

# Quarterly Report Q1 2024

April 24, 2024

ASSA ABLOY

Experience a safer and  
more open world

## Strong execution in a challenging market

### First quarter

- Net sales increased by 9% to SEK 35,200 M (32,391), with organic growth of –2% (8) and acquired net growth of 11% (5). Exchange- rates affected sales by 0% (9).
- Organic sales growth was stable in Entrance Systems, but declined in Americas, Asia Pacific, EMEA and in Global Technologies.
- Three acquisitions with combined annual sales of about SEK 2,000 M were completed in the quarter. The divestment of PACA in France was finalized.
- Operating income<sup>1</sup> (EBIT) increased by 5% and amounted to SEK 5,427 M (5,186), with an operating margin of 15.4% (16.0).
- The operating margin<sup>1</sup> (EBIT) excluding the acquisition of HHI and divestment of the Emtek/U.S. Smart Residential business was 16.3%.
- Net income<sup>1</sup> amounted to SEK 3,462 M (3,692).
- Earnings per share<sup>1</sup> amounted to SEK 3.12 (3.32).
- Operating cash flow amounted to SEK 3,096 M (4,069).

Organic growth

–2%

Operating income<sup>1</sup>

+5%

Earnings per share<sup>1</sup>

–6%

### Sales and income

	Full year			First quarter		
	2022	2023	Δ	2023	2024	Δ
<b>Sales, SEK M</b>	<b>120,793</b>	<b>140,716</b>	<b>16%</b>	<b>32,391</b>	<b>35,200</b>	<b>9%</b>
Of which:						
Organic growth	13,007	3,393	3%	2,218	–762	–2%
Acquisitions and divestments	2,126	10,651	8%	1,344	3,607	11%
Exchange-rate effects	10,653	5,879	5%	2,237	–35	0%
<b>Operating income (EBIT)<sup>1</sup>, SEK M</b>	<b>18,532</b>	<b>22,185</b>	<b>20%</b>	<b>5,186</b>	<b>5,427</b>	<b>5%</b>
Operating margin (EBITA) <sup>1</sup> , %	15.9%	16.5%		16.6%	16.3%	
<b>Operating margin (EBIT)<sup>1</sup>, %</b>	<b>15.3%</b>	<b>15.8%</b>		<b>16.0%</b>	<b>15.4%</b>	
Income before tax <sup>1</sup> , SEK M	17,521	19,654	12%	4,843	4,616	–5%
Net income <sup>1</sup> , SEK M	13,296	15,049	13%	3,692	3,462	–6%
Operating cash flow, SEK M	15,808	25,232	60%	4,069	3,096	–24%
<b>Earnings per share<sup>1</sup>, SEK</b>	<b>11.97</b>	<b>13.54</b>	<b>13%</b>	<b>3.32</b>	<b>3.12</b>	<b>–6%</b>

<sup>1</sup> Excluding items affecting comparability. Please see the section “Items affecting comparability” in the report for further details about the financial effects in 2024. For information about items affecting comparability in 2023, please see the Year-end report 2023, available at [assaabloy.com](https://assaabloy.com).

## Comments by the President and CEO

### Strong execution in a challenging market

The year took off with strong sales growth of 9%, driven by very strong net acquired growth of 11%, which was partly offset by an organic sales decline of -2%. The organic sales were affected by three fewer working days in March, the most important month of the quarter and a continued weak residential market. Entrance Systems' organic sales were stable with very strong growth in Perimeter and strong growth in the Pedestrian segment. Organic sales in Americas and EMEA declined by -1% and -3% respectively. Asia Pacific's organic sales declined by -3% due to a weak Chinese market and negative intra-group sales growth. Global Technologies' organic sales declined by -9% against a high corresponding figure last year due to the significant reduction of the backlog a year ago.

The operating profit excluding items affecting comparability increased by 5% to SEK 5,427 M, and the operating margin was record-high for the quarter at 16.3%, excluding the HHI transaction. Strong operational execution through implementation of more cost actions, continued strong price realization and lower direct material costs contributed to the strong performance. The operating cash flow was seasonally lower at SEK 3,096 M with a cash conversion of 67%.

### Security is a strong underlying driver for long-term growth

The demand for safe and secure access solutions is constantly increasing as a result of rising security threats, public safety concerns, regulatory requirements and a changing work environment. This also accelerates the demand for electromechanical products and solutions. They offer a high level of security thanks to advanced authentication methods, our unique encryption technologies, the enablement of remote monitoring & control as well as by providing audit trails and access logs. Electromechanical solutions also offer opportunities for efficiency gains and a higher level of convenience and flexibility for our customers. With prevailing penetration rates still low, the shift to more electromechanical solutions continues to be a long-term driver of profitable growth. During the quarter, our electromechanical organic sales growth was 6% in the regional divisions.

We acquired three companies in the first quarter, representing annualized sales of SEK 2 billion. The integration of HHI continues to proceed according to plan and we are gradually realizing more synergies. Given a robust target pipeline and a solid financial position with a strong balance sheet and cash flow, we are well positioned to continue our successful journey of acquiring companies.

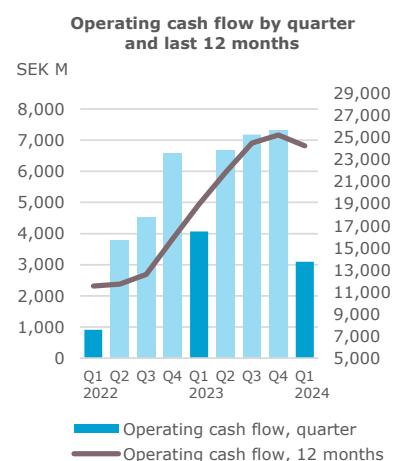
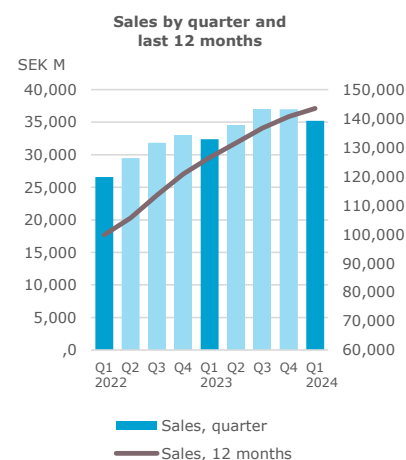
We are committed to delivering value to our customers and shareholders and are confident that we will be able to adapt to and perform in any market condition.

Thank you for your continued support and trust in ASSA ABLOY.

Stockholm, April 24, 2024



Nico Delvaux  
President and CEO



## First quarter

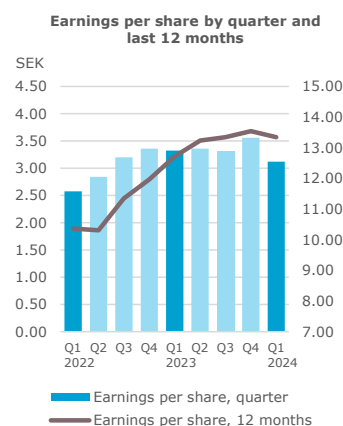
The Group's sales increased by 9% to SEK 35,200 M (32,391). Organic growth amounted to -2% (8). Net growth from acquisitions and divestments was 11% (5), of which 15% (5) were acquisitions and -4% (0) were divestments. Exchange rates affected sales by 0% (9).

The Group's operating income<sup>2</sup> (EBIT) amounted to SEK 5,427 M (5,186), an increase of 5%. The corresponding operating margin was 15.4% (16.0). Exchange-rates had an impact of SEK 54 M (387) on EBIT. Operating income before amortizations from acquisitions<sup>2</sup> (EBITA) amounted to SEK 5,740 M (5,379). The corresponding EBITA margin was 16.3% (16.6).

Net financial items amounted to SEK -811 M (-343), primarily due to higher net interest costs compared with last year. The Group's income before tax<sup>2</sup> was SEK 4,616 M (4,843), a decrease of 5% compared with last year. Exchange-rates had an impact of SEK 65 M (368) on income before tax<sup>2</sup>. The corresponding profit margin was 13.1% (15.0). The estimated effective income tax rate in 2024, on an annualized basis and excluding items affecting comparability, is 25.0% (23.4% for the full year 2023).

Earnings per share before and after dilution<sup>2</sup> amounted to SEK 3.12 (3.32), a decrease of 6% compared with last year. Operating cash flow totaled SEK 3,096 M (4,069), which corresponds to a cash conversion<sup>2</sup> of 0.67 (0.84).

The net-debt/equity ratio amounted to 0.68 (0.70) at the end of the quarter. Financial net debt totaled SEK 67,536 M (64,109). New bonds were issued during the quarter for a total value of SEK 1,486 M while SEK 332 M in maturing long-term loans were repaid. The Group's long-term borrowing totaled SEK 51,970 M (49,917) while the short-term borrowing totaled SEK 11,455 M (9,833).



## Items affecting comparability

### Smart Residential divestment

Costs related to last year's divestment of the Smart Residential in the U.S. and Canada totaled SEK 18 M for the quarter. The corresponding cost after income tax was SEK 13 M.

## Restructuring measures

Restructuring payments totaled SEK 137 M (109) for the first quarter. The programs proceeded according to plan. At the end of the quarter provisions of SEK 662 M remained in the balance sheet for carrying out these programs.

## Quarterly comments by division

### Opening Solutions EMEA

Sales for the quarter in EMEA totaled SEK 6,216 M (6,229), with an organic sales decline of -3% (3). Organic sales growth was strong in Middle East/Africa/India, stable in South Europe, but declined in Central Europe, the Nordics and

<sup>2</sup> Excluding items affecting comparability. Please see the section "Items affecting comparability" in the report for further details about the financial effects in 2024. For information about items affecting comparability in 2023, please see the Year-end report 2023, available at [assaabloy.com](https://assaabloy.com).

the UK/Ireland. Sales growth from acquisitions was 2%. Operating income excluding items affecting comparability totaled SEK 850 M (858), which represents an operating margin (EBIT) of 13.7% (13.8). Return on capital employed, on an annualized basis and excluding items affecting comparability, amounted to 14.9% (16.4). Operating cash flow before non-cash items and interest paid totaled SEK 459 M (418).

## Opening Solutions Americas

Sales for the quarter in the Americas totaled SEK 10,532 M (7,861), with an organic sales decline of -1% (11). Organic sales were stable in both North America's non-residential segment and in the Latin America segment, but declined significantly in the US residential segment (excluding HHI). Net sales growth from acquisitions and divestments was 35%. Operating income excluding items affecting comparability totaled SEK 1,910 M (1,707), which represents an operating margin (EBIT) of 18.1% (21.7). Return on capital employed, on an annualized basis and excluding items affecting comparability, amounted to 13.7% (32.8). Operating cash flow before non-cash items and interest paid totaled SEK 865 M (1,024).

## Opening Solutions Asia Pacific

Sales for the quarter in Asia Pacific totaled SEK 2,048 M (2,411), with an organic sales decline of -3% (6). Organic sales growth was good in South-East Asia, but declined in China, South Korea and Pacific. Net sales growth from acquisitions and divestments was -9%. Operating income excluding items affecting comparability totaled SEK 105 M (111), which represents an operating margin (EBIT) of 5.1% (4.6). Return on capital employed, on an annualized basis and excluding items affecting comparability, amounted to 5.9% (1.5). Operating cash flow before non-cash items and interest paid totaled SEK 125 M (-86).

## Global Technologies

Sales for the quarter in Global Technologies totaled SEK 5,433 M (5,582), with an organic sales decline of -9% (24). Organic sales growth was strong in Citizen ID and in Identity & Access Solutions, but declined in Identification Technology, Secure Issuance and in Extended Access. Organic sales declined significantly in Physical Access Control. Sales growth in Global Solutions was strong. Sales growth from acquisitions was 6%. Operating income excluding items affecting comparability totaled SEK 839 M (939), which represents an operating margin (EBIT) of 15.4% (16.8). Return on capital employed, on an annualized basis and excluding items affecting comparability, amounted to 14.7% (13.7). Operating cash flow before non-cash items and interest paid totaled SEK 492 M (627).

## Entrance Systems

Sales for the quarter in Entrance Systems totaled SEK 11,442 M (11,037), with stable organic sales of 0% (3). Organic sales growth was very strong in Perimeter Security, strong in Pedestrian, but declined in Industrial and Residential. Net sales growth from acquisitions and divestments was 3%. Operating income excluding items affecting comparability totaled SEK 1,944 M (1,786), which represents an operating margin (EBIT) of 17.0% (16.2). Return on capital employed, on an annualized basis and excluding items affecting comparability, amounted to 20.4% (18.9). Operating cash flow before non-cash items and interest paid totaled SEK 2,296 M (2,525).

## Acquisitions and divestments

### Acquisitions

Three acquisitions were completed during the quarter. The combined acquisition price for the businesses acquired, including adjustments from prior-year acquisitions, totaled SEK 2,314 M. The corresponding acquisition price on a cash- and debt- free basis totaled SEK 2,318 M. Preliminary acquisition analyses indicate that goodwill and other intangible assets with indefinite useful life totaled SEK 2,216 M. Estimated deferred considerations for acquisitions made during the year totaled SEK 83 M.

On March 27, 2024, it was announced that ASSA ABLOY had signed an agreement to acquire Nomadix and Global Reach, leading US and UK based providers of Wi-Fi access and engagement platform solutions for the hospitality and commercial real estate industry. Sales for 2023 amounted to about SEK 300 M. The acquisition was subject to customary closing conditions and closed during the second quarter of 2024.

On January 23, 2024, it was announced that ASSA ABLOY had signed an agreement to acquire Amecor, a South African manufacturer of security communication equipment in the South African security market. Sales for 2022 amounted to about SEK 170 M. The acquisition is subject to regulatory approval and customary closing conditions and is expected to close during the second quarter of 2024.

On January 22, 2024, it was announced that ASSA ABLOY had acquired Integrated Warehouse Solutions (IWS), a US manufacturer of loading dock equipment. Sales for 2023 amounted to about SEK 1,850 M.

### Divestments

On February 2, 2024, it was announced that ASSA ABLOY had sold its elevator maintenance business PACA in France to KONE. PACA was part of the acquisition of agta record in 2020. Sales for 2023 amounted to about SEK 350 M. The divestment gain before income tax totaled SEK 47 M.

## Sustainable development

ASSA ABLOY's Sustainability Report for 2023 was published on 11 March 2024. In 2023, we continued to make positive progress towards our Sustainability Program 2025 and our long-term science-based targets.

During 2023, against our 2019 baseline, our Scope 1 & 2 absolute carbon emissions were reduced by 23%. Our energy intensity and water intensity were reduced by 34% and 51% respectively. We have continued to focus on reducing our carbon footprint, which is directly linked to our energy consumption, resulting in reduced energy costs as well as reduced CO<sub>2</sub>.

765 sustainability audits of direct material suppliers were carried out in 2023. The Group had 246 Environmental Product Declarations verified and published by the end of 2023.

## Parent company

Other operating income for the parent company ASSA ABLOY AB totaled SEK 651 M (1,092) for the first quarter of 2024. Operating income for the same period totaled SEK -669 M (-274). Investments in tangible and intangible assets totaled SEK 3 M (1). Liquidity is good and the equity ratio is 24.7% (26.9).

## Accounting principles

ASSA ABLOY applies International Financial Reporting Standards (IFRS) as endorsed by the European Union. The same accounting and valuation principles have been applied as in the last Annual Report. No new or amended standards with material impact on the Group's financial reports have been applied for the first time in 2024.

This Report was prepared in accordance with IAS 34 "Interim Financial Reporting" and the Annual Accounts Act. The Report for the Parent Company was prepared in accordance with the Annual Accounts Act and RFR 2 "Reporting by a Legal Entity".

ASSA ABLOY makes use of a number of financial performance measures that are not defined in the reporting rules that the company uses – described as "alternative performance measures." For definitions of financial performance measures, refer to Page 17 of this Report. Information about how these measures have been calculated is available on the company's website, [www.assaabloy.com](http://www.assaabloy.com).

To reconcile how the financial measurements have been calculated for current and earlier periods, refer to the tabulated figures in this Quarterly Report and to the company's Annual Report. The Annual Reports for the years 1994 to 2023 appear on the company's website.

All comparative numbers for income statement and cash flow items relate to the corresponding period last year, unless otherwise indicated. Comparative numbers for the balance sheet relate to the most recent year-end, unless otherwise indicated.

Totals quoted in tables and statements may not always be the exact sum of the individual items because of rounding differences. The aim is that each line item should correspond to its source, and rounding differences may therefore arise.

## Transactions with related parties

No transactions that significantly affected the company's position and income have taken place between ASSA ABLOY and related parties.

## Risks and uncertainty factors

ASSA ABLOY is an international Group with a wide geographical spread, involving exposure to various forms of strategic, operational and financial risks. Strategic risks refer to changes in the business environment with potentially significant effects on ASSA ABLOY's operations and business objectives. Operational risks comprise risks directly attributable to business operations, entailing a potential impact on the Group's financial position and performance.

Financial risks mainly comprise financing risk, currency risk, interest-rate risk, credit risk, and risks associated with the Group's pension obligations.

Risk-taking in itself provides opportunities for continued economic growth, but naturally the risks may also have a negative impact on business operations and company goals. It is therefore essential to have a systematic and efficient risk assessment process and an effective risk management program in general.

The purpose of risk management at ASSA ABLOY is not to avoid risks, but to take a controlled approach to identifying, managing and minimizing the effects of these risks. This work is based on an assessment of the probability of the risks and their potential impact on the Group.

The war in Ukraine and the conflict in the Middle East may have a negative business impact on ASSA ABLOY both short- and long-term, but the direct business effects are currently seen as limited. For a more detailed description of particular risks and risk management, please see the 2023 Annual Report.

## M&A and FX guidance

The guidance below relating to two key figures is provided to facilitate financial modeling but should not be viewed as forecasting market outlooks or ASSA ABLOY's business performance.

### Acquisitions and divestments

It is estimated that completed acquisitions and divestments, on a rolling 12-month basis as of March 31, 2024, will have an effect of 12% on sales in the second quarter of 2024 versus the same period last year, while the effect on the operating margin is estimated to be dilutive in the second quarter of 2024.

### Exchange-rate effects

On the basis of the currency rates on March 31, 2024, it is estimated that the weighted currency effects on sales in the second quarter of 2024 versus the same period last year will be -1%, while the effect on the operating margin is estimated to be neutral in the second quarter of 2024.

## Review

The Company's Auditors have not carried out any review of this Report for the first quarter of 2024.

Stockholm, April 24, 2024



Nico Delvaux  
President and CEO



## Financial information

The Quarterly Report for the second quarter of 2024 will be published on July 17, 2024.

The Quarterly Report for the third quarter of 2024 will be published on October 23, 2024.

The Year-end Report and Quarterly Report for the fourth quarter of 2024 will be published on February 5, 2025.

## Further information can be obtained from:

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ASSA ABLOY is holding a **telephone and web conference at 09.30 on April 24, 2024** which can be followed online at [assaabloy.com/investors](https://assaabloy.com/investors).

It is possible to submit questions by telephone on:  
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*This information is information that ASSA ABLOY AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 08.00 CEST on April 24, 2024.*

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No.10/2024



## Financial information – Group

### CONDENSED INCOME STATEMENT

SEK M	Year	Q1	
	2023	2023	2024
Sales	140,716	32,391	35,200
Cost of goods sold	-84,212	-19,781	-20,671
<b>Gross income</b>	<b>56,504</b>	<b>12,610</b>	<b>14,530</b>
Selling, administrative and R&D costs and other operating income & expenses	-36,054	-8,653	-9,104
Capital gain from divestment of subsidiaries, incl. exit costs	3,588	-	-18
Impairment of goodwill and other intangible assets from business combinations	-2,271	-	-
Share of earnings in associates	18	4	1
<b>Operating income</b>	<b>21,785</b>	<b>3,961</b>	<b>5,409</b>
Finance net	-2,531	-343	-811
<b>Income before tax</b>	<b>19,254</b>	<b>3,619</b>	<b>4,598</b>
Tax on income	-5,615	-905	-1,150
<b>Net income for the period</b>	<b>13,639</b>	<b>2,714</b>	<b>3,449</b>
<b>Net income for the period attributable to:</b>			
Parent company's shareholders	13,633	2,713	3,452
Non-controlling interests	7	1	-3
<b>Earnings per share</b>			
Before and after dilution, SEK	12.27	2.44	3.11
Before and after dilution and excluding items affecting comparability, SEK	13.54	3.32	3.12

### CONDENSED STATEMENT OF COMPREHENSIVE INCOME

SEK M	Year	Q1	
	2023	2023	2024
<b>Net income for the period</b>	<b>13,639</b>	<b>2,714</b>	<b>3,449</b>
<b>Other comprehensive income:</b>			
<b>Items that will not be reclassified to profit or loss</b>			
Actuarial gain/loss on post-employment benefit obligations, net after tax	-1	-35	106
<b>Total</b>	<b>-1</b>	<b>-35</b>	<b>106</b>
<b>Items that may be reclassified subsequently to profit or loss</b>			
Share of other comprehensive income of associates	-63	-21	-4
Cashflow hedges and net investment hedges, net after tax	-66	-2	99
Cost of hedging	-23	-	-9
Exchange rate differences	-2,537	-113	4,787
Tax attributable to items that may be reclassified subsequently to profit or loss	5	0	-2
<b>Total</b>	<b>-2,684</b>	<b>-136</b>	<b>4,872</b>
<b>Total other comprehensive income</b>	<b>-2,685</b>	<b>-171</b>	<b>4,978</b>
<b>Total comprehensive income for the period</b>	<b>10,954</b>	<b>2,543</b>	<b>8,427</b>
<b>Total comprehensive income for the period attributable to:</b>			
Parent company's shareholders	10,953	2,544	8,430
Non-controlling interests	2	-1	-4

## Financial information - Group

### CONDENSED BALANCE SHEET

	31 Dec	31 Mar	
SEK M	2023	2023	2024
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	127,704	90,614	135,680
Property, plant and equipment	11,460	10,178	12,129
Right-of-use assets	5,296	4,075	5,837
Investments in associates	622	657	623
Other financial assets	412	371	496
Deferred tax assets	1,863	1,444	1,847
<b>Total non-current assets</b>	<b>147,357</b>	<b>107,339</b>	<b>156,611</b>
<b>Current assets</b>			
Inventories	18,603	18,949	20,198
Trade receivables	20,934	19,864	22,396
Other current receivables and investments	7,991	5,985	8,438
Cash and cash equivalents	1,466	2,811	2,437
<b>Total current assets</b>	<b>48,994</b>	<b>47,608</b>	<b>53,469</b>
<b>TOTAL ASSETS</b>	<b>196,351</b>	<b>154,948</b>	<b>210,080</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Equity attributable to Parent company's shareholders	91,629	88,496	99,969
Non-controlling interests	16	12	12
<b>Total equity</b>	<b>91,644</b>	<b>88,508</b>	<b>99,981</b>
<b>Non-current liabilities</b>			
Long-term loans	49,917	20,078	51,970
Non-current lease liabilities	4,001	2,918	4,463
Deferred tax liabilities	2,991	2,697	3,279
Other non-current liabilities and provisions	3,222	3,405	3,000
<b>Total non-current liabilities</b>	<b>60,131</b>	<b>29,099</b>	<b>62,712</b>
<b>Current liabilities</b>			
Short-term loans	9,833	6,422	11,455
Current lease liabilities	1,443	1,264	1,557
Trade payables	11,320	9,827	11,767
Other current liabilities and provisions	21,980	19,827	22,608
<b>Total current liabilities</b>	<b>44,576</b>	<b>37,341</b>	<b>47,387</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>196,351</b>	<b>154,948</b>	<b>210,080</b>

### CHANGES IN EQUITY

	Equity attributable to:		
SEK M	Parent company's shareholders	Non-controlling interests	Total equity
<b>Opening balance 1 January 2023</b>	<b>86,014</b>	<b>12</b>	<b>86,026</b>
Net income for the period	2,713	1	2,714
Other comprehensive income	-169	-2	-171
<b>Total comprehensive income</b>	<b>2,544</b>	<b>-1</b>	<b>2,543</b>
Share-based incentive programs	-61	-	-61
Change in non-controlling interest	0	-	0
<b>Total transactions with shareholders</b>	<b>-62</b>	<b>0</b>	<b>-62</b>
<b>Closing balance 31 March 2023</b>	<b>88,496</b>	<b>12</b>	<b>88,508</b>
<b>Opening balance 1 January 2024</b>	<b>91,629</b>	<b>16</b>	<b>91,644</b>
Net income for the period	3,452	-3	3,449
Other comprehensive income	4,979	-1	4,978
<b>Total comprehensive income</b>	<b>8,430</b>	<b>-4</b>	<b>8,427</b>
Share-based incentive programs	-90	-	-90
<b>Total transactions with shareholders</b>	<b>-90</b>	<b>-</b>	<b>-90</b>
<b>Closing balance 31 March 2024</b>	<b>99,969</b>	<b>12</b>	<b>99,981</b>

## Financial information - Group

### CONDENSED STATEMENT OF CASH FLOWS

	Year	Q1	
SEK M	2023	2023	2024
<b>OPERATING ACTIVITIES</b>			
Operating income	21,785	3,961	5,409
Add back of			
Depreciation/amortization	5,174	1,055	1,301
Items affecting comparability	400	1,225	18
Other non-cash items	123	50	-60
Restructuring payments	-613	-109	-137
Changes in working capital	3,836	-1,111	-2,091
<b>Cash flow before interest and tax</b>	<b>30,704</b>	<b>5,071</b>	<b>4,440</b>
Interest paid and received	-2,122	-242	-650
Tax paid on income	-7,289	-726	-712
<b>Cash flow from operating activities</b>	<b>21,294</b>	<b>4,103</b>	<b>3,079</b>
<b>INVESTING ACTIVITIES</b>			
Net investments in intangible assets and property, plant and equipment	-2,419	-516	-429
Investments in subsidiaries	-53,566	-338	-2,337
Divestments of subsidiaries	8,114	0	147
Other investments and disposals	-27	0	0
<b>Cash flow from investing activities</b>	<b>-47,899</b>	<b>-854</b>	<b>-2,618</b>
<b>FINANCING ACTIVITIES</b>			
Dividends	-5,332	-	-
Acquisition of non-controlling interests	-38	-	-
Repayment of lease liabilities	-1,543	-352	-402
Net cash effect of changes in borrowings	31,638	-3,481	897
<b>Cash flow from financing activities</b>	<b>24,726</b>	<b>-3,833</b>	<b>495</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>-1,880</b>	<b>-584</b>	<b>955</b>
<b>CASH AND CASH EQUIVALENTS</b>			
<b>Cash and cash equivalents at beginning of period</b>	<b>3,417</b>	<b>3,417</b>	<b>1,466</b>
Cash flow for the period	-1,880	-584	955
Effect of exchange rate differences	-71	-22	16
<b>Cash and cash equivalents at end of period</b>	<b>1,466</b>	<b>2,811</b>	<b>2,437</b>

# Quarterly information - Group

THE GROUP IN SUMMARY										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Sales	26,591	29,466	31,820	32,915	32,391	34,474	36,881	36,970	35,200	140,716	143,525
Organic growth	14%	13%	14%	9%	8%	3%	1%	0%	-2%	3%	-
Gross income <sup>1</sup>	10,476	11,630	12,626	13,199	13,393	14,231	15,123	15,024	14,530	57,771	58,908
Gross margin <sup>1</sup>	39.4%	39.5%	39.7%	40.1%	41.3%	41.3%	41.0%	40.6%	41.3%	41.1%	41.0%
EBITDA <sup>1</sup>	4,941	5,367	6,014	6,298	6,241	6,658	7,148	7,312	6,728	27,358	27,846
EBITDA margin <sup>1</sup>	18.6%	18.2%	18.9%	19.1%	19.3%	19.3%	19.4%	19.8%	19.1%	19.4%	19.4%
Depreciation, excl attrib. to business combinations	-788	-810	-875	-961	-862	-936	-995	-1,304	-988	-4,098	-4,224
EBITA <sup>1</sup>	4,153	4,557	5,139	5,338	5,379	5,722	6,152	6,008	5,740	23,261	23,622
EBITA margin <sup>1</sup>	15.6%	15.5%	16.2%	16.2%	16.6%	16.6%	16.7%	16.2%	16.3%	16.5%	16.5%
Amortization attrib. to business combinations	-151	-152	-166	-185	-193	-222	-376	-285	-313	-1,076	-1,197
Operating income (EBIT) <sup>1</sup>	4,001	4,406	4,973	5,152	5,186	5,500	5,777	5,722	5,427	22,185	22,426
Operating margin (EBIT) <sup>1</sup>	15.0%	15.0%	15.6%	15.7%	16.0%	16.0%	15.7%	15.5%	15.4%	15.8%	15.6%
Items affecting comparability <sup>1</sup>	-	-	-	-	-1,225	1,376	-367	-183	-18	-400	807
Operating income (EBIT)	4,001	4,406	4,973	5,152	3,961	6,875	5,409	5,539	5,409	21,785	23,233
Operating margin (EBIT)	15.0%	15.0%	15.6%	15.7%	12.2%	19.9%	14.7%	15.0%	15.4%	15.5%	16.2%
Net financial items	-190	-198	-237	-387	-343	-445	-900	-843	-811	-2,531	-2,999
Income before tax	3,811	4,208	4,736	4,766	3,619	6,430	4,509	4,696	4,598	19,254	20,234
Profit margin	14.3%	14.3%	14.9%	14.5%	11.2%	18.7%	12.2%	12.7%	13.1%	13.7%	14.1%
Tax on income	-953	-1,052	-1,184	-1,036	-905	-2,854	-1,139	-717	-1,150	-5,615	-5,860
Net income for the period	2,859	3,156	3,552	3,729	2,714	3,576	3,371	3,979	3,449	13,639	14,374
Net income attributable to:											
Parent company's shareholders	2,858	3,153	3,551	3,728	2,713	3,574	3,386	3,959	3,452	13,633	14,371
Non-controlling interests	0	3	1	1	1	1	-15	20	-3	7	3
OPERATING CASH FLOW										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Operating income (EBIT)	4,001	4,406	4,973	5,152	3,961	6,875	5,409	5,539	5,409	21,785	23,233
Reversal items affecting comparability	-	-	-	-	1,225	-1,376	367	183	18	400	-807
Depreciation and amortization	939	961	1,041	1,146	1,055	1,158	1,371	1,590	1,301	5,174	5,420
Net capital expenditure	-336	-410	-509	-735	-516	-572	-604	-727	-429	-2,419	-2,332
Change in working capital	-3,261	-641	-477	1,548	-1,111	1,267	1,754	1,927	-2,091	3,836	2,856
Interest paid and received	-133	-257	-217	-192	-242	-364	-738	-778	-650	-2,122	-2,530
Repayment of lease liabilities	-312	-324	-335	-360	-352	-363	-409	-420	-402	-1,543	-1,593
Other non-cash items	13	52	44	29	50	45	27	0	-60	123	13
Operating cash flow	912	3,787	4,520	6,588	4,069	6,671	7,177	7,315	3,096	25,232	24,259
Cash conversion	0.24	0.90	0.95	1.38	0.84	1.32	1.47	1.50	0.67	1.28	1.25
CHANGE IN NET DEBT										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Net debt at beginning of period	27,071	27,617	32,565	30,618	31,732	29,336	69,851	68,736	64,109	31,732	29,336
Operating cash flow	-912	-3,787	-4,520	-6,588	-4,069	-6,671	-7,177	-7,315	-3,096	-25,232	-24,259
Restructuring payments	68	84	81	171	109	146	167	190	137	613	641
Tax paid on income	597	1,278	1,038	1,452	726	2,281	2,456	1,825	712	7,289	7,275
Acquisitions and divestments	67	3,039	826	5,080	367	40,773	3,783	1,903	2,038	46,826	48,497
Dividend	-	2,333	-	2,333	-	2,666	-	2,666	-	5,332	5,332
Actuarial gain/loss on post-employment benefit oblig.	11	191	-538	-906	47	-92	41	12	-142	8	-181
Change to lease liabilities	-76	-51	-53	62	254	138	111	125	292	628	665
Exchange rate differences, etc.	791	1,860	1,219	-490	171	1,274	-496	-4,033	3,488	-3,085	232
Net debt at end of period	27,617	32,565	30,618	31,732	29,336	69,851	68,736	64,109	67,536	64,109	67,536
Net debt/Equity	0.38	0.42	0.35	0.37	0.33	0.75	0.71	0.70	0.68		
NET DEBT										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Interest-bearing assets	-177	-199	-207	-224	-221	-484	-495	-459	-504		
Cash and cash equivalents	-4,113	-1,707	-2,978	-3,417	-2,811	-6,665	-1,688	-1,466	-2,437		
Derivative financial instruments, net	283	141	231	288	306	15	284	-595	-251		
Pension provisions	2,715	2,803	2,389	1,351	1,379	1,415	1,471	1,435	1,283		
Lease liabilities	3,534	3,697	3,840	3,907	4,182	5,607	5,641	5,443	6,020		
Interest-bearing liabilities	25,374	27,829	27,344	29,826	26,500	69,965	63,523	59,751	63,425		
Total	27,617	32,565	30,618	31,732	29,336	69,851	68,736	64,109	67,536		
CAPITAL EMPLOYED AND FINANCING										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Goodwill	63,600	69,536	73,540	75,873	75,075	117,142	119,006	92,873	99,680		
Other intangible assets	13,877	14,476	14,774	15,024	15,539	15,918	15,333	34,831	36,000		
Property, plant and equipment	8,934	9,538	10,079	10,106	10,178	11,885	12,111	11,460	12,129		
Right-of-use assets	3,450	3,601	3,735	3,804	4,075	5,476	5,501	5,296	5,837		
Other capital employed	11,932	14,327	15,257	13,244	14,206	14,277	13,958	12,060	14,534		
Restructuring reserve	-600	-537	-469	-294	-1,229	-1,140	-941	-767	-662		
Capital employed	101,193	110,941	116,916	117,758	117,844	163,558	164,969	155,753	167,517		
Net debt	27,617	32,565	30,618	31,732	29,336	69,851	68,736	64,109	67,536		
Non-controlling interests	9	11	13	12	12	10	36	16	12		
Equity attributable to Parent company's shareholders	73,568	78,365	86,285	86,014	88,496	93,696	96,197	91,629	99,969		
OTHER KEY RATIOS ETC										Year 2023	Last 12 months
SEK M	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024		
Earnings per share, SEK	2,57	2,84	3,20	3,36	2,44	3,22	3,05	3,56	3,11		
Earnings per share, excl IAC, SEK	2,57	2,84	3,20	3,36	3,32	3,36	3,31	3,56	3,12		
Shareholders' equity per share, SEK	66,23	70,55	77,68	77,44	79,67	84,35	86,60	82,49	90,00		
Return on capital employed	15.7%	16.0%	16.8%	16.9%	17.4%	17.2%	16.3%	15.6%	14.6%		
Return on equity	16.8%	16.1%	16.4%	17.1%	16.2%	15.8%	14.7%	15.3%	15.3%		
Net debt/EBITDA	1.5	1.7	1.4	1.4	1.2	2.8	2.6	2.3	2.4		
Average number of employees	50,984	51,545	51,937	52,463	52,960	53,824	56,289	56,845	61,282		
Average adjusted capital employed	95,766	99,074	103,663	109,372	113,480	120,917	132,788	142,611	153,385		
Average number of shares, thousands	1,110,776	1,110,776	1,110,776	1,110,776	1,110,776	1,110,776	1,110,776	1,110,776	1,110,776		
Items affecting comparability, net of tax	-	-	-	-	-978	-156	-285	10	-13		

<sup>1)</sup> Excluding items affecting comparability. Please see the section 'Items affecting comparability' on page 3 in the report for further details about the financial effects in 2024. For information about items affecting comparability in 2023, please see the Year-end report 2023, available on [assaabloy.com](https://assaabloy.com)

# Reporting by division

Q1 and 31 Mar

	EMEIA		Americas		Asia Pacific		Global Technologies		Entrance Systems		Other		Total	
SEK M	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024
Sales, external	6,052	6,063	7,812	10,502	1,971	1,825	5,544	5,398	11,012	11,413	-	-	32,391	35,200
Sales, internal	177	154	49	30	441	224	38	36	24	29	-729	-472	-	-
<b>Sales</b>	<b>6,229</b>	<b>6,216</b>	<b>7,861</b>	<b>10,532</b>	<b>2,411</b>	<b>2,048</b>	<b>5,582</b>	<b>5,433</b>	<b>11,037</b>	<b>11,442</b>	<b>-729</b>	<b>-472</b>	<b>32,391</b>	<b>35,200</b>
Organic growth	3%	-3%	11%	-1%	6%	-3%	24%	-9%	3%	0%	-	-	8%	-2%
Acquisitions and divestments	9%	2%	2%	35%	16%	-9%	4%	6%	2%	3%	-	-	5%	11%
Exchange-rate effects	5%	1%	13%	0%	6%	-3%	10%	0%	9%	1%	-	-	9%	0%
Share of earnings in associates	-	-	-	-	4	1	-	-	-	-	-	-	4	1
<b>EBIT, excl items affecting comparability</b>	<b>858</b>	<b>850</b>	<b>1,707</b>	<b>1,910</b>	<b>111</b>	<b>105</b>	<b>939</b>	<b>839</b>	<b>1,786</b>	<b>1,944</b>	<b>-215</b>	<b>-221</b>	<b>5,186</b>	<b>5,427</b>
EBIT margin, excl items affecting comparability	13.8%	13.7%	21.7%	18.1%	4.6%	5.1%	16.8%	15.4%	16.2%	17.0%	-	-	16.0%	15.4%
Items affecting comparability <sup>1)</sup>	-468	-16	-167	0	-140	-2	-216	-	-130	-	-104	-	-1,225	-18
<b>Operating income (EBIT)</b>	<b>390</b>	<b>834</b>	<b>1,540</b>	<b>1,910</b>	<b>-30</b>	<b>103</b>	<b>723</b>	<b>839</b>	<b>1,656</b>	<b>1,944</b>	<b>-318</b>	<b>-221</b>	<b>3,961</b>	<b>5,409</b>
Operating margin (EBIT)	6.3%	13.4%	19.6%	18.1%	-1.2%	5.0%	13.0%	15.4%	15.0%	17.0%	-	-	12.2%	15.4%
<b>OPERATING CASH FLOW</b>														
<b>SEK M</b>														
Operating income (EBIT)	390	834	1,540	1,910	-30	103	723	839	1,656	1,944	-318	-221	3,961	5,409
Items affecting comparability <sup>1)</sup>	468	16	167	0	140	2	216	-	130	-	104	-	1,225	18
Depreciation and amortization	224	240	159	343	99	98	252	243	309	367	12	10	1,055	1,301
Net capital expenditure	-128	-108	-147	-198	-59	61	-56	-89	-125	-91	-2	-4	-516	-429
Repayment of lease liabilities	-68	-70	-47	-69	-29	-33	-45	-46	-158	-180	-5	-5	-352	-402
Change in working capital	-468	-453	-648	-1,121	-208	-107	-464	-455	713	256	-37	-212	-1,111	-2,091
<b>Operating cash flow by division</b>	<b>418</b>	<b>459</b>	<b>1,024</b>	<b>865</b>	<b>-86</b>	<b>125</b>	<b>627</b>	<b>492</b>	<b>2,525</b>	<b>2,296</b>	<b>-246</b>	<b>-432</b>	<b>4,261</b>	<b>3,806</b>
Other non-cash items											50	-60	50	-60
Interest paid and received											-242	-650	-242	-650
<b>Operating cash flow</b>													<b>4,069</b>	<b>3,096</b>
<b>CAPITAL EMPLOYED</b>														
<b>SEK M</b>														
Goodwill	13,037	13,750	14,896	34,437	5,987	5,574	18,909	20,106	22,246	25,814	-	-	75,075	99,680
Other intangible assets	1,181	1,464	1,837	22,528	1,592	1,939	3,701	2,990	7,194	7,045	35	33	15,539	36,000
Property, plant and equipment	2,861	3,264	2,135	3,326	1,509	1,439	1,392	1,626	2,229	2,432	52	41	10,178	12,129
Right-of-use assets	917	991	556	1,712	272	335	566	598	1,735	2,188	30	13	4,075	5,837
Other capital employed	4,507	2,470	1,491	3,523	2,364	1,512	1,670	2,434	4,312	3,917	-138	678	14,206	14,534
<b>Adjusted capital employed</b>	<b>22,503</b>	<b>21,939</b>	<b>20,914</b>	<b>65,527</b>	<b>11,723</b>	<b>10,799</b>	<b>26,238</b>	<b>27,753</b>	<b>37,716</b>	<b>41,396</b>	<b>-20</b>	<b>765</b>	<b>119,073</b>	<b>168,179</b>
Restructuring reserve	-500	-262	-142	-130	-62	-32	-224	-66	-199	-164	-101	-7	-1,229	-662
<b>Capital employed</b>	<b>22,002</b>	<b>21,677</b>	<b>20,772</b>	<b>65,396</b>	<b>11,661</b>	<b>10,767</b>	<b>26,013</b>	<b>27,687</b>	<b>37,517</b>	<b>41,231</b>	<b>-121</b>	<b>758</b>	<b>117,844</b>	<b>167,517</b>
Return on capital employed	16.4%	14.9%	32.8%	13.7%	1.5%	5.9%	13.7%	14.7%	18.9%	20.4%	-	-	17.4%	14.6%
Average adjusted capital employed	20,852	22,744	19,321	54,048	10,822	11,136	25,436	26,559	37,370	39,127	-	-	113,480	153,385
Average number of employees	12,109	12,225	9,892	17,772	7,502	6,883	7,422	8,095	15,767	16,031	269	275	52,960	61,282

<sup>1)</sup> Excluding items affecting comparability. Please see the section 'Items affecting comparability' on page 3 in the report for further details about the financial effects in 2024. For information about items affecting comparability in 2023, please see the Year-end report 2023, available on [assaabloy.com](https://assaabloy.com)

## Reporting by division

Jan-Dec and 31 Dec

	EMEIA		Americas		Asia Pacific		Global Technologies		Entrance Systems		Other		Total	
SEK M	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023
Sales, external	22,286	24,214	28,191	37,867	8,302	9,133	19,186	22,930	42,827	46,570	-	-	120,793	140,716
Sales, internal	572	617	152	141	1,522	1,151	158	169	100	95	-2,505	-2,173	-	-
<b>Sales</b>	<b>22,858</b>	<b>24,831</b>	<b>28,344</b>	<b>38,009</b>	<b>9,824</b>	<b>10,284</b>	<b>19,344</b>	<b>23,099</b>	<b>42,928</b>	<b>46,665</b>	<b>-2,505</b>	<b>-2,173</b>	<b>120,793</b>	<b>140,716</b>
Organic growth	5%	-2%	17%	6%	-5%	-2%	15%	9%	17%	1%	-	-	12%	3%
Acquisitions and divestments	1%	6%	1%	22%	7%	5%	2%	5%	2%	2%	-	-	2%	8%
Exchange-rate effects	5%	5%	20%	6%	11%	2%	15%	5%	12%	6%	-	-	13%	5%
Share of earnings in associates	-	-	-	-	22	7	3	11	1	-	-	-	26	18
<b>EBIT, excl items affecting comparability</b>	<b>3 335</b>	<b>3 388</b>	<b>5 899</b>	<b>7 186</b>	<b>119</b>	<b>662</b>	<b>3 065</b>	<b>3 996</b>	<b>6 847</b>	<b>7 807</b>	<b>-732</b>	<b>-854</b>	<b>18 532</b>	<b>22 185</b>
EBIT margin, excl items affecting comparability	14,6%	13,6%	20,8%	18,9%	1,2%	6,4%	15,8%	17,3%	15,9%	16,7%	-	-	15,3%	15,8%
Items affecting comparability <sup>1</sup>	-	-551	-	2 908	-	-27	-	-2 492	-	-133	-	-104	-	-400
<b>Operating income (EBIT)</b>	<b>3,335</b>	<b>2,837</b>	<b>5,899</b>	<b>10,094</b>	<b>119</b>	<b>635</b>	<b>3,065</b>	<b>1,504</b>	<b>6,847</b>	<b>7,673</b>	<b>-732</b>	<b>-958</b>	<b>18,532</b>	<b>21,785</b>
Operating margin (EBIT)	14,6%	11,4%	20,8%	26,6%	1,2%	6,2%	15,8%	6,5%	15,9%	16,4%	-	-	15,3%	15,5%
Operating income (EBIT)	3,335	2,837	5,899	10,094	119	635	3,065	1,504	6,847	7,673	-732	-958	18,532	21,785
Items affecting comparability <sup>1</sup>	-	551	-	-2,908	-	27	-	2,492	-	133	-	104	-	400
Depreciation and amortization	865	1,055	634	1,154	363	424	1,012	1,013	1,176	1,484	38	44	4,088	5,174
Net capital expenditure	-443	-627	-436	-631	-289	-202	-301	-378	-495	-576	-26	-6	-1,990	-2,419
Repayment of lease liabilities	-266	-276	-178	-255	-111	-129	-158	-188	-599	-675	-18	-21	-1,330	-1,543
Change in working capital	-707	643	-400	726	207	457	-642	-298	-1,494	2,352	205	-44	-2,831	3,836
<b>Operating cash flow by division</b>	<b>2,785</b>	<b>4,183</b>	<b>5,520</b>	<b>8,181</b>	<b>288</b>	<b>1,213</b>	<b>2,974</b>	<b>4,145</b>	<b>5,436</b>	<b>10,391</b>	<b>-534</b>	<b>-881</b>	<b>16,470</b>	<b>27,232</b>
Other non-cash items											137	123	137	123
Interest paid and received											-799	-2 122	-799	-2 122
<b>Operating cash flow</b>													<b>15,808</b>	<b>25,232</b>
<b>CAPITAL EMPLOYED</b>														
<b>SEK M</b>														
Goodwill	12,957	13,232	15,416	32,382	6,058	5,379	19,041	18,989	22,401	22,891	-	-	75,873	92,873
Other intangible assets	1,223	1,366	1,375	21,652	1,637	1,937	3,691	2,968	7,056	6,876	42	32	15,024	34,831
Property, plant and equipment	2,745	3,166	2,079	3,037	1,591	1,398	1,421	1,556	2,215	2,260	55	43	10,106	11,460
Right-of-use assets	914	976	482	1,598	234	295	540	553	1,603	1,858	31	17	3,804	5,296
Other capital employed	4,034	2,120	1,536	2,875	1,692	1,324	1,604	1,827	5,141	3,830	-764	84	13,244	12,060
<b>Adjusted capital employed</b>	<b>21,874</b>	<b>20,860</b>	<b>20,889</b>	<b>61,544</b>	<b>11,211</b>	<b>10,332</b>	<b>26,297</b>	<b>25,891</b>	<b>38,418</b>	<b>37,715</b>	<b>-636</b>	<b>177</b>	<b>118,052</b>	<b>156,520</b>
Restructuring reserve	-97	-298	12	-150	-49	-43	-60	-89	-76	-182	-23	-5	-294	-767
<b>Capital employed</b>	<b>21,777</b>	<b>20,562</b>	<b>20,900</b>	<b>61,395</b>	<b>11,161</b>	<b>10,289</b>	<b>26,237</b>	<b>25,802</b>	<b>38,342</b>	<b>37,533</b>	<b>-659</b>	<b>172</b>	<b>117,758</b>	<b>155,753</b>
Return on capital employed	16,8%	14,8%	32,1%	16,3%	1,2%	5,8%	12,4%	15,2%	18,8%	20,3%	-	-	16,9%	15,6%
Average adjusted capital employed	19,861	22,872	18,369	44,025	10,167	11,396	24,745	26,295	36,447	38,502	-	-	109,372	142,611
Average number of employees	11,943	12,188	9,435	13,358	7,914	7,099	7,278	7,895	15,621	16,028	271	276	52,463	56,845

<sup>1</sup> For information about items affecting comparability in 2023, please see the Year-end report 2023, available on [assaabloy.com](https://assaabloy.com)

# Financial information - Notes

## NOTE 1 DISAGGREGATION OF REVENUE

### Sales by continent Q1

	EMEIA		Americas		Asia Pacific		Global Technologies		Entrance Systems		Other		Total	
	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024
<b>SEK M</b>														
Europe	5,403	5,375	27	17	169	167	1,448	1,715	4,480	4,550	-249	-240	11,277	11,585
North America	144	162	7,044	9,412	714	480	2,840	2,410	5,850	6,162	-343	-115	16,249	18,511
Central- and South America	21	21	746	924	14	12	139	173	25	59	-10	-9	935	1,180
Africa	229	226	3	1	1	0	119	174	19	14	-8	-13	363	403
Asia	381	395	40	171	821	747	704	665	352	345	-70	-58	2,227	2,265
Oceania	50	38	2	7	692	642	333	295	310	311	-50	-37	1,338	1,256
<b>Total</b>	<b>6,229</b>	<b>6,216</b>	<b>7,861</b>	<b>10,532</b>	<b>2,411</b>	<b>2,048</b>	<b>5,582</b>	<b>5,433</b>	<b>11,037</b>	<b>11,442</b>	<b>-729</b>	<b>-472</b>	<b>32,391</b>	<b>35,200</b>

### Sales by product group Q1

	EMEIA		Americas		Asia Pacific		Global Technologies		Entrance Systems		Other		Total	
	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024
<b>SEK M</b>														
Mechanical locks, lock systems and fittings	2,936	2,906	3,051	4,530	1,249	1,180	98	112	3	2	-217	-206	7,122	8,524
Electromechanical and electronic locks	1,981	2,034	2,125	2,466	611	376	5,433	5,305	320	304	-446	-193	10,023	10,292
Security doors and hardware	1,164	1,181	2,667	3,512	517	451	51	17	856	1,012	-35	-40	5,219	6,132
Entrance automation	148	95	18	25	35	41	-	-	9,857	10,124	-31	-33	10,027	10,252
<b>Total</b>	<b>6,229</b>	<b>6,216</b>	<b>7,861</b>	<b>10,532</b>	<b>2,411</b>	<b>2,048</b>	<b>5,582</b>	<b>5,433</b>	<b>11,037</b>	<b>11,442</b>	<b>-729</b>	<b>-472</b>	<b>32,391</b>	<b>35,200</b>

## NOTE 2 BUSINESS COMBINATIONS

### Consolidated acquisitions 2024

Acquisition	Division	Country	Number of employees	Approx. sales in 2023	Month of consolidation
Integrated Warehouse Solutions (IWS)	Entrance systems	USA	550	1 850	2024-01
Cemoel	Global technologies	Spain	60	70	2024-02
Kadex	Global technologies	Netherlands	<50	50	2024-03

	Year		Q1	
	2023		2023	2024
<b>Amounts recognized in the group, SEK M</b>				
<b>Purchase prices</b>				
Cash paid for acquisitions during the year	54,292		125	2,796
Holdbacks and deferred considerations for acquisitions during the year	508		-	83
Adjustment of purchase prices for acquisitions in prior years	10		9	-565
<b>Total</b>	<b>54,810</b>		<b>134</b>	<b>2,314</b>
<b>Acquired assets and liabilities at fair value</b>				
Intangible assets	24,422		858	-329
Property, plant and equipment and right-of-use assets	2,647		82	133
Other non-current assets	494		-2	8
Inventories	4,098		-31	223
Current receivables and investments	2,305		33	201
Cash and cash equivalents	1,175		-5	22
Non-current liabilities	-2,445		-107	-38
Current liabilities	-3,350		-54	-85
<b>Total</b>	<b>29,346</b>		<b>774</b>	<b>134</b>
<b>Goodwill</b>	<b>25,464</b>		<b>-640</b>	<b>2,181</b>
<b>Change in cash and cash equivalents due to acquisitions</b>				
Cash paid for acquisitions during the year	54,292		125	2,796
Cash and cash equivalents in acquired subsidiaries	-1,175		5	-22
Paid and received considerations for acquisitions in prior years	449		208	-437
<b>Total</b>	<b>53,566</b>		<b>338</b>	<b>2,337</b>

The acquisition analyses for acquisitions made during the last 12 months are preliminary and will be concluded within one year of the acquisition date.

Fair value adjustments of acquired net assets from acquisitions made in previous periods are included in the above table. During the year, some of the analyses of acquisitions closed during 2023 have been completed, whereby the resulting goodwill and intangible assets in these acquisitions have decreased.



## Financial information - Notes

### NOTE 3 FAIR VALUE AND CARRYING AMOUNT ON FINANCIAL ASSETS AND LIABILITIES

#### 31 March 2024

SEK M	Carrying amount	Fair value	Financial instruments at fair value		
			Level 1	Level 2	Level 3
<b>Financial assets</b>					
Financial assets at amortized cost	25,483	25,483			
Financial assets at fair value through profit and loss	122	122			
Derivatives - hedge accounting	299	299		299	
Derivatives - held for trading	225	225		225	
<b>Total financial assets</b>	<b>26,129</b>	<b>26,129</b>	<b>-</b>	<b>523</b>	<b>-</b>
<b>Financial liabilities</b>					
Financial liabilities at amortized cost	75,192	74,858			
Financial liabilities at fair value through profit and loss	1,022	1,022			1,022
Lease liabilities	6,020	6,020			
Derivatives - hedge accounting	124	124		124	
Derivatives - held for trading	148	148		148	
<b>Total financial liabilities</b>	<b>82,506</b>	<b>82,173</b>	<b>-</b>	<b>272</b>	<b>1,022</b>

#### 31 December 2023

SEK M	Carrying amount	Fair value	Financial instruments at fair value		
			Level 1	Level 2	Level 3
<b>Financial assets</b>					
Financial assets at amortized cost	22,934	22,934			
Financial assets at fair value through profit and loss	115	115			
Derivatives - hedge accounting	633	633		633	
Derivative instruments - hedge accounting	293	293		293	
<b>Total financial assets</b>	<b>23,975</b>	<b>23,975</b>	<b>-</b>	<b>926</b>	<b>-</b>
<b>Financial liabilities</b>					
Financial liabilities at amortized cost	71,071	70,310			
Financial liabilities at fair value through profit and loss	1,045	1,045			1,045
Lease liabilities	5,443	5,443			
Derivatives - hedge accounting	161	161		161	
Derivatives - held for trading	170	170		170	
<b>Total financial liabilities</b>	<b>77,890</b>	<b>77,129</b>	<b>-</b>	<b>331</b>	<b>1,045</b>

Financial liabilities at fair value through profit and loss pertains to deferred considerations, i.e. additional payments for acquired companies. The size of a deferred consideration is usually linked to the earnings and sales performance in an acquired company during a specific period of time.

Deferred considerations are initially measured on the day of acquisition based on management's best estimate regarding future outcomes and belong to level 3 in the hierarchy.

## Financial information - Parent company

### EXTRACT FROM INCOME STATEMENT

SEK M	Year	Q1	
	2023	2023	2024
Operating income	2,951	-274	-669
Income before appropriations and tax	2,809	-515	-956
Net income for the period	3,365	-408	-731

### EXTRACT FROM BALANCE SHEET

SEK M	31 Dec	31 Mar	
	2023	2023	2024
Non-current assets	52,722	48,047	54,258
Current assets	40,730	18,542	44,082
<b>Total assets</b>	<b>93,452</b>	<b>66,590</b>	<b>98,340</b>
Equity	25,130	26,634	24,309
Untaxed reserves	1,021	1,265	1,021
Non-current liabilities	35,550	14,791	37,524
Current liabilities	31,751	23,900	35,487
<b>Total equity and liabilities</b>	<b>93,452</b>	<b>66,590</b>	<b>98,340</b>

## Definitions of financial performance measures

### Organic growth

Change in sales for comparable units after adjustments for acquisitions, divestments and exchange rate effects.

### Operating margin (EBITDA)

Operating income before depreciation and amortization as a percentage of sales.

### Operating margin (EBITA)

Operating income before amortization of intangible assets recognized in business combinations, as a percentage of sales.

### Operating margin (EBIT)

Operating income as a percentage of sales.

### Profit margin (EBT)

Income before tax as a percentage of sales.

### Items affecting comparability

Restructuring costs and significant non-recurring operating expenses such as revaluation of previously owned shares in associates, revaluation of inventory in business combinations and goodwill impairment.

### Operating cash flow

Cash Flow from operating activities excluding restructuring payments and tax paid on income minus net capital expenditure and repayment of lease liabilities.

### Cash conversion

Operating cash flow in relation to income before tax excluding items affecting comparability.

### Net capital expenditure

Investments in, less disposals of, intangible assets and property, plant and equipment.

### Depreciation and amortization

Depreciation, amortization and impairment of intangible assets, property, plant and equipment and right-of-use assets.

### Capital employed

Total assets less interest-bearing assets and non-interest-bearing liabilities including deferred tax liability.

### Average adjusted capital employed

Average capital employed excluding restructuring reserves for the last twelve months.

### Net debt

Interest-bearing liabilities less interest-bearing assets. See the table on net debt for detailed information.

### Net debt/EBITDA

Net debt at the end of the period in relation to EBITDA for the last twelve months.

### Net debt/Equity ratio

Net debt in relation to equity.

### Equity ratio

Shareholders' equity as a percentage of total assets.

### Shareholders' equity per share

Equity excluding non-controlling interests in relation to number of outstanding shares after any potential dilution.

### Return on capital employed

Operating Income (EBIT), excluding Items Affecting Comparability, for the last twelve months as a percentage of average adjusted capital employed.

### Return on equity

Net income attributable to parent company's shareholders for the last twelve months as a percentage of average equity attributable to parent company's shareholders for the same period.

### Earnings per share before and after dilution

Net income attributable to parent company's shareholders divided by weighted average number of outstanding shares. None of the Group's outstanding long-term incentive programs are expected to result in significant dilution in the future.

### Earnings per share before and after dilution and excluding items affecting comparability

Net income attributable to parent company's shareholders excluding items affecting comparability, net of tax, divided by weighted average number of outstanding shares. None of the Group's outstanding long-term incentive programs are expected to result in significant dilution in the future.

To check how the financial measurements have been calculated for current and earlier periods, refer to the tabulated figures in this Quarterly Report and to the company's Annual Report. The Annual Reports for the years 1994 to 2023 appear on the company's website.