



## Press release

### **SES LAUNCHES GLOBAL MARITIME+ SOLUTION TO DELIVER HIGH-SPEED CONNECTIVITY TO VESSELS TRAVERSING OCEANS**

*Maritime customers to enjoy seamless global roaming through new fully-customisable and scalable managed service*

LUXEMBOURG, 14 September 2016 -- SES S.A. (Euronext Paris and Luxembourg Stock Exchange: SESG) today announced the launch of its global SES Maritime+ service that will deliver high-speed connectivity to vessels traversing oceans.

SES Maritime+ will enable maritime customers to have easy access to customisable bandwidth and coverage packages, ensuring satellite capacity is effectively utilised. Vessels traversing the oceans will be offered seamless roaming, leveraging SES's global fleet of over 50 satellites, extensive ground infrastructure of over 20 teleports and more than 6,000 points of presence.

The managed connectivity service combines SES's global network infrastructure and hybrid satellite capacity with the latest technology from VT iDirect, enabling SES customers to deliver a complete platform solution to maritime users on a worldwide basis. Commercial benefits include customised service level agreements and scalable throughput options, with standardised pricing regardless of region or season of operation.

The global SES Maritime+ product is part of SES's enhanced data network, SES Plus, which is offering customised products and solutions to tackle the evolving needs of the mobility and enterprise markets. In March of this year, a regional Ka-band maritime+ offering was unveiled specifically to target Europe.

"SES Maritime+ gives our global customers the nimbleness and agility to customise their capacity demands whenever needed, and the peace of mind to focus on delivering the best customer service experience to the vessel owners," said Elias Zaccack, Head of Mobility Market Solutions Centre, at SES. "We will continue to further improve and develop the throughput capabilities of SES Maritime+ to ensure that vessels can travel around the world with seamless roaming."

"At VT iDirect, we support the strategic growth of key maritime providers like SES, innovating on our highly scalable platform so that our partners bring new services to market and differentiate their business," said Kevin Steen, Senior Vice President of Global Sales and Chief Operating Officer at VT iDirect. "Demand for VSAT connectivity continues to grow and is generating significant value across the maritime sector through a range of business, crew and passenger applications. Today, a new wave of service innovations like SES Maritime+ is making VSAT networks more powerful, affordable and easier to use, which drives even greater return on investment for maritime operators."



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## About SES

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. Focusing on value-added, end-to-end solutions in four key market verticals (video, enterprise, mobility and government), SES provides satellite communications services to broadcasters, content and internet service providers, and mobile and fixed network operators, as well as business and governmental organisations worldwide. SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES's subsidiary, MX1, is one of the leading media service providers and offers a full suite of innovative digital video and media services. Through its ownership of O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fibre, SES significantly enhanced existing video and data capabilities. SES is the first satellite provider in the world to deliver a differentiated and entirely scalable GEO-MEO offer with powerful technical capabilities across numerous market segments and geographies.

At SES we are shaping new ecosystems and laying the groundwork for new foundations.

Further information available at: [www.ses.com](http://www.ses.com).