

## **NEWS RELEASE**

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Alfa Laval Group Box 73 SE-221 00 Lund Sweden

Visit: Rudeboksvägen 1

Tel: +46 46 36 65 00 Fax: +46 46 32 35 79 www.alfalayal.com

## Alfa Laval expands aftermarket business, acquires two companies with combined sales of SEK 300 million

Alfa Laval Group – a world leader in heat transfer, centrifugal separation and fluid handling –has acquired one company and signed an agreement to acquire another, both major providers of parts and service for a variety of products, applications and geographical areas. The combined sales during 2008 was about SEK 300 million.

The acquisitions are in line with Alfa Laval Group's strategy of primarily acquiring companies that complement the existing business in terms of products, geography or in the form of new sales channels. In this case the Alfa Laval Group adds complementary channels, for aftermarket equipment and service.

"With these two acquisitions we are adding presence in the aftermarket business, covering both separation and heat transfer products used in aftermarket-intensive industries," says Lars Renström, President and CEO of the Alfa Laval Group. "We are by this adding about 5 percent to our annual parts and service sales."

Both companies will remain separate organizations as they continue to offer their own products and services to the industry, under their own brands.

One company is consolidated in the Alfa Laval Group from January 1, 2009 and the other company is subject to clearance from regulatory authorities before closing.

**Did you know that** Alfa Laval's capital sales in aftermarket intensive areas such as Marine, Energy and Environment have more than doubled during the last four years, representing a significant increase in the installed base? Alfa Laval has during the same period increased the number of service engineers globally with about 30 percent.

## **About Alfa Laval**

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them

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to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on the Nordic Exchange, Nordic Large Cap, and, in 2007, posted annual sales of about SEK 25 billion (approx. 2.7 billion euros). The company has some 12,000 employees.

www.alfalaval.com

## For more information please contact:

Peter Torstensson Senior Vice President, Communications Alfa Laval

Tel: + 46 46 36 72 31 Mobile: +46 709 33 72 31

Gabriella Grotte Investor Relations Manager Alfa Laval Tel: +46 46 36 74 82

Mobile: +46 709 78 74 82

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