

## **EUROPEAN RELIANCE S.A.**

S.A. REGISTRATION NUMBER: 12855/05/B/86/35, GENERAL ELECTRONIC COMMERCIAL REGISTRY: 322801000

KIFISIAS AVENUE 274, 15232, CHALANDRI

## FINANCIAL DATA AND INFORMATION FOR THE PERIOD OF 1 JANUARY 2015 UNTIL 31 DECEMBER 2015

(Published according to Codified Law 2190/20, art. 135 for companies preparing annual financial statements, consolidated or not, in accordance with IFRS)

The financial information derived from the financial statements, provide a general presentation of the financial position and results of "EUROPEAN RELIANCE S.A." and the Group. Therefore, we recommend to the reader, before any investment decision or transaction is performed with the company, to visit the web site of the company, where the financial statements together with the review report of the external auditor.

COMPANY'S PROFILE

Responsible Authority:

Company's web side:

Date of Approval of Financial Statements:

Bank of Greece

www.europaikipisti.gr

March, 23th 2016

The Certified Auditor: Efstathios P. Kagioulis (Reg. N.13271)
Auditing Company: PKF EUROAUDITING S.A. (Reg. N.132)
Type of Auditor's Report: Non qualified

BOARD OF DIRECTORS COMPOSITION:

Stavros Lekkakos, Chairman Nikolaos Halkiopoulos, Executive Vice Chairman Christos Georgakopoulos, Managing Director Stefanos Verzovitis, Executive Member Eric Christofer Sharp, Executive Member Theodoros Chronis, Non Exdecutive Member Georgios Konstantinidis, Non Exdecutive Member Christoforos Poulios, Independent Non Executive Member Georgios Diamantopoulos, Independent Non Executive Member

OTATEMENT OF FIN	IANGIAL POSITION				OTATEMENT OF O	OMBREHENON/E IN	2011		
STATEMENT OF FIN	<u>STATEMENT OF COMPREHENSIVE INCOME</u> (consolidated and non-consolidated) amounts in thousand €								
(consolidated and non-consolidated) amounts in thousand €  GROUP			PARENT COMPANY		(consolidated and non-con	GROUP		PARENT COMPANY	
	<u></u>								
	<u>31.12.2015</u>	31.12.2014	31.12.2015	31.12.2014		<u>1.1 - 31.12.2015</u>	1.1 - 31.12.2014	<u>1.1 - 31.12.2015</u>	1.1 - 31.12.2014
<u>ASSETS</u>					Premiums	172.655	166.326	172.655	166.326
Tangible assets for own use	18.008	18.893	17.875	18.791	Less: Premiums cedec to reinsurers	-10.724	-11.644	-10.724	-11.644
Investments in real estate	15.435	16.220	15.435	16.220	Less: Commission expenses	-39.809	-38.639	-40.156	-39.106
Intangible assets	653	396	610	357	Less: Benefits and claims paid - Net retention	-70.709	-70.255	-70.709	-70.255
Availiable for sale financial assets	236.374	214.206	235.818	213.872	Change in insurance reserves - Net retention	-21.441	-16.833	-21.441	-16.833
Held to maturity financial assets	1.987	4.247	1.987	4.247	Net investment income	2.919	2.916	2.940	2.940
Premium receivables	13.697	13.548	13.697	13.548	Profit / (loss) of insurance business	32.891	31.871	32.565	31.428
Reinsurers' receivables	11.360	9.973	11.360	9.973					
Other assets	58.078	52.246	58.184	52.798	Other income	7.866	7.070	572	698
TOTAL ASSETS	355.592	329.729	354.966	329.806	Operating expenses	-23.743	-22.052	-16.491	-15.230
					Other expenses	-657	-1.833	-569	-1.788
LIABILITIES AND EQUITY					Profit/(Loss) before tax	16.357	15.056	16.077	15.108
Financial liabilities	23.589	23.720	21.893	22.434	Profit/(Loss) net of tax (A)	11.212	10.191	11.013	10.248
Liabilities due to reinsurasnce operations	180	420	180	420	-Equity holders of the Parent	11.200	10.191	11.013	10.248
Provisions / Other liabilities	1.158	1.144	936	1.028	-Minority Rights	12	0	0	0
Total liabilities (a)	24.927	25.284	23.009	23.882					
Mathematical Reserves and Technical Provisions	49.698	41.750	49.698	41.750	Other comprehensive income net of tax (B)	-1.513	2.263	-1.501	2.317
Outstanding Claims reserves	152.920	139.583	152.920	139.583	Total comprehensive income net of tax (A) + (B)	9.699	12.454	9.512	12.565
Unearned premium reserves	39.430	44.793	39.430	44.793	-Equity holders of the Parent	9.687	12.456	9.512	12.565
Other insurance provisions	8.778	8.179	8.778	8.179	-Minority Rights	12	-2	0	0
Total technical provisions (b)	250.826	234.305	250.826	234.305					
Share capital	17.327	17.327	17.327	17.327	Basic (after taxes) earnings per share in €	0,4072	0,3706	0,4004	0,3726
Other equity instruments	62.356	52.669	63.804	54.292					
Total shareholders' equity (c)	79.683	69.996	81.131	71.619	Proposed dividend per share - in €	0,00	0,00	0,00	0,00
Minority Rights (d)	156	144	0	0					
Total equity capital (e) = (c) + (d)	79.839	70.140	81.131	71.619					
TOTAL LIABILITIES AND EQUITY (a)+(b)+(e)	355.592	329.729	354.966	329.806					
STATEMENT OF CHANGES IN EQUITY  (consolidated and non-consolidated) amounts in thousand €					<u>STATEMENT OF CASH FLOWS</u> (consolidated and non-consolidated) amounts in thousand €				
GROUP PARENT COMPANY				(consolidated and non-consolidated) amounts in thousand €  GROUP PARENT COMPANY					
	31.12.201 <u>5</u>	31.12.2014	31.12.2015	31.12.2014		1.1 - 31.12.201 <u>5</u>	<u>1.1 - 31.12.2014</u>		1.1 - 31.12.2014
Equity at the beginning of the year (01.01.2015 & 01.01.2014 respectively)	70.140	57.686	71.619	59.054	Net cash inflows / (outflows) from operating activities (a)	8.021	261	7.716	479
Total comprehensive income for the period, after income tax	9.699	12.454	9.512	12.565	Net cash inflows / (outflows) from investing activities (b)	-1.176	-381	-905	-611
Increase / (decrease) in share capital	0.000	0	0.512	0	Net cash inflows / (outflows) from financial activities (c)	1.170	-2	0	0
Dividends paid	0	0	0	0	Net increase (decrease) in cash and cash equivalents (a)+(b)+(c)	6.846	-122	6.811	-132
Purchase / (sale) of treasury shares	0	0	0	0	Cash and cash equivalents at the beginning of the year	8.794	8.916	8.347	8.479
Purchase of minority interest	0	0	0	0	Cash and cash equivalents at the end of the year	15.640	8.794	15.158	8.347
Equity at the end of the year (31.12.2015 & 31.12.2014 respectively)	79.839	70.140	81.131	71.619	1				
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## ADDITIONAL DATA AND INFORMATION

- 1. The accounting policies adopted by the Group in accordance with IFRS and which have not changed in comparison with the annual Financial Statements for the year 2014.
- 2. Group companies with their addresses, and percentages with which the Group participates in their share capital as well as the consolidation method in the consolidated financial statements as at 31.12.2015, are presented in note 2.4 of the financial statements.
- 3. There is no other encumbrance, for the fixed assets of the Group, except insurance investment.
- 4. There are no pending legal cases or issues in progress, as well as decisions of legal or arbitrary authorities, which may have a material impact on the financial position or operation of the Group
- 5. The tax provision for the unaudited by the tax authorities fiscal years amounted to €70 thousand for the Company and €80 thousand for the Group.
- 6. The number of employees as at 31.12.2015 was for the group 901 persons and company 405 persons, while the 31.12.2014 for the group was 721 persons and company 399 persons.
- 7. The unaudited by the tax authorities fiscal years for the Company and the Group's subsidiaries are presented in detail in the note 4.17 of the financial statements.
- 8. As at 31.12.2015 there are no shares of the company held by the same or by subsidiaries and affiliates.
- 3. The amounts of company's transactions with related parties was as defined in IAS 24 since the beginning of the year until the end of the year are as follows (amounts in thousand of euros): For the company: a) Income 89, b) Expenses 591, c) Receivables 26, d) Liabilities 33, e) Key management personnel and board members 1.198 and for the Group: e) Key management personnel and board members 1.233.
- 10. The Financial Statements of "EUROPEAN RELIANCE SA" includes, with the equity method in the consolidated financial statements of the Group "PIRAEUS BANK SA", which is based in Greece and owns a 28,65% olding in the share capital of the company.
- 11. Other comprehensive income after taxes relates: a) for the Group, valuation of available for sale financial assets €-992 thousand, valuation of property for own use €-684 thousand and actuarial surplus €163 thousand, b) for the Company, valuation of available for sale financial assets €-980 thousand, valuation of property for own use €-684 thousand and actuarial surplus €163 thousand.

Chalandri, March 23, 2016

CHAIRMAN OF THE BOARD OF DIRECTORS THE MANAGING DIRECTOR THE CHIEF FINANCIAL OFFICER THE ACCOUNTING MANAGER THE ACTUARY

 STAVROS M. LEKKAKOS
 CHRISTOS. I. GEORGAKOPOYLOS
 STEFANOS I. VERZOVITIS
 CHARALAMPOS G. VAXEVANIS
 ANTONIA A. MONOGYIOU

 I.D. No AB 570174
 I.D. No X.164312
 I.D. No AE 139108
 I.D. No AK 579313
 I.D. No AK 142009