

Company AS TALLINNA SADAM
Type Company Release
Category Management interim statement or quaterly financial report
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Attachments:

- Tallinna Sadam Q3 2022 KPI ENG.pdf (<http://oam.fi.ee/en/download?id=6795>)
- Tallinna Sadam Q3 2022 KPI EST.pdf (<http://oam.fi.ee/en/download?id=6796>)

Currency

Title AS Tallinna Sadam operational volumes for 2022 Q3 and 9 months

In 2022 Q3, 4.4 million tonnes of cargo and 2.5 million passengers passed through the harbours of Tallinna Sadam. Compared to the same period of previous year, the number of passengers increased by 87% i.e. by 1.2 million passengers whereas the cargo volume decreased by 33%. At the same time, the number of vessel calls was relatively stable decreasing only by 4% to 1936 calls. The number of passengers and vehicles served between the Estonian mainland and the main islands and the number of charter days of the icebreaker Botnica stayed at the same level as in the previous year, utility rate of the vessel was 100%.

According to Valdo Kalm, chairman of the management board of Tallinna Sadam, the recovery of passenger business continued vigorously in the summer, the number of passengers increased by 2.3 times in 9 months year-on-year, primarily with the support of the Tallinn-Helsinki route and cruise passengers. "We are very pleased that cruise ships continue to find their way to Tallinn despite St. Petersburg's disappearance from the cruise map. Today, we have managed to recover to 70% of the pre-pandemic level in the passenger business," said Kalm.

In terms of cargo volumes, ro-ro and container volumes continue to grow, but the overall cargo volume has decreased due to the sanctions imposed on Russia. The sanctions affect the handling of liquid bulk and fertilizers (dry bulk).

Shipping volumes, i.e. the number of passengers and vehicles served by ferries, as well as the number of charter days of the icebreaker Botnica, are stable at last year's level.

The operational volumes of Tallinna Sadam group for 2022 Q3 and 9 months are presented in the following table. The data for the Q3 2022 are preliminary as of 05.10.2022. The final volumes for the period may be specified and will be published in the following financial report.



	Q3 2022	Q3 2021	Change	9M 2022	9M 2021	Change
Cargo volume by type of cargo (th tonnes)	4 370	6 541	-33.2%	13 897	17 709	-21.5%
Ro-ro	1 701	1 599	6.4%	5 235	4 818	8.7%
Dry bulk	1 156	2 976	-61.2%	4 325	7 396	-41.5%
Liquid bulk	887	1 371	-35.3%	2 195	3 737	-41.3%
Containers	508	465	9.1%	1 649	1 391	18.5%
in TEUs	60 231	56 221	7.1%	207 052	166 153	24.6%
General cargo	114	129	-12.1%	480	367	30.8%
Non-marine	5	0	-	14	1	-
Number of passengers by routes (th)	2 533	1 358	86.5%	5 337	2 327	129.4%
Tallinn-Helsinki	2 169	1 075	101.8%	4 633	1 953	137.2%
Tallinn-Stockholm	146	105	39.0%	329	105	212.9%
Muuga-Vuosaari	50	37	33.8%	129	99	30.0%
Cruise (traditional)	116	54	115.4%	170	54	216.2%
Other	52	86	-40.1%	76	116	-34.6%
Number of vessel calls by vessel type	1 936	2 010	-3.7%	5 529	5 524	0.1%
Cargo vessels	371	492	-24.6%	1 131	1 287	-12.1%
Passenger vessels (incl. Ro-Pax)	1 455	1 479	-1.6%	4 220	4 198	0.5%
Cruise vessels (traditional)	110	39	182.1%	178	39	356.4%



Ferries*

(Saaremaa and Hiiumaa lines)

Passengers (th)	897	906	-1.0%	1 852	1 759	5.3%
Vehicles (th)	394	407	-3.3%	872	862	1.1%

Icebreaker Botnica

Charter days	92	92	0,0%	206	206	0,0%
Utility rate (%)	100%	100%	0	75%	75%	0

*Ferry traffic volumes show the general demand for the service, but do not directly affect the financial results of the ferry segment, as the fee is fixed in the service contract regardless of the number of passengers and vehicles served.

More detailed statistics of passengers by nationality, gender and routes on monthly basis, can be viewed on the Tallinna Sadam web page: <https://www.ts.ee/en/statistics/>. We now also publish quarterly key figures in xlsx format: <https://www.ts.ee/en/investor/key-figures/>
Detailed statistics on the number of passengers and vehicles on passenger ferries: <https://www.praamid.ee/wp/statistics/>

Tallinna Sadam is one of the largest cargo- and passenger port complexes in the Baltic Sea region, which serves annually 10 million passengers and 20 million tons of cargo in average. In addition to passenger and freight services, Tallinna Sadam group also operates in shipping business via its subsidiaries - OÜ TS Laevad provides ferry services between the Estonian mainland and the largest islands, and OÜ TS Shipping charters its multifunctional vessel Botnica for icebreaking and construction services in Estonia and offshore projects abroad. Tallinna Sadam group is also a shareholder of an associate AS Green Marine, which provides waste management services. The group's sales in 2021 totalled EUR 110 million, adjusted EBITDA EUR 54 million and profit EUR 26 million.

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