



## Year-End Report 2021

# Building on our strengths

## Highlights for the period Jan-Dec 2021 (Jan-Dec 2020)

### Financial

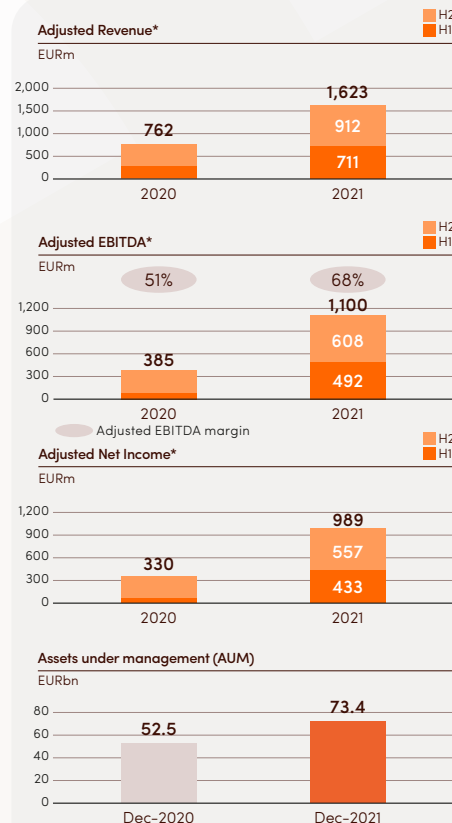
- Adjusted total revenue amounted to EUR 1,623m (EUR 762m), corresponding to an increase of 113% compared to 2020. Total revenue (according to IFRS) was EUR 1,596m (EUR 709m). The increase was primarily driven by management fees from EQT Infrastructure V and EQT IX, management fees from EQT Exeter and carried interest from EQT VIII
- Adjusted EBITDA amounted to EUR 1,100m (EUR 385m), corresponding to a margin of 68% (51%). EBITDA (according to IFRS) was EUR 970m (EUR 340m), corresponding to a margin of 61% (48%)
- Adjusted net income amounted to EUR 989m (EUR 330m). Net income (according to IFRS) was EUR 909m (EUR 283m)
- Adjusted basic earnings per share amounted to EUR 1.011 (EUR 0.346). Adjusted diluted earnings per share amounted to EUR 1.010 (EUR 0.346). Reported basic earnings per share amounted to EUR 0.928 (EUR 0.297). Reported diluted earnings per share amounted to EUR 0.928 (EUR 0.297)
- Financial net cash amounted to EUR 88m (EUR 878m) impacted i.a. by the consideration paid for Exeter

### Strategic

- EQT completed the combination with Exeter Property Group on 1 April 2021, which is now integrated with EQT Real Estate under the joint EQT Exeter brand. The combination positions EQT among the largest value-add real estate investment managers in the world
- EQT AB Group, as the first private markets firm in the world, issued a sustainability-linked bond, raising EUR 500m
- EQT launched a new impact-driven longer-hold strategy – EQT Future
- EQT became the first private markets firm to set science based targets ("SBTs"), formalizing its greenhouse gas emission reduction targets in line with the 1.5°C pathway described in the Paris Agreement
- EQT AB announced that it has prolonged the EQT AB Partners' IPO share lock-up period, alongside a partial lock-up release, nearly doubling the lock-up duration. The EQT AB Partners committed to re-invest 50% of net proceeds from the lock-up release in EQT funds
- EQT signed an agreement to acquire LSP (Life Sciences Partners), a leading European life sciences venture capital firm with approximately EUR 2.2 billion of assets under management (AUM). LSP will strengthen EQT's position as one of the leading private markets investors in the healthcare sector. The transaction is expected to close in Q1 2022
- EQT continues to selectively evaluate potential acquisition opportunities to strengthen its position or its geographic presence

### Fundraising

- Assets under management (AUM) increased to EUR 73.4bn (EUR 52.5bn), primarily driven by the combination with Exeter with AUM of EUR 9.0bn at the time of closing and by incremental commitments in EQT Infrastructure V
- EQT Infrastructure V, EQT IX and EQT Exeter Europe Logistics Value IV held final closes at EUR 15.7bn, EUR 15.6bn and EUR 2.1bn in AUM, respectively
- Fundraising continued for EQT Growth, EQT Future and various EQT Exeter funds, including EQT Exeter US Industrial Core-Plus IV. Preparations for EQT X, EQT Active Core Infrastructure, EQT Ventures III and new EQT Exeter funds, including EQT Exeter US Industrial Value VI, were initiated



\*% The adjusted metrics are alternative performance metrics for the EQT AB Group. For a full reconciliation, please refer to section "Alternative performance measures (APM)".

Please note: All figures refer to continued operations, excluding Credit, unless stated otherwise. Exeter's contribution to financials are included as of time of closing i.e. 1 April 2021.

## Highlights for the period Jan-Dec 2021 (Jan-Dec 2020)

### Investment and exit activity

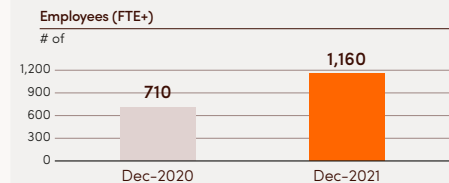
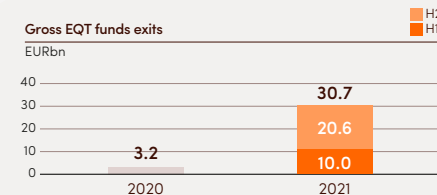
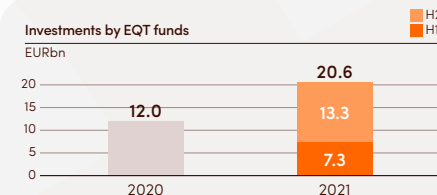
- Total investments by the EQT funds increased to EUR 20.6bn (EUR 12.0bn)
- Exit activity has been strong throughout the year, realising EUR 30.7bn (EUR 3.2bn) to deliver considerable proceeds to clients while reducing vintage risk and allowing investment teams to focus on investments and value creation in more recent funds
- EQT VI had its final exit with WS Audiology and will hence be removed from the Key Fund list from Q1 2022, having delivered a Gross MOIC of 2.5x
- EQT continues to have an active exit agenda for 2022 with several portfolio companies being prepared for exits

### People & Sustainability

- The number of full-time equivalent employees and on-site consultants (FTE+) increased and amounted to 1,160 (710) at the end of the period, of which FTEs were 1,059 (653). EQT Exeter accounted for 300 FTE+ at the end of the period
- EQT strengthened its sustainability team through senior appointments, while further integrating sustainability resources into the business lines
- EQT strengthened its presence in APAC by opening offices and announcing senior hires in Japan and Korea
- In order to future-proof EQT and be ready for the continued growth journey, investments in personnel across investment strategies and the operating platform were accelerated and investments will continue during 2022

### Events after the reporting period

- Investment level in key funds as of 19 January 2022 were 75–80% in EQT IX and 60–65% in EQT Infrastructure V
- The target fund sizes were set for EQT X (EUR 20.0bn), EQT Active Core Infrastructure (EUR 5.0bn) and EQT Ventures III (EUR 0.9bn)
- The Board of Directors proposes a dividend per share of SEK 2.80 (SEK 2.40), to be paid in two installments, SEK 1.40 (SEK 1.20) in June 2022 and SEK 1.40 (SEK 1.20) in December 2022
- Bahare Haghshenas, Global Head of Sustainable Transformation, became a member of the EQT Executive Committee. Bahare joined EQT in September 2021 and will be instrumental in further integrating sustainability as part of EQT's strategic agenda



### Value creation

On plan		Above plan
<b>Private Capital</b>	EQT VI EQT IX	EQT VII EQT VIII
<b>Real Assets</b>	EQT Infrastructure II EQT Infrastructure IV EQT Infrastructure V	EQT Infrastructure III

## Building on our strengths

While the pandemic continued to impact our lives throughout 2021, vaccines were developed and rolled out at a record pace. Geopolitical tensions loomed, but we also saw nations come together to agree to the Glasgow Climate Pact at COP26. Market conditions were conducive, but we are seeing possible signs of a softer macro environment.

Against this backdrop, EQT has continued to build on its strengths and delivered the best year in its history on almost every metric. Our growth journey is evident in the figures for the full year, as well as in our ambitions going forward. Throughout the year, we invested in talent globally to future-proof EQT and returns. We also strengthened our sustainability and impact efforts, raising the bar when it comes to delivering on our purpose – to future-proof companies and make a positive impact.

Value creation was strong across all our strategies, and we returned a record amount of capital to our clients. Fundraising remained active throughout 2021, with the final close of EQT IX and EQT Infrastructure V, along with a number of new fundraisings being initiated. The deployment pace was high as we continued to source investments based on our thematic investment approach. We also strengthened our ability to back companies from early stage to the long term, while remaining solely focused on active ownership strategies – where we can leverage EQT's platform and drive transformation.

### DEVELOPING OUR STRATEGIES

Within our Private Capital segment, we have built on our strengths as one of the few private markets players globally to invest in leading companies from venture to mature – a set-up which is proving powerful. Take the food delivery specialist Wolt, for example, where EQT Ventures first invested in 2016, supporting the company in becoming one of the largest European private tech companies. In early 2021, EQT Growth supported Wolt as part of its growth financing round, a clear demonstration of EQT's ability to back companies as they

develop and expand. Late last year, EQT Ventures and EQT Growth signed an agreement to sell Wolt to DoorDash.

In November, EQT announced the acquisition of Life Sciences Partners (LSP), a leading European life sciences venture capital firm with approximately EUR 2.2 billion of assets under management. LSP further strengthens EQT's position as one of the leading and most active private markets investors in the healthcare sector. LSP's highly experienced team complements EQT's existing knowledge base within life sciences, expanding EQT's ability to support companies at the forefront of innovation in the healthcare sector.

We also launched EQT Future, an impact-driven longer hold strategy. All of EQT's strategies are guided by our purpose to future-proof companies and to make a positive impact. With EQT Future, we set out to raise the bar. The fund adopts an impact framework where part of the carried interest is tied to impact-linked KPIs.

EQT IX has continued to source thematic investments and is 75-80% invested. Yesterday, we set the target size for EQT X at EUR 20.0 billion.

Within Real Assets, the combination with Exeter created a scaled global leader in value-add real estate, with a highly thematic investment approach. EQT Exeter has an exceptional performance track-record with a demonstrated ability to build attractive real estate portfolios. In November, EQT Exeter for example completed one of the largest industrial real estate portfolio sales in US history.

Next, we are looking to extend our Infrastructure offering. We recently set the target fund size for EQT Active Core Infrastructure – a new thematic longer-hold strategy.

In addition, we have continued to strengthen our presence and capabilities in the APAC region, with senior recruitments to our new offices in Korea and Japan, building on our local-with-locals approach.

We continue to selectively evaluate potential acquisition opportunities to strengthen our position or our geographic



presence, and we will continue to support our new fund initiatives by committing capital from the EQT AB balance sheet.

## DRIVING SUSTAINABILITY

EQT has made further progress in improving sustainability in our own business as well as at the EQT funds' portfolio companies. For example, we have set ambitious greenhouse gas emission reduction targets, encompassing the EQT funds' portfolio companies as well as our own platform. These will form a central part of our active ownership strategy and climate-related value-creation drivers. In taking this step, we became the first private markets firm in the world to formalize science-based targets, as part of the Science Based Targets initiative.

In addition, EQT became the first private equity firm to launch a sustainability-linked bond, where the coupon is linked to sustainability performance targets within climate and diversity, both within the EQT AB Group and at the EQT funds' portfolio companies.

Society faces a number of longer-term challenges – diseases such as the coronavirus, an aging population and the climate emergency. To solve global challenges such as these, capital and new solutions will be required. Being a purpose-driven investor and owner, we are confident that EQT has a strong foundation to transform industries to tackle and alleviate these problems. Clearly, this will take some time, but we have started, and we are accelerating our efforts.

Over the past year, we have continued to make investments, across all strategies, closely linked to the UN sustainable development goals. EQT Ventures is for example backing Einride, specializing in electric and self-driving trucks; EQT IX acquired thinkproject, providing software to help reduce waste in the building sector; and in our Infrastructure business line, decarbonization and electrification has been a key theme in recent investments such as First Student, Molslinjen and Torghatten.

In line with EQT Exeter's commitment to sustainability, 22 million square feet of newly constructed properties – part

of its recent USD 6.8 billion industrial portfolio sale – was equipped with the newest renewable design features in the industry.

Digitalization is a core part of our sustainability agenda. It's fascinating how companies can do more with less through innovative digital solutions. We continue to invest both in our sustainability and digital transformation teams, being an integral part of EQT's value creation toolbox. EQT's proprietary AI-powered tool, Motherbrain, is being rolled out across the EQT platform and the more we use it, the sharper it gets. So far, Motherbrain has supported EQT Ventures in identifying 14 investments.

## FUTURE-PROOFING EQT

In some ways, it has been a solid year for our industry, with increasing asset prices, attractive financing conditions, and a continued long-term shift in capital allocations towards private markets. Meanwhile, market uncertainty remains, with rising energy costs, geopolitical unrest, supply chain disruptions, higher inflation and rising interest rates. A significant deterioration in market conditions would likely slow down investment and exit activity, and impact valuations.

EQT continues to create resilient portfolios by investing in secular trends such as automation, big data, digitalization, e-commerce, sustainability, and urbanization, rather than businesses that are dependent on the business cycle. We remain disciplined in our investment approach, focusing on companies where we have clear value-creation plans.

In addition to future-proofing our portfolio companies, we remain focused on ensuring that our own organization is continuously improved and built on a long-term foundation. For example, in September, we revised the share lock-up structure for those who were partners at the time of our initial public offering in 2019. The new structure nearly doubled the lock-up duration and allowed us to further strengthen the alignment with our clients through significant fund investment commitments being made by the partner group.

Liquidity in the EQT AB share has nearly doubled since the revision was effected.

The Swedish Financial Supervisory Authority (SFSA) is evaluating EQT's handling of information in connection with the lock-up revision and related partners' sale of shares – more specifically the timing of announcement and certain documentary requirements. We remain confident that we handled the information correctly. We are of course assisting the SFSA in their review, and we are awaiting their decision.

We will continue to future-proof the EQT platform – making sure we have the right competencies, processes, and strategies to be able to continue to scale our business. Investing with a purpose to have a positive impact; pursuing active ownership strategies where we can build, develop and transform businesses; and ensuring that EQT itself is sustainable, not just over the coming year, but over the next decade and beyond.

The returns we deliver today are the result of hard work, investments and decisions taken over many years. In order to continue to future-proof our returns, we always need to invest and develop as investors and owners. We need to stay ahead of the curve. We need to raise the bar. Always, and at all times.

Christian Sinding,  
CEO and Managing Partner

# Key metrics and ratios

## Investment activity by the EQT funds

EURbn	H2 2021	H2 2020	2021	2020
Investments by the EQT funds	13.3	10.0	20.6	12.0
Gross fund exits	20.6	3.0	30.7	3.2

## Assets under management (AUM)

EURbn	H2 2021	H2 2020	2021	2020
AUM (end of period)	73.4	52.5	73.4	52.5
Average AUM (during the period)	71.7	45.1	65.2	41.5
Effective management fee rate	1.42%	1.41%	1.42%	1.41%

## Employees

# of	H2 2021	H2 2020	2021	2020
FTE (end of period)	1,059	653	1,059	653
FTE+ (end of period)	1,160	710	1,160	710

## Key financials

EURm	H2 2021	H2 2020	2021	2020
<b>Financials (adjusted)*</b>				
Management fees	547	344	1,086	609
Adj. carried interest and investment income	365	158	537	153
Adj. total revenue	912	501	1,623	762
Adj. total revenue growth, %	82%	73%	113%	34%
Adj. total operating expenses	305	195	524	376
Adj. EBITDA	608	305	1,100	385
Adj. EBITDA margin, %	67%	61%	68%	51%
Adjusted net income	557	269	989	330
<b>Financials (according to IFRS)</b>				
Management fees	547	344	1,086	609
Carried interest and investment income	340	101	510	100
Total revenue	888	444	1,596	709
Total revenue growth, %	100%	55%	125%	26%
Total operating expenses	354	183	626	369
EBITDA	533	261	970	340
EBITDA margin, %	60%	59%	61%	48%
Net income	548	224	909	283

## The EQT AB share

	H2 2021	H2 2020	2021	2020
Number of shares (m, end of period)	987.0**	953.3	987.0**	953.3
Number of shares (m, average)	987.0	953.3	978.7	953.2
Number of shares, diluted (m, average)	987.2	953.8	978.9	953.6
Adj. earnings per share, basic (EUR)*	0.564	0.283	1.011	0.346
Adj. earnings per share, diluted (EUR)*	0.564	0.283	1.010	0.346
Earnings per share, basic (EUR)	0.555	0.235	0.928	0.297
Earnings per share, diluted (EUR)	0.555	0.235	0.928	0.297

\*The adjusted metrics are alternative performance metrics for the EQT AB Group. For a full reconciliation, please refer to section "Alternative performance measures (APM)".

\*\*The increase in the number of shares compared to end of 2020 mainly relates to new shares issued in conjunction with the combination with Exeter. EQT AB issued 33.3m ordinary shares to Exeter's selling shareholders corresponding to a dilution of approximately 3.4 percent.

# Assets under management (AUM)

## Development during the second half of 2021

AUM by segment (EURbn)	Private Capital	Real Assets	Total
At 30 June 2021	33.9	37.4	71.3
Gross inflows	3.6	5.0	8.7
Step-downs	(0.7)	(0.0)	(0.7)
Exits	(3.1)	(3.5)	(6.6)
FX and other	0.2	0.6	0.8
At 31 December 2021	33.9	39.5	73.4
Since 30 June 2021	0.2%	5.6%	3.0%

## Development during the financial year 2021

AUM by segment (EURbn)	Private Capital	Real Assets	Total
At 31 December 2020	33.1	19.3	52.5
Gross inflows*	5.6	23.1	28.8
Step-downs	(0.9)	(0.2)	(1.1)
Exits	(4.5)	(3.7)	(8.1)
FX and other	0.5	0.9	1.3
At 31 December 2021	33.9	39.5	73.4
Since 31 December 2020	2.4%	104.3%	39.9%

Note: Any investment activity in the above tables (part of gross inflows or exits) is included based on its impact on AUM. Therefore, individual deals are included based on remaining or realized cost, timing of transaction closing, and only in funds that are changing fees based on net invested capital.

\*Gross Inflow of EUR 9.0bn of Exeter's AUM as of closing.

# Gross investment performance of key EQT funds

## As of 31 December 2021

EURbn	Start date	AUM	Committed Capital	Invested capital			Value of investments			Gross MOIC
				Total	Realized	Remaining	Total	Realized	Remaining	
Private Capital										
EQT VI	Jun-11	0.3	4.8	4.5	4.2	0.3	11.1	11.1	0.0	2.5x
EQT VII	Jul-15	3.1	6.9	5.9	2.8	3.1	16.6	9.2	7.4	2.8x
EQT VIII	May-18	7.9	10.9	8.9	1.2	7.7	22.8	3.8	19.0	2.6x
EQT IX	Jul-20	15.7	15.6	11.2	-	11.2	15.1	-	15.1	1.4x
Real Assets										
EQT Infrastructure II	Oct-12	0.3	1.9	1.7	1.4	0.3	3.7	3.2	0.5	2.2x
EQT Infrastructure III	Nov-16	3.0	4.0	3.5	0.5	3.0	9.2	1.2	8.0	2.6x
EQT Infrastructure IV	Nov-18	6.4	9.1	6.6	0.3	6.3	9.0	0.4	8.6	1.4x
EQT Infrastructure V	Aug-20	16.0	15.7	7.8	-	7.8	8.0	-	8.0	1.0x
Other		20.7		19.5			33.9			
Total		73.4		69.6			129.3			

Note: Invested capital and value of investments reflect only closed transactions as per the reporting date.

	Gross MOIC 31 Dec 2020	Gross MOIC 31 Mar 2021	Gross MOIC 30 Jun 2021	Gross MOIC 30 Sep 2021	Gross MOIC 31 Dec 2021	Expected Gross MOIC 31 Dec 2021
<b>Private Capital</b>						
EQT VI	2.4x	2.4x	2.5x	2.5x	2.5x	On plan
EQT VII	2.3x	2.5x	2.6x	2.7x	2.8x	Above plan
EQT VIII	1.4x	1.6x	2.1x	2.6x	2.6x	Above plan
EQT IX	1.2x	1.1x	1.1x	1.3x	1.4x	On plan

<b>Real Assets</b>						
EQT Infrastructure II	2.0x	2.0x	2.1x	2.1x	2.2x	On plan
EQT Infrastructure III	1.8x	1.9x	2.0x	2.1x	2.6x	Above plan
EQT Infrastructure IV	1.1x	1.2x	1.2x	1.3x	1.4x	On plan
EQT Infrastructure V	1.0x	1.0x	1.0x	1.0x	1.0x	On plan

Note: Data for current Gross MOIC reflect only closed investments and realizations. For Private Equity funds (part of segment Private Capital), "On Plan" refers to expected Gross MOIC between 2.0-2.5x. For Infrastructure funds (part of segment EQT Real Assets), "On Plan" refers to expected Gross MOIC between 1.7-2.2x.

# Private Capital

The business segment Private Capital consists of the business lines EQT Ventures, EQT Growth, EQT Private Equity, EQT Public Value and EQT Future

## Comments on Jan-Dec 2021 (Jan-Dec 2020)

### Investment and exit activity

Total investments made by the EQT funds in Private Capital amounted to EUR 10.7bn (EUR 7.1bn). Investments include Anticimex (EQT Future), Parexel, CFC (EQT IX), Epidemic Sound, Mollie (EQT Growth), CYE (EQT Mid Market Europe) and EC-Council (EQT Mid Market Asia III). EQT Ventures remained active with several new portfolio companies including Lenus Health, Formo and Juni. EQT Public Value fund continued to deploy capital and the latest announced investment was made in Storytel.

Total gross fund exits made by the EQT funds in Private Capital amounted to EUR 14.8bn (EUR 2.9bn). Exits during 2021 include the partial sale of Azelis in conjunction with its IPO, Aldevron, Igenomix (EQT VIII), VFS Global (EQT VII), HusCompagniet (EQT VI), Zemax (EQT Mid Market US), Adamo (EQT Mid Market Europe) and Wolt (EQT Ventures I and EQT Growth).

### Fundraising activity and AUM

AUM was EUR 33.9bn as of 31 December 2021 (EUR 33.1bn). Gross inflows of EUR 5.6bn were primarily related to new commitments in EQT Growth, EQT IX and investments by funds charging management fees on invested capital.

Preparations for EQT X were ongoing during the period and fundraising for EQT Future and EQT Growth continued. EQT Public Value continued to grow its AUM. In addition, EQT Ventures II ended its commitment period in Q3 2021.

### Value creation

All key funds within Private Capital had an increased Gross MOIC during the period. EQT VI current Gross MOIC increased to 2.5x (2.4x), EQT VII current Gross MOIC increased to 2.8x (2.3x), EQT VIII current Gross MOIC increased to 2.6x (1.4x) and EQT IX current Gross MOIC increased to 1.4x (1.2x).

Expected value creation (Gross MOIC) remains "On plan" in EQT VI and EQT IX, defined as an expected Gross MOIC between 2.0-2.5x. EQT VII and EQT VIII are developing "Above plan", which means that expected gross MOIC is above 2.5x. EQT VI had its final exit and will hence be removed from the Key Fund list from Q1 2022, having delivered a Gross MOIC of 2.5x.

### Employees

FTE+ at the end of the period amounted to 271 (244). The increase in FTE+ was primarily driven by recruitments in Private Equity.

### Result for the segment

Adjusted revenue amounted to EUR 952m in 2021, corresponding to an increase of 79% compared to EUR 531m in 2020 driven by management fees from EQT IX as well as carried interest recognized in EQT VII and EQT VIII.

Gross segment result increased to EUR 795m (EUR 406m).

### Other

EQT signed an agreement to acquire LSP (Life Sciences Partners), a leading European life sciences venture capital firm with approximately EUR 2.2 billion of AUM and 34 FTEs. LSP is expected to generate approximately EUR 37 million in revenues and approximately EUR 24 million in EBITDA (excluding carried interest) during 2021. The transaction is expected to close in Q1 2022.

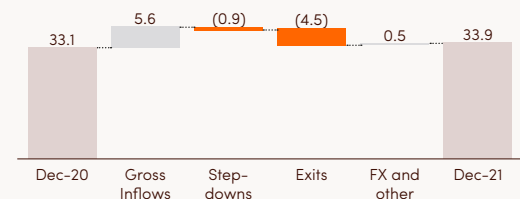
## Key metrics

EURbn	H2 2021	H2 2020	2021	2020
Investments by the EQT funds	5.8	6.1	10.7	7.1
Gross fund exits	5.9	2.7	14.8	2.9
Adjusted revenue (EURm)	534	380	952	531
Gross segment result (EURm)	450	317	795	406
Margin (%)	84%	83%	84%	76%
AUM (end of period)	33.9	33.1	33.9	33.1
Average AUM	33.5	29.1	33.6	26.2
FTE+ (# of, end of period)	271	244	271	244

## Performance of selected funds

	Gross MOIC		Expected
	31 Dec 2020	31 Dec 2021	
EQT VI	2.4x	2.5x	On plan
EQT VII	2.3x	2.8x	Above plan
EQT VIII	1.4x	2.6x	Above plan
EQT IX	1.2x	1.4x	On plan

## AUM development (EURbn)





# Real Assets

The business segment Real Assets consists of the business lines EQT Infrastructure and EQT Exeter

## Comments on Jan-Dec 2021 (Jan-Dec 2020)

### Investment and exit activity

Total investments made by the EQT funds in Real Assets amounted to EUR 9.9bn (EUR 4.9bn), of which EUR 2.3bn was attributable to EQT Exeter. Investments include First Student and First Transit, DeltaFiber (acquisition from EQT Infrastructure III), Covanta, Solarpack and Icon Group (EQT Infrastructure V).

Total gross fund exits made by the EQT funds amounted to EUR 15.9bn (EUR 0.3bn), of which EUR 9.5bn was attributable to EQT Exeter. EQT Exeter completed the fourth largest industrial real estate deal exit in US history (EIVF IV and EIVF III) as well as a European logistics portfolio sale (EEV V III) – one of the largest European logistics deals ever recorded. Exits within EQT Infrastructure include the sale of Segra's Commercial Services business, Fenix Marine Services and GETEC (EQT Infrastructure III).

### Fundraising activity and AUM

AUM increased during the year to EUR 39.5bn (EUR 19.3bn). This was primarily driven by EQT Exeter, contributing with EUR 12.5bn, as of 31 December and fundraising in EQT Infrastructure V, which concluded fundraising at 15.7bn in fee-generating commitments. In addition, fundraising was concluded for EQT Exeter Europe Logistics Value IV with EUR 2.1bn in fee-generating commitments. Preparations for EQT Active Core Infrastructure were ongoing. Fundraising was ongoing for EQT Exeter US Industrial Core-Plus IV and preparations were ongoing for EQT Exeter US Industrial Value VI.

### Value creation

Value creation within Real Assets developed well throughout 2021. EQT Infrastructure II current Gross MOIC increased to 2.2x (2.0x), EQT Infrastructure III current Gross MOIC increased to 2.6x (1.8x). EQT Infrastructure IV current Gross MOIC increased to 1.4x (1.1x). EQT Infrastructure V is still early in its lifecycle and is valued at Gross MOIC 1.0x (1.0).

Expected value creation (Gross MOIC) remains "On plan" in EQT Infrastructure II, EQT Infrastructure IV and EQT Infrastructure V, which means an expected Gross MOIC between 1.7x-2.2x. EQT Infrastructure III continues to develop "Above plan", which is defined as an expected gross MOIC above 2.2x.

### Employees

FTE+ at the end of the period increased to 421 (129), mainly attributable to the combination with Exeter. EQT Exeter had 300 FTE+ as of 31 December 2021.

### Result for the segment

Adjusted revenue amounted to EUR 653m, corresponding to an increase of 195% compared to EUR 221m in 2020. This was driven by management fees from EQT Infrastructure V, including retroactive fees, as well as the combination with Exeter.

Gross segment result increased to EUR 522m (EUR 155m).

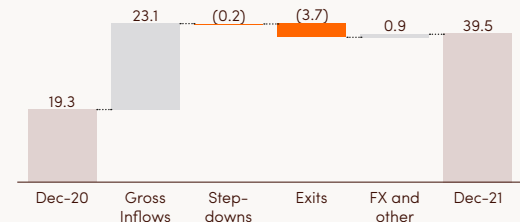
## Key metrics

EURbn	H2 2021	H2 2020	2021	2020
Investments by the EQT funds	7.5	4.0	9.9	4.9
Gross fund exits	14.7	0.3	15.9	0.3
Adjusted revenue (EURm)	371	115	653	221
Gross segment result (EURm)	289	82	522	155
Margin (%)	78%	72%	80%	70%
AUM (end of period)	39.5	19.3	39.5	19.3
Average AUM	38.1	16.0	31.6	15.3
FTE+ (# of, end of period)	421	129	421	129

## Performance of selected funds

	Gross MOIC		Expected
	31 Dec 2020	31 Dec 2021	
EQT Infrastructure II	2.0x	2.2x	On plan
EQT Infrastructure III	1.8x	2.6x	Above plan
EQT Infrastructure IV	1.1x	1.4x	On plan
EQT Infrastructure V	1.0x	1.0x	On plan

## AUM development (EURbn)



# Central

Central consists of EQT AB Group Management, Client Relations and Capital Raising, Fund Operations, Digital, and Specialist teams such as HR and Finance

Comments on Jan-Dec 2021 (Jan-Dec 2020)

## Employees

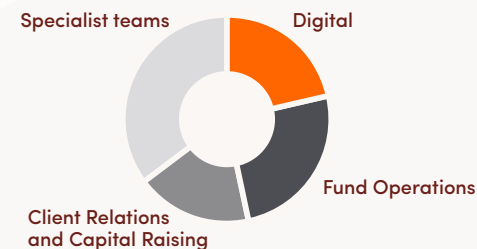
FTE+ at the end of the period increased to 468 (337). New hires were primarily within Client Relations and Capital Raising, Fund Operations and Digital. Following high activity levels throughout the organization and preparations for next steps of EQT's growth journey, FTE+ will continue to increase in 2022.

## Result for Central

The result reflects an increased number of FTE+ driving both personnel expenses and other operating expenses along with accelerated strategic and operational projects. The increase in FTE+ reflects continued high activity across the Group in 2021 and preparations for future growth.

## Key metrics

EURm	H2 2021	H2 2020	2021	2020
Gross segment result / EBITDA	-131	-94	-217	-176
FTE (# of, end of period)	379	295	379	283
FTE+ (# of, end of period)	468	337	468	337



## Information on the consolidated income statement

*Comments relate to the period Jan-Dec 2021 (Jan-Dec 2020).*

Revenues for the period increased to EUR 1,596m (EUR 709m). The increase in management fees was partly driven by management fees from Exeter contributing with EUR 134m and also management fees from EQT IX and EQT Infrastructure V. Carried interest and investment income amounted to EUR 510m compared to EUR 100m in 2020 mainly driven by EQT VII and EQT VIII. Adjusted revenues of EUR 1,623m (EUR 762m) are adjusted by removing the fair value adjustment of acquired contractual rights to carried interest, see note 1.

Total operating expenses during the year amounted to EUR 626m (EUR 369m), driven by the combination with Exeter and build-out of the organization.

EBITDA increased to EUR 970m (EUR 340m) corresponding to a margin of 61% (48%) with Exeter contributing with EUR 86m. Adjusted EBITDA amounted to EUR 1,100m (EUR 385m) corresponding to a margin of 68% (51%).

Depreciation and amortization amounted to EUR 37m (EUR 35m), primarily related to facility lease agreements. Amortization of acquisition related intangible assets amounted to EUR 55m and relates to amortization of identified surplus values in relation to the acquisition of Exeter.

Net financial income and expenses amounted to EUR 0m (EUR 6m). This is primarily comprised of currency translation differences and interest expenses relating to the sustainability-linked bond issued by EQT AB in May 2021 as well as lease agreements according to IFRS 16.

Income taxes amounted to EUR 31m (EUR -28m) primarily driven by a deferred tax revenue relating to changes in local

tax legislation, see Significant events during the year.

Net income for the period from continuing operations increased to EUR 909m (EUR 283m) with Exeter contributing EUR 62m. Adjustment items affecting net income, including tax effects, amounted to EUR 80m (EUR 47m). Adjusted net income for the period from continuing operations was EUR 989m (EUR 330m).

Earnings per share for continued operations before and after dilution amounted to EUR 0.928 (EUR 0.297) and EUR 0.928 (EUR 0.297), respectively. Adjusted earnings per share for continued operations before and after dilution amounted to EUR 1.011 (EUR 0.346) and EUR 1.010 (EUR 0.346), respectively.

Adjustment items affecting EBITDA in 2021 amounted to EUR 130m and relates to an adjustment of revenues for fair value step-up on the, in April 2019, acquired contractual right to carried interest (see note 1) and an adjustment of the part of the consideration paid in shares subject to lock-up in relation to the acquisition of Exeter as well as transaction and integration costs as a result of the acquisitions of Exeter and LSP. The part of the consideration paid in shares subject to lock-up is treated as a personnel expense from an accounting perspective and recorded in the income statement over the lock-up period, see note 6. Adjustment items affecting EBITDA in 2020 amounted to EUR 45m and were primarily related to an adjustment to revenues for fair value step-up on the, in April 2019, acquired contractual right to carried interest as well as a reversal of part of the provision recorded during 2019 relating to the VAT ruling, see note 1.

## Financial position

*Comments relate to 31 Dec 2021 (31 Dec 2020).*

Goodwill and Other intangible assets amounted to EUR 1,554m (EUR 25m). The increase of EUR 1,528m is driven by the acquisition of Exeter and the related purchase price allocation, see note 6.

Property, plant and equipment amounted to EUR 147m (EUR 113m).

Financial investments increased by EUR 311m to EUR 478m (EUR 167m) primarily driven by increased investments from EQT AB Group into EQT funds.

Current assets amounted to EUR 1,532m (EUR 1,291m). The increase in prepaid expenses and accrued income was primarily driven by accrued income relating to recorded but not yet received carried interest as well as the part of the consideration paid in shares in relation to the acquisition of Exeter that was subject to lock-up and hence treated as a personnel expense from an accounting perspective and recorded as a prepayment, see note 6.

Cash and cash equivalents at the end of the period amounted to EUR 588m (EUR 878m). The decrease relates to the acquisition of Exeter and the part of the consideration paid in cash (see note 6) which has been partly offset by the issue of the bond. Net cash amounted to EUR 88m (EUR 878m in net cash).

Equity increased to EUR 2,943m (EUR 1,263m). The increase is due to the share issue resulting from the acquisition of Exeter and current year's net income.

Non-current liabilities amounted to EUR 592m (EUR 75m). The increase relates to the issue of a EUR 500m sustainability-linked bond, see further under Significant events during the year.

Current liabilities amounted to EUR 357m (EUR 285m). The increase is mainly explained by an increased bonus provision as a result of an increased number of employees.

## Parent company

The parent company's profit before tax amounted to SEK 2,028m (SEK 1,159m). The increase is mainly explained by a timing effect of dividends from subsidiaries.

## Significant events during the year

### *Significant events and transactions*

As of 1 April 2021, EQT completed the combination with Exeter Property Group – a leading global real estate investment manager with EUR 9.0bn of AUM as of closing. EQT AB acquired 100 percent of the Exeter management company and 25 percent of the right to carried interest in selected existing Exeter funds (including Exeter US Industrial Value Fund V). In addition, EQT AB is entitled to 35 percent of the carried interest of future funds, which is in line with existing EQT policies, see note 6 for further information.

On 14 May 2021, EQT AB issued a EUR 500m sustainability-linked bond with a maturity of 10 years. The annual coupon rate is 0.875 percent. The bond will further increase the EQT AB Group's financial flexibility and be used for corporate purposes, supporting the EQT AB Group's growth initiatives and long-term strategy. The bond is linked to ESG-related objectives, lowering the interest rates if targets are met, and increasing them if targets are not achieved. It underscores EQT's approach to sustainability as an integral part of the EQT AB Group's business model and the EQT funds' portfolio companies.

As of 10 November 2021, EQT announced the signing of an agreement to acquire LSP (Life Sciences Partners), a leading European life sciences venture capital firm with approximately EUR 2.2bn of assets under management (AUM) and a team of 34 FTEs. LSP, headquartered in Amsterdam, the Ne-

therlands, is a venture capital firm that invests in innovative companies with strong scientific and clinical rationale across several life sciences strategies. It was founded in 1998 and is today one of Europe's largest and most experienced life sciences investment firms. LSP will strengthen EQT's position as one of the leading and most active private markets investors in the healthcare sector. LSP is expected to generate approximately EUR 37m in revenues and approximately EUR 24m in EBITDA (excluding carried interest) during 2021, see further information in note 6. The transaction is expected to close in Q1 2022.

EQT IX held final close at its hard cap with EUR 15.6bn of AUM. EQT Infrastructure V held final close at its hard cap with EUR 15.7bn of AUM. EQT Exeter Europe Logistics Value IV held final close at its hard cap with EUR 2.1bn in fee-generating commitments. EQT launched a new impact-driven longer-hold strategy – EQT Future.

In 2021 the target size for EQT Growth was set at EUR 2.0bn as announced on 9 March 2021 and the fund started generating management fees during the end of the second quarter.

As of 7 September 2021, EQT AB announced that it had prolonged the EQT AB Partners' IPO share lock-up period, alongside a partial lock-up release, nearly doubling the lock-up duration, with extension to 2026, and to 2028 for the most senior EQT AB Partners. The EQT AB Partners committed to re-invest 50 percent of net proceeds from the lock-up release in EQT funds.

Due to changes in local tax legislation EQT has recognized a deferred tax asset of EUR 102m. The deferred tax asset is expected to be fully recognized, over the income statement, by 2027. The recognition of the deferred tax, being accounting driven, is not expected to have any impact on the cash tax to be paid.

## Significant events after 31 December 2021

The target fund sizes were set for EQT X (EUR 20.0bn), EQT Active Core Infrastructure (EUR 5.0bn) and EQT Ventures III (EUR 0.9bn).

## Transactions with related parties

No significant related party transactions have occurred during the period.

## Pledged assets and contingent liabilities

There have been no significant changes in pledged assets and contingent liabilities compared to the latest annual report.

## Risk management

The EQT AB Group is exposed to a number of business, strategic, legal, tax, operational and financial risks. The financial risks are related to factors such as credit, liquidity, interest, revaluation and foreign exchange risks, which could lead to financial losses if not managed properly. Financial risks are reported to the CFO on a regular basis to ensure they remain in line with the EQT AB Group's risk profile.

## EQT AB

EQT AB (publ), corp. id 556849-4180, is a company domiciled in Sweden. The visiting address of the Company's office is Regeringsgatan 25, 111 53 Stockholm, Sweden. The registered postal address is Box 16409, 103 27 Stockholm, Sweden. The interim consolidated financial statements for the full year ended on 31 December 2021 and 2020 comprise EQT AB and its direct and indirect subsidiaries, together referred to as the "EQT AB Group".

## Accounting policies

These interim consolidated financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and applicable additional provisions of the Swedish Annual Accounts Act.

The interim report for the parent company has been prepared in accordance with the Swedish Annual Accounts Act chapter 9.

The accounting policies applied in these consolidated interim financial statements and the interim separate financial statements for the parent EQT AB are the same as those applied in the Annual Report 2020.

The effect of issued standards and interpretations issued by the IASB or the IFRS Interpretations Committee not yet effective is not expected to have any material effect on the Group.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

EQT AB's Financial Reports are published in English and Swedish. In the case of inconsistencies in the translation, the Swedish original version shall prevail.

## Financial calendar

- **Annual report 2021** 29–31 March 2022
- **Quarterly announcement January–March 2022** 26 April 2022
- **Annual shareholders' meeting 2022, Stockholm** 1 June 2022
- **Half-year report January–June 2022** 14 July 2022
- **Quarterly announcement July–September 2022** 18 October 2022

This is information that EQT AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out to the right, at 07:00 CET on 19 January 2022.

## Proposed dividends

The Board of Directors proposes a dividend to the shareholders of SEK 2.80 per share for fiscal year 2021. The dividend is proposed to be paid out in two installments, SEK 1.40 with record date 3 June 2022 and SEK 1.40 with record date 1 December 2022.

## Contacts

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## Auditors Review

This year-end report has not been reviewed by EQT's auditors.

## Signature

Stockholm, 19 January 2022

Christian Sinding  
CEO

## Consolidated income statement

The below table shows figures according to IFRS. For adjusted figures corresponding to the internal reporting please refer to note 1 and section "Alternative performance measures (APM)".

EURm	Note	H2 2021	H2 2020	2021	2020
Management fees		547	344	1,086	609
Carried interest and investment income		340	101	510	100
<b>Total revenue</b>	<b>1</b>	<b>888</b>	<b>444</b>	<b>1,596</b>	<b>709</b>
Personnel expenses		-252	-133	-427	-252
Other operating expenses		-102	-50	-199	-117
<b>Total operating expenses</b>		<b>-354</b>	<b>-183</b>	<b>-626</b>	<b>-369</b>
<b>Operating profit before depreciation and amortization (EBITDA)</b>		<b>533</b>	<b>261</b>	<b>970</b>	<b>340</b>
Depreciation and amortization		-21	-19	-37	-35
Amortization of acquisition related intangible assets	<b>6</b>	-37	-	-55	-
<b>Operating profit (EBIT)</b>	<b>1</b>	<b>475</b>	<b>243</b>	<b>878</b>	<b>305</b>
Financial income		44	13	61	26
Financial expenses		-38	-12	-61	-20
<b>Net financial income and expenses</b>		<b>6</b>	<b>0</b>	<b>0</b>	<b>6</b>
<b>Profit before income tax</b>		<b>481</b>	<b>243</b>	<b>878</b>	<b>311</b>
Income taxes		67	-20	31	-28
<b>Net income for the period from continuing operations</b>		<b>548</b>	<b>224</b>	<b>909</b>	<b>283</b>
Net income for the period from discontinued operations	<b>5</b>	0	108	1	96
<b>Net income</b>		<b>548</b>	<b>332</b>	<b>909</b>	<b>379</b>
<b>Attributable to:</b>					
Owners of the parent company		548	332	909	379
Non-controlling interests		-	-	-	-
<b>Earnings per share, EUR</b>					
before dilution		0.556	0.348	0.929	0.398
- of which continued operations		0.555	0.235	0.928	0.297
after dilution		0.555	0.348	0.929	0.398
- of which continued operations		0.555	0.235	0.928	0.297
<b>Average number of shares</b>					
before dilution		986,993,652	953,349,306	978,676,908	953,209,150
after dilution		987,247,900	953,759,207	978,931,156	953,619,051

## Consolidated statement of comprehensive income

EURm	H2 2021	H2 2020	2021	2020
<b>Net income</b>	<b>548</b>	<b>332</b>	<b>909</b>	<b>379</b>
Other comprehensive income				
<b>Items that are or may be reclassified subsequently to income statement</b>				
Foreign operations - foreign currency translation differences net of tax	88	-1	66	-6
<b>Other comprehensive income for the period</b>	<b>88</b>	<b>-1</b>	<b>66</b>	<b>-6</b>
<b>Total comprehensive income for the period</b>	<b>636</b>	<b>331</b>	<b>975</b>	<b>373</b>
<b>Attributable to:</b>				
Owners of the parent company	636	331	975	373
Non-controlling interests	-	-	-	-
	<b>636</b>	<b>331</b>	<b>975</b>	<b>373</b>

## Consolidated balance sheet

EURm	Note	2021	2020
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill		836	15
Other intangible assets		718	10
Property, plant and equipment		147	113
Financial investments	3	478	167
Other financial assets		34	22
Other non-current assets		15	3
Deferred tax assets		132	1
<b>Total non-current assets</b>		<b>2,360</b>	<b>331</b>
<b>Current assets</b>			
Current tax assets		13	15
Accounts receivable		0	3
Other current assets		205	62
Prepaid expenses and accrued income		726	333
Cash and cash equivalents		588	878
<b>Total current assets</b>		<b>1,532</b>	<b>1,291</b>
<b>Total assets</b>		<b>3,892</b>	<b>1,623</b>

EURm	Note	2021	2020
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital		9	9
Other paid in capital		1,764	837
Reserves		53	-13
Retained earnings including net income		1,117	429
<b>Total equity attributable to owners of the parent company</b>		<b>2,943</b>	<b>1,263</b>
<b>Non-controlling interest</b>		<b>-</b>	<b>-</b>
<b>Total equity</b>		<b>2,943</b>	<b>1,263</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Interest-bearing liabilities		496	-
Lease liabilities		95	73
Deferred tax liabilities		1	1
<b>Total non-current liabilities</b>		<b>592</b>	<b>75</b>
<b>Current liabilities</b>			
Lease liabilities		22	16
Current tax liabilities		53	25
Accounts payable		8	5
Other liabilities		34	54
Accrued expenses and deferred income		239	185
<b>Total current liabilities</b>		<b>357</b>	<b>285</b>
<b>Total liabilities</b>		<b>949</b>	<b>360</b>
<b>Total equity and liabilities</b>		<b>3,892</b>	<b>1,623</b>

## Consolidated statement of changes in equity

EURm	Attributable to owners of the parent comp.					Non control- ling interest	Total equity
	Share capital	Other paid in capital	Transla- tion reserve	Retained earnings	Total equity		
Opening balance at 1 January 2021	9	837	-13	429	1,263	-	1,263
<b>Total comprehensive income for the period</b>							
Net income				909	909		909
Other comprehensive income for the period			66		66		66
<b>Total comprehensive income for the period</b>	-	-	66	909	975	-	975
<b>Transactions with owners of the parent company</b>							
Dividends				-234	-234		-234
Share issues	0	927			927		927
Transaction cost (net of tax)		-0			-0		-0
Share based bonus				12	12		12
<b>Total transactions with owners of the parent company</b>	0	926	-	-222	705	-	705
<b>Closing balance at 31 December 2021</b>	9	1,764	53	1,117	2,943	-	2,943

EURm	Attributable to owners of the parent comp.					Non control- ling interest	Total equity
	Share capital	Other paid in capital	Transla- tion reserve	Retained earnings	Total equity		
Opening balance at 1 January 2020	9	837	-7	242	1,082	-	1,082
<b>Total comprehensive income for the period</b>							
Net income				379	379		379
Other comprehensive income for the period			-6		-6		-6
<b>Total comprehensive income for the period</b>	-	-	-6	379	373	-	373
<b>Transactions with owners of the parent company</b>							
Dividends				-197	-197		-197
Share based bonus				5	5		5
<b>Total transactions with owners of the parent company</b>	-	-	-	-192	-192	-	-192
<b>Closing balance at 31 December 2020</b>	9	837	-13	429	1,263	-	1,263



## Consolidated statement of cash flows

EURm	2021	2020
<b>Cash flows operating activities</b>		
Operating profit (EBIT), continuing operations	878	305
Operating profit (EBIT), discontinuing operations	-	-4
Adjustments:		
Depreciation and amortization	92	36
Changes in fair value	-73	-16
Foreign currency exchange differences	8	-6
Other non-cash adjustments	73	11
Increase (-) /decrease (+) in accounts receivable and other receivables	-429	-131
Increase (+) /decrease (-) in accounts payable and other payables	106	13
Income taxes paid	-46	-35
<b>Net cash from operating activities</b>	<b>608</b>	<b>172</b>
<b>Cash flows investing activities</b>		
Investment in intangible assets	-	-0
Acquisition of property, plant and equipment	-11	-8
Investment in financial investments	-488	-112
Proceeds from disposals of financial investments	253	5
Interest received	1	1
Consideration paid net of acquired cash	-632	-
Consideration received	-	137
Investment in other non-current assets	-17	-1
<b>Net cash from (+) / used in (-) investing activities</b>	<b>-895</b>	<b>21</b>
<b>Cash flows financing activities</b>		
Dividends paid	-234	-197
Repayment of borrowings	-257	-9
Proceeds from borrowings	496	-
Investment in short-term loan receivables	-	9
Payment of lease liabilities	-17	-14
Interest paid	-8	-5
Share issue	-0	-
<b>Net cash from (+) / used in (-) financing activities</b>	<b>-20</b>	<b>-216</b>
<b>Net increase (+) / decrease (-) in cash and cash equivalents</b>	<b>-307</b>	<b>-24</b>
Cash and cash equivalents at the beginning of the period	878	909
Foreign currency translation differences	17	8
Less cash and cash equivalents discontinued operations	-	-15
<b>Cash and cash equivalents at the end of the period</b>	<b>588</b>	<b>878</b>

## Parent company income statement

SEKm	H2 2021	H2 2020	2021	2020
Net sales	559	683	1,305	1,221
Other operating income	2	–	4	–
<b>Total revenue</b>	<b>560</b>	<b>683</b>	<b>1,308</b>	<b>1,221</b>
Personnel expenses	–221	–199	–400	–369
Other external expenses	–414	–299	–787	–723
Other operating expenses	–	–10	–	–24
Depreciation and amortization	–4	–7	–9	–15
<b>Operating profit/loss</b>	<b>–79</b>	<b>167</b>	<b>112</b>	<b>89</b>
Profit/loss from shares in subsidiaries	786	781	1,985	866
Interest income and similar profit/loss items	68	19	240	57
Interest expense and similar profit/loss items	–220	–2	–257	–31
<b>Profit/loss after financial items</b>	<b>554</b>	<b>966</b>	<b>2,079</b>	<b>982</b>
Group contribution	–51	177	–51	177
<b>Profit/loss before tax</b>	<b>503</b>	<b>1,143</b>	<b>2,028</b>	<b>1,159</b>
Income taxes	56	–77	–14	–100
<b>Net income</b>	<b>560</b>	<b>1,067</b>	<b>2,015</b>	<b>1,060</b>

## Parent company balance sheet

SEKm	2021	2020
<b>ASSETS</b>		
<b>Non-current assets</b>		
<i>Property, plant and equipment</i>		
Leasehold improvements	55	62
Equipment	6	7
<b>Total property, plant and equipment</b>	<b>60</b>	<b>69</b>
<b>Financial assets</b>		
Participation in subsidiaries	22,660	9,520
Long-term loans, subsidiaries	5,548	–
Other securities held as non-current assets	11	10
Other long-term receivables	5	5
<b>Total financial assets</b>	<b>28,224</b>	<b>9,535</b>
<b>Total non-current assets</b>	<b>28,284</b>	<b>9,604</b>
<b>Current assets</b>		
<b>Current receivables</b>		
Accounts receivable	12	15
Receivables from subsidiaries	445	803
Current tax assets	62	–
Other receivables	34	124
Prepaid expenses and accrued income	105	47
<b>Total current receivables</b>	<b>658</b>	<b>988</b>
Cash and bank	6,171	994
<b>Total current assets</b>	<b>6,829</b>	<b>1,982</b>
<b>Total assets</b>	<b>35,114</b>	<b>11,586</b>

SEKm	2021	2020
<b>EQUITY AND LIABILITIES</b>		
<b>Restricted equity</b>		
Share capital	99	96
<b>Total restricted equity</b>	<b>99</b>	<b>96</b>
<b>Non-restricted equity</b>		
Share premium reserve	18,451	8,984
Profit or loss brought forward	–656	529
Net income	2,015	1,060
<b>Total non-restricted equity</b>	<b>19,810</b>	<b>10,572</b>
<b>Total equity</b>	<b>19,910</b>	<b>10,668</b>
<b>Non-current liabilities</b>		
Interest-bearing liabilities	5,074	–
Long-term loans, subsidiaries	9,679	–
<b>Total non-current liabilities</b>	<b>14,753</b>	<b>–</b>
<b>Current liabilities</b>		
Accounts payable	26	2
Liabilities to subsidiaries	105	635
Current tax liabilities	–	4
Other liabilities	20	30
Accrued expenses and deferred income	298	248
<b>Total current liabilities</b>	<b>450</b>	<b>918</b>
<b>Total liabilities</b>	<b>15,204</b>	<b>918</b>
<b>Total equity and liabilities</b>	<b>35,114</b>	<b>11,586</b>

# Notes to the consolidated financial statements

## Note 1 operating segments and disaggregation of revenue

The CEO of EQT AB Group has been identified as the chief operating decision maker. EQT AB Group is divided into operating segments based on how the CEO reviews and evaluates the operation. The operating segments correspond to the internal reporting used to assess performance and to allocate resources.

EQT's operations are divided into two business segments: Private Capital and Real Assets. The operations of both business segments consist of providing investment management services in the private investment markets. The investment management services comprise i.a. structuring and investment advice, investment management and monitoring as well as reporting and administrative services.

The business segment Private Capital consists of the business lines EQT Ventures, EQT Growth, EQT Private Equity, EQT Public Value and EQT Future. The business segment Real Assets consists of the business lines Infrastructure and EQT Exeter.

The CEO assesses the operating segments based on the line items presented below, primarily on revenue and Gross segment results. Segment revenues have been adjusted by removing the fair value adjustment of acquired contractual rights to carried interest. Accordingly, the acquired contractual right to carried interest reflects the sellers carrying amount adjusted to EQT AB Group's accounting policies, i.e. the accrued income excluding the fair value uplift made at the acquisition date in the consolidated accounts of EQT AB Group. The difference between the carrying amount and fair value of accrued carried interest is primarily due to the constraint requirements of IFRS 15 of variable performance-based income reflected through the application of the Group's prudent revenue recognition model for carried interest. Expenses directly incurred by each respective business segment are included in the Gross segment result, whereas

items reported under Central have not been allocated to any business segment. Central consists of the fund operations organization as well as EQT AB Group management, client relations and capital raising, EQT Digital and other specialist functions such as HR and finance. Central revenue arises from services provided to fund managers of EQT funds raised before 2012, as well as to certain other non-consolidated entities.

Reconciliations consist of revenue adjustments (see above) as well as items affecting comparability. Items affecting comparability in 2020 relate to a reversal of part of the provision recorded during 2019 relating to the VAT ruling and transaction costs and capital gain relating to the sale of segment Credit. Items affecting comparability in 2021 relate to an adjustment of the part of the consideration paid in sha-

res subject to lock-up in relation to the acquisition of Exeter and transaction and integration costs as well as amortization of identified surplus values in relation to the acquisition. The part of the consideration paid in shares being subject to lock-up is treated as a personnel expense from an accounting perspective and recorded in the income statement over the lock-up period, see note 6. Items affecting comparability also include transaction costs relating to LSP as well as an adjustment relating to deferred tax recorded as a result of changes in local tax legislations.

H2 2021 EURm	Private Capital	Real Assets	Central	Total adjusted	Items affecting com- parab.	Revenue adjust- ment	IFRS reported
<b>Total revenue</b>	534	371	7	912		-25	888
Personnel expenses				-210	-42		-252
Other operating expenses				-95	-8		-102
<b>Total operating expenses</b>	-85	-83	-137	-305	-49	-	-354
<b>Gross segment result 1) / EBITDA 2)</b>	450	289	-131	608	-49	-25	533
Margin, %	84%	78%		67%			60%
Depreciation and amortization				-21			-21
Amortization of acquisition related intangible assets				-	-37		-37
<b>EBIT</b>				587	-86	-25	475
Net financial income and expenses				6			6
Income taxes				-36	103		67
<b>Net income for the period from continuing operations</b>				557	16	-25	548
Net income for the period from discontinued operations				-	0		0
<b>Net income</b>				557	17	-25	548

1) Gross segment result relates to the segments Private Capital and Real Assets.

2) EBITDA relates to Central, Total adjusted and IFRS reported.

## Notes to the consolidated financial statements

H2 2020 EURm	Private Capital	Real Assets	Central	Total adjusted	Items affecting com- parab.	Revenue adjust- ment	IFRS reported
<b>Total revenue</b>	380	115	6	501		-56	444
Personnel expenses				-133			-133
Other operating expenses				-63	8	5	-50
<b>Total operating expenses</b>	-63	-33	-99	-195	8	5	-183
<b>Gross segment result 1) / EBITDA 2)</b>	317	82	-94	305	8	-52	261
<i>Margin, %</i>	83%	72%		61%			59%
Depreciation and amortization				-19			-19
Amortization of acquisition related intangible assets				-			-
<b>EBIT</b>				287	8	-52	243
Net financial income and expenses				0			0
Income taxes				-18	-2		-20
<b>Net income for the period from continuing operations</b>				269	6	-52	224
Net income for the period from discontinued operations				6	103		108
<b>Net income</b>				275	109	-52	332

1) Gross segment result relates to the segments Private Capital and Real Assets.

2) EBITDA relates to Central, Total adjusted and IFRS reported.

2021 EURm	Private Capital	Real Assets	Central	Total adjusted	Items affecting com- parab.	Revenue adjust- ment	IFRS reported
<b>Total revenue</b>	952	653	18	1,623		-27	1,596
Personnel expenses				-365		-62	-427
Other operating expenses				-159		-40	-199
<b>Total operating expenses</b>	-157	-131	-236	-524		-102	-626
<b>Gross segment result 1) / EBITDA 2)</b>	795	522	-217	1,100		-27	970
<i>Margin, %</i>	84%	80%		68%			61%
Depreciation and amortization				-37			-37
Amortization of acquisition related intangible assets				-		-55	-55
<b>EBIT</b>				1,062		-27	878
Net financial income and expenses				0			0
Income taxes				-73		104	31
<b>Net income for the period from continuing operations</b>				989		-53	909
Net income for the period from discontinued operations				-		1	1
<b>Net income</b>				989		-53	909

1) Gross segment result relates to the segments Private Capital and Real Assets.

2) EBITDA relates to Central, Total adjusted and IFRS reported.

# Notes to the consolidated financial statements

2020 EURm	Private Capital	Real Assets	Central	Total adjusted	Items affecting com- parab.	Revenue adjust- ment	IFRS reported
<b>Total revenue</b>	531	221	10	762		-53	709
Personnel expenses				-252			-252
Other operating expenses				-125	8		-117
<b>Total operating expenses</b>	-125	-65	-186	-376	8	-	-369
<b>Gross segment result 1) / EBITDA 2)</b>	406	155	-176	385	8	-53	340
Margin, %	76%	70%		51%			48%
Depreciation and amortization				-35			-35
Amortization of acquisition related intangible assets				-			-
<b>EBIT</b>				350	8	-53	305
Net financial income and expenses				6			6
Income taxes				-27	-2		-28
<b>Net income for the period from continuing operations</b>				330	6	-53	283
Net income for the period from discontinued operations				11	86		96
<b>Net income</b>				341	92	-53	379

1) Gross segment result relates to the segments Private Capital and Real Assets.

2) EBITDA relates to Central, Total adjusted and IFRS reported.

## Note 2 commitments

EQT has commitments of future cash outflows based on signed agreements relating to committed amounts regarding financial investments. At 31 December 2021, the EQT AB Group had remaining commitments to invest in multiple EQT funds and fund related vehicles of a total amount of EUR 603m (EUR 257m). The commitments are called over time, normally between one to five years following the commitment.

## Geographical areas

EQT AB Group's business of providing fund management services cannot reliably and fairly be reviewed by geographical areas. EQT AB Group's fund investors may often be located in multiple jurisdictions and the funds through which the fund investors invest are located in a few centers where fund management services are provided, principally Luxembourg.

# Notes to the consolidated financial statements

## Note 3 financial instruments and fair values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

EQT AB Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs – other than quoted prices included within level 1 – that are observable for assets or liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- Inputs for assets or liabilities that are not based on observable market data (that is, unobservable inputs) (level 3)

EQT AB Group measures investments in investment programs at fair value in the balance sheet. The fair value for these investments at 31 December 2021 was EUR 478m (EUR 167m) and is calculated using inputs that are not based on observable market data and are therefore classified as level 3 in the fair value hierarchy. There has not been any transfers between levels in the fair value hierarchy during the periods presented.

## Level 3 fair values (financial investments)

The table below shows a reconciliation of level 3 fair values for financial investments.

EURm	2021	2020
Opening balance	167	66
Net change in fair value	73	16
Acquisitions	3	-
Investments	488	93
Divestments	-253	-5
Classified as held for sale	-	-2
<b>Balance end of period</b>	<b>478</b>	<b>167</b>

Net change in fair value is included in "Carried interest and investment income" in the income statement as investment income.

Part of the purchase price in relation to the sale of business segment Credit was variable and dependent on the size of future funds. Depending on the size of the future funds the variable compensation (earn-out) can range between EUR 0 and EUR 50m. EQT AB Group measures the earn-out to fair value in the balance sheet. The fair value at 31 December 2021 amounted to EUR 21m (EUR 20m) and is calculated using inputs that are not based on observable market data and are therefore classified as level 3 in the fair value hierarchy. A change in the fair value will be included in "net income for the period from discontinued operations" in the income statement.

## Level 3 sensitivity analysis

From an EQT AB Group perspective, financial investments are normally measured at fair value applying the adjusted net asset values of the investment programs. A reasonable possible change of 10 percent in the adjusted net asset value would affect the fair value of the investments at 31 December 2021 with EUR 48m (EUR 17m). The effect would be recognized in the income statement.

Although the EQT AB Group believes that its estimates of fair values are appropriate, the use of different methodologies and different unobservable inputs in the underlying investments of investment programs could lead to different measurements of fair value. Due to the number of unobservable input factors used in the valuation of the investment programs' direct investments and their broad range, in particular concerning the earnings multiples, a sensitivity analysis on these underlying unobservable input factors does not result in meaningful outcomes.

As part of the discontinued operations related to Credit, a reasonable possible change of 10 percent in the size of future funds would not have a material impact on the fair value of the earn-out as of 31 December 2021. The effect would be recognized in net income for the period from discontinued operations.

## Disclosures of fair value of financial assets and financial liabilities recognized at cost

During the year EQT AB has issued a sustainability-linked bond (classified as an interest-bearing liability in the balance sheet) with a fixed coupon rate linked to ESG-related objectives. Fair value as of 31 December 2021 amounts to EUR 494m (carrying amount: EUR 496m). EQT AB Group's other financial instruments consist mainly of short-term receivables, accounts payable, deposits in commercial banks. The Group considers the carrying amounts of those financial instruments to be reasonable approximations of their fair values.

# Notes to the consolidated financial statements

## Note 4 other operating expenses

EURm	H2 2021	H2 2020	2021	2020
Administrative expenses 1)	-46	-13	-83	-51
External services 1)	-43	-33	-94	-52
IT expenses net of capitalization	-13	-8	-22	-14
Other operating expenses	-	5	-	-
<b>Other operating expenses</b>	<b>-102</b>	<b>-50</b>	<b>-199</b>	<b>-117</b>

1) In 2021 items affecting comparability of EUR 31m (external services) and EUR 9m (administrative expenses) relates to transaction and integration costs as a result of the acquisition of Exeter and LSP. In 2020 items affecting comparability of EUR 8m (administrative expenses) relates to a reversal of part of the provision recorded during 2019 relating to the VAT ruling.

## Note 5 discontinued operations

### Background to divestment of Credit

As announced in EQT's quarterly announcement on 23 January 2020, EQT initiated a review of strategic options for the business segment Credit. Following the review it was decided to divest the business segment Credit and as communicated on 18 June 2020 a signed agreement with Bridgepoint was entered into. As communicated on 26 October 2020, the transaction was completed. Part of the purchase price is variable and dependent on the size of future funds. Depending on the size of the future funds the variable compensation (earn-out) can range between EUR 0 and EUR 50m. EQT AB Group measures the earn-out to fair value in the balance sheet, see note 3. The fair value at 31 December 2021 amounted to EUR 21m (EUR 20m). The change in fair value is included in capital gain. The business segment Credit is reported as a discontinued operations together with the capital gain and costs relating to the transaction.

## Income statement for discontinued operations

EURm	H2 2021	H2 2020	2021	2020
<b>Total revenues</b>	<b>-</b>	<b>13</b>	<b>-</b>	<b>30</b>
Personnel expenses	-	-3	-	-11
Other operating expenses	-	-3	-	-6
<b>Total operating expenses</b>	<b>-</b>	<b>-6</b>	<b>-</b>	<b>-17</b>
<b>EBITDA</b>	<b>-</b>	<b>6</b>	<b>-</b>	<b>13</b>
Margin, %	-	51%	-	43%
Depreciation and amortization	-	-	-	-
<b>Operating profit (EBIT)</b>	<b>-</b>	<b>6</b>	<b>-</b>	<b>13</b>
Net financial income and expenses	-	-	-	-
Income taxes	-	-12	-	-13
<b>Net income</b>	<b>-</b>	<b>-5</b>	<b>-</b>	<b>0</b>
Capital gain	0	113	1	113
Transaction related costs	-	1	-	-17
<b>Net income for the period from discontinued operations</b>	<b>0</b>	<b>108</b>	<b>1</b>	<b>96</b>

## Cash flow from discontinued operations

EURm	2021	2020
Operating cash flow	-	-9
Investing activities	-	-22
Financing activities	-	44
<b>Net cash flow for the period</b>	<b>-</b>	<b>12</b>

## Note 6 business combinations

### Exeter

As of 1 April 2021, EQT acquired 100 percent of Exeter Property Group (Exeter). Exeter is a leading global real estate investment manager that operates in the attractive logistics/industrial space primarily in the US and Europe. The company has a growing presence in US life science/suburban office and residential multi-family segments which is highly complementary to EQT's existing strength in European Real Estate. The transaction is part of EQT AB's strategic growth ambitions within real estate and creates a scaled thematic investment platform across North America and Europe. Despite EQT's high bar for strategic M&A, Exeter is one of the few opportunities that EQT has identified which clears and well surpasses it. With its value-creation-focused investment approach, one of the strongest track-records in value-add real estate globally, and importantly, a people-and-performance-centric culture, EQT and Exeter are all well-aligned. Further, the combination brings 60 new clients to the EQT platform. The total consideration is EUR 1,560m, comprising new EQT AB shares EUR 927m (corresponding to 33,296,240 shares) and cash EUR 633m. Of the total consideration, EUR 249m in shares to management are subject to vesting conditions under a "leaver put option clause", meaning that if the management person becomes a bad leaver, such as voluntary resignation or termination for cause, the person will need to return the unvested shares to EQT for nil consideration. The leaver put option arrangements have from an accounting perspective been separated from the business combination. The consideration has initially been accounted for as a prepayment and will be recorded as personnel expenses over the vesting period of 1-3 years. The purchase consideration for the business combination is EUR 1,312m.

The fair value of the shares is calculated with reference to the quoted price of the EQT shares at the date of acquisition, which was SEK 284.50 per share.

Transaction costs (including M&A insurance) of EUR 27m were expensed and are included in other operating expenses.



# Notes to the consolidated financial statements

## Total consideration

EURm	
Shares issued, at fair value	927
Cash consideration	633
<b>Total consideration</b>	<b>1,560</b>
Employment linked consideration (Shares issued, at fair value)	-249
<b>Purchase consideration for the business combination</b>	<b>1,312</b>

## Assets acquired and liabilities assumed

The fair values of the identifiable assets and liabilities as at the date of acquisition were:

EURm	Fair value recognized on acquisition
Trademarks and trade names	67
Existing contracts	259
Investor relationships	420
Right of use assets	2
Financial investments	3
Deferred tax asset	31
Receivables	14
Other current assets	11
Cash and cash equivalents	2
Interest bearing liabilities	-257
Lease liabilities	-2
Deferred tax liability - Intangibles	-7
Current liabilities	-22
<b>The fair values of the identifiable assets and liabilities</b>	<b>520</b>
Goodwill	792
<b>Purchase consideration for the business combination</b>	<b>1,312</b>

## Analysis of cash flows on acquisition

EURm	
Cash consideration (included in cash flows from investing activities)	-633
Net cash acquired (included in cash flows from investing activities)	2
Transaction costs of the acquisition (included in cash flows from operating activities)	-27
<b>Net cash flow on acquisition</b>	<b>-659</b>

The goodwill mainly comprises to assembled work force and the value of the right to use the existing business as platform to start a number of new funds. Goodwill is allocated entirely to the segment Real Asset.

Trademarks and trade names relate to Exeter.

Goodwill and other PPA-related items are expected to be tax deductible except for an amount of EUR 23m. The deferred tax asset relates to the tax value of acquired carried interest.

The Group measured the acquired lease liabilities using the present value of the remaining lease payments at the date of acquisition. The right-of-use assets were measured at an amount equal to the lease liabilities.

From the date of acquisition, Exeter contributed EUR 134m of revenue and EUR 85m to profit before tax from continuing operations of the Group. If the combination had taken place at the beginning of the year, revenue from continuing operations would have been EUR 1,625m and profit before tax from continuing operations for the Group would have been EUR 893m.

## LSP

As of 10 November 2021 EQT announced the signing of an agreement to acquire LSP ("Life Sciences Partners"), a leading European life sciences venture capital firm with approximately EUR 2.2 billion of assets under management (AUM) and a team of 34 FTEs. LSP, headquartered in Amsterdam, the Netherlands, is a venture capital firm that

invests in innovative companies with strong scientific and clinical rationale across several life sciences strategies. It was founded in 1998 and is today one of Europe's largest and most experienced life sciences investment firms. LSP will strengthen EQT's position as one of the leading and most active private markets investors in the healthcare sector. LSP is expected to generate approximately EUR 37m in revenues and approximately EUR 24m in EBITDA (excluding carried interest) during 2021.

EQT will acquire 100 percent of the LSP management company and 20 percent of the right to carried interest in selected LSP funds. In addition, EQT AB will be entitled to 35 percent of the carried interest of future funds, which is in line with existing EQT policies.

Upfront consideration amounts to EUR 450m (on a cash- and debt free basis) comprising of 25 percent cash and 75 percent EQT AB publicly traded shares (through issue of EQT AB ordinary shares, with the number of shares to be issued determined by the 10 day VWAP of EQT AB ordinary shares as of signing equal to approximately 7.2 million shares, corresponding to a dilution of approximately 1 percent). In addition, a potential earn-out payment of EUR 25m will be made if certain short-term fundraising targets are met.

Share consideration for LSP's owners will be subject to customary lock-up provisions which will expire following the fourth anniversary of the completion of the transaction (or, if earlier, by the end of Q1 2026).

The transaction is subject to customary closing conditions, including antitrust, regulatory and certain fund investor clearances. The transaction is expected to close in Q1 2022.

Current transaction costs amounts to EUR 5m and is included in cash flow from operating activities.

## Notes to the consolidated financial statements

Measure	Definition	Reason for use
Adjusted total revenue	Total revenue adjusted for fair value step-up on acquired contractual right to carried interest from EQT VI, EQT VII and selected funds. For revenue adjustments related to the accounting treatment of change of entitlement to revenue from EQT VI, EQT VII and selected funds, see note 1.	Total revenue adjusted for fair value step-up on acquired contractual right to carried interest from EQT VI, EQT VII and selected funds, implying that (i) revenue recognition from the date of the acquisition will be consistent with the valuation principles used for previously owned right to carried interest entitlements and (ii) closer correlation between recognized revenues from carried interest and investment income and expected cash to be received.
Gross segment result	Total revenue adjusted for fair value step-up on acquired contractual rights to carried interest from EQT VI, EQT VII and selected funds less directly incurred expenses by business segment. For revenue adjustments related to the accounting treatment of change of entitlement to revenue from EQT VI, EQT VII and selected funds, see note 1.	Gross segment result provides an overview of the direct contribution of each business segment.
Gross segment margin	Gross segment result divided by Adjusted total revenues by business segment.	Gross segment margin provides an overview of the profitability by each business segment.
EBITDA	EBIT excluding depreciation and amortization of property plant and equipment and intangible assets and amortization of acquisition related intangible assets.	EBITDA provides an overview of the profitability of the operations.
EBITDA margin, %	EBITDA divided by Total revenue.	EBITDA margin is a useful measure for showing the profitability of the operations relative to total revenue generated by the Group during the period.

### Alternative performance measures (APM)

To increase the understanding of the development of the operations and the financial position of EQT AB Group, EQT presents some alternative performance measures in addition to financial measures defined by IFRS. EQT believes these measures provide a better understanding of the trends of the financial performance and that such measures, which are not calculated in accordance with IFRS are useful information to investors combined with other measures that are calculated in accordance with IFRS.

These alternative performance measures should not be considered in isolation or as a substitute to performance measures derived in accordance with IFRS. In addition, such measures, as defined by EQT, may not be comparable to other similarly titled measures used by other companies.

## Notes to the consolidated financial statements

Measure	Definition	Reason for use
Adjusted EBITDA	<p>EBITDA adjusted for items affecting comparability and revenue adjustments.</p> <p>Items affecting comparability means items that are reported separately due to their character and amount. For a specification of items affecting comparability, see note 1.</p> <p>For revenue adjustments related to the accounting treatment of change of entitlement to revenue from EQT VI, EQT VII and selected funds, see note 1.</p>	Adjusted EBITDA is a useful measure for showing profitability of the operations and increases the comparability between periods.
Adjusted EBITDA margin, %	Adjusted EBITDA divided by Adjusted total revenue.	Adjusted EBITDA margin is a useful measure for showing the profitability of the operations and increases the comparability between periods, relative to total revenue generated by the Group during the period.
Adjusted net income	<p>Net income adjusted for items affecting comparability and revenue adjustments.</p> <p>Items affecting comparability means items that are reported separately due to their character and amount, see note 1.</p> <p>Revenue adjustments related to the accounting treatment of change of entitlement to revenue from EQT VI, EQT VII and selected funds, see note 1.</p>	Adjusted net income is a useful measure for showing the profitability generated by the Group as this measure is adjusted for items affecting comparability between periods.
Adjusted earnings per share	Adjusted net income in relation to average number of shares.	Adjusted earnings per share is a useful measure for showing the profitability per share generated by the Group as this measure is adjusted for items affecting comparability between periods.
Financial net cash	Cash, cash equivalents and short-term loan receivable less interest-bearing liabilities (current and non current).	Financial net cash / (net debt) is used to assess the Group's financial position in terms of the possibility to make strategic investments, payment of dividend and fulfillment of financial commitments.

# Notes to the consolidated financial statements

## Adjusted total revenue

EURm	H2 2021	H2 2020	2021	2020
Total revenue	888	444	1,596	709
Revenue adjustments	25	56	27	53
<b>Adjusted total revenue</b>	<b>912</b>	<b>501</b>	<b>1,623</b>	<b>762</b>

## Adjusted EBITDA / Adjusted net income / Adjusted EPS

EURm	H2 2021	H2 2020	2021	2020
<b>Net income for the period from continuing operations</b>	<b>548</b>	<b>224</b>	<b>909</b>	<b>283</b>
Income taxes	-67	20	-31	28
Net financial income and expenses	-6	-0	-0	-6
<b>Operating profit (EBIT)</b>	<b>475</b>	<b>243</b>	<b>878</b>	<b>305</b>
Amortization of acquisition related intangible assets	37	-	55	-
Depreciation and amortization	21	19	37	35
<b>EBITDA</b>	<b>533</b>	<b>261</b>	<b>970</b>	<b>340</b>
Revenue adjustments	25	52	27	53
Items affecting comparability	49	-8	102	-8
<b>Adjusted EBITDA</b>	<b>608</b>	<b>305</b>	<b>1,100</b>	<b>385</b>
Depreciation and amortization	-21	-19	-37	-35
Amortization of acquisition related intangible assets	-	-	-	-
Net financial income and expenses	6	0	0	6
Income taxes (including tax on adjustments)	-36	-18	-73	-27
<b>Adjusted net income for the period from continuing operations</b>	<b>557</b>	<b>269</b>	<b>989</b>	<b>330</b>

## Adjusted earnings per share, basic

EURm	H2 2021	H2 2020	2021	2020
Adjusted net income, EURm	557	269	989	330
Average number of shares, basic	986,993,652	953,349,306	978,676,908	953,209,150
<b>Adjusted earnings per share, basic, EUR</b>	<b>0.564</b>	<b>0.283</b>	<b>1.011</b>	<b>0.346</b>

## Adjusted earnings per share, diluted

EURm	H2 2021	H2 2020	2021	2020
Adjusted net income, EURm	557	269	989	330
Average number of shares, diluted	987,247,900	953,759,207	978,931,156	953,619,051
<b>Adjusted earnings per share, diluted, EUR</b>	<b>0.564</b>	<b>0.283</b>	<b>1.010</b>	<b>0.346</b>

## Financial net cash / (Net debt)

EURm	2021	2020
Cash and cash equivalents	588	878
Interest-bearing liabilities - non-current 1)	-500	-
<b>Financial net cash / (Net debt)</b>	<b>88</b>	<b>878</b>

1) Nominal amount.

# Definitions

## Active funds

Funds currently investing or with not yet realized investments.

## AUM

Assets Under Management ("AUM") represents the total committed capital from fund investors and net invested capital to which the EQT AB Group is entitled to receive management fees. All of the Group's AUM is fee-generating.

## Committed capital

The total amounts that fund investors agree to make available to a fund during a specified time period.

## Commitment period / Investment period

First phase of a fund lifecycle after fundraising, in which most of a fund's committed capital is invested into portfolio companies. Management fees are normally based on committed capital during this period.

## Current Gross MOIC (Multiple of Invested Capital)

A fund's Gross MOIC based on the current total value and invested capital.

## Effective management fee rate

Weighted average management fee rate for all EQT funds contributing to AUM in a specific period

## EQT

Where used on its own, is an umbrella term and may refer interchangeably to the EQT AB Group, SEP Holdings Group and/or EQT funds, as the context requires.

## EQT AB Group or the Group

EQT AB and/or any one or more of its direct or indirect subsidiaries (for the avoidance of doubt excluding the EQT funds and their portfolio companies).

## Exits

Cost amount of realized investments (realized cost) from an EQT fund.

## Expected Gross MOIC

A fund's expected Gross MOIC at termination, when a fund is fully realized, based on the estimated total value and invested capital upon realization.

## Final close

The date determined for each fund upon which admissions to the fund by investors are last accepted by the fund manager

## FTE

The number of full-time equivalent personnel on EQT AB Group's payroll.

## FTE+

The number of full-time equivalent personnel and contracted personnel working for EQT AB Group.

## Fund size

Total committed capital for a specific fund.

## Gross inflows

New commitments through fundraising activities or increased investments in funds charging fees on net invested capital.

## Gross fund exits

Value of realized investments (realized value) from an EQT fund. Refers to signed realizations in a given period.

## Gross MOIC

Total value of investments divided by total invested capital.

## Invested capital

Committed capital that fund investors have invested in a fund.

## Investment level / % Invested

Measures the share of a fund's total commitments that has been utilized. Calculated as the sum of (i) closed and/or signed investments, including announced public offers, (ii) any earn-outs and/or purchase price adjustments and (iii) less any expected syndication, as a % of a fund's committed capital.

## Investments

Signed investments by an EQT fund.

## Key funds

Funds with commitments that represent more than 5% of total commitments in active funds, respectively, as well as EQT Infrastructure II.

## Net invested capital

Invested capital not yet realized (remaining cost). Manage-

ment fees are generally based on net invested capital after the commitment period / investment period.

## Post-commitment period / Divestment period

Phase of a fund lifecycle after the commitment period, in which most of a fund's investments are realized. Management fees are normally based on the net invested capital during the period.

## Private Capital

Business segment comprised of business lines EQT Private Equity, EQT Ventures, EQT Growth, EQT Public Value and EQT Future.

## Real Assets

Business segment comprised of business lines EQT Infrastructure and EQT Exeter.

## Realized value / (Realized cost)

Value (cost) of an investment, or parts of an investment, that at the time has been realized.

## Remaining value / (Remaining cost)

Value (cost) of an investment, or parts of an investment, currently owned by the EQT funds.

## Start date

A fund's start date is the earlier of the first investment or the date when management fees are charged from fund investors.

## Step-down

Step-downs in AUM generally resulting from the end of the investment period in an existing fund or when a subsequent fund starts to invest. Fees in a specific fund will normally be charged on net invested capital post step-down.

## Target Gross MOIC

Measure used in fundraising of an EQT fund as a fund's target level of investment return based on Gross MOIC.

## About EQT

EQT is a purpose-driven global investment organization focused on active ownership strategies. With a Nordic heritage and a global mindset, EQT has a track record of almost three decades of delivering consistent and attractive returns across multiple geographies, sectors and strategies. Uniquely, EQT is the only large private markets firm in the world with investment strategies covering all phases of a business' development, from start-up to maturity. EQT today has EUR 73.4 billion in assets under management across 28 active funds within two business segments – Private Capital and Real Assets.

With its roots in the Wallenberg family's entrepreneurial mindset and philosophy of long-term ownership, EQT is guided by a set of strong values and a distinct corporate culture. EQT manages and advises funds and vehicles that invest across the world with the mission to future-proof companies, generate attractive returns and make a positive impact with everything EQT does.

The EQT AB Group comprises EQT AB (publ) and its direct and indirect subsidiaries, which include general partners and fund managers of EQT funds as well as entities advising EQT funds. EQT has offices in 24 countries across Europe, Asia-Pacific and the Americas and approximately 1,200 employees.

More info: [www.eqtgroup.com](http://www.eqtgroup.com)

Follow EQT on LinkedIn, Twitter, YouTube and Instagram

### Our values What we stand for

High performing  
Respectful  
Entrepreneurial  
Informal  
Transparent

### Purpose Why we exist

To future-proof companies and make a positive impact.

### Vision What we strive for

To be the most reputable investor and owner.

### Mission What we do and how

With the best talent and network around the world, EQT uses a thematic investment strategy and distinctive value creation approach to future-proof companies, creating superior returns to EQT's investors and making a positive impact with everything we do.