HEIDELBERGCEMENT

Interim report

January to March 2004

- **Turning point in turnover and results becomes apparent**
- **Goodwill depreciation no longer applied**
- **Rating agencies have raised outlook to "stable"**
- **Strongest growth contributions from Central Europe East and West, Asia and maxit Group**

Financial highlights January to March

EURm	2003	**2004**
Turnover	1,222	**1,347**
Operating income before depreciation (OIBD)	40	**90**
Operating income	-112	**-33**
Additional ordinary result	13	**18**
Results from participations	-4	**2**
Earnings before interest and income taxes (EBIT)	-103	**-13**
Profit before tax	-163	**-83**
Profit for the financial year	-144	**-60**
Group share in profit	-140	**-58**
Investments	142	**84**

Letter to the shareholders

Ladies and Gentlemen,

The world economic development in the first quarter supports optimistic expectations for the whole year. Engine for the upswing are still the US and East Asia. In Germany, the economic recovery is only gradually beginning to get underway.

The increase in turnover in the first quarter by 10.2 % to EUR 1,347 million (previous year: 1,222) is substantially shaped by the new consolidation of Indocement. A welcome growth in turnover could be achieved in Central Europe East and by the maxit Group. In North America, turnover in US-Dollar increased by 12.9 %. Adjusted for exchange rate and consolidation effects, Group turnover improved by overall 5.3 % against the comparable period of the previous year. The increase in operating income before depreciation (OIBD) to EUR 90 million (previous year: 40) is, in addition to the expansion of the consolidation scope, attributable to first successes in the revenue improvements aimed for in Central Europe West. The minus in operating results in the first quarter was only at EUR -33 million (previous year: -112) since regular goodwill depreciation no longer apply under IFRS 3.

The additional ordinary result in the amount of EUR 18 million essentially results from the sale of participations. The results from participations totalling EUR 2 million (previous year: -4) was influenced by positive market and seasonal developments and effects from consolidation. Exchange rate losses and interest payables of the newly consolidated companies mainly led to a decrease of the financial results to EUR -70 million (previous year: -60). Profit before tax rose by EUR 80 million to EUR -83 million (previous year: -163).

Our measures toward debt reduction are being continued in 2004. In the first quarter of 2004, we continued our concentration on the core business with the sale of the building chemicals brands Compakta and Pactan, the Swedish SRS Industry as well as the participation in the Danish H+H Fiboment. For 2004 overall, we anticipate net cash from disinvestments of at least EUR 250 million.

Emissions trading

The cement industry, as an energy intensive industry, is included in the European system for trade in CO_2 emissions starting on 1 January 2005. The preparations started with the definition of the national allocation plans. Due to a multiplicity of details still to be clarified, the evaluation of consequences for HeidelbergCement remains difficult. It is significant that the characteristics of our industry are considered in order to ensure competitive basic conditions and to avoid production misalignments.

Cement and clinker sales volumes

Group cement and clinker sales volumes increased in the first quarter of 2004 to nearly 13 million tonnes (previous year: 9.4). Without the effects of consolidations, the increase amounted to 2.5 %. The additional quantity of 3.4 million tonnes related to consolidation is essentially due to the inclusion of Indocement.

Cement and clinker sales volumes January - March

1,000 tonnes	2003	**2004**
Central Europe West	996	**1,302**
Western Europe	2,073	**2,068**
Northern Europe	1,214	**1,059**
Central Europe East	1,123	**1,262**
North America	2,436	**2,726**
Africa-Asia-Turkey	1,515	**4,535**
Total	9,357	**12,952**

Employees

In the first three months, Heidelberg Cement employed 42,453 (previous year: 36,256) employees. The increase is mainly based on the consolidation of Indocement and our Chinese participation China Century Cement. These new consolidations more than compensate for the personnel reduction due to restructuring measures – in particular in Central Europe East – as well as disinvestments, above all in Northern Europe and Central Europe East. Also in Central Europe West, regional increases related to consolidation exceed personnel adjustments.

Investments

In the first quarter, total cash relevant investments have fallen by 41 % to EUR 84 million (previous year: 142) compared with the previous year. Investments in tangible fixed assets amounted to EUR 72 million (previous year: 83) and the financial fixed assets to EUR 12 million (previous year: 59). Proceeds from disinvestments in the amount of EUR 43 million (previous year: 59) and changes in the consolidation scope of EUR 63 million (previous year: 4) resulted in a cash flow from investing activities totalling EUR 23 million (previous year: -79).

Prospects

The international economic environment has embarked on a course of expansion. In Germany, early indications of a moderate recovery are visible. The development in Germany, Asia, Turkey and Central Europe East provide the greatest contributions to growth for Heidelberg Cement in 2004. For the full year 2004, we anticipate clear improvements in turnover and results. In addition to increases in revenues, cost reduction and restructuring measures are contributing elements. Apart from this, the regular depreciation of goodwill is eliminated starting with the 2004 annual accounts. The Standard & Poor's and Moody's rating agencies have raised the outlook assigned to ratings for Heidelberg Cement to „stable“.

Heidelberg, 6 May 2004

Yours sincerely,

Hans Bauer
Chairman of the Managing Board

Heidelberg Cement on the market

Central Europe West

In Germany, the economic recovery is more slowly than anticipated. The building activities profit in West Germany from effects resulting from anticipation of the announced curtailment of subsidies for home ownership. Cement and clinker sales of our plants increased in the first quarter by 30.7 % to 1.3 million tonnes (previous year: 1.0). Without the effects of new consolidations, sales volume fell by 5.3 %. The efforts to raise our proceeds in Germany again to an adequate level were connected with losses in sales volumes which varied from region to region. Our cost saving measures contributed to a clear improvement in OIBD in the first quarter. The sales volume of ready-mixed concrete and aggregates likewise increased, whereby, however, the high increases in ready-mixed concrete are related to consolidation.

The turnover of the Central Europe West region increased in the first three months by 24.6 % to EUR 144 million (previous year: 116).

Western Europe

The opposite development in the countries of the Western Europe region continued in the first quarter 2004. In Belgium and the Netherlands, decreasing demand caused our cement and clinker sales volume to decrease by 1.5 %. The joining of the cement business lines of both countries in the CEMBENE unit starting from beginning of the year is an important measure for the lowering of costs and use of synergies. In the UK, the sales volumes increased slightly. Castle Cement was able to successfully maintain its market share in an intensely competitive environment. Overall, the cement and clinker sales volume of the Western Europe region remained stable at 2.1 million tonnes. The cement imports from Germany also led to intensified price pressures within the ready-mixed concrete line. The sales volume of aggregates improved slightly in comparison.

The turnover of the Western Europe region fell compared with the first quarter 2003 by 5.3 % to EUR 213 million (previous year: 224).

Turnover by business lines January - March

Central Europe West

EURm	2003	2004
Cement	52	**68**
Concrete	48	**57**
Building materials	20	**29**
Intra-Group eliminations	-4	**-10**
Total turnover	116	**144**

Western Europe

EURm	2003	2004
Cement	166	**159**
Concrete	69	**62**
Building materials		
Intra-Group eliminations	-11	**-8**
Total turnover	224	**213**

Northern Europe

While the domestic sales volume of our Scandinavian plants achieved an increase of 7.5 % particularly due to the favorable construction activity in Norway, the exports decreased by 40 %. This decrease is essentially related to the two-month shut down of a kiln in the Norwegian plant, Brevik, which was converted for the increased use of secondary fuels. In the Baltic states and Northwest Russia, the upward trend continues: The Kunda plant in Estonia and Cesla plant near Saint Petersburg achieved a strong increase in domestic sales with a plus of 35 %. The exports could likewise be clearly increased. Overall, the cement and clinker sales volume of the Northern Europe region remained behind that of the previous year at 1.1 million tonnes (previous year: 1.2) by 12.8 %. The ready-mixed concrete and aggregate activities showed positive developments.

The turnover of the Northern Europe region fell mainly due to the reduced scope of consolidation by 14.6 % to EUR 133 million (previous year: 156).

Central Europe East

In Central Europe East, the economic upswing and the positive development of the construction activity continued in the first quarter 2004. In our main market, Poland, the construction industry, meanwhile, was able to catch up with the overall economic recovery as well; here we could increase our cement sales volumes by 40 % compared to the previous year level. In the Czech Republic, our cement deliveries remained behind the previous year due to bad weather conditions and increases in imports. The other countries of the region registered - in some cases significant – sales volume increases. Overall, the cement and clinker sales volume rose despite the sale of the Bulgarian cement activities as of year-end 2003 by 12.3 % to 1.3 million tonnes (previous year: 1.1). Deliveries of ready-mixed concrete and aggregates rose still more clearly with a plus of 16 % and 20 %, respectively.

The turnover increased despite negative currency and consolidation effects by 8.3 % to EUR 83 million (previous year: 77).

Northern Europe

EURm	2003	**2004**
Cement	84	**77**
Concrete	71	**63**
Building materials	7	
Intra-Group eliminations	-6	**-7**
Total turnover	156	**133**

Central Europe East

EURm	2003	**2004**
Cement	63	**67**
Concrete	19	**21**
Building materials		
Intra-Group eliminations	-5	**-5**
Total turnover	77	**83**

North America

In the US, the construction sector and, thus, also the cement consumption profited from the generally good economic situation. In Canada, the positive trend strengthened, particularly in the western provinces. According to the most recent forecasts, the rising trend will continue for construction volumes and cement consumption in North America in 2004. In almost all our market regions, sales volumes again clearly improved with approximately stable prices. In our market region, Lehigh North, with its agglomeration centres New York, Washington and Baltimore, the cement sales volumes registered a growth of more than 20 % in the first three months. Only the Inland region, covering the prairie provinces of Canada, was still behind the previous year's volumes due to weather effects. Overall, the cement and clinker sales volume in the first quarter exceeded the previous year level by 11.9 % at 2.7 million tonnes (previous year: 2.4). In the ready-mixed concrete and aggregates operating lines, the sales volume rose respectively by 4 % and 12 %.

Turnover decreased in the first quarter by 2.8 % to EUR 330 million (previous year: 340) due to the continuous weakness of the US dollar against the euro; in domestic currency, the turnover increased, however, by approximately 13 % in relation to the previous year.

Africa-Asia-Turkey

In Africa, the positive development in demand also continued at the beginning of 2004. In particular, our participations in Sierra Leone, Benin, Nigeria, Liberia, Angola and Tanzania were partly able to achieve considerable increases in sales volume. In Asia, our cement and clinker sales volume rose more than tenfold to 3.2 (previous year: 0.3) million tonnes based on the proportionately inclusion of China Century Cement (as of 1 July 2003) and, in particular, the consolidation of Indocement as of 1 January 2004. In Indonesia, intense competition

Turnover by business lines January - March

North America

EURm	2003	**2004**
Cement	200	**196**
Concrete	169	**161**
Building materials		
Intra-Group eliminations	-29	**-27**
Total turnover	340	**330**

Africa-Asia-Turkey

EURm	2003	**2004**
Cement	99	**208**
Concrete	7	**16**
Building materials		
Intra-Group eliminations	-1	**-5**
Total turnover	105	**220**

continues to determine the market development. The sales volume of our subsidiary, Indocement, at 2.6 millions tonnes (previous year: 2.5) was 2.1 % above the previous year level. Our Chinese joint venture, China Century Cement, achieved a renewed increase in sales volume of 1.3 % to 0.74 million tonnes (consolidated: 0.36) operating at full capacity. In Turkey, domestic sales volume of our participation, Akçansa, rose by 33 % due to increased demand in the Turkish market. Overall sales volumes, however, fell because of declining clinker exports.

The cement and clinker sales volume of the Africa-Asia-Turkey region tripled to 4.5 million tonnes (previous year: 1.5). The turnover rose to EUR 220 million (previous year: 105).

maxit Group

Since the beginning of the year, the most important markets of the maxit Group have recovered. Overall, maxit Group registered satisfactory development in the first quarter and was able to increase its turnover by 7.9 % to EUR 212 million (previous year: 197). In the context of the expansion of our activities into growth markets, we are constructing production plants for dry mortar in China and in Russia. The two plants will be finished in spring 2005. In China, we successfully concluded joint venture negotiations in January with a local partner.

Group Services

In the first three months, the cement and clinker trading volume fell by 3.8 % to 2.5 million tonnes (previous year: 2.6).

The turnover within the Group Service unit, which also covers the trading in fossil fuels, rose due to significantly higher freight costs by 18.6 % to EUR 110 million (previous year: 92).

maxit Group

EURm	2003	**2004**
Cement		
Concrete		
Building materials	197	**212**
Intra-Group eliminations		
Total turnover	197	**212**

HeidelbergCement Group

Group profit and loss accounts

January - March

EUR '000s	2003	2004
Turnover	1,221,648	**1,346,625**
Change in stocks and work in progress	2,620	**1,082**
Own work capitalised	373	**442**
Operating revenues	1,224,641	**1,348,149**
Other operating income	49,990	**51,661**
Material costs	-532,639	**-566,006**
Employees and personnel costs	-327,610	**-329,804**
Other operating expenses	-374,080	**-413,942**
Operating income before depreciation (OIBD)	40,302	**90,058**
Depreciation and amortisation of tangible fixed assets	-108,597	**-116,880**
Depreciation and amortisation of intangible fixed assets	-43,984	**-5,718**
Operating income	-112,279	**-32,540**
Additional ordinary result	13,228	**17,689**
Results from associated undertakings	2,952	**3,020**
Results from other participations	-6,466	**-698**
Earnings before interest and income taxes (EBIT)	-102,565	**-12,529**
Interest income and expense	-55,530	**-58,270**
Foreign currency exchange gains and losses	-4,755	**-11,815**
Profit before tax	-162,850	**-82,614**
Taxes on income	19,106	**23,153**
Profit for the financial year	-143,744	**-59,461**
Minority interests	3,599	**1,252**
Group share in profit	-140,145	**-58,209**
Earnings per share in EUR (IAS 33)	-2.20	**-0.58**

Group cash flow statement

January - March

EUR '000s	2003	2004
Operating income before depreciation (OIBD)	40,302	**90,058**
Additional ordinary result before depreciation	15,782	**18,331**
Dividends received	3,528	**-1,248**
Interest paid	-75,228	**-60,855**
Taxes paid	-28,598	**-670**
Elimination of non-cash items	36,000	**17,501**
Cash flow	-8,214	**63,117**
Changes in operating assets	-136,032	**-170,052**
Changes in operating liabilities	-22,738	**-1,997**
Cash flow from operating activities	-166,984	**-108,932**
Intangible fixed assets	-1,331	**-1,330**
Tangible fixed assets	-81,875	**-70,087**
Financial fixed assets	-58,509	**-12,239**
Investments (cash outflow)	-141,715	**-83,656**
Proceeds from fixed asset disposals	58,564	**43,201**
Cash from changes in consolidation scope	4,427	**63,403**
Cash flow from investing activities	-78,724	**22,948**
Dividend payments - minority shareholders	-2,813	**-1,611**
Proceeds from bond issuance and loans	256,986	**99,248**
Repayment of bonds and loans	-111,930	**-184,736**
Cash flow from financing activities	142,243	**-87,099**
Net change in cash and cash equivalents	-103,465	**-173,083**
Effect of exchange rate changes	-5,000	**196**
Cash and cash equivalents at 1 January	399,473	**524,961**
Cash and cash equivalents at 31 March*	291,008	**352,074**

* In the balance sheet, the item "Securities and similar rights" also lists the market value of hedging transactions and the "available for sale financial assets" amounting to EUR 87.5 million (previous year : 252.2).

Group balance sheet

Assets

EUR '000s	31 Dec. 2003	**31 March 2004**
Long-term assets		
Intangible fixed assets	2,505,258	**2,587,025**
Tangible fixed assets		
Land and buildings	1,621,290	**1,940,440**
Plant and machinery	2,492,667	**2,975,843**
Fixtures, fittings, tools and equipment	188,732	**190,208**
Payment on account and assets under construction	240,140	**286,446**
	4,542,829	**5,392,937**
Financial fixed assets		
Shares in associated companies	683,649	**653,699**
Shares in other participations	401,072	**209,507**
Loans to participations	30,308	**30,777**
Other loans	62,852	**61,376**
	1,177,881	**955,359**
Fixed assets	8,225,968	**8,935,321**
Deferred taxes	167,776	**196,897**
Other long-term receivables	101,466	**104,105**
	8,495,210	**9,236,323**
Short-term assets		
Stocks		
Raw materials and consumables	343,506	**403,571**
Work in progress	74,093	**83,303**
Finished goods and goods for resale	235,361	**255,624**
Payments on account	13,944	**15,044**
	666,904	**757,542**
Receivables and other assets		
Short-term financial receivables	157,659	**184,808**
Trade receivables	660,486	**785,331**
Other short-term operating receivables	184,515	**237,756**
Current income tax assets	40,847	**50,040**
	1,043,507	**1,257,935**
Short-term investments	238,579	**144,457**
Cash at bank and in hand	448,528	**295,069**
	2,397,518	**2,455,003**
Balance sheet total	10,892,728	**11,691,326**

Liabilities

EUR '000s	31 Dec. 2003	**31 March 2004**
Shareholders' equity and minority interests		
Subscribed share capital	255,104	**258,422**
Capital reserves	1,888,454	**1,930,491**
Revenue reserves	2,237,338	**2,202,250**
Currency translation	-342,286	**-330,993**
Company shares	-7,465	**-7,465**
Capital entitled to shareholders	4,031,145	**4,052,705**
Minority interests	153,902	**490,271**
	4,185,047	**4,542,976**
Long-term provisions and liabilities		
Provisions		
Provisions for pensions	461,579	**476,480**
Deferred taxes	518,737	**557,198**
Other long-term provisions	354,946	**373,986**
	1,335,262	**1,407,664**
Liabilities		
Debenture loans	2,021,152	**1,999,421**
Bank loans	845,578	**1,276,414**
Other long-term financial liabilities	529,815	**507,625**
	3,396,545	**3,783,460**
Other long-term operating liabilities	30,615	**30,396**
	3,427,160	**3,813,856**
	4,762,422	**5,221,520**
Short-term provisions and liabilities		
Provisions	87,221	**78,100**
Liabilities		
Bank loans (current portion)	521,667	**584,832**
Other short-term financial liabilities	372,243	**313,164**
	893,910	**897,996**
Trade payables	439,696	**437,622**
Current income taxes payables	60,622	**69,650**
Other short-term operating liabilities	463,810	**443,462**
	1,858,038	**1,848,730**
	1,945,259	**1,926,830**
Balance sheet total	10,892,728	**11,691,326**

Group equity capital grid

EUR '000s	Subscribed share capital	Capital reserves
1 January 2003	163,468	1,526,016
Profit for the financial year		
Capital increase		
from issuance of new shares	5,000	73,125
Issuance of company shares		
Dividends		
Changes without effects on results		
Consolidation adjustments		
Financial instruments IAS 39		
Exchange rate		
31 March 2003	168,468	1,599,141
1 January 2004	255,104	1,888,454
Profit for the financial year		
Capital increase		
from issuance of new shares	3,318	42,037
Dividends		
Changes without effects on results		
Consolidation adjustments		
Financial instruments IAS 39		
Exchange rate		
31 March 2004	**258,422**	**1,930,491**

1) Thereof '000s EUR 22.794 from adjustment according to IFRS 3.81
2) Realised currency translation adjustments

Revenue reserves	Currency translation	Company shares	Capital entitled to share-holders	Minority interests	Total
2,123,302	-110,613	-10,123	3,692,050	153,957	3,846,007
-140,145			-140,145	-3,599	-143,744
			78,125		78,125
		2,658	2,658		2,658
				-2,813	-2,813
141			141	3,899	4,040
-23,573			-23,573		-23,573
-319[2)]	-72,282		-72,601	-2,768	-75,369
1,959,406	-182,895	-7,465	3,536,655	148,676	3,685,331
2,237,338	-342,286	-7,465	4,031,145	153,902	4,185,047
-58,209			-58,209	-1,252	-59,461
			45,355		45,355
				-1,611	-1,611
22,426[1)]			22,426	342,547	364,973
2,825			2,825		2,825
-2,130[2)]	11,293		9,163	-3,315	5,848
2,202,250	**-330,993**	**-7,465**	**4,052,705**	**490,271**	**4,542,976**

Notes to the interim accounts

Accounting and consolidation principles

HeidelbergCement Group has adopted for the quarterly closing the International Financial Reporting Standards (IFRS) with the standards applicable at the balance sheet date.

Material changes in comparison to the accounting and valuation principles at 31 December 2003, result from the first time adoption of IFRS 3 (Business Combinations). In accordance to the standard published by IASB at the end of March 2004 all business combinations shall be accounted for by applying the purchase method. Goodwill acquired in a business combination shall not be amortised. Instead, it must be tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, in accordance with IAS 36 (Impairment of assets). There were no indications that goodwill might be impaired for the first quarter 2004. IFRS 3 also prohibits the capitalization of a “negative goodwill” and requires to recognise it immediately in profit or loss. On the basis of this standard an amount of EUR 1 million was taken into account within the other operating income. Previously recognised negative goodwill of EUR 23 million were derecognised at the beginning of the first quarter with a corresponding adjustment to the opening balance of retained earnings. Material goodwill have been arisen from the first time consolidation of PT Indocement Tunggal Prakarsa Tbk. and Bosenberg Bücker-Flürenbrock GmbH & Co. KG with an amount of EUR 43 million respectively EUR 45 million. The goodwill for these business combinations include acquired market shares for which the intangible asset's fair value could not be measured separately and reliably. The acquisition of Bosenberg Bücker-Flürenbrock GmbH & Co. KG was made by exchange of new HeidelbergCement AG shares.

The results from other participations include the revenues from other participations as well the depreciation of financial fixed assets.

Seasonal nature of the business

As a manufacturer of building materials, HeidelbergCement is regionally exposed to the seasonal weather conditions during the first months of the year. Production and sales volumes developed positively due to the mild winter weather and the economic recovery.

Scope of consolidation

Compared to 31 December 2003 the following changes occurred in the Group regions. With the exception of Lithonplus GmbH & Co. KG and TBG Transportbeton Franken GmbH & Co. KG, which were proportionately included, all other newly included companies were fully consolidated in the Group accounts. The percentage of consolidation is indicated in brackets.

Central Europe West

HeidelbergCement acquired the Westphalian company Portland-Zementwerk Bosenberg Bücker-Flürenbrock GmbH & Co. KG, Ahlen (100.0) as of 1 January 2004. In addition, Lithonplus GmbH & Co. KG, Lingenfeld (60.0), TBG Fertigbeton Köln GmbH & Co. KG, Cologne (97.4), TBG Transportbeton Rhein-Haardt GmbH & Co. KG, Speyer (70.0), TBG Transportbeton Franken GmbH & Co. KG, Nuremberg (51.0), and Wetterauer Lieferbeton GmbH & Co. KG, Bad Nauheim (57.5), were included for the first time.

Western Europe

While in Western Europe HC UK Ltd., Birmingham, United Kingdom (100.0), was included for the first time in the scope of consolidation, the two Dutch companies Enci-Ijmuiden B.V., IJmuiden and Enci-Maastricht B.V., Maastricht, were deconsolidated.

Northern Europe

In Northern Europe Kunda Port AS, Kunda, Estonia (75.5), and the Icelandic company Norcem a Islandi Ehf (100.0), Reykjavik, were included as of 1 January 2004.

Central Europe East

The Bulgarian companies Zlatna Panega AD, Zlatna Panega, and Zlatna Panega Beton EOOD Group, Zlatna Panega, left the scope of consolidation.

Africa-Asia-Turkey

The Indondesian company PT Indocement Tunggal Prakarsa Tbk. (32.8), Jarkata, is included for the first time in the Group accounts after the lifting of restrictions for funds transfer. Heidelberger Zement South East Asia GmbH, Heidelberg (50.3), is also included for the first time.

maxit Group

First-time inclusion in the scope of consolidation of maxit Group of m-tec UK Ltd., Warrington, United Kingdom (100.0), and of maxit Baustoffe GmbH, Lassee, Austria (100.0).

The following statements present the opening balance and first quarter results for the newly consolidated companies, as prescribed by IFRS 3.67 ff. (Business Combinations):

Assets

EUR '000s	Indocement	Others	Total
Long-term assets			
Intangible fixed assets		3,119	**3,119**
Tangible fixed assets	899,691	14,484	**914,175**
Financial fixed assets	2,301	6,835	**9,136**
Fixed assets	901,992	24,438	**926,430**
Deferred taxes	321		**321**
Other long-term receivables	7,463		**7,463**
	909,776	24,438	**934,214**
Short-term assets			
Stocks	71,221	2,781	**74,002**
Receivables and other assets	37,231	7,036	**44,267**
Short-term investments	518		**518**
Cash at bank and in hand	62,636	1,153	**63,788**
	171,605	10,970	**182,575**
Balance sheet total	1,081,381	35,408	**1,116,789**

Results for the companies consolidated for the first time in the first quarter 2004

EUR '000s	Indocement	Others	Total
Profit for the financial year	-3,161	-2,029	**-5,190**
Minority interests	-2,125	-152	**-2,277**
Group share in profit	-1,036	-1,877	**-2,913**

Liabilities

EUR '000s	Indocement	Others	Total
Shareholders' equity and minority interests			
Capital entitled to shareholders	511,447	4,288	**515,735**
Long-term provisions and liabilities			
Provisions	45,047	1,332	**46,379**
Liabilities	449,063	11,790	**460,853**
	494,110	13,122	**507,232**
Short-term provisions and liabilities			
Provisions		339	**339**
Liabilities	75,824	17,659	**93,483**
	75,824	17,998	**93,822**
Balance sheet total	1,081,381	35,408	**1,116,789**

Segment reporting

Regions January to March 2004 (primary reporting format under IAS 14 No. 50 ff.)

EURm	Central Europe West		Western Europe	
	2003	**2004**	2003	**2004**
External turnover	113	**142**	221	**207**
Inter-region turnover	3	**2**	3	**6**
Turnover	116	**144**	224	**213**
Change to prior year in %		24.6%		-5.3%
Operating income before depreciation (OIBD)	-20	**-10**	15	**15**
in % of turnover	-17.2%	-6.7%	6.7%	7.0%
Depreciation	17	**18**	31	**20**
Operating income	-37	**-28**	-16	**-5**
in % of turnover	-31.9%	-19.5%	-7.1%	-2.5%
Results from participations	-4	**3**	1	
Additional ordinary result				
Earnings before interest and income taxes (EBIT)	-41	**-25**	-15	**-6**
Investments[1]	8	**9**	12	**8**
Employees	4,316	**4,438**	3,851	**3,736**

[1] Investments = in the segments columns: tangible and intangible fixed asset investments; in the reconciliation column: financial fixed asset investments

Turnover development

by regions and business lines January to March 2004

EURm	Cement	
	2003	**2004**
Central Europe West	52	**68**
Western Europe	166	**159**
Northern Europe	84	**77**
Central Europe East	63	**67**
North America	200	**196**
Africa-Asia-Turkey	99	**208**
maxit Group		
Total	664	**776**
Group Services		
Inter-region turnover		
Total Group		

Northern Europe		Central Europe East		North America		Africa-Asia-Turkey	
2003	**2004**	2003	**2004**	2003	**2004**	2003	**2004**
137	**122**	75	**81**	340	**330**	100	**206**
19	**11**	2	**2**			5	**14**
156	**133**	77	**83**	340	**330**	105	**220**
	-14.6%		8.3%		-2.8%		109.0%
6	4	-4	**4**	24	19	10	**39**
3.8%	2.7%	-5.2%	5.1%	7.1%	5.8%	9.5%	17.8%
20	**14**	19	**13**	33	**24**	10	**19**
-14	**-10**	-23	**-9**	-9	**-4**		**21**
-9.0%	-7.7%	-29.9%	-10.6%	-2.6%	-1.3%		9.3%
		-2	**-2**	-2	**-2**	2	**2**
-14	**-10**	-25	**-11**	-11	**-6**	2	**23**
8	**8**	19	**11**	23	**20**	7	**7**
4,902	**4,066**	10,121	**8,369**	5,899	**5,693**	2,351	**11,200**

Concrete		Building materials		Intra Group eliminations		Total	
2003	**2004**	2003	**2004**	2003	**2004**	2003	**2004**
48	**57**	20	**29**	-4	**-10**	116	**144**
69	**62**			-11	**-8**	224	**213**
71	**63**	7		-6	**-7**	156	**133**
19	**21**			-5	**-5**	77	**83**
169	**161**			-29	**-27**	340	**330**
7	**16**			-1	**-5**	105	**220**
		197	**212**			197	**212**
383	**379**	224	**242**	-56	**-61**	1,215	**1,335**
						92	**110**
						-85	**-98**
						1,222	**1,347**

maxit Group		Group Services		Reconciliation		Group	
2003	**2004**	2003	**2004**	2003	**2004**	2003	**2004**
196	**212**	40	**47**			1,222	**1,347**
1		52	**63**	-85	**-98**		
197	**212**	92	**110**	-85	**-98**	1,222	**1,347**
	7.9%		18.6%				10.2%
8	15	1	4			40	90
4.1%	6.9%	1.1%	3.4%			3.3%	6.7%
21	**15**	1				152	**123**
-13	**0**	0	**4**			-112	**-33**
-6.6%	0.1%	0.2%	3.3%			-9.2%	-2.4%
1	**1**					-4	**2**
				13	**18**	13	**18**
-12	**1**		**4**	13	**18**	-103	**-13**
6	**9**			59	**12**	142	**84**
4,773	**4,901**	43	**50**			36,256	**42,453**

Exchange rates

		Exchange rates on reporting day		Average exchange rates	
		31 Dec. 2003	**31 March 2004**	01-03/ 2003	**01-03/ 2004**
	Country	EUR	**EUR**	**EUR**	**EUR**
USD	US	1.2578	**1.2312**	**1.0734**	**1.2465**
CAD	Canada	1.6307	**1.6123**	**1.6199**	**1.6435**
GBP	Great Britain	0.7047	**0.6672**	**0.6692**	**0.6787**
IDR	Indonesia	10.6473	**10.5723**	**9.5484**	**10.5846**
HRK	Croatia	7.6516	**7.4793**	**7.5779**	**7.5777**
NOK	Norway	8.3887	**8.4268**	**7.5740**	**8.6154**
PLN	Poland	4.6922	**4.7494**	**4.1878**	**4.7632**
ROL	Romania	41,155	**41,030**	[1]	[1]
SEK	Sweden	9.0514	**9.2762**	**9.1817**	**9.1880**
CZK	Czech Republic	32.2902	**32.8127**	**31.6205**	**32.8494**
HUF	Hungary	262.5909	**248.2099**	**243.7661**	**258.6954**
TRL	Turkey	1,762,304	**1,615,334**	[1]	[1]

[1] In accordance with IAS 21.30 (b) the income and expenses are converted using the exchange rates on the reporting day.

Financial calendar 2004/2005

Interim report January to June 2004 and analysts' and press conference	5/6 August 2004
Interim report January to September 2004	9 November 2004
First overview of the financial year 2004	22 February 2005
Analysts' and press conference on anual accounts	23/24 March 2005

HeidelbergCement AG
Berliner Strasse 6
69120 Heidelberg, Germany

Translation of the interim report
January to March 2004.
The German version is binding.

You find this interim report
and further information on
HeidelbergCement on the Internet:
www.heidelbergcement.com

Contact:
Group Communication
Phone: +49 (0) 62 21/4 81-227
Fax: +49 (0) 62 21/4 81-217
info@heidelbergcement.com

Investor Relations
Phone: +49 (0) 62 21/4 81-696
Fax: +49 (0) 62 21/4 81-498
IR-info@heidelbergcement.com

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Quarry of the Lengfurt cement plant,
Germany