

# Press release

# U.S. DoD Contracts MEO Services via Blanket Purchase Agreement with SES Government Solutions

Under the Blanket Purchase Agreement (BPA), U.S. Department of Defense will receive Medium Earth Orbit low-latency high throughput services from SES Government Solutions

Luxembourg, 4 June 2018 - SES Government Solutions (SES GS), a wholly owned subsidiary of SES, has signed a single-award Blanket Purchase Agreement (BPA) with the U.S. Department of Defense (DoD) for Medium Earth Orbit (MEO) low-latency High Throughput Satellite (HTS) services. The total amount of all orders placed against the BPA cannot exceed USD 516.7 million over a five-year period of performance from 1 May 2018 through 30 April 2023.

With this agreement, U.S. DoD customers will have the opportunity to access SES's industry-leading O3b MEO services worldwide. The BPA scope of work includes managed services (HTS capacity and broadband services, gateway services, and monitoring and control services), satellite terminals, field service representative (FSR) support, training and terrestrial backhaul.

"SES GS is excited to receive this award and looks forward to expediting service delivery to our DoD customers," said Pete Hoene, SES GS President and CEO. "This vehicle will enhance resiliency while enabling global access to fiber-like communications worldwide."

SES GS currently provides over five Gbps of MEO HTS capability to 18 different U.S. Government sites worldwide. U.S. Government customers have access to 16 O3b MEO satellites. In 2021, these end users will have access to O3b mPOWER, the next-generation satellite-based communications system that sets new industry benchmarks for capacity, flexibility and coverage.

## For further information please contact:

Markus Payer Corporate Communications & PR Tel. +352 710 725 500 Markus.Payer@ses.com

Natalia Kossobokova Marketing & Communications SES Government Solutions Tel. +1 703 646 7231 Natalia.Kossobokova@ses-gs.com



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#### **About SES Government Solutions**

SES Government Solutions, a subsidiary of global satellite operator SES, is exclusively focused on meeting the satellite communications needs of the U.S. Government. Leveraging more than four decades of experience in the government Satcom market, SES Government Solutions offers robust and secure end-to-end satellite communications solutions. Further information can be found at <a href="https://www.ses-gs.com">www.ses-gs.com</a>

## **About SES**

SES is the world-leading satellite operator and the first to deliver a differentiated and scalable GEO-MEO offering worldwide, with more than 50 satellites in Geostationary Earth Orbit (GEO) and 16 in Medium Earth Orbit (MEO). SES focuses on value-added, end-to-end solutions in two key business units: SES Video and SES Networks. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators, governments and institutions. SES's portfolio includes ASTRA, O3b and MX1, a leading media service provider that offers a full suite of innovative digital video and media services. SES is listed on the Euronext Paris and Luxembourg Stock Exchange (ticker: SESG). Further information available at <a href="https://www.ses.com">www.ses.com</a>