



Facts and Figures.

H1 2010.

 **JUNGHEINRICH**

Your top brand in the world of logistics.





Material handling equipment, racks and services from a single supplier.

Material handling equipment

- Hand pallet trucks
- Battery-powered pedestrian-controlled pallet trucks
- Battery-powered pedestrian trucks
- Battery-powered three-wheel forklift trucks
- Battery-powered four-wheel forklift trucks
- Diesel forklift trucks
- LPG powered forklift trucks
- Reach trucks
- Horizontal order pickers
- Vertical order pickers
- High-rack order pickers
- High-rack forklift trucks
- Tow tractors



Rack systems

- Compartmentalised racks
- Wide-span racks
- Pallet racks
- Cantilever racks
- Warehouse platforms

Logistics systems

- Complete logistics solutions
- Material flow systems
- Warehouse management systems

Services

- Rental forklift trucks
- Used forklift trucks
- After-sales services
- Financial services
- Full-service performance package
- Fleet management
- Driver training
- Jungheinrich-PROFISHOP



www.jh-profishop.de



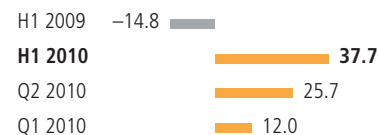
At a glance.

Jungheinrich Group at a glance

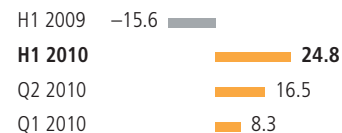
		Q2 2010	Q2 2009	Change in %	H1 2010	H1 2009	Change in %	Year 2009
Incoming orders	million €	482	414	16.4	915	819	11.7	1,654
Net sales								
Germany	million €	114	120	-5.0	219	238	-8.0	466
Abroad	million €	332	297	11.8	614	592	3.7	1,211
Total	million €	446	417	7.0	833	830	0.4	1,677
Foreign ratio	%	74	71	-	74	71	-	72
Orders on hand (06/30)	million €				276	223	23.8	208
Capital expenditures¹	million €	6	13	-53.8	9	27	-66.7	46
Earnings before interest and taxes (EBIT)	million €	25.7	-12.0	314.2	37.7	-14.8	354.7	-71.7
EBIT return on sales (ROS)	%	5.8	-2.9	-	4.5	-1.8	-	-4.3
Earnings before taxes (EBT)	million €	24.8	-12.1	305.0	36.3	-15.2	338.8	-74.5
Net income (loss)	million €	16.5	-12.0	237.5	24.8	-15.6	259.0	-55.2
Earnings per preferred share	€	0.48	-0.35	237.1	0.76	-0.43	276.7	-1.59
Employees (06/30)								
Germany					4,622	4,848	-4.7	4,793
Abroad					5,369	5,597	-4.1	5,473
Total					9,991	10,445	-4.3	10,266

¹ Tangible and intangible assets excluding capitalized development costs.

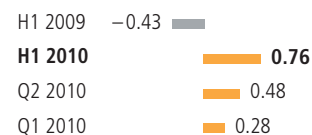
Earnings before interest and taxes in million €



Net income (loss) in million €



Earnings per preferred share in €





We make intralogistics your factor for success.

The increase in global distribution flows and the steadily accelerating pace of IT development are changing the face of intra-company logistics. The result is that made-to-measure, all-round solutions are replacing the classic product offering.

Jungheinrich AG is one of the leading international suppliers in the fields of materials handling equipment, warehousing technology and material flow technology.

The company offers its customers a comprehensive product range of forklift trucks, shelving systems, services and advice for complete intralogistics.

In its direct sales network with 17 sites in Germany. From Flensburg to Munich, from Bonn to Berlin.

With its own sales and service companies in 31 European and non-European countries. From Norway to Spain, from Brazil and Russia to China. And with a large number of representative offices such as for example those in Australia, South Africa and India. Mitsubishi Caterpillar Forklift America Inc. is Jungheinrich's exclusive sales partner in North America.

With the four production plants in Norderstedt, Lüneburg, Moosburg and Landsberg in Germany. With an additional plant in Qingpu (China).

The performance spectrum is being extended further. Jungheinrich has evolved from a producer of materials handling equipment to a manufacturing logistics service provider. Today, roughly 800 sales consultants as well as more than 3.400 mobile service engineers maintain a close-knit network providing competent consulting and comprehensive service all around the globe.

In short, they give you the good feeling that you can rely entirely on Jungheinrich in all questions of intra-company logistics.

Jungheinrich
Aktiengesellschaft

Am Stadtrand 35
22047 Hamburg, Germany
Telephone +49 40 6948-0
Fax +49 40 6948-1777

www.jungheinrich.com
info@jungheinrich.com

 **JUNGHEINRICH**
Well worthwhile