PRESS RELEASE

TeraPlast continues its accelerated growth: 26% increase in turnover and 59% increase in EBITDA in the first nine months of 2025

Bistrița, October 30, 2025

TeraPlast Group's performance in the first nine months of 2025 reflects the strength of its development strategy and operational efficiency in a complex market environment. Growth was driven by sustained demand in the Installations division, by expansion into Western markets through the Wolfgang Freiler Group, which contributed throughout the entire reporting period, and by Optiplast in Croatia, which supported the quantitative increase in flexible packaging.

At the same time, operational improvements in the Packaging division placed less pressure on consolidated profitability. The integration of international operations and the increase in exports to 35% of total turnover (vs. 25% at Q3/2024) confirm the Group's strategic direction of becoming a strong regional player with a solid foundation for long-term growth.

„The results for the first nine months of the year reflect TeraPlast Group's maturity and demonstrate that our strategy of balancing the domestic and external markets is delivering. The acquisitions outside Romania have proven their value, even though there is still room for improvement and growth in the coming years. We continue our transformation into a regional leader capable of managing change and seizing market opportunities, and we will keep growing." said Mr. Bogdan Crăciunaș, Chief Financial Officer of TeraPlast Group.

Key figures – first nine months of 2025 vs. first nine months of 2024:

- +26% – increase in consolidated turnover, from RON 681.2 million to RON 857.4 million;
- +59% – increase in EBITDA, from RON 45.2 million to nearly RON 72 million;
- +1.8 pp – EBITDA margin rose to 8.4%, compared to 6.6%;
- +17% – increase in total volumes, from over 84,000 tons to nearly 99,000 tons;
- +73% – increase in sales outside Romania, reaching almost RON 300 million, representing 35% of total turnover;

- RON 6.3 million net result, compared to RON -6.9 million after the first nine months of 2024.

„The net result remains in positive territory, despite the impact of non-recurring expenses related to the acquisition of Aquatica Experience, as was also the case with previous acquisitions. However, the ongoing contracts will ensure Aquatica Experience's profitability over time.

At the same time, the operating profit increased by 160%, from RON 11.3 million to RON 29.4 million, and this, together with the evolution of the turnover, bringing us closer to the RON 1 billion milestone, is in line with the commitments made to our shareholders at the beginning of 2025." added Mr. Crăciunaș.

TeraPlast Group Results for the first nine months of 2025

amounts in RON, thousand	**9M/2025**	**9M/2024**	**Variation 9M/'25 vs 9M/'24**
Turnover, of which	**857,372**	**681,159**	**26%**
Installations*	625,061	485,707	29%
Granules*	69,723	71,246	-2%
Packaging*	122,834	86,789	42%
Windows*	39,754	37,416	6%
Gross margin	**319,833**	**240,177**	**33%**
EBITDA, of which	**71,816**	**45,211**	**59%**
Group EBITDA Margin	***8.4%***	***6.6%***	
Installations	64,175	46,859	37%
EBITDA Margin	*10.3%*	*9.6%*	
Granules	8,129	7,105	14%
EBITDA Margin	*11.7%*	*10.0%*	
Packaging	-1,090	-10,668	90%
EBITDA Margin	*-0.9%*	*-12.3%*	
Windows	602	1,915	-69%
EBITDA Margin	*1.5%*	*5.1%*	
Net result	**6,272**	**-6,995**	**190%**

* The Installations segment includes TeraPlast's complete installation systems, the Wolfgang Freiler Group, Palplast Moldova, the Aquatica Experience Group, and micronized recycled PVC from TeraPlast Recycling.
The Granules segment includes PVC granules produced by TeraPlast and recycled granules from TeraPlast Recycling.
The Packaging segment comprises flexible packaging from TeraBio Pack, Optiplast, and stretch film produced by Opal.
The Windows segment includes windows and doors manufactured by TeraGlass.

Division Performance

Installations: 73% of Group revenue

- Turnover of RON 625 million in the first nine months of 2025, up 29% compared to the first nine months of 2024.
- EBITDA of RON 64.2 million, up 37% compared to the first 3 quarters of last year.
- EBITDA margin of 10.3% in 9M/2025, compared to 9.6% in 9M/2024.

The Installations division continued its growth trajectory, supported by robust domestic demand and by the contribution of the Wolfgang Freiler Group, resulting in a 20% quantitative increase compared to the first nine months of 2024. In 2025, the Wolfgang Freiler Group has been consolidated for the entire three quarters, compared to only two quarters in 2024.

On the local market, the Anghel Saligny program experienced a slowdown and settlement delays, while the PNRR (National Recovery and Resilience Plan) is generating an increasing number of tenders, though at a slower implementation pace than those under Anghel Saligny. Despite this, the segment benefited from solid demand for infrastructure products.

In external markets, Wolfgang Freiler began to capitalize on diversification efforts, achieving visible results in Austria and Germany, both markets with strong growth potential, where TeraPlast is expanding its product range with new pipe systems.

Granules: 8% of Group revenue

- Turnover of RON 69.7 million, slightly down 2% from RON 71 million in the first nine months of 2024.
- EBITDA of RON 8 million, up 14% from RON 7 million in 9M/2024.

- EBITDA margin increased by 1.7 pp, from 10% after the first nine months of 2024, to 11.7% in the same period of 2025.

The local market was affected by lower order volumes from the PVC cable industry and by intensified price competition, driven by local producers lowering prices and especially by increased non-EU imports. In this context, maintaining the EBITDA margin within parameters was possible mainly due to exports to Western Europe.

Packaging: 14% of Group revenue

- Turnover of RON 122.8 million, up 42% compared to RON 86.8 million in 9M/2024.
- EBITDA, while still negative, narrowed significantly to RON -1 million, compared to RON -10.6 million in the same period of 2024.

The Packaging division maintained its performance in the retail segment, which includes major retail chains and local distributors, strengthening its position with traditional customers following the tenders.

The industrial products segment and the exports were impacted by intense price pressure caused by both intra-EU and extra-EU imports, with the latter having an impact that could not be offset by retail segment's evolution.

Nevertheless, the division's negative EBITDA was reduced, due to lower losses from Opal and the positive contribution of Optiplast (Croatia).

Windows: 5% of Group revenue

- Turnover of RON 39.8 million, up 6% compared to RON 37.4 million in 9M/2024.
- EBITDA of RON 602 thousand, down 69% compared to RON 1.9 million in the first nine months of the last year.

The division benefits from a solid portfolio of rehabilitation projects scheduled for completion, and the market shows strong prospects for future projects on this segment.

Demand was primarily driven by aluminum systems, which are predominantly used in non-retail projects.

Profitability in the first nine months of 2025 was affected by the increase in raw material prices, especially glass, which could not be fully passed on to retail customers through the selling prices.

About TeraPlast Group

TeraPlast Group is the largest polymer processor in Southeastern Europe. The Group is composed of the following companies: TeraPlast, TeraGlass, TeraPlast Recycling, TeraBio Pack, Palplast (Rep. of Moldova), the Wolfgang Freiler Group companies (Austria and Hungary), Optiplast (Croatia), and the Aquatica Experience Group companies.

Since July 2, 2008, TeraPlast SA has been listed on the Bucharest Stock Exchange under the symbol TRP. The company's shares are included in the BET reference index of the Bucharest Stock Exchange, as well as in the FTSE Russell Small Cap and Global All Cap indices, and the MSCI Frontier IMI indices.

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The report containing the consolidated unaudited financial results for the first nine months of 2025 is available on the website https://investors.teraplast.ro/reports-and-information/financial-reports/ and on the Bucharest Stock Exchange website, TRP symbol.