

Company AS TALLINNA SADAM  
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Attachments:

- Tallinna Sadam KPI Q3 2023 ENG.pdf (<http://oam.fi.ee/en/download?id=7714>)
- Tallinna Sadam KPI Q3 2023 EST.pdf (<http://oam.fi.ee/en/download?id=7715>)

Currency

Title AS Tallinna Sadam operational volumes for 2023 Q3 and 9 months

In 2023 Q3, 2.9 million tonnes of cargo and 2.6 million passengers passed through the harbours of Tallinna Sadam. Compared to the same period of the previous year, the number of passengers increased by 3% whereas the cargo volume decreased by 33%. The number of vessel calls decreased by 6% to 1814 calls. The number of passengers and vehicles travelling between the Estonian mainland and the main islands increased by 4% and the utility rate of the icebreaker Botnica was 64%.

According to Valdo Kalm, Chairman of the management board of Tallinna Sadam, the steady recovery of the passenger business from the COVID-19 pandemic continues at the expected pace, 15% in nine months. "Thanks to the increase in the number of passengers, the Tallink passenger ferry "Victoria I" will be added to the Tallinn-Helsinki route from October, which means an increase in the number of passenger vessel calls in the fourth quarter. The number of cruise ship calls decreased, but thanks to the significantly improved occupancy rate of cruise ships, the volume of cruise passengers was almost at the same level as last year. The majority of the decrease in cargo volume continues to be related to the decrease in cargo of Russian origin, mainly in liquid bulk. In 2022, the sanctions were applied gradually during the year until December, and thus there are still goods of Russian origin in the comparison period. The main reason for the decrease in other cargo types is the general economic situation of both Estonia and our main trading partners," said Kalm.

Shipping volumes, i.e. the number of passengers and vehicles served by our own ferries showed an increase. The decrease in utilization rate of the icebreaker Botnica was due to the shorter charter period of the Baffinland project, so Botnica participated in three different shorter summer work projects, serving Equinor in June, British Petroleum in August, and moving to the usual Baffinland charter in northern Canada in early September.



The operational volumes of Tallinna Sadam group for 2023 Q3 and 9 months are presented in the following table. The data for the Q3 2023 is preliminary as of 06.10.2023. The final volumes for the period may be specified and will be published in the following financial report.

	Q3 2023	Q3 2022	change	9M 2023	9M 2022	change
Cargo volume by type of cargo (th tonnes)	2 920	4 361	-33,0%	9 534	13 767	-30,7%
Ro-ro	1 503	1 703	-11,7%	4 913	5 237	-6,2%
Liquid bulk	320	1 156	-72,3%	1 298	4 325	-70,0%
Dry bulk	525	874	-39,9%	1 566	2 182	-28,2%
Containers in TEUs	469	508	-7,7%	1 405	1 649	-14,8%
General cargo	102	112	-8,4%	328	366	-10,4%
Non-marine	1	8	-87,4%	24	10	151,8%
Number of passengers by routes (th)	2 600	2 533	2,7%	6 147	5 337	15,2%
Tallinn-Helsinki	2 283	2 169	5,3%	5 404	4 633	16,6%
Tallinn-Stockholm	152	146	3,9%	412	329	25,1%
Muuga-Vuosaari	58	50	15,1%	133	129	3,1%
Cruise (traditional)	96	116	-17,5%	165	170	-2,9%
Other	12	52	-76,6%	33	76	-56,4%
Number of vessel calls by vessel type	1 814	1 937	-6,4%	5 332	5 530	-3,6%
Cargo vessels	367	371	-1,1%	1 066	1 131	-5,7%
Passenger vessels (incl. Ro-Pax)	1 393	1 456	-4,3%	4 168	4 221	-1,3%



Cruise vessels (traditional)	54	110	-50,9%	98	178	-44,9%
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## Ferries

(Saaremaa and Hiiumaa lines)

Nuber of trips	7 048	7 013	0,5%	17 887	17 795	0,5%
Number of passengers (th)	934	897	4,1%	1 955	1 852	5,6%
Number of vehicles (th)	409	394	3,9%	902	872	3,5%

## Icebreaker Botnica

Charter days	59	92	-35,9%	178	206	-13,6%
Utility rate (%)	64%	100%	-35,9%	65%	75%	-13,6%

More detailed statistics of passengers by nationality, gender and routes on monthly basis, can be viewed on the Tallinna Sadam web page: <https://www.ts.ee/en/statistics/>. We now also publish quarterly key figures in xlsx format: <https://www.ts.ee/en/investor/key-figures/>  
Detailed statistics on the number of passengers and vehicles on passenger ferries: <https://www.praamid.ee/wp/statistics/>

Tallinna Sadam is one of the largest cargo- and passenger port complexes in the Baltic Sea region. In addition to passenger and freight services, Tallinna Sadam group also operates in shipping business via its subsidiaries - OÜ TS Laevad provides ferry services between the Estonian mainland and the largest islands, and OÜ TS Shipping charters its multifunctional vessel Botnica for icebreaking and construction services in Estonia and offshore projects abroad. Tallinna Sadam group is also a shareholder of an associate AS Green Marine, which provides waste management services.

## Additional information:

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