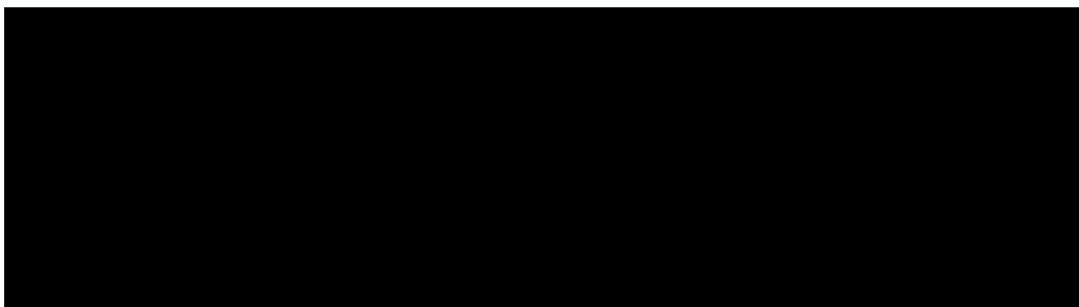


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# ANTONIS ANTONIOU

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## *Personal information:*



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## *Professional Experience & Brief Description of Duties:*

**9/2010 – σήμερα**      ***Prochoice Chrimatistiriaki Ltd***  
***Director Compliance and Risk Management***

- Responsible for the control procedures followed in the company.
- Responsible for the risk assessment undertaken and the exposure taken by the company.
- Responsible for the introduction and monitoring of the company's policy.
- Responsible for the Risk monitoring of the markets in which the company operates. Monitor risk exposures such as liquidity risk, operational risk, equity risk and foreign exchange risk.
- Responsible for rating the company's customer base and the classification of customers depending on the risk undertaken for each one of them. Responsible for conducting KYC for company's clients.
- Responsible for the company's movement of capital and monitoring clients through the company and responsible for the process of compliance funds to prevent money laundering (anti -money laundering).

**11/2003 – 8/2010**      ***Cooperative Credit Society Athienou***  
***Manager Commercial Sector***

- Responsible for the smooth running of the operations of feed production plant (8 people).
- Preparation of budget and future projections of income and expenses
- Responsible for monitoring of the plant raw material needs so that imports of raw materials be made promptly.
- Conduct research on international and local prices of various raw materials.
- Monitoring of prices of raw materials from the Chicago Board of Trade on a daily basis.
- Communication with suppliers of raw materials.
- Customer Information on imports of raw materials and finding new customers for the sale of raw materials which we import.
- Administration and staff responsible for the pricing policy of the company.
- Monitoring of sales area and responsible for the timely collection of receivables.
- Responsible for the smooth running of the operations of the milking area (4 people). Communication with suppliers, personnel responsible for the pricing policy of the company, market monitoring for new products, responsible for

the supply of customers and responsible for monitoring income and expenditure of the sector.

- Responsible for the smooth running of operations of the Company's petroleum station (3 persons)
- Communication with suppliers of fuel and oil, responsible staff, finding new customers monitor the market for potential increase or decrease in fuel prices, with competence to analyze income and expenses of the station.

**4/1999 – 10/2003      *Cooperative Credit Society Athienou*  
*Internal Audit***

- Implementation of internal operations and the company's structure.
- Check the working staff and compliance with internal regulations.
- Monitor income and expenses of the company.
- Monitoring of the company's loans.
- Member of the team for making the interest payable company policy.
- Communication with partners and customers of the company.
- Information on new banking products and services.
- Attendance at the guardianship and enforcement thereof.

**4/1997 - 4/1999      *A.L.Prochoice Stockbrokers*  
*Annex Officer***

- Manager of the company's office in the free area of Famagusta based in Paralimni.
- Manage client portfolios.
- Execution of client orders for equity trading.
- Monitoring general meetings of listed companies in the CSE.
- Analysis of accounts of companies listed on the CSE.
- Analysis of the degree of risk regarding finding investment opportunities.
- Member of the group making the investment strategy of the company.
- Contacting customers to find new customers

**Educational:**

<b>9/1994 -12/1995</b>	Saint John's University, New York Master of Business Administration Specialization: Finance - International Finance
<b>9 / 1991-5 / 1993</b>	The Bernard M.Baruch College, New York Bachelor of Business Administration Specialization: Accounting
<b>9/1989-5 / 1991</b>	Laguardia Community College, New York Business Administration Undergraduate Specialization: Accounting
<b>9/1980-6 / 1986</b>	American Academy, Larnaca

**Academic Qualifications :**

**1995**

***MBA in International Finance***

Indicative topics that I attended are:

- Business Forecasting
- Corporate Financial Management
- International Managerial Statistics
- Internal Bus Law & Negotiation
- Organization Behavior
- International Trade and Investment
- System Management of Operations & Production

**1993**

***BBA in Accountancy***

Indicative topics that I attended are:

- Financial Accounting
- Cost Accounting
- Business Policy
- Production & Operation Management
- Principals of Auditing
- Corporation Finance

**Professional & other certificates:**

**2001-2002**

***Pancyprian Cooperative Confederation***

- The institution of Mutual Funds
- Internal Audit
- Supervision of Cooperative Institutions
- The impact of interest rate liberalization in the management of deposits and loans

***Pricewaterhouse Coopers***

- Performance Management Systems
- Redesign processes and administrative capacity

**2012-2013**

***CSE & CySEC***

- Internal Audit Seminar - CSE
- ICAAP Seminar & SREP – CYSEC
- AML Seminar - CFSFA

**Professional Certifications:**

- Representative Stock Exchange CSE (Exam 20.03.2013) for executing trades
- Professional Competence Certificate (CN 1547) for the provision by an IF to provide the service for execution of orders on behalf of clients

**Capacities:**

- MS – Office ( Microsoft Word, Excel, Power Point)
- Technical Analysis.
- Knowledge of Financial Instruments and markets
- Use the internet for communication and correspondence.
- Use of computerized system for execution (VISION)
- Greek and English