

Company AS PRFoods  
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Currency

Title AS PRFoods' unaudited preliminary consolidated turnover of the 4th quarter and 12 months of

Indrek Kasela, CEO, PRFoods:

"PRFoods' unaudited preliminary consolidated turnover in the 4(th) quarter of the financial year 2021/2022 amounted to 4.91 million euros (4(th) quarter 20/21: 4.87 million euros) and unaudited consolidated turnover for the twelve months was 20.59 million euros (12 months 20/21: 20.10 million euros).

From the 4th quarter, PRFoods does not report the results of Heimon Kala Oy, as the subsidiary has been sold. In connection with the sale of Heimon Kala Oy, the figures for the 4(th) quarter and twelve months of 2020/2021 have been adjusted and from now on only consolidated sales from continuing business areas and geographical units will be shown.

Unaudited preliminary consolidated turnover of the 4(th) quarter and 12 months by client group

|                                    | 4Q 21/22 | 4Q 20/21 | Change, EUR | Change, % |
|------------------------------------|----------|----------|-------------|-----------|
| Turnover by client groups, mln EUR |          |          |             |           |
| Retail chains                      | 2.22     | 2.93     | -0.71       | -24.1%    |
| Wholesale                          | 1.21     | 1.37     | -0.16       | -12.0%    |
| HoReCa                             | 0.83     | 0.54     | 0.29        | 54.1%     |
| Other revenue                      | 0.65     | 0.03     | 0.62        | 2,057.8%  |
| Total                              | 4.91     | 4.87     | 0.04        | 0.8%      |

|                                    | 12m 21/22 | 12m 20/21 | Change. EUR | Change. % |
|------------------------------------|-----------|-----------|-------------|-----------|
| Turnover by client groups. mln EUR |           |           |             |           |



|               |  |       |       |       |        |
|---------------|--|-------|-------|-------|--------|
| Retail chains |  | 9.45  | 13.20 | -3.75 | -28.4% |
| Wholesale     |  | 5.95  | 4.55  | 1.40  | 30.8%  |
| HoReCa        |  | 3.11  | 2.10  | 1.01  | 48.1%  |
| Other revenue |  | 2.08  | 0.25  | 1.83  | 732.0% |
| Total         |  | 20.59 | 20.10 | 0.49  | 2.4%   |

Unaudited preliminary consolidated turnover of the 4(th) quarter and 12 months by countries

|                                                                        |  |       |      |       |          |
|------------------------------------------------------------------------|--|-------|------|-------|----------|
| Turnover by countries, mln EUR 4Q 21/22 4Q 20/21 Change, EUR Change, % |  |       |      |       |          |
| Finland                                                                |  | 0.76  | 0.01 | 0.75  | 7,500.0% |
| Great Britain                                                          |  | 2.30  | 2.31 | -0.01 | -0.4%    |
| Latvia                                                                 |  | 0.84  | 0.89 | -0.05 | -5.6%    |
| Estonia                                                                |  | -0.04 | 0.58 | -0.62 | -106.9%  |
| Other countries                                                        |  | 1.05  | 1.08 | -0.03 | -2.8%    |
| Total                                                                  |  | 4.91  | 4.87 | 0.04  | 0.8%     |

|                                                                          |  |       |       |       |        |
|--------------------------------------------------------------------------|--|-------|-------|-------|--------|
| Turnover by countries. mln EUR 12m 21/22 12m 20/21 Change. EUR Change. % |  |       |       |       |        |
| Finland                                                                  |  | 0.70  | 0.13  | 0.57  | 438.5% |
| Great Britain                                                            |  | 10.58 | 8.99  | 1.59  | 17.7%  |
| Estonia                                                                  |  | 3.54  | 3.76  | -0.22 | -5.9%  |
| Latvia                                                                   |  | 0.54  | 2.96  | -2.42 | -81.8% |
| Other countries                                                          |  | 5.23  | 4.26  | 0.97  | 22.8%  |
| Total                                                                    |  | 20.59 | 20.10 | 0.49  | 2.4%   |

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