## **Interim report**

January - June 2017



July 18, 2017

## Continued strong sales growth and increased profitability

#### Second quarter

- Net sales amounted to 196.3 MSEK (162.9), which is an increase by 20.5 percent compared to the corresponding quarter last year. At comparable exchange rates net sales increased by 15.9 percent.
- Operating profit increased by 54 percent to 37.2 MSEK (24.2).
- Result after tax increased by 52 percent to 37.7 MSEK (24.7).
- Earnings per share amounted to 0.58 SEK (0.38).
- The cash flow from operating activities amounted to 43.1 MSEK (29.1).
- Dividends to the shareholders were paid to the amount of 80.9 MSEK (80.9).
- Net cash at June 30 amounted to 101.6 MSEK (99.6), compared to 152.1 MSEK at March 31 and 128.6 at the start of the year.
- At the end of the reported period Biotage had no holding of own shares. No shares have been acquired under the repurchasing program resolved at the 2017 Annual General Meeting.

## Six months, January - June

- Net sales amounted to 381.5 MSEK (321.7), which is an increase by 18.6
  percent compared to the corresponding period last year. At comparable
  exchange rates net sales increased by 14.0 percent.
- Operating profit increased by 51 percent to 72.1 MSEK (47.8).
- Result after tax increased by 53 percent to 73.0 MSEK (47.6).
- Earnings per share amounted to 1.13 SEK (0.74).
- The cash flow from operating activities amounted to 72.2 MSEK (65.9).

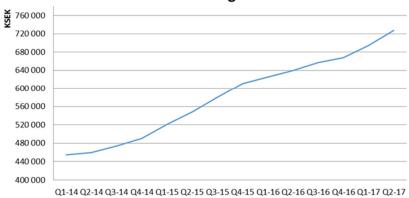
Biotage AB (publ) Box 8 SE-751 03 Uppsala Visiting address: Vi

Visiting address: Vimpelgatan 5 Phone: +46 18 56 59 00 Org. no.: 556539-3138 www.biotage.com

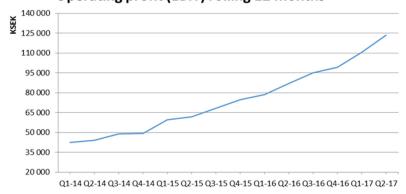
## **Group financial development in brief**

Amounts in SEK millions	2 <sup>nd</sup> quarter Apr-Jun 2017	2 <sup>nd</sup> quarter Apr-Jun 2016	6 months Jan-Jun 2017	6 months Jan-Jun 2016	12 months Jan-Dec 2016
Net sales	196.3	162.9	381.5	321.7	667.9
Cost of sales	-75.3	-69.8	-147.7	-138.0	-282.1
Gross profit	121.0	93.1	233.8	183.8	385.8
Operating expenses	-83.9	-68.9	-161.7	-136.0	-286.7
Operating profit/loss (EBIT)	37.2	24.2	72.1	47.8	99.1
Financial items	0.6	0.8	1.9	1.1	-6.7
Profit/loss before tax	37.8	25.0	74.0	48.9	92.4
Tax expenses	-0.1	-0.3	-1.1	-1.3	0.4
Total profit/loss for the period	37.7	24.7	73.0	47.6	92.8
Gross margin	61.7%	57.2%	61.3%	57.1%	57.8%
Operating margin (EBIT)	18.9%	14.9%	18.9%	14.9%	14.8%

## Net sales rolling 12 months



## Operating profit (EBIT) rolling 12 months



Note that Biotage presents some financial metrics in the interim report that are not defined according to IFRS. Definitions of these are found in the 2016 Annual Report, page 34.

## **Comments by CEO Torben Jörgensen**

The sales successes of Biotage continue with yet another record quarter. At comparable exchange rates, sales in the quarter and the half-year increased by 15.9 and 14.0 percent, respectively, which is considerably higher than the average for our markets. The gross margin for the quarter as well as for the six-month period exceeds our strategic 60 percent goal. Higher sales in relation to the fixed cost base contribute significantly to the improved margin. The operating margin (EBIT) is 18.9 percent for the quarter as well as for the half-year, and averages 13.9 percent for the last three years.

All our product areas are growing. This quarter we saw especially strong sales in the product areas peptide synthesis, evaporation systems and industrial products. The combination of good system solutions and media for flash purification makes Biotage an attractive partner in the peptide area. For industrial products the sales of systems as well as consumables are increasing and we note that our products are used in a number of new projects among customers in the pharma industry. Also the system sales in organic synthesis are developing well.

All geographies show double digit growth in the quarter as well as in the six-month period. Asia is the area showing the strongest growth. Above all South Korea develops strongly, but also Japan had a good quarter. The sales successes are benefiting from the increased direct sales. The latest investments in South Korea and China are good examples of this. The direct sales will now be expanded to Italy, where we from July will be selling out entire product range through our own organization. Our evaluation of the sales strategy for India is now nearing completion and we expect to be operative with our own company in India in 2018. We are using the same approach as in South Korea and China with a combination of direct sales and local distributors.

The increasing sales put higher demands on and enable a more efficient production. Great efficiency improvements have been implemented at the plant in Cardiff, Wales, among other things through increased automation. The increased production volumes motivate investments in the production and in the later part of 2017 the production space in Cardiff will be expanded. Access to the new premises enables further automation of the production.

The strong sales growth in China is primarily related to systems. In order to better meet the price competition on consumables we have now introduced a locally adapted line of consumables for flash purification. If the locally produced raw material can maintain an even, if not high, quality there is a possibility to introduce these consumables also in other markets.

At the end of the quarter two new system launches were made, Biotage Isolera<sup>™</sup> Dalton 2000 and a new generation of the evaporation system TurboVap<sup>®</sup>. Biotage Isolera<sup>™</sup> Dalton 2000 is a new mass detection system for flash purification that opens up for a broader functionality with a detection range up to molecular weights of 2000 m/z (mass-to-charge ratio). The new system is integrated with Biotage's flash system Isolera<sup>™</sup> and the software functionality Isolera<sup>™</sup> Spektra through Isolera<sup>™</sup> Dalton Nanolink. The new TurboVap<sup>®</sup> system is based on the previous system which has been successful for a number of years, but has increased functionality and improved

user friendliness. We are eagerly looking forward to the results of these product launches.

## Group result, financial position and cash flow

#### Second quarter April - June 2017

Group net sales in the second quarter 2017 amounted to 196.3 MSEK (162.9), which is an increase by 20.5 percent (10.0). At comparable exchange rates sales increased by 15.9 percent (11.1) compared to the corresponding quarter last year. The Americas was the largest market with 44 percent (43) of the net sales. The EU area contributed 28 percent (30), Japan 14 percent (12), China 8 percent (9), South Korea 3 percent (2), EMEA 1 percent (2) and APAC 2 percent (3).

The Group's gross margin improved to 61.7 percent (57.2). The improved profitability is mainly attributable to the increased sales volume and efficiency improvements in the production. The distribution of sales between systems and aftermarket products was 49 percent (45) and 51 percent (55), respectively. The strong systems sales have effected a change in the relation between systems and aftermarket further away from the strategic goal of 40/60.

The operating expenses amounted to 83.9 MSEK (68.9). Of this sum 52.7 MSEK (46.6) were sales costs. The increase in sales costs by 6.1 MSEK compared to the corresponding period last year is attributable primarily to increases in the sales force and a part of this is the establishment of direct sales in South Korea from the fourth quarter 2016. The research and development costs amounted to 13.7 MSEK (13.2). The administration costs amounted to 13.2 MSEK (13.0). Other operating items, amounting to -4.3 MSEK (4.0), primarily consists of currency effects on operations related liabilities and receivables.

Operating profit improved by 54 percent to 37.2 MSEK (24.2), corresponding to an operating margin (EBIT) of 18.9 percent (14.9). Net financial income amounted to 0.6 MSEK (0.8). The result after tax improved by 52 percent to 37.7 MSEK (24.7).

The cash flow from operating activities improved to 43.1 MSEK (29.1). The investments amounted to 10.7 MSEK (12.9). Amortizations and write-downs amounted to 9.0 MSEK (12.8). Capitalized development costs accounted for 6.6 MSEK (9.9) of the investments and for 5.0 MSEK (8.6) of the amortizations and write-downs.

## Six months January - June 2017

The Group's net sales in the six-month period increased by 18.6 percent (10.1) and amounted to 381.5 MSEK (321.7). At comparable exchange rates net sales increased by 14 percent (10.3). The Americas was the biggest market with 43 (43) percent of the net sales. The EU area contributed 28 percent (30), Japan 14 percent (14), China 8 percent (8), South Korea 3 percent (1), EMEA 2 percent (2) and APAC 2 percent (3).

The Group's gross margin improved to 61.3 percent (57.1). Systems accounted for 48 percent (44) of the sales and aftermarket products for 52 percent (56).

The operating expenses amounted to 161.7 MSEK (136.0). The increase is mainly attributable to the increase in sales costs by 14.0 MSEK to 102.9 MSEK (88.8).

The operating profit improved by 51 percent (34) to 72.1 MSEK (47.8) corresponding to an operating margin (EBIT) of 18.9 percent (14.9). Net financial income amounted to 1.9 MSEK (1.1). The result after tax was 73.0 MSEK (47.6), an increase by 53 percent.

The cash flow from operating activities was 72.2 MSEK (65.9). The working capital increased by 17.2 MSEK during the period. Of this sum 6.3 MSEK relates to inventories and 8.7 MSEK to operating receivables. The increase is mainly due to higher sales and launch of new products. The investments amounted to 16.7 MSEK (21.1). Amortizations and write-downs amounted to 17.3 MSEK (23.5). Capitalized development costs accounted for 10.7 MSEK (16.4) of the investments and for 9.2 MSEK (9.5) of the amortizations and write-downs.

#### Balance sheet items

At June 30, 2017 the Group's cash and cash equivalents amounted to 101.6 MSEK (99.6), compared to 152.1 MSEK at March 31 and 128.6 MSEK at the start of the year. The Group had no interest-bearing liabilities, neither at the end of the reported period, nor at the end of the comparative period. Net cash at June 30 thus amounted to 101.6 MSEK (99.6) compared to 128.6 at the start of the year. During the period dividends to the shareholders were paid to the amount of 80.9 MSEK (80.9).

The Group reports a total goodwill of 104.0 MSEK (104.0) at June 30. The reported goodwill is related to the acquisition of MIP Technologies AB and two product lines from Caliper Life Sciences Inc. in 2010.

Other intangible fixed assets amounted to 115.9 MSEK (114.7), compared to 116.0 MSEK at the start of the year. Of this sum, patents and license rights amounted to 23.6 MSEK (27.3) compared to 25.2 MSEK at the start of the year, and capitalized development costs to 92.3 MSEK (87.4), compared to 90.8 MSEK at the start of the year.

At June 30 the equity capital amounted to 545.7 MSEK (510.3) compared to 563.2 MSEK at the start of the year. The change in equity capital during the first six months is attributable to the net result 73.0 MSEK (47.6), dividends to the shareholders -80.9 MSEK (-80.9), and hedging and currency effects at the translation of foreign subsidiaries -9.8 MSEK (-4.0).

## **Repurchasing program**

Biotage had no holding of own shares at the end of the reported period. No shares have been acquired under the repurchasing program resoved at the 2017 Annual General Meeting. Complete documentation from the AGM is available at <a href="https://www.biotage.com">www.biotage.com</a>.

## Patent dispute in the US

Biotage has as previously reported been sued for alleged patent infringement in the US by Scientific Plastic Products, Inc. ("SPP"). These plaints are declared resting by the court awaiting the results of reexamination cases of the validity of the patents by the US Patent and Trademark Office. Biotage's analysis indicates that the company has a strong position and that the other party lacks good cause for the alleged patent infringement. Thus no reserves have been booked due to the conflict.

## Major events after the reported period

There are no major events after the reported period to report.

#### **Human resources**

The Group had 334 employees (305) at June 30, compared to 323 at the start of the year.

#### **Parent company**

The Group's parent company, Biotage AB, has wholly owned subsidiaries in Sweden, the United States, United Kingdom, Germany, France, Italy, Japan and China, and from June 2016 in South Korea. The parent company is responsible for group management, strategic business development and administrative functions at group level and towards subsidiaries.

The parent company's net income was 0.6 MSEK (0.6) in the second quarter and 1.2 MSEK (1.1) in the six month period. Operating expenses amounted to 5.6 MSEK (4.9) in the quarter and to 10.9 MSEK (10.8) in the six month period. The operating result was -5.0 MSEK (-4.4) for the quarter and -9.7 MSEK (-9.6) for the six month period.

The parent company's net financial income was 1.6 MSEK (-1.0) for the quarter and 2.2 MSEK (3.4) for the six month period. The parent company's result after financial items was -3.4 MSEK (-5.3) for the quarter and -7.5 MSEK (-6.2) for the half-year period.

Investments in intangible assets amounted to 0.0 MSEK (0.6) in the quarter and 0.0 MSEK (1.0) for the six month period. The parent company's cash and bank balance was 1.5 MSEK (1.3) at June 30, compared to 1.4 MSEK at the start of the year.

#### **Risks and uncertainties**

As an international Group, Biotage is exposed to various risks that affect the possibilities to achieve the established targets. There are operational risks, such as the risk that competitive situations affect price levels and sales volumes, and the risk that the economic development in the markets and segments where the Group operates is not stable. There are also financial risks, such as currency risks, interest risks and credit risks. No major changes in significant risks or uncertainty factors have occurred during the period. Our assessment thus remains unchanged compared to the description of the company's risks, uncertainty factors and the handling of these in the company's Annual Report for 2016. Readers wishing to study the Annual Report can

download this from the company's website <a href="www.biotage.com">www.biotage.com</a> or order it from Biotage AB, Box 8, SE-751 03, Uppsala, Sweden or <a href="mailto:info@biotage.com">info@biotage.com</a>.

## **Coming financial reports**

The interim report for the third quarter 2017 will be issued on November 2, 2017. The year-end report for 2017 will be issued on February 8, 2018.

This report has not been reviewed by the company's auditor.

Nils-Olof Biörk

#### Assurance

The Board of Directors and the CEO assure that the interim report gives a fair review of the operations of the Parent Company and the Group, their financial positions and results, and describes the significant risks and uncertainties that the Parent Company and the Group companies are facing.

Uppsala July 18, 2017

Torben Jörgensen President and CEO

Ove Mattsson

Chairman	Board Director	Board Director	
Thomas Eklund	Peter Ehrenheim	Karolina Lawitz	
Board Director	Board Director	Board Director	
Love Amcoff	Malin Albertsson	Annika Gärdlund	Anders Wessman Deputy Board Director
Board Director	Board Director	Deputy Board Director	

Employee Representative Employee Representative Employee Representative Employee Representative

Yvonne Mårtensson

For further information, please contact:

Torben Jörgensen, President and CEO, phone: +46 707 49 05 84 Erika Söderberg Johnson, CFO, phone: +46 707 20 48 20

This information is information that Biotage AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 11.00 CET on July 18, 2017.

#### About Biotage

Biotage offers efficient separation technologies from analysis to industrial scale and high quality solutions for analytical chemistry from research to commercial analysis laboratories. Biotage's products are used by government authorities, academic institutions, pharmaceutical and food companies, among others. The company is headquartered in Uppsala and has offices in the US, UK, China, Japan and South Korea. Biotage has approx. 330 employees and had sales of 668 MSEK in 2016. Biotage is listed on NASDAQ Stockholm. Website: www.biotage.com

# Biotage AB (publ) Interim report 2017-01-01 -- 2017-06-30

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME IN SUMMARY

	2017-04-01	2016-04-01	2017-01-01	2016-01-01	2016-01-01
Amounts in SEK thousands	2017-06-30	2016-06-30	2017-06-30	2016-06-30	2016-12-31
Net sales	196,315	162,859	381,543	321,734	667,912
Cost of sales	<b>-75.270</b>	-69,769			-282,098
Gross profit	121,045	93,091	233,800	183,757	385,813
Distribution costs	-52,702	-46,621	-102,855	-88,811	-189,276
Administrative expenses	-13,163	-13,046	-26,041	-26,495	-55,995
Research and development costs	-13,674	-13,176	-28,327	-25,145	-49,188
Other operating income	-4,315	3,978	-4,438	4,493	7,760
Total operating expenses	-83,853	-68,865	-161,661	-135,957	-286,700
Operating profit/loss	37,192	24,225	72,139	47,799	99,114
Financial net income	600	761	1,904	1,103	-6,712
Profit/loss before income tax	37,793	24,986	74,043	48,903	92,401
Tax expenses	-116	-256	-1,073	-1,300	394
Total profit/loss for the period	37,677	24,730	72,970	47,602	92,796
Other comprehensive income					
Components that may be reclassified to net income:					
Translation differences related to					
non Swedish subsidiaries	-7,717	2,551	-9,774	-2,779	4,460
Cash flow hedges	668	-1,196	133	-1,210	218
Total other comprehensive income	-7,049	1,355	-9,641	-3,989	4,678
Total comprehensive income for the period	30,628	26,085	63,329	43,613	97,474

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME IN SUMMARY (Continuing)

	2017-04-01 2017-06-30		2017-01-01 2017-06-30		
Attributable to parent company's shareholders: Total profit/loss for the period	37,677	24,730	72,970	47,602	92,796
Attributable to parent company's shareholders: Total comprehensive income for the period	30,628	26,085	63,329	43,613	97,474
Average shares outstanding	64,714,447	64,714,447	64,714,447	64,714,447	64,714,447
Shares outstanding at end of reporting period	64,714,447	64,714,447	64,714,447	64,714,447	64,714,447
Total profit/loss for the period per share SEK Total profit/loss for the period per share SEK after dilution	0.58 0.58	0.38 0.38	1.13 1.13	0.74 0.74	1.43 1.43
Earnings per share relates to:					
Continuing operations	0.58	0.38	1.13	0.74	1.43
Total comprehensive income for the period per share SEK	0.47	0.40	0.98	0.67	1.51
Total comprehensive income for the period per share after dilution SEK	0.47	0.40	0.98	0.67	1.51

Quarterly summary 2016 and 2017	2017	2017	2016	2016	2016	2016
Amounts in KSEK	Q2	Q 1	Q 4	Q 3	Q 2	Q 1
Net Sales	196,315	185,228	179,145	167,032	162,859	158,875
Cost of sales	-75,270	-72,473	-73,272	-70,849	-69,769	-68,208
Gross profit	121,045	112,755	105,873	96,183	93,091	90,666
Gross margin	61.7%	60.9%	59.1%	57.6%	57.2%	57.1%
Operating expenses	-83,853	-77,808	-81,791	-68,951	-68,865	-67,092
Operating profit/loss	37,192	34,947	24,082	27,232	24,225	23,574
Financial net	600	1,304	-5,852	-1,963	761	343
Profit/loss before income tax	37,793	36,250	18,230	25,269	24,986	23,917
Tax expenses	-116	-958	-738	2,432	-256	-1,044
Total profit/loss for the period	37,677	35,293	17,492	27,701	24,730	22,872

## Biotage AB (publ) Interim report 2017-01-01 - 2017-06-30

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION IN SUMMARY

Amounts in SEK thousands	2017-06-30	2016-12-31
ASSETS		
Non-Current assets		
Property, plant and equipment	44,284	45,447
Goodwill	104,023	104,023
Other intangible assets	115,854	116,015
Financial assets	20,728	21,389
Deferred tax asset	53,578	52,344
Total non-current as sets	338,467	339,217
Current assets		
Inventories	90,804	88,906
Trade and other receivables	142,516	138,451
Cash and cash equivalents	101,637	128,622
Total current assets	334,957	355,980
TOTAL ASSETS	673,424	695,196
EQUITY AND LIABILITIES		
Capital and reserves attributable to equity holders of the		
parent company		
Share capital	89,953	89,953
Reserves	-93,579	-83,938
Retained earnings	549,300	557,223
Total equity	545,675	563,238
Non-current liabilities		
Other fin an cial liabilities	727	815
Deferred tax liability	1,734	1,759
Non-current provisions	1,554	1,663
Total non-current liabilities	4,014	4,237
Current liabilities		
Trade and others liabilities	118,629	123,733
Other financial liabilities	-	-
Tax liabilities	1,160	1,085
Current provisions	3,947	2,903
Total current liabilities	123,735	127,721
TOTAL EQUITY AND LIABILITIES	673,424	695,196

Biotage AB (publ) Interim report 2017-01-01 -- 2017-06-30

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY IN SUMMARY

	Share	Accumulated translation	Hedging	Retained	Total
Amounts in SEK thousands	capital	reserve	reserve	earnings	equity
Opening balance January 1, 2016	89,953	-88,687	70	545,320	546,657
Changes in equity in the					
period of January 1 -december 31,2016			24.0	00 =04	
T otal comprehensive income	-	4,460	218	92,796	97,474
Total non-owners changes	-	4,460	218	92,796	97,474
Transactions with equity holders of the company					
Dividend to shareholders of the parent company	-	-	-	-80,893	-80,893
Reclassification terminated option program	-	-	-	-	
Closing balance December 31, 2016	89,953	-84,227	289	557,223	563,238
Changes in equity in the					
period of January 1, - June 30, 2016					
T otal comprehensive income	-	-2,779	-1,210	47,602	43,613
Total non-owners changes	-	-2,779	-1,210	47,602	43,613
Turne selding with south buldon of the source					
Transacitions with equity holders of the company				90 902	90.902
Dividend to shareholders of the parent company	-	-	-	-80,893	-80,893
Reversal unpaid additional purchase consideration  Closing balance June 30, 2016	89,953	-91,466	-1,139	512.918	510,266
Crossing barance outle 30,2010	0,,,,,,	-51,400	-1,109	312,510	310,200
Changes in equity in the					
period of January 1, - June 30, 2017					
T otal comprehensive income	-	-9,774	133	72,970	63,329
Total non-owners changes	-	-9,774	133	72,970	63,329
Transacitions with equity holders of the company					
	-	-	-	-	-
Dividend to shareholders of the parent company			-	-80,893	-80,893
Closing balance June 30, 2017	89,953	-94,001	422	549,300	545,675

The 2017 Annual General Meeting resolved to authorize the Board to continue to let the company repurchase shares up until the AGM 2018, so that the company's holding of own shares amounts to a maximum of 10 percent of the number of registered shares. At the balance sheet date June 30, 2017, the company held no repurchased shares.

Biotage AB (publ) Interim report 2017-01-01 - 2017-06-30

## CONSOLIDATED STATEMENT OF CASH FLOWS

	2017-04-01	2016-04-01	2017-01-01	2016-01-01	2016-01-01
Amounts in SEK thousands	2017-06-30	2016-06-30	2017-06-30	2016-06-30	2016-12-31
Operating activities					
Profit/loss before income tax	37,793	24,986	74,043	48,903	92,401
A djustments for non-cash items	11.694	9,732	17,665	18,785	42,649
	49,487	34,718	91,708	67,688	132,051
Income tax paid	-985	-75	-2,234		-5,363
Cash flow from operating activities					
before changes in working capital	48,502	34,642	89,474	64,776	129,688
Cash flow from changes in working capital:					
Increase (-)/ decrease (+) in inventories	-5,165	-201	-6,343	2,679	9,955
Increase (-)/ decrease (+) in operating receivables	-136	-4,366	-8,727	-1,946	-8,821
Increase (+)/ decrease (-) in operating liabilities	-149	<b>-</b> 997	-2,164	419	8,250
Cash flow from operating activities	43,053	29,077	72,241	65,929	139,072
Investing activities					
Acquisition of intangible assets	-7,763	-10,518	-11,973	-17,639	-34,322
Acquisition of property, plant and equipment	-2,912	-1,562	-4,760	-2,607	-13,218
Acquisition of financial assets	-	<b>-</b> 791	0	-890	-20,620
Sale of financial assets	626	-	1,113	-	435
Cash flow from investing activities	-10,048	-12,871	-15,620	-21,137	-67,726
Financing activities					
Dividend to shareholders	-80,893	-80,893	-80,893	-80,893	-80,893
Repayment of loans	<b>-</b> 46	-64	-88	-165	-259
Cash flow from financial activities	-80,939	-80,957	-80,981	-81,058	-81,152
Cash flow for the period	47,934	-64,750	-24,361	-36,266	-9,807
Cash and cash equivalents opening balance	152,097	163,479	128,622	134,885	134,885
Exchange differences in liquid assets	-2,526	843	-2,625	952	3,544
Cash and equivalents closing balance	101,637	99,572	101,637	99,572	128,622
Additional information:					
Adjustments for non-cash items					
Depreciations and impairments	9,031	12,786	17,295	23,473	43,825
Other items	2,663	-3,054	370	-4,688	-1,176
Total	11,694	9,732	17,665	18,785	42,649

## INCOME STATEMENT, PARENT IN SUMMARY

	2017-04-01	2016-04-01	2017-01-01	2016-01-01	2016-01-01
Amounts in SEK thousands	2017-06-30	2016-06-30	2017-06-30	2016-06-30	2016-12-31
Net sales	585	567	1,175	1,132	2,287
Administrative expenses	-4,771	-4,417	-9,368	-9,606	-19,227
Research and development costs	-803	-600	-1,526		
Other operating atmosphere	1	91	10.865		
Operating expenses  Operating profit/loss	-5,574 - <b>4,989</b>	-4,926 - <b>4,359</b>	-10,865 -9,690	-10,752 -9,621	
Profit/loss from financial investments:	-1,505	-1,000	-5,050	3,021	-17,100
From 7 toss if our financial investments.					
Interest income from receivables from group companies	-	-	-	-	145
Interest expense from liabilities to group companies	-656	-615	-1,311	-1,226	-2,581
Result from participations in group companies	-	-	-	2,793	2,793
Other interest and similar income	2,212	-	3,492	2,218	1
Other interest and similar expenses	-	-340	-	-340	-2,578
Group contribution received		-	-	-	85,500
Financial net income	1,555	-954	2,180	3,445	83,281
Profit/loss before income tax	-3,434	-5,314	-7,510	-6,175	64,178
Tax expenses	274	1,419	274	1,419	1,574
Total profit/loss for the period	-3,159	-3,894	-7,235	-4,756	65,753
STATEMENT OF COMPREHENSIVE INCOME. PAR	ENT				
Total profit/loss for the period	-3,159	-3,894	-7,235	-4,756	65,753
Other comprehensive income:					
Components that may be reclassified to net income: Translation differences related to					
non Swedish subsidiaries		-	<u> </u>	<u> </u>	-
Total comprehensive income, parent	-3,159	-3,894	-7,235	-4,756	65,753

Biotage AB (publ) Interim report 2017-01-01 - 2017-06-30

## ${\bf BALANCE\,SHEET, PARENT}$

Amounts in SEK thous ands	2017-06-30	2016-12-31
ASSETS		
Non-current assets		
Intangible assets		
Patents and licenses	9,645	9,243
Financial assets		
Investments in group companies	469,271	469,271
Receivables from group companies	11,852	12,599
Shares in associated companies	19,284	19,284
Deferred tax as set	40,120	39,846
	540,526	540,999
Total non-current assets	550,171	550,242
Current assets		
Current receivables		
Receivables from group companies	2,885	72,419
Other receivables	256	386
Prepaid expenses and accrued income	766	1,067
	3,907	73,872
Cash and cash equivalents	1,533	1,392
Total current assets	5,440	75,264
TOTAL ASSETS	555,612	625,506
EQUITY, PROVISIONS AND LIABILITIES		
Equity		
Restricted equity		
Share capital	89,953	89,953
James Company	89,953	89,953
Unrestricted equity	<i>52                                    </i>	27,522
Fair value reserve	-	-
Retained earnings	392,507	407,647
Profit/loss for the year	-7,235	65,753
	385,272	473,400
Total equity	475,225	563,353
Current liabilities		
Other financial liabilities	-	-
Trade payables	419	1,240
Liabilities to group companies	75,652	55,502
Other current liabilities	122	122
Accrued expenses and prepaid income	4,194	5,289
	80,387	62,153
TOTAL EQUITY, PROVISIONS AND LIABILITIES	555,612	625,506
Pledged assets	22,500	22,500
Contingent liabilities	-	-

## **Accounting principles**

The Group reporting of Biotage is based on International Financial Reporting Standards as adopted by the EU. The Group's interim report is prepared in accordance with IAS 34 Interim Reporting and the Swedish Accounting Act. The parent company's interim report is prepared in accordance with the Swedish Accounting Act and The Swedish Financial Reporting Board's recommendation RFR 2 Reporting for Legal Entities. The Group and the parent company have applied the same accounting principles and calculation methods in the interim report as in the latest annual report. Information according to IAS 34 Interim Reporting is given in notes as well as in other places in the interim report. Changed and new standards and interpretations from IASB and IFRS Interpretations Committee which have come into effect and apply to the fiscal year 2017 have not had any effect on the Group's financial reporting.

For balance sheet items figures in brackets refer to the value at the end of the corresponding period last year. For result and cash flow items the corresponding period last year is referred to.

#### Fair value

Biotage has a financial asset of 1.0 MSEK measured as fair value concerning an option to acquire all outstanding shares in Chreto Aps. Biotage owns 22 percent of Chreto. Calculations of fair value are based on level 3 in the fair value hierarchy, which means that fair value has been established according to a valuation model where essential inputs are based on unobservable data.

Other financial assets and financial debts are measured according to accrued acquisition value and the value reported for these is considered to be a good approximation of fair value.

In the preparation of the Group's and the parent company's interim reports, the same accounting principles and calculation methods were applied as in the preparation of the Annual Report for 2016. These are described on pp. 43-50 in the Annual Report.

#### Key ratios and financial metrics

For a summary of definitions of the key ratios and financial metrics used in the Group's financial reporting, see Biotage's Annual Report 2016, page 34.

#### Financial metrics in the interim report not defined according to IFRS

In this report Biotage discloses information that the corporate management uses to assess the development of the Group. Some of the financial metrics presented are not defined according to IFRS. The company believes that these metrics give valuable supplementary information to stakeholders and corporate management, as they contribute to the evaluation of relevant trends and the company's performance. As not all companies calculate financial metrics in the same way, they are not always comparable with the metrics used by other companies. These financial metrics should thus not be seen as a substitute for metrics defined according to IFRS.

Effective July 3, 2016 ESMA's guidelines on "alternative performance measures" are applied, which means increased information demands concerning financial metrics not defined by IFRS. An explanation of the financial metrics that Biotage finds relevant according to the new guidelines is given below.

#### Net sales at comparable exchange rates

As the major part of the Group's income is paid in other currencies than the accounting currency SEK, the reported sales are affected to a relatively high degree by exchange rate variations between the periods. In order for stakeholders and corporate management to be able to analyze the sales development cleared of currency effects the company reports the sales development in relation to the comparative period at constant exchange rates. The current period's sales in the respective currencies are recalculated according to the exchange rates used in the reporting of the comparative period.

Sales change in %	Apr 1 2017- /		lun 30	Jan 1 2016- Jun 30 2016
	%	%	%	%
Sales at comparable exchange rates	15.8	11.1	14.0	10.3
Currency effects	4.7	-1.1	4.6	-0.2
Reported change	20.5	10.0	18.6	10.1

#### Net cash

In order for stakeholders and corporate management to be able to follow and analyze the Group's financial strength, information on the Group's net cash is reported defined as cash reduced by liabilities to credit institutions.

Net cash	June 30 2017	June 30 2016
Cash	101,637	99,572
Liabilities to credit institutions	0	0
Net cash	101,637	99, 572

#### Graphs of net sales and operating result

Biotage has chosen to report graphs of the net sales and the operating result on a rolling 12 month basis as corporate management also follows the development over time on a rolling 12 month basis and believes that this provides supplementary information to the calendar-based interim data otherwise given in the report.