

## PRESS RELEASE 16 July 2012

## **SALES DEVELOPMENT IN JUNE 2012**

In June 2012, H&M Group total sales including VAT in local currencies increased by 13 percent compared to the same month the previous year. Sales in comparable units increased by 3 percent. Comparable units comprise the stores and the internet and catalogue sales countries that have been in operation for at least a financial year.

Sales development per month in percent in local currencies:

	2008/2009	2009/2010	2010/2011	2011/2012
December	3 (-7)	15 (3)	8 (0)	13 (4)
January	9 (-1)	11 (1)	9 (1)	12 (3)
February	1 (-8)	10 (-1)	9 (1)	13 (2)
March	6 (-3)	21 (9)	2 (-5)	26 (16)
April	19 (8)	4 (-6)	21 (11)	-1 (-10)
May	0 (-9)	6 (-4)	12 (2)	12 (3)
June	4 (-5)	20 (9)	5 (-4)	13 (3)
(July	7 (-3)	21 (10)	3 (-6)	
August	-3 (-11)	24 (14)	8 (0)	
September	1 (-8)	16 (8)	3 (-7)	
October	7 (-3)	13 (3)	8 (-2)	
November	1 (-9)	17 (8)	9 (-1)	
Full year	4 (-5)	15 (5)	8 (-1)	

The figures in parenthesis in the table represent the sales development in comparable units.

The total number of stores amounted to 2,596 on 30 June 2012 versus 2,305 on 30 June 2011.

Percentage sales development for the month of July will be published on 15 August 2012.

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