

DISCOVERING THE NEXT SOLUTION
INTERIM REPORT Q2, 2025

Q2

Strengthened gross margin and improved operating profit in the second quarter

Second quarter of 2025

- Net sales decreased by 4.8 percent to SEK 2,039 million (2,142). Organic growth was -0.3 percent, and order intake was slightly below net sales.
- Adjusted operating profit (EBITA) amounted to SEK 268 million (261), corresponding to an operating margin of 13.1 percent (12.2).
- Operating profit (EBITA) totalled SEK 267 million (263), with an operating margin of 13.1 percent (12.3).
- Earnings per share were SEK 0.80 (0.79).
- A share split was carried out during the period, whereby each share was divided into five new shares (share split 5:1).
- Cash flow from operating activities amounted to SEK 245 million (427), corresponding to a cash conversion of 89 percent (154).
- Net debt/EBITDA, adjusted, was 2.5 (2.8).

January – June 2025

- Net sales decreased by 1.6 percent to SEK 4,224 million (4,292). Organic growth was -0.2 percent, and order intake was slightly below net sales.
- Adjusted operating profit (EBITA) amounted to SEK 546 million (520), corresponding to an operating margin of 12.9 percent (12.1).
- Operating profit (EBITA) totalled SEK 554 million (523), with an operating margin of 13.1 percent (12.2).
- Earnings per share were SEK 1.76 (1.56).
- A share split was carried out during the period, whereby each share was divided into five new shares (share split 5:1).
- Cash flow from operating activities amounted to SEK 409 million (686), corresponding to a cash conversion of 72 percent (125).

Key figures

MSEK	Q2			Jan-Jun			LTM	Full-year
	2025	2024	Δ	2025	2024	Δ	24/25	2024
Order intake	2,008	2,161	-7.1	4,160	4,307	-3.4	7,666	7,814
Net sales	2,039	2,142	-4.8	4,224	4,292	-1.6	7,966	8,035
Gross profit	635	639	-0.7	1,297	1,264	2.6	2,422	2,389
Gross margin (%)	31.1	29.8	2.1	30.7	29.5	1.2	30.4	29.7
Operating expenses	-368	-376	8.0	-744	-741	3.0	-1,435	-1,429
Share of net sales (%)	-18.0	-17.6	-0.4	-17.6	-17.3	-0.3	-18.0	-17.8
Operating profit (EBITA)	267	263	4.0	554	523	31.0	990	959
Operating margin EBITA (%)	13.1	12.3	0.8	13.1	12.2	0.9	12.4	11.9
Operating profit (EBITA), adjusted	268	261	7.0	546	520	26.0	979	959
Operating margin EBITA, (%) adjusted	13.1	12.2	0.9	12.9	12.1	0.8	12.3	11.9
Operating profit	251	246	5.0	521	489	32.0	919	891
Operating margin (%)	12.3	11.5	0.8	12.3	11.4	0.9	11.5	11.1
Profit after tax	151	149	2.0	334	294	39.0	588	551
Earnings per share, SEK	0.80	0.79	0.01	1.76	1.56	0.20	2.92	2.91
Cash flow from operating activities	245	427	-182.0	409	686	-277.0	824	1,101
Net debt / EBITDA, adjusted	2.5	2.8	-0.3	-	-	-	-	2.8

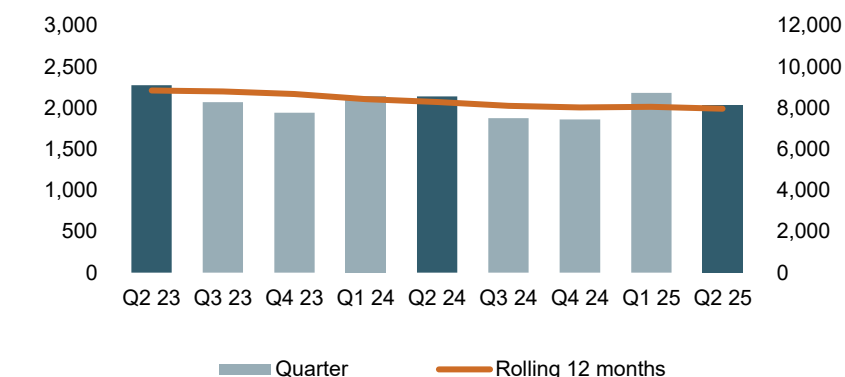
-4.8%

Sales growth

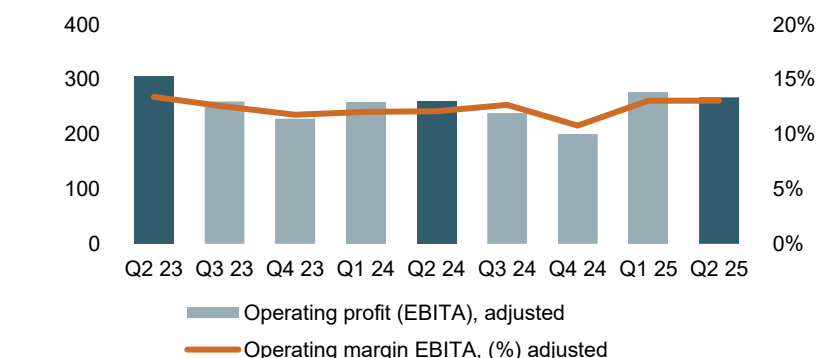
13.1%

Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



CEO's overview

Bufab reported a strengthened gross margin and improved operating profit in the second quarter, despite lower demand compared to the previous year.

I am pleased with our performance during the quarter, despite tariffs and geopolitical tensions. We are actively working to seize opportunities in an uncertain market and have secured several new major customer projects during the quarter. Our efforts to develop our value creation for customers and gradually reduce our cost base have continued to yield positive results, leading to an improved gross margin and a strong operating margin in the quarter.

Total revenue for the quarter decreased by 4.8 percent, largely due to currency effects. Organic growth remained slightly negative at -0.3 percent. The region Asia-Pacific showed the strongest performance, while the UK/Ireland was the weakest. Demand continued to vary across companies and segments, with customers in the defence sector showing the strongest overall growth.

The gross margin strengthened during the quarter and amounted to 31.1 (29.8) percent. The increase is a result of our efforts to enhance customer value creation and lower purchasing prices during the quarter, and is a key driver in achieving our profitability target.

Operating expenses decreased by SEK 8 million compared to the previous year, thanks to our focused cost-control efforts but also positive currency effects. As a share of net sales, the cost level increased slightly. We continue to maintain a strong focus on costs throughout the organisation, and the effects are expected gradually during 2025/2026.

The adjusted operating margin was strong at 13.1 (12.2) percent. This result is a step in the right direction towards our margin target of 14 percent. The regions North & East, Americas and Asia-Pacific delivered solid results during the quarter, while West and UK/Ireland showed a weak performance.

After the end of the quarter, a small manufacturing unit within Component Solutions Group in the USA was divested. The divestment aligns with our strategy to focus on trading operations and complementary niche companies as our future core business. The manufacturing unit generates approximately SEK 36 million in revenue, and the divestment is expected to have a positive impact on the profitability in the region Americas going forward.

During the quarter, we secured several major customer projects in key segments such as defence, agriculture and general industry. One example is Kverneland in Norway, an international company producing agricultural machinery, where we have been appointed new supplier of C-parts and where the customer particularly value our offering in sustainability, logistics and our global presence.

The ongoing negotiations on trade tariffs are creating uncertainty in the market. We are closely monitoring developments and are actively working with both customers and suppliers to manage the situation.

Our focus going forward is on gaining market share, gradually improving our margin, and delivering a strong cash flow. This puts us in a strong position when the market turns and provides a solid foundation for continued long-term, sustainable, and profitable growth.

Finally, I would like to thank all our customers, partners, and fantastic employees for their excellent cooperation during the second quarter.

Erik Lundén
President and CEO



The Group in brief

Second quarter

Order intake decreased to SEK 2,008 million (2,161) and was slightly below net sales. Net sales decreased by 4.8 percent to SEK 2,039 million (2,142). Of the total change in sales, -4.9 percent was due to currency effects, 0.4 percent from acquisitions/divestment and -0.3 percent from organic growth.

The gross margin strengthened compared with the previous year and amounted to 31.1 percent (29.8).

The share of operating expenses in relation to net sales increased slightly compared to the comparative period, amounting to 18.0 percent (17.6). The increase was mainly due to lower sales volumes.

Adjusted operating profit (EBITA) increased to SEK 268 million (261), corresponding to an operating margin of 13.1 percent (12.2). Operating profit (EBITA) increased to SEK 267 million (263), corresponding to an operating margin of 13.1 percent (12.3).

Earnings per share were SEK 0.80 (0.79).

January – June

Order intake decreased to SEK 4,160 million (4,307) and was slightly below net sales. Net sales decreased by 1.6 percent to SEK 4,224 million (4,292). Of the total growth, -2.1 percent was due to currency effects, 0.7 percent from acquisitions/divestment and -0.2 percent from organic growth.

The gross margin strengthened compared with the previous year and amounted to 30.7 percent (29.5).

The share of operating expenses increased slightly to 17.6 percent (17.3). The increase compared to the previous year was mainly due to lower sales volumes.

Adjusted operating profit (EBITA) increased to SEK 546 million (520), corresponding to an operating margin of 12.9 percent (12.1). Operating profit (EBITA) increased to SEK 554 million (523), corresponding to an operating margin of 13.1 percent (12.2).

Earnings per share were SEK 1.76 (1.56).

Q2

2025, %	Group	Europe North & East	Europe West	Americas	UK/Ireland	Asia-Pacific
Organic growth	-0.3	-0.1	-0.4	1.7	-4.1	6.8
Currency translation effects	-4.9	-2.5	-5.8	-9.9	-4.4	-8.9
Acquisitions	5.4	-	24.7	-	-	-
Divestments	-5.0	-12.3	-	-	-	-
Recognised growth	-4.8	-14.9	18.5	-8.2	-8.5	-2.1

Jan-Jun

2025, %	Group	Europe North & East	Europe West	Americas	UK/Ireland	Asia-Pacific
Organic growth	-0.2	0.3	-1.3	-1.1	-3.0	11.8
Currency translation effects	-2.1	-1.2	-3.3	-3.7	-1.2	-3.3
Acquisitions	5.6	-	25.3	-	-	-
Divestments	-4.9	-12.1	-	-	-	-
Recognised growth	-1.6	-13.0	20.7	-4.8	-4.2	8.5



Financial items and tax

The Group's net financial items amounted to SEK -42 million (-52) in the second quarter, of which currency exchange differences accounted for SEK -1 million (-1) and interest expense for SEK -39 million (-50). For the six-month period, net financial items totalled SEK -74 million (-104), of which currency exchange differences accounted for SEK 11 million (-4) and interest expense for SEK -83 million (-101). The Group's profit after financial items was SEK 209 million (194) for the quarter and SEK 447 million (385) for the six-month period.

The improved net financial income in the quarter and the six-month period, compared with the comparative period, is explained partly by slightly lower indebtedness and partly by a lower average interest rate as well as exchange rate differences.

The tax expense for the quarter was SEK -58 million (-45), corresponding to an effective tax rate of 27.8 percent (23.2). For the six-month period, the tax expense was SEK -113 million (-91), corresponding to an effective tax rate of 25.3 percent (23.6). The change in the effective tax rate compared with the comparative period is mainly explained by a shift in the proportion of taxation to countries outside Sweden where the tax rate is higher, as well as changes in deferred tax.

Cash flow, working capital and financial position

Cash flow from operating activities amounted to SEK 245 million (427), corresponding to a cash conversion of 89 percent (154). For the six-month period, cash flow from operating activities amounted to SEK 409 million (686), corresponding to a cash conversion of 72 percent (125).

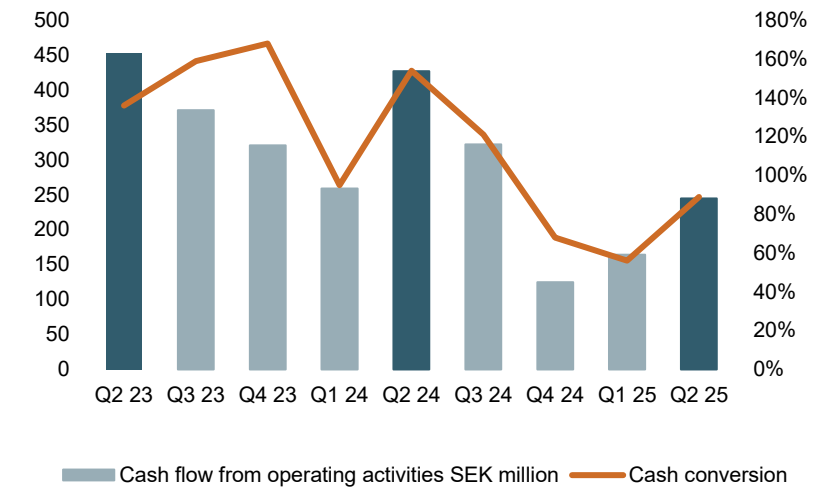
The lower cash flow from operating activities compared with the comparative period is mainly explained by a smaller reduction in inventory than in the same period last year. Inventory levels in the subsidiaries have normalised following the pandemic years, and some inventory build-up occurred during the first half of the year to improve customer service levels.

Working capital in relation to net sales amounted to 38.9 percent (35.6). The deterioration is mainly due to lower annualised sales compared with the same period last year.

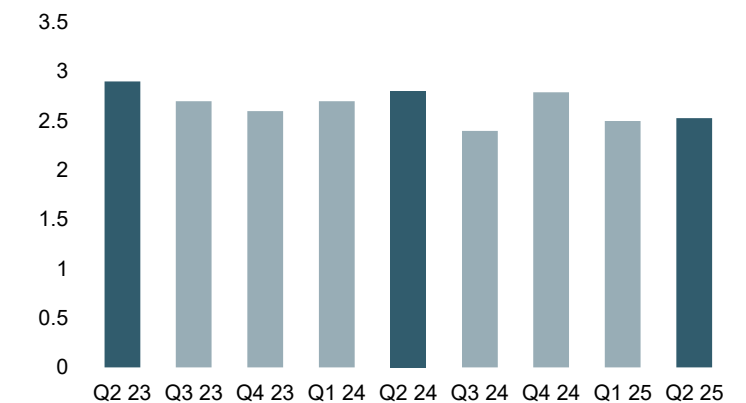
The adjusted net debt as of 30 June 2025 amounted to SEK 2.580 million (2,747) and the debt/equity ratio was 83 percent (91).

The key ratio net debt/EBITDA, adjusted, was 2.5 (2.8) as of 30 June 2025.

Operating cash flow and cash conversion ratio



Net debt/EBITDA, adjusted



Region Europe North & East

36%
Share of total sales

The region consists of Bufab's operations in Sweden, Finland, Norway, Denmark, Poland, Hungary, Romania, the Baltic States and Slovakia.

Second quarter

Sales growth amounted to -14.9 percent in the quarter and the organic growth was -0.1 percent. The difference between the sales growth and organic growth is mainly explained the divestment of Bufab Lann and Hallborn Metall in the third quarter of 2024. Market conditions remain uncertain and vary by country and customer segment. HT Bendix noted a continued weak development, while Bufab Poland experienced an increase in demand during the quarter.

The gross margin improved by 2.8 percentage points year-on-year. The strengthened gross margin was attributable to an improved customer and product mix, and consolidations of purchasing volumes which, in turn, generated savings.

Operating expenses decreased by SEK 18 million year-on-year. The decrease was mainly due to the divestment of Bufab Lann and Hallborn Metall and a mix of cost savings and efficiency actions.

The adjusted operating profit increased by SEK 2 million, resulting in an adjusted operating margin of 14.0 percent (11.7).

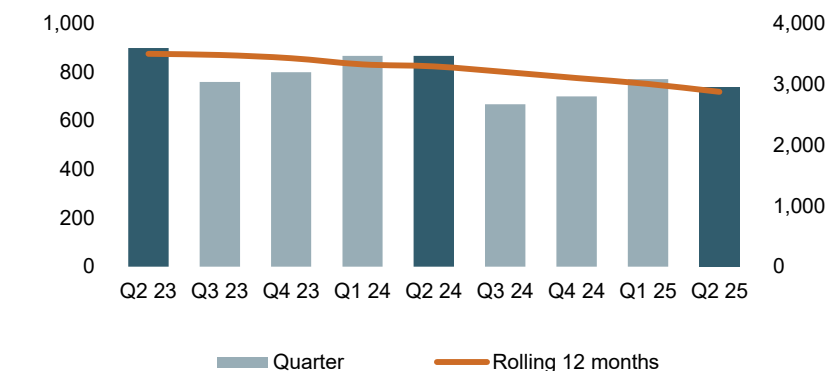
Key figures

	Q2			Jan-Jun			LTM	Full-year
MSEK	2025	2024	Δ	2025	2024	Δ	24/25	2024
Order intake	703	872	-19.3	1,468	1,725	-14.9	2,631	2,888
Net sales	737	867	-14.9	1,509	1,734	-13.0	2,878	3,103
Gross profit	230	246	-6.4	468	482	-2.8	874	888
Gross margin (%)	31.2	28.4		31.0	27.8		30.4	28.6
Operating expenses	-127	-145	-12.1	-244	-288	-15.2	-476	-519
Share of net sales (%)	-17.3	-16.7		-16.2	-16.6		-16.5	-16.7
Operating profit (EBITA)	103	101	1.6	224	194	15.6	399	368
Operating margin EBITA (%)	14.0	11.7		14.8	11.2		13.8	11.9
Operating profit (EBITA), adjusted	103	101	1.9	213	194	10.1	382	362
Operating margin EBITA, (%) adjusted	14.0	11.7		14.1	11.2		13.3	11.7

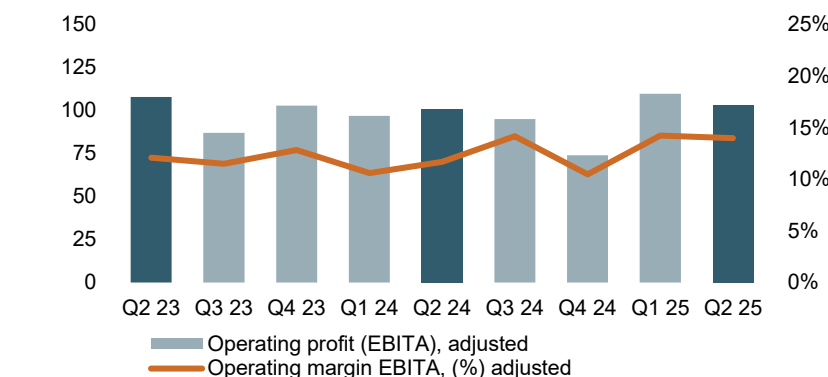
-14.9%
Sales growth (incl. divestments)

14.0%
Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



Region Europe West

The region consists of Bufab's operations in France, the Netherlands, Germany, the Czech Republic, Austria, Spain, Türkiye and Italy.

Second quarter

Sales growth amounted to 18.5 percent in the quarter and the organic growth was -0.4 percent. Of the total change in sales, 24.7 percent was attributable to the acquisition of VITAL. The organic sales decline was attributable to lower activity levels in the automotive and construction industries.

The gross margin was in line with last year.

Operating expenses increased by SEK 15 year-on-year, mainly related to VITAL.

27%

Share of total sales

The adjusted operating profit increased by SEK 8 million, resulting in an adjusted operating margin of 11.8 percent (12.4). The operating profit was negatively affected by approximately SEK 2 million due to a shift in sales caused by the relocation of a warehouse in France and moving costs of approximately SEK 2 million. Bufab Flos also impacted negatively due to investments related to a new customer. The integration of our latest acquisition, VITAL, is proceeding according to plan and contributed positively to the operating profit.

Key figures

MSEK	Q2			Jan-Jun			LTM	Full-year
	2025	2024	Δ	2025	2024	Δ	24/25	2024
Order intake	545	475	14.6	1,147	969	18.4	2,056	1,878
Net sales	556	469	18.5	1,156	958	20.6	2,059	1,861
Gross profit	140	119	17.8	292	241	20.1	517	467
Gross margin (%)	25.2	25.3		25.2	25.1		25.1	25.0
Operating expenses	-75	-60	24.2	-147	-119	24.8	-262	-234
Share of net sales (%)	-13.5	-12.9		-12.7	-12.4		-12.7	-12.6
Operating profit (EBITA)	65	58	11.9	145	122	18.1	255	233
Operating margin EBITA (%)	11.7	12.4		12.5	12.8		12.4	12.5
Operating profit (EBITA), adjusted	66	58	13.4	146	122	19.4	257	234
Operating margin EBITA, (%) adjusted	11.8	12.4		12.6	12.8		12.5	12.6

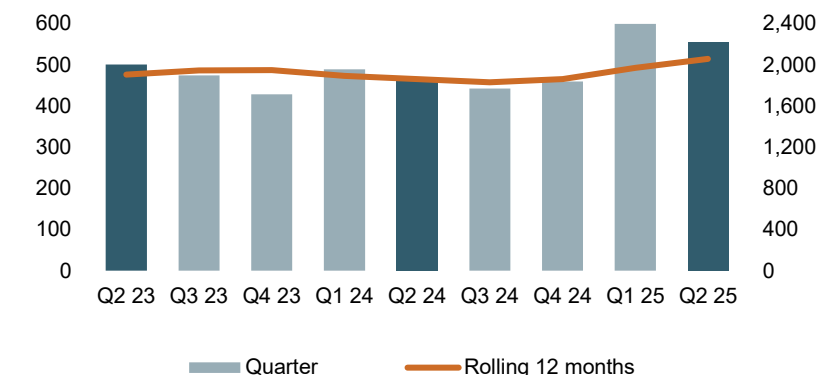
18.5%

Sales growth (incl. acquisitions)

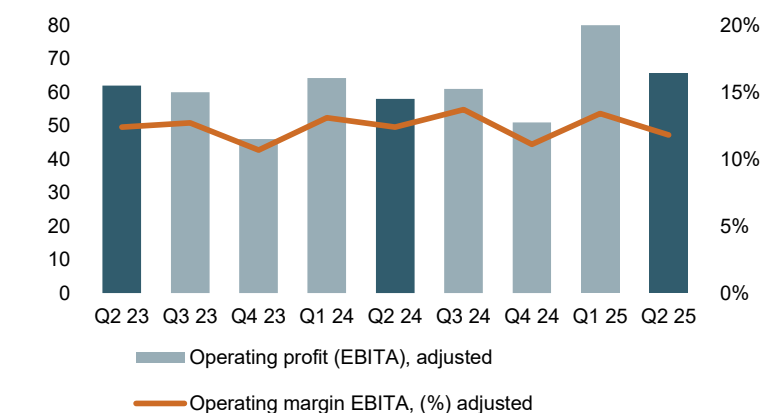
11.8%

Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



Region Americas

The region comprises Bufab's operations in the US and Mexico.

Second quarter

Sales growth amounted to -8.2 percent in the quarter and the organic growth was 1.7 percent. Demand was stable but still on a low level for the key mobile home and trailer market. These segments are important for American Bolt and Screw. Low demand was still noted in the automotive industry, affecting Components Solutions Group in particular. All manufacturers are trying to navigate the US tariffs, which are causing some customer plants to slow down production.

The gross margin increased by 4.7 percentage point year-on-year, driven by general price adjustments and the effects of tariffs. The gross margin strengthened for particularly American Bolt and Screw during the quarter.

Key figures

	Q2			Jan-Jun			LTM	Full-year
MSEK	2025	2024	Δ	2025	2024	Δ	24/25	2024
Order intake	280	285	-1.9	501	571	-12.2	935	1,004
Net sales	255	278	-8.2	529	556	-4.9	1,000	1,028
Gross profit	104	100	4.0	198	198	-0.2	360	360
Gross margin (%)	40.8	36.1		37.4	35.6		35.9	35.0
Operating expenses	-55	-68	-19.3	-114	-130	-12.0	-230	-246
Share of net sales (%)	-21.5	-24.5		-21.6	-23.4		-23.0	-23.9
Operating profit (EBITA)	49	32	53.3	83	68	22.5	130	114
Operating margin EBITA (%)	19.3	11.6		15.8	12.2		12.9	11.1
Operating profit (EBITA), adjusted	49	32	53.3	83	68	22.6	132	116
Operating margin EBITA, (%) adjusted	19.3	11.6		15.8	12.2		13.1	11.3

12%

Share of total sales

Operating expenses declined SEK 13 million year-on-year due to good cost control.

The adjusted operating profit increased by SEK 17 million, resulting in an adjusted operating margin of 19.3 percent (11.6).

After the end of the quarter, a small manufacturing unit within Component Solutions Group was divested.

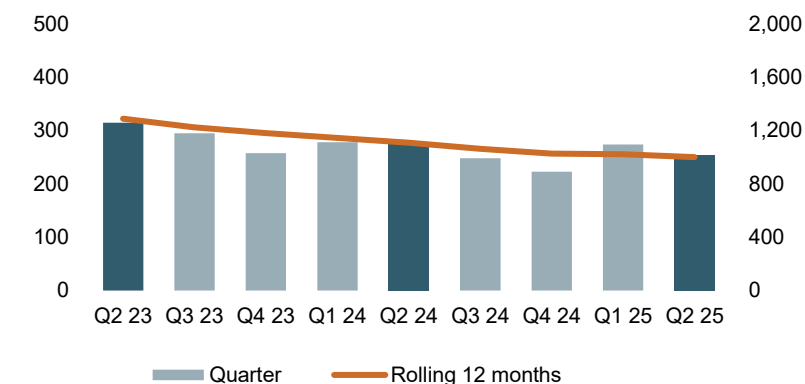
-8.2%

Sales growth

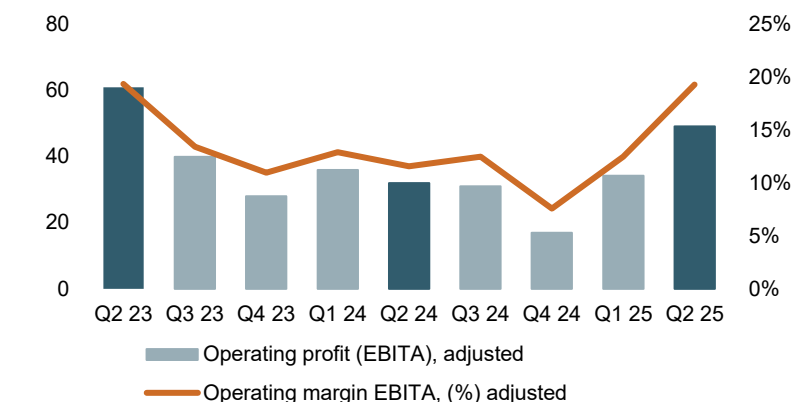
19.3%

Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



Region UK/Ireland

The region comprises Bufab's operations in the UK and Ireland.

Second quarter

Sales growth amounted to -8.5 percent in the quarter and the organic growth was -4.1 percent. The decline was attributable to lower market prices, which impacted Apex Stainless Fasteners and a low demand in the manufacturing industry impacting Bufab UK and Bufab Ireland.

The gross margin declined by 0.7 percentage points from a high level last year, mainly driven by sales declines in higher margin businesses and price pressure in the construction industry.

Key figures

MSEK	Q2			Jan-Jun			LTM	Full-year
	2025	2024	Δ %	2025	2024	Δ %	24/25	2024
Order intake	380	409	-7.2	806	802	0.6	1,566	1,561
Net sales	380	415	-8.5	779	813	-4.1	1,552	1,586
Gross profit	123	138	-10.4	253	268	-5.9	500	516
Gross margin (%)	32.5	33.2		32.4	33.0		32.2	32.5
Operating expenses	-83	-82	1.3	-175	-164	6.9	-341	-330
Share of net sales (%)	-21.7	-19.7		-22.5	-20.2		-22.0	-20.8
Operating profit (EBITA)	41	56	-27.3	77	105	-26.1	158	186
Operating margin EBITA (%)	10.8	13.6		9.9	12.9		10.2	11.7
Operating profit (EBITA), adjusted	41	53	-23.3	79	101	-21.7	158	185
Operating margin EBITA, (%) adjusted	10.8	12.7		10.1	12.5		10.2	11.7

19%

Share of total sales

Operating expenses increased by SEK 1 million year-on-year, mainly due to one-time costs related to the consolidation of warehouse facilities in APEX.

The adjusted operating profit decreased by SEK 12 million, resulting in an adjusted operating margin of 10.8 percent (12.7).

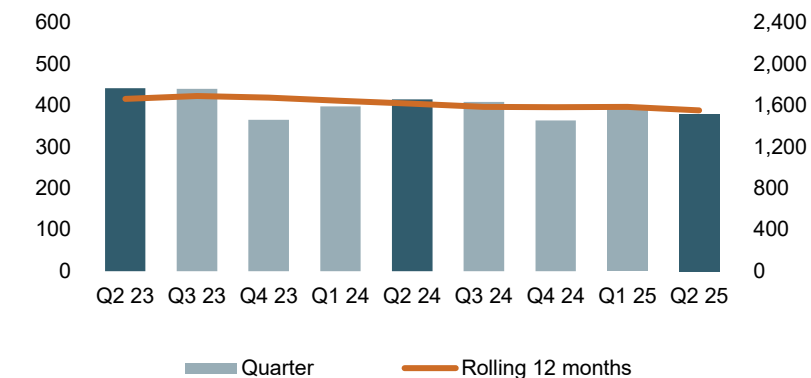
-8.5%

Sales growth

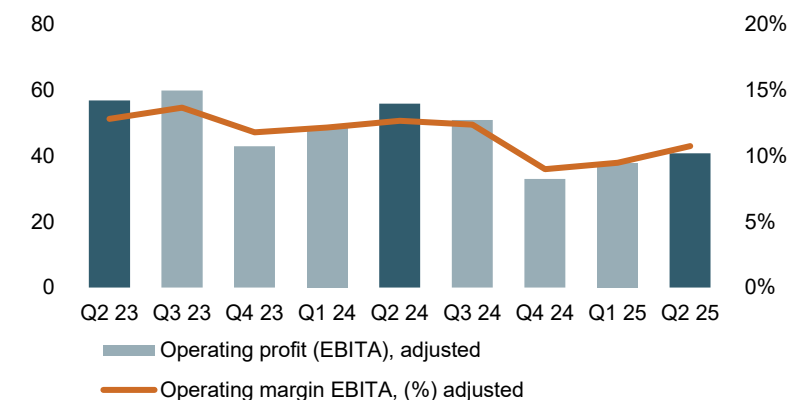
10.8%

Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



Region Asia-Pacific

The region consists of Bufab's operations in China, India, Singapore and other countries in Southeast Asia.

Second quarter

Sales growth amounted to -2.1 percent in the quarter and organic growth was 6.8 percent. The organic growth was led by Bufab Shanghai and Bufab India.

The gross margin strengthened by 3.1 percentage points year-on-year, due to purchasing savings and active work with value-based pricing.

Key figures

MSEK	Q2			Jan-Jun			LTM	Full-year
	2025	2024	Δ	2025	2024	Δ	24/25	2024
Order intake	100	119	-15.8	237	241	-1.6	478	482
Net sales	112	114	-2.1	250	230	8.5	476	457
Gross profit	37	34	7.9	81	71	14.6	153	142
Gross margin (%)	33.3	30.2		32.6	30.9		32.1	31.2
Operating expenses	-22	-20	9.0	-44	-38	15.1	-86	-80
Share of net sales (%)	-19.6	-17.6		-17.6	-16.6		-18.0	-17.6
Operating profit (EBITA)	15	14	6.3	38	33	14.0	67	62
Operating margin EBITA (%)	13.7	12.6		15.1	14.3		14.0	13.6
Operating profit (EBITA), adjusted	15	14	6.3	38	33	14.0	67	62
Operating margin EBITA, (%) adjusted	13.7	12.6		15.1	14.3		14.0	13.6

6%

Share of total sales

Operating expenses increased by SEK 2 million year-on-year, primarily due to negative currency effects.

The adjusted operating profit increased by SEK 1.0 million, resulting in an adjusted operating margin of 13.7 percent (12.6).

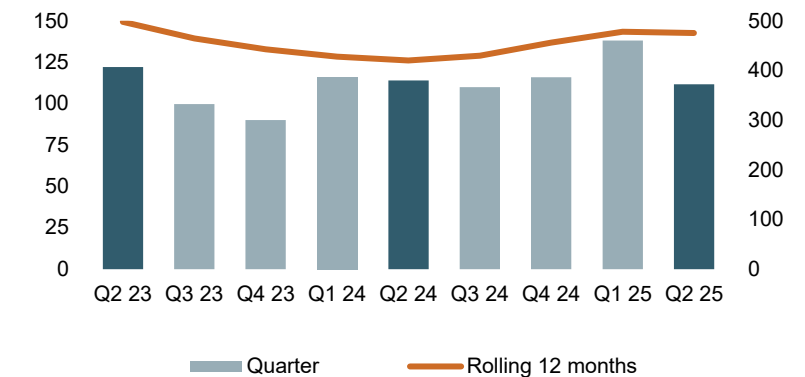
-2.1%

Sales growth

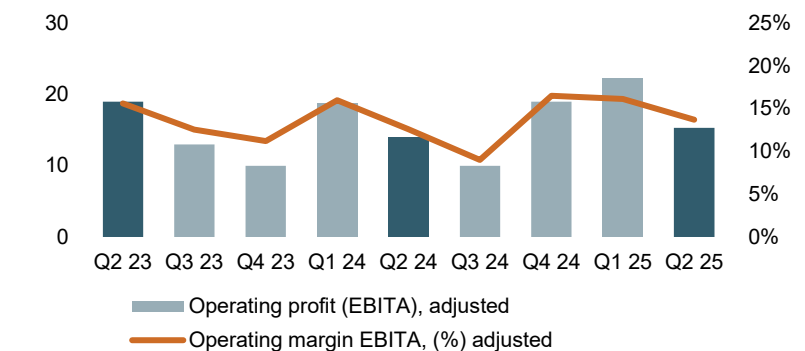
13.7%

Operating margin (EBITA), adjusted

Net sales, SEK million



Operating profit (EBITA) adjusted, SEK million



Financial statements

Condensed Consolidated Income Statement

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Net sales	2,039	2,142	4,224	4,292
Costs of goods sold	-1,404	-1,502	-2,926	-3,028
Gross profit	635	639	1,298	1,264
Distribution costs	-242	-251	-497	-501
Administrative expenses	-148	-154	-304	-294
Other operating income and operating expenses	6	11	24	20
Operating profit	251	246	521	489
Profit/loss from financial items				
Interest income and similar profit/loss items	2	1	16	4
Interest expenses and similar profit/loss items	-44	-53	-90	-108
Profit after financial items	209	194	447	385
Tax on net profit for the period	-58	-45	-113	-91
Profit after tax	151	149	334	294

Statement of Comprehensive Income

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Profit after tax	151	149	334	294
Other comprehensive income				
Items that will not be reclassified in profit or loss				
Actuarial loss / profit on pension obligations, net after tax	-	-	-	-
Items that may be reclassified subsequently to profit or loss				
Translation differences / Currency hedging net after tax	39	-32	-198	90
Other comprehensive income after tax	39	-32	-198	90
Total comprehensive income	190	117	136	384
Total comprehensive income attributable to: Parent Company shareholders	190	117	136	384

Earnings per share

SEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Earnings per share	0.80	0.79	1.76	1.56
Weighted number of shares outstanding before dilution, thousands ¹	189,551	189,265	189,518	189,355
Diluted earnings per share, SEK	0.80	0.78	1.76	1.54
Weighted number of shares outstanding after dilution, thousands ¹	190,287	190,180	190,143	190,290

1) The numbers of shares have been recalculated to reflect the share split (5:1) carried out in May 2025.

Condensed Consolidated Balance Sheet

MSEK	30 Jun		31 Dec
	2025	2024	2024
Assets			
<i>Fixed assets</i>			
Intangible fixed assets	3,512	3,365	3,724
Property plant and equipment	788	633	783
Financial assets	45	34	43
Total non-current assets	4,344	4,032	4,551
<i>Current assets</i>			
Inventories	2,611	2,569	2,803
Current receivables	1,804	1,651	1,627
Cash and cash equivalents	205	212	211
Assets held for sale	-	254	-
Total current assets	4,619	4,685	4,640
Total assets	8,964	8,717	9,191

MSEK	30 Jun		31 Dec
	2025	2024	2024
Equity and liabilities			
Equity	3,839	3,601	3,899
<i>Non-current liabilities</i>			
Non-current liabilities, interest bearing	3,153	3,119	3,265
Non-current liabilities, non-interest bearing	340	150	368
Total non-current liabilities	3,493	3,269	3,633
<i>Current liabilities</i>			
Current liabilities, interest bearing	251	329	315
Current liabilities, non-interest bearing	1,381	1,384	1,345
Liabilities held for sale	-	133	-
Total current liabilities	1,632	1,847	1,659
Total equity and liabilities	8,964	8,717	9,191

Consolidated Statement of Changes in Equity

MSEK	30 Jun	
	2025	2024
Equity at beginning of year	3,899	3,418
Comprehensive income		
Profit after tax	334	294
<i>Other comprehensive income</i>		
Items that may be reclassified in profit or loss		
Translation differences / Currency hedging net after tax	-198	90
Total comprehensive income	136	384
Transactions with shareholders		
Option programme	3	-11
Dividend to shareholders	-199	-189
Total transactions with shareholders	-196	-200
Equity at end of period	3,839	3,601

Consolidated Cash Flow Statement

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Operating activities				
Profit before financial items	251	246	520	489
Depreciation and amortization	74	74	146	145
Interest and other finance income	1	0	16	4
Interest and other finance expenses	-42	-52	-90	-108
Other non-cash items	-6	1	-24	2
Income tax paid	-56	-54	-115	-108
Cash flow from operations	222	215	454	424
Changes in working capital				
Increase (-)/decrease (+) in inventories	34	120	66	363
Increase (-)/decrease (+) in operating receivables	-22	-2	-251	-298
Increase (+)/decrease (-) in operating liabilities	11	94	139	197
Cash flow from operating activities	245	427	409	686
Investing activities				
Purchase of intangible assets	-6	-2	-8	-4
Acquisition of property, plant and equipment	-19	-23	-36	-31
Company acquisitions including additional purchase considerations	-32	-186	-34	-186
Divestment of subsidiaries	-	-	-	-
Cash flow from (-used in) investing activities	-57	-211	-78	-221
Financing activities				
Dividend paid	-199	-189	-199	-189
Option programme	3	-11	3	-11
Increase (+)/decrease (-) in borrowings	-19	-39	-118	-276
Cash flow from financing activities	-215	-239	-314	-476
Cash flow for (-used in) the period	-28	-23	16	-11
Cash and cash equivalents at the beginning of the period	233	239	212	218
Translation differences	-1	-4	-23	5
Cash and cash equivalents at the end of the period	205	212	205	212

The Group's Segment Reporting

Europe North & East

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	900	760	800	868	867	668	701	772	737
Gross profit	237	204	218	236	246	197	209	238	230
Gross margin (%)	26.4	26.8	27.2	27.2	28.4	29.4	29.9	30.8	31.2
Operating profit (EBITA)	109	88	103	92	101	102	73	121	103
Operating margin EBITA (%)	12.1	11.5	12.8	10.6	11.7	15.3	10.4	15.6	14.0
Operating profit (EBITA), adjusted	109	88	103	92	101	95	74	110	103
Operating margin EBITA, (%) adjusted	12.1	11.5	12.8	10.6	11.7	14.2	10.5	14.2	14.0

Europe West

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	501	475	429	490	469	443	460	601	556
Gross profit	120	117	103	123	119	113	112	152	140
Gross margin (%)	23.8	24.6	23.9	25.1	25.3	25.6	24.3	25.3	25.2
Operating profit (EBITA)	62	60	46	64	58	61	50	80	65
Operating margin EBITA (%)	12.4	12.7	10.7	13.1	12.4	13.7	10.9	13.3	11.7
Operating profit (EBITA), adjusted	62	60	46	64	58	61	51	81	66
Operating margin EBITA, (%) adjusted	12.4	12.7	10.7	13.1	12.4	13.7	11.1	13.4	11.8

Americas

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	315	295	258	278	278	248	223	274	255
Gross profit	113	101	91	98	100	87	74	94	104
Gross margin (%)	36.0	34.2	35.1	35.2	36.1	35.2	33.3	34.2	40.8
Operating profit (EBITA)	73	40	28	36	32	31	15	34	49
Operating margin EBITA (%)	23.2	13.4	11.0	12.9	11.6	12.5	6.7	12.5	19.3
Operating profit (EBITA), adjusted	61	40	28	36	32	31	17	34	49
Operating margin EBITA, (%) adjusted	19.4	13.4	11.0	12.9	11.6	12.5	7.6	12.5	19.3

Other

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	0	-0	-1	0	-0	1	-1	-0	0
Gross profit	2	3	4	1	2	8	5	5	5
Operating profit (EBITA)	-2	0	-10	0	-3	-8	-6	-7	-13

UK/Ireland

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	442	441	366	398	415	409	364	400	380
Gross profit	139	144	126	131	138	135	112	129	123
Gross margin (%)	31.5	32.8	34.5	32.8	33.2	33.1	30.7	32.3	32.5
Operating profit (EBITA)	57	20	-5	48	56	51	30	36	41
Operating margin EBITA (%)	12.8	4.6	-1.3	12.2	13.6	12.5	8.1	9.1	10.8
Operating profit (EBITA), adjusted	57	60	43	48	53	51	33	38	41
Operating margin EBITA, (%) adjusted	12.8	13.7	11.8	12.2	12.7	12.5	9.0	9.5	10.8

Asia-Pacific

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	122	100	90	116	114	110	116	138	112
Gross profit	37	31	28	37	34	34	38	44	37
Gross margin (%)	30.4	31.3	30.9	31.5	30.2	30.6	32.2	32.1	33.3
Operating profit (EBITA)	19	13	10	19	14	10	19	22	15
Operating margin EBITA (%)	15.6	12.6	11.2	16.0	12.6	9.0	16.5	16.1	13.7
Operating profit (EBITA), adjusted	19	13	10	19	14	10	19	22	15
Operating margin EBITA, (%) adjusted	15.6	12.6	11.2	16.0	12.6	9.0	16.5	16.1	13.7

Group

MSEK	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Net sales	2,280	2,071	1,943	2,149	2,142	1,880	1,863	2,184	2,039
Gross profit	649	601	569	625	639	575	554	662	635
Gross margin (%)	28.5	29.0	29.3	29.1	29.8	30.6	29.7	30.3	31.1
Operating profit (EBITA)	319	220	181	259	263	258	179	286	267
Operating margin EBITA (%)	14.0	10.6	9.3	12.1	12.3	13.7	9.6	13.1	13.1
Operating profit (EBITA), adjusted	307	260	229	259	261	239	201	278	268
Operating margin EBITA, (%) adjusted	13.4	12.6	11.8	12.1	12.2	12.7	10.8	12.7	13.1

Consolidated Key Figures

MSEK	Q2		Δ	Jan-Jun		Δ	LTM	Full-year
	2025	2024		2025	2024		24/25	2024
Order intake	2,008	2,161	-7%	4,160	4,307	-3%	7,666	7,814
Net sales	2,039	2,142	-5%	4,224	4,292	-2%	7,966	8,035
Gross profit	635	639	-1%	1,297	1,264	3%	2,422	2,389
EBITDA	325	321	2%	667	633	5%	1,204	1,170
EBITDA, adjusted	275	278	-1%	569	551	3%	1,021	1,002
Operating profit (EBITA)	267	263	1%	554	523	6%	990	959
Operating profit (EBITA), adjusted	268	261	3%	546	520	5%	979	959
Operating profit	251	246	2%	521	489	7%	919	891
Profit after tax	151	149	2%	334	294	14%	588	551
Gross margin	31.1%	29.8%		30.7%	29.5%		30.4%	29.7%
Operating margin EBITA	13.1%	12.3%		13.1%	12.2%		12.4%	11.9%
Operating margin EBITA, adjusted	13.1%	12.2%		12.9%	12.1%		12.3%	11.9%
Operating margin	12.3%	11.5%		12.3%	11.4%		11.5%	11.1%
Net margin	7.4%	7.0%		7.9%	6.8%		7.4%	6.9%
Net debt, SEK million	3,199	3,282	-3%					
Net debt, adjusted, SEK million	2,580	2,747	-6%					
Debt/equity ratio, (%)	83	91	-9%					
Net debt / EBITDA, adjusted	2.5	2.8	-8%					
Working capital, SEK million	3,102	2,957	5%					
Working capital in relation to net sales, (%)	38.9	35.0						
Solidity (%)	43	41						
Return on capital employed (%)	13.2	13.7						
Cash flow from operating activities	245	427	-43%					
Earnings per share, SEK	0.80	0.79	1%	1.76	1.56	13%		

Condensed Parent Company Income Statement

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Administrative expenses	-10	-4	-18	-10
Other operating revenue	1	2	2	5
Operating profit	-9	-2	-16	-5
Profit/loss from financial items	250	190	250	190
Interest income and similar profit/loss items	1	0	3	0
Interest expenses and similar profit/loss items	-	-2	-	-2
Profit after financial items	242	186	237	183
Appropriations	-	-	-	-
Tax on net profit for the period	-	-	-	-
Profit after tax	242	186	237	183

Condensed Parent Company Balance Sheet

MSEK	30 Jun		31 Dec
	2025	2024	2024
Assets			
Fixed assets			
Financial assets			
Investments in group companies	845	845	845
Other assets			
Other non-current receivables	3	1	2
Total non-current assets	848	846	847
Current assets			
Receivables from Group companies	385	554	354
Other current receivables	30	14	19
Cash and cash equivalents	-	-	-
Total current assets	415	568	373
Total assets	1,263	1,414	1,220
MSEK	30 Jun		31 Dec
	2025	2024	2024
Equity and liabilities			
Equity	1,163	1,099	1,123
Untaxed reserves	82	97	82
Non-current liabilities			
Other non-current liabilities	3	1	2
Total non-current liabilities	3	1	2
Current liabilities			
Trade payables	2	2	1
Other current liabilities	13	215	12
Total current liabilities	15	217	13
Total equity and liabilities	1,263	1,414	1,220

Other information

Accounting policies

This interim report has been prepared pursuant to IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company’s financial statements were prepared in accordance with the Swedish Annual Accounts Act, Chapter 9 and the Swedish Financial Reporting Board’s recommendation RFR 2. The accounting policies applied correspond to the accounting policies and measurement principles presented in the 2024 Annual Report. The 2024 Annual Report is available at www.bufabgroup.com

Risks and risk management

Exposure to risk is a natural part of business activity, and this is reflected in Bufab’s approach to risk management. Risk management aims to identify and prevent risks and to limit any loss or damage from these risks. The main risks to which the Group is exposed relate to the impact of the economy on demand. For further information regarding risks and risk management, see Note 3 of the 2024 Annual Report.

Seasonal variations

Bufab has no significant seasonal variation in its sales, but sales over the year vary based on the number of production days in each quarter for customers.

Related-party transactions

No related-party transactions occurred during the year, except for the payment of the fee to the Board of Directors, remuneration of the President and senior executives, and new subscription for call options within the framework of the long-term share-based incentive programme adopted at the Annual General Meeting under the terms outlined in more detail below. Further, the redemption of the long-term share-based incentive programme adopted at the 2021 Annual General Meeting was implemented on the terms contained in the 2024 Annual Report.

Acquisitions

Acquisitions made during 2023-2025:

	Date	Net sales*	Employees
VITAL S.p.A	26 Nov 2024	SEK 524 million	57

*Estimated annual net sales at date of acquisition.

Divestments

Bufab Lann AB and Hallborn Metall AB was divested the third of July 2024.

Contingent purchase considerations

The Group’s liabilities for contingent purchase considerations related to acquisitions are measured at fair value. These items are recognised at fair value in the balance sheet, with changes in value recognised in profit or loss. As of 0 June 2025, total recognised liabilities for contingent purchase considerations amounted to SEK 289 million (105), of which SEK 220 million (10) was recognised as Non-current liabilities, non-interest-bearing and SEK 69 million (95) was recognised as Current liabilities, non-interest-bearing in the consolidated balance sheet. In accordance with the Group’s definition, the recognised contingent purchase considerations are included in the amounts for “net debt” and “net debt, adjusted” from the time they are finally determined until the contingent considerations are fully settled.

Significant events during the quarter

The number of shares in the company increased as each share was split into five shares (so-called share split 5:1).

Pär Ihrskog, CFO, has decided to leave Bufab to take on new challenges. Pär will remain in his current role until October 2025.

Significant events after the quarter

There are no significant events after the quarter to report.

Employees

The number of employees in the Group on 30 June 2025 amounted to 1,709 (1,773).

Contingent liabilities and collaterals

No additional significant changes were made to the company’s contingent liabilities during the quarter.

Dividend

The 2025 Annual General Meeting resolved, in accordance with the Board’s proposal, on a dividend of SEK 1.05 (1.00) per share, corresponding to a total dividend of approximately SEK 199 million (190) for the 2024 financial year. The dividend per share has been recalculated to reflect the share split (5:1) carried out in May 2025.

Audit review

This interim report has not been examined by the company’s auditors.

Signatures

The Board of Directors and CEO assure that the six-month report provides a fair view of the Parent Company’s and the Group’s operations, financial position and profits, and describes the material risks and uncertainties facing the Parent Company and the companies included in the Group. .

Värnamo, 15 July 2025

Bengt Liljedahl
Chairman of the Board

Hans Björstrand
Board member

Anna Liljedahl
Board member

Bertil Persson
Board member

Per-Arne Blomquist
Board member

Eva Nilsagård
Board member

Caroline Reuterskiöld
Board member

Erik Lundén
President and CEO

Definitions of key figures

Gross margin, %

Gross profit as a percentage of net sales for the period

EBITDA

Operating profit before depreciation, amortisation and impairment

EBITDA, adjusted

Operating profit before depreciation, amortisation and impairment, less amortisation on right-of-use assets according to IFRS 16 Leases. This key figure is intended to present a comparable EBITDA as though IAS 17 continued to be applied.

Operating profit (EBITA)

Gross profit less operating expenses.

Net debt

Interest-bearing liabilities, less cash and cash equivalents and interest-bearing assets, calculated at the end of the period

Net debt, adjusted

Interest-bearing liabilities, excluding lease liabilities according to IFRS 16, less cash and cash equivalents and interest-bearing assets, calculated at the end of the period

Debt/equity ratio, %

Net debt divided by equity, calculated at the end of the period

Net debt/EBITDA, adjusted

Net debt, adjusted, at the end of the period divided by EBITDA, adjusted, in the last twelve months

Operating expenses

Total distribution costs, administrative expenses, other operating income/expenses excluding depreciation, amortisation and impairment of acquisition-related intangible assets

Working capital

Total current assets less cash and cash equivalents less current non-interest-bearing liabilities, calculated at the end of the period

Working capital in relation to net sales, %

Working capital as a percentage of net sales in the last twelve months

Equity/assets ratio, %

Equity as a percentage of total assets, calculated at the end of the period.

Return on capital employed (ROCE), %

Profit after financial items plus interest expenses as a percentage of average equity and average interest-bearing liabilities.

Cash conversion

Cash flow from operating activities divided by EBITDA, adjusted

Earnings per share

Profit after tax for the period divided by the average number of common shares

Performance measures not defined in accordance with IFRS

Bufab uses certain performance measures not defined in the rules for financial reporting adopted by Bufab. The purpose of these performance measures is to provide a better understanding of the performance of the operations. It should be pointed out that these alternative performance measures, as they are defined, are not fully comparable with other companies' performance measures with the same name.

Organic growth

Bufab has operations in many countries with different currencies, it is therefore essential to provide an understanding of the company's performance without currency effects when translating foreign subsidiaries. In addition, Bufab has an important strategic objective in carrying out value-generating acquisitions. For these reasons, growth is also recognised excluding currency effects when translating foreign subsidiaries and excluding acquired operations within the term Organic growth. This performance measure is expressed in percentage points of last year's net sales.

Q2						
2025, %	Group	Europe North & East	Europe West	Americas	UK/Ireland	Asia-Pacific
Organic growth	-0.3	-0.1	-0.4	1.7	-4.1	6.8
Currency translation effects	-4.9	-2.5	-5.8	-9.9	-4.4	-8.9
Acquisitions	5.4	-	24.7	-	-	-
Divestments	-5.0	-12.3	-	-	-	-
Recognised growth	-4.8	-14.9	18.5	-8.2	-8.5	-2.1

Jan-Jun						
2025, %	Group	Europe North & East	Europe West	Americas	UK/Ireland	Asia-Pacific
Organic growth	-0.2	0.3	-1.3	-1.1	-3.0	11.8
Currency translation effects	-2.1	-1.2	-3.3	-3.7	-1.2	-3.3
Acquisitions	5.6	-	25.3	-	-	-
Divestments	-4.9	-12.1	-	-	-	-
Recognised growth	-1.6	-13.0	20.7	-4.8	-4.2	8.5

EBITDA

EBITDA is an expression of operating profit before depreciation, amortisation and impairment. The performance measure is defined below.

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Operating profit	251	246	521	489
Depreciation and amortization	74	73	146	144
EBITDA	325	321	667	633

EBITDA, adjusted

The performance measure EBITDA, adjusted, is an expression of operating profit before depreciation, amortisation and impairment, less amortisation on right-of-use assets and interest expenses on lease liabilities according to IFRS 16. The performance measure is defined below.

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Operating profit	251	246	521	489
Depreciation and amortization	74	73	146	144
Less: amortisation on right-of-use assets according to IFRS 16	-43	-38	-85	-73
Less: interest expenses on lease liabilities according to IFRS 16	-7	-5	-13	-9
EBITDA, adjusted	275	278	569	551

EBITA

Bufab's growth strategy includes the acquisition of companies. For the purpose of illustrating the underlying operation's performance, management has chosen to monitor EBITA (operating profit before depreciation, amortisation and impairment of acquired intangible assets). The performance measure is defined below.

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Operating profit	251	246	521	489
Depreciation and amortisation of acquired intangible assets	16	17	33	34
EBITA	267	263	554	523

EBITA, adjusted

The key figure Operating profit (EBITA) adjusted is an expression of the operating profit excluding items affecting comparability, which include but are not limited to restructuring costs, remeasurement of additional purchase considerations, and gains and losses in conjunction with divestment of operations.

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
EBITA	267	263	554	523
Remeasurement of additional	0	-2	-11	-3
Restructuring costs	1	-	3	-
Transaction costs relating to acquisitions and divestments	-	-	-	-
EBITA, adjusted	268	261	546	520

Operating expenses

Operating expenses is an expression of operating expenses before depreciation, amortisation and impairment of acquired intangible assets. The performance measure is defined below.

MSEK	Q2		Jan-Jun	
	2025	2024	2025	2024
Distribution costs	-242	-251	-497	-501
Administrative expenses	-148	-154	-304	-294
Other operating income and operating expenses	6	11	24	20
Depreciation and amortisation of acquired intangible assets	16	17	33	34
Operating expenses	-368	-376	-744	-741

Working capital

Because Bufab is a trading company, working capital represents a large share of the balance sheet's value. In order to optimise the company's cash generation, management focuses on the local company's development, and thereby the entire Group's development, of working capital as it is defined below.

MSEK	30 Jun	
	2025	2024
Current assets	4,619	4,547
Less: cash and cash equivalents	-205	-212
Less: current non-interest-bearing liabilities excluding liabilities for additional purchase prices	-1,312	-1,378
Working capital on the balance-sheet date	3,102	2,957

Net debt

Net debt is an expression of how large the financial borrowing is in the company in absolute figures after deductions for cash and cash equivalents. The performance measure is defined below.

MSEK	30 Jun	
	2025	2024
Non-current liabilities, interest bearing	3,153	3,153
Current liabilities, interest bearing	251	340
Less: cash and cash equivalents	-205	-212
Less: other interest-bearing receivables	-	-
Net debt on balance-sheet date	3,199	3,282

Net debt, adjusted

Net debt, adjusted, is an expression of how large the financial borrowing is in the company in absolute figures after deductions for lease liabilities according to IFRS 16 and cash and cash equivalents. The performance measure is defined below.

MSEK	30 Jun	
	2025	2024
Non-current liabilities, interest bearing	3,153	3,153
Current liabilities, interest bearing	251	340
Less: lease liabilities according to IFRS 16	-620	-535
Less: cash and cash equivalents	-205	-212
Less: other interest-bearing receivables	-	-
Net debt, adjusted, on the balance-sheet date	2,580	2,747

Return on capital employed

Return on capital employed is an expression of profitability after taking into account the amount of capital utilised. The performance measure is defined below.

MSEK	30 Jun	
	2025	2024
Result after financial items L12M	757	611
Interest expense	-194	-258
Average shareholder's equity	3,822	3,535
Average interest-bearing liabilities	3,355	3,645
Return on capital employed	13.2%	13.7%

Information and addresses

Conference call

A conference call will be held on 15 July 2025 at 10:00 a.m. CEST. Erik Lundén, President and CEO, and Pär Ihrskog, CFO, will present the results. Analysts and investors who wish to ask questions are asked to connect to the presentation via the following Teams link: [Click here to join the meeting](#) and use the "Raise Your Hand" function during the Q&A session.

Calendar

Interim Report Q3, 2025:	24 October 2025
Year-end report 2025:	5 February 2026
Interim Report Q1 2026:	23 April 2026

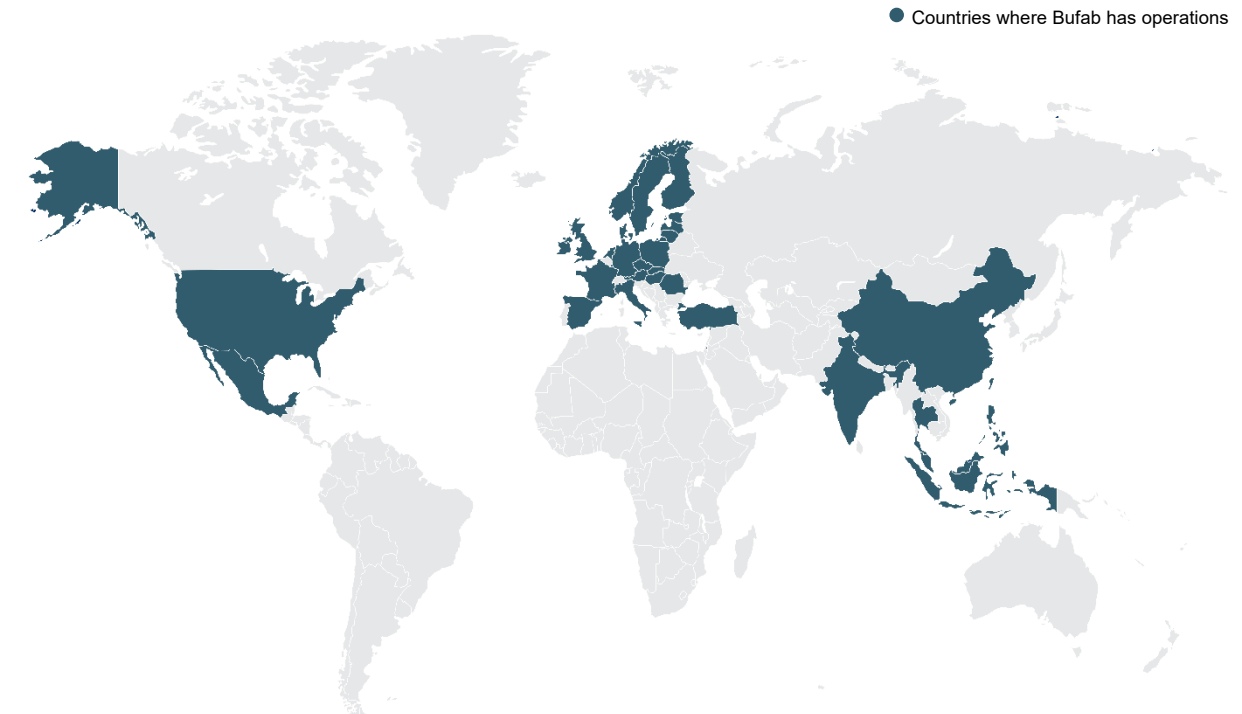
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This information is information that Bufab AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 15 July 2025 at 7:30 a.m. CEST.



● Countries where Bufab has operations

About Bufab

Bufab is a trading company that offers its customers a full-service solution as a Supply Chain Partner for sourcing, quality control, sustainability and logistics for C-Parts.

Bufab was founded in 1977 in Småland, Sweden, and is an international Group that currently consists of more than 50 companies. The Group has about 1,700 employees in 29 countries and annual sales in 2024 amounted to SEK 8.0 billion. The share has been listed on Nasdaq Stockholm since 2014. Please visit www.bufabgroup.com for more information.

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Countries

52

Sister companies

1,700

Employees

A photograph of a workshop or factory floor, heavily blurred in the background. In the foreground, a wooden workbench is covered with various metal components, including bolts, nuts, and small mechanical parts. A blue semi-transparent overlay covers the entire image, and the word 'BUFAB' is printed in white, bold, sans-serif capital letters in the center.

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