

# Third quarter, July-September 2025

- > Net sales amounted to SEK 2,816m (2,931), a decrease of 3.9%. Organically, sales increased by 0.7%. Currency translation had an effect of -4.6%.
- > EBITA amounted to SEK 92m (325), corresponding to a margin of 3.3% (11.1). EBITA includes SEK 235m in items affecting comparability related to the efficiency program announced on September 2, see page 16. EBITA excluding items affecting comparability amounted to SEK 327m (325), corresponding to a margin of 11.6% (11.1).
- > Operating income amounted to SEK 37m (268), corresponding to a margin of 1.3% (9.1). Operating income excluding items affecting comparability amounted to SEK 271m (268) corresponding to a margin of 9.6% (9.1)
- > Income for the period amounted to SEK 40m (187), and earnings per share was SEK 0.14 (0.65).
- > Operating cash flow after investments amounted to SEK 402m (441).

# **Key ratios**

SEKm	Jul-Sep 2025	Jul-Sep 2024	Change, %	Jan-Sep 2025	Jan-Sep 2024	Change, %
Net sales	2,816	2,931	-3.9	9,084	9,254	-1.8
EBITA*	92	325	-71.6	848	1,061	-20.1
EBITA margin, %*	3.3	11.1		9.3	11.5	
EBITA excl. items affecting comparability*	327	325	0.5	1,083	1,061	2.0
EBITA margin excl. items affecting comparability, %*	11.6	11.1		11.9	11.5	
Operating income*	37	268	-86.3	682	891	-23.5
Operating margin, %*	1.3	9.1		7.5	9.6	
Operating income excl. items affecting comparability*	271	268	1.4	917	891	2.8
Operating margin excl. items affecting comparability, $\%^*$	9.6	9.1		10.1	9.6	
Income after financial items	15	239	-93.5	618	789	-21.7
Income for the period	40	187	-78.6	456	588	-22.5
Earnings per share, SEK <sup>1</sup>	0.14	0.65		1.59	2.05	
Operating cash flow after investments*	402	441		881	1 016	
Operating working capital % of net sales*	n/a	n/a		16.2	16.8	

<sup>\*)</sup> Alternative performance measures used in this report are explained on pages 22-23.

<sup>1)</sup> Basic number of outstanding shares.

# Improved underlying profitability - efficiency program launched

FINANCIAL OVERVIEW

The third guarter of 2025 showed organic growth and improved underlying profitability. During the quarter an efficiency program to streamline our operations and improve profitability was launched.

Despite the aeopolitical situation that continues to create uncertainty, we took another step in the right direction during the quarter.

## Food & Beverage continue to grow

Sales of Food & Beverage increased by 1.2% organically, continuing the positive trend from the previous quarter. Sales grew in Europe and in the US Food business whereas Beverage in the US declined. Due to the postponement of some large orders, sales in Asia Pacific, Middle East and Africa declined. EBITA margin improved compared to last year. Order intake for Food & Beverage was higher than last year.

## Improved margin in Laundry

After five consecutive quarters of organic growth, sales in Laundry were flat compared to last year when sales growth was strong. This year, sales grew in Europe, but declined in the US and in Asia Pacific, Middle East and Africa. The EBITA margin improved somewhat, despite a 0.9 ppt negative margin impact from currency, but also the impact from tariffs. Order intake is lower than last year, but is entirely related to inventory reduction by our distributor in the US. However, the US sales outlook is still positive, and the order stock in the US is at its highest level in the past few years.

Summing up nine months of the year, we have increased organic sales and continued to improve the underlying EBITA margin compared to the corresponding period of last year.

Alberto Zanata, President and CEO



# Program launched to streamline the company and improve profitability

In September we launched a program to safeauard future competitiveness and improve profitability including consolidation of production. These measures are expected to generate savings of SEK 85m in 2026 and SEK 175m in 2027. In addition to addressing efficiency and cost savings, the program also encompasses a strategic shift in competencies, which includes the allocation of resources and the development of capabilities, with particular emphasis on advancing sales and digital initiatives.

# Continued investment in R&D to prepare for new product launches and growth

Due to our extensive ongoing new product developments in both cooking and laundry, our R&D

expenses remain above normal levels. However, we expect to be able to gradually decrease R&D costs from the second half of 2026. The product launches are expected to create customer value already next year.

Summing up nine months of the year, we have increased organic sales and continued to improve the underlying EBITA margin compared to the corresponding period of last year.

The combination of important product launches ahead of us, the efficiency program and actions to enhance our sales capabilities, means we should be on the right path towards profitable growth.

## Alberto Zanata. President and CEO

# Financial overview

# Development during the third quarter, July-September 2025

## Net sales

Europe

Net sales for the third quarter amounted to SEK 2,816m (2,931), a decrease of 3.9% compared to the same period last year. Organically, sales increased by 0.7%. Currency had an effect of -4.6%.

Sales in Food & Beverage increased organically by 1.2%, and sales in Laundry were unchanged.

Organically, sales in Europe increased by 3.5%, while sales in Americas decreased by 2.5%, and in Asia Pacific, Middle East and Africa. sales declined by 3%.

Changes in net sales, %	Jul-Sep 2025	Jul-Sep 2024
Organic growth*	0.7	1.5
Acquisitions*	-	7.3
Divestments*	-	-
Changes in exchange rates	-4.6	-2.3
Total	-3.9	6.5

<sup>\*)</sup> Alternative performance measures used in this report are explained on pages 22-23.

## Operating income and EBITA

Operating income excluding amortization of intangible assets (EBITA) and items affecting comparability amounted to SEK 327m (325), corresponding to a margin of 11.6% (11.1). Currency had a negative impact on EBITA equivalent to 0.5 ppt in EBITA margin. Operating income includes SEK 235m in items affecting comparability related to the efficiency program announced on September 2. Operating income amounted to SEK 37m (268), corresponding to a margin of 1.3% (9.1).

## Financial net

Net financial items amounted to SEK -21m (-29). The finance net is lower due to lower debt.

# Income for the period

Income for the third quarter amounted to SEK 40m (187), corresponding to SEK 0.14 (0.65) in earnings per share. Income tax for the period amounted to SEK 25m (-52). The tax cost was positive due to prior period adjustments as well as a lower level of earnings. The tax rate for the third quarter was -158.6% (21.8). The tax rate excluding items affecting comparability was 14.4%.

## Group common cost

Group common cost was SEK -34m (-35).

**Americas** 

# Net sales by segment, July-September 2025 Food & Beverage

Laundry



Net sales per market, July-September 2025

Asia-Pacific, Middle-East, Africa





# Development during the year, January-September 2025

FINANCIAL OVERVIEW

## Net sales

Net sales for the first nine months amounted to SEK 9.084m (9,254), a decrease of 1.8% compared to the same period last year. Organically, sales increased by 0.9%. The acquisition of Adventys contributed by 0.3%. Currency had an effect of -3.0%.

Sales in Food & Beverage increased organically by 1.1%, and sales in Laundry by 0.7%.

Organically, sales in Europe grew by approximately 1%, and by 2% in Americas, but declined by 2% in Asia-Pacific, Middle East and Africa.

Changes in net sales, %	Jan–Sep 2025	Jan–Sep 2024
Organic growth	0.9	-1.2
Acquisitions	0.3	7.1
Divestments	-	_
Changes in exchange rates	-3.0	-1.5
Total	-1.8	4.3

# Operating income and EBITA

Operating income excluding amortization of intangible assets (EBITA) and items affecting comparability amounted to SEK 1,083m (1,061), corresponding to a margin of 11.9% (11.5). Currency had a negative effect on the EBITA margin.

Operating income includes SEK 235m in items affecting comparability related to the efficiency program announced on September 2. Operating income amounted to SEK 682m (891), corresponding to a margin of 7.5% (9.6).

## Financial net

Net financial items amounted to SEK -64m (-102). The finance net is lower due to lower debt and currency impact

## Income for the period

Income for the first nine months amounted to SEK 456m (588), corresponding to SEK 1.59 (2.05) in earnings per share. Income tax for the period amounted to SEK -162m (-201). The tax rate for the first nine months was 26.3% (25.5).

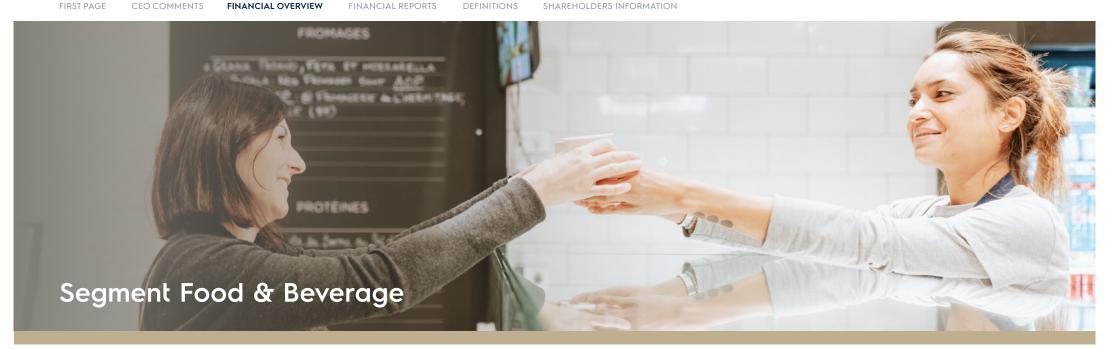
## Group common cost

Group common cost was SEK -113m (-120).

Net sales by segment, January-September 2025 Food & Beverage

Laundry





In the third guarter, Food & Beverage sales were SEK 1,698m (1,778), a decrease of 4.5% compared to the same period last year. Organically, sales increased by 1.2%, and currency had an effect of -5.7%.

Sales increased by approximately 3% in Europe, while they were unchanged in Americas and declined by approximately 3% in

Asia-Pacific, Middle East and Africa. Food grew in Americas while Beverage decreased. In the US sales to chains increased while sales to the general market declined. Sales in Asia Pacific, Middle East and Africa declined due to postponement of some large orders.

Operating income excluding amortization of intangible assets (EBITA) and items affecting comparability amounted to SEK 172m (171), corresponding to a margin of 10.1% (9.6). Operating income amounted to SEK -35m (128), corresponding to a margin of -2.0% (7.2). Operating income includes SEK 164m in items affecting comparability related to the efficiency program announced on September 2.

SEKm	Jul-Sep 2025	Jul-Sep 2024	Change, %	Jan-Sep 2025	Jan–Sep 2024	Change, %	Full-year 2024
Net sales	1,698	1,778	-4.5	5,545	5,672	-2.2	7,585
Organic growth, %	1.2	-0.7		1.1	-2.9		-2.7
Acquisitions, %	-	3.7		0.5	3.2		3.3
Changes in exchange rates, %	-5.7	-2.8		-3.8	-1.8		-1.0
EBITA	9	171	-95.0	430	624	-31.1	808
EBITA margin, %	0.5	9.6		7.8	11.0		10.6
EBITA excl. items affecting comparability	172	171	0.5	594	624	-4.9	808
EBITA margin excl. items affecting comparability, %	10.1	9.6		10.7	11.0		10.6
Operating income	-35	128	-127.1	303	500	-39.3	637
Operating margin, %	-2.0	7.2		5.5	8.8		8.4





In the third quarter, Laundry sales were SEK 1,118m (1,152), a decrease by 3.0% compared to the same period last year. Organically, sales were unchanged, and currency had an effect of -3.0%.

Sales increased organically by approximately 4% in Europe, but declined by approximately 8% in Americas. The lower sales in the Americas are entirely related to inventory reduction by our US

distributor. Sales in Asia-Pacific, Middle East and Africa declined by approximately 3%.

Operating income excluding amortization of intangible assets (EBITA) and items affecting comparability amounted to SEK 187m (189), corresponding to a margin of 16.7% (16.4). The EBITA margin improved despite a significant negative impact from currency

equivalent to 0.9 ppt in margin. Operating income amounted to SEK 105m (175), corresponding to a margin of 9.4% (15.2). Operating income includes SEK 70m in items affecting comparability related to the efficiency program announced on September 2.

SEKm	Jul-Sep 2025	Jul-Sep 2024	Change, %	Jan-Sep 2025	Jan–Sep 2024	Change, %	Full-year 2024
Net sales	1,118	1,152	-3.0	3,540	3,582	-1.2	4,998
Organic growth, %	0.0	5.4		0.7	1.9		4.5
Acquisitions, %	-	13.8		-	14.3		14.2
Changes in exchange rates, %	-3.0	-1.3		-1.9	-1.0		-0.6
EBITA	117	189	-37.8	531	556	-4.5	811
EBITA margin, %	10.5	16.4		15.0	15.5		16.2
EBITA excl. items affecting comparability	187	189	-0.9	601	556	8.0	811
EBITA margin excl. items affecting comparability, %	16.7	16.4		17.0	15.5		16.2
Operating income	105	175	-39.9	492	511	-3.8	752
Operating margin, %	9.4	15.2		13.9	14.3		15.0





# Net sales, EBITA and operating income by segment

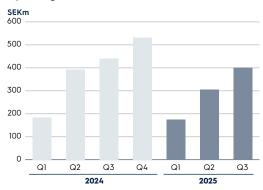
FINANCIAL OVERVIEW

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan–Sep 2025	Jan–Sep 2024	Full-year 2024
Food & Beverage					
Net sales	1,698	1,778	5,545	5,672	7,585
EBITA	9	171	430	624	808
Amortization	-43	-43	-127	-124	-170
Operating income	-35	128	303	500	637
Laundry					
Net sales	1,118	1,152	3,540	3,582	4,998
EBITA	117	189	531	556	811
Amortization	-13	-14	-39	-45	-59
Operating income	105	175	492	511	752
Group common costs					
EBITA	-34	-35	-113	-119	-158
Amortization	-	-0	-	-0	-1
Operating income	-34	-35	-113	-120	-159
Total Group					
Net sales	2,816	2,931	9,084	9,254	12,583
EBITA	92	325	848	1,061	1,461
Amortization	-56	-58	-166	-170	-230
Operating income	37	268	682	891	1 231
Financial items, net	-21	-29	-64	-102	-133
Income after financial items	15	239	618	789	1,097
Taxes	25	-52	-162	-201	-295
Income for the period	40	187	456	588	803

# Cash flow

Operating cash flow after investments amounted to SEK 402m (441). The decrease is mainly due to lower positive contribution from working capital and higher capex.

# Operating cash flow after investments



SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan–Sep 2025	Jan–Sep 2024	Full-year 2024
Operating income	37	268	682	891	1,231
Depreciation	79	85	238	247	333
Amortization	56	58	166	170	230
Other non-cash items	242	10	250	9	21
Operating income adjusted for non-cash items	413	420	1,336	1,317	1,815
Change in inventories	-9	19	-145	-57	60
Change in trade receivables	180	297	-73	24	0
Change in trade payables	-211	-223	-186	31	133
Change in other operating assets, liabilities and provisions	85	-30	132	-152	-148
Operating cash flow	458	482	1,064	1,163	1,860
Investments in tangible and intangible assets	-52	-41	-174	-146	-316
Changes in other investments	-4	-1	-9	-0	4
Operating cash flow after investments	402	441	881	1,016	1,548

Operating working capital as percentage of rolling 12 months net sales amounted to 16.2% in the third guarter compared to 16.8% in the same period of 2024.

## Operating working capital as percentage of sales



 Operating working capital as percentage of rolling 12 months net sales

 End of period Operating working capital as percentage of annualized latest 3 months net sales

# Financial position

## Net debt

As of September 30, 2025, Electrolux Professional Group had a financial net debt position (excluding lease liabilities and postemployment provisions) of SEK 1,651m compared to SEK 2,090m as of December 31, 2024. Lease liabilities amounted to SEK 286m and net provisions for post-employment benefits amounted to SEK -16m.

In total, net debt amounted to SEK 1,922m as of September 30, 2025, compared to SEK 2,481m as of December 31, 2024. Longterm borrowings amounted to SEK 1,869m. Short term borrowings amounted to SEK 602m. Total borrowings amounted to SEK 2,470m compared to SEK 2,968m as of December 31, 2024. Liquid funds as of September 30, 2025, amounted to SEK 645m compared to SEK 794m as of December 31, 2024.

# Changes in credit facilities and loans

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As of September 30, 2025, the Group had SEK 1,300m issued under its SEK 5,000m MTN programme, and no issuances under the Group's SEK 2,000m commercial paper programme. During the quarter, the Group repaid SEK 420m in commercial paper maturities. At the end of the guarter, the Group's revolving credit facility of EUR 200m was unutilized. None of the loans and credit facilities contain any financial covenants.

# Net debt

SEKm	September 30, 2025	September 30, 2024	December 31, 2024
Short-term loans	19	573	383
Short-term part of long-term loans	547	151	153
Short-term borrowings	567	723	535
Financial derivative liabilities	16	80	51
Accrued interest expenses and prepaid interest income	20	32	23
Total short-term borrowings	602	836	610
Total long-term borrowings	1,869	2,427	2,358
Total borrowings <sup>1</sup>	2,470	3,263	2,968
Cash and cash equivalents	645	806	794
Liquid funds	645	806	794
Financial derivative assets	171	99	82
Prepaid interest expenses and accrued interest income	4	1	2
Liquid funds and other	819	906	878
Financial net debt (total borrowings less liquid funds and other)	1,651	2,357	2,090
Lease liabilities	286	363	362
Net provisions for post-employment benefits	-16	142	29
Net debt*	1,922	2,862	2,481
Net debt/EBITDA ratio*	1,2	1,7	1,4
EBITDA*,2	1,572	1,678	1,794

<sup>\*)</sup> Alternative performance measures used in this report are explained on pages 22-23.

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<sup>1)</sup> Whereof interest-bearing liabilities amounting to SEK 2,435m as of September 30, 2025, SEK 3,151m as of September 30, 2024 and SEK 2,894m as of December 31, 2024.

<sup>2)</sup> Rolling four quarters.

# **Parent Company**

The Parent Company's activities include head office as well as production and sales in and from Sweden.

## Net sales and financial position for the Parent Company.

Net sales for the Parent Company, Electrolux Professional AB, for the period from January 1 to September 30, 2025 amounted to SEK 2,383m (2,350) of which SEK 932m (936) referred to sales to Group Companies and SEK 1,451m (1,414) to external customers. Income after financial items was SEK 796m (365). Income for the period amounted to SEK 793m (314).

Capital expenditure in tangible and intangible assets was SEK 77m (12).

Cash and cash equivalents at the end of the period amounted to SEK 529m, as against SEK 616m in the beginning of the year.

Undistributed earnings in the Parent Company at the end of the period amounted to SEK 7,703m, as against SEK 7,176m at the beginning of the year.

During the third guarter 2025, Electrolux Professional AB has received internal dividends of SEK 213m (87).

The income statement and balance sheet for the Parent Company are presented on page 18.

# Risk and uncertainty factors

Electrolux Professional Group is an international group with a wide geographic spread and is thus exposed to a number of business and financial risks. Risk management in Electrolux Professional Group aims to identify, control and reduce risks. The risk factors are described in the Annual Report and consist of strategic risks. operational risks, industry risks, sustainability risks and financial risks. Compared to the Annual Report, which was issued on April 2, 2025, and the subsequent frequent announcements by the US administration on tariffs, it is possible that any new reciprocal tariffs on imports into the United States and its impact on the alobal economy, could have an adverse impact on the Group's business and financial position.

Stockholm October 29, 2025

Electrolux Professional AB (publ)

Alberto Zanata President and CEO

# Other disclosures

## Conversion of shares

According to Electrolux Professional's articles of association, owners of A-shares have the right to have such shares converted to B-shares. Conversion reduces the total number of votes in the Company, 50 shares were converted in the third quarter. The total number of registered shares in the company on September 30, 2025, amounted to 287,397,450 of which 8,027,292 are Series A and 279.370,158 are Series B. The total number of votes amounted to 35,964,307.8.

## **Employees**

The number of employees at the end of the guarter was 4.292 (4,370).

# Events after the balance sheet day

After the end of the reporting period, no significant events have taken place that could affect the company's operations.

This report has not been audited or reviewed by external auditors.

This is a translation of the Swedish language original. In the event of any differences between this translation and the Swedish language original, the latter shall prevail.

# LiberoLight compact and flexible plug-in cooking range

LiberoLight is using induction technology from Adventys that was acquired in 2024. It is a versatile plug-in cooking range designed to fit any space and need, ensuring flexibility, speed, and convenience in every meal preparation.



# Warm food anytime, anywhere

Both cooking and holding solutions:

- Portable: easy to move wherever needed, ideal for buffet corners, canteens and hotels.
- Elegant design: harmonizing with any style and setting.
- ► Convenience: keeps food warm effortlessly, without the need for a permanent installation.
- ▶ Integrated control panel: power levels from 1 to 12.



# Combo washer and dryer awarded best new product at Clean Show

The Electrolux Professional Combo Washer and Dryer by TOSEI was awarded Best New Product award at the Clean Show Innovation Awards 2025. in Orlando.



Recognized for its innovation, energy efficiency, and userfriendly design, the Japan-made machine is distributed in North America by our distributor and offers space-saving, cost-effective solutions for professional laundries.

This is an example of potential sales synergies from TOSEI that was acquired in 2024.

# Financial reports

# **Consolidated statement** of total comprehensive income

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan-Sep 2025	Jan-Sep 2024	Full-year 2024
Net sales	2,816	2,931	9,084	9,254	12,583
Cost of goods sold	-1,970	-1,920	-6,020	-6,038	-8,261
Gross operating income	846	1,010	3,065	3,216	4,322
Selling expenses	-568	-480	-1,645	-1,515	-2,049
Administrative expenses	-243	-262	-742	-804	-1,040
Other operating income/expenses	1	-2	4	-5	-3
Operating income	37	268	682	891	1,231
Financial income <sup>1</sup>	113	91	473	345	515
Financial expenses <sup>2</sup>	-134	-120	-537	-448	-649
Financial items, net	-21	-29	-64	-102	-133
Income after financial items	15	239	618	789	1,097
Taxes	25	-52	-162	-201	-295
Income for the period	40	187	456	588	803
Items that will not be reclassified to income for the period:					
Remeasurement of provisions for post-employment benefits	26	-2	33	-2	106
Income tax relating to items that will not be reclassified	-3	1	-5	1	-13
Total	23	-2	28	-2	93

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan–Sep 2025	Jan–Sep 2024	Full-year 2024
Items that may be subsequently reclassified to income for the period:					
Cash flow hedges	4	-14	-1	-10	2
Net investment hedges	32	-65	94	-4	2
Exchange-rate differences on translation of foreign operations	-88	-37	-643	65	329
Cost of hedging	-2	20	6	45	35
Income tax relating to items that may be reclassified	-5	25	20	-7	-32
Total	-59	-72	-525	87	336
Other comprehensive income, net of tax	-36	-74	-497	86	429
Total comprehensive income for the period	4	113	-41	673	1,231
Income for the period attributable to:					
Equity holders of the Parent Company	40	187	456	588	803
Total	40	187	456	588	803
Total comprehensive income for the period attributable to:					
Equity holders of the Parent Company	4	113	-41	673	1,231
Total	4	113	-41	673	1,231
For income attributable to the equity holders of the Parent Company:					
Basic, SEK	0.14	0.65	1.59	2.05	2.79
Diluted, SEK	0.14	0.65	1.59	2.05	2.79
Average number of shares					
Basic, million	287.4	287.4	287.4	287.4	287.4
Diluted, million	287.4	287.4	287.4	287.4	287.4
Includes realized and unrealized FX gains of SEK	91m (61) Jul-Se	ep 2025, SEK	393m (256) Jar	n-Sep 2025, a	nd

<sup>2)</sup> Includes realized and unrealized FX losses of SEK -88m (-56) Jul-Sep 2025, SEK -370m (-249) Jan-Sep 2025, and SEK -387m Full-year 2024.

# Consolidated balance sheet

SEKm	September 30, 2025	September 30, 2024	December 31, 2024
ASSETS			_
Non-current assets			
Property, plant and equipment, owned	1,694	1,671	1,810
Property, plant and equipment, right-of-use	274	350	348
Goodwill	4,070	4,332	4,552
Other intangible assets	1,182	1,440	1,457
Deferred tax assets	413	480	404
Pension plan assets	150	4	116
Other non-current assets	99	39	104
Total non-current assets	7,882	8,316	8,791
Current assets			
Inventories	1,911	1,970	1,899
Trade receivables	2,071	2,119	2,117
Tax assets	197	109	72
Other current assets	449	430	401
Cash and cash equivalents	645	806	794
Total current assets	5,272	5,434	5,285
Total assets	13,155	13,750	14,075

SEKm	September 30, 2025	September 30, 2024	December 31, 2024
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the Parent Company			
Share capital	29	29	29
Other paid-in capital	5	5	5
Other reserves	188	465	713
Retained earnings	5,183	4,634	4,950
Equity attributable to equity holders of the Parent Company	5,405	5,133	5,697
Total equity	5,405	5,133	5,697
Non-current liabilities			
Long-term borrowings	1,869	2,427	2,358
Long-term lease liabilities	173	230	227
Deferred tax liabilities	297	297	308
Provisions for post-employment benefits	134	146	145
Other provisions and liabilities	281	310	331
Total non-current liabilities	2,754	3,411	3,368
Current liabilities			
Trade payables	1,883	2,036	2,172
Tax liabilities	309	421	279
Other liabilities	1,768	1,758	1,764
Short-term borrowings	567	723	535
Short-term lease liabilities	114	132	135
Other provisions	356	135	125
Total current liabilities	4,995	5,206	5,010
Total equity and liabilities	13,155	13,750	14,075

# Change in consolidated equity

SEKm	Jan–Sep 2025	Jan–Sep 2024	Full-year 2024
Opening balance	5,697	4,705	4,705
Total comprehensive income for the period	-41	673	1,231
Share-based incentive program	3	-0	6
Equity swap for share-based incentive program	-9	-15	-15
Dividend to shareholders of the Parent Company	-244	-230	-230
Total transactions with equity holders	-250	-245	-239
Closing balance	5,405	5,133	5,697

Jul-Sep Jan-Sep Jan-Sep Full-year

# Consolidated cash flow statement

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan-Sep 2025	Jan-Sep 2024	Full-year 2024
Operations					
Operating income	37	268	682	891	1,231
Depreciation and amortization	134	142	404	416	563
Other non-cash items	242	10	250	9	21
Financial items paid, net <sup>1</sup>	-17	-23	-59	-82	-122
Taxes paid	-95	-97	-272	-202	-333
Cash flow from operations, excluding change in operating assets and liabilities	301	300	1,004	1,033	1,360
Change in operating assets and liabilities					
Change in inventories	-9	19	-145	-57	60
Change in trade receivables	180	297	-73	24	0
Change in trade payables	-211	-223	-186	31	133
Change in other operating assets, liabilities and provisions	85	-30	132	-152	-148
Cash flow from change in operating assets and liabilities	45	63	-272	-154	45
Cash flow from operations	346	362	732	879	1,405
Investment activities					
Acquisition of operations	_	-	-	-1,142	-1,142
Capital expenditure in property, plant and equipment	-43	-34	-133	-126	-275
Capital expenditure in product development	-5	-3	-16	-6	-9
Capital expenditure in other intangibles	-3	-4	-25	-14	-31
Other	-4	-1	-9	-0	4
Cash flow from investment activities	-56	-42	-182	-1,289	-1,454
Cash flow from operations and investments activities	290	321	550	-410	-49

Jul-Sep

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan-Sep 2025	Jan–Sep 2024	Full-year 2024
Financing					
Change in short-term borrowings, net <sup>2</sup>	-380	88	-270	-120	-459
New long-term borrowings	-	400	-	2,900	2,900
Amortization of long-term borrowings	-	-704	-64	-2,182	-2,182
Payment of lease liabilities	-30	-34	-94	-98	-134
Dividend	-	-	-244	-230	-230
Equity swap for share-based incentive program	-	-	-9	-15	-15
Cash flow from financing	-410	-250	-681	255	-120
Total cash flow	-120	70	-131	-155	-169
Cash and cash equivalents at beginning of period	766	731	794	959	959
Exchange-rate differences pertaining to cash and cash equivalents	-1	5	-18	1	4
Cash and cash equivalents at end of period	645	806	645	806	794

<sup>1)</sup> For the period January 1 to September 30: interest and similar items received SEK 23.3m (58.2), interest and similar items paid SEK -77m (-125.6) and other financial items received/paid SEK 6m (-2.6). Interest paid for lease liabilities SEK -11.5m (-11.9).

<sup>2)</sup> Of which short-term loans with a duration of more than 3 months for the period January 1 to September 30 new loans SEK 297m (412), repaid loans SEK -297m (-).

# **Quarterly data**

CEO COMMENTS

SEKm	Q3 2025	Q2 2025	Q1 2025	Full year 2024	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Food & Beverage								
Net sales	1,698	1,987	1,859	7,585	1,913	1,778	2,041	1,852
EBITA	9	232	189	808	183	171	252	201
EBITA margin, %	0.5	11.7	10.2	10.6	9.6	9.6	12.3	10.9
Amortization	-43	-39	-44	-170	-46	-43	-41	-39
Operating income	-35	193	145	637	137	128	211	162
Operating margin, %	-2.0	9.7	7.8	8.4	7.2	7.2	10.3	8.7
Laundry								
Net sales	1,118	1,208	1,214	4,998	1,416	1,152	1,227	1,203
EBITA	117	204	210	811	255	189	203	165
EBITA margin, %	10.5	16.9	17.3	16.2	18.0	16.4	16.5	13.7
Amortization	-13	-13	-14	-59	-14	-14	-16	-15
Operating income	105	190	196	752	241	175	187	150
Operating margin, %	9.4	15.8	16.2	15.0	17.0	15.2	15.2	12.4
Group common costs	-34	-44	-36	-159	-39	-35	-45	-40
Total Group								
Net sales	2,816	3,195	3,073	12,583	3,329	2,931	3,268	3,055
EBITA	92	392	363	1,461	400	325	410	326
EBITA margin, %	3.3	12.3	11.8	11.6	12.0	11.1	12.5	10.7
Amortization	-56	-53	-58	-230	-60	-58	-57	-55
Operating income	37	340	306	1,231	339	268	353	271
Operating margin, %	1.3	10.6	9.9	9.8	10.2	9.1	10.8	8.9
Financial items, net	-21	-22	-21	-133	-31	-29	-40	-33
Income after financial items	15	318	285	1,097	308	239	313	237
Income for the period	40	217	199	803	215	187	230	171
Earnings per share, SEK <sup>1</sup>	0.14	0.75	0.69	2.79	0.75	0.65	0.80	0.60

<sup>1)</sup> Basic number of outstanding shares.

# Items affecting comparability

SEKm	Q3 2025 <sup>1</sup>	Q2 2025	Q1 2025	Full year 2024	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Food & Beverage	-164	-	-	-	-	-	-	_
Laundry	-70	-	-	-	-	-	-	_
Group common costs	-1	-	-	-	-	-	-	_
Total Group	-235	-	-	-	-	-	-	_

<sup>1)</sup> The SEK -164m consists of provision for severence, curtailment effect of pension plan, write down of machinery, leases and inventory. SEK -104m reported as cost of goods sold, SEK -47m as selling expenses and SEK -13m as administrative expenses.

The SEK -70m consists of provision for severence, write down of machinery and leases. SEK -29m reported as cost of goods sold, SEK -21m as selling expenses and SEK -20m as administrative expenses. The SEK -1m consist of provision for severence and reported as administrative expenses.

SEKm	Q3 2025	Q2 2025	Q1 2025	Full year 2024	Q4 2024	Q3 2024	Q2 2024	Q1 2024
Food & Beverage								
EBITA excl. items affecting comparability	172	232	189	808	183	171	252	201
EBITA excl. items affecting comparability, %	10.1	11.7	10.2	10.6	9.6	9.6	12.3	10.9
Operating income excl. items affecting comparability	129	193	145	637	137	128	211	162
Operating margin excl. items affecting comparability, %	7.6	9.7	7.8	8.4	7.2	7.2	10.3	8.7
Laundry								
EBITA excl. items affecting comparability	187	204	210	811	255	189	203	165
EBITA excl. items affecting comparability, %	16.7	16.9	17.3	16.2	18.0	16.4	16.5	13.7
Operating income excl. items affecting comparability	175	190	196	752	241	175	187	150
Operating margin exclitems affecting comparability, %	15.6	15.8	16.2	15.0	17.0	15.2	15.2	12.4
Group common costs excl. items affecting comparability	-32	-44	-36	-159	-39	-35	-45	-40
Total Group								
EBITA excl. items affecting comparability	327	392	363	1,461	400	325	410	326
EBITA excl. items affecting comparability, %	11.6	12.3	11.8	11.6	12.0	11.1	12.5	10.7
Operating income excl. items affecting comparability	271	340	306	1,231	339	268	353	271
Operating margin excl. items affecting comparability, %	9.6	10.6	9.9	9.8	10.2	9.1	10.8	8.9

# Alternative performance measures key figures

#### Jul-Sep Jul-Sep Jan-Sep Jan-Sep Full-year SEKm 2025 2024 2025 2024 2024 Net sales 2,816 2,931 9,084 9,254 12,583 Organic growth, % 0.7 1.5 0.9 -1.2-0.1**EBITA** 92 325 848 1,061 1,461 EBITA margin, % 3.3 11.1 9.3 11.5 11.6 EBITA excl. items affecting comparability<sup>1</sup> 327 325 1,083 1,061 1,461 EBITA margin excl. items affecting 11.6 11.1 11.9 11.5 11.6 comparability, %1 Operating income 37 268 682 891 1,231 Operating margin, % 1.3 9.1 7.5 9.6 9.8 Operating income excl. items affecting 271 268 917 891 1,231 comparability1 Operating margin excl. items affecting 9.6 9.1 10.1 9.6 9.8 comparability, %1 15 Income after financial items 239 618 789 1,097 40 187 456 588 803 Income for the period Capital expenditure\* -52 -41 -174 -146 -316 1,548 402 441 881 1,016 Operating cash flow after investments 1.59 Earnings per share, SEK<sup>2</sup> 0.14 0.65 2.05 2.79 1.922 Net debt n/a 2,862 2,481 n/a EBITDA<sup>3</sup> n/a n/a 1.572 1.678 1.794 Net debt/EBITDA ratio 1.2 1.7 1.4 n/a n/a Operating working capital % of net sales n/a n/a 16.2 16.8 16.4 13.0 15.0 15.1 Return on net assets, %\* n/a n/a End of period operating working capital, n/a n/a 18.8 17.7 13.8 % of annualized net sales\* 287.4 287.4 287.4 287.4 287.4 Average number of shares, million<sup>2</sup> Number of employees, end of period 4.292 4,370 4,292 4,370 4,317

# **Exchange rates**

SEK	Septembe	er 30, 2025	Septembe	r 30, 2024	Decembe	r 31, 2024
Exchange rate	Average	End of period	Average	End of period	Average	End of period
CNY	1.38	1.32	1.46	1.44	1.47	1.51
CZK	0.4473	0.4543	0.4540	0.4487	0.4547	0.4550
DKK	1.49	1.48	1.53	1.52	1.53	1.54
EUR	11.10	11.06	11.39	11.30	11.42	11.46
GBP	13.06	12.66	13.38	13.53	13.49	13.82
JPY	0.0670	0.0636	0.0696	0.0707	0.0699	0.0703
NOK	0.95	0.94	0.99	0.96	0.98	0.97
CHF	11.82	11.81	11.92	11.97	12.01	12.17
ТНВ	0.3001	0.2903	0.2952	0.3130	0.3006	0.3212
TRY	0.2561	0.2265	0.3251	0.2953	0.3222	0.3119
USD	9.93	9.42	10.46	10.09	10.56	11.03

# **Shares**

Number of shares	A-shares	B-shares	Shares total
Number of shares as of beginning of the year	8,029,337	279,368,113	287,397,450
Conversion of shares	-2,045	2,045	-
Number of shares as of end of period	8,027,292	279,370,158	287,397,450

<sup>\*)</sup> Alternative performance measures used in this report are explained on pages 22-23.

<sup>1)</sup> For information on items affecting comparability, see page 21.

<sup>2)</sup> Basic numbers of outstanding shares.

<sup>3)</sup> Rolling four quarters.

# **Condensed Parent company** income statement

SEKm	Jul-Sep 2025	Jul-Sep 2024	Jan–Sep 2025	Jan–Sep 2024	Full-year 2024
Net sales	766	784	2,383	2,350	3,346
Cost of goods sold	-546	-533	-1,723	-1,640	-2,275
Gross operating income	220	251	660	710	1,071
Selling expenses	-117	-100	-334	-323	-448
Administrative expenses	-67	-64	-205	-201	-240
Other operating income/expenses	2	-12	-4	-11	2
Operating income	38	75	117	175	385
Financial income/expenses	209	-37	679	191	369
Impairment of shares in subsidiaries	-	3	-	-1	-1
Income after financial items	247	41	796	365	753
Appropriations	-	-	-	_	15
Income before taxes	247	41	796	365	768
Taxes	8	8	-3	-51	-123
Income for the period	255	49	793	314	645

# **Condensed Parent company** balance sheet

SEKm	September 30, 2025	September 30, 2024	Full-year 2024
ASSETS			
Non-current assets	9,404	9,617	9,750
Current assets	3,178	2,930	3,032
Total assets	12,582	12,547	12,782
EQUITY AND LIABILITIES			
Restricted equity	53	37	38
Non-restricted equity	7,703	6,836	7,176
Total equity	7,756	6,873	7,214
Untaxed reserves	76	88	76
Provisions	117	119	123
Non-current liabilities	1,869	2,427	2,358
Current liabilities	2,764	3,040	3,011
Total equity and liabilities	12,582	12,547	12,782

FINANCIAL OVERVIEW

# **Notes**

#### Note 1 **ACCOUNTING PRINCIPLES**

Electrolux Professional Group applies International Financial Reporting Standards (IFRS) as adopted by the European Union. This report has been prepared in accordance with IAS 34, Interim Financial Reporting.

The Group's interim reports contain a condensed set of financial statements. For the Group this chiefly means that the disclosures are limited compared to the annual report. Enumerated amounts presented in tables and statements may not always agree with the calculated sum of the related line items due to rounding differences. The aim is for each line item to agree with its source and therefore there may be rounding differences affecting the total when adding up the presented line items.

The Group's definition of restructuring charges includes estimated costs for personnel reductions and other direct costs related to the termination of the activity, as well as required write-downs of assets and other non-cash items. The charges are calculated based on detailed plans for activities that are expected to improve the Group's cost structure and productivity. In general, the

outcome of similar historical events in previous plans are used as a guideline to minimize these uncertainties.

The accounting principles adopted in the preparation of this interim report apply to all periods and comply with the accounting principles presented in the Group's Annual Report 2024.

For the Parent Company financial statements in general are presented in condensed versions and with limited disclosures compared to the annual report. The interim financial statements of Electrolux Professional AB have been prepared in accordance with the Swedish Annual Accounts Act chapter 9.

The most recent annual financial statements of Electrolux Professional AB have been prepared in compliance with the Swedish Annual Accounts Act (1995:1554) and recommendation RFR2, Accounting for legal entities of the Swedish Financial Reporting Board.

# Reportable segments

Food & Beverage and Laundry represent the Group's reportable segments.

## **DISAGGREGATION OF REVENUE**

Revenue from sales of products is recognized at a point in time, when control of the products has transferred. Revenue from services related to installation of products, repairs or maintenance service is recognized over the time the service is provided. Sales of these services are not material in relation to the Group's total net sales.

Geography is considered to be an important attribute when disaggregating the reportable segment's revenue. Therefore, the table below presents net sales per geographical region based on the location of the end customer.

	Ju	ul-Sep 2025		Jı	Jul-Sep 2024			
	Food &			Food &				
SEKm	Beverage	Laundry	Total	Beverage	Laundry	Total		
Geographical region								
Europe	966	652	1,618	976	640	1,616		
Asia Pacific, Middle East and Africa	204	254	458	225	280	505		
Americas	528	211	740	578	232	809		
Total	1,698	1,118	2,816	1,778	1,152	2,931		

	Jan–Sep 2025			Jan-Sep 2024				
	Food &			Food &				
SEKm	Beverage	Laundry	Total	Beverage	Laundry	Total		
Geographical region								
Europe	3,187	2,143	5,330	3,291	2,098	5,389		
Asia Pacific, Middle East and Africa	669	834	1,503	673	900	1,573		
Americas	1,689	562	2,251	1,707	584	2,291		
Total	5,545	3,540	9,084	5,672	3,582	9,254		

# Note 3 FAIR VALUES AND CARRYING AMOUNTS OF FINANCIAL ASSETS AND LIABILITIES

The Group strives for arranging master-netting agreements (ISDA) with the counterparts for derivative transactions and has established such agreements with the majority of the counterparties, i.e., if a counterparty will default, assets and liabilities will be netted. Derivative assets and liabilities are presented gross in the balance sheet

FINANCIAL OVERVIEW

# Fair value estimation

Valuation of financial instruments at fair value is done at quoted market prices. Level 1 instruments guoted on the market, e.g., the major bond and interest-rate future markets, are all marked-to market with the current price. The foreign-exchange spot rate is

used to convert the value into SEK. For level 2 instruments where no observable price is available on the market, cash flows are discounted using the deposit/swap curve of the cash flow currency. If no proper cash flow schedule is available, e.g., as in the case with forward-rate agreements, the underlying schedule is used for valuation purposes.

To the extent option instruments are used, the valuation is based on the Black & Scholes formula.

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities is estimated by discounting the future contractual cash flows at the current market interest rate. The Group's financial assets and liabilities are measured according to the following hierarchy:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than avoted prices included in Level 1 that are observable for assets or liabilities either directly or indirectly.
- Level 3: Inputs for the assets or liabilities that are not entirely based on observable market data.

		September	30, 2025	September	30, 2024	December	31 ,2024
SEKm	Hierarchy level	Fair value	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount
Per category							
Financial assets at fair value through profit and loss	3	5	5	14	14	14	14
Financial assets measured at amortized cost		2,715	2,715	2,925	2,925	2,912	2,912
Derivatives, financial assets at fair value through profit and loss	2	174	174	99	99	85	85
Total financial assets		2,894	2,894	3,038	3,038	3,010	3,010
Financial liabilities measured at amortized cost		4,348	4,318	5,234	5,187	5,149	5,065
Derivatives, financial liabilities at fair value through profit and loss	s 2	19	19	80	80	53	53
Total financial liabilities		4,367	4,337	5,314	5,267	5,202	5,118

## **Note 4 CONTINGENT LIABILITIES**

SEKm	September 30, 2025	September 30, 2024	December 31, 2024
Group			
Guarantees and other commitments	10	11	11

## Note 5 ACQUIRED OPERATIONS

# Acquisitions in 2025

No acquisitions during the third quarter.

# Acquisitions in 2024

For acquisitions, see note 5 in the interim report for the third quarter and note 25 in the annual report.

# Operations by segment yearly

SEKm	2020	2021	2022	2023	2024
Food & Beverage					
Net sales	4,198	4,704	7,290	7,616	7,585
EBITA	87	299	679	766	808
EBITA, %	2.1	6.4	9.3	10.1	10.6
Operating income	35	244	542	620	637
Operating margin, %	0.8	5.2	7.4	8.1	8.4
Laundry					
Net sales	3,065	3,159	3,747	4,231	4,998
EBITA	467	492	608	702	811
EBITA, %	15.2	15.6	16.2	16.6	16.2
Operating income	452	475	590	686	752
Operating margin, %	14.7	15.0	15.7	16.2	15.0
Group common costs					
Operating income	-100	-128	-177	-152	-159
Total Group					
Net sales	7,263	7,862	11,037	11,848	12,583
EBITA	456	663	1,111	1,317	1,461
EBITA, %	6.3	8.4	10.1	11.1	11.6
Operating income	387	592	955	1,154	1,231
Operating margin, %	5.3	7.5	8.7	9.7	9.8

# Items affecting comparability yearly

SEKm	2020 <sup>2</sup>	2021	20221	2023	2024
Food & Beverage	-55	-	-16	-	-
Laundry	-22	-	-19	-	-
Total Group	-77	-	-35	_	_

<sup>1)</sup> Costs related to divesting the operation in Russia, included in the line item other operating income and expenses.

# Five year overview

SEKm, if not otherwise stated	2020	2021	2022	2023	2024
Net sales	7,263	7,862	11,037	11,848	12,583
Organic growth, %	-21.0	10.6	16.9	2.6	-0.1
EBITA	456	663	1,111	1,317	1,461
EBITA, %	6.3	8.4	10.1	11.1	11.6
Operating income	387	592	955	1,154	1,231
Operating margin, %	5.3	7.5	8.7	9.7	9.8
Income after financial items	363	587	895	1,033	1,097
Income for the period	278	487	686	775	803
Items affecting comparability	-77	-	-35	-	-
Capital expenditure	-273	-159	-139	-191	-316
Operating cash flow after investments	570	1 116	636	1,453	1,548
Earnings per share, SEK <sup>1</sup>	0.97	1.69	2.39	2.70	2.79
Dividend per share, SEK	-	0.50	0.70	0.80	0.85
Net debt	549	1,705	2,050	1,390	2,481
EBITDA	684	886	1,369	1,581	1,794
Net debt/EBITDA ratio	0.8	1.9	1.5	0.9	1.4
Operating working capital % of net sales <sup>2</sup>	19.9	14.9	16.7	18.1	16.4
Average number of shares, million	287.4	287.4	287.4	287.4	287.4
Number of employees, end of period	3,515	3,973	4,022	3,978	4,317

<sup>1)</sup> Basic number of outstanding shares

<sup>2)</sup> Items affecting comparability relates to restructuring charges for efficiency measures.

<sup>2)</sup> Last twelve months currency adjusted

# Definitions and reconciliation of alternative performance measures

Electrolux Professional Group presents certain measures that are not defined under IFRS (alternative performance measures -"APMs"). These are used by management to assess the financial and operational performance of the Group. Management believes that these APMs provide useful information regarding the Group's

FINANCIAL OVERVIEW

financial and operating performance. Such measures may not be comparable to similar measures presented by other companies. Consequently, APMs have limitations as analytical tools and should not be considered in isolation or as a substitute for related financial measures prepared in accordance with IFRS. The APMs have been

derived from the Group's internal reporting and are not audited. The APM reconciliations can be found on the Group's website www.electroluxprofessionalgroup.com/reports-and-presentations/

АРМ	Definition	Reason for use
Organic growth %	Change in sales growth excluding net FX impact and acquisitions.	The Group's presentation currency is SEK while net sales are mainly in other currencies. Organic growth is dependent on fluctuations in SEK versus other currencies, and acquired or divested businesses can have a further impact on reported net sales. Organic growth adjusted for acquisitions, divestments and currency shows the underlying sales development without these parameters.
Acquisitions %	Change in net sales during the current period attributable to acquired operations in relation to prior year sales, following a period of 12 months commencing on the acquisition date.	See "Organic growth" above.
Divestments %	Change in net sales during the current period attributable to divested operations in relation to the prior period's sales, following a period of 12 months commencing on the divestment date.	See "Organic growth" above.
Operating income (EBIT)	Earnings before interest and tax.	Used as an indicator that shows the Group's ability to make a profit, regardless of the method of financing (determines the optimal use of debt versus equity).
Operating margin (EBIT margin)	Operating income expressed as a percentage of net sales.	Operating margin shows the operating income as a percentage of net sales. Operating margin is a key internal measure as the Group believes it provides users of the financial statements with a better understanding of the Group's financial performance both short and long term.
Items affecting comparability	Material profit or loss items such as capital gains and losses from divestments of product groups or major units, close-downs or significant down-sizing of major units or activities, significant impairment, and other major costs or income items.	Summarizes events and transactions with significant effects, which are relevant for understanding the financial performance when comparing income for the current period with previous periods.
Operating margin excluding items affecting comparability	Operating income less items affecting comparability as a percentage of net sales.	Operating margin excluding items affecting comparability shows the operating income as a percentage of net sales adjusted for the items affecting comparability defined above. This is a key internal measure as the Group believes that it provides users of the financial statements with a better understanding of the Group's financial performance both short and long term.
Capital expenditure	Investments in property, plant and equipment, product development, and other intangible assets.	Used to ensure that cash spending is in line with the Group's overall strategy for the use of cash.

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АРМ	Definition	Reason for use
EBITA	Operating income less amortization and write-down related to intangible assets (excluding right-of-use assets).	EBITA gives an indication of the operating income less amortization and write-down related to intangible assets (excluding right-of-use assets), mainly used to follow up operating income without the impact of amortization of surplus values related to acquisitions.
EBITA margin	EBITA expressed as a percentage of net sales.	Used to evaluate business performance in relation to net sales in order to measure the efficiency of the Group.
EBITA excluding items affecting comparability	Operating income less amortization and write-down related to intangible assets (excluding right-of-use assets) and less items affecting comparability.	Items affecting comparability vary between years and periods and are excluded from EBITA in order to analyze trends.
EBITA margin excluding items affecting comparability	EBITA excluding items affecting comparability, expressed as a percentage of net sales.	Items affecting comparability vary between years and periods and are excluded from EBITA margin in order to analyze trends.
EBITDA	EBITA less depreciation.	This is an indicator of the cash-generating capacity of the business in relation to sales.
Operating cash flow after investments	Cash flow from operations and investments adjusted for financial items paid net, taxes paid, and acquisitions/divestments of operations.	To monetarize the cash from core operations.
Net debt	Shows short-term borrowings (short-term loans and trade receivables with recourse), accrued interest expenses and prepaid interest income and long-term borrowings, lease liabilities, net provisions for post-employment benefits less liquid funds (cash and cash equivalents, prepaid interest expenses, and accrued interest income).	Net debt describes the Group's total debt financing and is monitored by management.
Net debt/EBITDA	Net debt in relation to EBITDA (Net debt is based on the end-of- period balance. EBITDA is calculated based on last four rolling quarters).	A measurement of financial risk, showing net debt in relation to cash generation.
Operating working capital, % of net sales	Sum of currency-adjusted last twelve months' average of inventories, trade receivables, and trade payables (Operating working capital) as a percentage of the currency-adjusted last twelve months' average net sales. All months of the period are currency adjusted by applying the end-of-period average currency rate.	Used to evaluate how efficient the Group is in generating cash in relation to net sales.
Net assets	Total assets less liquid funds and pension assets minus non-interest- bearing liabilities. (non-interest-bearing = total liabilities less equity, total borrowings, pension liabilities and lease liabilities)	Net assets describes the operating assets less operating liabilities used to run the business.
Return on net assets, %	Twelve months rolling operating income expressed as a percentage of average twelve months operating net assets.	Used to evaluate how efficiently the Group is generating profit from the net assets employed.
End of period operating working capital, % of annualized net sales	Sum of currency adjusted end of period trade receivables, trade payables and inventories (Operating working capital) as a percentage of the annualized currency adjusted last three months' average net sales. All months of the period are currency adjusted by applying the end of period average currency rate.	Snapshot of how end of period operating working capital is evolving compared with average historical trend.

# Meeting needs beyond tomorrow

# Financial targets

Net sales growth
Organic annual growth of more than

4%

over time, complemented by value-accretive acquisitions.

**Profitability** EBITA margin of

15%

Asset efficiency
Operating working capital below

15%

of net sales.

Capital structure

Net debt/EBITDA ratio below

2.5x

Higher levels may be temporarily acceptable in the event of acquisitions, provided there is a clear path to de-leveraging.

## Dividend policy

Electrolux Professional's target is for the dividend to correspond to approximately 30% of the income for the year. The timing, declaration, and number of future dividends will depend on the company's financial situation, earnings, capital requirements, and debt service obligations.

# Our business

# ▼

## > Product development

and innovation of smart products offering sustainable solutions.

## Production

World-class manufacturing focused on lower environmental impact and an excellent working environment

# > Marketing

focused on making our customers' work-life easier, more profitable and truly sustainable.

# > Sales

mainly through dealers and distributors.

## Customer Care

and sales of chemicals, accessories, spare parts and consumables.

# Our strategic targets

Our strategy for growth is based on the plans of our Business areas, and rests on four pillars, built on a foundation of operational excellence and sustainability in the supply chain. We want to do our part to improve society and generate value for our stakeholders. We believe that the Agenda 2030 and the UN's Sustainable Development Goals (SDGs) are good indicators of the priorities and challenges that the world is facing.

# GROW

# through innovation and sustainability.



# **→ EXPAND**

in high-margin products, segments, and geographies.



# **→** BOOST

Customer Care and service-as-a-solution.



# **▶ INVEST**

In digitalization to unlock additional customer value.





These kev strengths and competitive advantages drive our development and performance, and they all provide a strong foundation for us to execute our strategy.

## Structurally growing end-markets

We operate in a market that structurally has been growing driven by GDP growth, higher income, and people spending more time eating out of the home.

# Geographically balanced business

Approximately half of our sales are in Europe and the other half equally distributed between the Americas and APAC-MEA. This makes us less dependent on any single geography and its economic progress.

## Track record of solid EBITA and cash flow

We have always - even during the pandemic and other major economic downturns - been a profitable company generating strong cash conversion and cash flow.

## Focused plan to grow organically, supported by M&A

We have the products and the activities in place to grow organically. In addition, we have been able to complete an average of one acquisition per year to further grow the company.

# Innovation focused

In order to drive growth and profitability, and also to provide products that increase customer productivity and efficiency, we invest more in R&D than the industry average.

## Sustainability leader

We are the sustainability leader in our industry, according to external rankings such as CDP, Sustainalytics, and EcoVadis. All new products we launch have improved sustainability performance.

# **Shareholders** information

# President and CEO Alberto Zanata's comments on the third quarter results 2025

Today's press release is available on the Electrolux Professional Group website www.electroluxprofessionalgroup.com

# Telephone conference 09.00 CET

A telephone conference is held at 09.00 today, October 29. Alberto Zanata, President and CEO and Fabio Zarpellon, CFO will comment on the report.

## Details for participation by telephone are as follows:

Participants in Sweden: +46 8 505 100 31 Participants in UK/Europe: +44 207 107 0613 Participants in US: +1 631 570 5613

## Slide presentations for download:

www.electroluxprofessionalgroup.com

## Link to webcast:

electrolux-professional-group.creo.se/118ee587-e6bd-4c0d-9e5ed7c541091bc4

# For further information, please contact:

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## Financial calendar

### Date

Investor Day, Stockholm	November 6, 2025
Year-end report Q4, October - December 2025	January 29, 2026
Interim report Q1, January - March 2026	April 28, 2026
Annual General Meeting, Stockholm	May 5, 2026

This information is information that Electrolux Professional AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person detailed in the column above, at 07:30 a.m. CET on October 29, 2025.

# About Electrolux **Professional Group**

The Electrolux Professional Group is one of the leading global providers of food service, beverage, and laundry for professional users. Our innovative products and worldwide service network make our customers' work-life easier, more profitable and truly sustainable every day. Our solutions and products are manufactured in 14 plants in eight countries and sold in over 110 countries. We have approximately 4,300 employees. In 2024, the Electrolux Professional Group had global sales of SEK 12,5bn. Electrolux Professional's B-shares are listed at Nasdag Stockholm.

For more information, visit https://www.electroluxprofessionalgroup.com

This report contains 'forward-looking' statements that reflect the company's current expectations. Although the company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations prove to have been correct as they are subject to risks and uncertainties that could cause actual results to differ materially due to a variety of factors. These factors include, but are not limited to, changes in consumer demand, changes in economic, market and competitive conditions, currency fluctuations, developments in product liability litigation, changes in the regulatory environment and other

Forward-looking statements speak only as of the date they were made, and, other than as required by applicable law, the company undertakes no obligation to update any of them in light of new information or future events.



# **Electrolux Professional** Group

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