

## PRESS INFO

October 27, 2021



ERICSSON NIKOLA TESLA d.d.

Krapinska 45

10000 Zagreb

SECURITY: ERNT (ISIN: HRERNTRA0000)

LEI: 5299001W91BFWSUOVD63

HOME MEMBER STATE: Republic of Croatia

REGULATED MARKET SEGMENT: Regular market of the Zagreb Stock Exchange

# Ericsson Nikola Tesla Group

Management Report on the Company and Ericsson Nikola Tesla Group business performance with comments on the financial results for the first nine months of 2021

## Highlights:

- Sales revenue: MHRK **1,533.0**
- Gross margin: **11.5%**
- Operating profit: MHRK **132.2**
- Profit before tax: MHRK **135.4**
- Net profit: MHRK **114.7**
- Cash flow from operating activities: MHRK **235.3**

Gordana Kovačević, the President of Ericsson Nikola Tesla, commented:

"We have closed another successful quarter, during which we have continued to achieve excellent business results and position ourselves as the market leader in new technologies. The most significant event of the third quarter that will impact on the overall telecom market of the Republic of Croatia, was a public auction of the frequency spectrum for 5G network (700 MHz, 3600 MHz, and 26 GHz), held in August. By allocating 5G spectrum, for the operators in Croatia a new chapter was opened in the implementation of 5G technology, which has the potential to transform our economy. We shall therefore, in cooperation with all the stakeholders of the ecosystem, which includes key operators, industry, public administration and education sector, in the best way possible, try to use 5G innovation potential to create new opportunities and revenues in various sectors. This is the only way in which we can secure sustainability and global competitiveness of our economy, in addition to creating new job opportunities.

Compared with the first nine months of 2020, sales revenue increased by 6.2%, and revenue growth was recorder in all market segments. With the export share of 52.4% in total sales results, the company is highly ranked on the list of Croatia's largest exporters. Gross margin records a significant increase to 11.5% (first nine months of 2020: 8.7%), because of business mix, lower transition and transformation costs, and the effect of operating and cost efficiency programs. As a result of higher gross profit and retaining selling and administrative expenses at the approximately same level year-over-year, the operating profit increased by 73.3% to MHRK 132.2, while net profit increased by 70.9% to MHRK 114.7. A strong cash flow from operating activities was also realized, amounting to

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MHRK 235.3, and thus cash and cash equivalents, including the short-term financial assets, at the end of third quarter amounted to MHRK 400.9.

In the domestic market, our partners Hrvatski Telekom and A1 Hrvatska have continued to strongly focus on further 5G network development and the possibilities that 5G network implementation will offer to business sector and private users. The strategic cooperation with A1 Hrvatska on the implementation of 5G radio access network was expanded to the implementation of convergent 5G core solution, which is an important step towards the realization of full 5G user experience. With Hrvatski Telekom, we have continued a successful cooperation on the introduction of 5G technology and the development of fiber access network. Immediately after the allocation of radio-frequency spectrum for 5G, Hrvatski Telekom and A1 Hrvatska launched the full implementation of 5G across Croatia. Our company, as the provider of solutions, equipment, and services for 5G, provided an extensive support to operators in this demanding process. We are proud of the fact that we are recognized and valued as a reliable partner, who can provide the best user experience for the customer, on quality and safe infrastructure.

In ICT for Industry & Society, we have signed new contracts with the Croatian Ministry of Justice and Public Administration, State Geodetic Administration, and the Ministry of the Interior of the Republic of Croatia. We have been intensely working on innovative solutions in e-Health, e-Business, and public safety, thus strengthening our overall business results.

We have also made a step forward in e-Environment (Industry 4.0), which we have recognized as a strategically important segment in regard to new business opportunities, as well as our additional contribution to environmental protection. With the Ministry of Economy and Sustainable Development, and the Croatian Agency for SMEs, Innovations, and Investments, we have signed a contract for the grant from EU Structural and Investment Funds with the aim to implement WaterQ project (digital transformation of water quality monitoring). The company "Elektroprivreda Hrvatske zajednice Herceg Bosne d.d. Mostar" has chosen our ICT solution that will enable predictive analytics for the purpose of improving environmental protection and sustainable development.

The political and economic situation in certain export markets, such as the Belarussian market, remained unchanged since the last report. Respectively, we have been increasingly monitoring and estimating potential obstacles in business performance, as well as other business risks. We have given special attention also to disruptions in global supply chain and take certain measures to mitigate the negative impact on our contractual obligations on all markets. We expect that delivery issues will continue to represent a risk. Our integrated system of business risk management - Enterprise Risk Management, that has been a part of our management system for many years, and that we are continuously improving, makes it easier for us to perceive and mitigate potential business risks. We believe that, in addition to knowledge and skills, it is precisely our organizational culture – professionalism, respect, perseverance and integrity in doing business – what allows us to achieve good business results, even in challenging times.

During Q3, we have continued a quality cooperation with our major customers in export markets, focusing on timely delivery of contracted business deals, and new business opportunities.

The delivery of services to Ericsson has been continuously growing, and all the activities are ongoing as planned. At the recently held regular semi-annual R&D Management Business Review (OSG) meeting, a high level of satisfaction of internal users/sponsors of our R&D Center was once again confirmed in all categories and all business segments. The maturity and excellence of R&D Center according to technology, operational, collaboration and other criteria determines the business future, retaining of the existing and gaining new business and responsibilities, as well as positioning within the global R&D community. Our goal is to be the first choice of our sponsors for the expansion and taking over new responsibilities in propulsive, highly valued areas, and we can

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achieve this through knowledge and innovation, and quality of deliveries. Considering that services to Ericsson, on which the experts from R&D and other experts center work on (Networks, Digital services, including Media and Operations, ICT for Industry & Society, IT&Test Environment Operations), in addition to strategic importance, also account for 40% of the company's total revenue, this R&D Centre's accomplishment is especially important.

We have continued the activities of Ericsson Nikola Tesla Group's digital transformation with the aim to simplify and further automate processes, as well as improve user experience, in order to be an even more efficient and quality partner for our customers.

When we talk about the business trends, it is clear that the impact of COVID-19 pandemic continues to strongly reflect on all spheres of life and work. In operator segment, globally and locally, great efforts and investments in mobile network development continue. State administration bodies, companies and individuals demand better connectivity and service availability at any time and from any location. Therefore, it is necessary to encourage investments in faster introduction of high-capacity infrastructure, such as 5G, with the simultaneous improvement of availability, which will create prerequisites for society's digital transformation.

The challenges caused by the pandemic have once again showed that people are the strength of Ericsson Nikola Tesla Group. In addition to the prevention measures we have been undertaking with the aim to protect our employees' health, such as organizing vaccination, we remain focused on the care of other employee work conditions and benefits. The program PrevENTion, that we initiated with the purpose of a comprehensive approach to employee health, has received a very positive feedback. We continue the program with a series of lectures on healthy lifestyle, exercising workshops, as well as group and individual discussions with the aim to strengthen employee mental health.

The results realized during the first nine months, in addition to strong leadership and the dedication and motivation of our employees, support our belief that the Group's 2021 targets will be achieved. We continue the activities to realize contracted business, with a strong focus on quality, risk management, profitability, and operating cash flow. We have been continuously improving our ethics and compliance program, with the aim to further strengthen the company's culture based on integrity, compliance governance, and fighting corruption.

Furthermore, to stay competitive, we have been investing in strategic areas, development of new solutions and products, as well as competence development, and have continued hiring. In 2021, we hired 347 experts, and I would like to use this opportunity and invite ICT experts who are interested in working on interesting jobs, especially in software development, to join us.

The role of ICT industry has been growing and will continue to grow as a platform that will enable development, connectivity and create new opportunities for industries and individuals. In addition to the recognized Ericsson technology leadership in 5G, innovative solutions and products developed in Ericsson Nikola Tesla and the quality of our experts, which has been additionally verified on numerous projects worldwide, Ericsson Nikola Tesla is, and will remain, an important factor in creating a comprehensive 5G ecosystem. Therefore, our focused strategy with a vision of a world where unlimited connectivity and innovative ICT solutions improve lives, redefine business and create a sustainable future, remains unchanged and gains additional momentum. "

### Financial highlights for the Group:

- Sales revenue amounted to MHRK 1,533.0 (first nine months 2020: MHRK 1,443.5), up by 6.2% year-over-year. In total sales revenue, the domestic market accounted for 47.6%, services to Ericsson accounted for 42.2%, while other export markets accounted for 10.2%.

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- Sales in the Networks segment amounted to MHRK 671.5 (first nine months 2020: MHRK 731.8), Digital Services segment amounted to MHRK 407.1 (first nine months 2020: MHRK 317.6), Managed Services segment amounted to MHRK 449.4 (first nine months 2020: MHRK 388.1), and in the segment Emerging Business and Other, MHRK 5.0 (first nine months 2020: MHRK 6.1).
- Gross profit was MHRK 176.8 (first nine months 2020: MHRK 125.1), up by 41.3% year-over-year, as a result of business mix, lower transition and transformation costs, and the effect of operational and cost efficiency programs. Gross margin increased to 11.5% (first nine months 2020: 8.7%).
- Selling and administrative expenses was slightly up year-over-year, amounting to MHRK 62.2 (first nine months 2020: MHRK 62.1). The share of selling and administrative expenses in sales revenue was 4.1% (first nine months 2020: 4.3%).
- Operating profit amounted to MHRK 132.2, up by 73.3% year-over-year (first nine months 2020: MHRK 76.2) because of significant increase in gross profit.
- Gain from financial activities amounted to MHRK 3.2 (first nine months 2020: MHRK -1.1) because of positive exchange differences and interest income.
- Profit before tax increased by 80.2% year-over-year to MHRK 135.4 (first nine months 2020: MHRK 75.1).
- Net profit amounted to MHRK 114.7 (first nine months 2020: MHRK 67.2), up by 70.9% year-over-year. Return on Sales (ROS) was 7.5% (first nine months 2020: 4.7%).
- Cash flow from operating activities amounted to MHRK 235.3 (first nine months 2020: MHRK 232.9) because of received advanced payments and excellent cash collection from certain customers.
- Working Capital Efficiency, expressed in WCD, was 8 days (first nine months 2020: 35 days), and excluding services to Ericsson, Working Capital Efficiency was 22 days (first nine months 2020: 71 day). The reduced number of Working Capital Days is the result of finalization of demanding network modernization projects, which until now required a longer and a more intense engagement of material and human resources.
- Cash and cash equivalents, including short term financial assets, as at September 30, 2021, amounted to MHRK 400.9 (34.5% of the total assets), while at the end of 2020, they amounted to MHRK 314.0 (31.6% of the total assets). The increase of cash is the result of increase of business activities, good cash collection from customers, received advanced payments on certain contracts and less investment outflows/activities.
- The Group has a solid balance sheet with the total assets of MHRK 1,161.9 as at September 30, 2021, up by 16.9 % compared to the end of 2020. The increase of balance sheet is mainly contributed by the work-in progress (WIP), conditioned by the contract execution dynamics and new demands, as well as strong growth of cash in the observed period. Equity ratio was 30.2% (end of 2020: 34.8%).
- With related parties, the transactions were as follows: sales of products and services amounted to MHRK 645.9 (first nine months 2020: MHRK 630.6), while the procurement of products and services amounted to MHRK 203.3 (first nine months 2020: MHRK 225.2).
- As at September 30, 2021, balances outstanding with related parties were as follows: receivables amounted to MHRK 85.6 (end of 2020: MHRK 89.0), and payables MHRK 38.4 (end of 2020: MHRK 10.9).

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### Business situation in major markets

**In the domestic market**, sales revenue amounted to MHRK 729.8 (first nine months 2020: MHRK 664,6), up by 9,8 % year-over-year.

In cooperation with Hrvatski Telekom d.d. (HT), we have enabled the commercial use of 5G technology in the existing spectrum significantly before 5G frequencies were allocated. HT has been continuously investing in the leading position when it comes to 5G turning-point in Croatia, and at the auction mentioned, for the investment amount of MHRK 130, HT secured the single largest amount of spectrum in the next 15 years on a national level, thus creating a strategic leverage for its further network development. Already now HT's network, through 5G radio access network and services, whose supplier is Ericsson Nikola Tesla Group, secures coverage for 2 million citizens.

One of HT's main goals is also investing in infrastructure, primarily in the development of fiber access network. Based on the Management Services Agreement for the construction and maintenance of fixed and mobile telecommunications infrastructure, supervision of the telecommunications network, and field maintenance of the active access and passive network, Ericsson Nikola Tesla Group has been continuously participating in the rollout of fiber access network, and in the first nine months 2021, the realized amount of FTTH connections was almost double as compared to the previous year, which was also successful.

Ericsson Nikola Tesla Group remains focused on the realization of all agreed 2021 targets and a joint intensive planning of activities in 2022.

With A1 Hrvatska, the tests of radio 5G technology on frequency bands of 700 MHz and 3.5 GHz were successfully completed with excellent results. Following the implemented procedure of frequency spectrum allocation in August, A1 Hrvatska successfully launched 5G service into commercial operation, on new frequencies, as well as on the existing frequency spectrum, by using the Dynamic Spectrum Sharing (DSS) technology. A successful partnership cooperation on the implementation of 5G radio access network was extended also on the implementation of convergent 5G core solution. Owing to this cooperation, a comprehensive system to provide advanced 5G user experience will be implemented, as a response to an increasing demand of end users and business clients of A1 Hrvatska. After implemented, the system will create prerequisites for industrial automation and robotization in real time, assisted and autonomous driving, providing reliable low latency network and network slicing for special purposes. All these are prerequisites for Industry 4.0, and positioning Croatia as globally competitive country. Furthermore, 5G cloud native standalone technology brings additional benefits for the users of A1 Hrvatska, including a simple, and for end user's, unnoticeable migration from 4G towards 5G solution, modernization of the network's existing infrastructure and network layer, and automation and evolution of network towards the new 5G services.

In ICT for Industry & Society, with the Ministry of Justice and Public Administration we have signed a contract for the services of design, development and implementation of the system within the project: "Land Data Management". With the State Geodetic Administration, we have signed a contract for the upgrade of Joint Information System of Land Registry and Cadaster (JIS) with new functionalities within the loan from the World Bank for the project of implementation of an integrated land administration system. With the Ministry of Interior of the Republic of Croatia, we have contracted the maintenance of stationary systems for state border monitoring. We have continued with the new activities on upgrade of Central Healthcare Information System of the Republic of Croatia (CEZIH) regarding the processes of vaccination, as well as the healthcare portal upgrade.

**In export markets (excluding services to Ericsson)** sales revenue amounted to MHRK 157,0 (first nine months 2020: MHRK 145,8), up by 7,7% year-over-year. In addition to the negative impact of COVID-19 pandemic, the political and economic crisis in certain markets, primarily in Belarus and Bosnia and Herzegovina, additionally aggravates business performance.

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In operator segment, sales revenue decreased due to operators' investment dynamics, which was offset by the increase in revenue in the Industry & Society segment from the contract related to e-Health informatization in Belarus.

The activities continue on the modernization and maintenance of telecommunication networks with the operators HT Eronet (Bosnia and Herzegovina), Crnogorski Telekom (Montenegro) and IPKO (Kosovo). In Belarus, in addition to being cautious and focused on risk reduction, the activities continue with the operator beCloud on projects of LTE network expansion, and with the operator A1 Belarus on the expansion of transmission network.

In ICT for Industry & Society, the most significant activities are on the implementation of Central Software Platform for the Centralized e-Health System of the Republic of Belarus. The project's first phase was accepted (creating project documents with requested software platform specifications), and the activities within the second phase, referring to a detailed specification of platform functionalities, and software solution development, are ongoing. A contract was signed with the Ministry of Internal of Montenegro for the maintenance of 112 calls system.

**In Ericsson market**, sales revenue amounted to MHRK 646.2 (first nine months 2020: MHRK 633.1), up by 2,1% year-over-year.

Ericsson Nikola Tesla's Research and Development (R&D) Center continued with the realization of strategic business and projects. The regular semiannual review confirmed high level of internal users' satisfaction and showed maturity of the R&D Center, according to technological, operational and collaborative criteria. In business segment Networks, development of significant number of features related to classic and 5G products is ongoing with additional responsibilities within development process. Within the business area Digital Services, activities continue in the area Mobile Switching Center, on the development of the number of SIP features, planned to be released in Q4. In the area Home Location Register new features were delivered and customer support requests were successfully executed. Within Cloud, besides development and product verification, preparation for new responsibilities is ongoing. Centralized User Database delivered features according to plan. In Service Area Networks, Wireline and Legacy, number of customer support activities were successfully executed, and several integration projects are ongoing including new, complex features for specific customers.

The experts from the Center for Services and Solutions for Networks, in addition to the projects for the customers of Ericsson Nikola Tesla Group, are included in the activities of integration and optimization of various technologies for Ericsson customers in the United Kingdom, Germany, Sweden, Switzerland, Ireland, Spain, Denmark, Norway, Belgium, Czech Republic, Lithuania, Greece, Malta, Algeria, Canada, USA, Saudi Arabia, Bahrain, Singapore, Kenya, India, Pakistan, Japan, Indonesia, Malaysia, Taiwan, Vietnam, Hong Kong, Brazil, SAR, etc.

The work has also continued on the development and implementation of software tools for mobile networks management and optimization that are used in the network rollout by many operators worldwide, with which Ericsson and Ericsson Nikola Tesla do business.

Experts from Services and Solutions Center in the field of Digital Services, Media and Operations, in addition to projects for the customers of Ericsson Nikola Tesla Group, were also engaged on projects for Ericsson customers in the United Kingdom, Germany, Sweden, Switzerland, Denmark, Finland, France, Luxembourg, the Netherlands, Ireland, Norway, Lithuania, Italy, Czech Republic, Australia, Tahiti, Pakistan, Mexico, etc. These are complex projects of introduction of 5G technology, operational and business support systems, as well as projects of introduction of core solutions in Cloud.

The teams working in IT& Engineering Services, in addition to providing excellent support and are achieving excellent results on test environment management projects and IT operations for Ericsson corporation, also have a key role in transformation processes of Ericsson Nikola Tesla Group, and provide a quality support for a smooth

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work from home and remote support to customers.

The segment of ICT for Industry and Society, in addition to many projects for Ericsson Nikola Tesla, also achieves quality results on projects in IoT platforms and Connected Urban Traffic for the needs of Ericsson corporation.

### Other information

Ericsson Nikola Tesla major shareholders (as at September 30, 2021)

	Number of shares	% of share capital
Telefonaktiebolaget LM Ericsson	653,473	49.07
PBZ d.d. / Raiffeisen mandatory pension fund, B category	123,514	9.28
Addiko Bank d.d. / PBZ Croatia osiguranje mandatory pension fund, B category	40,490	3.04
OTP banka d.d. / Erste Plavi mandatory pension fund, B category	38,965	2.93
PBZ d.d. / The Bank of New York as Custodian	13,608	1.02
PBZ d.d. / custodian client account	11,103	0.83
OTP banka d.d. / OTP Index fund - open-end alternative investment fund with public offering	9,474	0.71
Raiffeisenbank Austria d.d. / Raiffeisen voluntary pension fund	8,094	0.61
Vuleta Ivica	5,318	0.40
PBZ d.d. / /NLB Skladi _Slovenija mešani	3,947	0.30
Other shareholders	423,664	31.81

Share price information in Q3 2021:

Highest (HRK)	Lowest (HRK)	Closing (HRK)	Market cap. (in MHRK)
1,750.00	1,580.00	1,705.00	2,270.5

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Ericsson Nikola Tesla d.d.

Krapinska 45

Zagreb

OIB: 84214771175

Pursuant to the Articles 462 to 468 of the Capital Market Law (Official Gazette 65/18) the Managing Director of the joint stock company Ericsson Nikola Tesla d.d. Zagreb, Krapinska 45 gives the following:

Statement  
of the Management Board responsibility

The accompanying consolidated and non-consolidated financial statements have been prepared in compliance with the International Financial Reporting Standards (IFRS). The financial statements also comply with the provisions of the Croatian Financial Accounting Law valid as of the date of these financial statements.

Unaudited financial statements for the period January 1, 2021 to September 30, 2021 present a true and fair view of the financial position of the Company and the Group and of the financial performance and cash flows in compliance with applicable accounting standards.

Managing Director:  
Gordana Kovačević, MSc



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For more information about Ericsson Nikola Tesla's business, please visit: <http://www.ericsson.hr>

Ericsson Nikola Tesla d.d.  
 Statement of comprehensive income  
 for the period ended 30 September 2021

	2021 HRK '000	2020 HRK '000
Sales revenue	1.071.903	1.036.775
Cost of sales	-944.595	-926.162
<b>Gross profit</b>	<b>127.309</b>	<b>110.613</b>
Selling expenses	-28.720	-30.939
Administrative expenses	-26.510	-23.569
Other operating income	16.428	13.260
Other operating expenses	-132	-648
<b>Operating profit</b>	<b>88.375</b>	<b>68.718</b>
Finance income	4.519	1.834
Finance expense	-859	-2.197
Finance income/(expense), net	3.660	-363
<b>Profit before tax</b>	<b>92.035</b>	<b>68.355</b>
Income tax	-11.648	-7.054
<b>Profit for the year</b>	<b>80.387</b>	<b>61.301</b>
Other comprehensive income	-	-
<b>Total comprehensive income for the year</b>	<b>80.387</b>	<b>61.301</b>
<b>Earnings per share (HRK)</b>	<b>60,73</b>	<b>46,05</b>

Ericsson Nikola Tesla d.d.  
 Statement of financial position  
 as at 30 September 2021

	2021 HRK '000	2020 HRK '000
<b>ASSETS</b>		
<b>Non-current assets</b>		
Property, plant and equipment	129.721	148.687
Right of use assets	30.721	37.780
Intangible assets	258	347
Loans and receivables	21.886	38.920
Deferred tax assets	8.397	8.397
<b>Total non-current assets</b>	<u>190.984</u>	<u>234.131</u>
<b>Current assets</b>		
Inventories	81.728	44.179
Trade receivables	139.969	81.353
Receivables from related parties	88.369	97.933
Other receivables	25.122	5.729
Income tax receivable	0	11.651
Financial assets at fair value through profit or loss	33.046	32.936
Prepayments	12.372	32.379
Cash and cash equivalents	269.278	245.833
<b>Total current assets</b>	<u>649.885</u>	<u>551.993</u>
<b>TOTAL ASSETS</b>	<u>840.869</u>	<u>786.124</u>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Share capital	133.165	133.165
Treasury shares	-3.746	-506
Legal reserves	6.658	6.658
Reserve for treasury shares	38.903	13.903
Retained earnings	102.382	153.873
<b>Total equity</b>	<u>277.363</u>	<u>307.093</u>
<b>Non-current liabilities</b>		
Borrowings	20.255	30.292
Lease liabilities	21.299	26.559
Other non-current liabilities	320	411
Employee benefits	5.892	7.335
<b>Total non-current liabilities</b>	<u>47.766</u>	<u>64.597</u>
<b>Current liabilities</b>		
Payables to related parties	29.689	29.758
Borrowings	14.088	14.236
Trade and other payables	139.422	112.735
Income tax payable	4.986	0
Provisions	16.300	13.598
Accrued charges and deferred revenue	100.873	65.300
Contract liabilities	200.812	167.119
Lease liabilities	9.569	11.687
<b>Total current liabilities</b>	<u>515.740</u>	<u>414.434</u>
<b>Total liabilities</b>	<u>563.505</u>	<u>479.031</u>
<b>TOTAL EQUITY AND LIABILITIES</b>	<u>840.869</u>	<u>786.124</u>

Ericsson Nikola Tesla d.d.  
 Statement of cash flows  
 for the period ended 30 September 2021

	2021 HRK '000	2020 HRK '000
<b>Cash flows from operating activities</b>		
<i>Profit before tax</i>	92.035	68.355
Adjustments for:		
Depreciation and amortisation	34.483	31.729
Impairment losses and reversals	-126	2.028
Gain on sale of property, plant and equipment	-15	-37
Net loss/(gain) on remeasurement of financial assets	-229	-95
Interest income	-2.490	-1.803
Interest expense	807	0
Foreign exchange (gains)/losses, net	-2.679	3.127
Equity-settled transactions	2.285	2.451
	<b>124.070</b>	<b>105.755</b>
<i>Changes in working capital</i>		
In receivables	-32.106	126.134
In inventories	-37.550	92.656
In provisions	1.259	-4.248
In payables	107.634	-112.025
<i>Cash generated from operations</i>	<b>163.308</b>	<b>208.272</b>
Interest paid	-980	-665
Income taxes paid	-79	-407
<b>Net cash from operating activities</b>	<b>162.250</b>	<b>207.200</b>
<b>Cash flows from investing activities</b>		
Proceeds from loans given	0	16.017
Loans given	0	-15.000
Interest received	2.580	902
Dividends received	60	59
Disposal of/(investment in) subsidiaries	0	0
Proceeds from sale of property, plant and equipment	100	155
Purchases of property, plant and equipment, and intangible assets	-9.311	-42.680
Deposits given to financial institutions - net	-1.208	0
Receipt of government grant	1.325	9.115
Net change of financial assets at fair value through profit and loss	0	5.105
<b>Net cash used in investing activities</b>	<b>-6.455</b>	<b>-26.328</b>
<b>Cash flows from financing activities</b>		
Proceeds from borrowings	0	19.526
Repayment of borrowings	-11.308	0
Purchase of treasury shares	-3.240	-1.235
Dividends paid	-109.166	0
Payment of lease liabilities	-8.912	-8.575
<b>Net cash used in financing activities</b>	<b>-132.625</b>	<b>9.716</b>
Effects of exchange rate changes on cash and cash equivalents	275	-1.534
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>23.445</b>	<b>189.055</b>
Cash and cash equivalents at the beginning of the year	245.833	81.833
<b>Cash and cash equivalents at the end of the year</b>	<b>269.278</b>	<b>270.887</b>



**BALANCE SHEET**  
balance as at 30.09.2021

in HRK

Submitter: ERICSSON NIKOLA TESLA D.D.

Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
<b>A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID</b>	<b>001</b>	<b>0</b>	<b>0</b>
<b>B) FIXED ASSETS (ADP 003+010+020+031+036)</b>	<b>002</b>	<b>234,531,000</b>	<b>180,983,300</b>
<b>LINTANGIRI F. ASSETS (ADP 004 to 009)</b>	<b>003</b>	<b>347,257</b>	<b>267,362</b>
1 Research and development	004	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	347,257	257,982
3 Goodwill	006	0	0
4 Advances for the purchase of intangible assets	007	0	0
5 Intangible assets in preparation	008	0	0
6 Other intangible assets	009	0	0
<b>II) TANGIBLE ASSETS (ADP 011 to 019)</b>	<b>010</b>	<b>166,456,925</b>	<b>160,442,467</b>
1 Land	011	15,605,344	15,605,344
2 Buildings	012	63,956,029	62,568,871
3 Plant and equipment	013	59,260,000	46,785,011
4 Tools, working inventory and transportation assets	014	16,328,520	14,804,630
5 Biological assets	015	0	0
6 Advances for the purchase of tangible assets	016	0	0
7 Tangible assets in preparation	017	31,854,457	62,030
8 Other tangible assets	018	52,644	46,807
9 Intangible assets	019	0	0
<b>III) FIXED FINANCIAL ASSETS (ADP 021 to 030)</b>	<b>020</b>	<b>24,708,100</b>	<b>19,293,300</b>
1 Investments in holdings (shares) of undertakings within the group	021	1,052,798	1,052,798
2 Investments in other securities of undertakings within the group	022	0	0
3 Loans, deposits, etc. to undertakings within the group	023	0	48,394
4 Investments in holdings (shares) of companies linked by virtue of participating interests	024	0	0
5 Investment in other securities of companies linked by virtue of participating interests	025	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. give	028	23,742,294	18,192,644
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
<b>IV) RECEIVABLES (ADP 032 to 035)</b>	<b>031</b>	<b>14,124,953</b>	<b>2,692,165</b>
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables	034	13,688,818	2,221,237
4 Other receivables	035	436,135	370,928
<b>V) DEFERRED TAX ASSETS</b>	<b>036</b>	<b>8,397,046</b>	<b>8,397,046</b>
<b>C) CURRENT ASSETS (ADP 039+046+053+063)</b>	<b>037</b>	<b>519,614,299</b>	<b>637,512,727</b>
<b>IV) INVESTMENTS (ADP 039 to 045)</b>	<b>038</b>	<b>44,178,000</b>	<b>61,726,000</b>
1 Raw materials and consumables	039	0	0
2 Works in progress	040	44,178,639	81,728,382
3 Finished goods	041	0	0
4 Merchandise	042	0	0
5 Advances for inventories	043	0	0
6 Fixed assets held for sale	044	0	0
7 Financial assets	045	0	0
<b>II) RECEIVABLES (ADP 047 to 052)</b>	<b>046</b>	<b>192,726,149</b>	<b>243,319,373</b>
1 Receivables from undertakings within the group	047	10,027,853	4,053,679
2 Receivables from companies linked by virtue of participating interests	048	87,904,823	84,315,447
3 Customer receivables	049	81,353,019	139,959,217
4 Receivables from employees and members of the undertaking	050	0	0
5 Receivables from government and other institutions	051	12,276,444	552,632
6 Other receivables	052	1,064,306	13,428,398
<b>III) CURRENT FINANCIAL ASSETS (ADP 054 to 062)</b>	<b>053</b>	<b>36,876,148</b>	<b>44,187,220</b>
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	0	0
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	059	0	0
7 Investments in securities	060	32,936,148	33,046,379
8 Loans, deposits, etc. give	061	4,040,000	11,140,841
9 Other financial assets	062	0	0
<b>IV) CASH AT BANK AND IN HAND</b>	<b>063</b>	<b>245,833,070</b>	<b>269,277,752</b>
<b>D) PREPAID EXPENSES AND ACCRUED INCOME</b>	<b>064</b>	<b>32,378,859</b>	<b>12,372,340</b>
<b>E) TOTAL ASSETS (ADP 001+002+037+064)</b>	<b>065</b>	<b>786,124,428</b>	<b>840,868,569</b>
<b>OFF-BALANCE SHEET ITEMS</b>	<b>066</b>	<b>0</b>	<b>0</b>
<b>LIABILITIES</b>			
<b>A) CURRENT AND RESERVES (ADP 068 to 077)</b>	<b>067</b>	<b>597,601,924</b>	<b>277,380,114</b>
<b>I) INITIAL (SUBSCRIBED) CAPITAL</b>	<b>068</b>	<b>133,165,000</b>	<b>133,165,000</b>
<b>II) CAPITAL RESERVES</b>	<b>069</b>	<b>0</b>	<b>0</b>
<b>III) RESERVES FROM PROFIT (ADP 071+072+073+074+075)</b>	<b>070</b>	<b>20,055,496</b>	<b>41,815,760</b>
1 Legal reserves	071	6,658,250	6,658,250
2 Reserves for treasury shares	072	13,903,446	38,903,446
3 Treasury shares and holdings (deductible item)	073	-506,200	-3,745,930
4 Equity reserves	074	0	0
5 Other reserves	075	0	0
<b>IV) REVALUATION RESERVES</b>	<b>076</b>	<b>0</b>	<b>0</b>
<b>V) FAIR VALUE RESERVES AND OTHER (ADP 078 to 082)</b>	<b>077</b>	<b>0</b>	<b>0</b>
1 Financial assets at fair value through other comprehensive income (i.e. available for sale)	078	0	0
2 Contracts at fair value - effective portion	079	0	0
3 Hedge of an net investment in a foreign operation - effective portion	080	0	0
4 Other fair value reserves	081	0	0
5 Exchange differences arising from the translation of foreign operations (consolidation)	082	0	0
<b>VI) RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 084-085)</b>	<b>083</b>	<b>77,382,005</b>	<b>21,995,270</b>
1 Retained profit	084	77,382,005	21,995,270
2 Loss brought forward	085	0	0
<b>VII) PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 087-088)</b>	<b>086</b>	<b>76,490,881</b>	<b>80,387,081</b>
1 Profit for the business year	087	76,490,881	80,387,081
2 Loss for the business year	088	0	0
<b>VIII) MINORITY (NON-CONTROLLING) INTEREST</b>	<b>089</b>	<b>0</b>	<b>0</b>
<b>B) PROVISIONS (ADP 091 to 096)</b>	<b>090</b>	<b>7,334,818</b>	<b>5,891,662</b>
1 Provisions for pensions, termination benefits and similar obligations	091	7,334,818	5,891,662
2 Provisions for tax liabilities	092	0	0
3 Provisions for ongoing legal cases	093	0	0
4 Provisions for renewal of natural resources	094	0	0
5 Provisions for warranty obligations	095	0	0
6 Other provisions	096	0	0
<b>C) LONG-TERM LIABILITIES (ADP 098 to 108)</b>	<b>097</b>	<b>57,262,034</b>	<b>41,874,245</b>
1 Liabilities to undertakings within the group	098	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	099	0	0
3 Liabilities to companies linked by virtue of participating interests	100	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	101	0	0
5 Liabilities for loans, deposits etc.	102	0	0
6 Liabilities to banks and other financial institutions	103	56,850,760	41,554,169
7 Liabilities for advance payments	104	0	0
8 Liabilities to suppliers	105	0	0
9 Liabilities to securities	106	0	0
10 Other long-term liabilities	107	411,270	320,078
11 Deferred tax liability	108	0	0
12 Liabilities for employees	109	192,526,787	250,425,993
13 Liabilities to undertakings within the group	110	23,160,257	1,695,864
2 Liabilities for loans, deposits, etc. of undertakings within the group	111	0	0
3 Liabilities to companies linked by virtue of participating interests	112	6,598,189	27,993,013
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	113	0	0
5 Liabilities for loans, deposits etc.	114	0	0
6 Liabilities to banks and other financial institutions	115	25,922,444	23,657,559
7 Liabilities for advance payments	116	10,512,321	36,371,187
8 Liabilities to suppliers	117	3,481,087	20,533,800
9 Liabilities for securities	118	0	0
10 Liabilities to employees	119	84,092,234	95,956,445
11 Tax contributions and similar liabilities	120	25,161,965	27,917,755
12 Liabilities arising from a share in the result	121	0	0
13 Liabilities arising from fixed assets held for sale	122	0	0
14 Other short-term liabilities	123	13,598,127	16,300,373
<b>E) ACCRUALS AND DEFERRED INCOME</b>	<b>124</b>	<b>221,907,427</b>	<b>265,313,552</b>
<b>F) TOTAL LIABILITIES (ADP 097+098+099+097+109+124)</b>	<b>125</b>	<b>786,124,428</b>	<b>840,868,569</b>
<b>G) OFF-BALANCE SHEET ITEMS</b>	<b>126</b>	<b>0</b>	<b>0</b>

**STATEMENT OF PROFIT OR LOSS**  
for the period 01.01.2021 to 30.09.2021

in HRK

Submitter: ERICSSON NIKOLA TESLA D.D.

Item	ADP code	Same period of the previous year		Current period	
		Cumulative	Quarter	Cumulative	Quarter
<b>I OPERATING INCOME (ADP 002 to 006)</b>	<b>001</b>	<b>1.050.034.777</b>	<b>295.635.881</b>	<b>1.088.331.019</b>	<b>336.289.911</b>
1 Income from sales with undertakings within the group	<b>002</b>	9.541.776	1.593.138	10.779.354	1.218.030
2 Income from sales (outside group)	<b>003</b>	1.027.233.301	290.052.138	1.061.123.881	327.490.753
3 Income from the use of own products, goods and services	<b>004</b>	0	0	0	0
4 Other operating income with undertakings within the group	<b>005</b>	967.476	267.203	1.343.618	444.531
5 Other operating income (outside the group)	<b>006</b>	12.292.224	3.723.402	15.084.166	7.136.597
<b>II OPERATING EXPENSES (ADP 08+09+013+017+018+019+022+029)</b>	<b>007</b>	<b>981.317.067</b>	<b>288.215.719</b>	<b>999.956.403</b>	<b>341.516.726</b>
1 Changes in inventories of work in progress and finished goods	<b>008</b>	92.656.178	29.638.266	-37.549.746	-8.007.774
2 Material costs (ADP 010 to 012)	<b>009</b>	<b>299.719.556</b>	<b>66.484.678</b>	<b>395.013.247</b>	<b>126.131.775</b>
a) Costs of raw materials and consumables	<b>010</b>	162.936.739	37.132.042	221.090.256	86.222.114
b) Costs of goods sold	<b>011</b>	0	0	0	0
c) Other external costs	<b>012</b>	136.782.817	29.352.636	173.922.991	39.909.661
3 Staff costs (ADP 014 to 016)	<b>013</b>	<b>523.944.415</b>	<b>172.505.167</b>	<b>568.160.063</b>	<b>188.496.960</b>
a) Net salaries and wages	<b>014</b>	309.344.805	102.905.124	349.330.275	120.372.186
b) Tax and contributions from salary costs	<b>015</b>	155.385.850	49.123.713	155.001.644	55.236.719
c) Contributions on salaries	<b>016</b>	59.213.760	20.482.350	63.818.144	22.888.055
4 Depreciation	<b>017</b>	31.728.553	10.828.488	34.022.499	11.415.960
5 Other costs	<b>018</b>	28.096.188	7.020.543	28.564.186	10.309.429
6 Value adjustment (ADP 020+021)	<b>019</b>	<b>1.352.946</b>	<b>563.671</b>	<b>1.397.311</b>	<b>353.306</b>
a) Fixed assets other than financial assets	<b>020</b>	0	0	0	0
b) current assets other than financial assets	<b>021</b>	1.352.946	563.671	1.357.399	353.308
7 Provisions (ADP 023 to 028)	<b>022</b>	<b>2.991.647</b>	<b>806.039</b>	<b>9.806.573</b>	<b>3.235.754</b>
a) Provisions for pensions, termination benefits and similar	<b>023</b>	2.770.339	630.862	5.927.404	3.187.735
b) Provisions for tax liabilities	<b>024</b>	0	0	0	0
c) Provisions for ongoing legal cases	<b>025</b>	0	0	0	0
d) Provisions for renewal of natural resources	<b>026</b>	0	0	0	0
e) Provisions for warranty obligations	<b>027</b>	221.308	166.177	524.854	48.019
f) Other provisions	<b>028</b>	0	0	3.354.315	0
8 Other operating expense	<b>029</b>	647.552	370.367	131.782	-418.685
<b>III FINANCIAL INCOME (ADP 031 to 040)</b>	<b>030</b>	<b>1.834.469</b>	<b>-500.890</b>	<b>4.519.425</b>	<b>2.235.896</b>
1 Income from investments in holdings (shares) of undertakings within the group	<b>031</b>	0	0	0	0
2 Income from investments in holdings (shares) of companies linked by virtue of participating interests	<b>032</b>	0	0	0	0
3 Income from other long-term financial investment and loans granted to undertakings within the group	<b>033</b>	0	0	0	0
4 Other interest income from operations with undertakings within the group	<b>034</b>	6.497	0	0	0
5 Exchange rate differences and other financial income from operations with undertakings within the group	<b>035</b>	88.601	-4.677	0	0
6 Income from other long-term financial investments and loans	<b>036</b>	0	0	0	0
7 Other interest income	<b>037</b>	1.739.371	556.717	2.490.289	1.130.458
8 Exchange rate differences and other financial income	<b>038</b>	0	-1.052.930	1.899.535	1.181.820
9 Other gains/losses (income) from financial assets	<b>039</b>	0	0	0	0
10 Other financial gains/losses	<b>040</b>	0	0	169.601	-76.391
<b>IV FINANCIAL EXPENSES (ADP 042 to 046)</b>	<b>041</b>	<b>2.197.224</b>	<b>1.325.067</b>	<b>859.234</b>	<b>310.225</b>
1 Interest expenses and similar expenses with undertakings within the group	<b>042</b>	0	0	30.511	3.128
2 Exchange rate differences and other expenses from operations with undertakings within the group	<b>043</b>	0	0	22.095	3.629
3 Interest expenses and similar expenses	<b>044</b>	976.520	347.135	806.628	303.468
4 Exchange rate differences and other expenses	<b>045</b>	1.152.524	1.152.524	0	0
5 Unrealised losses (expenses) from financial assets	<b>046</b>	0	0	0	0
6 Value adjustments of financial assets (net)	<b>047</b>	0	0	0	0
7 Other financial expenses	<b>048</b>	68.180	-174.652	0	0
V SHARE IN PROFIT OR LOSS FROM UNDERTAKINGS LINKED BY VIRTUE OF PARTICIPATING INTERESTS	<b>049</b>	0	0	0	0
VI SHARE IN PROFIT FROM JOINT VENTURES	<b>050</b>	0	0	0	0
VII SHARE IN LOSS OF COMPANIES LINKED BY VIRTUE OF PARTICIPATING INTEREST	<b>051</b>	0	0	0	0
VIII SHARE IN LOSS OF JOINT VENTURES	<b>052</b>	0	0	0	0
<b>IX TOTAL INCOME (ADP 001+030+049+050)</b>	<b>053</b>	<b>1.051.869.246</b>	<b>295.134.991</b>	<b>1.092.850.444</b>	<b>338.525.807</b>
<b>X TOTAL EXPENDITURE (ADP 007+041+051 + 052)</b>	<b>054</b>	<b>983.514.291</b>	<b>289.541.726</b>	<b>1.000.815.637</b>	<b>341.826.951</b>
<b>XI PRE-TAX PROFIT OR LOSS (ADP 053-054)</b>	<b>055</b>	<b>68.354.955</b>	<b>5.594.265</b>	<b>92.034.807</b>	<b>-3.301.144</b>
1 Pre-tax profit (ADP 053-054)	<b>056</b>	<b>68.354.955</b>	<b>5.594.265</b>	<b>92.034.807</b>	<b>0</b>
2 Pre-tax loss (ADP 054-053)	<b>057</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-3.301.144</b>
<b>XII INCOME TAX</b>	<b>058</b>	<b>7.053.892</b>	<b>-1.379.430</b>	<b>11.647.726</b>	<b>-2.512.745</b>
<b>XIII PROFIT OR LOSS FOR THE PERIOD (ADP 055-059)</b>	<b>059</b>	<b>61.301.063</b>	<b>6.673.695</b>	<b>80.387.081</b>	<b>-788.399</b>
1 Profit for the period (ADP 055-059)	<b>060</b>	<b>61.301.063</b>	<b>6.673.695</b>	<b>80.387.081</b>	<b>0</b>
2 Loss for the period (ADP 059-055)	<b>061</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-788.399</b>
<b>DISCONTINUED OPERATIONS (to be filled in only by undertakings subject to IFRS only with discontinued operations)</b>					
<b>XIV PRE-TAX PROFIT OR LOSS OF DISCONTINUED OPERATIONS (ADP 063-064)</b>	<b>062</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
1 Pre-tax profit from discontinued operations	<b>063</b>	0	0	0	0
2 Pre-tax loss on discontinued operations	<b>064</b>	0	0	0	0
<b>XV INCOME TAX OF DISCONTINUED OPERATIONS</b>	<b>065</b>	0	0	0	0
1 Discontinued operations profit for the period (ADP 062-065)	<b>066</b>				
2 Discontinued operations loss for the period (ADP 065-062)	<b>067</b>				
<b>TOTAL OPERATIONS (to be filled in only by undertakings subject to IFRS with discontinued operations)</b>					
<b>XVI PRE-TAX PROFIT OR LOSS (ADP 055+062)</b>	<b>068</b>				
1 Profit (loss) (ADP 055)	<b>069</b>	0	0	0	0
2 Pro-tax loss (ADP 068)	<b>070</b>	0	0	0	0
<b>XVII INCOME TAX (ADP 058+065)</b>	<b>071</b>				
<b>XVIII PROFIT OR LOSS FOR THE PERIOD (ADP 068-071)</b>	<b>072</b>				
1 Profit for the period (ADP 068-071)	<b>073</b>				
2 Loss for the period (ADP 071-068)	<b>074</b>				
<b>APPENDIX to the P&amp;L (to be filled by undertakings that draw up consolidated annual financial statements)</b>					
<b>XIX PROFIT OR LOSS FOR THE PERIOD (ADP 076+077)</b>	<b>075</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
1 Attributable to owners of the parent	<b>076</b>	0	0	0	0
2 Attributable to minority (non-controlling) interest	<b>077</b>	0	0	0	0
<b>STATEMENT OF OTHER COMPREHENSIVE INCOME (to be filled in by undertakings subject to IFRS)</b>					
<b>I PROFIT OR LOSS FOR THE PERIOD</b>	<b>078</b>	<b>61.301.063</b>	<b>8.993.710</b>	<b>80.387.081</b>	<b>-788.399</b>
<b>II OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAX (ADP 80+87)</b>	<b>079</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
III Items that will not be reclassified to profit or loss (ADP 081 to 085)	<b>080</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
1 Changes in revaluation reserves of fixed tangible and intangible assets	<b>081</b>	0	0	0	0
2 Gains or losses from subsequent measurement of equity instruments at fair value through other comprehensive income	<b>082</b>	0	0	0	0
3 Fair value changes of financial liabilities at fair value through statement of profit or loss, attributable to changes in their credit risk	<b>083</b>	0	0	0	0
4 Actuarial gains/losses on the defined benefit obligation	<b>084</b>	0	0	0	0
5 Other items that will not be reclassified	<b>085</b>	0	0	0	0
6 Income tax relating to items that will not be reclassified	<b>086</b>	0	0	0	0
IV Items that may be reclassified to profit or loss (ADP 088 to 095)	<b>087</b>	0	0	0	0
1 Exchange rate differences from translation of foreign operations	<b>088</b>	0	0	0	0
2 Gains or losses from subsequent measurement of debt securities at fair value through other comprehensive income	<b>089</b>	0	0	0	0
3 Profit or loss arising from effective cash flow hedging	<b>090</b>	0	0	0	0
4 Profit or loss arising from effective hedge of a net investment in a foreign operation	<b>091</b>	0	0	0	0
5 Share in other comprehensive income/loss of companies linked by virtue of participating interests	<b>092</b>	0	0	0	0
6 Changes in fair value of the time value of option	<b>093</b>	0	0	0	0
7 Changes in fair value of forward elements of forward contracts	<b>094</b>	0	0	0	0
8 Other items that may be reclassified to profit or loss	<b>095</b>	0	0	0	0
9 Income tax relating to items that may be reclassified to profit or loss	<b>096</b>	0	0	0	0
<b>V NET OTHER COMPREHENSIVE INCOME OR LOSS (ADP 080+087-086 -096)</b>	<b>097</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 078+097)</b>	<b>098</b>	<b>61.301.063</b>	<b>8.993.710</b>	<b>80.387.081</b>	<b>-788.399</b>
<b>APPENDIX to the Statement on comprehensive income (to be filled in by undertakings that draw up consolidated statements)</b>					
<b>VI COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (ADP 100+101)</b>	<b>099</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
1 Attributable to owners of the parent	<b>100</b>	0	0	0	0
2 Attributable to minority (non-controlling) interest	<b>101</b>	0	0	0	0

**STATEMENT OF CASH FLOWS - indirect method**  
for the period 01.01.2021 to 30.09.2021

in HRK

Submitter: ERICSSON NIKOLA TESLA D.D.

Item	ADP code	Same period of the previous year	Current period
1	2	3	4
<b>Cash flow from operating activities</b>			
1 Pre-tax profit	001	68.354.955	92.034.807
2 Adjustments (ADP 003 to 010):	002	37.400.070	32.035.362
a) Depreciation	003	31.728.585	34.482.899
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	-37.210	-14.987
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	-95.102	-229.325
d) Interest and dividend income	006	-1.802.977	-2.490.289
e) Interest expenses	007	0	806.628
f) Provisions	008	0	0
g) Exchange rate differences (unrealised)	009	3.127.235	-2.678.739
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	4.479.539	2.159.175
<b>I Cash flow increase or decrease before changes in working capital (ADP 001+002)</b>	011	<b>105.755.025</b>	<b>124.070.169</b>
3 Changes in the working capital (ADP 013 to 016)	012	102.516.967	39.238.026
a) Increase or decrease in short-term liabilities	013	-112.024.998	107.634.463
b) Increase or decrease in short-term receivables	014	126.133.897	-32.105.779
c) Increase or decrease in inventories	015	92.656.178	-37.549.746
d) Other increase or decrease in working capital	016	-4.248.110	1.259.088
<b>II Cash from operations (ADP 011+012)</b>	017	<b>208.271.992</b>	<b>163.308.195</b>
4 Interest paid	018	-664.993	-979.981
5 Income tax paid	019	-406.638	-78.545
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)</b>	020	<b>207.200.361</b>	<b>162.249.669</b>
<b>Cash flow from investment activities</b>			
1 Cash receipts from sales of fixed tangible and intangible assets	021	154.979	100.493
2 Cash receipts from sales of financial instruments	022	5.104.666	0
3 Interest received	023	901.906	2.579.979
4 Dividends received	024	58.616	59.724
5 Cash receipts from repayment of loans and deposits	025	16.017.347	0
6 Other cash receipts from investment activities	026	9.115.046	1.324.523
<b>III Total cash receipts from investment activities (ADP 021 to 026)</b>	027	<b>31.352.560</b>	<b>4.064.719</b>
1 Cash payments for the purchase of fixed tangible and intangible assets	028	-42.680.199	-9.311.079
2 Cash payments for the acquisition of financial instruments	029	0	0
3 Cash payments for loans and deposits for the period	030	-15.000.000	-1.208.484
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	0	0
<b>IV Total cash payments from investment activities (ADP 028 to 032)</b>	033	<b>-57.680.199</b>	<b>-10.519.563</b>
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)</b>	034	<b>-26.327.639</b>	<b>-6.454.844</b>
<b>Cash flow from financing activities</b>			
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037	19.525.750	0
4 Other cash receipts from financing activities	038	0	0
<b>V Total cash receipts from financing activities (ADP 035 to 038)</b>	039	<b>19.525.750</b>	<b>0</b>
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	0	-11.308.105
2 Cash payments for dividends	041	-390	-109.165.903
3 Cash payments for finance lease	042	-8.575.000	-8.911.636
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	-1.234.760	-3.239.730
5 Other cash payments from financing activities	044		
<b>VI Total cash payments from financing activities (ADP 040 to 044)</b>	045	<b>-9.810.150</b>	<b>-132.625.374</b>
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)</b>	046	<b>9.715.600</b>	<b>-132.625.374</b>
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	-1.533.786	275.231
<b>D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)</b>	048	<b>189.054.536</b>	<b>23.444.682</b>
<b>E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	049	81.832.522	245.833.070
<b>F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)</b>	050	<b>270.887.058</b>	<b>269.277.752</b>

**STATEMENT OF CASH FLOWS - direct method**  
for the period 01.01.2021 to 30.09.2021

in HRK

Submitter: ERICSSON NIKOLA TESLA D.D.

Item	ADP code	Same period of the previous year	Current period
1	2	3	4
<b>Cash flow from operating activities</b>			
1 Cash receipts from customers	001	0	0
2 Cash receipts from royalties, fees, commissions and other revenue	002	0	0
3 Cash receipts from insurance premiums	003	0	0
4 Cash receipts from tax refund	004	0	0
5 Other cash receipts from operating activities	005	0	0
I Total cash receipts from operating activities (ADP 001 to 005)	006	0	0
1 Cash payments to suppliers	007	0	0
2 Cash payments to employees	008	0	0
3 Cash payments for insurance premiums	009	0	0
4 Interest paid	010	0	0
5 Income tax paid	011	0	0
6 Other cash payments from operating activities	012	0	0
II Total cash payments from operating activities (ADP 007 to 012)	013	0	0
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 006 + 013)</b>	<b>014</b>	<b>0</b>	<b>0</b>
<b>Cash flow from investment activities</b>			
1 Cash receipts from sales of fixed tangible and intangible assets	015	0	0
2 Cash receipts from sales of financial instruments	016	0	0
3 Interest received	017	0	0
4 Dividends received	018	0	0
5 Cash receipts from the repayment of loans and deposits	019	0	0
6 Other cash receipts from investment activities	020	0	0
<b>III Total cash receipts from investment activities (ADP 015 to 020)</b>	<b>021</b>	<b>0</b>	<b>0</b>
1 Cash payments for the purchase of fixed tangible and intangible assets	022	0	0
2 Cash payments for the acquisition of financial instruments	023	0	0
3 Cash payments for loans and deposits	024	0	0
4 Acquisition of a subsidiary, net of cash acquired	025	0	0
5 Other cash payments from investment activities	026	0	0
<b>IV Total cash payments from investment activities (ADP 022 to 026)</b>	<b>027</b>	<b>0</b>	<b>0</b>
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 021 + 027)</b>	<b>028</b>	<b>0</b>	<b>0</b>
<b>Cash flow from financing activities</b>			
1 Cash receipts from the increase in initial (subscribed) capital	029	0	0
2 Cash receipts from issue of equity financial instruments and debt financial instruments	030	0	0
3 Cash receipts from credit principals, loans and other borrowings	031	0	0
4 Other cash receipts from financing activities	032	0	0
<b>V Total cash receipts from financing activities (ADP 029 to 032)</b>	<b>033</b>	<b>0</b>	<b>0</b>
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	034	0	0
2 Cash payments for dividends	035	0	0
3 Cash payments for finance lease	036	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	037	0	0
5 Other cash payments from financing activities	038	0	0
<b>VI Total cash payments from financing activities (ADP 034 to 038)</b>	<b>039</b>	<b>0</b>	<b>0</b>
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 033 + 039)</b>	<b>040</b>	<b>0</b>	<b>0</b>
1 Unrealised exchange rate differences in respect of cash and cash equivalents	041	0	0
<b>D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 014 + 028 + 040 + 041)</b>	<b>042</b>	<b>0</b>	<b>0</b>
<b>E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<b>043</b>	<b>0</b>	<b>0</b>
<b>F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (042+043)</b>	<b>044</b>	<b>0</b>	<b>0</b>

STATEMENT OF CHANGES IN EQUITY

for the period from 1.1.2021 to 30.9.2021

Item	ADP code	Attributable to owners of the parent														in HRK	Minority (non-controlling) interest	Total capital and reserves		
		Initial (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares and holdings (deductible item)	Statutory reserves	Other reserves	Revaluation reserves	Fair value of financial assets through other comprehensive income (available for sale)	Cash flow hedge - effective portion	Hedge of a net investment in a foreign operation - effective portion	Other fair value reserves	Exchange rate differences from translation of foreign operations	Retained profit / loss brought forward	Profits/losses for the business year				
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18 (3 to 6 - 7 + 8 to 17)	19	20 (18+19)	
<b>Previous period</b>																				
1 Balance on the first day of the previous business year	01	133.165.000	0	6.658.250	14.872.546	240.540	0	0	0	0	0	0	0	0	0	139.344.647	0	293.799.903	0	
2 Changes in accounting policies	02	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
3 Correction of errors	03	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
4 Balance on the first day of the previous business year (restated) (ADP 01 to 03)	04	133.165.000	0	6.658.250	14.872.546	240.540	0	0	0	0	0	0	0	0	0	139.344.647	0	293.799.903	0	
5 Profits/loss of the period	05	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	76.490.881	76.490.881	0	
6 Exchange rate differences from translation of foreign operations	06	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
7 Changes in revaluation reserves of fixed tangible and intangible assets	07	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8 Gains or losses from subsequent measurement of financial assets at fair value through other comprehensive income (available for sale)	08	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
9 Profit or loss arising from effective cash flow hedge	09	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	11	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
12 Actuarial gains/losses on the defined benefit obligation	12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
13 Other changes in equity unrelated to owners	13	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
14 Tax on transactions recognised directly in equity	14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
15 Decrease in initial (subscribed) capital (other than arising from the pre-bankruptcy settlement procedure or from the reinvestment of profit)	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
16 Decrease in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	16	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
17 Decrease in initial (subscribed) capital arising from the reinvestment of profit	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
18 Redemption of treasury shares/holdings	18	0	0	0	0	0	1.234.760	0	0	0	0	0	0	0	0	0	-1.234.760	-1.234.760	0	
19 Payments from members/shareholders	19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
20 Payment of share in profit/dividend	20	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-65.230.956	-65.230.956	3.268.314	3.268.314	
21 Other distributions and payments to members/shareholders	21	0	0	0	0	-969.100	-969.100	0	0	0	0	0	0	0	0	0	0	0	0	
22 Transfer to reserves according to the annual schedule	22	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
23 Increase in reserves arising from the pre-bankruptcy settlement procedure	23	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
24 Balance on the last day of the previous business year reporting period (ADP 04 to 23)	24	133.165.000	0	6.658.250	13.903.446	506.200	0	0	0	0	0	0	0	0	0	77.382.005	76.490.881	307.093.362	0	307.093.362
<b>APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by undertakings that draw up financial statements in accordance with the IFRS)</b>																				
I OTHER COMPREHENSIVE INCOME OF THE PREVIOUS PERIOD, NET OF TAX (ADP 06 to 14)	25	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
II COMPREHENSIVE INCOME OR LOSS FOR THE PREVIOUS PERIOD (ADP 05+25)	26	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	76.490.881	76.490.881	0	76.490.881
III TRANSACTIONS WITH OWNERS IN THE PREVIOUS PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 15 to 23)	27	0	0	0	0	-969.100	205.680	0	0	0	0	0	0	0	-61.962.842	0	-63.197.402	0	-63.197.402	
<b>Current period</b>																				
1 Balance on the first day of the current business year	28	133.165.000	0	6.658.250	13.903.446	506.200	0	0	0	0	0	0	0	0	0	77.382.005	76.490.881	307.093.362	0	307.093.362
2 Changes in accounting policies	29	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
3 Correction of errors	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
4 Balance on the first day of the current business year (restated) (ADP 28 to 30)	31	133.165.000	0	6.658.250	13.903.446	506.200	0	0	0	0	0	0	0	0	0	77.382.005	76.490.881	307.093.362	0	307.093.362
5 Profits/loss of the period	32	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	80.387.081	80.387.081	0	
6 Exchange rate differences from translation of foreign operations	33	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
7 Changes in revaluation reserves of fixed tangible and intangible assets	34	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
8 Gains or losses from subsequent measurement of financial assets at fair value through other comprehensive income (available for sale)	35	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
9 Profit or loss arising from effective cash flow hedge	36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	38	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
12 Actuarial gains/losses on the defined benefit obligation	39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
13 Other changes in equity unrelated to owners	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
14 Tax on transactions recognised directly in equity	41	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
15 Decrease in initial (subscribed) capital (other than arising from the pre-bankruptcy settlement procedure or from the reinvestment of profit)	42	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
16 Decrease in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
17 Decrease in initial (subscribed) capital arising from the reinvestment of profit	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
18 Redemption of treasury shares/holdings	45	0	0	0	0	25.000.000	3.238.770	0	0	0	0	0	0	0	-25.000.000	0	-3.238.770	0	-3.238.770	
19 Payments from members/shareholders	46	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
20 Payment of share in profit/dividend	47	0	0	0	0	0	0	0	0	0	0	0	0	0	-109.162.418	0	-109.162.418	0	-109.162.418	
21 Other distributions and payments to members/shareholders	48	0	0	0	0	0	0	0	0	0	0	0	0	0	2.284.802	0	2.284.802	0	2.284.802	
22 Carryforward per annual plane	49	0	0	0	0	0	0	0	0	0	0	0	0	0	76.490.881	-76.490.881	0	0	0	
23 Increase in reserves arising from the pre-bankruptcy settlement procedure	50	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
24 Balance on the last day of the current business year reporting period (ADP 31 to 50)	51	133.165.000	0	6.658.250	38.903.446	3.745.990	0	0	0	0	0	0	0	0	0	21.995.270	80.387.081	277.363.117	0	277.363.117
<b>APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by undertakings that draw up financial statements in accordance with the IFRS)</b>																				
I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX (ADP 33 to 41)	52	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 32 to 52)	53	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	80.387.081	80.387.081	0	80.387.081
III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 42 to 50)	54	0	0	0	0	25.000.000	3.238.770	0	0	0	0	0	0	0	-55.386.735	-76.490.881	-110.117.346	0	-110.117.346	

## NOTES TO FINANCIAL STATEMENTS - TFI

(drawn up for quarterly reporting periods)

Name of the issuer: ERICSSON NIKOLA TESLA D.D.

Personal identification number (OIB): 84771175

Reporting period: Q3 2021

Notes to financial statements for quarterly periods include:

a) explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the reporting semi-annual period of the issuer with respect to the last business year, information is provided regarding these events and relevant information published in the last annual financial statement is updated (items 15 to 15C IAS 34 - Interim financial reporting)

b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the semi-annual reporting period

c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the semi-annual reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes (item 16.A) in IAS 34 - Interim financial reporting)

d) a description of the financial performance in the case of the issuer whose business is seasonal (items 37 and 38 IAS 34 - Interim financial reporting)

e) other commitments prescribed by IAS 34 - Interim financial reporting

f) in the notes to quarterly periods financial statements, in addition to the information stated above, information in respect of the following matters shall be disclosed:

1. ultimate parent company's name, address, legal form, country of establishment, entity's registration number and, if applicable, the indication whether the undertaking is undergoing liquidation, bankruptcy proceedings, shortened termination proceedings or extraordinary administration

2. adopted accounting policies (only an indication of whether there has been a change from the previous period)

3. the total amount of any financial commitments, guarantees or contingencies that are not included in the balance sheet, and an indication of the nature and form of any valuable security which has been provided; any commitments concerning pensions of the undertaking within the group or company linked by virtue of participating interest shall be disclosed separately

4. the amount and nature of individual items of income or expenditure which are of exceptional size or incidence

5. amounts owed by the undertaking and falling due after more than five years, as well as the total debts of the undertaking covered by valuable security furnished by the undertaking, specifying the type and form of security

6. average number of employees during the financial year

7. where, in accordance with the regulations, the undertaking is relieved of the cost of salaries in part or in full, information on the amount of the total cost of employment during the reporting period due to the amount directly debiting the costs of the period and the amount debited to the value of the services during the period, showing separately the total amount of net salaries and the amount of taxes, contributions from salaries and contributions on salaries

8. where a provision for deferred tax is recognised in the balance sheet, the deferred tax balances at the end of the financial year, and the movement of these balances during the reporting period

9. the name and registered office of the undertaking, including the name of the nominal value, the accounting par value of the shares subscribed during the financial year within the limits of the authorised capital

10. the existence of any participation certificates, convertible debentures, warrants, options or similar securities or rights, with an indication of their number and the rights they confer

11. the existence of any participation certificates, convertible debentures, warrants, options or similar securities or rights, with an indication of their number and the rights they confer

12. the name and registered office and legal form of each of the undertakings of which the undertaking is a member having issued liability

13. the name and registered office of the undertaking which draws up the consolidated financial statements of the largest group of undertakings of which the undertaking forms part and controlled group members

14. the name and registered office of the undertaking which draws up the consolidated financial statements of the smallest group of undertakings of which the undertaking forms part as a controlled group member and which is also included in the group of undertakings referred to in point 13

15. the place where copies of the consolidated financial statements referred to in points 13 and 14 may be obtained, provided that they are available

16. the nature and business purpose of the undertaking's arrangements that are not included in the balance sheet and the financial impact on the undertaking of such arrangements, provided that the risks or benefits arising from such arrangements are material and in so far as the disclosure of such risks or benefits is necessary for the purposes of assessing the financial position of the undertaking

17. the nature and the financial effect of material events arising after the balance sheet date which are not reflected in the profit and loss account or balance sheet

a) Explanation of business events relevant to understanding changes in the statement of financial position and financial performance are published in Press Information letter.

The financial statements have been prepared in accordance with International Financial Reporting Standards adopted by the European Union (IFRS®), on the historical cost basis, with the exception of financial instruments which are carried at fair value through profit or loss.

Policies have been consistently applied to all the periods presented.

b) Last issued annual financial statements are available at ZSE and as well at [www.ericsson.hr/report](http://www.ericsson.hr/report).

c) The interim financial statements for the first half of 2021 are prepared applying the same accounting policies as in the latest annual financial statements presented in the Annual Report for 2020.

d) The issuer does not have seasonal business activities.

e)

## Segment report

	Networks	Digital Services	Managed Services	Other	Unallocated	Total	30.9.2021	30.9.2020	30.9.2021	30.9.2020	30.9.2021	30.9.2020	30.9.2021	30.9.2020	
	906 km	906 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km	909 km
Segment sales revenue	649,408	706,488	403,624	313,938	13,836	10,918	5,031	6,062	0	0	1,071,903	1,036,771			
Operating profit	75,914	58,894	37,987	31,702	653	-1,273	431	708	-26,510	-21,903	88,375	86,716			

## Transactions with related parties:

	30.9.2021	30.9.2020
HRK 000	HRK 000	HRK 000
Sales	662,813	703,138

Purchases	204,145	244,789
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## Balances with related parties

	30.9.2021	31.12.2020
HRK 000	HRK 000	HRK 000
Receivable	88,365	97,933
Payable	29,685	29,758

1. Issuer's name, registered office (address), legal form, country of establishment, entity's registration number are disclosed in the sheet General data of this document.

2. Accounting policies have not been changed in relation to previous reporting period.

3. Financial commitments in term of guarantees that are not included in the balance sheet are not material and Management Board believes that possibility of any outflow is remote. The Company has no commitments concerning pensions that are in scope of IAS 19.

4. In the reporting period there were no individual items of income or expenditure of exceptional size or incidence.

5. The Company has no debt falling due after more than five years.

At the balance sheet date, the Company does not have debts covered by valuable securities/insurance.

6. The average number of employees during the reporting period is 2601 (Q1-Q3 2020: 2513). The Company does not categorise employees.

7. No cost of salaries was capitalised in the reporting period.

8. Provision for deferred tax is calculated annually, at balance sheet date 31 December. There were no movement in deferred tax balances during reporting period.

9. The Company has no participating interest.

10. There were no shares subscribed during the financial year within the limits of the authorised capital.

11. The Company has no participation certificates, convertible debentures, warrants, options or similar securities or rights.

12. The Company has no shares in companies having unlimited liability.

13. and 14.

The company Telekomunikacije d.o.o. (Ericsson, Tornštenski put 21, SE-164 83 Stockholm) prepares the consolidated financial statements for the larger Group of companies, in which Ericsson Nikola Tesla Group is included as an associate member of Ericsson.

15.

These consolidated reports are available at [www.ericsson.hr/en/investor/financial-reports](http://www.ericsson.hr/en/investor/financial-reports).

16.

The Company did not have any arrangements that are not included in the balance sheet, where the risks or benefits arising from such arrangements are material.

17.

There are no material events arising after the balance sheet date which are not reflected in the profit and loss account or balance sheet.

APPENDIX (Reconciliation of the differences arising due to structure and classification of the positions in TFI-POD in XLS format compared to classification of the positions in the audited annual report in PDF):

## Balance Sheet

Within the category Non-current assets in Statement of financial position total amount of Loans and receivables is indicated in TFI-POD form under AOP 021 Investments in holdings (shares) of undertakings within the group, 023 Loans, deposits, etc. to undertakings within the group, 028 Loans, deposits, etc. given, 034 Customer receivables, 035 Other receivables.

Within the category Current assets in Statement of financial position total amount of Other receivables, Income tax receivables is indicated in TFI-POD form under AOP 051 Receivables from government and other institutions, 052 Other receivables, 061 Loans, deposits, etc. given.

Within the category Equity in Statement of financial position total amount of Retained earnings is indicated in TFI-POD form under AOP 083 Retained profit/loss brought forward and 086 Profit or Loss for the business year.

Within the category Current liabilities in Statement of financial position total amount of Trade and other payables and Income tax payable is indicated in TFI-POD form under AOP 116 Liabilities for advance payments, 124 Accruals and deferred revenue and Contract liabilities is indicated in TFI-POD form under AOP 116 Liabilities for advance payments, 124 Accruals and deferred revenue.

Also, within the category Current liabilities in Statement of financial position total amount of Provisions is indicated in TFI-POD form under AOP 123 Other short-term liabilities.

Additionally, both categories Borrowings and Lease liabilities in Statement of financial position are shown under AOP 115 Liabilities to bank and other financial institutions.

PAL

Cost structure in Statement of comprehensive income (FS form) is according to function and the presentation is different from TFI-POD form where cost is presented by nature. Total amount of Cost of Sales, Selling, Administrative and Other operating expenses equals to amount of AOP 007 Operating expenses.