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Axfood's sales December 2007

Consolidated net sales (excluding VAT) totalled SEK 2,687 m (2,629), a rise of 2.2% compared with the same period a year ago. Net sales for stores in Sweden owned by the Group rose by 3.3% for the month of December, with a 3.7% rise in like-for-like sales.

Sales for the period January-December 2007 in wholly owned stores rose by 0.5%, with a 1.1% rise in like-for-like sales. Consolidated net sales totalled SEK 29,189 m (28,808), an increase of 1.3%. Net sales for Axfood's stores (wholly owned and franchise units) rose 1.7%, with a 1.3% rise in like-for-like sales.

Hemköp's sales (wholly owned and franchise units) increased by 3.9 % during the month, with a 1.1% rise in like-for-like sales. Accumulated sales increased by 1.7%, with a 0.5% rise in like-for-like sales.

Net sales for Hemköp's wholly owned stores decreased by 0.2% during the month, with a 1.3% decrease in like-for-like sales. Accumulated sales decreased by 2.8%, with a 0.9% decrease in like-for-like sales.

Willys' sales rose by 4.6% during the month, with a 5.4% rise in like-for-like sales. Accumulated sales rose by 1.8% with a 1.7% rise in like-for-like sales.

Sales per business operation are broken down as follows:

	Jan-Dec 2007 SEK m	Jan-Dec 2006 SEK m	Change
Hemköp	5,674	5,829	-2.7%
Willys	15,382	15,115	1.8%
Dagab ¹⁾	21,294	20,572	3.5%
Axfood Närlivs ²⁾	5,465	5,465	0.0%
Övrigt ³⁾	1,230	947	29.9%
Internomsättning ⁴⁾	-19,856	-19,120	3.8%
Totalt	29,189	28,808	1.3%
varav distribuerad omsättning			
1) Dagab	13,921	13,428	3.7%
2) Närlivs	4,389	4,365	0.5%

³⁾ Includes support companies and joint-Group functions.

⁴⁾ Of which Dagab SEK 18,769 m (18,340 m) .

The figure for 2006 has been adjusted, since starting on 1 January 2007, Axfood Närlivs has taken over customer responsibility for external customers (such as Tempo) from Dagab.

Preliminary sales figures will be presented on the following date: 6/2 (Jan), 6/3 (Feb), 16/4 (March), 7/5 (April), 5/6 (May), 16/7 (June), 6/8 (July), 4/9 (Aug), 14/10 (Sept), 6/11 (Oct), 4/12 (Nov).

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Axfood AB conducts retail trade through the wholly owned store chains Hemköp, Willys and Willys hemma, comprising slightly more than 220 stores, and wholesale trade through Dagab and Axfood Närlivs. In addition, Axfood collaborates with a number of proprietor-run stores that are tied to Axfood through agreements. These include stores within the Hemköp chain as well as stores run under the Handlar'n and Tempo profiles. In all, Axfood collaborates with over 500 proprietor-run stores. Axfood is listed on the Nordic Large Cap list of the OMX Nordic Exchange. Axel Johnson AB is the principal owner, with approximately 46% of the shares.