

## "ELGEKA A.E."

## TRADE - DISTRIBUTIONS - REPRESENTATIONS - INDUSTRY

SUMMARY FINANCIAL DATA & INFORMATION FOR THE YEAR 1 January 2007 - 31 December 2007 (According to Law 2190, article 135 - for companies which prepare annual financial statements, consolidated and stand alone, in accordance with IFRS)

The financial data and information presented below provide a general overview of the financial position and results of the Group and ELGEKA A.E. - Trade - Distributions - Representations - Industry. Any reader requiring full information on the financial position and results should refer to the annual financial statements, prepared in accordance with the International Financial Reporting Standards, as well as the certified auditor accountant's report. Indicatively, a reader may visit the Company's website where the above mentioned information can be located.

INFORMATION CONCERNING THE COMPANY

Head Office: Regulatory authority: Date of approval of the Financial Statements from which this information was derived): Certified Auditor Accountant: Audit Firm:

Type of auditor's opinion

Company's website:

Olympou 32 - 57009 - Kalohori - Thessaloniki 8649 / 06 / B / 86 / 45 Ministry of Development

28 March 2008 Nikolaos A. Arghyrou (SOEL Reg. No. 15511)

ERNST & YOUNG (HELLAS) CERTIFIED AUDITORS ACCOUNTANTS A.E.

Unqualified report www.elgeka.gr

**Board of Directors:** 

Alexandros Katsiotis Elli Drakopoulou Chairman & Managing Director (Executive Member) Vice-chairman (Executive Member)

Vasilios Evgenios Member (Executive Member) Paraskevas Toktokoglou Member (Non-executive member) Michail Fandridis Member (Non-executive member) Stilianos Georgioudakis Member (Non-executive member) Kiriakos Sachanidis Member (Independent, Non-executive member Stilianos Stefanou Member (Independent, Non-executive member)

BALANCE SHEET (consolidated and stand alone) amounts in thousand Euros					
GROUP		COMPANY			
31.12.2007	31.12.2006	31.12.2007	31.12.2006		
131.780	68.071	25.866	25.464		
1.122	4.134	30.309	25.416		
29.346	24.166	11.166	9.675		
91.829	70.906	47.667	42.678		
31.811	20.176	7.473	8.341		
285.888	187.453	122.481	111.574		
		<u> </u>	' <u></u> '		
38.760	16.469	639	2.614		
93.059	37.905	13.542	6.495		
73.770	55.791	46.302	38.946		
205.589	110.165	60.483	48.055		
51.287	51.287	51.287	51.287		
11.992	11.699	10.711	12.232		
63.279	62.986	61.998	63.519		
17.020	14.302	<u>0</u>	<u>0</u>		
80.299	77.288	61.998	63.519		
285.888	187.453	122.481	111.574		
	31.12.2007  131.780 1.122 29.346 91.829 31.811 285.888  38.760 93.059 73.770 205.589 51.287 11.992 63.279 17.020 80.299	GROUP           31.12.2007         31.12.2006           131.780         68.071           1.122         4.134           29.346         24.166           91.829         70.906           31.811         20.176           285.888         187.453           38.760         16.469           93.059         37.905           73.770         55.791           205.589         110.165           51.287         51.287           11.992         11.699           63.279         62.986           17.020         14.302           80.299         77.288	GROUP         COMPANY           31.12.2007         31.12.2006         31.12.2007           131.780         68.071         25.866           1.122         4.134         30.309           29.346         24.166         11.166           91.829         70.906         47.667           31.811         20.176         7.473           285.888         187.453         122.481           38.760         16.469         639           93.059         37.905         13.542           73.770         55.791         46.302           205.589         110.165         60.483           51.287         51.287         51.287           11.992         11.699         10.711           63.279         62.986         61.998           17.020         14.302         0           80.299         77.288         61.998		

ADDITIONAL DATA AND INFORMATION

corresponding direct and indirect percentage of participation in their share capital is as follows:

Company	Country of	<u>Participation</u>	Consolidation	Consolidation	Tax Unaudited
	Registered Office	<u>Percentage</u>	Relation	Method	fiscal years
ELGEKA A.E.	GREECE	PARENT	-	=	2005-2007
DIAKINISIS S.A.	GREECE	99,99%	DIRECT	FULL CONSOLID.	2007
PAPADIMITRIOY X.K. A.E.	GREECE	50% + 1 Share	DIRECT	FULL CONSOLID.	2003-2007
VIOTROS A.B.E.E.	GREECE	80,00%	DIRECT	FULL CONSOLID.	2005-2007
SAMBROOK PHARMACEUTICAL A.E. (1)	GREECE	45,00%	INDIRECT	FULL CONSOLID.	2003-2007
MEDIHELM PHARMAC.WHOLESALE STORE A.E. (2)	GREECE	51,00%	DIRECT	FULL CONSOLID.	2005-2007
SAMBROOK PHARMA PHARMACEUTICAL LTD (3)	GREECE	51,00%	DIRECT	FULL CONSOLID.	1st acc. Period
ELGEKA (CYPRUS) LTD	CYPRUS	100,00%	DIRECT	FULL CONSOLID.	2003-2007
ELGEKA FERFELIS ROMANIA SRL	ROMANIA	52,63%	INDIRECT	FULL CONSOLID.	2004-2007
ELGEKA FERFELIS BULGARIA LTD (4)	BULGARIA	39,47%	INDIRECT	FULL CONSOLID.	2006-2007
ELGEKA FERFELIS SRL (5)	MOLDOVA	52,63%	INDIRECT	FULL CONSOLID.	1st acc. Period
CERA VILLA DESIGN SRL	ROMANIA	36,84%	INDIRECT	FULL CONSOLID.	2005-2007
HODDLE HOLDINGS LTD (6)	CYPRUS	100,00%	INDIRECT	FULL CONSOLID.	1999-2007
GATEDOOR HOLDINGS LTD	CYPRUS	50,00%	INDIRECT	FULL CONSOLID.	2003-2007
SC GATEDOOR HOLDINGS COM SRL	ROMANIA	50,01%	INDIRECT	FULL CONSOLID.	2005-2007
GREC-ROM BUSINESS GROUP SRL (7)	ROMANIA	25,00%	INDIRECT	PROPORT. METHOD	2004-2007
MEDIZONE GERMANY GMBH	GERMANY	27,50%	INDIRECT	EQUITY METHOD	2004-2007
HERO HELLAS A.E (ex SAMBROOK A.E.) (8)	GREECE	13,48%	DIRECT	EQUITY METHOD	2002-2007
II					

arent Company's and MEDIHELM PHARMACEUTICALS WHOLESALE S.A. accounting books and records for the fiscal years 2005 and 2006 are under tax audit (decis 46/28-01-08 and 286/06-03-08) by the corresponding tax authorities and it was not completed until the publication of these financial statements. The company DIAKINISIS S.A. absorbed the subsidiary (99,99%) 'LOGISTICS SERVICES HELLAS S.A. - L.S.H. S.A.' since 1 July 2007, whose accounting books and records were not audited by the tax authorities for the fiscal years 2003 - 30.06.2007.

(1) SAMBROOK PHARMACEUTICALS S.A. was included in the current year Consolidated Financial Statements using the full consolidation method, because the Parent Company ELGEKA S.A. participates directly in its share capital by 45% and the Group controls the majority of the voting rights due to an agreement with one of the shareholders. In the comparative period of 2006, ELGEKA S.A. participated indirectly [through HERO HELLAS S.A. (ex SAMBROOK S.A.)] to SAMBROOK PHARMACEUTICAL S.A. (ex SAMBROOK S.A.) and been fully consolidated by the exact share. The full method of consolidation has been applied because for the period 19/09/2006 – 24/11/2006, based on an agreement between HERO ESPANA S.A. and ELGEKA S.A. the parent had the majority of the voting rights in that entity. For the period 01/01/2006 - 19/09/2006, ELGEKA S.A. participated indirectly by 25,50%

(2) MEDIFIELM PHARMACEUTICALS - WHOLESALE S.A. was consolidated in the current year Consolidated Financial Statements with 51% share (directly). In the comparative

(2) MEDIHELM PHARMACEUTICALS - WHOLESALE S.A. was consolidated in the current year Consolidated Financial Statements with 51% share (directly). In the comparative period of 2006, the company was consolidated with 50,49% share (indirectly) until 28/09/2006 when ELGEKA A.E. bought out 51% of MEDIHELM PHARMACEUTICALS WHOLESALE S.A. shares from HERO HELLAS S.A. (ex SAMBROOK S.A.), which held 99,99%.

(3) SAMBROOK PHARMA PHARMACEUTICALS LTD has been included in the current year Consolidated Financial Statements whereas in the previous year comparatives it has been included since its establishment in October 2006. The company's figures are considered as not important for the Group.

(4) ELGEKA FERFELIS BULGARIA LTD, which was established in July 2006, has been included in the Consolidated Financial Statements for the current year and has been included in the comparative period from the date of its incorporation. 'ELGEKA FERFELIS ROMANIA SRL' participates in the aforementioned company by 75%.

(5) On March 19, 2007 ELGEKA FERFELIS ROMANIA SRL established 'ELGEKA FERFELIS SRL' located in Chisinau, Moldova whose operation is mainly commercial including imports and experience and commercial representation.

imports and exports of goods and services and commercial representation.

(6) HOODLE HOLDINGS LTD is in the process of voluntary liquidation. The company's figures are considered as not important for the Group and as a result no adjustments are

(7) GREC ROM BUSINESS GROUP SRL has been consolidated using the proportionate method in the current year Consolidated Financial Statements unlike the comparative period of 2006 when it has been fully consolidated. The rationale for this change in the consolidation method is that the Group no longer possesses the majority of the votes of the company

il 2006 when it has been may consistence. The bloomer than 18 and renamed to HERO HELLAS S.A. After the sale, ELGEKA S.A. participation was reduced from 51% to 30% and, as a consequence, the consolidation method changed from full consolidation to equity consolidation until 18/11/2007. On this date the HERO HELLAS S.A. proceeded to a share capital increase in which ELGEKA S.A. did not participate and, consequently, its shareholding reduced to 13,48%. In the Parent Company's financial statements, the value of the investment was fully impaired affecting the current year's results by Euro 793 thousand as HERO HELLAS S.A. shareholders' equity was negative and the Group suffered losses amounting to Euro 214 thousand.

NOTES: a) PALIRRIA - SOULIOTIS S.A. has not been included in the Consolidated Financial Statements for the fiscal year 2007, unlike the comparative period of 2006, using the equity method, due to the disposal of the total share of 20% that the Parent Company possessed on December 20, 2006 for the amount of Euro 4.399 thousand. As a result of this disposal, a gain of Euro 3.086 thousand was recorded at Group level and Euro 2.199 thousand at Parent Company level. b) HIGHWAY TRADING SRL (subsidiary of ELGEKA S.A. with indirect participation of 100%, fully consolidated) has been absorbed by S.C. GATEDOOR HOLDINGS SRL on November 21, 2006. The book and fair values applied were the same with those on March 31, 2006 (for details refer to the annual report as per 31/12/2007 under note 1 General information concerning the Company and the Group Financial Statements). c) EVEREST FRANCHISING SRL together with both its subsidiaries EVEREST FOODS SRL and EVEREST PRODUCTION SRL which were included in the Consolidated Financial Statements for the fiscal year 2006 using the equity method, were disposed by ELGEKA (Cyprus) LTD during the first quarter of 2007. The proceeds of the sale amounted to Furo 180 thousand and the gain amounted to Furo 30 thousand. The figures of the above companies are considered as insignificant for the Group

- The accounting principles applied are the same with the ones applied for the preparation of the annual Financial Statements for the year ended on December 31, 2006.
   There are no encumbrances on the fixed assets of the Parent Company, while there are mortgages on the buildings of subsidiaries amounting to Euro 18.767 thousand as security for loans.
   There is no pending litigation that could materially affect the financial position of the Company and the Group.
   The number of employees of the Group as at 31/12/2007 is 1.838 and of the Company is 247 (31/12/06 Group 1.270 and Company 241 respectively).
   Sales and purchases (of goods and services) aggregated from the beginning of the period as well as ecvievable and payable balances of the parent Company and the Group in the end of the current year, created from transactions with related companies, as these are defined in IAS 24, are given below:

	GROUP	COMPANY
a) Sales of goods and services	138	329
b) Purchases of goods and services	76	659
c) Receivables	24	48
d) Payables	145	145
e) Key management personnel and members of the board compensation	949	949
f) Receivables from key management personnel and members of the board	-	-
g) Payables to key management personnel and members of the board	-	-

- Investments in fixed assets that took place from the Parent Comp Euro 10.864 thousand respectively (2006: Euro 12.018 thousand)

- Investments in fixed assets that took place from the Parent Company and the Group during the year ended 31.12.2007 amounted to Euro 1.962 thousand (2006: Euro 12.098 thousand) and Euro 1.088 thousand respectively (2006: Euro 12.018 thousand).
   During the current fiscal year, the Group disposed of its interests in PROTON BANK S.A., in MAGIC FOOD S.A. (fully impaired investment) and part of its interest in KLIMALEVITECHNIKI S.A. for the amount of Euro 1.2018 thousand which results from fair value reserves (attributed to the financial items disposed of), accumulated during prior fiscal years as a result of stating these financial items at their fair values.
   9. Earnings per Share (EPS) have been calculated using the weighted average number of ordinary shares excluding the 117.300 treasury shares (which continues to be in the possession of the Parent Company until the date of disclosure) outstanding during 2007. The number of the outstanding shares on 0.1/01/2006 has been adjusted proportionately according to 1 for 1 bonus issue that took place on July 5, 2006 (for every share held get 1 share for free) adjusting by the Way the EPS for the comparative period.
   10. The European Committee judged that the tax free reserves created under the Greek Law 3220/2004 are not legal. In respect of this matter the Ministry of Economics has prepared a law amendment proposing the related tax to be returned based on the tax rate 35% of the year there eserves were created plus the related interest for the period up to date. The parent Company had created tax free reserves under Law 3220/2004, for the fiscal years 2003 and 2004, of Euro 1.250 thousand in total. The Ministry of Finance issued Law 3614/2007, article 47. Based on its provisions the way of recovering these tax free reserves under Law 3220/2004. As the reply from the Tax Authorities dated 07/01/08 was negative to the Company's reservations, the Company filed an appeal to the Thessaloniki Court in order to receive the a

- 13. On 07/08/2007, the Board of Directors of L.S.H. S.A. and DIAKINISIS S.A. decided the merger of the two companies and specifically, the first one to be absorbed by the second one under the of Codified Law 2190/1920 (articles 68-79) and the combination of the Law 2160/1930 (articles 1-5) with the transition date of L.S.H. S.A. as of June 30, 2007. On October 22, 2007 the merger has been approved by the Extraordinary General Meetings of the two companies. On 30/11/2007 the merger was approved by the related authorities (decision no. 40066/12/11/2007) and the company LSH S.A. was deleted from the Companies' Registration Register (Attica Prefecture decision 5712/30-11-2007).
- 14. The opening balance of cash and cash equivalents as per 01.01.2006 was reformed due to exchange rate differences. This change is of Euro 144 thousand and affects equally the exchange differences line.

GROUP COMPANY 31.12.2007 31.12.2006 31.12.2007 31.12.2006 Equity at the beginning of the period 77.288 68.476 63.519 63.713 (01.01.2007 and 01.01.2006 respectively) Profit / (loss) for the period, after taxes 6.875 9.540 637 Total 84.163 78.016 64.156 64.040 Increase / (decrease) in share capital of subsidiaries 791 Dividends of parent company (958)(958)(958)(958)Dividends paid to Minority Interests (113) 0 Consolidation of new subsidiary Net gains and losses recognised directly in equity (2.117)2.107 732 Increase in the percentage of ownership in subsidiaries Change in consolidation method (289) Transfer to income statement due to sale (1.200) of available for sale financial assets (1.200)(156) (156) Purchases / (sales) of treasury shares (<u>139</u>) (139) Equity at the end of the period (31.12.2007 and 31.12.2006 respectively) 80.299 77.288 61.998 63.519

STATEMENT OF CHANGES IN EQUITY (consolidated and stand alone) amounts in thousand Euros

INCOME STATEMENT (consolidated and stand alone) amounts in thousand Euros

	GROUP			COMPANY		
<u> </u>	01.01-31.12.2007	01.01-31.12.2006	01.01-31.12.2007	01.01-31.12.2006		
Sales	264.013	207.762	120.930	97.148		
Gross profit/(loss)	52.209	41.389	25.888	20.778		
Profit/(loss) before taxes, financing, investing						
activities & depreciation	8.355	6.582	2.971	(528)		
Profit/(loss) before taxes, financing						
& investing activities	4.143	3.587	1.742	(1.713)		
Profit/(loss) before taxes	10.110	11.550	1.214	514		
Less: taxes	3.235	2.010	<u>577</u>	<u>187</u>		
Profit/(loss) after taxes from continuing operations	6.875	9.540	637	<u>327</u>		
Distributed to :						
Company's shareholders	3.495	5.706	0	0		
Minority interests	3.380	3.834	0	0		
Earnings per share (after taxes) - basic (in Euro)	0,11	0,18	0,02	0,01		
Proposed dividend per share (in Euro)			0,00	0,03		

CASHFLOW (consolidated and stand alone) amounts in thousand Euros INDIRECT METHOD COMPANY **GROUP** 01.01-31.12.2007 01.01-31.12.2006 01.01-31.12.2007 01.01-31.12.2006 Operating activities 10.110 11.550 1.214 514 Add/less adjustments for: 4.212 2.995 1.229 1.185 Depreciation Fair value gains on investment property (9.403)(7.004)283 Impairement of fixed assets 370 0 0 1.581 2.623 637 2.036 Exchange differences (1.268) 352 0 Amortisation of grants (126) (126) 0 (Profit) / Loss on sale - destruction of assets 344 (46) (17) (32)Results (income, expense, gains & loss) of investing activities (3.657) (1.286)(474)(2.919)Interest expense & similar charges 2.693 719 Changes in working capital Decrease / (increase) in inventories (5.337)(1.631)(1.491)(16.582) (2.879) Decrease / (increase) in receivables (6.300) 3.856 (Decrease) / increase in payables (except banks) 12.342 (412)6.920 (244)Less: Interest expense & similar charges paid (2.678)Income taxes paid (1.791)(1.224)(157)(375)Total inflow / (outflow) from operating activities ( a ) (<u>1.064</u>) 1.923 (4.481)3.753 Investing activities Acquisition of subsidiaries, assosiates, joint ventures and other investments (43.296) (168) 0 (179) Increase in share capital of subsidiaries / acquisition of associates (61) (8.377)(386)Proceeds from sale of subsidiaries and associates 13.945 14.422 Proceeds from sale of securities 81 81 Acquisition / increase in share capital of available for sale financial assets 0 0 (95)(95)Return / decrease in share capital of available for sale financial assets 277 277 Proceeds from sale of available for sale financial assets 2.704 180 2.704 180 Purchase of tangible and intangible assets (8.759)(6.836)(1.959)(1.474)Proceeds from sales of tangible and intangible assets 263 379 60 112 Purchase of investment property (4.454) Proceeds from sale of investment property 73 0 Proceeds from grants of tangible assets 1.038 309 17 Interest received 179 78 Dividents received 605 605 Total inflow / (outflow) from Investing activities (b) (49.520) 3.315 (7.468)9.038 Purchases / (sales) of treasury shares (139)(139)100.137 (100.365) 175.351 27.936 (119.239) (22.950) (18.440) Repayment of loans Payment of leasing liabilities (776) (170)Dividends paid to Company's Shareholders Dividends paid to Minority Interests 0 (113)0 Financing activities ( c ) 54.781 (942)4.020 (12.042)Change in cash and cash equivalents at the beginning of the year due to change in consolidation method 0 <u>(6)</u> 0 Net increase / (decrease) in cash 780 1.309 (1.525) and cash equivalents (a)+(b)+(c) Cash and cash equivalents at the beginning of the year 5.354 6.801 1.827 1.078 Exchange differences in cash and cash equivalents (130)144 7.451 Cash and cash equivalents at the end of the year 6.801 302 1.827

nslation Note: A Greek "anonymos eteria" (AE) is broadly similar to a French "societe anonyme" or a German "Aktiengesellschaft" and a Greek omorythmi eteria" (OE) is broadly similar to a French "societe en nom collectif" or a German "offene Handelsgesellschaft"

## Thessaloniki, March 28, 2008

VICE CHAIRMAN CHIEF FINANCIAL CHAIRMAN OF THE B.o.D. HEAD OF THE OF THE B.o.D OFFICER ACCOUNTING DTM AND MANAGING DIRECTOR

ALEXANDROS KATSIOTIS **ELLI DRAKOPOULOU GEORGE PACHIS** KONSTANTINOS MEINTANIS ID.No. X 232184/01 ID.No. AB 287230/06 ID.No. AE 500402/07 Tax Reg.No: 030961080 Tax Auth.: Z' THESSALONIKIS Acc.Reg.No:0017678 Class: A