47,871,910 | 8.4 % | 46,148,390 | 8.4 % |
| Other liabilities* | 14,460,133 | 2.5 % | 2,623,860 | 0.5 % |

*There was a material increase in other liabilities at year-end 2015 compared to year-end 2014 because of liabilities to Velebit usluge - in liquidation for the payment of the purchase price of shares in Velebit osiguranje and Velebit životno osiguranje in the amount of € 12.3 million.

21.2.2.1 Equity

Equity is the largest item on the liabilities side, representing 46.2 % of liabilities and equity. Compared to 31 December 2014, equity increased by 2.1 % or € 5.5 million due to the following movements:

- net profit for 2015 amounted to € 16.2 million (increase in equity);
- Sava Reinsurance Company paid out dividends in the amount of € 9.1 million (decrease in equity);
- own shares repurchases of € 0.2 million (decrease in equity);
- fair value reserve decreased by € 1.4 million as a result of trends in capital markets (decrease in equity).

21.2.2.2 Technical provisions

Technical provisions, the second largest item on the liabilities side, increased by 2.0 % or € 4.2 million compared to 31 December 2014. The increase is a result of the 33.6 % growth in gross unearned premiums relating to international business (international gross premiums written grew by 25.9 %). The gross provision for outstanding claims decreased, down from a relatively high level in 2014 that included provisions for Slovenian ice damage claims. The movement in technical provisions is also explained in detail in note 19 of the notes to the financial statements.

21.2.2.3 Liabilities from operating activities

Liabilities from operating activities mainly comprise liabilities for claims and commissions relating to core business and liabilities for reinsurance premiums. Their payment dynamics depend on amounts in fourth quarter reinsurance accounts received, to be settled at a later date similar to receivables.

21.2.3 Capital adequacy of Sava Reinsurance Company

By law Sava Reinsurance Company must maintain adequate capital levels with regard to the amount and type of reinsurance business carried out. The capital must be at all times at least equal to capital adequacy requirements calculated using the higher of the premium basis calculation and claims basis calculation. As at 31 December 2015, the Company's required solvency margin was € 24.2 million (31/12/2014: € 23.2 million), while the Company's available solvency margin stood at € 52.3 million (31/12/2014: € 52.6 million).

Statement of capital adequacy for Sava Reinsurance Company

| (€) | 31/12/2015 | 31/12/2014 |
|---|------------|--------------------|
| CORE CAPITAL (Article 106 of the Slovenian Insurance Act (ZZavar)) | | |
| Paid-up share capital, other than paid-up share capital arising from cumulative preference shares, or initial capital | 1 | 71,856,376 |
| Capital reserves, other than capital reserves arising from cumulative preference shares | 2 | 54,239,757 |
| Profit reserves, other than the reserves for credit and catastrophe risk equalization | 3 | 113,257,429 |
| Net profit brought forward from previous years | 4 | 12,769,646 |
| Fair value reserve relating to assets not financed from technical provisions | 5 | 601,782 |
| Treasury shares and own interests | 6 | 10,319,347 |
| Intangible assets | 7 | 666,490 |
| Core capital (1 + 2 + 3 + 4 + 5 – 6 – 7) | 8 | 241,739,153 |
| Guarantee fund | 9 | 8,065,373 |
| Compliance with Article 106 (4) of the ZZavar (8 – 9) | 10 | 233,673,780 |
| ADDITIONAL CAPITAL (Article 107 of the ZZavar) | | |
| Subordinated debt instruments | 11 | 6,049,029 |
| Additional capital (11), however not more than 50 % of the lower of core capital and required solvency margin | 12 | 6,049,029 |
| AVAILABLE SOLVENCY MARGIN AND STATEMENT OF CAPITAL ADEQUACY (Article 108 of the ZZavar) | | |
| Total of core and additional capital (8 + 12) | 13 | 247,788,182 |
| Participations within the meaning of Article 108(1), point 1, of the ZZavar | 14 | 193,914,443 |
| Participations within the meaning of Article 108(2), point 1, of the ZZavar | 15 | 1,534,952 |
| Available solvency margin of insurer (13 – 14 – 15) | 16 | 52,338,787 |
| Required solvency margin | 17 | 24,196,119 |
| Surplus/deficit of available solvency margin (16 – 17) | 18 | 28,142,668 |
| | | 29,391,902 |

Sava Reinsurance Company met capital adequacy requirements through all of 2015, as it maintained a surplus of available solvency margin over the required solvency margin.

At 31 December 2015 the solvency ratio stood at 216.3 % (31/12/2014: 226.8 %). Therefore, the insolvency risk that Sava Reinsurance Company is exposed to is small. This assessment has been made based on the Solvency I regime, which had been in force up until the reporting date. The new Solvency II regime, which came into force on 1 January 2016, has fundamentally changed the calculation of solvency capital as well as the measurement of assets and liabilities. Based on an unaudited assessment, the solvency ratio calculated according to Solvency II at 31 December 2015 also exceeds the 200 % limit.

21.2.4 Other investments of Sava Reinsurance Company in the insurance industry

In addition to its investments in subsidiaries at 31 December 2015, Sava Reinsurance Company held investments in other companies in the insurance industry.

Other investments of Sava Reinsurance Company in the insurance industry

| | Holding (%) as at 31/12/2015 |
|--|---------------------------------|
| Slovenia | |
| Skupina prva, zavarovalniški holding, d.d. | 4.04 % |
| Zavarovalnica Triglav d.d. | 0.73 % |
| EU and other international | |
| Bosna reosiguranje, d.d., Sarajevo, Bosnia and Herzegovina | 0.49 % |
| Dunav Re, a.d.o., Belgrade, Serbia | 1.12 % |

21.2.5 Capital structure

At 31 December 2015 Sava Reinsurance Company had € 263.7 million of equity capital and € 23.5 million of subordinated liabilities. Subordinated liabilities and other financial liabilities accounted for 9.0 % of capital.

For more details on the subordinate debt, see sections 25.2.18 and 25.8 (note 8) in the notes to the financial statements.

21.2.6 Cash flow

In 2015 net cash from operating activities at the Company level amounted to € 5.4 million, which was attributable to the positive cash flow from core reinsurance business.

Net disbursements in financing activities totalled € 14.1 million. The amount of net disbursements in financing activities was affected by the following: repayment of short-term financial liabilities in the amount of € 3.9 million (recapitalization of Sava Životno osiguranje and own share repurchases from minority shareholders of Croatian subsidiaries), dividend payouts in the amount of € 9.1 million, payment of interest on subordinated debt in the amount of € 0.9 million and own share repurchases of € 0.2 million.

The movement in the net disbursement in financing activities is due to investing activities, however, the amount was also affected by the above factors.

21.3 Human resources management

21.3.1 Strategic HR management guidelines

The following strategic HR management guidelines reflect the Company's corporate strategic guidelines:

- recruitment and development of competent and responsible employees;
- efficient management and motivation of employees;
- maintaining personnel stability with low fluctuation;
- promoting a positive working environment, and
- developing a modern organisational culture.

21.3.2 Key activities in the field of HR management

In 2015, our activities were focused on education, improving the process of annual performance interviews, and the implementation and basic use of the IT system in support of HR processes.

The Sava Re Group employee training and development policy was adopted, which lay the foundations for planning and carrying out various forms of training and education: traineeship, work introduction, mentorship, formal education, training and other development programmes.

With the implementation and use of the basic personnel information system, human resources received a tool that enables efficient management of data and documents related to employees. In the future, this tool will also serve to support certain HR processes.

21.3.3 Recruitment and the structure of employees

New employees are hired based on the adopted employment plan.

The company builds its recruitment practices on:

- attracting and hiring the most suitable personnel;
- proper induction and integration into the work environment, and
- further HR development in accordance with the requirements of the Company and the Group.

Headcount

| | 31 Dec. 2015 | 31 Dec. 2014 | Difference 31 Dec. 2015 & 31 Dec. 2014 |
|------------------------------------|--------------|--------------|--|
| Headcount based on FTE | 82.95 | 78.63 | 4.33 |
| Number of regularly employed staff | 97 | 89 | 8 |

Below are explanations related to regularly employed staff according to different criteria.

In 2015, 9 new employees joined us, while one employee was relocated within the Group. Out of those, 3 employees came from our subsidiaries, i.e. one from strategic purchasing and two from internal audit. New employees will cover: strategic investment management; the expansion of reinsurance to the African market; conclusion of facultative reinsurance; technical support for the reinsurance business due to the replacement of a colleague currently on maternity leave; and lastly, risk management and the project of merging EU-based Group insurers.

Headcount based on working time

| | 31 Dec. 2015 | | 31 Dec. 2014 | |
|----------------|--------------|-----------|--------------|-----------|
| | Number | Share (%) | Number | Share (%) |
| Part-time work | 16 | 16.5 | 14 | 15.7 |
| Full-time work | 81 | 83.5 | 75 | 84.3 |
| Total | 97 | 100.0 | 89 | 100.0 |

Employment contracts for full-time work have been concluded with most employees. Part-time employment refers to those colleagues who work for several employers, i.e. for other Group companies in the Republic of Slovenia. Work on a part-time basis is also offered to employees based on their rights as parents to childcare leave.

Headcount based on the level of education

| | 31 Dec. 2015 | | 31 Dec. 2014 | |
|-------------------------------|--------------|--------------|--------------|--------------|
| | Number | Share (%) | Number | Share (%) |
| Primary education | 0 | - | 0 | - |
| Secondary education | 14 | 14.4 | 13 | 14.6 |
| Higher education | 5 | 5.2 | 5 | 5.6 |
| University education | 58 | 59.8 | 52 | 58.4 |
| Master's and doctoral degrees | 20 | 20.6 | 19 | 21.3 |
| Total | 97 | 100.0 | 89 | 100.0 |

The educational structure of employees remains constant. Employees with higher and university education make up the largest share. An increase in the number of this group may be attributed to new recruitments of highly qualified personnel, as required by the nature of our business. The Company encourages employees to take up various kinds of formal education.

Headcount based on age

| | 31 Dec. 2015 | | 31 Dec. 2014 | |
|--------------|--------------|--------------|--------------|--------------|
| Age groups | Number | Share (%) | Number | Share (%) |
| 20-25 | 2 | 2.1 | 3 | 3.4 |
| 26-30 | 7 | 7.2 | 7 | 7.9 |
| 31-35 | 17 | 17.5 | 15 | 16.9 |
| 36-40 | 24 | 24.7 | 24 | 27.0 |
| 41-45 | 19 | 19.6 | 18 | 20.2 |
| 46-50 | 14 | 14.4 | 12 | 13.5 |
| 51-55 | 6 | 6.2 | 3 | 3.4 |
| 56 and over | 8 | 8.2 | 7 | 7.9 |
| Total | 97 | 100.0 | 89 | 100.0 |

The average age of employees in the Company increased compared to the previous year and was 41.92 years (40.95 years in 2014), which is also the result of employing new, highly qualified personnel with many years of experience.

Headcount based on gender

| | 31 Dec. 2015 | | 31 Dec. 2014 | |
|--------------|--------------|--------------|--------------|--------------|
| Gender | Number | Share (%) | Number | Share (%) |
| Female | 61 | 62.9 | 58 | 65.2 |
| Male | 36 | 37.1 | 31 | 34.8 |
| Total | 97 | 100.0 | 89 | 100.0 |

The Company employs more women than men. Women are represented on all levels of management and in all professional areas. In 2015, the share of men increased owing to new recruitments.

Headcount based on years of service with the Company

| Years of service with the Company | 31 Dec. 2015 | | 31 Dec. 2014 | |
|-----------------------------------|--------------|--------------|--------------|--------------|
| | Number | Share (%) | Number | Share (%) |
| From 0 to 5 years | 39 | 40.2 | 38 | 42.7 |
| From 5 to 10 years | 32 | 33.0 | 26 | 29.2 |
| From 10 to 15 years | 8 | 8.2 | 9 | 10.1 |
| From 15 to 20 years | 12 | 12.4 | 13 | 14.6 |
| From 20 to 30 years | 3 | 3.1 | 1 | 1.1 |
| More than 30 years | 3 | 3.1 | 2 | 2.2 |
| Total | 97 | 100.0 | 89 | 100.0 |

A high rate of employees in the first two groups based on years of service with the Company may be attributed to intensive employment practices in place since 2009. Fewer employees in the groups with over 20 years of service can be traced to retirements, which resulted in fewer employees with a long period of employment.

21.3.4 Absenteeism

Absence from work is determined by measuring the number of lost working days compared to the average number of employees and the number of all working days in a year. In 2015, the rate of absenteeism fell by 1.61 percentage points to 2.39 % compared to the previous year. We see the lower absenteeism rate in 2015 as consistent with good working conditions and the various activities related to health and fitness offered by the Company.

21.3.5 Fluctuation

In 2015, we hired 9 employees, of which 3 came from subsidiaries and 6 were new recruitments. One employee left due to relocation to a subsidiary.

The rate of fluctuation in 2015 was 1.03 %, which is 0.09 percentage points lower than in the previous year (1.12 % in 2014). Such low fluctuation rates help us maintain an important degree of stability in personnel.

| Year | New employees* | Leaving employees** | Difference |
|------|----------------|---------------------|------------|
| 2013 | 3 | 6 | -3 |
| 2014 | 16 | 1 | 15 |
| 2015 | 9 | 1 | 8 |

*New employees = number of employees who joined the Company.

**Leaving employees = number of employees who left the Company.

21.3.6 Training and development of employees

In order to develop competent and responsible employees, we encourage our employees to take part in education and training schemes in accordance with the requirements of the workplace as well as personal and career development.

Our employees take part in business and professional conferences and other training schemes in Slovenia and abroad. In 2015, we held several courses for foreign languages, computer program fluency and courses aimed at developing soft skills.

Internal seminars intended for the actuarial department, risk management, life underwriting and reinsurance were also organised.

The Company encourages hiring young, promising staff. In order to induct new employees into the work quickly and efficiently, we have prepared traineeship and probationary work programmes for them. During this period, the mentor and superior are in charge of overseeing the work of newly hired staff.

We also ensure that knowledge is shared among the employees in the Sava Re Group. Internal distance learning is facilitated via a variety of contemporary channels (Webex, videophone conferences, etc.) and in different fields of work (accounting, controlling, finance, risk management, etc.)

In 2015, we organised conferences related to sales controlling, claims handling and purchasing. And for the first time ever a HR management conference was organised.

Traditionally, two Group strategic conferences were organised with the aim of transferring best working practices between Group companies in the field of corporate management.

21.3.7 Management and motivation of employees

We promote a positive working environment through effective management and motivation of employees, efficient organisation of work, and inclusion of employees in different projects.

21.3.7.1 Regular annual performance assessment interviews

Regular performance assessment interviews are conducted each year with all employees of the Company. During these interviews, the manager discusses with the employee the realization and planning of activities and targets, completed or required education and training schemes, and other plans.

21.3.7.2 Health and safety at work

Our good health and safety at work programme includes activities in which all employees take part – the management, human resources management, approved medical practitioners and authorized external services. In 2015, no occupational injuries were reported.

Our employees are regularly referred for periodic medical check-ups. We also provide regular training in the field of safety at work, in accordance with the applicable legislation and internal acts.

In 2015, as in previous years, we organised team-building activities for all employees, which the Company holds with the purpose of fostering and maintaining good relations and promoting health at work.

Moreover, an in-company course on basic reanimation techniques using an Automated External Defibrillator (AED) was organised. To this end, the Company bought one AED, which is mounted in the reception room, as recommended.

21.3.7.3 Other activities

Sava Reinsurance Company works in close cooperation with both workers' representation bodies in the Company – the workers council and the union. In 2015, our common cooperation was required in the process of amending internal company acts.

Workers' meetings are an important source of information for employees, where the management board presents the operating results, plans for the current period and the development strategy of both the Company and the Group.

We strengthen our culture of cooperation and integration by organising joint meetings, trainings and social events. The Sava Re Day, which already enjoys a tradition going back several years, has become a popular, well-established event aimed at promoting voluntary work among employees in different humanitarian organisations.



21.4 Risk Management at Sava Reinsurance Company

The organisation, process and the risk management policy of Sava Reinsurance Company are described in the business report of the Sava Re Group, section 11 "Risk management".

21.5 Internal audit

The organisation of internal auditing in 2015 is described in the business report of the Sava Re Group, section 13 "Operation of the internal audit".

21.6 Business processes and IT support

In 2015 Sava Reinsurance Company continued implementing the REvolve application for the support of reinsurance operations and at the beginning of 2015, the new Navision version was ready for

production use, along with related systems, such as electronic invoice approval, travel orders, and software for human resources management and payroll. In the first half of the year, a TIS system for the digitalizing and processing paper invoices was integrated with the REvolve application. After extensive testing, the new system was put into production use in July and all inward reinsurance invoices of the second half of the year were captured with the new application. In the second half of the year, we provided IT support for the preparation of outward reinsurance invoices from pre-invoices and added the functionalities of closing and payment specifications. Outward reinsurance invoices were prepared for production use applying the new software for the fourth quarter 2015, while the closing and payment specifications, which facilitate the closing of subsidiary records, were ready for production use at the beginning of 2016. The implementation of software to support reinsurance operations is thus nearing completion and is expected to be completed in the second quarter of 2016. After that, we will continue developing upgrades to meet the needs of the business process.

In 2015, we introduced several small but equally important applications. We developed and introduced the first phase of the risk register, an application for the tracking of working time, revamped the website of Sava Reinsurance Company technologically and otherwise, and introduced a new intranet system for all Group companies and a joint intranet for the Group.

In terms of infrastructure, we continued consolidating systems. We upgraded infrastructure components in the Novo mesto data centre and set up a small server in Ljubljana for the purpose of testing and integration with other applications that require a low latency network. We increased the number of servers that are mirrored to the secondary site as well as those overseeing outsourcing.

21.7 Performance indicators for Sava Reinsurance Company³⁶

Development of gross premiums written

| (€) | 2015 | 2014 | Index |
|------------------------------|--------------------|--------------------|--------------|
| | 1 | 2 | 1/2 |
| Personal accident | 9,411,698 | 7,307,845 | 128.8 |
| Health | 2,150,843 | 49,965 | 4,304.7 |
| Land vehicles casco | 16,432,253 | 16,379,589 | 100.3 |
| Railway rolling stock | 102,650 | 447 | 22,961.2 |
| Aircraft hull | 616,442 | 358,873 | 171.8 |
| Ships hull | 3,772,148 | 3,987,802 | 94.6 |
| Goods in transit | 4,975,663 | 3,501,048 | 142.1 |
| Fire insurance | 67,676,509 | 55,067,401 | 122.9 |
| Other damage to property | 21,362,766 | 22,646,983 | 94.3 |
| Motor liability | 12,536,166 | 12,336,797 | 101.6 |
| Aircraft liability | 174,181 | 56,959 | 305.8 |
| Liability for ships | 334,736 | 267,803 | 125.0 |
| General liability | 4,783,141 | 5,456,687 | 87.7 |
| Credit | 603,027 | 378,718 | 159.2 |
| Suretyship | 142,740 | 203,302 | 70.2 |
| Miscellaneous financial loss | 4,930,798 | 582,123 | 847.0 |
| Legal expenses | 6,228 | 0 | - |
| Assistance | -2,469 | -2,332 | 105.8 |
| Life insurance | 1,674,409 | 2,396,858 | 69.9 |
| Unit-linked life | 298,491 | 346,376 | 86.2 |
| Total non-life | 150,009,522 | 128,580,011 | 116.7 |
| Total life | 1,972,899 | 2,743,235 | 71.9 |
| Total | 151,982,421 | 131,323,246 | 115.7 |

³⁶ Performance indicators are given pursuant to the Decision on annual report and quarterly financial statements of insurance companies – SKL 2009 (Official Gazette of the Republic of Slovenia, nos. 47/09, as amended).

Net premiums written as a percentage of gross premiums written

| (\$, except percentages) | Gross premiums written | Net premiums written | 2015 | 2014 |
|------------------------------|------------------------|----------------------|---------------|---------------|
| | 1 | 2 | 2/1 | |
| Personal accident | 9,411,698 | 9,352,316 | 99.4 % | 99.2 % |
| Health | 2,150,843 | 2,150,843 | 100.0 % | 100.0 % |
| Land vehicles casco | 16,432,253 | 15,466,211 | 94.1 % | 90.0 % |
| Railway rolling stock | 102,650 | 102,650 | 100.0 % | 100.0 % |
| Aircraft hull | 616,442 | 616,442 | 100.0 % | 100.0 % |
| Ships hull | 3,772,148 | 3,699,921 | 98.1 % | 98.3 % |
| Goods in transit | 4,975,663 | 4,760,121 | 95.7 % | 95.9 % |
| Fire insurance | 67,676,509 | 56,930,750 | 84.1 % | 83.6 % |
| Other damage to property | 21,362,766 | 18,550,752 | 86.8 % | 88.5 % |
| Motor liability | 12,536,166 | 12,078,525 | 96.3 % | 95.6 % |
| Aircraft liability | 174,181 | 123,341 | 70.8 % | -7.0 % |
| Liability for ships | 334,736 | 329,295 | 98.4 % | 98.2 % |
| General liability | 4,783,141 | 4,245,507 | 88.8 % | 90.1 % |
| Credit | 603,027 | 603,027 | 100.0 % | 100.0 % |
| Suretyship | 142,740 | 142,740 | 100.0 % | 100.0 % |
| Miscellaneous financial loss | 4,930,798 | 4,550,962 | 92.3 % | 36.5 % |
| Legal expenses | 6,228 | 6,228 | 100.0 % | - |
| Assistance | -2,469 | -2,469 | 100.0 % | 100.0 % |
| Life insurance | 1,674,409 | -219,791 | -13.1 % | 41.8 % |
| Unit-linked life | 298,491 | 126,125 | 42.3 % | 39.7 % |
| Total non-life | 150,009,522 | 133,707,162 | 89.1 % | 88.3 % |
| Total life | 1,972,899 | -93,666 | -4.7 % | 41.5 % |
| Total | 151,982,421 | 133,613,496 | 87.9 % | 87.3 % |

Development of gross claims paid

| (\$) | 2015 | 2014 | Index |
|------------------------------|-------------------|-------------------|--------------|
| | 1 | 2 | 1/2 |
| Personal accident | 5,279,619 | 3,742,332 | 141.1 |
| Health | 1,476,957 | 687,523 | 214.8 |
| Land vehicles casco | 11,810,796 | 9,579,505 | 123.3 |
| Railway rolling stock | 2,529 | 1,076 | 235.1 |
| Aircraft hull | 339,744 | 124,603 | 272.7 |
| Ships hull | 2,068,469 | 1,931,552 | 107.1 |
| Goods in transit | 1,337,086 | 908,594 | 147.2 |
| Fire insurance | 43,200,550 | 29,897,748 | 144.5 |
| Other damage to property | 12,634,203 | 10,268,448 | 123.0 |
| Motor liability | 7,625,754 | 9,543,771 | 79.9 |
| Aircraft liability | 4,718 | 26,939 | 17.5 |
| Liability for ships | 132,005 | 119,426 | 110.5 |
| General liability | 2,023,580 | 1,926,965 | 105.0 |
| Credit | -150,180 | 180,640 | -83.1 |
| Suretyship | 338,049 | 169,318 | 199.7 |
| Miscellaneous financial loss | 223,207 | -201,675 | -110.7 |
| Legal expenses | 821 | 0 | - |
| Assistance | 728 | 1,600 | 45.5 |
| Life insurance | 1,211,842 | 1,126,140 | 107.6 |
| Unit-linked life | 129,060 | 147,428 | 87.5 |
| Total non-life | 88,348,635 | 68,908,364 | 128.2 |
| Total life | 1,340,902 | 1,273,569 | 105.3 |
| Total | 89,689,537 | 70,181,933 | 127.8 |

Loss ratios

| (\$, except percentages) | Gross premiums written | Gross claims paid | 2015 | 2014 |
|------------------------------|------------------------|-------------------|---------------|---------------|
| | 1 | 2 | 2/1 | |
| Personal accident | 9,411,698 | 5,279,619 | 56.1 % | 51.2 % |
| Health | 2,150,843 | 1,476,957 | 68.7 % | 1376.0 % |
| Land vehicles casco | 16,432,253 | 11,810,796 | 71.9 % | 58.5 % |
| Railway rolling stock | 102,650 | 2,529 | 2.5 % | 240.6 % |
| Aircraft hull | 616,442 | 339,744 | 55.1 % | 34.7 % |
| Ships hull | 3,772,148 | 2,068,469 | 54.8 % | 48.4 % |
| Goods in transit | 4,975,663 | 1,337,086 | 26.9 % | 26.0 % |
| Fire insurance | 67,676,509 | 43,200,550 | 63.8 % | 54.3 % |
| Other damage to property | 21,362,766 | 12,634,203 | 59.1 % | 45.3 % |
| Motor liability | 12,536,166 | 7,625,754 | 60.8 % | 77.4 % |
| Aircraft liability | 174,181 | 4,718 | 2.7 % | 47.3 % |
| Liability for ships | 334,736 | 132,005 | 39.4 % | 44.6 % |
| General liability | 4,783,141 | 2,023,580 | 42.3 % | 35.3 % |
| Credit | 603,027 | -150,180 | -24.9 % | 47.7 % |
| Suretyship | 142,740 | 338,049 | 236.8 % | 83.3 % |
| Miscellaneous financial loss | 4,930,798 | 223,207 | 4.5 % | -34.6 % |
| Legal expenses | 6,228 | 821 | 13.2 % | - |
| Assistance | -2,469 | 728 | -29.5 % | -68.6 % |
| Life insurance | 1,674,409 | 1,211,842 | 72.4 % | 47.0 % |
| Unit-linked life | 298,491 | 129,060 | 43.2 % | 42.6 % |
| Total non-life | 150,009,522 | 88,348,635 | 58.9 % | 53.6 % |
| Total life | 1,972,899 | 1,340,902 | 68.0 % | 46.4 % |
| Total | 151,982,421 | 89,689,537 | 59.0 % | 53.4 % |

Administrative expenses as percentage of gross premiums written (€)

| Gross premiums written | Administrative expenses | 2015 | 2014 |
|------------------------|-------------------------|-------|-------|
| | | 1 | 2 |
| 151,982,421 | 9,275,988 | 6.1 % | 6.3 % |

Acquisition costs as percentage of gross premiums written (€)

| Gross premiums written | Acquisition costs | 2015 | 2014 |
|------------------------|-------------------|--------|--------|
| | | 1 | 2 |
| 151,982,421 | 30,953,238 | 20.4 % | 23.4 % |

Net investment income as percentage of average investments

| (\$) | Average investments | Investment income | Investment expenses | Investment return | Net investment income 1-12 |
|----------------|---------------------|-------------------|---------------------|-------------------|----------------------------|
| | | | | 1-12/2015 | 2014 |
| Liability fund | 212,362,298 | 17,548,984 | 10,064,461 | 3.5 % | 3.0 % |
| Capital fund | 230,211,043 | 14,130,644 | 5,993,052 | 3.5 % | 3.3 % |
| Total | 442,573,341 | 31,679,628 | 16,057,513 | 3.5 % | 3.2 % |

Net provisions for outstanding claims as percentage of net earned premiums

| (€, except percentages) | Net provision for outstanding claims | Net premiums earned | 2015 | 2014 |
|------------------------------|--------------------------------------|---------------------|----------------|----------------|
| | 1 | 2 | 1/2 | |
| Personal accident | 8,964,378 | 8,884,659 | 100.9 % | 109.0 % |
| Health | 279,998 | 1,854,428 | 15.1 % | 253.3 % |
| Land vehicles casco | 5,470,342 | 15,963,270 | 34.3 % | 42.2 % |
| Railway rolling stock | 0 | 88,765 | - | - |
| Aircraft hull | 509,078 | 579,596 | 87.8 % | 116.1 % |
| Ships hull | 4,886,294 | 3,463,323 | 141.1 % | 109.1 % |
| Goods in transit | 7,015,631 | 4,557,322 | 153.9 % | 144.7 % |
| Fire insurance | 62,205,808 | 52,353,695 | 118.8 % | 112.0 % |
| Other damage to property | 20,262,068 | 18,052,219 | 112.2 % | 119.8 % |
| Motor liability | 34,531,711 | 12,093,769 | 285.5 % | 278.8 % |
| Aircraft liability | 183,383 | -33,434 | -548.5 % | -1815.8 % |
| Liability for ships | 316,031 | 238,797 | 132.3 % | 155.5 % |
| General liability | 12,729,993 | 4,126,930 | 308.5 % | 270.5 % |
| Credit | 371,700 | 446,433 | 83.3 % | 73.5 % |
| Suretyship | 281,897 | 167,629 | 168.2 % | 40.3 % |
| Miscellaneous financial loss | 1,317,275 | 2,481,708 | 53.1 % | 163.5 % |
| Legal expenses | 789 | 3,580 | 22.0 % | - |
| Assistance | 2,359 | -2,348 | -100.5 % | -233.1 % |
| Life insurance | 842,563 | 32,848 | 2565.0 % | 203.8 % |
| Unit-linked life | 69,650 | 126,107 | 55.2 % | 54.4 % |
| Total non-life | 159,328,736 | 125,320,341 | 127.1 % | 131.0 % |
| Total life | 912,212 | 158,956 | 573.9 % | 178.4 % |
| Total | 160,240,948 | 125,479,297 | 127.7 % | 131.3 % |

Gross profit/loss for the period as percentage of net premiums written (€)

| Gross profit/loss | Net premiums written | 2015 | 2014 |
|-------------------|----------------------|--------|--------|
| 1 | 2 | 1/2 | |
| 16,739,349 | 133,613,496 | 12.5 % | 22.4 % |

Gross profit/loss for the period as percentage of average equity (€)

| Gross profit/loss | Average equity | 2015 | 2014 |
|-------------------|----------------|-------|--------|
| 1 | 2 | 1/2 | |
| 16,739,349 | 260,907,538 | 6.4 % | 10.2 % |

Gross profit/loss for the period as percentage of average assets (EUR)

| Gross profit/loss | Average assets | 2015 | 2014 |
|-------------------|----------------|-------|-------|
| 1 | 2 | 1/2 | |
| 16,739,349 | 559,150,197 | 3.0 % | 4.8 % |

Gross profit/loss for the period per share (€)

| Gross profit/loss | No. of shares | 2015 | 2014 |
|-------------------|---------------|------|------|
| 1 | 2 | 1/2 | |
| 16,739,349 | 17,219,662 | 0.97 | 1.49 |

Net profit/loss for the period as percentage of average equity (€)

| Net profit/loss | Average equity | 2015 | 2014 |
|-----------------|----------------|-------|-------|
| 1 | 2 | 1/2 | |
| 16,191,902 | 260,907,538 | 6.2 % | 8.9 % |

Available solvency margin as percentage of net premiums written (€)

| Available solvency margin | Net premiums written | 2015 | 2014 |
|---------------------------|----------------------|--------|--------|
| 1 | 2 | 1/2 | |
| 52,338,787 | 133,613,496 | 39.2 % | 45.8 % |

Available solvency margin as percentage of required solvency margin (€)

| Available solvency margin | Required solvency margin | 2015 | 2014 |
|---------------------------|--------------------------|---------|---------|
| 1 | 2 | 1/2 | |
| 52,338,787 | 24,196,119 | 216.3 % | 226.8 % |

Available solvency margin as percentage of technical provisions (€)

| Available solvency margin | Technical provisions | 2015 | 2014 |
|---------------------------|----------------------|--------|--------|
| 1 | 2 | 1/2 | |
| 52,338,787 | 220,901,954 | 23.7 % | 24.3 % |

Available solvency margin as percentage of reinsurance receivables plus reinsurers' share of technical provisions (€)

| Available solvency margin | Reinsurance receivables plus reinsurers' share of technical provisions | 2015 | 2014 |
|---------------------------|--|--------|--------|
| 1 | 2 | 1/2 | |
| 52,338,787 | 98,479,364 | 53.1 % | 51.5 % |

Net premiums written as percentage of average equity and average technical provisions (€)

| Net premiums written | Average equity | Average technical provisions | 2015 | 2014 |
|----------------------|----------------|------------------------------|---------|--------|
| 1 | 2 | 3 | 1/(2+3) | |
| 133,613,496 | 260,907,538 | 218,780,002 | 27.9 % | 24.7 % |

Net premiums written as percentage of average equity (€)

| Net premiums written | Average equity | 2015 | 2014 |
|----------------------|----------------|--------|--------|
| 1 | 2 | 1/2 | |
| 133,613,496 | 260,907,538 | 51.2 % | 45.5 % |

Average technical provisions as percentage of net earned premiums (€)

| Average net technical provisions | Net premiums earned | 2015 | 2014 |
|----------------------------------|---------------------|---------|---------|
| 1 | 2 | 1/2 | |
| 195,334,999 | 125,479,297 | 155.7 % | 161.7 % |

Equity as percentage of net unearned premiums (€)

| Equity | Net unearned premiums | 2015 | 2014 |
|-------------|-----------------------|---------|---------|
| 1 | 2 | 1/2 | |
| 263,679,403 | 44,191,669 | 596.7 % | 715.9 % |

Equity as percentage of liabilities and equity (€)

| Equity | Liabilities and equity | 2015 | 2014 |
|-------------|------------------------|--------|--------|
| 1 | 2 | 1/2 | |
| 263,679,403 | 570,886,710 | 46.2 % | 47.2 % |

Net technical provisions as percentage of liabilities and equity (€)

| Net technical provisions | Liabilities and equity | 2015 | 2014 |
|--------------------------|------------------------|--------|--------|
| 1 | 2 | 1/2 | |
| 204,875,596 | 570,886,710 | 35.9 % | 33.9 % |

Gross premiums written per employee (€)

| Gross premiums written | Number of employees in regular employment | 2015 | 2014 |
|------------------------|---|-----------|-----------|
| 1 | 2 | 1/2 | |
| 151,982,421 | 82.95 | 1,832,217 | 1,670,248 |

22 OPINION OF THE APPOINTED ACTUARY TO THE ANNUAL REPORT OF SAVA REINSURANCE COMPANY

I have performed an actuarial investigation of the amount of technical provisions set aside by Sava Reinsurance Company as at 31 December 2015. The actuarial investigation was performed pursuant to the Insurance Act (ZZavar) and relevant implementing regulations.

My task was to verify whether proper records have been kept by the Company for evaluating the liabilities of its reinsurance operations. Adequate technical provisions are the responsibility of the Company's management board; the appointed actuary has to express an opinion on the adequacy of technical provisions relative to the liabilities of the Company arising out of or in relation to reinsurance contracts, and to verify compliance with statutory regulations. In respect to reinsurance contracts entered into during the year, it was my duty to establish whether the premiums and income earned thereon are sufficient, on reasonable actuarial assumptions, and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of these contracts. It is also my duty to verify the adequacy of the liability fund; to determine the amount of the required solvency margin of the Company and the effect of the Company's business strategy on the amount of the required solvency margin and on the capital adequacy position.

I am convinced that the actuarial investigation carried out provides sufficient ground for my opinion below.

The records for the valuation of reinsurance liabilities of Sava Reinsurance Company are adequate. Technical provisions have been set aside in compliance with regulations and in adequate amounts regarding the liabilities arising out of or in relation to reinsurance contracts. Premiums for reinsurance contracts and other financial resources of the Company available for this purpose, on reasonable actuarial assumptions, enable Sava Reinsurance Company to continuously meet its commitments in respect of these contracts.

The value of the liability fund exceeds gross technical provisions. Liability funds are invested in compliance with regulations on limitations and diversification. The Company's available solvency margin greatly exceeds the required solvency margin.

Based on the above, I hereby give my unqualified opinion.

Ljubljana, 2 March 2016



Katja Vavpetič, univ. dipl. mat.
Appointed actuary of Sava Reinsurance Company



Pozavarovalnica Sava, d. d.

FINANCIAL STATEMENTS OF SAVA REINSURANCE COMPANY WITH NOTES

23 AUDITOR'S REPORT



This is a translation of the original report in Slovene language

INDEPENDENT AUDITOR'S REPORT

To the owners of Pozavarovalnica Sava d.d.

Report on the Financial Statements

We have audited the accompanying financial statements of Pozavarovalnica Sava d.d. which comprise the statement of financial position as at December 31, 2015, and the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Pozavarovalnica Sava d.d. as of December 31, 2015, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Report on Other Legal and Regulatory Requirements

Management is also responsible for preparing the business report in accordance with the Slovenian Companies Act and for Appendix to annual report (hereafter referred to as "Appendix") on the basis of schemes defined by Regulatory Authority. Our responsibility is to assess whether the business report and Appendix are consistent with the audited financial statements. Our work regarding the business report and Appendix is performed in accordance with ISA 720, and restricted to assessing whether the business report and Appendix are consistent with the financial statements and does not include reviewing other information originated from non-audited financial records.

The business report and the Appendix are consistent with the audited financial statements.

Ljubljana, 30.3.2016

Janez Uranič
Director
Ernst & Young d.o.o.
Dunajska 111, Ljubljana

ERNST & YOUNG
Revizija, poslovno
svetovanje d.o.o., Ljubljana 1

Primož Kovačič
Certified Auditor

24 FINANCIAL STATEMENTS

24.1 Statement of financial position

| (€) | Note | 31/12/2015 | 31/12/2014 |
|--|------|--------------------|--------------------|
| ASSETS | | 570,886,710 | 547,413,684 |
| Intangible assets | 1 | 666,490 | 467,423 |
| Property and equipment | 2 | 2,455,343 | 2,462,814 |
| Deferred tax assets | 3 | 2,285,448 | 1,040,593 |
| Investment property | 4 | 2,999,742 | 115,492 |
| Financial investments in subsidiaries and associates | 5 | 208,231,721 | 189,641,994 |
| Financial investments: | 6 | 242,633,203 | 241,524,533 |
| - loans and deposits | | 13,457,000 | 25,586,465 |
| - held to maturity | | 2,074,258 | 2,074,001 |
| - available for sale | | 223,973,704 | 208,238,543 |
| - at fair value through profit or loss | | 3,128,241 | 5,625,524 |
| Reinsurers' share of technical provisions | 7 | 16,026,358 | 30,863,647 |
| Receivables | 8 | 84,425,749 | 71,484,165 |
| Receivables arising out of reinsurance and co-insurance business | | 82,453,006 | 71,298,397 |
| Current tax assets | | 1,633,620 | 0 |
| Other receivables | | 339,123 | 185,768 |
| Deferred acquisition costs | 9 | 10,496,041 | 9,003,998 |
| Other assets | 10 | 380,665 | 296,684 |
| Cash and cash equivalents | 11 | 285,950 | 512,342 |
| EQUITY AND LIABILITIES | | 570,886,710 | 547,413,684 |
| Equity | | 263,679,403 | 258,135,674 |
| Share capital | 12 | 71,856,376 | 71,856,376 |
| Capital reserves | 13 | 54,239,757 | 54,239,757 |
| Profit reserves | 14 | 124,175,314 | 115,977,201 |
| Own shares | 15 | -10,319,347 | -10,115,023 |
| Fair value reserve | 16 | 2,963,868 | 4,341,739 |
| Retained earnings | 17 | 12,769,646 | 15,713,039 |
| Net profit/loss for the period | 17 | 7,993,789 | 6,122,585 |
| Subordinated liabilities | 18 | 23,534,136 | 23,499,692 |
| Technical provisions | 19 | 220,901,954 | 216,658,049 |
| Unearned premiums | | 46,546,065 | 39,088,756 |
| Provision for outstanding claims | | 173,912,911 | 177,331,493 |
| Other technical provisions | | 442,978 | 237,800 |
| Other provisions | 20 | 347,277 | 273,590 |
| Other financial liabilities | 10 | 91,897 | 74,429 |
| Liabilities from operating activities | | 47,871,910 | 46,148,390 |
| Liabilities from primary insurance business | | 0 | 0 |
| Liabilities from reinsurance and co-insurance business | 21 | 47,871,910 | 43,682,228 |
| Current income tax liabilities | 21 | 0 | 2,466,162 |
| Other liabilities | 22 | 14,460,133 | 2,623,860 |

The notes to the financial statements in sections 25.2–25.10 form an integral part of these financial statements.

24.2 Income statement

| (€) | Note | 2015 | 2014 |
|--|------|--------------------|--------------------|
| Net earned premiums | 24 | 125,479,297 | 113,847,068 |
| Gross premiums written | | 151,982,421 | 131,323,246 |
| Written premiums ceded to reinsurers and co-insurers | | -18,368,925 | -16,655,543 |
| Change in gross unearned premiums | | -7,457,308 | -1,262,964 |
| Change in unearned premiums for the reinsurance and co-insurance part | | -676,891 | 442,329 |
| Income from investments in subsidiaries and associates | 25 | 13,004,219 | 10,250,880 |
| Investment income | 26 | 18,675,409 | 11,784,187 |
| Interest income | | 4,710,946 | 4,607,741 |
| Other investment income | | 13,964,463 | 7,176,446 |
| Other technical income | 27 | 9,809,545 | 4,679,785 |
| Commission income | | 2,605,901 | 2,030,651 |
| Other income | | 7,203,644 | 2,649,133 |
| Other income | 28 | 82,496 | 18,407 |
| Net claims incurred | 29 | -86,680,582 | -64,736,669 |
| Gross claims payments less income from recourse receivables | | -89,689,537 | -70,181,933 |
| Reinsurers' and co-insurers' shares | | 13,750,771 | 8,173,225 |
| Change in the gross claims provision | | 3,418,581 | -6,806,316 |
| Change in the provision for outstanding claims for the reinsurance and co-insurance part | | -14,160,397 | 4,078,354 |
| Change in other technical provisions | 30 | -121,984 | 12,793 |
| Expenses for bonuses and rebates | 30 | -83,193 | 21,680 |
| Operating expenses | 31 | -40,229,226 | -38,968,467 |
| Acquisition costs | | -32,445,281 | -30,723,796 |
| Change in deferred acquisition costs | | 1,492,043 | -8,390 |
| Other operating expenses | | -9,275,988 | -8,236,282 |
| Expenses for investments in subsidiaries and associates | 5 | -4,870,049 | -2,500,000 |
| Expenses for financial assets and liabilities | 26 | -11,187,465 | -5,875,520 |
| Impairment losses on financial assets not measured at fair value through profit or loss | | -713,284 | -1,634,412 |
| Interest expenses | | -896,145 | -949,274 |
| Diverse other expenses | | -9,578,036 | -3,291,834 |
| Other technical expenses | 32 | -7,139,116 | -2,904,867 |
| Other expenses | 28 | -2 | -448 |
| Profit/loss before tax | | 16,739,349 | 25,628,828 |
| Income tax expense | 33 | -547,447 | -3,270,409 |
| Net profit/loss for the period | | 16,191,902 | 22,358,419 |
| Net diluted earnings/loss per share | 17 | 0.98 | 1.33 |

The notes to the financial statements in sections 25.2–25.10 form an integral part of these financial statements.

24.3 Statement of comprehensive income

| (€) | Note | 2015 | 2014 |
|--|------|-------------------|-------------------|
| PROFIT/LOSS FOR THE PERIOD, NET OF TAX | 17 | 16,191,902 | 22,358,419 |
| OTHER COMPREHENSIVE INCOME, NET OF TAX | 16 | -1,377,871 | 4,088,718 |
| a) Items that will not be reclassified subsequently to profit or loss | | -26,975 | -16,629 |
| Other items that will not be reclassified subsequently to profit or loss | | -27,705 | -20,034 |
| Tax on items that will not be reclassified subsequently to profit or loss | | 730 | 3,406 |
| b) Items that may be reclassified subsequently to profit or loss | | -1,350,896 | 4,105,347 |
| Net gains/losses on remeasuring available-for-sale financial assets | | -1,627,587 | 4,946,202 |
| Net change recognized in the fair value reserve | | -2,843,226 | 5,988,724 |
| Net change transferred from fair value reserve to profit or loss | | 1,215,639 | -1,042,522 |
| Tax on items that may be reclassified subsequently to profit or loss | | 276,691 | -840,854 |
| COMPREHENSIVE INCOME FOR THE PERIOD, NET OF TAX | | 14,814,031 | 26,447,137 |

The notes to the financial statements in sections 25.2–25.10 form an integral part of these financial statements.

24.4 Cash flow statement

| (€) | 1-12/2015 | 1-12/2014 |
|--|---------------------|---------------------|
| A. Cash flows from operating activities | | |
| a.) Items of the income statement | 18,361,573 | 12,430,596 |
| Net premiums written in the period | 133,613,496 | 114,667,703 |
| Investment income (other than financial income), financed from: | 5,291 | 50,054 |
| - technical provisions | 5,291 | 12,079 |
| - other sources | 0 | 37,975 |
| Other operating income (excl. revaluation income and releases from provisions) and financial income from operating receivables | 9,892,041 | 4,698,191 |
| Net claims payments in the period | -75,938,766 | -62,008,708 |
| Expenses for bonuses and rebates | -83,193 | 21,680 |
| Net operating expenses excl. depreciation/amortization and change in deferred acquisition costs | -41,432,073 | -38,735,555 |
| Investment expenses (excluding depreciation/amortization and financial expenses), financed from: | -8,658 | -87,047 |
| - technical sources | -760 | -53,285 |
| - other sources | -7,898 | -33,762 |
| Other operating expenses excl. depreciation/amortization (other than for revaluation and excl. additions to provisions) | -7,139,118 | -2,905,315 |
| Tax on profit and other taxes not included in operating expenses | -547,447 | -3,270,409 |
| Changes in net operating assets (receivables for premium, other receivables, other assets and deferred tax assets/liabilities) of operating items of the statement of financial position | -12,991,806 | -634,168 |
| Change in receivables from reinsurance | -11,154,609 | -8,486,634 |
| Change in other receivables and other assets | -1,901,300 | 927,768 |
| Change in deferred tax assets | -1,244,856 | 792,661 |
| Change in liabilities arising out of reinsurance business | 4,189,682 | 748,740 |
| Change in other operating liabilities | -2,180,466 | 5,886,326 |
| Change in other liabilities (except unearned premiums) | -700,257 | -503,029 |
| c.) Net cash from/used in operating activities (a + b) | 5,369,767 | 11,796,427 |
| B. Cash flows from investing activities | | |
| a.) Cash receipts from investing activities | 394,488,992 | 417,546,034 |
| Interest received from investing activities relating to: | 4,710,946 | 4,607,741 |
| - investments financed from technical provisions | 3,971,993 | 4,064,862 |
| - other investments | 738,953 | 542,879 |
| Proceeds from dividends and shares in the profit of others, relating to: | 13,730,032 | 10,856,579 |
| - investments financed from technical provisions | 423,847 | 358,650 |
| - other investments | 13,306,185 | 10,497,929 |
| Proceeds from sale of property and equipment, financed from: | 2,516 | 7,605 |
| - other sources | 2,516 | 7,605 |
| Proceeds from sale of long-term financial investments, financed from: | 107,853,744 | 72,110,180 |
| - technical provisions | 85,457,294 | 64,438,517 |
| - other sources | 22,396,450 | 7,671,663 |
| Proceeds from sale of short-term financial investments, financed from: | 268,191,754 | 329,963,929 |
| - technical provisions | 198,356,306 | 237,104,570 |
| - other sources | 69,835,448 | 92,859,360 |
| b.) Cash disbursements in investing activities | -385,976,038 | -406,886,517 |
| Purchase of intangible assets | -283,742 | -409,350 |
| Purchase of property and equipment, financed from: | -223,828 | -271,369 |
| - other sources | -223,828 | -271,369 |
| Purchase of long-term financial investments, financed from: | -116,581,024 | -94,010,007 |
| - technical provisions | -76,310,881 | -80,807,681 |
| - other sources | -40,270,143 | -13,202,326 |
| Purchase of short-term financial investments, financed from: | -268,887,444 | -312,195,791 |
| - technical provisions | -197,613,600 | -232,800,047 |
| - other sources | -71,273,844 | -79,395,744 |
| c.) Net cash from/used in investing activities (a + b) | 8,512,954 | 10,659,516 |
| C. Cash flows from financing activities | | |
| b.) Cash disbursements in financing activities | -14,109,112 | -22,071,866 |
| Interest paid | -896,145 | -949,274 |
| Repayment of long-term financial liabilities | 0 | -6,220,956 |
| Repayment of short-term financial liabilities | -3,942,665 | -401,402 |
| Dividends and other profit participations paid | -9,065,978 | -4,386,985 |
| Own share repurchases | -204,324 | -10,113,249 |
| c.) Net cash from/used in financing activities (a + b) | -14,109,112 | -22,071,866 |
| C2. Closing balance of cash and cash equivalents | 285,950 | 512,342 |
| x) Net increase/decrease in cash and cash equivalents for the period (Ac + Bc + Cc) | -226,392 | 384,078 |
| y) Opening balance of cash and cash equivalents | 512,342 | 128,265 |

The notes to the financial statements in sections 25.2–25.10 form an integral part of these financial statements.

24.5 Statement of changes in equity for the year ended 31 December 2015

| (\€) | I. Share capital | II. Capital reserves | III. Profit reserves | | | | | IV. Fair value reserve | V. Retained earnings | VI. Net profit/loss for the period | VII. Treasury shares (contra account) | Total (1-12) |
|---|-------------------|----------------------|---|-----------------------------|---------------------------|----------------------------------|-------------------|------------------------|----------------------|------------------------------------|---------------------------------------|--------------------|
| | | | Legal reserves and reserves provided for by the articles of association | Reserve for treasury shares | Reserves for credit risks | Catastrophe equalization reserve | Other | | | | | |
| | 1. | 2. | 4. | 5. | 6. | 7. | 8. | 9. | 10. | 11. | 12. | 13. |
| Closing balance in the previous financial year | 71,856,376 | 54,239,757 | 14,986,525 | 10,115,023 | 845,522 | 10,000,000 | 80,030,132 | 4,341,739 | 15,713,039 | 6,122,585 | -10,115,023 | 258,135,674 |
| Opening balance in the financial period | 71,856,376 | 54,239,757 | 14,986,525 | 10,115,023 | 845,522 | 10,000,000 | 80,030,132 | 4,341,739 | 15,713,039 | 6,122,585 | -10,115,023 | 258,135,674 |
| Comprehensive income for the period, net of tax | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,377,871 | 0 | 16,191,902 | 0 | 14,814,031 |
| a) Net profit/loss for the period | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16,191,902 | 0 | 16,191,902 |
| b) Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,377,871 | 0 | 0 | 0 | -1,377,871 |
| Net purchase/sale of treasury shares | 0 | 0 | 0 | 204,324 | 0 | 0 | 0 | 0 | 0 | -204,324 | -204,324 | -204,324 |
| Dividend payouts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -9,065,978 | 0 | 0 | -9,065,978 |
| Allocation of net profit to profit reserve | 0 | 0 | 0 | 0 | 0 | 0 | 7,921,426 | 0 | 0 | -7,921,426 | 0 | 0 |
| Additions/uses of credit risk equalization reserve and catastrophe equalization reserve | 0 | 0 | 0 | 0 | 72,363 | 0 | 0 | 0 | 0 | -72,363 | 0 | 0 |
| Transfer of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,122,585 | -6,122,585 | 0 | 0 |
| Closing balance in the financial period | 71,856,376 | 54,239,757 | 14,986,525 | 10,319,347 | 917,885 | 10,000,000 | 87,951,558 | 2,963,868 | 12,769,646 | 7,993,789 | -10,319,347 | 263,679,403 |

24.6 Statement of changes in equity for the year ended 31 December 2014

| Note | I. Share capital | II. Capital reserves | III. Profit reserves | | | | IV. Fair value reserve | V. Retained earnings | VI. Net profit/loss for the period | VII. Treasury shares (contra account) | Total (1-12) | |
|---|-------------------|----------------------|---|-----------------------------|---------------------------|----------------------------------|------------------------|----------------------|------------------------------------|---------------------------------------|--------------------|--------------------|
| | | | Legal reserves and reserves provided for by the articles of association | Reserve for treasury shares | Reserves for credit risks | Catastrophe equalization reserve | | | | | | |
| 1. | 2. | 4. | 5. | 6. | 7. | 8. | 9. | 10. | 11. | 12. | 13. | |
| Closing balance in the previous financial year | 71,856,376 | 54,239,757 | 14,986,525 | 1,774 | 800,075 | 10,000,000 | 73,952,993 | 253,020 | 12,717,998 | 7,382,026 | -1,774 | 246,188,770 |
| Opening balance in the financial period | 71,856,376 | 54,239,757 | 14,986,525 | 1,774 | 800,075 | 10,000,000 | 73,952,993 | 253,020 | 12,717,998 | 7,382,026 | -1,774 | 246,188,770 |
| Comprehensive income for the period, net of tax | 16, 17 | 0 | 0 | 0 | 0 | 0 | 0 | 4,088,718 | 0 | 22,358,419 | 0 | 26,447,137 |
| a) Net profit/loss for the period | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22,358,419 | 0 | 22,358,419 |
| b) Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 4,088,718 | 0 | 0 | 0 | 0 | 4,088,718 |
| Net purchase/sale of treasury shares | 0 | 0 | 0 | 10,113,249 | 0 | 0 | 0 | 0 | 0 | -10,113,249 | -10,113,249 | -10,113,249 |
| Dividend payouts | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -4,386,985 | 0 | 0 | -4,386,985 |
| Allocation of net profit to profit reserve | 14 | 0 | 0 | 0 | 0 | 0 | 6,077,139 | 0 | 0 | -6,077,138 | 0 | 0 |
| Additions/uses of credit risk equalization reserve and catastrophe equalization reserve | 14 | 0 | 0 | 0 | 0 | 45,447 | 0 | 0 | 0 | -45,447 | 0 | 0 |
| Transfer of profit | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,382,026 | -7,382,026 | 0 | 0 |
| Closing balance in the financial period | 71,856,376 | 54,239,757 | 14,986,525 | 10,115,023 | 845,522 | 10,000,000 | 80,030,132 | 4,341,739 | 15,713,039 | 6,122,585 | -10,115,023 | 258,135,674 |

The notes to the financial statements in sections 25.2–25.10 form an integral part of these financial statements.

25 NOTES TO THE FINANCIAL STATEMENTS

25.1 Basic details

Pozavarovalnica Sava d.d. (hereinafter also referred to as: Company or Sava Reinsurance Company) was established under the Foundations of the Life and Non-life Insurance System Act, and was entered in the company register kept by the Ljubljana Basic Court, Ljubljana Unit, on 28 December 1990. Its legal predecessor, Pozavarovalna skupnost Sava, was established in 1977.

Sava Reinsurance Company transacts reinsurance business both in the domestic and in the international market. Under the Standard Classification of Activities, its subclass code is 65.200. In accordance with the Slovenian Companies Act (hereinafter: ZGD), the Company is classified as a large company.

Sava Reinsurance Company has its registered office at Dunajska cesta 56, Ljubljana, Slovenia.

In 2015 Sava Reinsurance Company employed on average 80.8 people (2014: 81.7). At 31 December 2015, the Group employed 83 people (31/12/2014: 79) on a full-time equivalent basis. Statistics on employees in regular employment by various criteria are given in section 21.3.3 "Recruitment and staffing levels".

No. of employees by degree of education (full-time equivalent basis)

| | 31/12/2015 | 31/12/2014 |
|-------------------------------|------------|------------|
| Secondary education | 11 | 12 |
| Higher education | 5 | 5 |
| University education | 50 | 45 |
| Masters' degree and doctorate | 17 | 17 |
| Total | 83 | 79 |

The bodies of the Company are the general meeting, the supervisory board and the management board.

At 31 December 2015, the largest shareholder of the Company was the Slovenian Sovereign Holding (former Slovenian Restitution Fund, SOD), which holds 25 % plus one share. The second largest shareholder is Societe Generale – Splitska banka (escrow account) with a 9.8 % stake. Under the table "Ten largest shareholders of Sava Reinsurance Company at 31 December 2015" there is a note regarding the share of voting rights.

It is the responsibility of the Company's management board to prepare and authorize the annual report for issue. The audited annual report is subject to approval by the Company's supervisory board. If the annual report is not approved by the supervisory board, or if the management board and supervisory board leave the decision about its approval (authorization for issue) to the general meeting of shareholders, the general meeting decides on the approval (authorization for issue) of the annual report.

The owners have the right to amend the financial statements after they have been authorized for issue by the Company's management board.

The Company is the controlling company of the Sava Re Group, which apart from the controlling company comprises the following companies:

Subsidiaries at 31 December 2015

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2015 | Profit/loss for 2015 | Total income | Share of voting rights (%) |
|-------------------------------|--|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Zavarovalnica Maribor | insurance | Slovenia | 908,898,300 | 790,328,325 | 118,569,975 | 23,968,366 | 248,119,066 | 100.00 % |
| Zavarovalnica Tilia | insurance | Slovenia | 165,237,444 | 136,299,998 | 28,937,446 | 4,319,400 | 78,633,144 | 100.00 % |
| Sava osiguranje Belgrade | insurance | Serbia | 23,857,347 | 18,990,278 | 4,867,069 | -579,545 | 14,748,214 | 100.00 % |
| Illyria | insurance | Kosovo | 14,679,093 | 10,822,466 | 3,856,627 | 40,997 | 7,919,776 | 100.00 % |
| Sava osiguruvanje Skopje | insurance | Macedonia | 21,060,203 | 16,406,655 | 4,653,548 | 452,959 | 11,025,527 | 92.44 % |
| Sava Montenegro | insurance | Montenegro | 22,274,653 | 16,313,528 | 5,961,125 | 1,991,841 | 11,697,891 | 100.00 % |
| Illyria Life | insurance | Kosovo | 6,923,299 | 3,402,448 | 3,520,851 | 82,020 | 1,470,572 | 100.00 % |
| Sava životno osiguranje | insurance | Serbia | 5,399,994 | 1,956,335 | 3,443,659 | -288,182 | 1,279,062 | 100.00 % |
| Velebit usluge in liquidation | wholesale, retailer | Croatia | 12,324,595 | 577 | 12,324,018 | -763 | 11,107 | 100.00 % |
| Velebit osiguranje | insurance | Croatia | 17,462,301 | 13,180,789 | 4,281,512 | 4,477 | 6,791,189 | 92.08 % |
| Velebit životno osiguranje | insurance | Croatia | 9,365,330 | 6,173,033 | 3,192,297 | -420,647 | 3,253,363 | 88.71 % |
| Illyria Hospital | hospital | Kosovo | 1,800,772 | 4,495 | 1,796,277 | -30 | 0 | 100.00 % |
| Sava Car | research and analysis | Montenegro | 396,944 | 31,633 | 365,311 | 49,011 | 663,824 | 100.00 % |
| ZM Vivus | consulting and marketing of insurances of the person | Slovenia | 405,873 | 74,894 | 330,979 | 123,966 | 1,099,289 | 100.00 % |
| ZM Svetovanje | insurance agent | Slovenia | 48,831 | 20,850 | 27,981 | -49150 | 28565 | 100.00 % |
| Ornatus KC | ZM call centre | Slovenia | 35,540 | 21137 | 14,403 | 3,068 | 226,724 | 100.00 % |
| Montagent | insurance agent | Montenegro | 2,478,916 | 2352786 | 126,130 | 92,907 | 656,955 | 100.00 % |
| Sava stejšn | motor research and analysis | Macedonia | 227,010 | 15740 | 211,270 | 11,436 | 108,352 | 92.44 % |
| Moja naložba | pension fund | Slovenia | 122,707,805 | 115,412,757 | 7,295,048 | 366,815 | 2,653,260 | 100.00 % |

After the acquisition of Moja naložba, the Company no longer has any associate companies.

Subsidiaries at 31 December 2014

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2014 | Profit/loss for 2014 | Total income | Share of voting rights (%) |
|----------------------------|--|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Zavarovalnica Maribor | insurance | Slovenia | 899,035,641 | 788,608,945 | 110,426,696 | 16,436,172 | 257,449,141 | 100.00 % |
| Zavarovalnica Tilia | insurance | Slovenia | 163,846,831 | 138,893,450 | 24,953,381 | 4,108,934 | 77,275,516 | 100.00 % |
| Sava osiguranje Belgrade | insurance | Serbia | 23,196,396 | 17,368,362 | 5,828,034 | 249,782 | 12,236,698 | 99.99 % |
| Illyria | insurance | Kosovo | 13,860,878 | 10,032,636 | 3,828,242 | 231,665 | 8,628,022 | 100.00 % |
| Sava osiguruvanje Skopje | insurance | Macedonia | 20,784,377 | 16,596,093 | 4,188,284 | 331,246 | 10,459,133 | 92.44 % |
| Sava Montenegro | insurance | Montenegro | 24,230,984 | 18,235,005 | 5,995,979 | 1,509,523 | 11,400,747 | 100.00 % |
| Illyria Life | insurance | Kosovo | 6,199,434 | 2,610,286 | 3,589,148 | 140,326 | 1,699,916 | 100.00 % |
| Sava životno osiguranje | insurance | Serbia | 3,981,704 | 1,668,040 | 2,313,664 | -279,600 | 1,473,234 | 99.99 % |
| Velebit usluge | wholesale, retailer | Croatia | 12,300,734 | 12,638 | 12,288,096 | -3,431,699 | 14,210 | 100.00 % |
| Velebit osiguranje | insurance | Croatia | 18,296,960 | 13,983,798 | 4,313,162 | 59,776 | 8,058,495 | 78.77 % |
| Velebit životno osiguranje | insurance | Croatia | 8,970,660 | 5,332,473 | 3,638,187 | -709,984 | 2,900,669 | 71.37 % |
| Illyria Hospital | hospital | Kosovo | 1,800,802 | 4,495 | 1,796,307 | -54 | 0 | 100.00 % |
| Sava Car | research and analysis | Montenegro | 489,401 | 173,102 | 316,299 | 21,425 | 560,388 | 100.00 % |
| Vivus | consulting and marketing of insurances of the person | Slovenia | 315,627 | 108,614 | 207,013 | 80,132 | 1,167,281 | 100.00 % |
| Ornatus | insurance agent | Slovenia | 5,532 | 1 | 5,531 | 4,438 | 7,662 | 100.00 % |
| Ornatus KC | ZM call centre | Slovenia | 31,733 | 20,398 | 11,335 | 9,731 | 150,932 | 100.00 % |
| Montagent | insurance agent | Montenegro | 2,670,693 | 2,635,303 | 35,390 | 26,358 | 354,120 | 100.00 % |

Associate company at 31 December 2014

| (€) | Principle activity | Country of incorporation | Assets | Liabilities | Equity at 31/12/2014 | Profit/loss for 2014 | Total income | Share of voting rights (%) |
|--------------|--------------------|--------------------------|-------------|-------------|----------------------|----------------------|--------------|----------------------------|
| Moja naložba | pension fund | Slovenia | 115,241,723 | 108,212,151 | 7,029,572 | 342,873 | 2,767,623 | 20.00 % |

25.2 Significant accounting policies

Below is a presentation of significant accounting policies applied in the preparation of the financial statements. In 2015, the Company applied the same accounting principles as in 2014.

25.2.1 Statement of compliance

Sava Reinsurance Company prepared both separate and consolidated financial statements for the year ended 31 December 2015. The consolidated financial statements are part of this annual report. Annual reports are available on the website of Sava Reinsurance Company and at the Company's registered office.

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB), and interpretations of the International Financial Reporting Interpretations Committee's (IFRIC), as endorsed by the European Union. They have also been prepared in accordance with applicable Slovenian legislation (the Companies Act, ZGD-1), the Insurance Act and implementing regulations).

In selecting and applying accounting policies, as well as in preparing the financial statements, the management board aims to provide understandable, relevant, reliable and comparable accounting information.

The financial statements have been prepared based on the going-concern assumption.

The management board of the Company approved the financial statements on 30 March 2016.

25.2.2 Measurement bases

The financial statements have been prepared based on the historic cost basis, except for financial assets at fair value through profit or loss and available-for-sale financial assets, which are measured at fair value.

25.2.3 Functional and presentation currency

The financial statements are presented in euro (€), rounded to the nearest euro. Due to rounding, figures in tables may not add up to totals.

Assets and liabilities as at 31 December 2015 denominated in foreign currencies were translated into euro using mid-rates of the European Central Bank (ECB) as at 31 December 2015. Amounts in the income statement have been translated using the exchange rate on the day of the transaction. At 31 December 2015 and 31 December 2014, they were translated using the then applicable mid-rates of the ECB. Exchange differences arising on settlement of transactions and on translation of monetary assets and liabilities are recognized in the income statement. Exchange rate differences associated with non-cash items, such as equity securities carried at fair value through profit or loss, are also recognized in the income statement, while exchange rate differences associated with equity securities classified as available for sale are recognized in the fair value reserve.

25.2.4 Use of major accounting estimates and sources of uncertainty

Assumptions and other sources of uncertainty relate to estimates that require management to make difficult, subjective and complex judgements. Below are given major areas that involve management judgement.

- S** Criteria for impairment of investments in subsidiaries and associates are determined using the accounting policy under section 25.2.12 as discussed under note 5.
- S** Deferred tax assets are recognized if the Company plans to realize a profit in the medium-term.
- S** Receivables are impaired item-by-item based on the accounting policy set out in section 25.2.15. Any impairment loss recognized is shown in note 8.
- S** Financial investments.

Classification, recognition, measurement and derecognition, as well as investment impairment and fair value measurement are made based on the accounting policy set out in section 25.2.13. Movements of investments and their classification is shown in note 6, while the associated income and expenses, and impairment are shown in note 26.

- S** Technical provisions – calculation and liability adequacy tests pertaining to insurance contracts are shown in section 25.2.19. Movements in these provisions are shown in note 19.

The Company recognizes estimates of technical items because it does not receive reinsurance accounts in time. Estimates are made on the basis of amounts in reinsurance contracts, which, according to due dates, have already accrued although the Company has yet to receive reinsurance accounts. These items include: premiums, claims, commission, unearned premiums, claim provisions and accruals and prepayments relating to deferred acquisition costs.

25.2.5 Materiality

To serve as a starting point in determining a materiality threshold for the financial statements, the Company's management used the equity of the Company, specifically 2 % thereof at 31 December 2015, which is € 5.3 million. Disclosures and notes required under regulatory or statutory requirements are presented, even if below the materiality threshold.

25.2.6 Cash flow statement

The cash flow statement has been prepared using the indirect method. Cash flows from operating activities have been prepared based on data from the 2015 statement of financial position and income statement, with appropriate adjustments for items that do not constitute cash flows. Cash flows from financing activities have been disclosed based on actual disbursements. Items relating to changes in net operating assets are disclosed in net amounts.

25.2.7 Statement of changes in equity

The statement of changes in equity shows movements in individual components of equity in the period. Pursuant to a decision of the Insurance Supervision Agency, profit reserves are shown to include certain technical provisions that are inherently provisions for future risks and not liabilities according to IFRSs, i.e. the credit risk equalization and catastrophe equalization reserves.

25.2.8 Intangible assets

Intangible assets are stated at cost, plus any expenses directly attributable to preparing them for their intended use, less accumulated amortization and any impairment losses. Depreciation is calculated for each item separately, on a straight-line basis. Intangible assets are first amortized upon their availability for use.

Intangible assets include computer software, and licences pertaining to computer software. Their useful life is 5 years.

25.2.9 Property and equipment

Property and equipment assets are initially recognized at cost plus directly attributable costs. Subsequently, the cost model is applied: assets are carried at cost, less any accumulated depreciation and any impairment losses. The Company assesses annually whether there is any indication of impairment. If there is, it starts the process of estimating the recoverable amount. The recoverable amount is the higher of value in use and fair value less costs to sell. If the recoverable amount exceeds or is equal to the carrying amount, the asset is not impaired.

Property and equipment assets are first depreciated upon their availability for use. Depreciation is calculated for each item separately, on a straight-line basis. Depreciation rates are determined so as to allow that the cost of property and equipment assets is amortized over their estimated useful life.

Depreciation rates of property and equipment assets

| Depreciation group | Rate |
|----------------------------|-----------|
| Land | 0 % |
| Buildings | 1.3–2 % |
| Transportation | 15.5–20 % |
| Computer equipment | 33.0 % |
| Office and other furniture | 10–12.5 % |
| Other equipment | 6.7–20 % |

Gains and losses on the disposal of items of property and equipment, calculated as the difference between sales proceeds and carrying amounts, are included in profit or loss. The costs of property and equipment maintenance and repairs are recognized in profit or loss as incurred. Investments in property and equipment assets that increase future economic benefits are recognized in their carrying amount.

25.2.10 Deferred tax assets and liabilities

Based on medium-term business projections, the Company expects to make a profit and therefore meets the requirement for recognizing deferred tax assets.

The Company recognizes deferred tax assets for temporary non-deductible impairments of portfolio securities and allowances for receivables, any unused tax losses and for provisions for employees. Deferred tax liabilities were recognized for the credit risk and catastrophe equalization reserves transferred (on 1 January 2007) from technical provisions to profit reserves, which used to be tax-deductible when set aside (prior to 1 January 2007). The Company does not have deferred tax assets associated with impairment losses on investments in subsidiaries.

In addition, the Company establishes deferred tax assets/liabilities for that part of value adjustments which is recorded under the negative/positive fair value reserve. Deferred tax assets and liabilities are also accounted for actuarial gains/losses when calculating provisions for severance pay upon retirement. This is because actuarial gains/losses affect comprehensive income as well as the related deferred tax assets/liabilities.

The rate of corporate income tax is 17 % (the same as in 2014). In 2015, deferred tax assets and liabilities were accounted for at a rate of 17 % (the same as in 2014).

25.2.11 Investment property

Investment property is property that the Company does not use directly in carrying out its activities, but holds to earn rentals. Investment property is accounted for using the cost model and straight-line depreciation. Investment property is depreciated at the rate of 1.3–2 %. The basis for calculating the depreciation rate is the estimated useful life. All leases where the Company acts as lessor are operating leases. Payments received, i.e. rental income, are recognized as income on a straight-line basis over the term of the lease. The Company assesses annually whether there is any indication of impairment of investment property. If there is, it starts the process of estimating the recoverable amount. The recoverable amount is the higher of the value in use and the net selling price. If the recoverable amount exceeds or is equal to the carrying amount, the asset is not impaired.

The Company has investment property leased out under cancellable operating lease contracts.

25.2.12 Financial investments in subsidiaries and associates

Investments in subsidiaries and associates are initially recognized at fair value. Subsequently, the Company measures them using the cost model less any impairment losses.

Subsidiaries are entities in which the Company holds more than 50 % of the voting rights, entities the Company controls and over which the Company thus has the power to control the financial and operating policies so as to obtain benefits from its activities. Associates are entities in which the Company holds between 20 % and 50 % of voting rights or over which the Company has significant influence.

Impairment testing in Group companies and associates is carried out at least on an annual basis. Pursuant to IAS 36, the controlling company when reviewing whether there are indications that an asset may be impaired, considers external (changes in market or legal environment; interest rates; elements of the discount rate, market capitalization) as well as internal sources of information (business volume; manner of use of asset; actual versus budgeted performance results; decline in expected cash flows and such like).

For the purpose of impairment testing of the cost of subsidiaries, pursuant to IAS 36, the controlling company reviews on an annual basis whether there are indications that assets are impaired. If impairment is necessary, an impairment test is carried out so that the recoverable amount of the cash-generating unit is calculated for each individual investment based on the value in use. Cash flow projections used in these calculations were based on the business plans approved by the management for the period until and including 2020, as well as on extrapolations of growth rates for an additional 5-year period. Projections are for more than five years because we consider that the markets where Group insurers operate are still underdeveloped and operations of subsidiaries have

not normalized yet. The discount rate used is based on market rates adjusted to reflect each insurance company-specific risk. The recoverable amount of each cash-generating unit so calculated was compared against its carrying amount.

Key assumptions used in cash flow projections with calculations of the value in use

Discounted cash flow projections were based on the Group's business plans covering a 10-year period (strategic business plans for individual companies for the period 2016–2020 with a further 5-year extrapolation of results). Only 10-year normalized cash flows are appropriate for extrapolation into perpetuity.

The growth in premiums earned in the companies set out in the previous table reflects the growth expected in companies' insurance markets, as well as the characteristics of their portfolios (low share of non-motor business). In all the markets, insurance penetration is relatively low. However, insurance penetration is expected to increase due to the expected convergence of the countries' macroeconomic indicators towards EU levels. Social inflation is also expected to increase, i.e. claims made against insurance companies are expected to become more frequent and higher. Costs are expected to lag slightly behind premiums owing to business process optimization in subsidiaries. Business process optimization will thus contribute to the growth in net profits.

The discount rate is determined as cost of equity (COE), using the capital asset pricing model (CAPM). It is based on the interest rate applying for risk-free securities and equity premium as well as insurance business prospects. Added is a country risk premium and, for some companies, a smallness factor.

Discount rates used in 2015 ranged from 12 % to 15.5 % and are marginally lower than those in 2014 due to a decrease in the risk-free rate of return.

Subsidiaries have been valued using internal models with a long-term growth rate of 3.5 %. This rate is based on the long-term consumer price index for non-Slovenian markets used also for the discount rate for non-Slovenian markets where the Group operates.

In assessing whether there is any indication of impairment of its investments in subsidiaries, the Company uses the same model as with goodwill. For more information on the assumptions, see section 18.4.9 of the consolidated financial statements with notes.

25.2.13 Financial investments

25.2.13.1 Classification

The Company classifies its financial assets into the following categories:

Financial assets at fair value through profit or loss

These assets comprise financial assets held for trading.

Financial assets held for trading comprise instruments that have been acquired exclusively for the purpose of trading, i.e. realizing gains in the short term.

Held-to-maturity financial assets

Held-to-maturity financial assets are assets with fixed or determinable payments and fixed maturity that the Company can, and intends to, hold to maturity.

Available-for-sale financial assets

Available-for-sale financial assets are assets that the Company intends to hold for an indefinite period and are not classified as financial assets at fair value through profit or loss or held-to-maturity financial assets.

Loans and receivables (deposits)

This category includes loans and bank deposits with fixed or determinable payments that are not traded in any active market, and deposits with cedants. Under some reinsurance contracts, part of the reinsurance premium is retained by cedants as guarantee for payment of future claims, and generally released after one year. These deposits bear contractually agreed interest.

25.2.13.2 Recognition, measurement and derecognition

Available-for-sale financial assets and held-to-maturity financial assets are initially measured at fair value plus any transaction costs. Financial assets at fair value through profit or loss are initially measured at fair value, with any transaction costs recognized as investment expenses.

Acquisitions and disposals of financial assets, loans and deposits are recognized on the trade date.

Gains and losses arising from fair value revaluation of financial assets available for sale are recognized in the statement of comprehensive income, and transferred to the income statement upon disposal or impairment. Gains and losses arising from fair value revaluation of financial assets at fair value through profit or loss are recognized directly in the income statement. Held-to-maturity financial assets are measured at amortized cost less any impairment losses.

Financial assets are derecognized when the contractual rights from the cash flows from the financial assets expire or when the assets are transferred and the transfer qualifies for derecognition in accordance with IAS 39.

If their fair value cannot be reliably measured, investments are valued at cost.

Loans and receivables (deposits) are measured at amortized cost less any impairment losses.

25.2.13.3 Impairment of investments

A financial asset other than at fair value through profit or loss is impaired and an impairment loss incurred provided there is objective evidence of impairment as a result of events that occurred after the initial recognition of the asset and that such events have an impact on future cash flows that can be reliably estimated.

The Company assesses whether there is any objective evidence that individual financial assets are impaired on a three-month basis (when preparing interim and annual reports).

25.2.13.3.1 Debt securities

Investments in debt securities are impaired only if one of the following conditions is met:

- S** the issuer fails to make a coupon or principal payment, and it is likely that such liabilities will not be settled in the short term;
- S** the issuer is subject to a bankruptcy, liquidation or compulsory settlement procedure.

If the first condition above is met, an impairment loss is recognized in the income statement in the amount of the difference between the fair value and carrying amount of the debt security (if the carrying amount exceeds the fair value).

If the second condition above is met, an impairment loss is recognized in profit or loss, being the difference between the potential payment out of the bankruptcy or liquidation estate and the cost of the investment. The potential payment out of the bankruptcy or liquidation estate is estimated based on information concerning the bankruptcy, liquidation or compulsory settlement proceedings, or, if such information is not available, based on experience or estimates made by credit rating or other financial institutions.

In respect of debt securities, only impairment losses recognized pursuant to indent one above (first condition) may be reversed. An impairment loss is reversed when the issuer's liability is settled. Impairment losses are reversed through profit or loss.

25.2.13.3.2 Equity securities

Investments in equity securities are impaired if on the statement of financial position date:

- S** their market price is more than 40 % below cost; or
- S** their market price has remained below cost for more than one year;
- S** the model based on which the Company assesses the need for impairment of unquoted securities indicates that the asset needs to be impaired.

An impairment loss is recognized in the amount of the difference between market price and cost of financial assets.

25.2.13.4 Measurement of fair values

The Company measures all financial instruments at fair value, except for deposits, shares not quoted in any regulated market, loans and subordinated debt (assumed that the carrying amount is a reasonable approximation of fair value) and financial instruments held to maturity, which are measured at amortized cost. The fair value of investment property and land and buildings used in business operations and the fair value of financial instruments measured at amortized cost are set out in note 23. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either (i) in the principal market for the asset or liability, or (ii) in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible to the Company. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value

measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use. The company shall use valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

The Company determines the fair value of a financial asset on the valuation date by determining the price on the principal market based on:

- for stock exchanges: the quoted closing price on the stock exchange on the measurement date or on the last day of operation of the exchange on which the investment is quoted;
- for the OTC market: quoted closing bid CBBT price or, if unavailable, the Bloomberg bid BVAL on the valuation date or on the last day of operation of the OTC market;
- the price is calculated on the basis of an internal valuation model.

Assets and liabilities measured or disclosed at fair value in the consolidated financial statements are measured and presented in accordance with the IFRS 13 fair-value hierarchy that categorises into three levels the inputs to valuation techniques used to measure fair value.

Assets and liabilities are classified in accordance with IFRS 13 especially based on the availability of market information, which is determined by the relative levels of trading identical or similar instruments in the market, with a focus on information that represents actual market activity or binding quotations of brokers or dealers.

Investments measured or disclosed at fair value, are presented in accordance with the levels of fair value under IFRS 13, which categorizes the inputs to measure fair value into the following three levels of the fair value hierarchy:

- Level 1 financial investments are those for which the fair value is determined based on quoted prices (unadjusted) in active markets for identical financial assets that the Company can access at the measurement date.
- Level 2 financial investments are those whose fair value is determined using data that are directly or indirectly observable other than the prices quoted within level 1.
- Level 3 comprise financial investments for which observed market data are unavailable. Thus the fair value is determined based on valuation techniques using inputs that are not directly or indirectly observable in the market.

The Company discloses and fully complies with its policy for determining when transfers between levels of the fair value hierarchy are deemed to have occurred. Policies for the timing of recognizing transfers are the same for transfers into as for transfers out of any level. Examples of policies include: (a) the date of the event or change in circumstances that caused the transfer (b) the beginning of the reporting period (c) at the end of the reporting period.

25.2.14 Reinsurers' share of technical provisions

Reinsurers' share of technical provisions comprises the reinsurers' share of unearned premiums and of technical provisions. The amount is determined in accordance with reinsurance (retrocession) contracts and in line with movements in the retroceded portfolio based on gross reinsurance

provisions for the business that is the object of these reinsurance (retrocession) contracts at the close of each accounting period.

The Company tests these assets for impairment on the reporting date. Assets retroceded to counterparties are tested strictly individually. For retrocession risks, see section 25.5.2.6 "Retrocession programme".

25.2.15 Receivables

Receivables include receivables for gross premiums written and receivables for claims and commission relating to retrocession business.

25.2.15.1 Recognition of receivables

Receivables arising out of reinsurance business are recognized when inwards premiums or claims and commissions relating to retrocession business are invoiced to cedants or reinsurers, respectively. For existing reinsurance contracts for which no confirmed invoices have been received from cedants or reinsurers, receivables are recognized in line with policies outlined in sections 25.2.23 "Net premiums earned" and 25.2.24 "Net claims incurred".

25.2.15.2 Impairment of receivables arising out of reinsurance business

As regards its core activity of reinsurance, the Company transacts business exclusively with legal entities. Before entering a business relationship with a prospective client, especially if foreign, the Company either carefully reviews its credit rating or relies on recommendations by its long-standing business partners. The Company individually assesses receivables in terms of their recoverability or impairment, accounting for allowances based on payment history of individual cedants and retrocessionaires.

The Company nevertheless periodically reviews its reinsurance receivables on a client-by-client basis, at least once a year.

No receivables have been pledged as security.

25.2.15.3 Deferred acquisition costs

The Company discloses deferred commissions under deferred acquisition costs. These are booked commissions relating to the next financial year recognized based on reinsurance accounts and estimated amounts derived from estimated commissions taking into account straight-line amortization.

25.2.15.4 Other assets

Other assets include capitalized short-term deferred costs and short-term accrued income. Short-term deferred costs comprise stamps and prepayments of unearned commissions to counterparties.

25.2.16 Cash and cash equivalents

This item of the statement of financial position and the cash flow statement comprises cash balances in bank accounts and overnight deposits.

25.2.17 **Equity**

Composition:

- share capital comprises the par value of paid-up ordinary shares, expressed in euro;
- capital reserves comprise amounts in excess of the par value of shares;
- profit reserves comprise reserves provided for by the articles of association, legal reserves, reserves for treasury shares, credit risk and catastrophe equalization reserves and other profit reserves;
- treasury shares;
- fair value reserve;
- retained earnings.

Reserves provided for by the articles of association are used:

- to cover the net loss that cannot be covered (in full) out of retained earnings and other profit reserves, or if these two sources of funds are insufficient to cover the net loss in full (an instrument of additional protection of tied-up capital);
- to increase share capital;
- to regulate the dividend policy.

Profit reserves include credit risk equalization reserves established pursuant to the Insurance Act (ZZavar) and relevant implementing acts, and catastrophe equalization reserves set aside pursuant to the rules on technical provisions and reserves as approved by appointed actuaries. The distribution of these reserves cannot be decided in general meeting and they are set aside as set out in note 14.

Pursuant to the Companies Act, the management board or the supervisory board have the power to allocate up to half of net profit to other reserves.

25.2.18 **Subordinated liabilities**

Subordinated debt represents the Company's long-term liabilities, which was issued in 2006 and 2007 for the expansion of Group operations. Subordinated liabilities are measured at amortized cost on a monthly basis.

25.2.19 **Technical provisions**

Technical provisions are approved by the appointed actuary of the Company.

Technical provisions are shown gross in the statement of financial position. The share of gross technical provisions for the business retroceded by the Company is shown in the statement of financial position under the item reinsurers' share of technical provisions. The main principles used in the calculation of gross technical provisions are described below.

Unearned premiums are the portions of premiums written pertaining to periods after the accounting period. They are accounted for on the basis of received reinsurance accounts for unearned premiums, following the cedant's method, predominantly a pro rata temporis basis at insurance policy level. In cases where the Company does not receive timely accounts for unearned premiums on reinsurance business, nominal percentages are used at reinsurance account level for periods for which premiums are written.

Provisions for outstanding claims (also claims provisions) are established for incurred but not settled claims. These comprise provisions for incurred claims, both reported and unreported (IBNR). They are accounted for on the basis of received reinsurance accounts for provisions for outstanding claims and on the basis of received loss advices for non-proportional reinsurance business. Sava Reinsurance Company establishes the IBNR provision following three procedures. In the first procedure, the Company assumes a portion of the IBNR provision as calculated by cedants based on relevant reinsurance contract's provisions. In the second procedure, it is necessary to estimate the claims provision for business outside the Sava Re Group for which reinsurance accounts are not received timely to estimate technical categories, taking into account expected premiums and expected combined ratios for each underwriting year, class of business and form of reinsurance. This estimated claims provision is also added to the IBNR provision. As the triangular method is used in making estimates, the procedure also represents a liability adequacy test for the reinsurance portfolio outside the Sava Re Group. In the third procedure, the IBNR provision is calculated as part of the liability adequacy test for portfolio segments where reinsurance accounts are received timely and for which no estimates are made. This calculation is made for gross data of Slovenian cedants and subsidiaries at insurance class level, using development triangles of cumulative claim payments by underwriting year. If the provision for outstanding claims exceeds the one already set aside (and calculated based on reinsurance accounts), a reinsurance IBNR provision is set aside. The described procedures show that the outstanding claims provision is established based on statistical data and using actuarial methods; therefore, its calculation also constitutes a liability adequacy test.

The provision for bonuses, rebates and cancellations is intended for agreed and expected pay-outs due to good results of insurance contracts and expected payment due to cancellations in excess of unearned premiums. The Company establishes these provisions on the basis of reinsurance accounts for quota share reinsurance treaties with subsidiaries.

Other technical provisions only include the provision for unexpired risks derived from a liability adequacy test of unearned premiums, as described below.

Unearned premiums are deferred premiums based on coverage periods. If based on such a calculation, the premium is deemed to be adequate, the unearned premium is also adequate. The Company carries out liability adequacy tests separately for gross unearned premiums and for the retroceded portion of unearned premiums at the insurance class level. Calculation of the expected combined ratio at insurance class level was based on the weighted average of the combined ratios realized in the last three years, which were also trend-adjusted. The calculation of the realized combined ratios was based on premiums earned, claims incurred, commission expenses and other operating expenses. Where the expected combined ratio so calculated exceeds 100 %, thus revealing a deficiency in the unearned premium, a corresponding provision for unexpired risks within other technical provisions is set aside, in accordance with the Insurance Act (ZZavar).

25.2.20 Other provisions

Other provisions comprise the net present value of employee benefits including severance pay upon retirement and jubilee benefits. They are calculated by the appointed actuary in accordance with IAS 19 based on the ratio of accrued service time in the Company to the entire expected service time in the Company (projected unit credit method).

Provisions are calculated based on personal data of employees: date of birth, date of commencement of employment, anticipated retirement, and salary. Entitlement to severance pay on retirement and jubilee benefits are based on provisions of the collective bargaining agreement or the

employee's employment contract. Expected pay-outs also include tax liabilities where payments exceed statutory non-taxable amounts. The probability of an employee staying with the Company includes both the probability of death (under tables SLO 2007 M/F) and the probability of employment relationship termination based on internal data. Accordingly, the assumed annual real growth of salaries is based on internal data and the consumer price index. The assumed nominal growth in jubilee benefits equals expected inflation determined based on the ECB's long-term inflation target. The same term structure of risk-free interest rates is used for discounting as in the capital adequacy calculation under the Solvency II regime.

Pension insurance

The Company is required by law to pay pension insurance contributions on gross salaries at the rate of 8.85 %. In addition, in 2001 the Company concluded a contract setting up a pension insurance scheme as part of the voluntary pension system, and has been making monthly contributions to it since then.

25.2.21 Other liabilities

Liabilities are initially recognized at amounts recorded in the relevant documents. Subsequently, they are increased in line with documents or decreased on the same basis or through payments. Other liabilities comprise: liabilities for claims and outwards retrocession premiums, liabilities for claims arising out of inwards reinsurance contracts, liabilities for retained deposits, amounts due to employees, amounts due to clients and other short-term liabilities.

The Company established provisions for unexpended annual leave recognized under accrued expenses. Unexpended leave may be used by no later than 30 June of the succeeding year.

25.2.22 Classification of insurance contracts

The Company classifies contracts as insurance contracts if they are concluded to transfer a considerable portion of risk; otherwise, they are classified as financial contracts. Whether there has been a considerable transfer of risk may be established either (i) directly when the Company assumes risks from contracts on a proportional basis that have been classified as insurance contracts by their cedants, or (ii) indirectly by determining that a reinsured event would result in significant additional pay-outs.

The Company only transacts reinsurance business the basic purpose of which is the transfer of underwriting risk. Thus the Company classified all the reinsurance contracts it concluded as insurance contracts. Proportional reinsurance contracts represent an identical risk as the underlying insurance policies, which are insurance contracts. Since non-proportional reinsurance contracts provide for the payment of significant additional pay-outs in case of loss events, they also qualify as insurance contracts.

25.2.23 Net premiums earned

Premiums earned are accounted for on an accrual basis, taking into account any increase in economic benefits in the form of cash inflows or increases in assets. The Company separately discloses gross (re)insurance premiums written, co-insurance premiums and reinsurers' shares, and unearned premiums. These items are used to calculate earned premiums in the income statement.

Premiums earned are recognized based on confirmed reinsurance accounts and estimated gross premiums written, premiums ceded to reinsurers and (gross and retroceded) unearned premiums; premium estimates are made based on reinsurance contracts which, according to due dates, have already accrued although the Company has yet to receive reinsurance accounts. Net premiums earned are calculated based on invoiced gross premiums written less invoiced premiums retroceded, both adjusted for the change in gross unearned premiums and the change in reinsurers' share of unearned premiums. Premiums earned are estimated based on individual reinsurance contracts.

25.2.24 Net claims incurred

Claims and benefits incurred are accounted for on an accrual basis, taking into account any decrease in economic benefits in the form of cash outflows or decreases in assets. Net claims incurred comprise gross claims paid net of recourse receivables and reinsured claims, i.e. amounts invoiced to retrocessionaires. The amount of gross claims paid is affected by the change in the claims provision. Also included are estimated gross claims, retrocession claims and (gross and retroceded) claims provisions; claims estimates are made on the basis of reinsurance contracts so that, according to due dates, such claims have already been incurred although the Company has yet to receive reinsurance accounts. These items are used to calculate net claims incurred in the income statement. Claims incurred are estimated based on estimated premiums and combined ratios for individual reinsurance contracts.

25.2.25 Income and expenses relating to investments in subsidiaries and associates

Income from investments in subsidiaries and associates also includes dividends. Expenses for investments in subsidiaries and associates include impairment losses on investments. Dividend income is recognized when pay-out is authorized in accordance with the relevant general meeting resolution of any subsidiary or associate.

25.2.26 Investment income and expenses

The Company records investment income and expenses separate depending on whether they relate to the capital fund or the liability fund. The capital fund comprises assets representing shareholders' funds; the liability fund comprises assets supporting technical provisions.

Investment income includes:

- S** dividend income (income from shares),
- S** interest income,
- S** exchange gains,
- S** income from changes in fair value and gains on disposal of investments designated at fair value through profit or loss,
- S** gains on disposal of investments of other investment categories and
- S** other income.

Investment expenses include:

- S** interest expense,
- S** exchange losses,
- S** expenses due to changes in fair value and losses on disposal of investments designated at fair value through profit or loss,

- S** losses on disposal of investments of other investment categories,
- S** other expenses.

The mentioned income and expenses are disclosed depending on how the underlying investments are classified, i.e. investments held to maturity, at fair value through profit or loss, available for sale, loans and receivables, or deposits.

Interest income and expenses for investments classified as held to maturity or available for sale are recognized in the income statement using the effective interest rate method. Interest income and expenses for investments at fair value through profit or loss are recognized in the income statement using the coupon interest rate. Dividend income is recognized in the income statement when payout is authorized. Gains and losses on the disposal of investments represent the difference between the carrying amount of a financial asset and its sale price, or between its cost less impairment, if any, and sale price in the case of investments available for sale.

25.2.27 Operating expenses

Operating expenses comprise:

- S** acquisition costs; reinsurance commission expenses recognized based on reinsurance accounts and estimates derived from estimated premium and contractually agreed commission rates;
- S** change in deferred acquisition costs; deferred costs comprise deferred reinsurance commission expenses. These are booked commissions relating to the next financial year. They are recognized based on reinsurance accounts and estimated amounts obtained based on estimated commissions taking into account straight-line amortization;
- S** other operating expenses classified by nature are as follows:
 - a) depreciation of operating assets,
 - b) personnel costs including employee salaries, social and pension insurance costs and other personnel costs,
 - c) remuneration of the supervisory board and audit committee; and payments under contracts for services,
 - d) other operating expenses relating to services and materials.

25.2.28 Other technical income

Other technical income comprises income from reinsurance commission less the change in deferred acquisition costs relating to reinsurers, and is recognized based on confirmed reinsurance accounts and estimated commission income taking into account straight-line amortization.

25.2.29 Income tax expense

Income tax expense for the year comprises current and deferred tax. Income tax is presented in the income statement, except for the portion relating to the items presented in equity. The same applies to deferred tax. Current tax is payable on the taxable profit for the year using the tax rates enacted by the date of the statement of financial position, as well as on any adjustments to tax liabilities of prior periods. Deferred tax is recognized using the statement of financial position method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The deferred tax amount is based on the expected manner of recovery or settlement of the carrying amount of assets and liabilities,

using the tax rates that have been enacted by the date of the statement of financial position. Deferred tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The rate of corporate income tax is 17 % (the same as in 2014). In 2015, deferred tax assets and liabilities were accounted for at a rate of 17 % (the same as in 2014).

25.3 Changes in accounting policies and correction of errors

In 2015, the Company introduced no material changes in accounting policies compared to 2014 nor corrected any errors.

25.4 Standards and interpretations issued but not yet effective and new standards and interpretations

New standards and interpretations not yet effective

The standards and interpretations presented below have not become effective by the date of the separate financial statements. The Company intends to adopt these standards and interpretations, if applicable, in the preparation of its financial statements when they become effective.

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments, which includes the requirements of all phases of the IFRS 9 improvement project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The amended standard introduces new requirements for classification and measurement of financial assets and liabilities, recognition of impairment and hedge accounting. The revised IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Changes to the standard must be applied retrospectively, while the presentation of the comparative data is not obligatory. Early use of previous versions of IFRS 9 published in 2009, 2010 and 2013 is subject to the condition that the company had undergone the transition to IFRS by 1 February 2015. The standard has not yet been endorsed by the European Union.

The Company does not expect the amendments to have a material impact on the financial statements.

IFRS 14 Regulatory Deferral Accounts

IFRS 14 is an optional standard that allows an entity to continue applying most of its existing generally accepted accounting principles to accounting for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statements of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements.

IFRS 14 is effective for annual periods beginning on or after 1 January 2016. The standard has not yet been endorsed by the European Union.

The Company does not expect the amendments to have a material impact on the financial statements.

IFRS 15 Revenue from Contracts with Customers

In May 2014, the International Accounting Standards Board issued IFRS 15, which establishes a new five-step model for the recognition of revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new standard is applicable to all entities and supersedes all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2017, with early application permitted. The standard has not yet been endorsed by the European Union.

The Company is assessing the impact of the new standard and plans to adopt it on the required effective date.

Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exception has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation. They are effective for annual periods beginning on or after 1 January 2016 with early application permitted. The amendments to the standard have not yet been endorsed by the European Union.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortization

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through the use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets.

The amendments are effective for annual periods beginning on or after 1 January 2016. Early application is permitted. The amendments to the standards have not yet been endorsed by the European Union.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 27: Equity Method in Separate Financial Statements

This amendment will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements will have to apply that change retrospectively. For first-time adopters of IFRS electing to use the equity method in their separate financial statements, they will be required to apply this method from the date of transition to IFRS. The amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted. These amendments will not have an impact on the Group's consolidated financial statements.

Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognized in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture. The amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Company does not expect the amendments to have a material impact on the financial statements.

Annual Improvements 2012–2014 Cycle

In the period 2012–2014, the IASB issued a set of amendments to below standards effective for annual periods beginning on or after 1 January 2016. Early application of the amendments is permitted.

Amendments to IFRS 5 Non-current Assets Held for Sale and Discontinued Operations Changes in methods of disposal

The amendment clarifies that changing from one of the disposal methods to the other (through sale or through distribution to the owners) should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is therefore no interruption of the application of the requirements in IFRS 5. The amendment applies for annual periods beginning on or after 1 January 2016.

The amendments introduce specific guidance in IFRS 5 for when an entity reclassifies an asset (or disposal group) from held for sale to held for distribution to owners (or vice versa), or when held-for-distribution accounting is discontinued. The amendments state that:

- S** such reclassifications should not be considered changes to a plan of sale or a plan of distribution to owners and that the classification, presentation and measurement requirements applicable to the new method of disposal should be applied; and
- S** assets that no longer meet the criteria for held for distribution to owners (and do not meet the criteria for held for sale) should be treated in the same way as assets that cease to be classified as held for sale.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendment to IFRS 7 Financial Instruments: Disclosures (relating to service contracts and the use of supplements in the separate financial statements of the company, with consequential amendments to IFRS 1)

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. Also, the amendment clarifies that the IFRS 7 disclosures relating to the offsetting of financial assets and financial liabilities are not required in the condensed interim financial report.

The amendments provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purposes of the disclosures required in relation to transferred assets. Paragraph 42C(c) of IFRS 7 states that a pass through arrangement under a servicing contract does not, in itself, constitute a continuing involvement for the purposes of the transfer disclosure requirements.

Applicability of the amendments to IFRS 7 offsetting disclosure to condensed interim financial statements.

The amendment clarifies the application of amendments to IFRS 7 in the disclosure of the offsetting of financial assets and liabilities in the condensed interim financial statements.

Amendments to IFRS 7 were made to remove uncertainty as to whether the disclosure requirements on offsetting financial assets and financial liabilities (Introduced on December 2011 and effective for periods beginning on or after 1 January 2013) should be included in condensed interim financial statements, and if so, whether in all interim financial statements after 1 January 2013 or only in the first year.

Amendments to the standard apply prospectively in accordance with *IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors*.

The Company does not expect the amendments to have a material impact on the financial statements.

IAS 19 Employee Benefits: (discount rate – regional market issue)

The amendment clarifies that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid. Thus, the depth of the market for high quality corporate bonds should be assessed at currency level.

The amendments apply from the beginning of the earliest comparative period presented in the financial statements in which the amendments are first applied. Any initial adjustment arising should be recognized in retained earnings at the beginning of that period. The amendment applies for annual periods beginning on or after 1 January 2016.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 34 Interim Financial Reporting: disclosure of information "elsewhere in the interim financial report"

The amendments clarify the requirements relating to information required by IAS 34 that is presented elsewhere within the interim financial report but outside the interim financial statements. The amendments require that such information be incorporated by way of a cross-reference from the interim financial statements to the other part of the interim financial report. In addition, the Company must ensure that interim reports are available to users on the same terms and at the same time as the interim financial statements.

Amendments to the standard apply prospectively in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendments to IAS 1: Disclosure Initiative

The amendments to IAS 1 Presentation of Financial Statements clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- the materiality requirements in IAS 1;
- that specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated;
- that entities have flexibility as to the order in which they present the notes to financial statements;
- that the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Company does not expect the amendments to have a material impact on the financial statements.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The amendments address issues that have arisen in applying the investment entities exception under IFRS 10. The amendments clarify that the exemption from presenting consolidated financial

statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.

Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. Finally, the amendments to IAS 28 Investments in Associates and Joint Ventures allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries. These amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

The Company does not expect the amendments to have a material impact on the financial statements.

New standards

The accounting policies applied in the compilation of the consolidated financial statements are the same as those used in the preparation of consolidated financial statements for the year ended 31 December 2014, except for adoption of new or amended standards that came into effect for annual periods beginning on or after 1 January 2015 and which are presented below.

New and amended standards and interpretations effective as of 1 January 2015

Amendments to IAS 19 Employee Benefits – Defined Benefit Plans: Employee Contributions

The amendment addresses contributions from employees or third parties to defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. This amendment clarifies that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after 1 July 2014.

The amended standard did not have a material impact on the Company's financial statements.

Annual Improvements 2010-2012 Cycle

Amendments to IFRS 2 Share-based Payment

This improvement must be applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions.

The amended standard did not have a material impact on the Company's financial statements.

Amendments to IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IAS 39 Financial Instruments.

The amended standard did not have a material impact on the Company's financial statements.

Amendments to IFRS 8 Operating Segments

The amendments are applied retrospectively and clarify that:

- S** an entity must disclose the judgements made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'; and
- S** the reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

The amended standard did not have a material impact on the Company's reporting.

Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data by either adjusting the gross carrying amount of the asset to market value or by determining the market value of the carrying value and adjusting the gross carrying amount proportionately so that the resulting carrying amount equals the market value. In addition, the amendment clarifies that the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

The amended standard did not have a material impact on the Company's financial statements since the Company's assets are not measured using the revaluation model.

Amendments to IAS 24 Related Party Disclosures

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

The amended standard did not have a material impact on the Company's reporting.

Annual Improvements 2011–2013–Cycle

Amendments to IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that:

- S** joint arrangements, not just joint ventures, are outside the scope of IFRS 3; and
- S** this scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

The amended standard did not have a material impact on the Company's reporting.

Amendment to IFRS 13 Fair Value Measurement

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IAS 39 *Financial Instruments: Recognition and Measurement*.

The amended standard did not have a material impact on the Company's reporting.

Amendments to IAS 40 Investment Property

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or a business combination.

The amended standard did not have a material impact on the Company's reporting.

25.5 Risk management

The following table shows the changes in the risk profile in 2015 compared to 2014.

| | 2014-2015 |
|--|-----------|
| Operational risks | ↑ |
| Strategic risks | ↑ |
| Financial risks | |
| Interest rate risk | ⇒ |
| Equity risk | ⇒ |
| Currency risk | ⇒ |
| Liquidity risk | ⇒ |
| Credit risk | ↓ |
| Non-life underwriting risks | |
| Underwriting process risk | ↑ |
| Pricing risk | ⇒ |
| Claims risk | ⇒ |
| Net retention risk | ⇒ |
| Reserving risk | ⇒ |
| Retrocession programme | ⇒ |
| Estimated exposure to underwriting risks | ⇒ |

25.5.1 Insolvency risk

The solvency ratio of Sava Reinsurance Company at 31 December 2015 stood at 216.3 % (31/12/2014: 226.8 %), which represents low insolvency risk.

The capital adequacy statement of Sava Reinsurance Company is presented in the business report, in section 21.2.3 "Capital adequacy of Sava Reinsurance Company".

25.5.2 Underwriting risk

Underwriting risks are risks related to the main activity pursued by insurance companies, i.e. the assumption of risks from policyholders. Insurance companies transfer any excess of risk to reinsurance companies, which is why reinsurance companies are exposed to underwriting risk. Underwriting risks that are important for reinsurers comprise mainly underwriting process risk, pricing risk, claims risk, net retention risk and reserving risk. Some other underwriting risks, such as product design risk, economic environment risk and policyholder behaviour risk are important mainly for insurers, but are transferred to reinsurance companies especially through proportional reinsurance treaty arrangements. Such risks can only be managed through appropriate underwriting,

additional requirements or clauses in reinsurance contracts and through an appropriate retrocession programme. Therefore, below we will give no separate discussion of product design risk, economic environment risk nor policyholder behaviour risk.

Sava Reinsurance Company assumes from its subsidiaries and other cedants only underwriting risk. Part of the assumed risk is retained, any excess over its capacity is retroceded. Sava Reinsurance Company classifies all reinsurance contracts as insurance contracts within the meaning of IFRS 4. As Sava Reinsurance Company has no reinsurance contracts that qualify as financial contracts, we give below a detailed description of the risks arising from insurance contracts, as required under IFRS 4.

25.5.2.1 Underwriting process risk

The underwriting process risk is the risk of incurring financial losses caused by an incorrect selection and approval of risks to be reinsured. In respect of reinsurance treaties, Sava Reinsurance Company follows the fortune of its ceding companies, while in respect of facultative contracts, the decision on assuming a risk is on Sava Reinsurance Company.

It follows from the above that in order to manage this risk, it is essential to review the practices of existing and future ceding companies and to analyse developments on the relevant markets and in the relevant classes of insurance. Consequently, coverage may only be granted by taking into account internal underwriting guidelines. These guidelines define requirements for customers, minimum required level of information on the business and the framework of the expected business results. In addition, they lay down the coverage procedure and levels of authority so that appropriate controls are included in the process. Sava Reinsurance Company's adequately qualified professionals assist in the underwriting of large risks assumed by the Company's subsidiaries (and subsequently reinsured with the controlling company).

The following table shows exposure measured by the number of contracts and aggregated limits of contracts. The sums do not include covers that are fully retroceded and mainly relate to unlimited excess of loss motor liability reinsurance covers.

Breakdown of reinsurance contracts and limits (before retrocession)

| (€) | U/W year 2015 | | U/W year 2014 | |
|----------------------|------------------|----------------------|-----------------|----------------------|
| | Form of contract | No. of contracts | Aggregate limit | No. of contracts |
| Treaty business | 666 | 1,439,567,940 | 611 | 1,291,325,339 |
| Facultative business | 187 | 693,166,901 | 170 | 698,733,794 |
| Total | 853 | 2,132,734,841 | 781 | 1,990,059,133 |

We estimate that underwriting process risk relating to (re)insurance business is well managed, although it increased moderately in 2015 compared to 2014 due to an increase in the aggregate limit. This conclusion is further supported by the fact that there was also an increase in premium income and technical provisions in 2015. Sava Reinsurance Company reduces underwriting risk by transferring part or all of it to retrocessionaires (retrocession).

25.5.2.2 Pricing risk

Pricing risk is the risk that the reinsurance premiums charged will be insufficient to cover liabilities under reinsurance contracts.

In proportional reinsurance contracts, reinsurance premiums depend on insurance premiums, mostly set by ceding companies, while the risk premium also depends on the commission recognized by the reinsurer. Therefore, this risk is managed by appropriate underwriting of risks to be reinsured and relevant adjustments to the commission policy. Likewise in respect of non-proportional reinsurance treaties, the pricing risk is managed by properly underwriting the risks to be reinsured and by determining adequate reinsurance premiums. Expected results of reinsurance contracts entered into on the basis of available information and set prices must be in line with target combined ratios; the adequacy of prices is verified based on the results by form and class of reinsurance.

The international reinsurance market is currently experiencing a soft market phase, but as reinsurance underwriting is adequately managed, pricing risk for Sava Reinsurance Company is assessed as moderate in both 2015 and 2014.

25.5.2.3 Claims risk

Claims risk is the risk that the number of claims or the average claim amount will be higher than expected. In proportional reinsurance business, this risk is closely connected with the same risk in relation to ceding companies, which may arise due to incorrect assessments made in the course of underwriting, changes in court practice, new types of losses, increased public awareness of the rights attached to insurance contracts, macroeconomic changes and such like. In non-proportional reinsurance business, the reinsurer has greater control over the expected claims risk through direct control on pricing; however, since this business is more volatile, the risk is managed mainly through portfolio diversification. A treaty may be either very profitable for the reinsurer (if there are no losses in excess of a predetermined amount, the priority) or very unprofitable, if a loss exceeds the priority.

This risk is managed by appropriate underwriting, controlling risk concentration in a particular location or geographical area, and especially by adequate reinsurance and retrocession programmes.

Although we are altering the composition of the portfolio to maximize profitability, we assess that there was no significant difference between the claims risk of 2015 and 2014.

25.5.2.4 Net retention risk

Net retention risk is the risk that higher retention of insurance loss exposures will result in large aggregate losses due to catastrophic or concentrated claims experience. This risk may also materialize in the event of "shock losses", where a large number of insured properties are impacted. This may occur especially through losses caused by natural peril events, which are generally covered by a basic or an additional fire policy or by a policy attached to an underlying fire policy (e.g. business interruption policy or earthquake policy).

Sava Reinsurance Company manages net retention risk by way of (i) appropriate professional underwriting of the risks to be insured, (ii) measuring the exposure (by aggregating sums insured) by geographical area for individual natural perils and especially by (iii) designing an appropriate reinsurance programme. In managing this risk, we take into account that maximum net aggregate losses in any one year are affected both by the maximum net claim arising from a single catastrophe event and by the frequency of such events.

The following tables show exposure to natural perils and/or diversification by region.

Earthquake aggregates by region

| (€) | 31/12/2015 | 31/12/2014 |
|-------------------|----------------------|----------------------|
| EU members | 743,394,132 | 665,608,058 |
| Non-EU members | 167,276,871 | 124,527,397 |
| Russia and CIS | 34,840,926 | 30,324,108 |
| Africa | 33,942,271 | 24,101,686 |
| Middle East | 48,264,175 | 29,193,080 |
| Asia | 196,364,656 | 126,679,970 |
| Latin America | 35,358,886 | 36,581,999 |
| USA and Canada | 29,536,584 | 13,550,921 |
| Caribbean Islands | 22,588,484 | 14,671,283 |
| Oceania | 20,153,611 | 33,837,636 |
| Total | 1,331,720,596 | 1,099,076,137 |

Flood aggregates by region

| (€) | 31/12/2015 | 31/12/2014 |
|-------------------|--------------------|--------------------|
| EU members | 421,543,714 | 389,906,854 |
| Non-EU members | 90,686,329 | 93,584,596 |
| Russia and CIS | 34,833,426 | 30,316,608 |
| Africa | 33,942,271 | 24,101,686 |
| Middle East | 33,494,159 | 21,099,338 |
| Asia | 185,128,414 | 124,717,528 |
| Latin America | 35,501,743 | 36,581,999 |
| USA and Canada | 29,536,584 | 13,550,921 |
| Caribbean Islands | 22,588,484 | 13,356,958 |
| Oceania | 20,153,611 | 33,837,636 |
| Total | 907,408,735 | 781,054,124 |

Storm aggregates by region

| (€) | 31/12/2015 | 31/12/2014 |
|-------------------|--------------------|--------------------|
| EU members | 424,083,689 | 470,178,410 |
| Non-EU members | 90,660,079 | 93,570,346 |
| Russia and CIS | 34,833,426 | 30,316,608 |
| Africa | 33,942,271 | 24,101,686 |
| Middle East | 33,494,159 | 21,099,338 |
| Asia | 187,111,747 | 126,247,168 |
| Latin America | 32,547,157 | 36,581,999 |
| USA and Canada | 29,536,584 | 13,550,921 |
| Caribbean Islands | 22,588,484 | 13,356,958 |
| Oceania | 20,153,611 | 33,837,636 |
| Total | 908,951,208 | 862,841,070 |

The Group considers the net retention risk to have remained essentially the same in both 2015 and 2014. Yet Sava Reinsurance Company was not seriously impacted due to its adequate retention limits and adequate retrocession programme, as shown in the section on estimated exposure to underwriting risks.

25.5.2.5 Reserving risk

Reserve risk is the risk that technical provisions are not sufficient to cover the commitments of the (re)insurance business assumed. This may occur because of inaccurate actuarial estimates or an unexpected unfavourable loss development. It may be a result of new types of losses that have not been excluded in cedants' insurance conditions and for which no claims provisions have been established, which is common with liability insurance contracts but can also happen due to changed court practices. We consider that this risk does exist, mainly in respect of the claims provision; however, it is minor.

Sava Reinsurance Company manages reserving risk by strict adherence to the law and regulations on technical provisions, by applying recognized actuarial methods, critical observation of information received from ceding companies on reinsurers' shares of their claims provisions and, especially, by

adopting a sufficiently prudent approach in setting the level of technical provisions, which is described in the notes to technical provisions.

Contrary to the practice of insurance companies, Sava Reinsurance Company cannot use triangles of paid losses based on accident year data for actuarial estimations. This is because ceding companies report claims under proportional treaties by underwriting years. As claims under one-year policies written during any one year may occur either in the year the policy is written or in the year after, aggregated data for proportional reinsurance contracts are not broken down by accident year. Furthermore, some markets renew treaty business during the year, resulting in additional discrepancies between the underwriting year and the accident year.

In line with reinsurance practice, Sava Reinsurance Company analyses data concerning claims paid by underwriting year and estimates its future liabilities with respect to individual underwriting years by using appropriate actuarial methods. The estimated liabilities relate to claims that have already been incurred (reported and not reported) the settlement of which is provided for within the claims provision, and claims that have not yet been incurred the settlement of which is covered by unearned premiums, net of deferred commission.

Owing to the mentioned feature, the following two tables include as originally estimated gross or net liabilities. At any year-end claims provisions are included plus unearned premiums less deferred commission, which are compared to subsequent estimates of these liabilities. Such testing or analysis of whether technical provisions are adequate can only be applied to past years — the further back in time, the more precise the results. Given that the claims provision is calculated using the same actuarial method as in previous years, we conclude based on past discrepancies between originally estimated liabilities and subsequently established actual liabilities arising from claims at individual dates of the statement of financial position, that the provisions as at 31 December 2015 are adequate.

Adequacy analysis of gross technical provisions for past years

| € thousand) | Year ended 31 December | | | | | |
|---|------------------------|---------|---------|---------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Estimate of gross liabilities | | | | | | |
| As originally estimated | 163,593 | 173,525 | 206,099 | 199,339 | 207,416 | 209,963 |
| Reestimated as of 1 year later | 148,272 | 169,377 | 179,501 | 170,890 | 183,590 | |
| Reestimated as of 2 years later | 143,881 | 155,552 | 169,305 | 160,099 | | |
| Reestimated as of 3 years later | 136,062 | 155,334 | 158,182 | | | |
| Reestimated as of 4 years later | 134,014 | 145,246 | | | | |
| Reestimated as of 5 years later | 127,821 | | | | | |
| Cumulative gross redundancy (latest estimate – original estimate) | 35,772 | 28,279 | 47,916 | 39,240 | 23,826 | |
| Cumulative gross redundancy as % of original estimate | 21.9 % | 16.3 % | 23.2 % | 19.7 % | 11.5 % | |

Adequacy analysis of net technical provisions for past years

| € thousand) | Year ended 31 December | | | | | |
|---|------------------------|---------|---------|---------|---------|---------|
| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Estimate of net liabilities | | | | | | |
| As originally estimated | 146,636 | 156,370 | 174,480 | 173,344 | 177,031 | 194,262 |
| Reestimated as of 1 year later | 133,984 | 144,939 | 153,138 | 153,577 | 161,973 | |
| Reestimated as of 2 years later | 128,919 | 132,255 | 147,656 | 142,529 | | |
| Reestimated as of 3 years later | 120,170 | 136,571 | 136,272 | | | |
| Reestimated as of 4 years later | 118,514 | 125,973 | | | | |
| Reestimated as of 5 years later | 111,778 | | | | | |
| Cumulative gross redundancy (latest estimate – original estimate) | 34,858 | 30,397 | 38,208 | 30,815 | 15,058 | |
| Cumulative net redundancy as % of original estimate | 23.8 % | 19.4 % | 21.9 % | 17.8 % | 8.5 % | |

The cumulative gross redundancies for underwriting years 2010–2013 increased compared to amounts at the end of the preceding year, which were 18.1 %, 10.5 %, 17.9 % and 14.3 % of original estimates. The cumulative net redundancies for underwriting years 2010–2013 are also larger than the amounts at the end of the preceding year, which were 19.2 %, 12.7 %, 15.4 % and 11.4 % of original estimates.

The cumulative gross and net redundancies are a result of prudent estimation of liabilities. They are also partly due to the fact that unearned premiums calculated based on the pro rata temporis rule, less deferred commission, for those classes of business where loss ratios are significantly below 100 % are too large by the very nature of the calculation method. This is also the reason why the reestimate as of 1 year later is quickly decreasing compared to the original estimate, as unearned premiums relating to one-year insurance contracts are largely released in the following year when any redundancy is also released. Subsequent reestimates are slowly decreasing; and only after a long time do they stabilise.

In respect of those classes of insurance where the sum of the claims and the expense ratio exceeds 100 %, Sava Reinsurance Company sets aside provisions for unexpired risks in addition to unearned premiums, as described in the notes to technical provisions.

Due to the high cumulative redundancies of both gross and net technical provisions, we estimate that reserving risk at the end of 2015 is relatively small and similar to that at year-end 2014.

25.5.2.6 Retrocession programme

An adequate retrocession programme is fundamental for managing the underwriting risk that Sava Reinsurance Company is exposed to. The programmes are designed to reduce potentially large risk exposures as largest amounts set out in the tables of maximum retentions are used only exceptionally with best risks. Sava Reinsurance Company uses retrocession treaties to diversify risk. Sava Reinsurance Company's net retained insurance portfolio (relating to both Slovenian and foreign ceding companies) is further covered for potentially large losses through prudently selected non-proportional reinsurance programmes.

We consider that the 2015 retrocession programme of Sava Reinsurance Company is comparable with that of 2014.

25.5.2.7 Estimated exposure to underwriting risks

Sava Reinsurance Company's maximum net retentions and its retrocession programmes are of key importance to estimating the exposure to underwriting risks. The net retention limit is set at € 3 million for the majority of non-life classes of insurance and a combined limit of € 3 million is used for the classes fire and natural forces, other damage to property and miscellaneous financial loss; a net retention limit of € 2 million is set for motor liability and for marine; for life policies net retention limits are uniformly set at € 300,000. In principle, this caps any net claim arising out of any single loss event at a maximum of € 3 million. In case of any catastrophe event, e.g. flood, hail, storm or even earthquake, the maximum net claim payable is limited by the priority of the non-proportional reinsurance programme (protection of net retention), which is € 5 million for Group business as well as extra Group business. These amounts represent the maximum net claim for a single catastrophe event based on reasonable actuarial expectations. In case of multiple catastrophic events in any single year, the non-proportional treaties include reinstatement provisions. Hence, the probability that a large number of catastrophe events would compromise the solvency position of Sava Reinsurance Company is negligible. Due to the random fluctuation in the number of catastrophic

events, an increase in net claims must always be expected. This would negatively impact business results, but would certainly pose no threat to the solvency of Sava Reinsurance Company.

If the net combined ratio changed due to higher/lower underwriting risks by one percentage point, net profit before tax would change by € 1.3 million (2014: € 1.1 million). In 2015 an additional maximum net claim of € 5 million would have deteriorated the combined ratio by 4.0 % (2014: 4.4 %), which is still acceptable.

The probability that the underwriting risk may seriously undermine the Company's financial stability is deemed, according to our assessment, to have been low in both 2015 and 2014.

25.5.3 Financial risks

In its financial operations, Sava Reinsurance Company is exposed to financial risks, including market risk, liquidity risk and credit risk.

25.5.3.1 Market risks

Financial investments exposed to market risks

| Type of investment | 31/12/2015 | In % at 31/12/2015 | 31/12/2014 | In % at 31/12/2014 | Absolute difference 31/12/2015 / 31/12/2014 | Change in structure 31/12/2015 / 31/12/2014 |
|-------------------------------------|--------------------|-----------------------|--------------------|-----------------------|--|--|
| Deposits and CDs | 4,923,273 | 2.0 % | 15,664,002 | 6.5 % | -10,740,729 | -4.5 % |
| Government bonds | 102,191,734 | 42.1 % | 95,493,956 | 39.5 % | 6,697,778 | -4.5 % |
| Corporate bonds | 112,016,285 | 46.2 % | 105,513,193 | 43.7 % | 6,503,092 | 2.6 % |
| Shares (excluding strategic shares) | 10,892,492 | 4.5 % | 12,670,272 | 5.2 % | -1,777,780 | 2.5 % |
| Mutual funds | 4,075,692 | 1.7 % | 2,260,648 | 0.9 % | 1,815,044 | -0.8 % |
| bonds funds | 0 | 0.0 % | 314,375 | 0.1 % | -314,375 | 0.7 % |
| mixed funds | 1,631,125 | 0.7 % | 0 | 0.0 % | 1,631,125 | -0.1 % |
| equity funds | 1,778,274 | 0.7 % | 1,946,273 | 0.8 % | -167,999 | 0.7 % |
| other | 666,292 | 0.3 % | 0 | 0.0 % | 666,292 | -0.1 % |
| Loans granted and other investments | 2,834,953 | 1.2 % | 4,334,953 | 1.8 % | -1,500,000 | 0.3 % |
| Deposits with cedants | 5,698,774 | 2.3 % | 5,587,510 | 2.3 % | 111,264 | -0.6 % |
| Total financial investments | 242,633,203 | 100.0 % | 241,524,533 | 100.0 % | 1,108,667 | 0.0 % |

The value of financial investments exposed to market risk rose by € 1.1 million in 2015 compared to year-end 2014. The increase is explained in the business report in section 21.2.1.1.

25.5.3.1.1 Interest rate risk

Interest rate risk is the risk that the Company will suffer a loss as a result of fluctuations in interest rates, resulting in a decrease in the value of assets or an increase in liabilities. Given that according to the prescribed methodology for the calculation of technical provisions for the purpose of financial statements, Sava Reinsurance Company does not have interest-rate sensitive technical provisions, changes in market interest rates are only reflected in the value of the investment portfolio.

Interest rate risk is measured through a sensitivity analysis, by observing the change in the value of investments in bonds if interest rates rise by two percentage points. The analysed investments do not include held-to-maturity bonds as they are measured at amortized cost for the purpose of preparing financial statements and thus are not sensitive to changes in market interest rates. These amount to € 2.1 million.

Results of the sensitivity analysis

| (\€) | 31/12/2015 | | | | | |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|
| | +200 bp | | | -200 bp | | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 100,117,476 | 95,120,520 | -4,996,956 | 100,117,476 | 105,784,278 | 5,666,803 |
| Corporate bonds | 112,016,285 | 106,909,407 | -5,106,877 | 112,016,284 | 117,630,123 | 5,613,838 |
| Total | 212,133,761 | 202,029,926 | -10,103,834 | 212,133,760 | 223,414,401 | 11,280,641 |
| Effect on equity | -10,082,456 | | | 11,266,348 | | |
| Effect on the income statement | -21,377 | | | 14,293 | | |

| (\€) | 31/12/2014 | | | | | |
|--------------------------------|--------------------|--------------------|-------------------|--------------------|--------------------|------------------|
| | +200 bp | | | -200 bp | | |
| Type of security | Value | Post-stress value | Change in value | Value | Post-stress value | Change in value |
| Government bonds | 93,419,954 | 89,574,773 | -3,845,181 | 93,419,954 | 95,406,440 | 1,986,486 |
| Corporate bonds | 105,513,193 | 100,216,253 | -5,296,939 | 105,513,193 | 109,040,294 | 3,527,101 |
| Bond mutual funds | 314,375 | 299,928 | -14,447 | 314,375 | 323,088 | 8,713 |
| Total | 199,247,522 | 190,090,954 | -9,156,568 | 199,247,522 | 204,769,822 | 5,522,300 |
| Effect on equity | -9,100,931 | | | 5,488,106 | | |
| Effect on the income statement | -41,190 | | | 25,481 | | |

The sensitivity analysis showed that in case of an increase in interest rates, the value of bonds included in the analysis would decrease by € 10.1 million (31/12/2014: € 9.2 million) or 4.8 % (31/12/2014: 4.6 %).

Based on the results of the sensitivity analysis, the interest rate risk did not change significantly compared to 2014.

25.5.3.1.2 Equity risk

Equity risk is the risk that the value of investments will decrease due to fluctuations in equity markets.

Equity risk is measured by Sava Reinsurance Company through a stress test scenario assuming a 10 % drop in equity prices. Equity risk affects equities, equity mutual funds and mixed mutual funds (in stress tests, we include half of the amount).

Investments in subsidiaries are excluded from stress tests as the Company assesses their value in accordance with the policy described in section 25.2.12 "Financial investments in subsidiaries and associates". At year-end 2015, investments in subsidiaries totalled € 208.2 million (31/12/2014: € 189.6 million). Sava Reinsurance Company maintains and increases the value of its investments in subsidiaries through their active management.

Sensitivity assessment of investments to equity risk

| (\€) | 31/12/2015 | | | 31/12/2014 | | |
|----------|----------------|------------|-------------------|-----------------|------------|-------------------|
| | Value decrease | Value | Post-stress value | Change in value | Value | Post-stress value |
| by -10 % | 13,486,328 | 12,137,695 | -1,348,633 | 14,616,544 | 13,154,890 | -1,461,654 |

To assess the Group's sensitivity of investments to equity risk, we assume a 10 % drop in the value of all equity securities, which would have resulted in a decrease in the value of investments of € 1.3 million (31/12/2014: € 1.5 million).

Unlike the bond portfolio, which moves inversely to interest rates, the value of equities and mutual funds changes linearly with stock prices. Thus, a 20 % drop in equity prices would have caused a drop in the value of investments of € 2.7 million.

The exposure of Sava Reinsurance Company to equity risk did not change significantly in 2015.

25.5.3.1.3 Currency risk

Currency risk is the risk that changes in exchange rates will decrease foreign investments or increase liabilities denominated in foreign currencies.

Liabilities of Sava Reinsurance Company denominated in foreign currencies at 31 December 2015 accounted for 20.9 % of the Company's total liabilities. As the proportion of international business is rising (and so is the number of different currencies), Sava Reinsurance Company has in place currency matching policies. It took measures for the matching of assets and liabilities in foreign currencies aimed at decreasing currency risk.

Under the adopted currency matching policy, matching activities in respect of any accounting currency³⁷ are to start as soon as the currency mismatch with that currency exceeds € 2 million. If the financial market allows for the purchase and settlement of investments in the accounting currency, the Company starts investing in the accounting currency of the liability. If the financial market does not allow for the purchase and settlement of investments in the accounting currency and the transaction currency³⁸ is a global currency, the currency mismatch may be reduced through placements in the transaction currency. This requires a correlation between the accounting currency and the transaction currency of at least 90 %. The correlation is the average of a one-, two-, three-, four- and five-year correlation between the accounting currency and the transaction currency calculated at the end of each quarter of the current year.

Measurement of currency risk

The Company uses a stochastic analysis to measure currency risk and to predict the average surplus funds as well as the 5th percentile of surplus funds after one year from the risk valuation date.

Based on exchange rates to which Sava Reinsurance Company has been exposed to over the past six years and the corresponding euro equivalent surpluses of assets/liabilities at 31 December 2015, we made a stochastic analysis that projected that assuming an unaltered currency structure, after one year the average surplus of assets over liabilities would be € 0.8 million (31/12/2014: € -0.3 million),

³⁷ The accounting currency is a local currency used in the accounting documentation. Reinsurance contracts may be accounted for in various accounting currencies. Generally, this is the currency of liabilities and receivables in relation to the cedant, and hence also the reinsurer.

³⁸ The transaction currency is the currency in which reinsurance contract transactions are processed.

but with a 5-percent probability that the deficit of assets would exceed € 3.4 million (31/12/2014: € 1.5 million).

Currency mismatch of assets and liabilities is monitored by individual accounting currency. The following table includes the currency mismatch for the five currencies that account for the largest share of liabilities.

Currency (mis)match as at 31 December 2015 (all amounts translated to euro)

| Currency 2015 | Assets | Liabilities | Mismatch | % of matched liabilities |
|-----------------------------------|--------------------|--------------------|-------------------|--------------------------|
| Euro (€) | 458,352,974 | 451,433,270 | | |
| Foreign currencies | 112,533,736 | 119,453,440 | 24,210,485 | 94.2 |
| US dollar (USD) | 43,593,750 | 34,948,360 | 8,645,390 | 124.7 |
| Korean won (KRW) | 18,390,624 | 19,152,860 | 762,236 | 96.0 |
| Chinese yuan (CNY) | 8,876,770 | 9,884,339 | 1,007,569 | 89.8 |
| Indian rupee (INR) | 6,507,058 | 6,550,900 | 43,842 | 99.3 |
| Taka (BDT) | 2,403,781 | 4,696,390 | 2,292,609 | 51.2 |
| Other | 32,761,753 | 44,220,591 | 11,458,838 | 74.1 |
| Total | 570,886,710 | 570,886,710 | | |
| % of currency matched liabilities | | | 95.8 % | |

Currency (mis)match as at 31 December 2014 (all amounts translated to euro)³⁹

| Currency 2014 | Assets | Liabilities | Mismatch | % of matched liabilities |
|-----------------------------------|--------------------|--------------------|-------------------|--------------------------|
| Euro (€) | 471,177,731 | 458,906,072 | | |
| Foreign currencies | 76,235,953 | 88,507,612 | 19,695,549 | 86.1 |
| US dollar (USD) | 40,150,772 | 37,830,350 | 2,320,422 | 106.1 |
| Korean won (KRW) | 8,022,185 | 10,358,712 | 2,336,528 | 77.4 |
| Japanese yen (JPY) | 2,320,467 | 2,676,559 | 356,092 | 86.7 |
| Chinese yuan (CNY) | 7,641,396 | 6,249,872 | 1,391,524 | 122.3 |
| Russian ruble (RUB) | 3,081,963 | 3,200,515 | 118,552 | 96.3 |
| Other | 15,019,171 | 28,191,603 | 13,172,432 | 53.3 |
| Total | 547,413,684 | 547,413,684 | | |
| % of currency matched liabilities | | | 96.4 % | |

The Company has set itself the target of matching assets and liabilities at least 90 %. In 2015 assets and liabilities were 95.8 % matched (2014: 96.4 %), indicating that the management of currency risk is on a high level.

Since many accounting currencies are at least 90 % correlated to the US dollar, the surplus of assets over liabilities in US dollars is reduced to € 3.8 million (from € 8.6 million). This would further increase the currency matching percentage to 97.6 % (2014: 97.1 %).

Effect of exchange differences on the income statement

A currency mismatch also affects profit or loss through accounting for exchange rate differences due to the impact of exchange rate changes on various statement of financial position items.

³⁹ In 2015 we changed the presentation of mismatches between assets and liabilities so that now mismatches are shown as the absolute difference between assets and liabilities. This change was also applied to the presentation of 2014 data; therefore, the mismatch for 2014 differs from the one published in the 2014 annual report (€ 12,271,659 or 97.8 % matched).

When assets and liabilities are 100 % matched in terms of foreign currencies, changes in foreign exchange rates have no impact on profit or loss. This is because any change in the value of assets denominated in a foreign currency due to a change in the exchange rate is offset by the change in the value of liabilities denominated in that foreign currency. As Sava Reinsurance Company's assets and liabilities are not 100 % currency matched, changes in exchange rates do affect profit or loss. The following table shows the impact of currency differences.

Effect of exchange differences on the income statement

| Statement of financial position item | Exchange differences | |
|---|----------------------|----------------|
| | 31/12/2015 | 31/12/2014 |
| Euro (€) | | |
| Investments | 3,227,501 | 2,136,691 |
| Technical provisions and deferred commissions | -3,635,776 | -2,084,979 |
| Receivables and liabilities | 230,791 | 135,572 |
| Total effect on the income statement | -177,485 | 187,283 |

We estimate that currency risk did not change significantly in 2015 compared to 2014. In 2015 the Company continued active currency matching of assets and liabilities both directly through accounting currencies and indirectly through transaction currencies.

25.5.3.2 Liquidity risk

Liquidity risk is the risk that because of unexpected or unexpectedly high obligations, the Company will suffer a loss when ensuring liquid assets.

The Company minimizes liquidity risk through ensuring funds in the amount of the estimated liquidity requirement. This comprises estimated ordinary current liquidity needs and liquidity reserves, which are ensured through the allocation of funds in money market instruments and through setting minimum percentages of portfolios that must be invested in highly liquid assets readily available to provide liquidity in case of emergency needs.

The normal current liquidity assessment is made based on the projected cash flow analysis in the period of up to one year included in the monthly and weekly plans that take into account the planned investment maturity dynamics as well as other inflows and outflows from operating activity. To this end, the Company uses historical data from previous monthly and weekly liquidity plans and projections regarding future operations. The liquidity reserve is calculated on the basis of an assessment of the maximum weekly outflows based on historical data.

For the purpose of managing liquidity risk, the Company is required by law to calculate, on a weekly basis, its liquidity ratio, which remained well above 1, the statutory minimum, throughout 2015.

Exposure to liquidity risk is also measured by maturity-matching of assets and liabilities. The following table shows the value of financial investments by year based on undiscounted cash flows, while the value of technical provisions is shown by year and expected maturity based on triangular development.

Maturity profile of financial assets and liabilities

| (€) | Carrying amount as at 31/12/2015 | Callable | Up to 1 year | 1–5 years | Over 5 years | No maturity | Total 31/12/2015 |
|---|----------------------------------|----------------|--------------------|--------------------|--------------------|-------------------|--------------------|
| Financial investments | 242,633,203 | 908,109 | 68,891,773 | 133,298,937 | 35,170,665 | 14,968,183 | 253,237,666 |
| - at fair value through profit or loss | 3,128,241 | 0 | 1,736,880 | 0 | 0 | 1,396,185 | 3,133,065 |
| - held to maturity | 2,074,258 | 0 | 102,500 | 410,000 | 2,615,000 | 0 | 3,127,500 |
| - loans and deposits | 13,457,000 | 908,109 | 8,813,621 | 2,722,787 | 2,472,399 | 0 | 14,916,915 |
| - available-for-sale | 223,973,704 | 0 | 58,238,772 | 130,166,151 | 30,083,266 | 13,571,997 | 232,060,186 |
| Reinsurers' share of technical provisions | 16,026,358 | 0 | 5,846,883 | 5,494,991 | 4,684,484 | 0 | 16,026,358 |
| Cash and cash equivalents | 285,950 | 0 | 285,950 | 0 | 0 | 0 | 285,950 |
| TOTAL ASSETS | 258,945,511 | 908,109 | 75,024,606 | 138,793,928 | 39,855,149 | 14,968,183 | 269,549,974 |
| Subordinated liabilities | 23,534,136 | 0 | 11,767,068 | 11,767,068 | 0 | 0 | 23,534,136 |
| Technical provisions | 220,901,954 | 0 | 80,872,847 | 75,589,234 | 64,439,873 | 0 | 220,901,954 |
| TOTAL LIABILITIES | 244,436,090 | 0 | 92,639,915 | 87,356,302 | 64,439,873 | 0 | 244,436,090 |
| Difference | 14,509,421 | 908,109 | -17,615,309 | 51,437,626 | -24,584,724 | 14,968,183 | 25,113,884 |

| (€) | Carrying amount as at 31/12/2014 | Callable | Up to 1 year | 1–5 years | Over 5 years | No maturity | Total 31/12/2014 |
|---|----------------------------------|------------------|-------------------|--------------------|--------------------|-------------------|--------------------|
| Financial investments | 241,524,533 | 2,592,836 | 69,344,480 | 133,847,257 | 33,806,945 | 14,930,919 | 254,522,438 |
| - at fair value through profit or loss | 5,625,524 | 0 | 3,200,000 | 819,058 | 0 | 1,647,372 | 5,666,430 |
| - held to maturity | 2,074,001 | 0 | 102,500 | 410,000 | 2,717,500 | 0 | 3,230,000 |
| - loans and deposits | 25,586,465 | 2,592,836 | 18,916,744 | 3,292,912 | 1,562,814 | 0 | 26,365,306 |
| - available-for-sale | 208,238,542 | 0 | 47,125,236 | 129,325,287 | 29,526,631 | 13,283,548 | 219,260,702 |
| Reinsurers' share of technical provisions | 30,863,647 | 0 | 9,885,016 | 10,223,440 | 10,755,191 | 0 | 30,863,647 |
| Cash and cash equivalents | 512,342 | 0 | 512,342 | 0 | 0 | 0 | 512,342 |
| TOTAL ASSETS | 272,900,521 | 2,592,836 | 79,741,838 | 144,070,697 | 44,562,136 | 14,930,919 | 285,898,426 |
| Subordinated liabilities | 23,499,692 | 0 | 23,499,692 | 0 | 0 | 0 | 23,499,692 |
| Technical provisions | 216,658,049 | 0 | 69,552,926 | 71,688,203 | 75,416,920 | 0 | 216,658,049 |
| TOTAL LIABILITIES | 240,157,741 | 0 | 69,552,926 | 95,187,895 | 75,416,920 | 0 | 240,157,741 |
| Difference | 32,742,780 | 2,592,836 | 10,188,911 | 48,882,803 | -30,854,784 | 14,930,919 | 45,740,686 |

In terms of the Company's liquidity, it is also very important that gross technical provisions and reserves are covered by the liability fund.

As at 31 December 2015 the Company's liability fund exceeded gross technical provisions and reserves by € 31.4 million (31/12/2014: € 45.5 million). As at 31 December 2015, the liability fund exceeded gross technical provisions and reserves by 13.5 % (31/12/2014: 20.0 %).

Coverage of gross technical provisions and reserves by the liability fund

| (€) | 31/12/2015 | 31/12/2014 | | |
|---|--------------------|------------------------------|--------------------|------------------------------|
| Type of investment | Liability funds | As % of technical provisions | Liability funds | As % of technical provisions |
| Financial investments of the liability fund | 211,242,068 | 92.9 % | 213,482,527 | 93.8 % |
| Reinsurers' share of technical provisions | 18,032,508 | 7.9 % | 30,863,647 | 13.6 % |
| Receivables and cash | 33,897,689 | 14.9 % | 28,628,208 | 12.6 % |
| Total liability fund | 263,172,265 | 115.7 % | 272,974,382 | 120.0 % |
| Technical provisions plus reserves | 231,819,838 | | 227,503,571 | |
| Coverage of technical provisions in % | 113.5 % | | 120.0 % | |
| Surplus of the liability fund | 31,352,427 | 13.5 % | 45,470,811 | 20.0 % |

*Reserves include profit reserves for credit risk and catastrophe equalization.

In addition to the coverage, the Company's liquidity also relies on the average maturity of assets and liabilities. The average maturity of bonds and deposits of the liability fund was 2.51 years at year-end 2015 (31/12/2014: 2.46 years), while the expected maturity of liabilities was 3.86 years (31/12/2014: 4.44 years).

Based on the above, we estimate that liquidity risk is well managed and did not change significantly compared to year-end 2014.

25.5.3.3 Credit risk

Credit risk is the risk that issuers or other counterparties will fail to meet their obligations to the Company.

Assets exposed to credit risk include financial investments (bank deposits, bonds and deposits with cedants), reinsurers' share of technical provisions and receivables.

Exposure to credit risk

| (€) | 31/12/2015 | 31/12/2014 |
|--|--------------------|--------------------|
| Type of asset | Amount | Amount |
| Fixed-income investments | 224,830,065 | 222,258,661 |
| Receivables due from reinsurers | 20,028,888 | 34,095,262 |
| Receivables, excluding receivables arising out of reinsurance business | 78,789,599 | 68,252,549 |
| Total exposure | 323,648,552 | 324,606,472 |

Receivables, excluding receivables arising out of reinsurance business, comprise premium receivables in the amount of € 77.7 million (2014: € 67.4 million), receivables for commission of € 0.7 million (2014: € 0.6 million) and other receivables of € 0.3 million (2014: € 0.2 million).

Credit risk due to issuer default

Credit risk for investments is estimated based on two factors:

- S** credit ratings used in determining credit risk for fixed-income investments and
- S** performance indicators for other investments.

Below we set out an estimation of credit risk for fixed-income investments (included are debt securities, bank deposits and deposits with cedants).

Fixed-income investments by issuer credit rating

| (€) | 31/12/2015 | 31/12/2014 | | |
|----------------------|--------------------|----------------|--------------------|----------------|
| Rated by S&P/Moody's | Amount | As % of total | Amount | As % of total |
| AAA/Aaa | 77,353,316 | 34.4 % | 68,414,060 | 30.8 % |
| AA/Aa | 34,821,557 | 15.5 % | 29,173,097 | 13.1 % |
| A/A | 37,506,767 | 16.7 % | 38,654,597 | 17.4 % |
| BBB/Baa | 51,435,605 | 22.9 % | 48,741,437 | 21.9 % |
| Less than BBB/Baa | 10,113,425 | 4.5 % | 21,026,192 | 9.5 % |
| Not rated | 13,599,394 | 6.0 % | 16,249,277 | 7.3 % |
| Total | 224,830,065 | 100.0 % | 222,258,661 | 100.0 % |

Fixed-income investments rated A or better at 31 December 2015 accounted for 66.6 %, an increase of 5.3 percentage points over 2014. The improved credit profile is primarily the result of investments of matured and new investments in higher grade securities.

Sava Reinsurance Company mitigates credit risk with other investments through a high degree of diversification and by investing in liquid securities.

Credit risk due to issuer default includes concentration risk representing the risk of excessive concentration in a geographic area, economic sector or issuer.

Sava Reinsurance Company's investment portfolio is reasonably diversified in accordance with the ZZavar, implementing regulations and Company internal rules in order to avoid large concentration of a certain type of investment, large concentration with any counterparty or economic sector or other potential forms of concentration.

Diversification of financial investments by region

| (€) | 31/12/2015 | | 31/12/2014 | |
|----------------------------|--------------------|----------------|--------------------|----------------|
| Region | Amount | As % of total | Amount | As % of total |
| Slovenia | 60,220,262 | 24.8 % | 79,188,827 | 32.8 % |
| EU members | 123,071,267 | 50.7 % | 117,135,071 | 48.5 % |
| Non-EU members | 11,836,152 | 4.9 % | 14,657,544 | 6.1 % |
| Russia and Asia | 17,822,752 | 7.3 % | 18,686,489 | 7.7 % |
| Africa and the Middle East | 1,813,076 | 0.7 % | 2,654,823 | 1.1 % |
| America and Australia | 27,869,690 | 11.5 % | 9,201,778 | 3.8 % |
| Total | 242,633,203 | 100.0 % | 241,524,533 | 100.0 % |

Financial investments are chiefly exposed to EU Member States (31/12/2014: 50.7 %, 31/12/2014: 48.5 %), with exposure spread between 24 countries. The second largest exposure is to Slovenian-based issuers (31/12/2015: 24.8 %; 31/12/2014: 32.8 %). In 2015, exposure to Slovenia decreased by € 19.0 million or 8.0 percentage points, especially since deposits were reinvested in other asset classes.

Exposure to Slovenia by asset type

| (€) | 31/12/2015 | | 31/12/2014 | |
|--------------------|-------------------|---------------|-------------------|---------------|
| Type of investment | Amount | As % of total | Amount | As % of total |
| Deposits and CDs | 2,849,069 | 1.2 % | 13,647,002 | 5.7 % |
| Government bonds | 30,259,040 | 12.5 % | 31,066,623 | 12.9 % |
| Corporate bonds | 14,982,375 | 6.2 % | 20,715,946 | 8.6 % |
| Shares | 10,498,654 | 4.3 % | 11,812,983 | 4.9 % |
| Mutual funds | 1,631,125 | 0.7 % | 1,946,273 | 0.8 % |
| Total | 60,220,262 | 24.8 % | 79,188,827 | 32.8 % |

*The % of total is calculated based on the amount of market-risk sensitive investments.

Diversification of financial investments by industry

| (€) | 31/12/2015 | | 31/12/2014 | |
|--------------|--------------------|----------------|--------------------|----------------|
| | Amount | As % of total | Amount | As % of total |
| Banking | 53,240,932 | 21.9 % | 72,332,639 | 29.9 % |
| Government | 103,265,283 | 42.6 % | 96,484,731 | 39.9 % |
| Finance | 9,858,826 | 4.1 % | 5,296,795 | 2.2 % |
| Industry | 22,907,231 | 9.4 % | 16,579,881 | 6.9 % |
| Consumables | 14,980,401 | 6.2 % | 11,573,037 | 4.8 % |
| Utilities | 23,508,941 | 9.7 % | 23,481,474 | 9.7 % |
| Insurance | 14,871,585 | 6.1 % | 15,775,976 | 6.5 % |
| Total | 242,633,203 | 100.0 % | 241,524,533 | 100.0 % |

The Company's largest exposure in terms of industry at 31 December 2015 is to governments, albeit with a high degree of diversification by issuers. Compared with the end of last year, the diversification by industry has not changed significantly.

At 31 December 2015, exposure to the ten largest securities issuers was € 82.4 million, representing 33.9 % of market-risk sensitive financial investments (31/12/2014: € 77.2 million; 32.0 %). The largest single issuer of securities that Sava Reinsurance Company is exposed to is the exposure to the Republic of Slovenia. At 31 December 2015, it totalled € 30.3 million or 12.3 % of market-risk sensitive financial investments (31/12/2014: € 31.1 million; 12.9 %). No other issuer exceeds the 3.9 % of financial assets threshold.

Based on the above, we estimate that by reducing its exposure to Slovenia and additional diversification by issuer, region and industry, the Company managed its credit risk well in 2015, and reduced it compared to 2014.

Counterparty default risk

Total exposure to retrocessionaires at 31 December 2015 was € 20.0 million (31/12/2014: € 34.1 million). Of this, € 16.0 million (31/12/2014: € 30.9 million) relate to retroceded gross technical provisions (€ 2.4 million to unearned premiums and € 13.7 million to provisions for outstanding claims) and € 4.0 million (31/12/2014: € 3.2 million) to receivables for reinsurers' shares in claims.

The total credit risk exposure of the Company arising from retrocessionaires represented 3.5 % of total assets in 2015 (31/12/2014: 6.2 %). Retrocession programmes are mostly placed with first-class reinsurers with an appropriate credit rating (at least A- according to Standard & Poor's for long-term business, and at least BBB+ for short-term business). We consider this risk as low, particularly as the investment portfolio is adequately diversified. See details in the following table.

Receivables due from reinsurers by reinsurer credit rating

| (€) | 31/12/2015 | | 31/12/2014 | |
|------------------------------|-------------------|----------------|-------------------|----------------|
| | Amount | As % of total | Amount | As % of total |
| Rated by S&P / A.M. Best | | | | |
| AAA/A++ | 1,025,134 | 5.1 % | 930,134 | 2.7 % |
| AA/A+ | 5,197,443 | 25.9 % | 9,900,708 | 29.0 % |
| A/(A or A-) | 9,029,912 | 45.1 % | 17,405,425 | 51.0 % |
| BBB / (B++ or B+) | 527,945 | 2.6 % | 1,521,034 | 4.5 % |
| Less than BBB / less than B+ | 404,190 | 2.0 % | 0 | 0.0 % |
| Not rated | 3,844,264 | 19.2 % | 4,337,961 | 12.7 % |
| Total | 20,028,888 | 100.0 % | 34,095,262 | 100.0 % |

The tables below show the receivables ageing analysis, including the above-mentioned receivables for reinsurers' shares in claims.

Receivables ageing analysis

| (€) | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|-------------------------|-----------------------------|-------------------|
| 31/12/2015 | | | | |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 64,379,115 | 9,807,918 | 3,557,618 | 77,744,651 |
| Other receivables from co-insurance and reinsurance | 635,156 | 57,320 | 13,349 | 705,825 |
| Short-term receivables arising out of financing | 55,518 | 0 | 0 | 55,518 |
| Other receivables | 283,605 | 0 | 0 | 283,605 |
| Total | 65,353,394 | 9,865,238 | 3,570,967 | 78,789,599 |

| (€) | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|-------------------------|-----------------------------|-------------------|
| 31/12/2014 | | | | |
| Receivables for premiums arising out of assumed reinsurance and co-insurance | 51,285,592 | 11,614,730 | 4,546,661 | 67,446,983 |
| Other receivables from co-insurance and reinsurance | 619,518 | 0 | 280 | 619,798 |
| Short-term receivables arising out of financing | 6,516 | 14,635 | 14,543 | 35,694 |
| Other receivables | 55,162 | 1,280 | 93,632 | 150,074 |
| Total | 51,966,788 | 11,630,645 | 4,655,116 | 68,252,549 |

The Company assessed its receivables for impairment. Allowances were established for receivables that needed to be impaired. Receivables are discussed in greater detail in note 8.

25.5.4 Operational risk

In 2015, Sava Reinsurance Company adopted an operational risk policy. The policy lays down the processes and accountability in the management of such risks. The main risk categories that the reinsurer is exposed to include:

- risk of internal and external fraud,
- employment practices and workplace safety,
- risks associated with clients, products and business practice,
- risk of damage to physical assets,
- risk of business disruption and system failures,
- risk of process management and execution and
- compliance risk (laws and regulations).

Operational risk categories are not among the most important risk types that Sava Reinsurance Company is exposed to. Nevertheless, some of them are quite important.

Operational risk generally arises together with other risks (e.g. underwriting risk, market risk), having a tendency to compound them. Inconsistencies in the underwriting process, for example, may significantly increase underwriting risks.

For effective management of operational risks, Sava Reinsurance Company has – in line with its risk management policy – established processes for identifying, measuring, monitoring, managing and reporting of operational risks.

Identification of operational risk is carried out regularly and in all organizational units of the Company, especially after new regulatory requirements become effective, upon the introduction of new products, changes in operations and the transformation of other internal and external factors that could affect the level of operational risk. Each risk is assigned a risk owner, who is responsible for regular monitoring and reporting. The risk management department regularly informs the risk management committee and the management board of any new risks. The risk management department and risk management committee may propose measures for managing individual risks. In the event that a new risk has a significant impact on a Company's risk profile, the Company's risk management service immediately informs the Company's risk management committee and the management board.

Sava Reinsurance Company **measures (assesses)** operational risk using primarily assessments in the risk catalogue and scenario analysis. The Company makes regular risk assessments to obtain insight into the level of its exposure to operational risk. Assessments are aggregated by the risk management service into an overall assessment and results are regularly reported to the risk management committee and the management board of the Company.

The risk management service regularly **monitors** the identified risks and their assessments. In 2016, the Company will start monitoring operational risk using key risk indicators, which will be regularly reported by risk owners or organizational units to the risk management service. Based on the data so obtained, the Company will be monitoring changes in its operational risk profile.

The risk management service regularly prepares **a report** on operational risks, presenting it to the Company's risk management committee and the management board. In the event of significant changes in the operational risk profile, the risk management service reports thereon immediately.

To **manage operational risk**, the Sava Reinsurance Company has in place an effective business process management system and an internal control system.

Significant operational risks are managed by Group companies as follows:

- S** To manage IT risks, Sava Reinsurance Company has adopted security policies in accordance with the ISO 27001 standard. Documentation related to information security management encompasses three levels: the rules of procedure regarding information security, security policies, and systemic procedures and instructions.
- S** In order to ensure business continuity also in the event of incidents or external events, Sava Reinsurance Company has in place business continuity procedures set out in its business continuity plan. In this way, Sava Reinsurance Company mitigates the risk of unpreparedness for incidents and external events and any resulting business interruption.
- S** For the purpose of operational risk management in the Company's most vital business areas, Sava Reinsurance Company has put in place adequate IT-supported procedures and controls. In addition, such risks are managed through the internal audit function, through staff training and enhanced risk awareness.

We estimate that in 2015, exposure to operational risks has somewhat increased because of the insurer integration project.

25.5.5 Strategic risks

Sava Reinsurance Company is exposed to internal and external strategic risk. Strategic risks are regularly identified and assessed, such data being recorded in the risk catalogue. The risk management service monitors and regularly reports on strategic risks to the risk management committee and the management board. Strategic risk management is carried out mainly using the established governance system and through systematic risk management.

A major source of risk is related to capital adequacy and capital allocation – this is further aggravated by the fact that the Solvency II regime, which completely changed the concept of required capital and eligible own funds, only just entered into force.

As part of its risk strategy, Sava Reinsurance Company identified reputation risk as a key risk. For this reason, the Company has established criteria as to which practices are unacceptable to the Company.

We estimate that in 2015, the Company's exposure to strategic risks has somewhat increased because of the enforcement of new legislation.

25.6 Notes to the financial statements – statement of financial position

1) Intangible assets

Movement in cost and accumulated amortization/impairment losses of intangible assets

| (€) | Software | Other intangible assets | Total |
|----------------------------------|-----------|-------------------------|-----------|
| COST | | | |
| Balance at 01/01/2015 | 887,369 | 8,862 | 896,231 |
| Additions | 283,742 | 3,297 | 287,039 |
| Balance at 31/12/2015 | 1,171,111 | 12,159 | 1,183,270 |
| ACCUMULATED AMORTIZATION | | | |
| Balance at 01/01/2015 | 428,808 | 0 | 428,808 |
| Additions | 87,972 | 0 | 87,972 |
| Balance at 31/12/2015 | 516,780 | 0 | 516,780 |
| Carrying amount as at 01/01/2015 | 458,561 | 8,862 | 467,423 |
| Carrying amount as at 31/12/2015 | 654,331 | 12,159 | 666,490 |

| (€) | Software | Other intangible assets | Total |
|----------------------------------|----------|-------------------------|---------|
| COST | | | |
| Balance at 01/01/2014 | 478,018 | 18,893 | 496,911 |
| Additions | 409,351 | 0 | 409,351 |
| Disposals | 0 | -10,031 | -10,031 |
| Balance at 31/12/2014 | 887,369 | 8,862 | 896,231 |
| ACCUMULATED AMORTIZATION | | | |
| Balance at 01/01/2014 | 384,699 | 0 | 384,699 |
| Additions | 44,109 | 0 | 44,109 |
| Balance at 31/12/2014 | 428,808 | 0 | 428,808 |
| Carrying amount as at 01/01/2014 | 93,319 | 18,893 | 112,212 |
| Carrying amount as at 31/12/2014 | 458,561 | 8,862 | 467,423 |

2) Property and equipment

Movement in cost and accumulated depreciation/impairment losses of property and equipment assets

| (€) | Land | Buildings | Equipment | Other property and equipment | Total |
|----------------------------------|---------|-----------|-----------|------------------------------|-----------|
| COST | | | | | |
| Balance at 01/01/2015 | 146,616 | 2,285,900 | 1,369,753 | 84,291 | 3,886,561 |
| Additions | 0 | 0 | 181,569 | 42,261 | 223,830 |
| Disposals | 0 | 0 | -86,552 | 0 | -86,552 |
| Balance at 31/12/2015 | 146,616 | 2,285,900 | 1,464,770 | 126,552 | 4,023,839 |
| ACCUMULATED DEPRECIATION | | | | | |
| Balance at 01/01/2015 | 0 | 543,546 | 837,641 | 42,561 | 1,423,748 |
| Additions | 0 | 29,717 | 169,953 | 1,555 | 201,225 |
| Disposals | 0 | 0 | -56,477 | 0 | -56,477 |
| Balance at 31/12/2015 | 0 | 573,263 | 951,117 | 44,116 | 1,568,496 |
| Carrying amount as at 01/01/2015 | 146,616 | 1,742,355 | 532,112 | 41,730 | 2,462,814 |
| Carrying amount as at 31/12/2015 | 146,616 | 1,712,638 | 513,653 | 82,436 | 2,455,343 |

| (€) | Land | Buildings | Equipment | Other property and equipment | Total |
|----------------------------------|---------|-----------|-----------|------------------------------|-----------|
| COST | | | | | |
| Balance at 01/01/2014 | 141,580 | 2,244,145 | 1,174,000 | 84,291 | 3,644,016 |
| Additions | 5,036 | 41,755 | 271,369 | 0 | 318,161 |
| Disposals | 0 | 0 | -75,616 | 0 | -75,616 |
| Balance at 31/12/2014 | 146,616 | 2,285,900 | 1,369,753 | 84,291 | 3,886,561 |
| ACCUMULATED DEPRECIATION | | | | | |
| Balance at 01/01/2014 | 0 | 503,674 | 757,639 | 40,993 | 1,302,306 |
| Additions | 0 | 39,872 | 149,513 | 1,568 | 190,953 |
| Disposals | 0 | 0 | -69,511 | 0 | -69,511 |
| Balance at 31/12/2014 | 0 | 543,546 | 837,641 | 42,561 | 1,423,748 |
| Carrying amount as at 01/01/2014 | 141,580 | 1,740,471 | 416,361 | 43,298 | 2,341,710 |
| Carrying amount as at 31/12/2014 | 146,616 | 1,742,355 | 532,112 | 41,730 | 2,462,814 |

Property and equipment assets have neither been acquired under financial lease arrangements nor have they been pledged.

3) Deferred tax assets and liabilities

| (€) | 31/12/2015 | 31/12/2014 |
|--|------------------|------------------|
| Deferred tax assets | 2,285,448 | 1,040,593 |
| Deferred tax liabilities | 0 | 0 |
| Total net deferred tax assets/liabilities | 2,285,448 | 1,040,593 |

| (€) | 01/01/2015 | Recognized in the IS | Recognized in the SCI | 31/12/2015 |
|--|------------------|----------------------|-----------------------|------------------|
| Long-term financial investments | 980,502 | 990,142 | 276,690 | 2,247,334 |
| Short-term operating receivables | 208,402 | -26,568 | 0 | 181,834 |
| Provisions for jubilee benefits and severance pay (retirement) | 35,979 | 3,861 | 0 | 39,840 |
| Other | -184,290 | 0 | 730 | -183,560 |
| Total | 1,040,593 | 967,435 | 277,420 | 2,285,448 |

| (€) | 01/01/2014 | Recognized in the IS | Recognized in the SCI | 31/12/2014 |
|--|------------------|----------------------|-----------------------|------------------|
| Long-term financial investments | 1,831,837 | -10,480 | -840,855 | 980,502 |
| Short-term operating receivables | 155,918 | 52,484 | 0 | 208,402 |
| Provisions for jubilee benefits and severance pay (retirement) | 33,195 | 2,784 | 0 | 35,979 |
| Other | -187,696 | 0 | 3,406 | -184,290 |
| Total | 1,833,254 | 44,788 | -837,449 | 1,040,593 |

In 2015 deferred tax assets were not affected by changes in tax rates.

4) Investment property

Movement in cost and accumulated depreciation of investment property

| (€) | Land | Buildings | Total |
|----------------------------------|--------|-----------|-----------|
| COST | | | |
| Balance at 01/01/2015 | 10,027 | 137,713 | 147,740 |
| Additions | 0 | 2,886,040 | 2,886,040 |
| Balance at 31/12/2015 | 10,027 | 3,023,753 | 3,033,780 |
| ACCUMULATED DEPRECIATION | | | |
| Balance at 01/01/2015 | 0 | 32,248 | 32,248 |
| Additions | 0 | 1,790 | 1,790 |
| Balance at 31/12/2015 | 0 | 34,038 | 34,038 |
| Carrying amount as at 01/01/2015 | 10,027 | 105,465 | 115,492 |
| Carrying amount as at 31/12/2015 | 10,027 | 2,989,715 | 2,999,742 |

| (€) | Land | Buildings | Total |
|------------------------------------|--------|-----------|---------|
| COST | | | |
| Balance at 01/01/2014 | 15,064 | 179,468 | 194,532 |
| Transfer to property and equipment | -5,037 | -41,755 | -46,792 |
| Balance at 31/12/2014 | 10,027 | 137,713 | 147,740 |
| ACCUMULATED DEPRECIATION | | | |
| Balance at 01/01/2014 | 0 | 40,612 | 40,612 |
| Additions | 0 | 1,568 | 1,568 |
| Transfer to property and equipment | 0 | -9,933 | -9,933 |
| Balance at 31/12/2014 | 0 | 32,248 | 32,248 |
| Carrying amount as at 01/01/2014 | 15,064 | 138,856 | 153,920 |
| Carrying amount as at 31/12/2014 | 10,027 | 105,465 | 115,492 |

Investment property assets comprise offices in the Bežigrajski dvor building at Dunajska 56 in Ljubljana, which the Company has leased out for an indefinite period of time. At the end of 2015, the Company purchased part of the building at Tivolska 48, which will be offered for long-term rent.

All investment property assets yield rent. In 2015 the Company generated income of € 14,233 by leasing out its investment property (all to subsidiaries and associates). In 2014, such income totalled € 15,296 (€ 14,770 from subsidiaries and associates and € 526 from other companies). Maintenance costs associated with investment property are either included in rent or charged to the lessees in a proportionate amount. These recovered costs amounted to € 4,404 in 2015 (2014: € 5,171).

5) Financial investments in subsidiaries and associates

Financial investments in subsidiaries and associates are recognized at cost in accordance with IAS 27 "Separate Financial Statements".

Financial investments in the equity of Group companies

| (\euro) | 01/01/2015 | | Acquisition/ recapitalization Value | Impairment (-) Value | 31/12/2015 | |
|-------------------------------|---------------|--------------------|---|----------------------------|------------|--------------------|
| | As % of total | Value | | | Holding | Value |
| Zavarovalnica Maribor | 100.00 % | 94,760,785 | 0 | 0 | 100.00 % | 94,760,785 |
| Zavarovalnica Tilia | 100.00 % | 13,967,082 | 0 | 0 | 100.00 % | 13,967,082 |
| Sava osiguranje Belgrade | 99.99 % | 13,694,800 | 25 | -237,681 | 100.00 % | 13,457,144 |
| Illyria | 100.00 % | 16,332,526 | 0 | -2,698,997 | 100.00 % | 13,633,529 |
| Sava osiguruvanje Skopje | 92.44 % | 10,278,898 | 0 | 0 | 92.44 % | 10,278,898 |
| Sava Montenegro | 100.00 % | 15,373,019 | 0 | 0 | 100.00 % | 15,373,019 |
| Illyria Life | 100.00 % | 4,035,892 | 0 | 0 | 100.00 % | 4,035,892 |
| Sava životno osiguranje | 99.99 % | 5,870,654 | 1,414,917 | -545,932 | 100.00 % | 6,739,639 |
| Velebit usluge in liquidation | 100.00 % | 12,516,962 | 0 | 0 | 100.00 % | 12,516,962 |
| Illyria Hospital | 100.00 % | 1,800,317 | 0 | 0 | 100.00 % | 1,800,317 |
| Velebit osiguranje | | 0 | 7,185,784 | -75,126 | 92.08 % | 7,110,658 |
| Velebit životno osiguranje | | 0 | 7,780,171 | -1,312,313 | 88.71 % | 6,467,858 |
| Moja naložba | 20.00 % | 1,011,059 | 7,078,880 | 0 | 100.00 % | 8,089,939 |
| Total | | 189,641,994 | 23,459,777 | -4,870,049 | | 208,231,721 |

In 2015, the Company increased its investments in Group companies by € 23.5 million. The Serbian life insurer Sava životno osiguranje was recapitalized with an injection of € 1.4 million. The Company became the direct owner of shares in Velebit osiguranje and Velebit životno osiguranje after their transfer from its subsidiary Velebit usluge – in liquidation. Pursuant to this, the Company discloses a liability for the purchase price in the amount of € 12.3 million as detailed in note 22. The Company recognized impairment losses on five investments: two Serbian, two Croatian and one in Kosovo in a total amount of € 4.9 million.

At year-end 2015, the Company became sole owner of the pension company Moja naložba.

Financial investments in associates

| (\euro) | 01/01/2015 | | 31/12/2015 | |
|--------------|---------------|-----------|------------|-------|
| | As % of total | Value | Holding | Value |
| Moja naložba | 20.00 % | 1,011,059 | 0.00 % | 0 |
| Total | | | | |

Aggregated data from the financial statements of associates are shown in section 25.1 "Basic details".

6) Financial investments

| (€) 31/12/2015 | Held-to-maturity | At fair value through P/L | | Available-for-sale | Loans and receivables | Total |
|------------------------------|------------------|---------------------------|-----------------------------|--------------------|-----------------------|-------|
| | | Non-derivative | Designated to this category | | | |
| | | | | | | |
| Debt instruments | 2,074,258 | 1,732,055 | 210,401,706 | 7,758,226 | 221,966,245 | |
| Deposits and CDs | 0 | 0 | 0 | 4,923,273 | 4,923,273 | |
| Government bonds | 2,074,258 | 1,732,055 | 98,385,421 | 0 | 102,191,734 | |
| Corporate bonds | 0 | 0 | 112,016,285 | 0 | 112,016,285 | |
| Loans granted | 0 | 0 | 0 | 2,834,953 | 2,834,953 | |
| Equity instruments | 0 | 1,396,186 | 13,571,998 | 0 | 14,968,184 | |
| Shares | 0 | 464,420 | 10,428,072 | 0 | 10,892,492 | |
| Mutual funds | 0 | 931,766 | 3,143,926 | 0 | 4,075,692 | |
| Deposits with cedants | 0 | 0 | 0 | 5,698,774 | 5,698,774 | |
| Total | 2,074,258 | 3,128,241 | 223,973,704 | 13,457,000 | 242,633,203 | |

| (€) 31/12/2014 | Held-to-maturity | At fair value through P/L | | Available-for-sale | Loans and receivables | Total |
|------------------------------|------------------|---------------------------|-----------------------------|--------------------|-----------------------|-------|
| | | Non-derivative | Designated to this category | | | |
| | | | | | | |
| Debt instruments | 2,074,001 | 3,978,152 | 194,954,995 | 19,998,955 | 221,006,103 | |
| Deposits and CDs | 0 | 0 | 0 | 15,664,002 | 15,664,002 | |
| Government bonds | 2,074,001 | 2,788,952 | 90,631,002 | 0 | 95,493,956 | |
| Corporate bonds | 0 | 1,189,200 | 104,323,993 | 0 | 105,513,193 | |
| Loans granted | 0 | 0 | 0 | 4,334,953 | 4,334,953 | |
| Equity instruments | 0 | 1,647,372 | 13,283,548 | 0 | 14,930,919 | |
| Shares | 0 | 424,531 | 12,245,741 | 0 | 12,670,272 | |
| Mutual funds | 0 | 1,222,841 | 1,037,807 | 0 | 2,260,648 | |
| Deposits with cedants | 0 | 0 | 0 | 5,587,510 | 5,587,510 | |
| Total | 2,074,001 | 5,625,524 | 208,238,543 | 25,586,465 | 241,524,533 | |

Loans granted to Group companies

| (€) | Type of debt instrument | 31/12/2015 | 31/12/2014 |
|----------------------------|-------------------------|------------------|------------------|
| | | | |
| Sava osiguranje Belgrade | loan | 1,300,000 | 1,300,000 |
| Sava Montenegro | loan | 0 | 1,500,000 |
| Velebit osiguranje | subordinated loan | 734,953 | 734,953 |
| Velebit životno osiguranje | subordinated loan | 800,000 | 800,000 |
| Total | | 2,834,953 | 4,334,953 |

No securities have been pledged as security.

7) Reinsurers' share of technical provisions

| (€) | 31/12/2015 | 31/12/2014 |
|--|-------------------|-------------------|
| From unearned premiums | 2,354,396 | 3,031,287 |
| From provisions for claims outstanding | 13,671,962 | 27,832,360 |
| Total | 16,026,358 | 30,863,647 |

The reinsurers' share of unearned premiums largely moves in line with retroceded premiums; the decline in 2015, however, was due to non-renewal of policies of several major policyholders in the second half of the year for which at year-end 2014, a large amount was established for retroceded unearned premiums relating to a surplus cover for Sava Re Group companies. The reinsurers' share of claims provisions depends on the movement of large incurred claims, covered by the reinsurance programme, and the schedule of their related claim payments. In 2015 payments from retrocessionaires for the retroceded claims provision (established in 2014 for the ice damage catastrophe loss in Slovenia) were accounted, and retroceded claims provisions decreased accordingly.

8) Receivables

The majority of not-past-due receivables were receivables arising out of reinsurance contracts, invoiced in the fourth quarter of 2015 but to fall due only in 2016.

Receivables arising out of reinsurance contracts are not specifically secured. As explained in section 25.5.3.3 "Credit risks", the Company is not exposed to significant risks as regards these receivables. Receivables were tested for impairment. In 2015, an allowance for impairment of € 64,369 was recognized relating to individual receivables arising out of reinsurance business (2014: € 12,093). The impairment loss relating to other receivables totalled € 173,406 (2014: € 216,196).

Receivables by type

| (€) | 31/12/2015 | | | 31/12/2014 | | |
|--|-------------------|-----------------|-------------------|-------------------|-------------------|-------------------|
| | Gross amount | Allowance | Receivables | Gross amount | Allowance | Receivables |
| Receivables for premiums arising out of reinsurance and co-insurance | 78,048,361 | -303,710 | 77,744,651 | 67,984,847 | -537,862 | 67,446,985 |
| Receivables for shares in claims payments | 4,077,534 | -75,004 | 4,002,530 | 3,316,897 | -85,282 | 3,231,615 |
| Receivables for commission | 705,825 | 0 | 705,825 | 619,797 | 0 | 619,797 |
| Receivables arising out of reinsurance and co-insurance business | 82,831,720 | -378,714 | 82,453,006 | 71,921,542 | -623,144 | 71,298,397 |
| Current tax assets | 1,633,620 | 0 | 1,633,620 | 0 | 0 | 0 |
| Receivables arising out of investments | 55,606 | -88 | 55,518 | 35,782 | -88 | 35,694 |
| Other short-term receivables | 820,662 | -537,057 | 283,605 | 586,358 | -436,284 | 150,074 |
| Other receivables | 876,268 | -537,145 | 339,123 | 622,140 | -436,372 | 185,768 |
| Total | 85,341,608 | -915,859 | 84,425,749 | 72,543,682 | -1,059,516 | 71,484,165 |

There was a significant increase in the amount of gross receivables for premiums arising out of reinsurance assumed in line with premium growth, which increased by 15.7 % compared to 2014.

The following tables give a receivables ageing analysis. Amounts are net of any allowances.

Receivables ageing analysis

| (€) 31/12/2015 | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|----------------------------|--------------------------------|-------------------|
| Receivables for premiums arising out of reinsurance assumed | 64,379,115 | 9,807,918 | 3,557,618 | 77,744,651 |
| Receivables for reinsurers' shares in claims | 3,010,675 | 361,161 | 630,694 | 4,002,530 |
| Receivables for commission | 635,156 | 57,320 | 13,349 | 705,825 |
| Receivables arising out of reinsurance and co-insurance business | 68,024,946 | 10,226,399 | 4,201,661 | 82,453,006 |
| Current tax assets | 1,633,620 | 0 | 0 | 1,633,620 |
| Short-term receivables arising out of financing | 55,518 | 0 | 0 | 55,518 |
| Other short-term receivables | 283,605 | 0 | 0 | 283,605 |
| Other receivables | 339,123 | 0 | 0 | 339,123 |
| Total | 69,997,689 | 10,226,399 | 4,201,661 | 84,425,749 |

| (€) 31/12/2014 | Not past due | Past due up to 180 days | Past due more than 180 days | Total |
|--|-------------------|----------------------------|--------------------------------|-------------------|
| Receivables for premiums arising out of reinsurance assumed | 51,285,592 | 11,614,730 | 4,546,661 | 67,446,985 |
| Receivables for reinsurers' shares in claims | 2,312,763 | 351,027 | 567,825 | 3,231,615 |
| Receivables for commission | 619,518 | 0 | 280 | 619,797 |
| Receivables arising out of reinsurance and co-insurance business | 54,217,873 | 11,965,757 | 5,114,766 | 71,298,397 |
| Short-term receivables arising out of financing | 6,516 | 14,635 | 14,543 | 35,694 |
| Other short-term receivables | 55,162 | 1,280 | 93,632 | 150,074 |
| Other receivables | 61,678 | 15915 | 108,175 | 185,768 |
| Total | 54,279,551 | 11,981,672 | 5,222,941 | 71,484,165 |

All receivables are current.

Movement in allowance for receivables

| (€) | 01/01/2015 | Additions | Reversals | Write-offs | 31/12/2015 |
|--|-------------------|-----------------|----------------|----------------|-----------------|
| Receivables for premiums arising out of reinsurance assumed | -537,862 | -64,369 | 198,198 | 100,323 | -303,710 |
| Receivables for reinsurers' shares in claims | -85,282 | 0 | 0 | 10,278 | -75,004 |
| Receivables arising out of reinsurance and co-insurance business | -623,144 | -64,369 | 198,198 | 110,601 | -378,714 |
| Short-term receivables arising out of financing | -88 | 0 | 0 | 0 | -88 |
| Other short-term receivables | -436,284 | -173,406 | 72,633 | 0 | -537,057 |
| Other receivables | -436,372 | -173,406 | 72,633 | 0 | -537,145 |
| Total | -1,059,516 | -237,775 | 270,831 | 110,601 | -915,859 |

| (€) | 01/01/2014 | Additions | Reversals | 31/12/2014 |
|--|-----------------|-----------------|---------------|-------------------|
| Receivables for premiums arising out of reinsurance assumed | -527,781 | -12,093 | 2,012 | -537,862 |
| Receivables for reinsurers' shares in claims | -85,282 | 0 | 0 | -85,282 |
| Receivables arising out of reinsurance and co-insurance business | -613,063 | -12,093 | 2,012 | -623,144 |
| Short-term receivables arising out of financing | -88 | 0 | 0 | -88 |
| Other short-term receivables | -238,011 | -216,196 | 17,923 | -436,284 |
| Other receivables | -238,099 | -216,196 | 17,923 | -436,372 |
| Total | -851,162 | -228,289 | 19,935 | -1,059,516 |

9) Deferred acquisition costs

| (€) | 31/12/2015 | 31/12/2014 |
|---|------------|------------|
| Deferred commission from inwards reinsurance in Slovenia and abroad | 10,496,041 | 9,003,998 |

This item comprises exclusively commission relating to the next financial year recognized taking into account straight-line amortization. All deferred acquisition costs are current.

10) Other assets and other financial liabilities

Other assets mainly include prepaid licence fees and insurance premiums.

Other financial liabilities include short-term liabilities arising out of as yet unpaid dividends of Sava Reinsurance Company for 2013 and 2014.

11) Cash and cash equivalents

This item of the statement of financial position and the cash flow statement comprises cash balances in bank accounts and overnight deposits.

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------------|----------------|----------------|
| Cash in bank accounts | 209,658 | 218,858 |
| Overnight deposits | 76,292 | 293,484 |
| Total | 285,950 | 512,342 |

12) Share capital

At 31 December 2015, the Company's share capital was divided into 17,219,662 shares (the same as at 31 December 2014). All shares are ordinary registered shares of the same class. Their holders are entitled to participate in the Company's control and profits (dividends). Each share carries one vote in general meeting and entitles the bearer to a proportionate share of the dividend payout.

Shares are recorded in the Central Securities Clearing Corporation (KDD) under the POSR ticker symbol.

As at year-end 2015, the Company's shareholders' register listed 4,857 shareholders (31/12/2014: 5,134 shareholders). On 11 June 2008, Sava Reinsurance Company listed in the standard equity market of the Ljubljana Stock Exchange. On 2 April 2012, the Company's shares were transferred to the prime market.

13) Capital reserves

After successfully completing the recapitalization in July 2013, the Company increased capital reserves by € 22.2 million. Expenses directly attributable to the initial public offering of € 0.98 million were deducted from the added amount. At 31 December 2015 capital reserves totalled € 54.2 million.

14) Profit reserves

Reserves provided for by the articles of association totalled € 11.5 million, having reached the statutory prescribed amount already in 2006, while legal reserves totalled € 3.5 million in 2015 and were also not strengthened in the year.

Profit reserves

| (€) | 31/12/2015 | 31/12/2014 | Distributable / non-distributable |
|---|--------------------|--------------------|-----------------------------------|
| Legal reserves and reserves provided for by the articles of association | 14,986,525 | 14,986,525 | non-distributable |
| Reserve for treasury shares | 10,319,347 | 10,115,023 | non-distributable |
| Credit risk equalization reserve | 917,885 | 845,522 | non-distributable |
| Catastrophe equalization reserve | 10,000,000 | 10,000,000 | non-distributable |
| Other profit reserves | 87,951,558 | 80,030,132 | distributable |
| Total | 124,175,314 | 115,977,201 | |

Reserves provided for by the articles of association are used:

- to cover the net loss which cannot be covered (in full) out of retained earnings and other profit reserves (an instrument of additional protection of the Company's tied-up capital);
- to increase the share capital from the Company's own funds; and
- to regulate the Company's dividend policy.

In accordance with IFRSs, credit risk equalization reserves and catastrophe equalization reserves are shown under profit reserves.

These reserves are established pursuant to the Insurance Act (ZZavar). Thereunder, these reserves are treated as provisions, which are established and used through profit and loss. As this is not IFRS-compliant, Sava Reinsurance Company carries credit risk and catastrophe equalization provisions within profit reserves. These provisions are set aside from net profit for the period as shown in the statement of changes in equity. Had the financial statements been prepared in accordance with the ZZavar, the 2015 gross and net profits would have been lower by € 72,363 (2014: gross profit lower by € 45,446).

In line with the Slovenian Companies Act, the Company's management board or the supervisory board may, when approving the annual report, allocate a part of net profit to other profit reserves, however, up to half of net profit for the period. Based on a management board decision approved by the supervisory board, profit reserves were strengthened by € 8 million in 2015.

15) Own shares

At 31 December 2015, the Company held 741,521 POSR shares (or 4.306 % of all shares) worth € 10,319,347.

The Company received authorization to buy back own shares of up to 10 % of the share capital in the 28th general meeting of shareholders held on 23 April 2014. The authorization is for acquiring up to a total of 1,721,966 shares and is valid for three years. Based on this authorization, the Company bought back 13,691 shares by year-end 2015.

16) Fair value reserve

The fair value reserve consists of the fair value revaluation effects of financial assets available for sale and from actuarial gains or losses due to changes in the present value of provisions for severance pay due to changes in actuarial assumptions (other losses).

| (€) | 2015 | 2014 |
|---|------------|------------|
| As at 1 January | 4,341,739 | 253,020 |
| Change in fair value | -2,723,740 | 5,988,724 |
| Transfer of the negative fair value reserve to the IS due to impairment | 0 | -1,634,412 |
| Transfer from fair value reserve to the IS due to disposal | 1,096,154 | 591,890 |
| Other net profits/losses | -27,705 | -20,034 |
| Deferred tax | 277,421 | -837,449 |
| As at 31 December | 2,963,868 | 4,341,739 |

The table shows the net change in the fair value reserve, which is an equity component. The fair value reserve shrank significantly in 2015 compared to year-end 2014 partly due to an unfavourable movement in exchange rates relating to available-for-sale investments and partly because of the disposal of some available for sale investments.

17) Net profit/loss for the year and retained earnings

The weighted number of shares takes into account the annual average calculated on the basis of monthly averages of ordinary shares less the number of treasury shares. The weighted average number of shares outstanding in the financial period was 16,483,852. As the Company does not have potentially dilutive capital instruments, its net earnings per share equal diluted earnings per share.

Basic/diluted earnings/loss per share

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------|-------------|
| Net profit/loss for the period | 16,191,902 | 22,358,419 |
| Weighted average number of shares outstanding | 16,483,852 | 16,814,657 |
| Net earnings/loss per share | 0.98 | 1.33 |

Comprehensive income per share

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------|-------------|
| Comprehensive income for the period | 14,814,031 | 26,447,137 |
| Weighted average number of shares outstanding | 16,483,852 | 16,814,657 |
| Comprehensive income per share | 0.90 | 1.57 |

In line with the general meeting resolution of 28 May 2015, the Company allocated € 9,065,978 to dividend pay-outs.

Statement of distributable profit/loss

| (€) | 2015 | 2014 |
|--|------------|------------|
| Net profit/loss for the period | 16,191,902 | 22,358,419 |
| - profit/loss for the year under applicable standards | 16,191,902 | 22,358,419 |
| Retained earnings/losses | 12,769,646 | 15,713,039 |
| Additions to profit reserve as per resolution of the management board | 204,324 | 10,113,249 |
| - Additions to reserves for own shares | 204,324 | 10,113,249 |
| Additions to other reserves as per resolution of the management and the supervisory boards | 7,993,789 | 6,122,585 |
| Distributable profit to be allocated by the general meeting | 20,763,435 | 21,835,624 |
| - to shareholders | 0 | 9,065,978 |
| - to be carried forward to the next year | 0 | 12,769,646 |

18) Subordinated liabilities

At the end of 2006 and at the beginning of 2007, Sava Reinsurance Company raised a subordinated loan in the amount of € 32 million, and drew down 97 % of the principal amount. Maturity of the loan is 20 years, with the possibility of early repayment after 10 years. The principal is due at maturity. The applicable interest rate is a 3-month Euribor + 3.35 %, with interest payable on a quarterly basis. The loan is carried at amortized cost.

Subordinated liabilities

| | |
|--|----------------|
| Outstanding debt at effective interest rate as at 31/12/2015 | 23,534,136 |
| Debt currency | € |
| Maturity date | 27/12/2026 |
| Conversion into shareholders' equity option | not applicable |
| Conversion into other liabilities option | not applicable |
| Outstanding debt at effective interest rate as at 31/12/2014 | 23,499,692 |
| Debt currency | € |
| Maturity date | 27/12/2026 |
| Conversion into shareholders' equity option | not applicable |
| Conversion into other liabilities option | not applicable |

In 2015, the Company paid € 0.85 million in interest on subordinated debt (2014: € 0.9 million) and € 43,085 in withholding tax on interest paid (2014: € 46,785).

19) Technical provisions

Movements in gross technical provisions

| (€) | 01/01/2015 | Additions | Uses | Exchange differences | 31/12/2015 |
|--|--------------------|--------------------|---------------------|----------------------|--------------------|
| Gross unearned premiums | 39,088,756 | 44,703,764 | -37,094,132 | -152,323 | 46,546,065 |
| Gross provision for claims | 177,331,493 | 61,755,218 | -69,266,932 | 4,093,132 | 173,912,911 |
| Gross provision for bonuses, rebates and cancellations | 237,800 | 320,994 | -237,800 | 0 | 320,994 |
| Other gross technical provisions | 0 | 121,984 | 0 | 0 | 121,984 |
| Total | 216,658,049 | 106,901,960 | -106,598,864 | 3,940,809 | 220,901,954 |

| (€) | 01/01/2014 | Additions | Uses | Exchange differences | 31/12/2014 |
|--|--------------------|-------------------|--------------------|----------------------|--------------------|
| Gross unearned premiums | 37,825,792 | 37,510,073 | -36,650,851 | 403,743 | 39,088,757 |
| Gross provision for claims | 170,525,177 | 55,038,815 | -51,042,208 | 2,809,708 | 177,331,492 |
| Gross provision for bonuses, rebates and cancellations | 259,481 | 237,800 | -259,481 | 0 | 237,800 |
| Other gross technical provisions | 12,793 | 0 | -12,793 | 0 | 0 |
| Total | 208,623,243 | 92,786,688 | -87,965,333 | 3,213,451 | 216,658,049 |

The 19.1 % jump in gross unearned premiums is a result of growth in the premium volume and in gross unearned premiums in international markets other than Group business. The relatively large increase in unearned premiums for international business (33.6 %) compared to premium growth (25.9 %) is a result of the larger volume of business with mid-year renewal (renewable from April onwards), which affects the unearned premiums relating to this business at year-end.

The gross provision for outstanding claims decreased by 1.9 % in 2015. The gross provision for outstanding claims relating to domestic business decreased by 20.0 %, while the claims provision for foreign-sourced business increased by 11.3 %. The decline in the provision for outstanding claims for Slovenian cedants is partly due to a smaller portfolio of this business (quota share reinsurance of Group companies) and partly due to large claim payments relating to the ice damage loss at the end of 2014. The claims provision for non-Group international business grew by slightly less than corresponding premium volume, the growth of which has not been fully transferred to the claims provision due to the yet unexpired coverage. Even though this business was hit by several major loss events, such as the explosion in the China port of Tianjin, the portfolio is well diversified and made up of mostly short-tail business. Therefore, the growth in the claims provision from new business and claims was offset by claim payment relating to previous underwriting years and a positive run-off. Mention should be made of the increase in the Company's provision for exchange rate risks managed through adequate diversification of the liability fund.

Structure of the claims provision

| (€) | 31/12/2015 | 31/12/2014 |
|--|--------------------|--------------------|
| Net IBNR | 56,439,566 | 54,656,041 |
| - gross provision | 56,439,566 | 54,756,562 |
| - reinsurers' share | 0 | -100,521 |
| Net RBNS | 103,917,467 | 94,990,809 |
| - gross provision | 117,589,429 | 122,722,647 |
| - reinsurers' share | -13,671,962 | -27,731,838 |
| Net provision for expected recourse liabilities | -116,084 | -147,716 |
| Gross provision for claims | -116,084 | -147,716 |
| Reinsurers' share | 0 | |
| Net provision for outstanding claims | 160,240,949 | 149,499,134 |
| Total gross provision for outstanding claims | 173,912,911 | 177,331,493 |
| Total reinsurers' share (-) | -13,671,962 | -27,832,359 |
| IBNR as % of gross provision for outstanding claims | 32.5 % | 30.9 % |
| IBNR as % of net provision for outstanding claims | 35.2 % | 36.6 % |

In the structure of the net claims provision, the most noticeable change is the reduction in the share of retrocessionaires as a result of the a large claim payment relating to ice damage, which was almost entirely retroceded. As a result, the net claims provision increased despite the decrease in the gross claims provision. The level and share of IBNR remained largely unchanged from the previous year.

The increase in the provision for bonuses, rebates and cancellations is due to the improved claims experience of major policyholders with bonus and rebate arrangements.

Other technical provisions comprise provisions for bonuses, rebates and cancellations, and provisions for unexpired risks. Due to a relatively favourable claims development over the last three years, the only class of business where the expected combined ratio exceeded the 100 % mark is health reinsurance.

Calculation of the gross provision for unexpired risks by class of insurance

| (€) | 31/12/2015 | | 31/12/2014 | |
|------------------------------|-------------------------|-------------------------------|-------------------------|-------------------------------|
| | Expected combined ratio | Provision for unexpired risks | Expected combined ratio | Provision for unexpired risks |
| Personal accident | 89.8 % | 0 | 76.50 % | 0 |
| Health | 143.3 % | 121,984 | 142.48 % | 0 |
| Land vehicles casco | 88.5 % | 0 | 85.70 % | 0 |
| Railway rolling stock | 15.9 % | 0 | 35.94 % | 0 |
| Aircraft hull | 80.4 % | 0 | 54.48 % | 0 |
| Ships hull | 99.1 % | 0 | 90.62 % | 0 |
| Goods in transit | 86.5 % | 0 | 86.96 % | 0 |
| Fire and natural forces | 87.3 % | 0 | 94.70 % | 0 |
| Other damage to property | 78.2 % | 0 | 84.31 % | 0 |
| Motor liability | 90.2 % | 0 | 87.94 % | 0 |
| Aircraft liability | 77.0 % | 0 | 77.00 % | 0 |
| Liability for ships | 9.8 % | 0 | 19.47 % | 0 |
| General liability | 57.4 % | 0 | 62.46 % | 0 |
| Credit | 59.3 % | 0 | 42.16 % | 0 |
| Suretyship | 96.7 % | 0 | 61.97 % | 0 |
| Miscellaneous financial loss | 64.0 % | 0 | 44.29 % | 0 |
| Legal expenses | 42.8 % | 0 | 6.71 % | 0 |
| Assistance | 79.9 % | 0 | 110.78 % | 0 |
| Life insurance | 66.7 % | 0 | 88.16 % | 0 |
| Unit-linked life | 92.8 % | 0 | 70.86 % | 0 |
| Total | 85.6 % | 121,984 | 87.94 % | 0 |

20) Other provisions

Other provisions comprise mainly provisions for long-term employee benefits.

Provisions for severance pay upon retirement and jubilee benefits have been calculated in accordance with the requirements of the revised IAS 19. The Company does not defer recognition of actuarial gains and losses (i.e. the corridor approach) for defined benefit plans. There is a separate presentation of changes in provisions for severance pay upon retirement arising from changes in actuarial assumptions that are recognized in comprehensive income.

Change in other provisions

| (€) | 01/01/2015 | Interest costs | Cost of service | Payments | Impact of changes in actuarial assumptions (SFP) | Impact of changes in actuarial assumptions (IS) | Other changes | 31/12/2015 |
|---|----------------|----------------|-----------------|---------------|--|---|---------------|----------------|
| | | | | | (SFP) | (IS) | | |
| Provision for severance pay upon retirement | 221,765 | 4,679 | 38,018 | 0 | 27,705 | 0 | 0 | 292,168 |
| Provision for jubilee benefits | 51,058 | 1,130 | 7,786 | -5,023 | 0 | -341 | 0 | 54,610 |
| Other provisions for costs | 767 | 0 | 0 | 0 | 0 | 0 | -268 | 499 |
| Total | 273,590 | 5,809 | 45,804 | -5,023 | 27,705 | -341 | -268 | 347,277 |

| (€) | 01/01/2014 | Interest costs | Cost of service | Payments | Impact of changes in actuarial assumptions | Other changes | 31/12/2014 |
|---|----------------|----------------|-----------------|---------------|--|---------------|----------------|
| | | | | | (SFP) | | |
| Provision for severance pay upon retirement | 176,871 | 6,650 | 18,209 | 0 | 20,035 | 0 | 221,765 |
| Provision for jubilee benefits | 43,161 | 1,661 | 8,246 | -2,009 | 0 | 0 | 51,058 |
| Other provisions for costs | 0 | 0 | 0 | 0 | 0 | 767 | 767 |
| Total | 220,032 | 8,311 | 26,455 | -2,009 | 20,035 | 767 | 273,590 |

The standard requires the disclosure of quantitative information of the sensitivity of provisions for severance pay upon retirement (defined benefit plan) to a reasonably possible change in each significant actuarial assumption. The (principal) assumptions used were: term structure of risk-free interest rates for the euro at 31 Dec 2015 published by EIOPA, without any adjustments for volatility (2014: uniform interest rate of 2.11 %), real income growth of 1.46 % (2014: 1.39 %), inflation and growth in jubilee benefits 1.5 % (2014: 1.69 %), staff turnover up to age 35 1.7 % (2014: 1.8 %), in the age bracket 35–45 4.0 % (2014: 4.3 %), after age 45 1.6 % (2014: 1.8 %), mortality as per SLO 2007 (m/f) tables.

| Impact on the amount of provision for severance pay upon retirement (€) | 31/12/2015 | 31/12/2014 |
|--|------------|------------|
| Reduction in the discount rate of 1 % | 42,934 | 19,988 |
| Increase in the discount rate of 1 % | -35,425 | -16,311 |
| Reduction in real income growth of 0.5 % | -19,169 | -8,599 |
| Increase in real income growth of 0.5 % | 20,936 | 9,425 |
| Reduction of staff turnover of 10 % | 7,649 | 5,710 |
| Increase in staff turnover of 10 % | -7,372 | -5,384 |
| Decrease in mortality of 10 % | 2,802 | 1,185 |
| Increase in mortality of 10 % | -2,770 | -1,170 |

21) Liabilities from operating activities

Liabilities from reinsurance and co-insurance business comprise liabilities relating to premiums from outwards retrocession business and claims from inwards reinsurance business. Liabilities relate to amounts invoiced in the fourth quarter but falling due only in 2016. Compared to the previous year, liabilities for claims increased by nearly 10 %.

Liabilities from reinsurance and co-insurance business

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------------|-------------------|
| Liabilities for reinsurance premiums | 4,771,408 | 3,451,173 |
| Liabilities for shares in reinsurance claims | 27,347,245 | 24,355,884 |
| Other liabilities due from co-insurance and reinsurance | 15,753,257 | 15,875,171 |
| Total | 47,871,910 | 43,682,228 |

All liabilities are current.

The Company does not have liabilities arising out of co-insurance. The item "other liabilities due from co-insurance and reinsurance" comprises liabilities for commissions and reinsurance.

In 2015 the Company had no current tax liabilities other than receivables. This is because the interim corporate income tax instalment exceeded the actual liability for 2015.

22) Other liabilities

There was a significant increase in other liabilities compared to 2014. In 2015, the Company entered a sales contract with its subsidiary Velebit usluge - in liquidation for the purchase of interests in Velebit osiguranje and Velebit životno osiguranje to obtain direct ownership of the companies, resulting in a liability for the payment of the purchase price in the amount of € 12.3 million.

Accrued expenses and deferred income include accruals/deferrals relating to retained deposits from international inwards reinsurance business, provisions for unexpended annual leave of employees, personnel costs, commission of retroceded business and other accrued expenses and deferred income.

Other liabilities

| €) 2015 | Maturity | |
|--|-------------------|-------------------|
| | Up to 1 year | Total |
| Short-term liabilities from the purchase of securities | 12,327,909 | 12,327,909 |
| Short-term liabilities due to employees | 391,613 | 391,613 |
| Other short-term liabilities | 551,571 | 551,571 |
| Accruals and deferrals | 1,189,040 | 1,189,040 |
| Total | 14,460,133 | 14,460,133 |

| €) 2014 | Maturity | |
|---|------------------|------------------|
| | Up to 1 year | Total |
| Short-term liabilities due to employees | 379,026 | 379,026 |
| Other short-term liabilities | 355,537 | 355,537 |
| Accruals and deferrals | 1,889,297 | 1,889,297 |
| Total | 2,623,860 | 2,623,860 |

Movements in accrued expenses and deferred income

| €) | 01/01/2015 | Additions - reclassification | Uses | 31/12/2015 |
|---|------------------|---------------------------------|-------------------|------------------|
| | | | | 31/12/2015 |
| Short-term accrued expenses | 805,875 | 257,267 | -509,427 | 553,715 |
| - auditing costs | 33,551 | 61,000 | -61,000 | 33,551 |
| - accrued personnel cost | 288,511 | 137,852 | -288,511 | 137,852 |
| - deferred reinsurance commission | 478,412 | 0 | -152,875 | 325,537 |
| - deferred interest income | 2,882 | 7,877 | -4,508 | 6,251 |
| - other short-term accrued expenses | 2,520 | 50,538 | -2,533 | 50,525 |
| Other accrued expenses and deferred income | 1,083,422 | 2,816,081 | -3,264,179 | 635,325 |
| - liabilities for retained deposits | 823,745 | 2,814,250 | -3,264,179 | 373,817 |
| - liabilities for tax on profit | 102,400 | 0 | 0 | 102,400 |
| - provision for unexpended employee leave | 157,277 | 1,831 | 0 | 159,108 |
| Total | 1,889,297 | 3,073,348 | -3,773,606 | 1,189,040 |

| €) | 01/01/2014 | Additions | Uses | 31/12/2014 |
|---|------------------|------------------|-------------------|------------------|
| | | | | 31/12/2014 |
| Short-term accrued expenses | 838,861 | 506,446 | -539,432 | 805,875 |
| - auditing costs | 33,551 | 61,000 | -61,000 | 33,551 |
| - accrued personnel cost | 452,887 | 288,511 | -452,887 | 288,511 |
| - deferred reinsurance commission | 348,863 | 130,218 | -669 | 478,412 |
| - deferred interest income | 3,560 | 4,317 | -4,995 | 2,881 |
| - accrued other expenses | 0 | 22,400 | -19,880 | 2,520 |
| Other accrued expenses and deferred income | 1,553,465 | 2,231,417 | -2,701,460 | 1,083,422 |
| - liabilities for retained deposits | 1,298,734 | 2,129,017 | -2,604,006 | 823,745 |
| - liabilities for tax on profit | 102,400 | 102,400 | -102,400 | 102,400 |
| - provision for unexpended employee leave | 152,331 | 0 | 4,946 | 157,277 |
| Total | 2,392,326 | 2,737,862 | -3,240,891 | 1,889,297 |

23) Fair values of assets and liabilities

Methodology for the measurement of financial investments

| Asset class / principal market | Level 1 | Level 2 | Level 3 |
|---|--|---|--|
| Debt securities | | | |
| OTC market | Debt securities measured based on the CBBT price in an active market | Debt securities measured based on the CBBT price in an inactive market. Debt securities measured at the BVAL price if the CBBT price is unavailable. Debt securities measured using an internal model based on level 2 inputs. | Debt securities measured using an internal model that does not consider level 2 inputs. |
| Stock Exchange | Debt securities measured based on stock exchange prices in an active market | Debt securities measured based on stock exchange prices in an inactive market. Debt securities measured at the BVAL price when the stock exchange price is unavailable. Debt securities measured using an internal model based on level 2 inputs. | Debt securities measured using an internal model that does not consider level 2 inputs. |
| Shares | | | |
| Stock Exchange | Shares measured based on stock exchange prices in an active market | Shares measured based on stock exchange prices in an inactive market. Shares for which there is no stock exchange price and that are measured using an internal model based on level 2 inputs. | Shares measured using an internal model that does not consider level 2 inputs. |
| Unquoted shares and participating interests | | | |
| | | | Unquoted shares measured at cost. Fair value for the purposes of disclosures calculated based on an internal model used for impairment testing mainly using unobserved inputs. |
| Mutual funds | | | |
| | Mutual funds measured at the quoted unit value on the measurement date. | | |
| Deposits and loans | | | |
| -with maturity | | Measured at amortized cost; for the purposes of disclosure fair value calculated using an internal model using level 2 inputs. | Measured at amortized cost; for the purposes of disclosure fair value calculated using an internal model not using level 2 inputs. |
| -demand deposits (contractually agreed daily recall option) | Demand deposits measured at the contract value, which represents the fair value. | | |

Financial assets by level of the fair value hierarchy

| (`) 31/12/2015 | Carrying amount (CA) | Fair value | | | | Difference between FV and CA |
|---|-------------------------|-------------|------------|-----------|---------------------|------------------------------------|
| | | Level 1 | Level 2 | Level 3 | Total fair value | |
| <i>Financial investments measured at fair value</i> | 227,101,945 | 177,075,987 | 46,126,951 | 3,899,007 | 227,101,945 | 0 |
| <i>At fair value through P/L</i> | 3,128,241 | 2,663,821 | 464,420 | 0 | 3,128,241 | 0 |
| <i>Designated to this category</i> | 3,128,241 | 2,663,821 | 464,420 | 0 | 3,128,241 | 0 |
| Debt instruments | 1,732,055 | 1,732,055 | 0 | 0 | 1,732,055 | 0 |
| Equity instruments | 1,396,186 | 931,766 | 464,420 | 0 | 1,396,186 | 0 |
| <i>Available-for-sale</i> | 223,973,704 | 174,412,166 | 45,662,531 | 3,899,007 | 223,973,704 | 0 |
| Debt instruments | 210,401,706 | 171,268,240 | 39,133,466 | 0 | 210,401,706 | 0 |
| Equity instruments | 13,571,998 | 3,143,926 | 6,529,065 | 3,899,007 | 13,571,998 | 0 |
| <i>Financial investments not measured at fair value</i> | 15,531,257 | 9,326,418 | 4,611,971 | 2,834,953 | 16,773,342 | 1,242,085 |
| <i>Held-to-maturity assets</i> | 2,074,258 | 2,719,536 | 0 | 0 | 2,719,536 | 645,278 |
| Debt instruments | 2,074,258 | 2,719,536 | 0 | 0 | 2,719,536 | 645,278 |
| <i>Loans and receivables</i> | 13,457,000 | 6,606,883 | 4,611,971 | 2,834,953 | 14,053,807 | 596,807 |
| Deposits | 4,923,273 | 908,109 | 4,611,971 | 0 | 5,520,080 | 596,807 |
| Loans granted | 2,834,953 | 0 | 0 | 2,834,953 | 2,834,953 | 0 |
| Deposits with cedants | 5,698,774 | 0 | 0 | 5,698,774 | 5,698,774 | 0 |

| (`) 31/12/2014 | Carrying amount (CA) | Fair value | | | | Difference between FV and CA |
|---|-------------------------|------------|-------------|-----------|---------------------|------------------------------------|
| | | Level 1 | Level 2 | Level 3 | Total fair value | |
| <i>Investments measured at fair value</i> | 213,864,066 | 90,379,471 | 118,896,346 | 4,588,249 | 213,864,066 | 0 |
| <i>At fair value through P/L</i> | 5,625,524 | 4,436,324 | 1,189,200 | 0 | 5,625,524 | 0 |
| <i>Designated to this category</i> | 5,625,524 | 4,436,324 | 1,189,200 | 0 | 5,625,524 | 0 |
| Debt instruments | 3,978,152 | 2,788,952 | 1,189,200 | 0 | 3,978,152 | 0 |
| Equity instruments | 1,647,372 | 1,647,372 | 0 | 0 | 1,647,372 | 0 |
| <i>Available-for-sale</i> | 208,238,542 | 85,943,147 | 117,707,146 | 4,588,249 | 208,238,542 | 0 |
| Debt instruments | 194,954,994 | 77,738,372 | 117,216,622 | 0 | 194,954,994 | 0 |
| Equity instruments | 13,283,548 | 8,204,775 | 490,524 | 4,588,249 | 13,283,548 | 0 |
| <i>Investments not measured at fair value</i> | 27,660,466 | 25,586,465 | 2,606,473 | 0 | 28,192,938 | 532,472 |
| <i>Held-to-maturity assets</i> | 2,074,001 | 0 | 2,606,473 | 0 | 2,606,473 | 532,472 |
| Debt instruments | 2,074,001 | 0 | 2,606,473 | 0 | 2,606,473 | 532,472 |
| <i>Loans and receivables</i> | 25,586,465 | 25,586,465 | 0 | 0 | 25,586,465 | 0 |
| Deposits | 15,664,002 | 15,664,002 | 0 | 0 | 15,664,002 | 0 |
| Loans granted | 4,334,953 | 4,334,953 | 0 | 0 | 4,334,953 | 0 |
| Deposits with cedants | 5,587,510 | 5,587,510 | 0 | 0 | 5,587,510 | 0 |

Gains and losses on level 3 financial assets

| (€) | Equity instruments | |
|----------|--------------------|------------|
| | 31/12/2015 | 31/12/2014 |
| Income | 72,874 | 52,790 |
| Expenses | 686,472 | 567,966 |

Movements in level 3 financial assets

| (€) | Equity instruments | |
|------------------------------------|--------------------|------------------|
| | 31/12/2015 | 31/12/2014 |
| 01/01/2015 | 4,588,249 | 5,156,215 |
| Impairment losses | -686,472 | -567,966 |
| Reclassification into other levels | -2,770 | 0 |
| 31/12/2015 | 3,899,007 | 4,588,249 |

As the effect on the financial statements is non-material, there are no additional disclosures given relating to the reclassification of the value of an investment in the amount of € 2,770 out of level 3.

Disclosure of the fair value of non-financial assets measured in the statement of financial position at amortized cost or at cost

| (€) | Date of fair value measurement | Carrying amount at reporting date | Fair value at reporting date | Determination of fair values |
|-------------------------|--------------------------------|-----------------------------------|------------------------------|---|
| | | | | |
| Property at 31/12/2015 | 31/12/2015 | 1,859,254 | 1,968,712 | market approach and income approach (weighted 50 : 50), new purchases at cost |
| Owner-occupied property | 31/12/2015 | 1,859,254 | 1,968,712 | market approach and income approach (weighted 50 : 50), new purchases at cost |
| Investment property | 31/12/2015 | 2,999,742 | 3,010,178 | market approach and income approach (weighted 50 : 50), new purchases at cost |
| Total | | 4,858,996 | 4,978,890 | |

| (€) | Date of fair value measurement | Carrying amount at reporting date | Fair value at reporting date | Determination of fair values |
|-------------------------|--------------------------------|-----------------------------------|------------------------------|---|
| | | | | |
| Property at 31/12/2014 | 31/12/2014 | 1,888,972 | 1,968,712 | market approach and the income approach (weighted 50: 50) |
| Owner-occupied property | 31/12/2014 | 1,888,972 | 1,968,712 | market approach and the income approach (weighted 50: 50) |
| Investment property | 31/12/2014 | 115,492 | 124,138 | market approach and the income approach (weighted 50: 50) |
| Total | | 2,004,464 | 2,092,850 | |

Movements in the fair value of land and buildings

| (€) | 01/01/2015 | Acquisitions | 31/12/2015 |
|-------------------------|------------------|------------------|------------------|
| | | | |
| Owner-occupied property | 1,968,712 | 0 | 1,968,712 |
| Investment property | 124,138 | 2,886,040 | 3,010,178 |
| Total | 2,092,850 | 2,886,040 | 4,978,890 |

| (€) | 01/01/2014 | Change in fair value | 31/12/2014 |
|-------------------------|------------------|----------------------|------------------|
| | | | |
| Owner-occupied property | 2,089,515 | -120,803 | 1,968,712 |
| Investment property | 130,441 | -6,303 | 124,138 |
| Total | 2,219,956 | -127,106 | 2,092,850 |

Reclassification of financial assets between levels

| (€) | Level 1 | Level 2 | Level 3 |
|--------------------|-------------------|--------------------|---------------|
| 31/12/2015 | | | |
| Available-for-sale | 47,135,122 | -47,132,352 | 0 |
| Debt instruments | 53,907,865 | -53,907,865 | 0 |
| Equity instruments | -6,772,744 | 6,775,514 | -2,770 |
| Total | 47,135,122 | -47,132,352 | -2,770 |

| (€) | Level 1 | Level 2 | Level 3 |
|--------------------|---------------------|--------------------|----------|
| 31/12/2014 | | | |
| Available-for-sale | -117,707,146 | 117,707,146 | 0 |
| Debt instruments | -117,216,622 | 117,216,622 | 0 |
| Equity instruments | -490,524 | 490,524 | 0 |
| Total | -118,896,346 | 118,896,346 | 0 |

In 2014 the Company primarily measured its OTC assets based on BID BVAL prices, which are unquoted prices but prices calculated on the basis of directly and indirectly observable market inputs. In accordance with IFRS 13, such assets were classified into level 2. In 2015, the Company primarily measured its OTC assets based on BID CBBT prices representing unadjusted quoted prices, thus meeting the criteria for classification into level 1.

Since in 2015, a significant proportion of OTC assets were measured based on closing BID CBBT prices, the proportion of level 1 assets at 31 December 2015 was larger than at year-end 2014. At 31 December 2015, level 1 investments represented 78 % (31/12/2014: 42.3 %) of financial investments measured at fair value.

When testing one market of quoted financial instruments in terms of its being active, we found that the active market criterion was not met. Therefore, financial instruments were valued at 31 December 2015 using an internal model. The valuation model applied used directly and indirectly observable market inputs such as: the risk free interest rate curve, yield of similar financial instruments, and credit and liquidity risk premiums. Since inputs used by the model meet level 2 criteria, investments valued using the internal model were classified into level 2.

Valuation methods for the above-mentioned items are described at the beginning of these notes under accounting policies. For investment property, the method is set out in section 25.2.11 "Investment property", for financial investments in subsidiaries and associates in section 25.2.13 "Financial investments in subsidiaries and associates", and for financial investments in section 25.2.13 "Financial investments".

25.7 Notes to the financial statements – income statement

24) Net earned premiums

Net earned premiums

| (€) | Gross premiums written | Reinsurers' and co-insurers' shares (-) | Change in gross unearned premiums (+/-) | Change in unearned premiums for the reinsurance and co-insurance part (+/-) | Net premiums earned |
|------------------------------|------------------------|---|---|---|---------------------|
| 2015 | | | | | |
| Personal accident | 9,411,698 | -59,382 | -478,162 | 10,505 | 8,884,659 |
| Health | 2,150,843 | 0 | -296,415 | 0 | 1,854,428 |
| Land vehicles casco | 16,432,253 | -966,043 | 532,204 | -35,145 | 15,963,270 |
| Railway rolling stock | 102,650 | 0 | -13,885 | 0 | 88,765 |
| Aircraft hull | 616,442 | 0 | -36,846 | 0 | 579,596 |
| Ships hull | 3,772,148 | -72,227 | -235,696 | -902 | 3,463,323 |
| Goods in transit | 4,975,663 | -215,542 | -200,921 | -1,878 | 4,557,322 |
| Fire and natural forces | 67,676,509 | -10,745,759 | -4,003,701 | -573,354 | 52,353,695 |
| Other damage to property | 21,362,766 | -2,812,014 | -440,424 | -58,109 | 18,052,219 |
| Motor liability | 12,536,166 | -457,642 | 15,245 | 0 | 12,093,769 |
| Aircraft liability | 174,181 | -50,840 | -150,835 | -5,940 | -33,434 |
| Liability for ships | 334,736 | -5,441 | -88,852 | -1,646 | 238,797 |
| General liability | 4,783,141 | -537,634 | -110,547 | -8,030 | 4,126,930 |
| Credit | 603,027 | 0 | -156,594 | 0 | 446,433 |
| Suretyship | 142,740 | 0 | 24,890 | 0 | 167,629 |
| Miscellaneous financial loss | 4,930,798 | -379,837 | -2,069,319 | 65 | 2,481,708 |
| Legal expenses | 6,228 | 0 | -2,648 | 0 | 3,580 |
| Assistance | -2,469 | 0 | 121 | 0 | -2,348 |
| Life insurance | 1,674,409 | -1,894,200 | 255,079 | -2,439 | 32,848 |
| Unit-linked life | 298,491 | -172,366 | 0 | -18 | 126,107 |
| Total non-life | 150,009,522 | -16,302,360 | -7,712,387 | -674,434 | 125,320,341 |
| Total life | 1,972,899 | -2,066,565 | 255,079 | -2,457 | 158,956 |
| Total | 151,982,421 | -18,368,925 | -7,457,308 | -676,891 | 125,479,297 |

| (€) | Gross premiums written | Reinsurers' and co-insurers' shares (-) | Change in gross unearned premiums (+/-) | Change in unearned premiums for the reinsurance and co-insurance part (+/-) | Net premiums earned |
|------------------------------|------------------------|---|---|---|---------------------|
| 2014 | | | | | |
| Personal accident | 7,307,845 | -60,209 | 65,528 | -15,347 | 7,297,816 |
| Health | 49,965 | 0 | 49,298 | 0 | 99,263 |
| Land vehicles casco | 16,379,589 | -1,632,465 | -740,001 | -539 | 14,006,584 |
| Railway rolling stock | 447 | 0 | 0 | 0 | 447 |
| Aircraft hull | 358,873 | 0 | -17,490 | 0 | 341,383 |
| Ships hull | 3,987,802 | -66,621 | -20,926 | -8,541 | 3,891,715 |
| Goods in transit | 3,501,048 | -141,826 | 112,919 | -9,721 | 3,462,420 |
| Fire and natural forces | 55,067,401 | -9,013,250 | 250,596 | 423,875 | 46,728,621 |
| Other damage to property | 22,646,983 | -2,612,961 | -1,594,667 | 60,465 | 18,499,820 |
| Motor liability | 12,336,797 | -545,506 | 856,705 | -51 | 12,647,945 |
| Aircraft liability | 56,959 | -60,953 | -2,400 | 2,280 | -4,114 |
| Liability for ships | 267,803 | -4,756 | 3,843 | 928 | 267,819 |
| General liability | 5,456,687 | -542,898 | -32,891 | 34,243 | 4,915,140 |
| Credit | 378,718 | 0 | 126,033 | 0 | 504,751 |
| Suretyship | 203,302 | 0 | 12,620 | 0 | 215,922 |
| Miscellaneous financial loss | 582,123 | -369,409 | -8,555 | -37,626 | 166,532 |
| Assistance | -2,332 | 0 | -446 | 0 | -2,779 |
| Life insurance | 2,396,858 | -1,395,863 | -323,128 | -7,655 | 670,213 |
| Unit-linked life | 346,376 | -208,826 | 0 | 18 | 137,568 |
| Total non-life | 128,580,011 | -15,050,854 | -939,836 | 449,966 | 113,039,287 |
| Total life | 2,743,235 | -1,604,689 | -323,128 | -7,637 | 807,781 |
| Total | 131,323,246 | -16,655,543 | -1,262,964 | 442,329 | 113,847,068 |

The above table shows the movement in gross premiums written. Gross premiums written grew by 15.8 %. Gross premiums written in Slovenia dropped by 0.2 %, while foreign-sourced premiums grew by 25.9 %. The largest premium growth was achieved in Asia.

The change in net unearned premiums at the end of 2015 was larger than the one at the end of 2014, with a negative impact on net earned premiums. The rise in net unearned premiums is a result of the growth in international premiums; gross unearned premiums for international business rose by € 7.5 million while those relating to reinsurance business dropped by € 0.6 million.

25) Income and expenses relating to investments in subsidiaries and associates

In 2015 the Company received dividends from its subsidiaries amounting to € 13 million (2014: € 10.3 million). In 2015 impairment losses of investments in subsidiaries were € 4.9 million (2014: € 2.5 million). Impairment losses were recognized based on a model for testing the recoverable amount of investments in subsidiaries.

26) Investment income and expenses

Investment income, expenses and net investment income by IFRS categories

Income from financial assets and liabilities from 1 January to 31 December 2015

| | Interest income | Change in fair value and gains on disposal of FVPL assets | Gains on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Exchange gains | Other income | Total |
|-----------------------------|-----------------|---|--|--|----------------|--------------|------------|
| Held to maturity | 102,756 | 0 | 0 | 0 | 0 | 0 | 102,756 |
| Debt instruments | 102,756 | 0 | 0 | 0 | 0 | 0 | 102,756 |
| At fair value through P/L | 0 | 365,320 | 0 | 17,808 | 6,464 | 0 | 389,592 |
| Designated to this category | 0 | 365,320 | 0 | 17,808 | 6,464 | 0 | 389,592 |
| Debt instruments | 0 | 32,304 | 0 | 0 | 0 | 0 | 32,304 |
| Equity instruments | 0 | 333,016 | 0 | 17,808 | 6,464 | 0 | 357,288 |
| Available-for-sale | 4,157,817 | 0 | 603,182 | 708,005 | 11,873,527 | 5,291 | 17,347,822 |
| Debt instruments | 4,157,817 | 0 | 425,003 | | 11,865,117 | 1,725 | 16,449,662 |
| Equity instruments | 0 | 0 | 178,179 | 708,005 | 8,410 | 3,566 | 898,160 |
| Loans and receivables | 377,499 | 0 | 0 | 0 | 384,866 | 0 | 762,365 |
| Debt instruments | 377,499 | 0 | 0 | 0 | 384,866 | 0 | 762,365 |
| Deposits with cedants | 72,874 | 0 | 0 | 0 | 0 | 0 | 72,874 |
| Total | 4,710,946 | 365,320 | 603,182 | 725,813 | 12,264,857 | 5,291 | 18,675,409 |

Expenses for financial assets and liabilities from 1 January to 31 December 2015

| | Interest expenses | Change in fair value and losses on disposal of FVPL assets | Losses on disposal of other IFRS asset categories | Impairment losses on investments | Exchange losses | Other | Total |
|-----------------------------|-------------------|--|---|----------------------------------|-----------------|-------|------------|
| At fair value through P/L | 0 | 218,498 | 0 | 0 | 0 | 659 | 219,157 |
| Designated to this category | 0 | 218,498 | 0 | 0 | 0 | 659 | 219,157 |
| Debt instruments | 0 | 1,629 | 0 | 0 | 0 | 0 | 1,629 |
| Equity instruments | 0 | 216,869 | 0 | 0 | 0 | 659 | 217,528 |
| Available-for-sale | 0 | 0 | 313,525 | 713,284 | 8,825,471 | 7,898 | 9,860,178 |
| Debt instruments | 0 | 0 | 288,094 | | 8,825,109 | 1,959 | 9,115,162 |
| Equity instruments | 0 | 0 | 25,431 | 713,284 | 362 | 5,939 | 745,016 |
| Loans and receivables | 0 | 0 | 0 | 0 | 211,884 | 101 | 211,985 |
| Debt instruments | 0 | 0 | 0 | 0 | 211,884 | 101 | 211,985 |
| Subordinated liabilities | 896,145 | 0 | 0 | 0 | 0 | 0 | 896,145 |
| Total | 896,145 | 218,498 | 313,525 | 713,284 | 9,037,355 | 8,658 | 11,187,465 |

Net inv. income of financial assets and liabilities from 1 January to 31 December 2015

| | Interest income/expenses | Change in fair value and gains/losses on disposal of FVPL assets | Gains/losses on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Impairment losses on investments | Exchange gains/losses | Other income/expenses | Total |
|-----------------------------|--------------------------|--|---|--|----------------------------------|-----------------------|-----------------------|------------------|
| Held to maturity | 102,756 | 0 | 0 | 0 | 0 | 0 | 0 | 102,756 |
| Debt instruments | 102,756 | 0 | 0 | 0 | 0 | 0 | 0 | 102,756 |
| At fair value through P/L | 0 | 146,822 | 0 | 17,808 | 0 | 6,464 | -659 | 170,435 |
| Designated to this category | 0 | 146,822 | 0 | 17,808 | 0 | 6,464 | -659 | 170,435 |
| Debt instruments | 0 | 30,675 | 0 | 0 | 0 | 0 | 0 | 30,675 |
| Equity instruments | 0 | 116,147 | 0 | 17,808 | 0 | 6,464 | -659 | 139,760 |
| Available-for-sale | 4,157,817 | 0 | 289,657 | 708,005 | -713,284 | 3,048,056 | -2,607 | 7,487,644 |
| Debt instruments | 4,157,817 | 0 | 136,909 | 0 | 0 | 3,040,008 | -234 | 7,334,500 |
| Equity instruments | 0 | 0 | 152,748 | 708,005 | -713,284 | 8,048 | -2,373 | 153,144 |
| Loans and receivables | 377,499 | 0 | 0 | 0 | 0 | 172,982 | -101 | 550,380 |
| Debt instruments | 377,499 | 0 | 0 | 0 | 0 | 172,982 | -101 | 550,380 |
| Deposits with cedants | 72,874 | 0 | 0 | 0 | 0 | 0 | 0 | 72,874 |
| Subordinated liabilities | -896,145 | 0 | 0 | 0 | 0 | 0 | 0 | -896,145 |
| Total | 3,814,801 | 146,822 | 289,657 | 725,813 | -713,284 | 3,227,502 | -3,367 | 7,487,944 |

Income from financial assets and liabilities from 1 January to 31 December 2014

| (€) | Interest income | Change in fair value and gains on disposal of FVPL assets | Gains on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Exchange gains | Other income | Total |
|----------------------------------|------------------|---|--|--|------------------|---------------|-------------------|
| Held to maturity | 102,773 | 0 | 0 | 0 | 0 | 0 | 102,773 |
| Debt instruments | 102,773 | 0 | 0 | 0 | 0 | 0 | 102,773 |
| At fair value through P/L | 43,151 | 453,846 | 0 | 25,021 | 23,166 | 0 | 545,183 |
| Designated to this category | 43,151 | 453,846 | 0 | 25,021 | 23,166 | 0 | 545,183 |
| Debt instruments | 43,151 | 164,887 | 0 | 0 | 0 | 0 | 208,037 |
| Equity instruments | 0 | 288,959 | 0 | 25,021 | 23,166 | 0 | 337,146 |
| Available-for-sale | 3,702,610 | 0 | 1,173,117 | 580,678 | 4,657,472 | 50,054 | 10,163,932 |
| Debt instruments | 3,702,610 | 0 | 302,988 | 0 | 4,657,472 | 0 | 8,663,070 |
| Equity instruments | 0 | 0 | 870,130 | 580,678 | 0 | 50,054 | 1,500,862 |
| Loans and receivables | 672,429 | 0 | 0 | 0 | 213,092 | 0 | 885,522 |
| Debt instruments | 672,429 | 0 | 0 | 0 | 213,092 | 0 | 885,522 |
| Deposits with cedants | 86,777 | 0 | 0 | 0 | 0 | 0 | 86,777 |
| Total | 4,607,741 | 453,846 | 1,173,117 | 605,699 | 4,893,730 | 50,054 | 11,784,187 |

Expenses for financial assets and liabilities from 1 January to 31 December 2014

| (€) | Interest expenses | Change in fair value and losses on disposal of FVPL assets | Losses on disposal of other IFRS asset categories | Impairment losses on investments | Exchange losses | Other | Total |
|----------------------------------|-------------------|--|---|----------------------------------|------------------|---------------|------------------|
| At fair value through P/L | 0 | 246,283 | 0 | 0 | 0 | 722 | 247,005 |
| Held for trading | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Designated to this category | 0 | 246,283 | 0 | 0 | 0 | 722 | 247,005 |
| Debt instruments | 0 | 59,077 | 0 | 0 | 0 | 0 | 59,077 |
| Equity instruments | 0 | 187,206 | 0 | 0 | 0 | 722 | 187,928 |
| Available-for-sale | 0 | 0 | 201,464 | 1,634,413 | 2,541,683 | 86,325 | 4,463,885 |
| Debt instruments | 0 | 0 | 0 | 1,029,446 | 2,541,607 | 55,201 | 3,626,254 |
| Equity instruments | 0 | 0 | 201,464 | 604,966 | 76 | 31,124 | 837,631 |
| Loans and receivables | 1,645 | 0 | 0 | 0 | 215,356 | 0 | 217,001 |
| Debt instruments | 0 | 0 | 0 | 0 | 215,356 | 0 | 215,356 |
| Other investments | 1,645 | 0 | 0 | 0 | 0 | 0 | 1,645 |
| Subordinated liabilities | 947,629 | 0 | 0 | 0 | 0 | 0 | 947,629 |
| Total | 949,274 | 246,283 | 201,464 | 1,634,413 | 2,757,040 | 87,047 | 5,875,520 |

Net inv. income of financial assets and liabilities from 1 January to 31 December 2014

| (€) | Interest income/expenses | Change in fair value and gains/losses on disposal of FVPL assets | Gains/losses on disposal of other IFRS asset categories | Income from dividends and shares – other investments | Impairment losses on investments | Exchange gains/losses | Other income/expenses | Total |
|-----------------------------|--------------------------|--|---|--|----------------------------------|-----------------------|-----------------------|------------------|
| Held to maturity | 102,773 | 0 | 0 | 0 | 0 | 0 | 0 | 102,773 |
| Debt instruments | 102,773 | 0 | 0 | 0 | 0 | 0 | 0 | 102,773 |
| Other investments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| At fair value through P/L | 43,151 | 207,562 | 0 | 25,021 | 0 | 23,166 | -722 | 298,178 |
| Designated to this category | 43,151 | 207,562 | 0 | 25,021 | 0 | 23,166 | -722 | 298,178 |
| Debt instruments | 43,151 | 105,809 | 0 | 0 | 0 | 0 | 0 | 148,960 |
| Equity instruments | 0 | 101,753 | 0 | 25,021 | 0 | 23,166 | -722 | 149,218 |
| Available-for-sale | 3,702,610 | 0 | 971,653 | 580,678 | -1,634,413 | 2,115,789 | -36,271 | 5,700,047 |
| Debt instruments | 3,702,610 | 0 | 302,988 | 0 | -1,029,446 | 2,115,865 | -55,201 | 5,036,816 |
| Equity instruments | 0 | 0 | 668,666 | 580,678 | -604,966 | -76 | 18,930 | 663,231 |
| Loans and receivables | 670,785 | 0 | 0 | 0 | 0 | -2,264 | 0 | 668,520 |
| Debt instruments | 672,429 | 0 | 0 | 0 | 0 | -2,264 | 0 | 670,165 |
| Other investments | -1,645 | 0 | 0 | 0 | 0 | 0 | 0 | -1,645 |
| Deposits with cedants | 86,777 | 0 | 0 | 0 | 0 | 0 | 0 | 86,777 |
| Subordinated liabilities | -947,629 | 0 | 0 | 0 | 0 | 0 | 0 | -947,629 |
| Total | 3,658,467 | 207,562 | 971,653 | 605,699 | -1,634,413 | 2,136,691 | -36,993 | 5,908,667 |

Investment income in 2015 totalled € 18.7 million, an increase of € 6.9 million over 2014. Exchange gains also increased significantly to € 12.3 million in 2015 (2014: € 4.9 million)

2015 investment expenses amounted to € 11.2 million, up € 5.3 million from 2014. Exchange losses also increased significantly, to € 9 million in 2015 (2014: € 2.8 million). The net amount of exchange differences is still a gain of € 3.2 million (2014: € 2.1 million).

In 2015, the Company earned no interest income on impaired investments; these totalled € 19,908 in 2014.

Investment income and expenses by source of funds

The Company records investment income and expenses separately depending on whether they relate to the capital fund or the liability fund. The capital fund comprises assets representing shareholders' funds; the liability fund comprises assets supporting technical provisions.

Investment income – non-life business

| (€) | Liability fund 2015 | Liability fund 2014 |
|---|------------------------|------------------------|
| Interest income | 3,971,993 | 4,064,862 |
| Change in fair value and gains on disposal of FVPL assets | 358,380 | 383,573 |
| Gains on disposal of other IFRS asset categories | 524,616 | 1,173,117 |
| Income from dividends and shares – other investments | 423,847 | 358,650 |
| Exchange gains | 12,264,857 | 4,893,730 |
| Other income | 5,291 | 12,079 |
| Total investment income – liability fund | 17,548,984 | 10,886,011 |
| | Capital fund 2015 | Capital fund 2014 |
| Interest income | 738,953 | 542,879 |
| Change in fair value and gains on disposal of FVPL assets | 6,940 | 70,273 |
| Gains on disposal of other IFRS asset categories | 78,566 | 0 |
| Income from dividends and shares – other investments | 301,966 | 247,049 |
| Other income | 0 | 37,975 |
| Total investment income - capital fund | 1,126,425 | 898,176 |
| Total investment income | 18,675,409 | 11,784,187 |

Investment expenses – non-life business

| (€) | Liability fund 2015 | Liability fund 2014 |
|--|------------------------|------------------------|
| Change in fair value and losses on disposal of FVPL assets | 217,968 | 194,587 |
| Losses on disposal of other IFRS asset categories | 312,805 | 201,464 |
| Impairment losses on investments | 495,574 | 1,480,938 |
| Exchange losses | 9,037,355 | 2,757,040 |
| Other | 760 | 53,285 |
| Total investment expenses – liability fund | 10,064,462 | 4,687,314 |
| | Capital fund 2015 | Capital fund 2014 |
| Interest expenses | 896,145 | 949,274 |
| Change in fair value and losses on disposal of FVPL assets | 530 | 51,696 |
| Losses on disposal of other IFRS asset categories | 720 | 0 |
| Impairment losses on investments | 217,710 | 153,475 |
| Other | 7,898 | 33,762 |
| Total investment expenses – capital fund | 1,123,003 | 1,188,207 |
| Total investment expenses | 11,187,465 | 5,875,520 |
| Net investment income | 7,487,944 | 5,908,667 |

Impairment losses on investments

| (€) | 31/12/2015 | 31/12/2014 |
|--------------|----------------|------------------|
| Bonds | 0 | 1,029,446 |
| Shares | 713,284 | 604,966 |
| Total | 713,284 | 1,634,412 |

27) Other technical income

| (€) | 2015 | 2014 |
|--|------------------|------------------|
| Commission income | 2,605,901 | 2,030,651 |
| Exchange gains from reinsurance business | 6,974,459 | 2,574,670 |
| Miscellaneous technical income | 229,185 | 74,464 |
| Total | 9,809,545 | 4,679,785 |

In 2015, the Company recorded high exchange gains arising out of reinsurance business, but also high exchange losses arising out of reinsurance business, as set out in note 32. Pursuant to our investment policy, we use currency hedging; therefore, the Company's net exposure to currency fluctuations is minimal.

Commission income, net of change in deferred acquisition costs attributable to reinsurers

| (€) | 2015 | 2014 |
|------------------------------|------------------|------------------|
| Personal accident | 16,597 | 26,912 |
| Land vehicles casco | 2,918 | 8,436 |
| Ships hull | 1,308 | 955 |
| Goods in transit | 29,563 | 3,305 |
| Fire and natural forces | 1,445,794 | 1,124,229 |
| Other damage to property | 491,232 | 407,574 |
| Motor liability | 143 | 8,430 |
| Aircraft liability | 10,810 | 10,057 |
| Liability for ships | 600 | 115 |
| General liability | 50,357 | 27,133 |
| Miscellaneous financial loss | 56,550 | 61,103 |
| Life insurance | 473,105 | 303,529 |
| Unit-linked life | 26,923 | 48,872 |
| Total non-life | 2,105,873 | 1,678,250 |
| Total life | 500,028 | 352,401 |
| Total | 2,605,901 | 2,030,651 |

28) Other income and expenses

Other income and expenses mainly include collected bad debt relating to other receivables that had been written-off, gains on the disposal of fixed assets and income from the use of holiday facilities.

Other expenses comprise expenses that cannot be classified as technical expenses. The amount was small in both 2015 and 2014.

29) Net claims incurred

| (€) | Gross amounts | | Reinsurers' share of claims (-) | Change in the gross claims provision (+/-) | Change in the reinsurers' and co-insurers' share of the claims provision (+/-) | Net claims incurred |
|------------------------------|-------------------|----------------------|---------------------------------|--|--|---------------------|
| | Claims | Recourse receivables | | | | |
| 2015 | | | | | | |
| Personal accident | 5,279,619 | 0 | -4,366 | 1,005,692 | 5,469 | 6,286,414 |
| Health | 1,476,957 | 0 | 0 | 28,529 | 0 | 1,505,486 |
| Land vehicles casco | 12,020,056 | -209,260 | -58,455 | -604,265 | 163,691 | 11,311,767 |
| Railway rolling stock | 2,529 | 0 | 0 | 0 | 0 | 2,529 |
| Aircraft hull | 339,744 | 0 | 0 | 112,789 | 0 | 452,533 |
| Ships hull | 2,068,869 | -400 | -410 | 634,858 | 4,402 | 2,707,318 |
| Goods in transit | 1,337,188 | -102 | -50 | 2,005,817 | 532 | 3,343,385 |
| Fire and natural forces | 43,204,975 | -4,425 | -11,551,614 | -3,985,082 | 13,854,095 | 41,517,950 |
| Other damage to property | 12,652,126 | -17,923 | -515,400 | -1,745,483 | -159,760 | 10,213,560 |
| Motor liability | 8,015,094 | -389,340 | -558,610 | -945,495 | 213,071 | 6,334,719 |
| Aircraft liability | 4,718 | 0 | 0 | 108,692 | 0 | 113,410 |
| Liability for ships | 132,125 | -120 | 0 | -101,780 | 1,371 | 31,596 |
| General liability | 2,025,543 | -1,963 | -2,048 | -564,892 | 750 | 1,457,390 |
| Credit | 458,915 | -609,095 | 0 | 960 | 0 | -149,221 |
| Suretyship | 368,324 | -30,275 | 0 | 194,825 | 0 | 532,874 |
| Miscellaneous financial loss | 223,207 | 0 | -2,007 | 1,026,341 | 18,705 | 1,266,246 |
| Legal expenses | 821 | 0 | 0 | 789 | 0 | 1,610 |
| Assistance | 728 | 0 | 0 | -4,119 | 0 | -3,391 |
| Life insurance | 1,211,842 | 0 | -967,468 | -569,511 | 46,000 | -279,137 |
| Unit-linked life | 129,060 | 0 | -90,342 | -17,243 | 12,070 | 33,545 |
| Total non-life | 89,611,538 | -1,262,903 | -12,692,961 | -2,831,827 | 14,102,327 | 86,926,174 |
| Total life | 1,340,902 | 0 | -1,057,810 | -586,754 | 58,070 | -245,592 |
| Total | 90,952,440 | -1,262,903 | -13,750,771 | -3,418,581 | 14,160,397 | 86,680,582 |

| (€) 2014 | Gross amounts | | Reinsurers' share of claims (-) | Change in the gross claims provision (+/-) | Change in the reinsurers' and co- insurers' share of the claims provision (+/-) | Net claims incurred |
|------------------------------|-------------------|----------------------|---------------------------------------|--|---|------------------------|
| | Claims | Recourse receivables | | | | |
| Personal accident | 3,742,377 | -46 | -1,137 | -202,935 | 2,793 | 3,541,054 |
| Health | 687,523 | 0 | 0 | -483,987 | 0 | 203,536 |
| Land vehicles casco | 9,746,966 | -167,462 | -59,783 | -234,768 | -127,904 | 9,157,050 |
| Railway rolling stock | 1,076 | 0 | 0 | 0 | 0 | 1,076 |
| Aircraft hull | 124,603 | 0 | -289 | -57,195 | 18,929 | 86,048 |
| Ships hull | 1,931,552 | 0 | -2,237 | -125,967 | 1,830 | 1,805,179 |
| Goods in transit | 912,189 | -3,595 | -2,095 | 598,335 | 1,567 | 1,506,401 |
| Fire and natural forces | 31,162,767 | -1,265,019 | -5,811,280 | 10,141,456 | -4,327,067 | 29,900,858 |
| Other damage to property | 10,270,110 | -1,662 | -348,551 | -2,638,234 | -19,371 | 7,262,291 |
| Motor liability | 9,947,656 | -403,885 | -1,641,390 | -1,277,054 | 303,973 | 6,929,299 |
| Aircraft liability | 26,939 | 0 | -20,159 | 18,849 | 14,991 | 40,620 |
| Liability for ships | 120,549 | -1,123 | -6,414 | 54,521 | -1,010 | 166,524 |
| General liability | 1,927,092 | -127 | -4,161 | 887,776 | 122,466 | 2,933,046 |
| Credit | 705,570 | -524,929 | 0 | -20,059 | 0 | 160,581 |
| Suretyship | 194,683 | -25,365 | 0 | -58,146 | 0 | 111,172 |
| Miscellaneous financial loss | 109,802 | -311,476 | 260,603 | -244,879 | -22,808 | -208,758 |
| Assistance | 2,203 | -603 | 0 | -7,763 | 0 | -6,163 |
| Life insurance | 1,126,140 | 0 | -436,530 | 530,011 | -98,296 | 1,121,325 |
| Unit-linked life | 147,428 | 0 | -99,802 | -73,645 | 51,552 | 25,532 |
| Total non-life | 71,613,657 | -2,705,293 | -7,636,893 | 6,349,949 | -4,031,610 | 63,589,812 |
| Total life | 1,273,569 | 0 | -536,333 | 456,366 | -46,744 | 1,146,857 |
| Total | 72,887,226 | -2,705,293 | -8,173,225 | 6,806,316 | -4,078,354 | 64,736,669 |

The above tables show (columns from left to right) gross claims paid net of recourse receivables. This column is followed by claims recovered from retrocessionaires. In addition, net claims incurred include the change in the claims provision (both retained and retroceded).

Gross claims paid grew by 27.8 % in 2015. Compared to year-end 2014, the net provision for outstanding claims increased by € 10.7 million, but it increased by € 2.7 million one year earlier, which means that the change in 2015 was larger than in 2014.

30) Change in other technical provisions and expenses for bonuses and rebates

In 2015 other net technical provisions increased by € 121,984 (2014: decrease of € 12,793). The figures for both years relate to changes in the net provision for unexpired risks.

The change in the provision for bonuses and rebates was an increase of € 83,193 in 2015 (2014: decrease of € 21,680).

31) Operating expenses

The Company classifies operating expenses by nature. Compared to 2014, operating expenses increased by 3.2 %, mainly due to the increase in other operating expenses. Personnel costs increased mainly due to the increase in the number of employees. There was also an increase in the cost of legal services.

Breakdown of operating expenses

| (€) | 2015 | 2014 |
|--|-------------------|-------------------|
| Acquisition costs (commissions) | 32,445,281 | 30,723,796 |
| Change in deferred acquisition costs | -1,492,043 | 8,390 |
| Depreciation of operating assets | 289,196 | 224,523 |
| Personnel costs | 6,073,065 | 5,541,462 |
| - salaries and wages | 4,816,551 | 4,380,223 |
| - social and pension insurance costs | 797,704 | 735,457 |
| - other personnel costs | 458,810 | 425,782 |
| Costs of services by natural persons not performing business, incl. of contributions | 168,909 | 153,223 |
| Other operating expenses | 2,744,818 | 2,317,073 |
| Total | 40,229,226 | 38,968,467 |

In 2015 other operating expenses, net of acquisition costs (commissions) and changes in deferred acquisition costs (commissions), decreased slightly in relation to gross premiums written and represented 6.1 % of gross premiums written (2014: 6.3 %).

Audit costs

| (€) | 2015 | 2014 |
|------------------------|----------------|----------------|
| Audit of annual report | 61,000 | 61,000 |
| Other audit services | 63,827 | 165,396 |
| Total | 124,827 | 226,396 |

The cost of auditing the annual report includes audit costs for both Sava Reinsurance Company and the consolidated annual report of the Sava Re Group for 2015. Other auditing services, mainly relating to consulting for the implementation of Solvency II requirements, decreased.

Acquisition costs

| (€) | 2015 | 2014 |
|------------------------------|-------------------|-------------------|
| Personal accident | 2,285,071 | 1,852,160 |
| Health | 748,594 | 9,240 |
| Land vehicles casco | 3,348,947 | 4,097,377 |
| Railway rolling stock | 9,153 | 0 |
| Aircraft hull | 78,732 | 34,772 |
| Ships hull | 869,642 | 830,312 |
| Goods in transit | 691,852 | 761,563 |
| Fire and natural forces | 14,081,712 | 11,984,619 |
| Other damage to property | 5,383,181 | 5,951,444 |
| Motor liability | 2,777,957 | 3,157,988 |
| Aircraft liability | 47,304 | -11,581 |
| Liability for ships | 88,419 | 69,267 |
| General liability | 1,031,734 | 1,135,656 |
| Credit | 139,149 | 98,979 |
| Suretyship | 42,697 | 67,484 |
| Miscellaneous financial loss | 319,820 | 117,685 |
| Legal expenses | 1,747 | 84 |
| Assistance | -624 | -729 |
| Life insurance | 455,653 | 491,757 |
| Unit-linked life | 44,540 | 75,719 |
| Total non-life | 31,945,088 | 30,156,321 |
| Total life | 500,193 | 567,475 |
| Total | 32,445,281 | 30,723,796 |

Change in deferred acquisition costs

| (€) | 2015 | 2014 |
|------------------------------|-------------------|----------------|
| Personal accident | -134,179 | 20,634 |
| Health | -14,821 | 11,339 |
| Land vehicles casco | 175,123 | -196,309 |
| Railway rolling stock | -1,025 | 0 |
| Aircraft hull | -26,236 | 9,591 |
| Ships hull | -28,614 | -24,645 |
| Goods in transit | 1,443 | 20,542 |
| Fire and natural forces | -1,202,005 | 410,281 |
| Other damage to property | -142,976 | -452,766 |
| Motor liability | -665 | 208,319 |
| Aircraft liability | -11,166 | -240 |
| Liability for ships | -15,971 | 2,325 |
| General liability | -31,272 | 33,284 |
| Credit | -44,561 | 25,745 |
| Suretyship | 10,009 | 7,437 |
| Miscellaneous financial loss | -84,778 | -2,221 |
| Legal expenses | -718 | 0 |
| Assistance | 0 | 299 |
| Life insurance | 60,369 | -65,227 |
| Total non-life | -1,552,413 | 73,617 |
| Total life | 60,369 | -65,227 |
| Total | -1,492,043 | 8,390 |

32) Other technical expenses

| (€) | 2015 | 2014 |
|------------------------------|------------------|------------------|
| Expenses for exchange losses | 6,743,669 | 2,442,776 |
| Value adjustments | 225,155 | 310,760 |
| Regulator fees | 164,136 | 148,258 |
| Other technical expenses | 6,156 | 3,073 |
| Total | 7,139,116 | 2,904,867 |

33) Income tax expense

Tax rate reconciliation

| (€) | 2015 | 2014 |
|---|----------------|------------------|
| Profit/loss before tax | 16,739,349 | 25,628,828 |
| Income tax expenses at statutory tax rate | 2,845,689 | 4,356,901 |
| Tax effect of income that is deducted for tax purposes | -2,263,441 | -1,755,844 |
| Tax effect of expenses not deducted for tax purposes | 971,494 | 808,074 |
| Income from or expenses for tax relief | -38,859 | -44,919 |
| Changes in temporary differences | -967,436 | -93,804 |
| Total income tax expense in the income statement | 547,447 | 3,270,409 |
| Effective tax rate | 3.27 % | 12.76 % |

25.8 Notes to the financial statements – cash flow statement

34) Notes to the cash flow statement, which has been prepared using the indirect method.

The cash flow statement shown in section 24.4 "Cash flow statement" has been prepared in compliance with statutory regulations. This note gives a reconciliation of net profit and cash flows from operating activities.

The table below presents income statement items not included in cash flow nor presented in other parts of the cash flow statement (other than in cash flow from operating activities).

| (€) | 2015 | 2014 |
|--|--------------------|--------------------|
| Net profit/loss for the period | 16,191,902 | 22,358,419 |
| Non-cash items of the income statement not included in the cash flow statement | 19,714,504 | 4,587,222 |
| - change in unearned premiums | 8,134,199 | 820,635 |
| - change in the provision for outstanding claims | 10,741,816 | 2,727,962 |
| - change in other technical provisions | 121,984 | -12,793 |
| - operating expenses – amortization/depreciation and change in deferred acquisition cost | -1,202,847 | 232,913 |
| - impairment losses on financial assets | 1,919,352 | 818,505 |
| Eliminated investment income items | -18,440,978 | -15,464,319 |
| - interest received disclosed under B. a.) 1. | -4,710,946 | -4,607,741 |
| - receipts from dividends and shares in profit of others disclosed under B. a.) 2. | -13,730,032 | -10,856,579 |
| Eliminated investment expense items | 896,145 | 949,274 |
| - interest paid disclosed under C. b.) 1. | 896,145 | 949,274 |
| Cash flows from operating activities – income statement items | 18,361,573 | 12,430,596 |

25.9 Contingent receivables and liabilities

Based on a contract with the former owner of Velebit osiguranje and Velebit životno osiguranje, the Company discloses a contingent liability due to the former owner of both companies but also a contingent receivable due from the non-controlling interest in both subsidiaries for the transfer of the lien on shares. The estimated contingent liability in this regard is € 0.1 million.

25.10 Related party disclosures

The Company separately discloses its relationships with the following groups of related parties:

- S** owners and related enterprises;
- S** management and supervisory board members and employees not subject to the tariff section of the collective agreement;
- S** subsidiary companies;
- S** associates.

The Company is a party to a contract with the Moja naložba pension company on the participation in a supplementary pension scheme.

Owners and related enterprises

The Group's largest shareholder is the Slovenian Sovereign Holding, holding 25 % plus one share.

Business relationship with the largest shareholder

In 2015 the Company had no business transactions with its largest shareholder.

The members of the management and supervisory boards, the audit committee and employees not subject to the tariff section of the collective agreement

Remuneration of management and supervisory board members, and of employees not subject to the tariff section of the collective agreement

| (€) | 2015 | 2014 |
|---|------------------|------------------|
| Management board | 746,643 | 658,736 |
| Payments to employees not subject to the tariff section of the collective agreement | 2,558,363 | 2,213,957 |
| Supervisory board | 119,963 | 108,999 |
| Audit committee and nomination committee | 26,473 | 20,744 |
| Total | 3,451,442 | 3,002,437 |

Remuneration of management board members relating to 2015

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits – insurance premiums | Fringe benefits – use of company car | Total |
|-----------------|-----------------------------|--------------------------------|--------------------------------------|--------------------------------------|----------------|
| Zvonko Ivanušić | 168,143 | 31,872 | 6,203 | 10,272 | 216,490 |
| Srečko Čebron | 152,183 | 28,680 | 5,269 | 2,603 | 188,734 |
| Jošt Dolničar | 144,191 | 28,680 | 5,112 | 2,668 | 180,651 |
| Mateja Treven | 144,191 | 11,428 | 5,149 | 0 | 160,768 |
| Total | 608,707 | 100,660 | 21,732 | 15,543 | 746,643 |

Remuneration of management board members relating to 2014

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits – insurance premiums | Fringe benefits – use of company car | Total |
|-----------------|-----------------------------|--------------------------------|--------------------------------------|--------------------------------------|----------------|
| Zvonko Ivanušić | 168,141 | 31,872 | 6,248 | 4,353 | 210,614 |
| Srečko Čebron | 152,181 | 28,680 | 5,246 | 3,191 | 189,299 |
| Jošt Dolničar | 144,189 | 28,680 | 5,135 | 3,312 | 181,317 |
| Mateja Treven | 57,694 | 17,599 | 2,213 | 0 | 77,506 |
| Total | 522,206 | 106,831 | 18,843 | 10,856 | 658,736 |

Liabilities to management board members relating to gross remuneration

| (€) | 31/12/2015 | 31/12/2014 |
|-----------------|---------------|---------------|
| Zvonko Ivanušić | 13,946 | 13,946 |
| Srečko Čebron | 12,616 | 12,616 |
| Jošt Dolničar | 11,950 | 11,950 |
| Mateja Treven | 11,950 | 11,950 |
| Total | 50,462 | 50,462 |

At 31 December 2015, the Company had no receivables due from its management board members. Management board members are not remunerated for their functions in subsidiary companies.

Remuneration of members of the supervisory board and the audit committee relating to 2015

| (€) | | Attendance fees | Remuneration for performing the function | Expenses reimbursed | Total |
|----------------------------------|------------------------|-----------------|--|---------------------|---------|
| Supervisory board members | | | | | |
| Branko Tomažič | chairman of the SB | 2,750 | 19,500 | 2,747 | 24,997 |
| Mateja Lovšin Herič | deputy chair of the SB | 2,750 | 14,300 | 0 | 17,050 |
| Slaven Mićković | member of the SB | 2,750 | 13,000 | 0 | 15,750 |
| Martin Albreht | member of the SB | 1,375 | 5,778 | 0 | 7,153 |
| Gorazd Andrej Kunstek | member of the SB | 2,750 | 13,000 | 0 | 15,750 |
| Keith William Morris | member of the SB | 2,750 | 13,000 | 14,916 | 30,666 |
| Helena Dretnik | member of the SB | 1,375 | 7,222 | 0 | 8,597 |
| Total supervisory board members | | 16,500 | 85,800 | 17,664 | 119,963 |
| Audit committee members | | | | | |
| Mateja Lovšin Herič | chair of the AC | 1,980 | 4,875 | 0 | 6,855 |
| Slaven Mićković | member of the AC | 1,980 | 3,250 | 0 | 5,230 |
| Ignac Dolenšek | member of the AC | 0 | 14,175 | 213 | 14,388 |
| Total audit committee members | | 3,960 | 22,300 | 213 | 26,473 |

Remuneration of members of the supervisory board and the audit committee relating to 2014

| (€) | | Attendance fees | Remuneration for performing the function | Expenses reimbursed | Total |
|----------------------------------|------------------------|-----------------|--|---------------------|---------|
| Supervisory board members | | | | | |
| Branko Tomažič | chairman of the SB | 2,750 | 19,500 | 3,538 | 25,788 |
| Mateja Lovšin Herič | deputy chair of the SB | 2,750 | 14,300 | 127 | 17,177 |
| Slaven Mićković | member of the SB | 2,750 | 13,000 | 0 | 15,750 |
| Martin Albreht | member of the SB | 2,475 | 13,000 | 0 | 15,475 |
| Gorazd Andrej Kunstek | member of the SB | 2,200 | 13,000 | 0 | 15,200 |
| Keith William Morris | member of the SB | 2,750 | 13,000 | 3,860 | 19,609 |
| Total supervisory board members | | 15,675 | 85,800 | 7,524 | 108,999 |
| Audit committee members | | | | | |
| Mateja Lovšin Herič | chair of the AC | 1,760 | 4,875 | 0 | 6,635 |
| Slaven Mićković | member of the AC | 1,760 | 3,250 | 0 | 5,010 |
| Ignac Dolenšek | member of the AC | 0 | 8,925 | 174 | 9,099 |
| Total audit committee members | | 3,520 | 17,050 | 174 | 20,744 |

Liabilities to members of the supervisory board and the supervisory board audit committee relating to gross remuneration

| (€)) | 31/12/2015 | 31/12/2014 |
|-----------------------|------------|------------|
| Branko Tomažič | 2,230 | 2,140 |
| Mateja Lovšin Herič | 2,093 | 1,873 |
| Slaven Mićković | 1,849 | 1,629 |
| Gorazd Andrej Kunstek | 1,358 | 1,358 |
| Martin Albreht | 0 | 1,358 |
| Keith William Morris | 13,621 | 4,075 |
| Helena Dretnik | 1,358 | 0 |
| Ignac Dolenšek | 4,332 | 0 |
| Total | 26,841 | 12,434 |

Employee remuneration not subject to the tariff section of the collective agreement relating to 2015

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits and other benefits | Total |
|---------------------------------|-----------------------------|--------------------------------|------------------------------------|-----------|
| Individual employment contracts | 2,156,563 | 298,296 | 103,504 | 2,558,363 |

Employee remuneration not subject to the tariff section of the collective agreement relating to 2014

| (€) | Gross salary – fixed amount | Gross salary – variable amount | Fringe benefits and other benefits | Total |
|---------------------------------|-----------------------------|--------------------------------|------------------------------------|-----------|
| Individual employment contracts | 2,011,713 | 76,377 | 125,867 | 2,213,957 |

Subsidiary companies

Investments in and amounts due from Group companies

| (€) | | 31/12/2015 | 31/12/2014 |
|---|-----------|-------------------|-------------------|
| Debt securities and loans granted to Group companies | gross | 2,834,953 | 4,334,953 |
| | allowance | 0 | 0 |
| | net | 2,834,953 | 4,334,953 |
| Receivables for premiums arising out of reinsurance assumed | gross | 14,722,143 | 13,031,175 |
| | allowance | 0 | 0 |
| | net | 14,722,143 | 13,031,175 |
| Short-term receivables arising out of financing | gross | 28,091 | 15,985 |
| | allowance | 0 | 0 |
| | net | 28,091 | 15,985 |
| Other short-term receivables | gross | 204,223 | 4,369 |
| | allowance | 0 | 0 |
| | net | 204,223 | 4,369 |
| Short-term deferred acquisition costs | gross | 4,166,332 | 4,248,370 |
| | allowance | 0 | 0 |
| | net | 4,166,332 | 4,248,370 |
| Total | | 21,955,742 | 21,634,851 |

Liabilities to Group companies

| (€) | 31/12/2015 | 31/12/2014 |
|---|-------------------|-------------------|
| Liabilities for shares in reinsurance claims due to Group companies | 7,892,615 | 9,435,525 |
| Other liabilities from co-insurance and reinsurance | 2,920,851 | 3,291,946 |
| Other short-term liabilities | 12,325,063 | 36,553 |
| Total (excl. provisions) | 23,138,529 | 12,764,024 |

Liabilities to Group companies by maturity

| (€) | Maturity | |
|---|-------------------|-------------------|
| | Up to 1 year | Total |
| Liabilities for shares in reinsurance claims due to Group companies | 7,892,615 | 7,892,615 |
| Other short-term liabilities to Group companies | 2,920,851 | 2,920,851 |
| Other short-term liabilities | 12,325,063 | 12,325,063 |
| Total (excl. provisions) | 23,138,529 | 23,138,529 |

| (€) 31/12/2014 | Maturity | |
|---|-------------------|-------------------|
| | Up to 1 year | Total |
| Liabilities for shares in reinsurance claims due to Group companies | 9,435,525 | 9,435,525 |
| Other short-term liabilities to Group companies | 3,291,946 | 3,291,946 |
| Other short-term liabilities | 36,553 | 36,553 |
| Total (excl. provisions) | 12,764,023 | 12,764,023 |

Income and expenses relating to Group companies

| (€) | 2015 | 2014 |
|--|-------------------|-------------------|
| Gross premiums written | 53,831,181 | 53,836,356 |
| Gross claims payments | -35,186,171 | -31,521,303 |
| Income from gross recourse receivables | 1,240,505 | 2,694,774 |
| Other operating expenses | -95,964 | -110,041 |
| Dividend income | 13,004,219 | 10,250,880 |
| Other investment income | 14,233 | 11,472 |
| Interest income | 183,124 | 191,830 |
| Acquisition costs | -11,312,604 | -12,126,648 |
| Other non-life income | 11,152 | 7,292 |
| Total | 21,689,675 | 23,234,612 |

Associate companies

Investments in and amounts due from associates

In 2015 and 2014, there were neither investments in any nor amounts due from the associate company.

Liabilities to associates

| (€) | 31/12/2015 | 31/12/2014 |
|------------------------------|------------|------------|
| Other short-term liabilities | 0 | 5,856 |

Income and expenses relating to associates

| (€) | 2015 | 2014 |
|--------------------------------------|--------|--------|
| Additional pension insurance premium | 74,992 | 65,574 |

Receivables due from the state and majority state-owned companies

| (€) | 31/12/2015 | 31/12/2014 |
|---------------------------|-------------------|-------------------|
| Interests in companies | 8,055,200 | 9,191,485 |
| Debt securities and loans | 45,005,799 | 52,290,026 |
| Total | 53,060,999 | 61,481,511 |

Income and expenses relating to majority state-owned companies

| (€) | 2015 | 2014 |
|-----------------|------------------|------------------|
| Dividend income | 318,644 | 501,752 |
| Interest income | 1,476,119 | 2,009,939 |
| Exchange gains | 617,108 | 126,631 |
| Other income | 291,951 | 734,762 |
| Total | 2,703,822 | 3,373,083 |

Characteristics of loans granted to subsidiaries

| Borrower | Principal | Type of loan | Maturity | Interest rate |
|----------------------------|------------------|--------------|-------------|---------------|
| Sava osiguranje Belgrade | 500,000 | ordinary | 30/06/2017 | 3.60 % |
| Sava osiguranje Belgrade | 800,000 | ordinary | 30/06/2016 | 3.60 % |
| Velebit osiguranje | 734,953 | subordinated | no maturity | 7.00 % |
| Velebit životno osiguranje | 800,000 | subordinated | no maturity | 7.50 % |
| Total | 2,834,953 | | | |

26 SIGNIFICANT EVENTS AFTER THE REPORTING DATE

- S** From 1 January 2016 up to and including 16 March 2016, Sava Reinsurance Company bought 21,235 own shares for a total amount of € 0.3 million. After such purchases, the Company held a total of 762,756 own shares.
- S** In its session of 23 February 2016, the workers' council of Sava Reinsurance Company was presented with the notice of resignation of Helen Dretnik as member of the supervisory board representing employee interests, and accepted it. Helena Dretnik had handed in her notice of resignation on 19 February 2016 with effect from the same date. Until the appointment of a new member of the supervisory board representing employee interests, the supervisory board of Sava Reinsurance Company will operate as a five-member body.



Pozavarovalnica Sava, d. d.

APPENDICES

Appendix A – Financial statements of Sava Reinsurance Company pursuant to requirements of the Insurance Supervision Agency

Statement of financial position – assets

| (€) | 31/12/2015 | 31/12/2014 | Index |
|--|--------------------|--------------------|--------------|
| ASSETS (A–F) | 570,886,710 | 547,413,684 | 104.3 |
| A. INTANGIBLE ASSETS, DEFERRED COSTS AND ACCRUED INCOME | 666,490 | 467,422 | 142.6 |
| 1. Intangible assets | 654,331 | 458,561 | 142.7 |
| 4. Other long-term deferred expenses and accrued income | 12,159 | 8,862 | 137.2 |
| B. LAND AND BUILDINGS AND FINANCIAL INVESTMENTS | 471,750,278 | 464,034,638 | 101.7 |
| I. LAND AND BUILDINGS | 4,858,996 | 2,004,465 | 242.4 |
| a.) directly used in insurance activities | 1,859,254 | 1,888,972 | 98.4 |
| 1. Land directly used in insurance activities | 146,616 | 146,616 | 100.0 |
| 2. Buildings directly used in insurance activities | 1,712,638 | 1,742,356 | 98.3 |
| b.) Land and buildings not directly used in insurance activities | 2,999,742 | 115,492 | 2597.4 |
| 1. Land | 10,028 | 10,028 | 100.0 |
| 2. Buildings | 2,989,714 | 105,464 | 2834.8 |
| II. FINANCIAL INVESTMENTS IN GROUP COMPANIES AND IN ASSOCIATES | 211,066,674 | 193,976,947 | 108.8 |
| 1. Shares and participating interests in Group companies | 208,231,721 | 188,630,935 | 110.4 |
| 2. Debt securities and loans granted to Group companies | 2,834,953 | 4,334,953 | 65.4 |
| 3. Shares and interests in associates | 0 | 1,011,059 | - |
| III. OTHER FINANCIAL INVESTMENTS | 234,099,476 | 231,602,070 | 101.1 |
| 1. Long-term financial investments | 229,422,608 | 224,172,982 | 102.3 |
| 1.1. Shares and other variable income securities and mutual funds | 13,571,998 | 13,283,548 | 102.2 |
| 1.2. Debt securities and other fixed income securities | 211,835,446 | 197,818,268 | 107.1 |
| 1.6. Bank deposits | 4,015,164 | 13,071,166 | 30.7 |
| 2. Short-term financial investments | 4,676,868 | 7,429,088 | 63.0 |
| 2.1. Held-for-trading shares and interests | 1,396,186 | 1,647,372 | 84.8 |
| 2.2. Held-for-trading securities or securities with a remaining maturity of less than one year | 2,372,573 | 3,188,880 | 74.4 |
| 2.4. Short-term deposits with banks | 908,109 | 2,592,836 | 35.0 |
| IV. FINANCIAL INVESTMENTS OF REINSURERS I.R.O. REINSURANCE CONTRACTS WITH CEDANTS | 5,698,774 | 5,587,510 | 102.0 |
| VI. TECHNICAL PROVISIONS TRANSFERRED TO REINSURERS AND CO-INSURERS (separate item for co-insurance) | 16,026,358 | 30,863,647 | 51.9 |
| a. From unearned premiums | 2,354,396 | 3,031,287 | 77.7 |
| c. From provisions for claims outstanding | 13,671,962 | 27,832,360 | 49.1 |
| D. RECEIVABLES | 86,711,197 | 72,524,758 | 119.6 |
| II. RECEIVABLES ARISING OUT OF CO-INSURANCE AND REINSURANCE BUSINESS | 82,453,006 | 71,298,398 | 115.6 |
| 2. Receivables for premiums arising out of reinsurance assumed | 77,744,651 | 67,446,985 | 115.3 |
| 2.1 Receivables due from Group companies | 14,722,143 | 13,031,175 | 113.0 |
| 2.3 Receivables due from others | 63,022,508 | 54,415,810 | 115.8 |
| 4. Receivables for reinsurers' shares in claims | 4,002,530 | 3,231,615 | 123.9 |
| 4.3 Receivables due from others | 4,002,530 | 3,231,615 | 123.9 |
| 5. Other receivables from co-insurance and reinsurance | 705,825 | 619,797 | 113.9 |
| 5.3 Receivables due from others | 705,825 | 619,797 | 113.9 |
| III. OTHER RECEIVABLES AND DEFERRED TAX ASSETS | 4,258,191 | 1,226,360 | 347.2 |
| 3. Short-term receivables arising out of financing | 55,518 | 35,694 | 155.5 |
| 3.1 Receivables due from Group companies | 28,091 | 15,985 | 175.7 |
| 3.3 Receivables due from others | 27,427 | 19,709 | 139.2 |
| 4. Other short-term receivables | 283,605 | 150,074 | 189.0 |
| 4.1 Receivables due from Group companies | 204,223 | 4,369 | 4674.2 |
| 4.3 Receivables due from others | 79,382 | 145,705 | 54.5 |
| 6. Tax assets (income tax) | 1,633,620 | 0 | - |
| 7. Deferred tax assets | 2,285,448 | 1,040,593 | 219.6 |
| E. SUNDRY ASSETS | 882,039 | 1,086,184 | 81.2 |
| I. PROPERTY AND EQUIPMENT OTHER THAN LAND AND BUILDINGS | 596,089 | 573,842 | 103.9 |
| 1. Equipment | 513,653 | 532,112 | 96.5 |
| 2. Other property and equipment | 82,436 | 41,730 | 197.6 |
| II. CASH AND CASH EQUIVALENTS | 285,950 | 512,342 | 55.8 |
| F. SHORT-TERM ACCRUED INCOME AND DEFERRED EXPENSES | 10,876,706 | 9,300,682 | 117.0 |
| 2. Short-term deferred acquisition costs | 10,496,041 | 9,003,998 | 116.6 |
| 2.1 Short-term deferred costs due to Group companies | 4,166,332 | 5,720,558 | 72.8 |
| 2.3 Short-term deferred costs due to others | 6,329,709 | 3,283,440 | 192.8 |
| 3. Other short-term accrued income and deferred expenses | 380,665 | 296,684 | 128.3 |
| H. OFF BALANCE SHEET ITEMS | 10,419,172 | 10,689,763 | 97.5 |

Statement of financial position – liabilities

| (€) | 31/12/2015 | 31/12/2014 | Index |
|--|--------------------|--------------------|--------------|
| EQUITY AND LIABILITIES (A–H) | 570,886,710 | 547,413,684 | 104.3 |
| A. EQUITY | 263,679,403 | 258,135,674 | 102.2 |
| I. CALLED-UP CAPITAL | 71,856,376 | 71,856,376 | 100.0 |
| 1. Share capital | 71,856,376 | 71,856,376 | 100.0 |
| II. CAPITAL RESERVES | 54,239,757 | 54,239,757 | 100.0 |
| III. PROFIT RESERVES | 113,855,967 | 105,862,178 | 107.6 |
| 2. Legal reserves and reserves provided for by the articles of association | 14,986,525 | 14,986,525 | 100.0 |
| 3. Reserves for treasury shares and own interests | 10,319,347 | 10,115,023 | 102.0 |
| 4. Treasury shares and own interests (contra account) | -10,319,347 | -10,115,023 | 102.0 |
| 5. Credit risk equalization reserve | 917,885 | 845,522 | 108.6 |
| 6. Catastrophe equalization reserve | 10,000,000 | 10,000,000 | 100.0 |
| 7. Other profit reserves | 87,951,557 | 80,030,132 | 109.9 |
| IV. FAIR VALUE RESERVE | 2,963,868 | 4,341,739 | 68.3 |
| 2. Fair value reserve relating to long-term financial investments | 3,006,703 | 4,357,600 | 69.0 |
| 4. Other fair value reserve | -42,835 | -15,860 | 270.1 |
| V. RETAINED EARNINGS | 12,769,646 | 15,713,039 | 81.3 |
| VI. NET PROFIT/LOSS FOR THE YEAR | 7,993,789 | 6,122,585 | 130.6 |
| B. SUBORDINATED LIABILITIES | 23,534,136 | 23,499,692 | 100.2 |
| C. GROSS TECHNICAL PROVISIONS AND DEFERRED PREMIUMS EARNED | 220,901,954 | 216,658,049 | 102.0 |
| I. GROSS UNEARNED PREMIUMS | 46,546,065 | 39,088,756 | 119.1 |
| III. GROSS PROVISION FOR OUTSTANDING CLAIMS | 173,912,911 | 177,331,493 | 98.1 |
| IV. GROSS PROVISION FOR BONUSES AND REBATES | 320,994 | 237,800 | 135.0 |
| E. PROVISIONS FOR OTHER RISKS AND CHARGES | 347,277 | 273,590 | 126.9 |
| 1. Provisions for pensions | 346,778 | 272,823 | 127.1 |
| 2. Other provisions | 499 | 767 | 65.0 |
| 2.3 Other provisions from relations with other companies | 499 | 767 | 65.0 |
| G. OTHER LIABILITIES | 61,234,900 | 46,957,381 | 130.4 |
| II. LIABILITIES FROM CO-INSURANCE AND REINSURANCE BUSINESS | 47,871,910 | 43,682,228 | 109.6 |
| 2. Liabilities for reinsurance premiums | 4,771,408 | 3,451,173 | 138.3 |
| 2.3 Liabilities due to other companies | 4,771,408 | 3,451,173 | 138.3 |
| 4. Liabilities for shares in reinsurance claims | 27,347,245 | 24,355,884 | 112.3 |
| 4.1 Liabilities to Group companies | 7,892,615 | 9,435,525 | 83.7 |
| 4.3 Liabilities due to other companies | 19,454,630 | 14,920,359 | 130.4 |
| 5. Other liabilities due from co-insurance and reinsurance | 15,753,257 | 15,875,171 | 99.2 |
| 5.1 Liabilities to Group companies | 2,920,851 | 3,291,946 | 88.7 |
| 5.3 Liabilities due to other companies | 12,832,406 | 12,583,226 | 102.0 |
| VI. OTHER LIABILITIES | 13,362,990 | 3,275,153 | 408.0 |
| b.) Other short-term liabilities | 13,362,990 | 3,275,153 | 408.0 |
| 1. Short-term liabilities due to employees | 391,613 | 379,026 | 103.3 |
| 3. Short-term liabilities arising out of financing | 91,897 | 74,429 | 123.5 |
| 3.3 Short-term liabilities to others arising out of financing | 91,897 | 74,429 | 123.5 |
| 4. Tax liabilities (income tax) | 0 | 2,466,162 | - |
| 5. Other short-term liabilities | 12,879,480 | 355,536 | 3622.6 |
| 5.1 Other short-term liabilities to Group companies | 12,325,063 | 0 | - |
| 5.3 Other short-term liabilities to others | 554,417 | 355,536 | 155.9 |
| H. ACCRUED EXPENSES AND DEFERRED INCOME | 1,189,040 | 1,889,297 | 62.9 |
| 1. Accrued costs and expenses | 553,715 | 805,874 | 68.7 |
| 2. Other accrued expenses and deferred income | 635,325 | 1,083,423 | 58.6 |
| J. OFF BALANCE SHEET ITEMS | 10,419,172 | 10,689,763 | 97.5 |

Statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|-------------|-------------|----------|
| A Technical account – non-life business other than health business | | | |
| I. Net earned premiums | 125,479,297 | 113,847,068 | 110.2 |
| 1. Gross premiums written | 151,982,421 | 131,323,246 | 115.7 |
| 4. Gross reinsurance premiums written (-) | -18,368,925 | -16,655,543 | 110.3 |
| 4.3 Gross reinsurance premiums written from other companies | -18,368,925 | -16,655,543 | 110.3 |
| 5. Change in gross unearned premiums (+/-) | -7,457,308 | -1,262,964 | 590.5 |
| 6. Change in unearned premiums for the reinsurance and co-insurance part (+/-) | -676,891 | 442,329 | -153.0 |
| II. Allocated investment return transferred from the non-technical account (item D VIII) | 7,484,521 | 6,198,698 | 120.7 |
| IV. Net claims incurred | 86,680,582 | 64,736,670 | 133.9 |
| 1. Gross claims payments | 90,952,440 | 72,887,226 | 124.8 |
| 2. Income from realized gross recourse receivables (-) | -1,262,903 | -2,705,293 | 46.7 |
| 4. Reinsurers' shares paid (-) | -13,750,771 | -8,173,225 | 168.2 |
| 4.3 Reinsurers' share for other companies | -13,750,771 | -8,173,225 | 168.2 |
| 5. Change in the gross claims provision (+/-) | -3,418,581 | 6,806,316 | -50.2 |
| 6. Change in the reinsurers' and co-insurers' share of the claims provision (+/-) | 14,160,397 | -4,078,354 | -347.2 |
| VI. Net expenses for bonuses and rebates | 83,193 | -21,680 | -383.7 |
| VII. Net operating expenses | 37,623,325 | 36,937,817 | 101.9 |
| 1. Acquisition costs | 32,445,281 | 30,723,796 | 105.6 |
| 2. Change in deferred acquisition costs (+/-) | -1,492,043 | 8,390 | -17784.1 |
| 3. Other operating expenses | 9,275,988 | 8,236,283 | 112.6 |
| 3.1. Depreciation/amortization of operating assets | 289,196 | 224,523 | 128.8 |
| 3.2. Personnel costs | 6,073,065 | 5,541,462 | 109.6 |
| - salaries and wages | 4,816,551 | 4,380,223 | 110.0 |
| - social and pension insurance costs | 797,704 | 735,457 | 108.5 |
| - other personnel costs | 458,810 | 425,782 | 107.8 |
| 3.3. Costs of services by natural persons not performing business (costs relating to contracts for services, copyright contracts and relating to other legal relationships), incl. of contributions | 168,909 | 153,223 | 110.2 |
| 3.4. Other operating expenses | 2,744,818 | 2,317,074 | 118.5 |
| 3.4.1 Other operating expenses for group companies | 95,891 | 110,042 | 87.1 |
| 3.4.1 Other operating expenses for other companies | 2,648,927 | 2,207,033 | 120.0 |
| 4. Income from reinsurance commission and reinsurance contract profit participation (-) | -2,605,901 | -2,030,651 | 128.3 |
| VIII. Other net technical expenses | 164,145 | 148,814 | 110.3 |
| 1. Expenses for loss prevention activities | 9 | 23 | 37.5 |
| 3. Other net technical expenses | 164,136 | 148,791 | 110.3 |
| IX. Balance on the technical account - non-life business other than health business (I+II+III-IV-V-VI-VII-VIII) | 8,290,589 | 18,256,937 | 45.4 |

Statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|------------|------------|--------|
| D. Non-technical account | | | |
| I. Balance on the technical account – non-life business other than health business (A X) | 8,290,589 | 18,256,937 | 45.4 |
| IV. Investment income | | | |
| 1. Income from participating interests | 13,730,032 | 10,856,579 | 126.5 |
| 1.1. Income from participating interests in Group companies | 13,004,219 | 10,250,880 | 126.9 |
| 1.3. Income from participating interests in other companies | 725,813 | 605,699 | 119.8 |
| 2. Income from other investments | 16,995,327 | 9,566,822 | 177.7 |
| 2.1. Income from land and buildings | 14,233 | 15,296 | 93.1 |
| - in Group companies | 14,233 | 11,472 | 124.1 |
| 2.2. Interest income | 4,710,946 | 4,607,741 | 102.2 |
| - in Group companies | 255,998 | 278,607 | 91.9 |
| - in other companies | 4,454,948 | 4,329,133 | 102.9 |
| 2.3. Other investment income | 12,270,148 | 4,943,786 | 248.2 |
| 2.3.1 Financial income from revaluation | 12,264,857 | 4,893,732 | 250.6 |
| - in other companies | 12,264,857 | 4,893,732 | 250.6 |
| 2.3.2 Other financial income | 5,291 | 50,054 | 10.6 |
| - in other companies | 5,291 | 50,054 | 10.6 |
| 4. Gains on disposal of investments | 968,502 | 1,626,963 | 59.5 |
| VII. Investment expenses | 16,059,304 | 8,377,696 | 191.7 |
| 1. Depreciation of investments not necessary for operations | 1,790 | 2,176 | 82.3 |
| 2. Asset management expenses, interest expenses and other financial expenses | 904,803 | 1,036,321 | 87.3 |
| 3. Financial expenses from revaluation | 14,620,688 | 6,891,452 | 212.2 |
| 4. Losses on disposal of investments | 532,023 | 447,747 | 118.8 |
| VIII. Allocated investment return transferred to the technical account for non-life business other than health business (A II) | 7,484,521 | 6,198,698 | 120.7 |
| IX. Other technical income | 7,189,411 | 2,633,838 | 273.0 |
| 1. Other income from non-life business other than health business | 7,189,411 | 2,633,838 | 273.0 |
| X. Other technical expenses | 6,973,181 | 2,753,876 | 253.2 |
| 1. Other expenses for non-life business other than health business | 6,973,181 | 2,753,876 | 253.2 |
| XI. Other income | 82,496 | 18,407 | 448.2 |
| 1. Other non-life income | 82,496 | 18,407 | 448.2 |
| XII. Other expenses | 2 | 446 | 0.5 |
| 1. Other non-life expenses | 2 | 446 | 0.5 |
| XIII. Profit/loss for the year before tax (I+II+III+IV+V+VI-VII-VIII+IX-X+XI-XII) | 16,739,349 | 25,628,827 | 65.3 |
| 1. Profit/loss for the period for non-life business | 16,739,349 | 25,628,828 | 65.3 |
| XIV. Tax on profit | 1,514,883 | 3,315,196 | 45.7 |
| 1.1. Tax on profit from non-life business | 1,514,883 | 3,315,196 | 45.7 |
| XV. Deferred tax | -967,436 | -44,788 | 2160.0 |
| 1.1. Deferred tax for non-life business | -967,436 | -44,788 | 2160.0 |
| XVI. Net profit/loss for the period (XIII-XIV+XV) | 16,191,902 | 22,358,419 | 72.4 |
| Breakdown of profit/loss | | | |
| - From non-life insurance business | 16,191,902 | 22,358,419 | 72.4 |
| E. Calculation of comprehensive income | | | |
| I. Profit/loss for the year, net of tax | 16,191,902 | 22,358,419 | 72.4 |
| II. Other comprehensive gain, net of tax (1+2+3+4+5+6+7+8+9+) | -1,377,871 | 4,088,718 | -33.7 |
| a) Items that will not be reclassified subsequently to profit or loss | -26,975 | -16,629 | 162.2 |
| 5. Other items that will not be reclassified subsequently to profit or loss | -27,705 | -20,034 | 138.3 |
| 6. Tax on items that will not be reclassified subsequently to profit or loss | 730 | 3,406 | 21.4 |
| b) Items that may be reclassified subsequently to profit or loss | -1,350,896 | 4,105,347 | -32.9 |
| 1. Net gains/losses on remeasuring available-for-sale financial assets | -1,627,587 | 4,946,202 | -32.9 |
| 5. Tax on items that may be reclassified subsequently to profit or loss | 276,691 | -840,854 | -32.9 |
| III. Total comprehensive income (I + II) | 14,814,031 | 26,447,137 | 56.0 |

Appendix B – Financial statements of the Sava Re Group pursuant to requirements of the Insurance Supervision Agency

Consolidated statement of financial position – assets

| (€) | 31/12/2015 | 31/12/2014 | Index |
|--|----------------------|----------------------|--------------|
| ASSETS (A–F) | 1,607,281,060 | 1,454,374,935 | 110.5 |
| A. INTANGIBLE ASSETS, DEFERRED COSTS AND ACCRUED INCOME | 30,465,315 | 34,940,960 | 87.2 |
| 1. Intangible assets | 3,046,084 | 2,785,600 | 109.4 |
| 2. Goodwill | 16,242,284 | 17,654,308 | 92.0 |
| 3. Long-term deferred acquisition costs | 3,509,404 | 3,662,804 | 95.8 |
| 4. Other long-term deferred expenses and accrued income | 7,667,543 | 10,838,248 | 70.8 |
| B. LAND AND BUILDINGS AND FINANCIAL INVESTMENTS | 1,199,238,518 | 1,059,621,886 | 113.2 |
| I. LAND AND BUILDINGS | 48,886,192 | 43,208,362 | 113.1 |
| a.) directly used in insurance activities | 40,845,948 | 38,105,037 | 107.2 |
| 1. Land directly used in insurance activities | 8,019,657 | 7,135,178 | 112.4 |
| 2. Buildings directly used in insurance activities | 32,826,291 | 30,969,859 | 106.0 |
| b.) Land and buildings not directly used in insurance activities | 8,040,244 | 5,103,325 | 157.6 |
| 1. Land | 673,527 | 736,022 | 91.5 |
| 2. Buildings | 7,366,717 | 4,367,303 | 168.7 |
| II. FINANCIAL INVESTMENTS IN GROUP COMPANIES AND IN ASSOCIATES | 0 | 3,072,497 | - |
| 3. Shares and interests in associates | 0 | 3,072,497 | - |
| III. OTHER FINANCIAL INVESTMENTS | 1,009,358,031 | 969,080,872 | 104.2 |
| 1. Long-term financial investments | 869,904,982 | 876,743,269 | 99.2 |
| 1.1. Shares and other variable income securities and mutual funds | 27,773,356 | 22,445,143 | 123.7 |
| 1.2. Debt securities and other fixed income securities | 822,586,386 | 812,648,232 | 101.2 |
| 1.4. Mortgage loans | 196,892 | 271,369 | 72.6 |
| 1.5. Other loans granted | 200,875 | 323,850 | 62.0 |
| 1.6. Bank deposits | 19,100,994 | 40,856,525 | 46.8 |
| 1.7. Other financial investments | 46,479 | 198,150 | 23.5 |
| 2. Short-term financial investments | 139,453,049 | 92,337,603 | 151.0 |
| 2.1. Held-for-trading shares and interests | 3,891,741 | 4,256,817 | 91.4 |
| 2.2. Held-for-trading securities or securities with a remaining maturity of less than one year | 100,978,816 | 33,289,905 | 303.3 |
| 2.3. Short-term loans granted | 317,457 | 77,787 | 408.1 |
| 2.4. Short-term deposits with banks | 33,951,303 | 54,713,094 | 62.1 |
| IV. FINANCIAL INVESTMENTS OF REINSURERS I.R.O. REINSURANCE CONTRACTS WITH CEDANTS | 5,698,774 | 5,587,510 | 102.0 |
| V. ASSETS FROM INVESTMENT CONTRACTS | 111,418,244 | 0 | - |
| VI. TECHNICAL PROVISIONS TRANSFERRED TO REINSURERS AND CO-INSURERS (separate item for co-insurance) | 23,877,277 | 38,672,645 | 61.7 |
| a. From unearned premiums | 6,176,167 | 6,601,969 | 93.6 |
| b. From mathematical provisions | 0 | 37 | - |
| c. From provisions for claims outstanding | 18,374,900 | 32,274,622 | 56.9 |
| e. From other technical provisions | -673,790 | -203,983 | 330.3 |
| C. INVESTMENTS FOR THE BENEFIT OF LIFE-INSURANCE POLICYHOLDERS WHO BEAR THE INVESTMENT RISK | 214,189,117 | 202,913,059 | 105.6 |
| D. RECEIVABLES | 133,035,786 | 125,597,534 | 105.9 |
| I. RECEIVABLES ARISING OUT OF PRIMARY INSURANCE BUSINESS | 51,510,767 | 54,233,024 | 95.0 |
| 1. Receivables due from policyholders | 49,945,372 | 52,539,647 | 95.1 |
| 1.3 Receivables due from others | 49,945,372 | 52,539,647 | 95.1 |
| 2. Receivables due from insurance intermediaries | 1,404,284 | 1,584,654 | 88.6 |
| 2.3 Receivables due from others | 1,404,284 | 1,584,654 | 88.6 |
| 3. Other receivables arising out of primary insurance business | 161,111 | 108,723 | 148.2 |
| 3.3 Receivables due from others | 161,111 | 108,723 | 148.2 |
| II. RECEIVABLES ARISING OUT OF CO-INSURANCE AND REINSURANCE BUSINESS | 68,757,586 | 59,502,227 | 115.6 |
| 1. Receivables for premiums arising out of assumed co-insurance | 252,562 | 356,366 | 70.9 |
| 1.3 Receivables due from others | 252,562 | 356,366 | 70.9 |
| 2. Receivables for premiums arising out of reinsurance assumed | 63,110,896 | 54,491,644 | 115.8 |
| 2.3 Receivables due from others | 63,110,896 | 54,491,643 | 115.8 |
| 3. Receivables for shares in co-insurance claims | 120,307 | 217,978 | 55.2 |
| 3.3 Receivables due from others | 120,307 | 217,978 | 55.2 |
| 4. Receivables for reinsurers' shares in claims | 4,511,512 | 3,690,746 | 122.2 |
| 4.3 Receivables due from others | 4,511,512 | 3,690,746 | 122.2 |
| 5. Other receivables from co-insurance and reinsurance | 762,309 | 745,493 | 102.3 |
| 5.3 Receivables due from others | 762,309 | 745,493 | 102.3 |

Consolidated statement of financial position – assets

| (€) | 31/12/2015 | 31/12/2014 | Index |
|--|-------------------|-------------------|--------------|
| III. OTHER RECEIVABLES AND DEFERRED TAX ASSETS | 12,767,433 | 11,862,283 | 107.6 |
| 1. Receivables for advances for intangible assets | 313,154 | 450,845 | 69.5 |
| 1.3 Receivables due from others | 313,154 | 450,845 | 69.5 |
| 2. Other short-term receivables arising out of insurance business | 3,320,100 | 4,466,840 | 74.3 |
| 2.3 Receivables due from others | 3,320,100 | 4,466,840 | 74.3 |
| 3. Short-term receivables arising out of financing | 813,315 | 667,559 | 121.8 |
| 3.3 Receivables due from others | 813,315 | 667,559 | 121.8 |
| 4. Other short-term receivables | 4,176,204 | 4,690,838 | 89.0 |
| 4.3 Receivables due from others | 4,176,204 | 4,690,837 | 89.0 |
| 5. Long-term receivables | 38,509 | 30,804 | 125.0 |
| 5.3 Receivables due from others | 38,509 | 30,804 | 125.0 |
| 6. Tax assets (income tax) | 1,734,294 | 353,016 | 491.3 |
| 7. Deferred tax assets | 2,371,857 | 1,202,381 | 197.3 |
| E. SUNDRY ASSETS | 11,135,581 | 12,055,480 | 92.4 |
| I. PROPERTY AND EQUIPMENT OTHER THAN LAND AND BUILDINGS | 6,371,363 | 6,368,601 | 100.0 |
| 1. Equipment | 6,163,343 | 6,172,506 | 99.9 |
| 2. Other property and equipment | 208,020 | 196,095 | 106.1 |
| II. CASH AND CASH EQUIVALENTS | 4,710,904 | 5,643,200 | 83.5 |
| III. INVENTORIES AND OTHER ASSETS | 53,314 | 43,679 | 122.1 |
| 1. Inventories | 53,314 | 43,679 | 122.1 |
| F. SHORT-TERM ACCRUED INCOME AND DEFERRED EXPENSES | 19,112,330 | 18,796,666 | 101.7 |
| 1. Accrued interest and rent | 40,750 | 43,071 | 94.6 |
| 2. Short-term deferred acquisition costs | 17,992,485 | 17,489,101 | 102.9 |
| 2.3 Short-term deferred costs due to others | 17,992,485 | 17,489,101 | 102.9 |
| 3. Other short-term accrued income and deferred expenses | 1,079,095 | 1,264,494 | 85.3 |
| G. NON-CURRENT ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS | 104,413 | 449,350 | 23.2 |
| H. OFF BALANCE SHEET ITEMS | 45,585,271 | 44,441,340 | 102.6 |

Consolidated statement of financial position – equity & liabilities

| (€) | 31/12/2015 | 31/12/2014 | Index |
|---|----------------------|----------------------|--------------|
| EQUITY AND LIABILITIES (A–H) | 1,607,281,060 | 1,454,374,935 | 110.5 |
| A. EQUITY | 286,401,678 | 271,528,623 | 105.5 |
| I. CALLED-UP CAPITAL | 71,856,376 | 71,856,376 | 100.0 |
| 1. Share capital | 71,856,376 | 71,856,376 | 100.0 |
| II. CAPITAL RESERVES | 43,388,724 | 44,638,799 | 97.2 |
| III. PROFIT RESERVES | 112,635,082 | 105,031,313 | 107.2 |
| 2. Legal reserves and reserves provided for by the articles of association | 11,242,766 | 11,140,269 | 100.9 |
| 3. Reserves for treasury shares and own interests | 10,319,347 | 10,115,023 | 102.0 |
| 4. Treasury shares and own interests (contra account) | -10,319,347 | -10,115,023 | 102.0 |
| 5. Credit risk equalization reserve | 976,191 | 876,938 | 111.3 |
| 6. Catastrophe equalization reserve | 11,225,068 | 11,744,474 | 95.6 |
| 7. Other profit reserves | 89,191,057 | 81,269,632 | 109.8 |
| IV. FAIR VALUE RESERVE | 9,217,078 | 14,959,305 | 61.6 |
| 2. Fair value reserve relating to long-term financial investments | 11,562,371 | 17,060,663 | 67.8 |
| 3. Fair value reserve relating to short-term financial investments | 1,159,336 | 1,534,090 | 75.6 |
| 4. Other fair value reserve | -3,504,629 | -3,635,447 | 96.4 |
| V. RETAINED EARNINGS | 23,490,926 | 15,652,780 | 150.1 |
| VI. NET PROFIT/LOSS FOR THE YEAR | 24,849,678 | 17,474,558 | 142.2 |
| VII. NON-CONTROLLING INTEREST IN EQUITY | 963,815 | 1,915,490 | 50.3 |
| B. SUBORDINATED LIABILITIES | 23,534,136 | 28,699,692 | 82.0 |
| C. GROSS TECHNICAL PROVISIONS AND DEFERRED PREMIUMS EARNED | 887,068,500 | 869,982,633 | 102.0 |
| I. GROSS UNEARNED PREMIUMS | 156,039,680 | 148,169,690 | 105.3 |
| II. GROSS MATHEMATICAL PROVISIONS | 262,052,426 | 256,292,141 | 102.3 |
| III. GROSS PROVISION FOR OUTSTANDING CLAIMS | 459,012,655 | 454,759,004 | 100.9 |
| IV. GROSS PROVISION FOR BONUSES AND REBATES | 1,132,456 | 854,819 | 132.5 |
| V. OTHER GROSS TECHNICAL PROVISIONS | 8,831,283 | 9,906,979 | 89.1 |
| D. GROSS TECHNICAL PROVISIONS FOR THE BENEFIT OF LIFE-INSURANCE POLICYHOLDERS WHO BEAR THE INVESTMENT RISK | 207,590,086 | 195,684,631 | 106.1 |
| E. E. PROVISIONS FOR OTHER RISKS AND CHARGES | 7,389,695 | 6,940,650 | 106.5 |
| 1. Provisions for pensions | 6,492,080 | 6,003,991 | 108.1 |
| 2. Other provisions | 897,615 | 936,659 | 95.8 |
| G. OTHER LIABILITIES | 183,843,192 | 67,886,045 | 270.8 |
| I. LIABILITIES FROM PRIMARY INSURANCE BUSINESS | 10,968,865 | 11,728,377 | 93.5 |
| 1. Liabilities to policyholders | 1,299,114 | 1,413,992 | 91.9 |
| 1.3 Liabilities due to other companies | 1,299,114 | 1,413,992 | 91.9 |
| 2. Liabilities to insurance intermediaries | 2,016,224 | 1,870,402 | 107.8 |
| 2.3 Liabilities due to other companies | 2,016,224 | 1,870,402 | 107.8 |
| 3. Other liabilities from primary insurance business | 7,653,527 | 8,443,983 | 90.6 |
| 3.3 Liabilities due to other companies | 7,653,527 | 8,443,983 | 90.6 |
| II. LIABILITIES FROM CO-INSURANCE AND REINSURANCE BUSINESS | 39,739,412 | 32,866,047 | 120.9 |
| 1. Liabilities for co-insurance premiums | 285,379 | 256,282 | 111.4 |
| 1.3 Liabilities due to other companies | 285,379 | 256,282 | 111.4 |
| 2. Liabilities for reinsurance premiums | 6,917,159 | 4,998,608 | 138.4 |
| 2.3 Liabilities due to other companies | 6,917,159 | 4,998,608 | 138.4 |
| 3. Liabilities for shares in co-insurance claims | 69,030 | 37 | 186567.6 |
| 3.3 Liabilities due to other companies | 69,030 | 37 | 186567.6 |
| 4. Liabilities for shares in reinsurance claims | 19,454,630 | 14,920,359 | 130.4 |
| 4.3 Liabilities due to other companies | 19,454,630 | 14,920,359 | 130.4 |
| 5. Other liabilities due from co-insurance and reinsurance | 13,013,214 | 12,690,761 | 102.5 |
| 5.3 Liabilities due to other companies | 13,013,214 | 12,690,759 | 102.5 |
| V. LIABILITIES UNDER INVESTMENT CONTRACTS | 111,304,383 | 0 | - |
| VI. OTHER LIABILITIES | 21,830,532 | 23,291,621 | 93.7 |
| a.) Other long-term liabilities | 4,713,806 | 6,012,325 | 78.4 |
| 1. Long-term liabilities from financial lease contracts | 0 | 175,305 | - |
| 3. Deferred tax liabilities | 4,598,731 | 5,749,180 | 80.0 |
| b.) Other short-term liabilities | 17,116,726 | 17,279,296 | 99.1 |
| 1. Short-term liabilities due to employees | 3,077,519 | 2,922,543 | 105.3 |
| 2. Other short-term liabilities for insurance business | 3,663,440 | 3,768,342 | 97.2 |
| 2.3 Other short-term liabilities to others | 3,663,440 | 3,768,342 | 97.2 |
| 3. Short-term liabilities arising out of financing | 206,047 | 78,870 | 261.3 |
| 3.3 Short-term liabilities to others arising out of financing | 206,047 | 78,870 | 261.3 |
| 4. Tax liabilities (income tax) | 3,759,026 | 4,770,373 | 78.8 |
| 5. Other short-term liabilities | 6,410,694 | 5,739,168 | 111.7 |
| 5.3 Other short-term liabilities to others | 6,410,694 | 5,739,168 | 111.7 |
| H. ACCRUED EXPENSES AND DEFERRED INCOME | 11,453,773 | 13,652,661 | 83.9 |
| 1. Accrued costs and expenses | 3,570,704 | 3,523,549 | 101.3 |
| 2. Other accrued expenses and deferred income | 7,883,069 | 10,129,112 | 77.8 |
| J. OFF BALANCE SHEET ITEMS | 45,585,271 | 44,441,340 | 102.6 |

Consolidated statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|-------------|-------------|---------|
| A Technical account – non-life business other than health business | | | |
| I. Net earned premiums | 359,897,795 | 347,994,269 | 103.4 |
| 1. Gross premiums written | 395,868,650 | 376,121,401 | 105.3 |
| 1.3 Gross written premiums from other companies | 395,868,650 | 376,121,401 | 105.3 |
| 2. Premiums written for assumed co-insurance (+) | 2,076,556 | 1,974,491 | 105.2 |
| 2.3 Assumed co-insurance premiums written from other companies | 2,076,556 | 1,974,491 | 105.2 |
| 3. Assumed co-insurance premiums written | -1,741,826 | -1,744,422 | 99.9 |
| 3.3 Premiums written for ceded co-insurance for other companies | -1,741,826 | -1,744,422 | 99.9 |
| 4. Gross reinsurance premiums written (-) | -28,099,549 | -25,351,186 | 110.8 |
| 4.3 Gross reinsurance premiums written from other companies | -28,099,549 | -25,351,186 | 110.8 |
| 5. Change in gross unearned premiums (+/-) | -7,788,284 | -3,955,985 | 196.9 |
| 6. Change in unearned premiums for the reinsurance and co-insurance part (+/-) | -417,752 | 949,970 | -44.0 |
| II. Allocated investment return transferred from the non-technical account (item D VII) | 10,189,248 | 8,767,460 | 116.2 |
| III. Other net technical income | 1,806,304 | 1,162,345 | 155.4 |
| 1.3 Other net technical income for other companies | 1,806,304 | 1,162,345 | 155.4 |
| IV. Net claims incurred | 218,682,047 | 209,363,523 | 104.5 |
| 1. Gross claims payments | 225,983,569 | 215,073,558 | 105.1 |
| 1.3 Gross claims paid for other companies | 225,983,569 | 215,073,558 | 105.1 |
| 2. Income from realized gross recourse receivables (-) | -6,863,512 | -9,452,508 | 72.6 |
| 3. Co-insurers' shares paid (+/-) | 130,140 | 236,996 | 54.9 |
| 3.3 Co-insurers' share for other companies | 130,140 | 236,996 | 54.9 |
| 4. Reinsurers' shares paid (-) | -17,847,385 | -10,853,960 | 164.4 |
| 4.3 Reinsurers' share for other companies | -17,847,385 | -10,853,960 | 164.4 |
| 5. Change in the gross claims provision (+/-) | 3,306,596 | 18,938,727 | 17.5 |
| 6. Change in the reinsurers' and co-insurers' share of the claims provision (+/-) | 13,972,639 | -4,579,290 | -305.1 |
| V. Change in other net technical provisions (+/-) | -1,312,941 | -2,289,101 | 57.4 |
| VI. Net expenses for bonuses and rebates | 580,091 | 336,879 | 172.2 |
| 1.3 Net expenses for bonuses and rebates for other companies | 580,091 | 336,879 | 172.2 |
| VII. Net operating expenses | 123,968,339 | 117,830,412 | 105.2 |
| 1. Acquisition costs | 43,982,578 | 40,421,464 | 108.8 |
| 2. Change in deferred acquisition costs (+/-) | -1,384,924 | -110,192 | 1,256.8 |
| 3. Other operating expenses | 85,026,725 | 80,483,153 | 105.7 |
| 3.1. Depreciation/amortization of operating assets | 7,262,643 | 7,313,689 | 99.3 |
| 3.2. Personnel costs | 49,800,762 | 47,658,603 | 104.5 |
| - salaries and wages | 38,038,788 | 39,553,491 | 96.2 |
| - social and pension insurance costs | 6,256,826 | 4,432,443 | 141.2 |
| - other personnel costs | 5,505,148 | 3,672,669 | 149.9 |
| 3.3. Costs of services by natural persons not performing business (costs relating to contracts for services, copyright contracts and relating to other legal relationships), incl. of contributions | 436,125 | 561,060 | 77.7 |
| 3.4. Other operating expenses | 27,527,195 | 24,949,801 | 110.3 |
| 3.4.1 Other operating expenses for other companies | 27,527,195 | 24,949,801 | 110.3 |
| 4. Income from reinsurance commission and reinsurance contract profit participation (-) | -3,656,040 | -2,964,013 | 123.4 |
| 4.3 Income from reinsurance commission for other companies | -3,656,040 | -2,964,013 | 123.4 |
| VIII. Other net technical expenses | 6,820,479 | 6,886,750 | 99.0 |
| 1. Expenses for loss prevention activities | 2,948,168 | 2,978,237 | 99.0 |
| 2. Contributions for covering claims of uninsured and unidentified vehicles | 2,051,831 | 2,218,739 | 92.5 |
| 3. Other net technical expenses | 1,820,480 | 1,689,774 | 107.7 |
| IX. Balance on the technical account - non-life business other than health business (I+II+III-IV-V-VI-VII-VIII) | 23,155,332 | 25,795,611 | 89.8 |

Consolidated statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|------------|------------|----------|
| B Technical account – life business | | | |
| I. Net earned premiums | 85,933,700 | 87,862,530 | 97.8 |
| 1. Gross premiums written | 86,084,202 | 88,005,524 | 97.8 |
| 2. Premiums written for assumed co-insurance (+) | 15 | 0 | - |
| 3. Assumed co-insurance premiums written | -1,516 | 0 | - |
| 4. Gross reinsurance premiums written (-) | -152,728 | -167,741 | 91.1 |
| 4.3 Gross reinsurance premiums written from other companies | -152,728 | -167,741 | 91.1 |
| 5. Change in gross unearned premiums (+/-) | 3,362 | 24,747 | 13.6 |
| 6. Change in unearned premiums for the reinsurance part (+/-) | 365 | 0 | - |
| II. Investment income | 10,781,353 | 13,330,032 | 80.9 |
| 2. Income from other investments | 9,782,530 | 10,603,862 | 92.3 |
| 2.1. Income from land and buildings | 261 | 78 | 334.6 |
| - in other companies | 261 | 78 | 334.6 |
| 2.2. Interest income | 9,538,039 | 10,259,165 | 93.0 |
| - in other companies | 9,538,039 | 10,259,165 | 93.0 |
| 2.3. Other investment income | 244,230 | 344,619 | 70.9 |
| 2.3.1 Financial income from revaluation | 133,522 | 242,921 | 55.0 |
| - in other companies | 133,522 | 242,921 | 55.0 |
| 2.3.2 Other financial income | 110,708 | 101,698 | 108.9 |
| - in other companies | 110,708 | 101,698 | 108.9 |
| 4. Gains on disposal of investments | 691,493 | 2,487,147 | 27.8 |
| III. Net unrealized gains on investments of life insurance policyholders who bear the investment risk | 26,631,788 | 19,146,081 | 139.1 |
| IV. Other net technical income | 1,064,289 | 1,018,490 | 104.5 |
| V. Net claims incurred | 53,498,446 | 46,432,225 | 115.2 |
| 1. Gross claims payments | 51,387,959 | 48,258,921 | 106.5 |
| 3. Reinsurers' shares paid (-) | -956 | -1,033 | 92.6 |
| 3.3 Reinsurers' share for other companies | -956 | -1,033 | 92.6 |
| 4. Change in the gross claims provision (+/-) | 2,112,212 | -1,825,663 | -115.7 |
| 5. Change in the provision for outstanding claims for reinsurance (+/-) | -769 | 0 | - |
| VI. Change in diverse other net technical provisions (+/-) | 13,063,965 | 31,200,524 | 41.9 |
| 1. Change in the mathematical provision | 13,063,391 | 31,200,524 | 41.9 |
| 1.1. Change in the gross mathematical provision (+/-) | 13,063,354 | 31,200,461 | 41.9 |
| 1.2. Change in the reinsurers' share (+/-) | 37 | 63 | 58.7 |
| 2. Change in other net technical provisions (+/-) | 574 | 0 | - |
| 2.1. Change in gross other technical provisions (+/-) | 574 | 0 | - |
| VIII. Net operating expenses | 20,204,091 | 25,278,186 | 79.9 |
| 1. Acquisition costs | 5,633,492 | 6,897,255 | 81.7 |
| 2. Change in deferred acquisition costs (+/-) | 36,728 | 596,949 | 6.2 |
| 3. Other operating expenses | 14,534,735 | 17,784,828 | 81.7 |
| 3.1. Depreciation/amortization of operating assets | 285,036 | 283,120 | 100.7 |
| 3.2. Personnel costs | 9,098,584 | 10,540,965 | 86.3 |
| - salaries and wages | 6,714,486 | 8,533,415 | 78.7 |
| - social and pension insurance costs | 1,088,131 | 925,196 | 117.6 |
| - other personnel costs | 1,295,967 | 1,082,354 | 119.7 |
| 3.3. Costs of services by natural persons not performing business (costs relating to contracts for services, copyright contracts and relating to other legal relationships), incl. of contributions | 57,352 | 113,256 | 50.6 |
| 3.4. Other operating expenses | 5,093,763 | 6,847,487 | 74.4 |
| 3.4.1 Other operating expenses for other companies | 5,093,763 | 6,847,487 | 74.4 |
| 4. Income from reinsurance commission and reinsurance contract profit participation (-) | -864 | -846 | 102.1 |
| 4.3 Income from reinsurance commission for other companies | -864 | -846 | 102.1 |
| IX. Investment expenses | 844,509 | 292,262 | 289.0 |
| 1. Depreciation of investments not necessary for operations | 1,824 | 1,915 | 95.3 |
| 2. Asset management expenses, interest expenses and other financial expenses | 16,314 | 39,641 | 41.2 |
| 2.3 Asset management expenses, interest expenses and other financial expenses for other companies | 16,314 | 39,641 | 41.2 |
| 3. Financial expenses from revaluation | 98,347 | 93,196 | 105.5 |
| 4. Losses on disposal of investments | 728,024 | 157,510 | 462.2 |
| X. Net unrealized losses on investments of life insurance policyholders who bear the investment risk | 25,930,786 | 7,900,587 | 328.2 |
| XI. Other net technical expenses | 155,741 | 120,404 | 129.4 |
| 2. Other net technical expenses | 155,741 | 120,404 | 129.4 |
| XII. Allocated investment return transferred to the non-technical account (item D V) (-) | 63,123 | -2,003 | -3,151.4 |
| XIII. Balance on the technical account - life business (I+II+III+IV-V+VI-VII-VIII-IX-X-XI-XII) | 10,650,469 | 10,134,948 | 105.1 |

Consolidated statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|-----------|-----------|----------|
| C Technical account – health business | | | |
| I. Net earned premiums | 1,728,110 | 1,715,538 | 100.7 |
| 1. Gross premiums written | 2,235,134 | 2,077,636 | 107.6 |
| 2. Gross reinsurance premiums written (-) | -507,024 | -362,098 | 140.0 |
| 4.3 Gross reinsurance premiums written from other companies | -507,024 | -362,098 | 140.0 |
| II. Investment income | 38,469 | 5,357 | 718.1 |
| 2. Income from other investments | 38,469 | 5,357 | 718.1 |
| 2.2. Interest income | 38,469 | 5,357 | 718.1 |
| - in other companies | 38,469 | 5,357 | 718.1 |
| III. Other net technical income | 792 | 131 | 604.6 |
| IV. Net claims incurred | 949,330 | 1,284,405 | 73.9 |
| 1. Gross claims payments | 995,118 | 1,490,957 | 66.7 |
| 2. Income from realized gross recourse receivables (-) | 0 | -30,913 | 0.0 |
| 4. Change in the gross claims provision (+/-) | -45,788 | -175,639 | 26.1 |
| V. Change in diverse other net technical provisions (+/-) | 567,452 | 109,854 | 516.6 |
| 2. Change in other net technical provisions (+/-) | 567,452 | 109,854 | 516.6 |
| 2.1. Change in gross other technical provisions (+/-) | 567,452 | 109,854 | 516.6 |
| VII. Net operating expenses | 1,089,039 | 547,976 | 198.7 |
| 1. Acquisition costs | 237,613 | 193,138 | 123.0 |
| 2. Change in deferred acquisition costs (+/-) | -103,195 | 2,742 | -3,763.5 |
| 3. Other operating expenses | 954,621 | 352,096 | 271.1 |
| 3.1. Depreciation/amortization of operating assets | 38,063 | 0 | - |
| 3.2. Personnel costs | 657,937 | 287,899 | 228.5 |
| - salaries and wages | 518,406 | 287,899 | 180.1 |
| - social and pension insurance costs | 61,621 | 0 | - |
| - other personnel costs | 77,910 | 0 | - |
| 3.3. Costs of services by natural persons not performing business (costs relating to contracts for services, copyright contracts and relating to other legal relationships), incl. of contributions | 12 | 1,654 | 0.7 |
| 3.4. Other operating expenses | 258,609 | 62,543 | 413.5 |
| 3.4.1 Other operating expenses for other companies | 258,609 | 62,543 | 413.5 |
| VIII. Investment expenses | 3,038 | 176 | 1,726.1 |
| 2. Asset management expenses, interest expenses and other financial expenses | 3,038 | 176 | 1,726.1 |
| IX. Other net technical expenses | 61,346 | 20,866 | 294.0 |
| 2. Other net technical expenses | 61,346 | 20,866 | 294.0 |
| XI. Balance on the technical account - health business (I+II+III-IV+V-VI-VII-VIII-IX-X) | -902,834 | -242,251 | 372.7 |
| XIII. Balance on the technical account - health business (XI - XII) | -902,834 | -242,251 | 372.7 |

Consolidated statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|------------|-------------|----------|
| D. Non-technical account | | | |
| I. Balance on the technical account – non-life business other than health business (A X) | 23,155,332 | 25,795,611 | 89.8 |
| II. Balance on the technical account – life business (B XIII) | 10,650,469 | 10,134,948 | 105.1 |
| III. Balance on the technical account – health business (C XIII) | -902,834 | -242,251 | 372.7 |
| IV. Investment income | 29,892,359 | 23,099,667 | 129.4 |
| 1. Income from participating interests | 1,863,504 | 859,674 | 216.8 |
| 1.2. Income from shares of profits of associates | 942,560 | 154,293 | 610.9 |
| 1.3. Income from participating interests in other companies | 920,944 | 705,380 | 130.6 |
| 2. Income from other investments | 25,692,204 | 19,405,281 | 132.4 |
| 2.1. Income from land and buildings | 191,505 | 155,391 | 123.2 |
| - in other companies | 191,505 | 155,391 | 123.2 |
| 2.2. Interest income | 13,060,664 | 14,036,622 | 93.1 |
| - in other companies | 13,060,664 | 14,036,622 | 93.1 |
| 2.3. Other investment income | 12,440,035 | 5,213,268 | 238.6 |
| 2.3.1 Financial income from revaluation | 12,432,912 | 5,161,211 | 240.9 |
| - in other companies | 12,432,912 | 5,161,211 | 240.9 |
| 2.3.2 Other financial income | 7,123 | 52,057 | 13.7 |
| - in other companies | 7,123 | 52,057 | 13.7 |
| 4. Gains on disposal of investments | 2,336,651 | 2,834,712 | 82.4 |
| V. Allocated investment return transferred to the technical account – life business (B XII) | 63,123 | -2,003 | -3,151.4 |
| VII. Investment expenses | 15,177,999 | 8,601,488 | 176.5 |
| 1. Depreciation of investments not necessary for operations | 81,142 | 93,692 | 86.6 |
| 2. Asset management expenses, interest expenses and other financial expenses | 1,170,550 | 1,501,681 | 78.0 |
| 2.3 Asset management expenses, interest expenses and other financial expenses for other companies | 1,170,550 | 1,501,681 | 78.0 |
| 3. Financial expenses from revaluation | 12,819,853 | 6,417,696 | 199.8 |
| 4. Losses on disposal of investments | 1,106,454 | 588,419 | 188.0 |
| VIII. Allocated investment return transferred to the technical account for non-life business other than health business (A II) | 10,189,248 | 8,767,460 | 116.2 |
| IX. Other technical income | 12,598,546 | 4,777,958 | 263.7 |
| 1. Other income from non-life business other than health business | 12,418,208 | 4,687,494 | 264.9 |
| 1.3. Other income from non-life business from other companies | 12,418,208 | 4,687,494 | 264.9 |
| 2. Other income from life business | 180,338 | 90,464 | 199.4 |
| 2.3 Other income from life business from other companies | 180,338 | 90,464 | 199.4 |
| X. Other technical expenses | 12,993,186 | 9,270,791 | 140.2 |
| 1. Other expenses for non-life business other than health business | 12,805,194 | 8,980,367 | 142.6 |
| 1.3. Other expenses for non-life business from other companies | 12,805,194 | 8,980,367 | 142.6 |
| 2. Other expenses for life business | 187,985 | 290,424 | 64.7 |
| 2.3 Other expenses for life business from other companies | 187,985 | 290,424 | 64.7 |
| XI. Other income | 4,647,977 | 4,237,625 | 109.7 |
| 1. Other non-life income | 3,618,452 | 3,971,657 | 91.1 |
| 1.3. Other income from non-life business from other companies | 3,618,452 | 3,971,657 | 91.1 |
| 2. Other expenses for life business | 1,018,062 | 265,964 | 382.8 |
| 2.3 Other expenses for life business from other companies | 1,018,062 | 265,964 | 382.8 |
| 3. Other income from health business | 11,463 | 4 286,575.0 | |
| 2.3 Other income from health business from other companies | 11,463 | 4 286,575.0 | |
| XII. Other expenses | 1,646,569 | 2,205,575 | 74.7 |
| 1. Other non-life expenses | 1,609,351 | 2,132,423 | 75.5 |
| 1.3. Other expenses for non-life business from other companies | 1,609,351 | 2,132,423 | 75.5 |
| 2. Other expenses for life business | 31,243 | 68,917 | 45.3 |
| 2.3 Other expenses for life business from other companies | 31,243 | 68,917 | 45.3 |
| 3. Other expenses for health business | 5,975 | 4,235 | 141.1 |
| 2.3 Other expenses for health business from other companies | 5,975 | 4,235 | 141.1 |
| XIII. Profit/loss for the year before tax (I+II+III+IV+V+VI-VII-VIII+IX-X+XI-XII) | 40,097,971 | 38,956,242 | 102.9 |
| 1. Profit/loss for the period for non-life business | 29,302,559 | 29,072,691 | 100.8 |
| 2. Profit/loss for the period for life business | 11,692,764 | 10,130,032 | 115.4 |
| 3. Profit/loss for the period for health business | -897,352 | -246,481 | 364.1 |
| XIV. Tax on profit | 7,879,068 | 6,579,943 | 119.7 |
| 1.1. Tax on profit from non-life business | 5,937,785 | 5,516,293 | 107.6 |
| 1.2. Tax on profit for life business | 1,941,283 | 1,063,650 | 182.5 |
| XV. Deferred tax | -1,146,548 | 1,838,149 | -62.4 |
| 1.1. Deferred tax for non-life business | -1,145,571 | -153,244 | 747.6 |
| 1.2. Deferred tax for life business | -977 | 1,991,393 | -0.1 |
| XVI. Net profit/loss for the period (XIII-XIV+XV) | 33,365,451 | 30,538,150 | 109.3 |
| Breakdown of profit/loss | | | |
| - From non-life insurance business | 24,510,345 | 23,709,642 | 103.4 |
| - From life business | 9,752,458 | 7,074,989 | 137.8 |
| - From health business | -897,352 | -246,481 | 364.1 |

Consolidated statement of comprehensive income

| (€) | 2015 | 2014 | Index |
|---|------------|------------|-------|
| E. Calculation of comprehensive income | | | |
| I. Profit/loss for the year, net of tax | 33,365,451 | 30,538,150 | 109.3 |
| II. Other comprehensive gain, net of tax (1+2+3+4+5+6+7+8+9+10) | -5,747,397 | 10,356,324 | -55.5 |
| a) Items that will not be reclassified subsequently to profit or loss | 108,540 | -664,785 | -16.3 |
| 5. Other items that will not be reclassified subsequently to profit or loss | 105,795 | -668,034 | -15.8 |
| 6. Tax on items that will not be reclassified subsequently to profit or loss | 2,745 | 3,249 | 84.5 |
| b) Items that may be reclassified subsequently to profit or loss | -5,855,937 | 11,021,109 | -53.1 |
| 1. Net gains/losses on remeasuring available-for-sale financial assets | -7,018,209 | 13,533,935 | -51.9 |
| 3. Net gains/losses attributable to the Group recognized in the fair value reserve and retained profit/loss relating to investments in equity-accounted associated and jointly-controlled companies | -33,187 | 51,539 | -64.4 |
| 5. Tax on items that may be reclassified subsequently to profit or loss | 1,170,632 | -2,199,615 | -53.2 |
| 6. Net gains/losses from translation of financial statements | 24,827 | -364,750 | -6.8 |
| III. Total comprehensive income (I + II) | 27,618,054 | 40,894,474 | 67.5 |

Appendix C – Financial statements of the Sava Re Group pursuant to SKL 2009

Statement of financial position

| (€) | | 31/12/2015 | 31/12/2014 |
|-----|--|--------------------|--------------------|
| | ASSETS | 570,886,710 | 547,413,684 |
| A. | INTANGIBLE ASSETS | 666,490 | 467,423 |
| B. | PROPERTY AND EQUIPMENT | 2,455,343 | 2,462,814 |
| D. | DEFERRED TAX ASSETS | 2,285,448 | 1,040,593 |
| E. | INVESTMENT PROPERTY | 2,999,742 | 115,492 |
| F. | FINANCIAL INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES | 208,231,721 | 189,641,994 |
| G. | FINANCIAL INVESTMENTS: | 242,633,203 | 241,524,533 |
| | - loans and deposits | 13,457,000 | 25,586,465 |
| | - held to maturity | 2,074,258 | 2,074,001 |
| | - available for sale | 223,973,704 | 208,238,543 |
| | - at fair value through profit or loss | 3,128,241 | 5,625,524 |
| I. | REINSURERS' SHARE OF TECHNICAL PROVISIONS | 16,026,358 | 30,863,647 |
| K. | RECEIVABLES | 84,425,749 | 71,484,165 |
| 2. | Receivables arising out of reinsurance and co-insurance business | 82,453,006 | 71,298,397 |
| 3. | Current tax assets | 1,633,620 | 0 |
| 4. | Other receivables | 339,123 | 185,768 |
| L. | DEFERRED ACQUISITION COSTS | 10,496,041 | 9,003,998 |
| L. | OTHER ASSETS | 380,665 | 296,684 |
| M. | CASH AND CASH EQUIVALENTS | 285,950 | 512,342 |
| | LIABILITIES | 570,886,710 | 547,413,684 |
| A. | EQUITY | 263,679,403 | 258,135,674 |
| 1. | Share capital | 71,856,376 | 71,856,376 |
| 2. | Capital reserves | 54,239,757 | 54,239,757 |
| 3. | Profit reserves | 124,175,314 | 115,977,201 |
| 4. | Own shares | -10,319,347 | -10,115,023 |
| 5. | Fair value reserve | 2,963,868 | 4,341,739 |
| 6. | Retained earnings | 12,769,646 | 15,713,039 |
| 7. | Net profit/loss for the period | 7,993,789 | 6,122,585 |
| B. | SUBORDINATED LIABILITIES | 23,534,136 | 23,499,692 |
| C. | TECHNICAL PROVISIONS | 220,901,954 | 216,658,049 |
| 1. | Unearned premiums | 46,546,065 | 39,088,756 |
| 3. | Provision for outstanding claims | 173,912,911 | 177,331,493 |
| 4. | Other technical provisions | 442,978 | 237,800 |
| E. | OTHER PROVISIONS | 347,277 | 273,590 |
| I. | OTHER FINANCIAL LIABILITIES | 91,897 | 74,429 |
| J. | LIABILITIES FROM OPERATING ACTIVITIES | 47,871,910 | 46,148,390 |
| 2. | Liabilities from co-insurance and reinsurance business | 47,871,910 | 43,682,228 |
| 3. | Current income tax liabilities | 0 | 2,466,162 |
| K. | OTHER LIABILITIES | 14,460,133 | 2,623,860 |

At 31 December 2015 the maximum total investment of Sava Reinsurance Company in any financial organization amounted to € 94,760,785.

Income statement

| (€) | | 2015 | 2014 |
|--------------|--|--------------------|--------------------|
| I. | NET EARNED PREMIUMS | 125,479,297 | 113,847,068 |
| | - Gross premiums written | 151,982,421 | 131,323,246 |
| | - Written premiums ceded to reinsurers and co-insurers | -18,368,925 | -16,655,543 |
| | - Change in net unearned premiums | -8,134,199 | -820,635 |
| II. | INCOME FROM INVESTMENTS IN SUBSIDIARY AND ASSOCIATE COMPANIES | 13,004,219 | 10,250,880 |
| III | INVESTMENT INCOME | 18,675,409 | 11,784,187 |
| | - Interest income | 4,710,946 | 4,607,741 |
| | - Other investment income | 13,964,463 | 7,176,446 |
| IV | OTHER TECHNICAL INCOME | 9,809,545 | 4,679,784 |
| | - Commission income | 2,605,901 | 2,030,651 |
| | - Other technical income | 7,203,644 | 2,649,133 |
| V | OTHER INCOME | 82,496 | 18,407 |
| VI | NET CLAIMS INCURRED | -86,680,582 | -64,736,669 |
| | - Gross claims payments less income from recourse receivables | -89,689,537 | -70,181,933 |
| | - Reinsurers' and co-insurers' shares | 13,750,771 | 8,173,225 |
| | - Change in the net provision for outstanding claims | -10,741,816 | -2,727,961 |
| VII | CHANGE IN OTHER TECHNICAL PROVISIONS | -121,984 | 12,793 |
| IX | EXPENSES FOR BONUSES AND REBATES | -83,193 | 21,680 |
| X | OPERATING EXPENSES | -40,229,226 | -38,968,467 |
| | - Acquisition costs | -30,953,238 | -30,732,185 |
| | - Other operating expenses | 9,275,988 | 8,236,282 |
| XI | EXPENSES FOR INVESTMENTS IN SUBSIDIARY AND ASSOCIATE COMPANIES | -4,870,049 | -2,500,000 |
| XII | EXPENSES FOR FINANCIAL ASSETS AND LIABILITIES | -11,187,465 | -5,875,520 |
| | - Impairment of financial assets not measured at fair value through profit or loss | -713,284 | -1,634,412 |
| | - Interest expense | -896,145 | -949,274 |
| | - Diverse other expenses | -9,578,036 | -3,291,834 |
| XIII | OTHER TECHNICAL EXPENSES | -7,139,116 | -2,904,867 |
| XIV | OTHER EXPENSES | -2 | -448 |
| XV | PROFIT/LOSS BEFORE TAX | 16,739,349 | 25,628,828 |
| XVI | INCOME TAX EXPENSE | -547,447 | -3,270,409 |
| XVIII | NET PROFIT/LOSS FOR THE PERIOD | 16,191,902 | 22,358,419 |
| | BASIC AND DILUTED EARNINGS PER SHARE | 0.98 | 1.33 |

Statement of comprehensive income

| (€) | | 2015 | 2014 |
|------|---|------------|------------|
| I. | NET PROFIT/LOSS FOR THE YEAR, NET OF TAX | 16,191,902 | 22,358,419 |
| II. | OTHER COMPREHENSIVE INCOME, NET OF TAX | -1,377,871 | 4,088,718 |
| a) | Items that will not be reclassified subsequently to profit or loss | -26,975 | -16,629 |
| 5. | Other items that will not be reclassified subsequently to profit or loss | -27,705 | -20,034 |
| 6. | Tax on items that will not be reclassified subsequently to profit or loss | 730 | 3,406 |
| b) | Items that may be reclassified subsequently to profit or loss | -1,350,896 | 4,105,347 |
| 1. | Net gains/losses on remeasuring available-for-sale financial assets | -1,627,587 | 4,946,202 |
| | Net change recognized in the fair value reserve | -2,843,226 | 5,988,724 |
| | Net change transferred from fair value reserve to profit or loss | 1,215,639 | -1,042,522 |
| 5. | Tax on items that may be reclassified subsequently to profit or loss | 276,691 | -840,854 |
| III. | COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX | 14,814,031 | 26,447,137 |

Presentation of distributable profit

| | | 2015 | 2014 |
|-----|--|------------|------------|
| A. | NET PROFIT/LOSS FOR THE YEAR | 16,191,902 | 22,358,419 |
| B. | RETAINED EARNINGS | 12,769,646 | 22,358,419 |
| C2. | ADDITIONS TO PROFIT RESERVE BY DECISION OF THE MANAGEMENT BOARD | 204,324 | 10,113,249 |
| D. | ADDITIONS TO OTHER RESERVES BY DECISION OF THE MANAGEMENT AND THE SUPERVISORY BOARDS | 7,993,789 | 6,122,585 |
| E. | DISTRIBUTABLE PROFIT (A + B + C - D - E) TO BE ALLOCATED BY THE GENERAL MEETING | 20,763,435 | 21,835,624 |
| | - to shareholders | 0 | 9,065,978 |
| | - to be carried forward to the next year | 0 | 12,769,646 |

Appendix D – Financial statements of the Sava Re Group pursuant to SKL 2009

The financial statements of the Sava Re Group presented in Annex D have been prepared in accordance with the requirements of SKL 2009 with no offsetting. However, in the financial statement by operating segment presented in section 18.4.38 and prepared in accordance with the requirements of international accounting standards, intra-company receivables and liabilities between non-life and life business and assets and deferred tax liabilities have been offset, as shown below.

| (€) | 31/12/2015 | 31/12/2014 |
|---|---------------|---------------|
| Balance sheet total – no offsetting | 1,609,689,715 | 1,457,368,930 |
| Intra-company receivables and liabilities | -1,664,145 | -1,964,216 |
| Deferred tax assets and liabilities | -744,510 | -1,029,779 |
| Balance sheet total – with offsetting | 1,607,281,060 | 1,454,374,935 |

| (€) | Non-life insurance business | | Life insurance business | |
|-------------|-----------------------------|------------|-------------------------|------------|
| | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 |
| Receivables | 1,150,502 | 1,952,686 | 513,643 | 11,530 |
| Liabilities | -13,643 | -11,530 | -1,650,502 | -1,952,686 |

| (€) | Non-life insurance business | | Life insurance business | | Net balance of receivables and liabilities | |
|--|-----------------------------|------------|-------------------------|------------|--|------------|
| | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 |
| Deferred tax assets | 397,275 | 686,362 | 347,235 | 343,417 | 744,510 | 1,029,779 |
| Deferred tax liabilities | -331,448 | -591,339 | -2,169,241 | -2,693,788 | -2,500,690 | -3,285,127 |
| Net balance of receivables and liabilities | 65,826 | 95,023 | -1,822,007 | -2,350,371 | -1,756,180 | -2,255,348 |

Statement of financial position

| (€) | 2015 | | | 2014 | | |
|---|-----------------------------|-------------------------|----------------------|-----------------------------|-------------------------|----------------------|
| | Non-life insurance business | Life insurance business | Total | Non-life insurance business | Life insurance business | Total |
| ASSETS | 917,085,376 | 692,604,339 | 1,609,689,715 | 905,209,348 | 552,159,582 | 1,457,368,930 |
| Intangible assets | 23,496,408 | 6,968,907 | 30,465,315 | 29,375,040 | 5,565,920 | 34,940,960 |
| Property and equipment | 42,449,996 | 4,767,315 | 47,217,311 | 39,251,455 | 5,222,183 | 44,473,638 |
| Deferred tax assets | 2,759,536 | 356,831 | 3,116,367 | 1,887,635 | 344,525 | 2,232,160 |
| Investment property | 7,748,188 | 292,056 | 8,040,244 | 4,792,928 | 310,397 | 5,103,325 |
| Financial investments in associates | 0 | 0 | 0 | 3,072,497 | 0 | 3,072,497 |
| Financial investments: | 664,456,733 | 350,600,072 | 1,015,056,805 | 640,043,272 | 334,625,110 | 974,668,382 |
| - loans and deposits | 47,351,195 | 10,370,766 | 57,721,961 | 82,142,712 | 19,314,727 | 101,457,439 |
| - held to maturity | 67,809,972 | 97,634,298 | 165,444,270 | 71,106,017 | 93,211,375 | 164,317,392 |
| - available for sale | 543,083,452 | 230,403,345 | 773,486,797 | 477,090,394 | 215,327,622 | 692,418,016 |
| - at fair value through profit or loss | 6,212,114 | 12,191,663 | 18,403,777 | 9,704,149 | 6,771,386 | 16,475,535 |
| Funds for the benefit of policyholders who bear the investment risk | 0 | 214,189,117 | 214,189,117 | 0 | 202,913,059 | 202,913,059 |
| Reinsurers' share of technical provisions | 23,616,390 | 260,887 | 23,877,277 | 38,355,104 | 317,541 | 38,672,645 |
| Assets from investment contracts | 0 | 111,418,244 | 111,418,244 | 0 | 0 | 0 |
| Receivables | 130,161,366 | 2,166,708 | 132,328,074 | 122,569,113 | 1,826,040 | 124,395,153 |
| - Receivables arising out of primary insurance business | 50,597,544 | 913,223 | 51,510,767 | 53,193,227 | 1,039,797 | 54,233,024 |
| - Receivables arising out of reinsurance and co-insurance business | 68,755,767 | 1,819 | 68,757,586 | 59,500,399 | 1,828 | 59,502,227 |
| - Current tax assets | 1,734,294 | 0 | 1,734,294 | 208,776 | 144,240 | 353,016 |
| - Other receivables | 9,073,761 | 1,251,666 | 10,325,427 | 9,666,711 | 640,175 | 10,306,886 |
| Deferred acquisition costs | 17,618,438 | 374,047 | 17,992,485 | 17,228,907 | 260,194 | 17,489,101 |
| Other assets | 1,111,040 | 62,119 | 1,173,159 | 3,228,638 | 86,822 | 3,315,460 |
| Cash and cash equivalents | 3,562,868 | 1,148,036 | 4,710,904 | 4,955,409 | 687,791 | 5,643,200 |
| Non-current assets held for sale | 104,413 | 0 | 104,413 | 449,350 | 0 | 449,350 |

| () | 2015 | | | 2014 | | |
|--|-----------------------------|-------------------------|----------------------|-----------------------------|-------------------------|----------------------|
| | Non-life insurance business | Life insurance business | Total | Non-life insurance business | Life insurance business | Total |
| EQUITY AND LIABILITIES | 937,779,876 | 671,909,840 | 1,609,689,715 | 911,996,867 | 545,372,064 | 1,457,368,930 |
| Equity | 226,783,527 | 59,618,152 | 286,401,678 | 211,618,770 | 59,909,854 | 271,528,623 |
| Share capital | 33,097,107 | 38,759,269 | 71,856,376 | 33,097,108 | 38,759,267 | 71,856,376 |
| Capital reserves | 43,673,555 | -284,831 | 43,388,724 | 42,958,836 | 1,679,963 | 44,638,799 |
| Profit reserves | 122,084,546 | 869,883 | 122,954,429 | 114,276,453 | 869,883 | 115,146,336 |
| Own shares | -10,319,347 | 0 | -10,319,347 | -10,115,023 | 0 | -10,115,023 |
| Fair value reserve | -135,241 | 12,819,474 | 12,684,233 | 3,132,303 | 15,316,438 | 18,448,741 |
| Retained earnings | 25,911,083 | -2,420,157 | 23,490,926 | 19,778,079 | -4,125,299 | 15,652,780 |
| Net profit/loss for the period | 14,382,519 | 10,467,159 | 24,849,678 | 10,396,343 | 7,078,215 | 17,474,558 |
| Translation reserve | -2,482,626 | -984,529 | -3,467,155 | -2,524,016 | -965,417 | -3,489,433 |
| Equity attributable to owners of the controlling company | 226,211,596 | 59,226,268 | 285,437,863 | 211,000,082 | 58,613,052 | 269,613,133 |
| Non-controlling interest in equity | 571,931 | 391,884 | 963,815 | 618,688 | 1,296,802 | 1,915,490 |
| Subordinated liabilities | 23,534,136 | 0 | 23,534,136 | 28,699,692 | 0 | 28,699,692 |
| Technical provisions | 609,851,287 | 277,217,213 | 887,068,500 | 599,487,851 | 270,494,782 | 869,982,633 |
| - Unearned premiums | 155,171,397 | 868,283 | 156,039,680 | 147,321,212 | 848,478 | 148,169,690 |
| - Mathematical provisions | 0 | 262,052,426 | 262,052,426 | 0 | 256,292,141 | 256,292,141 |
| - Provision for outstanding claims | 444,716,724 | 14,295,931 | 459,012,655 | 441,404,841 | 13,354,163 | 454,759,004 |
| - Other technical provisions | 9,963,166 | 573 | 9,963,739 | 10,761,798 | 0 | 10,761,798 |
| Technical provision for the benefit of life insurance policyholders who bear the investment risk | 0 | 207,590,086 | 207,590,086 | 0 | 195,684,631 | 195,684,631 |
| Other provisions | 6,146,698 | 1,242,997 | 7,389,695 | 5,609,703 | 1,330,947 | 6,940,650 |
| Deferred tax liabilities | 3,038,365 | 2,304,876 | 5,343,241 | 3,959,087 | 2,819,872 | 6,778,959 |
| Liabilities under investment contracts | 0 | 111,304,383 | 111,304,383 | 0 | 0 | 0 |
| Other financial liabilities | 206,047 | 0 | 206,047 | 75,345 | 3,525 | 78,870 |
| Liabilities from operating activities | 46,383,690 | 8,083,613 | 54,467,303 | 40,301,885 | 9,062,912 | 49,364,797 |
| - Liabilities from primary insurance business | 3,976,738 | 6,992,127 | 10,968,865 | 3,800,420 | 7,927,957 | 11,728,377 |
| - Liabilities from reinsurance and co-insurance business | 39,710,336 | 29,076 | 39,739,412 | 32,834,628 | 31,419 | 32,866,047 |
| - Current income tax liabilities | 2,696,616 | 1,062,410 | 3,759,026 | 3,666,837 | 1,103,536 | 4,770,373 |
| Other liabilities | 21,836,126 | 4,548,520 | 26,384,646 | 22,244,534 | 6,065,541 | 28,310,075 |

At 31 December 2015 the maximum total investment of the Sava Re Group in any financial organization amounted to € 15,317,004 for the non-life operating segment and € 96,445,356 for the life operating segment.

Income statement

| () | 2015 | | | 2014 | | |
|--|-----------------------------------|----------------------------|---------------------|-----------------------------------|----------------------------|---------------------|
| | Non-life insurance business | Life insurance business | Total | Non-life insurance business | Life insurance business | Total |
| Net earned premiums | 361,920,942 | 85,638,663 | 447,559,605 | 350,007,625 | 87,564,712 | 437,572,337 |
| Gross premiums written | 400,180,340 | 86,084,217 | 486,264,557 | 380,173,528 | 88,005,524 | 468,179,052 |
| Written premiums ceded to reinsurers and co-insurers | -29,872,909 | -441,838 | -30,314,747 | -26,937,126 | -464,572 | -27,401,698 |
| Change in gross unearned premiums | -8,386,489 | -3,716 | -8,390,205 | -3,228,777 | 23,760 | -3,205,017 |
| Income from investments in subsidiary and associate companies | 0 | 942,560 | 942,560 | 154,294 | 0 | 154,294 |
| Profit from investments in equity-accounted associate companies | 0 | 165,067 | 165,067 | 154,294 | 0 | 154,294 |
| Other income | 0 | 777,493 | 777,493 | 0 | 0 | 0 |
| Investment income | 28,918,234 | 37,291,409 | 66,209,643 | 22,795,339 | 32,476,035 | 55,271,374 |
| Interest income | 13,099,133 | 9,538,039 | 22,637,172 | 14,041,979 | 10,259,165 | 24,301,144 |
| Other investment income | 15,819,101 | 27,753,370 | 43,572,471 | 8,753,360 | 22,216,870 | 30,970,230 |
| Other technical income | 18,036,157 | 1,282,444 | 19,318,601 | 8,913,013 | 1,166,239 | 10,079,252 |
| Commission income | 3,616,117 | 40,787 | 3,656,904 | 2,907,517 | 57,342 | 2,964,859 |
| Other technical income | 14,420,040 | 1,241,657 | 15,661,697 | 6,005,496 | 1,108,897 | 7,114,393 |
| Other income | 3,629,915 | 1,018,062 | 4,647,977 | 3,978,926 | 258,699 | 4,237,625 |
| Net claims incurred | -219,713,384 | -53,416,439 | -273,129,823 | -210,573,840 | -46,506,313 | -257,080,153 |
| Gross claims payments less income from recourse receivables | -220,115,175 | -51,387,959 | -271,503,134 | -207,081,094 | -48,258,921 | -255,340,015 |
| Reinsurers' and co-insurers' shares | 17,584,914 | 133,287 | 17,718,201 | 10,739,601 | -121,604 | 10,617,997 |
| Change in the gross claims provision | -17,183,123 | -2,161,767 | -19,344,890 | -14,232,346 | 1,874,211 | -12,358,135 |
| Change in other technical provisions | 745,489 | -2,027,515 | -1,282,026 | 2,179,247 | -5,745,103 | -3,565,856 |
| Change in technical provisions for policyholders who bear the investment risk | 0 | -11,036,450 | -11,036,450 | 0 | -25,455,421 | -25,455,421 |
| Expenses for bonuses and rebates | -580,091 | 0 | -580,091 | -336,879 | 0 | -336,879 |
| Operating expenses | -128,734,415 | -20,183,958 | -148,918,373 | -121,556,940 | -25,064,493 | -146,621,433 |
| Acquisition costs | -42,732,072 | -5,670,220 | -48,402,292 | -40,507,152 | -7,494,204 | -48,001,356 |
| Other operating expenses | -86,002,343 | -14,513,738 | -100,516,081 | -81,049,788 | -17,570,289 | -98,620,077 |
| Expenses for investments in subsidiary and associate companies | -2,936,678 | 0 | -2,936,678 | -1,901,375 | 0 | -1,901,375 |
| Impairment loss on goodwill | -2,936,678 | 0 | -2,936,678 | -1,901,375 | 0 | -1,901,375 |
| Expenses for financial assets and liabilities | -12,163,217 | -26,773,471 | -38,936,688 | -6,606,597 | -8,190,934 | -14,797,531 |
| Impairment losses on financial assets not at fair value through profit or loss | -713,467 | -12,599 | -726,066 | -1,636,656 | -10,111 | -1,646,767 |
| Interest expense | -1,157,812 | -3,247 | -1,161,059 | -1,399,355 | -18,136 | -1,417,491 |
| Other investment expenses | -10,291,938 | -26,757,625 | -37,049,563 | -3,570,586 | -8,162,687 | -11,733,273 |
| Other technical expenses | -19,768,168 | -345,550 | -20,113,718 | -15,981,675 | -412,743 | -16,394,418 |
| Other expenses | -1,616,735 | -29,833 | -1,646,568 | -2,138,444 | -67,130 | -2,205,574 |
| Profit/loss before tax | 27,738,049 | 12,359,922 | 40,097,971 | 28,932,695 | 10,023,547 | 38,956,242 |
| Income tax expense | -4,792,214 | -1,940,306 | -6,732,520 | -5,369,886 | -3,048,206 | -8,418,092 |
| Net profit/loss for the period | 22,945,835 | 10,419,616 | 33,365,451 | 23,562,809 | 6,975,341 | 30,538,150 |
| Net profit/loss attributable to owners of the controlling company | 22,910,697 | 10,467,160 | 33,377,857 | 23,517,731 | 7,078,214 | 30,595,945 |
| Net profit/loss attributable to non-controlling interest | 35,138 | -47,544 | -12,406 | 45,078 | -102,873 | -57,795 |

Statement of comprehensive income

| (€) | 2015 | | | 2014 | | |
|--|-----------------------------------|----------------------------|-------------------|-----------------------------------|----------------------------|-------------------|
| | Non-life insurance business | Life insurance business | Total | Non-life insurance business | Life insurance business | Total |
| NET PROFIT/LOSS FOR THE YEAR | 22,945,835 | 10,419,616 | 33,365,451 | 23,562,809 | 6,975,341 | 30,538,150 |
| OTHER COMPREHENSIVE INCOME, NET OF TAX | -3,227,074 | -2,520,323 | -5,747,397 | 5,882,958 | 4,473,366 | 10,356,324 |
| Items that will not be reclassified subsequently to profit or loss | 79,600 | 28,940 | 108,540 | -511,525 | -153,260 | -664,785 |
| Other items that will not be reclassified subsequently to profit or loss | 76,855 | 28,940 | 105,795 | -514,774 | -153,260 | -668,034 |
| Tax on items that will not be reclassified subsequently to profit or loss | 2,745 | 0 | 2,745 | 3,249 | 0 | 3,249 |
| Items that may be reclassified subsequently to profit or loss | -3,306,674 | -2,549,263 | -5,855,937 | 6,394,483 | 4,626,626 | 11,021,109 |
| Net gains/losses on remeasuring available-for-sale financial assets | -3,995,924 | -3,022,285 | -7,018,209 | 7,835,914 | 5,698,021 | 13,533,935 |
| Net change recognized in the fair value reserve | -6,188,510 | -3,227,642 | -9,416,152 | 7,854,130 | 2,049,823 | 9,903,953 |
| Net change transferred from fair value reserve to profit or loss | 2,192,586 | 205,357 | 2,397,943 | -18,216 | 3,648,198 | 3,629,982 |
| Net gains/losses relating to investments in equity-accounted associate companies | 0 | -33,187 | -33,187 | 51,539 | 0 | 51,539 |
| Tax on items that may be reclassified subsequently to profit or loss | 645,311 | 525,321 | 1,170,632 | -1,247,876 | -951,739 | -2,199,615 |
| Net gains/losses from translation of financial statements of non-domestic companies | 43,939 | -19,112 | 24,827 | -245,094 | -119,656 | -364,750 |
| COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX | 19,718,761 | 7,899,293 | 27,618,054 | 29,445,767 | 11,448,707 | 40,894,474 |
| ATTRIBUTABLE TO THE OWNERS OF THE CONTROLLING COMPANY | 19,733,529 | 7,902,098 | 27,635,627 | 29,384,916 | 11,559,570 | 40,944,486 |
| ATTRIBUTABLE TO NON-CONTROLLING INTEREST | -14,768 | -2,805 | -17,573 | 60,851 | -110,863 | -50,012 |

Appendix E – Glossary of selected terms and calculation methodologies for indicators

| |
|---|
| Administrative expense ratio. The ratio of operating expenses net of acquisition costs and change in deferred acquisition costs as a percentage of gross premiums written. |
| Associate. An entity over which the investor has significant influence (the power to participate in the financial and operating policy decisions) and that is neither a subsidiary nor an interest in a joint venture. |
| Book value per share. Ratio of total equity to number of shares outstanding. |
| Capital fund. Assets representing the capital of the Company. |
| Cedant, cede, cession. A cedant is the client of a reinsurance company. To cede is to transfer part of any risk an insurer has underwritten to a reinsurer. The part thus transferred to any reinsurer is called a cession. |
| Chief Operating Decision Maker (CODM). CODM may refer to a person responsible for monitoring an operating segment or to a group of persons responsible for allocating resources, and monitoring and assessing performance. CODM is a function and not a title. |
| Claims payments. Claims and benefits booked during a given period for claims resolved either fully or in part, including loss adjustment expenses. Gross/net – before/after deduction of reinsurance. Gross claims paid are gross claims payments less subrogation receivables. |
| Net claims paid is short for net claims payments. |
| Claims risk. The risk that the number of claims or the average claim amount will be higher than expected. |
| Composite insurer. Insurer that writes both life and non-life business. |
| Concentration risk. The risk that due to excessive concentration of investments in a geographic area, economic sector or issuer, unfavourable movements could result in a concurrent decrease in the value of investments. |
| Consolidated book value per share. Ratio of consolidated total equity to number of shares outstanding. |
| Consolidated earnings per share. Ratio of net profit/loss attributable to equity holders of the controlling company as a percentage of the weighted average number of shares outstanding. |
| Credit risk. The risk that issuers or other counter-parties will fail to meet their obligations to the Group. The Group assesses concentration risk as part of credit risk. |
| Currency risk. The risk that changes in exchange rates will decrease the value of assets denominated in foreign currencies or increase liabilities denominated in foreign currencies. |
| Dividend yield. Ratio of dividend per share to the price per share two days after the general meeting. |
| Earnings per share. Ratio of net profit/loss as a percentage of the weighted average number of shares outstanding. |
| Equity risk. The risk that the value of investments will decrease due to fluctuations in equity markets. Also equity securities risk. |
| Excess of loss reinsurance. A type of reinsurance in which the insurer agrees to pay a specified portion of a claim and the reinsurer agrees to pay all or a part of the claim above the specified currency amount or "retention". |
| Facultative reinsurance. A type of reinsurance under which the ceding company has the option to cede and the reinsurer has the option to accept or decline individual risks of the underlying policy. Typically used to reinsure large individual risks or for amounts in excess of limits on risks already reinsured elsewhere. |
| FATCA. Foreign Account Tax Compliance Act; for details see http://www.sava-re.si/en/o-druzbi/FATCA/ |
| Financial investments. Financial investments do not include financial investments in associates, investment property nor cash and cash equivalents. |
| Gross claims paid. Claims and benefits booked during a given period for claims resolved either fully or in part, including loss adjustment expenses, and net of recourse receivables. Gross claims paid are claims before deduction of reinsurance. |
| Gross expense ratio. The ratio of operating expenses as a percentage of gross premiums written. |
| Gross incurred loss ratio. Gross claims paid, including the change in the gross provision for outstanding claims, as a percentage of gross premiums written gross of the change in gross unearned premiums. |
| Gross operating expenses. Operating expenses, excluding commission income. |
| Gross premiums written. The total premiums on all policies written or renewed during a given period regardless of what portions have been earned. Gross premiums written are premiums before deduction of reinsurance. |
| Gross/net. In insurance terminology, the terms gross and net usually denote figures before and after deduction of reinsurance. |
| Guarantee fund. One third of the required solvency margin. |
| IBNR. Provision for claims that are Incurred But Not Enough Reported. |
| IBNR. Provision for claims that are Incurred But Not Reported. |
| Insurance density. The ratio of gross premiums written as a percentage of the number of inhabitants. |
| Insurance penetration. The ratio of gross premiums written as a percentage of gross domestic product. |
| Interest rate risk. The risk of exposure to losses resulting from fluctuations in interest rates. These can cause a decrease in investments or an increase in liabilities. |
| Investment portfolio. The investment portfolio includes financial investments in associates, investment property, and cash and cash equivalents. |
| Liability fund. Assets covering technical provisions. |
| Life insurance liability fund. Assets covering mathematical provisions. |
| Liquidity risk. The risk that an entity will not have sufficient liquid assets to meet its obligations as they fall due, and will have to sell its less liquid assets at an inopportune time or raise loans outside the schedule. |
| Market risks. Include interest rate risk, equity risk and currency risk. |
| Net claims incurred. Net claims payments (short: net claims paid) in the period gross of the change in the net provision for outstanding claims. |
| Net claims paid. Claims and benefits booked during a given period for claims resolved either fully or in part, including loss adjustment expenses, and net of recourse receivables and reinsurers' and co-insurers' share of claims paid. Gross claims paid are gross claims payments less subrogation receivables. |

| |
|---|
| Net combined ratio. Ratio of total expenses net of investment expenses as a percentage of total income net of investment income. The ratio relating to the group is calculated based on the reinsurance and non-life insurance operating segments. |
| Net expense ratio. The ratio of operating expenses, net of commission income, as a percentage of net earned premiums. |
| Net incurred loss ratio. Net claims incurred gross of the change in other technical provisions as a percentage of net premiums earned. The ratio relating to the group is calculated based on the reinsurance and non-life insurance operating segments. |
| Net investment income of the investment portfolio. Calculated from income statements items: income from investments in subsidiaries and associates + investment income + income from investment property – expenses for investments in subsidiaries and associates – expenses for financial assets and liabilities – expenses for investment property. Income and expenses relating to investment property are included in the other income / other expenses item. Net investment income of the investment portfolio does not include net unrealized gains/losses on investments of life insurance policyholders who bear the investment risk as these do not affect the income statement. These items move in line with the mathematical provision of policyholders who bear the investment risk. |
| Net operating expenses. Operating expenses net of commission income. |
| Net premiums earned. Net premiums written for a given period adjusted for the change in net unearned premiums. |
| Net premiums written. The total premiums on all policies written or renewed during a given period regardless of what portions have been earned. Net premiums written are premiums after deduction of reinsurance. |
| Net retention risk. The risk that higher retention of insurance loss exposures results in large losses due to catastrophic or concentrated claims experience. |
| Net/gross. In insurance terminology, the terms gross and net usually denote figures before and after deduction of reinsurance. |
| Non-proportional reinsurance (excess reinsurance). A reinsurance arrangement whereby the reinsurer indemnifies a ceding company above a specified level (usually a monetary amount) of losses that the ceding company has underwritten. A deductible amount is set and any loss exceeding that amount is paid by the reinsurer. |
| ORSA. Own risk and solvency assessment: an own assessment of the risks associated with an insurer's business and strategic plan, and the sufficiency of own funds to support those risks |
| Paid loss ratio. The ratio of gross claims paid as a percentage of gross premiums written. |
| Premiums written. The total premiums on all policies written or renewed during a given period regardless of what portions have been earned. Gross/net – before/after deduction of reinsurance. |
| Pricing risk. The risk that (re)insurance premiums charged will be insufficient to cover future obligations arising from (re)insurance contracts. |
| Primary insurer. Insurance company that has a direct contractual relationship with the holder of the insurance policy (private individual, firm or organization). |
| Proportional reinsurance. A reinsurance arrangement whereby the reinsurer indemnifies a ceding company for a pre-agreed proportion of premiums and losses of each policy that the ceding company has underwritten. It can be subdivided into two main types: quota-share reinsurance and surplus reinsurance. |
| RBNS. Provision for claims that are Reported But Not Settled . |
| Recourse receivables. Amount of recourse claims which were recognized in the period as recourse receivables based on (i) any agreement with any third parties under recourse issues, (ii) court decisions, or (iii) for credit business – settlement of insurance claim. |
| Required solvency margin. The minimum solvency margin capital requirement calculated in accordance with the rules based on Solvency I. The capital level representing the first threshold that triggers measures related to the Insurance Supervision Agency in the event that it is breached. |
| Reserving risk. The risk that technical provisions will be inadequate. |
| Retention ratio. Ratio of net premiums written as a percentage of gross premiums written. |
| Retention. The amount or portion of risk (loss) that a ceding company retains for its own account, and does not reinsure. Losses and loss expenses in excess of the retention level are then paid by the reinsurer to the ceding company up to the limit of indemnity, if any, set out in the reinsurance contract. In proportional reinsurance, the retention may be a percentage of the original policy's limit. In non-proportional insurance, the retention is usually a monetary amount of loss, a percentage of loss or a loss-to-premium ratio. |
| Retrocession. The reinsurance bought by reinsurers; a transaction by which a reinsurer cedes risks to another reinsurer. |
| Return on equity (ROE). The ratio of net profit for the period as a percentage of average equity in the period. |
| Return on the investment portfolio. The ratio of net investment income of the investment portfolio to average invested assets. It includes the following statement of financial position items: investment property, financial investments in subsidiaries and associates, financial investments and cash and cash equivalents. The average amount is calculated based on figures at the financial statement date and at the end of the prior year. |
| Solvency ratio. The ratio of the available solvency margin as a percentage of the required solvency margin. |
| Subsidiary entity. An entity that is controlled by another entity. |
| Total comprehensive income, net of tax. The sum of net profit for the period and other comprehensive income for the period, net of tax. The latter comprises the effects of other gains and losses not recognized in the income statement that affect equity, mainly through the fair value reserve. |
| Underwriting result. Profit or loss realized from insurance operations as opposed to that realized from investments or other items. |
| Unearned premiums. The portion of premiums written that applies to the unexpired portion of the policy period and is attributable to and recognized as income in future years. |

This document has been prepared by:

Martin Albrecht, senior R&D manager (accounting)
Andreja Čič, senior actuary
Helena Dretnik, senior analyst, controlling & strategic finance
Nataša Đukić, director of risk management
Špela Ferkolj, analyst, controlling
Blaž Garbajs, senior asset manager
Tanja Grahek, HRM training expert
Klara Hauko, director of HR & general affairs
Zvonko Ivanušić, chairman of the management board
Hermina Kastelec, executive director of finance
Janja Kogovšek, analyst, controlling
Melita Kolenko, analyst, controlling
May Košak, analyst, middle office
Jana Mandelc, public relations officer
Nika Matjan, director of compliance
Danijela Pavlič, director of internal audit service
Polona Pirš Zupančič, executive director of strategic finance & controlling
Vida Plestenjak, HRM training expert
Andreja Rahne, executive director of accounting
Robert Sraka, executive director of IT and processes
Tina Šiftar, head of middle office (finance)
Katja Vavpetič, director of actuarial
Nada Zidar, head of corporate accounting