

Company AS TALLINNA SADAM
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Attachments:

- TS KPI Q1 2024 ENG.pdf (<http://oam.fi.ee/en/download?id=8270>)
- TS KPI Q1 2024 EST.pdf (<http://oam.fi.ee/en/download?id=8271>)

Currency

Title AS Tallinna Sadam operational volumes for 2024 Q1

In 2024 Q1, 3.4 million tons of cargo and 1.5 million passengers passed through the harbours of the Port of Tallinn. Compared to the same period previous year, the number of passengers increased by 5% i.e. 69 thousand passengers, while the cargo volume remained at the same level. The number of vessel calls decreased by 5% to 1 627 calls. The number of passengers travelling between the Estonian mainland and the main islands increased by 6%, the number of vehicles also increased by 6%. The number of charter days of the icebreaker Botnica stayed at the previous year's level, utility rate of the vessel was 100%.

According to Valdo Kalm, chairman of the management board of Tallinna Sadam, we are pleased with the continued growth of the number of passengers and the stabilization of the cargo business. "The number of passengers continued to grow as expected, and this in a situation where some of the passenger ships were off the line due to planned dock works. As for cargo, we can see several cargo types that exceeded the volumes of the comparison period, among other things, the volumes of containers are increasing again," explained Kalm.

Dry bulk (+37%) and general cargo (+27%) increased the most in cargo volume, as well as container volumes (+8%). The growth of dry bulk was mostly supported by the increase in volumes of wood pellets, grain, scrap metal and peat, while in general cargo the growth was evenly distributed between different cargo types. In liquid bulk, the volume of liquefied petroleum gas (LPG) fell, which was not handled this year, but which was partially balanced by the increased volumes of gasoline and vegetable oil. The decline in ro-ro cargo has slowed.

The decrease in ship calls was mainly due to the planned docking of the Eckerö Line ship Finlandia. In addition, the Tallink ship Victoria I, which was added to the Helsinki route at the end of 2023, made fewer ship calls than Star, which operated on the same route until May 2023.



Shipping volumes, i.e. the number of passengers and vehicles served by our own ferries showed an increase, and the number of charter days of the icebreaker Botnica was stable at last year's level.

The operational volumes of Tallinna Sadam group for 2024 Q1 are presented in the following table. The data for the Q1 2024 is preliminary as of 09.04.2024. The final volumes for the period may be specified and will be published in the following financial report.

	Q1	Q1	Change	Change (%)
	2024	2023		
Cargo volume by type of cargo (th tonnes)	3 364	3 364	0	0,0%
Ro-ro	1 666	1 729	-63	-3.7%
Liquid bulk	336	515	-179	-34.7%
Dry bulk	720	527	194	36.8%
Containers	506	467	38	8.2%
in TEUs	61 252	52 649	8 603	16.3%
General cargo	132	104	28	26.7%
Non-marine	4	22	-18	-81.8%
Number of passengers by routes (th)	1 465	1 396	69	4.9%
Tallinn-Helsinki	1 317	1 256	61	4.8%
Tallinn-Stockholm	99	102	-3	-2.9%
Muuga-Vuosaari	41	27	14	50.7%
Cruise (traditional)	0	0	0	-
Other	9	11	-3	-22.4%
Number of vessel calls by vessel type	1 627	1 717	-90	-5.2%



Cargo vessels	329	320	9	2.8%
Passenger vessels (incl. Ro-Pax)	1 298	1 397	-99	-7.1%
Cruise vessels (traditional)	0	0	0	-
Ferries* (Saaremaa and Hiiumaa lines)				
Numbr of trips	4 828	4 659	169	3.6%
Number of passengers (th)	372	350	21	6.1%
Number of vehicles (th)	191	181	10	5.7%
Icebreaker Botnica				
Charter days	91	90	1	1.1%
Utility rate (%)	100%	100%	0%	0.0%

*Ferry traffic volumes show the general demand for the service, but do not directly affect the financial results of the ferry segment, as the fee is fixed in the service contract regardless of the number of passengers and vehicles served.

More detailed statistics of passengers by nationality, gender and routes on monthly basis, can be viewed on the Tallinna Sadam web page: <https://www.ts.ee/en/statistics/>. We now also publish quarterly key figures in xlsx format: <https://www.ts.ee/en/investor/key-figures/>

Detailed statistics on the number of passengers and vehicles on passenger ferries: <https://www.praamid.ee/aruanalus-2/#statistika-4>

Tallinna Sadam is one of the largest cargo- and passenger port complexes in the



Baltic Sea region. In addition to passenger and freight services, Tallinna Sadam group also operates in shipping business via its subsidiaries - OÜ TS Laevad provides ferry services between the Estonian mainland and the largest islands, and OÜ TS Shipping charters its multifunctional vessel Botnica for icebreaking and offshore services in Estonia and projects abroad. Tallinna Sadam group is also a shareholder of an associate AS Green Marine, which provides waste management services.

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